

OAKLAND UNIFIED SCHOOL DISTRICT
FACILITIES PLANNING AND MANAGEMENT DEPARTMENT



LOCAL BUSINESS (LBU) Compliance

Annual Report (2023)



Prepared by 360 Total Concept

Overview

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- LBU Program History
- Definitions
- Program Overview
- Benefits of Local Business Program
- Priorities '22 - '23
- Program Highlights
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 - Outreach & Events
- Next Steps



LOCAL BUSINESS COMPLIANCE TEAM

360 Total Concept



SHONDA SCOTT
CHIEF EXECUTIVE OFFICER
PRINCIPLE-IN-CHARGE



SHONNELL FROST-GIBBS
CHIEF OPERATIONS OFFICER
OUSD - LBU COMPLIANCE
PROJECT MANAGER



TIFFANY KNUCKLES
COMMUNITY RELATIONS MANAGER
OUSD - LBU COMPLIANCE PROJECT LEAD



RAMASSES HEAD
VICE PRESIDENT OF MEDIA
PRODUCTIONS AND TECHNOLOGY



BLAKE BROWN
COMMUNITY RELATIONS LIAISON

PROGRAM HISTORY

Prior to the Local Business Program, the District's local spend was 6%. After the program was instituted, local business participation increased to 30% and then over 50% once policy changed to requirement of 50% Local Business Utilization.

The Local Business Program is how the District is directly reinvesting voter approved bond dollars back into to the local economy.



Definitions



SLRBE

Oakland based, Small Local Business Entity certified by an eligible agency, where the owner is an Oakland resident.



SLBE

Oakland based, Small Local Business Entity certified by an eligible agency.



LBE

Oakland based, Local Business Entity certified by an eligible agency.



LBU

Local Business Utilization: The tracked usage and progress toward the District's local business requirement.



LBP

Local Business Participation: The proposed local business participation plan as outlined by Prime firms at the time of bid.



Prime Firm

Prime contractors work directly with the project owner (the District). They manage any subcontractors and are responsible for ensuring that the work is completed as defined in the contract.



Subcontractor (Sub) Firm

Unlike prime contractors, subcontractors do not work directly with the project owner, but instead work for the prime contractors.



Local Business Utilization Program Overview

LBU Requirements: 50% Local Business inclusion requirement comprised of:

- 25% Local business (LBE) + 25% (or greater) small local (SLBE)/small local resident business (SLRBE)
- The District honors Oakland-based firms certified by the following agencies:
 - Alameda County
 - Alameda County Transportation Commission
 - California Public Utilities Commission
 - Caltrans
 - City of Oakland
 - Port of Oakland



** Designation as a “small” business remains in alignment with the City of Oakland size standards.

BENEFITS OF THE LOCAL BUSINESS PROGRAM

- Encourages small and local businesses to locate to and remain in Oakland
- Provides employment opportunities for residents of Oakland
- Generates revenue that converts to local taxes feeding the local economy
- Creates incentive and opportunities for small and diverse businesses to partner with other local and/or non-local businesses

360 Goals & Priorities (2022 – 2023)



1

Program Analysis

Conduct an initial analysis of the District's LBU Program identifying key areas for improvement including (1) Local Business Reporting Protocol and Systems (2) Procurement Support and Contractor Outreach, and (3) Communication of LBU Program Requirements and Expectations

2

LBU Compliance

Develop tools and protocol practices to support overall LBU Management, including: LBU Tracking Report, LBU Affirmation Worksheet, LBU Waiver Request Form, and PM/PEs LBU Submission Tracker System

3

Contractor Outreach & Engagement

Distribute procurement advertisements and host business outreach events to share upcoming District projects with a diverse group of local and small local companies

4

Innovation

Develop and introduce new tools and systems that propel the local business program to the next level – streamlining process, reporting, and tracking for front and end users. Ex: Development of online payment verification portal

LBU Program Highlights



LBU Portal Development

360 developed and introduced the electronic L/SLBE Payment Verification Portal to assist the District with accurate and timely payments to small and local sub firms.



Events & Outreach

To reach a diverse group of local and small firms, 360 hosted two Local Business Matchmaking Events for the District, in addition to various virtual opportunities meant to engage local and small firms with current and active District projects.



Applicability Reference Guide

Referencing Oakland Unified School District's 2021/2022 budget, 360 worked with the District Facilities Planning and Management Department to identify LBU applicability by funding source.



Availability Analysis

360 developed and introduced the Availability Analysis + Waiver Request form which streamlines the process for PM/PE's and the LBU Compliance Team during the procurement process, ensuring relevant details and key information is shared to conduct firm availability analysis.



Monitoring Report

360 developed the LBU Quarterly Monitoring Report which tracks current and recently closed projects where Local Business participation occurred. The report provides insight into how individual companies are performing over the course of their contracts in relation to their local business participation.

