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File ID Number	21-2003
Introduction Date	8/25/2021
Enactment Number	21-1368
Enactment Date	8/25/2021 er



**OAKLAND UNIFIED
SCHOOL DISTRICT**
Community Schools, Thriving Students

Board Cover Memorandum

To Board of Education

From Kyla Johnson-Trammell, Superintendent
Lisa Grant-Dawson, Chief Business Officer
Kimberly Raney, Executive Director of Transportation & Logistics
Rosaura Altamirano, Senior Manager, Supply Chain & Logistics

Meeting Date August 25, 2021

Subject Resolution No. 2122-0011 - Declaring It Is In The Best Interest Of The District To Piggyback On And Enter Into A Contract With Toshiba For Managed Print Solutions Properly Entered Into Through Omnia Partners, Public Sector

Ask of the Board Adoption by the Board of Education of Resolution No. 2122-0011 - Declaring It Is In The Best Interest Of The District To Piggyback On And Enter Into A Contract With Toshiba For Managed Print Solutions Properly Entered Into Through Omnia Partners, Public Sector

Background Public Contract Code section 20188 allows OUSD to “piggyback” on an existing contract without OUSD needing to separately bid the contract so long as (i) the contract was properly bid, awarded, executed, and approved and (ii) the Board determines that it in the best interest of the District.

Discussion OMNIA Partners, Public Sector (“OMNIA”) is a cooperative purchasing organization for makes contracts available for “piggybacking” to state and local governments, including school districts. Through OMNIA, the Board of Directors of Region 4 Education Service Center, serving as the lead agency, issued an RFP to establish a national cooperative contract for managed print solutions. Toshiba America Business Solutions, Inc. was awarded a contract (“Agreement”).

The Resolution finds that the Agreement was properly bid, awarded, executed, and approved and further declares that piggybacking on the

Agreement is in the best interest of the District. The Resolution then accepts the offer of contract with Toshiba pursuant to the same terms and conditions found in the Agreement, up to a fiscal year not-to-exceed amount of \$300,000 through February 22, 2022, with the option to renew for an additional one-year period through February 22, 2023. The Resolution also approves the associated Piggyback Agreement.

Fiscal Impact

Up to \$300,000 each fiscal year from various District-wide accounts.

Attachment

- Resolution No. 2122-0011 - Declaring It Is In The Best Interest Of The District To Piggyback On And Enter Into A Contract With Toshiba For Managed Print Solutions Properly Entered Into Through Omnia Partners, Public Sector
- Piggyback Agreement Between Toshiba America Business Solutions, Inc. and Oakland Unified School District

**RESOLUTION
OF THE
BOARD OF EDUCATION
OF THE
OAKLAND UNIFIED SCHOOL DISTRICT**

Resolution No. 2122-0011

**Declaring It Is In The Best Interest Of The District To Piggyback On And Enter Into A Contract
With Toshiba For Managed Print Solutions Properly Entered Into Through Omnia Partners,
Public Sector**

WHEREAS, Public Contract Code section 20118 ("section 20118") permits a school district, "without advertising for bids," to contract with "any public corporation or agency, including any county, city, town, or district, to . . . purchase materials, supplies, equipment, . . . and other personal property for the district in the manner in which the public corporation or agency is authorized by law to make the . . . purchases from a vendor" if the school Board determines it to be in the "best interests of the district";

WHEREAS, section 20118 further permits a school district to contract with a vendor that has an existing contract with another public corporation or agency "under the same terms that are available to the public corporation or agency under the existing contract";

WHEREAS, OMNIA Partners, Public Sector ("OMNIA") is a cooperative purchasing organization for state and local government, K-12 education, colleges and universities;

WHEREAS, through OMNIA, the Board of Directors of Region 4 Education Service Center, serving as the lead agency, issued RFP #17-14 on or about June 1, 2017, to establish a national cooperative contract for managed print solutions;

WHEREAS, the solicitation included the following cooperative purchasing language in Sections A – Introduction:

Region 4 Education Service Center ("Region 4 ESC" herein "Lead Public Agency") on behalf of itself, the state of Hawaii and all its state and local government entities and all state, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and non-profit organizations (herein "Participating Agencies") solicits proposals from qualified Offerors to enter into a Vendor Contract ("contract") for the goods or services solicited in this proposal.

Contracts are approved and awarded by a single governmental entity, Region 4 ESC, and are only available for use and benefit of all entities complying with state procurement laws and regulations (public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities). These types of contracts are commonly referred to as being "piggybackable".

Region 4 ESC's purchasing cooperative was established in 1997 as a means to increase their

economic and operational efficiency. The purchasing cooperative has since evolved into a National Cooperative used to assist other government and public entities increase their economical and operational efficiency when procuring goods and services.

;

WHEREAS, on or about July 18, 2017, eight (8) proposals were received, including from Toshiba America Business Solutions, Inc. ("Vendor");

WHEREAS, the proposals were evaluated by an evaluation committee and the committee, using the evaluation criteria established in the RFP, elected to recommend the award to Vendor;

WHEREAS, on or about March 1, 2018, the Board of Directors of Region 4 Education Service Center approved the award for managed print solutions to Vendor; and

WHEREAS, a contract, which has subsequently been amended, with Vendor ("Agreement") was executed with an effective date of March 1, 2018, and an initial term of three (3) years (through February 28, 2021), which has been amended to extend the term one year (through February 28, 2022) with the option to again renew for an additional one-year period (through February 28, 2023).

NOW, THEREFORE, BE IT RESOLVED, the Board of Education ("Board") finds that the Agreement was properly bid, awarded, executed, and approved based on the representation of OMNIA and Region 4 Education Service Center, and the documents provided to OUSD and available at <https://www.omniapartners.com/publicsector/suppliers/toshiba/contract-documentation#c36215>, all of which are incorporated herein by reference; and

BE IT FURTHER RESOLVED, the Board declares that it is in the best interest of the District to contract with Vendor, hereby accepts the offer of contract with Vendor pursuant to the same terms and conditions found in the Agreement up to a fiscal year not-to-exceed amount of \$300,000 through February 28, 2022, and approves the Piggyback Agreement with Vendor.

PASSED AND ADOPTED by the Board of Education of the Oakland Unified School District this 25th day of August, 2021, by the following vote:

PREFERENTIAL AYE: None

PREFERENTIAL NOE: None

PREFERENTIAL ABSTENTION: None

PREFERENTIAL RECUSE: None

AYES: Gary Yee, Clifford Thompson, Vice President Benjamin "Sam" Davis, President Shanthi Gonzales

NOES: VanCedric Williams

ABSTAINED: Mike Hutchinson

RECUSED: None

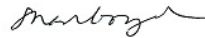
ABSENT: Aimee Eng, Samantha Pal (Student Director), Natalie Gallegos Chavez (Student Director)

CERTIFICATION

We hereby certify that the foregoing is a full, true and correct copy of a Resolution passed at a Regular Meeting of the Board of Education of the Oakland Unified School District held on 25th day
August, 2021.

Legislative File	
File ID Number:	21-2003
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By:	er

OAKLAND UNIFIED SCHOOL DISTRICT



Shanthi Gonzales
President, Board of Education



Kyla Johnson-Trammell
Superintendent and Secretary, Board of Education



PIGGYBACK AGREEMENT

This Piggyback Agreement ("Piggyback") is entered into this 25th day of August, 2021 ("Effective Date") by and between the Oakland Unified School District ("OUSD") and Toshiba America Business Solutions, Inc. ("VENDOR", together with "OUSD," "PARTIES").

WHEREAS, VENDOR is part of and subject to that certain Region 4 Education Service Center Agreement No. R171405, as amended (together, "Agreement"), by and between VENDOR and Region 4 Education Service Center ("Customer");

WHEREAS, VENDOR wishes to provide to OUSD with products and/or services subject to the Agreement and as set forth herein;

WHEREAS, OUSD desires to obtain such products and/or services from VENDOR subject to the Agreement and as set forth herein;

WHEREAS, Public Contract Code section 20188 allows OUSD to "piggyback" on an existing contract without OUSD needing to separately bid the contract so long as (i) the OUSD Board of Education determines that it in the best interest of the District and (ii) the contract was properly bid, awarded, executed, and approved; and

WHEREAS, the OUSD Board of Education has determined that it in the best interest of OUSD to piggyback on the Agreement and VENDOR represents that the Agreement was properly bid, awarded, executed, and approved.

NOW, THEREFORE, in consideration of the premises and mutual covenants contained herein and other good and valuable consideration, the adequacy and receipt of which is hereby acknowledged, the PARTIES agree as follows:

1. **Incorporation.** This Piggyback incorporates herein by reference the Agreement as if fully set forth herein and gives the Agreement thereto full force and effect as between OUSD and VENDOR.
2. **Pricing.** VENDOR agrees to supply to OUSD those products and services as set forth in the Agreement. The compensation under this Piggyback shall not exceed \$300,000 each year.
3. **Term and Termination.** This Piggyback will be effective for the Term as set forth in the Agreement. Either party may terminate this Piggyback without cause by providing the other party with thirty (30) days prior written notice.
4. **Payment Terms.** VENDOR shall submit to OUSD on a monthly basis an invoice for all purchases. Invoices are due sixty (60) days from the date of invoice. VENDOR shall have the right to establish the credit limit of OUSD and VENDOR shall have the right to lower such credit limit or refuse to ship any orders if at any time; (a) OUSD is delinquent in

making payments to VENDOR, or (b) in VENDOR's reasonable opinion, OUSD's credit standing becomes impaired or reasonably unsatisfactory to VENDOR.

5. **Notices.** All notices, requests, demands, and other communications under this Piggyback shall be given in writing. Such notices shall be deemed to have been given when delivered in person or three (3) business days after being sent via certified mail or upon delivery if sent via reputable overnight delivery service and addressed to the appropriate party at its mailing address set forth below:

If to VENDOR:

Walter Holloman
Toshiba America Business Solutions, Inc.
9740 Irvine Boulevard
Irvine, CA 92618

If to OUSD:

Oakland Unified School District
1000 Broadway, Suite 300
Oakland, California 94607
Attn: Procurement

With a copy to:

Oakland Unified School District
1000 Broadway, Suite 300
Oakland, California 94607
Attn: Office of the General Counsel

6. **W-9 Form.** If VENDOR is doing business with OUSD for the first time, VENDOR acknowledges that it must complete and return a signed W-9 form to OUSD.
7. **All Documents Publicly Posted.** This Piggyback, its contents, and all incorporated documents are public documents and/or will be made available by OUSD to the public online via the Internet.
8. **Incorporation of Recitals and Exhibits.** Any recitals and exhibits referenced in or attached to this Piggyback are incorporated herein by reference. VENDOR agrees that to the extent any recital or document incorporated herein conflicts with any term or provision of this Piggyback, the terms and provisions of this Piggyback shall govern.
9. **Litigation.** This Piggyback shall be deemed to be performed in Oakland, California and is governed by the laws of the State of California, but without resort to California's principles and laws regarding conflict of laws. The Alameda County Superior Court shall have jurisdiction over any litigation initiated to enforce or interpret this Piggyback.
10. **Signature Authority.** Each PARTY has the full power and authority to enter into and perform this Piggyback, and the person(s) signing this Piggyback on behalf of each PARTY has been given the proper authority and empowered to enter into this Piggyback.

IN WITNESS WHEREOF, the PARTIES hereto agree and execute this Piggyback and to be bound by its terms and conditions:

VENDOR

Name: Williams Signature: [Signature]
Position: VP/GM Date: 8-19-21

OUSD

Name: Shanthi Gonzales Signature: [Signature]
Position: _____ Date: 8/26/2021
☒ Board President
☐ Superintendent
☐ Chief/Deputy Chief

Name: Kyla Johnson-Trammell Signature: [Signature]
Position: Secretary, Board of Education Date: 8/26/2021



MANAGED PRINT SOLUTIONS
Executive Summary

Lead Agency: Region 4 Education Service Center

Solicitation: 17-14

RFP Issued: June 1, 2017

Pre-Proposal Date: June 21, 2017

Response Due Date: July 18, 2017

Proposals Received: 8

Awarded to: Toshiba America Business Solutions R171405

Region 4 Educational Service Center (ESC) issued RFP 17-14 on June 1, 2017, to establish a national cooperative contract for Managed Print Solutions.

The solicitation included cooperative purchasing language in Sections A. Introduction:

Region 4 Education Service Center ("Region 4 ESC" herein "Lead Public Agency") on behalf of itself, the state of Hawaii and all its state and local government entities and all state, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and non-profit organizations (herein "Participating Agencies") solicits proposals from qualified Offerors to enter into a Vendor Contract ("contract") for the goods or services solicited in this proposal.

Contracts are approved and awarded by a single governmental entity, Region 4 ESC, and are only available for use and benefit of all entities complying with state procurement laws and regulations (public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities). These types of contracts are commonly referred to as being "piggybackable".

Region 4 ESC's purchasing cooperative was established in 1997 as a means to increase their economic and operational efficiency. The purchasing cooperative has since evolved into a National Cooperative used to assist other government and public entities increase their economical and operational efficiency when procuring goods and services.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- National IPA website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA

- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- South Carolina website/newsletter (get from Chris White)
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On July 18, 2017 proposals were received from the following offerors:

- The Print Operations Group
- Office Depot
- Xerox Corporation
- HP, Inc.
- Lexmark International
- Toshiba
- Harris Technologies
- Canon Solutions America, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to award to Office Depot, Xerox Corporation, HP, Lexmark International, Toshiba, and Canon to proceed with contract award upon successful completion of negotiations.

Region 4 Education Services Center (ESC) executed contracts effective date of March 1, 2018.

Contract includes: Full Toshiba product line of multifunction copier (MFDs) products.

Term:

Initial three-year agreement from March 1, 2018 through 2/28/2021 with the option to renew for one (1) additional two-year periods through 02/28/2023.

Pricing/Discount: Request Tab 6, Appendix C Pricing from National IPA Regional Manager using link:
<http://www.nationalipa.org/Pages/Contacts.aspx>

USFR Compliance Questionnaire for RFP#17-14
Managed Print Solutions

	<u>YES/NO</u>	<u>COMMENTS</u>
1. Based upon review of this contract for the procurement of construction, materials, and/or services that exceeded \$100,000, did the cooperative follow the School District Procurement Rules (R7-2-1001 et seq)?	YES	
a. For this contracts awarded through competitive sealed bidding or competitive sealed proposals, did the cooperative:		
1) Give adequate notice of the invitation for bid (IFB) or request for proposal (RFP)? R7-2-1022 or R7-2-1042(C)	YES	Ads & Affidavits
2) Compile and maintain a list of persons who requested to be added to a list of prospective bidders, if any? R7-2-1023	YES	Bidders List
3) Issue the IFB or RFP at least 14 days before the due date and time set for bid or proposals, as applicable, unless a shorter time was determined necessary? R7-2-1024(A) or R7-2-1042(B)	YES	RFP Document, Page 1
4) Include all required information in the IFB or RFP? (Note: If the answer is "No," the "Comments" should specifically indicate which requirements were not complied with.) R7-2-1024(B) or R7-2-1042(A)	YES	RFP Document
5) Stamp sealed bids or proposals with the time and date upon receipt and store bids or proposals unopened until the due date and time set for opening? R7-2-1029 or R7-2-1045	YES	Time Stamped Responses
6) If a multiple award was made for the IFB or RFP:		
i. Did the cooperative establish and follow procedures for the use of multiple award contracts? R7-2-1031(D) and R7-2-1050(C)	YES	Multi-Award Justification
ii. Did the cooperative include in the solicitation(s) notification that multiple contracts may be awarded, the cooperative's basis for determining whether to award multiple contracts, and the criteria for selecting vendors for the multiple contracts? R7-2-1031(C) and R7-2-1050(B)	YES	RFP Doc; XXI, page 12
iii. Determine, with the specific reason(s) in writing, that a single award was not advantageous to the cooperative's members and retain documentation that supported the basis for a multiple award? R7-2-1031(D)	YES	Multi-Award Justification
iv. Limit contract awards to the least number of suppliers necessary to meet the requirements of the members? R7-2-1031(D) and R7-2-1050(C)	YES	

	YES/NO	COMMENTS
7) For contracts where only one responsive bid or proposal was received, determine that the price submitted was fair and reasonable, and that either other prospective offerors had reasonable opportunity to respond or there was not adequate time for resolicitation, and retain documentation that supported the basis for the determination? R7-2-1032 or R7-2-1046(A)(1)	N/A	
b. For this contract awarded through competitive sealed bidding, did the cooperative award the contracts to the lowest responsible and responsive bidder whose bid conformed, in all material respects, to the requirements and evaluation criteria set forth in the IFB? (Note: If the answer is “No,” the “Comments” should specifically indicate which requirements were not complied with.) R7-2-1031	N/A	
c. For this contract awarded through competitive sealed proposals, did the cooperative award the contract to the offeror whose proposal was determined, with the specific reason(s) in writing, to be most advantageous to the cooperative’s members based on the factors set forth in the RFP and retain documentation that supported the determination? R7-2-1050	YES	Recommendation of Contract Award
2. Did the cooperative have signed conflict-of-interest disclosures filed for any employee or nonemployee evaluation committee members? R7-2-1008 and R7-2-1015	YES	Evaluation Committee Member Statements
3. If the cooperative used a qualified select bidders list to procure construction services, did the cooperative comply with requirements of R7-2-1101?	N/A	
4. If the cooperative used construction-manager-at-risk, design-build, or job-order-contracting to procure construction services, did the cooperative comply with the requirements of R7-2-1100 through R7-2-1115?	N/A	
5. If the cooperative procured goods and services using reverse auctions or electronic bidding, did the cooperative comply with the requirements of R7-2-1018, R7-2-1021, or R7-2-1041?	N/A	
6. For purchases made through the Simplified School Construction Procurement Program, did the cooperative follow the requirements of R7-2-1033? (Note: If the answer is “No,” the “Comments” should specifically indicate which requirements were not complied with.)	N/A	
7. If the cooperative used multi-term contracts for any of the contracts tested in question 1:		
a. Were the terms and conditions of renewal or extension, if any, included in the IFB or RFP? A.R.S. §15-213(K) and R7-2-1093	YES	RFP Document, Appendix A
b. For materials or services and contracts for job-order-contracting construction services that were entered into for more than 5 years, did the cooperative determine in writing, before the procurement solicitation was issued, that a contract of longer duration would be advantageous to its members? A.R.S. §15-213(K) and R7-2-1093	N/A	
8. Did the cooperative prevent additional purchases by new members that would materially change the volume of goods or services estimated in the original solicitation? R7-2-1011	YES	

	YES/NO	COMMENTS
9. Did the cooperative maintain current cooperative purchasing agreements with participating school districts? R7-2-1191 through R7-2-1195	YES	

For questions 10 and 11: If the cooperative had any emergency or sole source procurements, the audit firm must test all such procurements.

10. Based upon review of any emergency procurements, was the basis for each emergency procurement reasonable; did the cooperative maintain a written statement for each emergency procurement documenting the basis for the emergency, the selection of the particular contractor, and why the price paid was reasonable; and was such statement signed by the individual authorized to initiate emergency procurements? R7-2-1055 and R7-2-1056	N/A	
11. Based upon review of any sole source procurements, was the basis for the sole source procurement reasonable, and did the cooperative retain its written determination that there was only one source for the required materials, service, or construction items? R7-2-1053	N/A	

REGION 4 EDUCATION SERVICE CENTER (ESC)

Contract R171405

for

Managed Print Solutions

with

Toshiba America Business Solutions, Inc.

Effective: March 1, 2018

The following documents comprise the executed contract between the Region 4 ESC and Toshiba America Business Solutions, Inc., effective March 1, 2018:

- I. Appendix A Vendor Contract
- II. Signature Form
- III. Supplier's Response to the RFP, incorporated by reference

APPENDIX A

VENDOR CONTRACT AND SIGNATURE FORM

*This Vendor Contract and Signature Form ("Contract") is made as of October 24, 2017, by and between Toshiba America Business Solutions, Inc. and Region 4 Education Service Center ("Region 4 ESC") for the purchase of **Managed Print Solutions***

RECITALS

WHEREAS, both parties agree and understand that the following pages will constitute the contract between the successful vendor(s) and Region 4 ESC, having its principal place of business at 7145 West Tidwell Road, Houston, TX 77092.

WHEREAS, Vendor agrees to include, in writing, any required exceptions or deviations from these terms, conditions, and specifications; and it is further understood that, if agreed to by Region 4 ESC, said exceptions or deviations will be incorporated into the final contract "Vendor Contract."

WHEREAS, this contract consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth below shall control.

WHEREAS, the Vendor Contract will provide that any state, county, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution (including community colleges, colleges and universities, both public and private), other government agencies or non-profit organization may purchase products and services at prices indicated in the Vendor Contract upon registering and becoming a member with TCPN; and it being further understood that Region 4 ESC shall act as the Lead Public Agency with respect to all such purchase agreements.

WHEREAS, TCPN has the administrative and legal capacity to administer purchases on behalf of Region 4 ESC under the Vendor Contract with participating public agencies and entities, as permitted by applicable law.

ARTICLE 1- GENERAL TERMS AND CONDITIONS

- 1.1 TCPN shall be afforded all of the rights, privileges and indemnifications afforded to Region 4 ESC under the Vendor Contract, and such rights, privileges and indemnifications shall accrue and apply with equal effect to TCPN, including, without limitation, Vendors obligation to provide insurance and other indemnifications to Lead Public Agency.
- 1.2 Awarded vendor shall perform all duties, responsibilities, and obligations, set forth in this agreement, and required under the Vendor Contract.
- 1.3 TCPN shall perform its duties, responsibilities, and obligations as administrator of purchases, set forth in this agreement, and required under the Vendor Contract.
- 1.4 **Purchasing procedure:**
 - Purchase orders are issued by participating governmental agencies to the awarded vendor indicating on the PO "**Per TCPN Contract # R_171405.**"
 - Vendor delivers goods/services directly to the participating agency.
 - Awarded vendor invoices the participating agency directly.

- Awarded vendor receives payment directly from the participating agency.
- Awarded vendor reports sales monthly to TCPN.

1.5 **Customer Support:** The vendor shall provide timely and accurate technical advice and sales support to Region 4 ESC staff, TCPN staff and participating agencies. The vendor shall respond to such requests within one (1) working day after receipt of the request.

ARTICLE 2- ANTICIPATED TERM OF AGREEMENT

- 2.1 Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 4 ESC. Region 4 ESC will notify the vendor in writing if the contract is extended. Awarded vendor shall honor all administrative fees for any sales made based on the contract whether renewed or not.
- 2.2 Region 4 ESC shall review the contract prior to the renewal date and notify the current awarded vendor, no less than ninety (90) days of Region 4 ESC's intent to renew the contract. Upon receipt of notice, awarded vendor must notify Region 4 ESC if it elects not to renew. Awarded vendor shall honor the administrative fee for any sales incurred throughout the life of the contract on any sales made based on a Region 4 ESC contract whether awarded a renewal or not. Region 4 ESC reserves the right to exercise each two-year extension annually.

ARTICLE 3- REPRESENTATIONS AND COVENANTS

- 3.1. **Scope:** This contract is based on the need to provide the economic benefits of volume purchasing and reduction in administrative costs through cooperative purchasing to schools and other members. Although contractors may restrict sales to certain public units (for example, state agencies or local government units), any contract that prohibits sales from being made to public school districts may not be considered. Sales without restriction to any Members are preferred. These types of contracts are commonly referred to as being "piggybackable".
- 3.2. **Compliance:** Cooperative Purchasing Agreements between TCPN and its Members have been established under state procurement law.
- 3.3. **Offeror's Promise:** Offeror agrees all prices, terms, warranties, and benefits granted by Offeror to Members through this contract are comparable to or better than the equivalent terms offered by Offeror to any present customer meeting the same qualifications or requirements.

ARTICLE 4- FORMATION OF CONTRACT

- 4.1. **Offeror Contract Documents:** Region 4 ESC will review proposed offeror contract documents. Vendor's contract document shall not become part of Region 4 ESC's contract with vendor unless and until an authorized representative of Region 4 ESC reviews and approves it.
- 4.2. **Form of Contract:** The form of contract for this solicitation shall be the Request for Proposal, the awarded proposal(s) and best and final offer(s), and properly issued and reviewed purchase orders referencing the requirements of the Request for Proposals. If a firm submitting an offer requires Region 4 ESC and/or Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal.
- 4.3. **Entire Agreement (Parol evidence):** The contract, as specified above, represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.

- 4.4. **Assignment of Contract:** No assignment of contract may be made without the prior written approval of Region 4 ESC. Purchase orders and payment can only be made to awarded vendor unless otherwise approved by Region 4 ESC. Awarded vendor is required to notify Region 4 ESC when any material change in operations is made that may adversely affect members (i.e. bankruptcy, change of ownership, merger, etc.).
- 4.5. **Novation:** If contractor sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. Region 4 ESC reserves the right to accept or reject any new party. A simple change of name agreement will not change the contractual obligations of contractor.
- 4.6. **Contract Alterations:** No alterations to the terms of this contract shall be valid or binding unless authorized and signed by a Region 4 ESC staff member.
- 4.7. **Order of Precedence:** In the event of a conflict in the provisions of the contract as accepted by Region 4 ESC, the following order of precedence shall prevail:
- Special terms and conditions
 - General terms and conditions
 - Specifications and scope of work
 - Attachments and exhibits
 - Documents referenced or included in the solicitation
- 4.8 **Supplemental Agreements:** The entity participating in the Region 4 ESC contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor. Neither Region 4 ESC, TCPN, its agents, members and employees shall be made party to any claim for breach of such agreement.
- 4.9 **Adding authorized distributors/dealers:** Awarded vendors are prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under their contract award without notification and prior written approval from TCPN. Awarded vendors must notify TCPN each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to awarded vendor unless otherwise approved by TCPN. Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder, unless otherwise approved by TCPN.

ARTICLE 5- TERMINATION OF CONTRACT

- 5.1. **Cancellation for Non-Performance or Contractor Deficiency:** Region 4 ESC may terminate any contract if Members have not used the contract, or if purchase volume is determined to be low volume in any 12-month period. Region 4 ESC reserves the right to cancel the whole or any part of this contract due to failure by contractor to carry out any obligation, term or condition of the contract. Region 4 ESC may issue a written deficiency notice to contractor for acting or failing to act in any of the following:
- i. Providing material that does not meet the specifications of the contract;
 - ii. Providing work and/or material that was not awarded under the contract;
 - iii. Failing to adequately perform the services set forth in the scope of work and specifications;
 - iv. Failing to complete required work or furnish required materials within a reasonable amount of time;
 - v. Failing to make progress in performance of the contract and/or giving Region 4 ESC reason to believe that contractor will not or cannot perform the requirements of the contract; and/or
 - vi. Performing work or providing services under the contract prior to receiving an authorized purchase order from Region 4 ESC or participating member prior to such work

Upon receipt of a written deficiency notice, contractor shall have ten (10) days to provide a satisfactory response to Region 4 ESC. Failure to adequately address all issues of concern may result in contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by contractor under the contract shall become the property of the Member on demand.

5.2 **Termination for Cause:** If, for any reason, the Vendor fails to fulfill its obligation in a timely manner, or if the vendor violates any of the covenants, agreements, or stipulations of this contract Region 4 ESC reserves the right to terminate the contract immediately and pursue all other applicable remedies afforded by law. Such termination shall be effective by delivery of notice, to the vendor, specifying the effective date of termination. In such event, all documents, data, studies, surveys, drawings, maps, models and reports prepared by vendor for this solicitation may become the property of the participating agency or entity. If such event does occur then vendor will be entitled to receive just and equitable compensation for the satisfactory work completed on such documents.

5.3 **Delivery/Service Failures:** Failure to deliver goods or services within the time specified, or within a reasonable time period as interpreted by the purchasing agent or failure to make replacements or corrections of rejected articles/services when so requested shall constitute grounds for the contract to be terminated. In the event that the participating agency or entity must purchase in an open market, contractor agrees to reimburse the participating agency or entity, within a reasonable time period, for all expenses incurred.

5.4 **Force Majeure:** If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty.

5.5 **Standard Cancellation:** Region 4 ESC may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order. Vendor may be requested to provide additional items not already on contract at any time.

ARTICLE 6- LICENSES

6.1 **Duty to keep current license:** Vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by vendor. Vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the contract. Region 4 ESC reserves the right to stop work and/or cancel the contract of any vendor whose license(s) expire, lapse, are suspended or terminated.

- 6.2 **Survival Clause:** All applicable software license agreements, warranties or service agreements that were entered into between Vendor and Customer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Order Fulfiller shall survive expiration or termination of the Contract.

ARTICLE 7- DELIVERY PROVISIONS

- 7.1 **Delivery:** Vendor shall deliver said materials purchased on this contract to the Member issuing a Purchase Order. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period the vendor must receive authorization from the purchasing agency for the delayed delivery. At this point the participating entity may cancel the order if estimated shipping time is not acceptable.
- 7.2 **Inspection & Acceptance:** If defective or incorrect material is delivered, purchasing agency may make the determination to return the material to the vendor at no cost to the purchasing agency. The vendor agrees to pay all shipping costs for the return shipment. Vendor shall be responsible for arranging the return of the defective or incorrect material.

ARTICLE 8- BILLING AND REPORTING

- 8.1 **Payments:** The entity using the contract will make payments directly to the awarded vendor. Payment shall be made after satisfactory performance, in accordance with all provisions thereof, and upon receipt of a properly completed invoice.
- 8.2 **Invoices:** The awarded vendor shall submit invoices to the participating entity clearly stating “*Per TCPN Contract*”. The shipment tracking number or pertinent information for verification shall be made available upon request.
- 8.3 **Tax Exempt Status:** Since this is a national contract, knowing the tax laws in each state is the sole responsibility of the vendor.
- 8.4 **Reporting:** The awarded vendor shall provide TCPN with an electronic accounting report, in a format prescribed by TCPN, on a monthly basis summarizing all contract Sales for the applicable month. Reports of Contract Sales for Region 4 ESC and member agencies in each calendar month shall be provided by awarded vendor to TCPN by the 10th day of the following month. If there are no sales to report, Vendor is still required to communicate that information via email.

Failure to provide a monthly report of the administrative fees within the time and manner specified herein shall constitute a material breach of this contract and if not cured within thirty (30) days of written to Supplier shall be deemed a cause for termination of the contract at Region4 ESC’s sole discretion.

ARTICLE 9- PRICING

- 9.1 **Best price guarantee:** The awarded vendor agrees to provide pricing to Region 4 ESC and its participating entities that are the lowest pricing available and the pricing shall remain so throughout the duration of the contract. Pricing offered to Federal government buying consortiums for goods and services is exempt from this requirement. The awarded vendor, however, agrees to lower the cost of

any product purchased through TCPN following a reduction in the manufacturer or publisher's direct cost.

- 9.2 **Price increase**: Should it become necessary or proper during the term of this contract to make any change in design or any alterations that will increase expense Region 4 ESC must be notified immediately. Price increases must be approved by Region 4 ESC and no payment for additional materials or services, beyond the amount stipulated in the contract, shall be paid without prior approval. All price increases must be supported by manufacture documentation, or a formal cost justification letter.

Awarded vendor must honor previous prices for thirty (30) days after approval and written notification from Region 4 ESC if requested.

It is the awarded vendor's responsibility to keep all pricing up to date and on file with Region 4 ESC. All price changes must be provided to Region 4 ESC, using the same format as was accepted in the original contract.

- 9.3 **Additional Charges**: All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing.
- 9.4 **Price reduction and adjustment**: Price reduction may be offered at any time during contract and shall become effective upon notice of acceptance from Region 4 ESC. Special, time-limited reductions are permissible under the following conditions: 1) reduction is available to all Members equally; 2) reduction is for a specific time period, normally not less than thirty (30) days; 3) original price is not exceeded after the time-limit; and 4) Region 4 ESC has approved the new prices prior to any offer of the prices to a Member. Vendor shall offer Region 4 ESC any published price reduction during the contract period.
- 9.5 **Prevailing Wage**: It shall be the responsibility of the Vendor to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the purchaser (Region 4 ESC or its Members). It shall further be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.
- 9.6 **Administrative Fees**: All pricing submitted to Region 4 ESC shall include the administrative fee to be remitted to TCPN by the awarded vendor.

The awarded vendor agrees to pay administrative fees monthly to TCPN in the amount of 3% of the total purchase amount paid to awarded vendor, less refunds, credits on returns, rebates and discounts, for the sale of products and/or services to Region 4 ESC and member agencies pursuant to the contract (as amended from time to time and including any renewal thereof) ("Contract Sales").

Administrative fee payments are to accompany the contract monthly sales report by the 10th day of the following month, in the amount indicated on the report as being due. Administrative fee payments are to be paid by the awarded vendor via Automated Clearing House to a TCPN designated financial institution.

Failure to provide a monthly payment of the administrative fees within the time and manner specified herein shall constitute a material breach of the contract and if not cured within thirty (30) day of written notice to awarded vendor shall be deemed a cause for termination of the contract, at Region 4 ESC's sole discretion.

All administrative fees not paid when due shall bear interest at a rate equal to the lesser of 1 ½% per month or the maximum rate permitted by law until paid in full.

ARTICLE 10- PRICING AUDIT

- 10.1 **Audit rights**: Vendor shall, at Vendor's sole expense, maintain appropriate due diligence of all purchases made by Region 4 ESC and any entity that utilizes this Agreement. TCPN and Region 4 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1)

year from the effective date of termination. In the State of New Jersey, this audit right shall survive termination of this Agreement for a period of five (5) years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request. Region 4 ESC shall have the authority to conduct random audits of Vendor's pricing that is offered to eligible entities at Region 4 ESC's sole cost and expense. Notwithstanding the foregoing, in the event that Region 4 ESC is made aware of any pricing being offered to eligible agencies that is materially inconsistent with the pricing under this agreement, Region 4 ESC shall have the ability to conduct an extensive audit of Vendor's pricing at Vendor's sole cost and expense. Region 4 ESC may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 4 ESC or TCPN.

ARTICLE 11- OFFEROR PRODUCT LINE REQUIREMENTS

- 11.1 **Current products:** Proposals shall be for materials and equipment in current production and marketed to the general public and education/government agencies at the time the proposal is submitted.
- 11.2 **Discontinued products:** If a product or model is discontinued by the manufacturer, vendor may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
- 11.3 **New products/Services:** New products and/or services that meet the scope of work may be added to the contract. Pricing shall be equivalent to the percentage discount for other products. Vendor may replace or add product lines to an existing contract if the line is replacing or supplementing products on contract, is equal or superior to the original products offered, is discounted in a similar or to a greater degree, and if the products meet the requirements of the solicitation. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause.
- 11.4 **Options:** Optional equipment for products under contract may be added to the contract at the time they become available under the following conditions: 1) the option is priced at a discount similar to other options; 2) the option is an enhancement to the unit that improves performance or reliability.
- 11.5 **Product line:** Offerors with a published catalog may submit the entire catalog. Region 4 ESC reserves the right to select products within the catalog for award without having to award all contents. Region 4 ESC may reject any addition of equipment options without cause.
- 11.6 **Warranty conditions:** All supplies, equipment and services shall include manufacturer's minimum standard warranty and one (1) year labor warranty unless otherwise agreed to in writing.
- 11.7 **Buy American requirement:** (for New Jersey and all other applicable States) Vendors may only use unmanufactured construction material mined or produced in the United States, as required by the Buy American Act. Where trade agreements apply, to the extent permitted by applicable law, then unmanufactured construction material mined or produced in a designated country may also be used. Vendors are required to check state specific requirements to ensure compliance with this requirement.

ARTICLE 12- SITE REQUIREMENTS

- 12.1 **Cleanup:** Vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by Member. Upon completion of the work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.
- 12.2 **Preparation:** Vendor shall not begin a project for which Member has not prepared the site, unless vendor does the preparation work at no cost, or until Member includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

- 12.3 **Registered sex offender restrictions:** For work to be performed at schools, vendor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the Member's discretion. Vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.
- 12.4 **Safety measures:** Vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Vendor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.
- 12.5 **Smoking:** Persons working under the contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.
- 12.6 **Stored materials:** Upon prior written agreement between the vendor and Member, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Member prior to payment. Such materials must be stored and protected in a secure location, and be insured for their full value by the vendor against loss and damage. Vendor agrees to provide proof of coverage and/or addition of Member as an additional insured upon Member's request. Additionally, if stored offsite, the materials must also be clearly identified as property of buying Member and be separated from other materials. Member must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary.

Until final acceptance by the Member, it shall be the Vendor's responsibility to protect all materials and equipment. The Vendor warrants and guarantees that title for all work, materials and equipment shall pass to the Member upon final acceptance.

ARTICLE 13- MISCELLANEOUS

- 13.1 **Funding Out Clause:** Any/all contracts exceeding one (1) year shall include a standard "funding out" clause. A contract for the acquisition, including lease, of real or personal property is a commitment of the entity's current revenue only, provided the contract contains either or both of the following provisions:

"Retains to the entity the continuing right to terminate the contract at the expiration of each budget period during the term of the contract and is conditioned on best effort attempt by the entity to obtain appropriate funds for payment of the contract."

- 13.2 **Disclosures:** Offeror affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.

Include a complete description of any and all relationships that might be considered a conflict of interest in doing business with participants in TCPN.

The Offeror affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

- 13.3 **Indemnity:** The awarded vendor shall protect, indemnify, and hold harmless both Region 4 ESC and TCPN and its participants, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the vendor, vendor employees or vendor subcontractors in the preparation of the solicitation and the later execution of the contract, including

any supplemental agreements with members. Any litigation involving either Region 4 ESC or TCPN, its administrators and employees and agents will be in Harris County, Texas. Any litigation involving TCPN members shall be in the jurisdiction of the participating agency.

- 13.4 **Franchise Tax:** The Offeror hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes.
- 13.5 **Marketing:** Awarded vendor agrees to allow Region 4 ESC/TCPN to use their name and logo within website, marketing materials and advertisement. Any use of TCPN name and logo or any form of publicity, inclusive of press releases, regarding this contract by awarded vendor must have prior approval from TCPN.
- 13.6 **Certificates of Insurance:** Certificates of insurance shall be delivered to the Region 4 ESC participant prior to commencement of work. The insurance company shall be licensed in the applicable state in which work is being conducted. The awarded vendor shall give the participating entity a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The awarded vendor shall require all subcontractors performing any work to maintain coverage as specified.
- 13.7 **Legal Obligations:** It is the Offeror's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services identified in this RFP and any awarded contract and shall comply with all while fulfilling the RFP. Applicable laws and regulation must be followed even if not specifically identified herein.
- 13.8 **Open Records Policy:** Because Region 4 ESC contracts are awarded by a governmental entity, responses submitted are subject to release as public information after contracts are executed. If a vendor believes that its response, or parts of its response, may be exempted from disclosure, the vendor must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, the Offeror must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s). Offeror must provide this information on the "Acknowledgement and Acceptance to Region 4 ESC's Open Record Policy" form found at the beginning of this solicitation. Any information that is unmarked will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any vendor. Offeror are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

After completion of award, these documents will be available for public inspection.

VENDOR CONTRACT SIGNATURE FORM

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Offeror and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name Toshiba America Business Solutions, Inc.
Address 9740 Irvine Boulevard
City/State/Zip Irvine, California 92618
Telephone No. 949-462-6000
Fax No. 949-462-2557
Email address GEM@tabs.toshiba.com
Printed name Walter Holloman
Position with company Vice President, Enterprise Administration
Authorized signature 

Acknowledgement of Addendum Number(s): 1, 2

Accepted by The Cooperative Purchasing Network:

Term of contract March 1, 2018 to February 28, 2021

Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 4 ESC and the awarded vendor. Awarded vendor shall honor all administrative fees for any sales made based on a contract whether renewed or not.


Region 4 ESC Authorized Board Member

Print Name


Region 4 ESC Authorized Board Member

Print Name

Region 4 Contract Number B171405

10/24/17
Date

With the State of
Hawaii
agreement
commencing on
October 24,
2017.

10/24/17
Date

Region 4 Education Service Center

Solicitation Number 17-14

Request for Proposal for Managed Print Solutions

Submitted by:

Toshiba America Business Solutions, Inc.
9740 Irvine Boulevard
Irvine, CA 92618

Mike Straka, National Business Development Manager
Government & Education Contracts
Office: 502-403-5926 Email: mike.straka@tbs.toshiba.com



Partner with the Leader in Managed Print and Content Solutions



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**Document &
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Print Services**



**Ellumina Digital
Signage Services**



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& Software Solutions**



Eco Innovation

TOSHIBA
Leading Innovation >>>

July 17, 2017

Region 4 Education Service Center
7145 West Tidwell Road
Houston, TX 77092
Attention: Crystal Wallace
Purchasing Cooperative Specialist

Re: Toshiba America Business Solutions, Inc.
Solicitation Number 17-14
Managed Print Solutions

Dear Crystal,

Toshiba is pleased to submit our proposal to Region 4 Education Service Center (ESC) and The Cooperative Purchasing Network (TCPN) in response to Solicitation Number 17-14 for Managed Print Solutions. We thank you for this opportunity.

Toshiba's mission under this program is to deliver a reliable and cost effective vehicle for participating members to acquire our portfolio of products and services being offered under this contract and to exceed all of your Managed Print Solutions requirements. This contract builds upon the foundation already established as the current vendor on the National IPA Alliance Copier Contract and other major purchasing cooperatives nationwide.

To support our relationship, Toshiba will leverage our in-place Government and Education team led by Mike Straka, National Business Development Manager, and Martin Quinn, Director, FED/SLED & Public Sector, who will be the key interfaces between Toshiba and Region 4/TCPN. Mike, Martin and Toshiba's National Accounts Team will leverage Toshiba's continuous improvement programs guided by Lean Six Sigma processes that will enable you to see all of the core processes and metrics at any time, and a highly trained, professional support team to ensure your Managed Print Solutions Program is operating efficiently and cost effectively.

Please feel welcome to contact Mike at 502-403-5926, or Martin at 240-731-9962, with any questions you may have regarding this proposal.

Best Regards,



Walter Holloman
Vice President, Enterprise Administration
Toshiba America Business Solutions, Inc

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Please note, Toshiba is offering pricing based on a discount from MSRP for our products (MFD line) and has provided fixed price for all other line items of Managed Print Services.

Both are Indefinite Quantity.

Percentage discounts will apply based on breadth of MPS



7145 West Tidwell Road ~ Houston, Texas 77092
(713) 462-7708
www.esc4.net

Publication Date: June 1, 2017

ADDENDUM NO.1
SUBMITTAL DEADLINE: Tuesday, July 18, 2017 @ 2:00 PM CT

Questions regarding this solicitation must be submitted in writing to Crystal Wallace, Purchasing Cooperative Specialist at questions@esc4.net or (713) 744-8189 no later than June 23, 2017 at 5pm CT. All questions and answers will be posted to both www.esc4.net and www.tcpn.org under [Solicitations](#). Offerors are responsible for viewing either website to review all questions and answers prior to submitting proposals. Please note that oral communications concerning this RFP shall not be binding and shall in no way excuse the responsive Offeror of the obligations set forth in this proposal.

Request for Proposal (RFP)
by

Region 4 Education Service Center ("ESC")

for
Managed Print Solutions

On behalf of itself, other government agencies and non-profits, made
available through The Cooperative Purchasing Network "TCPN."

Solicitation Number 17-14

Note: Envelopes must be sealed, prominently marked with the RFP solicitation number, RFP title, RFP opening time/date and name of vendor. Electronic submissions of the RFP will not be accepted. **Submissions must be received by the Region 4 ESC office at: 7145 West Tidwell Road, Houston, TX 77092 no later than 2:00 pm CT, at which time the bid opening process shall commence. Proposals will be collected in a conference room to be determined by Region 4 ESC and opened and recorded publicly. Any proposal received later than the specified time, whether delivered in person, courier or mailed, shall be disqualified.**

This Addendum No. 1 amends the Request for Proposals (RFP) for Managed Print Solutions 17-14 ("Addendum"). To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum 1 is hereby issued to address the following:

1. **Pre-Proposal Conference: June 21, 2017 from 11:00 AM to Noon, Central Standard Time,** attended via a conference call (no face-to-face meeting will be provided):

→ [Join Skype Meeting](#)

Trouble Joining? [Try Skype Web App](#)

Join by phone

Toll number: [+1 \(832\) 856-4663](#) (Dial-in Number)

[Find a local number](#)

Conference ID: 13945547

[Forgot your dial-in PIN?](#) | [Help](#)

2. Per Para 4.9, Specifically, "...Purchase orders and payment can only be made to awarded vendor unless otherwise approved by TCPN." Is this an approval we can receive at the time of submission or will it only be made post award? [Answer: Yes, as long as the resellers are named in your response. Region 4 ESC must approve all future resellers, dealers, or distributors.](#) The reason I am inquiring is we prefer to have resellers perform smaller engagements as they have a local presence and are able to service smaller clients with the appropriate scope and depth of service while larger more robust engagements allow us to utilize our technology and/or on-site based solutions. While we will use resellers both direct and indirect, it is really our preference to have the option for both so we can maximize our offerings to any and all customers.

Will TCPN allow for us to submit a proposal that upon award will give us the option to add distributors/dealers in a manner that allows them to directly receive purchase orders and payments from authorized TCPN users? [Answer: Yes, however the contract holder is responsible for reporting all sales under the agreement.](#)

Referenced section provided below:

4.9. Adding authorized distributors/dealers: Awarded vendors are prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under their contract award without notification and prior written approval from TCPN. Awarded vendors must notify TCPN each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to awarded vendor unless otherwise approved by TCPN. Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder, unless otherwise approved by TCPN.

3. Is physical attendance of pre-proposal conference required on June 21, 2017? Answer: No, you may attend via conference call number listed in #1.
4. RFP states that there will be a pre-bid meeting on June 21st but we do not see location or time of pre-bid meeting in RFP document. Can you provide information and also if there will be a call in number for those wishing or needing to attend remotely? Answer: See #1 for call in details
5. RFP asks for "Value Add" offerings in Appendix G. If we offer Multifunctional Devices (ie: Copier and Printer Based Multifunctional Devices), Wide Format Printers/Copiers, Software Solutions, Digital Duplicators and other related products and services, should we bid these items and will Region 4 ESC consider for award? Answer: Yes, you may respond with additional offerings. Please review page 12 of 163 and page 13 of 163 for award process details.
6. Will there be a Pricing Template or spreadsheet provided for pricing/cost responses? Answer: No. If no, is each vendor to create or provide its own template or schedules? Answer: Yes.

VENDOR CONTRACT SIGNATURE FORM

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Offeror and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name Toshiba America Business Solutions, Inc.

Address 9740 Irvine Boulevard

City/State/Zip Irvine, California 92618

Telephone No. 949-462-6000

Fax No. 949-462-2557

Email address GEM@tabs.toshiba.com

Printed name Walter Holloman

Position with company Vice President, Enterprise Administration

Authorized signature 

Acknowledgement of Addendum Number(s): 1

Accepted by The Cooperative Purchasing Network:

Term of contract _____ **to** _____

Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 4 ESC and the awarded vendor. Awarded vendor shall honor all administrative fees for any sales made based on a contract whether renewed or not.

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 Contract Number _____



7145 West Tidwell Road ~ Houston, Texas 77092
(713) 462-7708
www.esc4.net

Publication Date: June 1, 2017

ADDENDUM NO.2
SUBMITTAL DEADLINE: Tuesday, July 18, 2017 @ 2:00 PM CT

Questions regarding this solicitation must be submitted in writing to Crystal Wallace, Purchasing Cooperative Specialist at questions@esc4.net or (713) 744-8189 no later than June 23, 2017 at 5pm CT. All questions and answers will be posted to both www.esc4.net and www.tcpn.org under [Solicitations](#). Offerors are responsible for viewing either website to review all questions and answers prior to submitting proposals. Please note that oral communications concerning this RFP shall not be binding and shall in no way excuse the responsive Offeror of the obligations set forth in this proposal.

Request for Proposal (RFP)
by

Region 4 Education Service Center ("ESC")

for
Managed Print Solutions

On behalf of itself, other government agencies and non-profits, made available through The Cooperative Purchasing Network "TCPN."

Solicitation Number 17-14

Note: Envelopes must be sealed, prominently marked with the RFP solicitation number, RFP title, RFP opening time/date and name of vendor. Electronic submissions of the RFP will not be accepted. **Submissions must be received by the Region 4 ESC office at: 7145 West Tidwell Road, Houston, TX 77092 no later than 2:00 pm CT, at which time the bid opening process shall commence. Proposals will be collected in a conference room to be determined by Region 4 ESC and opened and recorded publicly. Any proposal received later than the specified time, whether delivered in person, courier or mailed, shall be disqualified.**

VENDOR CONTRACT SIGNATURE FORM

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Offeror and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name Toshiba America Business Solutions, Inc.
Address 9740 Irvine Boulevard
City/State/Zip Irvine, California 92618
Telephone No. 949-462-6000
Fax No. 949-462-2557
Email address GEM@tabs.toshiba.com
Printed name Walter Holloman
Position with company Vice President, Enterprise Administration
Authorized signature 

Acknowledgement of Addendum Number(s): 2

Accepted by The Cooperative Purchasing Network:

Term of contract _____ **to** _____

Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 4 ESC and the awarded vendor. Awarded vendor shall honor all administrative fees for any sales made based on a contract whether renewed or not.

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 Contract Number _____

This Addendum No. 2 amends the Request for Proposals (RFP) for Managed Print Solutions 17-14 (“Addendum”). To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum 2 is hereby issued to address the following:

1. To correct link in ATTACHMENT A, Participating Addendum – State of Hawaii (page 63 of 163):

The validity of this Addendum, any of its terms or provisions, as well as the rights and duties of the parties to this Addendum, shall be governed by the laws of the State of Hawaii. A copy of the Attorney General’s General Conditions, which is made a part of this Addendum, can be found at

<http://spo.hawaii.gov/wp-content/uploads/2014/02/103D-General-Conditions.pdf>

Any action at law or in equity to enforce or interpret the provisions of this Addendum shall be brought in a court of competent jurisdiction in Honolulu, Hawaii.

2. To replace links in DOC #11, C.271 POLITICAL CONTRIBUTION DISCLOSURE FORM - *Introduction paragraph and 4.(a) on page 56 of 163*). Also, the below mentioned link will replace the box indicating customizable form.

New Jersey’s current Political Contributions form updated link:

www.nj.gov/dca/divisions/dlgs/resources/poli_docs/polit_contrib_disc_form.doc.



7145 West Tidwell Road ~ Houston, Texas 77092
(713) 462-7708
www.esc4.net

Publication Date: June 1, 2017

NOTICE TO OFFEROR

SUBMITTAL DEADLINE: Tuesday, July 18, 2017 @ 2:00 PM CT

Questions regarding this solicitation must be submitted in writing to Crystal Wallace, Purchasing Cooperative Specialist at questions@esc4.net or (713) 744-8189 no later than June 23, 2017 at 5pm CT. All questions and answers will be posted to both www.esc4.net and www.tcpn.org under [Solicitations](#). Offerors are responsible for viewing either website to review all questions and answers prior to submitting proposals. Please note that oral communications concerning this RFP shall not be binding and shall in no way excuse the responsive Offeror of the obligations set forth in this proposal.

Request for Proposal (RFP)
by

Region 4 Education Service Center ("ESC")

for
Managed Print Solutions

On behalf of itself, other government agencies and non-profits, made available through The Cooperative Purchasing Network "TCPN."

Solicitation Number 17-14

Note: Envelopes must be sealed, prominently marked with the RFP solicitation number, RFP title, RFP opening time/date and name of vendor. Electronic submissions of the RFP will not be accepted. **Submissions must be received by the Region 4 ESC office at: 7145 West Tidwell Road, Houston, TX 77092 no later than 2:00 pm CT, at which time the bid opening process shall commence. Proposals will be collected in a conference room to be determined by Region 4 ESC and opened and recorded publicly. Any proposal received later than the specified time, whether delivered in person, courier or mailed, shall be disqualified.**

ATTENTION OFFERORS:

Submission of a proposal confers NO RIGHT on an Offeror to an award or to a subsequent contract. Region 4 ESC, in its sole discretion and for any reason or no reason, reserves the rights to reject any or all proposals, accept only a part of any proposal, accept the proposal deemed most advantageous to Region 4 ESC, and waive any technicalities. The issuance of this RFP does not obligate Region 4 ESC to make an award or negotiate or execute a contract. Region 4 ESC reserves the right to amend the terms and provisions of the RFP, negotiate with a proposer, add, delete, or modify the contract and/or the terms of any proposal submitted, extend the deadline for submission of proposals, ask for best and final offers, or withdraw the RFP entirely for any reason solely at Region 4 ESC's discretion. An individual proposal may be rejected if it fails to meet any requirement of this RFP. Region 4 ESC may seek clarification from a proposer at any time, and failure to respond within a reasonable time frame is cause for rejection of a proposal.

Please be advised that all information and documents submitted will be subject to the Public Information Act requirements governed by the State of Texas.

Because contracts are awarded by a governmental entity, all responses submitted are subject to release as public information after contracts are executed. If an Offeror believes that its response, or parts of its response, may be exempted from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, the Offeror must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s). Offeror must provide this information on the "Acknowledgement and Acceptance to Region 4 ESC's Open Record Policy" form found on the next page of this solicitation. Any information that is unmarked will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 Education Service Center ("ESC") must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror. Offerors are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

After completion of award, these documents will be available for public inspection.

ACKNOWLEDGMENT AND ACCEPTANCE
OF REGION 4 ESC's OPEN RECORDS POLICY

Signature below certifies complete acceptance of Region 4 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy below:

- ☐ We acknowledge Region 4 ESC's Open Records Policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.

(Note: All information believed to be a trade secret or proprietary must be listed below. It is further understood that failure to identify such information, in strict accordance with the instructions below, will result in that information being considered public information and released, if requested under the Public Information Act.)

- ☒ We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act.

(Note: Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Offeror must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).

Toshiba declares the following sections to be proprietary information and exempt from public disclosure in accordance with Texas Government Code - Sec. 552.104*:

Customer References: Tab 5: Appendix F References - pages 185 through 188

Pricing: Tab 6 Appendix C Pricing - entire section

*EXCEPTION: INFORMATION RELATED TO COMPETITION OR BIDDING. (a) Information is excepted from the requirements of Section 552.021 if it is information that, if released, would give advantage to a competitor or bidder.

July 14, 2017

Date



Vice President, Enterprise Administration

Authorized Signature & Title

Walter Holloman

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A. INTRODUCTION

I. Background on Region 4 Education Service Center

Region 4 Education Service Center ("Region 4 ESC" herein "Lead Public Agency") on behalf of itself, the state of Hawaii and all its state and local government entities and all state, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and non-profit organizations (herein "Participating Agencies") solicits proposals from qualified Offerors to enter into a Vendor Contract ("contract") for the goods or services solicited in this proposal.

Contracts are approved and awarded by a single governmental entity, Region 4 ESC, and are only available for use and benefit of all entities complying with state procurement laws and regulations (public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities). These types of contracts are commonly referred to as being "piggybackable".

Region 4 ESC's purchasing cooperative was established in 1997 as a means to increase their economic and operational efficiency. The purchasing cooperative has since evolved into a National Cooperative used to assist other government and public entities increase their economical and operational efficiency when procuring goods and services.

II. What is the role of The Cooperative Purchasing Network ("TCPN")

The Cooperative Purchasing Network ("TCPN") assists Region 4 ESC in helping other public agencies and non-profits reap the benefits of national leveraged pricing, with no cost to the member. TCPN leverages one of the largest pools of purchasing potential. This is accomplished by competitively soliciting proposals and awarding contracts for commonly purchased products and services. Through the TCPN solicitation process, Region 4 ESC awards contracts covering Facilities, Furniture, Office Supplies & Equipment, Security Systems, and Technology and other goods and services industries.

III. Purpose of TCPN

- Provide governmental and public entities opportunities for greater efficiency and economy in procuring goods and services.
- Take advantage of state-of-the-art purchasing procedures to ensure the most competitive contracts.
- Provide competitive price and bulk purchasing for multiple government or public entities that yields economic benefits unobtainable by the individual entity.
- Provide quick and efficient delivery of goods and services.
- Equalize purchasing power for smaller agencies that are unable to command the best contracts for themselves.
- Help in assisting with use of best business practices.

IV. Customer Service

- TCPN is dedicated to making our contracts successful for both our members and our awarded vendors.
- TCPN is committed to providing our members and awarded vendors with high quality service.
- TCPN has dedicated staff available to answer questions, offer guidance and help in any way possible.

B. SCOPE

It is the intention of Region 4 ESC to establish a contract with vendor(s) for **Managed Print Solutions**. Awarded vendor(s) shall perform covered services under the terms of this agreement. Offerors shall provide pricing based on a discount from a manufacturer's price list or catalog, or fixed price, or a combination of both with indefinite quantities. Electronic Catalog and/or price lists must accompany the proposal. Include an electronic copy of the catalog from which discount, or fixed price, is calculated. Multiple percentage discount structure is also acceptable. Please specify where different percentage discounts apply. Additional pricing and/or discounts may be included. If Offeror has existing cooperative contracts in place, Offeror is requested to submit pricing equal or better than those in place.

Each service proposed is to be priced separately with all ineligible items identified. Services may be awarded to multiple vendors. Offerors may elect to limit their proposals to a single service within any category, or multiple services within any or all categories

Region 4 ESC is seeking a service provider that has the depth, breadth and quality of resources necessary to complete all phases of this contract. In addition, TCPN also requests any value add commodity or service that could be provided under this contract.

While this solicitation specifically covers **Managed Print Solutions**, Offerors are encouraged to submit an offering on any and all products or services available that they currently perform in their normal course of business.

C. KEY DEFINITIONS

Days: means calendar days.

Lead agency: means the government entity advertising, soliciting, evaluating and awarding the contract. This definition also includes a public agency that meets the definition of a political subdivision, including a county, city, school district, state, public higher education or special district.

Lowest Pricing Available: means the overall lowest not-to-exceed price available for the specified goods or services at the time the vendor submits their proposal.

Procurement: means buying, purchasing, renting, leasing or otherwise acquiring any materials, services or construction. Procurement also includes all functions that pertain to the obtaining of any material, service, or construction, including description of requirements, selection and solicitation of sources, preparation and award of contract and all phases of contract administration.

Responsive Offeror: means a person, company, firm, corporation, partnership or other organization who submits a proposal which conforms in all material respects to the invitation for bids or request for proposals.

Solicitation: means an invitation for bids, a request for technical offers, a request for proposals, a request for quotations or any other invitation or request by which we invite a person to participate in a procurement.

Specifications: means any description of physical or functional characteristics, or of the nature of a material, service or construction of item. Specifications may include a description or any requirement for inspecting, testing or preparing a material, service or construction item for delivery.

Vendor: means any provider or seller of goods and/or services that has a contractual relationship with Region 4 or TCPN.

D. GENERAL TERMS AND INSTRUCTIONS TO OFFERORS

- I. **Submission of Response:** Unless otherwise specified in the solicitation, all submitted proposals must contain two (2) bound and signed original copies of the solicitation, and two (2) electronic copies on flash drives shall be provided. Please see format requirements below. **Vendor must also submit two (2) electronic proposals (on USB drives) free of propriety information to be posted on Vendor information page if awarded a contract.**

Only sealed responses will be accepted. Faxed or electronically transmitted responses will not be accepted. Sealed responses may be submitted on any or all items, unless stated otherwise. Proposal may be rejected for failure to comply with the requirements set forth in this proposal.

Deviations from any terms, conditions and/or specifications must be conspicuously noted in writing by the Offeror and shall be included with the response. (See Appendix D).

- II. **Proposal Format:** Responses must be provided in a three-ring binder or report cover using 8.5 x 11 paper clearly identified with the name of the Offeror's company and the solicitation name and number on both the outside front cover and vertical spine. All forms are to be completed electronically.

Tabs should be used to separate the proposal into sections. Each tabulated section should contain both the section of the RFP referenced and the Offeror's response to that section. The following items identified must be included behind the tabs listed below. Offerors failing to organize in the manner listed may be considered non-responsive and may not be evaluated.

III. **Binder Tabs:**

- Tab 1 – Entire Vendor Contract and Signature Form (pgs. 1-15, Appendix A)
 - General Terms and Conditions Acceptance Form (Appendix D)
- Tab 2 – Questionnaire (Appendix E)
- Tab 3 – Company Profile (Appendix F, excluding References section)
- Tab 4 – Product / Services (Appendix B)
- Tab 5 – References (Appendix F)
- Tab 6 – Pricing (Appendix C)
- Tab 7 – Value Add (Appendix G)
- Tab 8 – Required Documents
 - Additional Required Documents (Appendix H)
 - Acknowledgement & Acceptance of Region 4 ESC Open Records Policy (Page 4).

- IV. **Mailing of Proposals:** All bids and proposals submitted in response to the solicitation must be clearly identified as listed below with the solicitation number, title, name and address of the company responding. All packages must be clearly identified as listed below, sealed and delivered to the Region 4 ESC office no later than the submittal deadline assigned for this solicitation.

From _____
Company _____
Address _____
City, State, Zip _____
Solicitation Name and Number _____ Due Date and Time _____

- V. **Time for Receiving Proposals:** Proposals received prior to the submittal deadline will be time-stamped upon receipt and kept secure and unopened. At the submittal deadline, Region 4 will begin the process of opening all bids publicly by collecting all proposals received before the deadline in the room designated for the bid opening. No proposals received after the submittal time and deadline will be considered. Late proposals will be returned to sender unopened.

- VI. **Inquiries and/or Discrepancies:** Questions regarding this solicitation must be submitted in writing to Crystal Wallace, Purchasing Cooperative Specialist at questions@esc4.net or (713) 744-8189 no later than June 23, 2017. All questions and answers will be posted to both www.esc4.net and www.tcpn.org under **Solicitations**. Offerors are responsible for viewing either website to review all questions and answers prior to submitting proposals. Please note that oral communications concerning this RFP shall not be binding and shall in no way excuse the responsive Offeror of the obligations set forth in this proposal.
- VII. **Restricted and Prohibited Communications with Region 4 ESC:** During the period between the date Region 4 ESC issues this RFP and the selection of the vendor who is awarded a contract by Region 4 ESC, if any, Offerors shall restrict all contact with Region 4 ESC and direct all questions regarding this RFP, including questions regarding terms and conditions, only to the individual identified above in Section "Inquiries and/or Discrepancies" in the specified manner. Do not contact members of the Board of Directors, other employees of Region 4 ESC or any of Region 4 ESC's agents or administrators. Contact with any of these prohibited individuals after issuance of this RFP and before selection is made, may result in disqualification of the Offeror.

The communications prohibition shall terminate when the contract is recommended by the administration, considered by the Board of Directors at a noticed public meeting, and a contract has been awarded. In the event the Board of Directors refers the recommendation back to staff for reconsideration, the communications prohibition shall be re-imposed. Additionally, during the time period between the award by the Board of Directors and the execution of the contract, Offerors shall not engage in any prohibited communications as described in this section.

Prohibited communications includes direct contact, discussion, or promotion of any Offeror's response with any member of Region 4 ESC's Board of Directors or employees except for communications with Region 4 ESC's designated representative as set forth in this RFP and only in the course of inquiries, briefings, interviews, or presentations. This prohibition is intended to create a level playing field for all potential Offerors, assure that decisions are made in public, and to protect the integrity of the RFP process. Except as provided in the above stated exceptions, the following communications regarding a particular invitation for bids, requests for proposal, requests for qualifications, or other solicitation are prohibited:

- Communications between a potential vendor, service provider, bidder, offeror, lobbyist or consultant and any member of Region 4 ESC's Board of Directors;
- Communications between any director and any member of a selection or evaluation committee; and
- Communications between any director and administrator or employee.

The communications prohibition shall not apply to the following:

- Communications with Region 4 ESC's purchasing agent specifically named and authorized to conduct and receive such communications under this RFP or upon the request of Region 4 ESC, with Region 4 ESC's legal counsel; and
- Presentations made to the Board of Directors during any duly noticed public meeting.

Nothing contained herein shall prohibit any person or entity from publicly addressing Region 4 ESC's Board of Directors during any duly noticed public meeting, in accordance with applicable Board policies, on a matter other than this RFP or in connection with a presentation requested by Region 4 ESC's representatives.

VIII. **Calendar of Events (subject to change):**

<u>Event</u>	<u>Date:</u>
Issue RFP	June 1, 2017
Pre-proposal Conference	June 21, 2017
Deadline for receipt of questions via email	June 23, 2017
Issue Addendum/a (if required)	To Be Determined
Proposal Due Date	July 18, 2017
Approval from Region 4 ESC	October 2017
Contract Effective Date	March 1, 2018

CONDITIONS OF SUBMITTING PROPOSALS

IX. **Amendment of Proposal:** A proposal may be amended up to the time of opening by submitting a sealed letter to the location indicated on the front page of this solicitation.

X. **Withdrawal of Proposals:** Withdrawal of proposals prior to the opening date will be permitted. Withdrawal of response will not be allowed for a period of 120 days following the opening. Pricing will remain firm for 120 days from submittal. However, consideration may be given in cases where Offeror advises that it made a clerical error that is substantially lower than it intended. In such case, Offeror must provide written notice of their desire to withdraw, along with supporting documents, within 3 business days of receiving the acceptance letter or of being requested by Region 4 ESC for clarification of the proposal, whichever is later. Any contracts entered into prior to Region 4 ESC receiving notice must be honored.

No Offeror should assume that their withdrawal request has been accepted unless, and until, they receive written acknowledgment and acceptance of their proposal withdrawal.

XI. **Clarifications:** Offeror may receive a written request to clarify, in writing, its proposal in order to determine whether a proposal should be considered for award. The process of clarification is not an opportunity for an Offeror to revise or modify its proposal, and any response by an Offeror to a written request for clarification that attempts to revise or modify its proposal shall be given no effect. The purpose of the request for clarification will be solely made for the purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the proposal, which may be corrected or waived in the leading agency's sole discretion.

XII. **Non-Responsive Proposals:** All proposals will be reviewed for responsiveness to the material requirements of the solicitation. A proposal that is not materially responsive shall not be eligible for further consideration for award of the contract, and the Offeror shall receive notice of the rejection of its proposal.

XIII. **Negotiations:** Region 4 ESC shall determine which responsive proposals are in the competitive range and/or are reasonably susceptible of being selected for award. Proposals not in the competitive range may not be further evaluated. Proposals in the competitive range shall be evaluated on the basis of price and the other evaluation criteria set forth in the solicitation. In the event that Region 4 ESC decides to conduct negotiations, notice shall be provided to each Offeror whose proposal is being considered for award, which notice may identify, in general terms, the elements or factors upon which Region 4 ESC intends to base its negotiations. Offerors will not be assisted, in any way, to bring their proposal up to the level of other proposals through discussions. During the course of negotiations, no Offeror's technical proposal or pricing shall be revealed to any other Offeror or to any other person who is not involved with the evaluation process. Region 4 ESC will also not indicate to Offeror a cost or price that it must meet to either obtain further consideration nor will it provide any information about other Offerors' proposals or prices.

XIV. **Best and Final Offer:** Region 4 ESC, in its sole discretion, may request all Offerors in the competitive range to submit a Best and Final Offer. Offerors must submit their Best and Final Offers in writing. If an Offeror does not respond to the request for a Best and Final Offer, that Offeror's most recent prior offer will be considered to be its Best and Final Offer.

XV. **Specifications:** When a solicitation contains a specification that states no substitutions, no deviation from this requirement will be permitted. Offeror must comply with the true intent of the specifications and drawings and not take advantage of any unintentional error or omission. In cases where no type and kind of product is specified, specifications have been developed to indicate minimal standards as to the usage, materials, and contents based on the needs of the members.

References to manufacturer's specifications (Design Guides), when used by Region 4 ESC, are to be considered informative to give the Offeror information as to the general style, type and kind requested. Responses proposing goods, materials or equipment regularly produced by a reputable manufacturer shall be evaluated by Region 4 ESC which will, in its sole discretion, determine whether such proposed goods, materials or equipment are substantially equivalent to the Design Guides, considering quality, workmanship, economy of operation, and suitability for the purpose intended. Offerors should include all documentation required to evaluate whether or not their proposed goods, materials or equipment are substantially equivalent to the Design Guides.

XVI. **Quality of Materials or Services:** Offeror shall state the brand name and number of the materials being provided. If none is indicated then it is understood that the offeror is quoting on the exact brand name and number specified or mentioned in the solicitation.

However, unless specifically stated otherwise, comparable substitutions will be permitted in cases where the material is equal to that specified, considering quality, workmanship, economy of operation and suitability for the purpose intended.

XVII. **Samples:** Upon request, samples shall be furnished, free of cost, within seven (7) days after receiving notice of such request. By submitting the proposal Offeror certifies that all materials conform to all applicable requirements of this solicitation and of those required by law. Offeror agrees to bear the costs for laboratory testing, if results show that the sample does not comply with solicitation requirements.

Submissions may be rejected for failing to submit samples as requested.

XVIII. **Deviations and Exceptions:** Deviations or exceptions stipulated in response may result in disqualification. It is the intent of Region 4 ESC to award a manufacturer's complete line of products, when possible.

XIX. **Formation of Contract:** A response to this solicitation is an offer to contract with Region 4 ESC based upon the terms, conditions, scope of work, and specifications contained in this request. A solicitation does not become a contract until it is awarded by Region 4 ESC. A contract is formed when Region 4 ESC's board signs the Vendor Contract Signature Form. The prospective vendor must submit a signed Vendor Signature Form with the response thus, eliminating the need for a formal signing process.

XX. **Estimated Quantities:** Region 4 ESC anticipates that a substantial number of participating members will enter into contracts resulting from this solicitation based on multiple surveys and usage of other contracts that may have included similar services, however, Region 4 ESC makes no guarantee or commitment of any kind concerning quantities or usage of contracts resulting from this solicitation. The volume for this contract is estimated to be up to and in excess of \$13__ million a year. This information is provided solely as an aid to contract vendors in preparing proposals only. The successful Vendor(s) discount and pricing schedule shall apply regardless of the volume of business under the contract.

XXI. **Multiple Awards:** membership includes a large number of potential entities which may utilize this contract throughout the nation. In order to assure that any ensuing contract(s) will allow Region 4 ESC

to fulfill current and future needs, Region 4 ESC reserves the right to award contract(s) to multiple vendors. The decision to award multiple contracts, award only one contract, or to make no awards rests solely with Region 4 ESC.

- XXII. **Non-Exclusive:** Any contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience and benefit of participating members. Region 4 ESC and participating entities reserve the right to obtain like goods and services from other sources.

AWARD PROCESS

- XXIII. **Award or Rejection of Proposals:** In accordance with applicable laws, rules, and regulations for public purchasing, award(s) will be made to the prospective vendor whose response is determined to be the most advantageous to participating agencies, price and other factors considered. Region 4 ESC reserves the right to use a "Market Basket Survey" method, based on randomly selected criteria to determine the most advantageous response. To qualify for evaluation, a proposal must have been submitted on time, and satisfy all mandatory requirements identified in this solicitation. Proposals that are materially non-responsive will be rejected and the Offeror will be provided notice of such rejection.

- XXIV. **Evaluation Process:** In evaluating the responses the following predetermined criteria is considered:

Products/Pricing (40 Points)

1. Scope and breadth of products available
2. All products and services available
3. Pricing for all available products and services
4. Pricing for warranties on all products and services
5. Ability of Customers to verify that they received contract pricing
6. Payment methods
7. Other factors relevant to this section as submitted by the proposer

Performance Capability (25 Points)

1. Ability to deliver products and services nationally
2. Response to emergency orders
3. Average Fill Rate
4. Average on time delivery rate
5. Shipping charges
6. Return and restocking policy and applicable fees
7. History of meeting the shipping and delivery timelines
8. Ability to meet service and warranty needs of members
9. Customer service/problem resolution
10. Invoicing process
11. Contract implementation/Customer transition
12. Financial condition of vendor
13. Website ease of use, availability, and capabilities related to ordering, returns and reporting
14. Offeror's safety record
15. Instructional materials
16. Other factors relevant to this section as submitted by the proposer

Qualification and Experience (25 Points)

1. Offeror's reputation in the marketplace
2. Reputation of products and services in the marketplace
3. Past relationship with Region 4 ESC and/or TCPN members
4. Experience and qualification of key employees

5. Location and number of sales persons who will work on this contract
6. Past experience working with the government sector
7. Exhibited understanding of cooperative purchasing
8. Past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors
9. Minimum of 10 customer references relating to the products and services within this RFP
10. Other factors relevant to this section as submitted by the proposer

Value Add (10 Points)

1. Marketing plan and capability
2. Sales force training
3. Other factors relevant to this section as submitted by the proposer

XXV. Competitive Range: It may be necessary to establish a competitive range. Factors from the predetermined criteria will be used to make this determination. Responses not in the competitive range are unacceptable and do not receive further award consideration.

XXVI. Evaluation: A committee will review and evaluate all responses and make a recommendation for award of contract(s). The recommendation for contract awards will be based on the predetermined criteria factors outlined in this solicitation, where each factor is assigned a point value based on its importance.

XXVII. Past Performance: An Offeror's performance and actions under previously awarded contracts are relevant in determining whether or not the Offeror is likely to provide quality goods and services to TCPN members; including the administrative aspects of performance; the Offeror's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the Offeror's businesslike concern for the interests of the customer.

OPEN RECORDS POLICY

XXVIII. Proprietary Information: Because contracts are awarded by a governmental entity, all responses submitted are subject to release as public information after contracts are executed. If an Offeror believes that its response, or parts of its response, may be exempted from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, the Offeror must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s). Offeror must provide this information on the "Acknowledge and Acceptance to Region 4 ESC's Open Record Policy" form found at the beginning of this solicitation. Any information that is unmarked will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror. Offeror is advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

After completion of award, these documents will be available for public inspection.

PROTEST OF NON-AWARD

XXIX. Protest Procedure: Any protest of an award or proposed award must be filed in writing within ten (10) days from the date of the official award notification and must be received by 5:00 pm CT. No protest shall lie for a claim that the selected Vendor is not a responsible Offeror. Protests shall be filed with Robert Zingelmann and sent to the Region 4 ESC office at: 7145 West Tidwell Road, Houston, TX 77092. Protests shall include the following:

1. Name, address and telephone number of protester
2. Original signature of protester or its representative
3. Identification of the solicitation by RFP number
4. Detailed statement of legal and factual grounds including copies of relevant documents; and the form of relief requested.
5. Any protest review and action shall be considered final with no further formalities being considered.

LIMITATION OF LIABILITY

XXX. Waiver: BY SUBMITTING A PROPOSAL, OFFER EXPRESSLY AGREES TO WAIVE ANY CLAIM IT HAS OR MAY HAVE AGAINST BOTH THE COOPERATIVE PURCHASING NETWORK AND REGION 4 EDUCATION SERVICE CENTER, ITS DIRECTORS, OFFICERS, ITS TRUSTEES, OR AGENTS ARISING OUT OF OR IN CONNECTION WITH (1) THE ADMINISTRATION, EVALUATION, RECOMMENDATION OF ANY PROPOSAL; (2) ANY REQUIREMENTS UNDER THE SOLICITATION, PROPOSAL PACKAGE, OR RELATED DOCUMENTS; (3) THE REJECTION OF ANY PROPOSAL OR ANY PART OF ANY PROPOSAL; AND/OR (4) THE AWARD OF A CONTRACT, IF ANY.

XXXI. NEITHER REGION 4 ESC NOR TCPN SHALL BE RESPONSIBLE OR LIABLE FOR ANY COSTS INCURRED BY PROPOSERS OR THE SELECTED VENDOR IN CONNECTION WITH RESPONDING TO THE RFP, PREPARING FOR ORAL PRESENTATIONS, PREPARING AND SUBMITTING A PROPOSAL, ENTERING OR NEGOTIATING THE TERMS OF A CONTRACT, OR ANY OTHER EXPENSES INCURRED BY A PROPOSER. THE PROPOSER OR SELECTED VENDOR IS WHOLLY RESPONSIBLE FOR ANY SUCH COSTS AND EXPENSES AND SHALL NOT BE REIMBURSED IN ANY MANNER BY REGION 4 ESC OR TCPN.

APPENDIX A

VENDOR CONTRACT AND SIGNATURE FORM

This Vendor Contract and Signature Form ("Contract") is made as of July 18, 2017, by and between Toshiba America Business Solutions, Inc. and Region 4 Education Service Center ("Region 4 ESC") for the purchase of Managed Print Solutions

RECITALS

WHEREAS, both parties agree and understand that the following pages will constitute the contract between the successful vendor(s) and Region 4 ESC, having its principal place of business at 7145 West Tidwell Road, Houston, TX 77092.

WHEREAS, Vendor agrees to include, in writing, any required exceptions or deviations from these terms, conditions, and specifications; and it is further understood that, if agreed to by Region 4 ESC, said exceptions or deviations will be incorporated into the final contract "Vendor Contract."

WHEREAS, this contract consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth below shall control.

WHEREAS, the Vendor Contract will provide that any state, county, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution (including community colleges, colleges and universities, both public and private), other government agencies or non-profit organization may purchase products and services at prices indicated in the Vendor Contract upon registering and becoming a member with TCPN; and it being further understood that Region 4 ESC shall act as the Lead Public Agency with respect to all such purchase agreements.

WHEREAS, TCPN has the administrative and legal capacity to administer purchases on behalf of Region 4 ESC under the Vendor Contract with participating public agencies and entities, as permitted by applicable law.

ARTICLE 1- GENERAL TERMS AND CONDITIONS

- 1.1 TCPN shall be afforded all of the rights, privileges and indemnifications afforded to Region 4 ESC under the Vendor Contract, and such rights, privileges and indemnifications shall accrue and apply with equal effect to TCPN, including, without limitation, Vendors obligation to provide insurance and other indemnifications to Lead Public Agency.
- 1.2 Awarded vendor shall perform all duties, responsibilities, and obligations, set forth in this agreement, and required under the Vendor Contract.
- 1.3 TCPN shall perform its duties, responsibilities, and obligations as administrator of purchases, set forth in this agreement, and required under the Vendor Contract.
- 1.4 **Purchasing procedure:**
 - Purchase orders are issued by participating governmental agencies to the awarded vendor indicating on the PO "**Per TCPN Contract # R_____.**"
 - Vendor delivers goods/services directly to the participating agency.
 - Awarded vendor invoices the participating agency directly.

- Awarded vendor receives payment directly from the participating agency.
- Awarded vendor reports sales monthly to TCPN.

1.5 **Customer Support:** The vendor shall provide timely and accurate technical advice and sales support to Region 4 ESC staff, TCPN staff and participating agencies. The vendor shall respond to such requests within one (1) working day after receipt of the request.

ARTICLE 2- ANTICIPATED TERM OF AGREEMENT

- 2.1 Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 4 ESC. Region 4 ESC will notify the vendor in writing if the contract is extended. Awarded vendor shall honor all administrative fees for any sales made based on the contract whether renewed or not.
- 2.2 Region 4 ESC shall review the contract prior to the renewal date and notify the current awarded vendor, no less than ninety (90) days of Region 4 ESC's intent to renew the contract. Upon receipt of notice, awarded vendor must notify Region 4 ESC if it elects not to renew. Awarded vendor shall honor the administrative fee for any sales incurred throughout the life of the contract on any sales made based on a Region 4 ESC contract whether awarded a renewal or not. Region 4 ESC reserves the right to exercise each two-year extension annually.

ARTICLE 3- REPRESENTATIONS AND COVENANTS

- 3.1 **Scope:** This contract is based on the need to provide the economic benefits of volume purchasing and reduction in administrative costs through cooperative purchasing to schools and other members. Although contractors may restrict sales to certain public units (for example, state agencies or local government units), any contract that prohibits sales from being made to public school districts may not be considered. Sales without restriction to any Members are preferred. These types of contracts are commonly referred to as being "piggybackable".
- 3.2 **Compliance:** Cooperative Purchasing Agreements between TCPN and its Members have been established under state procurement law.
- 3.3 **Offeror's Promise:** Offeror agrees all prices, terms, warranties, and benefits granted by Offeror to Members through this contract are comparable to or better than the equivalent terms offered by Offeror to any present customer meeting the same qualifications or requirements.

ARTICLE 4- FORMATION OF CONTRACT

- 4.1 **Offeror Contract Documents:** Region 4 ESC will review proposed offeror contract documents. Vendor's contract document shall not become part of Region 4 ESC's contract with vendor unless and until an authorized representative of Region 4 ESC reviews and approves it.
- 4.2 **Form of Contract:** The form of contract for this solicitation shall be the Request for Proposal, the awarded proposal(s) and best and final offer(s), and properly issued and reviewed purchase orders referencing the requirements of the Request for Proposals. If a firm submitting an offer requires Region 4 ESC and/or Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal.
- 4.3 **Entire Agreement (Parol evidence):** The contract, as specified above, represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.

- 4.4. **Assignment of Contract:** No assignment of contract may be made without the prior written approval of Region 4 ESC. Purchase orders and payment can only be made to awarded vendor unless otherwise approved by Region 4 ESC. Awarded vendor is required to notify Region 4 ESC when any material change in operations is made that may adversely affect members (i.e. bankruptcy, change of ownership, merger, etc.).
- 4.5. **Novation:** If contractor sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. Region 4 ESC reserves the right to accept or reject any new party. A simple change of name agreement will not change the contractual obligations of contractor.
- 4.6. **Contract Alterations:** No alterations to the terms of this contract shall be valid or binding unless authorized and signed by a Region 4 ESC staff member.
- 4.7. **Order of Precedence:** In the event of a conflict in the provisions of the contract as accepted by Region 4 ESC, the following order of precedence shall prevail:
- Special terms and conditions
 - General terms and conditions
 - Specifications and scope of work
 - Attachments and exhibits
 - Documents referenced or included in the solicitation
- 4.8. **Supplemental Agreements:** The entity participating in the Region 4 ESC contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor. Neither Region 4 ESC, TCPN, its agents, members and employees shall be made party to any claim for breach of such agreement.
- 4.9. **Adding authorized distributors/dealers:** Awarded vendors are prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under their contract award without notification and prior written approval from TCPN. Awarded vendors must notify TCPN each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to awarded vendor unless otherwise approved by TCPN. Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder, unless otherwise approved by TCPN.

ARTICLE 5- TERMINATION OF CONTRACT

- 5.1. **Cancellation for Non-Performance or Contractor Deficiency:** Region 4 ESC may terminate any contract if Members have not used the contract, or if purchase volume is determined to be low volume in any 12-month period. Region 4 ESC reserves the right to cancel the whole or any part of this contract due to failure by contractor to carry out any obligation, term or condition of the contract. Region 4 ESC may issue a written deficiency notice to contractor for acting or failing to act in any of the following:
- i. Providing material that does not meet the specifications of the contract;
 - ii. Providing work and/or material that was not awarded under the contract;
 - iii. Failing to adequately perform the services set forth in the scope of work and specifications;
 - iv. Failing to complete required work or furnish required materials within a reasonable amount of time;
 - v. Failing to make progress in performance of the contract and/or giving Region 4 ESC reason to believe that contractor will not or cannot perform the requirements of the contract; and/or
 - vi. Performing work or providing services under the contract prior to receiving an authorized purchase order from Region 4 ESC or participating member prior to such work

Upon receipt of a written deficiency notice, contractor shall have ten (10) days to provide a satisfactory response to Region 4 ESC. Failure to adequately address all issues of concern may result in contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by contractor under the contract shall become the property of the Member on demand.

5.2 **Termination for Cause:** If, for any reason, the Vendor fails to fulfill its obligation in a timely manner, or if the vendor violates any of the covenants, agreements, or stipulations of this contract Region 4 ESC reserves the right to terminate the contract immediately and pursue all other applicable remedies afforded by law. Such termination shall be effective by delivery of notice, to the vendor, specifying the effective date of termination. In such event, all documents, data, studies, surveys, drawings, maps, models and reports prepared by vendor for this solicitation may become the property of the participating agency or entity. If such event does occur then vendor will be entitled to receive just and equitable compensation for the satisfactory work completed on such documents.

5.3 **Delivery/Service Failures:** Failure to deliver goods or services within the time specified, or within a reasonable time period as interpreted by the purchasing agent or failure to make replacements or corrections of rejected articles/services when so requested shall constitute grounds for the contract to be terminated. In the event that the participating agency or entity must purchase in an open market, contractor agrees to reimburse the participating agency or entity, within a reasonable time period, for all expenses incurred.

5.4 **Force Majeure:** If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty.

5.5 **Standard Cancellation:** Region 4 ESC may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order. Vendor may be requested to provide additional items not already on contract at any time.

ARTICLE 6- LICENSES

6.1 **Duty to keep current license:** Vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by vendor. Vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the contract. Region 4 ESC reserves the right to stop work and/or cancel the contract of any vendor whose license(s) expire, lapse, are suspended or terminated.

- 6.2 **Survival Clause:** All applicable software license agreements, warranties or service agreements that were entered into between Vendor and Customer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Order Fulfiller shall survive expiration or termination of the Contract.

ARTICLE 7- DELIVERY PROVISIONS

- 7.1 **Delivery:** Vendor shall deliver said materials purchased on this contract to the Member issuing a Purchase Order. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period the vendor must receive authorization from the purchasing agency for the delayed delivery. At this point the participating entity may cancel the order if estimated shipping time is not acceptable.
- 7.2 **Inspection & Acceptance:** If defective or incorrect material is delivered, purchasing agency may make the determination to return the material to the vendor at no cost to the purchasing agency. The vendor agrees to pay all shipping costs for the return shipment. Vendor shall be responsible for arranging the return of the defective or incorrect material.

ARTICLE 8- BILLING AND REPORTING

- 8.1 **Payments:** The entity using the contract will make payments directly to the awarded vendor. Payment shall be made after satisfactory performance, in accordance with all provisions thereof, and upon receipt of a properly completed invoice.
- 8.2 **Invoices:** The awarded vendor shall submit invoices to the participating entity clearly stating "*Per TCPN Contract*". The shipment tracking number or pertinent information for verification shall be made available upon request.
- 8.3 **Tax Exempt Status:** Since this is a national contract, knowing the tax laws in each state is the sole responsibility of the vendor.
- 8.4 **Reporting:** The awarded vendor shall provide TCPN with an electronic accounting report, in a format prescribed by TCPN, on a monthly basis summarizing all contract Sales for the applicable month. Reports of Contract Sales for Region 4 ESC and member agencies in each calendar month shall be provided by awarded vendor to TCPN by the 10th day of the following month. If there are no sales to report, Vendor is still required to communicate that information via email.

Failure to provide a monthly report of the administrative fees within the time and manner specified herein shall constitute a material breach of this contract and if not cured within thirty (30) days of written to Supplier shall be deemed a cause for termination of the contract at Region4 ESC's sole discretion.

ARTICLE 9- PRICING

- 9.1 **Best price guarantee:** The awarded vendor agrees to provide pricing to Region 4 ESC and its participating entities that are the lowest pricing available and the pricing shall remain so throughout the duration of the contract. Pricing offered to Federal government buying consortiums for goods and services is exempt from this requirement. The awarded vendor, however, agrees to lower the cost of

any product purchased through TCPN following a reduction in the manufacturer or publisher's direct cost.

- 9.2 **Price increase:** Should it become necessary or proper during the term of this contract to make any change in design or any alterations that will increase expense Region 4 ESC must be notified immediately. Price increases must be approved by Region 4 ESC and no payment for additional materials or services, beyond the amount stipulated in the contract, shall be paid without prior approval. All price increases must be supported by manufacture documentation, or a formal cost justification letter.

Awarded vendor must honor previous prices for thirty (30) days after approval and written notification from Region 4 ESC if requested.

It is the awarded vendor's responsibility to keep all pricing up to date and on file with Region 4 ESC. All price changes must be provided to Region 4 ESC, using the same format as was accepted in the original contract.

- 9.3 **Additional Charges:** All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing.
- 9.4 **Price reduction and adjustment:** Price reduction may be offered at any time during contract and shall become effective upon notice of acceptance from Region 4 ESC. Special, time-limited reductions are permissible under the following conditions: 1) reduction is available to all Members equally; 2) reduction is for a specific time period, normally not less than thirty (30) days; 3) original price is not exceeded after the time-limit; and 4) Region 4 ESC has approved the new prices prior to any offer of the prices to a Member. Vendor shall offer Region 4 ESC any published price reduction during the contract period.
- 9.5 **Prevailing Wage:** It shall be the responsibility of the Vendor to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the purchaser (Region 4 ESC or its Members). It shall further be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.
- 9.6 **Administrative Fees:** All pricing submitted to Region 4 ESC shall include the administrative fee to be remitted to TCPN by the awarded vendor.

The awarded vendor agrees to pay administrative fees monthly to TCPN in the amount of 3% of the total purchase amount paid to awarded vendor, less refunds, credits on returns, rebates and discounts, for the sale of products and/or services to Region 4 ESC and member agencies pursuant to the contract (as amended from time to time and including any renewal thereof) ("Contract Sales").

Administrative fee payments are to accompany the contract monthly sales report by the 10th day of the following month, in the amount indicated on the report as being due. Administrative fee payments are to be paid by the awarded vendor via Automated Clearing House to a TCPN designated financial institution.

Failure to provide a monthly payment of the administrative fees within the time and manner specified herein shall constitute a material breach of the contract and if not cured within thirty (30) day of written notice to awarded vendor shall be deemed a cause for termination of the contract, at Region 4 ESC's sole discretion.

All administrative fees not paid when due shall bear interest at a rate equal to the lesser of 1 ½% per month or the maximum rate permitted by law until paid in full.

ARTICLE 10- PRICING AUDIT

- 10.1 **Audit rights:** Vendor shall, at Vendor's sole expense, maintain appropriate due diligence of all purchases made by Region 4 ESC and any entity that utilizes this Agreement. TCPN and Region 4 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1)

year from the effective date of termination. In the State of New Jersey, this audit right shall survive termination of this Agreement for a period of five (5) years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request. Region 4 ESC shall have the authority to conduct random audits of Vendor's pricing that is offered to eligible entities at Region 4 ESC's sole cost and expense. Notwithstanding the foregoing, in the event that Region 4 ESC is made aware of any pricing being offered to eligible agencies that is materially inconsistent with the pricing under this agreement, Region 4 ESC shall have the ability to conduct an extensive audit of Vendor's pricing at Vendor's sole cost and expense. Region 4 ESC may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 4 ESC or TCPN.

ARTICLE 11- OFFEROR PRODUCT LINE REQUIREMENTS

- 11.1 **Current products**: Proposals shall be for materials and equipment in current production and marketed to the general public and education/government agencies at the time the proposal is submitted.
- 11.2 **Discontinued products**: If a product or model is discontinued by the manufacturer, vendor may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
- 11.3 **New products/Services**: New products and/or services that meet the scope of work may be added to the contract. Pricing shall be equivalent to the percentage discount for other products. Vendor may replace or add product lines to an existing contract if the line is replacing or supplementing products on contract, is equal or superior to the original products offered, is discounted in a similar or to a greater degree, and if the products meet the requirements of the solicitation. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause.
- 11.4 **Options**: Optional equipment for products under contract may be added to the contract at the time they become available under the following conditions: 1) the option is priced at a discount similar to other options; 2) the option is an enhancement to the unit that improves performance or reliability.
- 11.5 **Product line**: Offerors with a published catalog may submit the entire catalog. Region 4 ESC reserves the right to select products within the catalog for award without having to award all contents. Region 4 ESC may reject any addition of equipment options without cause.
- 11.6 **Warranty conditions**: All supplies, equipment and services shall include manufacturer's minimum standard warranty and one (1) year labor warranty unless otherwise agreed to in writing.
- 11.7 **Buy American requirement**: (for New Jersey and all other applicable States) Vendors may only use unmanufactured construction material mined or produced in the United States, as required by the Buy American Act. Where trade agreements apply, to the extent permitted by applicable law, then unmanufactured construction material mined or produced in a designated country may also be used. Vendors are required to check state specific requirements to ensure compliance with this requirement.

ARTICLE 12- SITE REQUIREMENTS

- 12.1 **Cleanup**: Vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by Member. Upon completion of the work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.
- 12.2 **Preparation**: Vendor shall not begin a project for which Member has not prepared the site, unless vendor does the preparation work at no cost, or until Member includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

- 12.3 **Registered sex offender restrictions:** For work to be performed at schools, vendor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the Member's discretion. Vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.
- 12.4 **Safety measures:** Vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Vendor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.
- 12.5 **Smoking:** Persons working under the contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.
- 12.6 **Stored materials:** Upon prior written agreement between the vendor and Member, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Member prior to payment. Such materials must be stored and protected in a secure location, and be insured for their full value by the vendor against loss and damage. Vendor agrees to provide proof of coverage and/or addition of Member as an additional insured upon Member's request. Additionally, if stored offsite, the materials must also be clearly identified as property of buying Member and be separated from other materials. Member must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary.

Until final acceptance by the Member, it shall be the Vendor's responsibility to protect all materials and equipment. The Vendor warrants and guarantees that title for all work, materials and equipment shall pass to the Member upon final acceptance.

ARTICLE 13- MISCELLANEOUS

- 13.1 **Funding Out Clause:** Any/all contracts exceeding one (1) year shall include a standard "funding out" clause. A contract for the acquisition, including lease, of real or personal property is a commitment of the entity's current revenue only, provided the contract contains either or both of the following provisions:

"Retains to the entity the continuing right to terminate the contract at the expiration of each budget period during the term of the contract and is conditioned on best effort attempt by the entity to obtain appropriate funds for payment of the contract."

- 13.2 **Disclosures:** Offeror affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.

Include a complete description of any and all relationships that might be considered a conflict of interest in doing business with participants in TCPN.

The Offeror affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

- 13.3 **Indemnity:** The awarded vendor shall protect, indemnify, and hold harmless both Region 4 ESC and TCPN and its participants, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the vendor, vendor employees or vendor subcontractors in the preparation of the solicitation and the later execution of the contract, including

any supplemental agreements with members. Any litigation involving either Region 4 ESC or TCPN, its administrators and employees and agents will be in Harris County, Texas. Any litigation involving TCPN members shall be in the jurisdiction of the participating agency.

- 13.4 **Franchise Tax:** The Offeror hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes.
- 13.5 **Marketing:** Awarded vendor agrees to allow Region 4 ESC/TCPN to use their name and logo within website, marketing materials and advertisement. Any use of TCPN name and logo or any form of publicity, inclusive of press releases, regarding this contract by awarded vendor must have prior approval from TCPN.
- 13.6 **Certificates of Insurance:** Certificates of insurance shall be delivered to the Region 4 ESC participant prior to commencement of work. The insurance company shall be licensed in the applicable state in which work is being conducted. The awarded vendor shall give the participating entity a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The awarded vendor shall require all subcontractors performing any work to maintain coverage as specified.
- 13.7 **Legal Obligations:** It is the Offeror's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services identified in this RFP and any awarded contract and shall comply with all while fulfilling the RFP. Applicable laws and regulation must be followed even if not specifically identified herein.
- 13.8 **Open Records Policy:** Because Region 4 ESC contracts are awarded by a governmental entity, responses submitted are subject to release as public information after contracts are executed. If a vendor believes that its response, or parts of its response, may be exempted from disclosure, the vendor must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, the Offeror must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s). Offeror must provide this information on the "Acknowledgement and Acceptance to Region 4 ESC's Open Record Policy" form found at the beginning of this solicitation. Any information that is unmarked will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any vendor. Offeror are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

After completion of award, these documents will be available for public inspection.

VENDOR CONTRACT SIGNATURE FORM

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Offeror and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name Toshiba America Business Solutions, Inc.

Address 9740 Irvine Boulevard

City/State/Zip Irvine, California 92618

Telephone No. 949-462-6000

Fax No. 949-462-2557

Email address GEM@tabs.toshiba.com

Printed name Walter Holloman

Position with company Vice President, Enterprise Administration

Authorized signature 

Acknowledgement of Addendum Number(s): 1, 2

Accepted by The Cooperative Purchasing Network:

Term of contract _____ **to** _____

Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 4 ESC and the awarded vendor. Awarded vendor shall honor all administrative fees for any sales made based on a contract whether renewed or not.

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 Contract Number _____

Appendix D:

GENERAL TERMS & CONDITIONS ACCEPTANCE FORM

Signature on Vendor Contract Signature form certifies complete acceptance of the General Terms and Conditions in this solicitation, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the General Terms and Conditions:

☐ We take no exceptions/deviations to the general terms and conditions

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

☒ We take the following exceptions/deviations to the general terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general terms and conditions that you are taking exceptions/deviations to. Clearly state if you are adding additional terms and conditions to the general terms and conditions. Provide details on your exceptions/deviations below:

(Note: Unacceptable exceptions shall remove your proposal from consideration for award. Region 4 ESC shall be the sole judge on the acceptance of exceptions/deviations and the decision shall be final.)

Section/Page	Term, Condition, or Specification	Exception/Deviation	Region 4 Accepts
<i>Please refer to</i>	<i>the attached.</i>		

Toshiba Clarifications to TCPN / Region 4 ESC Solicitation Number 17-14 for Managed Print Solutions

Toshiba has reviewed TCPN/Region 4 ESC's Request for Proposal ("RFP") and have prepared the requested Managed Print Solutions Proposal for your consideration. Although the Proposal is based on the requirements included in your RFP, our Proposal does include some responses that are slightly different. This Attachment D and our Proposal explain those differences. In addition, we have included a copy of Toshiba's standard Master Print Services Agreement that will be used when establishing a contract with an individual TCPN Member. The document will be customized based on the TCPN Member's specific requirements and State of residency.

Please note that Toshiba agrees to negotiate a solution that is acceptable to both parties if any of the below clarifications or the Master Print Services Agreement are inconsistent with Texas law, or are otherwise unacceptable to TCPN/Region 4 ESC. Our team is also prepared to discuss our Proposal in detail, and adjust our proposed equipment, support services, terms, and/or price offering based on TCPN's final requirements. Upon award of this RFP, Toshiba agrees to negotiate a final Vendor Contract that incorporates the mutually agreed terms contained in TCPN/Region 4 ESC's RFP, our Proposal, and Toshiba's Master Print Services Agreement.

Toshiba provides the following clarifications to the listed Region 4 ESC/TCPN RFP requirements.

APPENDIX A VENDOR CONTRACT AND SIGNATURE FORM			
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2.1 & 2.2	Anticipated Term of Agreement	Administrative fees shall be honored up to the date of termination.	
1.5	Customer Support	Response times shall be set forth in the Master Print Services Agreement	
3.3	Offeror's Promise	Toshiba cannot guarantee the price relationship of TCPN's contract price offer compared to other Toshiba contract offerings, as the TCPN Contract offering has been customized based on the estimated equipment quantities, impression volumes, agreement term, and service/support requirements included in TCPN's RFP, including the fixed price requirement. Additionally, Toshiba does not have the means to compare the various contract offerings between our customers.	
4.1 & 4.2	Offeror Contract Documents & Form of Contract	We have included a copy of Toshiba's standard MPS Statement of Work that will be used when establishing a contract with an individual TCPN Member.	
4.4	Assignment	Note that Toshiba reserves the right to assign leases to funding partners. Notwithstanding assignments of leases, Toshiba shall retain the obligations for performance of maintenance	

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		and services.	
4.8	Supplemental Agreements	Toshiba offers Managed Print Services and many of the products offered in this proposal offer greater value to TCPN members when combined with MPS. Attachment 1 to this Appendix D is Toshiba's Managed Print Services Statement of Work which may be used in a Vendor Contract with members to provide such value.	
5.1 & 5.2	Cancellation for Non-Performance or Contractor Deficiency & Term for Cause	<p>Toshiba agrees that TCPN can terminate the Agreement for Toshiba's material breach and stop placing orders for any additional equipment with 30-days prior written notice if the purchase volume is determined to be low during any 12-month period. However, this cancellation provision does not pertain to any equipment installed prior to TCPN's termination notice. In the event TCPN terminates the Agreement, individual TCPN Member equipment placements will continue until their scheduled expiration date, and continue to be governed by, and be subject to, the terms and conditions of Agreement between the TCPN member and Toshiba.</p> <p>Toshiba also acknowledges a TCPN Member's right to terminate the Agreement due to Toshiba's failure to provide the contracted Services, provided the TCPN Member notifies Toshiba in writing of the specific performance shortfall, and allows Toshiba 60-calendar days, or other period as agreed to by the parties in writing, to correct the performance failure to the contracted specification.</p>	
5.3	Delivery/Service Failure	<p>Toshiba equipment deliveries can normally be expected within two to three weeks following the receipt of a TCPN Member's equipment/purchase order, except during times of product constraint. Toshiba will inform the TCPN Member if a constraint condition exists and will provide a revised delivery date. If the revised target delivery date is unacceptable, the TCPN Member can cancel the order without penalty to either party.</p> <p>Toshiba agrees that it will be responsible for any additional costs incurred by a TCPN Member if Toshiba fails to deliver the requested</p>	

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		service(s) in a timely manner, providing the TCPN Member notifies Toshiba in writing of the performance failure and provides Toshiba 60-days to correct the performance failure. If the performance shortfall is not corrected to the contracted specification within the agreed upon timeframe Toshiba will either issue a check or issue a separate credit invoice to offset any non-Monthly Minimum Charge. Pending correction of the failure, the TCPN Member is expected to pay all undisputed amounts, including the Monthly Minimum Charge, which is not subject to dispute at any time.	
5.4	Force Majeure	Toshiba agrees that neither party will be in breach of their performance obligations if a force majeure event prevents the party from fulfilling its obligations. The TCPN Member's services payment obligation will be suspended with respect to any equipment that is rendered inoperable during a force majeure event if Toshiba is prevented from providing maintenance services. The services payment suspension will continue until the end of the force majeure event or until Toshiba restores the equipment to operating condition. If services payment is suspended, the term of the Contract will be extended for a period equal to TCPN's payment suspension. Equipment Lease payments shall not be suspended.	
5.5	Standard Cancellation	Toshiba recognizes a TCPN Member's right to terminate the Agreement for its convenience due to a change in its business needs. However, the Toshiba offer is based on a firm equipment installation commitment that cannot be terminated without penalty except for fiscal-year funds non-appropriation or an uncured Toshiba default. Cancellation for any other reason will result in a liquidated damages. Cancellation under this provision shall not apply to any orders received by Toshiba prior to the expiration date of the Contract. Individual leases for equipment delivered and accepted prior to any termination or cancellation, may not be cancelled without penalty until expiration of the Lease Agreement.	
7.1	Delivery	See comment at 5.3 above	

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7.2	Inspection & Acceptance	Unless the delivery is preceded by a Trial order, the equipment will be deemed accepted on the equipments installation date, which is the date Toshiba determines the equipment to be operating satisfactorily, as demonstrated by the successful completion of diagnostic routines, and is available for the TCPN Member's use. The Installation Date for equipment and software designated as "Customer Installable" will be the equipment delivery date. Any equipment that does not perform to its published specification will be repaired or replaced by Toshiba at its expense, provided the equipment is covered by a Toshiba warranty or maintenance plan. Any equipment that needs to be replaced will be replaced with an identical model, or at Toshiba's option a unit with similar capabilities, and comparable usage.	
8.4	Reporting	Reporting format shall be mutually agreed upon. For equipment previously delivered and accepted termination under this provision shall not be allowed.	
9.1	Best Price Guarantee	Toshiba cannot guarantee that any future price reduction will automatically pass to TCPN, as the TCPN contract offer is not based on standard published prices. However, additional order time discounts may be available based on the size and duration of the order.	
9.2	Price Increase	Toshiba agrees with this provision providing the TCPN is procuring the identical items in the same or greater quantities under the same terms and conditions. Price reductions resulting from this provision shall only apply to orders received after the effective date of the price reduction.	
10.1	Audit Rights	Audits shall not be performed more frequently than once per year.	
11.6	Warranty Conditions	Warranty Conditions (applicable to outright purchase): Toshiba provides warranty by way of a monthly billed maintenance agreement. Maintenance agreements commence upon installation of the equipment. Toshiba will repair or replace defective parts or equipment at Toshiba' expense as long as the equipment is being maintained by Toshiba under a maintenance	

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		<p>agreement. If the maintenance agreement is cancelled or it is not renewed Toshiba' obligation to repair or replace equipment ceases.</p> <p>Warranty Conditions (applicable to lease): Toshiba provides warranty by way of a monthly billed maintenance agreement, which is a mandatory part of the monthly lease payment. Maintenance agreements commence upon installation of the equipment. Toshiba will repair or replace defective parts or equipment at Toshiba' expense for the duration of the lease agreement.</p> <p>EXCEPT AS EXPRESSLY PROVIDED IN THIS AGREEMENT, TOSHIBA MAKES NO OTHER REPRESENTATIONS OR WARRANTIES HEREIN, EXPRESS OR IMPLIED, AND SPECIFICALLY DISCLAIMS ANY REPRESENTATION OR WARRANTY OF MERCHANTABILITY OR ANY REPRESENTATION OR WARRANTY ARISING BY USAGE AND TRADE, COURSE OF DEALING OR COURSE OF PERFORMANCE, TITLE, NONINFRINGEMENT OR FITNESS FOR A PARTICULAR PURPOSE. THE SERVICES ARE PROVIDED "AS IS".</p>	
11.7	Buy American requirement	This provision shall not be applicable.	
13.1	Funding out Clause	<p>Toshiba acknowledges the TCPN Member's right to cancel the Contract or an Order at the end of any fiscal year if their governing body does not appropriate funds for the Contract's or an Order's continuation. In order to terminate under this provision, TCPN will be required to send Toshiba written notice, within 30-days of its governing body's decision, stating that its governing body failed to appropriate funds and that the governing body was unable to find an assignee within its organization to continue the Agreement. The notice must certify that the canceled equipment is not being replaced by equipment performing similar functions during the ensuing fiscal year and indicate that the decision to cancel the Agreement was not initiated by any individual involved in the Agreement's management or execution. The TCPN Member will be required to return the</p>	

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		equipment to Toshiba in good working condition, reasonable wear and tear accepted. The TCPN Member will then be released from its obligation to make any further payments beyond the end of the last fiscal year for which funds have been appropriated	
13.3	Indemnity	<p>Toshiba, to the extent permissible by law, submits the following with respect to indemnity:</p> <p>Toshiba shall defend, indemnify and hold harmless TCPN. against damages, claims, or legal actions and any loss, liabilities and expenses (including, but not limited to reasonable attorneys' fees) arising out of or resulting from any material defect or nonconformance in the goods or services purchased, or from any grossly negligent act or willful omission of Toshiba or its employees. Toshiba(s) will not be liable to the extent loss, liabilities, damages, costs and /or expenses are caused by TCPN, its members' or its employees' actions or omissions.</p> <p>IN NO EVENT SHALL VENDOR BE LIABLE FOR CONSEQUENTIAL, INDIRECT, INCIDENTAL, EXPECTANCY, PUNITIVE, RELIANCE OR SPECIAL DAMAGES. VENDOR'S ENTIRE LIABILITY IS LIMITED TO PROVEN DIRECT DAMAGES NOT TO EXCEED \$100,000.00 IN THE AGGREGATE</p>	

Toshiba Master Services Agreement

TOSHIBA MASTER PRINT SERVICES AGREEMENT ("Agreement")

This Managed Print Services Agreement, dated as of the _____ of _____, is entered into by and between Toshiba America Business Solutions, Inc. (hereinafter called "Toshiba"), a California corporation, with a principal place of business at 9740 Irvine Blvd., Irvine, CA 92618, a California and _____ a _____ corporation, with its principal place of business at _____ (hereinafter called "Customer"). Toshiba and Customer hereinafter collectively referred to as the "Parties" and singularly "Party").

The following terms shall have the meanings ascribed to them in the Agreement and Attachments:

"Attachment" means any Attachments (including any schedules or exhibits, alone or attached thereto and other Attachments) appended to this Agreement. Each Attachment identified below is incorporated into this Agreement as if fully set forth herein. As of the Effective Date, the Attachments are as follows:

- Attachment 1 - New Product Service Level Agreement
Schedule A – Total Quality Commitment Program
- Attachment 2 - Managed Print Statement of Work
- Attachment 3 - *Authorized Product
- Attachment 4 - *Master FMV Lease Agreement
- Attachment 4A- *Master FMV Lease with Maintenance Agreement
- Attachment 5 - *Master FMV Lease Schedule
- Attachment 5A- *Master FMV Lease with Maintenance Schedule
- Attachment 6 - Billing Program
Schedule B – Printer Service Schedule
- Attachment 7 - Customer Acknowledgement Form

* To Be Published or Finalized with TCPN Participating Entity contract

"Consultative Services" means a process whereby Toshiba shall evaluate the current inventory of copiers, printers, MFDs and facsimile models in use at a given Customer location, recommend the optimal and most cost effective inventory of copiers, printers, MFDs and facsimile models for that location and all similarly situated locations, and implement a recommended *Document Output Management Plan*.

"Cost-Per-Impression" means a Services price that includes Supplies and is structured as an impression charge for single-sided page of output no greater than 8.5" x 14" (legal-size) produced on the MFD and which causes the MFD Product to increment by one. By way of example, a single 11 x 17" page, or a duplexed (double-sided) page of 8.5" x 11" or 8.5" x 14" would each be equivalent to two (2) impressions.

"Document Output Management Plan" a plan that is adopted and derived from the Consultative Services whereby Toshiba evaluated and recommended the optimal and most cost effective inventory of copiers, printers, MFDs and facsimile models at Customer locations, which may implement, in tandem with one another, at different intervals, in part or in whole, retirement of certain Existing Equipment, installation of new Product, and retention of Existing Equipment in order to maximize cost efficiencies. (leave in or take out – as needed)

"Effective Date" means the date this Agreement is effective.

"Existing Equipment" means all equipment that is Customer's current inventory of printers existing at Customer locations as of the Effective Date and identified in Attachment 3 and authorized for the Managed Print Services Statement of Work.

"Managed Print Service Level Agreement" a detailed description of the deliverables, tasks and services required to manage Customer's meterable printers and new Toshiba provided printers, Attachment 2.

"Product Price" shall mean Toshiba' sale price to Customer and for Toshiba brand product as set forth in Attachment 6 Billing Program.

"Product" shall mean any Toshiba-branded or other non-Toshiba new multi-function product ("MFD"), copier, facsimile machine, printer, including firmware and software, including all updates, upgrades, new versions and new releases thereof, required to meet all published functional specifications for Toshiba equipment and accessories offered by Toshiba.

"Services" means the following activities associated with Toshiba Product: labor, travel, and maintenance necessary to repair

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Product, on-going remedial maintenance services, installation services, update and upgrade services for firmware and software.

"*Servicing Provider*" Toshiba' authorized distributor, having a geographic territory for which it can provide on-going maintenance Services to repair Toshiba Product, provision Supplies, provide remedial maintenance services, provide installation services, and provide updates and upgrades for firmware and software.

"*Supplies*" means all supplies, with the exception of paper and staples that are required to produce printed output from Product utilized by Customer in the Agreement.

"*Warranty*" means the Toshiba manufacturer direct limited warranty for Toshiba Product.

1. SCOPE OF SERVICES: EQUIPMENT AND CUSTOMER LOCATIONS

Toshiba shall provide new Product, Supplies and Services for Customer's locations. Services for Toshiba Product shall be provided by in accordance with the terms and conditions established in Attachment 1. Toshiba shall also facilitate managed print services for all Meterable laser printers in accordance with the Managed Print Service Statement of Work, Attachment 2 and for the Authorized Product in Attachment 3. "Meterable Printers" are defined as laser printers whose total count meters (including individual color and monochrome meters) can be obtained electronically by use of electronic means approved by Toshiba and Customer. Customer Meterable products are collectively referred to as "Existing Equipment". Toshiba and Customer may agree to change the scope of services and in such instances the agreed changes will be written in amendment format.

- 1.1 Leased Product. All leased Product is governed by the separate stand-alone Master FMV Lease Agreement, Attachment 4 or Master FMV Lease Agreement with Maintenance Attachment 4A (if maintenance billing is consolidated with lease). Each purchasing entity that pays separately shall sign a master agreement. Lease placements may be made any time throughout the term of this Agreement and are not coterminous. The master agreement sets forth the terms and conditions and the Master FMV Lease Schedule, Attachment 5 or Master FMV Lease with Maintenance Schedule, Attachment 5A, set forth such information as the term, model number, payment and serves as a lease Purchase Order. Customer hereby consents and acknowledges that Toshiba may assign to a third party finance partner, without notice, all of Toshiba's rights, title and interest in and to (a) the equipment covered by the Agreement, including the obligation to provide the right to use the Equipment, (b) all rights and remedies therein, including the right to collect rent due thereon, to repossess the property in the event of default by Customer under the Agreement and the right to initiate and maintain such legal proceedings, and (c) Toshiba's rights as Owner under the Agreement, including the right to receive equipment payments thereunder. None of Toshiba's obligations under the Agreement, however, are assumed by the assignee. Customer agrees that the rights of Toshiba's assignee will not be subject to any claims, defenses, or setoffs that Customer may have against Toshiba.
- 1.2 Customer agrees (i) not to assign, transfer or sublease the Toshiba-brand Equipment without Toshiba's prior written consent, which consent shall not be unreasonably withheld or (ii) not to assert, as against Toshiba's assignee, any defense, setoff, recoupment, claim or counterclaim that Customer may have against Toshiba.

2. TERM AND TERMINATION OF SERVICES:

- 2.1 Term. This Agreement is effective as of _____, the date indicated in the opening paragraph of this Agreement, (the "Effective Date") and shall continue for a term of _____ () months ("Initial Term") and may only be terminated during the Initial Term in accordance with section 2.2 herein. The Agreement shall renew on a month to month basis until cancelled by one of the Parties ("Renewal"). During the Renewal period only, either Party may cancel upon Sixty (60) day notice.

2.2 Termination.

2.2.1. Default. Either party will be in default if (a) either party is in material breach of a representation or warranty herein material provision of the Agreement and has failed to cure such breach within fifteen (15) calendar days after receiving written notice from the non-defaulting party (b) either party becomes insolvent, is liquidated or dissolved, or a petition is filed by or against it under any bankruptcy or insolvency law, (c) the Customer does not pay within thirty (30) business days after receipt of written notice from Toshiba that Toshiba has not received such payment by the invoice due date, (d) any representation made by it in the Agreement is false or misleading in any material respect, or (e) either party defaults on any other future agreement with the non-defaulting party or its assigns.

In the event of a default, the non-defaulting party may terminate this Agreement which shall have the effect of the

Customer ceasing to place orders for Product against this Agreement and leased Product already delivered shall remain in place and Toshiba shall continue to provide Services in accordance with this Agreement.

3. AGREEMENT STRUCTURE:

This Agreement is made up of the following: This Agreement, Attachment 1, Attachment 2, Attachment 3, Attachment 4, Attachment 4A, Attachment 5, Attachment 5A, Attachment 6, Attachment 7, Schedule A and Schedule B. The Attachments are incorporated herein by reference. Capitalized terms not defined here are defined in the Attachments and have the same meaning. In the event of conflict between the provision of the terms of this Agreement and the Attachments, the provisions of the Attachments will take precedence and control, excluding Attachment 4 and 4A, as these are stand-alone agreements per section 1.0 and except where the parties expressly stated. The terms of a mutually agreed upon Change Authorization will prevail over those of this Agreement or any previous Change Authorization.

4. INVOICING AND PAYMENT:

As consideration for the Services to be performed by Toshiba hereunder and all other tasks, services and obligations of Toshiba, Customer unconditionally and irrevocably guarantees to pay Toshiba the amounts set forth in Attachment 6. Customer will make all payments and all the other charges required under the Agreement and any supplements when they are due and will perform all other obligations under the Agreement fully and promptly. Customer's obligations related to Existing Equipment and new Product placed into service pursuant to this Agreement come into effect upon the one of the following events, whichever occurs first: (i) Customer executes the Customer Acknowledgement Form, which is attached hereto as Attachment 7, or (ii) upon Customer's actual usage of the Product.

5. CREDIT APPLICATION:

Customer agrees, that Toshiba is under no obligation to provide Services in the event Customer is not creditworthy, as determined in Toshiba's sole discretion. Toshiba may conduct a credit investigation of Customer during the term of this Agreement and Customer will authorize contact with certain creditors and other persons or entities having credit information relating to Customer to release such information to Toshiba.

6. LIABILITY LIMITATION:

EITHER PARTY'S ENTIRE LIABILITY TO THE OTHER, EXCLUDING A PARTY'S INDEMNITY OBLIGATIONS RELATED TO THIRD PARTY CLAIMS, AND THE OTHER PARTY'S EXCLUSIVE MONETARY REMEDIES, FOR ANY DAMAGES CAUSED BY ANY PRODUCT DEFECT OR FAILURE, OR FOR OTHER CLAIMS ARISING IN CONNECTION WITH ANY PRODUCT, TOSHIBA'S SERVICES OR OTHER OBLIGATIONS UNDER THIS AGREEMENT SHALL BE LIMITED TO PROVEN DIRECT DAMAGES NOT TO EXCEED \$100,000 IN THE AGGREGATE. THIS LIMITATION OF LIABILITY SHALL NOT APPLY OR LIMIT CUSTOMER'S RESPONSIBILITY FOR THE PAYMENT OF ALL FEES INCURRED UNDER THIS AGREEMENT.

NEITHER PARTY SHALL BE LIABLE TO THE OTHER PARTY FOR ANY INDIRECT, INCIDENTAL, CONSEQUENTIAL, EXPECTANCY, PUNITIVE, RELIANCE OR SPECIAL DAMAGES, INCLUDING WITHOUT LIMITATION, DAMAGES FOR LOST PROFITS, ADVANTAGE, SAVINGS OR REVENUES OF ANY KIND OR INCREASED COST OF OPERATIONS. THE LIMITATIONS OF LIABILITY SET FORTH IN THIS AGREEMENT SHALL APPLY REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT, TORT, STRICT LIABILITY OR OTHERWISE AND WHETHER OR NOT DAMAGES WERE FORESEEABLE. THESE LIMITATIONS OF LIABILITY SHALL SURVIVE FAILURE OF ANY EXCLUSIVE REMEDIES PROVIDED IN THIS AGREEMENT.

EXCEPT AS EXPRESSLY PROVIDED IN THIS AGREEMENT, TOSHIBA MAKES NO OTHER REPRESENTATIONS OR WARRANTIES HEREIN, EXPRESS OR IMPLIED, AND SPECIFICALLY DISCLAIMS ANY REPRESENTATION OR WARRANTY OF MERCHANTABILITY OR ANY REPRESENTATION OR WARRANTY ARISING BY USAGE AND TRADE, COURSE OF DEALING OR COURSE OF PERFORMANCE OR FITNESS FOR A PARTICULAR PURPOSE.

7. TAXES:

Customer shall be responsible for all sales tax, use tax or other taxes (including without limitations personal property taxes) assessable on the Services and fees charged relative to this agreement. Customer agrees to reimburse Toshiba for all amounts paid or payable by Toshiba in discharge of the foregoing taxes (excluding taxes based on Toshiba net income).

8. NOTICES:

Any notice required to be given pursuant to the terms and provisions hereof shall be in writing, postage and delivery charges pre-paid, and shall be sent in any of the acceptable methods: a) facsimile, with transmission confirmed b) hand delivery, c) overnight mail service or d) first-class mail or certified mail, return receipt requested, to the other Party at the address (es) herein. Any Party may change the address to which notices are to be sent by notice given in accordance with the provisions of this section. Notices hereunder

shall be deemed to have been given, and shall be effective upon actual receipt by the other Party, or, if mailed, upon the earlier of the fifth (5th) day after mailing or actual receipt by the other Party.

Customer Name
Customer Address
Customer City, State, Zip
Attn: _____

With a copy to:

Toshiba America Business Solutions, Inc.
Attn: Legal Department
9740 Irvine Blvd.
Irvine, CA 92618

9. JURISDICTION:

This agreement shall be interpreted and enforced according to the laws of the State of California, without giving effect to its choice of law.

10. INDEMNITY:

With respect to, arising from, or in connection with this agreement, or from manufacture, maintenance, repair or use of any Product, Customer agrees to indemnify and hold harmless Toshiba and its subcontractors, agents and employees from and against any and all claims, liabilities, damages, demands, cost and expenses of every kind and nature (including reasonable attorney's fees) arising from any injury or damage to any person, property, or business, excluding, however, any of the foregoing resulting solely from the negligence or misconduct of Toshiba and its subcontractors, agents and employees.

11. ASSIGNMENT:

This contract is for the sole benefit of the Customer whose name appears on the front hereof and cannot be assigned by Customer to any further owners of the covered Product without Toshiba's written consent which shall not be unreasonably withheld.

12. REMOTE ELECTRONIC DISCOVERY TOOL:

Customer agrees to allow Toshiba to install one or more instances of printer monitoring software on network-connected computers for the purpose of collecting and transmitting printer usage data. Customer agrees that the usage information gathered via the monitoring software are the sole and exclusive source of customer printer page usage information for the purposes of computing customer billing under this Agreement. In the event that the total counter for a given printer is reset during a service operation or for any other reason, Toshiba will bill using its best efforts to determine usage based on previous meter information.

Customer will have no ownership interest in the software and may not sell, transfer, assign, pledge, or in any way encumber or convey software, or modify, adapt, copy disassemble or decompile them. Toshiba will remove the software upon termination of the Agreement.

Toshiba agrees to indemnify, defend and hold customer harmless for claims, losses, liabilities or actions related to customer's use of the software product; provided, however, this indemnity extends to claims that software directly caused the loss, injury or claim. TOSHIBA IS NOT LIABLE FOR INDIRECT, CONSEQUENTIAL OR INCIDENTAL DAMAGES OF ANY KIND WHATSOEVER CAUSED BY THE USE OF SOFTWARE.

12. CONFIDENTIALITY:

Each Party hereby agrees that any and all confidential information exchanged between the Parties pursuant to this Agreement will not be used or disclosed by the recipient, unless such use or disclosure is required by law or is authorized by such other Party. The restrictions on the use of confidential information in this Section shall not apply to any information that is (i) independently developed by the party receiving such information without reference to such information, or (ii) was received from a third party without any obligation or restriction on use or disclosure of such information. All Confidential Information shall remain the property of, and be returned to, the disclosing party (along with all copies thereof) within thirty (30) days of receipt by the receiving party of a written request from the disclosing party setting forth the Confidential Information to be returned. In the event that a receiving party is requested or required (by third-party subpoena or discovery process in a lawsuit) to disclose any of the Confidential Information, it is agreed that the receiving party will provide disclosing party with prompt notice of such request(s) so that disclosing party may seek an appropriate protective order or other appropriate remedy.

Confidential Information means any information and data of a confidential nature, including but not limited to proprietary, developmental, technical, marketing, sales, operating, performance, cost, know-how, business and process information and all record-bearing media containing or disclosing such information and techniques which is disclosed pursuant to this Agreement.

13. TITLE AND OWNERSHIP:

All right, title and interest in and to Customer owned and leased Existing Equipment will be and remain with Customer, and Toshiba will have no title or ownership interest in such Customer owned and leased Existing Equipment. Customer will provide Toshiba reasonable access to all Customer owned and leased Existing Equipment for which Toshiba is providing Services at Customer facilities. Customer shall take any actions necessary to obtain any consents, approvals or authorizations from Third Parties having ownership to or interest in Existing Equipment as required so that Toshiba can lawfully access, operate, and repair the Existing Equipment and Customer shall indemnify Toshiba against claims related to Toshiba's servicing of the Existing Equipment.

14. INDEPENDENT CONTRACTOR:

Nothing contained in this Agreement will be construed to constitute Toshiba and Customer as partners, joint venturers, or as creating the relationship of employer and employee, franchisor and franchisee, or licensor and licensee. Toshiba and Customer will at all times remain independent contractors with respect to this Agreement and otherwise.

Toshiba reserves the right to utilize subcontractors in the performance of the services. Toshiba represents and warrants that all of its subcontractors and other representatives who perform the Services for Customer will be competent to perform the Services, will exercise their commercially reasonable efforts in performing the Services, and will comply with all terms and conditions applicable to Toshiba in performance of the Services pursuant to this Agreement.

15. INFRINGEMENT:

Each of the Parties hereby warrants that it shall perform its responsibilities under this Agreement in a manner that does not infringe, or constitute an infringement or misappropriation of, any patent, trade secret, copyright or other proprietary right of any Third Party, or a violation of the other Party's software license agreements or intellectual property rights disclosed to or known by such Party.

16. WARRANTIES:

Toshiba warrants that it will perform Toshiba Services using generally recognized commercial practices and standards.

THE ABOVE WARRANTY IS EXCLUSIVE AND NO OTHER WARRANTY, WRITTEN OR ORAL, IS EXPRESSED OR IMPLIED. TO THE EXTENT PERMITTED BY LAW, TOSHIBA SPECIFICALLY DISCLAIMS THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, ANY REPRESENTATION OR WARRANTY ARISING OUT OF USAGE AND TRADE, COURSE OF DEALING OR COURSE OF PERFORMANCE, TITLE, AND NONINFRINGEMENT AND PROVIDES THE SERVICES "AS IS".

17. FORCE MAJEURE

If a Force Majeure Event occurs with respect to either Party and such Force Majeure Event substantially prevents or inhibits the affected Party's ability to receive or provide Services under this Agreement, then the affected Party shall not be considered in default of this Agreement. The affected Party shall have sixty (60) days to resume business. If the affected Party's business is substantially impaired, or it is impractical to resume business, then in such event, the party shall have the right to terminate the Services affected by the Force Majeure Event by delivering a Termination Notice specifying the Termination Date, provided however, that Customer remains obligated for Fees rendered to date.

18. ENTIRE AGREEMENT

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The terms and conditions of this Agreement, and its integrated components constitute the entire understanding between Parties and supersedes all prior and contemporaneous oral and written agreements and representations of Parties and shall be binding on every order for Services placed through this Agreement. No modification of this Agreement shall be binding unless agreed to and executed in writing by both Parties. In the event of a conflict of the terms and conditions of the agreement and attachments, the terms and conditions of the following shall prevail in order of precedence: Managed Print Services Agreement, Attachments, excluding Attachment 4 Master FMV Lease Agreement, Attachment 4A Master FMV Lease with Maintenance Agreement, Attachment 5 Master FMV Lease Schedule, and Attachment 5A Master FMV Lease Agreement with Maintenance Schedule, as these are stand alone agreements per Section 1.0 above.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed and each individual whose signature appears below hereby warrants that he is duly authorized to execute this Agreement on behalf of the Party he/she represents.

Toshiba America Business Solutions, Inc.

Customer

By: _____
Scott Maccabe
President & CEO
Toshiba America Business Solutions, Inc.

By: _____

Attn: _____

Date: _____

Date: _____

Attachment 1
New Toshiba Product Service Level Agreement

This Service Level Agreement ("SLA") covers Services for the new Toshiba Product in Customer locations. While the SLA is intended to provide, as much as possible, a clear understanding of the responsibilities of the Parties concerning these Services, this SLA is not intended to encompass every conceivable obligation and responsibility that may arise. Any capitalized terms utilized in this SLA shall be as defined in the Agreement unless otherwise noted herein.

1. DISCOVERY AND DESIGN

In conjunction with the initial assessment and design phase of the Managed Print Service SOW, Toshiba shall recommend, as part of a Document Output Management Plan, placement of new Product.

2. INSTALLATION AND TRAINING SERVICES.

2.1 Pre-Delivery. Toshiba shall coordinate with Customer any power, network and phone installations necessary to support new Product installations. Toshiba shall also coordinate with Customer to identify any security and safety requirements and obtain badges. Customer shall provide contact and location information of Customer key-users and delivery contacts.

2.2 Delivery. Toshiba shall deliver all new Product ordered within thirty (30) days of receipt of order. If Product is not available within that timeframe, Toshiba will provide a loaner until the Product is delivered. Toshiba shall notify Customer no later than three days (3) day after receipt of order if the delivery time will be delayed. All Supplies included in the Agreement will be provided by Servicing Providers without additional freight charges to Customer.

2.3 Rigging. Customer will be invoiced for additional, commercially reasonable, expenses resulting from unusual delivery and special rigging needs.

2.4 Expedited Delivery. Customer may request expedited delivery, and Toshiba will make its best effort to provide rush orders within twenty-four (24) hours. Expedited delivery charges shall apply and rates depend on the method of delivery and will be quoted at the time of request.

2.5 Installation. The responsibilities are:

2.5.1 Customer will:

- Communicate installation requirements as standard or networked, specifically indicating which functions to enable: print, scan and fax.
- Provide trash receptacle.

2.5.2 Toshiba will:

- Uncrate, set-up and install the new Product.
- Connect Product to the power supply
- Verify Product functionality by conducting a standard print test
- Clean the installation area by removing excess packaging materials and properly disposing in the trash receptacle
- Install consumables

2.6 Training. Upon initial Product installation, Toshiba will provide on-site basic and Key Operator customer training and software training for up to two (2) workstations. Basic user training consists of training users on the features and functions of the Product.

2.6.1 Basic Copier Operations training includes:

- Feeder functionality
- Paper supplies
- How to make a copy from glass
- How to make a duplex copy
- How to reprogram drawers
- Zoom features and functions
- Finishing options

- Exposure settings
- 2.6.2 Key-Operator training includes:
 - Adding paper
 - Adding toner
 - Adding staples
 - Clearing misfeeds
 - Placing service calls
 - Ordering supplies
- 2.6.5 Customer shall:
 - Designate and make available a suitable Key Operator to be trained and to monitor, use of the Product.
 - Perform specific Key Operator responsibilities that include daily care and cleaning of the top glass, dusting Product, replenishing Supplies and clearing jams.
 - Adhere to manufacturer's specifications and/or operating manuals in operating the Product. Product, Software and Connected Devices Training

3. SERVICES

3.1 General Description Toshiba will provide maintenance Services for new Product that includes routine and preventative maintenance, labor, travel, and supplies, excluding paper and staples. Pricing for new Product Services shall be in accordance with Attachment 6 Billing Program. Services shall be performed by Toshiba's authorized Toshiba Servicing Providers, including those owned by Toshiba In accordance with the terms and conditions established in this SLA. Service Providers will use only Toshiba-brand parts for repair and the replaced parts become the property of the Service Providers.

3.2 Service Term The service term shall commence on the installation date for newly installed Product. The service term for all placements shall expire the later of the (a) lease term, if applicable or (b) the Agreement expiration date.

3.3 Service Hours Toshiba will respond provide Services during normal business hours from 8:00 a.m. to 5:00 p.m., M-F, excluding Federal recognized holidays, as published by the Office of Personnel and Management, and authorized by Federal law (5 U.S.C. 6103). When a holiday falls on a non-workday, the holiday is observed on the next business day. Toshiba shall notify Customer, thirty (30) days in advance of any other scheduled closings.

3.4 Emergency Services If available, emergency services (those services provided outside a Servicing Providers' normal business hours) may be provided by the Servicing Providers, in accordance with the individual Servicing Providers' maintenance policy. Emergency services are excluded from response time calculations. Charges for emergency services after normal business hours shall be billed separately and directly by the Servicing Providers at the Servicing Providers' negotiated rates.

3.5 Loaner If the Product is out-of-service for more than two (2) consecutive business days after notifying the Service Provider, or if it requires off-site service, a loaner Product will be provided by the Service Provider at no additional charge.

3.6 Service Response Time Toshiba shall provide response times for new Toshiba Product within 4-8 hours, and shall average an on-site response to a service call within four (4) business hours. For other non-Toshiba new Product, Toshiba shall provide a next business day response time. Customer shall assure that Toshiba's Servicing Providers have reasonable access to Product. If Product cannot be repaired within two (2) business days, a loaner machine with a model of equal or better features and specifications will be provided.

3.7 Servicing Dealer Identification Servicing Providers' representatives shall wear clean attire and have identification in the form of an ID and/or a shirt with the Servicing Providers' logo.

3.8 Preventative Maintenance Servicing Providers will perform preventative maintenance on the Product in accordance with the Product's scheduled preventative maintenance schedules during the term of this Agreement and any renewal. Preventative maintenance schedules are set by the Toshiba Product manufacturer and reside in the Product's firmware, and automatically notify the end-user via a visual icon when preventative maintenance is due. Customer shall be responsible for notifying Toshiba's On-Line Dispatch Center when a preventative maintenance Service is required. Preventative maintenance costs are included in the Cost-Per-Impression pricing.

3.9 Placement of Services Customer shall provide Toshiba personnel with: (i) a suitable and adequate work environment, including space for work for performance of the Services, as necessary, and (ii) any other items as may be mutually agreed by the parties. Toshiba shall, in all cases, be responsible for providing its personnel with pagers, laptops and

cell phones, as required for performance of the Services.

3.10 Customer is responsible for providing access to the Products

4. EQUIPMENT PERFORMANCE WARRANTY.

4.1 Toshiba will replace Toshiba Product if it does not operate within Toshiba's product specifications. This representation is in accordance with the Toshiba Quality Commitment Program ([Schedule A](#)).

5. METER READ COLLECTION.

5.1 Where connected, Customer may submit meter reads electronically. Customer may also submit meter reads via the Interactive Voice Response system, or by Web submission. Toshiba will use an average meter read if there are three (3) previous actual meter reads in a row, and when meter reads are not provided. When three previous actual meter reads are not available, Toshiba will set a tolerance level in its billing system. Each tolerance level is determined by model. The billing will be adjusted on the next billing cycle to reflect any excesses or shortages.

6. SERVICE EXCLUSIONS.

- Electrical work external to the Product is not covered by the Agreement. Telephone company charges to install or improve telephone lines are the responsibility of the Customer. Any charges by an outside source to improve electric or networking lines are the responsibility of the Customer. Network wiring to improve or connect the hardware or connect the hardware to a computer or network is not included in this agreement and is the responsibility of the Customer.
- This Agreement does not apply to any loss or damage to Product through accident, abuse, misuse, theft, neglect, acts of third parties, fire, water, casualty, or any other natural force, whether direct, indirect, inconsequential, or consequential. The costs of repairing Product caused by lightning strikes on utility or phone lines are excluded. Losses and damages occurring from any of the foregoing are specifically excluded from this Agreement.
- Without prior written authorization from Toshiba, Toshiba will not be required to make adjustments, repairs, replacements, alterations, additions and improvements to Product that are the result of : (a) a third party (other than authorized Toshiba' Service Providers) performing any maintenance, repair or replacement, (b) damages occurring from Product movement by a party other than the Toshiba's Service Providers (including without limitation, unavoidable accidents), (c) abuse or misuse of the Product, (d) alteration or tampering of the Product, or interconnection of the Product with non-Toshiba or non-compatible equipment, (e) placement of the Product in an area that does not conform to Product space, electrical and environmental requirements, (f) failure of or improper telephone or electrical power, (g) Customer's failure to adhere to manufacturer's specifications and/or operating manuals in operating the Product, or (h) Customer use of parts or supplies from any source other than the Toshiba Service Providers with Toshiba parts and supplies, excluding paper and staples.
- This Agreement does not cover service necessitated as a result of malfunction of Product when unauthorized parts, Attachments, or supplies are used with the Product. There may be additional charges for service of malfunctioning Product when unauthorized parts, Attachments, or supplies are used with Product. In such event, Toshiba reserves the right to terminate the Product in the event that it is determined that such changes, alterations, or Attachment make it impractical for Toshiba's servicing provider(s) to continue to service the Product.
- This Agreement does not cover service necessitated as a result of alterations or malfunctioning computer or network hardware. In addition, alterations or malfunctioning computer or network operating system, customer software application, and/or network operating software are not covered by this Agreement. In such event, Toshiba also reserves the right to terminate the Agreement or affected Product in the event that it is determined that such changes, alterations or malfunctions make it impractical for Toshiba's servicing providers or authorized third-party Toshiba to continue to service the Product.
- Driver support for single or individual user software applications.
- Service requested to replace consumable items such as but not limited to printer supplies (paper, ink cartridges and toner), power strips, and batteries.

6.1 If the Toshiba Service Providers provide maintenance caused by any of the foregoing actions or other work not covered with the Product under the foregoing maintenance obligation, such maintenance shall be billed to Customer at the Toshiba Service Dealer's then current market rates for labor and parts, and not to exceed \$150 an hour, if Customer agrees to accept the services. If Customer does not agree to the rates, then Toshiba has the right to discontinue service for the affected Product. Customer agrees that Toshiba Service Providers will not be required to make adjustments, repairs, or replacements

to the Product, if Toshiba Providers are not provided reasonable access to the Product.

7. ON-LINE DISPATCH CENTER.

7.1 Toshiba shall provide centralized Service and Supply provisioning through its On-Line Dispatch Center. Customer shall have 24/7 access to on-line dispatch information.

7.2 Placing Service Calls. In the event that a Product is inoperable, a function is not working properly or copies are not legible, then Customer shall place a call to the On-Line Dispatch Center to initiate tracking of downtime. The toll-free phone number for the On-Line Dispatch Center is:

On-Line Dispatch Center
(877) 855-1344 Toll-free
8:00 am – 5:00 pm (Eastern - Pacific Time Zone)

7.3 Dispatch Reports. Customer will have 24/7 access to the On-line Dispatch service information. Customer will also have the ability to generate reports. The following information is available:

- Response time
- Up-time
- Machines-In -Field
- Machine History

7.4 GSP. Toshiba shall also provide customer access to Toshiba's Global Services Portal ("GSP") which is an Internet website, and shall be customized with Customer specific information accessible through secure user ID and password. GSP shall host information such as:

- Pricing
- Product Illustrations
- Product Descriptions
- Technical information
- Training information

8. SERVICE METRIC

8.1 Uptime. Toshiba's fleet shall average a 95% uptime performance for Customer's Toshiba fleet over a ninety (90) day period. A down machine is a machine that cannot make a legible copy, to the earlier of machine repair or a loaner is provided, excluding preventative maintenance and Customer negligence. Toshiba shall use the following downtime calculations:

8 hours per day x 5 days a week x 4 weeks = 160 hours of operable time
Machine is down for two- (2) hours

8.2 Reports. Toshiba shall provide the following Reports on a quarterly basis due on the first Monday of the first week of the next month following expiration of the quarter:

- Summary Billing Report that details each cost center (cost center identified by location or asset), detailing Product ordered
- Separate Summary Billing Report for Services

**Schedule A
to Attachment 1 (TQC)**

Toshiba America Business Solutions, Inc.'s ("Toshiba") Total Quality Commitment Program includes:

1.1 Free Replacement

If Customer's Toshiba MFD or its accessories, do not operate within Toshiba's MFD specifications during the term of this program, and if the MFD cannot be repaired to perform within MFD specifications, Toshiba will replace the MFD or accessory at no charge with a model of equal or better features and specifications.

1.2 Free Loaner

If Customer's Toshiba MFD is out-of-service more than two (2) consecutive business days after notifying your Authorized Dealer or requires off-site service, a loaner MFD will be provided by the Authorized Toshiba Servicing Provider at no additional charge.

All loaned MFDs are the property of Toshiba or the Authorized Servicing Provider and must be returned to Toshiba or the Authorized Servicing Provider at the time the repaired or replaced MFD is tendered.

1.3 Term of Program

The term of this program is: a) for purchased MFD, three years from MFD installation date or maximum number of copies as stated in the MFD specifications, whichever occurs first; or, b) for leased or rented MFD, the length of the original lease or rental term starting from the MFD installation date or the maximum number of copies as stated in the MFD specifications, whichever occurs first.

1.4 Terms & Conditions

This program applies only to new MFD and/or accessories acquired by customers from Toshiba or an Authorized Toshiba Servicing Provider under the following conditions: a) was continuously maintained under a full service maintenance agreement provided by an Authorized Toshiba Servicing Provider, and b) only genuine Toshiba parts and consumable supplies are used in the maintenance and operation of the MFD.

If an Authorized Toshiba Servicing Provider is not available to fulfill the terms of this program, Toshiba will resolve any program issues within a reasonable period of time. No modification or extension of this program is effective unless it is in writing and signed by the Vice President, General Manager of Toshiba-Electronic Imaging Division.

1.5 How to Exercise this Guarantee

Notify your Authorized Toshiba Servicing Provider of the problem. Your Authorized Servicing Provider will facilitate the claim.

Attachment 2 Managed Print Service Statement of Work

Toshiba will provide to Customer throughout the United States, the Services outlined in this Statement of Work during the Initial Term and Renewal Terms. This SOW sets forth the scope of managed print services, requirements and obligations of the parties and is subject to the terms and conditions of the Managed Print Services Agreement ("Agreement") by and between Customer and Toshiba America Business Solutions, Inc. ("Toshiba"), and is incorporated therein by reference. In the event of an inconsistency or conflict with this Attachment 2 and the MSA, this Attachment 2 shall take precedence.

1. Transition

1.1. Initial Assessment and Design

1.1.1. Toshiba's responsibilities are to:

- 1.1.1.1. Work with Customer to determine the scope and discovery to include sites and device types
- 1.1.1.2. Develop a schedule for discovery and design
- 1.1.1.3. Work with Customer to ascertain any security and safety requirements
- 1.1.1.4. Work with Customer to obtain necessary badging requirements
- 1.1.1.5. Use Toshiba meter collection software, a network discovery tool, when necessary to facilitate and augment the discovery process
- 1.1.1.6. Identify and confirm equipment

1.1.2. Customers responsibilities are to:

- 1.1.2.1. Provide a local onsite customer liaison to work with Toshiba at each site to assist with prioritization, coordination and communication of discovery
- 1.1.2.2. Provide the computer hardware necessary to operate the software
- 1.1.2.3. Provide the IP address, queue names, and any other network address required to perform Services
- 1.1.2.4. SNMP enable the networked equipment
- 1.1.2.5. Provide a specific list and location (name, address, building, floor, city, state, zip code, serial number, model number) for all meterable equipment
- 1.1.2.6. Provide any necessary access to floorplans and business areas
- 1.1.2.7. Provide and be responsible for all such telephone and modem lines, telephones, computers and peripheral devices, computer connections, and network access, as may be necessary for Toshiba to provide Services and to interconnect with Toshiba's network discovery and meter submission tool;
- 1.1.2.8. Provide Toshiba with current-state print device information to include: print queue names, device configuration, custom form, and IP addresses or host names for devices accepting print jobs from host or mainframe applications. Customer shall have the flexibility to direct output

1.1.3. Following discovery and design, Toshiba and Customer will mutually agree by location upon

- 1.1.3.1. The number and models of devices within the scope of Services
- 1.1.3.2. Fleet configuration, optimal mix, and future-state design including the placement of new Product and retention of Existing Equipment

2. Execution

2.1. Toshiba and Customer shall:

2.1.1. Toshiba's responsibilities consist of:

- 2.1.1.1. Maintain an Asset List of all Meterable equipment
- 2.1.1.2. Coordinate with Customer any network and phone installations needed to support new devices
- 2.1.1.3. Create and distribute Toshiba asset tags for all equipment having the following necessary information to facilitate a Help Desk calls for networked equipment and supply provisioning for equipment
 - Toshiba's Supplies Ordering Web Portal URL
 - Serial Number or Asset Tag
 - Toll Free Phone Number or Web URL for Service Dispatch

2.2. Customer's responsibilities consist of:

- Affix asset tags to all equipment and remove any previous service provider asset tags
- Provide and be responsible for all such telephone and modem lines, telephones, computers and peripheral devices, computer connections, and network access, as may be necessary for Toshiba to provide Services and to interconnect with Toshiba's network discovery and meter submission tool

3. Services

3.1. In general, Toshiba is responsible for providing Services for Customer's networked Equipment identified through Toshiba's remote electronic discovery tool.

3.2. Toshiba's responsibilities include:

- To troubleshoot for the repair of the equipment and to attempt a phone resolution if one is available
- To provide on-site break fix services for technical hardware issues that cannot be resolved remotely
- Toshiba will provide all the support and materials necessary to maintain covered Existing Equipment in operating condition
- To bear financial responsibility for all time, material, and travel associated with break / fix activities
- To provide next business day break-fix service (for printers – refer to Attachment 1 Section 3.6 for MFD response time)
- To restore malfunctioning equipment to good working order during the Service Hours of 8:00 am to 5:00 pm, Monday through Friday - Holidays Excluded
- To provide toner required for the normal operation of
- To meet reasonable security requirements identified by Customer
- To provide a status upon call completion to the on-site service requestor (End-User or representative of End User) prior to leaving the Customer's site

3.3. Toshiba is not responsible for:

- Adjustments, repairs or replacements made necessary resulting from non-Toshiba Third Parties performing any maintenance, repair or replacement
- Failures or damage resulting from accident, neglect, misuse, failure or inadequacy of electrical power or air conditioning or humidity control, or any causes other than ordinary use of the equipment
- Damage to equipment that is placed in an area that does not conform to manufacturer's electrical and environmental requirements
- Failure due to improper telephone or electrical power Acts of God, lightning or other incidents of excess voltage or power surges
- Repairs necessary when Customer modifies, relocates, damages (including without limitation, unavoidable accidents) abuses or misuses the equipment (including without limitation, the spilling of toner or other substance in the machine) and the breakage of lids, hinges, cassettes, etc.
- Repairs necessary when equipment is altered, tampered, or interconnected with non-compatible Equipment
- Repairs relative to connectivity to the device
- Providing cabling required to connect the printer to the network
- Installing any customer-replaceable consumables including but not limited to paper and toner

3.4. Customer's responsibilities are:

- To provide reasonable access to the equipment
- To provide reasonable notice prior to Toshiba if a service request is cancelled
- To notify Toshiba of any required security requirements as required by Customer
- Support the diagnosis of malfunctioning devices by engaging by phone and/or in person with Toshiba technical support personnel as needed

4. Help Desk

4.1. Help Desk Services are those services required to coordinate and respond to problems and service requests made by Customer in the United States. Toshiba shall be responsible for providing, direct or indirect Help Desk access with begin-to-end logging, tracking, resolution and reporting of service calls.

4.2. Toshiba's will perform the following:

- Toshiba will provide Help Desk support for equipment
- To provide on-line and toll-free dispatch services to Customer
- To provide access to Toshiba's portal for the purpose of placing service calls
- To provide an estimated time of arrival for all service calls

4.3. Customers' Responsibilities are:

- To make all service calls through Toshiba's GSP or toll-free phone number
- To convey the end user name and location
- To convey the model type and serial number
- To convey the nature of the service call whether it is a problem or failure

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- To promptly return any calls that Help Desk was unable to reach live

5. Vendor Managed Supplies

5.1. Toshiba responsibilities are to:

- Fulfill all orders for supply replenishment under the Billing Program F.O.B. destination
- Fulfill supply orders within three-days of order
- Provide access to the Toshiba GSP, with a single sign-on, for the purpose of ordering all supplies

5.2. Customer responsibilities consist of:

- Provide secure and environmentally appropriate storage for all supplies
- Customer will order supplies as required through Toshiba's GSP and will instruct Customer employees to order such supplies through Toshiba's GSP
- Installation of toner and other customer installable consumables
- Ensuring that all supplies ordered on behalf of Customer are protected against theft or misuse

6. Parts

Part(s) used in the repair of equipment will be new or refurbished, equivalent or better-than-new in functionality and are not necessarily brand name specific. Replaced parts become the property of Toshiba.

7. Additional Activities

7.1. Toshiba is not obligated, but may at its discretion and Customer's approval perform the following services and charge the Customer a time and material rate of **\$150 an hour** for services associated with the following:

- Adjustments, repairs or replacements made necessary resulting from non-Toshiba Third Parties performing any maintenance, repair or replacement;
- Failures or damage resulting from accident, neglect, misuse, failure or inadequacy of electrical power or air conditioning or humidity control, or any causes other than ordinary use of the equipment;
- Damage to equipment that is placed in an area that does not conform to manufacturer's electrical and environmental requirements;
- Failure due to improper telephone or electrical power Acts of God, lightning or other incidents of excess voltage or power surges;
- Repairs necessary when Customer modifies, relocates, damages (including without limitation, unavoidable accidents), abuses or misuses the Equipment (including without limitation, the spilling of toner or other substance in the machine), and the breakage of lids, hinges, cassettes, etc.,
- Repairs necessary when Equipment is altered, tampered, or interconnected with non-compatible Equipment.

7.2. Outside of the Service Hours: After-hour services, weekend and Holidays are considered out-of-scope activities that do not fall within the Service Hours. Toshiba, at its discretion with Customer's consent and direction, may provide the out-of-scope services, provided that proper authorization is received from Customer. These services will be billed separately to Customer and the amounts so billed will be payable to Toshiba according to the then current Time & Materials rates.

7.3. Network/Software/Other/Supply Replacement: Requests for the following types of services are out-of-scope and may be performed at Toshiba's discretion with Customer's consent, direction and proper authorization. In the event Toshiba is willing to perform the tasks, Customer shall be billed in addition to time spent and distance traveled fees for: (a) Driver support for single or individual user software applications (Toshiba will provide installation support for two workstations upon new equipment delivery), (b) Service requested to replace consumable items such as but not limited to printer supplies (paper, ink cartridges and toner), power strips, and batteries.

8. Asset Management

Within ninety (90) calendar days following the Effective Date, Toshiba shall develop and thereafter maintain a comprehensive inventory of all equipment that is discovered through Toshiba's electronic discovery tool: (a) equipment and network connections and infrastructure used by Toshiba to provide the services; (b) equipment, software and network connections and infrastructure used by Customer in connection with the Services. Toshiba shall provide an electronic copy of such inventory to Customer upon request.

Attachment 6 Billing Program

I. Pricing Plan and Terms

1.1 Cost Per Page Program for Meterable Equipment:

Toshiba shall charge Customer and Customer agrees to pay the monochrome and color Page Cost-Per-Impression, if applicable, for output produced on newly placed Meterable Printers as indicated on the Master FMV Lease Schedule or the Master FMV Lease Schedule with Maintenance. Pricing for legacy Meterable Printers will be agreed upon and accurately identified as set forth per the Printer Service Schedule, an illustration of which is provided in Schedule B.

A cost-per-page means a price that is structured as an impression charge for single-sided page of output no greater than 8.5" x 14" (legal-size) produced on the printer and which causes the printer to increment by one. By way of example, a single 11 x 17" page, or a duplexed (double-sided) page of 8.5" x 11" or 8.5" x 14" would each be equivalent to two (2) impressions.

The pricing includes all toner, on-site service labor, travel and service parts (including PM Kits, Drums, Fusers, and Assemblies). Paper is specifically excluded. Toner may be OEM or OEM Replacement at Toshiba's discretion. Customer agrees that any consumables and/or services deployed by Toshiba in accordance with the Agreement are solely in support of Meterable Equipment for which customer is billed and as identified in [Attachment 3](#).

1.2 New Product Pricing:

Toshiba shall provide lease pricing for new Product that includes installation fees and delivery. Such pricing will be indicated on the Master FMV Lease Schedule or the Master FMV Lease Schedule with Maintenance, whichever is appropriate. Lease pricing shall be subject to quarterly review. Toshiba may at its discretion increase the lease pricing on a quarterly basis due to a cost of funds increase. Pricing for leases already in place will remain fixed for the lease term.

1.2.1 Upgrades/Downgrades/Terminations. Customer may upgrade/downgrade or terminate Product at any time by paying the outstanding payment stream, plus outstanding receivables and the buyout amount, if applicable and if the Customer desires to keep the Product.

1.2.2 Month-to-Month. When Leased Product that reaches the end of lease term, Customer shall have the option to purchase the Product at the buyout option indicated, or it will renew on a month-to-month basis with no increase in monthly rates or additional charges. Customer may purchase the Product at a buyout option or cancel during the renewal period upon thirty (30) days notice.

1.2.3 Product Supplies and Services Pricing. Unless otherwise indicated, Toshiba's service pricing is structured as a Page Cost-Per-Impression that includes all labor, toner, travel, maintenance, maintenance kits and parts, excluding paper and staples. Pricing is firm for the term of the Agreement. Service pricing is structured as extended maintenance that includes warranty services and as such the billing cycle commences upon equipment installation.

1.2.4 Pricing Escalation/Renewal Term Pricing. Customer agrees that Toshiba may increase the maintenance pricing annually.

1.2.5 Prices are subject to change based on market conditions, fleet or volume changes, and other factors. Toshiba will provide thirty (30) days advance notice of the price change.

1.3 Billing Cycle for Service. The billing cycle is a full calendar month. Interim service billing shall apply.

1.4 Exclusions.

The following activities are not included in the pricing Plan and will be charged at the prevailing market rates:

- Moves (moves within a building and from building-to-building)
- Relocations costs
- Rigging (extraordinary means of delivery)
- Property Tax
- End-of-Term equipment removals (unless included in price as indicated)
- After Hour and Emergency Services
- Exclusions indicated in the SLA and SOW or Attachment 1 and 2
- MICR toner

1.5 Payment Terms. Payment terms are net 30 days from the date of the invoice.

Schedule B
Printer Service Schedule (Illustration)

PRINTER SERVICE SCHEDULE TO
AGREEMENT # _____

This Printer Service Schedule ("PSS") supplements that certain Contract Number: Managed Print Services Agreement ("Agreement"), effective _____ and between Toshiba America Business Solutions, Inc. ("Vendor") having a place of business located at 9740 Irvine Boulevard, Irvine, California 92618 and _____ ("Customer") having a principal place of business located at _____.

In the event of a conflict between the terms of the Agreement and this PSS, the terms of the Agreement shall control. This PSS is effective this ____ day of _____, 201____.

1. Service for (TBD)
Vendor shall provide all-inclusive maintenance services for the legacy products at the locations and the prices set below and Customer shall pay the prices indicated in consideration for the services.

Identity and Location

Product Make and Model Number	Serial Number	Location (street address)

Service Rate and Billing Code

Service Rate	Service Term (Please Select)	Customer Account Code, if Applicable
	<input type="checkbox"/> 1 Year <input type="checkbox"/> 2 Years <input type="checkbox"/> 3 Years <input type="checkbox"/> 4 Years <input type="checkbox"/> Other, please specify _____	
	<input type="checkbox"/> 1 Year <input type="checkbox"/> 2 Years <input type="checkbox"/> 3 Years <input type="checkbox"/> 4 Years <input type="checkbox"/> Other, please specify _____	
	<input type="checkbox"/> 1 Year <input type="checkbox"/> 2 Years <input type="checkbox"/> 3 Years <input type="checkbox"/> 4 Years <input type="checkbox"/> Other, please specify _____	

- 1.1 The all inclusive rate applies to all actual impressions run. This rate includes next business day onsite service, toner, parts and labor. Billing is monthly and payment terms are net thirty (30) days from the invoice date.
- 1.2 The service term is on a continual basis and will automatically renew on a month-to-month basis unless cancellation is provided by either party with thirty (30) days prior written notice.
- 1.3 Customer is responsible for submitting monthly meter reads to Vendor via FM Audit. In the unlikely event that FM Audit becomes disconnected, meter reads may be submitted electronically. Refer to Schedule 1 for electronic meter submission instructions.
- 1.4 Vendor shall deliver toner for non-Toshiba Product by the second business day. All Supplies included in the Agreement will be provided by Servicing Providers without additional freight charges to Customer.

IN WITNESS WHEREOF, the duly authorized representatives of the parties have executed this Amendment effective as of the date first set forth above. Each individual whose signature appears below hereby warrants that he is duly authorized to execute this PSS on behalf of the Party he/she represents.

Toshiba America Business Solutions, Inc.

"Customer"

Signed: _____

Signed: _____

By: Scott Maccabe

By: _____

Title: President & CEO

Title: _____

Date: _____

Date: _____

"Vendor"

"Customer"

Schedule 1

Customer's primary meter read submission method is automated through FM Audit. In the unlikely circumstance that Customer's has a network disconnect or other occurrence necessitating the need for meter read collection, then the following method below may be used.

Meter reads can be submitted through Toshiba's E-Meters Online (Online Web E-Meter Submission) system using the Internet. Through E-Meter, you can submit your current meter reads for all equipment on a spreadsheet that can be exported on the site and then uploaded by Toshiba.

All meter reads for the last day of the prior month are due on the 1st business day of the current month. If the 1st falls on a Holiday or weekend, then submit on the next business day. To enter a meter read, please follow the steps listed below.

eMeters On line Submission Instructions:

1. Contact tals.fsm@tals.toshiba.com for your Toshiba Customer ID number.
2. Go to: <http://meters.toshiba.com>
3. Enter your Toshiba Customer ID and Asset Serial Number to login.
4. Verify your asset information, **enter your contact information** (and email address), and click "Submit."
5. An email reminder will automatically be sent to you when meters are due.

Should you have any questions on submitting your meters on line please either email tals.fsm@tals.toshiba.com or call (800) 866-4361, select option 1.

TOSHIBA → METERS ONLINE





Vendor Contract Launch

Vendors must commit to attending a contract launch meeting with a member of the Business Development Team should they be awarded a contract with Region 4 ESC through this RFP. Vendor contract launches are meant to establish a good relationship with awarded vendors and help to ensure compliance and effective administration over the life of the contract.

It is highly recommended that the individuals who will handle contract management, reporting and marketing are in attendance.

If awarded, please provide contact information for scheduling:

Toshiba America Business Solutions, Inc.
Vendor

Mike Straka
Point of Contact

National Business Development Manager
Title

502-403-5926
Phone Number

mike.straka@tabs.toshiba.com
Email Address

Signature:  Date: July 17, 2017
Walter Holloman
Vice President, Enterprise Administration
Toshiba America Business Solutions, Inc.

Appendix E:
QUESTIONNAIRE

Please provide responses to the following questions that address your company's operations, organization, structure and processes for providing products and services.

1. States Covered

Offeror must indicate all states where products and services can be offered.

Please indicate the price co-efficient for each state if it varies. (If applicable)

☒ **50 States & District of Columbia** (Selecting this box is equal to checking all boxes below)

- | | |
|---|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Montana |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Nebraska |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> Nevada |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> California | <input type="checkbox"/> New Jersey |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> New Mexico |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> New York |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> North Carolina |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> North Dakota |
| <input type="checkbox"/> Florida | <input type="checkbox"/> Ohio |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> Oklahoma |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> Oregon |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> Pennsylvania |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Texas |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Maryland | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Massachusetts | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Michigan | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Minnesota | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Mississippi | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Missouri | |

☐ **Territories & Outlying Areas** (Selecting this box is equal to checking all boxes below)

- | | |
|---|---|
| <input type="checkbox"/> American Samoa | <input type="checkbox"/> Northern Marina Islands |
| <input type="checkbox"/> Federated States of Micronesia | <input checked="" type="checkbox"/> Puerto Rico |
| <input type="checkbox"/> Guam | <input checked="" type="checkbox"/> U.S. Virgin Islands |
| <input type="checkbox"/> Midway Islands | |

2. Diversity Programs

- Do you currently have a diversity program or any diversity partners that you do business with? ☒ Yes ☐ No
- If the answer is yes, do you plan to offer your program or partnership through TCPN ☒ Yes ☐ No

(If the answer is yes, attach a statement detailing the structure of your program, along with a list of your diversity alliances and a copy of their certifications.)

- Will the products accessible through your diversity program or partnership be offered to TCPN members at the same pricing offered by your company?
☒ Yes ☐ No

(If answer is no, attach a statement detailing how pricing for participants would be calculated.)

3. Minority and Women Business Enterprise (M/WBE) and (HUB) Participation

It is the policy of some entities participating in TCPN to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disabled veterans business enterprises, historically underutilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Offerors shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.

a. Minority and Women Business Enterprise

Offeror certifies that this firm is an M/WBE ☐ Yes ☒ No

List certifying agency: _____

b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)

Offeror certifies that this firm is a SBE or DBE ☐ Yes ☒ No

List certifying agency: _____

c. Disabled Veterans Business Enterprise (DVBE)

Offeror certifies that this firm is a DVBE ☐ Yes ☒ No

List certifying agency: _____

d. Historically Underutilized Businesses (HUB)

Offeror certifies that this firm is a HUB ☐ Yes ☒ No

List certifying agency: _____

e. Historically Underutilized Business Zone Enterprise (HUB Zone)

Offeror certifies that this firm is a HUB Zone ☐ Yes ☒ No

List certifying agency: _____

f. Other

Offeror certifies that this firm is a recognized diversity certificate holder ☐ Yes ☒ No

List certifying agency: _____

4. Residency

Responding Company's principal place of business is in the city of Irvine State of CA.

5. Felony Conviction Notice

Please check applicable box:

- ☐ A publicly held corporation; therefore, this reporting requirement is not applicable.
- ☒ Is not owned or operated by anyone who has been convicted of a felony.
- ☐ Is owned or operated by the following individual(s) who has/have been convicted of a felony.

*If the third box is checked a detailed explanation of the names and convictions must be attached.

6. Processing Information

Company contact for:

Contract Management

Contact Person: Linda Raessner
Title: Contracts Manager
Company: Toshiba America Business Solutions, Inc.
Address: 9740 Irvine Boulevard
City: Irvine State: California Zip: 92618
Phone: 949-462-6086 Fax: 949-462-2557
Email: linda.raessner@tabs.toshiba.com

Billing & Reporting/Accounts Payable

Contact Person: Tim Bosek
Title: Director of ESS and Managed Accounts Customer Service
Company: Toshiba America Business Solutions, Inc.
Address: 9740 Irvine Boulevard
City: Irvine State: California Zip: 92618
Phone: 949-462-6918 Fax: 949-462-2585
Email: tim.bosek@tabs.toshiba.com

Marketing

Contact Person: Michelle LeBrun
Title: Marketing Manager
Company: Toshiba America Business Solutions, Inc.
Address: 9740 Irvine Boulevard
City: Irvine State: California Zip: 92618
Phone: 949-462-6093 Fax: 949-462-2557
Email: michelle.lebrun@tabs.toshiba.com

7. **Distribution Channel:** Which best describes your company's position in the distribution channel:

- ☒ Manufacturer direct ☐ Certified education/government reseller
☐ Authorized distributor ☒ Manufacturer marketing through reseller
☐ Value-added reseller ☐ Other _____

8. **Pricing Information**

- In addition to the current typical unit pricing furnished herein, the Vendor agrees to offer all future product introductions at prices that are proportionate to Contract Pricing.

☒ Yes ☐ No

(If answer is no, attach a statement detailing how pricing for participants would be calculated.)

- Pricing submitted includes the required administrative fee. ☒ Yes ☐ No
(Fee calculated based on invoice price to customer)
- Additional discounts for purchase of a guaranteed quantity? ☒ Yes ☐ No

9. **Cooperatives**

List any other cooperative or state contracts currently held or in the process of securing

Cooperative/State Agency	Discount Offered	Expires	Annual Sales Volume
DuPage County and National Intergovernmental Purchase Alliance (NIPA)	Varies by model	09/30/2018	Client Confidential
Massachusetts Higher Education Consortium (MHEC)	Base 50% off list Options 40% off list	12/31/2018	Client Confidential
NASPO ValuePoint Cooperative Purchasing Organization	Varies by model	12/31/2019	Client Confidential
Department of Information Resources (Texas is Lead State)	Varies by model	06/18/2018	Client Confidential
King County Directors Association (KCDA)	Varies by model	06/30/2018	Client Confidential

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TAB 3: Appendix F Company Profile

1. Company's official registered name.

Toshiba Response: Toshiba America Business Solutions, Inc.

2. Brief history of your company, including the year it was established.

Toshiba Response: Our history began in 1875 when Tanaka Engineering Works became a major supplier of telegraphy devices used in long distance communications and quickly earned the reputation for innovation in developing technologies. Then in 1939, Tanaka Engineering Works merged with Tokyo Electric Company to form Toshiba Corporation, which would later become a leader and pioneer of some of the world's most significant technologies. Toshiba is the brains and brawn behind more than 500 major technologies including digital imaging and document management solutions, telegraph machines, MRI technology, air traffic control systems, semiconductors, flat panel displays, disk drives, business telephone systems, and laptop computers.

Toshiba America Business Solutions, Inc. (TABS/Toshiba) was incorporated in 1999 as a subsidiary of Toshiba America, Inc. and Toshiba TEC Corporation under the Toshiba Corporation umbrella. The company was formed to take advantage of the tremendous growth opportunities available in the digital and color market. Before 1999, TABS was a division of Toshiba America Information Systems.

Today, Toshiba MFDs are used around the globe in more than 180 countries, with direct operations in 24 countries and are continuing to expand our sales and service offerings into other emerging markets such as Brazil and Russia. Our products have long been the preferred choice in North America, Europe and Japan, and we boast the #1 market share in China for the past eleven years. In addition, Toshiba's MDS business has experienced 78 percent year-over-year growth, accounting for approximately 12 percent of the company's total revenue.

3. Company's Dun & Bradstreet (D&B) number.

Toshiba Response: 08-9951177

4. Corporate office location.

Toshiba Response: 9740 Irvine Blvd., Irvine, CA 92618

5. List the total number of sales persons employed by your organization within the United States, broken down by market.

Toshiba Response: Toshiba has a presence in every state in the US, either through our direct channel or authorized service providers. TABS employs over 2,500 employees nationally, about half of which are in sales and marketing. In addition, our authorized service channel expands our reach by 500 entities, each having their own marketing and sales force to ensure that all of your members are reached. We have included our locations in the attached **office location list**.

6. List the number and location of offices, or service centers for all states being offered in solicitation. Additionally, list the names of key contacts at each location with title, address, phone and e-mail address.

Toshiba Response:

Toshiba's organizational structure for TCPN and Region 4 ESC and your member organizations combines the strengths and experience of Toshiba, the manufacturer, and our extensive nationwide network of authorized service providers. The account will be centrally managed through Toshiba's corporate location at 9740 Irvine Blvd., Irvine, CA. Mike Straka, Toshiba's National Business Development Manager - Government Contracting, will be the key liaison between Toshiba and TCPN and Region 4 ESC; he will also oversee our service providers to ensure that the contract runs smoothly, and that we are meeting or exceeding all contract performance standards. Specific issues such as requests for new products; requests for relocation of installed products; coordinating emergency service; order status, and maintenance of the Global Services Portal also fall under Mike's domain. He has access to Toshiba's extensive support infrastructure of service, technical support, and supplies. TCPN and Region 4 ESC Participating Agencies will receive local support through our authorized service provider network, along with regional and corporate support as appropriate for each location.

Toshiba has included our locations in the **Toshiba Dealer List** at the end of this section.

7. Please provide contact information for the person(s) who will be responsible for the following areas, including resumes:
 - a. Sales
 - b. Sales Support
 - c. Marketing
 - d. Financial Reporting
 - e. Executive Support

Toshiba Response:

As we stated previously, TCPN and Region 4 ESC will have a single point of contact through Mike Straka.

- a. Sales - Mike Straka
- b. Sales Support - Toshiba Authorized Servicing Location Channel
- c. Marketing - Michelle LeBrun
- d. Financial Reporting - Walter Holloman
- e. Executive Support - Martin Quinn

Partnering with Toshiba provides the benefit of a local company with global resources and expertise. With a national sales force and a vast network of service providers covering every zip code in the US, Toshiba has the personnel and resources to fully support the document imaging requirements of TCPN and Region 4 ESC and your Participating Agencies. Account sales will be driven both locally and nationally, with strong

executive leadership and guidance. Sales efforts will be supported by a complete corporate support organization, equipped to manage all account aspects – including initial contract activities, implementation, billing and service. To market and manage the TCPN and Region 4 ESC account – from initial sales, to implementation and ongoing account management, Toshiba's team in the above five key areas, all of which are dedicated to our product line and solutions:

- An **Executive Management Team**, led by **Martin Quinn**, Director of National Accounts - Government Sector, will provide executive leadership and support to all TCPN and Region 4 ESC objectives throughout the contract term. Martin will be fully engaged driving Toshiba's local and national sales efforts to meet the program's objectives. In addition, Martin will interface with key TCPN and Region 4 ESC decision makers to validate that Toshiba's performance exceeds program expectations. Martin has access to and authority to draw upon our corporate resources in product marketing, operations, accounting, contracting, IT, and service, as well as our technical field staff, as needed to support client engagements and resolve escalated issues.
- **National Sales: Mike Straka**, National Business Development Manager - Government Contracting, will be TCPN and Region 4 ESC's principal contact for sales and service operations and will be responsible for day-to-day business operations. Mike is responsible for managing key account relationships in the US and is well versed in Toshiba's complete portfolio of products and solutions. Mike has counterparts across the US who will work closely with him in managing PA locations in their respective regions.
- **Local Sales:** In addition to the National Sales team, each authorized service provider assigned to support TCPN and Region 4 ESC has Account Executives who will assist the sales efforts on a local level, ensuring a high level of responsiveness and customer satisfaction. In conjunction with the corporate team and local staff of service managers, technicians, dispatch agents, and administration, these Account Executives ensure that all matters are handled with the utmost urgency. They will be engaged throughout all aspects of the engagement, including installation, training, billing, parts/supply availability, service, maintenance, and issue resolution.
- **Corporate Support:** Corporate resources, consisting of Service, Dispatch, Operations, Contract Management, Product Marketing, IT, Billing, Human Resources, and other departments, will be engaged as needed to support the account.
- The **Contract Administration** team will spearhead the solicitation process, from negotiation through contract signing, as well as provide contract administration throughout the engagement.
- The **Corporate Implementation** Team will engage early in the relationship to drive the implementation and ensure a smooth transition to new Toshiba devices. Kathi Pang, Implementation Project Manager, will oversee implementation activities. Other personnel representing Operations, Supplies, Service, and Dispatch will manage tasks such as receiving orders, staging product, installing product, and training end users.
- A dedicated **Customer Support Representative** (Account Specialist) will assist with day-to-day administrative duties, including monitoring inventory and delivery transactions. Multiple Account Coordinators will be assigned as needed to properly support TCPN and Region 4

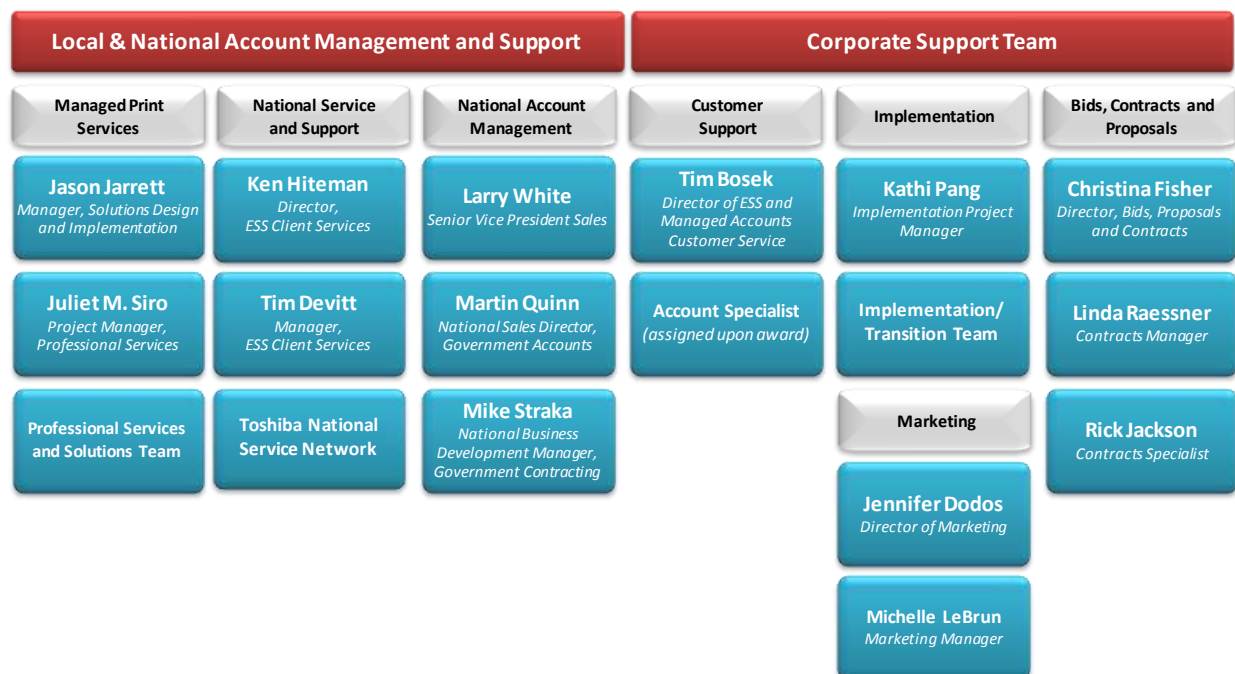
ESC and Participating Agencies.

- **Managed Print Services:** Toshiba has an expert team of Print Management Analysts ready to employ our Six Sigma Encompass methodology and tools to drive Participating Agencies' fleet optimization. Our analysts will leverage their experience to assess customer locations, analyze fleet spend, and discover opportunities to drive efficiencies and technology enhancements for Participating Agencies. This team works very closely with Toshiba's national and local sales teams to help clients achieve greater fleet efficiency and enhanced productivity.

Client Relationship/Account Management Team

An organization chart of this team is below, followed by brief descriptions of each team member.

Toshiba Account Management Team for TCPN Region 4 Managed Print Solutions



ROLES AND RESPONSIBILITIES – ACCOUNT MANAGEMENT TEAM

The role of this team is to implement and manage the TCPN and Region 4 ESC relationship, and where necessary, align or create workflows and processes to support long-term client objectives. Through extensive communications, internally and externally, this team networks and establishes a management blueprint for TCPN and Region 4 ESC and Participating Agencies. The Account Management Team tracks and measures metrics and generates reports, as well as monitors the day-to-day activities of the tactical team members to ensure compliance throughout the contract life cycle. As necessary, they will escalate issues to the Executive Management team.

EXECUTIVE MANAGEMENT

TCPN and Region 4 ESC Champion and Director, FED/SLED & Public Sector

Martin Quinn

Phone: (240) 731-9962

E-Mail: martin.quinn@tabs.toshiba.com

Role and Responsibilities

As Director, FED/SLED & Public Sector, Martin will participate in the formulation and derivation of a Print and Document Management Plan that meets or surpasses this program's strategic objectives. He will also participate in the Executive Management Team's periodic reviews of our performance. During these reviews, our overall performance will be benchmarked with the industry and specific critical success factors: (a) reduced TCO, (b) streamlined and coordinated account management processes, and (c) best-in-class service and quality standards. From this review, if necessary, TCPN and Region 4 ESC's Strategic Print and Document Plan and associated processes may be refined. Martin has a field presence.

Experience

Martin joined Toshiba in 2003 and has 37 years of experience in the imaging industry. Prior to joining Toshiba, he spent 10 years as a National Account Manager at Xerox Corporation and 12 years as a Regional Manager at Ricoh Corporation.

NATIONAL ACCOUNT MANAGEMENT

Mike Straka

Regional Sales Manager, National Accounts

National Business Development Manager

Government & Education Contracts - TCPN and Region 4 ESC, NASPO ValuePoint, formerly WSCA-NASPO and GSA -- USMC Veteran

Cell phone: 502-403-5926

email: mike.straka@tbs.toshiba.com

Roles and Responsibilities

Mike's management role will include overseeing the overall TCPN and Region 4 ESC contract and our service provider community. He is responsible to ensure that the contract runs smoothly and that all commitments relating to the contract are met or exceeded. Mike will provide support for every aspect of the implementation process, coordinate national support for TCPN and Region 4 ESC sites throughout the US, and facilitate the account review process. Mike has a field presence.

Experience

Mike is a goal oriented professional with over 28 years experience in the office imaging industry, including 9 with Toshiba. His background includes a proven record of accomplishments in government purchasing group account management and operation. Most recently, Mike is the POC for the TCPN and Region 4 ESC contract as well as NASPO ValuePoint - formerly WSCA/NASPO, GSA. He has a demonstrated track record of providing cost effective and outstanding Toshiba based solutions through various contracts to

both government (federal, state and local entities) as well as education entities. He has consistently achieved record sales growth throughout career by excelling as both sales producer and vice president of successful sales organizations. His key skills include new business development, sales personnel management and development, key account management and directing branch operations.

CORPORATE OVERSIGHT

Managed Print / Professional Services

Jason Jarrett, Manager, Solutions Design and Implementation

Jason leads Toshiba's National professional services team which provides consulting and integration services for solutions related to the practice areas of managed print services, security, and document capture /workflow. Jason will oversee each region's local authorized service providers with technical support expertise and support for the deployment, implementation, and training for the new solutions and technologies of participating entities.

Jason is an experienced solutions manager with over 13 years of experience on a local, regional, national, and international level. He is proficient in legacy mainframe print applications, LDAP and AD integration, printing protocols, network printing, document management, document search applications, business application integration, network scanning, variable data print applications, cost recovery solutions, and digital color imaging.

National Corporate Support

TCPN and Region 4 ESC will receive ongoing support from Toshiba's National corporate support organization. Key individuals who will be directly involved in the account include:

Christina Fisher, Director, Bids, Proposals and Contracts

Christina is responsible for managing bid, proposal and contract related activities for direct, retail and independent dealer channels. She also is closely involved in establishing the policies of Toshiba's National Account Program. Christina joined Toshiba in 2004. During her career, Christina held senior sales and product management positions and has an MBA from Pepperdine University.

Linda Raessner, Contracts Manager

Linda will spearhead the solicitation process, from negotiation through contract signing. Linda and her staff will also provide contract administration. Linda joined Toshiba in 1993. During her time at Toshiba, she has been responsible for managing all aspects of customer procurement, from offer submittal to contract implementation. She has extensive knowledge of Toshiba's programs, policies, and procedures.

Kathi Pang, Implementation Project Manager

Kathi has experience managing the successful implementation and roll-out of Toshiba's major accounts. She is responsible for the planning, implementation, and support of national and international customers and managed print services accounts.

Tim Bosek, Director of ESS and Managed Accounts Customer Service

Tim has extensive experience in customer service, management, and training. He held increasingly responsible positions at Toshiba as Regional Account Specialist (RAS), Operations Supervisor, and Customer Service Manager.

Tim Devitt, ESS Client Services Manager

Tim manages all aspects of National Account Service. He and his staff will ensure that all SLAs for the University are met or exceeded, monitor system performance, and address any issues that may affect the delivery of service. Tim has over 30 years of experience in the document industry. He is a certified network administrator.

8. Define your standard terms of payment.

Toshiba Response:

Toshiba's standard payment terms are Net 30 days.

9. Who is your competition in the marketplace?

Toshiba Response:

Toshiba is an industry leader in the MPS space, having pioneered this service in 2003. Our top three competitors in the MFP space include:

- Xerox
- Ricoh
- Canon

Gartner analysts evaluate managed print services providers (MPS) providers on company strategy, global reach, partnerships, alliances, technology R&D and other variables that enable their performance to be competitive, efficient and effective, and to positively affect revenue, retention and reputation.

Toshiba was recognized by the prestigious Gartner, Inc. (IT) as gaining contending industry momentum in managed print services. In its Magic Quadrant published in October 2011, Gartner noted Toshiba's strengths in the following areas of managed print:

Customers that we speak to in North America have expressed much increased interest and receptiveness to Toshiba in recent years, and it is winning competitive bids.

Those who use Toshiba's MPS praise it for delivering on such fundamentals as tracking and reporting, and help desk support, and note its willingness to make sure users are well-trained, something competitors often ignore.

Toshiba's MPS is thorough and systematical needs assessment methodology is also scalable, which allows it to provide a solid needs assessment even to small and midsize customers

10. Overall annual sales for last three (3) years; 2014, 2015, 2016.

Toshiba Response:

TABS is a subsidiary of Toshiba America, Inc. and Toshiba TEC Corporation (TTEC) under the Toshiba Corporation umbrella. Annual sales for TTEC over the past three years are:

2016 = \$4,728,595,000.00

2015: \$4,365,292,000.00

2014 = \$4,847,173,000.00

TTEC's annual reports are located at the following link:

<http://www.toshibatec.com/company/ir/material/#report>

Note, Fiscal year end is in March of each year for the prior calendar year. So 2016 annual report reflects Fiscal Year 2015.

11. Overall public sector sales, excluding Federal Government, for last three (3) years; 2014, 2015, 2016.

Toshiba Response:

Toshiba does not track sales by sector; however our best estimate of public sales for the past three years are:

2016 = 18%

2015: 17%

2014 = 16%

12. What is your strategy to increase market share?

Toshiba Response:

The client is at the center of everything we do at Toshiba and the philosophy that we apply to our products and services is based on the company's mission statement, which is to "Always exceed our clients' expectations by providing leading-edge imaging and information workflow products and services, while meeting our commitments to our shareholders, employees and community." As a valued partner, BDO will receive award winning multi-function devices; local, responsive service; knowledgeable technical support; and an account management team dedicated to serving your company's needs throughout the life of this contract.

As an industry leader in the MPS space, having pioneered this service in 2003, Toshiba's programs are consistently praised by analysts in the marketplace. Our strategic partnerships with HP and Lexmark, enable us to directly provide service and supplies for HP and Lexmark printer products to our clients. Through our innovative PageSmart programs, we can also support over 900 different models of printers for our clients.

Our core services include expert-led Managed Document Services (MDS) that support organizations to take control of document security, workflow and print environments. Our MDS business has experienced 78 percent year-over-year growth, accounting for approximately 12 percent of the company's total revenue. We are an industry leading business printing solutions innovator. With the award-winning Encompass™ managed print services (MPS) program, e-STUDIOTM line of multifunction printers (MFPs), toner products and retail information/thermal printing systems, TABS is leading the way for businesses to print smarter, work safer and conserve resources.

Toshiba - Your Information Technology Partner

As part of our strategy to improve market share, Toshiba works with our clients to review their entire communication strategy which encompasses all areas of managed print services, security, environment, assessment, asset management, workflow solutions and fleet optimization as it pertains to the document life cycle. We have expanded our core offerings to include innovative visual and digital signage solutions that truly enable exceptional value and turnkey end-to-end solutions to deliver information throughout an organization. Part of this strategy includes key alliances with leading software innovators such as Microsoft, Adobe, EFI, Prism, Drive, Fasoo.com, PaperCut, DocuWare, Ringdale, and others who enhance the capabilities of our MFDs by combining document imaging, scanning, search and retrieval, variable data printing, reporting, security, cost recovery and document management into a single device.

Toshiba's success with this strategy is evident in the result of our year over year growth, as well as consistent recognition as a valued vendor partner for our clients, allowing them to develop strong, yet flexible programs that blend innovative solutions, quality products, expedient service and strong account management.

13. What differentiates your company from competitors?

Toshiba Response:

Solving business communication challenges using our unique approach and methodology is a key differentiator of Toshiba, and what distinguishes us as a global market leader. Our focus is on being a valued partner to our clients, offering a breadth of business communications solutions, leading technology software solutions with professional services, innovative SecureMFP solutions, and collaboration with our clients to deliver integrated total communication technologies sets Toshiba apart as a world class services provider.

- **Valued Client Relationships:** Toshiba considers our client relationships and partnerships our most valued asset within our service offerings. We strive to consistently exceed customer expectations and work hand-in-hand with them to resolve any issues – service, technical or otherwise – timely and to a mutually beneficial resolution. We approach each account with the goal of delivering exactly what the customer requires and expects. We do this by first gaining a clear understanding of our customer's challenges and then developing meaningful

solutions that address their unique requirements. We offer a strategic partnership like no other, this by combining our consultative approach with leading edge technologies. Unique to Toshiba is our ability to address client needs relating to output management (Managed Print Services and print reduction strategies), capture and workflow (helping companies tackle challenges associated with moving from paper based communications to electronic ones) and finding digital destinations for their content (digital display signage). Toshiba offers local, national and global account management services. Our business processes are based on speed and quality of resolution for the client. Transparent online reporting and detailed information sharing enables us to provide the client a better and efficient experience with Toshiba. The account management team will adjust deliverables based on TCPN and Region 4 ESC's expectations. Beyond asset management, Toshiba can provide benchmarking savings analysis to ensure the client is achieving the objectives we described and agreed to in our contract, as well as provides us a framework for continuous improvement. Our goal is to maintain client relationships as long as possible, therefore ensuring a consistent and incremental customer revenue recognition.

- **Focused on Business Communications Solutions** – A key differentiator is our ability to adapt to our clients' operating requirements and provide a sound improvement strategy that considers budgetary, cultural, best practices, technology and security requirements, and a host of other factors. We offer a breadth of solutions within our business services portfolio, including Output Management (MPS, Print reduction, fleet optimization, legacy print support, technical refresh and mobile printing); Capture and workflow (Electronic Document Management, workflow Intelligent Capture, e-forms, document and device security); and Digital Signage (indoor/outdoor, touch screens/kiosks, conference rooms, content management, design/implementation, service/support).
- **Print Output Strategies** customized to fit your business – Toshiba provides our clients with the best solutions by identifying specific applications and then matching software capabilities to those applications or workflow process and subsequently transferring the task to the MFD to improve your overall efficiency and productivity. We have alliances with leading software innovators such as Microsoft, Adobe, EFI, Prism, Drive, Fasoo.com, PaperCut, DocuWare, Ringdale, and others who enhance the capabilities of our MFDs by combining document imaging, scanning, search and retrieval, variable data printing, reporting, security, cost recovery and document management into a single device. Toshiba's Solutions Design and Implementation team are available to scope your project and recommend the best integration solution for your needs. These individuals have extensive industry expertise and, in partnership with key hardware and software providers, can help assess and identify areas for document management and workflow improvements, and provide recommendations to expand the utility of the MFDs and printers and help you to capture, manage, deliver, and secure your documents more efficiently
- **SecureMFP** – Security is a big focus for Toshiba and our clients, as digital leakage becomes an ever increasing issue. We take a multi-tiered "defense in depth" approach to secure printing, graduating from the device to the enterprise. Natively, our devices incorporate technologies such as: department codes, private print, secure PDF, strong passwords, network authentication with RBAC, usage limitations, job log and email authentication. SmartCard Authentication is available as well. To ensure that the highest levels of network protection

and secure communication are upheld, Toshiba MFPs employ a wide range of measures to combat potential security threats to the network, including IP/MAC Address Filtering, Secure Sockets Layer (SSL), SMB Signing and IPv6. Most importantly, Toshiba MFPs offer the world's first Self-Encrypting Drives (SED) equipped with Toshiba's proprietary Wipe Technology and suite of security functions that bring unsurpassed level of data protection to IT hardware. This HDD AES encryption and data overwrite function offers the benefit of IEEE 2600 security mode compliance – the highest security level of its kind. This technology allows users to determine a range of security settings, including invalidation of encryption keys and data invalidation when a drive is removed from its housing or connected to an unauthorized host system. We take a multi-tiered “defense in depth” approach to secure printing, graduating from the device to the enterprise. This multi-layered approach of Toshiba's security solutions, which we brand as SecureMFP, focuses on four categories of security: Device, Document, Access, and End-of-Life.

➤ **Breadth of Integrated Communication Technologies** – As a global technology company, one of the significant benefits Toshiba can bring to its clients is a significant depth of services. Organizations today are looking to integrate solutions beyond print. Many are looking at volume-reduction strategies, or seeking to transition printed output into a more digital format for display communications like digital signage. Coupled with eco solutions and paper-reduction strategies, these types of solutions may be bundled with current managed print solutions providing a seamless integration that has significant environmental and financial benefits. We collaborate continuously with our clients to discover new and improved ways to integrate our technologies and deliver a deep pool of quality solutions. This collaboration results in integrated holistic technology solutions for every stage of the information lifecycle:

- Information Creation through products such as desktops, PCs, MFPs, kiosks, POS terminals, interactive digital signage, scanners, etc., as well as through content creation services.
- Information Capture and Management in storage devices or cloud solutions.
- Information Security Solutions to protect your sensitive and confidential information from falling into the wrong hands.
- Information Eco-Solutions to help reduce your carbon footprint, operate more efficiently, manage user behavior and reduce energy costs.
- Information Delivery through print, soft copy distribution and visual displays.

For example, through our digital signage offerings, we now deliver solutions that integrate visual, digital and print communication. Through our persistence to review current solutions for improvements as well as discovering new ways of extending technology platforms, our clients have the ability to increase their buying power, gain control of spend and obtain comprehensive security, environmental and user-efficiency solutions.

Additional Differentiators:

Elevate Customized User Interface

Toshiba's new embedded user interface, ELEVATE, is designed to simplify the commands users need to execute jobs at the Toshiba MFDs. For example, a scan-to-email button can be utilized that automatically creates a PDF file from a scan and takes the user to a screen where they can select an e-mail address. This reduces to two steps a process that on previous generations of MFDs may have taken seven or eight steps.



With ELEVATE, scheduled for launch this summer, Toshiba has created eight vertical templates designed to incorporate processes common to those specific markets. There are eight industry-specific interfaces - government, healthcare, education, logistics, manufacturing finance, retail and houses of worship - for industry specific tasks. These templates are starting points and can be completely customized for a user.

- Some of the user features and benefits include:
- Simplifies commonly performed tasks
- Direct Access to Specific Functions
- One Touch Functions Minimize End User Training
- Align with Security / Regulatory Compliance Standards
- Simplified User Editable Functions

Please see the Elevate Data Sheet at the end of this section for additional information about this exciting product.

MoFoto Mobile App

Toshiba MoFoto augmented reality experience application transforms personal experiences within a retail setting or sports and entertainment venue by combining digital signage and augmented reality for a truly captivating experience.

The MoFoto mobile app layers digital content over a physical environment and allows fans to take a virtual photo with their favorite sports figure or celebrity while attending an event. A life-like, digital representation of the athlete or celebrity appears next to the fan as if they were physically there. The photo can then be shared with friends through social media.

The Customer Branded MoFoto is completely customizable using various asset types such as photos, 3D images, and videos. MoFoto is the perfect augmented reality product to increase company branding, enhance a store experience, offer incentives or for gaming interaction.

MoFoto customer features and benefits include:

- Product Information
- Increase Company Branding
- Enhance Fan Engagement
- Improve Store Experience
- Offer Incentives
- Game Interaction

Each customer branded MoFoto includes a 55" touch screen display, media player, white kiosk enclosure with up to 2 color logos, software license, uniquely created customer branded app and up to 5 custom triggers using customer supplied still images.

By selecting Toshiba as your trusted provider, TCPN and Region 4 ESC will have the opportunity to connect and build on exiting technologies in a seamless and very cost effective way.



14. Describe the capabilities and functionality of your firm's on-line catalog/ordering website.

Toshiba Response:

Online Fleet Management

An integral component of our program is the Global Services Portal (GSP), a multi-level online resource that offers full visibility and access to a user-friendly, self-service website, 24 hours a day. The actual site can be custom-branded to your organization, with specific customer content such as assets, locations, company contacts, bulletin boards, user training documents and unique e-commerce catalogs. This secure web portal is integrated with Toshiba's back-end systems for service dispatch and supply ordering,

allowing us to automate many transactions and serve your account with efficiency and accuracy. The site allows authorized users to view, track, and report device usage by model and location; service history and statistics; population reports by type, model and location; and request service and supplies. Other useful product information such as user reference manuals, contract information, and pricing will be available to you as well.



15. Describe your company's Customer Service Department (hours of operation, number of service centers, etc.).

Toshiba Response:

Break/fix service and maintenance is available Monday through Friday, 8:00 a.m. to 5:00 p.m. local time, excluding observed holidays. Toshiba's National Dispatch Center is available at no charge to receive service and supply requests from 5:00 a.m. to 5:00 p.m. Pacific Time, Monday through Friday. Participating Agencies will be provided with a toll-free telephone number and a secure web portal (email and facsimile communication is also available) for use in requesting service and supplies or for general inquiries.

16. Provide information regarding whether your firm, either presently or in the past, has been involved in any litigation, bankruptcy, or reorganization.

Toshiba Response:

Toshiba has pending litigation that is not relevant to this RFP, and will not impact our ability to perform our obligations under any future agreements.

Toshiba America Business Solutions, Inc. is a wholly owned subsidiary of Toshiba America, Inc. and Toshiba TEC Corporation under the Toshiba Corporation umbrella. Any material, financial and business outcomes are discussed in our Quarterly and Annual Reports, located at <http://www.toshibatec.com/company/ir/>.

Marketing / Sales

17. Detail how your organization plans to market this contract within the first ninety (90) days of the award date. This should include, but not be limited to:
- a. A co-branded press release within first 30 days
 - b. Announcement of award through any applicable social media sites
 - c. Direct mail campaigns
 - d. Co-branded collateral pieces
 - e. Advertisement of contract in regional or national publications
 - f. Participation in trade shows
 - g. Dedicated TCPN and Region 4 ESC internet web-based homepage with:
 - i. TCPN and Region 4 ESC Logo
 - ii. Link to TCPN and Region 4 ESC website
 - iii. Summary of contract and services offered
 - iv. Due Diligence Documents including; copy of solicitation, copy of contract and any amendments, marketing materials

Toshiba Response:

As depicted in the “Go To Market Strategy And Marketing Related Activities” schedule, Toshiba has a well-defined strategy to implement this program and roll out our sales and marketing strategy to our authorized service providers. Toshiba has been very successful in managing other cooperative accounts and would do the same for Region 4 ESC and TCPN.

- a. A co-branded press release within first 30 days

Toshiba Response: Toshiba's marketing department will work with Region 4 ESC and TCPN to develop a co-branded press release within the first 30 days of contract signing.

- b. Announcement of award through any applicable social media sites

Toshiba Response: Toshiba's marketing department will work with Region 4 and TCPN to release the press release through all applicable social media sites.

- c. Direct mail campaigns

Toshiba Response: We will work with Region 4 and TCPN to direct market to all participating agencies as applicable.

- d. Co-branded collateral pieces

Toshiba Response: Toshiba has experience in co-branding collateral for other GPOs, including the TCPN and Region 4 ESC. We will co-brand collateral for this opportunity as well.

e. Advertisement of contract in regional or national publications

Toshiba Response: We will work with Region 4 and TCPN to advertise to all participating agencies as applicable.

f. Participation in trade shows

Toshiba Response: Toshiba is committed to attend and participate in trade shows to support and promote this program throughout the term of the contract.

g. Dedicated TCPN and Region 4 ESC internet web-based homepage with:

- v. TCPN and Region 4 ESC Logo
- vi. Link to TCPN and Region 4 ESC website
- vii. Summary of contract and services offered
- viii. Due Diligence Documents including; copy of solicitation, copy of contract and any amendments, marketing materials

Toshiba Response: We will work with the TCPN and Region 4 ESC to design and publish a Website specific to the goals of this Master Agreement. We have done this successfully with other purchasing groups. As an example, please see our WSCA contract Website at <http://us.toshiba.com/wsca>

18. Describe how your company will demonstrate the benefits of this contract to eligible entities if awarded.

Toshiba Response:

As depicted in the "Go To Market Strategy And Marketing Related Activities" schedule below in our response to Question 20, Toshiba has a well-defined strategy to implement this program and roll out our sales and marketing strategy to our authorized service providers. Toshiba has been very successful in managing other cooperative accounts and would do the same for TCPN and Region 4 ESC.

19. Explain how your company plans to market this agreement to existing government customers.

We participate in a number of cooperative purchasing organizations such as DuPage County/National Intergovernmental Purchasing Alliance (NIPA), Commonwealth of PA (CoStars1), King County Director's Association (KCDA), Massachusetts Higher Education Consortium (MHEC) and Western States Cooperative Alliance (WSCA-NASPO). We actively work with each of our cooperative purchasing partners to ensure that our partnership is successful.

Toshiba and the TCPN and Region 4 ESC will work together to gain business. We will discuss our methodology in detail during implementation.

20. Provide a detailed ninety (90) day plan describing how the contract will be implemented within your firm.

Toshiba Response:

Toshiba is committed to rolling out the TCPN and Region 4 ESC in a timely and controlled manner following contract award. The following is a sample of our plan to implement; subject to final award:

GO TO MARKET STRATEGY AND MARKETING RELATED ACTIVITIES

Timeframe	Action Item	Tasks	Owner
Day 1 - 10	Upon award, meet with TCPN and Region 4 ESC to clarify program goals and strategies; clearly articulating quantitative and qualitative objectives and desired approach	<ul style="list-style-type: none"> Schedule meeting with appropriate team members Finalization of Contract Verify list of Participating Agencies and obtain contacts to develop communications channel (sales, marketing, follow up) 	Director of National Accounts National Account Manager Director, Bids and Proposals Contracts Manager
Day 1 - 10	Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy	<ul style="list-style-type: none"> Communicate award to all key executive management for flow down to national sales force 	Director of National Accounts – West
Day 7-14	Contract Summary	<ul style="list-style-type: none"> Distribution of contractual obligations and operational framework of offer Order, invoicing and payment Maintenance and supplies Insurance Lease and finance arrangements 	Contracts Manager/Administrator
Day 7-45	Implementation/Operations and Dealer Engagement	<ul style="list-style-type: none"> Creation of co-branded press release and distribution to trade publications and Toshiba Website Development of TCPN and Region 4 ESC / Toshiba Website for information, ordering and contract details Customer facing packet that includes contact info for procurement to Toll-free number to order and inquire about product, website to learn about product, assessments/proposals process, ordering instructions Dealer launch packages (order instructions) with rules of engagement and dealer sign off to participate Provide Link from TCPN and Region 4 ESC intranet to Toshiba's Global Services Portal Sales & Rebate Reporting Set up Web portal for ordering Develop advertising budget and calendar 	Implementation Project Manager
Day 45-90	Engage Toshiba's Corporate marketing Team to advertise the Contract benefits and drive awareness	<ul style="list-style-type: none"> Create initial program materials & communications Formal Announcement - TCPN and Region 4 ESC/Toshiba relationship to all 	Director Marketing/Manager of Learning Development and Technology

Timeframe	Action Item	Tasks	Owner
		<ul style="list-style-type: none"> participating state agencies Mandatory E-Le@rnings - On-Line Web to ensure NAMs, DSMs, TBS and dealers understand the sales cycle processes and procedures for TCPN and Region 4 ESC Intro article for TCPN and Region 4 ESC newsletter /website /other correspondence Mail/e-mail blast to TCPN and Region 4 ESC member community, include dealers contact info, web portal Sales Blasts (internal/external) Development of Trade Show / Conference Calendar. Identify attendees and budget Design advertising for trade publications Toshiba Exchange Extranet 	
Day 45-90	Sales/Account Management	<ul style="list-style-type: none"> Assign Sales Staff Dealer Incentives Opportunities tracked via Sales Force automation system Monthly Reviews Activity Reports Provide ongoing dealer email communication and mailers Host orientation meetings with key users Sponsor Open Houses and/or "Lunch and Learn" demo sessions 	Director of National Accounts – West National Account Manager

21. Describe how you intend on train your national sales force on the Region 4 ESC agreement.

Toshiba Response:

Toshiba has a multi-level service and support structure already in place to administer and manage the TCPN and Region 4 ESC account. The cornerstone of this structure is our Strategic Accounts Program, which combines our national sales, service, marketing, and technical support expertise with a local touch that assures you of easy, uninterrupted access to local service expertise. This structure has been very successful on other major managed print services accounts. Our nationwide network of over 350 service providers will be actively managed by Mike Straka, Toshiba's Senior Enterprise Services Consultant and your primary point of contact.

Mike will also lead our sales team both nationally and locally to identify, contact and visit participating agencies to meet with them and discuss our program, value adds and determine how best to meet their document management needs with a Managed Print Services solution.

22. Acknowledge that your organization agrees to provide its company logo(s) to Region 4 ESC and agrees to provide permission for reproduction of such logo in marketing communications and promotions.

Toshiba Response:

Toshiba agrees.

23. Provide the revenue that your organization anticipates each year for the first three (3) years of this agreement.

\$ in year one

\$ in year two

\$ in year three

Toshiba Response:

As we are new to this contract, we cannot project what revenue would be anticipated in the first three years. We do expect to work closely with TCPN and Region 4 ESC to grow the business year over year. We will discuss this further with you upon implementation.

Administration

24. Describe your company's implementation and success with existing cooperative purchasing programs, if any, and provide the cooperative's name(s), contact person(s) and contact information as reference(s).

Toshiba Response:

Toshiba participates in select national and regional cooperative purchasing programs which include:

- DuPage County and National Intergovernmental Purchase Alliance (National IPA)
 - National IPA
Contact Person: Christine Dorantes
Phone Number: 615-431-8182
 - DuPage County
Contact Person: John Meneghini
Phone Number: 630-407-6183
- Massachusetts Higher Education Consortium (MHEC)
Contact Person: Joan Miller, MCPPO
Phone Number: 413-577-3550
- NASPO ValuePoint Cooperative Purchasing Organization
Contact Person: Bart Lemmon
Phone Number: 625-255-0730

- Texas Department of Information Resources
Contact Person: Linda Hart
Phone Number: 512-936-1775
- King County Directors Association
Contact Person: Shaneel Fox-Lockard
Phone Number: 425-282-0683

25. Describe the capacity of your company to report monthly sales through this agreement.

Toshiba Response:

Toshiba is fully capable of reporting monthly sales through this contract. We do this for all of our purchasing cooperative customers as well as for many government clients who require sales reporting.

Each awarded agency will be set up in our National Accounts Program and coded as a TCPN / Region 4 ESC account. All orders, service billing and other contract deliverables are linked by this code, allowing for easy identification for sales reporting back to the account. Our Customer Service/Billing Team will ensure that this code is used for equipment fulfillment, asset tag management, move and relocations, disposal management and equipment and service billing. Our Contract Administration Team then pulls the sales information tied to the contract and consolidate this to report total sales and calculate the amount of administrative fee owed the customer based on the contract requirement.

26. Describe the capacity of your company to provide management reports, i.e. consolidated billing by location, time and attendance reports, etc. for each eligible agency.

Toshiba Response:

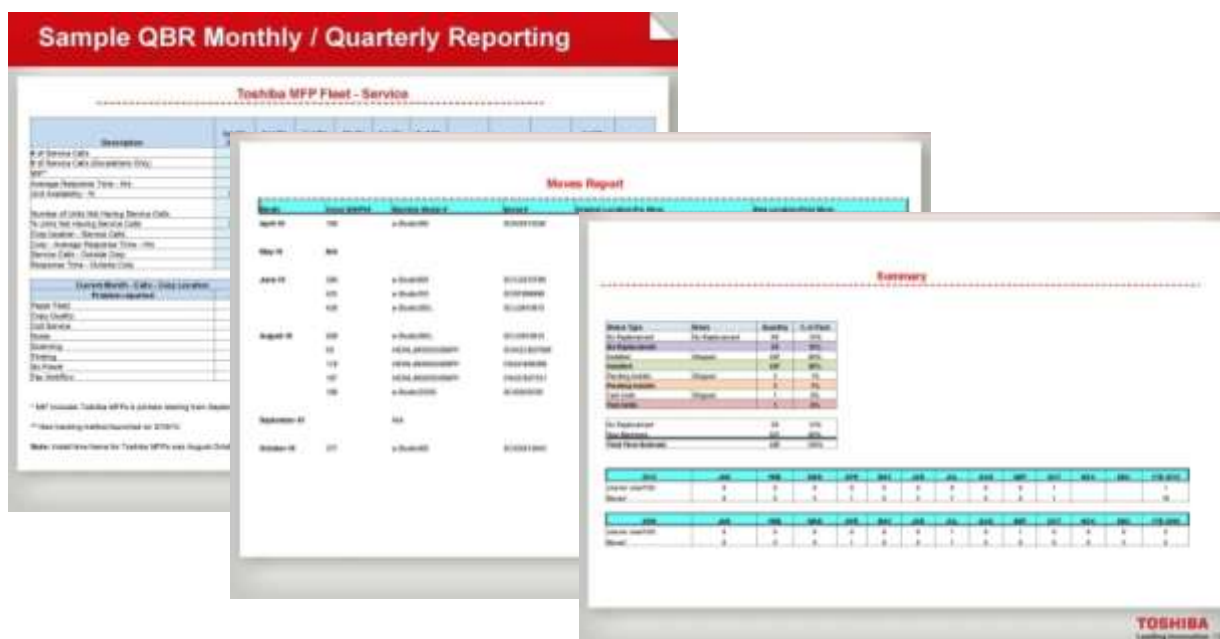
To monitor our performance and ensure quality service is delivered, your Account Manager will attend Quarterly Business Reviews (QBRs) with key stakeholders. This will be a forum to discuss the performance of your dedicated Account Management Team, your overall satisfaction with our services and areas where we may improve. Your Account Manager will also provide quarterly analysis to optimize your managed print environment. The feedback and performance results solicited through these business reviews will be communicated to every Toshiba employee serving your account.

Some of the other topics we intend to cover during these meetings include:

- ✓ Key customer concerns – implementation, machines, relocations, etc.
- ✓ Volumes and usage
- ✓ Asset management and supply assessment
- ✓ Reports
- ✓ On-going training needs
- ✓ Product utilization and efficiency
- ✓ Benchmark customer satisfaction

The following reports illustrate the types of information we generally capture and track for our enterprise clients. We prepare these reports and present them to our clients before our client review meetings, allowing for more in-depth discussion and understanding during our meetings. We will address any issues

proactively, ensuring your fleet is not just up and running, but capable of delivering the business results you require.



27. Please provide any suggested improvements and alternatives for doing business with your company that will make this arrangement more cost effective for your company and Participating Public Agencies.

Toshiba Response:

Toshiba has shifted from a traditional product-centric company to a wider solutions-based provider that focuses on the efficient sharing of information. We are in the business that helps people and organizations maximize the value of the data and information they own. We are part of a global manufacturer of information and communications equipment, electronic devices and components, medical and industrial systems, power systems, consumer and business electronics, household appliances, and more. This has opened the door to a number of successful B2B and B2C partnering arrangements.

Digital Interactive Technology

Toshiba products extend beyond MFDs and printers. We are rising to the needs and wishes of the client by offering eye-catching, innovative, slim and robust digital display solutions to attract and entertain consumers while enhancing their on-site experience. Wall-mounted or shelf-mounted, these flexible full-color LCD panels allow businesses to stream tailored videos and promotions to capture your audience's attention,



educate and inform customers, and build brands. Digital signage applications offerings include:

- **Wayfinding** – Direct clients throughout your office or government building and efficiently using informational signage.
- **Interactive and art displays** – Create striking, moving images that will catch the attention of your target audience. They can be interactive or art or any combination of the two.
- **Kiosks** – Reach clients in an interesting, interactive way. Digital kiosks can be informational, directional and entertaining in any configuration.
- **Multiple display video wall** – Deliver an engaging and dynamic message using multiple displays for multiple images or create a single seamless image for the highest level of impact.
- **QSR menu boards** – Create cross-selling and up-selling opportunities and impact consumer behavior at the point of sale by scheduling specific daypart promotions during peak periods. Plus, you can manage your signage from a central location.
- **Corporate conference rooms** – Deliver dynamic presentations and collaborate with your audience through the use of an interactive display solution.

Toshiba's competitive advantage – and *a defining differentiator* – is our ability to provide a broad range of communications and technology applications through a single vendor. As these solutions are currently out of scope on your RFP, we are listing them here for your benefit to better understand how Toshiba can become your technology solutions partner.

Ellumina Digital Signage Services

Through the use of dynamic, interactive digital signage, financial institutions can better serve customers and greatly augment the customer experience. Instead of using a static bulletin board or brochure, Agencies can tout its many government services using the latest in digital signage technology from Toshiba.

Take advantage of the captive audience inside your office or in front of your complex, with Toshiba's dynamic line of digital signage solutions. You can deliver impressive messages to all the right people using the latest touch-screen digital technology. You can engage with your customers anywhere—in the lobby, behind tellers, transactional self-service kiosks or drive-thru displays. You can use digital signage to do anything you need, including:

Promote products and services

- Wayfinding
- Display rates and quotes
- Display events and daily meetings
- Train employees

Toshiba brand Ellumina Digital Signage Services are fully managed content and communication solutions that deliver your message to a targeted audience at the right place, the right time, for a competitive price. This comprehensive program includes indoor outdoor digital displays, video walls, interactive touch panels, QSR menu boards and custom-designed interactive experiences – all supported by powerful end-to-end technology platforms for managing content and best-in-breed product.

In addition to our LED display offerings, Ellumina Digital Signage Services consists of two more media platforms: Virtuoso and Experience Manager. Each offers a unique experience your customers will not soon forget. Do you need to reach hundreds or thousands of people at once? Experience Manager offers the media tools and visual delivery system to grab attention and provide the call to action you are looking for to increase your sales. Looking for a more intimate interactive experience for a smaller audience? Virtuoso offers a dynamic touch screen that is as easy to navigate as a tablet and large enough to deliver a presentation to the board of directors.

Barcode and Thermal Printing

Toshiba is one of the world's largest manufacturers of barcode solutions backed by an extensive technical support network. We support the entire life cycle of the product, from the design concept, manufacture, delivery and recycling. This in-house development provides us with the advantage of making sure our printers perform to our highest standards of expectation. Our wealth of experience delivers the performance you have come to expect and provides products with exceptional user benefits and Toshiba brand reliability. Applications include:



- Transportation/Logistics - Shipping, route sorting, bin labels
- Healthcare - wristband, specimen, prescription bottle labels
- Commercial Service - Event ticket, receipt, inspection label/tag
- Industrial/Manufacturing- Product, carton, pallet, process tracking labels
- In-Store and Distribution Centers - Shelf marking, price tag/label, markdown label
- Additional- Asset label, compliance label, mobile/remote label/tag

Partnering with Toshiba allows participating agencies to reap the benefits of one of the world's leading technology companies that has a long history of first-to-market expertise, innovation, value, financial stability, and international reach. This affords you unparalleled access to the latest in information and communications equipment, electronic devices and components, consumer and business electronics, household appliances, that few, if any of our competitors can offer.

Green Initiatives

We are committed to helping to build a cleaner future! As our business grows, we want to make sure we minimize our impact on the Earth's climate. So we are taking every step we can to implement innovative and responsible environmental practices throughout Region 4 ESC to reduce our carbon footprint, reduce waste, promote energy conservation, ensure efficient computing, and much more. We would like vendors to partner with us in this enterprise. To that effort, we ask Offerors to provide their companies environmental policy and/or green initiative.

Toshiba Response:

Toshiba Group companies recognize that the basic responsibility of people living today is to hand over the precious global environment to the next generation in a sound condition. Out of this recognition and in accordance with Toshiba's Environmental Vision, we strive to create affluence and ensure coexistence with the earth. We will also contribute to realizing a sustainable society by aiming at achieving a low-carbon and recycle oriented society that strives to coexist with nature through our environmental activities.

With **Greening of Products, Greening of Process and Greening by Technology** as important pillars of environmental management, the Toshiba Tec Group is actively driving environmental protection, to contribute to the reduction of environmental impacts in business.

The Greening of Process seeks to reduce our environmental impact from the perspective of climate change mitigation, the efficient use of resources, and the management of chemicals. Greening of Products assesses our impact through every step of the product lifecycle – from material procurement to end-of-life disposal – to ensure the highest level of environmental performance for all of our products. Greening by Technology spurs the creation of innovative approaches to technology that provides stable sources of power to mitigate the effects of global climate change. Toshiba has formulated environmental action plans and managed specific environmental activities and their targets in accordance with these plans.

We incorporate environmental values and stewardship into all of our activities, from product design and manufacturing to end-of-life removal. In the procurement of raw materials and components, reduction of environmental impacts is required in terms of resource consumption. In terms of prevention of global warming, reduction of environmental impacts is required at the product usage stage. Also, we avoid, to the maximum extent practicable, the use of chemical substances that may cause environmental pollution. Toshiba enhances the design of Environmentally Conscious Products (ECPs) while taking into account 3R (Reduce / Reuse / Recycle) conscious design, energy-saving design, and design for reducing environmental impact substances.

Value Added Service: Consumables Recycling

For consumables recycling, Toshiba is extending to XX, at no cost, Toshiba's exclusive Zero Waste to Landfill recycling program for disposing of your spent consumable supplies such as toner and fax cartridges, drum units and waste bottles/toner bags for both Toshiba and other products offered or maintained by Toshiba. You would simply place the cartridge in the collection box. In partnership with internationally recognized recycler Close the Loop, we provide everything you need: recyclable collection boxes and supplies, freight, transportation, and recycling services for Toshiba supplied toner bottles, laser cartridges, drum units, toner bags, and other bulk imaging consumables. Once the box is full, you remove the bag from the collection box, tie off and leave in the pre-arranged collection point or return via UPS.

Value Added Service: Encompass EcoSmart Green Report

In the managed print services arena, more and more customers are asking us to help them meet their corporate green initiatives. This can involve measuring and improving such areas as electricity use, paper waste, CO2 generation and solid waste recycling. Toshiba has addressed this with our Encompass EcoSmart Green Report, an enhancement to our Encompass Document Analysis program that provides customers an accurate measurement of energy consumption, carbon emissions, paper usage and solid waste of their print devices.

This Green Report is a core initiative of Toshiba's Managed Print Services Program in helping you save money, reduce energy usage and waste, and minimize your environmental footprint. Using information acquired during the assessment of your printing environment, we calculate your eco footprint: consumption of natural resources, production of waste product, as well as utilization and cost of energy required to power your fleet of devices together with the resulting CO2 emissions. The report highlights ways to help your company realize significant cost savings and efficiencies by optimizing your print environment and in doing so help you meet your green objectives.

Value Added Service: PrintReleaf Program

To build upon its commitment to maintain a more sustainable planet, Toshiba has become an authorized distribution partner of PrintReleaf Exchange [PRX], the first technology platform offering cloud-based paper tracking and reforestation. This partnership allows Toshiba to provide its customers with an innovative and authentic way to promote sustainable business practices.

PRX measures paper consumption through a patented aggregation process that implements automatic transmission of device and fleet data collected by print management software on multifunction printers. This enables organizations to help neutralize paper waste and participate in sustaining our global forests.

PrintReleaf is a natural extension for Managed Print Services. Utilizing the feed from the data collection agent, PrintReleaf's cloud technology links paper consumption to automatic reforestation. Whenever MFDs print documents, PrintReleaf translates them into new trees. Specifically, for every 8,333 pages printed, a new tree is planted. Through this program, organizations can take an active role in neutralizing paper waste and sustaining our global forests.

Customers can manage their consumption and reforestation projects through their own online PrintReleaf portal. Paper consumption data is automatically updated within the portal where customers can view their forest impact, select their global reforestation projects where they would like to re-leaf, and link their PrintReleaf account to social media channels, including Twitter and Facebook, as a means to promote their participation in sustainable business practices. Settings are interchangeable on a continual basis. Toshiba has a company-wide sustainability management program that incorporates reduction in waste, innovative and aggressive energy conservation, reduction in greenhouse gas emissions, protection of the environment, recycling, communication, and promotion of clean technologies in all of our business practices.

Value Added Service: Next Generation eco MFD

Introducing the new **e-STUDIO4508LP Hybrid MFP**. This 45 page-per-minute (ppm) MFP prints conventional black toner and provides all the features and document finishing found on Toshiba's other MFPs, but provides the unique ability to also print erasable blue toner allowing paper to be re-used!

The e-STUDIO 4508LP features a hybrid design, prints at 45 ppm in monochrome or eco mode with erasable blue toner and the ability to reuse paper. The unit can be configured with any number of



options, including finishing, and should be available in June, according to Joe Contreras, TABS Vice President of Products and Solutions Marketing.

Features and benefits include:

Erasable Blue and Conventional Black Toner - Print blue for draft copies, emails and any temporary-use documents. Black for finished documents and those being distributed.

Built-in Erasing Capability - Paper to be erased can be placed in drawer and erased with the press of a button.

Supports ST-LD - Whether printing or erasing, all paper sizes of conventional MFPs are supported.

Rules-Based Printing - New driver feature allows automatic printing on erasable blue based on application (email etc.).

e-BRIDGE Paper Reuse Report - Application monitors your environmental contribution by reusing paper and encourages erasable printing.

The e-STUDIO RD301 Paper Reusing Device adds value when combined with the e-STUDIO4508LP Hybrid MFP. With its two receiving trays and network interface it can scan documents to a remote file location or USB thumb drive, then erase and sort reusable paper (that fully erased) from non-reusable paper (i.e. paper written on with regular pen etc.) all in a single pass!

Sustainability Programs

Toshiba's Sustainability Programs include the reduction of environmental impacts, pollution prevention, development of environmentally conscious products (ECPs), and the promotion of a Reduce, Reuse, Recycle work environment, in compliance with the EPA Energy Star Program and international directives such as WEEE and RoHS. Toshiba's equipment and toner manufacturing facilities hold the internationally recognized ISO 14001 EMS certification as part of our long-term commitment to environmental performance. Our products are designed and manufactured to reduce power consumption and help clients save on their electricity costs. This is evidenced by the number of major international environmental labels such as Green Purchasing Law, Japanese Eco Mark, Toshiba Group Earth Protection Mark, EPA ENERGY STAR, and others.

To further underscore our commitment to designing and delivering environmentally friendly products, most Toshiba e-STUDIO multifunction products have achieved EPEAT (Electronic Product Environmental Assessment Tool) certification. The EPEAT system rates products on a lifecycle basis and considers, among other things, its absence of toxic substances, its use of recycled and recyclable materials, and its design for recycling, product longevity, energy efficiency, corporate performance and packaging.

Global top rating in the CDP 2014 Japan 500

CDP 2014 Japan 500, an international environmental appraisal conducted annually by the UK-based non-profit organization CDP, listed the Toshiba Group for the second year running in both their Climate Disclosure Leadership Index (CDLI) and the Climate Performance Leadership Index (CPLI).

Our efforts regarding climate change and our work to tackle greenhouse gases were rated highly; we were the first ever Japanese company to receive a score of 100 for the disclosure and our performance was given an A rating.



At the CDP 2014 Japan Report Meeting, our CEO took the stage and spoke: "I am extremely glad that we have been chosen both for the CDLI and the CPLI. Our strategy regarding climate change issues, and our business management strategy, are one and the same thing. We will continue to aim for No. 1 environmental performance in all respects, such as energy conservation, for all the products that we create." He thanked those involved, and stated Toshiba's environmental resolutions.

Following the Japanese manufacturing principles of “Monozukuri,” Toshiba strives to create products with pride and passion, keeping our customers in mind all the time and everywhere. Our goal is to provide timely products and services with reliable quality and functions as well as high user-friendliness, creating value with our customer in mind through our superior proprietary technology and in collaboration with the world’s best partners.

In order to ensure that our products are of the finest quality, Toshiba undertakes quality assurance testing and simulations to check the quality of our products in all environments and situations. By assessing the functionality and reliability of our products at every step from product development to manufacturing and final delivery, we maintain the highest product quality. Ensuring product safety through careful assessment also is a top priority.

Long before production begins, sample tests are carried out with MFP prototypes, often under extremely stringent conditions. These tests include:

- Climatic test under extreme conditions
- Storage test
- Life test with security factor
- Health test
- More than 50 individual tests
- Step-by-step optimization of materials, parts and procedures

Thus, quality control begins with the strict regulation of all incoming materials. Moreover, the entire production chain is subject to in-process inspections and product spot-checks to avoid the multiplication or extension of errors. If errors do occur, the supplier responsible is contacted and the source of the error is analyzed and remedied to avoid repetition.

Each genuine Toshiba item bears a specific lot number which makes the identification and tracking of defective items easier. This number enables suppliers to trace the production date, plant, etc., of any of the items in question.

A few examples that highlight the success of our testing and quality control system include:

- Toshiba OPC drums are coated with the best organic photoconductors available. These photoconductors have a spectral sensitivity that is adjusted especially for the particular machine concerned.
- Quality material selection ensures that heat rollers maintain their appropriate tolerance throughout their service life. In compliance with emerging European laws, Toshiba's rollers have superior quality to meet recycling requirements.
- Genuine Toshiba toner is manufactured according to highly advanced and complicated procedures. More than 100 different parameters must be observed, including uniform charging, adherence to the grain size spectrum by the micrometer, special additions against dust, excellent flow, insensitivity to high humidity, and high yield. These are only a few of the demanding characteristics and requirements of toner manufacture.
- Toshiba laboratories have done tests that clearly show the performance and quality of

Toshiba genuine drums. Generation copy tests are performed so that the true reproducibility of the drum could be seen.

The products within our portfolio not only have to pass many strict tests and inspections during the manufacturing process but must also, where appropriate, comply with stringent electrical and electronic equipment standards such as the Waste Electrical and Electronic Equipment (WEEE) and Restriction of Hazardous Substances (RoHS) Directives as well as environmental standards such as the EPA ENERGY STAR, Japan's Eco Mark, Germany's Blue Angel Mark, China Environmental Label, Canadian EcoLogo Symbol, Nordic Swan Label, Taiwan Eco Mark, Korea Eco-Label, ECO-LEAF Label and others.

Beyond testing to our own production standards, Toshiba products are rigorously tested by leading independent test laboratories such as Buyer's Laboratory Inc. (BLI), Business Equipment Research and Test Laboratories (BERTL), Better Buys for Business, and others, and have demonstrated excellent to outstanding performance and reliability. Our e-STUDIO line has been recognized for overall superior color, color registration and toner that offers smoother reproduction of photos and halftones with excellent color fidelity and quality, receiving "Five Star Exceptional" rating from BERTL; "Editor's Choice Award from Better Buys for Business; "Best" overall ranking from OPA; and "Four-Star Editor's Choice Award from BLI, among others.

In order to consistently achieve the highest quality, we obligate our suppliers to meet the same strict quality standards as we do and therefore contribute to our overall efforts to achieve the highest quality and added value for the customer. Toshiba distributes to its suppliers Quality Assurance Guidelines for Suppliers summarizing Toshiba Group's quality assurance policy and supplier expectations. Based on cooperation among procurement, quality assurance and engineering operations, Toshiba Group audits its suppliers at appropriate intervals in accordance with the types and importance of the procurement items in order to ensure quality of procurement items at all times.

28. Please provide your company's environmental policy and/or green initiative. Vendor Certifications (if applicable)

Toshiba Response:

Toshiba's environmental policies can be seen at <http://www.toshibatec.com/company/csr/environment/>. Our CSR report can be found at <http://www.toshibatec.com/company/csr/report/>.

Specific information regarding our environment can be downloaded at http://www.toshibatec.com/tecfiles/pdf/en/about/csr/2016/csr2016en_09.pdf.

Toshiba is certified to the ISO 9000 Quality Management System (QMS) standard, which provides assurance to our customers that Toshiba is committed to quality through the acceptance of these standards, achievement of certification from an accredited registrar, and the continuous improvement in activities essential to consistent quality manufacturing and meeting customer requirements. All our factories and some sales affiliates worldwide are certified to the ISO 9000 /ISO 9001 QMS. The system is both internally and externally audited.

29. Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental

entity with jurisdiction, allowing Offeror to perform the covered services including, but not limited to licenses, registrations or certifications. M/WBE, HUB, DVBE, small and disadvantaged business certifications and other diverse business certifications, as well as manufacturer certifications for sales and service must be included if applicable.

Toshiba Response:

Toshiba e-STUDIO multifunction products have achieved **EPEAT GOLD** certification. The EPEAT system rates products on a lifecycle basis and considers, among other things, its absence of toxic substances, its use of recycled and recyclable materials, and its design for recycling, product longevity, energy efficiency, corporate performance and packaging. This EPEAT designation help environmentally conscious customers identify truly green devices.

Toshiba's EPEAT certified products can be found at the EPEAT website at:

<http://ww2.epeat.net/PublicSearchResults.aspx?return=pm&epeatcountryid=1&ProductType=13&manufacturer=45&stdid=2>

Toshiba's copier and toner manufacturing facilities are certified to the ISO 14001 Environmental Management System. This internationally-recognized certification assures Toshiba customers that we have an effective environmental management system in place for maintaining and improving the overall quality of the environment. Toshiba has included our ISO certifications at the end of this section.

Due to the scope of the RFP, we will provide any other federal, state, local and other licenses as required by the agency level.

References

Provide a minimum of ten (10) customer references for product and/or services of similar scope dating within the past three (3) years. Please try to provide an equal number of references for K12, Higher Education and City/County entities. Provide the following information for each reference:

- Entity Name
- Contact Name and Title
- City and State Phone Number Years Serviced Description of Services
- Annual Volume

Toshiba Response:

We have included this information as requested in TAB 5.

Toshiba Dealer Location List

Toshiba Dealer Name	Address 1	Address 2	City	State	Zip	Phone
A & B BUSINESS EQUIPMENT	108 SOUTH MAIN		ABERDEEN	SD	57401	800-477-2425
A & B BUSINESS EQUIPMENT	1301 TRAIL RIDGE ROAD		BROOKINGS	SD	57006	800-477-2425
A & B BUSINESS EQUIPMENT	117 23RD STREET NORTH		FARGO	ND	58102	800-477-2425
A & B BUSINESS EQUIPMENT	1001 SOUTH DOUGLAS	SUITE 120	GILLETTE	WY	82716	800-477-2425
A & B BUSINESS EQUIPMENT	HAROLDSON'S	107 1ST AVENUE SOUTH	JAMESTOWN	ND	58401-4294	800-477-2425
A & B BUSINESS EQUIPMENT	200 SOUTH O'CONNELL STREET	SUITE 8	MARSHALL	MN	56258	800-477-2425
A & B BUSINESS EQUIPMENT	400 EAST HAVENS		MITCHELL	SD	57301	800-477-2425
A & B BUSINESS EQUIPMENT	633 EAST SIOUX AVENUE	SUITE 10	PIERRE	SD	57501	800-477-2425
A & B BUSINESS EQUIPMENT	1822 W KANSAS CITY STREET		RAPID CITY	SD	57702	800-477-2425
A & B BUSINESS EQUIPMENT	1600 NORTH A AVENUE		SIOUX FALLS	SD	57104	800-477-2425
A & B BUSINESS EQUIPMENT	2635 BROADWAY		SLAYTON	MN	56172	800-477-2425
A & B BUSINESS EQUIPMENT	140 EAST HUDSON		SPEARFISH	SD	57783	800-477-2425
A & B BUSINESS EQUIPMENT	1043 4TH AVENUE		WINDOM	MN	56101	800-477-2425
A & B BUSINESS EQUIPMENT	115 BROADWAY	SUITE 4	YANKTON	SD	57078	800-477-2425
A A OFFICE EQUIPMENT CO INC	1278 WEST WINTON AVE		HAYWARD	CA	94545	510-782-6110
ABC OFFICE MACHINES LLC	1327 REDWOOD AVENUE		GRANTS PASS	OR	97127	541-479-1481
ABS BUSINESS SYSTEMS OF ANNISTON	312 5TH AVENUE NW		ATTALLA	AL	35954	256-236-2679
ABS BUSINESS SYSTEMS OF ANNISTON	115 6TH AVE SW		CHILDERSBURG	AL	35044	256-236-2679
ABS BUSINESS SYSTEMS OF ANNISTON	260 INDUSTRIAL DRIVE EXT		OXFORD	AL	36203	256-236-2679
ABS BUSINESS SYSTEMS OF MOBILE	C/O CARTEL PHOTOCOPY OF ALABAMA	4127 HILTON DRIVE	FLORENCE	AL	36530	251-661-7267
ABS BUSINESS SYSTEMS OF MOBILE	4950 TUFTS ROAD		MOBILE	AL	36619	251-661-7267
ABS BUSINESS SYSTEMS OF MOBILE	C/O JT RAY COMPANY	1382 CLIFF GOODIN BLVD	TURELO	MS	38801	251-661-7267
ABS BUSINESS SYSTEMS OF MONTGOMERY	868 LAGOON COMMERCIAL BLVD		MONTGOMERY	AL	36117	334-396-0809
ACCURATE DATA SYSTEMS INC	84 OCTOBER HILL ROAD	SUITE 4	HOLLISTON	MA	01746	508-893-0700
A-COPI LLC	83 FARM ROAD		BANGOR	ME	04401	207-623-2674
A-COPI LLC	34 MARKET STREET		GARDINER	ME	04345	207-623-2674
ACT BUSINESS MACHINES	109 SIGNAL MOUNTAIN ROAD		CHATTANOOGA	TN	37405	423-266-3774
ACTION RENTAL & REPAIR	102 TIMBER LAKE		DURANGO	CO	81303	970-382-5908
ADAMS REMCO INC	8591 BYRON COMMERCE DRIVE		BYRON CENTER	MI	49315	574-288-2113
ADAMS REMCO INC	1220 ARROWHEAD COURT		CROWN POINT	IN	46307	574-288-2113
ADAMS REMCO INC	4901 SPEEDWAY DRIVE	SUITE 1	FORT WAYNE	IN	46825	574-288-2113
ADAMS REMCO INC	3611 ST JOHN BLUFF ROAD SOUTH	SUITE 14	JACKSONVILLE	FL	32224	574-288-2113
ADAMS REMCO INC	5937 WEST MAIN STREET	SUITE 4517	KALPAZOO	MI	49009	574-288-2113
ADAMS REMCO INC	MAX DAVIS ASSOCIATES INC	6280 BUSINESS PARK DRIVE	PORT SAINT LUCIE	FL	34952	574-288-2113
ADAMS REMCO INC	2364 S CLEVELAND AVE		SAINT JOSEPH	ME	49085	574-288-2113
ADAMS REMCO INC	2612 FOUNDATION DRIVE		SOUTH BEND	IN	46628	574-288-2113
ADAMS REMCO INC	MAX DAVIS ASSOCIATES	1101 NORTHPOINT PKY SUITE B	WEST PALM BEACH	FL	33407	574-288-2113
ADVANCED BUSINESS EQUIPMENT	1129 UNION BLVD		ALBANY	PA	18109	610-821-5563
ADVANCED BUSINESS SYSTEMS	1236 NORTH MORRIS STREET		TALLAHASSEE	FL	32303	850-222-2308
ADVANCED LASER PRINTER SERVICE AND S	40 ABERDEEN ROAD		BRIDGESVILLE	PA	17139	717-764-3272
ADVANCED OFFICE SOLUTIONS	5340 HOLIDAY AVENUE		BILLINGS	MT	59101	406-651-4488
ADVANCED OFFICE SYSTEMS INC	3028 JACKSON STREET		ALEXANDRIA	LA	71301	225-752-7700
ADVANCED OFFICE SYSTEMS INC	11404 INDUSTRIAL BLVD		BATON ROUGE	LA	70809	225-752-7700
ADVANCED OFFICE SYSTEMS INC	1100 POYDRAS STREET		NEW ORLEANS	LA	70163	225-752-7700
ADVANCED OFFICE SYSTEMS INC	841 OAK STREET		JOHNSTOWN	PA	15902	814-268-9531
ADVANCED SYSTEM SERVICES INC	2255 SPOONER AVENUE		ALTOONA	WI	54720	715-836-9559
ALFA BUSINESS INC	3371 CHICAGO AVENUE		RIVERSIDE	CA	92507	951-225-1515
ALL COPY PRODUCTS	210 EAST CIMARRON STREET		COLORADO SPRINGS	CO	80903	303-295-0741
ALL COPY PRODUCTS	4141 COLORADO BLVD		DENVER	CO	80216	303-295-0741
ALL COPY PRODUCTS	1512 GRAND AVE	SUITE 113	GLENWOOD SPRINGS	CO	81601	303-295-0741
ALL COPY PRODUCTS	503 COLORADO AVE		GRAND JUNCTION	CO	81501	303-295-0741
ALLIED BUSINESS SOLUTIONS INC	10094 WEST EMERALD STREET		BOISE	ID	83704	208-344-3833
ALLIED BUSINESS SOLUTIONS INC	1355 NORTHGATE MILE		IDAHO FALLS	ID	83401	208-344-3833
ALLIED BUSINESS SOLUTIONS INC	1252 SW 4TH AVENUE		ONTARIO	OR	97141	208-344-3833
ALLIED BUSINESS SOLUTIONS INC	1261 WILSON SUITE F	PO BOX 2614	POCATELLO	ID	83201	208-344-3833
ALLIED DOCUMENT SOLUTIONS & SERVICES	200 CHURCH STREET		SWEDESBORO	NJ	08065	856-241-2000
ALPHACOPY	4320 CATERPILLAR ROAD		REDDING	CA	96003	530-224-1500
AMERICAN BUSINESS SYSTEMS	9637 HOOD RD		JACKSONVILLE	FL	32257	904-880-2176
AMERICAN COPY SERVICE CENTER INC	2095 SOUTH MAIN STREET		WATERBURY	CT	06706	203-756-1259
AMERICAN LABEL PRODUCTS INC	4949 WEST 106TH STREET		ZIONSVILLE	IN	46077	317-873-9850
AMERICAN BUSINESS SYSTEMS INC	1005 PORT NECHES AVENUE		PORT NECHES	TX	77651	409-722-8514
ANAX BUSINESS TECHNOLOGY	8920 WEST TROPICANA AVE	SUITE 103	LAS VEGAS	NV	89147	702-478-9000
APPALACHIA BUSINESS COMM OF KINGSFORD	107 TRI CITY BUSINESS PARK DRIVE		JOHNSON CITY	TN	37615	423-477-1300
APPALACHIA BUSINESS COMMUNICATIONS	232 SOUTH PETERS ROAD		KNOXVILLE	TN	37923	865-531-9000
ARCTIC OFFICE PRODUCTS	100 WEST FIREWEED LANE		ANCHORAGE	AK	99503	907-276-2322
AREGOOD TECHNOLOGIES	165 RIDGELAND PLAZA		RIDGELAND	MS	39157	601-856-1947
ATLANTIC TOMORROWS OFFICE	400 BROADACRES DRIVE	SUITE 350	BLOOMFIELD	NJ	07003	212-741-6400
ATLANTIC TOMORROWS OFFICE	127 MAIN		NEW PALTZ	NY	12561	212-741-6400
ATLANTIC TOMORROWS OFFICE	134 WEST 26TH STREET 8TH FLOOR		NEW YORK	NY	10001	212-741-6400
ATLANTIC TOMORROWS OFFICE	4090 ROUTE 1 NORTH		PRINCETON	NJ	08540	212-741-6400
ATLANTIC TOMORROWS OFFICE	520 WHITE PLAINS ROAD	SUITE 510	TARRYTOWN	NY	10591	212-741-6400
AUTOMATED BUSINESS MACHINES	480 NORTH DEAN ROAD	SUITE F5	AUBURN	AL	36830	706-561-0075

Toshiba Dealer Name	Address 1	Address 2	City	State	Zip	Phone
AUTOMATED BUSINESS MACHINES	1730 BOXWOOD PLACE		COLUMBUS	GA	31906	706-561-0075
AUTOMATED BUSINESS MACHINES	1346 US HWY 19		LEESBURG	GA	31763	706-561-0075
AXION BUSINESS TECHNOLOGIES INC	632 OYER AVENUE		CRANSTON	RJ	02920	401-431-9100
AXION BUSINESS TECHNOLOGIES INC	794 PURCHASE STREET		NEW BEDFORD	MA	02740	401-431-9100
AXION BUSINESS TECHNOLOGIES INC	67 MILLBROOK STREET		WORCESTER	MA	01606	401-431-9100
B PERRY ENTERPRISES	109 HOWELL STREET		FLORENCE	AL	35630	256-766-3624
BAKER OFFICE SOLUTIONS LLP	1512 SECOND LOOP ROAD		FLORENCE	SC	29505	843-662-5622
BATESVILLE TYPEWRITER INC	2705 HARRISON		BATESVILLE	AR	72501	870-793-5101
BAY COPY	100 RESERVOIR PARK		ROCKLAND	MA	02370	781-871-8670
BAYOU OFFICE MACHINES	13066 WEST MAIN	P O BOX 1406	LAPOSE	LA	70373	985-693-7811
BERRY BUSINESS MACHINES INC	410 SOUTH POST ROAD		SHELBY	NC	28152	704-482-4006
BETTER OFFICE SYSTEMS LLC	5950 SHILOH ROAD EAST	STE R	ALPHARETTA	GA	30005	770-781-1628
BGR INC	6392 GANO ROAD		WEST CHESTER	OH	45069	513-755-7100
BIESCO	2312 MARTIN LUTHER KING AVE		CALEXICO	CA	92231	760-357-0114
BISHOP BUSINESS EQUIPMENT CO	5253 R STREET		LINCOLN	NE	68507	402-537-8000
BISHOP BUSINESS EQUIPMENT CO	4125 SOUTH 94TH STREET		OMAHA	NE	68127	402-537-8000
BORING BUSINESS SYSTEMS	950 EAST MAIN STREET		LAVELAND	FL	33801	863-686-3167
BUSINESS COMPLETE SOLUTIONS	5445 OCEANUS DRIVE	SUITE 305	HUNTINGTON BEACH	CA	92649	858-668-0809
BUSINESS COMPLETE SOLUTIONS	13750 DANIELSON STREET		POWAY	CA	92064	858-668-0809
BUSINESS ELECTRONICS CORP	219 OAKMOOR CIRCLE		BIRMINGHAM	AL	35209	205-942-6007
BUSINESS SOLUTIONS INTL	9203 EMMOTT ROAD		HOUSTON	TX	77040	713-787-1200
BUSINESS TECH INC	502 MAIN AVENUE SOUTH		TWIN FALLS	ID	83301	208-733-2687
C F BIGGS COMPANY INC	1324 YOUNG DR		SHREVEPORT	LA	71101	318-425-5333
C&W COPIER SERVICE INC	4953 TECHNOLOGY DRIVE	SUITE 1	WILMINGTON	NC	28405	910-741-1154
CALLAWAY OFFICE EQUIPMENT	1323 MT HERMON RD BLDG 4 SUITE 1A		SALISBURY	MD	21804	410-742-6166
CAMP CO BUSINESS SYSTEMS	11255 HWY 80 W #115		AUBO	TX	76008	817-560-5577
CANNON IV INC	6814 HILLDALE COURT		INDIANAPOLIS	IN	46250	317-951-0500
CAROLINA BUSINESS EQUIPMENT INC	5123 BUSH RIVER ROAD		COLUMBIA	SC	29212	803-798-7522
CAROLINA BUSINESS EQUIPMENT INC	9481 INDUSTRIAL CENTER DRIVE	SUITE 6	LADSON	SC	29496	803-798-7522
CENTURY BUSINESS SYSTEMS INC	415 HOUSTON		MANHATTAN	KS	66502	913-776-0495
CENTURY BUSINESS SYSTEMS INC	1009 EAST CRAWFORD		SALINA	KS	67401	913-776-0495
CI DIGITAL LLC	2309 E HUBBARD AVE		DECATUR	IL	62526	217-875-7771
CLEARVIEW BUSINESS SOLUTIONS LLC	6302 BENJAMIN ROAD	SUITE 406	TAMPA	FL	33634	352-600-3393
COAST TO COAST BUS EQUIPMENT	8 VANDERBILT	P O BOX 57077	IRVINE	CA	92618	949-457-7300
COAST TO COAST EQUIP & SUPPLY	10964 LINVALE		SAINT LOUIS	MO	63123	314-892-0250
COMPUTER CONCEPTS INC	819 DIERPS AVE	SUITE 6	GRAND ISLAND	NE	68803	308-382-5500
COMPUTIME	1702 WILLOW CREEK ROAD SUITE A		PRESCOTT	AZ	86301	928-445-0700
CONNECTED OFFICE PROD-PHILA	SCOFF CHARNEY	1129 N NEW RD	ABSECON	NJ	08001	609-569-1911
CONNECTED OFFICE PROD-PHILA	TOSHIBA BUSINESS SOLUTIONS-EASTERN PA	7035 SHANTZ ROAD SUITE 300	ALLENTOWN	PA	18106	610-350-2000
CONNECTED OFFICE PROD-PHILA	TOSHIBA BUSINESS SOLUTIONS-EASTERN PA	512 NORTH HAMPTON STREET PO BOX 174	EDWARDSVILLE	PA	18704	610-696-4000
CONNECTED OFFICE PROD-PHILA	3630 HORIZON DRIVE SUITE 100	TOSHIBA BUSINESS SOLUTIONS-PA	KING OF PRUSSIA	PA	19406	610-696-4000
CONNECTED OFFICE PROD-PHILA	TOSHIBA BUSINESS SOLUTIONS-EASTERN PA	480 PIERCE STREET	KINGSTON	PA	18704	570-718-1330
CONNECTED OFFICE PROD-PHILA	TOSHIBA BUSINESS SOLUTIONS-PA	530 FELLOWSHIP ROAD SUITE A102	MOUNT LAUREL	NJ	08054	856-821-4183
CONNECTED OFFICE PROD-PHILA	1501 REEDSDALE STREET	SUITE 3000	PITTSBURGH	PA	15233	412-231-2563
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS-PA	1129 NORTH NEW ROAD	ABSECON	NJ	08001	609-569-1911
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS NINJ	40 BORDLINE ROAD	ALLENDALE	NJ	07401	201-825-1100
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS	ONE TOWN SQUARE BLVD STE 215	ASHEVILLE	NC	28803	828-681-5071
CONNECTED OFFICE PROD-PITTSB	CONNECTED OFFICE PROD-NCSC	9201 J SOUTHERN PINE BLVD	CHARLOTTE	NC	28273	704-527-7995
CONNECTED OFFICE PROD-PITTSB	7850 HUB PARKWAY		CLEVELAND	OH	44125	216-642-7555
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS-OH	7850 HUB PARKWAY	CLEVELAND	OH	44125	216-642-7555
CONNECTED OFFICE PROD-PITTSB	CONNECTED OFFICE PROD-MS	1231 US 45 NORTH PO BOX 1217	COLUMBUS	MS	39703	662-328-2144
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS NINJ	114 JERICHO TURNPIKE	FLORAL PARK	NY	11001	516-616-0170
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS	7204 WEST FRIENDLY AVE SUITE 2K	GREENSBORO	NC	27410	336-852-8291
CONNECTED OFFICE PROD-PITTSB	CONNECTED OFFICE PROD-NCSC	201C PELHAM DAVIS CIRCLE	GREENVILLE	SC	29615	864-288-3107
CONNECTED OFFICE PROD-PITTSB	CONNECTED OFFICE PROD-MS	510 WEST PARK AVENUE	GREENWOOD	MS	38930	662-455-1516
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS	1226 19TH STREET LANE NW	HICKORY	NC	28601	800-277-2030
CONNECTED OFFICE PROD-PITTSB	CONNECTED OFFICE PROD-MS	990 NORTH 16TH AVENUE	LAUREL	MS	39440	601-426-2571
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS NINJ	301 OLD COUNTRY ROAD SUITE 300	MELVILLE	NY	11747	631-567-9400
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS-PA	616-A BEATTY ROAD	MONROEVILLE	PA	15146	610-696-4000
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS	215 SOUTHPORT DRIVE SUITE 300	MORRISVILLE	NC	27560	800-277-2030
CONNECTED OFFICE PROD-PITTSB	CONNECTED OFFICE PROD-MS	400 NORTH MAIN STREET	MOUNT GILEAD	NC	27306	910-439-6909
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS NINJ	1500 BROADWAY 27TH FLOOR	NEW YORK	NY	10036	212-398-8500
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS FL	2815 DIRECTORS ROW SUITE 900	ORLANDO	FL	32809	407-852-1110

Toshiba Dealer Name	Address 1	Address 2	City	State	Zip	Phone
CONNECTED OFFICE PROD-PITTSB	CONNECTED OFFICE PROD-MS	371 HIGHLAND COLONY PARKWAY	RIDGELAND	MS	39157	601-957-0130
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS	4 RESEARCH DRIVE SUITE 402	SHELTON	CT	06484	800-277-2030
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS FL	8401-C BENJAMIN ROAD	TAMPA	FL	33634	800-526-7926
CONNECTED OFFICE PROD-PITTSB	CONNECTED OFFICE PROD-MS	2157 MCCULLOUGH BLVD	TUPELO	MS	38801	662-842-0255
CONNECTED OFFICE PROD-PITTSB	TOSHIBA BUSINESS SOLUTIONS	341 SOUTH COLLEGE RD SUITE 11 PMB 3012	WILMINGTON	NC	28403	910-762-5252
CONNECTED OFFICE PRODUCTS-MS	2209 HWY 45 NORTH SUITE C		MERIDIAN	MS	39302	601-693-7795
CONNECTED OFFICE PRODUCTS-NC	TOSHIBA BUSINESS SOLUTIONS	1846 WAKE FOREST ROAD	RALEIGH	NC	27608	919-838-8120
CONNER BUSINESS SOLUTIONS	1924 REEVES STREET	SUITE 220	DOTHAN	AL	36303	334-792-0650
COPIER BUSINESS SOLUTIONS	1715 COMMERCE DRIVE		NORTH MANKATO	MN	56003	507-625-8040
COPIER BUSINESS SOLUTIONS	501 1ST STREET SOUTH		WILLMAR	MN	56201	507-625-8040
COPIER SALES & SERVICE INC	457 JESSEN LANE	SUITE G	CHARLESTON	SC	29492	803-699-0222
COPIER SALES & SERVICE INC	8610 FARROW RD		COLUMBIA	SC	29203	803-699-0222
COPIER SALES & SERVICE INC	319 GARLINGTON ROAD SUITE D12	GARLINGTON PARK	GREENVILLE	SC	29615	803-699-0222
COPIERS PLUS	4 OLDE EASTWOOD VILLAGE BLVD	SUITE 205	ASHEVILLE	NC	28803	910-323-2404
COPIERS PLUS	20 FIFTH STREET		BUREKA	CA	95501	707-445-5474
COPY CONCEPTS INC	11901 METRO PARKWAY		FORT MYERS	FL	33966	239-275-9101
COPY CONCEPTS INC	407 INTERSTATE BLVD		SARASOTA	FL	34240	239-275-9101
COPY CONCEPTS INC	4411 BEE RIDGE ROAD	SUITE 434	SARASOTA	FL	34233	239-275-9101
COPY DOCTORS INCORPORATED	14221-A WILLARD ROAD # 1000		CHANTILLY	VA	20151	703-968-7788
COPY LIFE	6777 NE ROAN STREET		ARCADIA	FL	34266	863-494-7723
COPY PRODUCTS INC	207 SOUTH JEFFERSON		IOLA	KS	66749	417-889-5665
COPY PRODUCTS INC	809 KATHERINE STREET		JOPLIN	MO	64801	417-889-5665
COPY PRODUCTS INC	417 E 9TH STREET		MOUNTAIN HOME	AR	72653	417-889-5665
COPY PRODUCTS INC	111 SOUTH BROADWAY		PITTSBURG	KS	66762	417-889-5665
COPY PRODUCTS INC	2103 WEST VISTA STREET		SPRINGFIELD	MO	65807	417-889-5665
COPY PRODUCTS INC	8200 EAST 34TH STREET NORTH	BLDG 1800 SUITE 1801	WICHITA	KS	67226	417-889-5665
COPY SHOP	3900 STOCKTON HILL RD	SUITE B #440	KINGMAN	AZ	86409	928-753-5050
COPYFAX	7741 POCOSHOCK WAY		RICHMOND	VA	23235	757-490-2444
COPYFAX	333 SOUTHPORT CIRCLE		VIRGINIA BEACH	VA	23452	757-490-2444
COPY-TECH INC	16808 JAVA BLVD		NUNICA	MI	49448	616-837-1333
CORPORATE COMPUTER SOLUTIONS INC	55 HALSTEAD AVE		HARRISON	NY	10528	914-835-1105
COUNTY QWIK PRINT INC	56 SWEDEN STREET		CARIBOU	ME	04736	207-498-3093
CROSBY MCKEE OFFICE EQUIPMENT INC	558 HIGH STREET NE		WARREN	OH	44483	800-522-1911
DA-COM CORPORATION	5317 KNIGHTS OF COLUMBUS DRIVE		SAINT LOUIS	MO	63119	314-442-2800
DA-COM CORPORATION LLC	2602-A IN STADIUM BLVD		COLUMBIA	MO	65202	573-449-2663
DAILY COMPUTERS, INC.	22521 GATEWAY CENTER DRIVE		CLARKSBURG	MD	20871	301-670-0381
DATALINE OFFICE SYSTEMS	4019 34TH		LUBBOCK	TX	79410	806-795-0658
DATAMATRIX INC	351 OAK PLACE	UNIT F	BREA	CA	92821	714-674-7700
DBK CONCEPTS LLC	12905 SOUTHWEST 129TH AVENUE		MIAMI	FL	33186	305-596-7226
DCI BUSINESS SOLUTIONS INC	450 S WESLEYAN BLVD		ROCKY MOUNT	NC	27803	252-443-2503
DDL BUSINESS SYSTEMS LLC	190-2 PROSPERITY DRIVE		WINCHESTER	VA	22602	540-869-7855
DEANS OFFICE MACHINES INC	1404 ST ANDREWS ROAD SUITE 310		COLUMBIA	SC	29210	336-379-7062
DEANS OFFICE MACHINES INC	1035 WINSTON STREET		GREENSBORO	NC	27405	336-379-7062
DEWITT POTH & SON	102 WEST STREET		YOKAUM	TX	77995	361-293-3791
DEX IMAGING INC	1855 HURLBURT ROAD		FORT WALTON BEACH	FL	32547	850-863-2515
DIAMOND TECHNOLOGIES INC	8701 SWIGERT COURT		BAKERSFIELD	CA	93311	661-833-5600
DICK ROUND TREE COPIERS INC	7195 SCOBELL DR	P O BOX 15293	BATON ROUGE	LA	70806	225-926-1996
DIGITAL COPY SYSTEMS	2900 STANTON STREET		SPRINGFIELD	IL	62703	217-529-0667
DIGITAL OFFICE PRODUCTS LLC	1749 OLD MEADOW RD	SUITE 100	MC LEAN	VA	22102	703-564-0400
DIGITAL PRINTING SOLUTIONS	2018 TOWN WEST DRIVE		ROGERS	AR	72756	479-636-0112
DIGITAL RESOURCES	4939 HWY 17 BYPASS SOUTH		MYRTLE BEACH	SC	29577	843-916-1880
DIMAX OFFICE SOLUTIONS INC	4336 MILTON AVE	SUITE 130	JANESVILLE	WI	53546	608-442-1100
DIMAX OFFICE SOLUTIONS INC	7973 FOREST HILLS ROAD		LOVES PARK	IL	61111	608-442-1100
DIMAX OFFICE SOLUTIONS INC	1310 MENDOTA STREET	SUITE 102	MADISON	WI	53714	608-442-1100
DIVERSIFIED BUSINESS SOLUTIONS	9771 CLAREMONT MESA BLVD	STE A	SAN DIEGO	CA	92124	858-565-2737
DOCEO OFFICE SOLUTIONS LLC	20 NORTH HANOVER STREET		CARLISLE	PA	17013	717-718-8190
DOCEO OFFICE SOLUTIONS LLC	490 EISENHOWER DRIVE		HANOVER	PA	17331	717-718-8190
DOCEO OFFICE SOLUTIONS LLC	1429 NORTH THIRD STREET		HARRISBURG	PA	17102	717-718-8190
DOCEO OFFICE SOLUTIONS LLC	50 SCOTT ADAM ROAD		HUNT VALLEY	MD	21030	717-718-8190
DOCEO OFFICE SOLUTIONS LLC	350 HIGHLAND DRIVE	SUITE 100	MOUNTVILLE	PA	17554	717-718-8190
DOCEO OFFICE SOLUTIONS LLC	325 COTTAGE HILL ROAD		YORK	PA	17401	717-718-8190
DOCUMENT STRATEGIES INC	1235 OLD ALPHARETTA RD	SUITE 110	ALPHARETTA	GA	30005	770-921-6764
DOCUQUEST INC	110 PIPEMAKERS CIRCLE	SUITE 101	POOLER	GA	31322	912-525-3555
DONNELLON MCCARTHY ENTERPRISES INC	10855 MEDALLION DRIVE		CINCINNATI	OH	45241	513-769-7800
DONNELLON MCCARTHY ENTERPRISES INC	3885 PARAGON DRIVE		COLUMBUS	OH	43228	513-769-7800
DONNELLON MCCARTHY ENTERPRISES INC	333 WEST 1ST STREET #423		DAYTON	OH	45402	513-769-7800
DOS IMAGING	6835 INTERNATIONAL CENTER BLVD	SUITE 7	FORT MYERS	FL	33912	941-355-4546
DOS IMAGING	1744 INDEPENDENCE BLVD		SARASOTA	FL	34234	941-355-4546
E O JOHNSON COMPANY INC	1505 PRAIRIE LANE		EAU CLAIRE	WI	54703	715-842-9999
E O JOHNSON COMPANY INC	3310 SOUTH KINNEY COULEE ROAD		ONALASKA	WI	54650	715-842-9999
E O JOHNSON COMPANY INC	2477 CLARE LANE NE	SUITE 400	ROCHESTER	MN	55906	715-842-9999