Castlemont High School (Close Out)

Cumulative Overall LBU % to Date	Cumulative Projected LBU \$ Amount to Date (Dollar Amount)	Current LBU Dollar Amount (To Date)
63%	\$6.6M	\$4.2M

Cole Administrative Center (Construction)

Cumulative Overall LBU % to Date	Cumulative Projected LBU \$ Amount to Date (Dollar Amount)	Current LBU Dollar Amount (To Date)
58%	\$31.5M	\$18.4M

Claremont Middle School (Construction)

Cumulative Overall LBU % to Date	Cumulative Projected LBU \$ Amount to Date (Dollar Amount)	Current LBU Dollar Amount (To Date)
65%	\$11.8M	\$7.8M

Laurel Child Development Center (Construction)

Cumulative Overall LBU % to Date	Cumulative Projected LBU \$ Amount to Date (Dollar Amount)	Current LBU Dollar Amount (To Date)
64%	\$9.8M	\$6.3M

Roosevelt Middle School - Increment 1

Cumulative Overall LBU % to Date	Cumulative Projected LBU \$ Amount to Date (Dollar Amount)	Current LBU Dollar Amount (To Date)
42%	\$6.7M	\$2.8

McClymonds High School (Pre-Construction)

Cumulative Overall LBU % to Date	Cumulative Projected LBU \$ Amount to Date (Dollar Amount)	Current LBU Dollar Amount (To Date)
9%	\$4.3M	\$300K

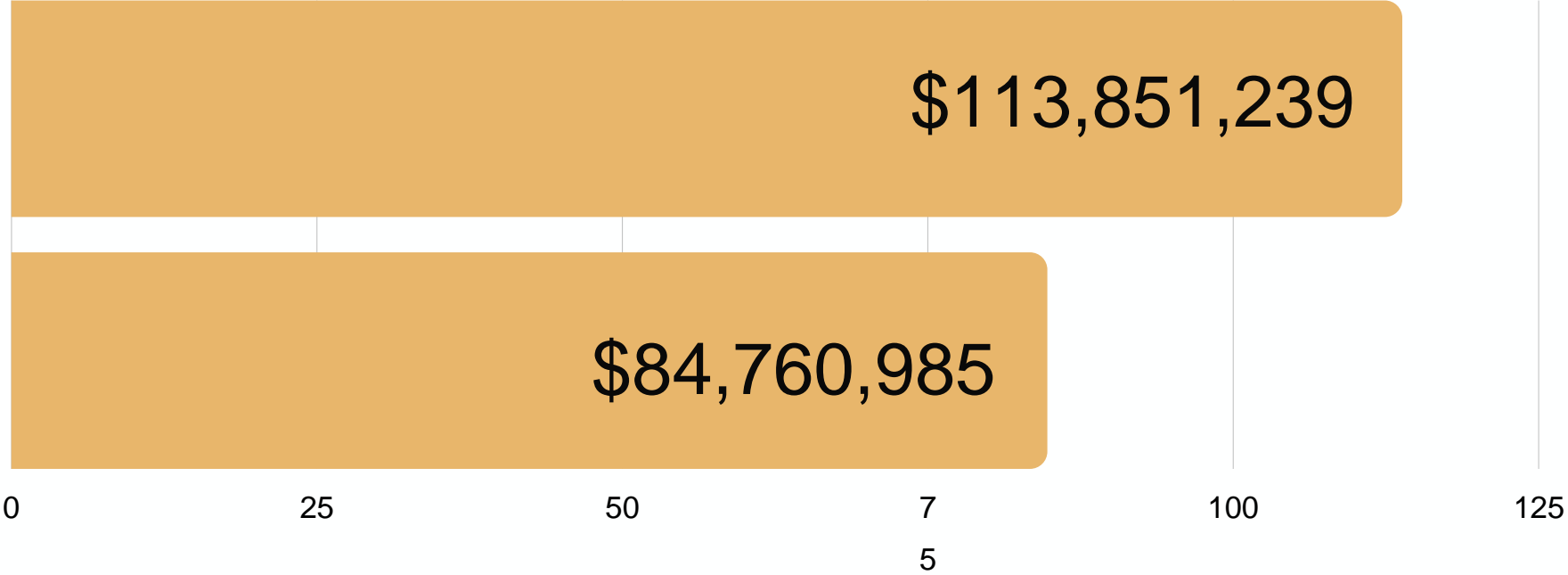
Current Local Business Utilization

Total Proposed LBU Amounts at Bid Time

\$113,851,239

Current Cumulative Total LBU Dollar Amount

\$84,760,985



\$200M

CURRENT CUMULATIVE CONTRACT DOLLAR AMOUNT TO DATE

\$84M

CURRENT CUMULATIVE TOTAL LBU DOLLAR AMOUNT

68%

LBU AWARDED AT BID TIME

42%

CURRENT CUMULATIVE LBU% (CONTRACT AMOUNT)