Toshiba Dealer Name	Address 1	Address 2	City	State	Zip	Phone
E O JOHNSON COMPANY INC	8400 W STEWART AVE		WAUSAU	WI	54401	715-842-9999
EAGLE SYSTEMS INC	2421 HARLEM RD		BUFFALO	NY	14225	716-893-0506
EAGLE SYSTEMS INC	201 PINE STREET		JAMESTOWN	NY	14701	716-893-0506
EDGE BUSINESS SYSTEMS LLC	1350 NORTH MEADOW PARKWAY	SUITE 130	ROSWELL	GA	30076	404-228-4951
EDRON BUSINESS SYSTEMS INC	15 BELLOWS ROAD	FORGE RIVER INDUSTRIAL PARK	RAYNHAM	MA	02767	508-823-6788
ELECTRONIC OFFICE PRODUCTS	3258 SOUTH BROADWAY		SARATOGA SPRINGS	NY	12866	518-587-8600
ELITE OFFICE PRODUCTS	301 EAST MAIN		PIERCE	NE	68767	402-329-4301
ELITE PRINT MANAGEMENT LLC	208 WEST RUSK STREET		ROCKWALL	TX	75087	402-329-4301
F & L BUSINESS SYSTEMS INC	525 COURTNEY WAY SUITE A		LAFAYETTE	CO	80026	303-673-9404
F & L BUSINESS SYSTEMS INC	4975 MILLER STREET	SUITE A	WHEAT RIDGE	CO	80033	303-673-9404
FOWLER BUSINESS SYSTEMS INC	69 S MAIN		BRIGHAM CITY	UT	84302	435-723-7175
GARNER CORPORATION	168 ELM STREET	SUITE A8	AGAWAM	MA	01001	413-821-8977
G-I OFFICE TECHNOLOGIES	701 ATLAS AVENUE		MADISON	WI	53714	608-221-3457
GOLDEN GATE OFFICE SYSTEMS	927 HOWARD STREET		SAN FRANCISCO	CA	94103	415-621-2222
HAGAN BUSINESS MACH - MEADVILLE INC	1773 N MAIN ST EXTENSION		BUTLER	PA	16001	814-724-4601
HAGAN BUSINESS MACH - MEADVILLE INC	77 MEAD AVENUE	P O BOX 1428	MEADVILLE	PA	16335	814-724-4601
HAGAN BUSINESS MACHINES	1112 PEACH STREET		ERIE	PA	16501	814-456-7521
HASSELBERG-CLARK COMPANY INC	5955 W MAIN		KALAMAZOO	MI	49009	517-393-6210
HASSELBERG-CLARK COMPANY INC	5858 S AURELIUS ROAD		LANSING	MI	48911	517-393-6210
HAWAII BUSINESS EQUIPMENT INC	1266 KAMEHAMEHA AVENUE #A-3		HILO	HI	96720	808-834-3636
HAWAII BUSINESS EQUIPMENT INC	590 A PAIEA STREET		HONOLULU	HI	96819	808-834-3636
HAWAII BUSINESS EQUIPMENT INC	HOLD FOR PICK UP AT KINKOS	395 DAIRY ROAD	KAHULUI	HI	96732	808-834-3636
HAWAII BUSINESS EQUIPMENT INC	74-5036 LUPA NUI STREET		KAHILUA KONA	HI	96740	808-834-3636
HAWAII BUSINESS EQUIPMENT INC	KAUAI OFFICE REPAIR AND EQUIPMENT INC	3399 ELIMA STREET	LIHUE	HI	96766	808-834-3636
HEASTER HART LLC	203 BUCKHANNON PIKE		CLARKSBURG	WV	26301	304-624-5495
HIGHER INFORMATION GROUP LLC	400 N BLUE RIBBON AVENUE		HARRISBURG	PA	17112	717-652-3310
HIGHER INFORMATION GROUP LLC	1368 HARRISBURG PIKE		LANCASTER	PA	17601	717-652-3310
HISPEED GEAR	214 KENAI AVE		SOLDOTNA	AK	99669	907-283-5136
HOWARD D HAPPY COMPANY	1393 STATE ROUTE 45 NORTH	PO BOX 487	MAYFIELD	KY	42066	270-247-5912
HUNTON OFFICE SUPPLY	206 NORTH WASHINGTON		FORREST CITY	AR	72335	870-633-3404
IMAGE IV SYSTEMS INC	512 SOUTH VARNER STREET		BURBANK	CA	91502	818-841-0756
IMAGETEC L P	4080 W SPENCER STREET	ROSS IMAGING INC	APPLETON	WI	54914	815-759-6000
IMAGETEC L P	200 NORTH LASALLE STREET	SUITE 1725	CHICAGO	IL	60601	815-759-6000
IMAGETEC L P	4509 PRIME PARKWAY		MCHENRY	IL	60050	815-759-6000
IMAGETEC L P	2056 WESTINGS AVENUE	SUITE 180	NAPERVILLE	IL	60563	815-759-6000
IMAGETEC L P	4866 STENSTROM RD		ROCKFORD	IL	61109	815-759-6000
IMAGETEC L P	9399 WEST HIGGINS	SUITE 160 W	ROSEMONT	IL	60018	815-759-6000
IMAGETEC L P	1406 NORTH 25TH STREET	ROSS IMAGING INC	SHEBOYGAN	WI	53081	815-759-6000
IMAGETEC L P	7529 W 183RD STREET		TINLEY PARK	IL	60477	815-759-6000
IMAGINE TECHNOLOGY GROUP	420 NORTH ROOSEVELT AVE		CHANDLER	AZ	85226	602-454-0720
IMAGINE TECHNOLOGY GROUP	1802 W KAJAB LANE	SUITE 130	FLAGSTAFF	AZ	86001	602-454-0720
INTEGRATED DOCUMENT MANAGEMENT TECH	3325 W ALI BABA LANE	SUITE 612-A	LAS VEGAS	NV	89118	702-877-4438
INTEGRATED DOCUMENT MANAGEMENT TECH	7575 W WASHINGTON	SUITE 127 - 193	LAS VEGAS	NV	89128	702-877-4438
INTEGRATED OFFICE SOLUTIONS INC	1915 WEST 1ST STREET		DULUTH	MN	55806	218-122-3111
INTEGRATED OFFICE TECHNOLOGY	2300 E KATELLA	STE 450	ANAHEIM	CA	92805	562-236-9200
INTEGRATED OFFICE TECHNOLOGY	6118 SAN FERNANDO ROAD		GLINDALE	CA	91201	562-236-9200
INTEGRATED OFFICE TECHNOLOGY	12150 MORA DRIVE	SUITE 2	SANTA FE SPRINGS	CA	90670	562-236-9200
ITSAWAY	313 SOUTH RCHLWINS ROAD		ADDISON	IL	60101	630-396-6300
ITSAWAY	30 WEST MONROE STREET		CHICAGO	IL	60603	630-396-6300
J D YOUNG COMPANY	15 SOUTH LAWTON		TULSA	OK	74127	918-582-9955
JAMES IMAGING SYSTEMS INC	3375 INTERTECH DRIVE		BROOKFIELD	WI	53045	262-781-7700
JAMES IMAGING SYSTEMS INC	14 EAST WALWORTH AVENUE		ELKHORN	WI	53121	262-781-7700
JAVA COPY ZONE	1663 NORTH CLAIBORNE AVE		NEW ORLEANS	LA	70116	504-279-2381
JOHNNIES OFFICE SYSTEMS INC	1618 WEST AVENUE M - SUITE D		TEMPLE	TX	76704	254-778-7608
KELLEY IMAGING SYSTEMS INC	500 108th AVE NE	SUITE 1F2	BELLEVUE	WA	98004	206-284-9100
KELLEY IMAGING SYSTEMS INC	609 MAPLE STREET		CLARKSTON	WA	99403	206-284-9100
KELLEY IMAGING SYSTEMS INC	1001 CENTRAL AVE		GREAT FALLS	MT	59401	206-284-9100
KELLEY IMAGING SYSTEMS INC	1410 EUCLID AVE		HELENA	MT	59601	206-284-9100
KELLEY IMAGING SYSTEMS INC	22710 72ND AVE S		KENT	WA	98032	206-284-9100
KELLEY IMAGING SYSTEMS INC	1245 WEST BROADWAY STREET		MISSOULA	MT	59802	206-284-9100
KELLEY IMAGING SYSTEMS INC	10 NORTH MAIN STREET		OMAK	WA	98841	206-284-9100
KELLEY IMAGING SYSTEMS INC	16165 SW 72ND AVE		PORTLAND	OR	97224	206-284-9100
KELLEY IMAGING SYSTEMS INC	4931 NW FRONT AVE		PORTLAND	OR	97210	206-284-9100
KELLEY IMAGING SYSTEMS INC	1411 NORTH MONROE		SPOKANE	WA	99201	206-284-9100
KELLEY IMAGING SYSTEMS INC	911 INTERNATIONAL WAY		SPRINGFIELD	OR	97477	206-284-9100
KELLEY IMAGING SYSTEMS INC	3907 N 34TH STREET		TACOMA	WA	98407	206-284-9100
KELLEY IMAGING SYSTEMS INC	1008 W AHTANUM ROAD SUITE 5		UNION GAP	WA	98903	206-284-9100
KELLEY IMAGING SYSTEMS INC	12 NORTH WENATCHEE AVE		WENATCHEE	WA	98801	206-284-9100
KEYSTONE DIGITAL IMAGING INC	200 RACCOON DRIVE	SUITE 101 102 103	ASTON	PA	19014	215-563-5015
KEYSTONE DIGITAL IMAGING INC	1601 CHERRY STREET	SUITE 1450	PHILADELPHIA	PA	19103	215-563-5015
KEYSTONE DIGITAL IMAGING INC	2 SHEPPARD DRIVE #400-401		VOORHEES	NJ	08043	215-563-5015
KEYSTONE DIGITAL IMAGING INC	824 MARKET STREET	SUITE 101	WILMINGTON	DE	19801	215-563-5015

Toshiba Dealer Name	Address 1	Address 2	City	State	Zip	Phone
KK OFFICE SOLUTIONS INC	1867 SOUTH HOOVER		WICHITA	KS	67209	316-944-5464
KKC IMAGING SYSTEMS	1550 N FARNSWORTH AVE		AURORA	IL	60505	630-851-9822
KOTA SOLUTIONS	6 ARMSTRONG ROAD		SHELTON	CT	06494	860-862-6410
KOTA SOLUTIONS	13 CROW HILL ROAD		UNCASVILLE	CT	06382	860-862-6410
L & J COPIER CLINIC INC	10699 SPOTSYLVANIA AVE		FREDERICKSBURG	VA	22408	510-710-1200
LAFAYETTE COPIER SALES & SVC	310 FARABEE DRIVE		LAFAYETTE	IN	47905	765-446-2230
LANDIS OFFICE CENTER INC	151 NORTH CENTER STREET		CUMBERLAND	MD	21502	301-722-1900
LASER ACTION PLUS INC	1228 SOUTHWEST 15TH AVE		OCALA	FL	34471	352-622-1786
LASER OPTIONS INC	2845 N OMAHA STREET		MESA	AZ	85215	480-968-8440
LASER OPTIONS INC	1700 EAST 18TH STREET	SUITE 105	TUCSON	AZ	85719	480-968-8440
LASER RESOURCES LLC	1601 SE GATEWAY DRIVE	SUITE 130	GRIMES	IA	50111	480-968-8440
LBM OFFICE SOLUTIONS INC	2246 LAKESIDE DRIVE		LYNCHBURG	VA	24501	434-846-8315
LBM OFFICE SOLUTIONS INC	1214 TRAPPER CIRCLE NW		ROANOKE	VA	24012	434-846-8315
LBM OFFICE SOLUTIONS INC	629 COALTER STREET		STAUNTON	VA	24401	434-846-8315
LESLIE DIGITAL IMAGING LLC	2010 EASTPARK BLVD		CRAWFORD	NJ	08512	516-877-9100
LESLIE DIGITAL IMAGING LLC	50 JERICHO QUADRANGLE	SUITE 115	JERICHO	NY	11753	516-877-9100
LESLIE DIGITAL IMAGING LLC	1500 BROADWAY	10TH FLOOR	NEW YORK	NY	10036	516-877-9100
LESLIE DIGITAL IMAGING LLC	4 CAMPUS DRIVE		PARSIPPANY	NJ	07054	516-877-9100
LESLIE DIGITAL IMAGING LLC	13 CROW HILL ROAD		UNCASVILLE	CT	06382	516-877-9100
MAININGS OFFICE SOLUTIONS	1510 NORTH 7TH STREET		BEAUMONT	TX	77703	409-899-1122
MARATHON BUSINESS MACHINES INC	302 SW EVERGREEN AVE		REDMOND	OR	97756	541-548-5248
MARCO TECHNOLOGIES	2275 CASSENS COURT SUITE 112		FENTON	MO	63026	314-773-6000
MARCUS BUSINESS MACHINES INC	1105A W ST GEORGES AVENUE		LINDEN	NJ	07036	908-486-7200
MBG OFFICE SYSTEMS	509 HILLCREST IND BLVD		MACON	GA	31204	478-742-2588
MEMPHIS COMMUNICATIONS CORP	C/O MCC JACKSON	1926 EMPORIUM DRIVE	JACKSON	TN	38305	901-725-9271
MEMPHIS COMMUNICATIONS CORP	4771 SUMMER AVENUE	P O BOX 770389	MEMPHIS	TN	38122	901-725-9271
MEMPHIS COMMUNICATIONS CORP	C/O MCC NASHVILLE	5217 LINBAR DRIVE SUITE 306	NASHVILLE	TN	37211	901-725-9271
MEMPHIS COMMUNICATIONS CORP	C/O MCC MISSISSIPPI	114 WEST JACKSON STREET	RIDGELAND	MS	39157	901-725-9271
MERRIMACK VALLEY BUS MACHINES	4 KENNEDY DRIVE	P O BOX 336	NORTH CHILMARK	MA	01863	978-251-7877
MESABY OFFICE EQUIPMENT INC	1925 FIFTH AVENUE EAST		HEBING	MN	55746	218-263-6814
METROLAND BUSINESS MACHINES INC	25 KRAFT AVE		ALBANY	NY	12205	518-452-2600
MICHAEL BUSINESS MACHINES INC	2622 WEST MAPLEWOOD AVE		BELLINGHAM	WA	98225	360-647-2828
MICRO SOLUTIONS ACQUISITION GROUP INC	11419 SUNRISE GOLD CIRCLE	SUITE 8	RANCHO CORDOVA	CA	95742	916-361-5367
MID OHIO BUSINESS MACHINES INC	6264 PROPRIETORS ROAD		COLUMBUS	OH	43085	614-888-8973
MILLENNIUM BUSINESS SYSTEMS	33140 INDUSTRIAL RD		LIVONIA	MI	48150	734-591-3100
MILLENNIUM BUSINESS SYSTEMS	2650 NORTH REYNOLDS ROAD		TOLEDO	OH	43615	734-591-3100
MINNESOTA COPY SYSTEMS INC	3900 ROOSEVELT RD	SUITE 108	SAINT CLOUD	MN	56301	320-258-0230
MOUNTAIN WEST BUSINESS SOLUTIONS	PO BOX 702		EVANSTON	WY	82930	307-856-9925
MOUNTAIN WEST BUSINESS SOLUTIONS	133 BEAR RIVER DRIVE		EVANSTON	WY	82930	307-856-9925
MOUNTAIN WEST BUSINESS SOLUTIONS	588 WEST 8360 SOUTH		SANDY	UT	84070	307-856-9925
MTS OFFICE MACHINES LLC	213 WEST WHITNER STREET		ANDERSON	SC	29624	864-224-9474
MULLER COMMUNICATIONS INC	3030 REEVES STREET		DOTHAN	AL	36301	334-792-8578
MULTISCOPE INC	135 TECHNOLOGY DRIVE SUITE 402		CANONSBURG	PA	15317	724-743-1083
MULTISCOPE INC	1000 WESTINGHOUSE DRIVE SUITE 038A		CRANBERRY TOWNSHIP	PA	16066	724-743-1083
MULTISCOPE INC	4350 NORTHERN PIKE		MONROEVILLE	PA	15146	724-743-1083
NAUTICON IMAGING SYSTEMS	15878 GANTHER DRIVE		GANTHERSBURG	MD	20877	301-279-0123
NCI BUSINESS SYSTEMS INC	419 W EDGEWOOD CT		MORTON	IL	61550	309-266-6100
NCI BUSINESS SYSTEMS INC	1801 SOUTH 6TH STREET		SPRINGFIELD	IL	62703	309-266-6100
NEW ENGLAND OFFICE SOLUTIONS INC	131 SOUTH MAIN STREET		BARRE	VT	05641	802-479-3311
NEW ENGLAND OFFICE SOLUTIONS INC	867 ROUTE 12N BLDG 4		WESTMORELAND	NH	03467	802-479-3311
NO NONSENSE OFFICE MACHINES LLC	22416 LEWES GEORGETOWN HWY		GEORGETOWN	DE	19947	302-856-7381
NOE OFFICE EQUIPMENT	ATHENS BUSINESS MACHINES	486 RICHLAND AVE	ATHENS	OH	45701	304-428-0121
NOE OFFICE EQUIPMENT	610 GREEN STREET		PARKERSBURG	WV	26101	304-428-0121
NORTH GEORGIA BUSINESS MACHINE	203 W GORDON ST		DALTON	GA	30720	706-278-5977
NORTHERN BUSINESS SYSTEMS	3526 INTERNATIONAL STREET		FAIRBANKS	AK	99701	907-479-7500
NORTHERN STATIONERS OF MARQUETTE INC	915 LUDINGTON		ESCANABA	MI	49829	906-228-7702
NORTHERN STATIONERS OF MARQUETTE INC	1221 W WASHINGTON STREET	SUITE 2	MARQUETTE	MI	49855	906-228-7702
OFFICE MACHINE CONSULTANTS INC	3624 BLACKHAWK ROAD		ROCK ISLAND	IL	61201	309-786-5534
OFFICE PEEPS INC	143 DAKOTA AVE S		HURON	SD	57350	800-658-3541
OFFICE PEEPS INC	807 SOUTH BROADWAY		WATERTOWN	SD	57201	800-658-3541
OFFICE SERVICE INC	112 EAST THIRD STREET		OGALLALA	NE	69153	308-284-8265
OFFICE SYSTEMS	1427 15TH AVE		LONGVIEW	WA	98632	360-578-2100
OFFICE TECHNOLOGIES INC	4041 CRATER LAKE AVE	SUITE G	MEDFORD	OR	97504	541-773-2015
OFFICE TECHNOLOGY GROUP INC	651 ORCHARD STREET	SUITE 103	NEW BEDFORD	MA	02744	508-858-5825
OKLAHOMA COPIER SOLUTIONS	650 ALAMEDA		NORMAN	OK	73071	405-364-7700
OMEGACOR TECHNOLOGIES	8227 CLOVERLEAF DRIVE	SUITE 308B	MILLERSVILLE	MD	21108	443-795-6500
OPI OF OREGON INC	1470 NE 1ST STREET SUITE 600		BEND	OR	97701	541-884-6717
OPI OF OREGON INC	2795 ANDERSON AVE SUITE 104		KLAMATH FALLS	OR	97603	541-884-6717
PCC TECHNOLOGY LLC	1209 NORTH THIRD STREET		MARQUETTE	MI	49855	906-228-4140
PRECISION PRINTING & OFFICE SUPPLY	206 EAST WASHINGTON		NAVASOTA	TX	77868	936-825-2488
PREMIER BUSINESS PRODUCTS INC	1744 MAPLEAWN		TROY	MI	48064	248-822-3535

Toshiba Dealer Name	Address 1	Address 2	City	State	Zip	Phone
PREMIER SYSTEMS INC	3001 EAST PLANO PARKWAY	SUITE 300	PLANO	TX	75074	972-889-2796
PRESTON DIGITAL SOLUTIONS	912 WEST 1600 SOUTH	UNIT C201	SAINT GEORGE	UT	84790	435-673-7677
PRESTON DIGITAL SOLUTIONS	314 NORTH 3050 EAST	SUITE A1	ST GEORGE	UT	84790	435-673-7677
PRISM OFFICE SOLUTIONS	75 SCHOOLGROUND RD		BRANFORD	CT	06405	203-937-6006
PROSOURCE	C/O AARONS PRODUCTS	700 WASHINGTON STREET SUITE E	CHARLESTON	WV	25301	513-769-0606
PROSOURCE	4730 GLENDALE MILFORD ROAD		CINCINNATI	OH	45242	513-769-0606
PROSOURCE	C/O AARONS PRODUCTS	1041 8TH AVENUE	HUNTINGTON	WV	25701	513-769-0606
PROSOURCE	2331 FORTUNE DRIVE	SUITE 190	LEXINGTON	KY	40509	513-769-0606
PROSOURCE	11003 BLUEGRASS PARKWAY	SUITE 460	LOUISVILLE	KY	40299	513-769-0606
PRO-TECH COMPANY INC	2411 EAST ILLINOIS	P O BOX 1047	KIRKSVILLE	MO	63501	660-665-3171
PROVEN BUSINESS SYSTEMS LLC	1137 E 5000 N ROAD	RIVER VALLEY METRO CENTRE	BOURBONNAIS	IL	60914	708-614-1770
PROVEN BUSINESS SYSTEMS LLC	155 NORTH WACKER	SUITE 3700	CHICAGO	IL	60606	708-614-1770
PROVEN BUSINESS SYSTEMS LLC	3051 OAK GRIVE RD	STE 107	DOWNERS GROVE	IL	60515	708-614-1770
PROVEN BUSINESS SYSTEMS LLC	821 CAMPUS DRIVE		JOLIET	IL	60435	708-614-1770
PROVEN BUSINESS SYSTEMS LLC	100 NORTH FIELD DRIVE	SUITE 100	LAKE FOREST	IL	60045	708-614-1770
PROVEN BUSINESS SYSTEMS LLC	1575 ADLER CIRCLE	SUITE E-1	PORTAGE	IN	46368	708-614-1770
PROVEN BUSINESS SYSTEMS LLC	18450 CROSSING DRIVE	SUITE D	TINLEY PARK	IL	60487	708-614-1770
PTS OFFICE SYSTEMS INC	2840 NORTH TELSHOR		LAS CRUCES	NM	88011	505-625-9225
PTS OFFICE SYSTEMS INC	217 N MAIN STREET	SUITE B	ROSWELL	NM	88201	505-625-9225
PURVIS BUSINESS MACHINES	4505 HWY 39 NORTH		MERIDIAN	MS	39301	601-485-5364
REBICO COPY SERVICE	1814 S WESTERN STREET		AMARILLO	TX	79106	806-355-8484
RICHARDSON COPY CONCEPTS	72 EAST COVE AVENUE		WHEELING	WV	26003	304-242-1030
ROYAL BUSINESS SYSTEMS INC	1515 EAST HOUSTON AVENUE		SPOKANE	WA	99217	509-828-6555
ROYAL DIGITAL SOLUTIONS	2212 ARLINGTON DOWNS ROAD	SUITE 100	ARLINGTON	TX	76011	817-640-8898
SCHIFFERS OFFICE FURNITURE AND BUSIN SECL INC	1558 STATE HIGHWAY H	PO BOX 542	SIKESTON	MO	63801	573-472-2422
	1701 ADAMS AVENUE		LA GRANDE	OR	97850	541-963-5346
SEMINOLE OFFICE SOLUTIONS	762 BIG TREE DRIVE		LONGWOOD	FL	32750-3514	407-830-4950
SIMPLIFIED OFFICE SYSTEMS	6220 BUSH RIVER ROAD		COLUMBIA	SC	29212	888-914-7476
SKYWAY TECHNOLOGY GROUP INC	6341 PORTER ROAD #3		SARASOTA	FL	34240	813-249-0101
SKYWAY TECHNOLOGY GROUP INC	5014 TAMPA WEST BLVD		TAMPA	FL	33634	813-249-0101
SOUTHEASTERN BUSINESS MACHINES	3413 SOUTH MEMORIAL PKWY	P O BOX 1254	HUNTSVILLE	AL	35801	256-882-0190
SOUTHERN BUSINESS MACHINES INC	2040 DIVISION STREET		EVANSVILLE	IN	47711	812-475-8895
SOUTHWEST COPY SYSTEMS INC	4545 MOLEOD NE		ALBUQUERQUE	NM	87109	505-344-8211
STANDARD BUSINESS SYSTEMS INC	1300 WESTPARK DRIVE SUITE 7	P O BOX 25411	LITTLE ROCK	AR	72204	501-663-4414
STANS LPS MIDWEST	1375 SOUTH EASTWOOD DRIVE		WOODSTOCK	IL	60098	815-389-9295
STARGEL OFFICE SOLUTIONS	4700 BLALOCK ROAD		HOUSTON	TX	77041	713-461-5382
STEWART OF ALABAMA INC	4000 COLONNADE PKWY PO BOX 43427		BIRMINGHAM	AL	35243	205-969-3000
STREAMLINE OFFICE SOLUTIONS	1211 FLYNN ROAD	SUITE 103	CAMARILLO	CA	93012	805-278-6501
SUMMIT BUSINESS SYSTEMS INC	500 ENTERPRISE DRIVE		EDMOND	OK	73013	405-947-0707
TCS SUPPLY INC	99 EAST 4TH STREET		CRAIG	CO	81625	970-824-4758
TEAM OFFICE TECHNOLOGIES	118 NORTH CANFIELD NILES ROAD		YOUNGSTOWN	OH	44515	330-732-3100
TECHNOCOM BUSINESS SYSTEMS	3330 MONROE ROAD		CHARLOTTE	NC	28205	704-847-5200
TECHTRONICS COMPANY	3218 COMMON STREET		LAKE CHARLES	LA	70601	337-436-0704
TGI OFFICE AUTOMATION	7700 CONGRESS AVE	SUITE 1112	BOCA RATON	FL	33487	718-237-0060
TGI OFFICE AUTOMATION	120 3RD STREET		BROOKLYN	NY	11231	718-237-0060
TGI OFFICE AUTOMATION	951 HADDONFIELD ROAD	SUITE A1-3A 3RD FLOOR	CHERRY HILL	NJ	08002	718-237-0060
TGI OFFICE AUTOMATION	110 FIELDCREST AVE	FIRST FLOOR	EDISON	NJ	08837	718-237-0060
TGI OFFICE AUTOMATION	350 PASSAIC AVE		FAIRFIELD	NJ	07004	718-237-0060
TGI OFFICE AUTOMATION	1860 WALT WHITMAN ROAD		MELVILLE	NY	11747	718-237-0060
TGI OFFICE AUTOMATION	1450 BROADWAY	27TH FLOOR	NEW YORK	NY	10018	718-237-0060
TGI OFFICE AUTOMATION	2077 NORTH POWERLINE ROAD SUITE 2		POMPAHO BEACH	FL	33069	718-237-0060
TGI OFFICE AUTOMATION	125 HALF MILE ROAD		RED BANK	NJ	07701	718-237-0060
TGI OFFICE AUTOMATION	4 RESEARCH DRIVE	SUITE 402	SHELTON	CT	06484	718-237-0060
TGI OFFICE AUTOMATION	775 PASSIAC AVE		WEST CALDWELL	NJ	07006	718-237-0060
THE COPY SHOP INC	255 PARK AVENUE		NUTLEY	NJ	07110	973-661-4444
THE LIOCE GROUP INC	2950 DRAKE AVENUE		HUNTSVILLE	AL	35805	256-650-4156
THE OFFICE WORKS INC	100 MILL PLAIN ROAD		DANBURY	CT	06810	860-793-9994
THE OFFICE WORKS INC	45 CORPORATE AVE		PLAINVILLE	CT	06062	860-793-9994
THE STEWART ORGANIZATION LP	2300 GATEWAY DRIVE	PO BOX 166708	IRVING	TX	75063	972-704-7000
TOSHIBA BUSINESS SOL-MN-NH-MT-WA	2110 OVERLAND AVE	SUITE 104B	BILLINGS	MT	59102	406-652-7373
TOSHIBA BUSINESS SOL-MN-NH-MT-WA	1830 EAST CENTURY AVE	SUITE 6	BISMARCK	ND	58503	800-472-2102
TOSHIBA BUSINESS SOL-MN-NH-MT-WA	30 1ST AVENUE EAST		DICKINSON	ND	58601	701-772-6836
TOSHIBA BUSINESS SOL-MN-NH-MT-WA	322 WEST MICHIGAN STREET		DULUTH	MN	55802	218-722-0333
TOSHIBA BUSINESS SOL-MN-NH-MT-WA	2930 WATERS ROAD	SUITE 190	EAGAN	MN	55121	651-994-7700
TOSHIBA BUSINESS SOL-MN-NH-MT-WA	2821 FIECHTNER DRIVE		FARGO	ND	58103	701-235-1044
TOSHIBA BUSINESS SOL-MN-NH-MT-WA	215 NORTH 3RD STREET	SUITE 100	GRAND FORKS	ND	58201	701-772-6836
TOSHIBA BUSINESS SOL-MN-NH-MT-WA	511 FIRST AVENUE SW		ROCHESTER	MN	55902	218-722-0333
TOSHIBA BUSINESS SOLUTIONS MO - KS	1811 WAKARUSA DRIVE	STE 101	LAWRENCE	KS	66047	785-842-4134
TOSHIBA BUSINESS SOLUTIONS MO - KS	2732 NE INDEPENDENCE AVENUE		LEES SUMMIT	MO	64064	816-842-4931
TOSHIBA BUSINESS SOLUTIONS AZ-CC	480 NORTH 54TH STREET SUITE 1		CHANDLER	AZ	85226	602-470-8888
TOSHIBA BUSINESS SOLUTIONS AZ-CC	1110 CHAPEL HILLS DRIVE		COLORADO SPRINGS	CO	80920	719-473-8426

Toshiba Dealer Name	Address 1	Address 2	City	State	Zip	Phone
TOSHIBA BUSINESS SOLUTIONS AZ-CC	3810 SINTON ROAD		COLORADO SPRINGS	CO	80907	719-473-8426
TOSHIBA BUSINESS SOLUTIONS AZ-CC	1101 W 48TH AVE		DENVER	CO	80221	303-262-5800
TOSHIBA BUSINESS SOLUTIONS AZ-CC	3845 NORTH BUSINESS CENTER DRIVE	SUITE 107	TUCSON	AZ	85705	520-294-2121
TOSHIBA BUSINESS SOLUTIONS FL	15050 NW 79TH COURT	SUITE 203	MIAMI LAKES	FL	33016	786-264-6907
TOSHIBA BUSINESS SOLUTIONS FL	466 SW PORT SAINT LUCIE BLVD	SUITE 114	PORT SAINT LUCIE	FL	34984	772-878-5199
TOSHIBA BUSINESS SOLUTIONS FL	6401 NOB HILL ROAD		TAMARAC	FL	33321	954-428-1300
TOSHIBA BUSINESS SOLUTIONS FL	2101 CENTRE PARK BLVD	SUITE 300	WEST PALM BEACH	FL	33401	561-616-4334
TOSHIBA BUSINESS SOLUTIONS NY-ND	97 MASONIC DRIVE		ELIZABETHTOWN	PA	17022	800-220-1441
TOSHIBA BUSINESS SOLUTIONS NY-ND	114 JERICHO TURNPIKE	SUITE 3	FLORAL PARK	NY	11001	516-616-0170
TOSHIBA BUSINESS SOLUTIONS NY-ND	130 EISENHOWER DRIVE STE E		HANOVER	PA	17331	717-633-9800
TOSHIBA BUSINESS SOLUTIONS NY-ND	1500 BROADWAY 27TH FLOOR		NEW YORK	NY	10036	212-398-6500
TOSHIBA BUSINESS SOLUTIONS NY-ND	900 ROUTE 9 NORTH		WOODBIDGE	NJ	07095	732-634-0303
TOSHIBA BUSINESS SOLUTIONS TX-NM	2650 INDUSTRIAL BOULEVARD		ABILENE	TX	79601	325-673-7383
TOSHIBA BUSINESS SOLUTIONS TX-NM	4455 SPD STE 33		CORPUS CHRISTI	TX	78411	361-851-9783
TOSHIBA BUSINESS SOLUTIONS TX-NM	700 NORTH SHEPP		HOBBS	NM	88240	575-393-0222
TOSHIBA BUSINESS SOLUTIONS TX-NM	8100 JETSTAR	SUITE 100	IRVING	TX	75063	972-386-1860
TOSHIBA BUSINESS SOLUTIONS TX-NM	2615 MISSOURI STREET, SUITE 5		LAS CRUCES	NM	88001	505-532-5158
TOSHIBA BUSINESS SOLUTIONS TX-NM	1200 EAST HACKBERRY	SUITE F	MC ALLEN	TX	78501	956-631-1696
TOSHIBA BUSINESS SOLUTIONS TX-NM	2000 EAST 42ND STREET	SUITE C / PMB 241	ODESSA	TX	79762	800-588-7383
TOSHIBA BUSINESS SOLUTIONS TX-NM	7427 AIRPORT FREEWAY		RICHLAND HILLS	TX	76118	972-386-1860
TOSHIBA BUSINESS SOLUTIONS TX-NM	613 SUDDER TH	SUITE 15	RUIDOSO	NM	88345	575-257-0029
TOSHIBA BUSINESS SOLUTIONS TX-NM	14607 SAN PEDRO AVE STE 120		SAN ANTONIO	TX	78232	210-263-1260
TOSHIBA BUSINESS SOLUTIONS TX-NM	1717 NORTH LAURENT	SUITE 101	VICTORIA	TX	77904	361-578-3099
TOSHIBA BUSINESS SOLUTIONS-CA	100 NORTH HILL DRIVE	UNITS 16 AND 17	BRISBANE	CA	94005	510-293-1200
TOSHIBA BUSINESS SOLUTIONS-CA	1181 CHESS DRIVE	SUITE E	FOSTER CITY	CA	94404	510-293-1200
TOSHIBA BUSINESS SOLUTIONS-CA	4529 MARTY AVENUE	SUITE 101	FRESNO	CA	93722	510-293-1200
TOSHIBA BUSINESS SOLUTIONS-CA	19422 CABOT BLVD		HAYWARD	CA	94545	510-783-1406
TOSHIBA BUSINESS SOLUTIONS-CA	755 BAYWOOD DRIVE		Petaluma	CA	94954	510-293-1200
TOSHIBA BUSINESS SOLUTIONS-CA	1170 W NATIONAL DRIVE	SUITE 60	SACRAMENTO	CA	95834	510-293-1200
TOSHIBA BUSINESS SOLUTIONS-CA	201 MISSION	12TH FLOOR	SAN FRANCISCO	CA	94105	415-374-2840
TOSHIBA BUSINESS SOLUTIONS-CA/NV	4150 FREIDRICH LAND	SUITE D	AUSTIN	TX	78744	512-929-9096
TOSHIBA BUSINESS SOLUTIONS-CA/NV	27001 AGOURA ROAD	SUITE 195	CALABASAS HILLS	CA	91301	805-289-9943
TOSHIBA BUSINESS SOLUTIONS-CA/NV	4190 GREEN RIVER ROAD	SUITE 206	CORONA	CA	92680	951-272-1421
TOSHIBA BUSINESS SOLUTIONS-CA/NV	1001 WEST MAIN	SUITE 101	DENISON	TX	75020	903-465-7992
TOSHIBA BUSINESS SOLUTIONS-CA/NV	10821 GATEWAY WEST	SUITE 201	EL PASO	TX	79925	915-533-4243
TOSHIBA BUSINESS SOLUTIONS-CA/NV	1411 W 190TH STREET	SUITE 300	GARDENA	CA	90248	888-827-9378
TOSHIBA BUSINESS SOLUTIONS-CA/NV	9740 IRVINE BLVD	ATTN: TOSHIBA BUSINESS SOLUTIONS-CA/NV	IRVINE	CA	92618	888-827-9378
TOSHIBA BUSINESS SOLUTIONS-CA/NV	9803 STERLING LOOP	SUITE 140	LAREDO	TX	78045	956-722-5500
TOSHIBA BUSINESS SOLUTIONS-CA/NV	6560 S TIOGA WAY SUITE # 150		LAS VEGAS	NV	89113	844-319-2548
TOSHIBA BUSINESS SOLUTIONS-CA/NV	1889 N RICE AVENUE	STE 101	OWARD	CA	93030	805-289-9944
TOSHIBA BUSINESS SOLUTIONS-CA/NV	1020 SOUTH ROCK BLVD	SUITE A	RENO	NV	89502	775-276-6515
TOSHIBA BUSINESS SOLUTIONS-CA/NV	1016 N MARKET BLVD	SUITE 40	SACRAMENTO	CA	95834	888-417-2000
TOSHIBA BUSINESS SOLUTIONS-CA/NV	1070 ARION CIRCLE	SUITE 150	SAN ANTONIO	TX	78216	210-263-1260
TOSHIBA BUSINESS SOLUTIONS-CA/NV	8555 AERO DRIVE	SUITE 350	SAN DIEGO	CA	92123	888-827-9378
TOSHIBA BUSINESS SOLUTIONS-CA/NV	12657 AL COSTA BLVD	SUITE 100	SAN RAMON	CA	94583	925-867-4497
TOSHIBA BUSINESS SOLUTIONS-CA/NV	30083 ALERIN AVE		UNION CITY	CA	94587	888-417-2000
TOSHIBA BUSINESS SOLUTIONS-GA	510 WEST PARK AVENUE		GREENWOOD	MS	38930	662-455-1516
TOSHIBA BUSINESS SOLUTIONS-GA	6025 THE CORNERS PARKWAY	SUITE 207	NORCROSS	GA	30092	678-638-2123
TOSHIBA BUSINESS SOLUTIONS-GA	5005 SOUTH ROYAL ATLANTA DR		TUCKER	GA	30084	770-446-3723
TOSHIBA BUSINESS SOLUTIONS-KY-IL-IN	694 SOUTH LANDMARK AVENUE		BLOOMINGTON	IN	47403	812-336-9999
TOSHIBA BUSINESS SOLUTIONS-KY-IL-IN	11800 EXIT FIVE PARKWAY	SUITE 124	FISHERS	IN	46037	317-875-6000
TOSHIBA BUSINESS SOLUTIONS-KY-IL-IN	523 WELLINGTON WAY	SUITE 120	LEXINGTON	KY	40503	859-245-1087
TOSHIBA BUSINESS SOLUTIONS-KY-IL-IN	3300 WEST FOX RIDGE LANE		MUNCIE	IN	47304	765-288-4705
TOSHIBA BUSINESS SOLUTIONS-KY-IL-IN	402 COOMER STREET	SUITE 201	SOMERSET	KY	42503	606-678-4997
TOSHIBA BUSINESS SOLUTIONS-NEW ENGL	3 EXECUTIVE PARK DRIVE	SUITE 4	BEDFORD	NH	03110	603-644-7676
TOSHIBA BUSINESS SOLUTIONS-NEW ENGL	ONE FINANCIAL CENTER		BOSTON	MA	02110	617-439-8888
TOSHIBA BUSINESS SOLUTIONS-NEW ENGL	TWO HAMPSHIRE STREET		FOXBOROUGH	MA	02035	508-623-2505
TOSHIBA BUSINESS SOLUTIONS-NEW ENGL	133 FLANDERS ROAD		WESTBOROUGH	MA	01581	508-389-9430
TOSHIBA BUSINESS SOLUTIONS-NEW ENGL	1700 WEST PARK DRIVE #100		WESTBOROUGH	MA	01581	508-389-9430
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	3930 NORTH VENTURA DRIVE		ARLINGTON HEIGHTS	IL	60004	847-637-2900
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	2501 CROSSINGS BLVD	SUITE 142	BOWLING GREEN	KY	42104	270-842-7760
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	6800 OLD COLLAMER ROAD	SUITE 5	EAST SYRACUSE	NY	13057	315-414-1414
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	37987 INTERCHANGE DR		FARMINGTON HILLS	MI	48335	248-427-8100
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	15 CORNELL ROAD	AIRPORT PARK	LATHAM	NY	12110	518-250-5502
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	2600 STANLEY GAULT PARKWAY	SUITE 400	LOUISVILLE	KY	40223	502-489-6700
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	230 NORTH PLANK ROAD		NEWBURGH	NY	12550	845-562-2468
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	180 KENNETH DRIVE	SUITE 200	ROCHESTER	NY	14623	585-427-2222
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	675 ATLANTIC AVENUE		ROCHESTER	NY	14609	585-427-2222
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	275 KENNETH DRIVE	SUITE 400	ROCHESTER	NY	14623	585-427-2222
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	2930 WATERS ROAD	SUITE 190	SAINT PAUL	MN	55121	651-994-7700
TOSHIBA BUSINESS SOLUTIONS-NORTH CEN	100 COLVIN WOODS PARKWAY	SUITE 100	TONAWANDA	NY	14150	716-362-6300
TOSHIBA BUSINESS SOLUTIONS-OHIO	400 MCKINLEY AVENUE N W		CANTON	OH	44702	888-827-9378
TOTAL TECHNOLOGY SOLUTIONS GROUP INC	951 STATE AVE	SUITE G	SAINT CHARLES	IL	60174	855-825-7768

Toshiba Dealer Name	Address 1	Address 2	City	State	Zip	Phone
TOTAL TECHNOLOGY SOLUTIONS GROUP INC	2015 DEAN STREET	SUITE 5	SAINT CHARLES	IL	60174	855-825-7768
TOWN BUSINESS SYSTEMS	170 KERRY PLACE		NORWOOD	MA	02062	781-762-1900
TRI STATE BUSINESS EQUIPMENT	105 EAST MAIN STREET		CARMI	IL	62621	618-252-7459
TRI STATE BUSINESS EQUIPMENT	204 EAST LOCUST STREET	P O BOX 331	HARRISBURG	IL	62946	618-252-7459
TRI STATE BUSINESS EQUIPMENT	1127 NORTH CARBON STREET		MARION	IL	62959	618-252-7459
TRI-COPY OFFICE EQUIPMENT INC	725 WEST LANIER AVE		FAYETTEVILLE	GA	30214	770-716-7558
TURKS KERN COPY INC	1701 18TH STREET		BAKERSFIELD	CA	93301	661-324-3737
TWIN TIER IMAGING SYSTEMS	504 PENNSYLVANIA AVENUE		ELMIRA	NY	14904	607-732-0330
UL TREX BUSINESS SOLUTIONS	110 SW 9TH AVENUE		ALBANY	OR	97321	541-928-6522
UNICONTROL BUSINESS SYSTEMS	1470 VENICE BLVD		LOS ANGELES	CA	90006	213-384-8233
UNI-COPY TECHNOLOGIES INC	4500 YORK STREET	SUITE 100	METairie	LA	70001	504-734-7272
UNI-PRO BUSINESS SYSTEMS INC	111 PRODUCTION DRIVE	P O BOX 81458	LAFAYETTE	LA	70508	337-237-8308
UNISON BUSINESS SOLUTIONS	400 EAST JOPPA ROAD	SUITE 100	TOWSON	MD	21286	443-470-7300
UNITED BUSINESS TECHNOLOGIES	6200 OLD DOBBIN LANE	SUITE 160	COLUMBIA	MD	21045	703-917-0100
UNITED IMAGING	21201 OXNARD STREET		WOODLAND HILLS	CA	91367	818-716-1515
UPSTREAM OFFICE SOLUTIONS	6604 HARNEY ROAD	UNIT E	TAMPA	FL	33610	813-402-0440
VANCO SYSTEMS INC	2301 TEXAS BLVD		TEXARKANA	TX	75701	903-794-1013
VANDYKE INC	2548 GREENUP AVENUE	P O BOX 2618	ASHLAND	KY	41105	606-327-5537
VARY TECHNOLOGIES INC	170 WEST ROAD	UNIT 3	PORTSMOUTH	NH	03801	603-766-0006
VERITY GROUP	885 E COLLINS BLVD	SUITE 102	RICHARDSON	TX	75081	972-422-2228
WESTERN PLAINS BUSINESS SOLUTIONS	1012 WEST 36TH STREET	SUITE 1	SCOTTSBLUFF	NE	69361	308-632-2995
WILLIAMS OFFICE EQUIPMENT	312 WEST ELM STREET		CHEBOYGAN	MI	49721	231-627-7020
YUMA OFFICE EQUIPMENT	340 SOUTH MAIN STREET		YUMA	AZ	85364	928-343-2298
ZOOM IMAGING SOLUTIONS INC	4900 CALIFORNIA AVE	TOWER B210	BAKERSFIELD	CA	93309	916-369-6526
ZOOM IMAGING SOLUTIONS INC	111 ANZA BLVD	SUITE 4301	BURLINGAME	CA	94010	916-369-6526
ZOOM IMAGING SOLUTIONS INC	1000 BURNETT	SUITE 100	CONCORD	CA	94520	916-369-6526
ZOOM IMAGING SOLUTIONS INC	1111 WEBSTER STREET		FAIRFIELD	CA	94533	916-369-6526
ZOOM IMAGING SOLUTIONS INC	4603 WEST JENNIFER		FRESNO	CA	93722	916-369-6526
ZOOM IMAGING SOLUTIONS INC	200 S HARDING BLVD		ROSEVILLE	CA	95678	916-369-6526
ZOOM IMAGING SOLUTIONS INC	5341 PIRRONE RD		SALIDA	CA	95368	916-369-6526
ZOOM IMAGING SOLUTIONS INC	1611 BUNKER HILL WAY		SALINAS	CA	93907	916-369-6526
ZOOM IMAGING SOLUTIONS INC	6920 SANTA TERESA	SUITE 102	SAN JOSE	CA	95119	916-369-6526
ZOOM IMAGING SOLUTIONS INC	4930 WEST KAWEAH COURT #102		VISALIA	CA	93277	916-369-6526

ISO 14001 Environmental Certificates





- > Customized User Interface
- > Tailored for Specific Industries
- > One-Step Functions
- > Seamless Integration



RAISE YOUR EXPECTATIONS.

At Toshiba, our long history of industry-leading innovation has led to some of the most powerful, versatile MFPs available. Now, we're taking that impressive functionality to the next level with Elevate—the easy-to-use, super efficient user interface. It can be tailored for the way your business operates, automating multiple steps of common tasks with a single touch. It also surfaces many powerful features you may not have been aware of, and brings those to life. Your employees can quickly learn how to perform your automated custom one-touch functions and newly discovered features with minimal effort. Need to scan

to an automated workflow or copy an odd-sized, mixed-original job, the Elevate UI can be customized to make these complicated tasks as simple as the touch of a button. Elevate also helps increase document security by simplifying the process of protecting printed and scanned documents.

Simple functionality across the board.

Because different industries have different needs, we've streamlined various multi-step processes accordingly. Toshiba has created customized, automated workflows to save time within multiple industries, including:



Healthcare



Government



Logistics & Manufacturing



Education



Finance



Legal



Retail



Houses of Worship

Effortless simplicity

Elevate streamlines complicated multi-step processes into automated, 1-touch functions.



Multiple steps with a single touch.

Because time is money, savings add up quickly when seconds are shaved off every time multiple steps are automatically combined into a single stroke. Especially when you multiply that by the number of employees performing those steps every day. Also, operations specific to each industry can be automated for greater ease and increased savings. For instance, retailers can scan RMAs that automatically become part of the document management workflow. Or, scan inventory that directly updates corporate.

Customized help.

Imagine the various steps that could be customized, combined and automated to help your business run more smoothly, and more efficiently. That's precisely what we've been doing here at Toshiba. So, whatever your industry, whatever combination of steps you perform, Elevate enables you to raise your expectations as you step outside the "out-of-the-box solutions".

Uncomplicated compatibility

Elevate is easy to customize and works with all the latest Toshiba MFPs.



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TOGETHER
INFORMATION

TAB 4: Appendix B Product / Services

I. Products, Services and Solutions

- Provide a description of the range of products covered by your organization's MPS offering.

Toshiba's core competencies are technologically-advanced document imaging and printing products; world class service and support; output management solutions (fleet assessment and optimization, legacy printer support, mobile printing); advanced document management technologies (enterprise content management, document capture and workflow, secure printing); and managed business communication systems (digital signage services, retail kiosks, barcode printing systems, and point-of-sale (POS) systems).

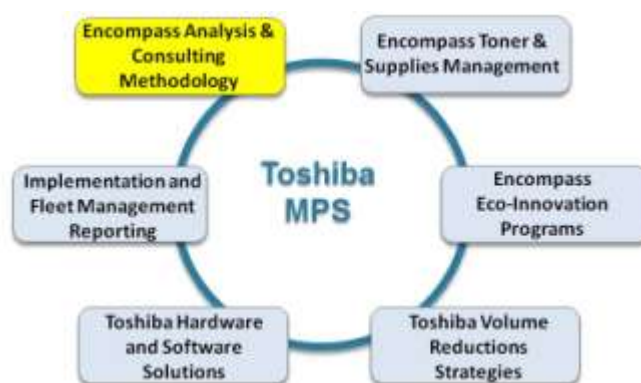
Toshiba's broad range of leading edge products and solutions will allow you to Print, Work and Communicate Smarter, as well as Print Less. These include:

- **Multifunction Devices**
 - Copy, Print, Scan & Fax
 - Latest generation full featured monochrome & color products
- **Printer-based Devices**
 - Multifunction & single function printers
- **Facsimile Products**
- **High Speed Stand-alone Scanners**
- **Barcode and Thermal Printing Products**
- **Wide Format Production Printing Systems**
- **Professional Services**
 - Encompass asset management consultative services
 - Environmental Assessments
 - Security Vulnerability Assessments
- **Output Management**
 - Managed Print Services
 - Print Reduction / Fleet Optimization
 - Legacy Printer Support (HP, Lexmark and all non Toshiba branded)
 - Technology Refresh
 - Mobile Printing
- **Document Capture & Workflow**
 - Optical Character Recognition
 - Workflow / Intelligent Capture
 - Document, Device and Access Security
- **Mobile Printing Solutions**
- **Electronic Document Management**

- **Toshiba Digital Signage Solutions**
 - Indoor/ Outdoor Digital Displays (Commercial Grade)
 - Video Walls Interactive Touch Panels and QSR Menu Boards
 - Touch Screens/Wayfinding/Kiosks
 - Conference Rooms - Digital Displays/ Collaboration Tables
 - Content Management - Holistic digital display/Media players
 - Design/Implementation
- **Toshiba Point-of-Sale (PoS) solutions**

Toshiba's business model is simple, streamlined and will provide Region 4 and TCPN with an expert system for managing printer as well as the output they generate. To us, Managed Print Services (MPS) is about uptime.

In order to maximize this, Toshiba uses a full continuum of knowledge offerings that enable a complete understanding of the operations infrastructure and highlights ways we can collaboratively enable:



- Fleet optimization – for all devices deployed
- Fleet monitoring (for usage, consumables status, automated supplies replenishment)
- Centralized service dispatch and person to person technical support
- Online web portal for efficient service requests and reporting
- Document management solutions based on regulatory needs
- Information vulnerability / security assessments
- Environmental impact reporting and remedy
- Responsive and timely break-fix services

This MPS business model relieves you of the time-consuming task of managing your fleet so you can focus on serving your government customers. You will enjoy the benefits of fast and reliable service response; centralized dispatch; online and automated toner and supplies fulfillment; online asset management; simplified purchasing; local account management and billing; and automated meter reading for networked devices. Indirect benefits include the convenience of one vendor to support your entire multifunction device and printer fleet.

Key to success in implementing our business model is communication and technology that lets us be proactive in our delivery of MPS product and services. Agency staff will enjoy our fast and reliable response to requests, automated fulfillment management, simplified budgeting, invoicing aligned for A/P processing. management (IT/Procurement) will benefit from the convenience of one source for service and supply entity for all the State entities and facilities.

Encompass Fleet Management Assessments

In order for Region 4 and TCPN to optimize, manage and innovate, you must first know what you don't know. Toshiba's Encompass software and site data collection process quickly and comprehensively locates and catalogs where all the known and unknown current devices reside – by agency, make, model, user, connectivity (network or desktop) and more importantly monthly usage.

To determine the real cost of operation (RCO), the Agency will need to provide actual lease expirations, current device service and supplies agreements – transparency, careful planning and analysis, we will develop a plan of action that will be credible and sustainable.

Eco Assessment

Toshiba supports Region 4 and TCPN's green initiatives. Our MPS deliverable can involve measuring electricity use, paper waste, CO2 generation and solid waste generation.

Security Assessment

Under Toshiba's Security Vulnerability Assessment Program, our Professional Services Team can analyze key areas: current product security, unauthorized user document access, content management security and product end-of-life security. The resulting Security Assessment Report identifies document-related security risks, provides a security rating for each networked printer or MFD and outlines a strategy to cost-effectively fortify the State's document output processes.

Ongoing Fleet Assessments

Optimization is not just a one-time opportunity for improvement but an ongoing component of our MPS Program. As your campus or user needs change, your document output needs to change along with them. Our Account Management Team commits to review your account continuously to ensure that the right number and type of products supporting contracting agencies departments and employees is meeting their specific print management objectives.

Managed Print Experts

Our Managed Print Services Program encompasses many of these components that will allow us to comprehensively address the business communication needs of Agencies and organizations throughout Texas, Hawaii and nationwide. Toshiba has been providing Managed Print Services since 2003, infusing document workflow, security, green practices, and strategic partnerships to help our customers drive greater operational efficiencies.

Relationships with Hewlett-Packard (HP), Lexmark, Fujitsu, Kodak Alaris, KIP America and others allow us to offer customers single function printers, wide format devices, and digital scanners at significant cost savings. Strategic alliances with Microsoft, Adobe, Nuance, PaperCut, Pharos, DocuWare, Perceptive, Fasoo and others allow us to offer third party software that integrate with and further enhance product functionality. These mutually beneficial partnerships have allowed us to offer customers a full breadth of products and solutions that otherwise would not be available from other manufacturers.

To support an Agency's legacy print needs, Toshiba is authorized to service more than 900 models of printers, including major brands from manufacturers such as HP, Lexmark, KIP, Fujitsu, Brother, Printronix, Zebra, Epson, Okidata, Panasonic, Xerox Phaser, Dell, Tektronix, and others. As a valued

member of HP's PartnerOne Program, Toshiba is authorized to sell and service their printer products. We hold a similar distinction with Lexmark as a Business Solutions Dealer (BSD).

We continue to invest in and refine our approach, infusing document workflow efficiencies, security, green practices, and strategic partnerships into our offering. Our MPS model represents a true customer focused practice that incorporates everything from device management and maintenance of numerous product brands to the supply of consumables, while addressing a corporate commitment to decrease paper consumption and power usage and eliminate waste. Toshiba employs a CIO Magazine "Enterprise Value" award winning methodology called Encompass, which uses Six Sigma methodology and proprietary software to capture and analyze data and drive the development of document output strategies.

Beyond Print

In an industry which historically profits from the volume an organization prints, Toshiba believes that effective communication via the printed page is coming rapidly to an end. Where many of our competitors are focusing their efforts on manufacturing a new printing device, Toshiba is moving "Beyond Print" and focusing on helping organizations with the transition from paper to digital communication, ensuring a more efficient, and cost-effective way of sharing information to their internal and external customers.



Partnering with Toshiba allows Region 4 to reap the benefits of one of the world's leading technology companies that has a long history of first-to-market expertise, innovation, value, financial stability, and international reach. This affords you unparalleled access to the latest in information and communications equipment, electronic devices and components, consumer and business electronics, household appliances, that few, if any of our competitors can offer.

-
- Proposer should describe their ability to manage an onsite print center for eligible entities, if desired.
-

Toshiba can provide a variety of office administrative services through our national strategic partners who specialize in onsite print center and back office support to complement our MPS offerings. One such partner, ARO (Administrative Resource Options, Inc.) is a 23 year old certified woman owned small business that provides onsite services to hundreds of clients throughout the U.S. and Canada. Toshiba and ARO have partnered on numerous contracts.

ARO's full range of services includes, but is not limited to copy center staffing; mailroom services; records management; office supply management; hospitality services; visitor tracking; package intercept services, reception, switchboard, light office moves, facilities management; shipping and receiving; data entry; fleet management; and tier 1/2/3 printer service.

Toshiba welcomes the opportunity to further explore the opportunities to support your copy room and other office services via open discussion.

-
- Describe your organization's capacity to broaden the scope of the contract as new technology, products, or services become available for MPS.
-

Our dedicated Account Manager, Mike Straka, National Business Development Manager, is focused on expanding the MPS program initiatives as well as Agency specific projects for all services. Mike will interact with Agency clients to determine deliverables on current and future needs. party vendors and coordinating production and job requirements on behalf of the client. Mike will schedule regular meetings with each participating Agency at least quarterly, or more frequently if required. During these meetings, Mike and the Account Management Team will communicate any significant changes in models, upgrades, improvements, new software developments, and enhancements, as well as provide a Toshiba product roadmap, to ensure you remain equipped with the most technologically advanced products and solutions at all times. We also will address product utilization and efficiency at each location; service level metrics, quality issues, and financials.

Toshiba can frame a contract for each Participating Entity that will allow them to add new products or replace your existing product with new technology by simply refreshing your existing contract. Lease pricing will be quoted as each request is made based on the term requested, number of devices, models and accessories needed and volumes anticipated.

New products and features are introduced as available, with formal product launches typically occurring yearly. We will regularly communicate to the Agency new product roadmaps and impending product and service offerings in conjunction with scheduled or impromptu meetings. In addition, Toshiba will extend the Agency with any new products and solutions upon introduction, including product and/or solution demonstrations as appropriate to allow you to capitalize on our commitment to innovation.

Recent technology developments include:

- Unveiled our new customizable user interface, ELEVATE, designed to simplify the commands users need to execute jobs at the Toshiba MFDs. Toshiba created eight industry specific vertical templates that incorporate processes common to those

markets: government, healthcare, education, logistics, manufacturing finance, retail and houses of worship - for industry specific tasks.

- Formed a partnership with leading education technology company, FlashGrade to sell and distribute their signature Grading Cloud software. Grading Cloud streamlines testing and grading processes for K-12 schools, colleges and universities and enables secure on-demand testing, grading and in-depth analytics and reporting for educators. Grading Cloud integrates with Toshiba's MFDs and is easily accessible through its customizable user interface, ELEVATE.
- Introduced the world's first hybrid copier capable of producing erasable as well as standard monochrome prints.
- Began offering Nuance Communications' AutoStore capture and creation solution and Equitrac print management software solution, which complement Toshiba's MFDs
- Established a partnership with Kodak Alaris that allows Toshiba to sell Kodak Alaris' entire line of document scanners, services and software.
- Announced a partnership with PrinterLogic to offer their enterprise print management solution
- Attained certification of 28 of our MFDS by the Mopria Alliance for meeting its mobile printing standards for the Android operating system.
- Released cloud-based application e-BRIDGE CloudConnect to provide remote monitoring, diagnostics and firmware updates of our customers' print fleet.
- Achieved Cerner certification for 12 of our color MFDs. Cerner is a worldwide leading supplier of healthcare information technology solutions.
- Formed a partnership with OpenText to bring advanced RightFax integration to Toshiba MFDs.
- Formed a partnership with a leading ECM software development firm to help end users optimize their business workflow applications.
- Introduced our e-BRIDGE Print & Capture mobile software app that allows Android users to scan from and print to their Toshiba MFDs.

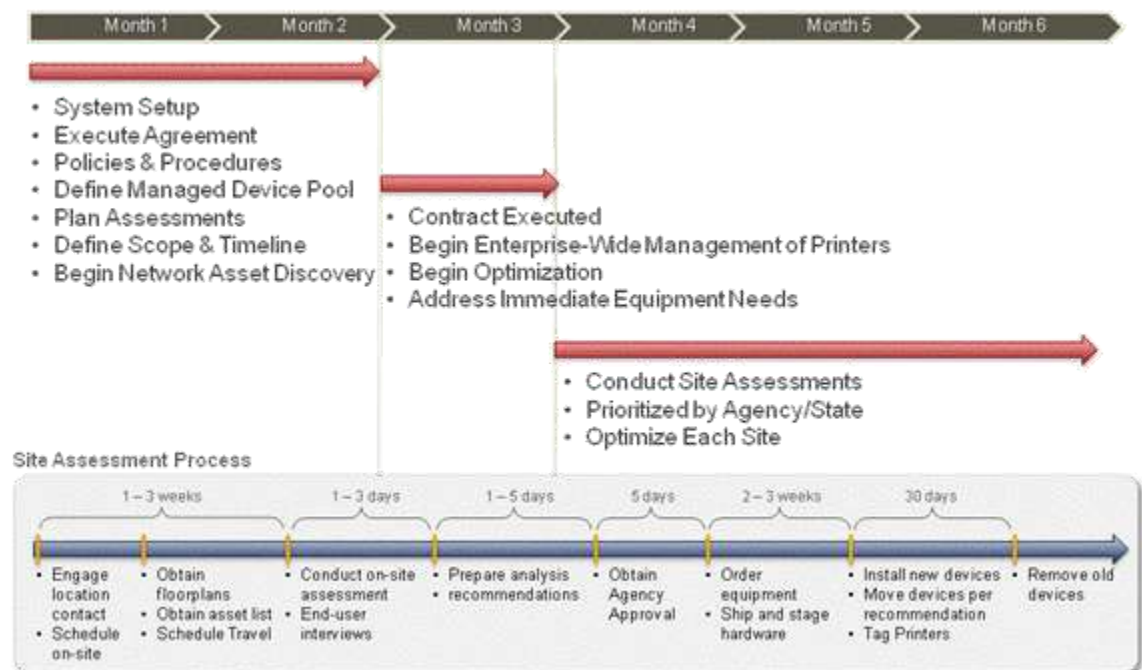
If awarded this contract, we will meet with Agency representatives and look for ways we can integrate these and our other innovative technologies into our MPS program. The market trend today is towards the integration of products and services, as well as total technology solutions. Toshiba MPS offers not just a low price for products and ancillary services, but allows vendors the opportunity to deliver true cost saving solutions for your organization

-
- State your organization's delivery timeframes, by phase, from assessment through implementation of managed print solutions.
-

Our experience with MPS implementations of similar size and complexity dictates a 3- to 6-month MPS implementation timeframe, as an example. Toshiba, however, has the ability to approach the

optimization phase in a more aggressive manner to expedite the overall process, or phased in over a longer period of time. We recommend addressing the assessment and implementation progressively, evaluating devices as leases expire. This can be done on a departmental basis to enable the individual departments/locations to retain their autonomy in making document management decisions. The determination and prioritization of site assessments and subsequent optimization will be a collaborative effort by the Agency and Toshiba team, balancing business requirements and Agency priorities throughout the planning and implementation process.

A sample timeline with a list of typical MPS implementation tasks is shown below. During the planning phase, Toshiba will jointly develop an implementation schedule that is customized to the Agency's specific schedule and task requirements.



The Agency's strategic goals, financial objectives, operational processes, departmental priorities, regulatory requirements, confidential areas, and other aspects that impact document management strategy will all be considered. At the same time, existing infrastructure allocation will be evaluated, with emphasis on standalone facsimile machines, multifunction devices and dedicated/personal printers where volume data suggests devices are underutilized. Toshiba understands that no two organizations are alike, so we are flexible when recommending our final solution. Our schedule is adjusted based one of these three strategies when it comes to hardware replacement:

- **Soft Landing** – Staggered deployment by utilizing existing “good citizen” models in the current fleet and replacing older, costly models with new. These are identified during assessment, with costly devices removed and the remaining assets moved to optimal locations. New shared devices deployed where necessary. The benefit of this approach is that it allows the client to enjoy immediate savings and visibility by placing all network print under a single cost-per-page agreement at a reduced cost.

- **Replace Entire Fleet with New Devices** – This strategy replaces the entire fleet with new hardware; however not on a one-for-one basis. An assessment is performed and new product is placed in an optimized setting, taking into account any need for individual desktop printers as well as new shared devices. The advantage of this solution is that the client gets brand new state of the art products and a standardized document output strategy.
- **Blended Program** – This approach blends the above two strategies. This can be beneficial for clients who need new devices but have a portion of their fleet on a different contract.

In any of the above listed scenarios, we can identify and report cost savings, drive compliance and manage change. Rest assured that we will work closely with the Agency to implement the best strategy – and the right products – for each of your locations.

-
- List all methods of ordering provided.
-

Toshiba's consumables supply process is handled entirely out of our local office. The Agency will have access to a secure service and supply portal (GSP) for reordering supplies and toner online (Our toll free number also is available for ordering.) Each device will have a Toshiba asset tag that will identify the device, its location, and the consumable supplies associated with the product. When a user requires supplies such as toner, they will access the supply portal and enter the asset tag associated with the device. The portal will identify the device and associated supplies, and the user will indicate which items they need. The user confirms the address and submits the order for fulfillment. Further, we can install automated software that will report low toner levels on all network devices. End users will be given order numbers so that supplies can be tracked through the shipping process.

For authorized laser printers, Toshiba offers its exclusive PageSmart MPS Program for automated toner replenishment. The installed device monitoring tool will proactively ping the print devices several times per day, transmitting the data to a back-end system that processes the data through sophisticated algorithms. The system looks at device usage, toner level, order history, cartridge yield and other factors to predict days of toner remaining. When it hits the threshold determined for the specific device, the toner will automatically be shipped to the designated location, with a label clearly depicting the correlating serial number, intended recipient and device location. **You will never need to order toner.**



The system is set up as just-in-time, meaning toner arrives approximately one week before the toner is fully depleted. There may be times when the device says "low toner," although there is still toner in the cartridge. The algorithms look at multiple device data points, including usage, yield and order history, to accurately predict toner levels and ensure the replacement toner is delivered before the cartridge is empty.

Device data/location would be printed on bright yellow shipping label on each cartridge to expedite toner delivery. Key device information on the label includes:

- Internal location (office #, role/name)
- Serial #
- Make/model
- Asset # and/or cost center
- Primary site contact

Through a supplies management portal, users will have access to specific device status across the entire fleet, including prediction of days to toner outage and predicted shipment date. You can view critical shipment information such as toner ship date, recipient information and tracking number.

To support devices not covered under the PageSmart program, Toshiba can provide an e-Commerce store, accessible via our Global Services Portal. When your customers require printer toner cartridges for those devices, the user simply accesses GSP and places the toner requests. GSP connects to the e-Commerce system and triggers the shipment of toner cartridges. This allows users to continue to turn to Toshiba for a complete array of supplies and consumables for non-standard printer devices, including locally connected ink-jet printers.

-
- Provide an overview of the technology that is utilized in your MPS offering.
-

Toshiba's Assessment and Discovery process is a comprehensive study of device ratios, print usage, business workflows, and direct and indirect costs such as service and supplies associated with operating your print devices. During the assessment, our Print Assessment Specialists can collect information through various means such as a physical walkthrough, our data collection agent, and from the customer.

Toshiba leverages of a number of software and technologies in our MPS Program. Among them are:

- Toshiba Encompass Program – data analysis and mapping
- FMAudit (FMA) – network and desktop data collection
- Tableau Software – business analytics and recommendations
- Smartsheet – Project management

Data Analysis Software - Encompass: Toshiba uses various technologies for data analysis and TCO calculations including our proprietary Encompass software. Encompass allows project members to enter and analyze data relative to the customer fleet, key work processes and non-product cost factors such as purchase order/procurement costs, labor, document storage, IT support, etc. The databases we utilize contain detailed information on nearly 13,000 different makes of copiers, printers, MFDs and faxes.

Using Encompass, Toshiba analysts can plot devices on a floor plan; calculate the total cost of ownership, measure energy efficiency and a myriad of other hard and soft costs associated with document output and management. Using this accurate and reliable data, analysts can then provide a department-wide assessment of monthly Total Cost of Ownership (TCO) and costs of the current state and the proposed optimized state. This information is invaluable in order for you to make informed decisions about device placement.

Data Collection - FMAudit: Toshiba will utilize FMAudit to discover and audit all of the Agency's networked printers. FMAudit Viewer records meter reads for prints, copies, faxes, and scans, in addition to serial numbers, toner coverage and much more. FM Audit Viewer may be run from any

network-connected PC. All print devices are automatically discovered on the network without any configuration required. Enterprise level installations are supported, with the ability to audit 1,000's of networked devices within minutes.

Business Analytics - Tableau: Toshiba utilizes Tableau, a powerful business intelligence software for data visualizations and Quarterly Business Reviews. All account data is combined to create reporting on service trends, volume trends, device utilization, optimization recommendations, billing history and fleet overviews (by dates, locations and departments). Customized Tableau Dashboards are created and allow for interactive client engagement during the reviews. Relevant data can be sorted and viewed by an almost infinite number of variables, capable of providing high overview reports while still drilling down to the asset level.

Project Management - Smartsheet: This is a web based collaborative software that allows Toshiba and the Agency to share projects and keep track of updated asset lists. Maintaining an accurate fleet list is one of the most important and overlooked factors that contributes to a successful MPS program. By utilizing shared software, visibility to all changes in the fleet can be tracked and viewed in real time. Actions can be assigned and conditionally formatted for a quick overview of historical fleet changes. This ensures all parties are working off of the master asset list. Device removals, changes and additions are documented at the proper locations for service and supplies.

-
- Provide your backorder policy.
-

If provided with a contact to communicate, we can notify the Agency via phone or email with an estimated time of arrival. If shipping is delayed in a critical area, we will prioritize the order for processing and arrange the order shipped via expedited freight or facilitate loaner equipment.

II. Assessment Phase

-
- Describe in detail your organization's assessment process and how it is scalable to meet the needs of the eligible entities.
-

As a leading technology corporation, Toshiba has a distinct advantage over other office equipment manufacturers. Clearly, we offer "best of breed" office equipment technologies, maintenance and management systems. We also provide the supporting display technologies referenced previously including "end to end" professional services.

Toshiba recognizes the evolution, advancement and convergence of shared technologies can be overwhelming, placing a significant burden on customer resources. Fortunately, Toshiba is well positioned to fill the technology intelligence "gap" for customers to assist them in making better business decisions about technology while providing well executed programs to achieve measurable success.

Our proven fleet assessment and optimization program, Encompass™, enables Toshiba to quickly map a client's current operating environment, identify the underlying document processing culture and determine the real cost of maintaining the current assets deployed. From this data set, we can model various cost-reduction scenarios providing management with focused proposals for change.

Consistent with Region 4's objective, Toshiba will help "right size" each Agency's print devices using our proprietary Encompass™ Document Analysis Program. Using this program, we can perform a

needs assessment to uncover common trouble spots such as an overabundance of or ill-placed devices, many of which may not be used to capacity, and then present you with a comprehensive report and proposal at its conclusion. Our analysis is typically delivered two weeks after the conclusion of the onsite activity and reports, as a minimum:

- Inventory of assets (volumes, models, manufactures etc.)
- Total cost of ownership information
- Recommendation proposal
- Current state and proposed state floor plans
- Detailed departmental total cost of ownership
- Detailed Business Intelligence dashboard
- Interview and survey summaries
- Workflow and solutions recommendations

When designing your managed print environment, Toshiba will take a phased approach of *Discovery, Design and Deployment*.

DISCOVERY

During the **Discovery** phase, we utilize our proprietary Toshiba Encompass™ Program and monitoring tools to gather accurate and reliable data on the Agency's print environment in order to establish an initial baseline. Toshiba Analysts will examine all aspects of your print environment: age and condition of your hardware, device utilization, duty cycles, and availability of parts and supplies as well "soft costs" such as toner, service, maintenance, storage, inventories, upgrades, leases, etc. Analysts also consider any particular "pain points" that are affecting your business, such as obsolete technology, network security, energy consumption, etc. Leveraging electronic tools and visual assessments give us a baseline for validating the current and future state recommendations.

During the Discovery phase, an initial contract is finalized outlining preliminary accountabilities. From there, strategy planning commences by sharing/developing:

- Preliminary asset list
- Physical addresses to IP Subnet Mapping
- Best practices
- Print policies

At the same time, assessment planning commences:

- Documenting key processes
- Developing process flows for assessments/security clearances
- Determining key contacts
- Determining security and badge requirements
- Notifying individual locations of impending assessments and timing

Concurrently, the program implementation plan is developed:

- Change management plan
- Ecommerce planning (supplies portal)
- Multifunction device roll-out schedule
- Training plan
- Identifying billing requirements
- Implementing fleet monitoring tool (gathering requirements, configurations, setup, validating and setting up the subnet)

To aid the discovery process, we utilize a remote fleet monitoring tool to gather fleet model and utilization data. In addition, during the planning phase, Toshiba can assume maintenance of the existing printer fleet on a cost-per-page basis to drive process simplification. The service and supplies program creates a single point of accountability for service, supplies and billing, regardless of make or model.

DESIGN

The **Design** phase is a collaborative process where we present our recommendations and work with you to design the most optimum printing and document management environment. Detailed floor plans are also created that show current and optimized states for each floor/building. For each placement, we would present the financial benefit of our proposed solution on a department-by-department basis. Rounding out the process, we present areas where you can incorporate document management and workflow software technologies where it would improve employee productivity and lower costs.

An optional component of the assessment is to interview your staff and end users. The list of interview questions will be provided to the Agency, at which point the Agency would add or remove any questions pertinent to the specific nature of your business. Questioning/Interviewing can take place in a variety of different ways:

Key Staff – a selection of key individuals can be selected and interviewed for each location, department or business area.

All Staff – as the assessment is completed, staff request information from individuals that print, copy and scan.

Workshops – key departmental and IT staff are invited to complete an onsite workshop event.

REPORTING

Current Cost/Usage Overview

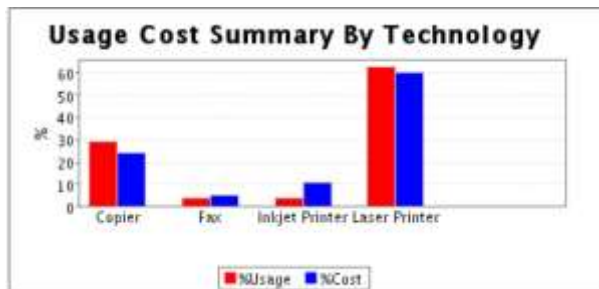
The following example is an analysis of a customer's fleet that includes the number of products by type and model, Total TCO, and TCO per page. Viewing the data at this level allows the customer to understand true costs and make educated business decisions regarding machine and cost allocation. These operating costs serve as benchmarks against which to assess the effectiveness of our program.

Product	Number of Products	Number of Unique Models	Total Cost of Ownership	TCO per page
Copier	211	69	\$61,858.96	\$0.0452
Fax	68	33	\$2,039.25	\$0.0313
Inkjet Printer	84	63	\$7,820.82	\$0.3339
Laser Printer	573	138	\$65,339.85	\$0.0704
Other Costs			\$0.00	
TOTAL	936	303	\$137,058.89	\$0.0575

Current Cost/Usage Summary by Technology

The following example is a summary report showing current usage and total cost of ownership by Technology. The table also illustrates the split between mono and color output.

Product Types	Total Monthly Mono Usage	Total Monthly Color Usage	Monthly TCO			Cost Per Copy	
			Mono	Color	Total	Mono	Color
Copier	144,727	10,383	\$5,889.67	\$2,034.48	\$7,924.14	\$0.04069	\$0.19594
Fax	20,512	0	\$1,679.94	\$0.00	\$1,679.94	\$0.08190	\$0.00000
Inkjet Printer	12,900	8,600	\$1,205.53	\$2,430.73	\$3,636.26	\$0.09345	\$0.28264
Laser Printer	300,197	34,234	\$8,137.31	\$11,780.17	\$19,917.48	\$0.02711	\$0.34411
Total	478,336	53,217	\$16,912.45	\$16,245.38	\$33,157.83	\$0.03536	\$0.30527



Current Cost/Usage Summary by Technology

Technology Overview

Additionally, using Encompass we capture, analyze and present data about your current environment with a high level of granularity, as shown in the example below. Our trained Assessment Specialists perform a detailed assessment of your current state by examining areas such as:

- Product Types: Copier, Fax, Inkjet Printer, Laser Printer, etc.
- Number of Products: Total number of document imaging products (by type) currently in use.
- Number of Unique Models: Number of unique brands/models currently in use.
- Average Age of Technology: Number of years since the model was first introduced.
- % Networked: Total number of products that are available to more than a single user at a time.

Product Types	No. of Products	No. of Unique Models	Avg. Age of Technology (Yr)	% Networked
Copier	211	69	4.9	93.36%
Fax	68	33	9.1	4.41%
Inkjet Printer	84	63	7.4	25.00%
Laser Printer	573	138	8.1	60.38%
Total	936	303	7.4	60.58%

These data points help formulate the current infrastructure design and costs, as well as concrete recommendations for the future optimized design. Typically there will be a focus on volume migration, device consolidation and reduction in TCO.

Recommended Toshiba Solution

Using Encompass, we developed a TCO model of your new document environment. Accurate and reliable device usage data is collected to provide a department-wide assessment of Monthly TCO

and costs of the current state and the proposed optimized state. This data is invaluable in order for you to make informed decisions about device placement.

The Toshiba Solution Benefit report below provides detail about our recommended solution. For each proposed product replacement, the report lists the department(s) where the existing products are located together as well as the cumulative TCO of those products. Next, the report lists the recommended Toshiba replacement together with the new TCO. The report allows you to see the financial benefits of the proposed Toshiba solution on a department-by-department basis.

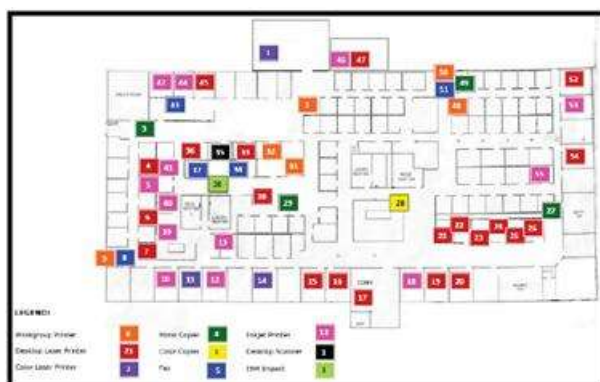
Department Name(s)	Current Scenario		Proposed Toshiba Solution		Toshiba Benefits	
	# of Assets	Monthly TCO	# of Assets	Monthly TCO	# of Assets	Monthly TCO
Replacements						
Department	1	\$60.10	1	\$205.22	0	\$-145.12
Department	27	\$2,330.89	3	\$1,150.88	24	\$1,180.01
Department	2	\$468.52	1	\$365.24	1	\$103.28
Department	4	\$143.31	1	\$183.49	3	\$-40.18
Department	6	\$719.85	1	\$178.27	5	\$541.58
Department	1	\$19.34	1	\$177.20	0	\$-157.86
Department	2	\$224.70	1	\$183.00	1	\$41.70
Department	4	\$270.27	1	\$183.57	3	\$86.70
Department	1	\$134.08	1	\$169.63	0	\$-35.55

Other reports that are available through Encompass are:

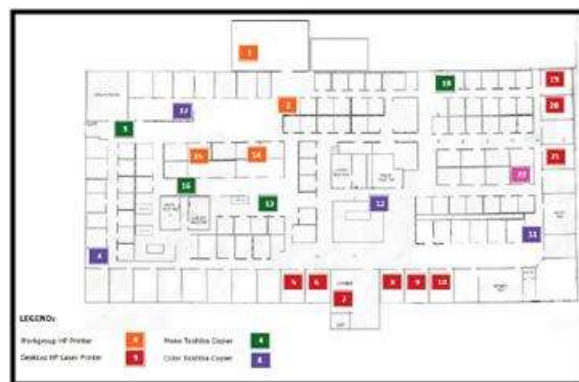
- Cost/Usage Summary by Location
- TCO by Model and Product
- Detailed TCO by Model and Product
- Usage by Model
- Supply Cost by Model and Product
- Cost/Usage Detail by Product
- TCO by Department
- Vendor Summary
- Environmental Green Report
- Security Vulnerability Report

Toshiba also uses Encompass to create visual floor plans depicting product placement both in the current and optimized states for each floor/building that was assessed. These floor plans demonstrate the potential for device consolidation as a way to reduce costs and your footprint. The physical location of each print device is plotted on a floor plan. This allows you to visualize where you may have too many devices, lack devices with specific features/functionality, where bottlenecks exist, etc. We then design a recommended future state that simulates the most efficient deployment strategy for improved workflow, productivity, and cost reductions.

An example of a "Current" and "Future" state floor plan design is shown below.



Current Design (Before Optimization)



Future Design (After Optimization)

DEPLOYMENT

Once the new design is presented and approved by the Agency, the **Deployment** phase begins with the planning, pre-installation and setup, product delivery and installation, dispatch and service, user training, and change management. Our long-term focus would be to evolve the Agency's document infrastructure and processes to a more consolidated, streamlined and cost-effective organization with improved employee-to-device ratio and device and feature utilization.

"Right sizing" involves consolidating standalone printers, copiers, scanners, and fax machines into smaller numbers of strategically placed configured multi-functional devices and networked printers, determining the right number and type of devices to support specific department and/or business needs and maximize user productivity. This process may also involve one or more of the following actions:

- *Print Migration:* This strategy involves moving print volumes away from higher cost devices and toward more efficient output products. Success factors include the willingness of an organization to divert more printing volume to lower cost-per page devices and to limit the printing to higher cost desktop printers. Toshiba utilizes several enterprise print management tools to help capture granular user and cost data across your organization.
- *Document Workflow:* Beyond managing the print environment, Toshiba can also focus on key document workflows. This can involve the transition of paper-bound business processes to electronic processes. As much as 90% of the total cost of document management and output is comprised of process, procurement and support costs.
- *Remote Monitoring and Reporting:* Continuous fleet monitoring is part of ensuring business continuity through improved device uptime and reliability. Toshiba offers remote monitoring tools and proactive break-fix services to free IT staff and end users from the support process.
- *Secure Printing:* Natively, Toshiba multifunction devices incorporate device and access security measures to protect private and confidential data. We also offer optional advanced secure print software that leverages the capabilities of Toshiba and non-Toshiba devices to provide secure release and follow me printing.
- *Mobile and Cloud Printing:* Toshiba offers native and optional mobile printing solutions that allow users of mobile devices to print to any print device.

POST-OPTIMIZATION

Optimization is not just a one-time opportunity for improvement but an ongoing component of our MPS Program. As your business or user needs change, your document output needs to change along with them. Your designated Account Management Team continuously reviews your account to ensure that the right number and type of products support specific department and/or business unit needs and that our service is meeting your specific print initiative goals.

Our Encompass program is the tool we will use to update progress and measure cost savings. Our data collection agent will collect the meters that will update our reporting data. Each device will be managed under the Toshiba program that incorporates cost per page calculations. The summary will be provided by department and location.

As we stabilize the environment we will continue to identify areas to optimize workflow and output management. These are collaborative exercises and are best executed in a phased approach employing a “proof of concept” approach. Once again it is important to include the voice of the customer as we employ technical change including IT, operations, administration and management,

A sound print policy is another ongoing strategy of Toshiba’s MPS Program. We can assist the Agency to develop a clear Print Policy tailored to your environment. For example, duplex printing is a simple policy that can be integrated into your current business objectives and company policies to save on the cost of paper. Encompass, Toshiba’s award-winning, fleet optimization program, integrates Toshiba core competencies with Six Sigma DMAIC (Define, Measure, Analyze, Improve, and Control) methodology to identify costly or underutilized devices, inefficient processes, and other cost drivers. Utilizing DMAIC, Toshiba Print Analysts can map out a future state design that provides a 360° view of your document output expenditures in the areas of Equipment Fleet Utilization; Document Lifecycle Costs; and Business Continuation and Compliance. Our team will then consolidate and optimize output devices, implement new technologies, and improve your support processes.

-
- Respondents are encouraged to provide actual examples of a public-sector customer assessment and how it was used.
-

Each engagement we perform has a unique mix of products, solutions and services. As such, results vary for each client we serve. Examples of immediate financial benefits similar clients have realized as a result of Toshiba’s MPS program are:

- Successfully optimized the entire district fleet at **Adams 12 Five Star Schools**, which encompassed 58 schools and approximately 40,000 students. By implementing behavior modification (PaperCut) and performing fleet optimization we enabled the District to not only achieve significant savings but enhance student productivity.
- Conducted an Encompass analysis and fleet optimization for the **City of Minneapolis** that resulted in operational cost savings of 73%
- Established an MPS program for **Hennepin County** that eliminated costly devices, reduced waste and operating expenses, and saved \$3 million annually
- Our UnifiedPrint Program with **Los Angeles Unified School District (LAUSD)** encompassed over 3,000 MFDs and over 2,000 printers. The program involves assessing each district location and optimizing the fleet. Selecting Toshiba as a single source has resulted in a cost savings to LAUSD of over 60%.

We serve other vertical markets such as financial, manufacturing, retail, legal, industrial, healthcare, automotive, transportation, and construction. For example, our engagement with SunTrust Banks, Inc. is one of the largest MPS contracts in the industry that involved Toshiba surveying and assessing more than 2,500 locations with 30,000-plus devices. The results of Toshiba's optimization process resulted in a managed print solution for SunTrust that has yielded significant cost savings, eliminated single points of failure in the output environment and required no internal asset management. Due to the project’s phenomenal success, SunTrust recognized Toshiba with its Supplier Achievement Award.

Assessment Example #1: Los Angeles Unified School District (LAUSD)

In October, 2011, Toshiba was awarded the sole source contract for managed print services for LAUSD. The District had a multi-vendor environment, numerous stand-alone devices, no cohesive reporting structure and diverse locations with individual usage requirements. Toshiba proposed to consolidate their print output to a single vendor that would bring all of the schools into alignment with the new program, assess each location, make recommendations on new products and right size the print fleet to reduce costs. Toshiba was selected based on our exceptional ability to provide quick assessments, work within the stringent timeframe needed to perform the assessments, recommendations and implementation, keep the costs contained, provide visible reporting and be able to tailor solutions to meet the varying needs of their schools and District offices.



Deployment and Implementation

Toshiba needed to replace the enormous volume of existing imaging equipment with networked, multi-functional copier, printer and duplicator solutions within a short window when schools were closed over summer, and be ready by the beginning of the 2012 school year. In order to meet the timeframe goals, Toshiba had to assess over 1,200 sites (911 school sites and an additional 312 skill centers, office, magnet and adult education sites) within the first eight months of the contract.



Management and Support

Our strategy included a staggered approach within each of the six Education Service Centers – which we tackled with both manpower and technology. First, we expanded our assessment team with additional analysts who could take the collected data and prepare recommendations. Site presenters would then meet with key decision makers from each site to discuss and review the findings and recommendations. Once the solution was finalized, another team performed the installation and training.

We utilized a new pilot program leveraging tablet technology and mobile form applications. This new technology solution improved the number of site assessments a team could do from one per week to up to three per day, depending on the size and number of devices at the site. Each team conducted on average about 6.5 onsite assessments per week, assessing approximately 1,600 devices per week.



Efficiencies Achieved

Once the solution was finalized, another team performed the installation and training. As per the chart below, Toshiba met all deliverables on time.

	Current Status Overview				Overall Program Overview		
Schools	Scheduled	Completed	Remaining	Completion %	Start Date	Target End Date	Completion %
Site Assessments	911	911	0	100%	01/19/12	06/30/12	100%
Completed and met deadline							
Presentations	911	911	0	100%	01/19/12	10/19/12	100%
Approval	911	796	0	100.0%	02/06/12	12/31/12	100.0%
Opt-Outs	115	87	28	76%	02/06/12	12/31/12	N/A

Toshiba's UnifiedPrint Program for LAUSD encompasses over 3,000 MFDs (both mono and color devices) and brought over 2,000 Printers into the MPS program. Device speeds range from 25 pages per minute (PPM) to 110 PPM. We have performed assessments and made recommendations at all locations within the expected time frame.



Quantifiable Savings

Generally, a Toshiba MPS program can save a client about 40% through the consolidation under a single vendor, optimizing the fleet to include more MFDs and standardizing the printer fleet. Selecting Toshiba as a single source resulted in a cost savings of 62% to LAUSD.

ESC	Savings Percent	
	Estimated	Actual
E	43%	64%
N	39%	51%
S	42%	66%
W	39%	59%
XP (ISIC)	45%	63%
Totals	41%	62%

Assessment Example #2: Hennepin County, Minnesota

Toshiba's work with Hennepin County helped the County achieve recognition from the Center for Digital Government and National Association of Counties for "using innovative technologies to reduce county operations costs and enhance service delivery."

Through their campaign "Right Move, Right Size, Right Now," Hennepin County is strategically replacing its fleet of printers, copiers, scanners and fax machines with energy-efficient, multifunctional devices – an effort that will ultimately save the County \$3 million per year in printing costs. Over the contract term, this project will replace over 450 copiers, 750+ large network printers, and an unknown number of standalone public and department devices in over 140 County locations.

Switching to MFPs is an economical, efficient and environmental move for the County, resulting in cost reductions in virtually all print-related areas, from maintenance and support on far fewer devices to lower cost per impressions. Employing follow-me-print functionality, employees are able to retrieve their output from any printer at any location, without having to map their computer to a specific printer. The devices themselves promote conservation through default duplex printing, increasing print awareness by informing users of the number and cost of pages printed, as well as near zero landfill considerations for devices and cartridges.

Prior to placing an MFP in a department, print service experts conduct an onsite walk through of the offices and assess the current inventory, print capacity and volume, staff numbers, office layout, etc. A customized plan was developed that identifies the recommended number, type and placement of devices to ensure the optimal configuration to meet business print needs. In late fall, print assessments were completed for the IT, HealthWorks and Security departments. From the

initial 72 existing devices identified, the recommended device placement reduced the number to 16, a 75% decrease in the total number of devices. Moreover, on a countywide basis, this initiative has been calculated to drive \$3 million in annual savings.

Assessment Example #3: City of Minneapolis

The City of Minneapolis was faced with a huge problem of waste coming from outdated and ineffective printers, multiple vendors, and decentralized service. In April 2008, Jay Junker, then IT Operations Manager for a major window manufacturer, made a proposal to city department heads. He built a business case for optimizing the city's fleet of printers and MFPs while simultaneously saving money in the process. In October 2008, city leaders agreed with Junker and decided to move forward.

Toshiba conducted an Encompass study that revealed that the Human Resources department had approximately 40 employees and 32 devices – almost one for each staff member. To make the department run more efficiently, the City followed our analysis and migrated copy volumes of single-function printers to more efficient Toshiba MFPs. The resulting operational cost savings came in at an astounding 73 percent. The department eliminated a monthly service fee that covered several aging printers and lowered their cost-per-page by setting print defaults to black-and-white.

The results of this pilot made a compelling case for the city council, which mandated optimization for every department. Many departments were immediately on board and recognized what a great opportunity this was for cost savings and efficiency improvements. Due to the scale and complexity of the project, the City decided on a stepped approach to implementation. Toshiba performed an Encompass analysis one department at a time and subsequently created and presented an optimized solution for each department. This stepped approach allowed Toshiba to focus on the department's individual needs and time to train staff to use the new equipment to their full potential.

Each department was unique. Whereas the Human Resources department could eliminate all 32 of their printers, some remote teams retained their printers while, in other cases, printers still in good working condition were allotted to employees with physical disabilities who might have difficulty walking to a shared device. Finally, devices that were truly at end of their life cycle were recycled as part of the City's green initiative.

"We started out with a pilot project in Human Resources," said Mr. Junker. "That's how we showed the City of Minneapolis how the Toshiba Encompass Analysis and Managed Print Services program would work."

Assessment Example #4: SunTrust Banks, Inc.

Our engagement with SunTrust Banks, Inc. is one of the largest MPS contracts in the industry that encompasses their offices and branches throughout the Southeastern U.S. SunTrust had a printing, faxing, and scanning environment that involved a combination of separate services with no leveraged cost savings. The multiple legacy contracts could not be centrally managed and provided very little visibility of the costs associated with device management. Toshiba's Enterprise Services and Solutions (ESS) Group helped develop an optimization plan that rationalized the print environment by eliminating costly desktop printing, leveraging existing workgroup print technology and migrating volume to highly productive Toshiba multifunction devices.

The implementation process, which took a little over a year, involved Toshiba surveying and assessing more than 2,500 locations with 30,000-plus devices. Today, after more than 20,000 devices were removed, the contract includes more than 3,700 Toshiba devices, as well as hundreds of HP and Lexmark and Source Tech products. Over 40 million pages are managed per month in volume and more than 300 toner orders are shipped out per day through an automated process.

With the optimization complete, the company had a managed print solution that has yielded significant cost savings, eliminated single points of failure in the output environment and required no internal asset management. As a result, our client has enjoyed simplified support, enhanced functionality, less downtime and significant cost savings. Due to the project's phenomenal success, the client recognized Toshiba with its Supplier Achievement Award. We were in the top eight vendors out of 14,000 total vendors considered for this prestigious honor.

-
- List any charges for assessment, if any. Charges should be listed as separate rates with hourly labor charges for each component.
-

Please refer to our pricing sheet for Standard Assessment Phase pricing. Assessment pricing is scoped depending on the size and locations of individual projects. It may be possible for assessment pricing to be waived upon award of contract to Toshiba if the project meets specific requirements.

III. Implementation Phase

-
- Describe in detail your implementation program plan.
-

Toshiba will take great care to ensure a smooth and seamless implementation across all Agency locations. Implementation goals range from mitigating impact on your business to initiating and communicating account specifics, deployment schedules, identifying work flow processes for device configuration and ease of replication across the fleet, overseeing site surveys and network requirements, portal configuration for service and supply requisitioning, establishing print policies and control processes, overseeing knowledge transfer for training schedules, deployment of training tools, etc. This will include equipment mix with projected installation timelines for each location. The initial planning phase will include identifying key locations which the Agency would like to focus and may be prioritized by a variety of characteristics, such as operational expense of fleet, age of fleet, location, usage trends, device to employee ratios, scheduling to limit or have no disruption on work productivity, cultural aspects, etc.

Toshiba's MPS is a mature program and provides the ideal framework by which to manage all aspects of your equipment population. The program is designed for the cost effective acquisition of equipment, service levels, aftermarket products, networking and turnkey implementation as required by user departments.

Our Account Management Team will meet with Agency key personnel upon award to draft an implementation plan and timeline. After analyzing the current equipment fleet inventory, the team can easily transition the printer service and supply management to Toshiba through a series of actions that include:

- **Initiating the account**, including notifying Executive and Account Management Team

members, along with the internal and external stakeholders and confirming roles and responsibilities.

- **Planning the account**, which includes identifying the contract components, service level commitments and key metrics, and supply requirements.
- **Installing** our meter collection tool and set up e-Commerce and Toshiba's web portal for requesting service and supplies.
- **Executing the account**, which includes understanding the order process and invoice detail and close communication with external parties.
- **Controlling the account**, which is an ongoing and iterative process of measuring, reviewing, improving where needed, and communicating.

The following steps represent the successful delivery, installation, acceptance, training and ongoing service and support. It assumes that all sites have been assessed and right sized and the proper device mix has been approved by the Agency.

Pre-Installation and Setup

Prior to equipment installation, Toshiba will schedule a meeting with project leaders and IT staff to coordinate pre-installation and networking activities. After reviewing pre-installation data and confirming general requirements, an implementation schedule is developed. Our technical personnel will also be engaged with your IT staff to ensure our equipment, as well as any software solutions are compatible with the network. In cooperation with the Agency staff, technicians will conduct a network site survey and test to ensure equipment and application compatibility with your network.

Product Installation

Toshiba will work with the Agency to create an implementation plan that establishes a firm timeline for replacing equipment by location. This plan will include specified times for placing and processing orders, delivering and installing equipment, and conducting end user training as well as back-up resources to handle any contingencies. The implementation plan will be broken down by action items and identify functional support and areas of responsibility.

Toshiba MFDs are shipped directly to the installing service provider's location, where it is unpacked, fully assembled, and tested prior to delivery. This minimizes disruptions to the customer's operations. The service provider receives the packing slip and verifies that equipment is free of damage all parts are in place. Any rejected shipments due to damage, shortages, or other discrepancy are handled by the service provider. Generally, new printers are delivered/drop shipped to each location; Toshiba does offer professional printer installation if you should desire to take advantage of this service.

► **Supplies**

Toshiba's consumables supply process is handled entirely out of our local office. The Agency will have access to a secure service and supply portal (GSP) for reordering supplies and toner online (Our toll free number also is available for ordering.) Each device will have a Toshiba asset tag that

will identify the device, its location, and the consumable supplies associated with the product. When a user requires supplies such as toner, they will access the supply portal and enter the asset tag associated with the device. The portal will identify the device and associated supplies, and the user will indicate which items they need. The user confirms the address and submits the order for fulfillment. Further, we can install automated software that will report low toner levels on all network devices. End users will be given order numbers so that supplies can be tracked through the shipping process.

For authorized laser printers, Toshiba offers the aforementioned PageSmart MPS Program for automated toner replenishment. The installed device monitoring tool will proactively ping the print devices several times per day, transmitting the data to a back-end system that processes the data through sophisticated algorithms. The system looks at device usage, toner level, order history, cartridge yield and other factors to predict days of toner remaining. When it hits the threshold determined for the specific device, the toner will automatically be shipped to the designated location, with a label clearly depicting the correlating serial number, intended recipient and device location.

► **Training**

As part of the equipment installation, Toshiba will provide each Agency location with user training to help your employees adapt quickly to Toshiba equipment and any new technologies and workflow processes. Toshiba's trained professionals will provide employees with customized user training that is complete and easy to understand. Training schedules, location, and frequency of sessions will be mutually agreed upon with the appropriate the Agency representative. We also provide instructional tools such as a Quick Start Guide and Operating Instructions poster for placement near the device to help walk end-users through the process of performing the more common operating tasks. Our experience shows that such training and access to training materials are key factors in promoting employee buy-in for an organization's transition to a new vendor and equipment.

► **Ongoing Support**

Local account management plays an important role in building rapport with administrators and users and gaining familiarity with your MPS environment. Each Agency location will receive:

- Supplies ordering and delivery to end user
- Preventive maintenance
- On-site service
- Centralized dispatch
- Technical support and consultation
- Service Level Agreement compliance
- Asset management and reporting
- Continuous improvement initiatives

Our service program combines industry best practices and stringent service levels to provide the State with the highest level of field maintenance possible, which includes our local Toshiba-trained and certified service technicians, centralized Dispatch, technical and IT support, online device and fleet management, and other value-add programs.

As part of ongoing account management, Toshiba continually monitors client data and will present the State with recommendations to enhance fleet optimization throughout the engagement. Consistent with our commitment to Six Sigma, trend data and Service Level Agreement (SLA) performance will be analyzed to drive continuous productivity improvement. Toshiba will also regularly update the State regarding technology innovations – from equipment to software solutions – that can further enhance its document management infrastructure.

-
- Provide your organization's experience of implementing MPS with public sector agencies. Respondents are encouraged to provide a detailed case study of where your organization has implemented MPS with a public-sector agency.
-

The public sector is Toshiba's core vertical market. Our portfolio includes over 60,000 clients who use our products and services. Among the clients, approximately 20% are under a MPS contract with Toshiba managing and supporting both Toshiba and non-Toshiba product and often involves some level of fleet assessment and optimization services. We target organizations with a large multi-vendor fleet who are looking for a single vendor to right size their print environment and support their multiple hardware brands. Toshiba is proud to have existing partnerships with cooperative purchasing organizations such as the National Intergovernmental Purchasing Alliance (NIPA), Texas Department of Information Resources (Texas DIR), NASPO ValuePoint, King County Director's Association and Cooperative Educational Services (CES). We are also suppliers to numerous state, county and local government agencies, K-12 school districts, colleges, universities and county and city governments throughout the U.S. To meet these demands, Toshiba has a dedicated State, Local and Education Team dedicated solely to these markets.

This experience translates to a having a true understanding of the business needs and contractual commitments of government clients; the potential risks and how to mitigate them; the work effort and resources required; relationships that need nurturing between the State and Toshiba; and the management and control need to ensure all project activities are on time and within budget.

-
- List any charges for implementation, if any. Charges should be either event (one time) based or hourly with a statement of work.
-

Due to the unique nature of each customer or location, Implementation would be priced based specific to the requirements and size of each location or project. Implementation could be priced either as a one-time charge, or hourly with a statement of work. However, the implementation would not exceed an hourly rate of \$90 per hour. Once again, projects that meet certain size requirements can include implementation fees into the normal Cost per page or at no additional cost.

IV. Training for Client

-
- Describe in detail the types of trainings your organization typically provides to customers.
-

1. Does proposer offer on-site trainings?

Yes. Toshiba training personnel will be on site at each location immediately after installation to provide no cost Basic Operator and Key Operator Training to District users.

Training will include a comprehensive review of document printing, copying, faxing, scanning, e-filing, digital sending, and other features. Our Professional Services organization also will provide instruction on any new workflow, document management, security, or other new software. During the pre-installation phase, Toshiba and the Agency will have coordinated the organization-wide training.

Training is delivered on site by specialized instructors or via web-based applications. The instructor will work closely with your staff to explain, in detail, the features, functions, and benefits of our product to ensure the transition to Toshiba equipment is a positive experience. Toshiba's Account Manager will coordinate the scheduling of your initial training sessions. The number and types of units by location, system functionality, and specialized applications will be used in designing our training curriculum.

2. Does proposer offer web based trainings?

Yes For ongoing or refresher training, Toshiba offers self-paced online training for all current Toshiba models. These tutorials will help you learn how to perform various user functions at your device, such as:

- Copy Functions
- Print Functions
- Scan Functions
- Faxing
- e-Filing
- Toner/Paper Replacement
- Understanding Software
- Troubleshooting
- Special Functions



This online training can be found at:

<http://business.toshiba.com/usa/support/index.jsp#tutorialList>

3. Does proposer offer one-on-one trainings?

Yes. While Toshiba generally conducts training in a group setting, our instructors can offer one-on-one training on an as-requested basis.

-
- List any charges for initial or on-going training, if any.
-

Training is included at no additional cost.

-
- If your company uses an alternative methodology for pricing training, please provide.
-

Not applicable.

V. Fleet Management

-
- Include all cost options for on-site full-time, part-time, first service responder, consumables, etc.
-

Please refer to our pricing sheet.

-
- In addition, list separate costs, if any, to manage legacy installed devices from other manufacturers such as installing, moving, adding, changing and disposing of contracted devices.
-

Please refer to our pricing sheet.

-
- Do you offer trade in pricing for owned equipment?
-

Contingent upon award, Toshiba can facilitate buyback of your owned equipment and pass along the proceeds from the sale to the Agency. We would solicit and obtain quotes from broker sources for trade-in of the equipment based on their current market value. For units they determined to have no residual value, we can dispose of them with one of our authorized electronics recyclers.

-
- Management of legacy devices does not include parts, labor or supplies.
-

Toshiba can provide management of all legacy owned devices that does not include parts, labor or supplies.

-
- Define how your technologies will guarantee document security and privacy.
-

Toshiba products come standard with a number of built-in security features that address the requirements of HIPAA, Gramm-Leach-Bliley and other governmental regulations. Our security solutions help protect confidential and private information by controlling access to both the device and data; providing data tracking and accountability; and establishing and controlling data integrity. Other features such as network authentication, password-initiated private printing, administrative password enhancements, and secure distribution of documents help protect the privacy of records and confidential information, along with department codes designed to track data and usage.

Network Security

Incorporated into each Our Company's MFDs are the following security features that specifically address device and network security:

- Internet Protocol Security (IPsec)
- IPv6
- IP/Mac Filtering
- Secure Sockets Layer (SSL)
- SMB Signing
- Protocol and Port Control
- Fax Connection

Access Security

Our Company has developed these simple yet highly effective methods of establishing access security without inconveniencing users:

- Department Codes
- Strong Passwords
- Login Limitation
- Usage Limitations
- Network Authentication
- Email Authentication
- LDAP Integration
- SmartCard Authentication (optional)

Document Security

Toshiba MFDs offer extensive document security, regardless of the physical location of information:

- Private Print
- Hold Print
- Secure PDF
- Job Log
- Hardcopy Security
- Digital Rights Management (optional)

Hard Disk Drive Security

Toshiba MFDs utilize a 320GB FIPS 140-2 Validated Self Encrypting Drive (SED) with 256 bit AES Encryption and Automatic Drive Invalidation (ADI) FIPS (Federal Information Processing Standard) 140-2 validation is viewed as a mark of security and quality and certifies to their clients that the Toshiba FIPS 140-2 validated SED meets the US federal government requirements for security products.

This technology renders the drive useless if removed and an attempt is made to read the data on the hard disk drive. If the HDD is stolen and installed in another product and an attempt is made to read data out of the HDD, automatic data invalidation works to prevent information leaks. Advanced Encryption Standard (AES) is a U.S. government-approved cryptographic algorithm that is recommended by the National Institute of Standards and Technology (NIST). After completion of the use of the MFD or at lease end, all data on the MFD is instantly invalidated and the ability to read any of the data is completely disabled.

Date Overwrite

Data Overwrite on each Toshiba MFD ensures that the hard drive is secure by overwriting all residual data with multiple passes of random characters. The disk is erased automatically upon completion of each job, effectively preventing the data from being accessed and recovered by unauthorized persons. This HDD Overwrite meets the DOD standard 5220.22M. The process works as follows:

1. Document data is overwritten and rendered irretrievable after every job.
2. Stored document data, such as private prints and e-FILING content, is overwritten upon completion or deletion of each task.
3. Templates, address books, and device management data are protected from overwrite.

4. All data can be thoroughly overwritten before disposal of the device or hard drive, ensuring that no residual data remains.

-
- Define how meter reads are conducted.
-

With the approval of Region 4 and TCPN, Toshiba would use an automated Data Collection Agent (FMAudit) to capture usage data for Toshiba prints, copies, faxes, and scans from all networked devices for billing and reporting purposes. FMAudit gathers information regarding a device fleet and works with both Toshiba and non-Toshiba devices. Key device data is captured, including core device information such as

- Make, Model, Serial #, IP Address, and MAC Address.
- Meters – monochrome and color counts for print scan and fax (essential for billing per meter click).
- Toner/consumable levels – status of consumable supplies, including % remaining by supply type Service alerts – captures device alerts of service issues. These can be as simple as paper out, up to complex issues requiring technician assistance.

-
- Define how service calls are placed. Does your equipment have built in remote/automated diagnostics capabilities?
-

End users can place service calls through Toshiba's centralized Dispatch Center via the web, toll-free telephone number, email or fax. Professional dispatch personnel, using Toshiba's electronic trouble ticket and tracking system, quickly and efficiently manage all aspects of service requests. Upon receipt of the request, they will:

1. Log in the date, time, and location of the call and assign a confirmation number for tracking.
2. Obtain the model and serial number of the product, customer location, the customer's contact person and phone number a description of the problem and, if applicable, any error codes displayed on the machine.
3. Dispatch the call to the local service provider.
4. Track call to ensure that work is completed and the problem resolved in required timeframe.
5. Follow up to ensure the customer is satisfied.

The first available local service technician will contact the requestor immediately upon receipt of the dispatch call. He or she will attempt to resolve the customer issue over the telephone. If remote resolution is not achieved, the technician will attend to the repairs on site.

Toshiba's **e-BRIDGE Fleet Management System (eFMS)** gives your administrators the power of centralized monitoring while users benefit from improved availability of devices. Key operators receive automatic first-tier alerting, while second-tier alerting is available to Toshiba service. Anybody with administrative access to the utility can clone settings and view meter reads. Using eFMS, administrators can assign costs to specific departments, as well as review device usage and consumables status.

TopAccess, Toshiba's device management web-based utility, will allow Agencies to view detailed device information using a standard web browser, such as the device's current status, the size and type of paper available in every paper source, and the documents in the queue for print, fax, and scan jobs. Other administrative features enable IT managers to set up device settings and network properties directly from the desktop. With TopAccess, our devices also can alert technicians of service needs, supplies needs and usage data.

As an added benefit to Region 4 and TCPN, Toshiba' engineering personnel can utilize our exclusive **e-BRIDGE CloudConnect**, an exclusive cloud-based application that allows our them to remotely update firmware, push down service codes and find error history within products to help with diagnostics and proactive maintenance of your fleet. Since introduction, this tool has significantly improved our customers' working environment by increasing uptime, reducing workload and optimizing device management.



The CloudConnect system enables our service staff to provide better service in the following areas:

- Increased Uptime
 - Real-time alerts go to the service technician to update the status of MFDs
 - Service technicians can set policies that make adjustments to internal MFD codes to control copy, scan, and other configuration settings
 - Using the data sent from the MFDs, service staff will be better prepared for onsite service calls with correct parts and action plan for faster resolution
- Reduced Customer Workload
 - MFD alerts are sent directly to the technician, helping reduce your IT burden
 - Meter data updated daily is automatically transferred to various back-end systems
 - Toner alerts can be monitored to provide automated supplies delivery
- Keeping Customer MFDs Up-to-date
 - Firmware can be updated automatically, or purposely maintained and monitored at a customer designated level. Updates can be scheduled for off-peak hours.
 - Remote Data Backup and Restore
 - MFD configuration data/templates/settings/contacts can be maintained, stored, restored from the CloudConnect server.

CloudConnect works behind the scenes for you in managing your devices remotely by gathering information about your machine via the cloud. That means you can spend less time managing your devices and free up your resources with remote meter reads, firmware updates, and toner alerts to

trigger automatic supplies deliveries. It's easy to set up too, with no software installation required—simply install as a firmware update.

VI. Administration

- Describe any continual process improvements that your organization puts in place for customers.

To ensure long-term cost reductions and innovation, Toshiba will schedule regular meetings at least quarterly, or more frequently if required. During these meetings, our team will communicate any significant changes in models, upgrades, improvements, and new software developments and enhancements. Additionally we will provide a Toshiba product roadmap to ensure you remain equipped with the most technologically advanced products and solutions at all times. We also will address product utilization and efficiency at each Agency location; service level metrics, quality issues, and financials.

Toshiba's sales and marketing organizations keep abreast of current and future customer and market requirements, as well as quality issues, and communicate them to our parent company for inclusion in their product development. Our service group monitors product performance to ensure optimum reliability and takes action locally when appropriate. Toshiba's Product Marketing Department works closely with Toshiba's engineering group in Japan in developing specifications and a product prototype that satisfies the needs of both the market and end user customers. Once the prototype is complete, Toshiba's quality assurance personnel test all aspects of the product's functionality, including maintenance testing. Toshiba also sends its products to independent testing laboratories such as BLI, BERTL and Better Buys for Business.

- Detail any innovative ways that your organization helps eliminate unnecessary printing; reduce carbon footprint usage, waste, etc.

Measuring your Office Footprint

More and more customers are asking us to help them meet their corporate sustainability initiatives. This can involve measuring and improving such areas as electricity use, paper waste, CO2 generation and solid waste recycling. Toshiba has addressed this with our **Encompass Green Report**, an enhancement to our Encompass Document Analysis program that provides customers an accurate measurement of energy consumption, carbon emissions, paper usage and solid waste of their print devices.

This Green Report is a quantitative analysis of the environmental implications of your organization's office printing practices. Using information acquired during the assessment of your printing environment, The Green Report calculates your eco-footprint: consumption of natural resources, production of waste product, as well as utilization and cost of energy required to power your fleet of devices together with the resulting CO2 emissions. This report highlights techniques that can help your company realize significant cost savings and efficiencies by optimizing your print environment and in doing so, help you meet your green objectives.

The process is as follows: during an Encompass assessment, detailed asset information is gathered, including locations, product models and types, equipment



specifications, and usage. Using this actual device data and volumes and locations from Encompass, we can pinpoint opportunities to reduce environmental impacts on paper consumption, power consumption; emissions; and volumes of solid and water waste produced.

– *Paper Consumption*

This table calculates your current annual paper usage in sheets and pounds, and estimates the number of trees that were cut down to produce this paper.

Paper Per Year (sheets)	6,918,649
Paper Per Year (lbs)	69,186
Total Number of Trees Consumed Per Yr.	830

– *Electrical Consumption and CO2 Emissions*

This table calculates how much energy is being consumed by your print devices and the associated CO2 emissions based on the model type, technology, and average number of pages printed.

kWh Used Per Year	2,613,701
CO2 Emissions Per Year (lbs)	3,972,826

The following table calculates how much waste water and solid waste are being expended based on the number of pages you are printing and number of cartridges used. By printing less and recycling your toner cartridges, you not only save money, but you help protect the environment.

Waste Water Produced from Paper Consumption (gal)	249,071
Annual Paper Solid Waste (lbs)	76,105
Total Number of Printer Cartridges Consumed Per Year	2,064
Total Paper and Cartridge Solid Waste Per Year (lbs)	81,265
Solid Waste Impact of Disposed Cartridges (lbs)	5,160

Following optimization, the calculator will present the new data for comparison purposes and as recommendations for using less paper and energy and reducing waste.

The Green Report is yet another example of Toshiba's company-wide effort to help our customers meet their corporate environmental objectives. Understanding the consumption and waste associated with printing provides an opportunity for you to make significant progress towards environmental stewardship in the workplace. Through an optimized print environment, you will not only realize cost savings but also make a contribution to a greener Earth. This is a core initiative of Toshiba's Managed Print Services Program in helping you save money, reduce energy usage and waste, and minimize your environmental footprint.

Corporate Print Policy

Toshiba can assist the State in developing an enterprise-wide Print Policy, which not only conserves resources but also greatly reduces print expenses. A responsible print policy will show your customers and stakeholders that you are serious about both saving money and greening the environment.

A sample Print Policy is shown on the following pages.

SAMPLE PRINT POLICY – SIMPLE**Print Policy Sample****Requirements & Standards**

Optimization will include the following minimum requirements.

1. Local printers will be eliminated. Exceptions must be approved by XXX and tracked by Toshiba. See Exception Session for additional details.
2. All devices to be deployed must meet XXX certification criteria as defined later in this document.
3. Color printing will be allowed by business need only. Sites will be evaluated to determine whether users currently utilize and require color printing. If a color device is installed, by default its drivers will be set to grayscale. Users have the ability to change to color printing as needed.
4. Simplex printing will be allowed by business need only. Where capable, all output devices will default to duplex. Users have the ability to print simplex if necessary.
 - a. Existing devices that will remain in the environment and only have simplex printing capability will continue to simplex print only. Over time, these devices will be replaced with duplex devices. This will occur post optimization as devices reach the end of their useful life.
5. Scanners will be a minimum 300 dpi.
6. Active Directory authentication is required for scan to email.
7. Collating will be enabled if available on the device.
8. Stapling will not be enabled by default. The default location for staple placement will be in the top left corner of the page running along the length of the page.
9. IP Address of output devices will follow XXX standards.
 - a. XXX has designated address ranges for output devices in the .240 - .254 range for class C addresses.
 - b. DHCP reservations and DNS names will be requested by Toshiba via service request.
 - c. Requests will be made by Toshiba pre-deployment as needed. Requests will be entered as a USD request with the following attributes (case sensitive):
 - Configuration Item: WINDOWS2K3
 - Priority: 3
 - Fill in Summary and Description of request.
10. Page counts will be enabled.
11. Alerts for monitored items will be turned on and configured to notify Toshiba.
12. Scanned image format will default to .pdf file format and be routed via internal email to the client performing the scan. Active Directory authentication is required.
13. Labels will be placed on all devices to include:
 - a. IP address
 - b. Supplies website
 - c. RMT (mainframe remote printer number)
 - d. No telephone numbers for Toshiba support or supplies ordering will be on the device

SAMPLE PRINT POLICY – EXTENDED

Company X Print (Output Device) Policy

Recently, Corporate Services announced a new Managed Print Services policy. We know employees need to print a variety of documents in the course of doing their work; however, there is a need to eliminate waste and to encourage cost effective and prudent use of all print resources. In an effort to work smarter and reduce printing, we have developed new print guidelines for you; with the understanding it is each of our responsibility to manage print/output usage and its associated costs.


General Guidelines

1. Be aware of how much you print. Each black and white page you print averages \$.03 per page and each color page printed averages \$.08 per page.
2. Print in black and white whenever possible.
3. All output devices will be programmed to print duplex (two-side) by default. Employees will have the ability to override the default if necessary. Page counts are reported by department and reviewed quarterly.
4. Local printers will be eliminated unless ADA requirements or special software applications are required. These exceptions must be reviewed and approved by your Management Committee Member and Corporate Services. Please complete the Exception Request form located in the Forms Library. Once complete, please submit to xxxx@xxx.com.
5. Set your print defaults to low or draft resolution for all inter-company printing. High resolution should only be used if the document is being distributed outside of our company. Please refer to instructions in the Reference File.
6. Minimize the use of fax machines. Scan and email and receive via email where possible. Faxing is more expensive than printing. There is no cost to scan a document.
7. Proofread, spell check and "print Preview" documents on the computer before printing. Eliminate the number of drafts.
8. Only print emails if absolutely necessary.
9. Turn hard copy documents into electronic documents by scanning them. Not only do you save the cost of printing, but if you are mailing the documents, you can use your email instead of spending postage.
10. Reduce margins and font size on less important documents. Re-design documents to reduce length and save a page.
11. For those individuals who are required to print confidential information, please follow these steps to use Private Print for these print jobs only:

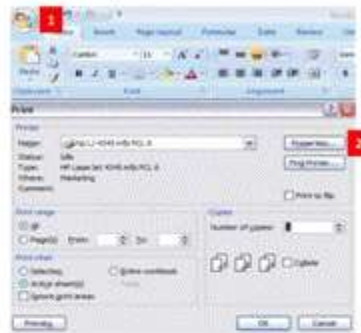
Toshiba MFDs (Multifunction Devices) ONLY:

- a. Click on File Print and Print Driver Window will Pop-up
- b. Click on Properties



- c. Click on "Print Job" drop down menu
 - d. Select "Private Print"
 - e. Click on 
 - f. Enter the Password in the Pop-up Box
 - g. Press "OK"
 - h. At the device, click on the "Print" button → Find print job in the "Private" tab & enter password
12. Printing from the Internet is discouraged. When you need information from the internet, save or print to a file. If you must print from the Internet, only print in black and white and use the following guidelines:
 - a. Do not print the background - If you are printing a webpage using internet explorer, select Tools->Internet Options, select the 'Advanced' tab and in the 'Printing' section remove the check box in the 'print background colors and images' option.
 - b. Just select the area you want to print - If you do not want the whole document and need only a few paragraphs or a few pages then select those paragraphs or pages and print them. To print selected paragraphs, select the paragraphs and then select File->Print and in the 'page range' section check the 'Selection' radio button.
13. All output device requests must be processed and approved by Corporate Services. We will complete an analysis/workflow requirement and determine the most efficient device for your group. Please visit the Forms Library and complete the request form. Forms must be submitted to xxxx@xxx.com. Equipment requests will be evaluated to be consistent with business requirements, this policy, and Company X office printing standards.
14. When designing PowerPoint presentations, use white backgrounds vs. dark. Dark backgrounds require significantly more ink.
15. PowerPoint presentations are usually lengthy and require a large amount of network and printing resources to print. Whenever possible, print in "outline" mode or handout mode with multiple pages on one page. Use duplex printing as well. Or, decide which slides need a hard copy if any, or provide hard copies only if requested.
16. Use a projector in meetings and provide the PowerPoint electronically through the V Drive (central repository) or email as a last resort.
17. For documents in a landscape layout, use the Flip Up feature located:

- a. Click on File Print and Print Driver Window will Pop-up
- b. Click on Properties



- c. Select "Portrait"
- d. Press "OK"

18. Generally, we will establish an average employee to device ratio of 9 or 15 employees to a printer, understanding that some areas can exceed this number and some areas will not. However, the mean of the population will adhere to this target which is the established best practice in the industry.
19. Convert frequently distributed files into portable document files (PDFs) and e-mail them. (need instructions)
20. To reduce network traffic and storage requirements, zip all larger documents or groups of documents prior to emailing. (Need instructions)
21. Color should only be used for external presentations or communications. Exceptions would be normal to the group depending upon the work required, for example detailed AutoCAD plans depicting pipelines, etc.
22. For documents requiring a large number of copies (greater than 100 pages), contact the Print Services Group at headquarters. Printing large numbers of documents or large documents in the production facility costs less than printing within your department.
23. Labels will be placed on all printer/output devices for service and supplies. These supplies will now be purchased through our Managed Printer Services vendor. In some instances, your printer may not be covered under the Managed Print Service Program. Toner for these devices should be purchased with our multi-site agreement office supply vendor. This is currently Office Max. Please contact xxxx@xxx.com if you need to order toner not available through the Managed Print Services program.
24. Copier and printer toner scams continue to be an on-going problem at Company X and at companies throughout the U.S. A telemarketing scammer will often say he or she is a Company X employee, or ask if you received your toner order. If you receive one of these calls, please do not provide any information to the caller about our copiers or printers. Company X does not purchase toner or other supplies and equipment from telemarketers. Please contact Corporate Investigations at xxx-xxx-xxxx or xxx-xxx-xxxx if you receive one of these calls or have any questions.
25. Supplies website info.
<http://gsp.toshiba.com/>

-
- Describe your organizations process pertaining to a formalized quarterly business review with a public agency (such as; device utilization, fleet performance, cost saving opportunities, department/site usage, green spend, consumables monitoring report, etc.).
-

To ensure long-term cost reductions and innovation, TBS will schedule regular meetings at least quarterly, or more frequently if required. During these meetings, our team will communicate any significant changes in models, upgrades, improvements, and new software developments and enhancements. Additionally we will provide a Toshiba product roadmap to ensure you remain equipped with the most technologically advanced products and solutions at all times. We also will address product utilization and efficiency at each District location; service level metrics, quality issues, and financials.

VII. Service / Help Desk

-
- Describe in detail the process that shall be used to ensure adequate service representatives will be available. This should include fees and or hourly rates for service/help desk integration.
-

Please refer to our pricing sheet for cost for Service/Help Desk integration.

Based on the size and scope of this opportunity and the number of Participating states, Toshiba would engage our nationwide service network and assign either our direct branch or authorized service provider that is in closest proximity to the Agency office. Service technicians assigned to the contract will be fully trained and factory-certified to repair the products we are proposing. They work closely with their local support teams and Toshiba's Advanced Technical Group to ensure that we meet your service support needs.

In determining staffing levels and distribution of work, we look primarily to the number of assets that are to be supported at each of the customer's sites, balancing the number of technical support staff against customer requirements and assigning them accordingly. We consider these factors:

- Distance between the service technician's location and the site
- Time needed to perform maintenance on the assets that have been placed at each site
- Contractual response times and uptime
- Other SLAs included in the contract between Toshiba and the customer
- Types of areas serviced (urban versus rural/remote)
- Ratio of service staff to devices

Since service is so important to us, we maintain a robust national field service staff of over 3,500 technicians so we are able to respond quickly to customer calls for service, supplies, or sales at all of their locations. Our service organization is scalable to accommodate all of your business growth needs.

Additional support staff comprises local account management, program implementation, contract administration, IT, service delivery, IT billing and customer service to ensure that our products and services are delivered, serviced and reported timely across the state. They work closely with

account management to ensure consistency of product and service across all Agency locations. In essence, our entire organization is actively engaged.

Toshiba's help desk services (National Dispatch) are included in our pricing. However, if the customer wishes true software integration, onsite help desk or queue management, pricing would be different based on a Statement of Work (SOW) and project plan. Any integration beyond the scope for standard help desk services would be priced based on the SOW.

-
- Describe your organization's procedures for addressing and resolving customer problems and complaints; service, equipment, or billing. This should include timelines and escalation measures.
-

At any time, the customer may escalate a service or product issue, starting at the local service level and extending to the corporate level. Resolution of all service issues is facilitated by the Account Manager, Mike Straka and Account Specialist assigned to the Region 4 account. As required, complex technical problems are escalated to Toshiba's InTouch Center, a centralized staff of technical and network professionals who are empowered to take the necessary actions to correct the deficiency. These experts are available during normal business hours to help troubleshoot and resolve complex hardware and networking issues. In all cases, the Account Manager and Account Specialist will be kept apprised of the status to ensure the problem is resolved timely and to the customer's satisfaction.

We offer a multi-level escalation process to resolve all service issues quickly, efficiently, and to your complete satisfaction:

- 1 Account Manager/Local Service Provider receives a Request for technical assistance.
- 2 Account Manager/Local Service Provider will contact your location to define the issue.
- 3 A visit will be scheduled to analyze the equipment.
- 4 The issue will be researched using all available sources for possible resolution.
- 5 On-site troubleshooting and repair of machine will be performed. All affected parties will be informed of resolution.
- 6 If it is determined that your Toshiba MFD cannot be repaired or is not operating to specifications, Toshiba's Total Quality Commitment (TQC) Program is our industry leading guarantee that your equipment will perform to specifications during the term of the lease or it will be replaced. Each new Toshiba MFD and accessory is backed by the following:

Free Replacement (new Toshiba hardware) - If your new Toshiba MFD or accessory does not operate within Toshiba's product specifications during the term of this program, and if the hardware cannot be repaired to perform within product specifications, Toshiba will replace the MFD or accessory at no charge with a model of equal or better features and specifications. If replacement is made within one year of the hardware installation date, the replacement will be a new product and/or accessory. Toshiba will incur shipping and delivery costs.

Free Loaner - If your Toshiba Copier is out-of-service more than two (2) consecutive business days after notifying your Authorized Service Provider or requires off-site service, a loaner Copier will be provided by the Authorized Service Provider at no additional charge.

Toshiba uses not only formal channels of communication but also encourages our managers to develop close working relationships with our customers so they are comfortable calling or e-mailing whenever they have a question or encounter a problem. We also encourage our service providers and technicians to establish a rapport with administrators and users of our services, which includes impromptu, informal discussions.

- Provide the expected response time after initial service/help desk call to have a technician on site, if needed.

Toshiba will provide an average response time of four (4) hours for local areas (within a 50-mile radius of a metropolitan area or service provider location) and four (4) to eight (8) hours for rural or remote areas (outside of a 50-mile radius of a metropolitan area or service provider location) for Toshiba products as measured quarterly. Toshiba will provide an average response time of One Business Day for non-Toshiba products.

- List the type of reporting your organization can provide end-users on service/help desk calls.

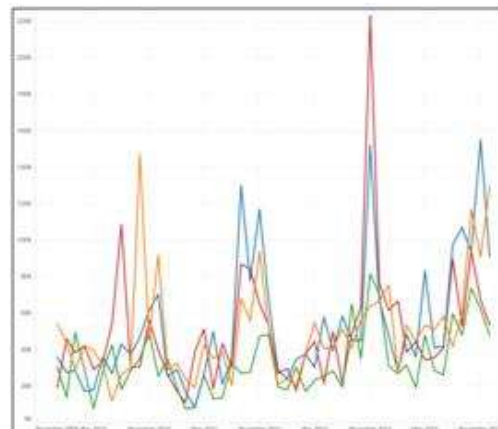
Toshiba utilizes Tableau, a powerful business intelligence software for data visualizations and Quarterly Business Reviews. All account data is combined to create reporting on service trends, volume trends, device utilization, optimization recommendations, billing history and fleet overviews (by dates, locations and departments). Customized Tableau Dashboards are created and allow for interactive client engagement during the reviews. Relevant data can be sorted and viewed by an almost infinite number of variables, capable of providing high overview reports while still drilling down to the asset level. These reports can be shared with the Agency on demand or during our business reviews. For information that the Agency requires that are not shown here, we can develop custom reports on an as required basis. Dashboard reports include:

Smart Dashboards

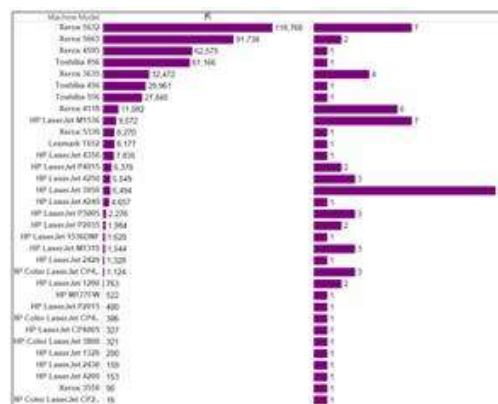
Combine multiple views of data to get richer insight. Best practices of data visualization are baked right in.



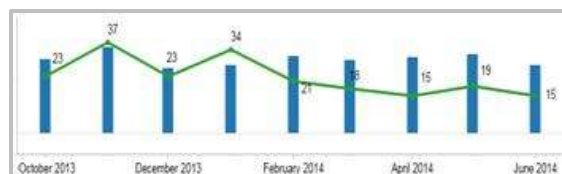
Volume Trends



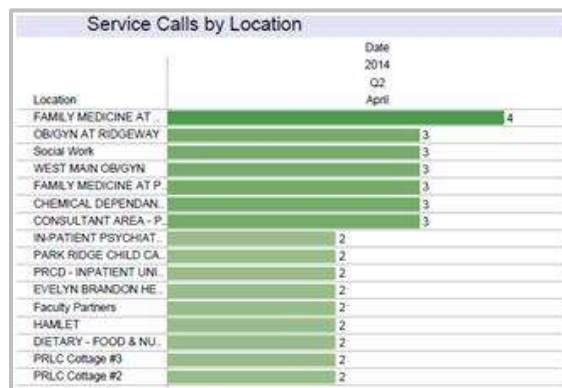
Device Utilization



Service History



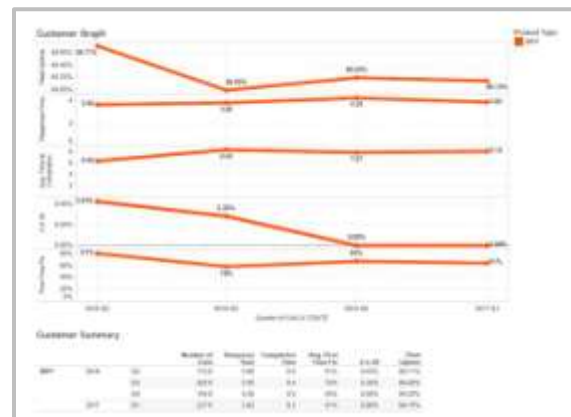
Service Calls by Location



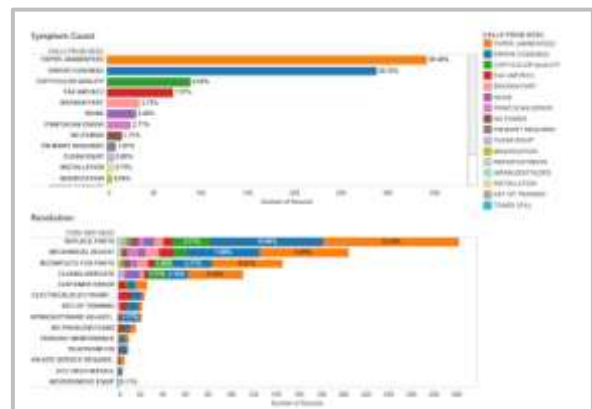
Call Map



SLA Summary



Symptom Count and Resolution



Calls by Month



- Does your organization provide well defined service level agreements to customers? If so, please provide an example of a service level agreement that you have provided to a public-sector entity.

Toshiba standardizes our Service Level Agreements (SLAs) for each customer to ensure consistent and high levels of service regarding of location. Toshiba envisions the following Service Level Agreements (SLAs) which would be incorporated into our contract with the customer. During initial account planning, Toshiba and the Agency can jointly develop SLAs for all aspects of device and service performance to match all of your business requirements.

Following are key Service Level Agreements (SLAs) that we typically offer our Managed Print Services customers.

Product Delivery:	Toshiba's delivery time for new Toshiba multifunction devices orders from time of receipt to time of install is approximately 15 to 30 days upon receipt of the order. Printer delivery time is approximately 5 to 10 days.
Supply Delivery:	Supply delivery for new and legacy products usually occurs within three business days.
Equipment Uptime:	Toshiba's proposed fleet will maintain an average uptime of 98% during any three (3) consecutive rolling calendar months provided the paper used in the machine is virgin fiber xerographic bond or recycled xerographic bond and the parts and consumable supplies used are genuine Toshiba parts and consumable supplies.
Call Acknowledgement Time:	Toshiba provides a call answer response time of less than one hour after receipt of a service call during normal business hours, Monday through Friday, 8:00 AM to 5:00 PM local time.
Onsite Service Response Time:	Toshiba will provide an average response time of four hours for local areas (within a 50-mile radius of a metropolitan area or service provider location) and four (4) to eight (8) hours for rural or remote areas (outside of a 50-mile radius of a metropolitan area or service provider location) for Toshiba products as measured quarterly. Toshiba will provide an average response time of One Business Day for non-Toshiba

products.

Onsite Service Response time is calculated based on an average over three-month periods and excludes preventative maintenance calls. Printer response time is next business day.

Hours of Operation:

Toshiba maintenance is available from 8:00 a.m. to 5:00 p.m. local time, except weekends and holidays. After hour service may be available depending on local service provider policy.

-
- State any restocking or return fees.
-

A customer may return a Toshiba product for 100% credit, at the customer's option, if the customer determines in good faith that any of the following conditions are met:

1. Toshiba shipped the product in error;
2. The product is damaged before it is accepted by the customer;
3. The product packaging or crating is damaged before it is accepted by the customer;
4. The product does not materially perform to performance specifications provided by Toshiba or the manufacturer of the product (subject to Toshiba's Total Quality Commitment Program, attached);
5. The product does not meet industry quality standards related to performance specifications and data submissions required by the FDA or FDA approval of the product;
6. The product is outdated or expired when delivered to the customer;
7. The product is inoperable upon delivery; or
8. Toshiba gives prior written approval, which must not be unreasonably withheld.

Toshiba will not charge any restocking fee and will pay all return shipping costs under the following circumstances:

If the customer ordered the device error, they are responsible for return shipping costs and Toshiba would charge a 15% restocking fee.

-
- List the cost, if any, of any software technology that can be used in association with your service desk.
-

Please refer to our pricing sheet.

-
- Include the cost for an outright purchase, monthly lease, or per device monthly fees.
-

Toshiba's Managed Print solutions are scalable and the pricing model as well as components vary, given geographic dispersion, install base, product mix, print environment, etc. One Agency may have 25 plus units, and depending on the mix and other variables, it could be a good candidate to optimize the fleet by moving devices, decommissioning some and upgrading to optimize. Conversely, given the geographic properties and mix, it may make more sense financially to have

transactional (traditional lease replacement pricing for products as they term and if applicable, Toshiba would maintain your legacy printers which are good citizens.

- Provide your organizations customer service statistics or survey results concerning the quality of services provided.

Toshiba uses Customer Satisfaction Surveys as a measurable means of evaluating our performance in areas such as customer training, service and product satisfaction. Toshiba has developed two types of surveys: One gives a voice to your key stakeholders and is tailored to address the customer's management objectives. The other survey addresses the actual end-users. These surveys help us to identify key success factors; further, by scoring and benchmarking these surveys, problem areas, enhancement opportunities, and areas for improvement are identified. Of equal importance is service monitoring. All servicing entities, including staff technicians and partners are measured on customer satisfaction and incentivized to provide superior service.

The following are results from a Toshiba Partnership Review from collected Customer SAT (Satisfaction) Surveys.

Qty of Service Calls for this period	Site/Campus	Efficiency of the Service Dispatch Process	Technician making a satisfactory service appointment time	Service Response Time	Arrival of Field Service Engineer on time	Service Technician's Competence
1	UNITED ISD 8800 MCPHERSON LAREDO	9	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
2	PEP PROGRAM 5201 BOB BULLOCK LC	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
3	ACCOUNTS PAYABLE 201 LINDENWOOD	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
4	UNITED SOUTH HIGH SCHOOL 4001 AV	10 - Outstanding	7	7	7	9
5	MALAKOFF ELEMENTARY 2810 HAVAN	9	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
6	NYE ELEMENTARY 101 DEL MAR BOUL	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
7	BORCHERS ELEMENTARY 9551 BACKW	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
8	COL SANTOS BENAVIDES ELEMENTARY	9	9	9	9	10 - Outstanding
9	MALAKOFF ELEMENTARY 2810 HAVAN	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
10	NYE ELEMENTARY 101 DEL MAR BOUL	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
11	UNITED MIDDLE SCHOOL 700 DEL MAI	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
12	FINLEY ELEMENTARY 2001 LOWRY LAF	8	9	8	9	10 - Outstanding
13	FOOD SERVICE 5201 BOB BULLOCK LC	6	6	6	6	6
14	SALINAS ELEMENTARY 1000 W CENTUI	6	8	6	6	8
15	9TH GRADE 8800 MCPHERSON LAREDO	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
16	UNITED HIGH SCHOOL 8800 MCPHERS	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
17	FRANKLIN D ROOSEVELT ELEM 3301 SI	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
18	UNITED SOUTH HIGH SCHOOL 4001 AV	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
19	UNITED SOUTH MIDDLE SCH 3707 AVE	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Outstanding
20	NEWMAN ELEMENTARY 1300 ALTA VIS	9	9	9	10 - Outstanding	10 - Outstanding

Clear Communication by Engineer regarding progress during the Service Call	Repair time on-site	Problem was fixed on the first visit	Please rate your Overall Satisfaction with Toshiba's Customer Support Team using a scale of 1 to 10, where 1 is Very Dissatisfied and 10 is Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	7	9	8
10 - Outstanding	10 - Outstanding	10 - Outstanding	9
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	9	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
9	9	8	6
10 - Outstanding	10 - Outstanding	10 - Outstanding	9
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	10 - Outstanding	10 - Very Satisfied
10 - Outstanding	10 - Outstanding	7	9

In an effort to tightly manage performance, our field service engineers and help desk staff are measured on quality, reliability and customer satisfaction. Toshiba establishes very clear expectations up front, including standards of quality, adherence to service levels, safety, security and compliance with Toshiba policies and procedures. In fact, all agreements with our service providers and partners contain performance thresholds and incentives, which are measured and tracked to drive superior service and delivery.

Our goal is to provide outstanding customer service and continuous improvements to your account. We know each Agency expects highly productive and reliable products, responsive local service from qualified personnel, smooth implementation, and aggressive pricing. As a team, we will collectively take the steps necessary to exceed the expectations of Region 4 and TCPN.

VIII. Consultant/Professional Services

- Hourly labor charge for each service offered

Please refer to our pricing sheet.

- Describe the service offered and the final output

Please refer to our pricing sheet.

IX. Maintenance (Break/Fix)

- List all options for types of break/fix service associated with installed printers, including but not limited to:

1. Parts and labor annual maintenance (supplies purchased separately).

Please refer to our pricing sheet.

2. Parts and labor monthly maintenance (supplies purchased separately).

Please refer to our pricing sheet.

3. Maintenance programs which allow for supplies to be charged on a per copy rate.

Please refer to our pricing sheet.

4. Include pricing program that includes parts/labor for maintenance and supplies per click

Please refer to our pricing sheet.

5. Indicate pricing program that includes parts/labor for maintenance, supplies and the lease price per click.

Please refer to our pricing sheet.

-
- Detail how you would formulate a charge per copy for toner.
-

Cost per copy for Toner Only is calculated using three (3) main components:

- 1- The toner Cartridge price,
- 2- The MFG stated yield based on the stated Coverage % for the cartridge, and
- 3- The average actual coverage % of the device and/or end users using the device.

For example:

If a cartridge is \$100 and MFG states a yield of 10,000 at 5% coverage- Then the cost-per-page for toner, at its simplest calculation, would be \$.01 per page assuming the device or users are only using 5% coverage on their documents. However, if the device or user coverage is higher, the yield of the cartridge will drop, thereby making the cost per page increase. Using the same example above but increasing the device or user coverage to 10% fill, this would half the projected yield of the toner cartridge, which would thereby double the cost per page to \$.02.

We use the actual coverage tracked by the device or fleet management software to calculate our pricing based on customer user and device actual coverage data to provide the most accurate pricing models. In the case of color devices with multiple cartridges, we use this same methodology for each toner cartridge.

This similar methodology can be used for any other consumable items or parts required by the device. Each consumable component will have a price, expected yield and the actual yield based on usage patterns.

Toshiba uses a variety of tools to closely track these variables and usage patterns to not only assist in providing aggressive pricing models, but we can provide tracking, and recommendations for improving employee behavior to drive down unnecessary waste, coverage, and printing to further reduce overall costs.

-
- Detail how your organization is able to provide remote monitoring of all print devices for use in the management of consumable, break/fix, technical support and the improvements of efficiencies for supplies and/or cost reductions.
-

Ongoing management of the fleet is essential to meeting the County's objectives. Toshiba has several processes and tools for maximizing device availability including device and fleet monitoring, service dispatch, and reporting of usage metrics and service statistics.

An integral component of efficient management of your printing and report creation is Toshiba's web portal Global Services Portal (GSP), a multi-level online resource that offers your users full access to a user-friendly, self-service website fully protected by a roles-based secure access system. Data is collected using one or more of the aforementioned tools and is posted to GSP. This gives you instant visibility into information on all of your assets and the flexibility to generate both standard and ad hoc reports. Relevant data is organized in three report types - Company-Wide, Per Site or Per Model—and include information regarding Population, Usage, Service History and TCO, providing customers with a single source of easily accessible data. GSP allows you view and monitor the following information about your fleet.

Toshiba's client based e-BRIDGE Fleet Management System (eFMS) gives administrators the power of centralized monitoring while users benefit from improved availability of devices. Key operators receive automatic first-tier alerting, while second-tier alerting is available to Toshiba service. Anybody with administrative access to the utility can clone settings and view meter reads. Using eFMS, administrators can assign costs to specific departments, as well as review device usage and consumables status.

As a value added service, we will utilize our exclusive e-BRIDGE CloudConnect, an innovative cloud-based application that allows our technical staff to remotely update firmware, push down service codes and find error history within products to help with diagnostics and proactive maintenance of your fleet. Since introduction, this tool has significantly improved our customers' working environment by increasing uptime, reducing workload and optimizing device management.

-
- List how you will configure pricing for future printer models by other manufacturers.
-

The pricing methodology for any new or future device would use the same calculations and technology as described above so long as the information is available. By managing historical usage patterns and employee printing behavior, Toshiba can help recommend the best product or mix of products to fit the environment by functionality and as well as cost efficiency based on new product component pricing and consumable costs. There is often significant savings potential by right sizing or optimizing the devices in the environment based on the needs and usage patterns of the affected employees.

-
- If meter collection is performed by vendor on-site, list the monthly or hourly rate.
-

Toshiba will perform meter collection for all network-connected devices at no cost.

-
- If meter collection is performed through software, list monthly charge or purchase price, if any, per asset.
-

Please refer to our pricing sheet.

X. Other Management Print Services

-
- For additional products or services that fall within the scope of this contract, vendor may include a separate description of the product or service, along with the proposed pricing.
-

Please refer to our pricing sheet.

-
- Include software or licensing costs or components of any services provided.
-

Please refer to our pricing sheet.

TAB 5: Appendix F References

Provide a minimum of ten (10) customer references for product and/or services of similar scope dating within the past three (3) years. Please try to provide an equal number of references for K12, Higher Education and City/County entities. Provide the following information for each reference:

[Redacted content]

TAB 6: Appendix C Pricing

See Attached Pricing worksheets.

Please note, Toshiba is offering pricing based on a discount from MSRP for our products (MFD line) and has provided fixed price for all other line items of Managed Print Services.

Both are Indefinite Quantity.

Percentage discounts will apply based on breadth of MPS service and volumes on a case by case basis.

Appendix G:

VALUE ADD

Please include any additional products and/or services not included in the scope of the solicitation that you think will enhance and/or add value to this contract for participating agencies. Your marketing plan and salesforce training plan as detailed in Appendix F will also be taken into account when evaluating your company's value add score.

Any additional products or services offered in this section will only be considered by Region 4 ESC if auditable pricing is offered for them in Appendix C. Any products or services for which pricing is not offered will not be considered a part of any contract awarded as a result of this RFP.

All products or services offered in this section are subject to the same requirements as products offered in Appendix B. Respondents must provide detailed descriptions of any additional products and services being offered as a part of their proposal, and Region 4 ESC reserves the right to reject any value add products or services which it deems to be unrelated to the scope of this RFP.

Please refer to our [pricing sheet](#) for additional value-added products and services.

TAB 8: Required Documents

Doc #1 through #12

DOC #1

Clean Air and Water Act

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

Potential Vendor: Toshiba America Business Solutions, Inc. (TABS)

Title of Authorized Representative: Vice President, Enterprise Administration

Mailing Address: 9740 Irvine Boulevard., Irvine, California 92618

Signature: _____


Walter Holloman

DOC #2

Debarment Notice

I, the Vendor, certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations.

Potential Vendor: Toshiba America Business Solutions, Inc. (TABS)

Title of Authorized Representative: Vice President, Enterprise Administration

Mailing Address: 9740 Irvine Boulevard., Irvine, California 92618

Signature: 
Walter Holloman

LOBBYING CERTIFICATION

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his/her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all sub-recipients shall certify and disclose accordingly.



Signature of Offeror
Walter Holloman
Vice President, Enterprise Administration

July 17, 2017

Date

CONTRACTOR CERTIFICATION REQUIREMENTS**Contractor's Employment Eligibility**

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it is will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The offeror complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the Region 4 ESC Participating entities in which work is being performed.

Fingerprint and Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The offeror shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed.

Business Operations in Sudan, Iran

In accordance with A.R.S. 35-391 and A.R.S. 35-393, the Contractor hereby certifies that the contractor does not have scrutinized business operations in Sudan and/or Iran.


Signature of Offeror

Walter Holloman

Vice President, Enterprise Administration

July 17, 2017

Date

DOC #5

ANTITRUST CERTIFICATION STATEMENTS
(Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

1. I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
2. In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
3. In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
4. Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Vendor Toshiba America Business Solutions, Inc. (TABS)

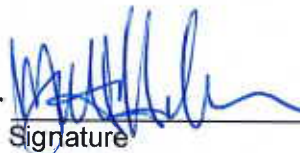
Address 9740 Irvine Boulevard

Irvine, California 92618

Phone 949-462-6000

Fax 949-462-2557

Offeror


Signature

Walter Holloman

Printed Name

Vice President, Enterprise Administration

Position with Company

Authorizing Official

Signature

Printed Name

Position with Company

Implementation of House Bill 1295

Certificate of Interested Parties (Form 1295):

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least \$1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

Filing Process:

Starting on January 1, 2016, the commission will make available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form and have the form notarized. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. The commission will post the completed Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency.

Information regarding how to use the filing application will be available on this site starting on January 1, 2016.

https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm

Last Revision: February 16, 2016

EDGAR CERTIFICATIONS

ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

TO WHOM IT MAY CONCERN:

REGION 4 EDUCATION SERVICE CENTER is in the process of ensuring that all policies and procedures involving the expenditure of federal funds are compliant with the new Education Department General Administrative Guidelines ("EDGAR"). Part of this process involves ensuring that all current vendors agree to comply with EDGAR. You must complete this form and return to **REGION 4 EDUCATION SERVICE CENTER** along with you proposal.

The following certifications and provisions are required and apply when **REGION 4 EDUCATION SERVICE CENTER** expends federal funds for any contract resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the **Agency** and the Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

REQUIRED CONTRACT PROVISIONS FOR NON-FEDERAL ENTITY CONTRACTS UNDER FEDERAL AWARDS APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when **REGION 4 EDUCATION SERVICE CENTER** expends federal funds, **REGION 4 EDUCATION SERVICE CENTER** reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does Vendor agree? YES Initials of Authorized Representative of Vendor

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when **REGION 4 EDUCATION SERVICE CENTER** expends federal funds, **REGION 4 EDUCATION SERVICE CENTER** reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Vendor in the event Vendor fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. **REGION 4 EDUCATION SERVICE CENTER** also reserves the right to terminate the contract immediately, with written notice to vendor, for convenience, if **REGION 4 EDUCATION SERVICE CENTER** believes, in its sole discretion that it is in the best interest of **REGION 4 EDUCATION SERVICE CENTER** to do so. Vendor will be compensated for work performed and accepted and goods accepted by **REGION 4 EDUCATION SERVICE CENTER** as of the termination date if the contract is terminated for convenience of **REGION 4 EDUCATION SERVICE CENTER**. Any award under this procurement process is not exclusive and **REGION 4 EDUCATION SERVICE CENTER** reserves the right to purchase goods and services from other vendors when it is in **REGION 4 EDUCATION SERVICE CENTER**'s best interest.

Does Vendor agree? YES with a 30 day cure period; standard cancellation terms and fees would apply. Initials of Authorized Representative of Vendor

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when **REGION 4 EDUCATION SERVICE CENTER** expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does Vendor agree to abide by the above? YES Initials of Authorized Representative of Vendor

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when REGION 4 EDUCATION SERVICE CENTER expends federal funds during the term of an award for all contracts and subgrants for construction or repair, Vendor will be in compliance with all applicable Davis-Bacon Act provisions.

Does Vendor agree? YES  Initials of Authorized Representative of Vendor

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when REGION 4 EDUCATION SERVICE CENTER expends federal funds, Vendor certifies that Vendor will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by REGION 4 EDUCATION SERVICE CENTER resulting from this procurement process.

Does Vendor agree? YES  Initials of Authorized Representative of Vendor

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by REGION 4 EDUCATION SERVICE CENTER, the vendor certifies that during the term of an award for all contracts by REGION 4 EDUCATION SERVICE CENTER resulting from this procurement process, the vendor agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.

Does Vendor agree? YES  Initials of Authorized Representative of Vendor

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

Pursuant to Federal Rule (H) above, when federal funds are expended by REGION 4 EDUCATION SERVICE CENTER, the vendor certifies that during the term of an award for all contracts by REGION 4 EDUCATION SERVICE CENTER resulting from this procurement process, the vendor certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

Pursuant to Federal Rule (I) above, when federal funds are expended by REGION 4 EDUCATION SERVICE CENTER, the vendor certifies that during the term and after the awarded term of an award for all contracts by REGION 4 EDUCATION SERVICE CENTER resulting from this procurement process, the vendor certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C.

(1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

When federal funds are expended by REGION 4 EDUCATION SERVICE CENTER for any contract resulting from this procurement process, Vendor certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The Vendor further certifies that Vendor will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does Vendor agree? YES [Signature] Initials of Authorized Representative of Vendor

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When REGION 4 EDUCATION SERVICE CENTER expends federal funds for any contract resulting from this procurement process, Vendor certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does Vendor agree? YES  Initials of Authorized Representative of Vendor

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

Vendor certifies that Vendor is in compliance with all applicable provisions of the Buy America Act. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

Does Vendor agree? ~~YES~~ N/A  Initials of Authorized Representative of Vendor

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

Vendor agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any books, documents, papers and records of Vendor that are directly pertinent to Vendor's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Vendor's personnel for the purpose of interview and discussion relating to such documents.

Does Vendor agree? YES  Initials of Authorized Representative of Vendor

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTS

Vendor agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does Vendor agree? YES  Initials of Authorized Representative of Vendor

Vendor agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that vendor certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.

Vendor's Name: Toshiba America Business Solutions, Inc. (TABS)

Address, City, State, and Zip Code: 9740 Irvine Boulevard, Irvine, California 92618

Phone Number: 949-462-6000

Fax Number: 949-462-2557

Printed Name and Title of Authorized Representative: Walter Holloman, Vice President, Enterprise Administration

Email Address: walter.holloman@tabs.toshiba.com

Signature of Authorized Representative: 

Date: July 14, 2017

OWNERSHIP DISCLOSURE FORM (N.J.S. 52:25-24.2)

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the offeror shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name: Toshiba America Business Solutions, Inc. (TABS)

Street: 9740 Irvine Boulevard

City, State, Zip Code: Irvine, California 92618

Complete as appropriate:

I _____, certify that I am the sole owner of _____, that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.

OR:

I _____, a partner in _____, do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.

OR:

I Walter Holloman, an authorized representative of Toshiba America Business Solutions, Inc., a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.

(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)

Name	Address	Interest
Toshiba Tec Corporation (TTEC)	Gate City Ohsaki West Tower 1-11-1, Osaki, Shinagawa-ku Tokyo 141-8562, Japan	50.06%
Toshiba America, Inc. (TAI)	1251 Avenue of the Americas Ste 4110, New York, NY 10020	49.94%

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

July 17, 2017
Date



Authorized Signature and Title

Walter Holloman
Vice President, Enterprise Administration

DOC #9

NON-COLLUSION AFFIDAVIT

Company Name: Toshiba America Business Solutions, Inc. (TABS)

Street: 9740 Irvine Boulevard

City, State, Zip Code: Irvine, California 92618

State of New Jersey

County of _____

I, Walter Holloman of the City of Irvine
Name City

in the County of Orange, State of California
of full age, being duly sworn according to law on my oath depose and say that:

I am the Vice President, Enterprise Administration of the firm of Toshiba America Business Solutions, Inc.
Title Company Name

the offeror making the Proposal for the goods, services or public work specified under the attached proposal, and that I executed the said proposal with full authority to do so; that said offeror has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that _____ relies upon the truth of the statements contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

Toshiba America Business Solutions, Inc.
Company Name


Authorized Signature & Title
Walter Holloman
Vice President, Enterprise Administration

Subscribed and sworn before me

this _____ day of _____, 20____

Please see attached Notarial Certificate

Notary Public of _____
My commission expires _____, 20____

SEAL

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

CALIFORNIA JURAT WITH AFFIANT STATEMENT

☒ See Attached Document (Notary to cross out lines 1–6 below)

☐ See Statement Below (Lines 1–5 to be completed only by document signer[s], *not* Notary)

Signature of Document Signer No. 1

Signature of Document Signer No. 2 (if any)

State of California

County of Orange

Subscribed and sworn to (or affirmed) before me on this

17th day of July, 2017, by
Date Month Year

(1) Walter Holloman
Name of Signer

proved to me on the basis of satisfactory evidence
to be the person who appeared before me (.) (,)

(and

(2) _____
Name of Signer

proved to me on the basis of satisfactory evidence
to be the person who appeared before me.)

Signature 
Signature of Notary Public



Place Notary Seal Above

OPTIONAL

*Though the information below is not required by law, it may prove
valuable to persons relying on the document and could prevent
fraudulent removal and reattachment of this form to another document.*

Further Description of Any Attached Document

Title or Type of Document: Non-Collusion Affidavit Form

Document Date: July 17, 2017 Number of Pages: 1

Signer(s) Other Than Named Above: N/A



DOC #10

AFFIRMATIVE ACTION AFFIDAVIT
(P.L. 1975, C.127)

Company Name: Toshiba America Business Solutions, Inc. (TABS)

Street: 9740 Irvine Boulevard

City, State, Zip Code: Irvine, California 92618

Proposal Certification:

Indicate below your compliance with New Jersey Affirmative Action regulations. Your proposal will be accepted even if you are not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

1. A photo copy of their Federal Letter of Affirmative Action Plan Approval

OR

2. A photo copy of their Certificate of Employee Information Report

OR

3. A complete Affirmative Action Employee Information Report (AA302)

Public Work – Over \$50,000 Total Project Cost:

A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the _____

B. Approved Federal or New Jersey Plan – certificate enclosed _____

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

July 17, 2017

Date



Authorized Signature and Title

Walter Holloman

Vice President, Enterprise Administration

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE
CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the

statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

A handwritten signature in blue ink, consisting of stylized, overlapping loops and a long horizontal stroke at the end, positioned above a horizontal line.

Signature of Procurement Agent

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (www.nj.gov/dca/lgs/lfnslfnmenu.shtml).

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at www.nj.gov/dca/lgs/p2p. They will be updated from time-to-time as necessary.
 - b. A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d. The form may be used "as-is", subject to edits as described herein.
 - e. The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract. (See Local Finance Notice 2006-7 for additional information on this obligation) A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. **NOTE: This section is not applicable to Boards of Education.**

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county. The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs). When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure. Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report. The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement. The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act. The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law.

NOTE: This section does not apply to Board of Education contracts.

* N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant To N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

Part I – Vendor Information

Vendor Name:	Toshiba America Business Solutions, Inc.		
Address:	9740 Irvine Boulevard		
City:	Irvine	State:	CA Zip: 92618

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

Signature

Signature

Walter Holloman

Printed Name

VP, Enterprise Administration

Title

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

☐ Check here if disclosure is provided in electronic form.[illegible]☐ Check here if the information is continued on subsequent page(s)

Continuation Page

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant To N.J.S.A. 19:44A-20.26

Page ____ of ____

Vendor Name: Toshiba America Business Solutions, Inc.

[illegible]☐ Check here if the information is continued on subsequent page(s)

**List of Agencies with Elected Officials Required for Political Contribution
Disclosure**

N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

{County Executive}

County Clerk

Surrogate

Sheriff

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD
FROM WWW.NJ.GOV/DCA/LGS/P2P A COUNTY-BASED,
CUSTOMIZABLE FORM.**

STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:

☒ I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

☐ I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

☐ Partnership ☒ Corporation ☐ Sole Proprietorship

☐ Limited Partnership ☐ Limited Liability Corporation ☐ Limited Liability Partnership

☐ Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:


Name: Toshiba Tec Corporation (TTEC)	Name: Toshiba America, Inc. (TAI)
Home Address: Gate City Ohsaki West Tower 1-11-1, Osaki, Shinagawa-ku Tokyo 141-8562, Japan	Home Address: 1251 Avenue of the Americas Ste 4110, New York, NY 10020
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:

Subscribed and sworn before me this ____ day of
_____, 2 ____.

(Notary Public)

My Commission expires: _____

Please see attached Notarial Certificate


(Affiant)
WALTER HOLLAMAN, VICE PRESIDENT
(Print name & title of affiant)
ENTERPRISE ADMINISTRATION

(Corporate Seal)



A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

CALIFORNIA JURAT WITH AFFIANT STATEMENT

☒ See Attached Document (Notary to cross out lines 1–6 below)

☐ See Statement Below (Lines 1–5 to be completed only by document signer[s], *not* Notary)

Signature of Document Signer No. 1

Signature of Document Signer No. 2 (if any)

State of California

County of Orange

Subscribed and sworn to (or affirmed) before me on this

17th day of July, 20 17, by
Date Month Year

(1) Walter Holloman
Name of Signer

proved to me on the basis of satisfactory evidence
to be the person who appeared before me (.) (.)

(and

(2) _____
Name of Signer

proved to me on the basis of satisfactory evidence
to be the person who appeared before me.)

Signature

Ellen Hall-Burns
Signature of Notary Public



Place Notary Seal Above

OPTIONAL

*Though the information below is not required by law, it may prove
valuable to persons relying on the document and could prevent
fraudulent removal and reattachment of this form to another document.*

Further Description of Any Attached Document

Title or Type of Document: Stockholder Disclosure Certification

Document Date: July 17, 2017 Number of Pages: 1

Signer(s) Other Than Named Above: N/A





Request for Contract Update

Pursuant to the terms of contract number R171405 for Managed Print Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Toshiba America Business Solutions, Inc. hereby provides notice of the following update on this date 08/28/20.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐

Authorized Distributors/Dealers

_____ Addition
 _____ Deletion
 _____ Supporting Documentation

☒

Price Update

1. Customer Facing Price deck; and
2. OMNIA only Price Deck -

☐

Products/Services

_____ New Addition
 _____ Update Only
 _____ Supporting Documentation

☐

Discontinued Products/Services

_____ Supporting Documentation

☐

States/Territories

_____ Supporting Documentation

☒

Other Additional Supplemental

Contract Documents:

1. Master Software Services Agreement (MSSA) and 2. Statement of Services (SOS)

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

The MSSA and the SOS will be used for professional services engagements which involve software purchase, installation and implementation

Submitted By: _____

Name: Walter Holloman

Title: VP Enterprise Administration

Contact:

Rick Jackson, Sr. Contracts Specialist.
 (949) 662-6089

Email Address: rick.jackson@tabs.toshiba.com

Region 4 ESC:

DocuSigned by:

Robert Zingelmann

0B1D33BB0130490...

☐ **Approved by Email: Date** 9/30/2020 | 7:25 AM PDT

☐ **Denied by Email: Date** _____



Master Software and Services Agreement

This SOLUTIONS AGREEMENT ("Agreement") is entered into as of the Effective Date by and between Toshiba America Business Solutions, Inc. a California corporation with an address of 25530 Commercentre Drive, Lake Forest, CA 92630 ("TABS") including its division Toshiba Business Solutions ("TBS"), (collectively or individually TABS and TBS shall be referred to as the "Contractor") and the Client specified below ("Client").

1. DEFINITIONS.

As used in this Agreement and in addition to any other terms defined herein, the following defined terms will have the following meanings:

1.1. "Client" means Alltech

1.2 "Data Management Services or "DMS" means the Internet-based transactional application and database services provided by Contractor or its subcontractors that are accessible to Client via a Web browser through the Internet for managing business processes and information.

1.3 "Effective Date" shall be the date the Client or Contractor executes the Agreement, whichever is later in time.

1.4. "Initial Term" means the initial 36 month term commencing on the later of the Effective Date or the date that Client is first granted access to the DMS.

2. SERVICES AND LICENSES.

2.1. Contractor, or its subcontractor, will provide to Client the following services, to the extent, and only to the extent, set forth on mutually agreed Statement of Services (each, a "Statement of Services" or "SOS"), according to the terms of this Agreement: (i) software licenses; (ii) access to a cloud-based and/or local server for data management ("Data Management Services" or "DMS"); (iii) implementation of the DMS by integrating Client's internal information systems with the DMS ("Implementation Services"); (iv) consulting and software integration services ("Consulting Services"); (v) Client care and support services ("Support Services"); (vi) outsourced business processing services ("BPO Services"); and (vi) other DMS projects ("Project Services"). The SOS is attached as Schedule A (the "Services"). Each SOS will include a description of each Service, the fee corresponding to each Service, and indicate whether the fee is recurring or nonrecurring. In the event of a conflict or inconsistency, this Agreement takes precedence over the SOS.

2.2. Contractor, or its subcontractor, may develop modifications to the DMS and/or new software programs (collectively, the "Developed Software"). Client waives any and all proprietary right or interest in any requested changes, modifications, suggestions, or comments communicated by Client to Contractor, or its subcontractor, and assigns to Contractor, or its subcontractor, any and all rights therein. Contractor, or its subcontractor, reserves all rights in the Developed Software, including, but not limited to, all intellectual property rights therein. Contractor, or its subcontractor, hereby grants to Client a non-exclusive, non-transferable, fully paid up license to use the Developed Software solely for use with the DMS and subject to the access limitations in Section 3.

3. ACCESS TO THE SERVICES AND/OR DMS AND PERMITTED USE.

3.1. Subject to the terms, conditions and limitations set forth in this Agreement, Contractor shall grant Client a non-exclusive, non-transferable (except as set forth herein), license, for the duration of the Term, to the Software and/or access and use the Services and/or DMS as set forth in Section 2.1. The Service and/or DMS offers access to the functionalities of the Software. The functionalities available as part of the Service may vary from time to time, provided however that removed functionality will be replaced with other functionality permitting performance of substantially the same fundamental activities. Client is responsible for using the License and materials therein in a manner that complies with the applicable requirements but shall not use the Services that would subject Contractor to additional regulatory requirements.

3.2. Client is responsible for ensuring that the Services and/or DMS shall only be accessed and used by individually named users who are employees of Client, Client Affiliates or Contractors and who are provided with a User ID by Contractor or its subcontractor. No more than one designated user shall have access to each User ID and Client shall ensure that User IDs are not shared. Client shall be responsible for all activities that occurs under each User ID and shall be liable for Contractor for any acts and omissions of each designated User. Contractor is not responsible for monitoring Client's internal access process or Client's internal access authorization outside the United States.

3.3. Client will not remove any proprietary notices of Contractor, or its subcontractor, or third parties found in or on the DMS or the Developed Software. Client shall not, and shall not allow third parties, to attempt to copy, modify, disassemble, or reverse engineer the DMS or the Developed Software. The DMS in object code and source code form, and all rights in the Services or DMS, including but not limited to all intellectual property rights therein, are and will remain the exclusive property of Contractor, or its subcontractor. Client will have no claim of ownership or any intellectual property rights in the Services or DMS. No rights other than those specifically stated herein are granted to Client, and Client will have no right to permit third-party access to the Services or DMS.

3.4. Client and Client Affiliates may use the Services and/or DMS to process its and their own data for its and their own internal and commercial business purposes, including data collection and reporting activities which Client or any Client Affiliate performs on behalf of its clients, provided, however, that Client shall not, and will ensure that Client Affiliates shall not directly or indirectly resell or sublicense the Licenses Services or purport to do so. Client shall not download, copy, decompile, revise, reverse engineer, modify or derive source code from the Services and/or DMS.



Master Software and Services Agreement

4. PAYMENTS.

4.1. For the Services provided under this Agreement, Client will pay to Contractor the fees in the amount and manner set forth in the applicable SOS. All fees and expenses incurred by Contractor in the performance of the Services will be billed to Client in advance on a monthly basis unless stated otherwise in the applicable SOS, in which case the terms of the applicable SOS will control. Contractor may adjust the rates and charges applicable during the following the expiration of the Initial Term upon at least ninety (90) days prior written notice. All fees paid and expenses reimbursed under this Agreement will be in U.S. dollars.

4.2. The applicable SOS may specify certain fees to be paid by electronic funds transfer. For those fees to be paid by electronic funds transfer, Client hereby authorizes Contractor to initiate an electronic funds transfer from Client's bank account indicated in Schedule B in an amount equal to the fees set forth in the applicable SOS in accordance with the payment terms set forth in this Agreement and/or the applicable SOS. All payments made by electronic funds transfer will be paid in immediately available funds. For those fees payable to Contractor under this Agreement that are not paid by electronic funds transfer, Client will pay Contractor the invoiced amount within fifteen (15) days after Client's receipt of an invoice from Contractor.

4.3. Contractor may assess Client a late fee of 1½% per month (not to exceed the maximum allowed under state law) on all balances not paid when due. Client agrees to pay any and all costs incurred in the collection of charges due and payable, including but not limited to reasonable attorneys' fees, whether or not a lawsuit or other legal proceeding is instituted. Contractor, at its option, may suspend the Services, in whole or in part, if Contractor does not receive an amount due and owing under this Agreement within thirty (30) days after the due date. Contractor reserves the right to suspend all Services if Client is not current on all payment obligations to Contractor or its Subcontractors for the Services and all other obligations, including but not limited to equipment lease obligations.

4.4. Client will pay, or reimburse Contractor for, any out-of-pocket expenses, including, without limitation, travel and travel related expenses, incurred by Contractor at the request of or with the approval of Client in connection with the performance of this Agreement. Reasonable and customary expenses incurred by Contractor, including without limitation expenses incurred for travel, local transportation, lodging and meals, will be billed to Client at Contractor's actual cost.

5. TAXES.

Client will pay all sales, use, transfer, privilege, excise, charges, surcharges or other taxes, and all duties, whether international, national, state or local, however designated, which are levied or imposed by reason of the transactions contemplated hereby (collectively, the "Taxes"); excluding, however, income taxes on profits which may be levied against Contractor. In addition to the fees specified in the applicable SOS, the amount of any Taxes applicable to the transactions contemplated hereby will be paid by Client, or in lieu thereof, Client will provide Contractor with a tax exemption certificate acceptable to the applicable taxing authorities.

6. USE OF CLIENT'S DATA.

Client's information is proprietary to Client and Contractor, or its subcontractor, will not use for itself nor disclose to any third party any information that is identifiable to Client or to employees of Client without the express written consent of Client. Client shall permit Contractor, or its subcontractor, to use data obtained from Client and others to prepare statistical analyses, provided that Contractor, or its subcontractor, will not reveal information identifiable to any person or specific Client.

7. SERVICES AND DMS.

7.1. To the extent Contractor or its subcontractors provide DMS hosting services, such hosting services will be made available to Client twenty-four hours a day, seven days a week less (i) scheduled DMS, hardware or service maintenance; (ii) downtime resulting from the acts or omissions of Client or Client's employees, agents, contractors, or vendors, or anyone gaining access to the DMS by means of Client's passwords or equipment; (iii) a failure of the Internet and/or the public switched telephone DMS or other event described in section 15 herein; or (iv) the occurrence of any event that is beyond Contractor, or its subcontractor's, reasonable control (collectively, "Excusable Downtime"). Contractor, or its subcontractor, warrants that the Services and DMS will be available to Client at least 95% of the time during each month, excluding Excusable Downtime ("Uptime Warranty"); provided that Client satisfies the hardware and communication requirements set forth in the Services and/or DMS documentation and is otherwise current on all payment obligations to Contractor and its Subcontractors.

7.2. If the Services and/or DMS is down more than the Uptime Warranty during a month, then upon client request Contractor will credit to Client a pro-rated portion of the recurring fees set forth in the Initial SOS in the first month of the next succeeding calendar quarter following the failure. For purposes of this Section 7.2, "pro-rated portion of the recurring fee" means the product obtained by multiplying the applicable recurring fee during the month of the failure by a fraction, the numerator of which will be the number of hours that the Services and/or DMS did not satisfy the Uptime Warranty (i.e. the excess of actual downtime over Excusable Downtime in the applicable month), and the denominator of which will be the total number of hours of the Uptime Commitment during the month that such failure occurred. THE FOREGOING REFUND WILL BE CLIENT'S SOLE AND EXCLUSIVE REMEDY FOR CONTRACTOR'S FAILURE TO COMPLY WITH THE UPTIME COMMITMENT IN THIS SECTION 7.2 AND CLIENT HEREBY DISCLAIMS ALL OTHER REMEDIES AVAILABLE IN LAW AND EQUITY RELATED TO THE UPTIME WARRANTY.



Master Software and Services Agreement

8. WARRANTIES AND INDEMNIFICATION.

8.1. Client represents and warrants (i) that Client either owns or has the right to authorize the reproduction of any hardcopy or electronic records provided to Contractor, or its subcontractor, (ii) the documents, materials or other records provided to Contractor, or its subcontractor, do not infringe any United States copyright, trademark, patents, trade secrets or other proprietary rights of any third-party. Client agrees to indemnify and hold Contractor harmless from any and all claims by any third-party that the documents, materials or records provided by Client pursuant to this Agreement infringe upon the third-party's intellectual property rights, proprietary rights or were otherwise reproduced or processed in an unauthorized manner and (iii) the Services do not violate a federal, state or municipal law or regulation. Client will indemnify and hold Contractor and its affiliates, officers, directors, shareholders, employees, agents and representatives harmless from and against all damages, costs, expenses, and liabilities, including without limitation, reasonable attorneys' fees and expenses, from any third party claim of any kind against Contractor arising from Client's breach of this Agreement or negligence or willful misconduct arising in whole or in part under this Agreement.

8.2. Contractor represents and warrants (i) that Contractor either owns or has the right to grant the access license set forth herein, and (ii) that the Services do not infringe any United States copyrights, trademarks, patents, trade secrets, or other proprietary rights (collectively, "IP Rights") of any third party. Contractor will indemnify and hold Client harmless from and against any damages, costs, expenses and liabilities, including reasonable attorneys' fees, from any third party claims against Client arising from the breach of the representations and warranties set forth in this Section 8.2. The indemnification obligations are contingent upon Contractor being promptly notified of such claim, having the sole authority to defend or settle such claim, and receiving the reasonable assistance of Client in connection therewith at Contractor's expense. Notwithstanding the foregoing, Contractor will have no indemnification obligation hereunder with respect to claims based on: (i) use of the Services and/or DMS except in accordance with this Agreement and Contractor's written instructions; (ii) the combination of the Services and/or DMS with any other software or hardware; (iii) modifications of the Services and/or DMS not made by Contractor, or its subcontractor; or (iv) Client's failure to implement changes recommended by Contractor, or its subcontractor, if the infringement would have been avoided in the absence of such combination, modifications or failure to implement recommended changes.

8.3. DISCLAIMER OF WARRANTIES. EXCEPT AS EXPRESSLY INDICATED IN THIS SECTION 8, THE SERVICES AND/OR DMS ARE PROVIDED "AS IS" AND NEITHER PARTY MAKES ANY EXPRESS OR IMPLIED WARRANTIES, CONDITIONS OR REPRESENTATIONS TO THE OTHER PARTY WITH RESPECT TO THE DMS OR THE SERVICES PROVIDED HEREUNDER OR OTHERWISE, WHETHER ORAL OR WRITTEN, EXPRESS, IMPLIED OR STATUTORY. WITHOUT LIMITING THE FOREGOING, ANY IMPLIED WARRANTY OR CONDITION OF MERCHANTABILITY, AND THE IMPLIED WARRANTY OR CONDITION OF FITNESS FOR A PARTICULAR PURPOSE ARE EXPRESSLY EXCLUDED AND DISCLAIMED.

9. TERM AND TERMINATION.

9.1. Following the expiration of the Initial Term of this Agreement, this Agreement will automatically renew for additional successive terms of one (1) year (each a "Renewal Term"), unless either party provides written notice to the other party at least sixty (60) days prior to the end of the then current term of its intent not to renew the term of this Agreement.

9.2. In the event that either party hereto materially defaults in the performance of any of its duties or obligations under the Agreement and does not substantially cure such default within thirty (30) days after receiving written notice specifying the default, then the non-defaulting party may, by giving written notice thereof to the defaulting party, terminate this Agreement as of a date specified in such notice of termination. Termination of this Agreement for cause will terminate any SOS or SOS then in effect.

9.3. Termination of this Agreement by either party pursuant to the provisions of this Section 9 shall terminate each party's obligations under this Agreement except for the provisions of Sections 4, 5, 6, 8, 9.3, and 10 all of which shall survive termination of this Agreement.

9.4. Client may terminate this Agreement during the Initial Term or any Renewal Term, upon sixty (60) days advance written notice to Contractor, without cause if Client pays Contractor a cancellation fee equal to one hundred (100) percent of the average actual fees charged for the prior four (4) month period, multiplied by the remaining billable months in the then applicable Initial Term or Renewal Term. Client agrees to pay any Cancellation Fee within fifteen (15) days of any specified early termination event. Client acknowledges that such Cancellation Fee is not a penalty, but is intended to be liquidated damages, the actual damages being difficult to determine in advance. Payment of the Cancellation Fee is the sole remedy for Client's early termination.

10. LIMITED LIABILITY.

10.1. CLIENT AGREES THAT TOSHIBA, SUBCONTRACTORS AND ALL AFFILIATES' OFFICERS, DIRECTORS, EMPLOYEES, SHAREHOLDERS, AGENTS, LICENSORS, OR REPRESENTATIVES WILL NOT BE LIABLE FOR ANY INCIDENTAL, INDIRECT, SPECIAL, EXEMPLARY OR CONSEQUENTIAL DAMAGES, INCLUDING BUT NOT LIMITED TO, DAMAGES OR COSTS INCURRED AS A RESULT OF LOSS OF TIME, LOSS OF SAVINGS, LOSS OF PROFITS, LOSS OF DATA OR LOSS OF GOODWILL, WHETHER FORESEEABLE OR UNFORESEEABLE, THAT MAY ARISE OUT OF OR IN CONNECTION WITH THIS AGREEMENT, INCLUDING, BUT NOT LIMITED TO, DAMAGES OR COSTS RESULTING FROM THE USE OR INABILITY TO USE THE DMS OR SERVICES, EVEN IF TOSHIBA HAS BEEN NOTIFIED OF THE POSSIBILITY OR LIKELIHOOD OF SUCH DAMAGES OR COSTS OCCURRING, AND WHETHER SUCH LIABILITY IS BASED ON CONTRACT, TORT, NEGLIGENCE, STRICT LIABILITY, PRODUCTS LIABILITY OR OTHERWISE..

10.2. EXCEPT FOR A DATA BREACH, IN NO EVENT WILL THE COLLECTIVE LIABILITY OF TOSHIBA, SUBCONTRACTORS, OR ITS AFFILIATES FOR ANY DAMAGES INCURRED BY CLIENT EVER EXCEED THE FEES RECEIVED BY TOSHIBA UNDER THIS AGREEMENT DURING THE



Master Software and Services Agreement

TWELVE MONTHS PRIOR TO THE TIME AT WHICH THE DAMAGES AROSE REGARDLESS OF THE FORM OF ACTION, WHETHER BASED ON CONTRACT, TORT, NEGLIGENCE, STRICT LIABILITY, PRODUCTS LIABILITY OR OTHERWISE. TO THE EXTENT TOSHIBA OR ITS SUBCONTRACTOR IS IN BREACH OF SECTION 13, TOSHIBA'S ENTIRE LIABILITY IS LIMITED TO DIRECT, PROVEN DAMAGES BUT IN NO EVENT MORE THAN ONE HUNDRED THOUSAND DOLLARS (\$100,000.00) PER OCCURANCE AND TWO HUNDRED FIFTY THOUSAND DOLLARS (\$250,000.00) IN THE AGGREGATE.

10.3. SHIPPING TERMS ARE FOB SHIPPING POINT. TOSHIBA IS NOT RESPONSIBLE FOR DAMAGES INCURRED IN CONNECTION WITH THE PACKAGING, SHIPMENT OR DELIVERY OF DOCUMENTS, FILES OR BOXES FROM CLIENT LOCATION TO TOSHIBA, OR ITS SUBCONTRACTOR, FACILITIES.

11. NOTICES.

Any notice, approval, request, authorization, direction or other communication under this Agreement, except for billing and payment communication pursuant to section 4, shall be given in writing and shall be deemed to have been delivered and given for all purposes (i) on the delivery date if delivered personally to the party to whom the same is directed; (ii) one business day after deposit with a commercial overnight carrier, with written verification of receipt, or (iii) five business days after the mailing date whether or not actually received, if sent by U.S. certified mail, return receipt requested postage and charges pre-paid or any other means of rapid mail delivery for which the receipt is available, to the address of the party set forth at the end of this document.

To Contractor: 25530 Commercentre Drive
Lake Forest, CA 92630

With a Copy to: TABS Legal Department
25530 Commercentre Drive
Lake Forest, CA 92630

To Client: Alltech
3031 Catnip Hill RD
Nicholasville, KY 40356

12. SCHEDULES AND EXHIBITS.

The following Schedule(s) and Exhibit(s) are attached to and made a part of this Agreement by this reference:

Schedule A: Statement of Services

13. DATA PROTECTION, SUBCONTRACTORS, DATA BREACH NOTIFICATION.

13.1 The Parties acknowledge and agree that (i) Client will be and remain the controller of the client material for purposes of the applicable laws relating to data privacy, personal data, transborder data flow and data protection; (ii) Client is the party instructing Contractor in relation to the use of the Client materials for activities including emailing, data collection, and reporting, and (iii) Contractor or its subcontractor will be processing Client materials on Client's behalf.

13.2 Pursuant to Section 13.1, Contractor (i) does not participate in Client's or Client's Affiliates selection of the individuals targeted by e-mails or questionnaires or individuals to whom data or access to reports is provided; (ii) does not influence or control the type of data and information gathered from individuals or the content of the material displayed to individuals, and (iii) does not influence or control the use and distribution of the data and information collected or inputted by Client or Client Affiliates.

13.3 Contractor shall maintain and shall ensure any third-party subcontractor maintains commercially reasonable technical and organizational processes to protect (i) against the unauthorized access to such Personal Data; and (ii) against accidental loss or destruction of or damage to such Personal Data held or processed by it all times in accordance with generally accepted industry practice.

13.4 Client hereby authorizes Contractor to use third party suppliers to manage the Services and/or DMS and the hosting environment therein as of the Effective Date.

14. INSURANCE.

During the Term, and for a period of three (3) years after its termination or expiration, the parties shall procure and maintain with a reputable insurance company, the following insurance coverage:



Master Software and Services Agreement

14.1 During the Term, and for a period of three (3) years after its termination or expiration, Contractor shall procure and maintain the following insurance coverage: (i) for purposes of Contractor’s obligations set forth in section 13.3, Contractor shall maintain cybersecurity coverage in an amount no less than as required under section 10 herein, and (ii) for purpose of Contractor's indemnity obligations set forth in section 8 herein, general liability coverage with limits as required under section 10 herein.

14.2 During the Term, and for a period of three (3) years after its termination or expiration, Client shall procure and maintain the following insurance coverage: for purpose of Client’s indemnity obligations set forth in section 8 herein, general liability coverage with limits no less than \$100,000.00 per occurrence and \$250,000 aggregate.

14.3 Upon request by either party, either Contractor or Client, as the case may be, will provide proof of insurance coverage. In the event that any such insurance coverage is canceled, terminated or not renewed, Contractor or Client, as the case may be, shall immediately notify the other party of such action and shall procure replacement insurance coverage without delay.

15. MISCELLANEOUS.

In the event that either party’s performance is delayed, prevented, obstructed or inhibited because of any act of God, fire, casualty, delay or disruption in transportation or utilities flood, war, strike, lockout, epidemic, destruction or shutdown of facilities, shortage or curtailment, riot, insurrection, governmental acts or directives, any full or partial failure of any communications or computer DMS or any cause beyond such party’s reasonable control, the party’s performance will be excused and the time for the performance will be extended for the period of delay or inability to perform resulting from such occurrence. The occurrence of such an event will not constitute grounds for a declaration of default by either party. Client shall not assign or otherwise transfer all or any or of its rights, obligations or interest under this Agreement without the written consent of Contractor, which shall not be unreasonably withheld, and any attempt to do so shall be void and of no force or effect for any purpose whatsoever and shall constitute a breach of this Agreement. The failure of either party to insist upon the performance of any provision herein or to exercise any right or privilege granted to it hereunder will not be construed as a waiver of such provision or any provisions herein, and the same will continue in full force. The various rights and remedies given to or reserved by either party herein or allowed by law, are cumulative, and no delay or omission to exercise any of its rights will be construed as a waiver of any default or acquiescence, nor will any waiver of any breach or any provision be considered an acceptance of any continuing or subsequent breach of the same provision. The Agreement and the Services will be governed by and interpreted in accordance with the internal laws of the state of California, excluding its conflict of law rules. Any action, suit, or other proceeding shall be brought by either party against the other party in a State or Superior court of competent jurisdiction in Orange County, California. Both Parties hereby submit to the exclusive jurisdiction of such courts and waive any objection to jurisdiction or venue in any such proceeding.

This Agreement, together with the exhibits attached hereto which are hereby incorporated herein, sets forth the entire agreement between the parties relating to the subject matter hereof, and supersedes any and all prior agreements of the parties with respect to the subject matter hereof. No change, amendment or modification of any provision of this Agreement shall be valid unless set forth in a written instrument signed by the duly authorized representatives of both parties. This Agreement may be executed in counterparts, each of which shall be deemed an original and all which together shall constitute one and the same document.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their duly authorized representatives and made effective as of the Effective Date.

CLIENT NAME: Alltech
ADDRESS: 3031 Catnip Hill Rd., Nicholasville, KY 40356

BY: _____
NAME: _____
TITLE: _____
DATE: _____

TOSHIBA AMERICA BUSINESS SOLUTIONS, INC.:
ADDRESS: _____

BY: _____
NAME: _____
TITLE: _____
DATE: _____



STATEMENT OF SERVICES ("SOS")

for

Customer - <enter Customer Name>

Services - <enter Solution Name>

Customer

<Enter Customer Principal Contact Name>

Printed Name

<Enter Customer Principal Title>

Printed Title

Signature (Authorized Customer)

<enter Customer SOS Signing Date>

Date

Contractor

<Enter Contractor Rep Contact Name>

Printed Name

<Enter Contractor Rep Title>

Printed Title

Signature (Authorized Contractor)

<enter Contractor SOS Signing Date>

Date

This Statement of Services ("SOS") is made by and between Toshiba America Business Solutions, Inc. ("TABS"), including its division Toshiba Business Solutions ("Contractor"), with its headquarters located at 25530 Commercentre Drive, Lake Forest, CA 92630 (collectively or individually TABS and Contractor shall be referred to as the "Contractor"), and <enter Customer Name> located at <enter Customer Location> (the "Customer").

This SOS describes the project and details the services and deliverables (hereinafter collectively known as "Project Services") associated with the <Enter Project Name> project (the "Project").

Project Services shall be provided pursuant to the "Project Contract" which consists of (i) this SOS together with (ii) the Master Software and Services Agreement ("MSSA") dated <Insert specific MSSA Name and date > between Contractor and its Customer (the "Services Agreement"). This SOS is subject and subordinate to the MSSA. To the extent the terms and conditions of the Services Agreement and SOS conflict, the MSSA shall prevail.

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1. Project Contacts

Contractor Office Details	
Contractor Region	
Address Line1	
Address Line 2	
City, State, ZIP City, State. ZIP	
Phone Number	
Fax Number	
Contractor Sales Rep. Name	
Contractor Consultant Name	
Contractor Analyst Name	
Customer Number	
Contract Number	

Customer Details		
Customer Name		
Customer Contact Person		
Customer Address Line-1		
Customer Address Line-2		
City, State, ZIP		
Telephone #:		Ext:
Fax Number:		
Email Address:		
Customer Number:		
Contract Number:		

2. Introduction

Customer's acceptance of this SOS shall be authorization for Contractor's performance of the Project Services set forth in this SOS. Contractor reserves the right to utilize subcontractors and sub-subcontractors (collectively known as "Sub-contractors") in performance of the Project Services. Contractor represents that all its Sub-contractors (i) will be competent to perform the Project Services; (ii) will exercise commercially reasonable standards in performing these Project Services; and (iii) will comply with all terms and conditions applicable to Contractor in the performance of the Project Services.

The purposes of the SOS are to (i) specify the work to be completed by the Contractor during phases of the Project; (ii) detail the obligations of the Contractor and the Customer; and (iii) set forth the Project schedule and fees.

Contractor has prepared this SOS to detail the scope of Project Services and costs for the Project Services. The costs stated were derived by drawing from Contractor's experience with similar engagements and using preliminary information received from Customer.

The information in this SOS supersedes all previous estimates or verbal discussions on the project. This document is intended for Customer and Contractor only and cannot be distributed to persons or third parties not directly involved with this project without express written consent of both Customer and Contractor.

3. Project Objective

Based on the agreed upon business requirements, Contractor will provide design, implementation, training, and support services to the following locations:

--	--

4. Project Scope

Contractor has identified the need to deploy Software and provide Professional Services for the implementation. Contractor will provide the following services to Customer:

4.1. In-Scope Functionality

- Consult with Customer personnel to implement Software
- Educate the Customer IT personnel on the features of Software
- Deploy and integrate Software
- Assist Customer IT personnel in the configuration of Software
- Training
 - Administrative Training
 - End user to user to use the Software

See the attached **Exhibit A, Project Plan** for more specific project tasks.

Note: Attach a sample Project Plan as **Exhibit A** at the bottom of this SOS. Remove this note before submitting this SOS to Customer.

4.2. Out of Scope Functionality:

- Any activity not defined in the In-Scope functionality section of this document

5. Project Deliverable(s)

Deliverable(s):

Based on the agreed upon business requirements, Contractor will provide the following:

1. Solution Design (Functional Design Document)
2. Software Deployment and Configuration
3. Documentation:
 - Project Plan
 - This Statement of Service (SOS)
 - Acceptance Documents (project signoff)
 - Software documentation is provided with the Contractor provided Software
 - User Manual
 - Installation & Administration Manual
 - Configuration Documentation
 - User Acceptance Testing Recommendations
 - Administrative Training Materials

Refer to your Microsoft Teams Site for the Solutions System Requirements Options.

NOTE: It is the responsibility of the Customer to meet the minimum installation pre-requisites provided to them prior to the installation of the software.

6. Services

Contractor will provide the following services:

REPLACE THIS LINE WITH CONTENT for the specific solution being implemented. Remove the instructions text prior to submission of this SOS to Customer.

Refer to your Microsoft Teams Site for the Solutions Services Options.

***Note: Please reference the Project Plan for a complete list of Services provided.**

7. Professional Services and License Fees

Cloud Subscription Fees Language: Adjust as needed for your opportunity.

This is a fixed fee engagement. Any changes to this SOS will require a Change Order executed and agreed upon by both parties. Contractor cannot perform work outside of the scope of this SOS without an authorized Change Order signed by Customer.

Services Fees

Initial Investment	\$<Enter Initial Customer’s Payment Here>
License Fees (includes M&S)	\$<Enter Licensing Fee Here> (renewable annually)

This document is valid for a period of 30 days from the cover date; after this date it may be revised upon consent by CONTRACTOR.

Expenses associated with travel, overnight stays, etc., for the duration of this project are included in the estimate of this project.

See Exhibit B – Price List for itemized pricing quote

Note: Attach a sample Price List as Exhibit B at the bottom of this SOS. Remove this highlighted note prior to submission of this SOS to Customer.

8. Acceptance Milestones

Contractor has created the following testing and acceptance milestones to enable successful completion of the project to the satisfaction of both Contractor and Customer. These milestones are used to demonstrate the successful execution of the required services for Customer and this project.

During this project, Contractor may request that you initial and date each milestone to signify acceptance. If additional milestones other than listed below are required, Contractor reserves the right to document and incorporate a Change Order to this SOS.

Project Milestones

Please refer to **Exhibit A, Project Plan** for project detail.

Notes:

The milestones table below is intended as a sample. Update as needed.

Append a sample project plan as **Exhibit A** to this SOS. Remove these notes prior to submission of SOS to Customer.

Milestone	MilestoneDate
Phase One - (Implement DRMS for HR)	
1. Initiation and planning complete	6/14/2019
2. Software configuration complete	7/12/2019
3. Workflow design complete	7/23/2019
4. System testing complete	7/26/2019
5. User acceptance testing (UAT) complete	8/2/2019
6. Training complete	8/9/2019
7. User Acceptance Signoff	8/15/2019
Project Complete	8/15/2019

9. Completion Criteria

When the services detailed in this SOS and associated Project Plan have been completed and demonstrated, the project will be considered complete and Contractor will request Customer signoff of the attached **Exhibit C, Solutions Delivery and Acceptance** within 15 days of Project Plan completion.

10. Change Management

While this SOS is intended to provide, as much as possible, a clear understanding of the responsibilities of the parties concerning these Project Services, it is not intended to encompass every conceivable obligation and responsibility that may arise.

Circumstances encountered during the performance of these services that warrant additional time or expense could result in the inability to deliver the services detailed within this SOS. Changes to the scope, assumptions, personnel, environment, dependencies, timeline, Software or Deliverables will be communicated in writing and agreed to by both Contractor and Customer via Contractor's Project Management personnel. A Change Order Authorization ("COA") form may be added to this agreement to amend and set forth the effective date, purpose, description and price, if applicable.

The work required to address these changes will be scoped and presented to Customer as a COA with any additional time, materials or cost. The following list provides a detailed process to follow if changes to the scope of this SOS are required.

- A COA will be the vehicle for communicating change and will be prepared by the Contractor lead Solutions Analyst assigned to this project. The COA must describe the change, the reason for the change, and the effect the change will have on the project.
- Both Project Managers will review the proposed change and approve. The review will determine the effect the COA will have on price, schedule, and other terms and conditions of this SOS.
- A written COA must be signed by both parties to authorize the implementation of any changes. See the attached **Exhibit D, SOS Change Order Authorization**.

11. Support

Contractor will provide implementation support for this project through to its completion. This includes but is not limited to ensuring installed applications are performing to manufactures specifications.

Upon completion of the project, Customer will have access to the implemented solution's support Engineers for technical issues. Support will continue to be available throughout the term of the contract and upon renewal of the contract.

Please Refer to **Exhibit E, Proposed Support Escalation Process** for support details

Note: Append Support Escalation Process instructions as Exhibit E. Remove these notes prior to submission of SOS to Customer.

12. SOS - Assumptions

The following are the general assumptions on which this SOS and Professional Services Fee are based. If any of these assumptions either change or are incorrect a COA may be required, which may result in additional Professional Services fees.

- Building environmental conditions that are within equipment specifications for airflow, temperature, humidity, and electrical quality.
- Access to equipment and facilities will be unimpeded. If access delays occur, work may be considered out of scope and may be required to be done outside of business hours at an overtime premium. Normal hours are Monday through Friday 8 a.m. to 5 p.m. local time, excluding holidays.
- Cabling and WAN Data Communication Lines are properly installed and tested. Contractor is not responsible for any improper cabling or issues involving telecommunications lines. All troubleshooting and corrective action will be billed outside of this SOS on a time and materials basis.
- Contractor is not responsible for any conflicts with existing hardware or software that is no longer supported by the manufacturer.
- Contractor is only responsible for integration tasks outlined in this proposed SOS. Any work outside of this SOS will be handled through a COA Process, which may require additional billable time and materials. Customer will be informed before any out of scope work is performed.
- Contractor will have access to Customer facilities and technical resources for the completion of this project and may conduct a substantial portion of the project work offsite at its own facilities.
- Deliverables and related activities have been explicitly defined herein, and anything not specifically included, but desired to be completed is to be addressed through the change management process.
- All systems will be installed in US English (other localized language configurations can be provided at an incremental cost and with a potential impact to delivery times).

13. Customer Responsibilities

The “Scope of Service – Details” is the Software specific activities that are defined as the responsibility of Customer. If any of these responsibilities either change or are incorrect a COA may be required, which may result in additional Professional Services fees. Please review this section to make sure these responsibilities are correct.

- Ensure that all applications and data are successfully backed up prior to Contractor beginning work. Contractor is not responsible for any lost information.
- Provide original manufacturer documentation for all existing hardware and software.
- Provide technical and application support for configuration and testing of Customer specific information. Contractor does not warrant Customer applications.
- Provide systems personnel for the project familiar with all aspects of Customer’s enterprise configuration – security, remote access, domain structure, WAN/LAN connectivity, applications used for this project – to work in conjunction with the Contractor team on this implementation. Additionally, a desktop technician may be required to perform Customer -side duties.
- Communicate the project to appropriate users.
- Make available all the appropriate resources, systems, network access, reports and any/all other data elements required for Contractor to complete the deliverables and other research necessary to complete this project as contained herein.

- Provide a dedicated project manager to provide management, reporting, day to day project tracking, move/add/change requirements, and cross coordination of requirements.
- Network configuration information to assist in solution design
- Deploy Software with the assistance of Customer IT Personnel to Customer desktops (if required)
- Network connectivity between all solution components
- Identify a Project Sponsor with sign-off authority and ability to facilitate Customer stakeholder participation
- Provide the resources to complete Customer responsibilities defined in the Deliverables section of this SOS.
- Provide access to key personnel and information needed to complete the project.
- Provide access to technology resources with an understanding of the hardware and software environments contemplated in this project.
- Provide the appropriate physical and network access to onsite resources, including IT areas and all necessary fees, licenses, and release forms, related to photos, logos, and imagery that are to be provided to Contractor.
- Provide a workspace for Contractor staff to use onsite.
- Report on any Customer technical or resource issues that would delay, hinder or adversely affect the deployment of the solution or its performance in the Customer environment.
- Allow for the distribution of Software upgrades to Customer PC's as needed.
- Accept title and/or license upon delivery/installation for product and/or software purchased if applicable.
- Sign appropriate Contractor finance document for leased or financed transactions

14. Contractor Responsibilities

The following are the Software specific activities that are the responsibility of Contractor.

- Software license key
- Technical specifications for implementation
- Installation of the Software components
- Email and phone support for the duration of the contract
- Technical Services included in the scope herein
- Configuration of the Software components
- Solution training
- Software updates and patches are included in the Annual Maintenance and Support Agreement
- Support for the download of software updates is included in the Annual Maintenance and Support Agreement.

15. ADDITIONAL TERMS

1. Neither party shall be responsible for circumstances beyond its reasonable control that make its performance impossible or delays its performance under this SOS. To the extent that a party is delayed by such causes, the time to perform will be extended upon mutual agreement and execution of a SOS Change Order Authorization provided for herein, except with respect to the obligation to pay money to the other party, which period shall not be extended.
2. Payment terms are Net 30 days. All amounts more than 30 days past due shall be subject to a one percent (1.5%) monthly late fee or the highest amount allowed by law.

Exhibit A: Proposed Project Plan

Note: Below is a sample Project Plan. Replace this plan with actual project referenced in this SOS. Remove these notes prior to submission of SOS to Customer.

Task Name	Duration	Projected Start Date	Projected End Date
Customer Solution Implementation Project Plan	57d	06/03/19	08/20/19
Initiation and Planning	8d	06/03/19	06/12/19
Resource Allocation	4d	06/06/19	06/11/19
Milestone - Initiation and Planning Complete	1d	06/12/19	06/12/19
Execution	49d	06/13/19	08/20/19
Software Configuration	31d	06/13/19	07/25/19
Milestone - Workflow Design Complete	1d	07/22/19	07/22/19
Install Workstation Clients	4d	07/22/19	07/25/19
Install Solution client software	4d	07/22/19	07/25/19
Milestone - Software Configuration Complete	1d	07/26/19	07/26/19
System Testing	5d	07/26/19	08/01/19
Milestone - System Testing Complete	1d	07/17/19	07/17/19
Maintenance and Support		08/21/19	
Measures and Control		08/21/19	

Exhibit B: Pricing Schedule

Note: Insert actual pricing schedule referenced in this SOS. Remove these notes prior to submission of SOS to Customer.



Exhibit D: Change Order Authorization Form

Statement of Services
Change Order Authorization

PS Project Name: [Insert Project Name]

MSSA Number (if Applicable): [Insert MSSA Number]

Change Order Number: [Insert Change Number]

This Statement of Services Change Order Authorization (“COA”) is made and entered into by and between **Toshiba America Business Solutions, Inc. (“TOSHIBA”)**, located at 25530 Commercentre Drive, Lake Forest, CA 92630, and [CUSTOMER], located at _____ (“CUSTOMER ADDRESS”), collectively “parties”. This COA is hereby incorporated by reference into the Statement of Services (“SOS”) between the Parties as of the Effective Date below. This COA shall continue in effect until the termination or expiration of the SOS, unless sooner terminated in accordance with the terms of the SOS or as indicated herein. Parties agree that this COA hereby amends and/or modifies the referenced SOS as follows:

Effective Date:		
Purpose of Change:		
Change Description (if attachments are necessary, please number sequentially as Appendices)		
Pricing:		
Facsimile and electronic signatures shall have the same effect as written signatures		
The Parties have caused this COA to be executed and each individual whose signature appears below hereby warrants that they are duly authorized to execute this COA on behalf of the Party they represent:		
CONTRACTOR		CUSTOMER
Printed Name:		Printed Name:
Signature:		Signature:
Title:		Title:
Date:		Date:

Exhibit E: Support Escalation Process

Note: Add Support Escalation Process description in this section.

Below is a sample Support Escalation Process. Replace this process with the applicable escalation process. Remove these notes prior to submission of SOS to Customer.

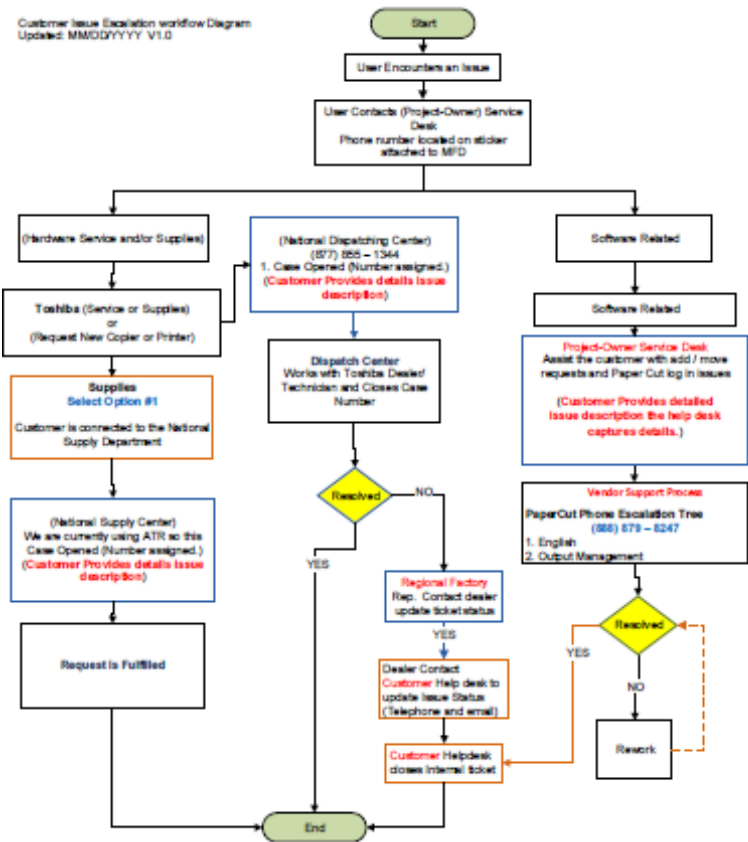


Exhibit F: Business Requirements Document

The Business Requirements Document (“BRD”) outlines the details the business solution for a project including the documentation of Customer needs and expectations. The BRD is intended to highlight the project Scope, Requirements, Assumptions, Constraints, and Risks.

BRD WILL BE PROVIDED BY CONTRACTOR

Exhibit G: Functional Design Document

The Functional Design Document provides an overview of the business issue to be addressed, a mock-up of the User Interface (UI) design, and a plain English synopsis of the logic anticipated. This document provides the customer with the opportunity to approve the high-level design before the effort is made to develop a detailed or technical design.

FDD WILL BE PROVIDED BY CONTRACTOR



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
DIGITAL - MONOCHROME																
ESTUDIO478S	50ppm Mono MFP	\$3,861.00	\$1,888.00	51.1%	\$88.85	\$55.85	\$51.86	\$45.35	\$37.84	\$35.74	\$95.23	\$62.19	\$57.55	\$48.79	\$40.88	\$39.08
KD1061	550 Sheet Drawer - Input Tray	\$274.00	\$242.00	11.5%	\$11.39	\$7.16	\$6.65	\$5.81	\$4.85	\$4.58	\$12.21	\$7.97	\$7.38	\$6.25	\$5.24	\$5.01
KD1060	250 Sheet Drawer - Input Tray	\$178.00	\$167.00	6.1%	\$7.86	\$4.94	\$4.59	\$4.01	\$3.35	\$3.16	\$8.42	\$5.50	\$5.09	\$4.32	\$3.62	\$3.46
KD1062	550 Sheet Lockable Drawer - Input Tray	\$343.00	\$296.00	13.6%	\$13.93	\$8.76	\$8.13	\$7.11	\$5.93	\$5.60	\$14.93	\$9.75	\$9.02	\$7.65	\$6.41	\$6.13
CONNECTIVITY OPTIONS																
MJ1044	Inline Stapler	\$343.00	\$315.00	8.2%	\$14.82	\$9.32	\$8.65	\$7.57	\$6.31	\$5.96	\$15.89	\$10.38	\$9.60	\$8.14	\$6.82	\$6.52
GN1170	MarkNet N8372 Wireless Module	\$69.00	\$69.00	0.0%	\$3.25	\$2.04	\$1.90	\$1.66	\$1.38	\$1.31	\$3.48	\$2.27	\$2.10	\$1.78	\$1.49	\$1.43
GB2080LXK	Forms and Barcode Card	\$469.00	\$365.00	22.1%	\$17.18	\$10.80	\$10.03	\$8.77	\$7.31	\$6.91	\$18.41	\$12.02	\$11.13	\$9.43	\$7.90	\$7.56
GB2090LXK	PRESCRIBE Card	\$246.00	\$193.00	21.6%	\$9.08	\$5.71	\$5.30	\$4.64	\$3.87	\$3.65	\$9.73	\$6.36	\$5.88	\$4.99	\$4.18	\$4.00
GB2100LXK	IPDS Card	\$698.00	\$554.00	20.7%	\$26.07	\$16.39	\$15.22	\$13.31	\$11.10	\$10.49	\$27.94	\$18.25	\$16.89	\$14.32	\$11.99	\$11.47
GB2110LXK	Serial ISP+ SP/BB sidecover	\$172.00	\$124.00	27.7%	\$5.84	\$3.67	\$3.41	\$2.98	\$2.48	\$2.35	\$6.25	\$4.08	\$3.78	\$3.20	\$2.68	\$2.57
GB2120LXK	Fiber ISP+ CoAtII sp/bb sidecover	\$616.00	\$480.00	22.1%	\$22.59	\$14.20	\$13.19	\$11.53	\$9.62	\$9.09	\$24.21	\$15.81	\$14.63	\$12.40	\$10.39	\$9.94
GR1350	Keyboard - English - Same as LE Color	\$411.00	\$347.00	15.5%	\$16.33	\$10.26	\$9.53	\$8.33	\$6.95	\$6.57	\$17.50	\$11.43	\$10.58	\$8.97	\$7.51	\$7.18
GR1360	508 Keyboard + Voice Guidance Kit	\$718.00	\$592.00	17.6%	\$27.86	\$17.51	\$16.26	\$14.22	\$11.86	\$11.21	\$29.86	\$19.50	\$18.04	\$15.30	\$12.82	\$12.25
GB2130LXK	Security Module	\$107.00	\$107.00	0.0%	\$5.04	\$3.17	\$2.94	\$2.57	\$2.14	\$2.03	\$5.40	\$3.52	\$3.26	\$2.76	\$2.32	\$2.21
GB2140LXK	Contact front solutions modules	\$69.00	\$54.00	22.2%	\$2.54	\$1.60	\$1.48	\$1.30	\$1.08	\$1.02	\$2.72	\$1.78	\$1.65	\$1.40	\$1.17	\$1.12
GB2150LXK	Contactless front solutions module	\$232.00	\$181.00	22.0%	\$8.52	\$5.35	\$4.97	\$4.35	\$3.63	\$3.43	\$9.13	\$5.96	\$5.52	\$4.68	\$3.92	\$3.75
MEMORY OPTIONS																
GC1420	256MB User Flash Memory	\$81.00	\$63.00	22.7%	\$2.96	\$1.86	\$1.73	\$1.51	\$1.26	\$1.19	\$3.18	\$2.08	\$1.92	\$1.63	\$1.36	\$1.30
ADDITIONAL OPTIONS																
CASTERBASE479CS	3.5" Caster Base for ES478S, ES389CS/479CS (for taller configurations)	\$299.00	\$233.00	22.2%	\$10.96	\$6.89	\$6.40	\$5.60	\$4.67	\$4.41	\$11.75	\$7.68	\$7.10	\$6.02	\$5.04	\$4.82
STAND479CS	13.5" stand for ES478S, ES389CS/479CS	\$399.00	\$311.00	22.1%	\$14.64	\$9.20	\$8.54	\$7.47	\$6.23	\$5.89	\$15.69	\$10.24	\$9.48	\$8.04	\$6.73	\$6.44
PWRFLTR-S1	Compact Power Filter, 120V/15A, 1 Reptacle, Non-Networked	\$112.00	\$100.00	10.6%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
ESTUDIO2822AM	28 PPM DIGITAL BW MFP	\$3,023.00	\$1,058.00	65.0%	\$49.79	\$31.30	\$29.06	\$25.41	\$21.20	\$20.03	\$53.37	\$34.85	\$32.25	\$27.34	\$22.91	\$21.90
ESTUDIO2822AF	28 PPM DIGITAL BW MFP FAX	\$3,563.00	\$1,247.00	65.0%	\$58.68	\$36.89	\$34.26	\$29.95	\$24.99	\$23.61	\$62.90	\$41.08	\$38.01	\$32.22	\$27.00	\$25.81
GQ1131	Harness kit for coin controller	\$66.00	\$23.00	65.6%	\$1.08	\$0.68	\$0.63	\$0.55	\$0.46	\$0.44	\$1.16	\$0.76	\$0.70	\$0.59	\$0.50	\$0.48
PWRFLTR-XGPCS15D	Next Gen PCS Power Filter, 120V-15 AMPS	\$1,253.00	\$335.00	73.3%	\$15.77	\$9.91	\$9.20	\$8.05	\$6.71	\$6.34	\$16.90	\$11.03	\$10.21	\$8.66	\$7.25	\$6.93
PWRFLTR-EV12015	ESP enVision diagnostic power conditioning system	\$1,298.00	\$184.00	85.8%	\$8.66	\$5.44	\$5.05	\$4.42	\$3.69	\$3.48	\$9.28	\$6.06	\$5.61	\$4.75	\$3.98	\$3.81
PWRFLTR-D5133NT	120/15A power filter & network (2 RECEPT.)	\$1,129.00	\$98.00	91.3%	\$4.61	\$2.90	\$2.69	\$2.35	\$1.96	\$1.86	\$4.94	\$3.23	\$2.99	\$2.53	\$2.12	\$2.03
PWRFLTR-D113Z6T	Surge 120/15 Standalone	\$893.00	\$82.00	90.8%	\$3.86	\$2.43	\$2.25	\$1.97	\$1.64	\$1.55	\$4.14	\$2.70	\$2.50	\$2.12	\$1.78	\$1.70
PWRFLTR-XGPCS1C1	Interface Cable for all ESP XG-PCS and EV series Power Filters	\$108.00	\$30.00	72.0%	\$1.41	\$0.89	\$0.82	\$0.72	\$0.60	\$0.57	\$1.51	\$0.99	\$0.91	\$0.78	\$0.65	\$0.62
STAND2505	Stand	\$299.00	\$171.00	42.9%	\$8.05	\$5.06	\$4.70	\$4.11	\$3.43	\$3.24	\$8.63	\$5.63	\$5.21	\$4.42	\$3.70	\$3.54
CONNECTIVITY OPTIONS																
GN1160	Wireless LAN Module	\$424.00	\$254.00	40.1%	\$11.95	\$7.51	\$6.98	\$6.10	\$5.09	\$4.81	\$12.81	\$8.37	\$7.74	\$6.56	\$5.50	\$5.26
ESTUDIO2823AM	28 CPM DIGITAL MFP	\$2,371.00	\$948.00	60.0%	\$44.61	\$28.04	\$26.04	\$22.77	\$19.00	\$17.95	\$47.82	\$31.23	\$28.90	\$24.50	\$20.52	\$19.62
KA2507	Platen Cover	\$61.00	\$22.00	64.3%	\$1.04	\$0.65	\$0.60	\$0.53	\$0.44	\$0.42	\$1.11	\$0.72	\$0.67	\$0.57	\$0.48	\$0.46
MR3032	RADF	\$768.00	\$269.00	65.0%	\$12.66	\$7.96	\$7.39	\$6.46	\$5.39	\$5.09	\$13.57	\$8.86	\$8.20	\$6.95	\$5.82	\$5.57
MY1043B	Paper Feed Unit	\$464.00	\$162.00	65.0%	\$7.62	\$4.79	\$4.45	\$3.89	\$3.25	\$3.07	\$8.17	\$5.34	\$4.94	\$4.19	\$3.51	\$3.35
GQ1131	Harness kit for coin controller	\$66.00	\$23.00	65.6%	\$1.08	\$0.68	\$0.63	\$0.55	\$0.46	\$0.44	\$1.16	\$0.76	\$0.70	\$0.59	\$0.50	\$0.48
PWRFLTR-XGPCS15D	Next Gen PCS Power Filter, 120V-15 AMPS	\$1,253.00	\$335.00	73.3%	\$15.77	\$9.91	\$9.20	\$8.05	\$6.71	\$6.34	\$16.90	\$11.03	\$10.21	\$8.66	\$7.25	\$6.93
PWRFLTR-EV12015	ESP enVision diagnostic power conditioning system	\$1,298.00	\$184.00	85.8%	\$8.66	\$5.44	\$5.05	\$4.42	\$3.69	\$3.48	\$9.28	\$6.06	\$5.61	\$4.75	\$3.98	\$3.81
PWRFLTR-D5133NT	120/15A power filter & network (2 RECEPT.)	\$1,129.00	\$98.00	91.3%	\$4.61	\$2.90	\$2.69	\$2.35	\$1.96	\$1.86	\$4.94	\$3.23	\$2.99	\$2.53	\$2.12	\$2.03
PWRFLTR-D113Z6T	Surge 120/15 Standalone	\$893.00	\$82.00	90.8%	\$3.86	\$2.43	\$2.25	\$1.97	\$1.64	\$1.55	\$4.14	\$2.70	\$2.50	\$2.12	\$1.78	\$1.70
PWRFLTR-XGPCS1C1	Interface Cable for all ESP XG-PCS and EV series Power Filters	\$108.00	\$30.00	72.0%	\$1.41	\$0.89	\$0.82	\$0.72	\$0.60	\$0.57	\$1.51	\$0.99	\$0.91	\$0.78	\$0.65	\$0.62
STAND2507	Stand	\$299.00	\$186.00	37.8%	\$8.75	\$5.50	\$5.11	\$4.47	\$3.73	\$3.52	\$9.38	\$6.13	\$5.67	\$4.81	\$4.03	\$3.85
ESTUDIO2329A	28 CPM DIGITAL MFP	\$2,803.00	\$1,121.00	60.0%	\$52.75	\$33.16	\$30.79	\$26.93	\$22.46	\$21.22	\$56.54	\$36.93	\$34.17	\$28.97	\$24.27	\$23.20
ESTUDIO2829A	28 CPM DIGITAL MFP	\$3,235.00	\$1,294.00	60.0%	\$60.90	\$38.28	\$35.55	\$31.08	\$25.93	\$24.50	\$65.27	\$42.62	\$39.44	\$33.44	\$28.02	\$26.79
KA2507	Platen Cover	\$61.00	\$22.00	64.3%	\$1.04	\$0.65	\$0.60	\$0.53	\$0.44	\$0.42	\$1.11	\$0.72	\$0.67	\$0.57	\$0.48	\$0.46
MR3032	RADF	\$768.00	\$269.00	65.0%	\$12.66	\$7.96	\$7.39	\$6.46	\$5.39	\$5.09	\$13.57	\$8.86	\$8.20	\$6.95	\$5.82	\$5.57
MY1043B	Paper Feed Unit	\$464.00	\$162.00	65.0%	\$7.62	\$4.79	\$4.45	\$3.89	\$3.25	\$3.07	\$8.17	\$5.34	\$4.94	\$4.19	\$3.51	\$3.35
KD1039B	Paper Feed Pedestal	\$793.00	\$278.00	65.0%	\$13.08	\$8.22	\$7.64	\$6.68	\$5.57	\$5.26	\$14.02	\$9.16	\$8.47	\$7.18	\$6.02	\$5.75
MY1044B	Drawer Module	\$486.00	\$171.00	64.9%	\$8.05	\$5.06	\$4.70	\$4.11	\$3.43	\$3.24	\$8.63	\$5.63	\$5.21	\$4.42	\$3.70	\$3.54
GQ1131	Harness kit for coin controller	\$66.00	\$23.00	65.6%	\$1.08	\$0.68	\$0.63	\$0.55	\$0.46	\$0.44	\$1.16	\$0.76	\$0.70	\$0.59	\$0.50	\$0.48
PWRFLTR-XGPCS15D	Next Gen PCS Power Filter, 120V-15 AMPS	\$1,253.00	\$335.00	73.3%	\$15.77	\$9.91	\$9.20	\$8.05	\$6.71	\$6.34	\$16.90	\$11.03	\$10.21	\$8.66	\$7.25	\$6.93
PWRFLTR-EV12015	ESP enVision diagnostic power conditioning system	\$1,298.00	\$184.00	85.8%	\$8.66	\$5.44	\$5.05	\$4.42	\$3.69	\$3.48	\$9.28	\$6.06	\$5.61	\$4.75	\$3.98	\$3.81
PWRFLTR-D5133NT	120/15A power filter & network (2 RECEPT.)	\$1,129.00	\$98.00	91.3%	\$4.61	\$2.90	\$2.69	\$2.35	\$1.96	\$1.86	\$4.94	\$3.23	\$2.99	\$2.53	\$2.12	\$2.03
PWRFLTR-D113Z6T	Surge 120/15 Standalone	\$893.00	\$82.00	90.8%	\$3.86	\$2.43	\$2.25	\$1.97	\$1.64	\$1.55	\$4.14	\$2.70	\$2.50	\$2.12	\$1.78	\$1.70
PWRFLTR-XGPCS1C1	Interface Cable for all ESP XG-PCS and EV series Power Filters	\$108.00	\$30.00	72.0%	\$1.41	\$0.89	\$0.82	\$0.72	\$0.60	\$0.57	\$1.51	\$0.99	\$0.91	\$0.78	\$0.65	\$0.62
STAND2507	Stand	\$299.00	\$186.00	37.8%	\$8.75	\$5.50	\$5.11	\$4.47	\$3.73	\$3.52	\$9.38	\$6.13	\$5.67	\$4.81	\$4.03	\$3.85
CONNECTIVITY OPTIONS																



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
GN1160	Wireless LAN module	\$424.00	\$254.00	40.1%	\$11.95	\$7.51	\$6.98	\$6.10	\$5.09	\$4.81	\$12.81	\$8.37	\$7.74	\$6.56	\$5.50	\$5.26
GA1350L	PostScript Option (e-STUDIO2329A)	\$580.00	\$348.00	40.0%	\$16.38	\$10.29	\$9.56	\$8.36	\$6.97	\$6.59	\$17.55	\$11.46	\$10.61	\$8.99	\$7.53	\$7.20
GA1350H	PostScript Option (e-STUDIO2829A)	\$580.00	\$348.00	40.0%	\$16.38	\$10.29	\$9.56	\$8.36	\$6.97	\$6.59	\$17.55	\$11.46	\$10.61	\$8.99	\$7.53	\$7.20
FAX OPTIONS																
GD1380	Fax Kit	\$580.00	\$203.00	65.0%	\$9.55	\$6.00	\$5.58	\$4.88	\$4.07	\$3.84	\$10.24	\$6.69	\$6.19	\$5.25	\$4.39	\$4.20
ESTUDIO2018A	20 PPM DIGITAL MONOCHROME MFP	\$7,883.00	\$2,507.00	68.2%	\$117.98	\$74.16	\$68.87	\$60.22	\$50.24	\$47.46	\$126.45	\$82.58	\$76.41	\$64.78	\$54.28	\$51.89
ESTUDIO2518A	25 PPM DIGITAL MONOCHROME MFP	\$9,787.00	\$3,014.00	69.2%	\$141.84	\$89.15	\$82.79	\$72.40	\$60.40	\$57.06	\$152.03	\$99.28	\$91.87	\$77.88	\$65.25	\$62.39
ESTUDIO3018A	30 PPM DIGITAL MONOCHROME MFP	\$11,502.00	\$3,462.00	69.9%	\$162.92	\$102.41	\$95.10	\$83.16	\$69.38	\$65.54	\$174.62	\$114.04	\$105.52	\$89.46	\$74.95	\$71.66
ESTUDIO3518A	35 PPM DIGITAL MONOCHROME MFP	\$12,207.00	\$3,528.00	71.1%	\$166.03	\$104.36	\$96.91	\$84.74	\$70.70	\$66.79	\$177.95	\$116.21	\$107.53	\$91.16	\$76.38	\$73.03
ESTUDIO4518A	45 PPM DIGITAL MONOCHROME MFP	\$14,870.00	\$4,283.00	71.2%	\$201.56	\$126.69	\$117.65	\$102.88	\$85.83	\$81.08	\$216.03	\$141.08	\$130.55	\$110.67	\$92.73	\$88.66
ESTUDIO5018A	50 PPM DIGITAL MONOCHROME MFP	\$16,522.00	\$4,709.00	71.5%	\$221.61	\$139.29	\$129.36	\$113.11	\$94.37	\$89.14	\$237.52	\$155.11	\$143.53	\$121.68	\$101.95	\$97.48



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
MR3031B	100-Sheet RADF	\$1,809.00	\$630.00	65.2%	\$29.65	\$18.64	\$17.31	\$15.13	\$12.63	\$11.93	\$31.78	\$20.75	\$19.20	\$16.28	\$13.64	\$13.04
MR4000B	300-Sheet DSDF (e2018A/2518A/3018A require GC1410)	\$2,445.00	\$856.00	65.0%	\$40.28	\$25.32	\$23.51	\$20.56	\$17.15	\$16.20	\$43.18	\$28.20	\$26.09	\$22.12	\$18.53	\$17.72
KA5005PC	Platen Cover	\$51.00	\$18.00	63.8%	\$0.85	\$0.53	\$0.49	\$0.43	\$0.36	\$0.34	\$0.91	\$0.59	\$0.55	\$0.47	\$0.39	\$0.37
MJ1042B	Inner Finisher	\$1,901.00	\$665.00	65.0%	\$31.29	\$19.67	\$18.27	\$15.97	\$13.33	\$12.59	\$33.54	\$21.91	\$20.27	\$17.18	\$14.40	\$13.77
MJ1109B	Console Finisher w/ Stapling	\$2,467.00	\$863.00	65.0%	\$40.61	\$25.53	\$23.71	\$20.73	\$17.29	\$16.34	\$43.53	\$28.43	\$26.30	\$22.30	\$18.68	\$17.86
MJ1110B	Finisher - Saddle Stitch	\$3,667.00	\$1,283.00	65.0%	\$60.38	\$37.95	\$35.24	\$30.82	\$25.71	\$24.29	\$64.71	\$42.26	\$39.11	\$33.15	\$27.78	\$26.56
KN5005	Bridge Kit (Required with MJ1109B/1110B)	\$287.00	\$100.00	65.3%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
MJ5014	Job Separator (eS2018A-3018A)	\$313.00	\$109.00	65.1%	\$5.13	\$3.22	\$2.99	\$2.62	\$2.18	\$2.06	\$5.50	\$3.59	\$3.32	\$2.82	\$2.36	\$2.26
MJ5015	Job Separator (eS3518A-5018A)	\$313.00	\$109.00	65.1%	\$5.13	\$3.22	\$2.99	\$2.62	\$2.18	\$2.06	\$5.50	\$3.59	\$3.32	\$2.82	\$2.36	\$2.26
MJ6011	Hole Punch for MJ1042B	\$918.00	\$320.00	65.1%	\$15.06	\$9.47	\$8.79	\$7.69	\$6.41	\$6.06	\$16.14	\$10.54	\$9.75	\$8.27	\$6.93	\$6.62
MJ6105	Hole Punch (for MJ1109B & MJ1110B)	\$918.00	\$320.00	65.1%	\$15.06	\$9.47	\$8.79	\$7.69	\$6.41	\$6.06	\$16.14	\$10.54	\$9.75	\$8.27	\$6.93	\$6.62
KD1058B	550 Sheet Paper Feed Pedestal	\$1,059.00	\$371.00	65.0%	\$17.46	\$10.97	\$10.19	\$8.91	\$7.43	\$7.02	\$18.71	\$12.22	\$11.31	\$9.59	\$8.03	\$7.68
MY1048B	550-Sheet Drawer	\$594.00	\$207.00	65.1%	\$9.74	\$6.12	\$5.69	\$4.97	\$4.15	\$3.92	\$10.44	\$6.82	\$6.31	\$5.35	\$4.48	\$4.28
MY1049B	Envelope Drawer Module	\$594.00	\$207.00	65.1%	\$9.74	\$6.12	\$5.69	\$4.97	\$4.15	\$3.92	\$10.44	\$6.82	\$6.31	\$5.35	\$4.48	\$4.28
KD1059B	2000 Sheet Large Capacity Feeder	\$1,323.00	\$462.00	65.1%	\$21.74	\$13.67	\$12.69	\$11.10	\$9.26	\$8.75	\$23.30	\$15.22	\$14.08	\$11.94	\$10.00	\$9.56
KK5005	Work Tray	\$60.00	\$21.00	65.5%	\$0.99	\$0.62	\$0.58	\$0.50	\$0.42	\$0.40	\$1.06	\$0.69	\$0.64	\$0.54	\$0.45	\$0.43
KK5008	Manual Pocket	\$60.00	\$23.00	61.8%	\$1.08	\$0.68	\$0.63	\$0.55	\$0.46	\$0.44	\$1.16	\$0.76	\$0.70	\$0.59	\$0.50	\$0.48
KK2550	Accessible Arm	\$97.00	\$97.00	0.0%	\$4.56	\$2.87	\$2.66	\$2.33	\$1.94	\$1.84	\$4.89	\$3.20	\$2.96	\$2.51	\$2.10	\$2.01
PWRFLTR-XGPCS15D	Next Gen PCS Power Filter, 120V-15 AMPS	\$1,253.00	\$335.00	73.3%	\$15.77	\$9.91	\$9.20	\$8.05	\$6.71	\$6.34	\$16.90	\$11.03	\$10.21	\$8.66	\$7.25	\$6.93
PWRFLTR-EV12015	ESP enVision diagnostic power conditioning system	\$1,298.00	\$184.00	85.8%	\$8.66	\$5.44	\$5.05	\$4.42	\$3.69	\$3.48	\$9.28	\$6.06	\$5.61	\$4.75	\$3.98	\$3.81
PWRFLTR-D5133NT	120/15A power filter & network (2 RECEPT.)	\$1,129.00	\$98.00	91.3%	\$4.61	\$2.90	\$2.69	\$2.35	\$1.96	\$1.86	\$4.94	\$3.23	\$2.99	\$2.53	\$2.12	\$2.03
PWRFLTR-D113Z6T	Surge 120/15 Standalone	\$893.00	\$82.00	90.8%	\$3.86	\$2.43	\$2.25	\$1.97	\$1.64	\$1.55	\$4.14	\$2.70	\$2.50	\$2.12	\$1.78	\$1.70
PWRFLTR-XGPCSIC1	Interface Cable for all ESP XG-PCS and EV series Power Filters	\$108.00	\$30.00	72.0%	\$1.41	\$0.89	\$0.82	\$0.72	\$0.60	\$0.57	\$1.51	\$0.99	\$0.91	\$0.78	\$0.65	\$0.62
STAND5005	Stand	\$299.00	\$122.00	59.2%	\$5.74	\$3.61	\$3.35	\$2.93	\$2.44	\$2.31	\$6.15	\$4.02	\$3.72	\$3.15	\$2.64	\$2.53
CONNECTIVITY OPTIONS																
GN4020	Wireless LAN/Bluetooth Module (requires GR1310 for e2018A/2518A/3018A)	\$680.00	\$407.00	40.1%	\$19.15	\$12.04	\$11.18	\$9.78	\$8.16	\$7.70	\$20.53	\$13.41	\$12.41	\$10.52	\$8.81	\$8.42
GR9000	Bluetooth Keyboard (requires GN4020)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1330	Accessory Tray (Keyboard Shelf)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1340	Panel 10 Key Option	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1310	USB Hub	\$118.00	\$70.00	40.4%	\$3.29	\$2.07	\$1.92	\$1.68	\$1.40	\$1.33	\$3.53	\$2.31	\$2.13	\$1.81	\$1.52	\$1.45
GC1410	4GB Memory Option (required with DSDF or any 3rd party apps on e2018A/2518A/3018A)	\$162.00	\$81.00	50.0%	\$3.81	\$2.40	\$2.23	\$1.95	\$1.62	\$1.53	\$4.09	\$2.67	\$2.47	\$2.09	\$1.75	\$1.68



ACCOUNT NAME

Region 4 ESC

EFFECTIVE DATE

08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
GE1230	FIPS HDD	\$427.00	\$126.00	70.6%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61
GR1320	Card Reader Holder	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
T4DT-FB4BTH-P	Elatec TWN4 Mifare NFC-P Card Reader USB Black (Requires GR1310 for	\$325.00	\$235.00	27.7%	\$11.06	\$6.95	\$6.46	\$5.64	\$4.71	\$4.45	\$11.85	\$7.74	\$7.16	\$6.07	\$5.09	\$4.86
T4DT-FB4BTH-PI	TWN4 MULTITECH-PI DT-U45-B (Requires GR1310 for e2018A/2518A/3	\$323.00	\$254.00	21.4%	\$11.95	\$7.51	\$6.98	\$6.10	\$5.09	\$4.81	\$12.81	\$8.37	\$7.74	\$6.56	\$5.50	\$5.26
T4DT-FB2WEL-PITOS	TWN4 MULTITECH-PI Desktop Reader/Writer USB White (Requires GR1	\$338.00	\$266.00	21.4%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
GS1010	Meta Scan Enabler for e-CONNECT	\$566.00	\$339.00	40.1%	\$15.95	\$10.03	\$9.31	\$8.14	\$6.79	\$6.42	\$17.10	\$11.17	\$10.33	\$8.76	\$7.34	\$7.02
GQ1280	Harness Kit for Coin Controller	\$90.00	\$31.00	65.1%	\$1.46	\$0.92	\$0.85	\$0.74	\$0.62	\$0.59	\$1.56	\$1.02	\$0.94	\$0.80	\$0.67	\$0.64
GS1080	Embedded OCR Enabler 1 License (requires GC1410 on e2018A/2518A/2	\$837.00	\$502.00	40.0%	\$23.62	\$14.85	\$13.79	\$12.06	\$10.06	\$9.50	\$25.32	\$16.54	\$15.30	\$12.97	\$10.87	\$10.39
GS1090	Multi-Station Print Enabler 1 License (requires GC1410 on e2018A/2518	\$211.00	\$127.00	40.0%	\$5.98	\$3.76	\$3.49	\$3.05	\$2.55	\$2.40	\$6.41	\$4.18	\$3.87	\$3.28	\$2.75	\$2.63
GS1095	Multi-Station Print Enabler 5 Licenses	\$751.00	\$451.00	40.0%	\$21.22	\$13.34	\$12.39	\$10.83	\$9.04	\$8.54	\$22.75	\$14.86	\$13.75	\$11.65	\$9.76	\$9.34
GS1007	Unicode Font Enabler	\$729.00	\$178.00	75.6%	\$8.38	\$5.27	\$4.89	\$4.28	\$3.57	\$3.37	\$8.98	\$5.86	\$5.43	\$4.60	\$3.85	\$3.68
GP1080	IPSEC Enabler	\$863.00	\$517.00	40.1%	\$24.33	\$15.29	\$14.20	\$12.42	\$10.36	\$9.79	\$26.08	\$17.03	\$15.76	\$13.36	\$11.19	\$10.70
TIER 1 SOFTWARE																
GB1550NODE	e-BRIDGE Replicator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1560NODE	e-BRIDGE Job Point eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1590NODE	e-BRIDGE Job Separator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1610NODE	e-BRIDGE Job Build eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB2300NODE	e-BRIDGE Plus for OneDrive for Business v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2310NODE	e-BRIDGE Plus for Sharepoint Online v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2320NODE	e-BRIDGE Plus for Exchange Online v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
FAX OPTIONS																
GD1370N	Fax Unit / 2nd Line Fax Unit	\$1,107.00	\$387.00	65.0%	\$18.21	\$11.45	\$10.63	\$9.30	\$7.76	\$7.33	\$19.52	\$12.75	\$11.80	\$10.00	\$8.38	\$8.01
GS1100NODE	Fax Over IP Enabler	\$863.00	\$334.00	61.3%	\$15.72	\$9.88	\$9.17	\$8.02	\$6.69	\$6.32	\$16.85	\$11.00	\$10.18	\$8.63	\$7.23	\$6.91
ELEVATE																
ELEVATE2	Elevate Custom Configuration (Per Device)	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60
ESTUDIO4508LP	45 PPM DIGITAL MONOCHROME MFP	\$16,654.00	\$5,812.00	65.1%	\$273.51	\$171.92	\$159.66	\$139.60	\$116.47	\$110.02	\$293.16	\$191.45	\$177.15	\$150.18	\$125.83	\$120.31
KH1021	Paper Reusing Device (Eraser Unit)	\$6,421.00	\$2,299.00	64.2%	\$108.19	\$68.00	\$63.15	\$55.22	\$46.07	\$43.52	\$115.96	\$75.73	\$70.07	\$59.41	\$49.77	\$47.59
MR3031B	100-Sheet RADF	\$1,809.00	\$630.00	65.2%	\$29.65	\$18.64	\$17.31	\$15.13	\$12.63	\$11.93	\$31.78	\$20.75	\$19.20	\$16.28	\$13.64	\$13.04
MR4000B	300-Sheet DSDF	\$2,445.00	\$856.00	65.0%	\$40.28	\$25.32	\$23.51	\$20.56	\$17.15	\$16.20	\$43.18	\$28.20	\$26.09	\$22.12	\$18.53	\$17.72
KA5005PC	Platen Cover	\$51.00	\$18.00	63.8%	\$0.85	\$0.53	\$0.49	\$0.43	\$0.36	\$0.34	\$0.91	\$0.59	\$0.55	\$0.47	\$0.39	\$0.37
MJ1042B	Inner Finisher	\$1,901.00	\$665.00	65.0%	\$31.29	\$19.67	\$18.27	\$15.97	\$13.33	\$12.59	\$33.54	\$21.91	\$20.27	\$17.18	\$14.40	\$13.77
MJ1109B	Console Finisher w/ Stapling	\$2,467.00	\$863.00	65.0%	\$40.61	\$25.53	\$23.71	\$20.73	\$17.29	\$16.34	\$43.53	\$28.43	\$26.30	\$22.30	\$18.68	\$17.86
MJ1110B	Finisher - Saddle Stitch	\$3,667.00	\$1,283.00	65.0%	\$60.38	\$37.95	\$35.24	\$30.82	\$25.71	\$24.29	\$64.71	\$42.26	\$39.11	\$33.15	\$27.78	\$26.56
KN5005	Bridge Kit (Required with MJ1109/1110)	\$287.00	\$100.00	65.3%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
MJ6011	Hole Punch for MJ1042	\$918.00	\$320.00	65.1%	\$15.06	\$9.47	\$8.79	\$7.69	\$6.41	\$6.06	\$16.14	\$10.54	\$9.75	\$8.27	\$6.93	\$6.62
MJ6105	Hole Punch (for MJ1109 & MJ1110)	\$918.00	\$320.00	65.1%	\$15.06	\$9.47	\$8.79	\$7.69	\$6.41	\$6.06	\$16.14	\$10.54	\$9.75	\$8.27	\$6.93	\$6.62



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
MJ5015	Job Separator (eS3508A-5008A)	\$313.00	\$109.00	65.1%	\$5.13	\$3.22	\$2.99	\$2.62	\$2.18	\$2.06	\$5.50	\$3.59	\$3.32	\$2.82	\$2.36	\$2.26
KK5005	Work Tray	\$60.00	\$21.00	65.5%	\$0.99	\$0.62	\$0.58	\$0.50	\$0.42	\$0.40	\$1.06	\$0.69	\$0.64	\$0.54	\$0.45	\$0.43
KK2550	Accessible Arm	\$97.00	\$97.00	0.0%	\$4.56	\$2.87	\$2.66	\$2.33	\$1.94	\$1.84	\$4.89	\$3.20	\$2.96	\$2.51	\$2.10	\$2.01
KD1058B	550 Sheet Paper Feed Pedestal	\$1,059.00	\$371.00	65.0%	\$17.46	\$10.97	\$10.19	\$8.91	\$7.43	\$7.02	\$18.71	\$12.22	\$11.31	\$9.59	\$8.03	\$7.68
MY1048B	550-Sheet Drawer	\$594.00	\$207.00	65.1%	\$9.74	\$6.12	\$5.69	\$4.97	\$4.15	\$3.92	\$10.44	\$6.82	\$6.31	\$5.35	\$4.48	\$4.28
MY1049B	Envelope Drawer Module	\$594.00	\$207.00	65.1%	\$9.74	\$6.12	\$5.69	\$4.97	\$4.15	\$3.92	\$10.44	\$6.82	\$6.31	\$5.35	\$4.48	\$4.28
KD1059B	2000 Sheet Large Capacity Feeder	\$1,323.00	\$462.00	65.1%	\$21.74	\$13.67	\$12.69	\$11.10	\$9.26	\$8.75	\$23.30	\$15.22	\$14.08	\$11.94	\$10.00	\$9.56
PWRFLTR-XGPCS15D	Next Gen PCS Power Filter, 120V-15 AMPS	\$1,253.00	\$335.00	73.3%	\$15.77	\$9.91	\$9.20	\$8.05	\$6.71	\$6.34	\$16.90	\$11.03	\$10.21	\$8.66	\$7.25	\$6.93
PWRFLTR-EV12015	ESP enVision diagnostic power conditioning system	\$1,298.00	\$184.00	85.8%	\$8.66	\$5.44	\$5.05	\$4.42	\$3.69	\$3.48	\$9.28	\$6.06	\$5.61	\$4.75	\$3.98	\$3.81
PWRFLTR-D5133NT	120/15A power filter & network (2 RECEPT.)	\$1,129.00	\$98.00	91.3%	\$4.61	\$2.90	\$2.69	\$2.35	\$1.96	\$1.86	\$4.94	\$3.23	\$2.99	\$2.53	\$2.12	\$2.03
PWRFLTR-D113Z6T	Surge 120/15 Standalone	\$893.00	\$82.00	90.8%	\$3.86	\$2.43	\$2.25	\$1.97	\$1.64	\$1.55	\$4.14	\$2.70	\$2.50	\$2.12	\$1.78	\$1.70
PWRFLTR-XGPCSIC1	Interface Cable for all ESP XG-PCS and EV series Power Filters	\$108.00	\$30.00	72.0%	\$1.41	\$0.89	\$0.82	\$0.72	\$0.60	\$0.57	\$1.51	\$0.99	\$0.91	\$0.78	\$0.65	\$0.62
STAND5005	Stand	\$299.00	\$122.00	59.2%	\$5.74	\$3.61	\$3.35	\$2.93	\$2.44	\$2.31	\$6.15	\$4.02	\$3.72	\$3.15	\$2.64	\$2.53
CONNECTIVITY OPTIONS																
GN4020	Wireless LAN/Bluetooth Module	\$680.00	\$407.00	40.1%	\$19.15	\$12.04	\$11.18	\$9.78	\$8.16	\$7.70	\$20.53	\$13.41	\$12.41	\$10.52	\$8.81	\$8.42
GB1550NODE	e-BRIDGE Replicator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1560NODE	e-BRIDGE Job Point eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1590NODE	e-BRIDGE Job Separator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1610NODE	e-BRIDGE Job Build eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GR9000	Bluetooth Keyboard (requires GN4020)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1250	Accessory Tray (Keyboard Shelf)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1260	Panel 10 Key Option	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1320	Card Reader Holder	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
T4DT-FB4BTH-P	Elatec TWN4 Mifare NFC-P Card Reader USB Black	\$325.00	\$235.00	27.7%	\$11.06	\$6.95	\$6.46	\$5.64	\$4.71	\$4.45	\$11.85	\$7.74	\$7.16	\$6.07	\$5.09	\$4.86
T4DT-FB4BTH-PI	TWN4 MULTITECH-PI DT-U45-B	\$323.00	\$254.00	21.4%	\$11.95	\$7.51	\$6.98	\$6.10	\$5.09	\$4.81	\$12.81	\$8.37	\$7.74	\$6.56	\$5.50	\$5.26
T4DT-FB2WEL-PITOS	TWN4 MULTITECH-PI Desktop Reader/Writer USB White (Requires GR1	\$338.00	\$266.00	21.4%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
GS1010	Meta Scan Enabler for e-CONNECT	\$566.00	\$339.00	40.1%	\$15.95	\$10.03	\$9.31	\$8.14	\$6.79	\$6.42	\$17.10	\$11.17	\$10.33	\$8.76	\$7.34	\$7.02
GQ1280	Harness Kit for Coin Controller	\$90.00	\$31.00	65.1%	\$1.46	\$0.92	\$0.85	\$0.74	\$0.62	\$0.59	\$1.56	\$1.02	\$0.94	\$0.80	\$0.67	\$0.64
GS1080	Embedded OCR Enabler 1 License	\$837.00	\$502.00	40.0%	\$23.62	\$14.85	\$13.79	\$12.06	\$10.06	\$9.50	\$25.32	\$16.54	\$15.30	\$12.97	\$10.87	\$10.39
GS1090	Multi-Station Print Enabler 1 License	\$211.00	\$127.00	40.0%	\$5.98	\$3.76	\$3.49	\$3.05	\$2.55	\$2.40	\$6.41	\$4.18	\$3.87	\$3.28	\$2.75	\$2.63
GS1095	Multi-Station Print Enabler 5 Licenses	\$751.00	\$451.00	40.0%	\$21.22	\$13.34	\$12.39	\$10.83	\$9.04	\$8.54	\$22.75	\$14.86	\$13.75	\$11.65	\$9.76	\$9.34
GS1007	Unicode Font Enabler	\$729.00	\$178.00	75.6%	\$8.38	\$5.27	\$4.89	\$4.28	\$3.57	\$3.37	\$8.98	\$5.86	\$5.43	\$4.60	\$3.85	\$3.68
GP1080	IPSEC Enabler	\$863.00	\$517.00	40.1%	\$24.33	\$15.29	\$14.20	\$12.42	\$10.36	\$9.79	\$26.08	\$17.03	\$15.76	\$13.36	\$11.19	\$10.70
FAX OPTIONS																
GD1370N	Fax Unit / 2nd Line Fax Unit	\$1,107.00	\$387.00	65.0%	\$18.21	\$11.45	\$10.63	\$9.30	\$7.76	\$7.33	\$19.52	\$12.75	\$11.80	\$10.00	\$8.38	\$8.01
ELEVATE																
ELEVATE2	Elevate Custom Configuration (Per Device)	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60
ESTUDIO518A	55 PPM Digital Copier w/ DSDf	\$26,111.00	\$6,867.00	73.7%	\$323.16	\$203.13	\$188.64	\$164.95	\$137.61	\$129.99	\$346.37	\$226.20	\$209.31	\$177.44	\$148.67	\$142.15
ESTUDIO6518A	65 PPM Digital Copier w/ DSDf	\$31,727.00	\$8,281.00	73.9%	\$389.70	\$244.95	\$227.48	\$198.91	\$165.95	\$156.76	\$417.69	\$272.78	\$252.40	\$213.98	\$179.28	\$171.42
ESTUDIO7518A	75 PPM Digital Copier w/ DSDf	\$37,967.00	\$10,972.00	71.1%	\$516.34	\$324.55	\$301.40	\$263.55	\$219.88	\$207.70	\$553.43	\$361.42	\$334.43	\$283.52	\$237.54	\$227.12
ESTUDIO8518A	85 PPM Digital Copier w/ DSDf	\$46,680.00	\$13,631.00	70.8%	\$641.47	\$403.20	\$374.44	\$327.42	\$273.17	\$258.03	\$687.55	\$449.01	\$415.47	\$352.23	\$295.11	\$282.16
MP2502B	2500 Sheet Large Capacity Feeder	\$1,926.00	\$674.00	65.0%	\$31.72	\$19.94	\$18.51	\$16.19	\$13.51	\$12.76	\$34.00	\$22.20	\$20.54	\$17.42	\$14.59	\$13.95
MJ1111B	50 Sheet Stapling Finisher	\$3,458.00	\$1,210.00	65.0%	\$56.94	\$35.79	\$33.24	\$29.06	\$24.25	\$22.91	\$61.03	\$39.86	\$31.27	\$26.20	\$25.05	\$25.05
MJ1112B	Saddle Stitch Finisher	\$5,289.00	\$1,851.00	65.0%	\$87.11	\$54.75	\$50.85	\$44.46	\$37.09	\$35.04	\$93.36	\$60.97	\$56.42	\$47.83	\$40.07	\$38.32
MJ6106N	Hole Punch Unit for MJ1111B & MJ1112B	\$876.00	\$307.00	65.0%	\$14.45	\$9.08	\$8.43	\$7.37	\$6.15	\$5.81	\$15.49	\$10.11	\$9.36	\$7.93	\$6.65	\$6.35
KA6551	Side Exit Tray	\$63.00	\$22.00	65.5%	\$1.04	\$0.65	\$0.60	\$0.53	\$0.44	\$0.42	\$1.11	\$0.72	\$0.67	\$0.57	\$0.48	\$0.46
KN1103	Finisher Rail	\$91.00	\$31.00	65.5%	\$1.46	\$0.92	\$0.85	\$0.74	\$0.62	\$0.59	\$1.56	\$1.02	\$0.94	\$0.80	\$0.67	\$0.64
CONNECTIVITY OPTIONS																
GN4020	Wireless LAN/Bluetooth Module	\$680.00	\$407.00	40.1%	\$19.15	\$12.04	\$11.18	\$9.78	\$8.16	\$7.70	\$20.53	\$13.41	\$12.41	\$10.52	\$8.81	\$8.42
GR1320	Card Reader Holder	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1330	Accessory Tray (Keyboard Shelf)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1340	Panel 10 Key Option	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR9000	Bluetooth Keyboard (requires GN4020)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GP1080	IPSEC Enabler	\$863.00	\$517.00	40.1%	\$24.33	\$15.29	\$14.20	\$12.42	\$10.36	\$9.79	\$26.08	\$17.03	\$15.76	\$13.36	\$11.19	\$10.70
T4DT-FB4BTH-P	Elatec TWN4 Mifare NFC-P Card Reader USB Black	\$325.00	\$235.00	27.7%	\$11.06	\$6.95	\$6.46	\$5.64	\$4.71	\$4.45	\$11.85	\$7.74	\$7.16	\$6.07	\$5.09	\$4.86
T4DT-FB4BTH-PI	TWN4 MULTITECH-PI DT-U45-B	\$323.00	\$254.00	21.4%	\$11.95	\$7.51	\$6.98	\$6.10	\$5.09	\$4.81	\$12.81	\$8.37	\$7.74	\$6.56	\$5.50	\$5.26
T4DT-FB2WEL-PITOS	TWN4 MULTITECH-PI Desktop Reader/Writer USB White (Requires GR1	\$338.00	\$266.00	21.4%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
GE1230	FIPS HDD	\$427.00	\$126.00	70.6%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61
GS1010	Meta Scan Enabler for e-CONNECT	\$566.00	\$339.00	40.1%	\$15.95	\$10.03	\$9.31	\$8.14	\$6.79	\$6.42	\$17.10	\$11.17	\$10.33	\$8.76	\$7.34	\$7.02
GS1007	Unicode Font Enabler	\$729.00	\$178.00	75.6%	\$8.38	\$5.27	\$4.89	\$4.28	\$3.57	\$3.37	\$8.98	\$5.86	\$5.43	\$4.60	\$3.85	\$3.68
GS1080	Embedded OCR Enabler 1 License	\$837.00	\$502.00	40.0%	\$23.62	\$14.85	\$13.79	\$12.06	\$10.06	\$9.50	\$25.32	\$16.54	\$15.30	\$12.97	\$10.87	\$10.39



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
GS1090	Multi-Station Print Enabler 1 License	\$211.00	\$127.00	40.0%	\$5.98	\$3.76	\$3.49	\$3.05	\$2.55	\$2.40	\$6.41	\$4.18	\$3.87	\$3.28	\$2.75	\$2.63
GS1095	Multi-Station Print Enabler 5 Licenses	\$751.00	\$451.00	40.0%	\$21.22	\$13.34	\$12.39	\$10.83	\$9.04	\$8.54	\$22.75	\$14.86	\$13.75	\$11.65	\$9.76	\$9.34
TIER 1 SOFTWARE																
GB1550NODE	e-BRIDGE Replicator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1560NODE	e-BRIDGE Job Point eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1590NODE	e-BRIDGE Job Separator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1610NODE	e-BRIDGE Job Build eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB2300NODE	e-BRIDGE Plus for OneDrive for Business v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2310NODE	e-BRIDGE Plus for Sharepoint Online v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2320NODE	e-BRIDGE Plus for Exchange Online v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
ADDITIONAL OPTIONS																
GQ1280	Coin Controller Harness Kit	\$90.00	\$31.00	65.1%	\$1.46	\$0.92	\$0.85	\$0.74	\$0.62	\$0.59	\$1.56	\$1.02	\$0.94	\$0.80	\$0.67	\$0.64
KK5008	Manual Pocket	\$60.00	\$23.00	61.8%	\$1.08	\$0.68	\$0.63	\$0.55	\$0.46	\$0.44	\$1.16	\$0.76	\$0.70	\$0.59	\$0.50	\$0.48
KK2550	Accessible Arm	\$97.00	\$97.00	0.0%	\$4.56	\$2.87	\$2.66	\$2.33	\$1.94	\$1.84	\$4.89	\$3.20	\$2.96	\$2.51	\$2.10	\$2.01
PWRFLTR-XGPCS20D	Next Gen PCS Power Filter, 120V-20 AMPS	\$1,267.00	\$312.00	75.4%	\$14.68	\$9.23	\$8.57	\$7.49	\$6.25	\$5.91	\$15.74	\$10.28	\$9.51	\$8.06	\$6.75	\$6.46
PWRFLTR-EV12020	ESP enVision Adv Diagnostic	\$1,334.00	\$185.00	86.1%	\$8.71	\$5.47	\$5.08	\$4.44	\$3.71	\$3.50	\$9.33	\$6.09	\$5.64	\$4.78	\$4.01	\$3.83
PWRFLTR-D5143NT	120/20 AMP power filter (2 RECEPT.)	\$1,264.00	\$97.00	92.3%	\$4.56	\$2.87	\$2.66	\$2.33	\$1.94	\$1.84	\$4.89	\$3.20	\$2.96	\$2.51	\$2.10	\$2.01
PWRFLTR-D114Z6T	Surge 120/20 Standalone	\$1,017.00	\$88.00	91.3%	\$4.14	\$2.60	\$2.42	\$2.11	\$1.76	\$1.67	\$4.44	\$2.90	\$2.68	\$2.27	\$1.91	\$1.82
PWRFLTR-XGPCSIC1	Interface Cable for all ESP XG-PCS and EV series Power Filters	\$108.00	\$30.00	72.0%	\$1.41	\$0.89	\$0.82	\$0.72	\$0.60	\$0.57	\$1.51	\$0.99	\$0.91	\$0.78	\$0.65	\$0.62
FAX OPTIONS																
GD1370N	Fax Unit / 2nd Line Fax Unit	\$1,107.00	\$387.00	65.0%	\$18.21	\$11.45	\$10.63	\$9.30	\$7.76	\$7.33	\$19.52	\$12.75	\$11.80	\$10.00	\$8.38	\$8.01