System and Tool Development

[PROJECT NAME] [PROJECT NUMBER] Project Start Date: Month/Year Projected Completion: Month/Year			LOCAL BUSINESS UTILIZATION (LBU) MONTHLY TRACKING WORKSHEET													
			Firm Name:				Pay Application No.				Pay Application (Month/Year):		For Services Performed (Month(s)):			
Prime/Sub Company Name	L/S/SLRBE Type	Trade	Proposed LBU Dollar Amount At Bid Time	Previous Cumulative LBU Dollar Amount	Local Business Enterprise Dollar Amount (LBE)	Small Local Business Enterprises Dollar Amount (SLBE)	Small Local Resident Business Enterprise Dollar Amount (SLRBE)	Current Cumulative LBU Dollar Amount	Remaining LBU Participation (Bid Time vs. Current Cumulative)	Current Cumulative LBU %						
Subcontractor 1	SLRBE	Scope of Work	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%					
Subcontractor 2	SLBE	Scope of Work	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%					
Subcontractor 3	LBE	Scope of Work	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%					
Subcontractor 4	SLRBE	Scope of Work	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%					
Subcontractor 5	SLBE	Scope of Work	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%					
Subcontractor 6	LBE	Scope of Work	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%					
Subcontractor 7	SLRBE	Scope of Work	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%					
Subcontractor 8	SLBE	Scope of Work	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%					
Subcontractor 9	LBE	Scope of Work	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%					
Subcontractor 10	SLRBE	Scope of Work	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%					
TOTALS			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%					

Total Bid Dollar Amount:	\$	1,000,000
Total Bid Allowance Amount:	\$	-
Total LBU Dollar Amount at Bid Time:	\$	-
Total LBU % at Bid Time:	0.0%	

Project Status (% of Project Complete):	
---	--

Previous Cumulative Total LBU Dollar Amount:	\$	-
L/S/LBE Dollar Amount for This Invoice:	\$	-
Current Cumulative Total LBU Dollar Amount:	\$	-
Current Cumulative Total LBU %:	0.0%	

Revised 09/2022

LBU TRACKING REPORT

The Local Business Tracker is completed monthly by prime firms, included with their invoices, and shared with the local business compliance team to track local business utilization over the duration of the contract.

4:32

Done web.miniextensions.com AA

Oakland Unified School District

Local/Small Local Business Compliance

Facilities Planning and Management Department | 360 Total Concept

OUSD - Local Business Payment Verification Portal

User Email

PIN #

Continue

LBU PAYMENT VERIFICATION PORTAL

An electronic Payment Verification Portal, accessible by small and local sub firms is used to track and verify reported payments on a monthly basis.

OUSD LBU Monitoring Report

2023 (Q1 Report)

Oakland Unified School District
Facilities Planning and Management Department
Local Business Utilization - Monitoring Report
QUARTER 1 2023

No Bid Reason/Comment - 01
No Bid Reason/Comment - 02

Project Not Awarded - 03
Project Not Awarded - 04
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Project Not Awarded - 100

Project #	Company	Project Name	Contract Number	Amount	Item Bid Amount	LBU Percentage (Amount of Bid)	Total Projected LBU Participation to Date of Bid	Total Contract Amount	Previous Cumulative LBU to Date	July 2023	August 2023	September 2023	2023 LBU Cumulative Total	2023 LBU Percentage of Total	2023 LBU Cumulative Total
17105	Contractor 05	East & Broadway Project	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17106	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17107	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17108	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17109	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17110	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17111	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17112	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17113	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17114	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17115	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17116	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17117	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17118	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17119	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17120	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17121	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17122	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17123	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17124	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17125	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17126	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17127	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17128	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17129	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17130	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17131	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17132	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17133	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17134	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17135	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17136	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17137	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17138	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17139	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17140	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17141	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17142	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17143	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17144	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17145	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17146	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17147	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17148	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17149	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17150	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17151	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17152	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17153	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17154	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17155	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17156	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17157	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17158	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17159	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17160	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17161	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17162	Contractor 05	East & Broadway	SLA Construction	\$2,913.00	\$29,130.00	100.0%	\$29,130.00	\$29,130.00	\$29,130.00	\$0.00	\$0.00	\$0.00	\$29,130.00	100.0%	\$29,130.00
17163															

Outreach Events

Virtual & In Person Opportunities

09. 28. 2022

McClymonds High School
Matchmaking Outreach Event (Virtual)

03. 15. 2023

Roosevelt Middle School - LLB
Outreach Event (Virtual)

07. 19. 2023

Roosevelt Matchmaking Outreach
Event (In Person)

11. 1. 2023

6 Month Project Look Ahead
(Virtual)

UPCOMING:

Roosevelt Middle School -
Matchmaking #2 (Spring 2024)

McClymonds High School -
Matchmaking #2 (Fall 2024)



Next Steps



LBU Portal Development

Develop L/SLBE Payment Verification Portal to support with accurate and timely payments for local companies



Assessment & Recommendations

Monitor LBU Program and Policy implementation for gaps and opportunities for efficiency and optimization



Outreach & Awareness

Host Virtual 6 Month Look Ahead Outreach Event, and in person Matchmaking Events to share upcoming District projects and opportunities



Education

Host quarterly Technical Assistance Trainings and resource opportunities for firms Interested in and/or currently working with District



Expand LBU Program

Collaborate with District Leadership on strategies and solutions to expand the Local Business Policy creating a more inclusive, expansive, and diverse pool of small/local firms

CONTACT US



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ousd.org/facilities



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LBU WEBPAGE

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