ACCOUNT NAME

Region 4 ESC

EFFECTIVE DATE

08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
GS1100NODE	Fax Over IP Enabler	\$863.00	\$334.00	61.3%	\$15.72	\$9.88	\$9.17	\$8.02	\$6.69	\$6.32	\$16.85	\$11.00	\$10.18	\$8.63	\$7.23	\$6.91
ELEVATE																
ELEVATE2	Elevate Custom Configuration (Per Device)	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60
ESTUDIO908	90 PPM Digital Copier	\$37,000.00	\$12,950.00	65.0%	\$609.43	\$383.06	\$355.74	\$311.06	\$259.52	\$245.14	\$653.20	\$426.57	\$394.72	\$334.63	\$280.37	\$268.07
ESTUDIO1058	105 PPM Digital Copier	\$42,000.00	\$14,700.00	65.0%	\$691.78	\$434.83	\$403.81	\$353.09	\$294.59	\$278.27	\$741.47	\$484.22	\$448.06	\$379.85	\$318.26	\$304.29
ESTUDIO1208	120 PPM Digital Copier	\$53,100.00	\$18,585.00	65.0%	\$874.61	\$549.74	\$510.53	\$446.41	\$372.44	\$351.81	\$937.43	\$612.19	\$566.47	\$480.24	\$402.37	\$384.71
MX-MFX1	Bypass Tray For Main Unit	\$1,588.00	\$556.00	65.0%	\$26.17	\$16.45	\$15.27	\$13.36	\$11.14	\$10.53	\$28.04	\$18.31	\$16.95	\$14.37	\$12.04	\$11.51
MX-LC12	A4 LCC	\$1,696.00	\$848.00	50.0%	\$39.91	\$25.08	\$23.29	\$20.37	\$16.99	\$16.05	\$42.77	\$27.93	\$25.85	\$21.91	\$18.36	\$17.55
MX-LCX3N	A3 LCC	\$3,294.00	\$1,647.00	50.0%	\$77.51	\$48.72	\$45.24	\$39.56	\$33.01	\$31.18	\$83.07	\$54.25	\$50.20	\$42.56	\$35.66	\$34.09
MX-RB16	Relay Unit For LCT	\$378.00	\$133.00	64.9%	\$6.26	\$3.93	\$3.65	\$3.19	\$2.67	\$2.52	\$6.71	\$4.38	\$4.05	\$3.44	\$2.88	\$2.75
MX-LC13_N	A3 LCT	\$7,236.00	\$3,618.00	50.0%	\$170.26	\$107.02	\$99.39	\$86.90	\$72.50	\$68.49	\$182.49	\$119.18	\$110.28	\$93.49	\$78.33	\$74.89
MX-MF11	Bypass Tray For A3 LCT	\$1,588.00	\$885.00	44.3%	\$41.65	\$26.18	\$24.31	\$21.26	\$17.74	\$16.75	\$44.64	\$29.15	\$26.97	\$22.87	\$19.16	\$18.32
MX-RB18	Curl Correction Unit	\$1,232.00	\$630.00	48.9%	\$29.65	\$18.64	\$17.31	\$15.13	\$12.63	\$11.93	\$31.78	\$20.75	\$19.20	\$16.28	\$13.64	\$13.04
MX-CF11	Insertter	\$4,169.00	\$2,451.00	41.2%	\$115.34	\$72.50	\$67.33	\$58.87	\$49.12	\$46.40	\$123.63	\$80.74	\$74.71	\$63.33	\$53.06	\$50.74
MX-RB13	Relay Unit	\$1,232.00	\$616.00	50.0%	\$28.99	\$18.22	\$16.92	\$14.80	\$12.34	\$11.66	\$31.07	\$20.29	\$18.78	\$15.92	\$13.34	\$12.75
MX-FD10	Paper Folding Unit	\$16,956.00	\$8,580.00	49.4%	\$403.77	\$253.80	\$235.69	\$206.09	\$171.94	\$162.42	\$432.78	\$282.63	\$261.52	\$221.71	\$185.76	\$177.61
MX-FN21	100 Staple Finisher	\$8,154.00	\$4,077.00	50.0%	\$191.86	\$120.60	\$112.00	\$97.93	\$81.70	\$77.18	\$205.64	\$134.30	\$124.27	\$105.35	\$88.27	\$84.39
MX-FN22	100 Staple Saddle Stitch Finisher	\$11,578.00	\$5,789.00	50.0%	\$272.43	\$171.24	\$159.02	\$139.05	\$116.01	\$109.59	\$292.00	\$190.69	\$176.45	\$149.59	\$125.33	\$119.83
MX-PN13B	Punch Unit For MX-FN21/22	\$1,021.00	\$613.00	40.0%	\$28.85	\$18.13	\$16.84	\$14.72	\$12.28	\$11.60	\$30.92	\$20.19	\$18.68	\$15.84	\$13.27	\$12.69
MX-RB17	Connection Kit For LCT	\$2,160.00	\$1,080.00	50.0%	\$50.82	\$31.95	\$29.67	\$25.94	\$21.64	\$20.44	\$54.48	\$35.58	\$32.92	\$27.91	\$23.38	\$22.36
MX-SL10N	Status Indicator	\$729.00	\$365.00	49.9%	\$17.18	\$10.80	\$10.03	\$8.77	\$7.31	\$6.91	\$18.41	\$12.02	\$11.13	\$9.43	\$7.90	\$7.56
MX-FN24	50 Staple Finisher	\$4,536.00	\$2,268.00	50.0%	\$106.73	\$67.09	\$62.30	\$54.48	\$45.45	\$42.93	\$114.40	\$74.71	\$69.13	\$58.61	\$49.10	\$46.95
MX-FN25	50 Staple Saddle Stitch Finisher	\$6,048.00	\$3,024.00	50.0%	\$142.31	\$89.45	\$83.07	\$72.64	\$60.60	\$57.24	\$152.53	\$99.61	\$92.17	\$78.14	\$65.47	\$62.60
MX-PNX4B	Punch Unit For MX-FN24/25	\$935.00	\$468.00	49.9%	\$22.02	\$13.84	\$12.86	\$11.24	\$9.38	\$8.86	\$23.61	\$15.42	\$14.26	\$12.09	\$10.13	\$9.69
MX-TM10	Trimmer Unit For MX-FN22	\$7,236.00	\$3,618.00	50.0%	\$170.26	\$107.02	\$99.39	\$86.90	\$72.50	\$68.49	\$182.49	\$119.18	\$110.28	\$93.49	\$78.33	\$74.89
MX-FX15	FAX KIT (90PPM ONLY)	\$1,360.00	\$680.00	50.0%	\$32.00	\$20.11	\$18.68	\$16.33	\$13.63	\$12.87	\$34.30	\$22.40	\$20.73	\$17.57	\$14.72	\$14.08
PWRFLTR-EV20820	ESP enVision Adv Diagnostic	\$1,683.00	\$226.00	86.6%	\$10.64	\$6.69	\$6.21	\$5.43	\$4.53	\$4.28	\$11.40	\$7.44	\$6.89	\$5.84	\$4.89	\$4.68
PWRFLTR-XGPCS20820D	Next GEN PCS Power Filter, 208V/20A, 1 pigtail + 2 receptacles, network	\$1,637.00	\$573.00	65.0%	\$26.97	\$16.95	\$15.74	\$13.76	\$11.48	\$10.85	\$28.90	\$18.87	\$17.47	\$14.81	\$12.41	\$11.86
PWRFLTR-E524ZNT	Power Filter 208V-20 AMPS	\$1,682.00	\$130.00	92.3%	\$6.12	\$3.85	\$3.57	\$3.12	\$2.61	\$2.46	\$6.56	\$4.28	\$3.96	\$3.36	\$2.81	\$2.69
PWRFLTR-XGPCSIC1	Interface Cable for all ESP XG-PCS and EV series Power Filters	\$108.00	\$30.00	72.0%	\$1.41	\$0.89	\$0.82	\$0.72	\$0.60	\$0.57	\$1.51	\$0.99	\$0.91	\$0.78	\$0.65	\$0.62
DIGITAL - COLOR																
ESTUDIO389CS	e-STUDIO389CS (40ppm Color MFP)	\$6,117.00	\$2,306.00	62.3%	\$108.52	\$68.21	\$63.35	\$55.39	\$46.21	\$43.65	\$116.31	\$75.96	\$70.29	\$59.59	\$49.92	\$47.73
ESTUDIO479CS	e-STUDIO479CS (50ppm Color MFP)	\$8,997.00	\$3,275.00	63.6%	\$154.12	\$96.87	\$89.96	\$78.67	\$65.63	\$62.00	\$165.19	\$107.88	\$99.82	\$84.63	\$70.90	\$67.79
KD1070	550-Sheet Tray	\$421.00	\$341.00	19.0%	\$16.05	\$10.09	\$9.37	\$8.19	\$6.83	\$6.46	\$17.20	\$11.23	\$10.39	\$8.81	\$7.38	\$7.06
MEMORY OPTIONS																
GC1450	2GB DDR3, G2, 512Mx32, 204 SODIMM	\$123.00	\$123.00	0.0%	\$5.79	\$3.64	\$3.38	\$2.95	\$2.46	\$2.33	\$6.20	\$4.05	\$3.75	\$3.18	\$2.66	\$2.55
GC1420	256MB User Flash Memory	\$81.00	\$63.00	22.7%	\$2.96	\$1.86	\$1.73	\$1.51	\$1.26	\$1.19	\$3.18	\$2.08	\$1.92	\$1.63	\$1.36	\$1.30
GE1250	Hard Disk Drive	\$591.00	\$468.00	20.8%	\$22.02	\$13.84	\$12.86	\$11.24	\$9.38	\$8.86	\$23.61	\$15.42	\$14.26	\$12.09	\$10.13	\$9.69
CONNECTIVITY OPTIONS																
GB2080LXK	Forms and Bar Code Card	\$469.00	\$365.00	22.1%	\$17.18	\$10.80	\$10.03	\$8.77	\$7.31	\$6.91	\$18.41	\$12.02	\$11.13	\$9.43	\$7.90	\$7.56
GB2100LXK	IPDS Card	\$698.00	\$554.00	20.7%	\$26.07	\$16.39	\$15.22	\$13.31	\$11.10	\$10.49	\$27.94	\$18.25	\$16.89	\$14.32	\$11.99	\$11.47
GB2090LXK	PRESCRIBE Card	\$246.00	\$193.00	21.6%	\$9.08	\$5.71	\$5.30	\$4.64	\$3.87	\$3.65	\$9.73	\$6.36	\$5.88	\$4.99	\$4.18	\$4.00
GB2140LXK	Contact Authentication Device	\$69.00	\$54.00	22.2%	\$2.54	\$1.60	\$1.48	\$1.30	\$1.08	\$1.02	\$2.72	\$1.78	\$1.65	\$1.40	\$1.17	\$1.12
GB2150LXK	Contactless Authentication Device	\$232.00	\$181.00	22.0%	\$8.52	\$5.35	\$4.97	\$4.35	\$3.63	\$3.43	\$9.13	\$5.96	\$5.52	\$4.68	\$3.92	\$3.75
GN1180	MarkNet N8370 Wireless Kit	\$69.00	\$51.00	25.4%	\$2.40	\$1.51	\$1.40	\$1.23	\$1.02	\$0.97	\$2.57	\$1.68	\$1.55	\$1.32	\$1.10	\$1.06
GF1260	RS-232C Serial Interface Card2	\$98.00	\$98.00	0.0%	\$4.61	\$2.90	\$2.69	\$2.35	\$1.96	\$1.86	\$4.94	\$3.23	\$2.99	\$2.53	\$2.12	\$2.03
GF1250	Parallel 1284-B Interface Card2	\$98.00	\$98.00	0.0%	\$4.61	\$2.90	\$2.69	\$2.35	\$1.96	\$1.86	\$4.94	\$3.23	\$2.99	\$2.53	\$2.12	\$2.03
GB2130LXK	Security Module	\$107.00	\$107.00	0.0%	\$5.04	\$3.17	\$2.94	\$2.57	\$2.14	\$2.03	\$5.40	\$3.52	\$3.26	\$2.76	\$2.32	\$2.21
ADDITIONAL OPTIONS																
CASTERBASE479CS	3.5" Caster Base for ES478S, ES389CS/479CS (for taller configurations)	\$299.00	\$233.00	22.2%	\$10.96	\$6.89	\$6.40	\$5.60	\$4.67	\$4.41	\$11.75	\$7.68	\$7.10	\$6.02	\$5.04	\$4.82
STAND479CS	13.5" stand for ES478S, ES389CS/479CS	\$399.00	\$311.00	22.1%	\$14.64	\$9.20	\$8.54	\$7.47	\$6.23	\$5.89	\$15.69	\$10.24	\$9.48	\$8.04	\$6.73	\$6.44
PWRFLTR-S1	Compact Power Filter, 120V/15A, 1 Reptacle, Non-Networked	\$112.00	\$100.00	10.6%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
ESTUDIO330AC	35PPM COLOR MFP	\$4,198.00	\$2,435.00	42.0%	\$114.59	\$72.03	\$66.89	\$58.49	\$48.80	\$46.09	\$122.82	\$80.21	\$74.22	\$62.92	\$52.72	\$50.40
ESTUDIO400AC	42PPM COLOR MFP	\$4,998.00	\$2,899.00	42.0%	\$136.43	\$85.75	\$79.64	\$69.63	\$58.10	\$54.88	\$146.23	\$95.49	\$88.36	\$74.91	\$62.76	\$60.01
MY1050	PAPER FEED UNIT, 550 SHEETS	\$464.00	\$278.00	40.0%	\$13.08	\$8.22	\$7.64	\$6.68	\$5.57	\$5.26	\$14.02	\$9.16	\$8.47	\$7.18	\$6.02	\$5.75
KD1071	LARGE CAPACITY FEEDER, 2000 SHEETS	\$699.00	\$350.00	50.0%	\$16.47	\$10.35	\$9.61	\$8.41	\$7.01	\$6.63	\$17.65	\$11.53	\$10.67	\$9.04	\$7.58	\$7.25
MJ1047	OFFLINE STAPLER	\$299.00	\$150.00	50.0%	\$4.44	\$2.84	\$2.60	\$2.30	\$1.96	\$1.89	\$4.94	\$3.47	\$3.28	\$3.88	\$3.25	\$3.11
PWRFLTR-S1	POWER FILTER, 120V/15A, COMPACT, 1 RECEPTACLE	\$112.00	\$100.00	10.6%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
GR1380	STAND SPACER	\$125.00	\$63.00	50.0%	\$2.96	\$1.86	\$1.73	\$1.51	\$1.26	\$1.19	\$3.18	\$2.08	\$1.92	\$1.63	\$1.36	\$1.30
GR1390	CASTER BASE	\$299.00	\$150.00	50.0%	\$7.06	\$4.44	\$4.12	\$3.60	\$3.01	\$2.84	\$7.57	\$4.94	\$4.57	\$3.88	\$3.25	\$3.11
STAND400	COPIER STAND	\$199.00	\$80.00	60.0%	\$3.76	\$2.37	\$2.20	\$1.92	\$1.60	\$1.51	\$4.04	\$2.64	\$2.44	\$2.07	\$1.73	\$1.66

TOSHIBA

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease					\$ OUT Lease						
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
MEMORY OPTIONS																
GE1230	HARD DISK DRIVE 320GB FIPS	\$427.00	\$126.00	70.6%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61
FAX OPTIONS																
GD1370N	FAX UNIT / SECOND LINE FAX UNIT	\$1,107.00	\$387.00	65.0%	\$18.21	\$11.45	\$10.63	\$9.30	\$7.76	\$7.33	\$19.52	\$12.75	\$11.80	\$10.00	\$8.38	\$8.01
CONNECTIVITY OPTIONS																
GN4030	WIRELESS LAN & BLUETOOTH MODULE	\$680.00	\$340.00	50.0%	\$16.00	\$10.06	\$9.34	\$8.17	\$6.81	\$6.44	\$17.15	\$11.20	\$10.36	\$8.79	\$7.36	\$7.04
GR1340	PANEL 10 KEY	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1400	CARD READER HOLDER	\$107.00	\$54.00	50.0%	\$2.54	\$1.60	\$1.48	\$1.30	\$1.08	\$1.02	\$2.72	\$1.78	\$1.65	\$1.40	\$1.17	\$1.12
GO1280N	HARNESS FOR COIN CONTROLLER	\$90.00	\$45.00	50.0%	\$2.12	\$1.33	\$1.24	\$1.08	\$0.90	\$0.85	\$2.27	\$1.48	\$1.37	\$1.16	\$0.97	\$0.93
GP1080	IPSEC ENABLER	\$863.00	\$517.00	40.1%	\$24.33	\$15.29	\$14.20	\$12.42	\$10.36	\$9.79	\$26.08	\$17.03	\$15.76	\$13.36	\$11.19	\$10.70
GP1190	HARDCOPY SECURITY ENABLER	\$1,899.00	\$950.00	50.0%	\$44.71	\$28.10	\$26.10	\$22.82	\$19.04	\$17.98	\$47.92	\$31.29	\$28.96	\$24.55	\$20.57	\$19.67
GS1007	UNICODE FONT ENABLER	\$729.00	\$178.00	75.6%	\$8.38	\$5.27	\$4.89	\$4.28	\$3.57	\$3.37	\$8.98	\$5.86	\$5.43	\$4.60	\$3.85	\$3.68
GS1010	METASCAN ENABLER	\$566.00	\$339.00	40.1%	\$15.95	\$10.03	\$9.31	\$8.14	\$6.79	\$6.42	\$17.10	\$11.17	\$10.33	\$8.76	\$7.34	\$7.02
GS1080	EMBEDDED OCR ENABLER 1 LICENSE	\$837.00	\$502.00	40.0%	\$23.62	\$14.85	\$13.79	\$12.06	\$10.06	\$9.50	\$25.32	\$16.54	\$15.30	\$12.97	\$10.87	\$10.39
GS1090	MULTI-STATION PRINT ENABLER 1 LICENSE	\$211.00	\$127.00	40.0%	\$5.98	\$3.76	\$3.49	\$3.05	\$2.55	\$2.40	\$6.41	\$4.18	\$3.87	\$3.28	\$2.75	\$2.63
TIER 1 SOFTWARE																
GB1550NODE	E-BRIDGE REPLICATOR EX	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1560NODE	E-BRIDGE JOB POINT EX	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1590NODE	E-BRIDGE JOB SEPARATOR EX	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1610NODE	E-BRIDGE JOB BUILD EX	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB2300NODE	E-BRIDGE PLUS FOR ONEDRIVE FOR BUSINESS V3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2310NODE	E-BRIDGE PLUS FOR SHAREPOINT ONLINE V3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2320NODE	E-BRIDGE PLUS FOR EXCHANGE ONLINE V3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2380NODE	E-BRIDGE PLUS FOR GMAIL	\$99.00	\$99.00	0.0%	\$4.66	\$2.93	\$2.72	\$2.38	\$1.98	\$1.87	\$4.99	\$3.26	\$3.02	\$2.56	\$2.14	\$2.05
GB2390NODE	E-BRIDGE PLUS FOR GOOGLE DRIVE	\$99.00	\$99.00	0.0%	\$4.66	\$2.93	\$2.72	\$2.38	\$1.98	\$1.87	\$4.99	\$3.26	\$3.02	\$2.56	\$2.14	\$2.05
GB2430NODE	E-BRIDGE PLUS FOR DOCUWARE	\$99.00	\$99.00	0.0%	\$4.66	\$2.93	\$2.72	\$2.38	\$1.98	\$1.87	\$4.99	\$3.26	\$3.02	\$2.56	\$2.14	\$2.05
ECTranslate-	E-CONNECT TRANSLATE	\$495.00	\$495.00	0.0%	\$23.29	\$14.64	\$13.60	\$11.89	\$9.92	\$9.37	\$24.97	\$16.31	\$15.09	\$12.79	\$10.72	\$10.25
ELEVATE																
ELEVATE2	ELEVATE CUSTOM CONFIGURATION (PER DEVICE)	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60
ESTUDIO2010AC	20 PPM Color Copier	\$5,767.00	\$3,264.00	43.4%	\$153.60	\$96.55	\$89.66	\$78.40	\$65.41	\$61.79	\$164.64	\$107.52	\$99.49	\$84.34	\$70.67	\$67.56
ESTUDIO2510AC	25 PPM Color Copier	\$7,447.00	\$4,103.00	44.9%	\$193.09	\$121.37	\$112.71	\$98.55	\$82.22	\$77.67	\$206.96	\$135.15	\$125.06	\$106.02	\$88.83	\$84.93
KA5005PC	Platen Cover	\$51.00	\$18.00	63.8%	\$0.85	\$0.53	\$0.49	\$0.43	\$0.36	\$0.34	\$0.91	\$0.59	\$0.55	\$0.47	\$0.39	\$0.37
MR3031B	100-Sheet RADF	\$1,809.00	\$630.00	65.2%	\$29.65	\$18.64	\$17.31	\$15.13	\$12.63	\$11.93	\$31.78	\$20.75	\$19.20	\$16.28	\$13.64	\$13.04
MJ1042B	Inner Finisher	\$1,901.00	\$665.00	65.0%	\$31.29	\$19.67	\$18.27	\$15.97	\$13.33	\$12.59	\$33.54	\$21.91	\$20.27	\$17.18	\$14.40	\$13.77
MJ1110B	Finisher - Saddle Stitch	\$3,667.00	\$1,283.00	65.0%	\$60.38	\$37.95	\$35.24	\$30.82	\$25.71	\$24.29	\$64.71	\$42.26	\$39.11	\$33.15	\$27.78	\$26.56
KN5005	Bridge Kit (Required with MJ1110B)	\$287.00	\$100.00	65.3%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
MJ6011	Hole Punch for MJ1042B	\$918.00	\$320.00	65.1%	\$15.06	\$9.47	\$8.79	\$7.69	\$6.41	\$6.06	\$16.14	\$10.54	\$9.75	\$8.27	\$6.93	\$6.62
MJ6105	Hole Punch (for MJ1109B & MJ1110B)	\$918.00	\$320.00	65.1%	\$15.06	\$9.47	\$8.79	\$7.69	\$6.41	\$6.06	\$16.14	\$10.54	\$9.75	\$8.27	\$6.93	\$6.62
MJ5014	Job Separator	\$313.00	\$109.00	65.1%	\$5.13	\$3.22	\$2.99	\$2.62	\$2.18	\$2.06	\$5.50	\$3.59	\$3.32	\$2.82	\$2.36	\$2.26
MY1047B	550-Sheet Paper Feed Unit	\$675.00	\$405.00	40.0%	\$19.06	\$11.98	\$11.13	\$9.73	\$8.12	\$7.67	\$20.43	\$13.34	\$12.34	\$10.47	\$8.77	\$8.38
KD1058B	550 Sheet Paper Feed Pedestal	\$1,059.00	\$371.00	65.0%	\$17.46	\$10.97	\$10.19	\$8.91	\$7.43	\$7.02	\$18.71	\$12.22	\$11.31	\$9.59	\$8.03	\$7.68
MY1048B	550-Sheet Drawer	\$594.00	\$207.00	65.1%	\$9.74	\$6.12	\$5.69	\$4.97	\$4.15	\$3.92	\$10.44	\$6.82	\$6.31	\$5.35	\$4.48	\$4.28
MY1049B	Envelope Drawer Module	\$594.00	\$207.00	65.1%	\$9.74	\$6.12	\$5.69	\$4.97	\$4.15	\$3.92	\$10.44	\$6.82	\$6.31	\$5.35	\$4.48	\$4.28
KD1059B	2000 Sheet Large Capacity Feeder	\$1,323.00	\$462.00	65.1%	\$21.74	\$13.67	\$12.69	\$11.10	\$9.26	\$8.75	\$23.30	\$15.22	\$14.08	\$11.94	\$10.00	\$9.56
KK5005	Work Tray	\$60.00	\$21.00	65.5%	\$0.99	\$0.62	\$0.58	\$0.50	\$0.42	\$0.40	\$1.06	\$0.69	\$0.64	\$0.54	\$0.45	\$0.43
KK5008	Manual Pocket	\$60.00	\$23.00	61.8%	\$1.08	\$0.68	\$0.63	\$0.55	\$0.46	\$0.44	\$1.16	\$0.76	\$0.70	\$0.59	\$0.50	\$0.48
KK2550	Accessible Arm	\$97.00	\$97.00	0.0%	\$4.56	\$2.87	\$2.66	\$2.33	\$1.94	\$1.84	\$4.89	\$3.20	\$2.96	\$2.51	\$2.10	\$2.01
PWRFLTR-XGPCS15D	Next Gen PCS Power Filter, 120V-15 AMPS	\$1,253.00	\$335.00	73.3%	\$15.77	\$9.91	\$9.20	\$8.05	\$6.71	\$6.34	\$16.90	\$11.03	\$10.21	\$8.66	\$7.25	\$6.93
PWRFLTR-EV12015	ESP enVision diagnostic power conditioning system	\$1,298.00	\$184.00	85.8%	\$8.66	\$5.44	\$5.05	\$4.42	\$3.69	\$3.48	\$9.28	\$6.06	\$5.61	\$4.75	\$3.98	\$3.81
PWRFLTR-D5133NT	120/15A power filter & network (2 RECEPT.)	\$1,129.00	\$98.00	91.3%	\$4.61	\$2.90	\$2.69	\$2.35	\$1.96	\$1.86	\$4.94	\$3.23	\$2.99	\$2.53	\$2.12	\$2.03
PWRFLTR-D113Z6T	Surge 120/15 Standalone	\$893.00	\$82.00	90.8%	\$3.86	\$2.43	\$2.25	\$1.97	\$1.64	\$1.55	\$4.14	\$2.70	\$2.50	\$2.12	\$1.78	\$1.70
PWRFLTR-XGPCS1C1	Interface Cable for all ESP XG-PCS and EV series Power Filters	\$108.00	\$30.00	72.0%	\$1.41	\$0.89	\$0.82	\$0.72	\$0.60	\$0.57	\$1.51	\$0.99	\$0.91	\$0.78	\$0.65	\$0.62
STAND5005	Stand (Requires MY1047)	\$299.00	\$122.00	59.2%	\$5.74	\$3.61	\$3.35	\$2.93	\$2.44	\$2.31	\$6.15	\$4.02	\$3.72	\$3.15	\$2.64	\$2.53
CONNECTIVITY OPTIONS																
GN4020	Wireless LAN / Bluetooth Module (requires GR1310)	\$680.00	\$407.00	40.1%	\$19.15	\$12.04	\$11.18	\$9.78	\$8.16	\$7.70	\$20.53	\$13.41	\$12.41	\$10.52	\$8.81	\$8.42
GR9000	Bluetooth Keyboard (requires GN4020)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1330	Accessory Tray (Keyboard Shelf)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1340	Panel 10 Key Option	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1310	USB Hub	\$118.00	\$70.00	40.4%	\$3.29	\$2.07	\$1.92	\$1.68	\$1.40	\$1.33	\$3.53	\$2.31	\$2.13	\$1.81	\$1.52	\$1.45
GC1410	4GB Memory Option (required with any 3rd party apps)	\$162.00	\$81.00	50.0%	\$3.81	\$2.40	\$2.23	\$1.95	\$1.62	\$1.53	\$4.09	\$2.67	\$2.47	\$2.09	\$1.75	\$1.68
GE1230	FIPS HDD	\$427.00	\$126.00	70.6%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
GR1320	Card Reader Holder	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
T4DT-FB4BTH-P	Elatec TWN4 Mifare NFC-P Card Reader USB Black	\$325.00	\$235.00	27.7%	\$11.06	\$6.95	\$6.46	\$5.64	\$4.71	\$4.45	\$11.85	\$7.74	\$7.16	\$6.07	\$5.09	\$4.86
T4DT-FB4BTH-PI	TWN4 MULTITECH-PI DT-U45-B	\$323.00	\$254.00	21.4%	\$11.95	\$7.51	\$6.98	\$6.10	\$5.09	\$4.81	\$12.81	\$8.37	\$7.74	\$6.56	\$5.50	\$5.26
T4DT-FB2WEL-PITOS	TWN4 MULTITECH-PI Desktop Reader/Writer USB White (Requires GR1	\$338.00	\$266.00	21.4%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
GS1007	Unicode Font Enabler	\$729.00	\$178.00	75.6%	\$8.38	\$5.27	\$4.89	\$4.28	\$3.57	\$3.37	\$8.98	\$5.86	\$5.43	\$4.60	\$3.85	\$3.68
GS1010	Meta Scan Enabler for e-CONNECT	\$566.00	\$339.00	40.1%	\$15.95	\$10.03	\$9.31	\$8.14	\$6.79	\$6.42	\$17.10	\$11.17	\$10.33	\$8.76	\$7.34	\$7.02
GS1020	External Interface Enabler	\$859.00	\$318.00	63.0%	\$14.97	\$9.41	\$8.74	\$7.64	\$6.37	\$6.02	\$16.04	\$10.47	\$9.69	\$8.22	\$6.88	\$6.58
GP1080	IPSEC Enabler	\$863.00	\$517.00	40.1%	\$24.33	\$15.29	\$14.20	\$12.42	\$10.36	\$9.79	\$26.08	\$17.03	\$15.76	\$13.36	\$11.19	\$10.70
GO1280	Harness Kit for Coin Controller	\$90.00	\$31.00	65.1%	\$1.46	\$0.92	\$0.85	\$0.74	\$0.62	\$0.59	\$1.56	\$1.02	\$0.94	\$0.80	\$0.67	\$0.64
GS1080	Embedded OCR Enabler 1 License	\$837.00	\$502.00	40.0%	\$23.62	\$14.85	\$13.79	\$12.06	\$10.06	\$9.50	\$25.32	\$16.54	\$15.30	\$12.97	\$10.87	\$10.39
GS1090	Multi-Station Print Enabler 1 License	\$211.00	\$127.00	40.0%	\$5.98	\$3.76	\$3.49	\$3.05	\$2.55	\$2.40	\$6.41	\$4.18	\$3.87	\$3.28	\$2.75	\$2.63
GS1095	Multi-Station Print Enabler 5 Licenses	\$751.00	\$451.00	40.0%	\$21.22	\$13.34	\$12.39	\$10.83	\$9.04	\$8.54	\$22.75	\$14.86	\$13.75	\$11.65	\$9.76	\$9.34
TIER 1 SOFTWARE																
GB1550NODE	e-BRIDGE Replicator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1560NODE	e-BRIDGE Job Point eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1590NODE	e-BRIDGE Job Separator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1610NODE	e-BRIDGE Job Build eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB2300NODE	e-BRIDGE Plus for OneDrive for Business v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2310NODE	e-BRIDGE Plus for Sharepoint Online v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2320NODE	e-BRIDGE Plus for Exchange Online v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
FAX OPTIONS																
GD1370N	Fax Unit / 2nd Line Fax Unit	\$1,107.00	\$387.00	65.0%	\$18.21	\$11.45	\$10.63	\$9.30	\$7.76	\$7.33	\$19.52	\$12.75	\$11.80	\$10.00	\$8.38	\$8.01
GS1100NODE	Fax Over IP Enabler	\$863.00	\$334.00	61.3%	\$15.72	\$9.88	\$9.17	\$8.02	\$6.69	\$6.32	\$16.85	\$11.00	\$10.18	\$8.63	\$7.23	\$6.91
ELEVATE																
ELEVATE2	Elevate Custom Configuration (Per Device)	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60
ESTUDIO2515AC	25 PPM Color Copier	\$15,176.00	\$4,356.00	71.3%	\$204.99	\$128.85	\$119.66	\$104.63	\$87.29	\$82.46	\$219.72	\$143.49	\$132.77	\$112.56	\$94.31	\$90.17
ESTUDIO3015AC	30 PPM Color Copier	\$17,580.00	\$4,993.00	71.6%	\$234.97	\$147.69	\$137.16	\$119.93	\$100.06	\$94.52	\$251.85	\$164.47	\$152.19	\$129.02	\$108.10	\$103.36
ESTUDIO3515AC	35 PPM Color Copier	\$22,388.00	\$6,045.00	73.0%	\$284.48	\$178.81	\$166.06	\$145.20	\$121.14	\$114.43	\$304.91	\$199.12	\$184.25	\$156.20	\$130.87	\$125.13
ESTUDIO4515AC	45 PPM Color Copier	\$27,196.00	\$7,397.00	72.8%	\$348.10	\$218.80	\$203.20	\$177.68	\$148.24	\$140.03	\$373.10	\$243.66	\$225.46	\$191.14	\$160.15	\$153.12
ESTUDIO5015AC	50 PPM Color Copier	\$28,341.00	\$7,709.00	72.8%	\$362.79	\$228.03	\$211.77	\$185.17	\$154.49	\$145.93	\$388.84	\$253.93	\$234.97	\$199.20	\$166.90	\$159.58
MR3031B	100-Sheet RADF	\$1,809.00	\$630.00	65.2%	\$29.65	\$18.64	\$17.31	\$15.13	\$12.63	\$11.93	\$31.78	\$19.20	\$16.28	\$13.64	\$11.04	\$10.34
MR4000B	300-Sheet DSDF	\$2,445.00	\$856.00	65.0%	\$40.28	\$25.32	\$23.51	\$20.56	\$17.15	\$16.20	\$43.18	\$28.20	\$26.09	\$22.12	\$18.53	\$17.72
KA5005PC	Platen Cover	\$51.00	\$18.00	63.8%	\$0.85	\$0.53	\$0.49	\$0.43	\$0.36	\$0.34	\$0.91	\$0.59	\$0.55	\$0.47	\$0.39	\$0.37
MJ1042B	Inner Finisher	\$1,901.00	\$665.00	65.0%	\$31.29	\$19.67	\$18.27	\$15.97	\$13.33	\$12.59	\$33.54	\$21.91	\$20.27	\$17.18	\$14.40	\$13.77
MJ1109B	Console Finisher w/ Stapling	\$2,467.00	\$863.00	65.0%	\$40.61	\$25.53	\$23.71	\$20.73	\$17.29	\$16.34	\$43.53	\$28.43	\$26.30	\$22.30	\$18.68	\$17.86
MJ1110B	Finisher - Saddle Stitch	\$3,667.00	\$1,283.00	65.0%	\$60.38	\$37.95	\$35.24	\$30.82	\$25.71	\$24.29	\$64.71	\$42.26	\$39.11	\$33.15	\$27.78	\$26.56
KN5005	Bridge Kit (Required with MJ1109B/1110B)	\$287.00	\$100.00	65.3%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
MJ6011	Hole Punch for MJ1042B	\$918.00	\$320.00	65.1%	\$15.06	\$9.47	\$8.79	\$7.69	\$6.41	\$6.06	\$16.14	\$10.54	\$9.75	\$8.27	\$6.93	\$6.62
MJ6105	Hole Punch (for MJ1109B & MJ1110B)	\$918.00	\$320.00	65.1%	\$15.06	\$9.47	\$8.79	\$7.69	\$6.41	\$6.06	\$16.14	\$10.54	\$9.75	\$8.27	\$6.93	\$6.62
MJ5015	Job Separator	\$313.00	\$109.00	65.1%	\$5.13	\$3.22	\$2.99	\$2.62	\$2.18	\$2.06	\$5.50	\$3.59	\$3.32	\$2.82	\$2.36	\$2.26
KK5005	Work Tray	\$60.00	\$21.00	65.5%	\$0.99	\$0.62	\$0.58	\$0.50	\$0.42	\$0.40	\$1.06	\$0.69	\$0.64	\$0.54	\$0.45	\$0.43
KK5008	Manual Pocket	\$60.00	\$23.00	61.8%	\$1.08	\$0.68	\$0.63	\$0.55	\$0.46	\$0.44	\$1.16	\$0.76	\$0.70	\$0.59	\$0.50	\$0.48
KK2550	Accessible Arm	\$97.00	\$97.00	0.0%	\$4.56	\$2.87	\$2.66	\$2.33	\$1.94	\$1.84	\$4.89	\$3.20	\$2.96	\$2.51	\$2.10	\$2.01
KD1058B	550 Sheet Paper Feed Pedestal	\$1,059.00	\$371.00	65.0%	\$17.46	\$10.97	\$10.19	\$8.91	\$7.43	\$7.02	\$18.71	\$12.22	\$11.31	\$9.59	\$8.03	\$7.68
MY1048B	550-Sheet Drawer	\$594.00	\$207.00	65.1%	\$9.74	\$6.12	\$5.69	\$4.97	\$4.15	\$3.92	\$10.44	\$6.82	\$6.31	\$5.35	\$4.48	\$4.28
MY1049B	Envelope Drawer Module	\$594.00	\$207.00	65.1%	\$9.74	\$6.12	\$5.69	\$4.97	\$4.15	\$3.92	\$10.44	\$6.82	\$6.31	\$5.35	\$4.48	\$4.28
KD1059B	2000 Sheet Large Capacity Feeder	\$1,323.00	\$462.00	65.1%	\$21.74	\$13.67	\$12.69	\$11.10	\$9.26	\$8.75	\$23.30	\$15.22	\$14.08	\$11.94	\$10.00	\$9.56
PWRFLTR-XGPCS15D	Next Gen PCS Power Filter, 120V-15 AMPS	\$1,253.00	\$335.00	73.3%	\$15.77	\$9.91	\$9.20	\$8.05	\$6.71	\$6.34	\$16.90	\$11.03	\$10.21	\$8.66	\$7.25	\$6.93
PWRFLTR-EV12015	ESP enVision diagnostic power conditioning system	\$1,298.00	\$184.00	85.8%	\$8.66	\$5.44	\$5.05	\$4.42	\$3.69	\$3.48	\$9.28	\$6.06	\$5.61	\$4.75	\$3.98	\$3.81
PWRFLTR-D5133NT	120/15A power filter & network (2 RECEPT.)	\$1,129.00	\$98.00	91.3%	\$4.61	\$2.90	\$2.69	\$2.35	\$1.96	\$1.86	\$4.94	\$3.23	\$2.99	\$2.53	\$2.12	\$2.03
PWRFLTR-D113Z6T	Surge 120/15 Standalone	\$893.00	\$82.00	90.8%	\$3.86	\$2.43	\$2.25	\$1.97	\$1.64	\$1.55	\$4.14	\$2.70	\$2.50	\$2.12	\$1.78	\$1.70
PWRFLTR-XGPCS1C1	Interface Cable for all ESP XG-PCS and EV series Power Filters	\$108.00	\$30.00	72.0%	\$1.41	\$0.89	\$0.82	\$0.72	\$0.60	\$0.57	\$1.51	\$0.99	\$0.91	\$0.78	\$0.65	\$0.62
STAND5005	Stand	\$299.00	\$122.00	59.2%	\$5.74	\$3.61	\$3.35	\$2.93	\$2.44	\$2.31	\$6.15	\$4.02	\$3.72	\$3.15	\$2.64	\$2.53
CONNECTIVITY OPTIONS																
GN4020	Wireless LAN/Bluetooth Module	\$680.00	\$407.00	40.1%	\$19.15	\$12.04	\$11.18	\$9.78	\$8.16	\$7.70	\$20.53	\$13.41	\$12.41	\$10.52	\$8.81	\$8.42
GR9000	Bluetooth Keyboard (requires GN4020)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1330	Accessory Tray (Keyboard Shelf)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1340	Panel 10 Key Option	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1310	USB Hub	\$118.00	\$70.00	40.4%	\$3.29	\$2.07	\$1.92	\$1.68	\$1.40	\$1.33	\$3.53	\$2.31	\$2.13	\$1.81	\$1.52	\$1.45
GR1320	Card Reader Holder	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
T4DT-FB4BTH-P	Elatec TWN4 Mifare NFC-P Card Reader USB Black	\$325.00	\$235.00	27.7%	\$11.06	\$6.95	\$6.46	\$5.64	\$4.71	\$4.45	\$11.85	\$7.74	\$7.16	\$6.07	\$5.09	\$4.86



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
T4DT-FB4BTH-PI	TWN4 MULTITECH-PI DT-U45-B	\$323.00	\$254.00	21.4%	\$11.95	\$7.51	\$6.98	\$6.10	\$5.09	\$4.81	\$12.81	\$8.37	\$7.74	\$6.56	\$5.50	\$5.26
T4DT-FB2WEL-PITOS	TWN4 MULTITECH-PI Desktop Reader/Writer USB White (Requires GR1	\$338.00	\$266.00	21.4%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
GE1230	FIPS HDD	\$427.00	\$126.00	70.6%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61
GS1010	Meta Scan Enabler for e-CONNECT	\$566.00	\$339.00	40.1%	\$15.95	\$10.03	\$9.31	\$8.14	\$6.79	\$6.42	\$17.10	\$11.17	\$10.33	\$8.76	\$7.34	\$7.02
GQ1280	Harness Kit for Coin Controller	\$90.00	\$31.00	65.1%	\$1.46	\$0.92	\$0.85	\$0.74	\$0.62	\$0.59	\$1.56	\$1.02	\$0.94	\$0.80	\$0.67	\$0.64
GS1080	Embedded OCR Enabler 1 License	\$837.00	\$502.00	40.0%	\$23.62	\$14.85	\$13.79	\$12.06	\$10.06	\$9.50	\$25.32	\$16.54	\$15.30	\$12.97	\$10.87	\$10.39
GS1090	Multi-Station Print Enabler 1 License	\$211.00	\$127.00	40.0%	\$5.98	\$3.76	\$3.49	\$3.05	\$2.55	\$2.40	\$6.41	\$4.18	\$3.87	\$3.28	\$2.75	\$2.63
GS1095	Multi-Station Print Enabler 5 Licenses	\$751.00	\$451.00	40.0%	\$21.22	\$13.34	\$12.39	\$10.83	\$9.04	\$8.54	\$22.75	\$14.86	\$13.75	\$11.65	\$9.76	\$9.34
GS1007	Unicode Font Enabler	\$729.00	\$178.00	75.6%	\$8.38	\$5.27	\$4.89	\$4.28	\$3.57	\$3.37	\$8.98	\$5.86	\$5.43	\$4.60	\$3.85	\$3.68
GP1080	IPSEC Enabler	\$863.00	\$517.00	40.1%	\$24.33	\$15.29	\$14.20	\$12.42	\$10.36	\$9.79	\$26.08	\$17.03	\$15.76	\$13.36	\$11.19	\$10.70
TIER 1 SOFTWARE																
GB1550NODE	e-BRIDGE Replicator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1560NODE	e-BRIDGE Job Point eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1590NODE	e-BRIDGE Job Separator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1610NODE	e-BRIDGE Job Build eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB2300NODE	e-BRIDGE Plus for OneDrive for Business v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2310NODE	e-BRIDGE Plus for Sharepoint Online v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2320NODE	e-BRIDGE Plus for Exchange Online v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
FAX OPTIONS																
GD1370N	Fax Unit / 2nd Line Fax Unit	\$1,107.00	\$387.00	65.0%	\$18.21	\$11.45	\$10.63	\$9.30	\$7.76	\$7.33	\$19.52	\$12.75	\$11.80	\$10.00	\$8.38	\$8.01
GS1100NODE	Fax Over IP Enabler	\$863.00	\$334.00	61.3%	\$15.72	\$9.88	\$9.17	\$8.02	\$6.69	\$6.32	\$16.85	\$11.00	\$10.18	\$8.63	\$7.23	\$6.91
ELEVATE																
ELEVATE2	Elevate Custom Configuration (Per Device)	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60
ESTUDIO5516AC	55PPM Color 65 BK MFP with DSDF 4 Drawer	\$33,871.00	\$8,739.00	74.2%	\$411.26	\$258.50	\$240.06	\$209.91	\$175.13	\$165.43	\$440.80	\$287.86	\$266.36	\$225.82	\$189.20	\$180.90
ESTUDIO5516ACT	55PPM Color 65 BK MFP with DSDF Tandem Drawer	\$33,871.00	\$8,739.00	74.2%	\$411.26	\$258.50	\$240.06	\$209.91	\$175.13	\$165.43	\$440.80	\$287.86	\$266.36	\$225.82	\$189.20	\$180.90
ESTUDIO6516AC	65PPM Color 75 BK MFP with DSDF 4 Drawer	\$42,056.00	\$10,598.00	74.8%	\$498.74	\$313.49	\$291.13	\$254.56	\$212.38	\$200.62	\$534.56	\$349.10	\$323.03	\$273.85	\$229.45	\$219.38
ESTUDIO6516ACT	65PPM Color 75 BK MFP with DSDF Tandem Drawer	\$42,056.00	\$10,598.00	74.8%	\$498.74	\$313.49	\$291.13	\$254.56	\$212.38	\$200.62	\$534.56	\$349.10	\$323.03	\$273.85	\$229.45	\$219.38
ESTUDIO7516AC	75PPM Color 85 BK MFP with DSDF 4 Drawer	\$45,421.00	\$11,264.00	75.2%	\$530.08	\$333.19	\$309.42	\$270.56	\$225.73	\$213.23	\$568.16	\$371.04	\$343.33	\$291.06	\$243.87	\$233.16
ESTUDIO7516ACT	75PPM Color 85 BK MFP with DSDF Tandem Drawer	\$45,421.00	\$11,264.00	75.2%	\$530.08	\$333.19	\$309.42	\$270.56	\$225.73	\$213.23	\$568.16	\$371.04	\$343.33	\$291.06	\$243.87	\$233.16
MP2502B	2500 Sheet Large Capacity Feeder	\$1,926.00	\$674.00	65.0%	\$31.72	\$19.94	\$18.51	\$16.19	\$13.51	\$12.76	\$34.00	\$22.20	\$20.54	\$17.42	\$14.59	\$13.95
MJ1111B	50 Sheet Stapling Finisher	\$3,458.00	\$1,210.00	65.0%	\$56.94	\$35.79	\$33.24	\$29.06	\$24.25	\$22.91	\$61.03	\$39.86	\$36.88	\$31.27	\$26.20	\$25.05
MJ1112B	Saddle Stitch Finisher	\$5,289.00	\$1,851.00	65.0%	\$87.11	\$54.75	\$50.85	\$44.46	\$37.09	\$35.04	\$93.36	\$60.97	\$56.42	\$47.83	\$40.07	\$38.32
MJ6106N	Hole Punch Unit for MJ1111B & MJ1112B	\$876.00	\$307.00	65.0%	\$14.45	\$9.08	\$8.43	\$7.37	\$6.15	\$5.81	\$15.49	\$10.11	\$9.36	\$7.93	\$6.65	\$6.35
KA6551	Slide Exit Tray	\$63.00	\$22.00	65.5%	\$1.04	\$0.65	\$0.60	\$0.53	\$0.44	\$0.42	\$1.11	\$0.67	\$0.67	\$0.57	\$0.48	\$0.46
KK2550	Accessible Arm	\$97.00	\$97.00	0.0%	\$4.56	\$2.87	\$2.66	\$2.33	\$1.94	\$1.84	\$4.89	\$3.20	\$2.96	\$2.51	\$2.10	\$2.01
KN1103	Finisher Rail	\$91.00	\$31.00	65.5%	\$1.46	\$0.92	\$0.85	\$0.74	\$0.62	\$0.59	\$1.56	\$1.02	\$0.94	\$0.80	\$0.67	\$0.64
ADDITIONAL OPTIONS																
GQ1280	Coin Controller Harness Kit	\$90.00	\$31.00	65.1%	\$1.46	\$0.92	\$0.85	\$0.74	\$0.62	\$0.59	\$1.56	\$1.02	\$0.94	\$0.80	\$0.67	\$0.64
KK5008	Manual Pocket	\$60.00	\$23.00	61.8%	\$1.08	\$0.68	\$0.63	\$0.55	\$0.46	\$0.44	\$1.16	\$0.76	\$0.70	\$0.59	\$0.50	\$0.48
PWRFLTR-XGPCS20D	Next Gen PCS Power Filter, 120V-20 AMPS	\$1,267.00	\$312.00	75.4%	\$14.68	\$9.23	\$8.57	\$7.49	\$6.25	\$5.91	\$15.74	\$10.28	\$9.51	\$8.06	\$6.75	\$6.46
PWRFLTR-EV12020	ESP enVision Adv Diagnostic	\$1,334.00	\$185.00	86.1%	\$8.71	\$5.47	\$5.08	\$4.44	\$3.71	\$3.50	\$9.33	\$6.09	\$5.64	\$4.78	\$4.01	\$3.83
PWRFLTR-D5143NT	120/20 AMP power filter (2 RECEPT.)	\$1,264.00	\$97.00	92.3%	\$4.56	\$2.87	\$2.66	\$2.33	\$1.94	\$1.84	\$4.89	\$3.20	\$2.96	\$2.51	\$2.10	\$2.01
PWRFLTR-D114Z6T	Surge 120/20 Standalone	\$1,017.00	\$88.00	91.3%	\$4.14	\$2.60	\$2.42	\$2.11	\$1.76	\$1.67	\$4.44	\$2.90	\$2.68	\$2.27	\$1.91	\$1.82
PWRFLTR-XGPCSIC1	Interface Cable for all ESP XG-PCS and EV series Power Filters	\$108.00	\$30.00	72.0%	\$1.41	\$0.89	\$0.82	\$0.72	\$0.60	\$0.57	\$1.51	\$0.99	\$0.91	\$0.78	\$0.65	\$0.62
CONNECTIVITY OPTIONS																
GN4020	Wireless LAN/Bluetooth Module	\$680.00	\$407.00	40.1%	\$19.15	\$12.04	\$11.18	\$9.78	\$8.16	\$7.70	\$20.53	\$13.41	\$12.41	\$10.52	\$8.81	\$8.42
GR1320	Card Reader Holder	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1330	Accessory Tray (Keyboard Shelf)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR1340	Panel 10 Key Option	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GR9000	Bluetooth Keyboard (requires GN4020)	\$107.00	\$64.00	40.4%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
GP1080	IPSEC Enabler	\$863.00	\$517.00	40.1%	\$24.33	\$15.29	\$14.20	\$12.42	\$10.36	\$9.79	\$26.08	\$17.03	\$15.76	\$13.36	\$11.19	\$10.70
T4DT-FB4BTH-P	Elatec TWN4 Mifare NFC-P Card Reader USB Black	\$325.00	\$235.00	27.7%	\$11.06	\$6.95	\$6.46	\$5.64	\$4.71	\$4.45	\$11.85	\$7.74	\$7.16	\$6.07	\$5.09	\$4.86
T4DT-FB4BTH-PI	TWN4 MULTITECH-PI DT-U45-B	\$323.00	\$254.00	21.4%	\$11.95	\$7.51	\$6.98	\$6.10	\$5.09	\$4.81	\$12.81	\$8.37	\$7.74	\$6.56	\$5.50	\$5.26
T4DT-FB2WEL-PITOS	TWN4 MULTITECH-PI Desktop Reader/Writer USB White (Requires GR1	\$338.00	\$266.00	21.4%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
GE1230	FIPS HDD	\$427.00	\$126.00	70.6%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61
GS1010	Meta Scan Enabler for e-CONNECT	\$566.00	\$339.00	40.1%	\$15.95	\$10.03	\$9.31	\$8.14	\$6.79	\$6.42	\$17.10	\$11.17	\$10.33	\$8.76	\$7.34	\$7.02
GS1007	Unicode Font Enabler	\$729.00	\$178.00	75.6%	\$8.38	\$5.27	\$4.89	\$4.28	\$3.57	\$3.37	\$8.98	\$5.86	\$5.43	\$4.60	\$3.85	\$3.68
GS1080	Embedded OCR Enabler 1 License	\$837.00	\$502.00	40.0%	\$23.62	\$14.85	\$13.79	\$12.06	\$10.06	\$9.50	\$25.32	\$16.54	\$15.30	\$12.97	\$10.87	\$10.39
GS1090	Multi-Station Print Enabler 1 License	\$211.00	\$127.00	40.0%	\$5.98	\$3.76	\$3.49	\$3.05	\$2.55	\$2.40	\$6.41	\$4.18	\$3.87	\$3.28	\$2.75	\$2.63
GS1095	Multi-Station Print Enabler 5 Licenses	\$751.00	\$451.00	40.0%	\$21.22	\$13.34	\$12.39	\$10.83	\$9.04	\$8.54	\$22.75	\$14.86	\$13.75	\$11.65	\$9.76	\$9.34
TIER 1 SOFTWARE																

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
GB1550NODE	e-BRIDGE Replicator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1560NODE	e-BRIDGE Job Point eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1590NODE	e-BRIDGE Job Separator eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB1610NODE	e-BRIDGE Job Build eX (Node License)	\$53.00	\$53.00	0.0%	\$2.49	\$1.57	\$1.46	\$1.27	\$1.06	\$1.00	\$2.67	\$1.75	\$1.62	\$1.37	\$1.15	\$1.10
GB2300NODE	e-BRIDGE Plus for OneDrive for Business v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2310NODE	e-BRIDGE Plus for Sharepoint Online v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
GB2320NODE	e-BRIDGE Plus for Exchange Online v3.0	\$161.00	\$161.00	0.0%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
FAX OPTIONS																
GD1370N	Fax Unit / 2nd Line Fax Unit	\$1,107.00	\$387.00	65.0%	\$18.21	\$11.45	\$10.63	\$9.30	\$7.76	\$7.33	\$19.52	\$12.75	\$11.80	\$10.00	\$8.38	\$8.01
GS1100NODE	Fax Over IP Enabler	\$863.00	\$334.00	61.3%	\$15.72	\$9.88	\$9.17	\$8.02	\$6.69	\$6.32	\$16.85	\$11.00	\$10.18	\$8.63	\$7.23	\$6.91
ELEVATE																
ELEVATE2	Elevate Custom Configuration (Per Device)	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60

Items in **RED** indicate new models. Launch date/availability is September 2020.



Special Pricing for Region 4 ESC
26-Aug-20

CPC PRICING	
Model	M & S
DIGITAL - MONOCHROME	
ESTUDIO478S	0.0140
ESTUDIO2822AM	0.0090
ESTUDIO2822AF	0.0082
ESTUDIO2823AM	0.0082
ESTUDIO2329A	0.0080
ESTUDIO2829A	0.0095
ESTUDIO2018A	0.0099
ESTUDIO2518A	0.0091
ESTUDIO3018A	0.0077
ESTUDIO3518A	0.0074
ESTUDIO4518A	0.0064
ESTUDIO5018A	0.0064
ESTUDIO4508LP	0.0162
ESTUDIO5518A	0.0049
ESTUDIO6518A	0.0046
ESTUDIO7518A	0.0042
ESTUDIO8518A	0.0039
ESTUDIO907	0.0046
ESTUDIO1057	0.0042
ESTUDIO1207	0.0039
ESTUDIO908	0.0052
ESTUDIO1058	0.0051
ESTUDIO1208	0.0049

DIGITAL - COLOR	
ESTUDIO389CS (Color)	0.0741
ESTUDIO389CS (B/W)	0.0141
ESTUDIO479CS (Color)	0.0724
ESTUDIO479CS (B/W)	0.0137
ESTUDIO330AC (Color)	0.0571
ESTUDIO330AC (B/W)	0.0110
ESTUDIO400AC (Color)	0.0530
ESTUDIO400AC (B/W)	0.0098
ESTUDIO2010AC (Color)	0.0570
ESTUDIO2010AC (B/W)	0.0099
ESTUDIO2510AC (Color)	0.0490
ESTUDIO2510AC (B/W)	0.0083
ESTUDIO2515AC (Color)	0.0490
ESTUDIO2515AC (B/W)	0.0095
ESTUDIO3015AC (Color)	0.0440
ESTUDIO3015AC (B/W)	0.0083
ESTUDIO3515AC (Color)	0.0390
ESTUDIO3515AC (B/W)	0.0073
ESTUDIO4515AC (Color)	0.0370
ESTUDIO4515AC (B/W)	0.0065
ESTUDIO5015AC (Color)	0.0350
ESTUDIO5015AC (B/W)	0.0060
ESTUDIO5516AC/ACT (Color)	0.0340
ESTUDIO5516AC/ACT (B/W)	0.0058
ESTUDIO6516AC/ACT (Color)	0.0325
ESTUDIO6516AC/ACT (B/W)	0.0054
ESTUDIO7516AC/ACT (Color)	0.0315
ESTUDIO7516AC/ACT (B/W)	0.0050

Pricing Notes:

a) ESTUDIO2802AM(AF)/2803AM/2309A/2809A do not have finishing capabilities.

Proposed Maintenance and Supply CPC Rate/Maintenance Charges (excluding paper and staples) are based on estimated toner yields.

The estimated toner yields are based on a 5% density image (4% fax only), on a letter-sized original,

for all listed items EXCEPT the ESTUDIO2010AC/2510AC/2515AC/3015AC/3515AC/4515AC/5015AC/5516AC(T)/6516AC(T)/7516AC(T) (color).

The estimated yields for the ESTUDIO2010AC/2510AC/2515AC/3015AC/3515AC/4515AC/5015AC/5516AC(T)/6516AC(T)/7516AC(T) (color)

are based on a 20% density image, on a letter-sized original.

All copier products default to two clicks for 11 X 17 paper.

Excessive toner fill usage may result in additional charges above the normal Service & Supplies CPC rates.

All equipment and maintenance pricing is for transactions in the United States. Pricing for Puerto Rico

may be available upon request and is subject to: coverage verification, any applicable duties, taxes, freight costs and exchange conversions.



Special Pricing for Region 4 ESC
26-Aug-20

CPC PRICING	
Model	M & S
DIGITAL - MONOCHROME	
ESTUDIO478S	0.0142
ESTUDIO2018A	0.0101
ESTUDIO2518A	0.0093
ESTUDIO3018A	0.0079
ESTUDIO3518A	0.0076
ESTUDIO4518A	0.0066
ESTUDIO5018A	0.0066
ESTUDIO4508LP	0.0164
ESTUDIO5518A	0.0051
ESTUDIO6518A	0.0048
ESTUDIO7518A	0.0044
ESTUDIO8518A	0.0041
ESTUDIO907	0.0054
ESTUDIO1057	0.0053
ESTUDIO1207	0.0051
ESTUDIO908	0.0054
ESTUDIO1058	0.0053
ESTUDIO1208	0.0051

DIGITAL - COLOR	
ESTUDIO330AC (Color)	0.0573
ESTUDIO330AC (B/W)	0.0120
ESTUDIO400AC (Color)	0.0520
ESTUDIO400AC (B/W)	0.0100
ESTUDIO2010AC (Color)	0.0572
ESTUDIO2010AC (B/W)	0.0101
ESTUDIO2510AC (Color)	0.0492
ESTUDIO2510AC (B/W)	0.0085
ESTUDIO2515AC (Color)	0.0492
ESTUDIO2515AC (B/W)	0.0097
ESTUDIO3015AC (Color)	0.0442
ESTUDIO3015AC (B/W)	0.0085
ESTUDIO3515AC (Color)	0.0392
ESTUDIO3515AC (B/W)	0.0075
ESTUDIO4515AC (Color)	0.0372
ESTUDIO4515AC (B/W)	0.0067
ESTUDIO5015AC (Color)	0.0352
ESTUDIO5015AC (B/W)	0.0062
ESTUDIO5516AC/ACT (Color)	0.0342
ESTUDIO5516AC/ACT (B/W)	0.0060
ESTUDIO6516AC/ACT (Color)	0.0327
ESTUDIO6516AC/ACT (B/W)	0.0056
ESTUDIO7516AC/ACT (Color)	0.0317
ESTUDIO7516AC/ACT (B/W)	0.0052

Pricing Notes:

a) ESTUDIO2802AM(AF)/2803AM/2309A/2809A do not have finishing capabilities.

Proposed Maintenance and Supply CPC Rate/Maintenance Charges (excluding paper and staples) are based on estimated toner yields.

The estimated toner yields are based on a 5% density image (4% fax only), on a letter-sized original, for all listed items EXCEPT the ESTUDIO2010AC/2510AC/2515AC/3015AC/3515AC/4515AC/5015AC/5516AC(T)/6516AC(T)/7516AC(T) (color). The estimated yields for the ESTUDIO2010AC/2510AC/2515AC/3015AC/3515AC/4515AC/5015AC/5516AC(T)/6516AC(T)/7516AC(T) (color) are based on a 20% density image, on a letter-sized original.

All copier products default to two clicks for 11 X 17 paper.

Excessive toner fill usage may result in additional charges above the normal Service & Supplies CPC rates.

All equipment and maintenance pricing is for transactions in the United States. Pricing for Puerto Rico may be available upon request and is subject to: coverage verification, any applicable duties, taxes, freight costs and exchange conversions.



Special Pricing for Region 4 ESC
26-Aug-20

COPIER STAPLES PRICING				
Machine	Description	Supply#	Yield	Price
ESTUDIO908/1058/1208	Staples for MX-FN24/MX-FN25 per box (50-Sheet Stapling; 1 box = 5,000 st x 3)	STAPLE2000	15,000	\$67.00
ESTUDIO2018A/2518A/3018A/3518A/4518A/5018A ESTUDIO5518A/6518A/7518A/8518A/907/1057/1207 ESTUDIO2010AC/2510AC/2515AC/3015AC/3515AC/4515 ESTUDIO5516AC(T)/6516AC(T)/7516AC(T)	Staples = MJ1042B/MJ1109B/MJ1110B/MJ1111B/ MJ1112B/MX-FN22 Regular staples (1 box = 5,000 st x 3)	STAPLE2400	15,000	\$67.00
ESTUDIO908/1058/1208	Staples = MX-FN21/MX-FN22 Refill Staple Type M for finisher (1 box = 5,000 st x 5)	STAPLE2600	25,000	\$150.00
ESTUDIO2018A/2518A/3018A/3518A/4518A/5018A ESTUDIO5518A/6518A/7518A/8518A/907/1057/1207 ESTUDIO2010AC/2510AC/2515AC/3015AC/3515AC/4515 ESTUDIO5516AC(T)/6516AC(T)/7516AC(T)	Staples = MJ1110B/MJ1112B/MX-FN25 Saddle Stitch Staples (1 box = 2,000 st x 4)	STAPLE3100	8,000	\$55.00
ESTUDIO478S	Staples = MJ1044 (1 box = 5 cartridges X 1K staples)	STAPLE3700	3,000	\$88.00

TOSHIBA

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Assessment Phase Pricing	
Description	Price
Print Assessment Specialist (PAS) Daily Rate	\$750
Project Management Daily Rate	\$1,500

*Travel and Expenses bill separately at invoice cost

Implementation Phase Pricing	
Description	Price
Due to the unique nature of each customer or location, Implementation would be priced based specific to the requirements and size of each location or project. Implementation could be priced either as a one time charge, or hourly with a statement of work. However, the implementation would not exceed an hourly rate of \$90 per hour	

Training	
Description	Price
Training is included at no additional cost	

Fleet Management	
Description	Price
Onsite/Full Time	\$75,000 annually
Part Time	\$150 Per hour- Min 2 hours
Consumables	MSRP less 5%
Management of Legacy devices does not include parts, service or supplies	Monthly Management fee per device- \$10 for printer; \$25 for MFP/Copier

Service/Help Desk	
Description	Price
Hourly rates for Service/Help Desk Integration	Notes: Pricing has general ROM pricing for integration, however, this really requires an appropriate SOW and is a complex project. Bids should have content on this as this is not an uncommon request.
Include cost of outright purchase, monthly cost, or per device	GOLD desk services are included in our pricing, however, if customers want true Software integration , onsite Help Desk or queue management then the pricing would be different based on a SOW and project plan. Any integration beyond the scope for standard GOLD desk would be priced based on SOW.

Consultant/Professional Services	
Description	Hourly Price
Manager, Solutions Design and Implementation	\$225
Solutions Consultant	\$225
Analyst I	\$175
Analyst II	\$175
Marketing Support Engineer	\$175
Project Management	\$175
National Print Assessment	\$85

TOSHIBA

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Assessment Phase Pricing	
Description	Price

Other Managed Print Services	
Description	Price
EcoSmart	\$0.0008 per page
Print ReLeaf	\$0.0015 per page
MPS Security Audit/ Assessment	\$750 Daily- May be reduced if performed with MPS assessment
MPS ECO Assessment/ Green Report	\$750 Daily- May be reduced if performed with MPS assessment

Maintenance/Break-Fix	
Category	Average Monthly Volume
Low Volume Band	0-2,000
Mid Volume Band	2,001-7,000
High Volume Band	7,001-Machine Rated Max

BW Single Function Printers	Annual Service (Parts and Labor only)	Monthly Service (Parts and Labor only)	BW Toner Only CPP	BW All Inclusive CPP
Low Volume Band	\$99	\$8	\$0.0355	\$0.0400
Mid Volume Band	\$398	\$33	\$0.0100	\$0.0150
High Volume Band	\$674	\$56	\$0.0055	\$0.0095

BW Multi Function Printers	Annual Service (Parts and Labor only)	Monthly Service (Parts and Labor only)	BW Toner Only CPP	BW All Inclusive CPP
Low Volume Band	\$303	\$25	\$0.0355	\$0.0400
Mid Volume Band	\$394	\$33	\$0.0257	\$0.0325
High Volume Band	\$1,499	\$125	\$0.0055	\$0.0140

Color Single Function Printers	Annual Service (Parts and Labor only)	Monthly Service (Parts and Labor only)	BW Toner Only CPP	CLR Toner Only CPP	BW All Inclusive CPP	CLR All Inclusive CPP
Low Volume Band	\$57	\$5	\$0.0250	\$0.1500	\$0.0500	\$0.2900
Mid Volume Band	\$458	\$38	\$0.0250	\$0.1400	\$0.0400	\$0.2100
High Volume Band	\$554	\$46	\$0.0250	\$0.1200	\$0.0335	\$0.1900

Color Multi Function Printers	Annual Service (Parts and Labor only)	Monthly Service (Parts and Labor only)	BW Toner Only CPP	CLR Toner Only CPP	BW All Inclusive CPP	CLR All Inclusive CPP
Low Volume Band	\$228	\$19	\$0.0280	\$0.1300	\$0.0350	\$0.1600
Mid Volume Band	\$881	\$73	\$0.0200	\$0.1000	\$0.0280	\$0.1500
High Volume Band	\$2,012	\$168	\$0.0110	\$0.0800	\$0.0190	\$0.1400

Monthly Flat Fee		
Volume Level	Est. BW AMV	Monthly Fee
Low	0-1,000	\$21
Mid	1,001-3,000	\$48

Volume Level	Est. CLR AMV	Monthly Fee
Low	0-500	\$51
Mid	501-1,500	\$60

*MPS pricing is contingent upon many factors, fleet size, age, makes, models, network and more. MPS pricing will be quoted upon request from the Participating Agency and based on the individual entity's fleet information.



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
					MONO LASER MFP											



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
36S0740	LEXMARK XM1242 Mono Laser MFP 42ppm=42 PPM, Duplex standard=	\$1,384.39	\$649.00	53.1%	\$30.54	\$19.20	\$17.83	\$15.59	\$13.01	\$12.29	\$32.74	\$21.38	\$19.78	\$16.77	\$14.05	\$13.43
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
36S2910	250-Sheet Tray	\$164.29	\$136.00	17.2%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
36S3110	550-Sheet Tray	\$252.86	\$209.00	17.3%	\$9.84	\$6.18	\$5.74	\$5.02	\$4.19	\$3.96	\$10.54	\$6.88	\$6.37	\$5.40	\$4.52	\$4.33
36S3120	550-Sheet Lockable Tray	\$317.14	\$262.00	17.4%	\$12.33	\$7.75	\$7.20	\$6.29	\$5.25	\$4.96	\$13.22	\$8.63	\$7.99	\$6.77	\$5.67	\$5.42
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
27X6410	Marknet N8372 (Front Wifi- FSM)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
36S0860	LEXMARK XM1246 Mono Laser MFP 46ppm=46 PPM, Duplex standard=	\$2,014.80	\$944.00	53.1%	\$44.42	\$27.92	\$25.93	\$22.67	\$18.92	\$17.87	\$47.62	\$31.10	\$28.77	\$24.39	\$20.44	\$19.54
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
36S2910	250-Sheet Tray	\$164.29	\$136.00	17.2%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
36S3110	550-Sheet Tray	\$252.86	\$209.00	17.3%	\$9.84	\$6.18	\$5.74	\$5.02	\$4.19	\$3.96	\$10.54	\$6.88	\$6.37	\$5.40	\$4.52	\$4.33
36S3120	550-Sheet Lockable Tray	\$317.14	\$262.00	17.4%	\$12.33	\$7.75	\$7.20	\$6.29	\$5.25	\$4.96	\$13.22	\$8.63	\$7.99	\$6.77	\$5.67	\$5.42
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
27X6410	Marknet N8372 (Front Wifi- FSM)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
36S0940	LEXMAR XM3250 Mono Laser MFP - 50ppm	\$3,023.47	\$1,416.00	53.2%	\$66.64	\$41.89	\$38.90	\$34.01	\$28.38	\$26.80	\$71.42	\$46.64	\$43.16	\$36.59	\$30.66	\$29.31
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
36S2910	250-Sheet Tray	\$164.29	\$136.00	17.2%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
36S3110	550-Sheet Tray	\$252.86	\$209.00	17.3%	\$9.84	\$6.18	\$5.74	\$5.02	\$4.19	\$3.96	\$10.54	\$6.88	\$6.37	\$5.40	\$4.52	\$4.33
36S3120	550-Sheet Lockable Tray	\$317.14	\$262.00	17.4%	\$12.33	\$7.75	\$7.20	\$6.29	\$5.25	\$4.96	\$13.22	\$8.63	\$7.99	\$6.77	\$5.67	\$5.42
36S8010	Inline staple finisher	\$317.14	\$280.00	11.7%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
27X6410	Marknet N8372 (Front Wifi- FSM)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
27X0400	320+GB Hard Disk Drive	\$547.14	\$429.00	21.6%	\$20.19	\$12.69	\$11.78	\$10.30	\$8.60	\$8.12	\$21.64	\$14.13	\$13.08	\$11.09	\$9.29	\$8.88
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
25B1200	LEXMARK XM5365 Mono Laser MFP - 65 ppm	\$5,997.00	\$2,125.00	64.6%	\$100.00	\$62.86	\$58.37	\$51.04	\$42.59	\$40.23	\$107.19	\$70.00	\$64.77	\$54.91	\$46.01	\$43.99
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
50G0800	250-Sheet Tray	\$252.86	\$187.00	26.0%	\$8.80	\$5.53	\$5.14	\$4.49	\$3.75	\$3.54	\$9.43	\$6.16	\$5.70	\$4.83	\$4.05	\$3.87
50G0820	250-Sheet Lockable Tray	\$304.29	\$223.00	26.7%	\$10.49	\$6.60	\$6.13	\$5.36	\$4.47	\$4.22	\$11.25	\$7.35	\$6.80	\$5.76	\$4.83	\$4.62
50G0802	550-Sheet Tray	\$317.14	\$266.00	16.1%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
50G0822	550-Sheet Lockable Tray	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0804	2100-Sheet Tray	\$634.29	\$467.00	26.4%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
27X0400	500GB Hard Disk Drive (SATA)	\$547.14	\$429.00	21.6%	\$20.19	\$12.69	\$11.78	\$10.30	\$8.60	\$8.12	\$21.64	\$14.13	\$13.08	\$11.09	\$9.29	\$8.88
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
57X0204	Memory Expansion (4GB) DDR3	\$226.85	\$92.00	59.4%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
40C9200	Forms and Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0142	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$570.00	\$467.00	18.1%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
50G0855	Caster Base	\$444.29	\$326.00	26.6%	\$15.34	\$9.64	\$8.96	\$7.83	\$6.53	\$6.17	\$16.44	\$10.74	\$9.94	\$8.42	\$7.06	\$6.75
40C2300	Adjustable Printer Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
25B1202	LEXMARK XM7355 Mono Laser MFP - 55ppm	\$9,330.00	\$3,306.00	64.6%	\$155.58	\$97.79	\$90.82	\$79.41	\$66.25	\$62.58	\$166.75	\$108.90	\$100.77	\$85.43	\$71.57	\$68.43
25B1204	LEXMARK XM7370 Mono Laser MFP - 70 ppm	\$11,663.00	\$4,133.00	64.6%	\$194.50	\$122.25	\$113.53	\$99.27	\$82.83	\$78.24	\$208.47	\$136.14	\$125.97	\$106.80	\$89.48	\$85.55
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
25B2900	550-Sheet Tray	\$317.14	\$256.00	19.3%	\$12.05	\$7.57	\$7.03	\$6.15	\$5.13	\$4.85	\$12.91	\$8.43	\$7.80	\$6.62	\$5.54	\$5.30
25B2950	2100-Sheet Tray	\$634.29	\$514.00	19.0%	\$24.19	\$15.20	\$14.12	\$12.35	\$10.30	\$9.73	\$25.93	\$16.93	\$15.67	\$13.28	\$11.13	\$10.64
50G0850	Staple Finisher	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
25B2999	Offset Stackers	\$190.00	\$139.00	26.8%	\$6.54	\$4.11	\$3.82	\$3.34	\$2.79	\$2.63	\$7.01	\$4.58	\$4.24	\$3.59	\$3.01	\$2.88
50G0852	4-Bin Mailbox	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0849	Staple, Hole Punch Finisher	\$761.43	\$617.00	19.0%	\$29.04	\$18.25	\$16.95	\$14.82	\$12.36	\$11.68	\$31.12	\$20.32	\$18.81	\$15.94	\$13.36	\$12.77
57X7030	Keyboard Kit (English)	\$380.00	\$311.00	18.2%	\$14.64	\$9.20	\$8.54	\$7.47	\$6.23	\$5.89	\$15.69	\$10.24	\$9.48	\$8.04	\$6.73	\$6.44
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
57X0204	Memory Expansion (4GB) DDR3	\$226.85	\$92.00	59.4%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
40C9200	Forms and Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0142	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$570.00	\$467.00	18.1%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
50G0855	Caster Base (included with XM7355 & XM7370, listed here in case replac	\$444.29	\$326.00	26.6%	\$15.34	\$9.64	\$8.96	\$7.83	\$6.53	\$6.17	\$16.44	\$10.74	\$9.94	\$8.42	\$7.06	\$6.75
50G0854	Spacer	\$87.14	\$64.00	26.6%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
26Z0202	XM9145 Monochrome A3 Departmental Multi-Function Printer	\$10,650.00	\$7,348.00	31.0%	\$345.80	\$217.35	\$201.85	\$176.50	\$147.25	\$139.10	\$370.63	\$242.04	\$223.97	\$189.87	\$159.08	\$152.10
26Z0203	XM9155 Monochrome A3 Departmental Multi-Function Printer	\$15,410.00	\$8,061.00	47.7%	\$379.35	\$238.44	\$221.44	\$193.63	\$161.54	\$152.59	\$406.60	\$265.53	\$245.70	\$208.30	\$174.52	\$166.86
26Z0204	XM9165 Monochrome A3 Departmental Multi-Function Printer	\$19,950.00	\$10,479.00	47.5%	\$493.14	\$309.97	\$287.86	\$251.71	\$210.00	\$198.37	\$528.56	\$345.18	\$319.40	\$270.78	\$226.87	\$216.92



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
26Z0081	Staple, 2/3 Hole Punch Finisher	\$3,656.00	\$1,911.00	47.7%	\$89.93	\$56.53	\$52.50	\$45.90	\$38.30	\$36.18	\$96.39	\$62.95	\$58.25	\$49.38	\$41.37	\$39.56
26Z0083	2/3 Hole Punch Tri Fold Booklet Finisher	\$4,570.00	\$3,823.00	16.3%	\$179.91	\$113.08	\$105.02	\$91.83	\$76.61	\$72.37	\$192.83	\$125.93	\$116.53	\$98.79	\$82.77	\$79.14
26Z0084	Staple Finisher (Inline)	\$1,370.00	\$1,146.00	16.4%	\$53.93	\$33.90	\$31.48	\$27.53	\$22.97	\$21.69	\$57.80	\$37.75	\$34.93	\$29.61	\$24.81	\$23.72
26Z0085	2 x 500-Sheet Tray	\$1,484.00	\$1,241.00	16.4%	\$58.40	\$36.71	\$34.09	\$29.81	\$24.87	\$23.49	\$62.60	\$40.88	\$37.83	\$32.07	\$26.87	\$25.69
26Z0086	2500-Sheet Tandem Tray - Letter	\$1,827.00	\$1,528.00	16.4%	\$71.91	\$45.20	\$41.97	\$36.70	\$30.62	\$28.93	\$77.07	\$50.33	\$46.57	\$39.48	\$33.08	\$31.63
26Z0088	3000-Sheet Tray - Letter	\$1,827.00	\$1,528.00	16.4%	\$71.91	\$45.20	\$41.97	\$36.70	\$30.62	\$28.93	\$77.07	\$50.33	\$46.57	\$39.48	\$33.08	\$31.63
26Z0091	10-Sheet Banner Tray	\$684.00	\$573.00	16.2%	\$26.97	\$16.95	\$15.74	\$13.76	\$11.48	\$10.85	\$28.90	\$18.87	\$17.47	\$14.81	\$12.41	\$11.86
26Z0094	Cabinet with Casters	\$227.14	\$207.00	8.9%	\$9.74	\$6.12	\$5.69	\$4.97	\$4.15	\$3.92	\$10.44	\$6.82	\$6.31	\$5.35	\$4.48	\$4.28
26Z0090	Working Shelf	\$113.00	\$94.00	16.8%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
27X0225	MarkNet 8350 802.11 b/g/n Wireless Print Server	\$227.14	\$200.00	11.9%	\$9.41	\$5.92	\$5.49	\$4.80	\$4.01	\$3.79	\$10.09	\$6.59	\$6.10	\$5.17	\$4.33	\$4.14
57X7000	English Keyboard Kit	\$341.43	\$300.00	12.1%	\$14.12	\$8.87	\$8.24	\$7.21	\$6.01	\$5.68	\$15.13	\$9.88	\$9.14	\$7.75	\$6.50	\$6.21
57X9012	2GBx32 DDR3 RAM	\$113.00	\$94.00	16.8%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
57X9016	1GBx32 DDR3 RAM	\$90.00	\$75.00	16.7%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
57X9101	256MB User Flash Memory	\$67.14	\$59.00	12.1%	\$2.78	\$1.75	\$1.62	\$1.42	\$1.18	\$1.12	\$2.98	\$1.94	\$1.80	\$1.52	\$1.28	\$1.22
29S0150	LEXMARK MX331dn Mono Laser MFP - 38ppm	\$507.00	\$437.00	13.8%	\$20.57	\$12.93	\$12.00	\$10.50	\$8.76	\$8.27	\$22.04	\$14.39	\$13.32	\$11.29	\$9.46	\$9.05
29S0200	LEXMARK MX431dn Mono Laser MFP - 42ppm	\$571.00	\$491.00	14.0%	\$23.11	\$14.52	\$13.49	\$11.79	\$9.84	\$9.29	\$24.77	\$16.17	\$14.97	\$12.69	\$10.63	\$10.16
29S0500	LEXMARK MX431dw Mono Laser MFP - 42ppm	\$571.00	\$491.00	14.0%	\$23.11	\$14.52	\$13.49	\$11.79	\$9.84	\$9.29	\$24.77	\$16.17	\$14.97	\$12.69	\$10.63	\$10.16
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
29S0600	550-Sheet Tray	\$168.00	\$151.00	10.1%	\$7.11	\$4.47	\$4.15	\$3.63	\$3.03	\$2.86	\$7.62	\$4.97	\$4.60	\$3.90	\$3.27	\$3.13
35S8502	Adjustable Printer Stand	\$384.29	\$338.00	12.0%	\$15.91	\$10.00	\$9.28	\$8.12	\$6.77	\$6.40	\$17.05	\$11.13	\$10.30	\$8.73	\$7.32	\$7.00
36S0800	LEXMARK MX521de Mono Laser MFP - 46ppm	\$1,015.71	\$830.00	18.3%	\$39.06	\$24.55	\$22.80	\$19.94	\$16.63	\$15.71	\$41.87	\$27.34	\$25.30	\$21.45	\$17.97	\$17.18
36S0820	LEXMARK MX521ade Mono Laser MFP - 46ppm	\$1,142.86	\$933.00	18.4%	\$43.91	\$27.60	\$25.63	\$22.41	\$18.70	\$17.66	\$47.06	\$30.73	\$28.44	\$24.11	\$20.20	\$19.31
36S0840	LEXMARK MX522adhe Mono Laser MFP - 46ppm	\$1,524.29	\$1,245.00	18.3%	\$58.59	\$36.83	\$34.20	\$29.90	\$24.95	\$23.57	\$62.80	\$41.01	\$37.95	\$32.17	\$26.95	\$25.77
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
36S2910	250-Sheet Tray	\$164.29	\$136.00	17.2%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
36S3110	550-Sheet Tray	\$252.86	\$209.00	17.3%	\$9.84	\$6.18	\$5.74	\$5.02	\$4.19	\$3.96	\$10.54	\$6.88	\$6.37	\$5.40	\$4.52	\$4.33
36S3120	550-Sheet Lockable Tray	\$317.14	\$262.00	17.4%	\$12.33	\$7.75	\$7.20	\$6.29	\$5.25	\$4.96	\$13.22	\$8.63	\$7.99	\$6.77	\$5.67	\$5.42
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
27X6410	Marknet N8372 (Front Wifi- FSM)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
36S0900	LEXMARK MX622ade Mono Laser MFP - 50ppm	\$1,905.71	\$1,557.00	18.3%	\$73.27	\$46.06	\$42.77	\$37.40	\$31.20	\$29.47	\$78.54	\$51.29	\$47.46	\$40.23	\$33.71	\$32.23
36S0920	LEXMARK MX622adhe Mono Laser MFP - 50ppm	\$2,287.14	\$1,868.00	18.3%	\$87.91	\$55.26	\$51.31	\$44.87	\$37.43	\$35.36	\$94.22	\$61.53	\$56.94	\$48.27	\$40.44	\$38.67
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
36S2910	250-Sheet Tray	\$164.29	\$136.00	17.2%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
36S3110	550-Sheet Tray	\$252.86	\$209.00	17.3%	\$9.84	\$6.18	\$5.74	\$5.02	\$4.19	\$3.96	\$10.54	\$6.88	\$6.37	\$5.40	\$4.52	\$4.33
36S3120	550-Sheet Lockable Tray	\$317.14	\$262.00	17.4%	\$12.33	\$7.75	\$7.20	\$6.29	\$5.25	\$4.96	\$13.22	\$8.63	\$7.99	\$6.77	\$5.67	\$5.42
36S8010	Inline staple finisher	\$317.14	\$280.00	11.7%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
27X6410	Marknet N8372 (Front Wifi- FSM)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
25B0000	LEXMARK MX721ade Mono Laser MFP - 65ppm	\$2,922.86	\$2,387.00	18.3%	\$112.33	\$70.61	\$65.57	\$57.34	\$47.84	\$45.19	\$120.40	\$78.63	\$72.76	\$61.68	\$51.68	\$49.41
25B0003	LEXMARK MX721adhe Mono Laser MFP - 65ppm	\$3,304.29	\$2,699.00	18.3%	\$127.01	\$79.84	\$74.14	\$64.83	\$54.09	\$51.09	\$136.14	\$88.91	\$82.27	\$69.74	\$58.43	\$55.87
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
50G0804	2100-Sheet Tray	\$634.29	\$467.00	26.4%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
50G0820	250-Sheet Lockable Tray	\$304.29	\$223.00	26.7%	\$10.49	\$6.60	\$6.13	\$5.36	\$4.47	\$4.22	\$11.25	\$7.35	\$6.80	\$5.76	\$4.83	\$4.62
50G0800	250-Sheet Tray	\$252.86	\$187.00	26.0%	\$8.80	\$5.53	\$5.14	\$4.49	\$3.75	\$3.54	\$9.43	\$6.16	\$5.70	\$4.83	\$4.05	\$3.87
50G0802	550-Sheet Tray	\$317.14	\$266.00	16.1%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
50G0822	550-Sheet Lockable Tray	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
57X0204	Memory Expansion (4GB) DDR3	\$226.85	\$92.00	59.4%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
40C9200	Forms and Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0142	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$570.00	\$467.00	18.1%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
27X6410	Marknet N8372 (Front Wifi- FSM)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
40C2300	Adjustable Printer Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
50G0855	Caster Base	\$444.29	\$326.00	26.6%	\$15.34	\$9.64	\$8.96	\$7.83	\$6.53	\$6.17	\$16.44	\$10.74	\$9.94	\$8.42	\$7.06	\$6.75
50G0854	Spacer	\$87.14	\$64.00	26.6%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
25B0002	LEXMARK MX722ade Mono Laser MFP - 70ppm	\$3,812.86	\$3,114.00	18.3%	\$146.54	\$92.11	\$85.54	\$74.80	\$62.40	\$58.95	\$157.07	\$102.58	\$94.91	\$80.47	\$67.42	\$64.46
25B0001	LEXMARK MX722adhe Mono Laser MFP - 70ppm	\$4,194.29	\$3,426.00	18.3%	\$161.23	\$101.34	\$94.11	\$82.29	\$68.66	\$64.85	\$172.81	\$112.85	\$104.42	\$88.53	\$74.17	\$70.92
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31



ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
50G0804	2100-Sheet Tray	\$634.29	\$467.00	26.4%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
50G0820	250-Sheet Lockable Tray	\$304.29	\$223.00	26.7%	\$10.49	\$6.60	\$6.13	\$5.36	\$4.47	\$4.22	\$11.25	\$7.35	\$6.80	\$5.76	\$4.83	\$4.62
50G0800	250-Sheet Tray	\$252.86	\$187.00	26.0%	\$8.80	\$5.53	\$5.14	\$4.49	\$3.75	\$3.54	\$9.43	\$6.16	\$5.70	\$4.83	\$4.05	\$3.87
50G0802	550-Sheet Tray	\$317.14	\$266.00	16.1%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
50G0822	550-Sheet Lockable Tray	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
57X0204	Memory Expansion (4GB) DDR3	\$226.85	\$92.00	59.4%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
40C9200	Forms and Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0142	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$570.00	\$467.00	18.1%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
27X6410	Marknet N8372 (Front Wifi- FSM)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
40C2300	Adjustable Printer Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
50G0855	Caster Base	\$444.29	\$326.00	26.6%	\$15.34	\$9.64	\$8.96	\$7.83	\$6.53	\$6.17	\$16.44	\$10.74	\$9.94	\$8.42	\$7.06	\$6.75
50G0854	Spacer	\$87.14	\$64.00	26.6%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
25B2000	LEXMARK MX822ade Mono Laser MFP - 55ppm	\$4,448.57	\$3,634.00	18.3%	\$171.02	\$107.49	\$99.83	\$87.29	\$72.83	\$68.79	\$183.30	\$119.70	\$110.76	\$93.90	\$78.68	\$75.22
25B0601	LEXMARK MX822adxe Mono Laser MFP - 55ppm	\$5,084.29	\$4,152.00	18.3%	\$195.39	\$122.82	\$114.06	\$99.73	\$83.21	\$78.60	\$209.43	\$136.77	\$126.55	\$107.29	\$89.89	\$85.95
25B0610	LEXMARK MX826ade Mono Laser MFP - 70ppm	\$5,974.29	\$4,879.00	18.3%	\$229.61	\$144.32	\$134.03	\$117.19	\$97.78	\$92.36	\$246.10	\$160.71	\$148.71	\$126.07	\$105.63	\$101.00
25B0611	LEXMARK MX826adxe Mono Laser MFP - 70ppm	\$6,610.00	\$5,398.00	18.3%	\$254.03	\$159.67	\$148.28	\$129.66	\$108.18	\$102.18	\$272.28	\$177.81	\$164.53	\$139.48	\$116.87	\$111.74
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
50G0804	2100-Sheet Tray	\$634.29	\$467.00	26.4%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
50G0820	250-Sheet Lockable Tray	\$304.29	\$223.00	26.7%	\$10.49	\$6.60	\$6.13	\$5.36	\$4.47	\$4.22	\$11.25	\$7.35	\$6.80	\$5.76	\$4.83	\$4.62
50G0800	250-Sheet Tray	\$252.86	\$187.00	26.0%	\$8.80	\$5.53	\$5.14	\$4.49	\$3.75	\$3.54	\$9.43	\$6.16	\$5.70	\$4.83	\$4.05	\$3.87
50G0802	550-Sheet Tray	\$317.14	\$266.00	16.1%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
50G0822	550-Sheet Lockable Tray	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
25B2999	Offset Stacker	\$190.00	\$139.00	26.8%	\$6.54	\$4.11	\$3.82	\$3.34	\$2.79	\$2.63	\$7.01	\$4.58	\$4.24	\$3.59	\$3.01	\$2.88
50G0850	Staple Finisher	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0852	4-Bin Mailbox	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0849	Staple, Hole Punch Finisher	\$761.43	\$617.00	19.0%	\$29.04	\$18.25	\$16.95	\$14.82	\$12.36	\$11.68	\$31.12	\$20.32	\$18.81	\$15.94	\$13.36	\$12.77
57X0204	Memory Expansion (4GB) DDR3	\$226.85	\$92.00	59.4%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
40C9200	Forms and Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0142	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$570.00	\$467.00	18.1%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
27X6410	Marknet N8372 (Front Wifi- FSM)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
40C2300	Adjustable Printer Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
50G0855	Caster Base	\$444.29	\$326.00	26.6%	\$15.34	\$9.64	\$8.96	\$7.83	\$6.53	\$6.17	\$16.44	\$10.74	\$9.94	\$8.42	\$7.06	\$6.75
50G0854	Spacer	\$87.14	\$64.00	26.6%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
COLOR LASER MFP																



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
42C7306	LEXMARK XC2235 Color MFP - 35ppm Mono/Color	\$3,996.67	\$1,416.00	64.6%	\$66.64	\$41.89	\$38.90	\$34.01	\$28.38	\$26.80	\$71.42	\$46.64	\$43.16	\$36.59	\$30.66	\$29.31
42C7808	LEXMARK XC4240 Color MFP - 40ppm Mono/Color	\$3,843.59	\$1,771.00	53.9%	\$83.34	\$52.39	\$48.65	\$42.54	\$35.49	\$33.53	\$89.33	\$58.34	\$53.98	\$45.76	\$38.34	\$36.66



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
42C7550	550-Sheet Tray	\$252.86	\$198.00	21.7%	\$9.32	\$5.86	\$5.44	\$4.76	\$3.97	\$3.75	\$9.99	\$6.52	\$6.04	\$5.12	\$4.29	\$4.10
42C7650	650-Sheet Duo Tray	\$252.86	\$198.00	21.7%	\$9.32	\$5.86	\$5.44	\$4.76	\$3.97	\$3.75	\$9.99	\$6.52	\$6.04	\$5.12	\$4.29	\$4.10
57X0204	Memory Expansion (4GB) DDR3	\$226.85	\$92.00	59.4%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
27X0400	500GB Hard Disk Drive	\$547.14	\$429.00	21.6%	\$20.19	\$12.69	\$11.78	\$10.30	\$8.60	\$8.12	\$21.64	\$14.13	\$13.08	\$11.09	\$9.29	\$8.88
27X6410	Marknet N8372 (Front Wifi- FSM)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
40C2300	Adjustable Printer Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
40C9720	LEXMARK XC4140 Color MFP - 40ppm Mono/Color	\$4,996.66	\$2,007.00	59.8%	\$94.45	\$59.37	\$55.13	\$48.21	\$40.22	\$37.99	\$101.23	\$66.11	\$61.17	\$51.86	\$43.45	\$41.54
40C9611	LEXMARK XC4150 Color MFP - 50ppm Mono/Color	\$8,330.00	\$2,952.00	64.6%	\$138.92	\$87.32	\$81.09	\$70.91	\$59.16	\$55.88	\$148.90	\$97.24	\$89.98	\$76.28	\$63.91	\$61.11
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
40C2100	CS720, CS725, CX725 550-Sheet Tray	\$388.57	\$304.00	21.8%	\$14.31	\$8.99	\$8.35	\$7.30	\$6.09	\$5.75	\$15.33	\$10.01	\$9.27	\$7.86	\$6.58	\$6.29
40C2300	Adjustable Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
40C9202	CS720, CS725, CX725 Card For Prescribe	\$227.14	\$185.00	18.6%	\$8.71	\$5.47	\$5.08	\$4.43	\$3.71	\$3.50	\$9.33	\$6.09	\$5.64	\$4.78	\$4.01	\$3.83
40C9200	CS720, CS725, CX725 Forms And Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
40C9201	CS720, CS725, CX725 Card For IPDS	\$645.71	\$527.00	18.4%	\$24.80	\$15.59	\$14.48	\$12.66	\$10.56	\$9.98	\$26.58	\$17.36	\$16.06	\$13.62	\$11.41	\$10.91
42K1212	LEXMARK XC6152 Color MFP - 52ppm Mono/Color	\$14,663.33	\$5,196.00	64.6%	\$244.52	\$153.70	\$142.73	\$124.81	\$104.13	\$98.36	\$262.09	\$171.16	\$158.37	\$134.26	\$112.49	\$107.56
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
21K0567	CS820, CX820, CX825, CX860 550-Sheet Tray	\$388.57	\$304.00	21.8%	\$14.31	\$8.99	\$8.35	\$7.30	\$6.09	\$5.75	\$15.33	\$10.01	\$9.27	\$7.86	\$6.58	\$6.29
21K0787	CS820 CX820 CX825 CX860 C6160 XC6152 XC8160 Envelope Tray (60 E	\$388.57	\$318.00	18.2%	\$14.97	\$9.41	\$8.74	\$7.64	\$6.37	\$6.02	\$16.04	\$10.47	\$9.69	\$8.22	\$6.88	\$6.58
21K0128	CS820, CX82X, CX860 Card For IPDS	\$645.71	\$527.00	18.4%	\$24.80	\$15.59	\$14.48	\$12.66	\$10.56	\$9.98	\$26.58	\$17.36	\$16.06	\$13.62	\$11.41	\$10.91
42K1271	LEXMARK XC8160 Color MFP - 60ppm Mono/Color	\$19,663.00	\$6,968.00	64.6%	\$327.91	\$206.11	\$191.41	\$167.37	\$139.64	\$131.90	\$351.47	\$229.53	\$212.38	\$180.05	\$150.86	\$144.24
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
21K0567	CS820, CX820, CX825, CX860 550-Sheet Tray	\$388.57	\$304.00	21.8%	\$14.31	\$8.99	\$8.35	\$7.30	\$6.09	\$5.75	\$15.33	\$10.01	\$9.27	\$7.86	\$6.58	\$6.29
21K0787	CS820 CX820 CX825 CX860 C6160 XC6152 XC8160 Envelope Tray (60 E	\$388.57	\$318.00	18.2%	\$14.97	\$9.41	\$8.74	\$7.64	\$6.37	\$6.02	\$16.04	\$10.47	\$9.69	\$8.22	\$6.88	\$6.58
42K1267	CX825, CX860 Multi-position Staple Punch Finisher - Short	\$2,570.00	\$1,469.00	42.8%	\$69.13	\$43.45	\$40.35	\$35.29	\$29.44	\$27.81	\$74.10	\$48.39	\$44.78	\$37.96	\$31.80	\$30.41
42K1597	CX825, CX860 Multi-position Staple Punch Finisher - Tall	\$2,570.00	\$1,469.00	42.8%	\$69.13	\$43.45	\$40.35	\$35.29	\$29.44	\$27.81	\$74.10	\$48.39	\$44.78	\$37.96	\$31.80	\$30.41
42K2300	CX825/CX860 Staple Finisher	\$448.57	\$351.00	21.8%	\$16.52	\$10.38	\$9.64	\$8.43	\$7.03	\$6.64	\$17.70	\$11.56	\$10.70	\$9.07	\$7.60	\$7.27
21K0128	CS820, CX82X, CX860 Card For IPDS	\$645.71	\$527.00	18.4%	\$24.80	\$15.59	\$14.48	\$12.66	\$10.56	\$9.98	\$26.58	\$17.36	\$16.06	\$13.62	\$11.41	\$10.91
32C0400	XC9235 Color Large Workgroup Multi-Function Printer	\$16,408.00	\$9,873.00	39.8%	\$464.62	\$292.04	\$271.21	\$237.15	\$197.85	\$186.90	\$497.99	\$325.22	\$300.93	\$255.12	\$213.75	\$204.37
32C0401	XC9245 Color Large Workgroup Multi-Function Printer	\$25,238.00	\$12,100.00	52.1%	\$659.43	\$357.92	\$332.39	\$290.64	\$242.48	\$229.05	\$610.32	\$398.57	\$368.81	\$312.66	\$261.97	\$250.47
32C0402	XC9255 Color Large Workgroup Multi-Function Printer	\$30,758.00	\$13,584.00	55.8%	\$639.26	\$401.81	\$373.15	\$326.29	\$272.22	\$257.15	\$685.18	\$447.46	\$414.04	\$351.01	\$294.09	\$281.19
32C0403	XC9265 Color Large Workgroup Multi-Function Printer	\$31,708.00	\$15,811.00	50.1%	\$744.07	\$467.69	\$434.33	\$379.78	\$316.85	\$299.30	\$797.51	\$520.81	\$481.92	\$408.56	\$342.31	\$327.29
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
26Z0081	Staple, 2/3 Hole Punch Finisher	\$3,656.00	\$1,911.00	47.7%	\$89.93	\$56.53	\$52.50	\$45.90	\$38.30	\$36.18	\$96.39	\$62.95	\$58.25	\$49.38	\$41.37	\$39.56
26Z0083	2/3 Hole Punch Tri Fold Booklet Finisher	\$4,570.00	\$3,823.00	16.3%	\$179.91	\$113.08	\$105.02	\$91.83	\$76.61	\$72.37	\$192.83	\$125.93	\$116.53	\$98.79	\$82.77	\$79.14
26Z0088	3000-Sheet Tray - Letter	\$1,827.00	\$1,528.00	16.4%	\$71.91	\$45.20	\$41.97	\$36.70	\$30.62	\$28.93	\$77.07	\$50.33	\$46.57	\$39.48	\$33.08	\$31.63
26Z0091	10-Sheet Banner Tray	\$684.00	\$573.00	16.2%	\$26.97	\$16.95	\$15.74	\$13.76	\$11.48	\$10.85	\$28.90	\$18.87	\$17.47	\$14.81	\$12.41	\$11.86
32C0050	2 x 500-Sheet Tray with casters	\$1,651.43	\$1,378.00	16.6%	\$64.85	\$40.76	\$37.85	\$33.10	\$27.62	\$26.09	\$69.51	\$45.39	\$42.00	\$35.61	\$29.83	\$28.52
32C0051	2500-Sheet Tray - Letter with casters	\$2,160.00	\$1,802.00	16.6%	\$84.80	\$53.30	\$49.50	\$43.28	\$36.11	\$34.11	\$90.89	\$59.36	\$54.92	\$46.56	\$39.01	\$37.30
32C0053	Cabinet with Casters	\$380.00	\$317.00	16.6%	\$14.92	\$9.38	\$8.71	\$7.61	\$6.35	\$6.00	\$15.99	\$10.44	\$9.66	\$8.19	\$6.86	\$6.56
26Z0090	Working Shelf	\$113.00	\$94.00	16.8%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
27X0200	Lexmark 160GB Hard Drive	\$547.00	\$288.00	47.3%	\$13.55	\$8.52	\$7.91	\$6.92	\$5.77	\$5.45	\$14.53	\$9.49	\$8.78	\$7.44	\$6.24	\$5.96
27X0225	MarkNet 8350 802.11 b/g/n Wireless Print Server	\$227.14	\$200.00	11.9%	\$9.41	\$5.92	\$5.49	\$4.80	\$4.01	\$3.79	\$10.09	\$6.59	\$6.10	\$5.17	\$4.33	\$4.14
57X7000	English Keyboard Kit	\$341.43	\$300.00	12.1%	\$14.12	\$8.87	\$8.24	\$7.21	\$6.01	\$5.68	\$15.13	\$9.88	\$9.14	\$7.75	\$6.50	\$6.21
57X9012	2GBx32 DDR3 RAM	\$113.00	\$94.00	16.8%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
57X9016	1GBx32 DDR3 RAM	\$90.00	\$75.00	16.7%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
57X9101	256MB User Flash Memory	\$67.14	\$59.00	12.1%	\$2.78	\$1.75	\$1.62	\$1.42	\$1.18	\$1.12	\$2.98	\$1.94	\$1.80	\$1.52	\$1.28	\$1.22
40N9070	LEXMARK CX331adwe Color MFP - 26ppm Mono/Color	\$545.71	\$541.00	0.9%	\$25.46	\$16.00	\$14.86	\$12.99	\$10.84	\$10.24	\$27.29	\$17.82	\$16.49	\$13.98	\$11.71	\$11.20
40N9370	LEXMARK CX431adw Color MFP - 26ppm Mono/Color	\$699.00	\$694.00	0.7%	\$32.66	\$20.53	\$19.06	\$16.67	\$13.91	\$13.14	\$35.01	\$22.86	\$21.15	\$17.93	\$15.03	\$14.37
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
40N4250	250-Sheet Tray	\$164.00	\$147.00	10.4%	\$6.92	\$4.35	\$4.04	\$3.53	\$2.95	\$2.78	\$7.41	\$4.84	\$4.48	\$3.80	\$3.18	\$3.04
40C2300	Adjustable Printer Stand	\$384.29	\$302.00	21.4%	\$14.21	\$8.93	\$8.30	\$7.25	\$6.05	\$5.72	\$15.23	\$9.95	\$9.20	\$7.80	\$6.54	\$6.25
42C7360	LEXMARK CX522ade Color MFP - 35ppm Mono/Color	\$735.71	\$601.00	18.3%	\$28.28	\$17.78	\$16.51	\$14.44	\$12.04	\$11.38	\$30.31	\$19.80	\$18.32	\$15.53	\$13.01	\$12.44
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
42C7550	550-Sheet Tray	\$252.86	\$198.00	21.7%	\$9.32	\$5.86	\$5.44	\$4.76	\$3.97	\$3.75	\$9.99	\$6.52	\$6.04	\$5.12	\$4.29	\$4.10
42C7650	650-Sheet Duo Tray	\$252.86	\$198.00	21.7%	\$9.32	\$5.86	\$5.44	\$4.76	\$3.97	\$3.75	\$9.99	\$6.52	\$6.04	\$5.12	\$4.29	\$4.10
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
27X6410	Marknet N8372 (Front Wifi- FSM)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
40C9200	Forms And Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0400	500GB Hard Disk Drive (SATA)	\$547.14	\$429.00	21.6%	\$20.19	\$12.69	\$11.78	\$10.30	\$8.60	\$8.12	\$21.64	\$14.13	\$13.08	\$11.09	\$9.29	\$8.88



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
42C7380	LEXMARK CX622ade Color MFP - 40ppm Mono/Color	\$1,270.00	\$1,037.00	18.3%	\$48.80	\$30.67	\$28.49	\$24.91	\$20.78	\$19.63	\$52.31	\$34.16	\$31.61	\$26.80	\$22.45	\$21.47
42C7780	LEXMARK CX625ade Color MFP - 40ppm Mono/Color	\$1,524.29	\$1,245.00	18.3%	\$58.59	\$36.83	\$34.20	\$29.90	\$24.95	\$23.57	\$62.80	\$41.01	\$37.95	\$32.17	\$26.95	\$25.77
42C7880	LEXMARK CX625adhe Color MFP - 40ppm Mono/Color	\$1,905.71	\$1,557.00	18.3%	\$73.27	\$46.06	\$42.77	\$37.40	\$31.20	\$29.47	\$78.54	\$51.29	\$47.46	\$40.23	\$33.71	\$32.23
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
42C7550	550-Sheet Tray	\$252.86	\$198.00	21.7%	\$9.32	\$5.86	\$5.44	\$4.76	\$3.97	\$3.75	\$9.99	\$6.52	\$6.04	\$5.12	\$4.29	\$4.10
42C7650	650-Sheet Duo Tray	\$252.86	\$198.00	21.7%	\$9.32	\$5.86	\$5.44	\$4.76	\$3.97	\$3.75	\$9.99	\$6.52	\$6.04	\$5.12	\$4.29	\$4.10
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
27X6410	Marknet N8372 (Front Wifi- FSM)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
40C9200	Forms And Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0400	500GB Hard Disk Drive (SATA)	\$547.14	\$429.00	21.6%	\$20.19	\$12.69	\$11.78	\$10.30	\$8.60	\$8.12	\$21.64	\$14.13	\$13.08	\$11.09	\$9.29	\$8.88
40C9500	LEXMARK CX725de Color MFP - 50ppm Mono/Color	\$3,248.57	\$2,651.00	18.4%	\$124.76	\$78.42	\$72.82	\$63.68	\$53.13	\$50.18	\$133.72	\$87.32	\$80.80	\$68.50	\$57.39	\$54.88
40C9501	LEXMARK CX725dhe Color MFP - 50ppm Mono/Color	\$3,638.57	\$2,969.00	18.4%	\$139.72	\$87.82	\$81.56	\$71.32	\$59.50	\$56.20	\$149.76	\$97.80	\$90.50	\$76.72	\$64.28	\$61.46
40C9502	LEXMARK CX725dthe Color MFP - 50ppm Mono/Color	\$4,028.57	\$3,288.00	18.4%	\$154.73	\$97.26	\$90.32	\$78.98	\$65.89	\$62.24	\$165.85	\$108.31	\$100.22	\$84.96	\$71.19	\$68.06
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
40C2100	CS720, CS725, CX725 550-Sheet Tray	\$388.57	\$304.00	21.8%	\$14.31	\$8.99	\$8.35	\$7.30	\$6.09	\$5.75	\$15.33	\$10.01	\$9.27	\$7.86	\$6.58	\$6.29
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
40C2300	Adjustable Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
40C9202	CS720, CS725, CX725 Card For Prescribe	\$227.14	\$185.00	18.6%	\$8.71	\$5.47	\$5.08	\$4.44	\$3.71	\$3.50	\$9.33	\$6.09	\$5.64	\$4.78	\$4.01	\$3.83
40C9200	CS720, CS725, CX725 Forms And Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
40C9201	CS720, CS725, CX725 Card For IPDS	\$645.71	\$527.00	18.4%	\$24.80	\$15.59	\$14.48	\$12.66	\$10.56	\$9.98	\$26.58	\$17.36	\$16.06	\$13.62	\$11.41	\$10.91
42K0010	LEXMARK CX820de Color MFP - 52ppm Mono/Color	\$4,398.57	\$3,590.00	18.4%	\$168.95	\$106.19	\$98.62	\$86.23	\$71.94	\$67.96	\$181.08	\$118.25	\$109.42	\$92.77	\$77.72	\$74.31
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
21K0567	CS820, CX820, CX825, CX860 550-Sheet Tray	\$388.57	\$304.00	21.8%	\$14.31	\$8.99	\$8.35	\$7.30	\$6.09	\$5.75	\$15.33	\$10.01	\$9.27	\$7.86	\$6.58	\$6.29
21K0787	CS820 CX820 CX825 CX860 C6160 XC6152 XC8160 Envelope Tray (60 E	\$388.57	\$318.00	18.2%	\$14.97	\$9.41	\$8.74	\$7.64	\$6.37	\$6.02	\$16.04	\$10.47	\$9.69	\$8.22	\$6.88	\$6.58
42K2000	CS/CX820 In-line Staple Finisher	\$448.57	\$351.00	21.8%	\$16.52	\$10.38	\$9.64	\$8.43	\$7.03	\$6.64	\$17.70	\$11.56	\$10.70	\$9.07	\$7.60	\$7.27
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
21K0128	CS820, CX82X, CX860 Card For IPDS	\$645.71	\$527.00	18.4%	\$24.80	\$15.59	\$14.48	\$12.66	\$10.56	\$9.98	\$26.58	\$17.36	\$16.06	\$13.62	\$11.41	\$10.91
42K0040	LEXMARK CX825de Color MFP - 55ppm Mono/Color	\$5,027.14	\$4,103.00	18.4%	\$193.09	\$121.37	\$112.71	\$98.55	\$82.22	\$77.67	\$206.96	\$135.15	\$125.06	\$106.02	\$88.83	\$84.93
42K0041	LEXMARK CX825dte Color MFP - 55ppm Mono/Color	\$5,907.14	\$4,821.00	18.4%	\$226.88	\$142.61	\$132.43	\$115.80	\$96.61	\$91.26	\$243.17	\$158.80	\$146.94	\$124.57	\$104.37	\$99.79
42K0042	LEXMARK CX825dtfe Color MFP - 55ppm Mono/Color	\$6,347.14	\$5,180.00	18.4%	\$243.77	\$153.22	\$142.29	\$124.42	\$103.81	\$98.06	\$261.28	\$170.63	\$157.89	\$133.85	\$112.15	\$107.23
42K0070	LEXMARK CX860de Color MFP - 60ppm Mono/Color	\$9,867.14	\$8,053.00	18.4%	\$378.97	\$238.21	\$221.22	\$193.43	\$161.38	\$152.44	\$406.19	\$265.27	\$245.46	\$208.09	\$174.35	\$166.70
42K0071	LEXMARK CX860dte Color MFP - 60ppm Mono/Color	\$11,061.43	\$9,027.00	18.4%	\$424.81	\$267.02	\$247.97	\$216.83	\$180.90	\$170.88	\$455.32	\$297.35	\$275.14	\$233.26	\$195.43	\$186.86
42K0072	LEXMARK CX860dtfe Color MFP - 60ppm Mono/Color	\$11,438.57	\$9,335.00	18.4%	\$439.31	\$276.13	\$256.43	\$224.23	\$187.07	\$176.71	\$470.86	\$307.49	\$284.53	\$241.22	\$202.10	\$193.23
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
21K0567	CS820, CX820, CX825, CX860 550-Sheet Tray	\$388.57	\$304.00	21.8%	\$14.31	\$8.99	\$8.35	\$7.30	\$6.09	\$5.75	\$15.33	\$10.01	\$9.27	\$7.86	\$6.58	\$6.29
21K0787	CS820 CX820 CX825 CX860 C6160 XC6152 XC8160 Envelope Tray (60 E	\$388.57	\$318.00	18.2%	\$14.97	\$9.41	\$8.74	\$7.64	\$6.37	\$6.02	\$16.04	\$10.47	\$9.69	\$8.22	\$6.88	\$6.58
42K1267	CX825, CX860 Multi-position Staple Punch Finisher - Short	\$2,570.00	\$1,469.00	42.8%	\$69.13	\$43.45	\$40.35	\$35.29	\$29.44	\$27.81	\$74.10	\$48.39	\$44.78	\$37.96	\$31.80	\$30.41
42K1597	CX825, CX860 Multi-position Staple Punch Finisher - Tall	\$2,570.00	\$1,469.00	42.8%	\$69.13	\$43.45	\$40.35	\$35.29	\$29.44	\$27.81	\$74.10	\$48.39	\$44.78	\$37.96	\$31.80	\$30.41
42K2300	CX825/CX860 Staple Finisher	\$448.57	\$351.00	21.8%	\$16.52	\$10.38	\$9.64	\$8.43	\$7.03	\$6.64	\$17.70	\$11.56	\$10.70	\$9.07	\$7.60	\$7.27
21K0128	CS820, CX82X, CX860 Card For IPDS	\$645.71	\$527.00	18.4%	\$24.80	\$15.59	\$14.48	\$12.66	\$10.56	\$9.98	\$26.58	\$17.36	\$16.06	\$13.62	\$11.41	\$10.91
MONO LASER PRINTER																
36S0240	LEXMARK M1242 Mono Laser Printer 42ppm=42 PPM, Duplex standard,	\$753.98	\$533.00	53.2%	\$16.61	\$10.44	\$9.70	\$8.48	\$7.07	\$6.68	\$17.81	\$11.63	\$10.76	\$9.12	\$7.64	\$7.31
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
36S2910	250-Sheet Tray	\$164.29	\$136.00	17.2%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
36S3110	550-Sheet Tray	\$252.86	\$209.00	17.3%	\$9.84	\$6.18	\$5.74	\$5.02	\$4.19	\$3.96	\$10.54	\$6.88	\$6.37	\$5.40	\$4.52	\$4.33
36S3120	550-Sheet Lockable Tray	\$317.14	\$262.00	17.4%	\$12.33	\$7.75	\$7.20	\$6.29	\$5.25	\$4.96	\$13.22	\$8.63	\$7.99	\$6.77	\$5.67	\$5.42
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
36S0320	LEXMARK M1246 Mono Laser Printer 46ppm=46 PPM, Duplex standard,	\$955.71	\$448.00	53.1%	\$21.08	\$13.25	\$12.31	\$10.76	\$8.98	\$8.48	\$22.60	\$14.76	\$13.66	\$11.58	\$9.70	\$9.27
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
36S2910	250-Sheet Tray	\$164.29	\$136.00	17.2%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
36S3110	550-Sheet Tray	\$252.86	\$209.00	17.3%	\$9.84	\$6.18	\$5.74	\$5.02	\$4.19	\$3.96	\$10.54	\$6.88	\$6.37	\$5.40	\$4.52	\$4.33
36S3120	550-Sheet Lockable Tray	\$317.14	\$262.00	17.4%	\$12.33	\$7.75	\$7.20	\$6.29	\$5.25	\$4.96	\$13.22	\$8.63	\$7.99	\$6.77	\$5.67	\$5.42
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
36S0520	LEXMARK M3250 Mono Laser Printer- 50ppm=50 PPM, Duplex Stand	\$1,484.71	\$708.00	52.3%	\$33.32	\$20.94	\$19.45	\$17.01	\$14.19	\$13.40	\$35.71	\$23.32	\$21.58	\$18.29	\$15.33	\$14.66
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
36S2910	250-Sheet Tray	\$164.29	\$136.00	17.2%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
36S3110	550-Sheet Tray	\$252.86	\$209.00	17.3%	\$9.84	\$6.18	\$5.74	\$5.02	\$4.19	\$3.96	\$10.54	\$6.88	\$6.37	\$5.40	\$4.52	\$4.33



ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
36S3120	550-Sheet Lockable Tray	\$317.14	\$262.00	17.4%	\$12.33	\$7.75	\$7.20	\$6.29	\$5.25	\$4.96	\$13.22	\$8.63	\$7.99	\$6.77	\$5.67	\$5.42
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
27X0500	500GB Hard Disk Drive (USB)	\$608.57	\$429.00	29.5%	\$20.19	\$12.69	\$11.78	\$10.30	\$8.60	\$8.12	\$21.64	\$14.13	\$13.08	\$11.09	\$9.29	\$8.88
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
27X6410	Marknet N8372 (Front Wifi- FSM)	\$63.00	\$50.00	20.6%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
50G0720	LEXMARK M5255 Mono Laser Printer - 55ppm	\$2,177.00	\$1,003.00	53.9%	\$47.20	\$29.67	\$27.55	\$24.09	\$20.10	\$18.99	\$50.59	\$33.04	\$30.57	\$25.92	\$21.71	\$20.76
50G0740	LEXMARK M5270 Mono Laser Printer - 70ppm	\$3,715.00	\$1,712.00	53.9%	\$80.57	\$50.64	\$47.03	\$41.12	\$34.31	\$32.41	\$86.35	\$56.39	\$52.18	\$44.24	\$37.06	\$35.44
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
50G0800	250-Sheet Tray	\$252.86	\$187.00	26.0%	\$8.80	\$5.53	\$5.14	\$4.49	\$3.75	\$3.54	\$9.43	\$6.16	\$5.70	\$4.83	\$4.05	\$3.87
50G0820	250-Sheet Lockable Tray	\$304.29	\$223.00	26.7%	\$10.49	\$6.60	\$6.13	\$5.36	\$4.47	\$4.22	\$11.25	\$7.35	\$6.80	\$5.76	\$4.83	\$4.62
50G0802	550-Sheet Tray	\$317.14	\$266.00	16.1%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
50G0822	550-Sheet Lockable Tray	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0804	2100-Sheet Tray	\$634.29	\$467.00	26.4%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
50G0850	Staple Finisher	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0852	4-Bin Mailbox	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0849	Staple, Hole Punch Finisher	\$761.43	\$617.00	19.0%	\$29.04	\$18.25	\$16.95	\$14.82	\$12.36	\$11.68	\$31.12	\$20.32	\$18.81	\$15.94	\$13.36	\$12.77
50G0851	Output Expander	\$190.00	\$139.00	26.8%	\$6.54	\$4.11	\$3.82	\$3.34	\$2.79	\$2.63	\$7.01	\$4.58	\$4.24	\$3.59	\$3.01	\$2.88
50G0853	High Capacity Output Expander	\$634.29	\$470.00	25.9%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
27X0400	500GB Hard Disk Drive (SATA)	\$547.14	\$429.00	21.6%	\$20.19	\$12.69	\$11.78	\$10.30	\$8.60	\$8.12	\$21.64	\$14.13	\$13.08	\$11.09	\$9.29	\$8.88
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
57X0204	Memory Expansion (4GB) DDR3	\$226.85	\$92.00	59.4%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
40C9200	Forms and Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0142	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$570.00	\$467.00	18.1%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
40C2300	Adjustable Printer Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
50G0855	Caster Base	\$444.29	\$326.00	26.6%	\$15.34	\$9.64	\$8.96	\$7.83	\$6.53	\$6.17	\$16.44	\$10.74	\$9.94	\$8.42	\$7.06	\$6.75
50G0854	Spacer	\$87.14	\$64.00	26.6%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
29S0000	LEXMARK MS331dn Mono Laser Printer - 40ppm	\$252.00	\$219.00	13.1%	\$10.31	\$6.48	\$6.02	\$5.26	\$4.39	\$4.15	\$11.05	\$7.21	\$6.68	\$5.66	\$4.74	\$4.53
29S0050	LEXMARK MS431dn Mono Laser Printer - 42ppm	\$380.00	\$327.00	13.9%	\$15.39	\$9.67	\$8.98	\$7.85	\$6.55	\$6.19	\$16.49	\$10.77	\$9.97	\$8.45	\$7.08	\$6.77
29S0100	LEXMARK MS431dw Mono Laser Printer - 42ppm	\$380.00	\$327.00	13.9%	\$15.39	\$9.67	\$8.98	\$7.85	\$6.55	\$6.19	\$16.49	\$10.77	\$9.97	\$8.45	\$7.08	\$6.77
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
29S0600	550-Sheet Tray	\$168.00	\$151.00	10.1%	\$7.11	\$4.47	\$4.15	\$3.63	\$3.03	\$2.86	\$7.62	\$4.97	\$4.60	\$3.90	\$3.27	\$3.13
35S8502	Adjustable Printer Stand	\$384.29	\$331.00	13.9%	\$15.58	\$9.79	\$9.09	\$7.95	\$6.63	\$6.27	\$16.70	\$10.90	\$10.09	\$8.55	\$7.17	\$6.85
36S0300	LEXMARK MS521dn Mono Laser Printer - 46ppm	\$698.57	\$571.00	18.3%	\$26.87	\$16.89	\$15.69	\$13.72	\$11.44	\$10.81	\$28.80	\$18.81	\$17.40	\$14.75	\$12.36	\$11.82
INSTALLATION1	Professional Installation	\$140.00	\$140.00	0.0%	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
36S2910	250-Sheet Tray	\$164.29	\$136.00	17.2%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
36S3110	550-Sheet Tray	\$252.86	\$209.00	17.3%	\$9.84	\$6.18	\$5.74	\$5.02	\$4.19	\$3.96	\$10.54	\$6.88	\$6.37	\$5.40	\$4.52	\$4.33
36S3120	550-Sheet Lockable Tray	\$317.14	\$262.00	17.4%	\$12.33	\$7.75	\$7.20	\$6.29	\$5.25	\$4.96	\$13.22	\$8.63	\$7.99	\$6.77	\$5.67	\$5.42
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
36S0400	LEXMARK MS621dn Mono Laser Printer - 50ppm	\$952.86	\$778.00	18.4%	\$36.61	\$23.01	\$21.37	\$18.69	\$15.59	\$14.73	\$39.24	\$25.63	\$23.71	\$20.10	\$16.84	\$16.10
36S0500	LEXMARK MS622de Mono Laser Printer - 50ppm	\$1,207.14	\$986.00	18.3%	\$46.40	\$29.17	\$27.09	\$23.68	\$19.76	\$18.66	\$49.73	\$32.48	\$30.05	\$25.48	\$21.35	\$20.41
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
36S2910	250-Sheet Tray	\$164.29	\$136.00	17.2%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
36S3110	550-Sheet Tray	\$252.86	\$209.00	17.3%	\$9.84	\$6.18	\$5.74	\$5.02	\$4.19	\$3.96	\$10.54	\$6.88	\$6.37	\$5.40	\$4.52	\$4.33
36S3120	550-Sheet Lockable Tray	\$317.14	\$262.00	17.4%	\$12.33	\$7.75	\$7.20	\$6.29	\$5.25	\$4.96	\$13.22	\$8.63	\$7.99	\$6.77	\$5.67	\$5.42
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
27X6410	Marknet N8372 (Front Wifi- FSM)	\$63.00	\$50.00	20.6%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
50G0610	LEXMARK MS725dvn Mono Laser Printer - 55ppm	\$1,524.29	\$1,245.00	18.3%	\$58.59	\$36.83	\$34.20	\$29.90	\$24.95	\$23.57	\$62.80	\$41.01	\$37.95	\$32.17	\$26.95	\$25.77
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
50G0804	2100-Sheet Tray	\$634.29	\$467.00	26.4%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
50G0820	250-Sheet Lockable Tray	\$304.29	\$223.00	26.7%	\$10.49	\$6.60	\$6.13	\$5.36	\$4.47	\$4.22	\$11.25	\$7.35	\$6.80	\$5.76	\$4.83	\$4.62
50G0800	250-Sheet Tray	\$252.86	\$187.00	26.0%	\$8.80	\$5.53	\$5.14	\$4.49	\$3.75	\$3.54	\$9.43	\$6.16	\$5.70	\$4.83	\$4.05	\$3.87
50G0802	550-Sheet Tray	\$317.14	\$266.00	16.1%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
50G0822	550-Sheet Lockable Tray	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0850	Staple Finisher	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0852	4-Bin Mailbox	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80



ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
50G0849	Staple, Hole Punch Finisher	\$761.43	\$617.00	19.0%	\$29.04	\$18.25	\$16.95	\$14.82	\$12.36	\$11.68	\$31.12	\$20.32	\$18.81	\$15.94	\$13.36	\$12.77
50G0851	Output Expander	\$190.00	\$139.00	26.8%	\$6.54	\$4.11	\$3.82	\$3.34	\$2.79	\$2.63	\$7.01	\$4.58	\$4.24	\$3.59	\$3.01	\$2.88
50G0853	High Capacity Output Expander	\$634.29	\$470.00	25.9%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
57X0204	Memory Expansion (4GB) DDR3	\$226.85	\$92.00	59.4%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
40C9200	Forms and Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0142	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$570.00	\$467.00	18.1%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
27X6410	Marknet N8372 (Front Wifi- FSM)	\$63.00	\$50.00	20.6%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
40C2300	Adjustable Printer Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
50G0855	Caster Base	\$444.29	\$326.00	26.6%	\$15.34	\$9.64	\$8.96	\$7.83	\$6.53	\$6.17	\$16.44	\$10.74	\$9.94	\$8.42	\$7.06	\$6.75
50G0854	Spacer	\$87.14	\$64.00	26.6%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
50G0050	LEXMARK MS821n Mono Laser Printer - 55ppm	\$952.86	\$778.00	18.4%	\$36.61	\$23.01	\$21.37	\$18.69	\$15.59	\$14.73	\$39.24	\$25.63	\$23.71	\$20.10	\$16.84	\$16.10
50G0100	LEXMARK MS821dn Mono Laser Printer - 55ppm	\$1,207.14	\$986.00	18.3%	\$46.40	\$29.17	\$27.09	\$23.68	\$19.76	\$18.66	\$49.73	\$32.48	\$30.05	\$25.48	\$21.35	\$20.41
50G0110	LEXMARK MS822de Mono Laser Printer - 55ppm	\$1,461.43	\$1,194.00	18.3%	\$56.19	\$35.32	\$32.80	\$28.68	\$23.93	\$22.60	\$60.23	\$39.33	\$36.39	\$30.85	\$25.85	\$24.72
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
50G0804	2100-Sheet Tray	\$634.29	\$467.00	26.4%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
50G0820	250-Sheet Lockable Tray	\$304.29	\$223.00	26.7%	\$10.49	\$6.60	\$6.13	\$5.36	\$4.47	\$4.22	\$11.25	\$7.35	\$6.80	\$5.76	\$4.83	\$4.62
50G0800	250-Sheet Tray	\$252.86	\$187.00	26.0%	\$8.80	\$5.53	\$5.14	\$4.49	\$3.75	\$3.54	\$9.43	\$6.16	\$5.70	\$4.83	\$4.05	\$3.87
50G0802	550-Sheet Tray	\$317.14	\$266.00	16.1%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
50G0822	550-Sheet Lockable Tray	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0850	Staple Finisher	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0852	4-Bin Mailbox	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0849	Staple, Hole Punch Finisher	\$761.43	\$617.00	19.0%	\$29.04	\$18.25	\$16.95	\$14.82	\$12.36	\$11.68	\$31.12	\$20.32	\$18.81	\$15.94	\$13.36	\$12.77
50G0851	Output Expander	\$190.00	\$139.00	26.8%	\$6.54	\$4.11	\$3.82	\$3.34	\$2.79	\$2.63	\$7.01	\$4.58	\$4.24	\$3.59	\$3.01	\$2.88
50G0853	High Capacity Output Expander	\$634.29	\$470.00	25.9%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
57X0204	Memory Expansion (4GB) DDR3	\$226.85	\$92.00	59.4%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
40C9200	Forms and Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0142	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$570.00	\$467.00	18.1%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
27X6410	Marknet N8372 (Front Wifi- FSM)	\$63.00	\$50.00	20.6%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
40C2300	Adjustable Printer Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
50G0855	Caster Base	\$444.29	\$326.00	26.6%	\$15.34	\$9.64	\$8.96	\$7.83	\$6.53	\$6.17	\$16.44	\$10.74	\$9.94	\$8.42	\$7.06	\$6.75
50G0854	Spacer	\$87.14	\$64.00	26.6%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
50G0180	LEXMARK MS823n Mono Laser Printer - 65ppm	\$1,334.29	\$1,090.00	18.3%	\$51.30	\$32.24	\$29.94	\$26.18	\$21.84	\$20.63	\$54.98	\$35.90	\$33.22	\$28.17	\$23.60	\$22.56
50G0200	LEXMARK MS823dn Mono Laser Printer - 65ppm	\$1,588.57	\$1,298.00	18.3%	\$61.08	\$38.39	\$35.66	\$31.18	\$26.01	\$24.57	\$65.47	\$42.76	\$39.56	\$33.54	\$28.10	\$26.87
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
50G0804	2100-Sheet Tray	\$634.29	\$467.00	26.4%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
50G0820	250-Sheet Lockable Tray	\$304.29	\$223.00	26.7%	\$10.49	\$6.60	\$6.13	\$5.36	\$4.47	\$4.22	\$11.25	\$7.35	\$6.80	\$5.76	\$4.83	\$4.62
50G0800	250-Sheet Tray	\$252.86	\$187.00	26.0%	\$8.80	\$5.53	\$5.14	\$4.49	\$3.75	\$3.54	\$9.43	\$6.16	\$5.70	\$4.83	\$4.05	\$3.87
50G0802	550-Sheet Tray	\$317.14	\$266.00	16.1%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
50G0822	550-Sheet Lockable Tray	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0850	Staple Finisher	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0852	4-Bin Mailbox	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0849	Staple, Hole Punch Finisher	\$761.43	\$617.00	19.0%	\$29.04	\$18.25	\$16.95	\$14.82	\$12.36	\$11.68	\$31.12	\$20.32	\$18.81	\$15.94	\$13.36	\$12.77
50G0851	Output Expander	\$190.00	\$139.00	26.8%	\$6.54	\$4.11	\$3.82	\$3.34	\$2.79	\$2.63	\$7.01	\$4.58	\$4.24	\$3.59	\$3.01	\$2.88
50G0853	High Capacity Output Expander	\$634.29	\$470.00	25.9%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
57X0204	Memory Expansion (4GB) DDR3	\$226.85	\$92.00	59.4%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
40C9200	Forms and Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0142	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$570.00	\$467.00	18.1%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
27X6410	Marknet N8372 (Front Wifi- FSM)	\$63.00	\$50.00	20.6%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
40C2300	Adjustable Printer Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
50G0855	Caster Base	\$444.29	\$326.00	26.6%	\$15.34	\$9.64	\$8.96	\$7.83	\$6.53	\$6.17	\$16.44	\$10.74	\$9.94	\$8.42	\$7.06	\$6.75
50G0854	Spacer	\$87.14	\$64.00	26.6%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
50G0300	LEXMARK MS825dn Mono Laser Printer - 70ppm	\$2,287.14	\$1,868.00	18.3%	\$87.91	\$55.26	\$51.31	\$44.87	\$37.43	\$35.36	\$94.22	\$61.53	\$56.94	\$48.27	\$40.44	\$38.67
50G0310	LEXMARK MS826de Mono Laser Printer - 70ppm	\$2,541.43	\$2,075.00	18.4%	\$97.65	\$61.38	\$57.00	\$49.84	\$41.58	\$39.28	\$104.66	\$68.35	\$63.25	\$53.62	\$44.92	\$42.95
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
50G0804	2100-Sheet Tray	\$634.29	\$467.00	26.4%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
50G0820	250-Sheet Lockable Tray	\$304.29	\$223.00	26.7%	\$10.49	\$6.60	\$6.13	\$5.36	\$4.47	\$4.22	\$11.25	\$7.35	\$6.80	\$5.76	\$4.83	\$4.62
50G0800	250-Sheet Tray	\$252.86	\$187.00	26.0%	\$8.80	\$5.53	\$5.14	\$4.49	\$3.75	\$3.54	\$9.43	\$6.16	\$5.70	\$4.83	\$4.05	\$3.87
50G0802	550-Sheet Tray	\$317.14	\$266.00	16.1%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
50G0822	550-Sheet Lockable Tray	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0850	Staple Finisher	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0852	4-Bin Mailbox	\$380.00	\$280.00	26.3%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
50G0849	Staple, Hole Punch Finisher	\$761.43	\$617.00	19.0%	\$29.04	\$18.25	\$16.95	\$14.82	\$12.36	\$11.68	\$31.12	\$20.32	\$18.81	\$15.94	\$13.36	\$12.77
50G0851	Output Expander	\$190.00	\$139.00	26.8%	\$6.54	\$4.11	\$3.82	\$3.34	\$2.79	\$2.63	\$7.01	\$4.58	\$4.24	\$3.59	\$3.01	\$2.88
50G0853	High Capacity Output Expander	\$634.29	\$470.00	25.9%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
57X9801	256MB User Flash Memory	\$75.71	\$62.00	18.1%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
57X0204	Memory Expansion (4GB) DDR3	\$226.85	\$92.00	59.4%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
40C9200	Forms and Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
27X0142	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$570.00	\$467.00	18.1%	\$21.98	\$13.81	\$12.83	\$11.22	\$9.36	\$8.84	\$23.56	\$15.38	\$14.23	\$12.07	\$10.11	\$9.67
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
27X6410	Marknet N8372 (Front Wifi- FSM)	\$63.00	\$50.00	20.6%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
40C2300	Adjustable Printer Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
50G0855	Caster Base	\$444.29	\$326.00	26.6%	\$15.34	\$9.64	\$8.96	\$7.83	\$6.53	\$6.17	\$16.44	\$10.74	\$9.94	\$8.42	\$7.06	\$6.75
50G0854	Spacer	\$87.14	\$64.00	26.6%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
26Z0000	LEXMARK MS911de Mono Laser Printer - 55ppm	\$4,321.43	\$3,540.00	18.1%	\$166.59	\$104.71	\$97.24	\$85.03	\$70.94	\$67.01	\$178.56	\$116.61	\$107.90	\$91.47	\$76.64	\$73.28
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
26Z0083	MS911/MX91x 2/3 Hole Punch Booklet Finisher	\$4,570.00	\$3,743.00	18.1%	\$176.15	\$110.72	\$102.82	\$89.91	\$75.01	\$70.85	\$188.80	\$123.29	\$114.09	\$96.72	\$81.04	\$77.48
26Z0081	MS911/MX910/MX911 Staple Punch Finisher	\$3,655.71	\$1,871.00	48.8%	\$88.05	\$55.34	\$51.40	\$44.94	\$37.49	\$35.42	\$94.37	\$61.63	\$57.03	\$48.35	\$40.51	\$38.73
26Z0084	MS911/MX910/MX911 Staple Finisher (Inline)	\$1,370.00	\$1,122.00	18.1%	\$52.80	\$33.19	\$30.82	\$26.95	\$22.48	\$21.24	\$56.59	\$36.96	\$34.20	\$28.99	\$24.29	\$23.23
26Z0085	MS911/MX91x 2 x 500-Sheet Tray	\$1,484.29	\$1,216.00	18.1%	\$57.22	\$35.97	\$33.40	\$29.21	\$24.37	\$23.02	\$61.34	\$40.06	\$37.06	\$31.42	\$26.33	\$25.17
26Z0086	MS911/MX91x 2500-Sheet Tandem Tray - Letter	\$1,827.14	\$1,497.00	18.1%	\$70.45	\$44.28	\$41.12	\$35.96	\$30.00	\$28.34	\$75.51	\$49.31	\$45.63	\$38.68	\$32.41	\$30.99
26Z0088	MS911/MX91x 3000-Sheet Tray - Letter	\$1,827.14	\$1,497.00	18.1%	\$70.45	\$44.28	\$41.12	\$35.96	\$30.00	\$28.34	\$75.51	\$49.31	\$45.63	\$38.68	\$32.41	\$30.99
26Z0091	MS911/MX91x 10-Sheet Banner Tray	\$684.29	\$561.00	18.0%	\$26.40	\$16.59	\$15.41	\$13.48	\$11.24	\$10.62	\$28.30	\$18.48	\$17.10	\$14.50	\$12.15	\$11.61
26Z0023	MS911 Forms and Bar Code Card	\$432.86	\$354.00	18.2%	\$16.66	\$10.47	\$9.72	\$8.50	\$7.09	\$6.70	\$17.86	\$11.66	\$10.79	\$9.15	\$7.66	\$7.33
26Z0024	MS911 Card for IPDS	\$650.00	\$533.00	18.0%	\$25.08	\$15.77	\$14.64	\$12.80	\$10.68	\$10.09	\$26.88	\$17.56	\$16.25	\$13.77	\$11.54	\$11.03
26Z0025	MS911 PRESCRIBE Card	\$227.14	\$187.00	17.7%	\$8.80	\$5.53	\$5.14	\$4.49	\$3.75	\$3.54	\$9.43	\$6.16	\$5.70	\$4.83	\$4.05	\$3.87
26Z0195	MX91x & MX91xx Forms and Bar Code Card	\$432.86	\$354.00	18.2%	\$16.66	\$10.47	\$9.72	\$8.50	\$7.09	\$6.70	\$17.86	\$11.66	\$10.79	\$9.15	\$7.66	\$7.33
26Z0196	MX91x & MX91xx Card for IPDS	\$650.00	\$533.00	18.0%	\$25.08	\$15.77	\$14.64	\$12.80	\$10.68	\$10.09	\$26.88	\$17.56	\$16.25	\$13.77	\$11.54	\$11.03
26Z0197	MX91x & MX91xx PRESCRIBE Card	\$227.14	\$187.00	17.7%	\$8.80	\$5.53	\$5.14	\$4.49	\$3.75	\$3.54	\$9.43	\$6.16	\$5.70	\$4.83	\$4.05	\$3.87
57X7000	MS911/MX91x English Keyboard Kit	\$341.43	\$280.00	18.0%	\$13.18	\$8.28	\$7.69	\$6.73	\$5.61	\$5.30	\$14.12	\$9.22	\$8.53	\$7.24	\$6.06	\$5.80
26Z0090	MX91x Working Shelf	\$112.86	\$92.00	18.5%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90
COLOR LASER PRINTER																
42C0008	LEXMARK C2240 Color Laser Printer - 40ppm Mono/Color	\$1,997.00	\$708.00	64.5%	\$33.32	\$20.94	\$19.45	\$17.01	\$14.19	\$13.40	\$35.71	\$23.32	\$21.58	\$18.29	\$15.33	\$14.66
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
42C7550	550-Sheet Tray	\$252.86	\$198.00	21.7%	\$9.32	\$5.86	\$5.44	\$4.76	\$3.97	\$3.75	\$9.99	\$6.52	\$6.04	\$5.12	\$4.29	\$4.10
42C7650	650-Sheet Duo Tray	\$252.86	\$198.00	21.7%	\$9.32	\$5.86	\$5.44	\$4.76	\$3.97	\$3.75	\$9.99	\$6.52	\$6.04	\$5.12	\$4.29	\$4.10
27X0500	500GB Hard Disk Drive (USB)	\$608.57	\$429.00	29.5%	\$20.19	\$12.69	\$11.78	\$10.30	\$8.60	\$8.12	\$21.64	\$14.13	\$13.08	\$11.09	\$9.29	\$8.88
40C9054	LEXMARK C4150 Color Laser Printer - 50ppm Mono/Color	\$2,996.67	\$1,062.00	64.6%	\$49.98	\$31.41	\$29.17	\$25.51	\$21.28	\$20.10	\$53.57	\$34.98	\$32.37	\$27.44	\$22.99	\$21.98
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
40C2100	CS720, CS725, CX725 550-Sheet Tray	\$388.57	\$304.00	21.8%	\$14.31	\$8.99	\$8.35	\$7.30	\$6.09	\$5.75	\$15.33	\$10.01	\$9.27	\$7.86	\$6.58	\$6.29
40C2300	Adjustable Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
40C9202	CS720, CS725, CX725 Card For Prescribe	\$227.14	\$185.00	18.6%	\$8.71	\$5.47	\$5.08	\$4.44	\$3.71	\$3.50	\$9.33	\$6.09	\$5.64	\$4.78	\$4.01	\$3.83
40C9200	CS720, CS725, CX725 Forms And Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
40C9201	CS720, CS725, CX725 Card For IPDS	\$645.71	\$527.00	18.4%	\$24.80	\$15.59	\$14.48	\$12.66	\$10.56	\$9.98	\$26.58	\$17.36	\$16.06	\$13.62	\$11.41	\$10.91
21K0300	LEXMARK C6160 Color Laser Printer - 60ppm Mono/Color	\$4,313.33	\$1,529.00	64.6%	\$71.95	\$45.23	\$42.00	\$36.73	\$30.64	\$28.94	\$77.12	\$50.37	\$46.60	\$39.51	\$33.10	\$31.65
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
21K0567	CS820, CX820, CX825, CX860 550-Sheet Tray	\$388.57	\$304.00	21.8%	\$14.31	\$8.99	\$8.35	\$7.30	\$6.09	\$5.75	\$15.33	\$10.01	\$9.27	\$7.86	\$6.58	\$6.29
21K0787	CS820 CX820 CX825 CX860 C6160 XC6152 XC8160 Envelope Tray (60 E	\$388.57	\$318.00	18.2%	\$14.97	\$9.41	\$8.74	\$7.64	\$6.37	\$6.02	\$16.04	\$10.47	\$9.69	\$8.22	\$6.88	\$6.58
42K2000	CS820, CX820, C6160 Staple Finisher	\$448.57	\$351.00	21.8%	\$16.52	\$10.38	\$9.64	\$8.43	\$7.03	\$6.64	\$17.70	\$11.56	\$10.70	\$9.07	\$7.60	\$7.27
27X0400	320+GB Hard Disk Drive	\$547.14	\$429.00	21.6%	\$20.19	\$12.69	\$11.78	\$10.30	\$8.60	\$8.12	\$21.64	\$14.13	\$13.08	\$11.09	\$9.29	\$8.88
21K2501	Caster Base	\$448.57	\$413.00	7.9%	\$19.44	\$12.22	\$11.35	\$9.92	\$8.28	\$7.82	\$20.83	\$13.60	\$12.59	\$10.67	\$8.94	\$8.55
27X6510	Marknet N8370 (Rear Wifi)	\$62.86	\$50.00	20.5%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
21K0128	CS820, CX82x, CX860 Card For IPDS	\$645.71	\$527.00	18.4%	\$24.80	\$15.59	\$14.48	\$12.66	\$10.56	\$9.98	\$26.58	\$17.36	\$16.06	\$13.62	\$11.41	\$10.91
40N9020	LEXMARK CS331dw Color Laser Printer - 26ppm Mono/Color	\$380.00	\$339.00	10.8%	\$15.95	\$10.03	\$9.31	\$8.14	\$6.79	\$6.42	\$17.10	\$11.17	\$10.33	\$8.76	\$7.34	\$7.02
40N9320	LEXMARK CS431dw Color Laser Printer - 26ppm Mono/Color	\$545.71	\$487.00	10.8%	\$22.92	\$14.41	\$13.38	\$11.70	\$9.76	\$9.22	\$24.56	\$16.04	\$14.84	\$12.58	\$10.54	\$10.08
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
40N4250	250-Sheet Tray	\$164.00	\$147.00	10.4%	\$6.92	\$4.35	\$4.04	\$3.53	\$2.95	\$2.78	\$7.41	\$4.84	\$4.48	\$3.80	\$3.18	\$3.04



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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
40C2300	Adjustable Printer Stand	\$384.29	\$302.00	21.4%	\$14.21	\$8.93	\$8.30	\$7.25	\$6.05	\$5.72	\$15.23	\$9.95	\$9.20	\$7.80	\$6.54	\$6.25
42C0080	LEXMARK CS622de Color Laser Printer - 40ppm Mono/Color	\$761.43	\$623.00	18.2%	\$29.32	\$18.43	\$17.11	\$14.96	\$12.48	\$11.79	\$31.42	\$20.52	\$18.99	\$16.10	\$13.49	\$12.90
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
42C7550	550-Sheet Tray	\$252.86	\$198.00	21.7%	\$9.32	\$5.86	\$5.44	\$4.76	\$3.97	\$3.75	\$9.99	\$6.52	\$6.04	\$5.12	\$4.29	\$4.10
42C7650	650-Sheet Duo Tray	\$252.86	\$198.00	21.7%	\$9.32	\$5.86	\$5.44	\$4.76	\$3.97	\$3.75	\$9.99	\$6.52	\$6.04	\$5.12	\$4.29	\$4.10
35S8502	Adjustable Printer Stand	\$384.29	\$314.00	18.3%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
27X6410	Marknet N8372 (Front Wifi- FSM)	\$63.00	\$50.00	20.6%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
40C9100	LEXMARK CS720de Color Laser Printer - 40ppm Mono/Color	\$1,168.57	\$954.00	18.4%	\$44.90	\$28.22	\$26.21	\$22.92	\$19.12	\$18.06	\$48.12	\$31.42	\$29.08	\$24.65	\$20.65	\$19.75
40C9101	LEXMARK CS720dte Color Laser Printer - 40ppm Mono/Color	\$1,558.57	\$1,272.00	18.4%	\$59.86	\$37.63	\$34.94	\$30.55	\$25.49	\$24.08	\$64.16	\$41.90	\$38.77	\$32.87	\$27.54	\$26.33
40C9000	LEXMARK CS725de Color Laser Printer - 50ppm Molo/Color	\$1,688.57	\$1,378.00	18.4%	\$64.85	\$40.76	\$37.85	\$33.10	\$27.62	\$26.09	\$69.51	\$45.39	\$42.00	\$35.61	\$29.83	\$28.52
40C9001	LEXMARK CS725dte Color Laser Printer - 50ppm Molo/Color	\$2,078.57	\$1,696.00	18.4%	\$79.81	\$50.17	\$46.59	\$40.74	\$33.99	\$32.11	\$85.55	\$55.87	\$51.69	\$43.82	\$36.72	\$35.11
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
40C2100	CS720, CS725, CX725 550-Sheet Tray	\$388.57	\$304.00	21.8%	\$14.31	\$8.99	\$8.35	\$7.30	\$6.09	\$5.75	\$15.33	\$10.01	\$9.27	\$7.86	\$6.58	\$6.29
40C2300	Adjustable Stand	\$384.29	\$301.00	21.7%	\$14.17	\$8.90	\$8.27	\$7.23	\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
40C9202	CS720, CS725, CX725 Card For Prescribe	\$227.14	\$185.00	18.6%	\$8.71	\$5.47	\$5.08	\$4.44	\$3.71	\$3.50	\$9.33	\$6.09	\$5.64	\$4.78	\$4.01	\$3.83
40C9200	CS720, CS725, CX725 Forms And Bar Code Card	\$434.29	\$356.00	18.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
40C9201	CS720, CS725, CX725 Card For IPDS	\$645.71	\$527.00	18.4%	\$24.80	\$15.59	\$14.48	\$12.66	\$10.56	\$9.98	\$26.58	\$17.36	\$16.06	\$13.62	\$11.41	\$10.91

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Model	Description	MSRP	Contract Price
114760	CIG Remanufactured Black Ink Cartridge for 3200 5700 7000 7200 X63	\$41.85	\$21.00
114761	CIG Remanufactured Color Ink Cartridge for X63 X73 X83 X85 X125 X42	\$45.65	\$25.00
114762	CIG Remanufactured Color Ink Cartridge for X63 X73 X82 X83 X85 X125	\$37.80	\$25.00
114949	CIG Remanufactured Color Ink Cartridge for P315 P450 P915 P4330 P43	\$30.40	\$25.00
114971	CIG Remanufactured Black Ink Cartridge for P4330 P4350 P6250 P6350	\$28.50	\$26.00
116305	CIG Remanufactured High Yield Black Ink Cartridge for P915 P4330 P43	\$31.35	\$27.00
116306	CIG Remanufactured High Yield Color Ink Cartridge for P4330 P4350 P6	\$39.00	\$29.00
116307	CIG Remanufactured Tri-Color Ink Cartridge for X2350 X2470 X3470 Z7	\$28.50	\$22.00
116308	CIG Remanufactured High Yield Color Ink Cartridge for P350 X4850 X48	\$39.00	\$27.00
116309	CIG Remanufactured High Yield Black Ink Cartridge for X4850 X6570 X6	\$31.35	\$25.00
117813	CIG Remanufactured High Yield Black Ink Cartridge for S301 S305 S405	\$29.45	\$19.00
117814	CIG Remanufactured High Yield Cyan Ink Cartridge for S301 S305 S405	\$20.90	\$18.00
117815	CIG Remanufactured High Yield Magenta Ink Cartridge for S301 S305 S	\$20.90	\$18.00
117816	CIG Remanufactured High Yield Yellow Ink Cartridge for S301 S305 S40	\$20.90	\$18.00
118020	CIG Remanufactured High Yield Black Ink Cartridge for PRO715 PRO915	\$32.85	\$24.00
118021	CIG Remanufactured High Yield Cyan Ink Cartridge for Pro715 Pro915 S	\$34.65	\$23.00
118022	CIG Remanufactured High Yield Magenta Ink Cartridge for Pro715 Pro9	\$34.65	\$23.00
118023	CIG Remanufactured High Yield Yellow Ink Cartridge for Pro715 Pro915	\$26.05	\$23.00
118028	CIG Remanufactured High Yield Black Ink Cartridge for OfficeEdge Pro 4	\$39.00	\$26.00
118029	CIG Remanufactured High Yield Cyan Ink Cartridge for OfficeEdge Pro 4	\$36.15	\$25.00
118030	CIG Remanufactured High Yield Magenta Ink Cartridge for OfficeEdge P	\$36.15	\$25.00
118031	CIG Remanufactured High Yield Yellow Ink Cartridge for OfficeEdge Pro	\$36.15	\$25.00
1040990	Lexmark 6400 Models 050 P50 010 P10 015 6404 6405 6408 General Pu	\$126.96	\$126.96
1040998	Lexmark 6400 Models 050 P50 010 P10 015 6412 High Contrast Black P	\$215.46	\$215.46
3070166	Lexmark 2300 2400 2500 Black Re-Inking Printer Ribbon (4M Character	N/A	\$26.00
02-81013-001	TROY Optra S MICR Toner Cartridge (15000 Yield) (Compatible with Lex	\$445.00	\$492.00
02-81071-001	TROY 12 16 18 24 MICR Toner Cartridge (16000 Yield) (Compatible wit	\$399.00	\$426.00
100801P	CIG Remanufactured High Yield Toner Cartridge for Optra S 1250 1255	\$322.70	\$322.70
10B3100	Lexmark C750 C752 C760 C762 C770 C772 C780 C782 X750 X752 X762	\$20.81	\$20.81
110914P	CIG Remanufactured High Yield Toner Cartridge for Optra T610 T612 T	\$450.65	\$450.65
111950P	CIG Remanufactured High Yield Toner Cartridge for T520 T522 X520 X5	\$461.00	\$461.00
112176P	CIG Remanufactured High Yield MICR Toner Cartridge for Optra T620 T	\$323.95	\$323.95
114358P	CIG Remanufactured Extra High Yield Toner Cartridge for M5200N W53	\$280.45	\$280.45
114519P	CIG Remanufactured High Yield MICR Toner Cartridge for T640 T642 T	\$485.95	\$485.95
114639P	CIG Remanufactured Extra High Yield Toner Cartridge for T632 T634 X	\$518.55	\$518.55
115193P	CIG Remanufactured High Yield Toner Cartridge for E450 (Alternative f	\$132.00	\$132.00
115203P	CIG Remanufactured High Yield Toner Cartridge for E350D E352DN (Alt	\$265.95	\$265.95
117103P	CIG Remanufactured High Yield Toner Cartridge for E360 E460 E462 X4	\$258.10	\$258.10
117118P	CIG Remanufactured Toner Cartridge for 3333DN 3335DN (Alternative f	\$195.45	\$195.45
117472P	CIG Remanufactured High Yield Toner Cartridge for X264 X363 X364 (A	\$259.30	\$259.30
117473P	CIG Remanufactured Toner Cartridge for X264DN X363DN X364DN X36	\$223.65	\$223.65
11K3188	Lexmark C750 C752 C760 C762 C770 C772 C782 C912 C920 T52x T62x	N/A	\$77.00
12015SA	Lexmark E120 Return Program Toner Cartridge (2000 Yield)	\$128.50	\$128.50
12026XW	Lexmark E120 Photoconductor Kit (25000 Yield)	N/A	\$73.00
12035SA	Lexmark E120 Toner Cartridge (2000 Yield)	\$123.90	\$123.90
12A5140	Lexmark Optra T610 T612 T614 T616 Remanufactured Toner Cartridge	N/A	\$555.00
12A5340	Lexmark Optra T610 T612 T614 T616 Remanufactured Toner Cartridge	N/A	\$555.00
12A5740	Lexmark Optra T610 T612 T614 T616 Toner Cartridge (10000 Yield)	N/A	\$586.00
12A5745	Lexmark Optra T610 T612 T614 T616 High Yield Toner Cartridge (2500	\$504.95	\$504.95
12A5840	Lexmark Optra T610 T612 T614 T616 Return Program Toner Cartridge	\$293.27	\$293.27
12A5845	Lexmark Optra T610 T612 T614 T616 High Yield Return Program Toner	\$454.23	\$454.23
12A5849	Lexmark Optra T610 T612 T614 T616 High Yield Return Program Toner	\$453.60	\$453.60
12A6160	Lexmark T620 T622 X620 Remanufactured Toner Cartridge (30000 Yel	N/A	\$656.00
12A6360	Lexmark T620 T622 X620 Remanufactured Toner Cartridge for Label Ap	N/A	\$656.00
12A6420	Lexmark XM642e XM644e XM646e High Yield Return Program Toner Ca	N/A	\$243.00
12A6765	Lexmark T620 T622 X620 High Yield Toner Cartridge (30000 Yield)	N/A	\$753.00
12A6860	Lexmark T620 T622 X620 Return Program Toner Cartridge (10000 Yel	N/A	\$349.00
12A6865	Lexmark T620 T622 X620 High Yield Return Program Toner Cartridge (3	\$693.45	\$693.45
12A6869	Lexmark T620 T622 X620 High Yield Return Program Toner Cartridge fo	\$547.94	\$547.94
12A7305	Lexmark E321 E323 High Yield Toner Cartridge (6000 Yield)	\$216.09	\$216.09
12A7315	Lexmark T420 High Yield Toner Cartridge (10000 Yield)	\$307.65	\$307.65
12A7360	Lexmark T630 T632 T634 Toner Cartridge (5000 Yield)	N/A	\$369.00
12A7362	Lexmark T630 T632 T634 X630 X632 X634 High Yield Toner Cartridge (	\$674.71	\$674.71
12A7365	Lexmark T632 T634 X632 X634 Extra High Yield Toner Cartridge (3200	\$722.57	\$722.57
12A7400	Lexmark E321 E323 Return Program Toner Cartridge (3000 Yield)	\$179.90	\$179.90
12A7405	Lexmark E321 E323 High Yield Return Program Toner Cartridge (6000 Y	\$245.17	\$245.17
12A7460	Lexmark T630 T632 T634 X630 X632 X634 Return Program Toner Cartr	\$218.24	\$218.24
12A7462	Lexmark T630 T632 T634 X630 X632 X634 High Yield Return Program T	\$614.71	\$614.71
12A7465	Lexmark T632 T634 X632 X634 Extra High Yield Return Program Toner	\$525.89	\$525.89
12A7468	Lexmark T630 T632 T634 X630 X632 X634 High Yield Return Program T	\$487.31	\$487.31
12A7469	Lexmark T632 T634 X632 X634 Extra High Yield Return Program Toner	\$525.89	\$525.89
12A7610	Lexmark T630 T632 T634 X632 X634 Remanufactured Extra High Yield	N/A	\$627.00
12A7612	Lexmark T630 T632 T634 X632 X634 Remanufactured High Yield Toner	N/A	\$582.00
12A7630	Lexmark T630 T632 T634 X632 X634 Remanufactured Extra High Yield	N/A	\$627.00
12A7632	Lexmark T630 T632 T634 X632 X634 Remanufactured High Yield Toner	N/A	\$582.00
12A8302	Lexmark E230 E232 E234 E238 E240 E330 E332 E340 E342 Photocondu	\$94.82	\$94.82
12A8325	Lexmark T430 High Yield Toner Cartridge (12000 Yield)	N/A	\$425.00



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Model	Description	MSRP	Contract Price
12A8420	Lexmark T430 Return Program Toner Cartridge (6000 Yield)	\$190.05	\$190.05
12A8425	Lexmark T430 High Yield Return Program Toner Cartridge (12000 Yield)	N/A	\$364.00
12A9685	Lexmark T630 T632 T634 X630 X632 X634 High Yield Return Program Toner	\$487.31	\$487.31
12A9686	Lexmark T632 T634 X632 X634 Extra High Yield Return Program Toner	\$525.89	\$525.89
12G4062	Lexmark W820 X820 X830 X832 Transfer Roll Assembly (300000 Yield)	\$87.97	\$87.97
13L0034	Lexmark Forms Printer 4227 4227 Plus Black Ribbon (15M Characters)	\$59.54	\$59.54
200086P	CIG Remanufactured High Yield Toner Cartridge for 2330D 2330DN 2350	\$129.15	\$129.15
200087P	CIG Remanufactured High Yield Toner Cartridge for 5230n 5230dn 5350	\$356.95	\$356.95
200101P	CIG Remanufactured High Yield Toner Cartridge for 5210N 5310N (Alter	\$253.55	\$253.55
200194P	CIG Remanufactured High Yield Toner Cartridge for 1720 1720DN (Alter	\$122.35	\$122.35
200222P	CIG Remanufactured High Yield Toner Cartridge for T640 T642 T644 X6	\$482.25	\$482.25
200223P	CIG Remanufactured Extra High Yield Toner Cartridge for T644 X644 X6	\$516.85	\$516.85
200240P	CIG Remanufactured High Yield Toner Cartridge for T630 T632 T634 X6	\$484.15	\$484.15
200274P	CIG Remanufactured Extra High Yield Toner Cartridge for 5310N (Altern	\$337.10	\$337.10
200279P	CIG Remanufactured High Yield Toner Cartridge for M5200N W5300N (	\$215.00	\$215.00
200368P	CIG Remanufactured Toner Cartridge for E250 E350 E352 (Alternative f	\$147.10	\$147.10
200369P	CIG Remanufactured Toner Cartridge for E260 E360 E460 E462 (Altern	\$149.45	\$149.45
200399P	CIG Remanufactured High Yield Toner Cartridge for T620 T622 X620 (A	\$537.85	\$537.85
200408P	CIG Remanufactured High Yield Toner Cartridge for T650 X651 X652 X6	\$535.90	\$535.90
200491P	CIG Remanufactured Extra High Yield Toner Cartridge for T654 T656 X6	\$567.70	\$567.70
200512P	CIG Remanufactured High Yield Toner Cartridge for 3330DN 3333DN 33	\$254.95	\$254.95
200543P	CIG Remanufactured Extra High Yield Toner Cartridge for E460 E462 X4	\$253.30	\$253.30
200549P	CIG Remanufactured Universal High Yield Toner Cartridge for 5210 531	\$482.25	\$482.25
200584P	CIG Remanufactured High Yield MICR Toner Cartridge for T650 T652 T6	\$423.85	\$423.85
200588P	CIG Remanufactured High Yield MICR Toner Cartridge for E360 E460 E4	\$240.75	\$240.75
200627P	CIG Remanufactured High Yield Toner Cartridge for MS310 MS312 MS3	\$133.35	\$133.35
200628P	CIG Remanufactured Extra High Yield Toner Cartridge for MS410 MS510	\$305.25	\$305.25
200629P	CIG Remanufactured Ultra High Yield Toner Cartridge for MS510 MS610	\$423.75	\$423.75
200641P	CIG Remanufactured High Yield MICR Toner Cartridge for MS310 MS31	\$220.70	\$220.70
200642P	CIG Remanufactured High Yield MICR Toner Cartridge for MS510 MS61	\$529.65	\$529.65
200643P	CIG Remanufactured High Yield Toner Cartridge for MS810 MS811 MS8	\$473.00	\$473.00
200644P	CIG Remanufactured Extra High Yield Toner Cartridge for MS711 MS81	\$673.55	\$673.55
200647P	CIG Remanufactured High Yield MICR Toner Cartridge for MS710 MS71	\$656.95	\$656.95
200660P	CIG Remanufactured High Yield Toner Cartridge for E220 E321 E323 (A	\$192.85	\$192.85
200661P	CIG Remanufactured Toner Cartridge for E230 E232 E234 E238 E240 E	\$118.05	\$118.05
200662P	CIG Remanufactured High Yield Toner Cartridge for E330 E332 E340 E3	\$176.20	\$176.20
200663P	CIG Remanufactured High Yield Toner Cartridge for X340 X342 (Altern	\$194.05	\$194.05
200664P	CIG Remanufactured High Yield Toner Cartridge for E320 E322 (Altern	\$191.80	\$191.80
200666P	CIG Remanufactured High Yield Toner Cartridge for T430 (Alternative f	\$299.20	\$299.20
200671P	CIG Remanufactured High Yield Toner Cartridge for E260 E360 E460 E4	\$258.10	\$258.10
21G1736	Lexmark Premium Photo Paper (4" x 6") (100 Sheets/Box)	N/A	\$21.00
21Z0295	Lexmark X940e X945e Extra High Yield Black Toner Cartridge (36000 Y	\$189.00	\$189.00
21Z0296	Lexmark X940e X945e Extra High Yield Cyan Toner Cartridge (22000 Y	\$442.00	\$442.00
21Z0297	Lexmark X940e X945e Extra High Yield Magenta Toner Cartridge (2200	\$442.00	\$442.00
21Z0298	Lexmark X940e X945e Extra High Yield Yellow Toner Cartridge (22000	\$442.00	\$442.00
21Z0357	Lexmark XS860 XS862 XS864 XS955 Advanced Booklet Staples (5000 S	\$224.27	\$224.27
22Z0008	Lexmark XS955dhe High Yield Black Toner Cartridge (32000 Yield)	\$132.31	\$132.31
22Z0009	Lexmark XS955dhe High Yield Cyan Toner Cartridge (22000 Yield)	\$626.12	\$626.12
22Z0010	Lexmark XS955dhe High Yield Magenta Toner Cartridge (22000 Yield)	\$626.12	\$626.12
22Z0011	Lexmark XS955dhe High Yield Yellow Toner Cartridge (22000 Yield)	\$626.12	\$626.12
23800SW	Lexmark E238 Return Program Toner Cartridge (2000 Yield)	\$127.86	\$127.86
23820SW	Lexmark E238 Toner Cartridge (2000 Yield)	\$123.48	\$123.48
24015SA	Lexmark E230 E232 E234 E240 E330 E332 E340 E342 Return Program	\$142.19	\$142.19
24035SA	Lexmark E230 E232 E234 E240 E330 E332 E340 E342 Toner Cartridge	\$167.19	\$167.19
24060SW	Lexmark E230 E232 E234 E240 E330 E332 E340 E342 Return Program	\$110.25	\$110.25
24B1439	Lexmark T630 T632 T634 X630 X632 X634 Return Program Toner Cartr	\$174.20	\$174.20
24B5804	Lexmark CS736 CS748 XS734 XS736 XS748 Extra High Yield Cyan Retu	\$384.03	\$384.03
24B5805	Lexmark CS736 CS748 XS734 XS736 XS748 Extra High Yield Magenta R	\$384.03	\$384.03
24B5806	Lexmark CS736 CS748 XS734 XS736 XS748 Extra High Yield Yellow Ret	\$384.03	\$384.03
24B5807	Lexmark CS736 CS748 XS734 XS736 XS748 Extra High Yield Black Retu	\$220.30	\$220.30
24B5828	Lexmark CS796 Extra High Yield Cyan Return Program Toner Cartridge	\$532.34	\$532.34
24B5829	Lexmark CS796 Extra High Yield Magenta Return Program Toner Cartri	\$532.34	\$532.34
24B5830	Lexmark CS796 Extra High Yield Yellow Return Program Toner Cartridge	\$532.34	\$532.34
24B5831	Lexmark CS796 Extra High Yield Black Return Program Toner Cartridge	\$341.49	\$341.49
24B5832	Lexmark XS796 Extra High Yield Cyan Return Program Toner Cartridge	\$411.04	\$411.04
24B5833	Lexmark XS796 Extra High Yield Magenta Return Program Toner Cartri	\$411.04	\$411.04
24B5834	Lexmark XS796 Extra High Yield Yellow Return Program Toner Cartridge	\$411.04	\$411.04
24B5835	Lexmark XS796 Extra High Yield Black Return Program Toner Cartridge	\$275.88	\$275.88
24B5850	Lexmark ES460 XS463 XS466 Extra High Yield Return Program Toner C	\$259.10	\$259.10
24B5875	Lexmark XS651 XS652 XS654 XS656 XS658 Extra High Yield Return Pro	\$411.94	\$411.94
24B5880	Lexmark TS652 TS654 TS656 Extra High Yield Return Program Toner C	\$434.33	\$434.33
24B5995	Lexmark C6160 Cyan Return Program Toner Cartridge (20000 Yield)	\$417.81	\$417.81
24B5996	Lexmark C6160 Magenta Return Program Toner Cartridge (20000 Yield)	\$417.81	\$417.81
24B5997	Lexmark C6160 Yellow Return Program Toner Cartridge (20000 Yield)	\$417.81	\$417.81
24B5998	Lexmark C6160 Black Return Program Toner Cartridge (20000 Yield)	\$189.49	\$189.49
24B6008	Lexmark XC2132 Return Program Cyan Toner Cartridge (3000 Yield)	\$115.00	\$115.00
24B6009	Lexmark XC2132 Return Program Magenta Toner Cartridge (3000 Yield)	\$115.00	\$115.00



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24B6010	Lexmark XC2132 Return Program Yellow Toner Cartridge (3000 Yield)	\$115.00	\$115.00
24B6011	Lexmark XC2132 Return Program Black Toner Cartridge (6000 Yield)	\$137.00	\$137.00
24B6015	Lexmark (#51) M5155 M5163 M5170 XM5163 XM5170 XM5263 Toner C	\$323.00	\$323.00
24B6018	Lexmark XS795 XS798 Extra High Yield Cyan Return Program Toner Car	\$420.00	\$420.00
24B6019	Lexmark XS795 XS798 Extra High Yield Magenta Return Program Toner	\$420.00	\$420.00
24B6020	Lexmark (#71) XM5270 XM7155 XM7163 XM7170 XM7263 XM7270 Ton	\$226.00	\$226.00
24B6021	Lexmark XS795 XS798 Extra High Yield Yellow Return Program Toner C	\$420.00	\$420.00
24B6022	Lexmark XS795 XS798 Extra High Yield Black Return Program Toner Ca	\$129.00	\$129.00
24B6025	Lexmark (#51/#71) M5155 M5163 M5170 XM5163 XM5170 XM5263 XM	\$63.00	\$63.00
24B6035	Lexmark (#11) M1145 XM1145 Toner Cartridge (16000 Yield)	\$333.00	\$333.00
24B6040	Lexmark (#11/#31) M1145 M3150 XM1145 XM3150 Imaging Kit (60000	\$59.00	\$59.00
24B6186	Lexmark (#31) M3150 XM3150 Toner Cartridge (16000 Yield)	\$177.00	\$177.00
24B6326	Lexmark XM9145 XM9155 XM9165 Toner Cartridge (25000 Yield)	\$181.00	\$181.00
24B6327	Lexmark XM9145 XM9155 XM9165 Photoconductor Unit (125000 Yield)	\$82.93	\$82.93
24B6508	Lexmark XC6152 XC8155 Cyan Return Program Toner Cartridge (20000	\$208.96	\$208.96
24B6509	Lexmark XC6152 XC8155 Magenta Return Program Toner Cartridge (20	\$208.96	\$208.96
24B6510	Lexmark XC6152 XC8155 Yellow Return Program Toner Cartridge (2000	\$208.96	\$208.96
24B6511	Lexmark XC6152 XC8155 High Yield Black Return Program Toner Cartri	\$77.61	\$77.61
24B6512	Lexmark XC8160 Extra High Yield Cyan Return Program Toner Cartridge	\$335.82	\$335.82
24B6513	Lexmark XC8160 Extra High Yield Magenta Return Program Toner Cartr	\$335.82	\$335.82
24B6514	Lexmark XC8160 Extra High Yield Yellow Return Program Toner Cartri	\$335.82	\$335.82
24B6515	Lexmark XC8160 Extra High Yield Black Return Program Toner Cartridge	\$111.94	\$111.94
24B6516	Lexmark C4150 Cyan Toner Cartridge (10000 Yield)	\$213.52	\$213.52
24B6517	Lexmark C4150 Magenta Toner Cartridge (10000 Yield)	\$213.52	\$213.52
24B6518	Lexmark C4150 Yellow Toner Cartridge (10000 Yield)	\$213.52	\$213.52
24B6519	Lexmark C4150 Black Toner Cartridge (16000 Yield)	\$169.15	\$169.15
24B6717	Lexmark XC4140 XC4150 Cyan Toner Cartridge (13000 Yield)	\$186.57	\$186.57
24B6718	Lexmark XC4140 XC4150 Magenta Toner Cartridge (13000 Yield)	\$186.57	\$186.57
24B6719	Lexmark XC4140 XC4150 Yellow Toner Cartridge (13000 Yield)	\$186.57	\$186.57
24B6720	Lexmark XC4140 XC4150 Black Toner Cartridge (20000 Yield)	\$74.63	\$74.63
24B6826	Lexmark XM7270 Extra High Yield Toner Cartridge (35000 Yield)	\$99.25	\$99.25
24B6846	Lexmark XC9235 XC9245 XC9255 XC9265 Cyan Toner Cartridge (30000	\$164.18	\$164.18
24B6847	Lexmark XC9235 XC9245 XC9255 XC9265 Magenta Toner Cartridge (30	\$164.18	\$164.18
24B6848	Lexmark XC9235 XC9245 XC9255 XC9265 Yellow Toner Cartridge (3000	\$164.18	\$164.18
24B6849	Lexmark XC9235 XC9245 XC9255 XC9265 Black Toner Cartridge (30000	\$62.69	\$62.69
24B6885	Lexmark M1242 XM1242 Black Toner Cartridge (Yield 21000)	\$493.86	\$493.86
24B6886	Lexmark M1246 XM1246 Black Toner Cartridge (Yield 21000)	\$286.03	\$286.03
24B6887	Lexmark M3250 XM3250 Black Toner Cartridge (Yield 21000)	\$127.59	\$127.59
24Z0034	Lexmark XS925de High Yield Cyan Toner Cartridge (7500 Yield)	\$214.93	\$214.93
24Z0035	Lexmark XS925de High Yield Magenta Toner Cartridge (7500 Yield)	\$214.93	\$214.93
24Z0036	Lexmark XS925de High Yield Yellow Toner Cartridge (7500 Yield)	\$214.93	\$214.93
24Z0037	Lexmark XS925de High Yield Black Toner Cartridge (8500 Yield)	\$145.12	\$145.12
25A0013	Lexmark C935 CS796 M5155 M5163 M5170 MS710 MX81x T65x TS65x J	\$162.28	\$162.28
34015HA	Lexmark E330 E332 E340 E342 High Yield Return Program Toner Cartri	\$220.72	\$220.72
34035HA	Lexmark E330 E332 E340 E342 High Yield Toner Cartridge (6000 Yield)	\$197.40	\$197.40
34060HW	Lexmark E330 E332 E340 E342 High Yield Return Program Toner Cartri	\$175.35	\$175.35
35S8500	Lexmark MX610 MX611 XM1145 XM3150 Staples (1000 Staples/Ctg) (EA	\$65.24	\$65.24
40X0616	Lexmark W840 W850 X850 X852 X854 X860 X862 X864 Transfer Roll As	\$89.88	\$89.88
40X2254	Lexmark C540 C543 C544 C546 X543 X544 X546 Maintenance Kit (110-	N/A	\$385.00
40X3746	Lexmark C935 X940 X945 Cyan Developer Carrier	N/A	\$325.00
40X3887	Lexmark X940 X945 ADF Feed/Pick Roll Assembly	\$63.36	\$63.36
40X4767	Lexmark T650 T652 T654 T656 X651 X652 X654 X656 X658 Type 2 Mai	\$357.13	\$357.13
41X0976	Lexmark M5155 M5163 M5170 MS710 MS711 MS810 MS811 MS812 MX	N/A	\$116.00
50F0HA0	Lexmark (500HA) MS310 MS312 MS315 High Yield Toner Cartridge (500	\$268.83	\$268.83
50F0U0G	Lexmark (500UG) MS510 MS610 Ultra High Yield Return Program Toner	N/A	\$438.00
50F0UA0	Lexmark (500UA) MS510 MS610 Ultra High Yield Toner Cartridge (2000	\$520.45	\$520.45
50F0XA0	Lexmark (500XA) MS410 MS415 MS510 MS610 Extra High Yield Toner C	N/A	\$358.00
50F0Z00	Lexmark (500Z) MS310 MS312 MS315 MS410 MS415 MS510 MS610 MX	\$61.66	\$61.66
50F0ZA0	Lexmark (500ZA) MS310 MS312 MS315 MS410 MS415 MS510 MS610 M	N/A	\$98.00
50F1000	Lexmark (501) MS310 MS312 MS315 MS410 MS415 MS510 MS610 Retu	\$90.52	\$90.52
50F1H00	Lexmark (501H) MS310 MS312 MS315 MS410 MS415 MS510 MS610 Hig	\$208.48	\$208.48
50F1U00	Lexmark (501U) MS510 MS610 Ultra High Yield Return Program Toner C	\$460.10	\$460.10
50F1X00	Lexmark (501X) MS410 MS415 MS510 MS610 Extra High Yield Return P	\$298.83	\$298.83
51B00A0	Lexmark MS317 MX317 Regular Toner Cartridge (2500 Yield)	\$165.34	\$165.34
51B0HA0	Lexmark MS417 MX417 Regular High Yield Toner Cartridge (8500 Yield)	\$304.74	\$304.74
51B0XA0	Lexmark MS517 MS617 MX517 MX617 Extra High Yield Toner Cartridge	\$487.50	\$487.50
51B1000	Lexmark MS317 MS417 MS517 MS617 MX317 MX417 MX517 MX617 Ret	\$105.00	\$105.00
51B1H00	Lexmark MS417 MS517 MS617 MX417 MX517 MX617 High Yield Return	\$244.40	\$244.40
51B1X00	Lexmark MS517 MS617 MX517 MX617 Extra High Yield Return Program	\$425.43	\$425.43
52D0HA0	Lexmark (520HA) MS710 MS711 MS810 High Yield Toner Cartridge (250	N/A	\$651.00
52D0XA0	Lexmark (520XA) MS711 MS811 MS812 Extra High Yield Toner Cartri	N/A	\$781.00
52D0Z00	Lexmark (520Z) MS710 MS810 MS811 MS812 MX710 MX711 MX810 MX	\$65.95	\$65.95
52D0ZA0	Lexmark (520ZA) MS710 MS711 MS810 MS811 MS812 MX710 MX711 M	N/A	\$102.00
52D1000	Lexmark (521) MS710 MS711 MS810 MS811 MS812 Return Program To	\$196.98	\$196.98
52D1H00	Lexmark (521H) MS710 MS711 MS810 MS811 MS812 High Yield Return	\$556.50	\$556.50
52D1HOE	Lexmark MS710 MS711 MS810 MS811 MS812 Corporate High Yield Ton	N/A	\$560.00
52D1HOL	Lexmark (521HL) MS710 MS711 High Yield Return Program Toner Cartr	N/A	\$554.00



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52D1X00	Lexmark (521X) MS711 MS811 MS812 Extra High Yield Return Program	\$723.47	\$723.47
52D1X0L	Lexmark (521XL) MS711 MS811 MS812 Extra High Yield Return Program	\$689.02	\$689.02
53B0HA0	Lexmark MS817 High Yield Toner Cartridge (25000 Yield)	\$599.57	\$599.57
53B1000	Lexmark MS817 Return Program Toner Cartridge (11000 Yield)	\$273.36	\$273.36
53B1H00	Lexmark MS817 High Yield Return Program Toner Cartridge (25000 Yield)	\$497.84	\$497.84
54G0H00	Lexmark MS911 High Yield Toner Cartridge (32500 Yield)	\$326.29	\$326.29
54G0P00	Lexmark MS911 MX910 MX911 MX912 Photoconductor Unit (125000 Yield)	\$82.93	\$82.93
54G0W00	Lexmark CS921 CS923 CX920 CX921 CX922 CX923 CX924 MS911 MX911	\$34.48	\$34.48
56F0HOG	Government Lexmark MS321 MS421 MS521 MS621 MS622 MX421 MX521	N/A	\$426.00
56F0HA0	Lexmark MS321 MX321 Black High Yield Toner Cartridge (Yield 15000)	\$578.45	\$578.45
56F0UA0	Lexmark MS521 MS621 MS622 MX321 MX521 MX522 MX622 Black Ultra	\$637.35	\$637.35
56F0XA0	Lexmark MS421 MX321 MX421 Black Extra High Yield Toner Cartridge (Yield 15000)	\$622.99	\$622.99
56F0Z00	Lexmark M1242 M1246 M3250 MS321 MS421 MS521 MS621 MS622 MX321	\$86.21	\$86.21
56F0ZA0	Lexmark MS321 MS421 MS521 MS621 MS622 MX321 MX421 MX521 MX621	\$120.69	\$120.69
56F1000	Lexmark MS321 MS421 MS521 MS621 MS622 MX321 MX421 MX521 MX621	\$229.31	\$229.31
56F1H00	Lexmark MS321 MS421 MS521 MS621 MS622 MX321 MX421 MX521 MX621	\$443.97	\$443.97
56F1U00	Lexmark MS521 MS621 MS622 MX521 MX522 MX622 MPS Black Ultra High	\$502.87	\$502.87
56F1X00	Lexmark MS421 MS521 MS621 MS622 MX421 MX521 MX522 MX622 Black	\$488.51	\$488.51
56P1979	Lexmark X215 Fuser (110V)	\$195.57	\$195.57
56P2364	Lexmark T430 Maintenance Kit Parts (200000 Yield)	\$49.67	\$49.67
58D0ZA0	Lexmark MS725dvn MS821n MS821dn MS822de MS823n MS823dn MS823e	N/A	\$138.00
60F0HA0	Lexmark (600HA) MX310 MX410 High Yield Toner Cartridge (10000 Yield)	\$403.43	\$403.43
60F0X0G	Lexmark (601XG) MX510 MX511 MX610 MX611 Extra High Yield Return Program	N/A	\$438.00
60F0XA0	Lexmark (600XA) MX510 MX511 MX610 MX611 Extra High Yield Toner Cartridge	N/A	\$522.00
60F1000	Lexmark (601) MX310 MX410 MX510 MX511 MX610 MX611 Return Program	\$125.05	\$125.05
60F1H00	Lexmark (601H) MX310 MX410 MX510 MX511 MX610 MX611 High Yield Return Program	\$298.83	\$298.83
60F1HOE	Lexmark MX310 MX410 MX510 MX511 MX610 MX611 Corporate High Yield Toner	N/A	\$304.00
60F1X00	Lexmark (601X) MX510 MX511 MX610 MX611 Extra High Yield Return Program	\$460.10	\$460.10
62D0HA0	Lexmark (620HA) MX710 High Yield Toner Cartridge (25000 Yield)	N/A	\$537.00
62D0XA0	Lexmark (620XA) MX711 MX810 MX811 MX812 Extra High Yield Toner Cartridge	N/A	\$781.00
62D1000	Lexmark (621) MX710 MX711 MX810 MX811 MX812 Return Program Toner Cartridge	\$196.98	\$196.98
62D1H00	Lexmark (621H) MX710 MX711 MX810 MX811 MX812 High Yield Return Program	\$462.55	\$462.55
62D1HOE	Lexmark MX710 MX711 MX810 MX811 MX812 Corporate High Yield Toner Cartridge	N/A	\$445.00
62D1X00	Lexmark (621X) MX711 MX810 MX811 MX812 Extra High Yield Return Program	\$723.47	\$723.47
64004HA	Lexmark T640 T642 T644 High Yield Return Program Toner Cartridge for US Govt	\$487.48	\$487.48
64015HA	Lexmark T640 T642 T644 High Yield Return Program Toner Cartridge (25000 Yield)	\$583.26	\$583.26
64015SA	Lexmark T640 T642 T644 Return Program Toner Cartridge (6000 Yield)	\$245.38	\$245.38
64035HA	Lexmark T640 T642 T644 High Yield Toner Cartridge (21000 Yield)	\$540.41	\$540.41
64075HA	Lexmark T640 T642 T644 Government High Yield Return Program Toner Cartridge	\$487.48	\$487.48
64075SW	Lexmark T640 T642 T644 Return Program Toner Cartridge for US Government	\$193.97	\$193.97
64080HW	Lexmark T640 T642 T644 X642 X644 X646 Remanufactured Toner Cartridge	N/A	\$580.00
64084HW	Lexmark T640 T642 T644 X642 X644 X646 Remanufactured Toner Cartridge	N/A	\$580.00
64087HW	Lexmark T640 T642 T644 X642 X644 X646 Remanufactured Toner Cartridge	N/A	\$580.00
64404XA	Lexmark T644 Extra High Yield Return Program Toner Cartridge for Lab	\$524.49	\$524.49
64415XA	Lexmark T644 Extra High Yield Return Program Toner Cartridge (32000 Yield)	\$661.53	\$661.53
64435XA	Lexmark T644 Extra High Yield Toner Cartridge (32000 Yield)	\$579.10	\$579.10
64475XA	Lexmark T644 X644 X646 XS651 Extra High Yield Return Program Toner Cartridge	\$524.49	\$524.49
64480XW	Lexmark T644 X644 X646 Remanufactured Extra High Yield Toner Cartridge	N/A	\$626.00
64484XW	Lexmark T644 X644 X646 Remanufactured Extra High Yield Toner Cartridge	N/A	\$626.00
64G0H00	Lexmark MX910 MX911 MX912 High Yield Toner Cartridge (32500 Yield)	\$231.93	\$231.93
70C0D10	Lexmark (700D1) CS310 CS317 CS410 CS417 CS510 CS517 CX310 CX317	\$52.24	\$52.24
70C0D20	Lexmark (700D2) CS310 CS410 CS510 CX310 CX410 CX510 XC2132 Cyan	\$52.24	\$52.24
70C0D30	Lexmark (700D3) CS310 CS410 CS510 CX310 CX410 CX510 XC2132 Magenta	\$52.24	\$52.24
70C0D40	Lexmark (700D4) CS310 CS410 CS510 CX310 CX410 CX510 XC2132 Yellow	\$52.24	\$52.24
70C0H10	Lexmark (700H1) CS310 CS410 High Yield Black Toner Cartridge (4000 Yield)	\$197.66	\$197.66
70C0H20	Lexmark (700H2) CS310 CS410 High Yield Cyan Toner Cartridge (3000 Yield)	\$240.67	\$240.67
70C0H30	Lexmark (700H3) CS310 CS410 High Yield Magenta Toner Cartridge (3000 Yield)	\$240.67	\$240.67
70C0H40	Lexmark (700H4) CS310 CS410 High Yield Yellow Toner Cartridge (3000 Yield)	\$240.67	\$240.67
70C0P00	Lexmark (700P) CS310 CS410 CS510 CX310 CX410 CX510 XC2132 Photoconductor	\$156.72	\$156.72
70C0X20	Lexmark (700X2) CS510 Extra High Yield Cyan Toner Cartridge (4000 Yield)	N/A	\$280.00
70C0X30	Lexmark (700X3) CS510 Extra High Yield Magenta Toner Cartridge (4000 Yield)	N/A	\$280.00
70C0X40	Lexmark (700X4) CS510 Extra High Yield Yellow Toner Cartridge (4000 Yield)	N/A	\$280.00
70C0Z10	Lexmark (700Z1) CS310 CS410 CS510 CX310 CX410 CX510 XC2132 Black	\$208.96	\$208.96
70C0Z50	Lexmark (700Z5) CS310 CS317 CS410 CS417 CS510 CS517 CX310 CX317	\$289.55	\$289.55
70C10C0	Lexmark (701C) CS310 CS410 CS510 Cyan Return Program Toner Cartridge	\$72.09	\$72.09
70C10K0	Lexmark (701K) CS310 CS410 CS510 Black Return Program Toner Cartridge	\$54.85	\$54.85
70C10M0	Lexmark (701M) CS310 CS410 CS510 Magenta Return Program Toner Cartridge	\$72.09	\$72.09
70C10Y0	Lexmark (701Y) CS310 CS410 CS510 Yellow Return Program Toner Cartridge	\$72.09	\$72.09
70C1HC0	Lexmark (701HC) CS310 CS410 CS510 High Yield Cyan Return Program Toner	\$158.13	\$158.13
70C1HK0	Lexmark (701HK) CS310 CS410 CS510 High Yield Black Return Program Toner	\$123.03	\$123.03
70C1HM0	Lexmark (701HM) CS310 CS410 CS510 High Yield Magenta Return Program	\$158.13	\$158.13
70C1HY0	Lexmark (701HY) CS310 CS410 CS510 High Yield Yellow Return Program	\$158.13	\$158.13
70C1XC0	Lexmark (701XC) CS510 Extra High Yield Cyan Return Program Toner Cartridge	\$169.25	\$169.25
70C1XK0	Lexmark (701XK) CS510 Extra High Yield Black Return Program Toner Cartridge	\$172.39	\$172.39
70C1XM0	Lexmark (701XM) CS510 Extra High Yield Magenta Return Program Toner	\$169.25	\$169.25
70C1XY0	Lexmark (701XY) CS510 Extra High Yield Yellow Return Program Toner	\$169.25	\$169.25
71B0010	Lexmark CS317 CX317 Black Toner Cartridge (3000 Yield)	\$184.40	\$184.40



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71B0020	Lexmark CS317 CX317 Cyan Toner Cartridge (2300 Yield)	\$193.81	\$193.81
71B0030	Lexmark CS317 CX317 Magenta Toner Cartridge (2300 Yield)	\$193.81	\$193.81
71B0040	Lexmark CS317 CX317 Yellow Toner Cartridge (2300 Yield)	\$193.81	\$193.81
71B0H10	Lexmark CS417 CS517 CX417 CX517 Black High Yield Toner Cartridge (3	\$236.19	\$236.19
71B0H20	Lexmark CS417 CS517 CX417 CX517 Cyan High Yield Toner Cartridge (3	\$236.19	\$236.19
71B0H30	Lexmark CS417 CS517 CX417 CX517 Magenta High Yield Toner Cartridge	\$236.19	\$236.19
71B0H40	Lexmark CS417 CS517 CX417 CX517 Yellow High Yield Toner Cartridge	\$236.19	\$236.19
71B0X10	Lexmark CS517 CX517 Black Extra High Yield Toner Cartridge (8000 Yie	\$245.52	\$245.52
71B10C0	Lexmark CS317 CS417 CS517 CX317 CX417 CX517 Cyan Return Program	\$120.67	\$120.67
71B10K0	Lexmark CS317 CS417 CS517 CX317 CX417 CX517 Black Return Program	\$111.27	\$111.27
71B10M0	Lexmark CS317 CS417 CS517 CX317 CX417 CX517 Magenta Return Pro	\$120.67	\$120.67
71B10Y0	Lexmark CS317 CS417 CS517 CX317 CX417 CX517 Yellow Return Progr	\$120.67	\$120.67
71B1HC0	Lexmark CS417 CS517 CX417 CX517 Cyan High Yield Return Program T	\$164.55	\$164.55
71B1HK0	Lexmark CS417 CS517 CX417 CX517 Black High Yield Return Program T	\$164.55	\$164.55
71B1HM0	Lexmark CS417 CS517 CX417 CX517 Magenta High Yield Return Progra	\$164.55	\$164.55
71B1HY0	Lexmark CS417 CS517 CX417 CX517 Yellow High Yield Return Program	\$164.55	\$164.55
71B1XK0	Lexmark CS517 CX517 Black Extra High Yield Return Program Toner Ca	\$172.39	\$172.39
72K00CG	Lexmark CS820 CX820 CX825 CX860 Cyan Return Program Toner Cartri	N/A	\$292.00
72K0D10	Lexmark CS820 CX820 CX825 CX860 Black Developer Unit (300000 Yel	\$105.34	\$105.34
72K0D20	Lexmark CS820 CX820 CX825 CX860 Cyan Developer Unit (300000 Yel	\$105.34	\$105.34
72K0D30	Lexmark CS820 CX820 CX825 CX860 Magenta Developer Unit (300000 Y	\$105.34	\$105.34
72K0D40	Lexmark CS820 CX820 CX825 CX860 Yellow Developer Unit (300000 Yid	\$105.34	\$105.34
72K0D50	Lexmark CS820 CX820 CX825 CX860 Color (CMY) Developer Kit (30000	\$316.02	\$316.02
72K0DC0	Lexmark CS820 CX820 CX825 CX860 C6160 XC6152 XC8155 XC8160 Cy	\$87.78	\$87.78
72K0DK0	Lexmark CS820 CX820 CX825 CX860 C6160 XC6152 XC8155 XC8160 Bl	\$87.78	\$87.78
72K0DM0	Lexmark CS820 CX820 CX825 CX860 C6160 XC6152 XC8155 XC8160 Ma	\$87.78	\$87.78
72K0DV0	Lexmark CS820 CX820 CX825 CX860 C6160 XC6152 XC8155 XC8160 Cd	\$263.35	\$263.35
72K0DY0	Lexmark CS820 CX820 CX825 CX860 C6160 XC6152 XC8155 XC8160 Ye	\$87.78	\$87.78
72K0F10	Lexmark CS820 CX820 CX825 CX860 Black Developer and Photoconduct	\$204.21	\$204.21
72K0F50	Lexmark CS820 CX820 CX825 CX860 Color (CMY) Developers and Phot	\$612.63	\$612.63
72K0FK0	Lexmark CS820 CX820 CX825 CX860 C6160 XC6152 XC8155 XC8160 Bl	\$170.18	\$170.18
72K0FV0	Lexmark CS820 CX820 CX825 CX860 C6160 XC6152 XC8155 XC8160 Cd	\$510.52	\$510.52
72K0P00	Lexmark CS820 CX820 CX825 CX860 C6160 XC6152 XC8155 XC8160 PH	\$82.39	\$82.39
72K0Q00	Lexmark CS820 CX820 CX825 CX860 C6160 XC6152 XC8155 XC8160 PH	\$247.16	\$247.16
72K0W00	Lexmark CS820 CX820 CX825 CX860 C6160 XC6152 XC8155 XC8160 W	\$42.69	\$42.69
72K0X10	Lexmark CS820 CX820 CX825 Extra High Yield Black Toner Cartridge (3	\$490.31	\$490.31
72K0X20	Lexmark CS820 Extra High Yield Cyan Toner Cartridge (22000 Yield)	\$709.08	\$709.08
72K0X30	Lexmark CS820 Extra High Yield Magenta Toner Cartridge (22000 Yiel	\$709.08	\$709.08
72K0X40	Lexmark CS820 Extra High Yield Yellow Toner Cartridge (22000 Yield)	\$709.08	\$709.08
72K10C0	Lexmark CS820 CX820 CX825 CX860 Cyan Return Program Toner Cartri	\$261.19	\$261.19
72K10K0	Lexmark CS820 CX820 CX825 CX860 Black Return Program Toner Cartr	\$231.34	\$231.34
72K10M0	Lexmark CS820 CX820 CX825 CX860 Magenta Return Program Toner Ca	\$261.19	\$261.19
72K10Y0	Lexmark CS820 CX820 CX825 CX860 Yellow Return Program Toner Cart	\$261.19	\$261.19
72K1XC0	Lexmark CS820 Extra High Yield Cyan Return Program Toner Cartridge	\$634.45	\$634.45
72K1XK0	Lexmark CS820 CX820 CX825 CX860 Extra High Yield Black Return Prog	\$415.69	\$415.69
72K1XM0	Lexmark CS820 Extra High Yield Magenta Return Program Toner Cartri	\$634.45	\$634.45
72K1XY0	Lexmark CS820 Extra High Yield Yellow Return Program Toner Cartridge	\$634.45	\$634.45
74C0D20	Lexmark CS720 CS725 CX725 Cyan Developer Unit (150000 Yield)	N/A	\$92.00
74C0D30	Lexmark CS720 CS725 CX725 Magenta Developer Unit (150000 Yield)	N/A	\$92.00
74C0D40	Lexmark CS720 CS725 CX725 Yellow Developer Unit (150000 Yield)	N/A	\$92.00
74C0H10	Lexmark CS725 High Yield Black Toner Cartridge (20000 Yield)	\$530.87	\$530.87
74C0H20	Lexmark CS725 High Yield Cyan Toner Cartridge (12000 Yield)	\$508.58	\$508.58
74C0H30	Lexmark CS725 High Yield Magenta Toner Cartridge (12000 Yield)	\$508.58	\$508.58
74C0H40	Lexmark CS725 High Yield Yellow Toner Cartridge (12000 Yield)	\$508.58	\$508.58
74C0S20	Lexmark CS720 Cyan Toner Cartridge (7000 Yield)	\$307.43	\$307.43
74C0S30	Lexmark CS720 Magenta Toner Cartridge (7000 Yield)	\$307.43	\$307.43
74C0S40	Lexmark CS720 Yellow Toner Cartridge (7000 Yield)	\$307.43	\$307.43
74C0W00	Lexmark CS720 CS725 CX725 C4150 XC4140 XC4150 Waste Toner Bott	\$29.61	\$29.61
74C0Z10	Lexmark CS720 CS725 CX725 Black Imaging Unit (150000 Yield)	\$114.13	\$114.13
74C0Z50	Lexmark CS720 CS725 CX725 Color (CMY) Imaging Kit (150000 Yield)	\$392.75	\$392.75
74C0ZK0	Lexmark CS720 CS725 CX725 C4150 XC4140 XC4150 Black Return Prog	\$84.28	\$84.28
74C0ZV0	Lexmark CS720 CS725 CX725 C4150 XC4140 XC4150 Color (CMY) Retu	\$280.54	\$280.54
74C10C0	Lexmark CS720 CS725 CX725 Cyan Return Program Toner Cartridge (30	\$141.79	\$141.79
74C10K0	Lexmark CS720 CS725 CX725 Black Return Program Toner Cartridge (30	\$107.46	\$107.46
74C10M0	Lexmark CS720 CS725 CX725 Magenta Return Program Toner Cartridge	\$141.79	\$141.79
74C10Y0	Lexmark CS720 CS725 CX725 Yellow Return Program Toner Cartridge (3	\$141.79	\$141.79
74C1HC0	Lexmark CS725 High Yield Cyan Return Program Toner Cartridge (1200	\$363.27	\$363.27
74C1HK0	Lexmark CS720 CS725 High Yield Black Return Program Toner Cartridge	\$379.19	\$379.19
74C1HM0	Lexmark CS725 High Yield Magenta Return Program Toner Cartridge (12	\$363.27	\$363.27
74C1HY0	Lexmark CS725 High Yield Yellow Return Program Toner Cartridge (120	\$363.27	\$363.27
74C1SC0	Lexmark CS720 CS725 CX725 Cyan Return Program Toner Cartridge (70	\$232.81	\$232.81
74C1SK0	Lexmark CS720 CS725 CX725 Black Return Program Toner Cartridge (70	\$203.16	\$203.16
74C1SM0	Lexmark CS720 CS725 CX725 Magenta Return Program Toner Cartridge	\$232.81	\$232.81
74C1SY0	Lexmark CS720 CS725 CX725 Yellow Return Program Toner Cartridge (7	\$232.81	\$232.81
76C00C0	Lexmark CS921 CS923 CX920 CX921 CX922 CX923 CX924 Cyan Toner C	\$302.47	\$302.47
76C00K0	Lexmark CS921 CS923 CX920 CX921 CX922 CX923 CX924 Black Toner C	\$294.78	\$294.78
76C00M0	Lexmark CS921 CS923 CX920 CX921 CX922 CX923 CX924 Magenta Ton	\$302.47	\$302.47



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76C00Y0	Lexmark CS921 CS923 CX920 CX921 CX922 CX923 CX924 Yellow Toner	\$302.47	\$302.47
76C0HCO	Lexmark CS923 CX921 CX922 CX923 CX924 High Yield Cyan Toner Cartr	\$757.25	\$757.25
76C0HKO	Lexmark CS923 High Yield Black Toner Cartridge (34000 Yield)	\$459.55	\$459.55
76C0HMO	Lexmark CS923 CX921 CX922 CX923 CX924 High Yield Magenta Toner	\$757.25	\$757.25
76C0HY0	Lexmark CS923 CX921 CX922 CX923 CX924 High Yield Yellow Toner Ca	\$757.25	\$757.25
76C0PKO	Lexmark CS921 CS923 CX920 CX921 CX922 CX923 CX924 XC9235 XC92	\$126.87	\$126.87
76C0PVO	Lexmark CS921 CS923 CX920 CX921 CX922 CX923 CX924 XC9235 XC92	\$395.52	\$395.52
80C0H10	Lexmark (800H1) CX410 High Yield Black Toner Cartridge (4000 Yield)	\$189.82	\$189.82
80C0H20	Lexmark (800H2) CX410 High Yield Cyan Toner Cartridge (3000 Yield)	\$202.51	\$202.51
80C0H30	Lexmark (800H3) CX410 High Yield Magenta Toner Cartridge (3000 Yel	\$202.51	\$202.51
80C0H40	Lexmark (800H4) CX410 High Yield Yellow Toner Cartridge (3000 Yield)	\$202.51	\$202.51
80C0S10	Lexmark (800S1) CX310 Black Toner Cartridge (2500 Yield)	\$151.49	\$151.49
80C0S20	Lexmark (800S2) CX310 Cyan Toner Cartridge (2000 Yield)	\$185.34	\$185.34
80C0S30	Lexmark (800S3) CX310 Magenta Toner Cartridge (2000 Yield)	\$185.34	\$185.34
80C0S40	Lexmark (800S4) CX310 Yellow Toner Cartridge (2000 Yield)	\$185.34	\$185.34
80C0SCG	Lexmark CX310 CX410 CX510 Cyan Return Program Toner Cartridge for	N/A	\$128.00
80C0SMG	Lexmark CX310 CX410 CX510 Magenta Return Program Toner Cartridge	N/A	\$128.00
80C0SYG	Lexmark CX310 CX410 CX510 Yellow Return Program Toner Cartridge f	N/A	\$128.00
80C0X10	Lexmark (800X1) CX510 Extra High Yield Black Toner Cartridge (8000 Y	N/A	\$266.00
80C0X20	Lexmark (800X2) CX510 Extra High Yield Cyan Toner Cartridge (4000 Y	N/A	\$250.00
80C0X30	Lexmark (800X3) CX510 Extra High Yield Magenta Toner Cartridge (400	N/A	\$250.00
80C0X40	Lexmark (800X4) CX510 Extra High Yield Yellow Toner Cartridge (4000	N/A	\$250.00
80C0XKG	Lexmark CX510 Extra High Yield Black Return Program Toner Cartridge	N/A	\$185.00
80C1OCO	Lexmark (801C) CX310 CX410 CX510 Cyan Return Program Toner Cartr	\$72.09	\$72.09
80C1OKO	Lexmark (801K) CX310 CX410 CX510 Black Return Program Toner Cartr	\$54.85	\$54.85
80C1OM0	Lexmark (801M) CX310 CX410 CX510 Magenta Return Program Toner C	\$72.09	\$72.09
80C1OY0	Lexmark (801Y) CX310 CX410 CX510 Yellow Return Program Toner Car	\$72.09	\$72.09
80C1HCO	Lexmark (801HC) CX410 CX510 High Yield Cyan Return Program Toner	\$121.79	\$121.79
80C1HKO	Lexmark (801HK) CX410 CX510 High Yield Black Return Program Toner	\$115.19	\$115.19
80C1HMO	Lexmark (801HM) CX410 CX510 High Yield Magenta Return Program To	\$121.79	\$121.79
80C1HY0	Lexmark (801HY) CX410 CX510 High Yield Yellow Return Program Toner	\$121.79	\$121.79
80C1SCO	Lexmark (801SC) CX310 CX410 CX510 Cyan Return Program Toner Car	\$105.45	\$105.45
80C1SKO	Lexmark (801SK) CX310 CX410 CX510 Black Return Program Toner Car	\$73.21	\$73.21
80C1SMO	Lexmark (801SM) CX310 CX410 CX510 Magenta Return Program Toner	\$105.45	\$105.45
80C1SY0	Lexmark (801SY) CX310 CX410 CX510 Yellow Return Program Toner Ca	\$105.45	\$105.45
80C1XCO	Lexmark (801XC) CX510 Extra High Yield Cyan Return Program Toner C	\$142.24	\$142.24
80C1XKO	Lexmark (801XK) CX510 Extra High Yield Black Return Program Toner C	\$156.27	\$156.27
80C1XMO	Lexmark (801XM) CX510 Extra High Yield Magenta Return Program Ton	\$142.24	\$142.24
80C1XY0	Lexmark (801XY) CX510 Extra High Yield Yellow Return Program Toner	\$142.24	\$142.24
82K0H20	Lexmark CX820 High Yield Cyan Toner Cartridge (17000 Yield)	\$457.47	\$457.47
82K0H30	Lexmark CX820 High Yield Magenta Toner Cartridge (17000 Yield)	\$457.47	\$457.47
82K0H40	Lexmark CX820 High Yield Yellow Toner Cartridge (17000 Yield)	\$457.47	\$457.47
82K0U10	Lexmark CX860 Ultra High Yield Black Toner Cartridge (55000 Yield)	\$562.22	\$562.22
82K0U20	Lexmark CX860 Ultra High Yield Cyan Toner Cartridge (55000 Yield)	\$828.91	\$828.91
82K0U30	Lexmark CX860 Ultra High Yield Magenta Toner Cartridge (55000 Yield)	\$828.91	\$828.91
82K0U40	Lexmark CX860 Ultra High Yield Yellow Toner Cartridge (55000 Yield)	\$828.91	\$828.91
82K0X20	Lexmark CX825 Extra High Yield Cyan Toner Cartridge (22000 Yield)	\$504.40	\$504.40
82K0X30	Lexmark CX825 Extra High Yield Magenta Toner Cartridge (22000 Yield)	\$504.40	\$504.40
82K0X40	Lexmark CX825 Extra High Yield Yellow Toner Cartridge (22000 Yield)	\$504.40	\$504.40
82K1HCO	Lexmark CX820 CX825 CX860 High Yield Cyan Return Program Toner C	\$382.84	\$382.84
82K1HMO	Lexmark CX820 CX825 CX860 High Yield Magenta Return Program Toner	\$382.84	\$382.84
82K1HY0	Lexmark CX820 CX825 CX860 High Yield Yellow Return Program Toner	\$382.84	\$382.84
82K1UCO	Lexmark CX860 Ultra High Yield Cyan Return Program Toner Cartridge	\$754.28	\$754.28
82K1UKO	Lexmark CX860 Ultra High Yield Black Return Program Toner Cartridge	\$487.60	\$487.60
82K1UMO	Lexmark CX860 Ultra High Yield Magenta Return Program Toner Cartrid	\$754.28	\$754.28
82K1UY0	Lexmark CX860 Ultra High Yield Yellow Return Program Toner Cartridge	\$754.28	\$754.28
82K1XCO	Lexmark CX825 CX860 Extra High Yield Cyan Return Program Toner Car	\$429.77	\$429.77
82K1XMO	Lexmark CX825 CX860 Extra High Yield Magenta Return Program Toner	\$429.77	\$429.77
82K1XY0	Lexmark CX825 CX860 Extra High Yield Yellow Return Program Toner C	\$429.77	\$429.77
84C0H10	Lexmark CX725 High Yield Black Toner Cartridge (25000 Yield)	\$585.24	\$585.24
84C0H20	Lexmark CX725 High Yield Cyan Toner Cartridge (16000 Yield)	\$634.64	\$634.64
84C0H40	Lexmark CX725 High Yield Yellow Toner Cartridge (16000 Yield)	\$634.64	\$634.64
84C1HCO	Lexmark CX725 High Yield Cyan Return Program Toner Cartridge (1600	\$453.31	\$453.31
84C1HKO	Lexmark CX725 High Yield Black Return Program Toner Cartridge (2500	\$418.03	\$418.03
84C1HMO	Lexmark CX725 High Yield Magenta Return Program Toner Cartridge (1	\$453.31	\$453.31
84C1HY0	Lexmark CX725 High Yield Yellow Return Program Toner Cartridge (160	\$453.31	\$453.31
86C0HKO	Lexmark CX921 CX922 CX923 CX924 High Yield Black Toner Cartridge	\$187.01	\$187.01
99A0146	Lexmark Optra S 1250 1255 1620 1625 1650 1855 2420 2450 2455 Opt	\$9.61	\$9.61
99A0966	Lexmark Optra S 1620 1650 1855 Fuser (110-120V) (250000 Yield)	\$421.91	\$421.91
99A1192	Lexmark Optra Se 3455 Fuser Assembly (110-120V) (250000 Yield)	\$400.73	\$400.73
99A1969	Lexmark T610 T612 Fuser (115V) (300000 Yield)	\$332.84	\$332.84
99A1970	Lexmark T610 T612 Fuser Maintenance Kit (110-120V) (Includes Transf	\$439.93	\$439.93
B2300AO	Lexmark B2338dw MB2338adw Black Toner Cartridge (3000 Yield)	N/A	\$146.00
B231000	Lexmark B2338dw B2442dw B2546dw B2650dw MB2338adw MB2442ad	\$118.97	\$118.97
B281X00	Lexmark B2865dw Extra High Yield Return Program Toner Cartridge (30	N/A	\$366.00
C241XCO	Lexmark C2425 C2535 MC2425 MC2535 MC2640 Extra High Yield Cyan	N/A	\$157.00
C241XKO	Lexmark C2425 C2535 MC2425 MC2535 MC2640 Extra High Yield Black	N/A	\$181.00

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C241XMO	Lexmark C2425 C2535 MC2425 MC2535 MC2640 Extra High Yield Magenta Toner Cartridge (1500 Yield)	N/A	\$157.00
C241XYO	Lexmark C2425 C2535 MC2425 MC2535 MC2640 Extra High Yield Yellow Toner Cartridge (1500 Yield)	N/A	\$157.00
C5200CS	Lexmark C520n C530dn Cyan Return Program Toner Cartridge (1500 Yield)	\$117.60	\$117.60
C5200KS	Lexmark C520n C530dn Black Return Program Toner Cartridge (1500 Yield)	\$117.60	\$117.60
C5200MS	Lexmark C520n C530dn Magenta Return Program Toner Cartridge (1500 Yield)	\$117.60	\$117.60
C5200YS	Lexmark C520n C530dn Yellow Return Program Toner Cartridge (1500 Yield)	\$117.60	\$117.60
C5202SX	Lexmark C520 C522 C524 C530 C532 C534 Waste Toner Bottle	\$11.03	\$11.03
C5202CS	Lexmark C520n C530dn Cyan Toner Cartridge (1500 Yield)	N/A	\$217.00
C5202KS	Lexmark C520n C530dn Black Toner Cartridge (1500 Yield)	N/A	\$217.00
C5202MS	Lexmark C520n C530dn Magenta Toner Cartridge (1500 Yield)	N/A	\$217.00
C5202YS	Lexmark C520n C530dn Yellow Toner Cartridge (1500 Yield)	N/A	\$217.00
C5220CS	Lexmark C522 C524 C530 C532 C534 Cyan Return Program Toner Cartridge (3000 Yield)	\$192.33	\$192.33
C5220KS	Lexmark C522 C524 C530 C532 C534 Black Return Program Toner Cartridge (3000 Yield)	\$170.61	\$170.61
C5220MS	Lexmark C522 C524 C530 C532 C534 Magenta Return Program Toner Cartridge (3000 Yield)	\$192.33	\$192.33
C5220YS	Lexmark C522 C524 C530 C532 C534 Yellow Return Program Toner Cartridge (3000 Yield)	\$192.33	\$192.33
C5222CS	Lexmark C522 C524 C530 C532 C534 Cyan Toner Cartridge (3000 Yield)	\$223.33	\$223.33
C5222KS	Lexmark C522 C524 C530 C532 C534 Black Toner Cartridge (4000 Yield)	\$201.61	\$201.61
C5222MS	Lexmark C522 C524 C530 C532 C534 Magenta Toner Cartridge (3000 Yield)	\$223.33	\$223.33
C5222YS	Lexmark C522 C524 C530 C532 C534 Yellow Toner Cartridge (3000 Yield)	\$223.33	\$223.33
C5226CS	Lexmark C522 C524 C530 C532 C534 Cyan Return Program Toner Cartridge (5000 Yield)	\$153.30	\$153.30
C5226KS	Lexmark C522 C524 C530 C532 C534 Black Return Program Toner Cartridge (5000 Yield)	\$135.45	\$135.45
C5226MS	Lexmark C522 C524 C530 C532 C534 Magenta Return Program Toner Cartridge (5000 Yield)	\$153.30	\$153.30
C5226YS	Lexmark C522 C524 C530 C532 C534 Yellow Return Program Toner Cartridge (5000 Yield)	\$153.30	\$153.30
C5240CH	Lexmark C524 C532 C534 High Yield Cyan Return Program Toner Cartridge (5000 Yield)	\$204.75	\$204.75
C5240KH	Lexmark C524 C532 C534 High Yield Black Return Program Toner Cartridge (5000 Yield)	\$204.75	\$204.75
C5240MH	Lexmark C524 C532 C534 High Yield Return Program Magenta Toner Cartridge (5000 Yield)	\$204.75	\$204.75
C5240YH	Lexmark C524 C532 C534 High Yield Yellow Return Program Toner Cartridge (5000 Yield)	\$204.75	\$204.75
C5242CH	Lexmark C524 C532 C534 High Yield Cyan Toner Cartridge (5000 Yield)	N/A	\$337.00
C5242KH	Lexmark C524 C534 High Yield Black Toner Cartridge (8000 Yield)	N/A	\$335.00
C5242MH	Lexmark C524 C532 C534 High Yield Magenta Toner Cartridge (5000 Yield)	N/A	\$337.00
C5242YH	Lexmark C524 C532 C534 High Yield Yellow Toner Cartridge (5000 Yield)	N/A	\$337.00
C5246CH	Lexmark C524 C532 C534 High Yield Cyan Return Program Toner Cartridge (7000 Yield)	\$204.75	\$204.75
C5246KH	Lexmark C524 C534 High Yield Black Return Program Toner Cartridge (7000 Yield)	\$204.75	\$204.75
C5246MH	Lexmark C524 C532 C534 High Yield Magenta Return Program Toner Cartridge (7000 Yield)	\$204.75	\$204.75
C5246YH	Lexmark C524 C532 C534 High Yield Yellow Return Program Toner Cartridge (7000 Yield)	\$204.75	\$204.75
C53030X	Lexmark C520 C522 C524 C530 C532 C534 Photoconductor Single Pack	\$39.90	\$39.90
C53034X	Lexmark C520 C522 C524 C530 C532 C534 Photoconductor Multipack (Pack of 4)	\$152.25	\$152.25
C5340CX	Lexmark C534 Extra High Yield Cyan Return Program Toner Cartridge (7000 Yield)	\$236.25	\$236.25
C5340MX	Lexmark C534 Extra High Yield Magenta Return Program Toner Cartridge (7000 Yield)	\$236.25	\$236.25
C5340YX	Lexmark C534 Extra High Yield Yellow Return Program Toner Cartridge (7000 Yield)	\$236.25	\$236.25
C5342CX	Lexmark C534 Extra High Yield Cyan Toner Cartridge (7000 Yield)	N/A	\$380.00
C5342MX	Lexmark C534 Extra High Yield Magenta Toner Cartridge (7000 Yield)	N/A	\$380.00
C5342YX	Lexmark C534 Extra High Yield Yellow Toner Cartridge (7000 Yield)	N/A	\$380.00
C5346CX	Lexmark C534 Extra High Yield Cyan Return Program Toner Cartridge (5000 Yield)	\$236.25	\$236.25
C5346MX	Lexmark C534 Extra High Yield Magenta Return Program Toner Cartridge (5000 Yield)	\$236.25	\$236.25
C5346YX	Lexmark C534 Extra High Yield Yellow Return Program Toner Cartridge (5000 Yield)	\$236.25	\$236.25
C540A1CG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 Cyan Return Program Toner Cartridge (5000 Yield)	\$72.09	\$72.09
C540A1KG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 Black Return Program Toner Cartridge (5000 Yield)	\$54.85	\$54.85
C540A1MG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 Magenta Return Program Toner Cartridge (5000 Yield)	\$72.09	\$72.09
C540A1YG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 Yellow Return Program Toner Cartridge (5000 Yield)	\$72.09	\$72.09
C540A4CG	Lexmark C540 C543 C544 C546 X543 X544 Cyan Return Program Toner Cartridge (7000 Yield)	N/A	\$86.00
C540A4KG	Lexmark C540 C543 C544 C546 X543 X544 Black Return Program Toner Cartridge (7000 Yield)	N/A	\$67.00
C540A4MG	Lexmark C540 C543 C544 C546 X543 X544 Magenta Return Program Toner Cartridge (7000 Yield)	N/A	\$86.00
C540A4YG	Lexmark C540 C543 C544 C546 X543 X544 Yellow Return Program Toner Cartridge (7000 Yield)	N/A	\$86.00
C540H1CG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Cyan Return Program Toner Cartridge (5000 Yield)	\$96.00	\$96.00
C540H1KG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Black Return Program Toner Cartridge (5000 Yield)	\$84.63	\$84.63
C540H1MG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Magenta Return Program Toner Cartridge (5000 Yield)	\$96.00	\$96.00
C540H1YG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Yellow Return Program Toner Cartridge (5000 Yield)	\$96.00	\$96.00
C540H2CG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Cyan Return Program Toner Cartridge (7000 Yield)	\$146.00	\$146.00
C540H2KG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Black Return Program Toner Cartridge (7000 Yield)	\$131.00	\$131.00
C540H2MG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Magenta Return Program Toner Cartridge (7000 Yield)	\$146.00	\$146.00
C540H2YG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Yellow Return Program Toner Cartridge (7000 Yield)	\$146.00	\$146.00
C540H4CG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Cyan Return Program Toner Cartridge (5000 Yield)	N/A	\$116.00
C540H4KG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Black Return Program Toner Cartridge (5000 Yield)	N/A	\$99.00
C540H4MG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Magenta Return Program Toner Cartridge (5000 Yield)	N/A	\$116.00
C540H4YG	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 High Yield Yellow Return Program Toner Cartridge (5000 Yield)	N/A	\$116.00
C540X31G	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 Black Developer	\$52.00	\$52.00
C540X32G	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 Cyan Developer	\$52.00	\$52.00
C540X33G	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 Magenta Developer	\$52.00	\$52.00
C540X34G	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 Yellow Developer	\$52.00	\$52.00
C540X35G	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 Photoconductor	\$157.00	\$157.00
C540X71G	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 Black Imaging Kit	\$210.00	\$210.00
C540X74G	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 Black and Color Imaging Kit	\$291.00	\$291.00
C540X75G	Lexmark C540 C543 C544 C546 X543 X544 X546 X548 CS310 CS410 CS	\$12.22	\$12.22
C544X1CG	Lexmark C544 C546 X544 X546 X548 Extra High Yield Cyan Return Program Toner Cartridge (5000 Yield)	\$169.10	\$169.10
C544X1KG	Lexmark C544 C544 Extra High Yield Black Return Program Toner Cartridge (5000 Yield)	\$172.39	\$172.39
C544X1MG	Lexmark C544 C546 X544 X546 X548 Extra High Yield Magenta Return Program Toner Cartridge (5000 Yield)	\$169.10	\$169.10



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C544X1YG	Lexmark C544 C546 X544 X546 X548 Extra High Yield Yellow Return Pro	\$169.10	\$169.10
C544X2CG	Lexmark C544 C546 X544 X546 X548 Extra High Yield Cyan Toner Cartr	\$212.00	\$212.00
C544X2KG	Lexmark C544 X544 Extra High Yield Black Toner Cartridge (6000 Yield)	\$215.00	\$215.00
C544X2MG	Lexmark C544 C546 X544 X546 X548 Extra High Yield Magenta Toner C	\$212.00	\$212.00
C544X2YG	Lexmark C544 C546 X544 X546 X548 Extra High Yield Yellow Toner Car	\$212.00	\$212.00
C544X4CG	Lexmark C544 C546 X544 X546 Extra High Yield Cyan Return Program T	N/A	\$191.00
C544X4KG	Lexmark C544 X544 Extra High Yield Black Return Program Toner Cartri	N/A	\$194.00
C544X4MG	Lexmark C544 C546 X544 X546 Extra High Yield Magenta Return Progra	N/A	\$191.00
C544X4YG	Lexmark C544 C546 X544 X546 Extra High Yield Yellow Return Program	N/A	\$191.00
C546U1KG	Lexmark C546 X546 X548 Extra High Yield Black Return Program Toner	\$162.99	\$162.99
C546U2KG	Lexmark C546 X546 X548 Extra High Yield Black Toner Cartridge (8000	N/A	\$264.00
C546U4KG	Lexmark C546 X546 Extra High Yield Black Return Program Toner Cartri	N/A	\$184.00
C734A1CG	Lexmark C734 C736 X734 X736 X738 Cyan Return Program Toner Cartr	\$288.09	\$288.09
C734A1KG	Lexmark C734 C736 X734 X736 X738 Black Return Program Toner Cartr	\$181.30	\$181.30
C734A1MG	Lexmark C734 C736 X734 X736 X738 Magenta Return Program Toner C	\$288.09	\$288.09
C734A1YG	Lexmark C734 C736 X734 X736 X738 Yellow Return Program Toner Car	\$288.09	\$288.09
C734A2CG	Lexmark C734 C736 X734 X736 X738 Cyan Toner Cartridge (6000 Yield)	N/A	\$381.00
C734A2KG	Lexmark C734 C736 X734 X736 X738 Black Toner Cartridge (8000 Yield)	N/A	\$260.00
C734A2MG	Lexmark C734 C736 X734 X736 X738 Magenta Toner Cartridge (6000 Y	N/A	\$381.00
C734A2YG	Lexmark C734 C736 X734 X736 X738 Yellow Toner Cartridge (6000 Yie	N/A	\$381.00
C734A4CG	Lexmark C734 C736 X734 X736 X738 Cyan Return Program Toner Cartr	\$247.00	\$247.00
C734A4KG	Lexmark C734 C736 X734 X736 X738 Black Return Program Toner Cartr	\$156.00	\$156.00
C734A4MG	Lexmark C734 C736 X734 X736 X738 Magenta Return Program Toner C	\$247.00	\$247.00
C734A4YG	Lexmark C734 C736 X734 X736 X738 Yellow Return Program Toner Car	\$247.00	\$247.00
C734X20G	Lexmark C734 C736 C746 C748 C5736 CS748 X734 X736 X738 X746 X7	\$45.75	\$45.75
C734X24G	Lexmark C734 C736 C746 C748 C5736 CS748 X73x X746 X748 X5734 X	\$168.45	\$168.45
C734X44G	Lexmark C734 C736 X734 X736 X738 Photoconductor Multipack for US	N/A	\$190.00
C734X77G	Lexmark C734 C736 C746 C748 C5736 CS748 X734 X736 X738 X746 X7	\$12.01	\$12.01
C736H1CG	Lexmark C736 X736 X738 High Yield Cyan Return Program Toner Cartri	\$448.52	\$448.52
C736H1KG	Lexmark C736 X736 X738 High Yield Black Return Program Toner Cartri	\$270.19	\$270.19
C736H1MG	Lexmark C736 X736 X738 High Yield Magenta Return Program Toner Ca	\$448.52	\$448.52
C736H1YG	Lexmark C736 X736 X738 High Yield Yellow Return Program Toner Cart	\$448.52	\$448.52
C736H2CG	Lexmark C736 X736 X738 High Yield Cyan Toner Cartridge (10000 Yie	\$410.00	\$410.00
C736H2KG	Lexmark C736 X736 X738 High Yield Black Toner Cartridge (12000 Yie	\$247.00	\$247.00
C736H2MG	Lexmark C736 X736 X738 High Yield Magenta Toner Cartridge (10000 Y	\$410.00	\$410.00
C736H2YG	Lexmark C736 X736 X738 High Yield Yellow Toner Cartridge (10000 Y	\$410.00	\$410.00
C736H4CG	Lexmark C736 X736 X738 High Yield Cyan Return Program Toner Cartri	\$385.00	\$385.00
C736H4KG	Lexmark C736 X736 X738 High Yield Black Return Program Toner Cartri	\$221.00	\$221.00
C736H4MG	Lexmark C736 X736 X738 High Yield Magenta Return Program Toner Ca	\$385.00	\$385.00
C736H4YG	Lexmark C736 X736 X738 High Yield Yellow Return Program Toner Cart	\$385.00	\$385.00
C746A1CG	Lexmark C746 C748 Cyan Return Program Toner Cartridge (7000 Yield)	\$284.78	\$284.78
C746A1MG	Lexmark C746 C748 Magenta Return Program Toner Cartridge (7000 Y	\$284.78	\$284.78
C746A1YG	Lexmark C746 C748 Yellow Return Program Toner Cartridge (7000 Yie	\$284.78	\$284.78
C746A2CG	Lexmark C746 C748 Cyan Toner Cartridge (7000 Yield)	N/A	\$427.00
C746A2MG	Lexmark C746 C748 Magenta Toner Cartridge (7000 Yield)	N/A	\$427.00
C746A2YG	Lexmark C746 C748 Yellow Toner Cartridge (7000 Yield)	N/A	\$427.00
C746H1KG	Lexmark C746 C748 High Yield Black Return Program Toner Cartridge (	\$228.51	\$228.51
C746H2KG	Lexmark C746 C748 High Yield Black Toner Cartridge (12000 Yield)	N/A	\$316.00
C746H4KG	Lexmark C746 C748 High Yield Black Return Program Toner Cartridge fo	N/A	\$267.00
C748H1CG	Lexmark C748 High Yield Cyan Return Program Toner Cartridge (10000	\$287.16	\$287.16
C748H1MG	Lexmark C748 High Yield Magenta Return Program Toner Cartridge (100	\$287.16	\$287.16
C748H1YG	Lexmark C748 High Yield Yellow Return Program Toner Cartridge (1000	\$287.16	\$287.16
C748H2CG	Lexmark C748 High Yield Cyan Toner Cartridge (10000 Yield)	\$376.72	\$376.72
C748H2MG	Lexmark C748 High Yield Magenta Toner Cartridge (10000 Yield)	\$376.72	\$376.72
C748H2YG	Lexmark C748 High Yield Yellow Toner Cartridge (10000 Yield)	\$376.72	\$376.72
C780A1CG	Lexmark C780 C782 X782e Cyan Return Program Toner Cartridge (6000	N/A	\$367.00
C780A1KG	Lexmark C780 C782 X782e Black Return Program Toner Cartridge (6000	N/A	\$226.00
C780A1MG	Lexmark C780 C782 X782e Magenta Return Program Toner Cartridge (6	N/A	\$367.00
C780A1YG	Lexmark C780 C782 X782e Yellow Return Program Toner Cartridge (600	N/A	\$367.00
C780A2CG	Lexmark C780 C782 X782e Cyan Toner Cartridge (6000 Yield)	N/A	\$486.00
C780A2KG	Lexmark C780 C782 X782e Black Toner Cartridge (6000 Yield)	N/A	\$279.00
C780A2MG	Lexmark C780 C782 X782e Magenta Toner Cartridge (6000 Yield)	N/A	\$486.00
C780A2YG	Lexmark C780 C782 X782e Yellow Toner Cartridge (6000 Yield)	N/A	\$486.00
C780H1CG	Lexmark C780 C782 X782e High Yield Cyan Return Program Toner Cart	\$480.10	\$480.10
C780H1KG	Lexmark C780 C782 X782e High Yield High Yield Black Return Program Toner Cart	\$257.09	\$257.09
C780H1MG	Lexmark C780 C782 X782e High Yield Magenta Return Program Toner C	\$480.10	\$480.10
C780H1YG	Lexmark C780 C782 X782e High Yield Yellow Return Program Toner Car	\$480.10	\$480.10
C780H2CG	Lexmark C780 C782 X782e High Yield Cyan Toner Cartridge (10000 Yie	N/A	\$645.00
C780H2KG	Lexmark C780 C782 X782e High Yield Black Toner Cartridge (10000 Yie	N/A	\$339.00
C780H2MG	Lexmark C780 C782 X782e High Yield Magenta Toner Cartridge (10000	N/A	\$645.00
C780H2YG	Lexmark C780 C782 X782e High Yield Yellow Toner Cartridge (10000 Yie	N/A	\$645.00
C780H4CG	Lexmark C780 C782 X782e High Yield Cyan Return Program Toner Cart	\$381.22	\$381.22
C780H4KG	Lexmark C780 C782 X782e High Yield Black Return Program Toner Cart	\$204.75	\$204.75
C780H4MG	Lexmark C780 C782 X782e High Yield Magenta Return Program Toner C	\$381.22	\$381.22
C780H4YG	Lexmark C780 C782 X782e High Yield Yellow Return Program Toner Car	\$381.22	\$381.22
C782X1CG	Lexmark C782 X782e Extra High Yield Cyan Return Program Toner Cart	\$604.69	\$604.69
C782X1KG	Lexmark C782 X782e Extra High Yield Black Return Program Toner Cart	\$268.43	\$268.43

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C782X1MG	Lexmark C782 X782e Extra High Yield Magenta Return Program Toner Cartridge (15000 Yield)	\$604.69	\$604.69
C782X1YG	Lexmark C782 X782e Extra High Yield Yellow Return Program Toner Cartridge (15000 Yield)	\$604.69	\$604.69
C782X2CG	Lexmark C782 X782e Extra High Yield Cyan Toner Cartridge (15000 Yield)	N/A	\$813.00
C782X2KG	Lexmark C782 X782e Extra High Yield Black Toner Cartridge (15000 Yield)	N/A	\$365.00
C782X2MG	Lexmark C782 X782e Extra High Yield Magenta Toner Cartridge (15000 Yield)	N/A	\$813.00
C782X2YG	Lexmark C782 X782e Extra High Yield Yellow Toner Cartridge (15000 Yield)	N/A	\$813.00
C782X4CG	Lexmark C782 X782e Extra High Yield Cyan Return Program Toner Cartridge (6000 Yield)	\$503.13	\$503.13
C782X4KG	Lexmark C782 X782e Extra High Yield Black Return Program Toner Cartridge (6000 Yield)	\$223.69	\$223.69
C782X4MG	Lexmark C782 X782e Extra High Yield Magenta Return Program Toner Cartridge (6000 Yield)	\$503.13	\$503.13
C782X4YG	Lexmark C782 X782e Extra High Yield Yellow Return Program Toner Cartridge (6000 Yield)	\$503.13	\$503.13
C792A1CG	Lexmark C792 X792 Cyan Return Program Toner Cartridge (6000 Yield)	\$351.67	\$351.67
C792A1KG	Lexmark C792 X792 Black Return Program Toner Cartridge (6000 Yield)	\$231.79	\$231.79
C792A1MG	Lexmark C792 X792 Magenta Return Program Toner Cartridge (6000 Yield)	\$351.67	\$351.67
C792A1YG	Lexmark C792 X792 Yellow Return Program Toner Cartridge (6000 Yield)	\$351.67	\$351.67
C792X1CG	Lexmark C792 CS796 Extra High Yield Cyan Return Program Toner Cartridge (6000 Yield)	\$633.61	\$633.61
C792X1KG	Lexmark C792 CS796 Extra High Yield Black Return Program Toner Cartridge (6000 Yield)	\$348.36	\$348.36
C792X1MG	Lexmark C792 CS796 Extra High Yield Magenta Return Program Toner Cartridge (6000 Yield)	\$633.61	\$633.61
C792X1YG	Lexmark C792 CS796 Extra High Yield Yellow Return Program Toner Cartridge (6000 Yield)	\$633.61	\$633.61
C792X2CG	Lexmark C792 CS796 Extra High Yield Cyan Toner Cartridge (20000 Yield)	N/A	\$790.00
C792X2KG	Lexmark C792 CS796 Extra High Yield Black Toner Cartridge (20000 Yield)	\$454.13	\$454.13
C792X2MG	Lexmark C792 CS796 Extra High Yield Magenta Toner Cartridge (20000 Yield)	N/A	\$790.00
C792X2YG	Lexmark C792 CS796 Extra High Yield Yellow Toner Cartridge (20000 Yield)	N/A	\$790.00
C792X77G	Lexmark C792 CS796 X792 XS795 XS796 XS798 Waste Toner Bottle (30000 Yield)	\$16.93	\$16.93
C925H2CG	Lexmark C925 High Yield Cyan Toner Cartridge (7500 Yield)	\$301.06	\$301.06
C925H2KG	Lexmark C925 High Yield Black Toner Cartridge (8500 Yield)	\$178.21	\$178.21
C925H2MG	Lexmark C925 High Yield Magenta Toner Cartridge (7500 Yield)	\$301.06	\$301.06
C925H2YG	Lexmark C925 High Yield Yellow Toner Cartridge (7500 Yield)	\$301.06	\$301.06
C925X72G	Lexmark C925 X925 XS925 Black Imaging Unit (30000 Yield)	\$99.70	\$99.70
C925X73G	Lexmark C925 X925 XS925 Cyan Imaging Unit (30000 Yield)	\$112.09	\$112.09
C925X74G	Lexmark C925 X925 XS925 Magenta Imaging Unit (30000 Yield)	\$112.09	\$112.09
C925X75G	Lexmark C925 X925 XS925 Yellow Imaging Unit (30000 Yield)	\$112.09	\$112.09
C925X76G	Lexmark C925 X925 XS925 Waste Toner Bottle (30000 Yield)	\$15.97	\$15.97
C930H2CG	Lexmark C935 High Yield Cyan Toner Cartridge (24000 Yield)	\$715.85	\$715.85
C930H2KG	Lexmark C935 High Yield Black Toner Cartridge (38000 Yield)	\$572.67	\$572.67
C930X76G	Lexmark C935 X940 X945 Waste Toner Container (30000 Yield)	\$45.46	\$45.46
C930X82G	Lexmark C935 X940 X945 Photoconductor Single Pack for US Government	\$348.00	\$348.00
C930X83G	Lexmark C935 X940 X945 Photoconductor Multipack for US Government	\$1,042.00	\$1,042.00
C950X2CG	Lexmark C950 High Yield Cyan Toner Cartridge (22000 Yield)	\$638.66	\$638.66
C950X2KG	Lexmark C950 High Yield Black Toner Cartridge (32000 Yield)	\$519.85	\$519.85
C950X2MG	Lexmark C950 High Yield Magenta Toner Cartridge (22000 Yield)	\$638.66	\$638.66
C950X2YG	Lexmark C950 High Yield Yellow Toner Cartridge (22000 Yield)	\$638.66	\$638.66
C950X71G	Lexmark C950 X950 X952 X954 XS955 Black Photoconductor Kit (11500 Yield)	\$302.98	\$302.98
C950X73G	Lexmark C950 X950 X952 X954 XS955 Color Photoconductor Kit (3 Pack)	\$908.95	\$908.95
C950X76G	Lexmark C950 X950 X952 X954 XS955 Waste Toner Container (30000 Yield)	\$36.57	\$36.57
E250A11A	Lexmark E250 E350 E352 Return Program Toner Cartridge (3500 Yield)	\$174.50	\$174.50
E250A21A	Lexmark E250 E350 E352 Toner Cartridge (3500 Yield)	\$164.85	\$164.85
E250A41G	Lexmark E250 E350 E352 Return Program Toner Cartridge for US Government	\$138.60	\$138.60
E250A80G	Lexmark E250 E350 E352 Remanufactured Toner Cartridge (3500 Yield)	N/A	\$171.00
E250X22G	Lexmark E250 E350 E352 E450 Photoconductor Kit (30000 Yield)	\$62.17	\$62.17
E250X42G	Lexmark E250 E350 E352 E450 Photoconductor Kit for US Government	\$52.00	\$52.00
E260A11A	Lexmark E260 E360 E460 E462 Return Program Toner Cartridge (3500 Yield)	\$161.47	\$161.47
E260A21A	Lexmark E260 E360 E460 E462 Toner Cartridge (3500 Yield)	\$212.53	\$212.53
E260A41G	Lexmark E260 E360 E460 E462 Return Program Toner Cartridge for US Government	\$133.41	\$133.41
E260A80G	Lexmark E260 E360 E460 E463 X464 X466 Remanufactured Toner Cartridge (3500 Yield)	N/A	\$166.00
E260X22G	Lexmark E260 E360 E460 E462 ES460 X264 X363 X364 X463 X464 X466 Photoconductor Kit (30000 Yield)	\$44.55	\$44.55
E260X42G	Lexmark E260 E360 E460 E462 X264 X363 X364 X463 X464 X466 Photoconductor Kit for US Government	\$36.00	\$36.00
E352H11A	Lexmark E350 E352 High Yield Return Program Toner Cartridge (9000 Yield)	\$340.71	\$340.71
E352H21A	Lexmark E350 E352 High Yield Toner Cartridge (9000 Yield)	\$298.01	\$298.01
E352H41G	Lexmark E350 E352 High Yield Return Program Toner Cartridge for US Government	\$269.96	\$269.96
E360H11A	Lexmark E360 E460 E462 High Yield Return Program Toner Cartridge (9000 Yield)	\$311.66	\$311.66
E360H21A	Lexmark E360 E460 E462 High Yield Toner Cartridge (9000 Yield)	\$370.24	\$370.24
E360H41G	Lexmark E360 E460 E462 High Yield Return Program Toner Cartridge for US Government	\$258.53	\$258.53
E450A11A	Lexmark E450 Return Program Toner Cartridge (6000 Yield)	\$206.22	\$206.22
E450A21A	Lexmark E450 Toner Cartridge (6000 Yield)	\$190.13	\$190.13
E450H11A	Lexmark E450 High Yield Return Program Toner Cartridge (11000 Yield)	\$313.57	\$313.57
E450H21A	Lexmark E450 High Yield Toner Cartridge (11000 Yield)	\$274.68	\$274.68
E450H41G	Lexmark E450 High Yield Return Program Toner Cartridge for US Government	\$235.00	\$235.00
E460X11A	Lexmark E460 Extra High Yield Return Program Toner Cartridge (15000 Yield)	\$404.83	\$404.83
E460X21A	Lexmark E460 Extra High Yield Toner Cartridge (15000 Yield)	\$374.57	\$374.57
E460X41G	Lexmark E460 Extra High Yield Return Program Toner Cartridge for US Government	\$335.53	\$335.53
E462U11A	Lexmark E462 Extra High Yield Return Program Toner Cartridge (18000 Yield)	\$449.43	\$449.43
E462U21G	Lexmark E462 Extra High Yield Toner Cartridge (18000 Yield)	N/A	\$518.00
E462U41G	Lexmark E462 Extra High Yield Return Program Toner Cartridge for US Government	N/A	\$449.00
MSE022415162	MSE Remanufactured Extra High Yield Toner Cartridge for T632 T634 5	\$299.00	\$299.00
MSE022454016	MSE Reman High Yield Black Toner Cartridge for C540N C543DN C544D	\$113.81	\$113.81
MSE0224540162	MSE Remanufactured High Yield Black Toner Cartridge for C544DN C54	\$146.99	\$146.99
MSE022454116	MSE Remanufactured High Yield Cyan Toner Cartridge for C540N C543D	\$109.50	\$109.50



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MSE0224541162	MSE Remanufactured High Yield Cyan Toner Cartridge for C544DN C544	\$145.49	\$145.49
MSE022454216	MSE Remanufactured High Yield Yellow Toner Cartridge for C540 C543	\$109.50	\$109.50
MSE0224542162	MSE Remanufactured High Yield Yellow Toner Cartridge for C544DN C5	\$145.49	\$145.49
MSE022454316	MSE Reman High Yield Magenta Toner Cartridge for C540N C543DN C5	\$109.50	\$109.50
MSE0224543162	MSE Remanufactured High Yield Magenta Toner Cartridge for C544DN C	\$145.49	\$145.49
MSE02245916	MSE Remanufactured High Yield Toner Cartridge for Optra S 1250 1255	\$328.00	\$328.00
MSE02246916	MSE Remanufactured High Yield Toner Cartridge for Optra T610 T610N	\$309.00	\$309.00
R5190	Dataproducts Non-OEM New Build Black Ribbon for ProPrinter 2380 238	\$10.99	\$12.00
T650A11A	Lexmark T650 T652 T654 T656 Return Program Toner Cartridge (7000	\$248.71	\$248.71
T650A41G	Lexmark T650 T652 T654 T656 Return Program Toner Cartridge for US	\$202.87	\$202.87
T650H04A	Lexmark T650 T652 T654 T656 High Yield Return Program Toner Cartri	\$659.45	\$659.45
T650H11A	Lexmark T650 T652 T654 T656 TS652 TS654 TS656 High Yield Return	\$692.41	\$692.41
T650H21A	Lexmark T650 T652 T654 T656 TS652 TS654 TS656 High Yield Toner C	\$750.41	\$750.41
T650H41G	Lexmark T650 T652 T654 T656 TS652 TS654 TS656 High Yield Return	\$565.20	\$565.20
T650H80G	Lexmark T650 T652 T654 T656 X651 X652 X654 X656 X658 Remanufac	N/A	\$655.00
T650H84G	Lexmark T650 T652 T654 T656 X651 X652 X654 X656 X658 Remanufac	N/A	\$655.00
T654X04A	Lexmark T654 T656 Extra High Yield Toner Cartridge for Label Applicati	\$703.07	\$703.07
T654X11A	Lexmark T654 T656 Extra High Yield Return Program Toner Cartridge (3	\$703.07	\$703.07
T654X21A	Lexmark T654 T656 Extra High Yield Toner Cartridge (36000 Yield)	N/A	\$791.00
T654X41G	Lexmark T654 T656 Extra High Yield Return Program Toner Cartridge fo	\$602.03	\$602.03
T654X80G	Lexmark T650 T652 T654 T656 X651 X652 X654 X656 X658 Remanufac	N/A	\$698.00
T654X84G	Lexmark T650 T652 T654 T656 X651 X652 X654 X656 X658 Remanufac	N/A	\$698.00
W84020H	Lexmark W840 High Yield Toner Cartridge (30000 Yield)	\$275.00	\$275.00
W84030H	Lexmark W840 High Yield Photoconductor Kit (60000 Yield)	\$231.00	\$231.00
W850H21G	Lexmark W850 High Yield Toner Cartridge (35000 Yield)	\$376.95	\$376.95
W850H22G	Lexmark W850 High Yield Photoconductor Kit (60000 Yield)	\$263.29	\$263.29
X203A11G	Lexmark X203 X204 Return Program Toner Cartridge (2500 Yield)	\$145.48	\$145.48
X203A21G	Lexmark X203 X204 Toner Cartridge (2500 Yield)	\$135.00	\$135.00
X203H22G	Lexmark X203 X204 Photoconductor Kit (25000 Yield)	\$105.69	\$105.69
X264A11G	Lexmark X264 X363 X364 Return Program Toner Cartridge (3500 Yield)	\$169.53	\$169.53
X264A21G	Lexmark X264 X363 X364 Toner Cartridge (3500 Yield)	N/A	\$282.00
X264H11G	Lexmark X264 X363 X364 High Yield Return Program Toner Cartridge (9	\$311.66	\$311.66
X264H21G	Lexmark X264 X363 X364 High Yield Toner Cartridge (9000 Yield)	N/A	\$383.00
X264H41G	Lexmark X264 X363 X364 High Yield Return Program Toner Cartridge fo	N/A	\$314.00
X264H80G	Lexmark X264 X363 X364 Remanufactured High Yield Toner Cartridge (	N/A	\$314.00
X340A11G	Lexmark X340 X342 Return Program Toner Cartridge (2500 Yield)	\$142.78	\$142.78
X340A21G	Lexmark X340 X342 Toner Cartridge (2500 Yield)	\$163.53	\$163.53
X340H11G	Lexmark X342 High Yield Return Program Toner Cartridge (6000 Yield)	\$245.38	\$245.38
X340H21G	Lexmark X342 High Yield Toner Cartridge (6000 Yield)	N/A	\$278.00
X340H22G	Lexmark X340 X342 Photoconductor Kit (30000 Yield)	\$108.81	\$108.81
X340H41G	Lexmark X342 High Yield Return Program Toner Cartridge for US Gover	\$195.38	\$195.38
X340H42G	Lexmark X340 X342 Photoconductor Kit for US Government (30000 Yiel	N/A	\$110.00
X463A11G	Lexmark X463 X464 X466 Return Program Toner Cartridge (3500 Yield)	\$169.53	\$169.53
X463H11G	Lexmark X463 X464 X466 High Yield Return Program Toner Cartridge (9	\$327.24	\$327.24
X463H21G	Lexmark X463 X464 X466 High Yield Toner Cartridge (9000 Yield)	N/A	\$385.00
X463X11G	Lexmark X463 X464 X466 Extra High Yield Return Program Toner Cartri	\$404.83	\$404.83
X463X21G	Lexmark X463 X464 X466 Extra High Yield Toner Cartridge (15000 Yiel	N/A	\$476.00
X463X41G	Lexmark X463 X464 X466 Extra High Yield Return Program Toner Cartri	N/A	\$405.00
X560A2CG	Lexmark X560 Cyan Toner Cartridge (4000 Yield)	N/A	\$367.00
X560A2MG	Lexmark X560 Magenta Toner Cartridge (4000 Yield)	N/A	\$367.00
X560A2YG	Lexmark X560 Yellow Toner Cartridge (4000 Yield)	N/A	\$367.00
X560H2CG	Lexmark X560 High Yield Cyan Toner Cartridge (10000 Yield)	\$495.85	\$495.85
X560H2KG	Lexmark X560 High Yield Black Toner Cartridge (10000 Yield)	\$333.36	\$333.36
X560H2MG	Lexmark X560 High Yield Magenta Toner Cartridge (10000 Yield)	\$495.85	\$495.85
X560H2YG	Lexmark X560 High Yield Yellow Toner Cartridge (10000 Yield)	\$495.85	\$495.85
X644A11A	Lexmark X642 X644 X646 Return Program Toner Cartridge (10000 Yiel	\$409.10	\$409.10
X644A21A	Lexmark X642 X644 X646 Toner Cartridge (10000 Yield)	\$381.53	\$381.53
X644H01A	Lexmark X642 X644 X646 High Yield Return Program Toner Cartridge fo	\$487.48	\$487.48
X644H11A	Lexmark X642 X644 X646 High Yield Return Program Toner Cartridge (2	\$612.41	\$612.41
X644H21A	Lexmark X642 X644 X646 High Yield Toner Cartridge (21000 Yield)	N/A	\$677.00
X644H41G	Lexmark X642 X644 X646 High Yield Return Program Toner Cartridge fo	\$487.48	\$487.48
X644X01A	Lexmark X644 X646 Extra High Yield Return Program Toner Cartridge fo	N/A	\$626.00
X644X11A	Lexmark X644 X646 Extra High Yield Return Program Toner Cartridge (3	\$524.49	\$524.49
X644X21A	Lexmark X644 X646 Extra High Yield Toner Cartridge (32000 Yield)	N/A	\$723.00
X644X41G	Lexmark X644 X646 Extra High Yield Return Program Toner Cartridge fo	\$524.49	\$524.49
X651A11A	Lexmark X651 X652 X654 X656 X658 Return Program Toner Cartridge (	\$248.71	\$248.71
X651A41G	Lexmark X651 X652 X654 X656 X658 Return Program Toner Cartridge f	N/A	\$240.00
X651H04A	Lexmark X651 X652 X654 X656 X658 High Yield Return Program Toner	\$659.45	\$659.45
X651H11A	Lexmark X651 X652 X654 X656 X658 High Yield Return Program Toner	\$692.41	\$692.41
X651H21A	Lexmark X651 X652 X654 X656 X658 High Yield Toner Cartridge (25000	\$618.02	\$618.02
X651H41G	Lexmark X651 X652 X654 X656 X658 High Yield Return Program Toner	N/A	\$655.00
X654X04A	Lexmark X654 X656 X658 Extra High Yield Return Program Toner Cartri	\$703.07	\$703.07
X654X11A	Lexmark X654 X656 X658 Extra High Yield Return Program Toner Cartri	\$703.07	\$703.07
X654X21A	Lexmark X654 X656 X658 Extra High Yield Toner Cartridge (36000 Yiel	\$654.75	\$654.75
X654X41G	Lexmark X654 X656 X658 Extra High Yield Toner Cartridge for US Gover	N/A	\$698.00
X746A1CG	Lexmark X746 X748 Cyan Return Program Toner Cartridge (7000 Yield)	\$249.34	\$249.34
X746A1MG	Lexmark X746 X748 Magenta Return Program Toner Cartridge (7000 Yie	\$249.34	\$249.34



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Model	Description	MSRP	Contract Price
X746A1YG	Lexmark X746 X748 Yellow Return Program Toner Cartridge (7000 Yield)	\$249.34	\$249.34
X746A2CG	Lexmark X746 X748 Cyan Toner Cartridge (7000 Yield)	N/A	\$374.00
X746A2MG	Lexmark X746 X748 Magenta Toner Cartridge (7000 Yield)	N/A	\$374.00
X746A2YG	Lexmark X746 X748 Yellow Toner Cartridge (7000 Yield)	N/A	\$374.00
X746A4CG	Lexmark X746 X748 Cyan Return Program Toner Cartridge for US Gov	N/A	\$277.00
X746A4MG	Lexmark X746 X748 Magenta Return Program Toner Cartridge for US G	N/A	\$277.00
X746A4YG	Lexmark X746 X748 Yellow Return Program Toner Cartridge for US Gov	N/A	\$277.00
X746H1KG	Lexmark X746 X748 High Yield Black Return Program Toner Cartridge (	\$212.39	\$212.39
X746H2KG	Lexmark X746 X748 High Yield Black Toner Cartridge (12000 Yield)	N/A	\$295.00
X746H4KG	Lexmark X746 X748 High Yield Black Return Program Toner Cartridge fo	N/A	\$249.00
X748H1CG	Lexmark X748 High Yield Cyan Return Program Toner Cartridge (10000	\$287.16	\$287.16
X748H1MG	Lexmark X748 High Yield Magenta Return Program Toner Cartridge (10	\$287.16	\$287.16
X748H1YG	Lexmark X748 High Yield Yellow Return Program Toner Cartridge (1000	\$287.16	\$287.16
X748H2CG	Lexmark X748 High Yield Cyan Toner Cartridge (10000 Yield)	N/A	\$430.00
X748H2MG	Lexmark X748 High Yield Magenta Toner Cartridge (10000 Yield)	N/A	\$430.00
X748H2YG	Lexmark X748 High Yield Yellow Toner Cartridge (10000 Yield)	N/A	\$430.00
X748H4CG	Lexmark X748 High Yield Cyan Return Program Toner Cartridge for US	N/A	\$333.00
X748H4MG	Lexmark X748 High Yield Magenta Return Program Toner Cartridge for	N/A	\$333.00
X748H4YG	Lexmark X748 High Yield Yellow Return Program Toner Cartridge for US	N/A	\$333.00
X792X1CG	Lexmark X792 XS796 Extra High Yield Cyan Return Program Toner Cart	\$465.97	\$465.97
X792X1KG	Lexmark X792 XS796 Extra High Yield Black Return Program Toner Cart	\$281.49	\$281.49
X792X1MG	Lexmark X792 XS796 Extra High Yield Magenta Return Program Toner C	\$465.97	\$465.97
X792X1YG	Lexmark X792 XS796 Extra High Yield Yellow Return Program Toner Ca	\$465.97	\$465.97
X792X2CG	Lexmark X792 XS796 Extra High Yield Cyan Toner Cartridge (20000 Yel	N/A	\$635.00
X792X2KG	Lexmark X792 XS796 Extra High Yield Black Toner Cartridge (20000 Yel	N/A	\$422.00
X792X2MG	Lexmark X792 XS796 Extra High Yield Magenta Toner Cartridge (20000	N/A	\$635.00
X792X2YG	Lexmark X792 XS796 Extra High Yield Yellow Toner Cartridge (20000 Y	N/A	\$635.00
X792X4CG	Lexmark X792 Extra High Yield Cyan Return Program Toner Cartridge fo	N/A	\$536.00
X792X4MG	Lexmark X792 Extra High Yield Magenta Return Program Toner Cartridge	N/A	\$536.00
X792X4YG	Lexmark X792 Extra High Yield Yellow Return Program Toner Cartridge	N/A	\$536.00
X860H21G	Lexmark X860 X862 X864 High Yield Toner Cartridge (35000 Yield)	\$220.47	\$220.47
X860H22G	Lexmark X860 X862 X864 Photoconductor Drum (48000 Yield for X860	\$186.52	\$186.52
X925H2CG	Lexmark X925 High Yield Cyan Toner Cartridge (7500 Yield)	\$230.22	\$230.22
X925H2KG	Lexmark X925 High Yield Black Toner Cartridge (8500 Yield)	\$148.06	\$148.06
X925H2MG	Lexmark X925 High Yield Magenta Toner Cartridge (7500 Yield)	\$230.22	\$230.22
X925H2YG	Lexmark X925 High Yield Yellow Toner Cartridge (7500 Yield)	\$230.22	\$230.22
X945X2KG	Lexmark X940 X945 High Yield Black Toner Cartridge (36000 Yield)	\$227.76	\$227.76
X950X2CG	Lexmark X950 X952 X954 High Yield Cyan Toner Cartridge (22000 Yel	\$638.66	\$638.66
X950X2KG	Lexmark X950 X952 X954 High Yield Black Toner Cartridge (32000 Yel	\$141.84	\$141.84
X950X2MG	Lexmark X950 X952 X954 High Yield Magenta Toner Cartridge (22000 Y	\$638.66	\$638.66
X950X2YG	Lexmark X950 X952 X954 High Yield Yellow Toner Cartridge (22000 Yel	\$638.66	\$638.66

TOSHIBA

ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						% OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
COLOR MFP																

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						% OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
7KW55A#BGJ	HP Color LaserJet Pro MFP M182nw	\$420.39	\$386.00	8.2%	\$18.17	\$11.42	\$10.60	\$9.27	\$7.74	\$7.31	\$19.47	\$12.71	\$11.77	\$9.97	\$8.36	\$7.99
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
7KW64A#BGJ	HP Color LaserJet Pro M255dw	\$382.06	\$351.00	8.1%	\$16.52	\$10.38	\$9.64	\$8.43	\$7.03	\$6.64	\$17.70	\$11.56	\$10.70	\$9.07	\$7.60	\$7.27
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
7KW75A#BGJ	HP Color LaserJet Pro MFP M283fdw	\$573.72	\$527.00	8.1%	\$24.80	\$15.59	\$14.48	\$12.66	\$10.56	\$9.98	\$26.58	\$17.36	\$16.06	\$13.62	\$11.41	\$10.91
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
3WT91A#201	HP Color LaserJet Enterprise MFP M776z Printer	\$8,001.00	\$7,348.00	8.2%	\$345.80	\$217.35	\$201.85	\$176.50	\$147.25	\$139.10	\$370.63	\$242.04	\$223.97	\$189.87	\$159.08	\$152.10
3WT91A#BGJ	HP Color LaserJet Enterprise MFP M776z Printer	\$8,001.00	\$7,348.00	8.2%	\$345.80	\$217.35	\$201.85	\$176.50	\$147.25	\$139.10	\$370.63	\$242.04	\$223.97	\$189.87	\$159.08	\$152.10
T3U55A#201	HP Color LaserJet Enterprise MFP M776dn Laser Printer	\$6,377.00	\$5,856.00	8.2%	\$275.58	\$173.22	\$160.86	\$140.66	\$117.35	\$110.85	\$295.38	\$192.90	\$178.49	\$151.32	\$126.78	\$121.22
T3U55A#BGJ	HP Color LaserJet Enterprise MFP M776dn Laser Printer	\$6,377.00	\$5,856.00	8.2%	\$275.58	\$173.22	\$160.86	\$140.66	\$117.35	\$110.85	\$295.38	\$192.90	\$178.49	\$151.32	\$126.78	\$121.22
T3U56A#AAZ	HP Color LaserJet Enterprise Flow MFP M776zs Printer (220V)	\$8,813.00	\$8,094.00	8.2%	\$380.90	\$239.42	\$222.34	\$194.42	\$162.20	\$153.22	\$408.26	\$266.62	\$246.71	\$209.15	\$175.24	\$167.55
T3U56A#BGJ	HP Color LaserJet Enterprise Flow MFP M776zs Laser Printer	\$8,813.00	\$8,094.00	8.2%	\$380.90	\$239.42	\$222.34	\$194.42	\$162.20	\$153.22	\$408.26	\$266.62	\$246.71	\$209.15	\$175.24	\$167.55
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
2EH31A	HP MFP Analog Fax Accessory 700	\$371.67	\$341.00	8.3%	\$16.05	\$10.09	\$9.37	\$8.19	\$6.83	\$6.46	\$17.20	\$11.23	\$10.39	\$8.81	\$7.38	\$7.06
2MU47A	HP Accessibility Assistant	\$868.90	\$798.00	8.2%	\$37.55	\$23.60	\$21.92	\$19.17	\$15.99	\$15.11	\$40.25	\$26.29	\$24.32	\$20.62	\$17.28	\$16.52
2NR09A	HP 2GB RAM Disk Memory Kit	\$147.92	\$136.00	8.1%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
2TD64A	HP Accessibility Kit	\$471.10	\$433.00	8.1%	\$20.38	\$12.81	\$11.89	\$10.40	\$8.68	\$8.20	\$21.84	\$14.26	\$13.20	\$11.19	\$9.37	\$8.96
5EL03A	HP TAA Version Secure Hard Disk Drive	\$616.82	\$566.00	8.2%	\$26.64	\$16.74	\$15.55	\$13.60	\$11.34	\$10.71	\$28.55	\$18.64	\$17.25	\$14.63	\$12.25	\$11.72
B5L28A	HP Internal USB Port Kit (Includes USB Module, 4 Cables, 3 Plastic Adap	\$50.42	\$46.00	8.8%	\$2.16	\$1.36	\$1.26	\$1.10	\$0.92	\$0.87	\$2.32	\$1.52	\$1.40	\$1.19	\$1.00	\$0.95
B5L29A	HP 500GB Internal Hard Disk Drive	\$616.82	\$566.00	8.2%	\$26.64	\$16.74	\$15.55	\$13.60	\$11.34	\$10.71	\$28.55	\$18.64	\$17.25	\$14.63	\$12.25	\$11.72
B5L31A	HP Foreign Interface Harness	\$137.94	\$127.00	7.9%	\$5.98	\$3.76	\$3.49	\$3.05	\$2.55	\$2.40	\$6.41	\$4.18	\$3.87	\$3.28	\$2.75	\$2.63
E5K48A	HP 1GB x32 144-pin (800 MHz) DDR3 SODIMM Memory Module	\$135.49	\$124.00	8.5%	\$5.84	\$3.67	\$3.41	\$2.98	\$2.48	\$2.35	\$6.25	\$4.08	\$3.78	\$3.20	\$2.68	\$2.57
T3V27A	HP 550-Sheet Paper Tray	\$520.00	\$478.00	8.1%	\$22.49	\$14.14	\$13.13	\$11.48	\$9.58	\$9.05	\$24.11	\$15.75	\$14.57	\$12.35	\$10.35	\$9.89
T3V28A	HP LaserJet Stand	\$389.00	\$357.00	8.2%	\$16.80	\$10.56	\$9.81	\$8.58	\$7.15	\$6.76	\$18.01	\$11.76	\$10.88	\$9.22	\$7.73	\$7.39
T3V29A	HP LaserJet 2 x 550-Sheet PaperTray And Stand	\$1,260.00	\$1,157.00	8.2%	\$54.45	\$34.22	\$31.78	\$27.79	\$23.19	\$21.90	\$58.36	\$38.11	\$35.27	\$29.90	\$25.05	\$23.95
T3V30A	HP LaserJet 2700-Sheet HCI Paper Tray And Stand	\$1,897.00	\$1,742.00	8.2%	\$81.98	\$51.53	\$47.85	\$41.84	\$34.91	\$32.98	\$87.87	\$57.38	\$53.10	\$45.01	\$37.71	\$36.06
A2W75A#BGJ	HP COLOR LASERJET ENTERPRISE FLOW MFP M880z MFP	\$10,436.34	\$9,634.00	7.7%	\$453.38	\$284.97	\$264.65	\$231.41	\$193.07	\$182.37	\$485.94	\$317.34	\$293.64	\$248.94	\$208.58	\$199.42
D7P71A#BGJ	HP COLOR LASERJET ENTERPRISE FLOW MFP M880z+ NFC/WD	\$10,784.26	\$9,955.00	7.7%	\$468.48	\$294.47	\$273.46	\$239.12	\$199.50	\$188.45	\$502.13	\$327.92	\$303.43	\$257.24	\$215.53	\$206.07
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
C1N63A	HP LaserJet 3x500-sheet Paper Feeder and Stand	\$1,605.71	\$1,498.00	6.7%	\$70.50	\$44.31	\$41.15	\$35.98	\$30.02	\$28.36	\$75.56	\$49.34	\$45.66	\$38.71	\$32.43	\$31.01
A2W84A	HP LaserJet Booklet Maker/Finisher with 2/3 hole punch	\$5,375.85	\$5,175.00	3.7%	\$243.54	\$153.08	\$142.16	\$124.30	\$103.71	\$97.96	\$261.03	\$170.46	\$157.73	\$133.72	\$112.04	\$107.12
A2W80A	HP Stapler/Stacker	\$3,274.46	\$3,152.00	3.7%	\$148.33	\$93.24	\$86.59	\$75.71	\$63.17	\$59.67	\$158.99	\$103.83	\$96.07	\$81.45	\$68.24	\$65.25
W1A79A#BGJ	HP Color LaserJet Pro MFP M479fdn (28 ppm) (512 MB) (1200 MHz) (60	\$765.39	\$729.00	4.8%	\$34.31	\$21.56	\$20.03	\$17.51	\$14.61	\$13.80	\$36.77	\$24.01	\$22.22	\$18.84	\$15.78	\$15.09
W1A80A#BGJ	HP Color LaserJet Pro MFP M479fdw (28 ppm) (512 MB) (1200 MHz) (60	\$765.39	\$729.00	4.8%	\$34.31	\$21.56	\$20.03	\$17.51	\$14.61	\$13.80	\$36.77	\$24.01	\$22.22	\$18.84	\$15.78	\$15.09
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
CZ271A#BGJ	HP COLOR LASERJET MFP M570dn	\$1,276.50	\$1,178.00	7.7%	\$55.44	\$34.85	\$32.36	\$28.30	\$23.61	\$22.30	\$59.42	\$38.80	\$35.91	\$30.44	\$25.50	\$24.38
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
CF084A	HP Color LaserJet 500-sheet Paper and Heavy Media Tray	\$433.95	\$405.00	6.7%	\$19.06	\$11.98	\$11.13	\$9.73	\$8.12	\$7.67	\$20.43	\$13.34	\$12.34	\$10.47	\$8.77	\$8.38
CF085A	HP LaserJet Printer Cabinet	\$457.97	\$438.00	4.4%	\$20.61	\$12.96	\$12.03	\$10.52	\$8.78	\$8.29	\$22.09	\$14.43	\$13.35	\$11.32	\$9.48	\$9.07
U6Y78E	HP Electronic Care Pack (NBD) (Hardware Support) (3 Year)	\$349.00	\$347.00	0.6%	\$16.33	\$10.26	\$9.53	\$8.33	\$6.95	\$6.29	\$17.50	\$11.43	\$10.58	\$8.97	\$7.51	\$7.18
B5L46A#BGJ	HP COLOR LASERJET MFP M577dn	\$2,550.23	\$2,354.00	7.7%	\$110.78	\$69.63	\$64.66	\$56.54	\$47.17	\$44.56	\$118.74	\$77.54	\$71.75	\$60.83	\$50.96	\$48.73
B5L47A#BGJ	HP COLOR LASERJET MFP M577f	\$3,014.12	\$2,782.00	7.7%	\$130.92	\$82.29	\$76.42	\$66.82	\$55.75	\$52.66	\$140.32	\$91.64	\$84.80	\$71.89	\$60.23	\$57.59
B5L48A#BGJ	HP COLOR LASERJET MFP M577z	\$3,593.98	\$3,318.00	7.7%	\$156.15	\$98.15	\$91.15	\$79.70	\$66.49	\$62.81	\$167.36	\$109.29	\$101.13	\$85.74	\$71.83	\$68.68
B5L54A#BGJ	HP COLOR LASERJET MFP M577c	\$3,593.98	\$3,318.00	7.7%	\$156.15	\$98.15	\$91.15	\$79.70	\$66.49	\$62.81	\$167.36	\$109.29	\$101.13	\$85.74	\$71.83	\$68.68
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
B5L53A	HP LaserJet MFP Analog Fax Accessory 600	\$369.60	\$345.00	6.7%	\$16.24	\$10.21	\$9.48	\$8.29	\$6.91	\$6.53	\$17.40	\$11.36	\$10.52	\$8.91	\$7.47	\$7.14
B5L34A	HP Color LaserJet 500-sheet Paper and Heavy Media Tray	\$369.60	\$345.00	6.7%	\$16.24	\$10.21	\$9.48	\$8.29	\$6.91	\$6.53	\$17.40	\$11.36	\$10.52	\$8.91	\$7.47	\$7.14
B5L51A	HP Color LaserJet Printer Cabinet	\$369.60	\$345.00	6.7%	\$16.24	\$10.21	\$9.48	\$8.29	\$6.91	\$6.53	\$17.40	\$11.36	\$10.52	\$8.91	\$7.47	\$7.14
J8A10A#BGJ	HP COLOR LASERJET ENTERPRISE MFP M681dh	\$4,023.83	\$3,714.00	7.7%	\$174.78	\$109.86	\$102.02	\$89.21	\$74.43	\$70.31	\$187.33	\$122.34	\$113.20	\$95.97	\$80.41	\$76.88
J8A12A#BGJ	HP COLOR LASERJET ENTERPRISE FLOW MFP M681f	\$4,840.50	\$4,468.00	7.7%	\$210.26	\$132.16	\$122.74	\$107.32	\$89.54	\$84.58	\$225.37	\$147.18	\$136.18	\$115.45	\$96.73	\$92.49
J8A11A#BGJ	HP COLOR LASERJET ENTERPRISE MFP M681f	\$5,073.83	\$4,684.00	7.7%	\$220.43	\$138.55	\$128.67	\$112.51	\$93.87	\$88.67	\$236.26	\$154.29	\$142.77	\$121.03	\$101.41	\$96.96
J8A13A#BGJ	HP COLOR LASERJET ENTERPRISE FLOW MFP M681z	\$6,765.50	\$6,245.00	7.7%	\$293.89	\$184.73	\$171.55	\$150.00	\$125.15	\$118.22	\$315.00	\$205.71	\$190.35	\$161.37	\$135.20	\$129.27
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
P1B12A	HP Color LaserJet 1x550/2000-sheet HCI Feeder and Stand	\$1,676.88	\$1,564.00	6.7%	\$73.60	\$46.26	\$42.96	\$37.57	\$31.34	\$29.61	\$78.89	\$51.52	\$47.67	\$40.41	\$33.86	\$32.37
P1B11A	HP Color LaserJet 3x550-sheet Feeder and Stand	\$1,303.97	\$1,216.00	6.7%	\$57.22	\$35.97	\$33.40	\$29.21								

ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						% OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
A7W99A	HP PageWide 550-Sheet Tray	\$426.00	\$391.00	8.2%	\$18.40	\$11.57	\$10.74	\$9.39	\$7.84	\$7.40	\$19.72	\$12.88	\$11.92	\$10.10	\$8.47	\$8.09
W1B50A	HP PageWide 550-Sheet Input Tray Stand	\$868.00	\$797.00	8.2%	\$37.51	\$23.58	\$21.89	\$19.14	\$15.97	\$15.09	\$40.20	\$26.25	\$24.29	\$20.59	\$17.26	\$16.50
W1B51A	HP 3 x 550-Sheet Paper Tray Stand	\$1,442.00	\$1,324.00	8.2%	\$62.31	\$39.16	\$36.37	\$31.80	\$26.53	\$25.06	\$66.78	\$43.61	\$40.36	\$34.21	\$28.66	\$27.41
W1B52A	HP PageWide 4,000-Sheet High Capacity Input Tray Stand	\$2,015.00	\$1,851.00	8.1%	\$87.11	\$54.75	\$50.85	\$44.46	\$37.09	\$35.04	\$93.36	\$60.97	\$56.42	\$47.83	\$40.07	\$38.32
J7Z09A#B1H	HP PageWide Enterprise Color MFP 780dn	\$6,588.00	\$6,050.00	8.2%	\$284.71	\$178.96	\$166.19	\$145.32	\$121.24	\$114.53	\$305.16	\$199.29	\$184.40	\$156.33	\$130.98	\$125.24
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
2EH31A	HP MFP Analog Fax Accessory 700	\$371.67	\$341.00	8.3%	\$16.05	\$10.09	\$9.37	\$8.19	\$6.83	\$6.46	\$17.20	\$11.23	\$10.39	\$8.81	\$7.38	\$7.06
A7W99A	HP PageWide 550-Sheet Tray	\$426.00	\$391.00	8.2%	\$18.40	\$11.57	\$10.74	\$9.39	\$7.84	\$7.40	\$19.72	\$12.88	\$11.92	\$10.10	\$8.47	\$8.09
W1B50A	HP PageWide 550-Sheet Input Tray Stand	\$868.00	\$797.00	8.2%	\$37.51	\$23.58	\$21.89	\$19.14	\$15.97	\$15.09	\$40.20	\$26.25	\$24.29	\$20.59	\$17.26	\$16.50
W1B51A	HP 3 x 550-Sheet Paper Tray Stand	\$1,442.00	\$1,324.00	8.2%	\$62.31	\$39.16	\$36.37	\$31.80	\$26.53	\$25.06	\$66.78	\$43.61	\$40.36	\$34.21	\$28.66	\$27.41
W1B52A	HP PageWide 4,000-Sheet High Capacity Input Tray Stand	\$2,015.00	\$1,851.00	8.1%	\$87.11	\$54.75	\$50.85	\$44.46	\$37.09	\$35.04	\$93.36	\$60.97	\$56.42	\$47.83	\$40.07	\$38.32
J7Z11A#B1H	HP PageWide Enterprise Color Flow MFP 785f	\$9,026.00	\$8,289.00	8.2%	\$390.08	\$245.19	\$227.70	\$199.10	\$166.11	\$156.91	\$418.10	\$273.04	\$252.65	\$214.19	\$179.46	\$171.58
J7Z12A#B1H	HP PageWide Enterprise Color Flow MFP 785zs	\$10,262.00	\$9,420.00	8.2%	\$443.31	\$278.64	\$258.77	\$226.27	\$188.78	\$178.32	\$475.14	\$310.29	\$287.12	\$243.41	\$203.94	\$194.99
Z5G75A#B1H	HP PageWide Enterprise Color Flow 785z+ MFP	\$9,434.00	\$8,624.00	8.2%	\$407.73	\$256.28	\$238.00	\$208.11	\$173.63	\$164.01	\$437.01	\$285.39	\$264.08	\$223.88	\$187.58	\$179.34
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
MONOCHROME MFP																
D3Q19A#B1H	HP PageWide Pro 477dn MFP	\$893.99	\$821.00	8.2%	\$38.64	\$24.29	\$22.55	\$19.72	\$16.45	\$15.54	\$41.41	\$27.04	\$25.02	\$21.21	\$17.77	\$16.99
D3Q20A#B1H	HP PageWide Pro 477dw MFP	\$893.99	\$821.00	8.2%	\$38.64	\$24.29	\$22.55	\$19.72	\$16.45	\$15.54	\$41.41	\$27.04	\$25.02	\$21.21	\$17.77	\$16.99
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
D3Q23A	HP PageWide Pro 500-sheet Paper Tray	\$296.54	\$229.00	22.8%	\$10.78	\$6.77	\$6.29	\$5.50	\$4.59	\$4.33	\$11.55	\$7.54	\$6.98	\$5.92	\$4.96	\$4.74
POV04A	HP PageWide Pro 2x500-sheet Paper Tray and Stand	\$889.64	\$683.00	23.2%	\$32.14	\$20.20	\$18.76	\$16.41	\$13.69	\$12.93	\$34.45	\$22.50	\$20.82	\$17.65	\$14.79	\$14.14
G1W39A#BGJ	HP PageWide Enterprise 586dn MFP	\$2,318.28	\$2,140.00	7.7%	\$100.71	\$63.30	\$58.79	\$51.40	\$42.89	\$40.51	\$107.94	\$70.49	\$65.23	\$55.30	\$46.33	\$44.30
G1W40A#BGJ	HP PageWide Enterprise 586f MFP	\$2,666.20	\$2,461.00	7.7%	\$115.81	\$72.80	\$67.60	\$59.11	\$49.32	\$46.59	\$124.13	\$81.07	\$75.01	\$63.59	\$53.28	\$50.94
G1W41A#BGJ	HP PageWide Enterprise 586z MFP	\$3,246.06	\$2,996.00	7.7%	\$140.99	\$88.62	\$82.30	\$71.96	\$60.04	\$56.71	\$151.12	\$98.69	\$91.32	\$77.42	\$64.86	\$62.02
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
G1W43A	HP PageWide Enterprise 500-sheet Paper Tray	\$370.82	\$357.00	3.7%	\$16.80	\$10.56	\$9.81	\$8.58	\$7.15	\$6.76	\$18.01	\$11.76	\$10.88	\$9.22	\$7.73	\$7.39
G1W44A	HP PageWide Enterprise Printer Cabinet & Stand	\$519.15	\$500.00	3.7%	\$23.53	\$14.79	\$13.74	\$12.01	\$10.02	\$9.47	\$25.22	\$16.47	\$15.24	\$12.92	\$10.83	\$10.35
G1W45A	HP PageWide Enterprise 3x500-Sheet Paper Tray & Stand	\$1,483.32	\$1,428.00	3.7%	\$67.20	\$42.24	\$39.23	\$34.30	\$28.62	\$27.03	\$72.03	\$47.04	\$43.53	\$36.90	\$30.92	\$29.56
J8030A	HP Jetdirect Wireless Print Server with NFC	\$72.93	\$70.00	4.0%	\$3.29	\$2.07	\$1.92	\$1.68	\$1.40	\$1.33	\$3.53	\$2.31	\$2.13	\$1.81	\$1.52	\$1.45
D3Q21A#B1H	HP PageWide Pro 577dw MFP	\$1,149.99	\$1,056.00	8.2%	\$49.70	\$31.24	\$29.01	\$25.37	\$21.16	\$19.99	\$53.26	\$34.78	\$32.19	\$27.29	\$22.86	\$21.86
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
D3Q23A	HP PageWide Pro 500-sheet Paper Tray	\$296.54	\$229.00	22.8%	\$10.78	\$6.77	\$6.29	\$5.50	\$4.59	\$4.33	\$11.55	\$7.54	\$6.98	\$5.92	\$4.96	\$4.74
POV04A	HP PageWide Pro 2x500-sheet Paper Tray and Stand	\$889.64	\$683.00	23.2%	\$32.14	\$20.20	\$18.76	\$16.41	\$13.69	\$12.93	\$34.45	\$22.50	\$20.82	\$17.65	\$14.79	\$14.14
D7P68A#BGJ	HP LASERJET ENTERPRISE FLOW MFP M830z NFC/Wireless Direct MFP	\$9,986.33	\$9,218.00	7.7%	\$433.80	\$272.67	\$253.22	\$221.42	\$184.73	\$174.50	\$464.96	\$303.64	\$280.96	\$238.19	\$199.57	\$190.81
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
TOF54A	HP LaserJet 1500-sheet High-capacity Input Tray	\$2,307.00	\$2,221.00	3.7%	\$104.52	\$65.70	\$61.01	\$53.35	\$44.51	\$42.04	\$112.03	\$73.16	\$67.70	\$57.39	\$48.08	\$45.97
TOF27A	HP LaserJet 500-sheet Output Catch Tray	\$493.21	\$460.00	6.7%	\$21.65	\$13.61	\$12.64	\$11.05	\$9.22	\$8.71	\$23.20	\$15.15	\$14.02	\$11.89	\$9.96	\$9.52
CZ285A	HP LaserJet Booklet Maker/Finisher	\$4,325.15	\$4,141.00	4.3%	\$194.88	\$122.49	\$113.75	\$99.47	\$82.99	\$78.39	\$208.87	\$136.40	\$126.22	\$107.00	\$89.65	\$85.72
CZ994A	HP LaserJet Stapler/Stacker	\$3,089.04	\$2,973.00	3.8%	\$139.91	\$87.94	\$81.67	\$71.41	\$59.58	\$56.28	\$149.96	\$97.93	\$90.62	\$76.82	\$64.37	\$61.54
CZ995A	HP LaserJet Stapler/Stacker with 2/3 hole punch	\$3,954.32	\$3,786.00	4.3%	\$178.17	\$111.99	\$104.00	\$90.94	\$75.87	\$71.67	\$190.97	\$124.71	\$115.40	\$97.83	\$81.97	\$78.37
G3Q59A#BGJ	HP LASERJET PRO MFP M130fn	\$267.06	\$247.00	7.5%	\$11.62	\$7.31	\$6.79	\$5.93	\$4.95	\$4.68	\$12.46	\$8.14	\$7.53	\$6.38	\$5.35	\$5.11
G3Q60A#BGJ	HP LASERJET PRO MFP M130fw	\$330.94	\$305.00	7.8%	\$14.35	\$9.02	\$8.38	\$7.33	\$6.11	\$5.77	\$15.38	\$10.05	\$9.30	\$7.88	\$6.60	\$6.31
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
G3Q79A#BGJ	HP LASERJET PRO MFP M227fdn	\$344.00	\$317.00	7.8%	\$14.92	\$9.38	\$8.71	\$7.61	\$6.35	\$6.00	\$15.99	\$10.44	\$9.66	\$8.19	\$6.86	\$6.56
G3Q75A#BGJ	HP LASERJET PRO MFP M227fdw	\$420.39	\$388.00	7.7%	\$18.26	\$11.48	\$10.66	\$9.32	\$7.78	\$7.34	\$19.57	\$12.78	\$11.83	\$10.03	\$8.40	\$8.03
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
A8P79A#BGJ	HP LASERJET PRO MFP M521dn	\$1,148.72	\$1,060.00	7.7%	\$49.88	\$31.35	\$29.12	\$25.46	\$21.24	\$20.07	\$53.47	\$34.92	\$32.31	\$27.39	\$22.95	\$21.94
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
CE530A	500-Sheet Input Tray	\$227.19	\$212.00	6.7%	\$9.98	\$6.27	\$5.82	\$5.09	\$4.25	\$4.01	\$10.69	\$6.98	\$6.46	\$5.48	\$4.59	\$4.39
1P6V4A#BGJ	HP LaserJet Enterprise MFP M528dn (45 ppm) (1.25 GB) (1.2 GHz) (8.5	\$2,123.82	\$2,023.00	4.7%	\$95.20	\$59.84	\$55.57	\$48.59	\$40.54	\$38.30	\$102.04	\$66.64	\$61.66	\$52.27	\$43.80	\$41.88
1P6V5A#BGJ	HP LaserJet Enterprise MFP M528f Printer (45 ppm) (1.25 GB) (1.2 GHz)	\$2,477.99	\$2,360.00	4.8%	\$111.06	\$69.81	\$64.83	\$56.69	\$47.29	\$44.67	\$119.04	\$77.74	\$71.93	\$60.98	\$51.09	\$48.85
1P6V6A#BGJ	HP LaserJet Enterprise Flow MFP M528c (45 ppm) (1.25 GB) (1.2 GHz)	\$3,068.26	\$2,922.00	4.8%	\$137.51	\$86.43	\$80.27	\$70.19	\$58.56	\$55.31	\$147.39	\$96.25	\$89.06	\$75.50	\$63.26	\$60.49
1P6V7A#BGJ	HP LaserJet Ent Flow MFP M528z (45 ppm) (1.25 GB) (1.2 GHz) (1200	\$3,068.26	\$2,922.00	4.8%	\$137.51	\$86.43	\$80.27	\$70.19	\$58.56	\$55.31	\$147.39	\$96.25	\$89.06	\$75.50	\$63.26	\$60.49
W1A29A#BGJ	HP LaserJet Pro M428fdn Mono MFP (40 ppm) (512 MB) (8.5" x 14") (12	\$573.72	\$546.00	4.8%	\$25.69	\$16.15	\$15.00	\$13.11	\$10.94	\$10.34	\$27.54	\$17.99	\$16.64	\$14.11	\$11.82	\$11.30
W1A30A#BGJ	HP LaserJet Pro M428fdw Mono MFP (40 ppm) (512 MB) (8.5" x 14") (D	\$573.72	\$546.00	4.8%	\$25.69	\$16.15	\$15.00	\$13.11	\$10.94	\$10.34	\$27.54	\$17.99	\$16.64	\$14.11	\$11.82	\$11.30
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
2EH31A	HP MFP Analog Fax Accessory 700	\$371.67	\$354.00	4.8%	\$16.66	\$10.47	\$9.72	\$8.50	\$7.09	\$6.70	\$17.86	\$11.66	\$10.79	\$9.15	\$7.66	\$7.33
F2A72A	HP LaserJet 550-Sheet Paper Tray	\$246.00	\$229.00	6.9%	\$10.78	\$6.77	\$6.29	\$5.50	\$4.59	\$4.33	\$11.55	\$7.54	\$6.98	\$5.92	\$4.96	\$4.74
F2A73A	HP LaserJet Printer Cabinet	\$369.60	\$368.00	0.4%	\$17.32	\$10.89	\$10.11	\$8.84	\$7.37	\$6.97	\$18.56	\$12.12	\$11.22	\$9.51	\$7.97	\$7.62
J8J64A#BGJ	HP LASERJET ENTERPRISE FLOW MFP M631h	\$3,304.38	\$3,050.00	7.7%	\$143.53	\$90.22	\$83.78	\$73.26	\$61.12	\$57.74	\$153.84	\$100.47	\$92.96	\$78.81	\$66.03	\$63.14
J8J65A#BGJ	HP LASERJET ENTERPRISE MFP M631z	\$5,075.21	\$4,685.00	7.7%	\$220.48	\$138.58	\$128.70	\$112.53	\$93.89	\$88.69	\$236.31	\$154.32	\$142.80	\$121.06	\$101.43	\$96.98
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
J8J90A	HP LaserJet Envelope Feeder	\$309.52	\$289.00	6.6%	\$13.60	\$8.55	\$7.94	\$6.94	\$5.79	\$5.47	\$14.58	\$9.52	\$8.81	\$7.47	\$6.26	\$5.98
J8J91A	HP LaserJet 1x550 Paper Feeder and Cabinet	\$744.59	\$694.00	6.8%	\$32.66	\$20.53	\$19.06	\$16.67	\$13.91	\$13.14	\$35.01	\$22.86	\$21.15	\$17.93	\$15.03	\$14.37
J8J92A	HP LaserJet 1x550-sheet and 2000-sheet HCI Feeder and Stand	\$1,676.88	\$1,564.00	6.7%	\$73.60	\$46.26	\$42.96	\$37.57	\$31.34	\$29.61	\$78.89	\$51.52	\$47.67	\$40.41	\$33.86	\$32.37



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						% OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
J8J93A	HP LaserJet 3x550-sheet Paper Feeder with Cabinet	\$1,303.97	\$1,216.00	6.7%	\$57.22	\$35.97	\$33.40	\$29.21	\$24.37	\$23.02	\$61.34	\$40.06	\$37.06	\$31.42	\$26.33	\$25.17
J8J89A	HP LaserJet 550-sheet Feeder Tray	\$371.67	\$347.00	6.6%	\$16.33	\$10.26	\$9.53	\$8.33	\$6.95	\$6.57	\$17.50	\$11.43	\$10.58	\$8.97	\$7.51	\$7.18
J8J70A#BGJ	HP LASERJET ENTERPRISE MFP M632h	\$3,186.32	\$2,941.00	7.7%	\$138.40	\$86.99	\$80.79	\$70.64	\$58.94	\$55.67	\$148.34	\$96.88	\$89.64	\$76.00	\$63.67	\$60.88
J8J71A#BGJ	HP LASERJET ENTERPRISE MFP M632fht	\$4,130.76	\$3,813.00	7.7%	\$179.44	\$112.79	\$104.74	\$91.59	\$76.41	\$72.18	\$192.33	\$125.60	\$116.22	\$98.53	\$82.55	\$78.93
J8J72A#BGJ	HP LASERJET ENTERPRISE FLOW MFP M632z	\$6,137.71	\$5,666.00	7.7%	\$266.64	\$167.60	\$155.65	\$136.10	\$113.55	\$107.26	\$285.79	\$186.64	\$172.70	\$146.41	\$122.67	\$117.29
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
J8J90A	HP LaserJet Envelope Feeder	\$309.52	\$289.00	6.6%	\$13.60	\$8.55	\$7.94	\$6.94	\$5.79	\$5.47	\$14.58	\$9.52	\$8.81	\$7.47	\$6.26	\$5.98
J8J91A	HP LaserJet 1x550 Paper Feeder and Cabinet	\$744.59	\$694.00	6.8%	\$32.66	\$20.53	\$19.06	\$16.67	\$13.91	\$13.14	\$35.01	\$22.86	\$21.15	\$17.93	\$15.03	\$14.37
J8J92A	HP LaserJet 1x550-sheet and 2000-sheet HCI Feeder and Stand	\$1,676.88	\$1,564.00	6.7%	\$73.60	\$46.26	\$42.96	\$37.57	\$31.34	\$29.61	\$78.89	\$51.52	\$47.67	\$40.41	\$33.86	\$32.37
J8J93A	HP LaserJet 3x550-sheet Paper Feeder with Cabinet	\$1,303.97	\$1,216.00	6.7%	\$57.22	\$35.97	\$33.40	\$29.21	\$24.37	\$23.02	\$61.34	\$40.06	\$37.06	\$31.42	\$26.33	\$25.17
J8J89A	HP LaserJet 550-sheet Feeder Tray	\$371.67	\$347.00	6.6%	\$16.33	\$10.26	\$9.53	\$8.33	\$6.95	\$6.57	\$17.50	\$11.43	\$10.58	\$8.97	\$7.51	\$7.18
J8J76A#BGJ	HP LASERJET ENTERPRISE MFP M633fh	\$3,894.65	\$3,595.00	7.7%	\$169.18	\$106.34	\$98.75	\$86.35	\$72.04	\$68.05	\$181.33	\$118.42	\$109.58	\$92.89	\$77.83	\$74.42
J8J78A#BGJ	HP LASERJET ENTERPRISE FLOW MFP M633z	\$6,491.88	\$5,993.00	7.7%	\$282.03	\$177.27	\$164.63	\$143.95	\$120.10	\$113.45	\$302.29	\$197.41	\$182.67	\$154.86	\$129.75	\$124.06
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
J8J90A	HP LaserJet Envelope Feeder	\$309.52	\$289.00	6.6%	\$13.60	\$8.55	\$7.94	\$6.94	\$5.79	\$5.47	\$14.58	\$9.52	\$8.81	\$7.47	\$6.26	\$5.98
J8J91A	HP LaserJet 1x550 Paper Feeder and Cabinet	\$744.59	\$694.00	6.8%	\$32.66	\$20.53	\$19.06	\$16.67	\$13.91	\$13.14	\$35.01	\$22.86	\$21.15	\$17.93	\$15.03	\$14.37
J8J92A	HP LaserJet 1x550-sheet and 2000-sheet HCI Feeder and Stand	\$1,676.88	\$1,564.00	6.7%	\$73.60	\$46.26	\$42.96	\$37.57	\$31.34	\$29.61	\$78.89	\$51.52	\$47.67	\$40.41	\$33.86	\$32.37
J8J93A	HP LaserJet 3x550-sheet Paper Feeder with Cabinet	\$1,303.97	\$1,216.00	6.7%	\$57.22	\$35.97	\$33.40	\$29.21	\$24.37	\$23.02	\$61.34	\$40.06	\$37.06	\$31.42	\$26.33	\$25.17
J8J89A	HP LaserJet 550-sheet Feeder Tray	\$371.67	\$347.00	6.6%	\$16.33	\$10.26	\$9.53	\$8.33	\$6.95	\$6.57	\$17.50	\$11.43	\$10.58	\$8.97	\$7.51	\$7.18
7PS95A#BGJ	HP LaserJet Enterprise Flow MFP M634h	\$3,304.38	\$3,035.00	8.2%	\$142.83	\$89.78	\$83.37	\$72.90	\$60.82	\$57.45	\$153.09	\$99.97	\$92.51	\$78.42	\$65.71	\$62.82
7PS96A#BGJ	HP LaserJet Enterprise MFP M634z	\$5,075.21	\$4,661.00	8.2%	\$219.35	\$137.87	\$128.04	\$111.96	\$93.41	\$88.23	\$235.10	\$153.53	\$142.07	\$120.44	\$100.91	\$96.48
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
2EH31A	HP MFP Analog Fax Accessory 700	\$371.67	\$341.00	8.3%	\$16.05	\$10.09	\$9.37	\$8.19	\$6.83	\$6.46	\$17.20	\$11.23	\$10.39	\$8.81	\$7.38	\$7.06
2MU47A	HP Accessibility Assistant	\$868.90	\$798.00	8.2%	\$37.55	\$23.60	\$21.92	\$19.17	\$15.99	\$15.11	\$40.25	\$26.29	\$24.32	\$20.62	\$17.28	\$16.52
2NR09A	HP 2GB RAM Disk Memory Kit	\$147.92	\$136.00	8.1%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
2NR12A	HP Removable Hard Drive Enclosure	\$744.59	\$684.00	8.1%	\$32.19	\$20.23	\$18.79	\$16.43	\$13.71	\$12.95	\$34.50	\$22.53	\$20.85	\$17.67	\$14.81	\$14.16
2TD64A	HP Accessibility Kit	\$471.10	\$433.00	8.1%	\$20.38	\$12.81	\$11.89	\$10.40	\$8.68	\$8.20	\$21.84	\$14.26	\$13.20	\$11.19	\$9.37	\$8.96
B5L28A	HP Internal USB Port Kit (Includes USB Module, 4 Cables, 3 Plastic Adap	\$50.42	\$46.00	8.8%	\$2.16	\$1.36	\$1.26	\$1.10	\$0.92	\$0.87	\$2.32	\$1.52	\$1.40	\$1.19	\$1.00	\$0.95
B5L31A	HP Foreign Interface Harness	\$137.94	\$127.00	7.9%	\$5.98	\$3.76	\$3.49	\$3.05	\$2.55	\$2.40	\$6.41	\$4.18	\$3.87	\$3.28	\$2.75	\$2.63
J8030A	HP Jetdirect 3000w NFC/Wireless Accessory	\$87.52	\$80.00	8.6%	\$3.76	\$2.37	\$2.20	\$1.92	\$1.60	\$1.51	\$4.04	\$2.64	\$2.44	\$2.07	\$1.73	\$1.66
J8J89A	HP 550-Sheet Tray	\$371.67	\$341.00	8.3%	\$16.05	\$10.09	\$9.37	\$8.19	\$6.83	\$6.46	\$17.20	\$11.23	\$10.39	\$8.81	\$7.38	\$7.06
J8J90A	HP Envelope Feeder	\$309.52	\$284.00	8.2%	\$13.37	\$8.40	\$7.80	\$6.82	\$5.69	\$5.38	\$14.32	\$9.35	\$8.66	\$7.34	\$6.15	\$5.88
J8J91A	HP 550-Sheet Paper Feeder with Cabinet	\$744.59	\$684.00	8.1%	\$32.19	\$20.23	\$18.79	\$16.43	\$13.71	\$12.95	\$34.50	\$22.53	\$20.85	\$17.67	\$14.81	\$14.16
J8J92A	HP 1 x 550/2,000-Sheet Feeder Stand	\$1,676.88	\$1,540.00	8.2%	\$72.47	\$45.55	\$42.30	\$36.99	\$30.86	\$29.15	\$77.68	\$50.73	\$46.94	\$39.79	\$33.34	\$31.88
J8J93A	HP 3 x 550-Sheet Feeder with Cabinet	\$1,303.97	\$1,198.00	8.1%	\$56.38	\$35.44	\$32.91	\$28.78	\$24.01	\$22.68	\$60.43	\$39.46	\$36.52	\$30.96	\$25.94	\$24.80
7PS97A#BGJ	HP LJ Ent MFP M635h	\$3,186.32	\$2,926.00	8.2%	\$137.70	\$86.55	\$80.38	\$70.28	\$58.64	\$55.39	\$147.59	\$96.38	\$89.18	\$75.61	\$63.35	\$60.57
7PS98A#BGJ	HP LJ Ent MFP M635fht	\$4,130.76	\$3,794.00	8.2%	\$178.55	\$112.23	\$104.22	\$91.13	\$76.03	\$71.82	\$191.37	\$124.97	\$115.64	\$98.04	\$82.14	\$78.54
7PS99A#BGJ	HP LJ Ent Flow MFP M635z	\$6,137.31	\$5,637.00	8.2%	\$265.28	\$166.74	\$156.85	\$135.40	\$112.97	\$106.71	\$284.33	\$185.68	\$171.82	\$145.66	\$122.04	\$116.69
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
2EH31A	HP MFP Analog Fax Accessory 700	\$371.67	\$341.00	8.3%	\$16.05	\$10.09	\$9.37	\$8.19	\$6.83	\$6.46	\$17.20	\$11.23	\$10.39	\$8.81	\$7.38	\$7.06
2MU47A	HP Accessibility Assistant	\$868.90	\$798.00	8.2%	\$37.55	\$23.60	\$21.92	\$19.17	\$15.99	\$15.11	\$40.25	\$26.29	\$24.32	\$20.62	\$17.28	\$16.52
2NR09A	HP 2GB RAM Disk Memory Kit	\$147.92	\$136.00	8.1%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
2NR12A	HP Removable Hard Drive Enclosure	\$744.59	\$684.00	8.1%	\$32.19	\$20.23	\$18.79	\$16.43	\$13.71	\$12.95	\$34.50	\$22.53	\$20.85	\$17.67	\$14.81	\$14.16
2TD64A	HP Accessibility Kit	\$471.10	\$433.00	8.1%	\$20.38	\$12.81	\$11.89	\$10.40	\$8.68	\$8.20	\$21.84	\$14.26	\$13.20	\$11.19	\$9.37	\$8.96
B5L28A	HP Internal USB Port Kit (Includes USB Module, 4 Cables, 3 Plastic Adap	\$50.42	\$46.00	8.8%	\$2.16	\$1.36	\$1.26	\$1.10	\$0.92	\$0.87	\$2.32	\$1.52	\$1.40	\$1.19	\$1.00	\$0.95
B5L31A	HP Foreign Interface Harness	\$137.94	\$127.00	7.9%	\$5.98	\$3.76	\$3.49	\$3.05	\$2.55	\$2.40	\$6.41	\$4.18	\$3.87	\$3.28	\$2.75	\$2.63
J8030A	HP Jetdirect 3000w NFC/Wireless Accessory	\$87.52	\$80.00	8.6%	\$3.76	\$2.37	\$2.20	\$1.92	\$1.60	\$1.51	\$4.04	\$2.64	\$2.44	\$2.07	\$1.73	\$1.66
J8J89A	HP 550-Sheet Tray	\$371.67	\$341.00	8.3%	\$16.05	\$10.09	\$9.37	\$8.19	\$6.83	\$6.46	\$17.20	\$11.23	\$10.39	\$8.81	\$7.38	\$7.06
J8J90A	HP Envelope Feeder	\$309.52	\$284.00	8.2%	\$13.37	\$8.40	\$7.80	\$6.82	\$5.69	\$5.38	\$14.32	\$9.35	\$8.66	\$7.34	\$6.15	\$5.88
J8J91A	HP 550-Sheet Paper Feeder with Cabinet	\$744.59	\$684.00	8.1%	\$32.19	\$20.23	\$18.79	\$16.43	\$13.71	\$12.95	\$34.50	\$22.53	\$20.85	\$17.67	\$14.81	\$14.16
J8J92A	HP 1 x 550/2,000-Sheet Feeder Stand	\$1,676.88	\$1,540.00	8.2%	\$72.47	\$45.55	\$42.30	\$36.99	\$30.86	\$29.15	\$77.68	\$50.73	\$46.94	\$39.79	\$33.34	\$31.88
J8J93A	HP 3 x 550-Sheet Feeder with Cabinet	\$1,303.97	\$1,198.00	8.1%	\$56.38	\$35.44	\$32.91	\$28.78	\$24.01	\$22.68	\$60.43	\$39.46	\$36.52	\$30.96	\$25.94	\$24.80
7PT00A#BGJ	HP LJ Ent MFP M636fh	\$3,894.65	\$3,577.00	8.2%	\$168.33	\$105.81	\$98.26	\$85.92	\$71.68	\$67.71	\$180.42	\$117.83	\$109.03	\$92.43	\$77.44	\$74.04
7PT01A#BGJ	HP LJ Ent Flow MFP M636z	\$6,491.87	\$5,962.00	8.2%	\$280.57	\$176.36	\$163.78	\$143.21	\$119.48	\$112.86	\$300.72	\$196.39	\$181.72	\$154.06	\$129.08	\$123.41
CF066A#BGJ	HP LASERJET ENTERPRISE MFP M725dn	\$4,228.83	\$3,904.00	7.7%	\$183.72	\$115.48	\$107.24	\$93.77	\$78.24	\$73.90	\$196.92	\$128.60	\$118.99	\$100.88	\$84.52	\$80.81
CF067A#BGJ	HP LASERJET ENTERPRISE MFP M725f	\$5,521.33	\$5,097.00	7.7%	\$239.86	\$150.77	\$140.01	\$122.43	\$102.14	\$96.49	\$257.09	\$167.90	\$155.36	\$131.71	\$110.35	\$105.51
CF068A#BGJ	HP LASERJET ENTERPRISE MFP M725z	\$6,578.83	\$6,073.00	7.7%	\$285.80	\$179.64	\$166.83	\$145.87	\$121.70	\$114.96	\$306.32	\$200.04	\$185.11	\$156.93	\$131.48	\$125.71
CF069A#BGJ	HP LASERJET ENTERPRISE MFP M725z+	\$6,931.33	\$6,398.00	7.7%	\$301.09	\$189.25	\$175.75	\$153.68	\$128.22	\$121.11	\$322.72	\$210.75	\$195.01	\$165.32	\$138.52	\$132.44
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
CF239A	HP LaserJet 500-sheet Feeder and Tray	\$431.40	\$413.00	4.3%	\$19.44	\$12.22	\$11.35	\$9.92	\$8.28	\$7.82	\$20.83	\$13.60	\$12.59	\$10.67	\$8.94	\$8.55
CF242A	HP LaserJet 3x500-sheet Feeder and Stand	\$1,605.71	\$1,537.00	4.3%	\$72.33	\$45.46	\$42.22	\$36.92	\$30.80	\$29.10	\$77.53	\$50.63	\$46.85	\$39.72	\$33.28	\$31.82
CF243A	HP LaserJet 1x500-sheet Feeder with Cabinet and Stand	\$740.43	\$709.00	4.2%	\$33.37	\$20.97	\$19.48	\$17.03	\$14.21	\$13.42	\$35.76	\$23.35	\$21.61	\$18.32	\$15.35	\$14.68
CF245A	HP LaserJet 3500-sheet High-capacity Input Tray Feeder and Stand	\$2,100.15	\$2,011.00	4.2%	\$94.64	\$59.49	\$55.24	\$48.30	\$40.30	\$38.07	\$101.43	\$66.24	\$61.30	\$51.96	\$43.54	\$41.63
SINGLE FUNCTION COLOR																
T3U51A#BGJ	HP Color LaserJet Enterprise M856dn Printer	\$4,685.00	\$4,303.00	8.2%	\$202.50	\$127.28	\$118.20	\$103.36	\$86.23	\$81.46	\$217.04	\$141.74	\$131.16	\$111.19	\$93.16	\$89.07

TOSHIBA

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						% OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
T3U52A#AAZ	HP Color LaserJet Enterprise M856x Printer (220V)	\$6,712.00	\$6,164.00	8.2%	\$290.08	\$182.33	\$169.33	\$148.06	\$123.53	\$116.68	\$310.91	\$203.04	\$187.88	\$159.28	\$133.45	\$127.59
T3U52A#BGJ	HP Color LaserJet Enterprise M856x Printer	\$6,712.00	\$6,164.00	8.2%	\$290.08	\$182.33	\$169.33	\$148.06	\$123.53	\$116.68	\$310.91	\$203.04	\$187.88	\$159.28	\$133.45	\$127.59
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
2MU47A	HP Accessibility Assistant	\$868.90	\$798.00	8.2%	\$37.55	\$23.60	\$21.92	\$19.17	\$15.99	\$15.11	\$40.25	\$26.29	\$24.32	\$20.62	\$17.28	\$16.52
2NR09A	HP 2GB RAM Disk Memory Kit	\$147.92	\$136.00	8.1%	\$6.40	\$4.02	\$3.74	\$3.27	\$2.73	\$2.57	\$6.86	\$4.48	\$4.15	\$3.51	\$2.94	\$2.82
5EL03A	HP TAA Version Secure Hard Disk Drive	\$616.82	\$566.00	8.2%	\$26.64	\$16.74	\$15.55	\$13.60	\$11.34	\$10.71	\$28.55	\$18.64	\$17.25	\$14.63	\$12.25	\$11.72
B5L28A	HP Internal USB Port Kit (Includes USB Module, 4 Cables, 3 Plastic Adap	\$50.42	\$46.00	8.8%	\$2.16	\$1.36	\$1.26	\$1.10	\$0.92	\$0.87	\$2.32	\$1.52	\$1.40	\$1.19	\$1.00	\$0.95
B5L29A	HP 500GB Internal Hard Disk Drive	\$616.82	\$566.00	8.2%	\$26.64	\$16.74	\$15.55	\$13.60	\$11.34	\$10.71	\$28.55	\$18.64	\$17.25	\$14.63	\$12.25	\$11.72
B5L31A	HP Foreign Interface Harness	\$137.94	\$127.00	7.9%	\$5.98	\$3.76	\$3.49	\$3.05	\$2.55	\$2.40	\$6.41	\$4.18	\$3.87	\$3.28	\$2.75	\$2.63
E5K48A	HP 1GB x32 144-pin (800 MHz) DDR3 SODIMM Memory Module	\$135.49	\$124.00	8.5%	\$5.84	\$3.67	\$3.41	\$2.98	\$2.48	\$2.35	\$6.25	\$4.08	\$3.78	\$3.20	\$2.68	\$2.57
T3V27A	HP 550-Sheet Paper Tray	\$520.00	\$478.00	8.1%	\$22.49	\$14.14	\$13.13	\$11.48	\$9.58	\$9.05	\$24.11	\$15.75	\$14.57	\$12.35	\$10.35	\$9.89
T3V28A	HP LaserJet Stand	\$389.00	\$357.00	8.2%	\$16.80	\$10.56	\$9.81	\$8.58	\$7.15	\$6.76	\$18.01	\$11.76	\$10.88	\$9.22	\$7.73	\$7.39
T3V29A	HP LaserJet 2 x 550-Sheet PaperTray And Stand	\$1,260.00	\$1,157.00	8.2%	\$54.45	\$34.22	\$31.78	\$27.79	\$23.19	\$21.90	\$58.36	\$38.11	\$35.27	\$29.90	\$25.05	\$23.95
T3V30A	HP LaserJet 2700-Sheet HCI Paper Tray And Stand	\$1,897.00	\$1,742.00	8.2%	\$81.98	\$51.53	\$47.85	\$41.84	\$34.91	\$32.98	\$87.87	\$57.38	\$53.10	\$45.01	\$37.71	\$36.06
CE711A#BGJ	HP COLOR LASERJET PROFESSIONAL CP5225n (11x17 Capable)	\$1,895.00	\$1,749.00	7.7%	\$82.31	\$51.74	\$48.05	\$42.01	\$35.05	\$33.11	\$88.22	\$57.61	\$53.31	\$45.19	\$37.87	\$36.20
CE712A#BGJ	HP COLOR LASERJET PROFESSIONAL CP5225dn (11x17 Capable)	\$2,125.00	\$1,962.00	7.7%	\$92.33	\$58.04	\$53.90	\$47.13	\$39.32	\$37.14	\$98.96	\$64.63	\$59.80	\$50.70	\$42.48	\$40.61
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
CE860A	HP Color LaserJet 500-sheet Paper Tray	\$523.20	\$501.00	4.2%	\$23.58	\$14.82	\$13.76	\$12.03	\$10.04	\$9.48	\$25.27	\$16.50	\$15.27	\$12.95	\$10.85	\$10.37
W1Y44A#BGJ	HP Color LaserJet Pro M454dn (28 ppm) (256 MB) (1200 MHz) (600 x 6	\$548.17	\$522.00	4.8%	\$24.57	\$15.44	\$14.34	\$12.54	\$10.46	\$9.88	\$26.33	\$17.19	\$15.91	\$13.49	\$11.30	\$10.81
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
B5L24A#BGJ	HP COLOR LASERJET ENTERPRISE M553n	\$757.90	\$700.00	7.6%	\$32.94	\$20.71	\$19.23	\$16.81	\$14.03	\$13.25	\$35.31	\$23.06	\$21.34	\$18.09	\$15.16	\$14.49
B5L25A#BGJ	HP COLOR LASERJET ENTERPRISE M553dn	\$1,012.07	\$934.00	7.7%	\$43.95	\$27.63	\$25.66	\$22.43	\$18.72	\$17.68	\$47.11	\$30.77	\$28.47	\$24.13	\$20.22	\$19.33
B5L26A#BGJ	HP COLOR LASERJET ENTERPRISE M553x	\$1,518.73	\$1,402.00	7.7%	\$65.98	\$41.47	\$38.51	\$33.68	\$28.10	\$26.54	\$70.72	\$46.18	\$42.73	\$36.23	\$30.35	\$29.02
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
B5L51A	HP Color LaserJet Printer Cabinet	\$369.60	\$345.00	6.7%	\$16.24	\$10.21	\$9.48	\$8.29	\$6.91	\$6.53	\$17.40	\$11.36	\$10.52	\$8.91	\$7.47	\$7.14
B5L34A	HP Color LaserJet 500-sheet Paper and Heavy Media Tray	\$369.60	\$345.00	6.7%	\$16.24	\$10.21	\$9.48	\$8.29	\$6.91	\$6.53	\$17.40	\$11.36	\$10.52	\$8.91	\$7.47	\$7.14
J7Z98A#BGJ	HP COLOR LASERJET ENTERPRISE M652n	\$1,392.07	\$1,285.00	7.7%	\$60.47	\$38.01	\$35.30	\$30.87	\$25.75	\$24.33	\$64.82	\$42.33	\$39.17	\$33.20	\$27.82	\$26.60
J7Z99A#BGJ	HP COLOR LASERJET ENTERPRISE M652dn	\$1,645.40	\$1,519.00	7.7%	\$71.48	\$44.93	\$41.73	\$36.49	\$30.44	\$28.75	\$76.62	\$50.04	\$46.30	\$39.25	\$32.89	\$31.44
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
P1B12A	HP Color LaserJet 1x550/2000-sheet HCI Feeder and Stand	\$1,676.88	\$1,564.00	6.7%	\$73.60	\$46.26	\$42.96	\$37.57	\$31.34	\$29.61	\$78.89	\$51.52	\$47.67	\$40.41	\$33.86	\$32.37
P1B11A	HP Color LaserJet 3x550-sheet Feeder and Stand	\$1,303.97	\$1,216.00	6.7%	\$57.22	\$35.97	\$33.40	\$29.21	\$24.37	\$23.02	\$61.34	\$40.06	\$37.06	\$31.42	\$26.33	\$25.17
P1B09A	HP Color LaserJet 550-sheet Media Tray	\$396.53	\$370.00	6.7%	\$17.41	\$10.94	\$10.16	\$8.89	\$7.41	\$7.00	\$18.66	\$12.19	\$11.28	\$9.56	\$8.01	\$7.66
P1B10A	HP Color LaserJet 550-sheet Paper Tray with Stand	\$744.59	\$694.00	6.8%	\$32.66	\$20.53	\$19.06	\$16.67	\$13.91	\$13.14	\$35.01	\$22.86	\$21.15	\$17.93	\$15.03	\$14.37
J8A04A#BGJ	HP COLOR LASERJET ENTERPRISE M653dn	\$2,278.73	\$2,103.00	7.7%	\$98.97	\$62.21	\$57.77	\$50.51	\$42.14	\$39.81	\$106.08	\$69.27	\$64.10	\$54.34	\$45.53	\$43.53
J8A05A#BGJ	HP Color LaserJet Enterprise M653x	\$2,722.07	\$2,500.00	8.2%	\$117.65	\$73.95	\$68.68	\$60.05	\$50.10	\$47.33	\$126.10	\$82.35	\$76.20	\$64.60	\$54.13	\$51.75
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
P1B12A	HP Color LaserJet 1x550/2000-sheet HCI Feeder and Stand	\$1,676.88	\$1,564.00	6.7%	\$73.60	\$46.26	\$42.96	\$37.57	\$31.34	\$29.61	\$78.89	\$51.52	\$47.67	\$40.41	\$33.86	\$32.37
P1B11A	HP Color LaserJet 3x550-sheet Feeder and Stand	\$1,303.97	\$1,216.00	6.7%	\$57.22	\$35.97	\$33.40	\$29.21	\$24.37	\$23.02	\$61.34	\$40.06	\$37.06	\$31.42	\$26.33	\$25.17
P1B09A	HP Color LaserJet 550-sheet Media Tray	\$396.53	\$370.00	6.7%	\$17.41	\$10.94	\$10.16	\$8.89	\$7.41	\$7.00	\$18.66	\$12.19	\$11.28	\$9.56	\$8.01	\$7.66
P1B10A	HP Color LaserJet 550-sheet Paper Tray with Stand	\$744.59	\$694.00	6.8%	\$32.66	\$20.53	\$19.06	\$16.67	\$13.91	\$13.14	\$35.01	\$22.86	\$21.15	\$17.93	\$15.03	\$14.37
T3U43A#BGJ	HP Color LaserJet Enterprise M751n Printer (40 ppm) (1.5 GB) (1.2 GHz)	\$3,165.00	\$3,014.00	4.8%	\$141.84	\$89.15	\$82.79	\$72.40	\$60.40	\$57.06	\$152.03	\$99.28	\$91.87	\$77.88	\$65.25	\$62.39
T3U44A#BGJ	HP Color LaserJet Enterprise M751dn Printer (40 ppm) (2 GB) (1.2 GHz)	\$3,419.00	\$3,256.00	4.8%	\$153.23	\$96.31	\$89.44	\$78.21	\$65.25	\$61.64	\$164.23	\$107.25	\$99.24	\$84.14	\$70.49	\$67.40
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
T3V27A	HP LaserJet 550-Sheet Paper Tray	\$520.00	\$495.00	4.8%	\$23.29	\$14.64	\$13.60	\$11.89	\$9.92	\$9.37	\$24.97	\$16.31	\$15.09	\$12.79	\$10.72	\$10.25
T3V28A	HP LaserJet Stand	\$389.00	\$370.00	4.9%	\$17.41	\$10.94	\$10.16	\$8.89	\$7.41	\$7.00	\$18.66	\$12.19	\$11.28	\$9.56	\$8.01	\$7.66
T3V29A	HP LaserJet 2 x 550-Sheet PaperTray And Stand	\$1,260.00	\$1,200.00	4.8%	\$56.47	\$35.50	\$32.96	\$28.82	\$24.05	\$22.72	\$60.53	\$39.53	\$36.58	\$31.01	\$25.98	\$24.84
T3V30A	HP LaserJet 2700-Sheet HCI Paper Tray And Stand	\$1,897.00	\$1,807.00	4.7%	\$85.04	\$53.45	\$49.64	\$43.40	\$36.21	\$34.21	\$91.15	\$59.52	\$55.08	\$46.69	\$39.12	\$37.40
2EH31A	HP LaserJet MFP Analog Fax Accessory 700	\$371.67	\$354.00	4.8%	\$16.66	\$10.47	\$9.72	\$8.50	\$7.09	\$6.70	\$17.86	\$11.66	\$10.79	\$9.15	\$7.66	\$7.33
G1W46A#BGJ	HP PageWide Enterprise Color 556dn Printer	\$1,148.72	\$1,059.00	7.8%	\$49.84	\$31.33	\$29.09	\$25.44	\$21.22	\$20.05	\$53.42	\$34.88	\$32.28	\$27.36	\$22.93	\$21.92
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
G1W43A	HP PageWide Enterprise 500-sheet Paper Tray	\$370.82	\$357.00	3.7%	\$16.80	\$10.56	\$9.81	\$8.58	\$7.15	\$6.76	\$18.01	\$11.76	\$10.88	\$9.22	\$7.73	\$7.39
G1W44A	HP PageWide Enterprise Printer Cabinet & Stand	\$519.15	\$500.00	3.7%	\$23.53	\$14.79	\$13.74	\$12.01	\$10.02	\$9.47	\$25.22	\$16.47	\$15.24	\$12.92	\$10.83	\$10.35
G1W45A	HP PageWide Enterprise 3x500-Sheet Paper Tray & Stand	\$1,483.32	\$1,428.00	3.7%	\$67.20	\$42.24	\$39.23	\$34.30	\$28.62	\$27.03	\$72.03	\$47.04	\$43.53	\$36.90	\$30.92	\$29.56
4PZ47A#B1H	HP PageWide Color 755dn Printer	\$2,790.00	\$2,657.00	4.8%	\$125.04	\$78.59	\$72.99	\$63.82	\$53.25	\$50.30	\$134.02	\$87.52	\$80.99	\$68.66	\$57.52	\$55.00
INSTALLATION2	Professional Installation	N/A	\$160.00	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
A7W99A	HP PageWide 550-Sheet Tray	\$426.00	\$406.00	4.7%	\$19.11	\$12.01	\$11.15	\$9.75	\$8.14	\$7.69	\$20.48	\$13.37	\$12.37	\$10.49	\$8.79	\$8.40
W1B50A	HP PageWide 550-Sheet Input Tray and Stand	\$868.00	\$827.00	4.7%	\$38.92	\$24.46	\$22.72	\$19.86	\$16.57	\$15.66	\$41.71	\$27.24	\$25.21	\$21.37	\$17.90	\$17.12
W1B51A	HP PageWide 3 x 550-Sheet Paper Tray Stand	\$1,442.00	\$1,373.00	4.8%	\$64.61	\$40.61	\$37.72	\$32.98	\$27.51	\$25.99	\$69.25	\$45.23	\$41.85	\$35.48	\$29.73	\$28.42
SINGLE FUNCTION MONOCHROME																
D3Q16A#B1H	HP PageWide Pro 452dw Printer	\$638.99	\$587.00	8.1%	\$27.62	\$17.36	\$16.12	\$14.10	\$11.76	\$11.11	\$29.61	\$19.34	\$17.89	\$15.17	\$12.71	\$12.15
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
D3Q23A	HP PageWide Pro 500-sheet Paper Tray	\$296.54	\$229.00	22.8%	\$10.78	\$6.77	\$6.29	\$5.50	\$4.59	\$4.33	\$11.55	\$7.54	\$6.98	\$5.92	\$4.96	\$4.74
D3Q17A#B1H	HP PageWide Pro 552dw Printer	\$893.99	\$821.00	8.2%	\$38.64	\$24.29	\$22.55	\$19.72	\$16.45	\$15.54	\$41.41	\$27.04	\$25.02	\$21.21	\$17.77	\$16.99
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
D3Q23A	HP PageWide Pro 500-sheet Paper Tray	\$296.54	\$229.00	22.8%	\$10.78	\$6.77	\$6.29	\$5.50	\$4.59	\$4.33	\$11.55	\$7.54	\$6.98	\$5.92	\$4.96	\$4.74

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						% OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
POV04A	HP PageWide Pro 2x500-sheet Paper Tray and Stand	\$889.64	\$683.00	23.2%	\$32.14	\$20.20	\$18.76	\$16.41	\$13.69	\$12.93	\$34.45	\$22.50	\$20.82	\$17.65	\$14.79	\$14.14
G3Q35A#BGJ	HP LASERJET PRO M102w Printer	\$203.17	\$188.00	7.5%	\$8.85	\$5.56	\$5.16	\$4.52	\$3.77	\$3.56	\$9.48	\$6.19	\$5.73	\$4.86	\$4.07	\$3.89
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
G3Q47A#BGJ	HP LASERJET PRO M203dw Printer	\$254.28	\$235.00	7.6%	\$11.06	\$6.95	\$6.46	\$5.64	\$4.71	\$4.45	\$11.85	\$7.74	\$7.16	\$6.07	\$5.09	\$4.86
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
J8H61A#BGJ	HP LASERJET ENTERPRISE M501dn	\$701.50	\$648.00	7.6%	\$30.49	\$19.17	\$17.80	\$15.56	\$12.99	\$12.27	\$32.69	\$21.35	\$19.75	\$16.74	\$14.03	\$13.41
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
F2A72A	HP LaserJet 550-Sheet Paper Tray	\$246.00	\$229.00	6.9%	\$10.78	\$6.77	\$6.29	\$5.50	\$4.59	\$4.33	\$11.55	\$7.54	\$6.98	\$5.92	\$4.96	\$4.74
K0Q14A#BGJ	HP LASERJET ENTERPRISE M607n	\$957.06	\$883.00	7.7%	\$41.55	\$26.12	\$24.26	\$21.21	\$17.70	\$16.72	\$44.54	\$29.09	\$26.91	\$22.82	\$19.12	\$18.28
K0Q15A#BGJ	HP LASERJET ENTERPRISE M607dn	\$1,212.61	\$1,119.00	7.7%	\$52.66	\$33.10	\$30.74	\$26.88	\$22.42	\$21.18	\$56.44	\$36.86	\$34.11	\$28.91	\$24.23	\$23.16
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
LOH19A	HP LaserJet Printer Stand	\$446.26	\$416.00	6.8%	\$19.58	\$12.31	\$11.43	\$9.99	\$8.34	\$7.87	\$20.98	\$13.70	\$12.68	\$10.75	\$9.01	\$8.61
LOH21A	HP LaserJet Envelope Feeder	\$309.52	\$289.00	6.6%	\$13.60	\$8.55	\$7.94	\$6.94	\$5.79	\$5.47	\$14.58	\$9.52	\$8.81	\$7.47	\$6.26	\$5.98
LOH17A	HP LaserJet 550-sheet Paper Tray	\$309.52	\$289.00	6.6%	\$13.60	\$8.55	\$7.94	\$6.94	\$5.79	\$5.47	\$14.58	\$9.52	\$8.81	\$7.47	\$6.26	\$5.98
LOH18A	HP LaserJet 2100 Sheet Paper Tray	\$1,117.51	\$1,042.00	6.8%	\$49.04	\$30.82	\$28.62	\$25.03	\$20.88	\$19.73	\$52.56	\$34.32	\$31.76	\$26.93	\$22.56	\$21.57
LOH22A	HP LaserJet Extension Tray Cover	\$11.19	\$10.00	10.6%	\$0.47	\$0.30	\$0.27	\$0.24	\$0.20	\$0.19	\$0.50	\$0.33	\$0.30	\$0.26	\$0.22	\$0.21
LOH20A	HP LaserJet Stapler/Stacker/Mailbox	\$1,241.81	\$1,158.00	6.7%	\$54.50	\$34.25	\$31.81	\$27.82	\$23.21	\$21.92	\$58.41	\$38.14	\$35.30	\$29.92	\$25.07	\$23.97
K0Q17A#BGJ	HP LASERJET ENTERPRISE M608n	\$1,340.39	\$1,237.00	7.7%	\$58.21	\$36.59	\$33.98	\$29.71	\$24.79	\$23.42	\$62.39	\$40.75	\$37.70	\$31.96	\$26.78	\$25.61
K0Q18A#BGJ	HP LASERJET ENTERPRISE M608dn	\$1,595.94	\$1,473.00	7.7%	\$69.32	\$43.57	\$40.46	\$35.38	\$29.52	\$27.88	\$74.30	\$48.52	\$44.90	\$38.06	\$31.89	\$30.49
K0Q19A#BGJ	HP LASERJET ENTERPRISE M608x	\$2,043.17	\$1,886.00	7.7%	\$88.76	\$55.79	\$51.81	\$45.30	\$37.80	\$35.70	\$95.13	\$62.12	\$57.49	\$48.73	\$40.83	\$39.04
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
LOH19A	HP LaserJet Printer Stand	\$446.26	\$416.00	6.8%	\$19.58	\$12.31	\$11.43	\$9.99	\$8.34	\$7.87	\$20.98	\$13.70	\$12.68	\$10.75	\$9.01	\$8.61
LOH21A	HP LaserJet Envelope Feeder	\$309.52	\$289.00	6.6%	\$13.60	\$8.55	\$7.94	\$6.94	\$5.79	\$5.47	\$14.58	\$9.52	\$8.81	\$7.47	\$6.26	\$5.98
LOH17A	HP LaserJet 550-sheet Paper Tray	\$309.52	\$289.00	6.6%	\$13.60	\$8.55	\$7.94	\$6.94	\$5.79	\$5.47	\$14.58	\$9.52	\$8.81	\$7.47	\$6.26	\$5.98
LOH18A	HP LaserJet 2100 Sheet Paper Tray	\$1,117.51	\$1,042.00	6.8%	\$49.04	\$30.82	\$28.62	\$25.03	\$20.88	\$19.73	\$52.56	\$34.32	\$31.76	\$26.93	\$22.56	\$21.57
LOH22A	HP LaserJet Extension Tray Cover	\$11.19	\$10.00	10.6%	\$0.47	\$0.30	\$0.27	\$0.24	\$0.20	\$0.19	\$0.50	\$0.33	\$0.30	\$0.26	\$0.22	\$0.21
LOH20A	HP LaserJet Stapler/Stacker/Mailbox	\$1,241.81	\$1,158.00	6.7%	\$54.50	\$34.25	\$31.81	\$27.82	\$23.21	\$21.92	\$58.41	\$38.14	\$35.30	\$29.92	\$25.07	\$23.97
K0Q21A#BGJ	HP LASERJET ENTERPRISE M609dn	\$2,298.72	\$2,122.00	7.7%	\$99.86	\$62.77	\$58.29	\$50.97	\$42.52	\$40.17	\$107.03	\$69.90	\$64.68	\$54.83	\$45.94	\$43.93
K0Q22A#BGJ	HP LASERJET ENTERPRISE M609x	\$2,745.94	\$2,535.00	7.7%	\$119.30	\$74.99	\$69.64	\$60.89	\$50.80	\$47.99	\$127.87	\$83.50	\$77.27	\$65.50	\$54.88	\$52.47
K0Q20A#201	HP LaserJet Enterprise M609dh	\$2,873.72	\$2,638.00	8.2%	\$124.14	\$78.03	\$72.47	\$63.36	\$52.87	\$49.94	\$133.06	\$86.90	\$80.41	\$68.17	\$57.11	\$54.61
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
LOH19A	HP LaserJet Printer Stand	\$446.26	\$416.00	6.8%	\$19.58	\$12.31	\$11.43	\$9.99	\$8.34	\$7.87	\$20.98	\$13.70	\$12.68	\$10.75	\$9.01	\$8.61
LOH21A	HP LaserJet Envelope Feeder	\$309.52	\$289.00	6.6%	\$13.60	\$8.55	\$7.94	\$6.94	\$5.79	\$5.47	\$14.58	\$9.52	\$8.81	\$7.47	\$6.26	\$5.98
LOH17A	HP LaserJet 550-sheet Paper Tray	\$309.52	\$289.00	6.6%	\$13.60	\$8.55	\$7.94	\$6.94	\$5.79	\$5.47	\$14.58	\$9.52	\$8.81	\$7.47	\$6.26	\$5.98
LOH18A	HP LaserJet 2100 Sheet Paper Tray	\$1,117.51	\$1,042.00	6.8%	\$49.04	\$30.82	\$28.62	\$25.03	\$20.88	\$19.73	\$52.56	\$34.32	\$31.76	\$26.93	\$22.56	\$21.57
LOH22A	HP LaserJet Extension Tray Cover	\$11.19	\$10.00	10.6%	\$0.47	\$0.30	\$0.27	\$0.24	\$0.20	\$0.19	\$0.50	\$0.33	\$0.30	\$0.26	\$0.22	\$0.21
LOH20A	HP LaserJet Stapler/Stacker/Mailbox	\$1,241.81	\$1,158.00	6.7%	\$54.50	\$34.25	\$31.81	\$27.82	\$23.21	\$21.92	\$58.41	\$38.14	\$35.30	\$29.92	\$25.07	\$23.97
7PS82A#BGJ	HP LaserJet Enterprise SFP M610dn	\$1,212.61	\$1,114.00	8.1%	\$52.42	\$32.95	\$30.60	\$26.76	\$22.32	\$21.09	\$56.19	\$36.70	\$33.95	\$28.79	\$24.12	\$23.06
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
2MU47A	HP Accessibility Assistant	\$868.90	\$798.00	8.2%	\$37.55	\$23.60	\$21.92	\$19.17	\$15.99	\$15.11	\$40.25	\$26.29	\$24.32	\$20.62	\$17.28	\$16.52
2NR03A	HP 1GB RAM Disk Memory Kit	\$247.37	\$227.00	8.2%	\$10.68	\$6.71	\$6.24	\$5.45	\$4.55	\$4.30	\$11.45	\$7.48	\$6.92	\$5.87	\$4.91	\$4.70
2NR12A	HP Removable Hard Drive Enclosure	\$744.59	\$684.00	8.1%	\$32.19	\$20.23	\$18.79	\$16.43	\$13.71	\$12.95	\$34.50	\$22.53	\$20.85	\$17.67	\$14.81	\$14.16
5EL03A	HP TAA Version Secure Hard Disk Drive	\$616.82	\$566.00	8.2%	\$26.64	\$16.74	\$15.55	\$13.60	\$11.34	\$10.71	\$28.55	\$18.64	\$17.25	\$14.63	\$12.25	\$11.72
B5L28A	HP Internal USB Port Kit (Includes USB Module, 4 Cables, 3 Plastic Adap	\$50.42	\$46.00	8.8%	\$2.16	\$1.36	\$1.26	\$1.10	\$0.92	\$0.87	\$2.32	\$1.52	\$1.40	\$1.19	\$1.00	\$0.95
B5L29A	HP 500GB Internal Hard Disk Drive	\$616.82	\$566.00	8.2%	\$26.64	\$16.74	\$15.55	\$13.60	\$11.34	\$10.71	\$28.55	\$18.64	\$17.25	\$14.63	\$12.25	\$11.72
G6W84A	HP 1GB 90-pin DDR3 DIMM Memory Module	\$247.37	\$227.00	8.2%	\$10.68	\$6.71	\$6.24	\$5.45	\$4.55	\$4.30	\$11.45	\$7.48	\$6.92	\$5.87	\$4.91	\$4.70
LOH17A	HP 550-Sheet Tray	\$309.52	\$284.00	8.2%	\$13.37	\$8.40	\$7.80	\$6.82	\$5.69	\$5.38	\$14.32	\$9.35	\$8.66	\$7.34	\$6.15	\$5.88
LOH18A	HP 2,100-Sheet Feeder	\$1,117.51	\$1,026.00	8.2%	\$48.28	\$30.35	\$28.18	\$24.64	\$20.56	\$19.42	\$51.75	\$33.80	\$31.27	\$26.51	\$22.21	\$21.24
LOH19A	HP Printer Stand	\$535.51	\$492.00	8.1%	\$23.15	\$14.55	\$13.52	\$11.82	\$9.86	\$9.31	\$24.82	\$16.21	\$15.00	\$12.71	\$10.65	\$10.18
LOH20A	HP Stapler/Stacker/Mailbox	\$1,241.81	\$1,140.00	8.2%	\$53.65	\$33.72	\$31.32	\$27.38	\$22.85	\$21.58	\$57.50	\$37.55	\$34.75	\$29.46	\$24.68	\$23.60
LOH22A	HP Extension Tray Cover	\$11.19	\$10.00	10.6%	\$0.47	\$0.30	\$0.27	\$0.24	\$0.20	\$0.19	\$0.50	\$0.33	\$0.30	\$0.26	\$0.22	\$0.21
7PS84A#BGJ	HP LaserJet Enterprise SFP M611dn	\$1,595.94	\$1,466.00	8.1%	\$68.99	\$43.36	\$40.27	\$35.21	\$29.38	\$27.75	\$73.95	\$48.29	\$44.68	\$37.88	\$31.74	\$30.35
7PS85A#BGJ	HP LaserJet Enterprise SFP M611x	\$2,043.17	\$1,876.00	8.2%	\$88.28	\$55.49	\$51.53	\$45.06	\$37.60	\$35.51	\$94.63	\$61.80	\$57.18	\$48.48	\$40.62	\$38.83
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
2MU47A	HP Accessibility Assistant	\$868.90	\$798.00	8.2%	\$37.55	\$23.60	\$21.92	\$19.17	\$15.99	\$15.11	\$40.25	\$26.29	\$24.32	\$20.62	\$17.28	\$16.52
2NR03A	HP 1GB RAM Disk Memory Kit	\$247.37	\$227.00	8.2%	\$10.68	\$6.71	\$6.24	\$5.45	\$4.55	\$4.30	\$11.45	\$7.48	\$6.92	\$5.87	\$4.91	\$4.70
2NR12A	HP Removable Hard Drive Enclosure	\$744.59	\$684.00	8.1%	\$32.19	\$20.23	\$18.79	\$16.43	\$13.71	\$12.95	\$34.50	\$22.53	\$20.85	\$17.67	\$14.81	\$14.16
5EL03A	HP TAA Version Secure Hard Disk Drive	\$616.82	\$566.00	8.2%	\$26.64	\$16.74	\$15.55	\$13.60	\$11.34	\$10.71	\$28.55	\$18.64	\$17.25	\$14.63	\$12.25	\$11.72
B5L28A	HP Internal USB Port Kit (Includes USB Module, 4 Cables, 3 Plastic Adap	\$50.42	\$46.00	8.8%	\$2.16	\$1.36	\$1.26	\$1.10	\$0.92	\$0.87	\$2.32	\$1.52	\$1.40	\$1.19	\$1.00	\$0.95
B5L29A	HP 500GB Internal Hard Disk Drive	\$616.82	\$566.00	8.2%	\$26.64	\$16.74	\$15.55	\$13.60	\$11.34	\$10.71	\$28.55	\$18.64	\$17.25	\$14.63	\$12.25	\$11.72
G6W84A	HP 1GB 90-pin DDR3 DIMM Memory Module	\$247.37	\$227.00	8.2%	\$10.68	\$6.71	\$6.24	\$5.45	\$4.55	\$4.30	\$11.45	\$7.48	\$6.92	\$5.87	\$4.91	\$4.70
LOH17A	HP 550-Sheet Tray	\$309.52	\$284.00	8.2%	\$13.37	\$8.40	\$7.80	\$6.82	\$5.69	\$5.38	\$14.32	\$9.35	\$8.66	\$7.34	\$6.15	\$5.88
LOH18A	HP 2,100-Sheet Feeder	\$1,117.51	\$1,026.00	8.2%	\$48.28	\$30.35	\$28.18	\$24.64	\$20.56	\$19.42	\$51.75	\$33.80	\$31.27	\$26.51	\$22.21	\$21.24
LOH19A	HP Printer Stand	\$535.51	\$492.00	8.1%	\$23.15	\$14.55	\$13.52	\$11.82	\$9.86	\$9.31	\$24.82	\$16.21	\$15.00	\$12.71	\$10.65	\$10.18
LOH20A	HP Stapler/Stacker/Mailbox	\$1,241.81	\$1,140.00	8.2%	\$53.65	\$33.72	\$31.32	\$27.38	\$22.85	\$21.58	\$57.50	\$37.55	\$34.75	\$29.46	\$24.68	\$23.60



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						% OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
LOH21A	HP Envelope Feeder	\$309.52	\$284.00	8.2%	\$13.37	\$8.40	\$7.80	\$6.82	\$5.69	\$5.38	\$14.32	\$9.35	\$8.66	\$7.34	\$6.15	\$5.88
LOH22A	HP Extension Tray Cover	\$11.19	\$10.00	10.6%	\$0.47	\$0.30	\$0.27	\$0.24	\$0.20	\$0.19	\$0.50	\$0.33	\$0.30	\$0.26	\$0.22	\$0.21
7PS86A#BGJ	HP LaserJet Enterprise SFP M612dn	\$2,298.72	\$2,111.00	8.2%	\$99.34	\$62.44	\$57.99	\$50.71	\$42.30	\$39.96	\$106.48	\$69.54	\$64.34	\$54.55	\$45.70	\$43.70
7PS87A#BGJ	HP LaserJet Enterprise SFP M612x	\$2,745.94	\$2,522.00	8.2%	\$118.69	\$74.60	\$69.28	\$60.58	\$50.54	\$47.74	\$127.21	\$83.07	\$76.87	\$65.17	\$54.60	\$52.21
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
2MU47A	HP Accessibility Assistant	\$868.90	\$798.00	8.2%	\$37.55	\$23.60	\$21.92	\$19.17	\$15.99	\$15.11	\$40.25	\$26.29	\$24.32	\$20.62	\$17.28	\$16.52
2NR03A	HP 1GB RAM Disk Memory Kit	\$247.37	\$227.00	8.2%	\$10.68	\$6.71	\$6.24	\$5.45	\$4.55	\$4.30	\$11.45	\$7.48	\$6.92	\$5.87	\$4.91	\$4.70
2NR12A	HP Removable Hard Drive Enclosure	\$744.59	\$684.00	8.1%	\$32.19	\$20.23	\$18.79	\$16.43	\$13.71	\$12.95	\$34.50	\$22.53	\$20.85	\$17.67	\$14.81	\$14.16
5EL03A	HP TAA Version Secure Hard Disk Drive	\$616.82	\$566.00	8.2%	\$26.64	\$16.74	\$15.55	\$13.60	\$11.34	\$10.71	\$28.55	\$18.64	\$17.25	\$14.63	\$12.25	\$11.72
B5L28A	HP Internal USB Port Kit (Includes USB Module, 4 Cables, 3 Plastic Adap	\$50.42	\$46.00	8.8%	\$2.16	\$1.36	\$1.26	\$1.10	\$0.92	\$0.87	\$2.32	\$1.52	\$1.40	\$1.19	\$1.00	\$0.95
B5L29A	HP 500GB Internal Hard Disk Drive	\$616.82	\$566.00	8.2%	\$26.64	\$16.74	\$15.55	\$13.60	\$11.34	\$10.71	\$28.55	\$18.64	\$17.25	\$14.63	\$12.25	\$11.72
G6W84A	HP 1GB 90-pin DDR3 DIMM Memory Module	\$247.37	\$227.00	8.2%	\$10.68	\$6.71	\$6.24	\$5.45	\$4.55	\$4.30	\$11.45	\$7.48	\$6.92	\$5.87	\$4.91	\$4.70
LOH17A	HP 550-Sheet Tray	\$309.52	\$284.00	8.2%	\$13.37	\$8.40	\$7.80	\$6.82	\$5.69	\$5.38	\$14.32	\$9.35	\$8.66	\$7.34	\$6.15	\$5.88
LOH18A	HP 2,100-Sheet Feeder	\$1,117.51	\$1,026.00	8.2%	\$48.28	\$30.35	\$28.18	\$24.64	\$20.56	\$19.42	\$51.75	\$33.80	\$31.27	\$26.51	\$22.21	\$21.24
LOH19A	HP Printer Stand	\$535.51	\$492.00	8.1%	\$23.15	\$14.55	\$13.52	\$11.82	\$9.86	\$9.31	\$24.82	\$16.21	\$15.00	\$12.71	\$10.65	\$10.18
LOH20A	HP Stapler/Stacker/Mailbox	\$1,241.81	\$1,140.00	8.2%	\$53.65	\$33.72	\$31.32	\$27.38	\$22.85	\$21.58	\$57.50	\$37.55	\$34.75	\$29.46	\$24.68	\$23.60
LOH21A	HP Envelope Feeder	\$309.52	\$284.00	8.2%	\$13.37	\$8.40	\$7.80	\$6.82	\$5.69	\$5.38	\$14.32	\$9.35	\$8.66	\$7.34	\$6.15	\$5.88
LOH22A	HP Extension Tray Cover	\$11.19	\$10.00	10.6%	\$0.47	\$0.30	\$0.27	\$0.24	\$0.20	\$0.19	\$0.50	\$0.33	\$0.30	\$0.26	\$0.22	\$0.21
CF235A#BGJ	HP LASERJET ENTERPRISE 700 M712n (40PPM 11X17 capable)	\$2,426.50	\$2,240.00	7.7%	\$105.41	\$66.26	\$61.53	\$53.80	\$44.89	\$42.40	\$112.99	\$73.79	\$68.28	\$57.88	\$48.50	\$46.37
CF236A#BGJ	HP LASERJET ENTERPRISE 700 M712dn (40PPM 11X17 capable)	\$2,809.83	\$2,594.00	7.7%	\$122.07	\$76.73	\$71.26	\$62.31	\$51.98	\$49.10	\$130.84	\$85.45	\$79.07	\$67.03	\$56.16	\$53.70
CF238A#BGJ	HP LASERJET ENTERPRISE 700 M712xh (40PPM 11X17 capable)	\$3,640.39	\$3,360.00	7.7%	\$158.12	\$99.39	\$92.30	\$80.71	\$67.33	\$63.60	\$169.48	\$110.68	\$102.41	\$86.82	\$72.74	\$69.55
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
CF239A	HP LaserJet 500-sheet Feeder and Tray	\$431.40	\$413.00	4.3%	\$19.44	\$12.22	\$11.35	\$9.92	\$8.28	\$7.82	\$20.83	\$13.60	\$12.59	\$10.67	\$8.94	\$8.55
CF240A	HP LaserJet Duplex Printing Assembly	\$468.49	\$449.00	4.2%	\$21.13	\$13.28	\$12.33	\$10.78	\$9.00	\$8.50	\$22.65	\$14.79	\$13.69	\$11.60	\$9.72	\$9.29
CF242A	HP LaserJet 3x500-sheet Feeder and Stand	\$1,605.71	\$1,537.00	4.3%	\$72.33	\$45.46	\$42.22	\$36.92	\$30.80	\$29.10	\$77.53	\$50.63	\$46.85	\$39.72	\$33.28	\$31.82
CF243A	HP LaserJet 1x500-sheet Feeder with Cabinet and Stand	\$740.43	\$709.00	4.2%	\$33.37	\$20.97	\$19.48	\$17.03	\$14.21	\$13.42	\$35.76	\$23.35	\$21.61	\$18.32	\$15.35	\$14.68
CF245A	HP LaserJet 3500-sheet High-capacity Input Tray Feeder and Stand	\$2,100.15	\$2,011.00	4.2%	\$94.64	\$59.49	\$55.24	\$48.30	\$40.30	\$38.07	\$101.43	\$66.24	\$61.30	\$51.96	\$43.54	\$41.63
CZ244A#BGJ	HP LASERJET ENTERPRISE M806dn	\$4,343.17	\$4,009.00	7.7%	\$188.66	\$118.59	\$110.13	\$96.30	\$80.34	\$75.89	\$202.21	\$132.06	\$122.19	\$103.59	\$86.79	\$82.99
CZ245A#BGJ	HP LASERJET ENTERPRISE M806x+	\$6,898.72	\$6,368.00	7.7%	\$299.68	\$188.37	\$174.93	\$152.96	\$127.61	\$120.55	\$321.20	\$209.76	\$194.10	\$164.55	\$137.87	\$131.82
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
TOF54A	HP LaserJet 1500-sheet High-capacity Input Tray	\$2,307.00	\$2,221.00	3.7%	\$104.52	\$65.70	\$61.01	\$53.35	\$44.51	\$42.04	\$112.03	\$73.16	\$67.70	\$57.39	\$48.08	\$45.97
C3F79A	HP LaserJet 3500-sheet High-capacity Input Tray	\$1,976.54	\$1,843.00	6.8%	\$86.73	\$54.52	\$50.63	\$44.27	\$36.93	\$34.89	\$92.96	\$60.71	\$56.17	\$47.62	\$39.90	\$38.15
TOF27A	HP LaserJet 500-sheet Output Catch Tray	\$493.21	\$460.00	6.7%	\$21.65	\$13.61	\$12.64	\$11.05	\$9.22	\$8.71	\$23.20	\$15.15	\$14.02	\$11.89	\$9.96	\$9.52
1PV86A#BGJ	HP LaserJet Enterprise M507n (45 ppm) (512 MB) (1.2 GHz) (8.5" x 14"	\$829.28	\$790.00	4.7%	\$37.18	\$23.37	\$21.70	\$18.98	\$15.83	\$14.95	\$39.85	\$26.02	\$24.08	\$20.41	\$17.10	\$16.35
1PV87A#BGJ	HP LaserJet Enterprise M507dn (45 ppm) (512 MB) (1.2 GHz) (1200 x 1	\$957.06	\$911.00	4.8%	\$42.87	\$26.95	\$25.03	\$21.88	\$18.26	\$17.25	\$45.95	\$30.01	\$27.77	\$23.54	\$19.72	\$18.86
1PV88A#BGJ	HP LaserJet Enterprise M507x (45 ppm) (512 MB) (1.2 GHz) (8.5" x 14"	\$1,212.61	\$1,155.00	4.8%	\$54.35	\$34.16	\$31.73	\$27.74	\$23.15	\$21.86	\$58.26	\$38.05	\$35.20	\$29.85	\$25.01	\$23.91
W1A52A#BGJ	HP LaserJet Pro M404n Mono Laser Printer (40 ppm) (256 MB) (1200 d	\$343.72	\$327.00	4.9%	\$15.39	\$9.67	\$8.98	\$7.85	\$6.55	\$6.19	\$16.49	\$10.77	\$9.97	\$8.45	\$7.08	\$6.77
W1A53A#BGJ	HP LaserJet Pro M404dn Mono Laser Printer (40 ppm) (256 MB) (1200 d	\$382.06	\$364.00	4.7%	\$17.13	\$10.77	\$10.00	\$8.74	\$7.29	\$6.89	\$18.36	\$11.99	\$11.09	\$9.41	\$7.88	\$7.53
W1A56A#BGJ	HP LaserJet Pro M404dw Mono Laser Printer (40 ppm) (256 MB) (1200 d	\$445.94	\$425.00	4.7%	\$20.00	\$12.57	\$11.67	\$10.21	\$8.52	\$8.05	\$21.44	\$14.00	\$12.95	\$10.98	\$9.20	\$8.80
INSTALLATION1	Professional Installation	N/A	\$140.00	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
DESIGNJETS																
G6H51B#B1K	HP DesignJet HD Pro 42" Scanner	\$19,495.00	\$17,995.00	7.7%	\$846.84	\$532.29	\$494.32	\$432.24	\$360.62	\$340.65	\$907.67	\$592.76	\$548.49	\$464.99	\$389.59	\$372.50
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U4TP6E	Next Business Day Onsite with DMR: 2 years	\$739.00	\$735.00	0.5%	\$34.59	\$21.74	\$20.19	\$17.65	\$14.73	\$13.91	\$37.07	\$24.21	\$22.40	\$18.99	\$15.91	\$15.21
U4P55E	Next Business Day Onsite with DMR: 3 years	\$1,419.00	\$1,390.00	2.0%	\$65.41	\$41.12	\$38.18	\$33.39	\$27.86	\$26.31	\$70.11	\$45.79	\$42.37	\$35.92	\$30.09	\$28.77
U5AC0E	Next Business Day Onsite with DMR: 4 years	\$2,069.00	\$2,027.00	2.0%	\$95.39	\$59.96	\$55.68	\$48.69	\$40.62	\$38.37	\$102.24	\$66.77	\$61.78	\$52.38	\$43.88	\$41.96
U4P56E	Next Business Day Onsite with DMR: 5 years	\$2,689.00	\$2,635.00	2.0%	\$124.00	\$77.94	\$72.38	\$63.29	\$52.81	\$49.88	\$132.91	\$86.80	\$80.31	\$68.09	\$57.05	\$54.54
2QX51A#B1K	HP DesignJet HD Pro 44-in MFP	\$26,540.00	\$24,621.00	7.2%	\$1,158.66	\$728.29	\$676.34	\$591.40	\$493.40	\$466.08	\$1,241.88	\$811.02	\$750.45	\$636.21	\$533.04	\$509.65
G6H50B#B1K	HP DesignJet SD Pro Scanner - TAA Compliant	\$12,495.00	\$11,534.00	7.7%	\$542.79	\$341.18	\$316.84	\$277.05	\$231.14	\$218.34	\$581.77	\$379.93	\$351.56	\$298.04	\$249.71	\$238.75
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U7UM8E	Next Business Day Onsite with DMR: 2 years	\$929.00	\$910.00	2.0%	\$42.82	\$26.92	\$25.00	\$21.86	\$18.24	\$17.23	\$45.90	\$29.98	\$27.74	\$23.51	\$19.70	\$18.84
U7UM9E	Next Business Day Onsite with DMR: 3 years	\$1,769.00	\$1,733.00	2.0%	\$81.55	\$51.26	\$47.61	\$41.63	\$34.73	\$32.81	\$87.41	\$57.09	\$52.82	\$44.78	\$37.52	\$35.87
U7UN0E	Next Business Day Onsite with DMR: 4 years	\$2,619.00	\$2,566.00	2.0%	\$120.76	\$75.90	\$70.49	\$61.64	\$51.42	\$48.57	\$129.43	\$84.52	\$78.21	\$66.31	\$55.55	\$53.12
U7UN1E	Next Business Day Onsite with DMR: 5 years	\$3,359.00	\$3,291.00	2.0%	\$154.87	\$97.35	\$90.40	\$79.05	\$65.95	\$62.30	\$166.00	\$108.41	\$100.31	\$85.04	\$71.25	\$68.12
1GY94A#B1K	HP DesignJet SD Pro 44-in MFP	\$18,995.00	\$17,622.00	7.2%	\$829.29	\$521.26	\$484.08	\$423.28	\$353.14	\$333.58	\$888.85	\$580.47	\$537.12	\$455.35	\$381.52	\$364.78
U7UM8E	Next Business Day Onsite with DMR: 2 years	\$929.00	\$910.00	2.0%	\$42.82	\$26.92	\$25.00	\$21.86	\$18.24	\$17.23	\$45.90	\$29.98	\$27.74	\$23.51	\$19.70	\$18.84
U7UM9E	Next Business Day Onsite with DMR: 3 years	\$1,769.00	\$1,733.00	2.0%	\$81.55	\$51.26	\$47.61	\$41.63	\$34.73	\$32.81	\$87.41	\$57.09	\$52.82	\$44.78	\$37.52	\$35.87
U7UN0E	Next Business Day Onsite with DMR: 4 years	\$2,619.00	\$2,566.00	2.0%	\$120.76	\$75.90	\$70.49	\$61.64	\$51.42	\$48.57	\$129.43	\$84.52	\$78.21	\$66.31	\$55.55	\$53.12
U7UN1E	Next Business Day Onsite with DMR: 5 years	\$3,359.00	\$3,291.00	2.0%	\$154.87	\$97.35	\$90.40	\$79.05	\$65.95	\$62.30	\$166.00	\$108.41	\$100.31	\$85.04	\$71.25	\$68.12
CQ891C#B1K	HP DesignJet T120 24" ePrinter	\$1,201.00	\$1,102.00	8.2%	\$51.86	\$32.60	\$30.27	\$26.47	\$22.08	\$20.86	\$55.58	\$36.30	\$33.59	\$28.48	\$23.86	\$22.81
UC744E	Installation with Network Setup Service	\$369.00	\$362.00	1.9%	\$17.04	\$10.71	\$9.94	\$8.70	\$7.25	\$6.85	\$18.26	\$11.92	\$11.03	\$9.35	\$7.84	\$7.49
U1V94E	Next Business Day Onsite: 2 years	\$79.00	\$77.00	2.5%	\$3.62	\$2.28	\$2.12	\$1.85	\$1.54	\$1.46	\$3.88	\$2.54	\$2.35	\$1.99	\$1.67	\$1.59
U1V95E	Next Business Day Onsite: 3 years	\$149.00	\$146.00	2.0%	\$6.87	\$4.32	\$4.01	\$3.51	\$2.93	\$2.76	\$7.36	\$4.81	\$4.45	\$3.77	\$3.16	\$3.02
U1W26E	Next Business Day Onsite: 4 years	\$219.00	\$215.00	1.8%	\$10.12	\$6.36	\$5.91	\$5.16	\$4.31	\$4.07	\$10.84	\$7.08	\$6.55	\$5.56	\$4.65	\$4.45
U1W27E	Next Business Day Onsite: 5 years	\$289.00	\$283.00	2.1%	\$13.32	\$8.37	\$7.77	\$6.80	\$5.67	\$5.36	\$14.27	\$9.32	\$8.63	\$7.31	\$6.13	\$5.86



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						% OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
5ZY57A#B1K	DESIGNJET T125 24IN PRINTER PLOT	\$1,201.00	\$1,103.00	8.2%	\$51.91	\$32.63	\$30.30	\$26.49	\$22.10	\$20.88	\$55.64	\$36.33	\$33.62	\$28.50	\$23.88	\$22.83
UC744E	Installation with Network Setup Service	\$369.00	\$362.00	1.9%	\$17.04	\$10.71	\$9.94	\$8.70	\$7.25	\$6.85	\$18.26	\$11.92	\$11.03	\$9.35	\$7.84	\$7.49
U1V94E	Next Business Day Onsite: 2 years	\$79.00	\$77.00	2.5%	\$3.62	\$2.28	\$2.12	\$1.85	\$1.54	\$1.46	\$3.88	\$2.54	\$2.35	\$1.99	\$1.67	\$1.59
U1V95E	Next Business Day Onsite: 3 years	\$149.00	\$146.00	2.0%	\$6.87	\$4.32	\$4.01	\$3.51	\$2.93	\$2.76	\$7.36	\$4.81	\$4.45	\$3.77	\$3.16	\$3.02
U1W26E	Next Business Day Onsite: 4 years	\$219.00	\$215.00	1.8%	\$10.12	\$6.36	\$5.91	\$5.16	\$4.31	\$4.07	\$10.84	\$7.08	\$6.55	\$5.56	\$4.65	\$4.45
U1W27E	Next Business Day Onsite: 5 years	\$289.00	\$283.00	2.1%	\$13.32	\$8.37	\$7.77	\$6.80	\$5.67	\$5.36	\$14.27	\$9.32	\$8.63	\$7.31	\$6.13	\$5.86
5ZY58A#B1K	DESIGNJET T130 24IN PRINTER PLOT	\$1,201.00	\$1,103.00	8.2%	\$51.91	\$32.63	\$30.30	\$26.49	\$22.10	\$20.88	\$55.64	\$36.33	\$33.62	\$28.50	\$23.88	\$22.83
UC744E	Installation with Network Setup Service	\$369.00	\$362.00	1.9%	\$17.04	\$10.71	\$9.94	\$8.70	\$7.25	\$6.85	\$18.26	\$11.92	\$11.03	\$9.35	\$7.84	\$7.49
U1V94E	Next Business Day Onsite: 2 years	\$79.00	\$77.00	2.5%	\$3.62	\$2.28	\$2.12	\$1.85	\$1.54	\$1.46	\$3.88	\$2.54	\$2.35	\$1.99	\$1.67	\$1.59
U1V95E	Next Business Day Onsite: 3 years	\$149.00	\$146.00	2.0%	\$6.87	\$4.32	\$4.01	\$3.51	\$2.93	\$2.76	\$7.36	\$4.81	\$4.45	\$3.77	\$3.16	\$3.02
U1W26E	Next Business Day Onsite: 4 years	\$219.00	\$215.00	1.8%	\$10.12	\$6.36	\$5.91	\$5.16	\$4.31	\$4.07	\$10.84	\$7.08	\$6.55	\$5.56	\$4.65	\$4.45
U1W27E	Next Business Day Onsite: 5 years	\$289.00	\$283.00	2.1%	\$13.32	\$8.37	\$7.77	\$6.80	\$5.67	\$5.36	\$14.27	\$9.32	\$8.63	\$7.31	\$6.13	\$5.86
5ZY59A#B1K	HP DesignJet T525 24" Printer	\$2,105.00	\$1,932.00	8.2%	\$90.92	\$57.15	\$53.07	\$46.41	\$38.72	\$36.57	\$97.45	\$63.64	\$58.89	\$49.92	\$41.83	\$39.99
UC744E	Installation with Network Setup Service	\$369.00	\$362.00	1.9%	\$17.04	\$10.71	\$9.94	\$8.70	\$7.25	\$6.85	\$18.26	\$11.92	\$11.03	\$9.35	\$7.84	\$7.49
U1W22E	Next Business Day Onsite: 2 years	\$95.00	\$93.00	2.1%	\$4.38	\$2.75	\$2.55	\$2.23	\$1.86	\$1.76	\$4.69	\$3.06	\$2.83	\$2.40	\$2.01	\$1.93
U1W23E	Next Business Day Onsite: 3 years	\$179.00	\$175.00	2.2%	\$8.24	\$5.18	\$4.81	\$4.20	\$3.51	\$3.31	\$8.83	\$5.76	\$5.33	\$4.52	\$3.79	\$3.62
U1W24E	Next Business Day Onsite: 4 years	\$259.00	\$254.00	1.9%	\$11.95	\$7.51	\$6.98	\$6.10	\$5.09	\$4.81	\$12.81	\$8.37	\$7.74	\$6.56	\$5.50	\$5.26
U1W25E	Next Business Day Onsite: 5 years	\$339.00	\$332.00	2.1%	\$15.62	\$9.82	\$9.12	\$7.97	\$6.65	\$6.28	\$16.75	\$10.94	\$10.12	\$8.58	\$7.19	\$6.87
5ZY61A#B1K	HP DesignJet T525 36" Printer	\$2,995.00	\$2,749.00	8.2%	\$129.37	\$81.32	\$75.52	\$66.03	\$55.09	\$52.04	\$138.66	\$90.55	\$83.79	\$71.03	\$59.52	\$56.90
UC744E	Installation with Network Setup Service	\$369.00	\$362.00	1.9%	\$17.04	\$10.71	\$9.94	\$8.70	\$7.25	\$6.85	\$18.26	\$11.92	\$11.03	\$9.35	\$7.84	\$7.49
U6T82E	Next Business Day Onsite: 2 years	\$109.00	\$107.00	1.8%	\$5.04	\$3.17	\$2.94	\$2.57	\$2.14	\$2.03	\$5.40	\$3.52	\$3.26	\$2.76	\$2.32	\$2.21
U6T83E	Next Business Day Onsite: 3 years	\$209.00	\$205.00	1.9%	\$9.65	\$6.06	\$5.63	\$4.92	\$4.11	\$3.88	\$10.34	\$6.75	\$6.25	\$5.30	\$4.44	\$4.24
U6T85E	Next Business Day Onsite: 4 years	\$299.00	\$293.00	2.0%	\$13.79	\$8.67	\$8.05	\$7.04	\$5.87	\$5.55	\$14.78	\$9.65	\$8.93	\$7.57	\$6.34	\$6.07
U6T86E	Next Business Day Onsite: 5 years	\$389.00	\$381.00	2.1%	\$17.93	\$11.27	\$10.47	\$9.15	\$7.64	\$7.21	\$19.22	\$12.55	\$11.61	\$9.85	\$8.25	\$7.89
5ZY60A#B1K	DESIGNJET T530 24IN PRINTER PLOT	\$2,105.00	\$1,933.00	8.2%	\$90.97	\$57.18	\$53.10	\$46.43	\$38.74	\$36.59	\$97.50	\$63.67	\$58.92	\$49.95	\$41.85	\$40.01
UC744E	Installation with Network Setup Service	\$369.00	\$362.00	1.9%	\$17.04	\$10.71	\$9.94	\$8.70	\$7.25	\$6.85	\$18.26	\$11.92	\$11.03	\$9.35	\$7.84	\$7.49
U1W22E	Next Business Day Onsite: 2 years	\$95.00	\$93.00	2.1%	\$4.38	\$2.75	\$2.55	\$2.23	\$1.86	\$1.76	\$4.69	\$3.06	\$2.83	\$2.40	\$2.01	\$1.93
U1W23E	Next Business Day Onsite: 3 years	\$179.00	\$175.00	2.2%	\$8.24	\$5.18	\$4.81	\$4.20	\$3.51	\$3.31	\$8.83	\$5.76	\$5.33	\$4.52	\$3.79	\$3.62
U1W24E	Next Business Day Onsite: 4 years	\$259.00	\$254.00	1.9%	\$11.95	\$7.51	\$6.98	\$6.10	\$5.09	\$4.81	\$12.81	\$8.37	\$7.74	\$6.56	\$5.50	\$5.26
U1W25E	Next Business Day Onsite: 5 years	\$339.00	\$332.00	2.1%	\$15.62	\$9.82	\$9.12	\$7.97	\$6.65	\$6.28	\$16.75	\$10.94	\$10.12	\$8.58	\$7.19	\$6.87
5ZY62A#B1K	DESIGNJET T530 36IN PRINTER PLOT	\$2,995.00	\$2,751.00	8.1%	\$129.46	\$81.37	\$75.57	\$66.08	\$55.13	\$52.08	\$138.76	\$90.62	\$83.85	\$71.09	\$59.56	\$56.95
UC744E	Installation with Network Setup Service	\$369.00	\$362.00	1.9%	\$17.04	\$10.71	\$9.94	\$8.70	\$7.25	\$6.85	\$18.26	\$11.92	\$11.03	\$9.35	\$7.84	\$7.49
U6T82E	Next Business Day Onsite: 2 years	\$109.00	\$107.00	1.8%	\$5.04	\$3.17	\$2.94	\$2.57	\$2.14	\$2.03	\$5.40	\$3.52	\$3.26	\$2.76	\$2.32	\$2.21
U6T83E	Next Business Day Onsite: 3 years	\$209.00	\$205.00	1.9%	\$9.65	\$6.06	\$5.63	\$4.92	\$4.11	\$3.88	\$10.34	\$6.75	\$6.25	\$5.30	\$4.44	\$4.24
U6T85E	Next Business Day Onsite: 4 years	\$299.00	\$293.00	2.0%	\$13.79	\$8.67	\$8.05	\$7.04	\$5.87	\$5.55	\$14.78	\$9.65	\$8.93	\$7.57	\$6.34	\$6.07
U6T86E	Next Business Day Onsite: 5 years	\$389.00	\$381.00	2.1%	\$17.93	\$11.27	\$10.47	\$9.15	\$7.64	\$7.21	\$19.22	\$12.55	\$11.61	\$9.85	\$8.25	\$7.89
F9A29A#B1K	HP DesignJet T730 36" Printer	\$3,595.00	\$3,318.00	7.7%	\$156.15	\$98.15	\$91.15	\$79.70	\$66.49	\$62.81	\$167.36	\$109.29	\$101.13	\$85.74	\$71.83	\$68.68
UC744E	Installation with Network Setup Service	\$369.00	\$362.00	1.9%	\$17.04	\$10.71	\$9.94	\$8.70	\$7.25	\$6.85	\$18.26	\$11.92	\$11.03	\$9.35	\$7.84	\$7.49
U8TY5E	Next Business Day Onsite: 2 years	\$379.00	\$377.00	0.5%	\$17.74	\$11.15	\$10.36	\$9.06	\$7.56	\$7.14	\$19.02	\$12.42	\$11.49	\$9.74	\$8.16	\$7.80
U8PH0E	Next Business Day Onsite: 3 years	\$599.00	\$587.00	2.0%	\$27.62	\$17.36	\$16.12	\$14.10	\$11.76	\$11.11	\$29.61	\$19.34	\$17.89	\$15.17	\$12.71	\$12.15
U8TY6E	Next Business Day Onsite: 4 years	\$849.00	\$832.00	2.0%	\$39.15	\$24.61	\$22.86	\$19.98	\$16.67	\$15.75	\$41.97	\$27.41	\$25.36	\$21.50	\$18.01	\$17.22
U8PH1E	Next Business Day Onsite: 5 years	\$1,099.00	\$1,077.00	2.0%	\$50.68	\$31.86	\$29.59	\$25.87	\$21.58	\$20.39	\$54.32	\$35.48	\$32.83	\$27.83	\$23.32	\$22.29
F9A28A#B1K	HP DesignJet T830 24-in Color Inkjet MFP	\$3,245.00	\$3,010.00	7.2%	\$141.65	\$89.04	\$82.68	\$72.30	\$60.32	\$56.98	\$151.82	\$99.15	\$91.74	\$77.78	\$65.17	\$62.31
UC744E	Installation with Network Setup Service	\$369.00	\$362.00	1.9%	\$17.04	\$10.71	\$9.94	\$8.70	\$7.25	\$6.85	\$18.26	\$11.92	\$11.03	\$9.35	\$7.84	\$7.49
U8PH5PE	Post Warranty Next Business Day Onsite: 1 years	\$499.00	\$496.00	0.6%	\$23.34	\$14.67	\$13.63	\$11.70	\$9.94	\$9.39	\$25.02	\$16.34	\$15.12	\$12.82	\$10.74	\$10.27
U8TY8E	Next Business Day Onsite: 2 years	\$499.00	\$489.00	2.0%	\$23.01	\$14.46	\$13.43	\$11.75	\$9.80	\$9.26	\$24.67	\$16.11	\$14.90	\$12.64	\$10.59	\$10.12
U8TZ0PE	Post Warranty Next Business Day Onsite: 2 years	\$1,139.00	\$1,133.00	0.5%	\$53.32	\$33.51	\$31.12	\$27.21	\$22.71	\$21.45	\$57.15	\$37.32	\$34.53	\$29.28	\$24.53	\$23.45
U9RSS5E	Next Business Day Onsite: 3 years	\$539.00	\$528.00	2.0%	\$24.85	\$15.62	\$14.50	\$12.68	\$10.58	\$10.00	\$26.63	\$17.39	\$16.09	\$13.64	\$11.43	\$10.93
U8ZP4E	HP Maintenance Kit Replacement Care Pack	\$759.00	\$755.00	0.5%	\$35.53	\$22.33	\$20.74	\$18.14	\$15.13	\$14.29	\$38.08	\$24.87	\$23.01	\$19.51	\$16.35	\$15.63
U9RS6E	Next Business Day Onsite: 5 years	\$989.00	\$969.00	2.0%	\$45.60	\$28.66	\$26.62	\$23.28	\$19.42	\$18.34	\$48.88	\$31.92	\$29.54	\$25.04	\$20.98	\$20.06
F9A30A#B1K	HP DesignJet T830 36" Multifunction Printer	\$7,195.00	\$6,642.00	7.7%	\$312.57	\$196.47	\$182.46	\$159.54	\$133.11	\$125.73	\$335.02	\$218.79	\$202.45	\$171.63	\$143.80	\$137.49
UC744E	Installation with Network Setup Service	\$369.00	\$362.00	1.9%	\$17.04	\$10.71	\$9.94	\$8.70	\$7.25	\$6.85	\$18.26	\$11.92	\$11.03	\$9.35	\$7.84	\$7.49
U8TY8E	Next Business Day Onsite: 2 years	\$499.00	\$489.00	2.0%	\$23.01	\$14.46	\$13.43	\$11.75	\$9.80	\$9.26	\$24.67	\$16.11	\$14.90	\$12.64	\$10.59	\$10.12
U8PH3E	Next Business Day Onsite: 3 years	\$1,099.00	\$1,077.00	2.0%	\$50.68	\$31.86	\$29.59	\$25.87	\$21.58	\$20.39	\$54.32	\$35.48	\$32.83	\$27.83	\$23.32	\$22.29
U8TY9E	Next Business Day Onsite: 4 years	\$1,499.00	\$1,469.00	2.0%	\$69.13	\$43.45	\$40.35	\$35.29	\$29.44	\$27.81	\$74.10	\$48.39	\$44.78	\$37.96	\$31.80	\$30.41
U8PH4E	Next Business Day Onsite: 5 years	\$1,749.00	\$1,714.00	2.0%	\$80.66	\$50.70	\$47.08	\$41.17	\$34.35	\$32.45	\$86.45	\$56.46	\$52.24	\$44.29	\$37.11	\$35.48
L2Y21A#B1K	HP DesignJet T930 36" Printer	\$5,395.00	\$4,980.00	7.7%	\$234.36	\$147.31	\$136.80	\$119.62	\$99.80	\$94.27	\$251.19	\$164.04	\$151.79	\$128.68	\$107.82	\$103.09
L2Y22A#B1K	HP DesignJet T930 36" PostScript Printer	\$6,145.00	\$5,672.00	7.7%	\$266.92	\$167.78	\$155.81	\$136.24	\$113.67	\$107.37	\$286.10	\$186.84	\$172.88	\$146.56	\$122.80	\$117.41
L2Y22B#BCB	HP DesignJet T930 36" PostScript Printer with Encrypted HDD	\$7,195.00	\$6,642.00	7.7%	\$312.57	\$196.47	\$182.46	\$159.54	\$133.11	\$125.73	\$335.02	\$218.79	\$202.45	\$171.63	\$143.80	\$137.49
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U8T21E	Next Business Day Onsite with DMR: 2 years	\$509.00	\$499.00	2.0%	\$23.48	\$14.76	\$13.71	\$11.99	\$10.00	\$9.45	\$25.17	\$16.44	\$15.21	\$12.89	\$10.80	\$10.33
U8PM5E	Next Business Day Onsite with DMR: 3 years	\$979.00	\$959.00	2.0%	\$45.13	\$28.37	\$26.34	\$23.04	\$19.22	\$18.15	\$48.37	\$31.59	\$29.23	\$24.78	\$20.76	\$19.85
U8T22E	Next Business Day Onsite with DMR: 4 years	\$1,419.00	\$1,390.00	2.0%	\$65.41	\$41.12	\$38.18	\$33.39	\$27.86	\$26.31	\$70.11	\$45.79	\$42.37	\$35.92	\$30.09	\$28.77
U8PM6E	Next Business Day Onsite with DMR: 5 years	\$1,869.00	\$1,831.00	2.0%	\$86.17	\$54.16	\$50.30	\$43.98	\$36.69	\$34.66	\$92.36	\$60.31	\$55.81	\$47.31	\$39.64	\$37.90
L2Y24A#B1K	HP DesignJet T1530 36" PostScript Printer	\$8,395.00	\$7,749.00	7.7%	\$364.67	\$229.22	\$212.87	\$186.13	\$155.29	\$146.69	\$390.86	\$255.25	\$236.19	\$200.23	\$167.77	\$160.40

TOSHIBA

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						% OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U8UB3E	Next Business Day Onsite with DMR: 2 years	\$629.00	\$616.00	2.1%	\$28.99	\$18.22	\$16.92	\$14.80	\$12.34	\$11.66	\$31.07	\$20.29	\$18.78	\$15.92	\$13.34	\$12.75
U8PM8E	Next Business Day Onsite with DMR: 3 years	\$1,209.00	\$1,185.00	2.0%	\$55.77	\$35.05	\$32.55	\$28.46	\$23.75	\$22.43	\$59.77	\$39.03	\$36.12	\$30.62	\$25.66	\$24.53
U8UB4E	Next Business Day Onsite with DMR: 4 years	\$1,749.00	\$1,714.00	2.0%	\$80.66	\$50.70	\$47.08	\$41.17	\$34.35	\$32.45	\$86.45	\$56.46	\$52.24	\$44.29	\$37.11	\$35.48
U8PM9E	Next Business Day Onsite with DMR: 5 years	\$2,299.00	\$2,253.00	2.0%	\$106.03	\$66.64	\$61.89	\$54.12	\$45.15	\$42.65	\$113.64	\$74.21	\$68.67	\$58.22	\$48.78	\$46.64
3EK10A#B1K	DESIGNJET T1600 36-IN PRINTER PLOT	\$5,395.00	\$4,955.00	8.2%	\$233.18	\$146.57	\$136.11	\$119.02	\$99.30	\$93.80	\$249.93	\$163.22	\$151.03	\$128.04	\$107.28	\$102.57
3EK11A#B1K	HP DesignJet T1600 36-in PS Printer	\$6,145.00	\$5,643.00	8.2%	\$265.56	\$166.92	\$155.01	\$135.54	\$113.09	\$106.82	\$284.63	\$185.88	\$172.00	\$145.82	\$122.17	\$116.81
3EK13A#B1K	HP DesignJet T1600dr 36-in PS Printer	\$8,395.00	\$7,710.00	8.2%	\$362.83	\$228.06	\$211.79	\$185.19	\$154.51	\$145.95	\$388.89	\$253.97	\$235.00	\$199.23	\$166.92	\$159.60
U8BPOE	HP 3y NBD+DMR DesignJet T1600 1roll HWS	\$909.00	\$895.00	1.5%	\$42.12	\$26.47	\$24.59	\$21.50	\$17.94	\$16.94	\$45.14	\$29.48	\$27.28	\$23.13	\$19.38	\$18.53
H4518E	HP Ntwk InstDsnjtHigh-endandMidrange Svc	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U1XV4E	PREVENTIVE MNT HW SUP SVCS	\$299.00	\$294.00	1.7%	\$13.84	\$8.70	\$8.08	\$7.06	\$5.89	\$5.57	\$14.83	\$9.68	\$8.96	\$7.60	\$6.37	\$6.09
U9JGOE	DE-AND RE-INSTALL SERVICE FOR SVCS DSGNJTS	\$1,600.00	\$1,568.00	2.0%	\$73.79	\$46.38	\$43.07	\$37.66	\$31.42	\$29.68	\$79.09	\$51.65	\$47.79	\$40.52	\$33.95	\$32.46
1VD87A#B1K	HP DesignJet T1700 PostScript Inkjet Large Format Printer	\$6,695.00	\$6,180.00	7.7%	\$290.83	\$182.80	\$169.76	\$148.44	\$123.85	\$116.99	\$311.72	\$203.57	\$188.37	\$159.69	\$133.80	\$127.93
1VD88A#B1K	HP DesignJet T1700dr PostScript Inkjet Large Format Printer	\$8,395.00	\$7,788.00	7.2%	\$366.50	\$230.37	\$213.94	\$187.07	\$156.07	\$147.43	\$392.83	\$256.54	\$237.38	\$201.24	\$168.61	\$161.21
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U9QS9E	Next Business Day Onsite with DMR: 3 years	\$629.00	\$616.00	2.1%	\$28.99	\$18.22	\$16.92	\$14.80	\$12.34	\$11.66	\$31.07	\$20.29	\$18.78	\$15.92	\$13.34	\$12.75
U9QTI1E	Next Business Day Onsite with DMR: 5 years	\$1,199.00	\$1,175.00	2.0%	\$55.30	\$34.76	\$32.28	\$28.22	\$23.55	\$22.24	\$59.27	\$38.70	\$35.81	\$30.36	\$25.44	\$24.32
W6B55A#B1K	HP DesignJet T1700 Inkjet Large Format Printer	\$5,395.00	\$5,005.00	7.2%	\$235.54	\$148.05	\$137.49	\$120.22	\$100.30	\$94.74	\$252.45	\$164.86	\$152.55	\$129.33	\$108.36	\$103.60
W6B56A#B1K	HP DesignJet T1700dr Inkjet Large Format Printer	\$7,245.00	\$6,721.00	7.2%	\$316.29	\$198.81	\$184.63	\$161.44	\$134.69	\$127.23	\$339.01	\$221.39	\$204.86	\$173.67	\$145.51	\$139.12
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U9QS8E	Next Business Day Onsite with DMR: 2 years	\$329.00	\$322.00	2.1%	\$15.15	\$9.52	\$8.85	\$7.73	\$6.45	\$6.10	\$16.24	\$10.61	\$9.81	\$8.32	\$6.97	\$6.67
U9QS9E	Next Business Day Onsite with DMR: 3 years	\$629.00	\$616.00	2.1%	\$28.99	\$18.22	\$16.92	\$14.80	\$12.34	\$11.66	\$31.07	\$20.29	\$18.78	\$15.92	\$13.34	\$12.75
U9QTOE	Next Business Day Onsite with DMR: 4 years	\$919.00	\$901.00	2.0%	\$42.40	\$26.65	\$24.75	\$21.64	\$18.06	\$17.06	\$45.45	\$29.68	\$27.46	\$23.28	\$19.51	\$18.65
U9QTI1E	Next Business Day Onsite with DMR: 5 years	\$1,199.00	\$1,175.00	2.0%	\$55.30	\$34.76	\$32.28	\$28.22	\$23.55	\$22.24	\$59.27	\$38.70	\$35.81	\$30.36	\$25.44	\$24.32
L2Y25A#B1K	HP DesignJet T2530 36" MFP	\$9,895.00	\$9,134.00	7.7%	\$429.85	\$270.18	\$250.91	\$219.40	\$183.05	\$172.91	\$460.72	\$300.87	\$278.40	\$236.02	\$197.75	\$189.07
L2Y26A#B1K	HP DesignJet T2530 36" PostScript MFP	\$10,995.00	\$10,149.00	7.7%	\$477.61	\$300.21	\$278.79	\$243.78	\$203.39	\$192.12	\$511.92	\$334.31	\$309.34	\$262.25	\$219.73	\$210.08
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U8UB1E	Next Business Day Onsite with DMR: 2 years	\$1,019.00	\$999.00	2.0%	\$47.01	\$29.55	\$27.44	\$24.00	\$20.02	\$18.91	\$50.39	\$32.91	\$30.45	\$25.81	\$21.63	\$20.68
U8PN1E	Next Business Day Onsite with DMR: 3 years	\$1,939.00	\$1,900.00	2.0%	\$89.41	\$56.20	\$52.19	\$45.64	\$38.08	\$35.97	\$95.84	\$62.59	\$57.91	\$49.10	\$41.14	\$39.33
U8UB2E	Next Business Day Onsite with DMR: 4 years	\$2,809.00	\$2,753.00	2.0%	\$129.56	\$81.43	\$75.62	\$66.13	\$55.17	\$52.11	\$138.86	\$90.68	\$83.91	\$71.14	\$59.60	\$56.99
U8PN2E	Next Business Day Onsite with DMR: 5 years	\$3,699.00	\$3,625.00	2.0%	\$170.59	\$107.23	\$99.58	\$87.07	\$72.65	\$68.62	\$182.85	\$119.41	\$110.49	\$93.67	\$78.48	\$75.04
3XB78A#B1K	DESIGNJET T2600 36-IN PS MFP PLOT PRINTER	\$10,195.00	\$9,363.00	8.2%	\$440.62	\$276.96	\$257.20	\$224.90	\$187.63	\$177.24	\$472.27	\$308.42	\$285.38	\$241.94	\$202.71	\$193.81
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U1XV4E	Preventive Mnt HW Sup Svcs	\$299.00	\$294.00	1.7%	\$13.84	\$8.70	\$8.08	\$7.06	\$5.89	\$5.57	\$14.83	\$9.68	\$8.96	\$7.60	\$6.37	\$6.09
UB9P6E	Next Business Day Onsite with DMR: 3 years	\$1,459.00	\$1,437.00	1.5%	\$67.63	\$42.51	\$39.47	\$34.52	\$28.80	\$27.20	\$72.48	\$47.33	\$43.80	\$37.13	\$31.11	\$29.75
UB9P7E	Next Business Day Onsite with DMR: 4 years	\$2,109.00	\$2,077.00	1.5%	\$97.74	\$61.44	\$57.06	\$49.89	\$41.62	\$39.32	\$104.76	\$68.42	\$63.31	\$53.67	\$44.97	\$42.99
UB9P8E	Next Business Day Onsite with DMR: 5 years	\$2,779.00	\$2,737.00	1.5%	\$128.80	\$80.96	\$75.19	\$65.74	\$54.85	\$51.81	\$138.05	\$90.16	\$83.42	\$70.72	\$59.26	\$56.66
3EK15B#BCB	DESIGNJET T2600DR 36IN PS MFP PLOT PRINTER	\$13,845.00	\$12,715.00	8.2%	\$598.37	\$376.11	\$349.28	\$305.41	\$254.81	\$240.69	\$641.34	\$418.83	\$387.55	\$328.56	\$275.28	\$263.20
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U1XV4E	Preventive Mnt HW Sup Svcs	\$299.00	\$294.00	1.7%	\$13.84	\$8.70	\$8.08	\$7.06	\$5.89	\$5.57	\$14.83	\$9.68	\$8.96	\$7.60	\$6.37	\$6.09
UB8U4E	Next Business Day Onsite with DMR: 3 years	\$1,749.00	\$1,723.00	1.5%	\$81.08	\$50.97	\$47.33	\$41.39	\$34.53	\$32.62	\$86.91	\$56.76	\$52.52	\$44.52	\$37.30	\$35.67
UB8U5E	Next Business Day Onsite with DMR: 4 years	\$2,529.00	\$2,491.00	1.5%	\$117.23	\$73.68	\$68.43	\$59.83	\$49.92	\$47.15	\$125.65	\$82.05	\$75.93	\$64.37	\$53.93	\$51.56
UB8U6E	Next Business Day Onsite with DMR: 5 years	\$3,329.00	\$3,279.00	1.5%	\$154.31	\$96.99	\$90.07	\$78.76	\$65.71	\$62.07	\$165.39	\$108.01	\$99.94	\$84.73	\$70.99	\$67.88
B9E24B#BH1	HP DesignJet T3500 36" Production MFP w/ Extended Warranty	\$17,195.00	\$15,872.00	7.7%	\$746.94	\$469.49	\$436.00	\$381.25	\$318.07	\$300.46	\$800.58	\$522.82	\$483.78	\$410.13	\$343.63	\$328.55
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U5AB6E	Next Business Day Onsite with DMR: 4 years	\$979.00	\$959.00	2.0%	\$45.13	\$28.37	\$26.34	\$23.04	\$19.22	\$18.15	\$48.37	\$31.59	\$29.23	\$24.78	\$20.76	\$19.85
U1ZY0E	Next Business Day Onsite with DMR: 5 years	\$1,939.00	\$1,900.00	2.0%	\$89.41	\$56.20	\$52.19	\$45.64	\$38.08	\$35.97	\$95.84	\$62.59	\$57.91	\$49.10	\$41.14	\$39.33
F2L46A#B1K	HP DesignJet T7200 42" Production Printer	\$12,644.00	\$11,671.00	7.7%	\$549.24	\$345.23	\$320.60	\$280.34	\$233.89	\$220.93	\$588.69	\$384.44	\$355.73	\$301.58	\$252.68	\$241.59
CQ745B	HP DesignJet PostScript PDF Upgrade Kit	\$1,700.00	\$1,569.00	7.7%	\$73.84	\$46.41	\$43.10	\$37.69	\$31.44	\$29.70	\$79.14	\$51.68	\$47.82	\$40.54	\$33.97	\$32.48
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U7TB0E	Next Business Day Onsite with DMR: 2 years	\$1,389.00	\$1,361.00	2.0%	\$64.05	\$40.26	\$37.39	\$32.69	\$27.27	\$25.76	\$68.65	\$44.83	\$41.48	\$35.17	\$29.47	\$28.17
U1ZY3E	Next Business Day Onsite with DMR: 3 years	\$2,649.00	\$2,596.00	2.0%	\$122.17	\$76.79	\$71.31	\$62.36	\$52.02	\$49.14	\$130.94	\$85.51	\$79.13	\$67.08	\$56.20	\$53.74
U5AB7E	Next Business Day Onsite with DMR: 4 years	\$3,879.00	\$3,801.00	2.0%	\$178.88	\$112.43	\$104.41	\$91.30	\$76.17	\$71.95	\$191.72	\$125				



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						% OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
U9YZ2E	Next Business Day Onsite with DMR: 4 years	\$1,469.00	\$1,439.00	2.0%	\$67.72	\$42.57	\$39.53	\$34.56	\$28.84	\$27.24	\$72.58	\$47.40	\$43.86	\$37.18	\$31.15	\$29.79
U9YZ3E	Next Business Day Onsite with DMR: 5 years	\$1,919.00	\$1,880.00	2.0%	\$88.47	\$55.61	\$51.64	\$45.16	\$37.68	\$35.59	\$94.83	\$61.93	\$57.30	\$48.58	\$40.70	\$38.92
T8W15A#B1K	HP DesignJet Z6 PS 24" Large Format Printer	\$3,245.00	\$3,010.00	7.2%	\$141.65	\$89.04	\$82.68	\$72.30	\$60.32	\$56.98	\$151.82	\$99.15	\$91.74	\$77.78	\$65.17	\$62.31
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U9WP9E	Next Business Day Onsite with DMR: 2 years	\$439.00	\$430.00	2.1%	\$20.24	\$12.72	\$11.81	\$10.33	\$8.62	\$8.14	\$21.69	\$14.16	\$13.11	\$11.11	\$9.31	\$8.90
U9WQ0E	Next Business Day Onsite with DMR: 3 years	\$829.00	\$812.00	2.1%	\$38.21	\$24.02	\$22.31	\$19.50	\$16.27	\$15.37	\$40.96	\$26.75	\$24.75	\$20.98	\$17.58	\$16.81
U9YX7E	Next Business Day Onsite with DMR: 4 years	\$1,209.00	\$1,185.00	2.0%	\$55.77	\$35.05	\$32.55	\$28.46	\$23.75	\$22.43	\$59.77	\$39.03	\$36.12	\$30.62	\$25.66	\$24.53
U9YX8E	Next Business Day Onsite with DMR: 5 years	\$1,589.00	\$1,557.00	2.0%	\$73.27	\$46.06	\$42.77	\$37.40	\$31.20	\$29.47	\$78.54	\$51.29	\$47.46	\$40.23	\$33.71	\$32.23
T8W18A#B1K	HP DesignJet Z6dr PS 44" Large Format Printer w/ Vertical Trimmer	\$7,045.00	\$6,536.00	7.2%	\$307.58	\$193.33	\$179.54	\$156.99	\$130.98	\$123.73	\$329.68	\$215.30	\$199.22	\$168.89	\$141.50	\$135.30
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U9ZE1E	Next Business Day Onsite with DMR: 2 years	\$659.00	\$656.00	0.5%	\$30.87	\$19.40	\$18.02	\$15.76	\$13.15	\$12.42	\$33.09	\$21.61	\$19.99	\$16.95	\$14.20	\$13.58
U9ZE2E	Next Business Day Onsite with DMR: 3 years	\$1,259.00	\$1,253.00	0.5%	\$58.97	\$37.06	\$34.42	\$30.10	\$25.11	\$23.72	\$63.20	\$41.27	\$38.19	\$32.38	\$27.13	\$25.94
U9ZE3E	Next Business Day Onsite with DMR: 4 years	\$1,829.00	\$1,820.00	0.5%	\$85.65	\$53.84	\$50.00	\$43.72	\$36.47	\$34.45	\$91.80	\$59.95	\$55.47	\$47.03	\$39.40	\$37.67
U9ZE4E	Next Business Day Onsite with DMR: 5 years	\$2,399.00	\$2,387.00	0.5%	\$112.33	\$70.61	\$65.57	\$57.34	\$47.84	\$45.19	\$120.40	\$78.63	\$72.76	\$61.68	\$51.68	\$49.41
2QU13A#B1K	HP DesignJet Z610 60-in Large Format Photo Printer	\$11,295.00	\$10,478.00	7.2%	\$493.09	\$309.94	\$287.83	\$251.68	\$209.98	\$198.35	\$528.51	\$345.15	\$319.37	\$270.75	\$226.85	\$216.89
U9ZK0E	Next Business Day Onsite with DMR: 2 years	\$1,379.00	\$1,351.00	2.0%	\$63.58	\$39.96	\$37.11	\$32.45	\$27.07	\$25.57	\$68.14	\$44.50	\$41.18	\$34.91	\$29.25	\$27.97
U9ZK1E	Next Business Day Onsite with DMR: 3 years	\$2,399.00	\$2,351.00	2.0%	\$110.64	\$69.54	\$64.58	\$56.47	\$47.11	\$44.50	\$118.58	\$77.44	\$71.66	\$60.75	\$50.90	\$48.67
U9ZK2E	Next Business Day Onsite with DMR: 4 years	\$3,199.00	\$3,135.00	2.0%	\$147.53	\$92.73	\$86.12	\$75.30	\$62.83	\$59.35	\$158.13	\$103.27	\$95.55	\$81.01	\$67.87	\$64.89
U9ZK3E	Next Business Day Onsite with DMR: 5 years	\$3,999.00	\$3,919.00	2.0%	\$184.43	\$115.92	\$107.65	\$94.13	\$78.54	\$74.19	\$197.67	\$129.09	\$119.45	\$101.27	\$84.85	\$81.12
2QU12A#B1K	HP DesignJet Z6810 42-in Large Format Photo Printer	\$10,695.00	\$9,922.00	7.2%	\$466.93	\$293.49	\$272.56	\$238.33	\$198.84	\$187.82	\$500.47	\$326.83	\$302.42	\$256.38	\$214.81	\$205.39
U9WE3E	Next Business Day Onsite with DMR: 3 years	\$2,399.00	\$2,351.00	2.0%	\$110.64	\$69.54	\$64.58	\$56.47	\$47.11	\$44.50	\$118.58	\$77.44	\$71.66	\$60.75	\$50.90	\$48.67
U9WE4E	Next Business Day Onsite with DMR: 4 years	\$3,199.00	\$3,135.00	2.0%	\$147.53	\$92.73	\$86.12	\$75.30	\$62.83	\$59.35	\$158.13	\$103.27	\$95.55	\$81.01	\$67.87	\$64.89
U9WE5E	Next Business Day Onsite with DMR: 5 years	\$3,999.00	\$3,919.00	2.0%	\$184.43	\$115.92	\$107.65	\$94.13	\$78.54	\$74.19	\$197.67	\$129.09	\$119.45	\$101.27	\$84.85	\$81.12
2QU14A#B1K	HP DesignJet Z6810 60-in Large Format Photo Printer	\$16,495.00	\$15,302.00	7.2%	\$720.11	\$452.63	\$420.35	\$367.55	\$306.65	\$289.67	\$771.83	\$504.05	\$466.40	\$395.40	\$331.29	\$316.75
U9ZH4E	Next Business Day Onsite with DMR: 3 years	\$2,899.00	\$2,841.00	2.0%	\$133.70	\$84.04	\$78.04	\$68.24	\$56.93	\$53.78	\$143.30	\$93.58	\$86.59	\$73.41	\$61.51	\$58.81
U9ZH6E	Next Business Day Onsite with DMR: 5 years	\$4,999.00	\$4,899.00	2.0%	\$230.55	\$144.91	\$134.58	\$117.67	\$98.18	\$92.74	\$247.11	\$161.37	\$149.32	\$126.59	\$106.06	\$101.41
W3Z71A#B1K	HP DesignJet Z9+ 24-in PostScript Printer	\$4,045.00	\$3,753.00	7.2%	\$176.62	\$111.01	\$103.09	\$90.15	\$75.21	\$71.04	\$189.30	\$123.62	\$114.39	\$96.98	\$81.25	\$77.69
U9ZC0E	Next Business Day Onsite with DMR: 2 years	\$529.00	\$518.00	2.1%	\$24.38	\$15.32	\$14.23	\$12.44	\$10.38	\$9.81	\$26.13	\$17.06	\$15.79	\$13.39	\$11.21	\$10.72
U9ZC1E	Next Business Day Onsite with DMR: 3 years	\$1,009.00	\$989.00	2.0%	\$46.54	\$29.25	\$27.17	\$23.76	\$19.82	\$18.72	\$49.89	\$32.58	\$30.14	\$25.56	\$21.41	\$20.47
U9ZC2E	Next Business Day Onsite with DMR: 4 years	\$1,469.00	\$1,439.00	2.0%	\$67.72	\$42.57	\$39.53	\$34.56	\$28.84	\$27.24	\$72.58	\$47.40	\$43.86	\$37.18	\$31.15	\$29.79
U9ZC3E	Next Business Day Onsite with DMR: 5 years	\$1,919.00	\$1,880.00	2.0%	\$88.47	\$55.61	\$51.64	\$45.16	\$37.68	\$35.59	\$94.83	\$61.93	\$57.30	\$48.58	\$40.70	\$38.92
W3Z72A#B1K	HP DesignJet Z9+ PostScript Printer 44"	\$5,845.00	\$5,395.00	7.7%	\$253.89	\$159.58	\$148.20	\$129.59	\$108.12	\$102.13	\$272.12	\$177.71	\$164.44	\$139.41	\$116.80	\$111.68
X9D24A#B1K	HP DesignJet Z9+dr PostScript Printer 44" w/ V-Trimmer	\$8,145.00	\$7,556.00	7.2%	\$355.59	\$223.51	\$207.56	\$181.50	\$151.42	\$143.04	\$381.12	\$248.89	\$230.31	\$195.25	\$163.59	\$156.41
H4518E	Installation with Network Setup Service	\$699.00	\$685.00	2.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
U9ZA5E	Next Business Day Onsite with DMR: 2 years	\$619.00	\$607.00	1.9%	\$28.57	\$17.96	\$16.67	\$14.58	\$12.16	\$11.49	\$30.62	\$19.99	\$18.50	\$15.68	\$13.14	\$12.56
U9ZA6E	Next Business Day Onsite with DMR: 3 years	\$1,189.00	\$1,165.00	2.0%	\$54.82	\$34.46	\$32.00	\$27.98	\$23.35	\$22.05	\$58.76	\$38.38	\$35.51	\$30.10	\$25.22	\$24.12
U9ZA7E	Next Business Day Onsite with DMR: 4 years	\$1,729.00	\$1,694.00	2.0%	\$79.72	\$50.11	\$46.53	\$40.69	\$33.95	\$32.07	\$85.45	\$55.80	\$51.63	\$43.77	\$36.68	\$35.07
U9ZA8E	Next Business Day Onsite with DMR: 5 years	\$2,259.00	\$2,214.00	2.0%	\$104.19	\$65.49	\$60.82	\$53.18	\$44.37	\$41.91	\$111.67	\$72.93	\$67.48	\$57.21	\$47.93	\$45.83
PAGEWIDE XL WIDE FORMAT																
J2V02H#B1K	Pagewide XL 4100 MFP 3YR PRNT Printer	\$40,962.00	\$27,108.00	33.8%	\$1,275.70	\$801.85	\$744.66	\$651.13	\$543.24	\$513.15	\$1,367.33	\$892.94	\$826.25	\$700.47	\$586.89	\$561.14
RS312H#B1K	Pagewide XL 4600 MFP 3YR Printer PRNT	\$55,245.00	\$36,825.00	33.3%	\$1,732.98	\$1,089.28	\$1,011.58	\$884.54	\$737.97	\$697.10	\$1,857.45	\$1,213.02	\$1,122.43	\$951.56	\$797.26	\$762.28
RS313H#B1K	Pagewide XL 4600 3YR Printer Plot	\$47,048.00	\$31,361.00	33.3%	\$1,475.85	\$927.66	\$861.49	\$753.29	\$628.47	\$593.66	\$1,581.85	\$1,033.03	\$955.88	\$810.37	\$678.97	\$649.17
UA8M3S	HP PWXL SITE SURVEY INSTALL + SVCS TRNNG SVC	\$4,499.00	\$4,476.00	0.5%	\$210.64	\$132.40	\$122.96	\$107.51	\$89.70	\$84.73	\$225.77	\$147.44	\$136.43	\$115.66	\$96.91	\$92.65
U8HA5PE	1YR POST WARR NBD+DMR+MKR PWIDESVCS 4500MFP HW SUP	\$3,690.00	\$3,616.00	2.0%	\$170.17	\$106.96	\$99.33	\$86.86	\$72.46	\$68.45	\$182.39	\$119.11	\$110.22	\$93.44	\$78.29	\$74.85
U8ZQ4PE	2YR PW NBD+DMR+MKR PWIDE4500MFPVCS HW SUP	\$7,090.00	\$6,947.00	2.0%	\$326.93	\$205.49	\$190.83	\$166.87	\$139.22	\$131.51	\$350.41	\$228.83	\$211.74	\$179.51	\$150.40	\$143.80
U9JX3E	5YR NBD+DMR+MKR PWIDE 4500MFP SVCS HW SUP	\$7,090.00	\$6,947.00	2.0%	\$326.93	\$205.49	\$190.83	\$166.87	\$139.22	\$131.51	\$350.41	\$228.83	\$211.74	\$179.51	\$150.40	\$143.80



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price
112327	CIG Remanufactured MICR Toner Cartridge for LJ 9000 9040 9050 (Alte	N/A	\$301.00
114225	CIG Remanufactured Cyan Ink Cartridge for Business Inkjet 2200 2230	N/A	\$20.00
114226	CIG Remanufactured Magenta Ink Cartridge for Business Inkjet 2200 22	N/A	\$20.00
114227	CIG Remanufactured Yellow Ink Cartridge for Business Inkjet 2200 223	N/A	\$20.00
114499	CIG Remanufactured Black Ink Cartridge for 2000c 2500c Business Inkj	N/A	\$20.00
114506	CIG Remanufactured Tri-Color Ink Cartridge for Color Copier 180 190 2	N/A	\$34.00
114507	CIG Remanufactured Black Ink Cartridge for Deskjet 450 5150 5550 56	N/A	\$23.00
114508	CIG Remanufactured Tri-Color Ink Cartridge for Deskjet 400 5150 5500	N/A	\$37.00
114543	CIG Remanufactured Black Ink Cartridge for Deskjet 460 6520 6540 66	N/A	\$19.00
114544	CIG Remanufactured Tri-Color Ink Cartridge for Deskjet 460 6520 6540	N/A	\$21.00
114545	CIG Remanufactured Black Ink Cartridge for Deskjet 5740 5940 6520 6	N/A	\$19.00
114546	CIG Remanufactured Tri-Color Ink Cartridge for Deskjet 460c 5740 594	N/A	\$24.00
114547	CIG Remanufactured Black Ink Cartridge for Deskjet 3900 D1300 D1400	N/A	\$24.00
114548	CIG Remanufactured Tri-Color Ink Cartridge for Deskjet 3900 D1300 D1	N/A	\$30.00
114549	CIG Remanufactured Photo Ink Cartridge for Deskjet 450 3620 3650 38	N/A	\$24.00
114575	CIG Remanufactured Tri-Color Ink Cartridge for Deskjet 1120C 1125C C	N/A	\$25.00
114576	CIG Remanufactured Black Ink Cartridge for Deskjet 682c 690c 692c 69	N/A	\$26.00
114577	CIG Remanufactured Tri-Color Ink Cartridge for Deskjet 350 600 610C 6	N/A	\$28.00
114587	CIG Remanufactured Photo Ink Cartridge for Deskjet 460 5440 5740 59	N/A	\$21.00
114588	CIG Remanufactured Black Ink Cartridge for Deskjet D4145 D4155 D41	N/A	\$19.00
114755	CIG Remanufactured Black Ink Cartridge for Deskjet 610C 610CL 612C 4	N/A	\$26.00
114757	CIG Remanufactured Tri-Color Ink Cartridge for Deskjet 825C 840C 841	N/A	\$28.00
114758	CIG Remanufactured Black Ink Cartridge for Deskjet 3320 3420 3425 34	N/A	\$23.00
114759	CIG Remanufactured Tri-Color Ink Cartridge for Deskjet 3320 3420 342	N/A	\$33.00
114790	CIG Remanufactured Black Ink Cartridge for Deskjet 5440 Officejet 631	N/A	\$19.00
114950	CIG Remanufactured Tri-Color Ink Cartridge for Deskjet 5440 D4145 D4	N/A	\$20.00
115410	CIG Remanufactured Black Ink Cartridge for Officejet J5700 J6480 Phot	N/A	\$21.00
115411	CIG Remanufactured Tri-Color Ink Cartridge for Officejet J5700 J6480 P	N/A	\$21.00
115412	CIG Remanufactured High Yield Black Ink Cartridge for Officejet J5700 J	N/A	\$22.00
115413	CIG Remanufactured High Yield Tri-Color Ink Cartridge for Officejet J57	N/A	\$24.00
115414	CIG Remanufactured High Yield Cyan Ink Cartridge for Photosmart 3110	N/A	\$15.00
115415	CIG Remanufactured High Yield Magenta Ink Cartridge for Photosmart 3	N/A	\$15.00
115416	CIG Remanufactured High Yield Yellow Ink Cartridge for Photosmart 31	N/A	\$15.00
115417	CIG Remanufactured High Yield Light Cyan Ink Cartridge for Photosmar	N/A	\$15.00
115418	CIG Remanufactured High Yield Light Magenta Ink Cartridge for Photos	N/A	\$15.00
115419	CIG Remanufactured High Yield Black Ink Cartridge for Photosmart 311	N/A	\$16.00
115795	CIG Remanufactured High Yield Black Ink Cartridge for Officejet Pro K5	N/A	\$21.00
115796	CIG Remanufactured High Yield Cyan Ink Cartridge for Officejet Pro K5	N/A	\$20.00
115797	CIG Remanufactured High Yield Magenta Ink Cartridge for Officejet Pro	N/A	\$20.00
115798	CIG Remanufactured High Yield Yellow Ink Cartridge for Officejet Pro K	N/A	\$20.00
116301	CIG Remanufactured Tri-Color Ink Cartridge for Photosmart A310 A432	N/A	\$22.00
116302	CIG Remanufactured Black Ink Cartridge for Deskjet D2530 D2545 D25	N/A	\$23.00
116303	CIG Remanufactured Tri-Color Ink Cartridge for Deskjet D2530 D2545 D	N/A	\$32.00
116304	CIG Remanufactured High Yield Black Ink Cartridge for Deskjet D2530 D	N/A	\$24.00
116994	CIG Remanufactured Black Ink Cartridge for Officejet 4500 J4525 J453	N/A	\$24.00
116995	CIG Remanufactured Tri-Color Ink Cartridge for Officejet 4500 J4525 J4	N/A	\$30.00
117011	CIG Remanufactured High Yield Black Ink Cartridge for Officejet 4500 J	N/A	\$26.00
117149	CIG Remanufactured High Yield Tri-Color Ink Cartridge for Deskjet D25	N/A	\$35.00
117212	CIG Remanufactured Black Ink Cartridge for Officejet Pro K550 K5400 K	N/A	\$18.00
117343	CIG Remanufactured Black Ink Cartridge for Deskjet 1000 1010 1050 1	N/A	\$24.00
117344	CIG Remanufactured Tri-Color Ink Cartridge for Deskjet 1000 1010 105	N/A	\$33.00
117564	CIG Remanufactured High Yield Black Ink Cartridge for Deskjet 1000 10	N/A	\$25.00
117565	CIG Remanufactured High Yield Tri-Color Ink Cartridge for Deskjet 1000	N/A	\$39.00
117779	CIG Remanufactured High Yield Black Ink Cartridge for Officejet 4620 P	N/A	\$26.00
117780	CIG Remanufactured High Yield Photo Black Ink Cartridge for Photosma	N/A	\$23.00
117781	CIG Remanufactured High Yield Cyan Ink Cartridge for Officejet 4620 P	N/A	\$23.00
117782	CIG Remanufactured High Yield Magenta Ink Cartridge for Officejet 462	N/A	\$23.00
117783	CIG Remanufactured High Yield Yellow Ink Cartridge for Officejet 4620	N/A	\$23.00
117803	CIG Remanufactured High Yield Black Ink Cartridge for Officejet Pro 80	N/A	\$28.00
117804	CIG Remanufactured High Yield Cyan Ink Cartridge for Officejet Pro 800	N/A	\$24.00
117805	CIG Remanufactured High Yield Magenta Ink Cartridge for Officejet Pro	N/A	\$24.00
117806	CIG Remanufactured High Yield Yellow Ink Cartridge for Officejet Pro 8	N/A	\$24.00
117807	CIG Remanufactured Black Ink Cartridge for Officejet 6000 6500 7000 7	N/A	\$24.00
117808	CIG Remanufactured High Yield Black Ink Cartridge for Officejet 6000 6	N/A	\$24.00
117809	CIG Remanufactured High Yield Cyan Ink Cartridge for Officejet 6000 6	N/A	\$23.00
117810	CIG Remanufactured High Yield Magenta Ink Cartridge for Officejet 600	N/A	\$23.00
117811	CIG Remanufactured High Yield Yellow Ink Cartridge for Officejet 6000	N/A	\$23.00
118011	CIG Remanufactured High Yield Black Ink Cartridge for Officejet 6100 6	N/A	\$24.00
118012	CIG Remanufactured High Yield Cyan Ink Cartridge for Officejet 6100 6	N/A	\$24.00
118013	CIG Remanufactured High Yield Magenta Ink Cartridge for Officejet 610	N/A	\$24.00
118014	CIG Remanufactured High Yield Yellow Ink Cartridge for Officejet 6100	N/A	\$24.00
118015	CIG Remanufactured Black Ink Cartridge for Officejet 6100 6600 6700 7	N/A	\$22.00
118016	CIG Remanufactured Cyan Ink Cartridge for Officejet 6100 6600 6700 7	N/A	\$19.00
118017	CIG Remanufactured Magenta Ink Cartridge for Officejet 6100 6600 670	N/A	\$19.00
118018	CIG Remanufactured Yellow Ink Cartridge for Officejet 6100 6600 6700	N/A	\$19.00
118057	CIG Remanufactured Black Ink Cartridge for OJ X555 X585 (Alternative	N/A	\$71.00
118058	CIG Remanufactured Cyan Ink Cartridge for OJ X555 X585 (Alternative	N/A	\$64.00



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118059	CIG Remanufactured Magenta Ink Cartridge for OJ X555 X585 (Alternative for OJ X555 X585)	N/A	\$64.00
118060	CIG Remanufactured Yellow Ink Cartridge for OJ X555 X585 (Alternative for OJ X555 X585)	N/A	\$64.00
118079	CIG Remanufactured Black Ink Cartridge for OJ 6220 6820 6830 (Alternative for OJ 6220 6820 6830)	N/A	\$21.00
118080	CIG Remanufactured Cyan Ink Cartridge for OJ 6220 6820 6830 (Alternative for OJ 6220 6820 6830)	N/A	\$21.00
118081	CIG Remanufactured Magenta Ink Cartridge for OJ 6220 6820 6830 (Alternative for OJ 6220 6820 6830)	N/A	\$21.00
118082	CIG Remanufactured Yellow Ink Cartridge for OJ 6220 6820 6830 (Alternative for OJ 6220 6820 6830)	N/A	\$21.00
118083	CIG Remanufactured High Yield Black Ink Cartridge for Officejet 6220 6820 6830 (Alternative for Officejet 6220 6820 6830)	N/A	\$22.00
118084	CIG Remanufactured High Yield Cyan Ink Cartridge for Officejet 6220 6820 6830 (Alternative for Officejet 6220 6820 6830)	N/A	\$23.00
118085	CIG Remanufactured High Yield Magenta Ink Cartridge for Officejet 6220 6820 6830 (Alternative for Officejet 6220 6820 6830)	N/A	\$23.00
118086	CIG Remanufactured High Yield Yellow Ink Cartridge for Officejet 6220 6820 6830 (Alternative for Officejet 6220 6820 6830)	N/A	\$23.00
118154	CIG Remanufactured Black Ink Cartridge for DeskJet 3720 3752 3755 3756 (Alternative for DeskJet 3720 3752 3755 3756)	N/A	\$28.00
118155	CIG Remanufactured Tri-Color Ink Cartridge for DeskJet 3720 3752 3755 3756 (Alternative for DeskJet 3720 3752 3755 3756)	N/A	\$31.00
200207	CIG Remanufactured Black Toner Cartridge for Color LJ 9500 (Alternative for Color LJ 9500)	N/A	\$164.00
200208	CIG Remanufactured Cyan Toner Cartridge for Color LJ 9500 (Alternative for Color LJ 9500)	N/A	\$283.00
200209	CIG Remanufactured Yellow Toner Cartridge for Color LJ 9500 (Alternative for Color LJ 9500)	N/A	\$283.00
200210	CIG Remanufactured Magenta Toner Cartridge for Color LJ 9500 (Alternative for Color LJ 9500)	N/A	\$283.00
200211	CIG Remanufactured Black Imaging Drum for Color LJ 9500 (Alternative for Color LJ 9500)	N/A	\$352.00
200212	CIG Remanufactured Cyan Imaging Drum for Color LJ 9500 (Alternative for Color LJ 9500)	N/A	\$535.00
200213	CIG Remanufactured Yellow Imaging Drum for Color LJ 9500 (Alternative for Color LJ 9500)	N/A	\$535.00
200214	CIG Remanufactured Magenta Imaging Drum for Color LJ 9500 (Alternative for Color LJ 9500)	N/A	\$535.00
200319	CIG Remanufactured Black Toner Cartridge for Color LJ CP6015 (Alternative for Color LJ CP6015)	N/A	\$112.00
200320	CIG Remanufactured Cyan Toner Cartridge for Color LJ CP6015 CM6030 (Alternative for Color LJ CP6015 CM6030)	N/A	\$116.00
200321	CIG Remanufactured Magenta Toner Cartridge for Color LJ CP6015 CM6030 (Alternative for Color LJ CP6015 CM6030)	N/A	\$116.00
200322	CIG Remanufactured Yellow Toner Cartridge for Color LJ CP6015 CM6030 (Alternative for Color LJ CP6015 CM6030)	N/A	\$116.00
200687	CIG Remanufactured High Yield MICR Toner Cartridge for LJ Enterprise M855 (Alternative for LJ Enterprise M855)	N/A	\$336.00
200766	CIG Remanufactured Extended Yield Toner Cartridge for LJ M806dn MF (Alternative for LJ M806dn MF)	N/A	\$218.00
200793	CIG Remanufactured Black Toner Cartridge for LJ M855 (Alternative for LJ M855)	N/A	\$137.00
200794	CIG Remanufactured Cyan Toner Cartridge for LJ M855 (Alternative for LJ M855)	N/A	\$151.00
200795	CIG Remanufactured Magenta Toner Cartridge for LJ M855 (Alternative for LJ M855)	N/A	\$151.00
200796	CIG Remanufactured Yellow Toner Cartridge for LJ M855 (Alternative for LJ M855)	N/A	\$151.00
200797	CIG Remanufactured Black Toner Cartridge for LJ flow M880z (Alternative for LJ flow M880z)	N/A	\$97.00
200798	CIG Remanufactured Cyan Toner Cartridge for LJ flow M880z (Alternative for LJ flow M880z)	N/A	\$146.00
200799	CIG Remanufactured Magenta Toner Cartridge for LJ flow M880z (Alternative for LJ flow M880z)	N/A	\$146.00
200800	CIG Remanufactured Yellow Toner Cartridge for LJ flow M880z (Alternative for LJ flow M880z)	N/A	\$146.00
200829	CIG Remanufactured Black Toner Cartridge for LJ CM6030 CM6040 MFP (Alternative for LJ CM6030 CM6040 MFP)	N/A	\$78.00
02-81036-001	TROY 1320 MICR Toner Secure Cartridge (2500 Yield) (Coordinating No	N/A	\$210.00
02-81037-001	TROY 1320 High Yield MICR Toner Secure Cartridge (6000 Yield) (Coor	N/A	\$369.00
02-81081-001	TROY 9000 9050 MICR Toner Secure Cartridge (35000 Yield) (Coordina	N/A	\$763.00
02-81081-700	TROY 9000 9040 9050 Security Toner Cartridge (35000 Yield) (Compati	N/A	\$591.00
02-81118-001	TROY 4200 MICR Toner Secure Cartridge (13500 Yield) (Coordinating N	N/A	\$474.00
02-81127-001	TROY 2300 MICR Toner Secure Cartridge (6000 Yield) (Coordinating No	N/A	\$369.00
02-81132-001	TROY 1012 1018 1020 1022 MICR Toner Cartridge (2000 Yield) (Compa	N/A	\$207.00
02-81134-001	TROY 2420 2430 High Yield MICR Toner Secure Cartridge (12000 Yield)	N/A	\$534.00
02-81135-001	TROY 4250 4350 MICR Toner Secure Cartridge (12000 Yield) (Compatib	N/A	\$439.00
02-81136-001	TROY 4250 4350 High Yield MICR Toner Secure Cartridge (20000 Yield)	N/A	\$623.00
02-81200-001	TROY 3005 High Yield MICR Toner Secure Cartridge (13000 Yield) (Coo	N/A	\$593.00
02-81201-001	TROY 3005 MICR Toner Secure Cartridge (6500 Yield) (Coordinating No	N/A	\$356.00
02-81212-001	TROY 2015 MICR Toner Secure Cartridge (3000 Yield) (Coordinating No	N/A	\$254.00
02-81213-001	TROY 2015 High Yield MICR Toner Secure Cartridge (7000 Yield) (Coor	N/A	\$417.00
02-81214-001	TROY MICR Toner Secure Cartridge for 4250 4350 (12000 Yield) (Cross	N/A	\$439.00
02-81300-001	TROY 4014 4015 4515 MICR Toner Secure Cartridge (10000 Yield) (Coc	N/A	\$489.00
02-81301-001	TROY 4015 4515 High Yield MICR Toner Secure Cartridge (24000 Yield)	N/A	\$815.00
02-81301-700	TROY 4015 4515 Security Toner Cartridge (24000 Yield) (Compatible w	N/A	\$569.00
02-81350-001	TROY 601 602 603 MICR Toner Secure Cartridge (10000 Yield) (Coordi	N/A	\$489.00
02-81350-700	TROY 601 602 603 Security Toner Cartridge (10000 Yield) (Coordinating	N/A	\$327.00
02-81351-001	TROY 602 603 High Yield MICR Toner Secure Cartridge (24000 Yield) (C	N/A	\$780.00
02-81351-700	TROY 602 603 High Yield Security Toner Cartridge (24000 Yield) (Comp	N/A	\$518.00
02-81400-001	TROY P1505 MICR Toner Secure Cartridge (2000 Yield) (Compatible wit	N/A	\$232.00
02-81500-001	TROY 2035 2055 MICR Toner Secure Cartridge (2300 Yield) (Coordinati	N/A	\$247.00
02-81501-001	TROY 2055 High Yield MICR Toner Secure Cartridge (6500 Yield) (Coor	N/A	\$381.00
02-81550-001	TROY 401 MICR Toner Secure Cartridge (2700 Yield) (Coordinating Non	N/A	\$269.00
02-81551-001	TROY 401 High Yield MICR Toner Secure Cartridge (6800 Yield) (Coordi	N/A	\$394.00
02-81575-001	TROY M402 M426 MICR Toner Secure Cartridge (3100 Yield) (Coordinat	N/A	\$299.00
02-81576-001	TROY M402 M426 High Yield MICR Toner Secure Cartridge (9000 Yield)	N/A	\$549.00
02-81600-001	TROY M525 P3015 MICR Toner Secure Cartridge (6000 Yield) (Coordinat	N/A	\$352.00
02-81601-001	TROY M525 P3015 High Yield MICR Toner Secure Cartridge (12500 Yel	N/A	\$569.00
02-81675-001	TROY M506 M527 MICR Toner Secure Cartridge (9000 Yield) (Coordinat	N/A	\$561.00
02-81676-001	TROY M506 M527 High Yield MICR Toner Secure Cartridge (18000 Yield)	N/A	\$900.00
02-81900-001	TROY P1102 MICR Toner Secure Cartridge (1600 Yield) (Compatible wit	N/A	\$192.00
02-82000-001	TROY 1606 MICR Toner Secure Cartridge (2100 Yield) (Coordinating No	N/A	\$239.00
02-82020-001	TROY M604 M605 M606 MICR Toner Secure Cartridge (10500 Yield) (Co	N/A	\$359.00
02-82021-001	TROY M605 M606 High Yield MICR Toner Secure Cartridge (25000 Yield)	N/A	\$573.00
02-82030-001	TROY M102 MICR Toner Secure Cartridge (1600 Yield) (Coordinating No	N/A	\$168.00
02-82040-001	TROY M607 M608 M609 MICR Toner Secure Cartridge (11000 Yield) (Co	N/A	\$454.00
02-82041-001	TROY M608 M609 High Yield MICR Toner Secure Cartridge (25000 Yield)	N/A	\$680.00
02-88000-001	TROY 806 High Yield MICR Toner Secure Cartridge (30000 Yield) (Coor	N/A	\$763.00
02-MC2P04A-O62	TROY 62 200 Mobile MICR Ink Cartridge (200 Yield) (Coordinating Non	N/A	\$62.00



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02-MC2P05A-O62	TROY 62XL 200 Mobile MICR Ink Cartridge (600 Yield) (Coordinating Nd	N/A	\$116.00
100750P	CIG Remanufactured MICR Toner Cartridge for LJ 4 4M 4+ 4M+ 5 5M 5	\$157.25	\$157.25
100759P	CIG Remanufactured MICR Toner Cartridge for LJ 4000 4050 (Alternativ	\$173.00	\$173.00
100761P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ 4000 4050	\$225.25	\$225.25
100763P	CIG Remanufactured MICR Toner Cartridge for LaserJet 5000 5100 (Alt	\$224.95	\$224.95
100766P	CIG Remanufactured MICR Toner Cartridge for LaserJet 5P 5MP 6P 6MP	\$144.50	\$144.50
100769P	CIG Remanufactured MICR Toner Cartridge for LaserJet 3100 3150 5L 5	\$124.95	\$124.95
100772P	CIG Remanufactured MICR Toner Cartridge for LJ 5si Mopier 240 8000	\$361.25	\$361.25
100775P	CIG Remanufactured MICR Toner Cartridge for LJ 1100 3200 (Alternativ	\$140.00	\$140.00
100777P	CIG Remanufactured MICR Toner Cartridge for LJ 2100 2200 (Alternativ	\$178.50	\$178.50
100779P	CIG Remanufactured MICR Toner Cartridge for LJ 8100 8150 Mopier 32	\$382.50	\$382.50
108811P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ 1000 1200	\$133.95	\$133.95
111711P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ 4100 4100	\$229.50	\$229.50
112327P	CIG Remanufactured MICR Toner Cartridge for LJ 9000 9040 9050 (Alte	\$509.15	\$509.15
112579P	CIG Remanufactured MICR Toner Cartridge for LJ 4200 (Alternative for	\$276.25	\$276.25
112591P	CIG Remanufactured MICR Toner Cartridge for LJ 4300 (Alternative for	\$378.25	\$378.25
112882P	CIG Remanufactured MICR Toner Cartridge for LJ 1300 (Alternative for	\$137.70	\$137.70
113016P	CIG Remanufactured MICR Toner Cartridge for LJ 2300 (Alternative for	\$214.20	\$214.20
113301P	CIG Remanufactured High Yield Toner Cartridge for LJ 1150 (Alternative	\$149.55	\$149.55
113302P	CIG Remanufactured Toner Cartridge for LJ 1150 (Alternative for HP Q2	\$93.45	\$93.45
113408P	CIG Remanufactured MICR Toner Cartridge for LJ 1010 1012 1015 1018	\$126.65	\$126.65
113636P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ 4250 4350	\$382.50	\$382.50
113637P	CIG Remanufactured MICR Toner Cartridge for LJ 4240 4250 4350 (Alte	\$255.00	\$255.00
113857P	CIG Remanufactured High Yield MICR Toner Cartridge for LaserJet 1320	\$210.00	\$210.00
113858P	CIG Remanufactured MICR Toner Cartridge for LJ 1160 1320 3390 3392	\$118.15	\$118.15
113935P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ 2410 2420	\$200.00	\$200.00
113936P	CIG Remanufactured MICR Toner Cartridge for LJ 2410 2420 2430 (Alte	\$191.25	\$191.25
114024P	CIG Remanufactured Black Toner Cartridge for Color LJ 1500 2500 2550	\$108.10	\$108.10
114025P	CIG Remanufactured Cyan Toner Cartridge for Color LJ 1500 2500 2550	\$130.40	\$130.40
114026P	CIG Remanufactured Magenta Toner Cartridge for Color LJ 1500 2500 2	\$130.40	\$130.40
114027P	CIG Remanufactured Yellow Toner Cartridge for Color LJ 1500 2500 25	\$130.40	\$130.40
114804P	CIG Remanufactured High Yield MICR Toner Cartridge for LaserJet M30	\$353.60	\$353.60
114849P	CIG Remanufactured Toner Cartridge for LJ 5200 (Alternative for HP Q7	\$238.45	\$238.45
115044P	CIG Remanufactured Toner Cartridge for LJ M5025 MFP M5035 MFP (Al	\$225.75	\$225.75
115096P	CIG Remanufactured Black Toner Cartridge for Color LJ 2700 3000 (Alte	\$176.00	\$176.00
115097P	CIG Remanufactured Cyan Toner Cartridge for Color LJ 2700 3000 (Alte	\$168.80	\$168.80
115098P	CIG Remanufactured Magenta Toner Cartridge for Color LJ 2700 3000 (	\$168.80	\$168.80
115099P	CIG Remanufactured Yellow Toner Cartridge for Color LJ 2700 3000 (Al	\$168.80	\$168.80
115232P	CIG Remanufactured High Yield MICR Toner Cartridge for LaserJet M27	\$234.60	\$234.60
115545P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ P4015 P45	\$488.75	\$488.75
115546P	CIG Remanufactured MICR Toner Cartridge for LJ P4014 P4015 P4515 (	\$290.70	\$290.70
115977P	CIG Remanufactured MICR Toner Cartridge for LJ P2035 P2055 (Altern	\$144.50	\$144.50
115998P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ P2055 (Alt	\$225.25	\$225.25
117365P	CIG Remanufactured MICR Toner Cartridge for LJ P1002 P1003 P1004 P	\$101.75	\$101.75
117367P	CIG Remanufactured MICR Toner Cartridge for LJ M2727 MFP P2014 P2	\$141.10	\$141.10
1DE40A	HP Sprocket ZINK Photo Paper (2" x 3") (100 Sheets/Pkg) (Gloss) (Adhe	\$44.99	\$44.99
200001P	CIG Remanufactured High Yield Toner Cartridge for LJ 4250 4350 (Alter	\$295.50	\$295.50
200002P	CIG Remanufactured Toner Cartridge for LJ 4200 (Alternative for HP Q1	\$201.35	\$201.35
200003P	CIG Remanufactured Toner Cartridge for LJ 1010 1012 1015 1018 1020	\$91.75	\$91.75
200004P	CIG Remanufactured High Yield Toner Cartridge for LJ 4100 (Alternative	\$192.20	\$192.20
200005P	CIG Remanufactured High Yield Toner Cartridge for LJ M2727 MFP P201	\$194.55	\$194.55
200006P	CIG Remanufactured Toner Cartridge for LJ 4300 4345 M4345 (Alternat	\$266.65	\$266.65
200007P	CIG Remanufactured High Yield Toner Cartridge for LJ 4000 4050 (Alter	\$192.20	\$192.20
200008P	CIG Remanufactured Toner Cartridge for LJ 1160 1320 3390 3392 (Alte	\$107.80	\$107.80
200009P	CIG Remanufactured High Yield Toner Cartridge for LJ 1000 1200 1220	\$100.25	\$100.25
200010P	CIG Remanufactured Toner Cartridge for LJ 8100 8150 Mopier 320 (Alte	\$284.25	\$284.25
200011P	CIG Remanufactured Toner Cartridge for HP LJ 5si 8000 Mopier 240 (Al	\$302.75	\$302.75
200012P	CIG Remanufactured Toner Cartridge for LJ 2300 (Alternative for HP Q2	\$181.65	\$181.65
200013P	CIG Remanufactured High Yield Toner Cartridge for LJ 1300 (Alternative	\$133.50	\$133.50
200014P	CIG Remanufactured High Yield Toner Cartridge for LJ P4015 P4515 (Al	\$360.80	\$360.80
200016P	CIG Remanufactured Toner Cartridge for LJ 1100 3200 (Alternative for	\$93.15	\$93.15
200017P	CIG Remanufactured Toner Cartridge for LJ 2100 2200 (Alternative for	\$151.15	\$151.15
200018P	CIG Remanufactured Toner Cartridge for LJ 5000 5100 imageCLASS 224	\$207.55	\$207.55
200020P	CIG Remanufactured Toner Cartridge for LJ 1000 1200 1220 3300 3310	\$91.90	\$91.90
200021P	CIG Remanufactured Toner Cartridge for LJ 4100 (Alternative for HP C8	\$115.30	\$115.30
200025P	CIG Remanufactured Toner Cartridge for LJ 4000 4050 (Alternative for	\$100.70	\$100.70
200036P	CIG Remanufactured Toner Cartridge for LJ 1300 (Alternative for HP Q2	\$107.80	\$107.80
200041P	CIG Remanufactured Toner Cartridge for LJ 4240 4250 4350 (Alternativ	\$195.30	\$195.30
200042P	CIG Remanufactured Toner Cartridge for LJ 2410 2420 2430 (Alternativ	\$162.35	\$162.35
200050P	CIG Remanufactured High Yield Toner Cartridge for LJ 1320 3390 3392	\$197.30	\$197.30
200051P	CIG Remanufactured High Yield Toner Cartridge for LJ 2410 2420 2430	\$272.65	\$272.65
200052P	CIG Remanufactured Black Toner Cartridge for Color LJ 3500 3550 3700	\$173.30	\$173.30
200053P	CIG Remanufactured Cyan Toner Cartridge for Color LJ 3500 3550 (Alte	\$172.70	\$172.70
200054P	CIG Remanufactured Yellow Toner Cartridge for Color LJ 3500 3550 (Al	\$172.70	\$172.70
200055P	CIG Remanufactured Magenta Toner Cartridge for Color LJ 3500 3550 (	\$172.70	\$172.70
200056P	CIG Remanufactured Cyan Toner Cartridge for Color LJ 3700 (Alternativ	\$222.90	\$222.90
200057P	CIG Remanufactured Yellow Toner Cartridge for Color LJ 3700 (Alternat	\$222.90	\$222.90



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Model	Description	MSRP	Contract Price
200058P	CIG Remanufactured Magenta Toner Cartridge for Color LJ 3700 (Altern	\$222.90	\$222.90
200059P	CIG Remanufactured Black Toner Cartridge for Color LJ 5500 5550 (Alte	\$323.45	\$323.45
200060P	CIG Remanufactured Cyan Toner Cartridge for Color LJ 5500 5550 (Alte	\$453.60	\$453.60
200061P	CIG Remanufactured Yellow Toner Cartridge for Color LJ 5500 5550 (Al	\$453.60	\$453.60
200062P	CIG Remanufactured Magenta Toner Cartridge for Color LJ 5500 5550 (C	\$453.60	\$453.60
200073P	CIG Remanufactured Black Toner Cartridge for Color LJ 1600 2600 2605	\$99.05	\$99.05
200074P	CIG Remanufactured Cyan Toner Cartridge for Color LJ 1600 2600 2605	\$108.10	\$108.10
200075P	CIG Remanufactured Magenta Toner Cartridge for Color LJ 1600 2600 2	\$108.10	\$108.10
200076P	CIG Remanufactured Yellow Toner Cartridge for Color LJ 1600 2600 260	\$108.10	\$108.10
200081P	CIG Remanufactured Black Toner Cartridge for Color LJ 3600 3800 CP35	\$173.30	\$173.30
200082P	CIG Remanufactured Cyan Toner Cartridge for Color LJ 3600 imageCLA	\$172.70	\$172.70
200083P	CIG Remanufactured Magenta Toner Cartridge for Color LJ 3600 image	\$172.70	\$172.70
200084P	CIG Remanufactured Yellow Toner Cartridge for Color LJ 3600 imageCL	\$172.70	\$172.70
200093P	CIG Remanufactured Toner Cartridge for LJ M3027 MFP M3035 MFP P30	\$169.85	\$169.85
200094P	CIG Remanufactured Toner Cartridge for LJ M2727 MFP P2010 P2014 P	\$105.40	\$105.40
200120P	CIG Remanufactured Toner Cartridge for LJ P1002 P1003 P1004 P1005	\$79.80	\$79.80
200121P	CIG Remanufactured Toner Cartridge for LJ M1120 M1522 P1505 (Alter	\$91.75	\$91.75
200122P	CIG Remanufactured Black Toner Cartridge for Color LJ CP1215 CP1515	\$88.40	\$88.40
200123P	CIG Remanufactured Cyan Toner Cartridge for Color LJ CP1215 CP1515	\$83.30	\$83.30
200124P	CIG Remanufactured Yellow Toner Cartridge for Color LJ CP1215 CP151	\$83.30	\$83.30
200125P	CIG Remanufactured Magenta Toner Cartridge for Color LJ CP1215 CP1	\$83.30	\$83.30
200126P	CIG Remanufactured Toner Cartridge for LJ P4014 P4015 P4515 (Altern	\$202.80	\$202.80
200127P	CIG Remanufactured Black Toner Cartridge for Color LJ CM2320 MFP CP	\$145.15	\$145.15
200128P	CIG Remanufactured Cyan Toner Cartridge for Color LJ CM2320 MFP CP	\$143.05	\$143.05
200129P	CIG Remanufactured Yellow Toner Cartridge for Color LJ CM2320 MFP C	\$143.05	\$143.05
200130P	CIG Remanufactured Magenta Toner Cartridge for Color LJ CM2320 MFP	\$143.05	\$143.05
200132P	CIG Remanufactured Cyan Toner Cartridge for Color LJ 3800 CP3505 in	\$222.90	\$222.90
200133P	CIG Remanufactured Yellow Toner Cartridge for Color LJ 3800 CP3505 i	\$222.90	\$222.90
200134P	CIG Remanufactured Magenta Toner Cartridge for Color LJ 3800 CP3505	\$222.90	\$222.90
200136P	CIG Remanufactured High Yield Toner Cartridge for LJ M3027 MFP M30	\$284.55	\$284.55
200145P	CIG Remanufactured Toner Cartridge for LJ 4 4M 4+ 4M+ 5 5M 5N 5Se	\$165.05	\$165.05
200147P	CIG Remanufactured Toner Cartridge for LJ 4L 4ML 4P 4MP (Alternative	\$139.10	\$139.10
200148P	CIG Remanufactured Toner Cartridge for LJ 5L 6L 6Lxi 3100 3150 (Alter	\$107.30	\$107.30
200150P	CIG Remanufactured Extended Yield Toner Cartridge for HP LJ 5si 8000	\$363.35	\$363.35
200151P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 1000 1200	\$275.80	\$275.80
200152P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 1010 1012	\$183.50	\$183.50
200153P	CIG Remanufactured Extended Yield Toner Cartridge for LJ P1002 P100	\$117.05	\$117.05
200154P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M1120 M15	\$137.60	\$137.60
200155P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 1320 3390	\$328.80	\$328.80
200156P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 2100 2200	\$272.10	\$272.10
200157P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 2300 (Altern	\$302.75	\$302.75
200158P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 2410 2420	\$408.95	\$408.95
200159P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 4000 4050	\$251.75	\$251.75
200160P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 4100 (Altern	\$288.35	\$288.35
200161P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 8100 8150	\$369.50	\$369.50
200162P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 9000 9040	\$481.40	\$481.40
200165P	CIG Remanufactured Black Toner Cartridge for Color LJ 4600 4610 4650	\$233.25	\$233.25
200166P	CIG Remanufactured Cyan Toner Cartridge for Color LJ 4600 4610 4650	\$316.05	\$316.05
200167P	CIG Remanufactured Magenta Toner Cartridge for Color LJ 4600 4610 4	\$316.05	\$316.05
200168P	CIG Remanufactured Yellow Toner Cartridge for Color LJ 4600 4610 465	\$316.05	\$316.05
200173P	CIG Remanufactured Toner Cartridge for LJ P2035 P2055 (Alternative fo	\$104.30	\$104.30
200174P	CIG Remanufactured High Yield Toner Cartridge for LJ P2055 (Alternativ	\$191.35	\$191.35
200175P	CIG Remanufactured Toner Cartridge for LJ 9000 9040 9050 (Alternativ	\$361.05	\$361.05
200176P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 4200 4250	\$488.25	\$488.25
200177P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M3027 MFP	\$437.80	\$437.80
200179P	CIG Remanufactured Toner Cartridge for LJ M521 M525 P3010 P3015 in	\$172.05	\$172.05
200180P	CIG Remanufactured High Yield Toner Cartridge for LJ M521 M525 P301	\$267.55	\$267.55
200181P	CIG Remanufactured Toner Cartridge for LJ Pro M1536DNF MFP P1566	\$92.35	\$92.35
200182P	CIG Remanufactured Toner Cartridge for LJ Pro M1130 M1210 Series P	\$80.60	\$80.60
200187P	CIG Remanufactured Black Toner Cartridge for Color LJ Pro CM1415 CP	\$83.30	\$83.30
200188P	CIG Remanufactured Cyan Toner Cartridge for Color LJ Pro CM1415 CP	\$79.25	\$79.25
200189P	CIG Remanufactured Magenta Toner Cartridge for Color LJ Pro CM1415	\$79.25	\$79.25
200190P	CIG Remanufactured Yellow Toner Cartridge for Color LJ Pro CM1415 C	\$79.25	\$79.25
200197P	CIG Remanufactured High Yield Black Toner Cartridge for Color LJ CM35	\$230.65	\$230.65
200198P	CIG Remanufactured Black Toner Cartridge for Color LJ CM3530 MFP CP	\$158.95	\$158.95
200199P	CIG Remanufactured Cyan Toner Cartridge for Color LJ CM3530 MFP CP	\$312.15	\$312.15
200200P	CIG Remanufactured Yellow Toner Cartridge for Color LJ CM3530 MFP C	\$312.15	\$312.15
200201P	CIG Remanufactured Magenta Toner Cartridge for Color LJ CM3530 MFP	\$312.15	\$312.15
200202P	CIG Remanufactured Extended Yield Toner Cartridge for LJ P4015 P451	\$495.85	\$495.85
200203P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M2727 MFP	\$278.00	\$278.00
200221P	CIG Remanufactured Ultra High Yield Toner Cartridge for LJ P2055 (Alte	\$235.50	\$235.50
200241P	CIG Remanufactured Cyan Toner Cartridge for Color LJ CP4025 CP4525	\$339.65	\$339.65
200242P	CIG Remanufactured Yellow Toner Cartridge for Color LJ CP4025 CP452	\$339.65	\$339.65
200243P	CIG Remanufactured Magenta Toner Cartridge for Color LJ CP4025 CP4	\$339.65	\$339.65
200249P	CIG Remanufactured Extended Yield Toner Cartridge for LJ Pro M1536 i	\$131.90	\$131.90
200250P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M1130 M12	\$115.90	\$115.90
200310P	CIG Remanufactured Black Toner Cartridge for Color LJ 4730 MFP CM47	\$183.75	\$183.75



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200311P	CIG Remanufactured Cyan Toner Cartridge for Color LJ 4730 MFP CM47	\$396.00	\$396.00
200312P	CIG Remanufactured Yellow Toner Cartridge for Color LJ 4730 MFP CM4	\$396.00	\$396.00
200313P	CIG Remanufactured Magenta Toner Cartridge for Color LJ 4730 MFP C	\$396.00	\$396.00
200489P	CIG Remanufactured Black Toner Cartridge for Color LJ CM4540 CP4025	\$187.40	\$187.40
200490P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M521 M525	\$428.15	\$428.15
200508P	CIG Remanufactured High Yield Black Toner Cartridge for Color LJ CP45	\$296.40	\$296.40
200509P	CIG Remanufactured MICR Toner Cartridge for LJ M1120 M1522 P1505	\$105.00	\$105.00
200511P	CIG Remanufactured MICR Toner Cartridge for LJ M3027 MFP M3035 M	\$210.80	\$210.80
200524P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ M521 M52	\$340.00	\$340.00
200527P	CIG Remanufactured MICR Toner Cartridge for LJ M521 M525 Flow M52	\$208.25	\$208.25
200528P	CIG Remanufactured High Yield Black Toner Cartridge for Color LJ CM45	\$238.75	\$238.75
200529P	CIG Remanufactured Cyan Toner Cartridge for Color LJ CM4540 (Altern	\$298.20	\$298.20
200530P	CIG Remanufactured Magenta Toner Cartridge for Color LJ CM4540 (Alt	\$298.20	\$298.20
200531P	CIG Remanufactured Yellow Toner Cartridge for Color LJ CM4540 (Alter	\$298.20	\$298.20
200541P	CIG Remanufactured MICR Toner Cartridge for LJ M1130 M1210 Series	\$120.65	\$120.65
200542P	CIG Remanufactured MICR Toner Cartridge for LJ Pro M1536dnf MFP P1	\$122.35	\$122.35
200551P	CIG Remanufactured Toner Cartridge for LJ M401 M425 (Alternative for	\$120.75	\$120.75
200552P	CIG Remanufactured High Yield Toner Cartridge for LJ M401 M425 (Alte	\$207.90	\$207.90
200553P	CIG Remanufactured Toner Cartridge for LJ M601 M602 M603 M4555 M	\$202.70	\$202.70
200554P	CIG Remanufactured High Yield Toner Cartridge for LJ M602 M603 M45	\$338.75	\$338.75
200555P	CIG Remanufactured MICR Toner Cartridge for LJ M601 M602 M603 M4	\$290.70	\$290.70
200556P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ M602 M60	\$488.75	\$488.75
200557P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M602 M603	\$465.80	\$465.80
200558P	CIG Remanufactured Black Toner Cartridge for LJ M351 M375 M451 M4	\$98.65	\$98.65
200559P	CIG Remanufactured High Yield Black Toner Cartridge for LJ M351 M37	\$121.15	\$121.15
200560P	CIG Remanufactured Cyan Toner Cartridge for LJ M351 M375 M451 M4	\$140.55	\$140.55
200561P	CIG Remanufactured Magenta Toner Cartridge for LJ M351 M375 M451	\$140.55	\$140.55
200562P	CIG Remanufactured Yellow Toner Cartridge for LJ M351 M375 M451 M	\$140.55	\$140.55
200563P	CIG Remanufactured Black Toner Cartridge for Color LJ M551 M570 M5	N/A	\$111.00
200564P	CIG Remanufactured High Yield Black Toner Cartridge for Color LJ M551	N/A	\$129.00
200565P	CIG Remanufactured Cyan Toner Cartridge for Color LJ M551 M570 M5	N/A	\$117.00
200566P	CIG Remanufactured Magenta Toner Cartridge for Color LJ M551 M570	N/A	\$117.00
200567P	CIG Remanufactured Yellow Toner Cartridge for Color LJ M551 M570 M	N/A	\$117.00
200569P	CIG Remanufactured Black Toner Cartridge for Color LJ CP5225 (Altern	\$177.45	\$177.45
200570P	CIG Remanufactured Cyan Toner Cartridge for Color LJ CP5225 (Altern	\$312.60	\$312.60
200571P	CIG Remanufactured Magenta Toner Cartridge for Color LJ CP5225 (Alte	\$312.60	\$312.60
200572P	CIG Remanufactured Yellow Toner Cartridge for Color LJ CP5225 (Altern	\$312.60	\$312.60
200573P	CIG Remanufactured Black Toner Cartridge for Color LJ CP5525 M750 (	\$290.10	\$290.10
200574P	CIG Remanufactured Cyan Toner Cartridge for Color LJ CP5525 M750 (	\$472.10	\$472.10
200575P	CIG Remanufactured Magenta Toner Cartridge for Color LJ CP5525 M75	\$472.10	\$472.10
200576P	CIG Remanufactured Yellow Toner Cartridge for Color LJ CP5525 M750	\$472.10	\$472.10
200577P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M401 M425	\$241.05	\$241.05
200578P	CIG Remanufactured Black Toner Cartridge for Color LJ CP1025 M175 M	\$60.35	\$60.35
200579P	CIG Remanufactured Cyan Toner Cartridge for Color LJ CP1025 M175 M	\$67.10	\$67.10
200580P	CIG Remanufactured Magenta Toner Cartridge for Color LJ CP1025 M17	\$67.10	\$67.10
200581P	CIG Remanufactured Yellow Toner Cartridge for Color LJ CP1025 M175	\$67.10	\$67.10
200582P	CIG Remanufactured Extended Yield Toner Cartridge for LJ P4014 P401	\$365.05	\$365.05
200585P	CIG Remanufactured MICR Toner Cartridge for LJ M401 M425 (Alternat	\$152.15	\$152.15
200586P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ M401 M42	\$232.20	\$232.20
200610P	CIG Remanufactured Toner Cartridge for LJ M712 M725 (Alternative for	\$224.40	\$224.40
200611P	CIG Remanufactured High Yield Toner Cartridge for LJ M712 M725 (Alte	\$247.35	\$247.35
200616P	CIG Remanufactured Black Toner Cartridge for LJ M251 M276 imageCLA	\$80.15	\$80.15
200617P	CIG Remanufactured High Yield Black Toner Cartridge for LJ M251 M27	\$101.80	\$101.80
200618P	CIG Remanufactured Cyan Toner Cartridge for LJ M251 M276 imageCLA	\$100.45	\$100.45
200619P	CIG Remanufactured Magenta Toner Cartridge for LJ M251 M276 image	\$100.45	\$100.45
200620P	CIG Remanufactured Yellow Toner Cartridge for LJ M251 M276 imageC	\$100.45	\$100.45
200621P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M601 M602	\$365.65	\$365.65
200622P	CIG Remanufactured Drum Unit for LJ CP1025nw M175 M275 (Alternati	\$91.90	\$91.90
200623P	CIG Remanufactured Black Toner Cartridge for LJ M775 (Alternative for	\$201.80	\$201.80
200624P	CIG Remanufactured Cyan Toner Cartridge for LJ M775 (Alternative for	\$508.15	\$508.15
200625P	CIG Remanufactured Magenta Toner Cartridge for LJ M775 (Alternative	\$508.15	\$508.15
200626P	CIG Remanufactured Yellow Toner Cartridge for LJ M775 (Alternative fo	\$508.15	\$508.15
200633P	CIG Remanufactured Extended Yield Toner Cartridge for LJ P2035 P205	\$226.75	\$226.75
200634P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 4240 4250 4	\$351.50	\$351.50
200635P	CIG Remanufactured Extended Yield Toner Cartridge for LJ 1160 1320 3	\$215.65	\$215.65
200685P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M712 M725	\$296.80	\$296.80
200686P	CIG Remanufactured High Yield Toner Cartridge for LJ Enterprise M806	\$338.75	\$338.75
200687P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ Enterprise	\$518.30	\$518.30
200688P	CIG Remanufactured Toner Cartridge for LJ Pro MFP M125 M127 M201	\$75.80	\$75.80
200689P	CIG Remanufactured MICR Toner Cartridge for LJ M125 M127 M201 M2	\$115.21	\$115.21
200739P	CIG Remanufactured Black Toner Cartridge for LJ M476 (Alternative for	\$215.65	\$215.65
200740P	CIG Remanufactured High Yield Black Toner Cartridge for LJ M476 (Alte	\$235.50	\$235.50
200741P	CIG Remanufactured Cyan Toner Cartridge for LJ M476 (Alternative for	\$149.45	\$149.45
200742P	CIG Remanufactured Magenta Toner Cartridge for LJ M476 (Alternative	\$149.45	\$149.45
200743P	CIG Remanufactured Yellow Toner Cartridge for LJ M476 (Alternative fo	\$149.45	\$149.45
200752P	CIG Remanufactured Black Toner Cartridge for Color LJ Pro MFP M176 M	\$42.50	\$42.50
200753P	CIG Remanufactured Cyan Toner Cartridge for Color LJ Pro MFP M176 M	\$42.50	\$42.50

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200754P	CIG Remanufactured Magenta Toner Cartridge for Color LJ Pro MFP M176	\$42.50	\$42.50
200755P	CIG Remanufactured Yellow Toner Cartridge for Color LJ Pro MFP M176	\$42.50	\$42.50
200766P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M806dn MF	\$364.15	\$364.15
200777P	CIG Remanufactured Toner Cartridge for LJ M604 M605 M606 M630 (Al	\$200.90	\$200.90
200778P	CIG Remanufactured High Yield Toner Cartridge for LJ M605 M606 Flow	\$332.45	\$332.45
200779P	CIG Remanufactured High Yield Toner Cartridge for LJ M201 M225 (Alte	\$93.70	\$93.70
200784P	CIG Remanufactured High Yield Black Toner Cartridge for LJ M651 (Alte	\$300.45	\$300.45
200785P	CIG Remanufactured Cyan Toner Cartridge for LJ M651 (Alternative for	\$419.05	\$419.05
200786P	CIG Remanufactured Magenta Toner Cartridge for LJ M651 (Alternative	\$419.05	\$419.05
200787P	CIG Remanufactured Yellow Toner Cartridge for LJ M651 (Alternative fo	\$419.05	\$419.05
200788P	CIG Remanufactured Black Toner Cartridge for LJ M651 M680 (Alternati	\$228.65	\$228.65
200789P	CIG Remanufactured High Yield Black Toner Cartridge for LJ M680 (Alte	\$275.80	\$275.80
200790P	CIG Remanufactured Cyan Toner Cartridge for LJ M680 (Alternative for	\$371.45	\$371.45
200791P	CIG Remanufactured Magenta Toner Cartridge for LJ M680 (Alternative	\$371.45	\$371.45
200792P	CIG Remanufactured Yellow Toner Cartridge for LJ M680 (Alternative fo	\$371.45	\$371.45
200809P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M201 M225	\$127.75	\$127.75
200816P	CIG Remanufactured MICR Toner Cartridge for LJ M604 M605 M606 M6	\$251.13	\$251.13
200817P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ M605 M60	\$415.56	\$415.56
200818P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M605 M606	\$531.90	\$531.90
200823P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M125 M127	\$100.40	\$100.40
200827P	CIG Remanufactured Extended Yield Toner Cartridge for LJ M604 M605	\$344.40	\$344.40
200837P	CIG Remanufactured High Yield MICR Toner Cartridge for LJ M201 M22	\$117.10	\$117.10
200891P	CIG Remanufactured Toner Cartridge for LJ Pro M402 MFP M426 (Altern	\$135.15	\$135.15
200892P	CIG Remanufactured High Yield Toner Cartridge for LJ M402 MFP M426	\$243.10	\$243.10
200894P	CIG Remanufactured MICR Toner Cartridge for LJ M402 MFP M426 (Alte	\$177.35	\$177.35
200896P	CIG Remanufactured Toner Cartridge for LJ M501 M506 MFP M527 (Alte	\$265.80	\$265.80
200899P	CIG Remanufactured MICR Toner Cartridge for LJ M501 M506x MFP M5	\$332.25	\$332.25
200914P	CIG Remanufactured Black Toner Cartridge for Color LaserJet Pro M252	\$83.80	\$83.80
200915P	CIG Remanufactured Cyan Toner Cartridge for Color LaserJet Pro M252	\$98.85	\$98.85
200916P	CIG Remanufactured Magenta Toner Cartridge for Color LaserJet Pro M	\$98.85	\$98.85
200917P	CIG Remanufactured Yellow Toner Cartridge for Color LaserJet Pro M25	\$98.85	\$98.85
200918P	CIG Remanufactured High Yield Black Toner Cartridge for LJ M252 M27	\$112.55	\$112.55
200919P	CIG Remanufactured High Yield Cyan Toner Cartridge for LJ M252 M27	\$124.85	\$124.85
200920P	CIG Remanufactured High Yield Magenta Toner Cartridge for LJ M252 M	\$124.85	\$124.85
200921P	CIG Remanufactured High Yield Yellow Toner Cartridge for LJ M252 M2	\$124.85	\$124.85
200937P	CIG Remanufactured Black Toner Cartridge for Color LaserJet Enterprise	\$190.15	\$190.15
200938P	CIG Remanufactured Cyan Toner Cartridge for Color LaserJet Enterprise	\$238.40	\$238.40
200939P	CIG Remanufactured Magenta Toner Cartridge for Color LaserJet Enterpr	\$238.40	\$238.40
200940P	CIG Remanufactured Yellow Toner Cartridge for Color LaserJet Enterpri	\$238.40	\$238.40
201042P	CIG Remanufactured Toner Cartridge for LJ M12W MFP M26NW (Altern	\$67.10	\$67.10
3YN96AN	HP 902 (3YN96AN) Black Original Ink Cartridge 2-Pack (300 x 2 Yield)	\$42.64	\$42.64
3YP21AN	HP 952 (3YN96AN) Black Original Ink Cartridge 2-Pack (1000 x 2 Yield)	\$73.11	\$73.11
3YP22AN	HP 64 (3YN96AN) Black Original Ink Cartridge 2-Pack (200 x 2 Yield)	\$40.21	\$40.21
51604A	HP (51604A) Black Original Thermal Ink Cartridge	\$17.48	\$17.48
51605R	HP (51605R) Red Original Thermal Ink Cartridge	\$17.88	\$17.88
51631D	HP Special Inkjet Paper 24# 96 Bright (24" x 150" Roll)	\$72.43	\$72.43
51631E	HP Special Inkjet Paper 24# 96 Bright (36" x 150" Roll)	\$98.65	\$98.65
51645A	HP 45 (51645A) Black Original Ink Cartridge (930 Yield)	\$67.53	\$67.53
B3M77A	HP LaserJet Enterprise Flow/MFP M630 Maintenance Kit (110V) (Include	N/A	\$401.00
B3P06A	HP 727 (B3P06A) Designjet Printhead	\$362.82	\$362.82
B3P19A	HP 727 (B3P19A) Cyan Original Ink Cartridge (130 ml)	\$91.19	\$91.19
B3P20A	HP 727 (B3P20A) Magenta Original Ink Cartridge (130 ml)	\$91.19	\$91.19
B3P21A	HP 727 (B3P21A) Yellow Original Ink Cartridge (130 ml)	\$91.19	\$91.19
B3P22A	HP 727 (B3P22A) Matte Black Original Ink Cartridge (130 ml)	\$91.19	\$91.19
B3P23A	HP 727 (B3P23A) Photo Black Original Ink Cartridge (130 ml)	\$91.19	\$91.19
B3P24A	HP 727 (B3P24A) Gray Original Ink Cartridge (130 ml)	\$91.19	\$91.19
B5L09A	HP Officejet Enterprise X555 X585 PageWide Enterprise Color MFP 586	\$28.42	\$28.42
B5L35A	HP Color LaserJet Enterprise M552 M553 M577 E55040 E57540 Fuser Ki	N/A	\$245.00
B5L36A	HP Color LaserJet Enterprise M553 M577 Fuser Kit (220V) (150000 Yield	N/A	\$254.00
B5L37A	HP Color LaserJet Enterprise M553 M577 E55040 E57540 Toner Collecti	\$18.53	\$18.53
B6Y15A	HP 771A (B6Y15A) Matte Black Original Ink Cartridge (775 ml)	\$385.56	\$385.56
B6Y16A	HP 771A (B6Y16A) Chromatic Red Original Ink Cartridge (775 ml)	\$385.56	\$385.56
B6Y17A	HP 771A (B6Y17A) Magenta Original Ink Cartridge (775 ml)	\$385.56	\$385.56
B6Y18A	HP 771A (B6Y18A) Yellow Original Ink Cartridge (775 ml)	\$385.56	\$385.56
B6Y19A	HP 771A (B6Y19A) Light Magenta Original Ink Cartridge (775 ml)	\$385.56	\$385.56
B6Y20A	HP 771A (B6Y20A) Light Cyan Original Ink Cartridge (775 ml)	\$385.56	\$385.56
B6Y21A	HP 771A (B6Y21A) Photo Black Original Ink Cartridge (775 ml)	\$385.56	\$385.56
B6Y22A	HP 771A (B6Y22A) Light Gray Original Ink Cartridge (775 ml)	\$385.56	\$385.56
B6Y39A	HP 771A (B6Y39A) 3-Pack Matte Black Original Ink Cartridges (3 x 775 ml)	\$1,093.37	\$1,093.37
B6Y40A	HP 771A (B6Y40A) 3-Pack Chromatic Red Original Ink Cartridges (3 x 775 ml)	\$1,093.37	\$1,093.37
B6Y41A	HP 771A (B6Y41A) 3-Pack Magenta Original Ink Cartridges (3 x 775 ml)	\$1,093.37	\$1,093.37
B6Y42A	HP 771A (B6Y42A) 3-Pack Yellow Original Ink Cartridges (3 x 775 ml)	\$1,093.37	\$1,093.37
B6Y43A	HP 771A (B6Y43A) 3-Pack Light Magenta Original Ink Cartridges (3 x 775 ml)	\$1,093.37	\$1,093.37
B6Y44A	HP 771A (B6Y44A) 3-Pack Light Cyan Original Ink Cartridges (3 x 775 ml)	\$1,093.37	\$1,093.37
B6Y45A	HP 771A (B6Y45A) 3-Pack Photo Black Original Ink Cartridges (3 x 775 ml)	\$1,093.37	\$1,093.37
B6Y46A	HP 771A (B6Y46A) 3-Pack Light Gray Original Ink Cartridges (3 x 775 ml)	\$1,093.37	\$1,093.37
C0F22A	HP Everyday Adhesive Matte Polypropylene 2-Pack 7.1 ml 101 Bright (6	\$428.52	\$428.52



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C1823D	HP 23 (C1823D) Tri-Color Original Ink Cartridge (620 Yield)	\$82.66	\$82.66
C1860A	HP Bright White Inkjet Paper 24# 113 Bright (24" x 150' Roll)	\$21.87	\$21.87
C1N54A	HP LaserJet Enterprise M855 M880z Fuser Maintenance Kit (110V)	N/A	\$417.00
C1P70A	HP Color LaserJet Enterprise flow M880 MFP ADF Roller Replacement Kit	\$110.01	\$110.01
C1Q12A	HP 727 (C1Q12A) Matte Black Original Ink Cartridge (300 ml)	\$178.50	\$178.50
C1Q15A	HP 764 (C1Q15A) Yellow Original Ink Cartridge (300 ml)	N/A	\$187.00
C1Q16A	HP 764 (C1Q16A) Matte Black Original Ink Cartridge (300 ml)	N/A	\$187.00
C1Q20A	HP 773 (C1Q20A) Matte Black/Cyan Printhead	\$272.48	\$272.48
C2H57A	HP LaserJet Enterprise M806 MFP flow M830 Fuser Maintenance Kit (220V)	\$431.40	\$431.40
C2H67A	HP LaserJet Enterprise M806 MFP flow M830 Series Fuser Maintenance Kit	\$431.40	\$431.40
C2P04AN	HP 62 (C2P04AN) Black Original Ink Cartridge (200 Yield)	\$22.53	\$22.53
C2P05AN	HP 62XL (C2P05AN) High Yield Black Original Ink Cartridge (600 Yield)	\$49.36	\$49.36
C2P06AN	HP 62 (C2P06AN) Tri-Color Original Ink Cartridge (165 Yield)	\$27.54	\$27.54
C2P07AN	HP 62XL (C2P07AN) High Yield Tri-Color Original Ink Cartridge (415 Yield)	\$54.36	\$54.36
C2P19AN	HP 934 (C2P19AN) Black Original Ink Cartridge (400 Yield)	\$24.36	\$24.36
C2P20AN	HP 935 (C2P20AN) Cyan Original Ink Cartridge (400 Yield)	\$18.83	\$18.83
C2P21AN	HP 935 (C2P21AN) Magenta Original Ink Cartridge (400 Yield)	\$18.83	\$18.83
C2P22AN	HP 935 (C2P22AN) Yellow Original Ink Cartridge (400 Yield)	\$18.83	\$18.83
C2P23AN	HP 934XL (C2P23AN) High Yield Black Original Ink Cartridge (1000 Yield)	\$42.48	\$42.48
C2P24AN	HP 935XL (C2P24AN) High Yield Cyan Original Ink Cartridge (825 Yield)	\$27.48	\$27.48
C2P25AN	HP 935XL (C2P25AN) High Yield Magenta Original Ink Cartridge (825 Yield)	\$27.48	\$27.48
C2P26AN	HP 935XL (C2P26AN) High Yield Yellow Original Ink Cartridge (825 Yield)	\$27.48	\$27.48
C2P51FN	HP 564 (C2P51FN) 2-Pack Black Original Ink Cartridges (2 x 250 Yield)	\$41.23	\$41.23
C3875A	HP Clear Film 5.2 ml (36" x 75' Roll)	\$208.85	\$208.85
C4198A	HP Color LaserJet 4500 4550 Fuser Kit (220V) (100000 Mono/50000 Color)	\$350.18	\$350.18
C4810A	HP 11 (C4810A) Black Printhead	\$74.77	\$74.77
C4811A	HP 11 (C4811A) Cyan Printhead	\$74.77	\$74.77
C4812A	HP 11 (C4812A) Magenta Printhead	\$74.77	\$74.77
C4813A	HP 11 (C4813A) Yellow Printhead	\$74.77	\$74.77
C4820A	HP 80 (C4820A) Black Printhead/Printhead Cleaner (Ink Not Included)	\$284.71	\$284.71
C4821A	HP 80 (C4821A) Cyan Printhead/Printhead Cleaner (Ink Not Included)	\$284.71	\$284.71
C4822A	HP 80 (C4822A) Magenta Printhead/Printhead Cleaner (Ink Not Included)	\$284.71	\$284.71
C4823A	HP 80 (C4823A) Yellow Printhead/Printhead Cleaner (Ink Not Included)	\$284.71	\$284.71
C4836A	HP 11 (C4836A) Cyan Original Ink Cartridge (2350 Yield)	\$72.91	\$72.91
C4837A	HP 11 (C4837A) Magenta Original Ink Cartridge (2000 Yield)	\$72.91	\$72.91
C4838A	HP 11 (C4838A) Yellow Original Ink Cartridge (2550 Yield)	\$72.91	\$72.91
C4844A	HP 10 (C4844A) Black Original Ink Cartridge (2200 Yield)	\$72.91	\$72.91
C4846A	HP 80 (C4846A) Cyan Original Ink Cartridge (350 ml)	\$247.91	\$247.91
C4847A	HP 80 (C4847A) Magenta Original Ink Cartridge (350 ml)	\$247.91	\$247.91
C4848A	HP 80 (C4848A) Yellow Original Ink Cartridge (350 ml)	\$247.91	\$247.91
C4871A	HP 80 (C4871A) Black Original Ink Cartridge (350 ml)	\$247.91	\$247.91
C4872A	HP 80 (C4872A) Cyan Original Ink Cartridge (175 ml)	\$151.95	\$151.95
C4873A	HP 80 (C4873A) Yellow Original Ink Cartridge (175 ml)	\$151.95	\$151.95
C4874A	HP 80 (C4874A) Magenta Original Ink Cartridge (175 ml)	\$151.95	\$151.95
C4900A	HP 940 (C4900A) Black/Yellow Printhead	\$93.12	\$93.12
C4901A	HP 940 (C4901A) Cyan/Magenta Printhead	\$93.12	\$93.12
C4906AN	HP 940XL (C4906AN) High Yield Black Original Ink Cartridge (2200 Yield)	\$61.25	\$61.25
C4907AN	HP 940XL (C4907AN) High Yield Cyan Original Ink Cartridge (1400 Yield)	\$41.02	\$41.02
C4908AN	HP 940XL (C4908AN) High Yield Magenta Original Ink Cartridge (1400 Yield)	\$41.02	\$41.02
C4909AN	HP 940XL (C4909AN) High Yield Yellow Original Ink Cartridge (1400 Yield)	\$41.02	\$41.02
C4911A	HP 82 (C4911A) Cyan Original Ink Cartridge (69 ml)	\$65.53	\$65.53
C4912A	HP 82 (C4912A) Magenta Original Ink Cartridge (69 ml)	\$65.53	\$65.53
C4913A	HP 82 (C4913A) Yellow Original Ink Cartridge (69 ml)	\$65.53	\$65.53
C4930A	HP 81 (C4930A) Black Original Dye Ink Cartridge (680 ml) (1000 Yield)	\$356.64	\$356.64
C4931A	HP 81 (C4931A) Cyan Original Dye Ink Cartridge (680 ml) (1000 Yield)	\$356.64	\$356.64
C4932A	HP 81 (C4932A) Magenta Original Dye Ink Cartridge (680 ml) (1000 Yield)	\$356.64	\$356.64
C4933A	HP 81 (C4933A) Yellow Original Dye Ink Cartridge (680 ml) (1000 Yield)	\$356.64	\$356.64
C4934A	HP 81 (C4934A) Light Cyan Original Dye Ink Cartridge (680 ml) (1000 Yield)	\$356.64	\$356.64
C4935A	HP 81 (C4935A) Light Magenta Original Dye Ink Cartridge (680 ml) (1000 Yield)	\$356.64	\$356.64
C4940A	HP 83 (C4940A) Black Original UV Ink Cartridge (680 ml)	\$445.81	\$445.81
C4941A	HP 83 (C4941A) Cyan Original UV Ink Cartridge (680 ml)	\$445.81	\$445.81
C4942A	HP 83 (C4942A) Magenta Original UV Ink Cartridge (680 ml)	\$445.81	\$445.81
C4943A	HP 83 (C4943A) Yellow Original UV Ink Cartridge (680 ml)	\$445.81	\$445.81
C4944A	HP 83 (C4944A) Light Cyan Original UV Ink Cartridge (680 ml)	\$445.81	\$445.81
C4945A	HP 83 (C4945A) Light Magenta Original UV Ink Cartridge (680 ml)	\$445.81	\$445.81
C4950A	HP 81 (C4950A) Black Dye Printhead/Printhead Cleaner (Ink Not Included)	\$371.69	\$371.69
C4951A	HP 81 (C4951A) Cyan Dye Printhead/Printhead Cleaner (Ink Not Included)	\$371.69	\$371.69
C4952A	HP 81 (C4952A) Magenta Dye Printhead/Printhead Cleaner (Ink Not Included)	\$371.69	\$371.69
C4953A	HP 81 (C4953A) Yellow Dye Printhead/Printhead Cleaner (Ink Not Included)	\$371.69	\$371.69
C4954A	HP 81 (C4954A) Light Cyan Dye Printhead/Printhead Cleaner (Ink Not Included)	\$371.69	\$371.69
C4955A	HP 81 (C4955A) Light Magenta Dye Printhead/Printhead Cleaner (Ink Not Included)	\$371.69	\$371.69
C4960A	HP 83 (C4960A) Black UV Printhead/Printhead Cleaner (Ink Not Included)	\$371.69	\$371.69
C4962A	HP 83 (C4962A) Magenta UV Printhead/Printhead Cleaner (Ink Not Included)	\$371.69	\$371.69
C4963A	HP 83 (C4963A) Yellow UV Printhead/Printhead Cleaner (Ink Not Included)	\$371.69	\$371.69
C4964A	HP 83 (C4964A) Light Cyan UV Printhead/Printhead Cleaner (Ink Not Included)	\$371.69	\$371.69
C4965A	HP 83 (C4965A) Light Magenta UV Printhead/Printhead Cleaner (Ink Not Included)	\$371.69	\$371.69
C5016A	HP 84 (C5016A) Black Original Ink Cartridge (69 ml)	\$65.38	\$65.38



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C5019A	HP 84 (C5019A) Black Printhead	\$62.94	\$62.94
C5054A	HP 90 (C5054A) Black Printhead/Printhead Cleaner (Ink Not Included)	\$259.59	\$259.59
C5055A	HP 90 (C5055A) Cyan Printhead/Printhead Cleaner (Ink Not Included)	\$259.59	\$259.59
C5056A	HP 90 (C5056A) Magenta Printhead/Printhead Cleaner (Ink Not Included)	\$259.59	\$259.59
C5057A	HP 90 (C5057A) Yellow Printhead/Printhead Cleaner (Ink Not Included)	\$259.59	\$259.59
C5058A	HP 90 (C5058A) Black Original Ink Cartridge (400 ml)	\$248.25	\$248.25
C5059A	HP 90 (C5059A) Black Original Ink Cartridge (775 ml)	\$425.54	\$425.54
C5060A	HP 90 (C5060A) Cyan Original Ink Cartridge (225 ml)	\$219.87	\$219.87
C5061A	HP 90 (C5061A) Cyan Original Ink Cartridge (400 ml)	\$276.60	\$276.60
C5062A	HP 90 (C5062A) Magenta Original Ink Cartridge (225 ml)	\$219.87	\$219.87
C5063A	HP 90 (C5063A) Magenta Original Ink Cartridge (400 ml)	\$276.60	\$276.60
C5064A	HP 90 (C5064A) Yellow Original Ink Cartridge (225 ml)	\$219.87	\$219.87
C5065A	HP 90 (C5065A) Yellow Original Ink Cartridge (400 ml)	\$276.60	\$276.60
C5096A	HP 90 (C5096A) Printhead Cleaner Black	\$27.24	\$27.24
C6019B	HP Coated Paper 24# 89 Bright (24" x 150' Roll)	\$46.35	\$46.35
C6020B	HP Coated Paper 24# 89 Bright (36" x 150' Roll)	\$64.88	\$64.88
C6029C	HP Heavyweight Coated Paper 35# 89 Bright (24" x 100' Roll)	\$59.59	\$59.59
C6030C	HP Heavyweight Coated Paper 35# 89 Bright (36" x 100' Roll)	\$82.10	\$82.10
C6119A	(TIJ 2.5/TIJ 2.5 Hybrid) HP 51645A Bulk Inkjet System Black (Generic Packaged)	\$129.93	\$129.93
C6128A	(TIJ 2.5) HP Print Cartridge Non-Fluorescent Red	\$33.44	\$33.44
C6170A	(TIJ 2.5) HP 51645A Disposable Spot Color Print Cartridge Blue (Generic Packaged)	\$33.44	\$33.44
C6173A	(TIJ 2.5) HP 51645A Disposable Spot Color Print Cartridge Yellow (Generic Packaged)	\$40.48	\$40.48
C6195A	(TIJ 2.5) HP 51645A Disposable Fast Dry Print Cartridge Black (Generic Packaged)	\$35.27	\$35.27
C6569C	HP Heavyweight Coated Paper 35# 89 Bright (42" x 100' Roll)	\$101.95	\$101.95
C6578DN	HP 78 (C6578DN) Tri-Color Original Ink Cartridge (560 Yield)	\$72.62	\$72.62
C6602A	HP (C6602A) Black Original Thermal Ink Cartridge (7M Characters)	\$21.95	\$21.95
C6602B	HP (C6602B) Blue Generic Inkjet Print Cartridge (7M Characters)	\$21.95	\$21.95
C6602R	HP (C6602R) Red Original Thermal Ink Cartridge (7M Characters)	\$21.95	\$21.95
C6615DN	HP 15 (C6615DN) Black Original Ink Cartridge (500 Yield)	\$64.89	\$64.89
C6625A	HP 17 (C6625A) Tri-Color Original Ink Cartridge (480 Yield)	\$69.01	\$69.01
C6656AN	HP 56 (C6656AN) Black Original Ink Cartridge (520 Yield)	\$46.12	\$46.12
C6657AN	HP 57 (C6657AN) Tri-Color Original Ink Cartridge (500 Yield)	\$74.92	\$74.92
C6810A	HP Bright White Inkjet Paper 24# 113 Bright (36" x 300' Roll)	\$57.89	\$57.89
C6980A	HP Coated Paper 24# 89 Bright (36" x 300' Roll)	\$115.20	\$115.20
C7115X	HP 15X (C7115X) LaserJet 1200 1220 3300 MFP 3310 3320 MFP 3330 MFP	\$134.99	\$134.99
C8091A	HP LaserJet 4345 4700 4730 9000 9040 9050 CM4540 CM4730 CM6030	\$49.20	\$49.20
C8543X	HP 43X (C8543X) LaserJet 9000 9040 9050 M9040 M9050 High Yield Black	\$441.84	\$441.84
C8721WN	HP 02 (C8721WN) Black Original Ink Cartridge (660 Yield)	\$40.19	\$40.19
C8727AN	HP 27 (C8727AN) Black Original Ink Cartridge (280 Yield)	\$37.37	\$37.37
C8728AN	HP 28 (C8728AN) Tri-Color Original Ink Cartridge (240 Yield)	\$47.85	\$47.85
C8765WN	HP 94 (C8765WN) Black Original Ink Cartridge (480 Yield)	\$46.12	\$46.12
C8766WN	HP 95 (C8766WN) Tri-Color Original Ink Cartridge (330 Yield)	\$54.46	\$54.46
C8767WN	HP 96 (C8767WN) Black Original Ink Cartridge (860 Yield)	\$63.82	\$63.82
C8771WN	HP 02 (C8771WN) Cyan Original Ink Cartridge (400 Yield)	\$19.29	\$19.29
C8772WN	HP 02 (C8772WN) Magenta Original Ink Cartridge (370 Yield)	\$19.29	\$19.29
C8773WN	HP 02 (C8773WN) Yellow Original Ink Cartridge (500 Yield)	\$19.29	\$19.29
C8774WN	HP 02 (C8774WN) Light Cyan Original Ink Cartridge (220 Yield - 4" x 6")	\$19.29	\$19.29
C8775WN	HP 02 (C8775WN) Light Magenta Original Ink Cartridge (230 Yield - 4" x 6")	\$19.29	\$19.29
C8842A	(TIJ 2.5) HP 51645A Versatile Print Cartridge Black (Generic Packaged)	\$35.27	\$35.27
C9351AN	HP 21 (C9351AN) Black Original Ink Cartridge (190 Yield)	\$26.71	\$26.71
C9352AN	HP 22 (C9352AN) Tri-Color Original Ink Cartridge (165 Yield)	\$37.36	\$37.36
C9353FN	HP 96 Black/97 Tri-Color (C9353FN) 2-Pack Original Ink Cartridges (860 Yield)	\$137.87	\$137.87
C9361WN	HP 93 (C9361WN) Tri-Color Original Ink Cartridge (220 Yield)	\$44.35	\$44.35
C9362WN	HP 92 (C9362WN) Black Original Ink Cartridge (220 Yield)	\$26.71	\$26.71
C9363WN	HP 97 (C9363WN) Tri-Color Original Ink Cartridge (560 Yield)	\$73.78	\$73.78
C9364WN	HP 98 (C9364WN) Black Original Ink Cartridge (420 Yield)	\$44.93	\$44.93
C9370A	HP 72 (C9370A) Photo Black Original Ink Cartridge (130 ml)	\$90.43	\$90.43
C9371A	HP 72 (C9371A) Cyan Original Ink Cartridge (130 ml)	\$90.43	\$90.43
C9372A	HP 72 (C9372A) Magenta Original Ink Cartridge (130 ml)	\$90.43	\$90.43
C9373A	HP 72 (C9373A) Yellow Original Ink Cartridge (130 ml)	\$90.43	\$90.43
C9374A	HP 72 (C9374A) Gray Original Ink Cartridge (130 ml)	\$90.43	\$90.43
C9380A	HP 72 (C9380A) Gray/Photo Black Printhead	\$94.83	\$94.83
C9381A	HP 88 (C9381A) Black/Yellow Printhead	\$121.05	\$121.05
C9382A	HP 88 (C9382A) Cyan/Magenta Printhead	\$121.05	\$121.05
C9383A	HP 72 (C9383A) Cyan/Magenta Printhead	\$94.83	\$94.83
C9384A	HP 72 (C9384A) Matte Black/Yellow Printhead	\$94.83	\$94.83
C9390A	HP 70 (C9390A) Light Cyan Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9391AN	HP 88XL (C9391AN) High Yield Cyan Original Ink Cartridge (1700 Yield)	\$46.82	\$46.82
C9392AN	HP 88XL (C9392AN) High Yield Magenta Original Ink Cartridge (1980 Yield)	\$46.82	\$46.82
C9393AN	HP 88XL (C9393AN) High Yield Yellow Original Ink Cartridge (1540 Yield)	\$46.82	\$46.82
C9396AN	HP 88XL (C9396AN) High Yield Black Original Ink Cartridge (2450 Yield)	\$82.82	\$82.82
C9403A	HP 72 (C9403A) Matte Black Original Ink Cartridge (130 ml)	\$90.43	\$90.43
C9404A	HP 70 (C9404A) Matte Black/Cyan Printhead	\$92.26	\$92.26
C9405A	HP 70 (C9405A) Light Cyan/Light Magenta Printhead	\$92.26	\$92.26
C9406A	HP 70 (C9406A) Magenta/Yellow Printhead	\$92.26	\$92.26
C9407A	HP 70 (C9407A) Photo Black/Light Gray Printhead	\$92.26	\$92.26
C9408A	HP 70 (C9408A) Blue/Green Printhead	\$92.26	\$92.26

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C9409A	HP 70 (C9409A) Matte Black/Red Printhead	\$92.26	\$92.26
C9410A	HP 70 (C9410A) Gray/Gloss Enhancer Printhead	\$92.26	\$92.26
C9420A	HP 85 (C9420A) Cyan Printhead	\$68.65	\$68.65
C9421A	HP 85 (C9421A) Magenta Printhead	\$68.65	\$68.65
C9422A	HP 85 (C9422A) Yellow Printhead	\$68.65	\$68.65
C9423A	HP 85 (C9423A) Light Cyan Printhead	\$68.65	\$68.65
C9424A	HP 85 (C9424A) Light Magenta Printhead	\$68.65	\$68.65
C9425A	HP 85 (C9425A) Cyan Original Ink Cartridge (28 ml)	\$59.45	\$59.45
C9426A	HP 85 (C9426A) Magenta Original Ink Cartridge (28 ml)	\$59.45	\$59.45
C9427A	HP 85 (C9427A) Yellow Original Ink Cartridge (69 ml)	\$66.86	\$66.86
C9428A	HP 85 (C9428A) Light Cyan Original Ink Cartridge (69 ml)	\$66.86	\$66.86
C9429A	HP 85 (C9429A) Light Magenta Original Ink Cartridge (69 ml)	\$66.86	\$66.86
C9448A	HP 70 (C9448A) Matte Black Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9449A	HP 70 (C9449A) Photo Black Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9450A	HP 70 (C9450A) Gray Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9451A	HP 70 (C9451A) Light Gray Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9452A	HP 70 (C9452A) Cyan Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9453A	HP 70 (C9453A) Magenta Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9454A	HP 70 (C9454A) Yellow Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9455A	HP 70 (C9455A) Light Magenta Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9456A	HP 70 (C9456A) Red Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9457A	HP 70 (C9457A) Green Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9458A	HP 70 (C9458A) Blue Original Ink Cartridge (130 ml)	\$103.92	\$103.92
C9459A	HP 70 (C9459A) Gloss Enhancer Original Ink Cartridge (130 ml)	\$77.63	\$77.63
C9460A	HP 91 (C9460A) Matte Black/Cyan Printhead	\$283.78	\$283.78
C9461A	HP 91 (C9461A) Magenta/Yellow Printhead	\$283.78	\$283.78
C9462A	HP 91 (C9462A) Light Magenta/Light Cyan Printhead	\$283.78	\$283.78
C9463A	HP 91 (C9463A) Photo Black/Light Gray Printhead	\$283.78	\$283.78
C9464A	HP 91 (C9464A) Matte Black Original Pigment Ink Cartridge (775 ml)	\$373.47	\$373.47
C9465A	HP 91 (C9465A) Photo Black Original Pigment Ink Cartridge (775 ml)	\$373.47	\$373.47
C9466A	HP 91 (C9466A) Light Gray Original Pigment Ink Cartridge (775 ml)	\$373.47	\$373.47
C9467A	HP 91 (C9467A) Cyan Original Pigment Ink Cartridge (775 ml)	\$373.47	\$373.47
C9468A	HP 91 (C9468A) Magenta Original Pigment Ink Cartridge (775 ml)	\$373.47	\$373.47
C9469A	HP 91 (C9469A) Yellow Original Pigment Ink Cartridge (775 ml)	\$373.47	\$373.47
C9470A	HP 91 (C9470A) Light Cyan Original Pigment Ink Cartridge (775 ml)	\$373.47	\$373.47
C9471A	HP 91 (C9471A) Light Magenta Original Pigment Ink Cartridge (775 ml)	\$373.47	\$373.47
C9480A	HP 91 (C9480A) 3-Pack Matte Black Original Ink Cartridges (3 x 775 ml)	\$1,059.08	\$1,059.08
C9482A	HP 91 (C9482A) 3-Pack Light Gray Original Ink Cartridges (3 x 775 ml)	\$1,059.08	\$1,059.08
C9483A	HP 91 (C9483A) 3-Pack Cyan Original Ink Cartridges (3 x 775 ml)	\$1,059.08	\$1,059.08
C9484A	HP 91 (C9484A) 3-Pack Magenta Original Ink Cartridges (3 x 775 ml)	\$1,059.08	\$1,059.08
C9485A	HP 91 (C9485A) 3-Pack Yellow Original Ink Cartridges (3 x 775 ml)	\$1,059.08	\$1,059.08
C9486A	HP 91 (C9486A) 3-Pack Light Cyan Original Ink Cartridges (3 x 775 ml)	\$1,059.08	\$1,059.08
C9487A	HP 91 (C9487A) 3-Pack Light Magenta Original Ink Cartridges (3 x 775 ml)	\$1,059.08	\$1,059.08
C9508FN	HP 21 (C9508FN) 2-Pack Black Original Ink Cartridges (2 x 190 Yield)	\$50.00	\$50.00
C9509FN	HP 21 Black/22 Tri-Color (C9509FN) 2-Pack Original Ink Cartridges (190 Yield)	\$63.53	\$63.53
C9513FN	HP 92 Black/93 Tri-Color (C9513FN) 2-Pack Original Ink Cartridges (2 x 190 Yield)	\$68.29	\$68.29
C9518A	HP 91 (C9518A) Maintenance Cartridge	\$108.41	\$108.41
C9720A	HP 641A (C9720A) Color LaserJet 4600 4610 4650 Black Original LaserJet Toner	\$314.00	\$314.00
C9721A	HP 641A (C9721A) Color LaserJet 4600 4610 4650 Cyan Original LaserJet Toner	\$425.44	\$425.44
C9722A	HP 641A (C9722A) Color LaserJet 4600 4610 4650 Yellow Original LaserJet Toner	\$425.44	\$425.44
C9723A	HP 641A (C9723A) Color LaserJet 4600 4610 4650 Magenta Original LaserJet Toner	\$425.44	\$425.44
C9730A	HP 645A (C9730A) Color LaserJet 5500 5550 Black Original LaserJet Toner	\$435.38	\$435.38
C9731A	HP 645A (C9731A) Color LaserJet 5500 5550 Cyan Original LaserJet Toner	\$610.54	\$610.54
C9732A	HP 645A (C9732A) Color LaserJet 5500 5550 Yellow Original LaserJet Toner	\$610.54	\$610.54
C9733A	HP 645A (C9733A) Color LaserJet 5500 5550 Magenta Original LaserJet Toner	\$610.54	\$610.54
C9735A	HP Color LaserJet 5500 Fusing Assembly (100-127V) (150000 Yield)	\$278.00	\$278.00
CB304AN	HP 110 (CB304AN) Tri-Color Original Ink Cartridge (55 Yield - 4" x 6" Print)	\$43.15	\$43.15
CB316WN	HP 564 (CB316WN) Black Original Ink Cartridge (250 Yield)	\$21.24	\$21.24
CB317WN	HP 564 (CB317WN) Photo Original Ink Cartridge (130 Yield - 4" x 6" Print)	\$18.25	\$18.25
CB318WN	HP 564 (CB318WN) Cyan Original Ink Cartridge (300 Yield)	\$18.25	\$18.25
CB319WN	HP 564 (CB319WN) Magenta Original Ink Cartridge (300 Yield)	\$18.25	\$18.25
CB320WN	HP 564 (CB320WN) Yellow Original Ink Cartridge (300 Yield)	\$18.25	\$18.25
CB322WN	HP 564XL (CB322WN) High Yield Photo Original Ink Cartridge (290 Yield)	\$33.55	\$33.55
CB323WN	HP 564XL (CB323WN) High Yield Cyan Original Ink Cartridge (750 Yield)	\$34.78	\$34.78
CB324WN	HP 564XL (CB324WN) High Yield Magenta Original Ink Cartridge (750 Yield)	\$34.78	\$34.78
CB325WN	HP 564XL (CB325WN) High Yield Yellow Original Ink Cartridge (750 Yield)	\$34.78	\$34.78
CB327FN	HP 98 Black/95 Tri-Color (CB327FN) 2-Pack Original Ink Cartridges (420 Yield)	\$96.88	\$96.88
CB335WN	HP 74 (CB335WN) Black Original Ink Cartridge (200 Yield)	\$27.91	\$27.91
CB336WN	HP 74XL (CB336WN) High Yield Black Original Ink Cartridge (750 Yield)	\$73.26	\$73.26
CB337WN	HP 75 (CB337WN) Tri-Color Original Ink Cartridge (170 Yield)	\$33.86	\$33.86
CB338WN	HP 75XL (CB338WN) High Yield Tri-Color Original Ink Cartridge (520 Yield)	\$86.94	\$86.94
CB380A	HP 823A (CB380A) Color LaserJet CP6015 Black Original LaserJet Toner	\$326.46	\$326.46
CB381A	HP 824A (CB381A) Color LaserJet CM6030 MFP CM6040 MFP CP6015 Cyan Original Ink Cartridge	\$511.05	\$511.05
CB382A	HP 824A (CB382A) Color LaserJet CM6030 MFP CM6040 MFP CP6015 Yellow Original Ink Cartridge	\$511.05	\$511.05
CB383A	HP 824A (CB383A) Color LaserJet CM6030 MFP CM6040 MFP CP6015 Magenta Original Ink Cartridge	\$511.05	\$511.05
CB384A	HP 824A (CB384A) Color LaserJet CM6030 MFP CM6040 MFP CP6015 Black Original Ink Cartridge	\$188.50	\$188.50
CB385A	HP 824A (CB385A) Color LaserJet CM6030 MFP CM6040 MFP CP6015 Cyan Original Ink Cartridge	\$530.91	\$530.91

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CB386A	HP 824A (CB386A) Color LaserJet CM6030 MFP CM6040 MFP CP6015 Y	\$530.91	\$530.91
CB387A	HP 824A (CB387A) Color LaserJet CM6030 MFP CM6040 MFP CP6015 M	\$530.91	\$530.91
CB390A	HP 825A (CB390A) Color LaserJet CM6030 MFP CM6040 MFP Black Orig	\$91.85	\$91.85
CB400A	HP 642A (CB400A) Color LaserJet CP4005 Black Original LaserJet Toner	\$285.14	\$285.14
CB401A	HP 642A (CB401A) Color LaserJet CP4005 Cyan Original LaserJet Toner	\$424.23	\$424.23
CB402A	HP 642A (CB402A) Color LaserJet CP4005 Yellow Original LaserJet Toner	\$424.23	\$424.23
CB403A	HP 642A (CB403A) Color LaserJet CP4005 Magenta Original LaserJet Toner	\$424.23	\$424.23
CB435A	HP 35A (CB435A) LaserJet P1005 P1006 Black Original LaserJet Toner C	\$97.68	\$97.68
CB435D	HP 35A (CB435D) LaserJet P1005 P1006 2-Pack Black Original LaserJet	\$175.82	\$175.82
CB436A	HP 36A (CB436A) LaserJet M1522 MFP P1505 Black Original LaserJet Toner	\$112.27	\$112.27
CB436D	HP 36A (CB436D) LaserJet M1522 MFP P1505 2-Pack Black Original Laser	\$202.10	\$202.10
CB457A	HP Color LaserJet CM6030 CM6040 CP6015 Fuser Kit (110V) (150000 Y	\$194.00	\$194.00
CB458A	HP Color LaserJet CM6030 MFP CM6040 MFP CP6015 Fuser Kit (220V) (	\$213.40	\$213.40
CB459A	HP Color LJ CM6030 MFP CM6040 MFP CP6015 Image Roller Kit (15000	N/A	\$60.00
CB463A	HP Color LJ CM6030 MFP CM6040 MFP CP6015 Transfer Kit (150000 Yel	\$292.00	\$292.00
CB540A	HP 125A (CB540A) Color LaserJet CM1312 MFP CP1215 CP1515 CP1518	\$113.53	\$113.53
CB540AD	HP 125A (CB540AD) Color LaserJet CM1312 MFP CP1215 CP1515 CP1518	\$203.96	\$203.96
CB541A	HP 125A (CB541A) Color LaserJet CM1312 MFP CP1215 CP1515 CP1518	\$104.34	\$104.34
CB542A	HP 125A (CB542A) Color LaserJet CM1312 MFP CP1215 CP1515 CP1518	\$104.34	\$104.34
CB543A	HP 125A (CB543A) Color LaserJet CM1312 MFP CP1215 CP1515 CP1518	\$104.34	\$104.34
CC364A	HP 64A (CC364A) LaserJet P4014 P4015 P4515 Black Original LaserJet	\$248.16	\$248.16
CC364AG	HP 64A (CC364AG) LaserJet P4014 P4015 P4515 Black Original LaserJet	\$248.16	\$248.16
CC364X	HP 64X (CC364X) LaserJet P4015 P4515 High Yield Black Original Laser	\$441.52	\$441.52
CC364XD	HP 64X (CC364XD) LaserJet P4015 P4515 2-Pack High Yield Black Orig	\$794.75	\$794.75
CC530A	HP 304A (CC530A) Color LaserJet CM2320 MFP CP2025 Black Original L	\$177.64	\$177.64
CC530AD	HP 304A (CC530AD) Color LaserJet CM2320 MFP CP2025 Black 2-Pack C	\$254.42	\$254.42
CC530AG	HP 304A (CC530AG) Color LaserJet CM2320 MFP CP2025 Black Original	\$177.64	\$177.64
CC531A	HP 304A (CC531A) Color LaserJet CM2320 MFP CP2025 Cyan Original L	\$175.09	\$175.09
CC531AG	HP 304A (CC531AG) Color LaserJet CM2320 MFP CP2025 Cyan Original	\$175.09	\$175.09
CC532A	HP 304A (CC532A) Color LaserJet CM2320 MFP CP2025 Yellow Original	\$175.09	\$175.09
CC532AG	HP 304A (CC532AG) Color LaserJet CM2320 MFP CP2025 Yellow Origina	\$175.09	\$175.09
CC533A	HP 304A (CC533A) Color LaserJet CM2320 MFP CP2025 Magenta Origina	\$175.09	\$175.09
CC533AG	HP 304A (CC533AG) Color LaserJet CM2320 MFP CP2025 Magenta Orig	\$175.09	\$175.09
CC640WN	HP 60 (CC640WN) Black Original Ink Cartridge (200 Yield)	\$27.91	\$27.91
CC641WN	HP 60XL (CC641WN) High Yield Black Original Ink Cartridge (600 Yield)	\$62.10	\$62.10
CC643WN	HP 60 (CC643WN) Tri-Color Original Ink Cartridge (165 Yield)	\$32.69	\$32.69
CC644WN	HP 60XL (CC644WN) High Yield Tri-Color Original Ink Cartridge (440 Y	\$70.79	\$70.79
CC653AN	HP 901 (CC653AN) Black Original Ink Cartridge (200 Yield)	\$19.42	\$19.42
CC654AN	HP 901XL (CC654AN) High Yield Black Original Ink Cartridge (700 Yield)	\$48.42	\$48.42
CC656AN	HP 901 (CC656AN) Tri-Color Original Ink Cartridge (360 Yield)	\$36.16	\$36.16
CC659FN	HP 74 Black/75 Tri-Color (CC659FN) 2-Pack Original Ink Cartridges (200	\$61.26	\$61.26
CD949A	HP 73 (CD949A) Chromatic Red/Matte Black Printhead	\$92.26	\$92.26
CD951A	HP 73 (CD951A) Chromatic Red Original Ink Cartridge (130 ml)	\$103.92	\$103.92
CD971AN	HP 920 (CD971AN) Black Original Ink Cartridge (420 Yield)	\$32.91	\$32.91
CD972AN	HP 920XL (CD972AN) High Yield Cyan Original Ink Cartridge (700 Yield)	\$24.98	\$24.98
CD973AN	HP 920XL (CD973AN) High Yield Magenta Original Ink Cartridge (700 Y	\$24.98	\$24.98
CD974AN	HP 920XL (CD974AN) High Yield Yellow Original Ink Cartridge (700 Yel	\$24.98	\$24.98
CD975AN	HP 920XL (CD975AN) High Yield Black Original Ink Cartridge (1200 Yel	\$57.50	\$57.50
CE017A	HP 771 (CE017A) Matte Black/Chromatic Red Printhead	\$272.87	\$272.87
CE018A	HP 771 (CE018A) Magenta/Yellow Printhead	\$272.87	\$272.87
CE019A	HP 771 (CE019A) Light Magenta/Light Cyan Printhead	\$272.87	\$272.87
CE020A	HP 771 (CE020A) Photo Black/Light Gray Printhead	\$272.87	\$272.87
CE246A	HP Color LaserJet CM4540 CP4025 CP4525 M651 M680 Fuser Assembly	N/A	\$380.00
CE247A	HP Color LaserJet CM4540 CP4025 CP4525 M651 Fuser Kit (220V) (150	N/A	\$364.00
CE248A	HP LaserJet CM4540/M4555 MFP ADF Maintenance Kit (90000 Yield)	N/A	\$140.00
CE249A	HP Color LaserJet CM4540 CP4025 CP4525 M651 M680 Transfer Kit (In	N/A	\$370.00
CE250A	HP 504A (CE250A) Color LaserJet CM3530 MFP CP3525 Black Original L	\$194.53	\$194.53
CE250AG	HP 504A (CE250AG) Color LaserJet CM3530 MFP CP3525 Black Original	\$194.53	\$194.53
CE250X	HP 504X (CE250X) Color LaserJet CM3530 MFP CP3525 High Yield Black	\$282.26	\$282.26
CE251A	HP 504A (CE251A) Color LaserJet CM3530 MFP CP3525 Cyan Original L	\$381.96	\$381.96
CE251AG	HP 504A (CE251AG) Color LaserJet CM3530 MFP CP3525 Cyan Original	\$381.96	\$381.96
CE252A	HP 504A (CE252A) Color LaserJet CM3530 MFP CP3525 Yellow Original	\$381.96	\$381.96
CE252AG	HP 504A (CE252AG) Color LaserJet CM3530 MFP CP3525 Yellow Origina	\$381.96	\$381.96
CE253A	HP 504A (CE253A) Color LaserJet CM3530 MFP CP3525 Magenta Origina	\$381.96	\$381.96
CE253AG	HP 504A (CE253AG) Color LaserJet CM3530 MFP CP3525 Magenta Orig	\$381.96	\$381.96
CE254A	HP (CE254A) Color LaserJet CM3530 MFP CP3525 Ent 500 Color M551 M	\$17.26	\$17.26
CE255A	HP 55A (CE255A) LaserJet Enterprise 500 MFP (Flow) M525 Pro MFP M	\$210.58	\$210.58
CE255AG	HP 55A (CE255AG) LaserJet Enterprise 500 MFP (Flow) M525 Pro MFP M	\$210.58	\$210.58
CE255JC	HP 55J (CE255JC) LaserJet Enterprise 500 MFP (Flow) M525, Pro MFP M	N/A	\$104.00
CE255X	HP 55X (CE255X) LaserJet Enterprise 500 MFP (Flow) M525 Pro MFP M	\$327.44	\$327.44
CE255XD	HP 55X (CE255XD) LaserJet Enterprise 500 MFP (Flow) M525 Pro MFP M	\$589.29	\$589.29
CE259A	HP 125A (CE259A) Color LaserJet CM1312 MFP CP1215 CP1515 CP1518	\$281.14	\$281.14
CE260A	HP 647A (CE260A) Color LaserJet CM4540 CP4025 CP4525 Black Origina	\$229.32	\$229.32
CE260AG	HP 647A (CE260AG) Color LaserJet CM4540 CP4025 CP4525 Black Orig	\$229.32	\$229.32
CE260X	HP 649X (CE260X) Color LaserJet CP4525 High Yield Black Original Lase	\$362.72	\$362.72
CE261A	HP 648A (CE261A) Color LaserJet CP4025 CP4525 Cyan Original LaserJe	\$415.64	\$415.64
CE261AC	HP 648A (CE261AC) Color LaserJet CP4025, CP4525 Cyan Original Lase	N/A	\$124.00



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CE261AG	HP 648A (CE261AG) Color LaserJet CP4025 CP4525 Cyan Original Laser	\$415.64	\$415.64
CE262A	HP 648A (CE262A) Color LaserJet CP4025 CP4525 Yellow Original Laser	\$415.64	\$415.64
CE262AG	HP 648A (CE262AG) Color LaserJet CP4025 CP4525 Yellow Original Laser	\$415.64	\$415.64
CE263A	HP 648A (CE263A) Color LaserJet CP4025 CP4525 Magenta Original Laser	\$415.64	\$415.64
CE263AC	HP 648A (CE263AC) Color LaserJet CP4025, CP4525 Magenta Original Laser	N/A	\$124.00
CE263AG	HP 648A (CE263AG) Color LaserJet CP4025 CP4525 Magenta Original Laser	\$415.64	\$415.64
CE264X	HP 646X (CE264X) Color LaserJet CM4540 MFP High Yield Black Original Laser	\$292.16	\$292.16
CE265A	HP 648A (CE265A) Color LaserJet CM4540 CP4025 CP4525 M651 M680	\$21.60	\$21.60
CE270A	HP 650A (CE270A) Color LaserJet CP5525 M750 Black Original LaserJet	\$355.00	\$355.00
CE271A	HP 650A (CE271A) Color LaserJet CP5525 M750 Cyan Original LaserJet	\$577.71	\$577.71
CE272A	HP 650A (CE272A) Color LaserJet CP5525 M750 Yellow Original LaserJet	\$577.71	\$577.71
CE273A	HP 650A (CE273A) Color LaserJet CP5525 M750 Magenta Original LaserJet	\$577.71	\$577.71
CE278A	HP 78A (CE278A) LaserJet Pro P1606 M1536 MFP Black Original LaserJet	\$113.01	\$113.01
CE278D	HP 78A (CE278D) LaserJet Pro P1606 M1536 MFP 2-Pack Black Original LaserJet	\$202.86	\$202.86
CE285A	HP 85A (CE285A) LaserJet M1132 M1212 M1217 P1102 P1109 Black Original LaserJet	\$98.68	\$98.68
CE285D	HP 85A (CE285D) LaserJet Pro P1102 P1109 M1212 M1217 MFP 2-Pack	\$176.96	\$176.96
CE310A	HP 126A (CE310A) Color LaserJet CP1020 CP1025nw MFP M175nw M27	\$73.87	\$73.87
CE310AD	HP 126A (CE310AD) Color LaserJet CP1020 CP1025nw MFP M175nw M27	\$132.86	\$132.86
CE311A	HP 126A (CE311A) Color LaserJet CP1020 CP1025nw MFP M175nw M27	\$82.14	\$82.14
CE312A	HP 126A (CE312A) Color LaserJet CP1020 CP1025nw MFP M175nw M27	\$82.14	\$82.14
CE313A	HP 126A (CE313A) Color LaserJet CP1020 CP1025nw MFP M175nw M27	\$82.14	\$82.14
CE314A	HP 126A (CE314A) Color LaserJet CP1025nw MFP M175nw M177fw M27	\$116.87	\$116.87
CE320A	HP 128A (CE320A) Color LaserJet CM1415 MFP CP1520 CP1525nw Black	\$101.99	\$101.99
CE320AD	HP 128A (CE320AD) Color LaserJet CM1415 MFP CP1520 CP1525nw 2-P	\$183.57	\$183.57
CE321A	HP 128A (CE321A) Color LaserJet CM1415 MFP CP1520 CP1525nw Cyan	\$97.02	\$97.02
CE322A	HP 128A (CE322A) Color LaserJet CM1415 MFP CP1520 CP1525nw Yellow	\$97.02	\$97.02
CE323A	HP 128A (CE323A) Color LaserJet CM1415 MFP CP1520 CP1525nw Magenta	\$97.02	\$97.02
CE340A	HP 651A (CE340A) LaserJet Enterprise 700 Color MFP M775 Black Original LaserJet	\$246.96	\$246.96
CE340AG	HP 651A (CE340AG) LaserJet Enterprise 700 Color MFP M775 Black Original LaserJet	\$246.96	\$246.96
CE341A	HP 651A (CE341A) LaserJet Enterprise 700 Color MFP M775 Cyan Original LaserJet	\$621.81	\$621.81
CE341AG	HP 651A (CE341AG) LaserJet Enterprise 700 Color MFP M775 Cyan Original LaserJet	\$621.81	\$621.81
CE342A	HP 651A (CE342A) LaserJet Enterprise 700 Color MFP M775 Yellow Original LaserJet	\$621.81	\$621.81
CE342AG	HP 651A (CE342AG) LaserJet Enterprise 700 Color MFP M775 Yellow Original LaserJet	\$621.81	\$621.81
CE343A	HP 651A (CE343A) LaserJet Enterprise 700 Color MFP M775 Magenta Original LaserJet	\$621.81	\$621.81
CE343AG	HP 651A (CE343AG) LaserJet Enterprise 700 Color MFP M775 Magenta Original LaserJet	\$621.81	\$621.81
CE390A	HP 90A (CE390A) LaserJet M4555 MFP Enterprise 600 M601 M602 M603	\$248.06	\$248.06
CE390X	HP 90X (CE390X) LaserJet M4555 MFP Enterprise 600 M602 M603 High Yield	\$414.54	\$414.54
CE390XD	HP 90X (CE390XD) LaserJet M4555 MFP Enterprise 600 M602 M603 2-P	\$746.39	\$746.39
CE390XG	HP 90X (CE390XG) LaserJet M4555 MFP High Yield Black Original LaserJet	\$414.54	\$414.54
CE400A	HP 507A (CE400A) Color LaserJet M551 Enterprise 500 MFP M570 M575	\$213.89	\$213.89
CE400AG	HP 507A (CE400AG) Color LaserJet M551 Enterprise 500 MFP M570 M575	\$213.89	\$213.89
CE400X	HP 507X (CE400X) Color LaserJet M551 Enterprise 500 MFP M570 M575	\$287.75	\$287.75
CE401A	HP 507A (CE401A) Color LaserJet M551 Enterprise 500 MFP M570 M575	\$318.62	\$318.62
CE401AG	HP 507A (CE401AG) Color LaserJet M551 Enterprise 500 MFP M570 M575	\$318.62	\$318.62
CE402A	HP 507A (CE402A) Color LaserJet M551 Enterprise 500 MFP M570 M575	\$318.62	\$318.62
CE402AG	HP 507A (CE402AG) Color LaserJet M551 Enterprise 500 MFP M570 M575	\$318.62	\$318.62
CE403A	HP 507A (CE403A) Color LaserJet M551 Enterprise 500 MFP M570 M575	\$318.62	\$318.62
CE403AG	HP 507A (CE403AG) Color LaserJet M551 Enterprise 500 MFP M570 M575	\$318.62	\$318.62
CE410A	HP 305A (CE410A) Color LaserJet Pro 300 MFP M375nw Pro 400 M451	\$120.73	\$120.73
CE410AG	HP 305A (CE410AG) Color LaserJet Pro 300 MFP M375nw Pro 400 M451	\$120.73	\$120.73
CE410X	HP 305X (CE410X) Color LaserJet Pro 300 MFP M375nw Pro 400 M451	\$148.29	\$148.29
CE410XD	HP 305X (CE410XD) Color LaserJet Pro 300 MFP M375nw Pro 400 M451	\$266.81	\$266.81
CE411A	HP 305A (CE411A) Color LaserJet Pro 300 MFP M375nw Pro 400 M451	\$171.99	\$171.99
CE411AG	HP 305A (CE411AG) Color LaserJet Pro 300 MFP M375nw Pro 400 M451	\$171.99	\$171.99
CE412A	HP 305A (CE412A) Color LaserJet Pro 300 MFP M375nw Pro 400 M451	\$171.99	\$171.99
CE412AG	HP 305A (CE412AG) Color LaserJet Pro 300 MFP M375nw Pro 400 M451	\$171.99	\$171.99
CE413A	HP 305A (CE413A) Color LaserJet Pro 300 MFP M375nw Pro 400 M451	\$171.99	\$171.99
CE413AG	HP 305A (CE413AG) Color LaserJet Pro 300 MFP M375nw Pro 400 M451	\$171.99	\$171.99
CE484A	HP Color LaserJet CM3530 MFP CP3525 M551 M570 M575 Fuser Assembly	N/A	\$262.00
CE505A	HP 05A (CE505A) LaserJet P2035 P2055 Black Original LaserJet Toner Cartridge	\$127.65	\$127.65
CE505D	HP 05A (CE505D) LaserJet P2035 P2055 2-Pack Black Original LaserJet Toner	\$230.41	\$230.41
CE505JC	HP 05J (CE505JC) LaserJet P2055 Black Original LaserJet Contract Toner	N/A	\$76.00
CE505X	HP 05X (CE505X) LaserJet P2055 High Yield Black Original LaserJet Toner	\$234.17	\$234.17
CE505XD	HP 05X (CE505XD) LaserJet P2055 2-Pack High Yield Black Original LaserJet Toner	\$422.81	\$422.81
CE506A	HP LaserJet Enterprise 500 Color M551 MFP M575 CM3530 CP3525 Fuser Assembly	N/A	\$272.00
CE514A	HP LaserJet Enterprise 700 Color MFP M775 Fuser Assembly (110V) (15	N/A	\$384.00
CE516A	HP Color LaserJet M750 M775 Transfer Kit (Includes Transfer Belt Trans	N/A	\$466.00
CE731A	HP 90 LaserJet M4555 MFP Maintenance Kit (110V) (Includes Fuser Tra	N/A	\$372.00
CE732A	HP LaserJet Enterprise M4555 MFP Maintenance Kit (220V)	N/A	\$377.00
CE740A	HP 307A (CE740A) Color LaserJet CP5225 Black Original LaserJet Toner	\$217.19	\$217.19
CE741A	HP 307A (CE741A) Color LaserJet CP5225 Cyan Original LaserJet Toner	\$382.57	\$382.57
CE742A	HP 307A (CE742A) Color LaserJet CP5225 Yellow Original LaserJet Toner	\$382.57	\$382.57
CE743A	HP 307A (CE743A) Color LaserJet CP5225 Magenta Original LaserJet Toner	\$382.57	\$382.57
CE977A	HP 650A Color LaserJet Enterprise CP5525 M750 Fuser Unit (110V) (15	N/A	\$373.00
CE980A	HP Color LaserJet CP5525 M750 M775 Toner Collection Unit (150000 Yi	\$30.00	\$30.00
CF031A	HP 646A (CF031A) Color LaserJet CM4540 MFP Cyan Original LaserJet T	\$364.93	\$364.93
CF032A	HP 646A (CF032A) Color LaserJet CM4540 MFP Yellow Original LaserJet T	\$364.93	\$364.93

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CF033A	HP 646A (CF033A) Color LaserJet CM4540 MFP Magenta Original LaserJet	\$364.93	\$364.93
CF064A	HP LaserJet Enterprise 600 M601 M602 M603 Series Color LJ P4034 403	N/A	\$397.00
CF210A	HP 131A (CF210A) LaserJet Pro 200 Color M251 M276 Black Original LaserJet	\$98.12	\$98.12
CF210X	HP 131X (CF210X) LaserJet Pro 200 Color M251 M276 High Yield Black Original LaserJet	\$124.58	\$124.58
CF211A	HP 131A (CF211A) LaserJet Pro 200 Color M251 M276 Cyan Original LaserJet	\$122.93	\$122.93
CF212A	HP 131A (CF212A) LaserJet Pro 200 Color M251 M276 Yellow Original LaserJet	\$122.93	\$122.93
CF213A	HP 131A (CF213A) LaserJet Pro 200 Color M251 M276 Magenta Original LaserJet	\$122.93	\$122.93
CF214A	HP 14A (CF214A) LaserJet Enterprise 700 M712 MFP M725 Black Original LaserJet	\$291.06	\$291.06
CF214X	HP 14X (CF214X) LaserJet Enterprise 700 M712 MFP M725 High Yield Black Original LaserJet	\$320.83	\$320.83
CF217A	HP 17A (CF217A) LaserJet Pro M102 MFP M130 Black Original LaserJet	\$88.46	\$88.46
CF217AC	HP 17A (CF217AC) LaserJet Pro M102, MFP M130 Black Original LaserJet	N/A	\$53.00
CF219A	HP 19A (CF219A) LaserJet Pro M102 MFP M130 Black Original LaserJet	\$99.65	\$99.65
CF226A	HP 26A (CF226A) LaserJet Pro M402 MFP M426 Black Original LaserJet	\$165.38	\$165.38
CF226X	HP 26X (CF226X) LaserJet Pro M402 MFP M426 High Yield Black Original LaserJet	\$283.34	\$283.34
CF226XC	HP 26X (CF226XC) LaserJet Pro M402, MFP M426 High Yield Black Original LaserJet	N/A	\$118.00
CF226XD	HP 26X (CF226XD) LaserJet Pro M402 MFP M426 2-Pack High Yield Black Original LaserJet	\$510.02	\$510.02
CF230A	HP 30A (CF230A) LaserJet Pro M203 MFP M227 Black Original LaserJet	\$89.78	\$89.78
CF230X	HP 30X (CF230X) LaserJet Pro M203 MFP M227 Black Original LaserJet	\$134.08	\$134.08
CF232A	HP 32A (CF232A) LaserJet Pro M203 MFP M227 Black Original LaserJet	\$120.75	\$120.75
CF237A	HP 37A (CF237A) LaserJet Enterprise M607 M608 M609 MFP M631 M632 M633	\$248.00	\$248.00
CF237X	HP 37X (CF237X) LaserJet Enterprise M608 M609 MFP M631 M632 M633	\$384.00	\$384.00
CF237XG	HP 37X (CF237XG) LaserJet Enterprise M608 M609 MFP M631 M632 M633	\$384.00	\$384.00
CF237Y	HP 37Y (CF237Y) LaserJet Enterprise M608 M609 MFP M631 M632 M633	\$531.00	\$531.00
CF237YG	HP 37YG (CF237YG) LaserJet Enterprise MFP M631 M632 M633 Enterprise	\$531.00	\$531.00
CF248A	HP 48A (CF248A) Color LaserJet Pro M15 MFP M28 Black Original LaserJet	\$66.90	\$66.90
CF249A	HP LaserJet M712 M725 Maintenance Kit (110V) (Includes Fuser Transfer	N/A	\$466.00
CF251AM	HP 410A (CF251AM) Color LaserJet Pro M452 MFP M377 MFP M477 3-P	\$428.65	\$428.65
CF253XM	HP 201X (CF253XM) Color LaserJet Pro M252 MFP M277 3-Pack High Yield	\$392.93	\$392.93
CF280A	HP 80A (CF280A) LaserJet Pro 400 M401 400 MFP M425 Black Original LaserJet	\$147.77	\$147.77
CF280JC	HP 80J (CF280JC) LaserJet Pro 400 M401, MFP M425 Black Original LaserJet	N/A	\$80.00
CF280X	HP 80X (CF280X) LaserJet Pro 400 M401 400 MFP M425 High Yield Black Original LaserJet	\$254.40	\$254.40
CF280XC	HP 80X (CF280XC) LaserJet Pro 400 M401, 400 MFP M425 High Yield Original LaserJet	N/A	\$85.00
CF280XD	HP 80X (CF280XD) LaserJet Pro 400 M401 400 MFP M425 2-Pack High Yield	\$458.09	\$458.09
CF281A	HP 81A (CF281A) LaserJet Enterprise M604 M605 M606 Flow MFP M630z	\$245.86	\$245.86
CF281X	HP 81X (CF281X) LaserJet Enterprise M605 M606 Flow MFP M630z Enterprise	\$406.82	\$406.82
CF283A	HP 83A (CF283A) LaserJet Pro MFP M125 M127 M201 M225 Black Original LaserJet	\$92.17	\$92.17
CF283AD	HP 83A (CF283AD) LaserJet Pro MFP M125 M127 M201 M225 2-Pack Black Original LaserJet	\$165.88	\$165.88
CF283X	HP 83X (CF283X) LaserJet Pro M201 MFP M225 High Yield Black Original LaserJet	\$114.66	\$114.66
CF287A	HP 87A (CF287A) LaserJet Enterprise M506 (Flow) MFP M527 Pro M501	\$309.80	\$309.80
CF287X	HP 87X (CF287X) LaserJet Enterprise M506 (Flow) MFP M527 Pro M501	\$418.95	\$418.95
CF287XD	HP 87X (CF287XD) LaserJet Enterprise M506 (Flow) MFP M527 Pro M501	\$754.11	\$754.11
CF294A	HP 94A (CF294A) LaserJet Pro M118 MFP M148 Black Original LaserJet	\$62.52	\$62.52
CF294X	HP 94X (CF294X) LaserJet Pro M118 MFP M148 Black Original LaserJet	\$113.08	\$113.08
CF300A	HP 827A (CF300A) Color LaserJet Enterprise flow M880 MFP Black Original LaserJet	\$152.14	\$152.14
CF301A	HP 827A (CF301A) Color LaserJet Enterprise flow M880 MFP Cyan Original LaserJet	\$678.04	\$678.04
CF302A	HP 827A (CF302A) Color LaserJet Enterprise flow M880 MFP Yellow Original LaserJet	\$678.04	\$678.04
CF303A	HP 827A (CF303A) Color LaserJet Enterprise flow M880 MFP Magenta Original LaserJet	\$678.04	\$678.04
CF310A	HP 826A (CF310A) Color LaserJet Enterprise M855 Black Original LaserJet	\$446.51	\$446.51
CF311A	HP 826A (CF311A) Color LaserJet Enterprise M855 Cyan Original LaserJet	\$733.16	\$733.16
CF312A	HP 826A (CF312A) Color LaserJet Enterprise M855 Yellow Original LaserJet	\$733.16	\$733.16
CF313A	HP 826A (CF313A) Color LaserJet Enterprise M855 Magenta Original LaserJet	\$733.16	\$733.16
CF320A	HP 652A (CF320A) LaserJet Enterprise M651 MFP M680 Black Original LaserJet	\$296.57	\$296.57
CF320X	HP 653X (CF320X) LaserJet Enterprise MFP M680 High Yield Black Original LaserJet	\$357.76	\$357.76
CF321A	HP 653A (CF321A) LaserJet Enterprise MFP M680 Cyan Original LaserJet	\$481.79	\$481.79
CF322A	HP 653A (CF322A) LaserJet Enterprise MFP M680 Yellow Original LaserJet	\$481.79	\$481.79
CF323A	HP 653A (CF323A) LaserJet Enterprise MFP M680 Magenta Original LaserJet	\$481.79	\$481.79
CF325X	HP 25X (CF325X) LaserJet M806 Enterprise MFP flow M830 High Yield Black Original LaserJet	\$414.54	\$414.54
CF330X	HP 654X (CF330X) LaserJet Enterprise M651 High Yield Black Original LaserJet	\$389.74	\$389.74
CF331A	HP 654A (CF331A) LaserJet Enterprise M651 Cyan Original LaserJet	\$543.53	\$543.53
CF332A	HP 654A (CF332A) LaserJet Enterprise M651 Yellow Original LaserJet	\$543.53	\$543.53
CF333A	HP 654A (CF333A) LaserJet Enterprise M651 Magenta Original LaserJet	\$543.53	\$543.53
CF340A	HP 304A (CF340A) Color LaserJet CM2320 MFP CP2025 3-Pack Cyan Magenta Yellow	\$471.87	\$471.87
CF341A	HP 126A (CF341A) Color LaserJet CP1020 CP1025nw MFP M175nw M27	\$221.60	\$221.60
CF350A	HP 130A (CF350A) LaserJet Pro Color MFP M176 M177 Black Original LaserJet	\$81.04	\$81.04
CF351A	HP 130A (CF351A) LaserJet Pro Color MFP M176 M177 Cyan Original LaserJet	\$83.57	\$83.57
CF352A	HP 130A (CF352A) LaserJet Pro Color MFP M176 M177 Yellow Original LaserJet	\$83.57	\$83.57
CF353A	HP 130A (CF353A) LaserJet Pro Color MFP M176 M177 Magenta Original LaserJet	\$83.57	\$83.57
CF358A	HP 828A (CF358A) Color LaserJet Enterprise M855 Enterprise flow M880	\$132.30	\$132.30
CF359A	HP 828A (CF359A) Color LaserJet Enterprise M855 Enterprise flow M880	\$366.03	\$366.03
CF360A	HP 508A (CF360A) Color LaserJet M552 M553 (Flow) MFP M577 Black Original LaserJet	\$221.60	\$221.60
CF360X	HP 508X (CF360X) Color LaserJet M552 M553 (Flow) MFP M577 High Yield Black Original LaserJet	\$309.80	\$309.80
CF361A	HP 508A (CF361A) Color LaserJet M552 M553 (Flow) MFP M577 Cyan Original LaserJet	\$277.83	\$277.83
CF361X	HP 508X (CF361X) Color LaserJet M552 M553 (Flow) MFP M577 High Yield Cyan Original LaserJet	\$428.87	\$428.87
CF362A	HP 508A (CF362A) Color LaserJet M552 M553 (Flow) MFP M577 Yellow Original LaserJet	\$277.83	\$277.83
CF362X	HP 508X (CF362X) Color LaserJet M552 M553 (Flow) MFP M577 High Yield Yellow Original LaserJet	\$428.87	\$428.87
CF363A	HP 508A (CF363A) Color LaserJet M552 M553 (Flow) MFP M577 Magenta Original LaserJet	\$277.83	\$277.83
CF363X	HP 508X (CF363X) Color LaserJet M552 M553 (Flow) MFP M577 High Yield Magenta Original LaserJet	\$428.87	\$428.87

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CF364A	HP 828A (CF364A) Color LaserJet Enterprise M855 Enterprise flow M880	\$366.03	\$366.03
CF365A	HP 828A (CF365A) Color LaserJet Enterprise M855 Enterprise flow M880	\$366.03	\$366.03
CF370AM	HP 305A (CF370AM) Color LaserJet Pro 300 MFP M375nw Pro 400 M451	\$464.15	\$464.15
CF371AM	HP 128A (CF371AM) Color LaserJet CM1415 MFP CP1520 CP1525nw 3-P	\$262.40	\$262.40
CF380A	HP 312A (CF380A) Color LaserJet Pro MFP M476 Black Original LaserJet	\$131.75	\$131.75
CF380X	HP 312X (CF380X) Color LaserJet Pro MFP M476 High Yield Black Origin	\$159.86	\$159.86
CF380XD	HP 312X (CF380XD) Color LaserJet Pro MFP M476 2-Pack High Yield Bla	\$287.73	\$287.73
CF381A	HP 312A (CF381A) Color LaserJet Pro MFP M476 Cyan Original LaserJet	\$176.40	\$176.40
CF382A	HP 312A (CF382A) Color LaserJet Pro MFP M476 Yellow Original LaserJe	\$176.40	\$176.40
CF383A	HP 312A (CF383A) Color LaserJet Pro MFP M476 Magenta Original Lase	\$176.40	\$176.40
CF400A	HP 201A (CF400A) Color LaserJet Pro M252 MFP M277 Black Original La	\$97.68	\$97.68
CF400X	HP 201X (CF400X) Color LaserJet Pro M252 MFP M277 High Yield Black	\$131.20	\$131.20
CF400XD	HP 201X (CF400XD) Color LaserJet Pro M252 MFP M277 2-Pack High Yi	\$236.16	\$236.16
CF401A	HP 201A (CF401A) Color LaserJet Pro M252 MFP M277 Cyan Original La	\$115.22	\$115.22
CF401X	HP 201X (CF401X) Color LaserJet Pro M252 MFP M277 High Yield Cyan	\$145.53	\$145.53
CF402A	HP 201A (CF402A) Color LaserJet Pro M252 MFP M277 Yellow Original L	\$115.22	\$115.22
CF402X	HP 201X (CF402X) Color LaserJet Pro M252 MFP M277 High Yield Yellow	\$145.53	\$145.53
CF403A	HP 201A (CF403A) Color LaserJet Pro M252 MFP M277 Magenta Original	\$115.22	\$115.22
CF403X	HP 201X (CF403X) Color LaserJet Pro M252 MFP M277 High Yield Mage	\$145.53	\$145.53
CF410A	HP 410A (CF410A) Color LaserJet Pro M452 MFP M377 MFP M477 Black	\$122.93	\$122.93
CF410X	HP 410X (CF410X) Color LaserJet Pro M452 MFP M377 MFP M477 High	\$205.06	\$205.06
CF410XD	HP 410X (CF410XD) Color LaserJet Pro M452 MFP M377 MFP M477 2-Pa	\$369.12	\$369.12
CF411A	HP 410A (CF411A) Color LaserJet Pro M452 MFP M377 MFP M477 Cyan	\$158.76	\$158.76
CF411X	HP 410X (CF411X) Color LaserJet Pro M452 MFP M377 MFP M477 High	\$274.52	\$274.52
CF412A	HP 410A (CF412A) Color LaserJet Pro M452 MFP M377 MFP M477 Yellow	\$158.76	\$158.76
CF412X	HP 410X (CF412X) Color LaserJet Pro M452 MFP M377 MFP M477 High	\$274.52	\$274.52
CF413A	HP 410A (CF413A) Color LaserJet Pro M452 MFP M377 MFP M477 Mage	\$158.76	\$158.76
CF413X	HP 410X (CF413X) Color LaserJet Pro M452 MFP M377 MFP M477 High	\$274.52	\$274.52
CF440AM	HP 312A (CF440AM) Color LaserJet Pro MFP M476 3-Pack Cyan/Yellow/	\$476.28	\$476.28
CF450A	HP 655A (CF450A) Color LaserJet Enterprise M652 M653 M681 M682 Bl	\$289.00	\$289.00
CF451A	HP 655A (CF451A) Color LaserJet Enterprise M652 M653 M681 M682 Cy	\$359.00	\$359.00
CF452A	HP 655A (CF452A) Color LaserJet Enterprise M652 M653 M681 M682 Ye	\$359.00	\$359.00
CF453A	HP 655A (CF453A) Color LaserJet Enterprise M652 M653 M681 M682 Ma	\$359.00	\$359.00
CF460X	HP 656X (CF460X) Color LaserJet Enterprise M652 M653 High Yield Blac	\$450.00	\$450.00
CF461X	HP 656X (CF461X) Color LaserJet Enterprise M652 M653 High Yield Cya	\$635.00	\$635.00
CF462X	HP 656X (CF462X) Color LaserJet Enterprise M652 M653 High Yield Yell	\$635.00	\$635.00
CF463X	HP 656X (CF463X) Color LaserJet Enterprise M652 M653 High Yield Mag	\$635.00	\$635.00
CF470X	HP 657X (CF470X) Color LaserJet Enterprise M681 M682 High Yield Blac	\$430.00	\$430.00
CF471X	HP 657X (CF471X) Color LaserJet Enterprise M681 M682 High Yield Cya	\$540.00	\$540.00
CF472X	HP 657X (CF472X) Color LaserJet Enterprise M681 M682 High Yield Yell	\$540.00	\$540.00
CF473X	HP 657X (CF473X) Color LaserJet Enterprise M681 M682 High Yield Mag	\$540.00	\$540.00
CF500A	HP 202A (CF500A) Color LaserJet Pro M254 MFP M281 Black Original La	\$86.50	\$86.50
CF500X	HP 202X (CF500X) Color LaserJet Pro M254 MFP M281 High Yield Black	\$128.93	\$128.93
CF501A	HP 202A (CF501A) Color LaserJet Pro M254 MFP M281 Cyan Original La	\$102.00	\$102.00
CF501X	HP 202X (CF501X) Color LaserJet Pro M254 MFP M281 High Yield Cyan	\$135.95	\$135.95
CF502A	HP 202A (CF502A) Color LaserJet Pro M254 MFP M281 Yellow Original L	\$102.00	\$102.00
CF502X	HP 202X (CF502X) Color LaserJet Pro M254 MFP M281 High Yield Yellow	\$135.95	\$135.95
CF503A	HP 202A (CF503A) Color LaserJet Pro M254 MFP M281 Magenta Original	\$102.00	\$102.00
CF503X	HP 202X (CF503X) Color LaserJet Pro M254 MFP M281 High Yield Mage	\$135.95	\$135.95
CF510A	HP 204A (CF510A) Color LaserJet Pro MFP M180 Black Original LaserJet	\$68.02	\$68.02
CF511A	HP 204A (CF511A) Color LaserJet Pro MFP M180 Cyan Original LaserJet	\$74.51	\$74.51
CF512A	HP 204A (CF512A) Color LaserJet Pro MFP M180 Yellow Original LaserJe	\$74.51	\$74.51
CF513A	HP 204A (CF513A) Color LaserJet Pro MFP M180 Magenta Original Lase	\$74.51	\$74.51
CG339A	(TIJ 2.5) HP 51645A Print Cartridge 10-Pack Black (10 x 930 Yield)	\$404.16	\$404.16
CH561WN	HP 61 (CH561WN) Black Original Ink Cartridge (190 Yield)	\$24.29	\$24.29
CH562WN	HP 61 (CH562WN) Tri-Color Original Ink Cartridge (165 Yield)	\$32.87	\$32.87
CH563WN	HP 61XL (CH563WN) High Yield Black Original Ink Cartridge (480 Yield)	\$51.25	\$51.25
CH564WN	HP 61XL (CH564WN) High Yield Tri-Color Original Ink Cartridge (330 Yi	\$53.75	\$53.75
CH565A	HP 82 (CH565A) Black Original Ink Cartridge (69 ml)	\$59.45	\$59.45
CH566A	HP 82 (CH566A) Cyan Original Ink Cartridge (28 ml)	\$41.18	\$41.18
CH567A	HP 82 (CH567A) Magenta Original Ink Cartridge (28 ml)	\$41.18	\$41.18
CH568A	HP 82 (CH568A) Yellow Original Ink Cartridge (28 ml)	\$41.18	\$41.18
CH575A	HP 726 (CH575A) Matte Black Original Ink Cartridge (300 ml)	\$193.05	\$193.05
CH634AN	HP 920 (CH634AN) Cyan Original Ink Cartridge (300 Yield)	\$15.22	\$15.22
CH635AN	HP 920 (CH635AN) Magenta Original Ink Cartridge (300 Yield)	\$15.22	\$15.22
CH636AN	HP 920 (CH636AN) Yellow Original Ink Cartridge (300 Yield)	\$15.22	\$15.22
CH644A	HP 771 (CH644A) Maintenance Cartridge	\$96.53	\$96.53
CH645A	HP 761 (CH645A) Yellow Printhead	\$198.51	\$198.51
CH646A	HP 761 (CH646A) Magenta/Cyan Printhead	\$198.51	\$198.51
CH647A	HP 761 (CH647A) Gray/Dark Gray Printhead	\$198.51	\$198.51
CH648A	HP 761 (CH648A) Matte Black/Matte Black Printhead	\$198.51	\$198.51
CH649A	HP 761 (CH649A) Maintenance Cartridge	\$97.53	\$97.53
CM991A	HP 761 (CM991A) Matte Black Original Ink Cartridge (400 ml)	\$200.79	\$200.79
CM992A	HP 761 (CM992A) Yellow Original Ink Cartridge (400 ml)	\$223.74	\$223.74
CM993A	HP 761 (CM993A) Magenta Original Ink Cartridge (400 ml)	\$223.74	\$223.74
CM994A	HP 761 (CM994A) Cyan Original Ink Cartridge (400 ml)	\$223.74	\$223.74
CM995A	HP 761 (CM995A) Gray Original Ink Cartridge (400 ml)	\$223.74	\$223.74

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CM996A	HP 761 (CM996A) Dark Gray Original Ink Cartridge (400 ml)	\$223.74	\$223.74
CM997A	HP 761 (CM997A) Matte Black Original Ink Cartridge (775 ml)	\$344.21	\$344.21
CM998A	HP 762 (CM998A) Maintenance Cartridge	\$102.26	\$102.26
CN045AN	HP 950XL (CN045AN) High Yield Black Original Ink Cartridge (2300 Yield)	\$54.98	\$54.98
CN046AN	HP 951XL (CN046AN) High Yield Cyan Original Ink Cartridge (1500 Yield)	\$42.48	\$42.48
CN047AN	HP 951XL (CN047AN) High Yield Magenta Original Ink Cartridge (1500 Yield)	\$42.48	\$42.48
CN048AN	HP 951XL (CN048AN) High Yield Yellow Original Ink Cartridge (1500 Yield)	\$42.48	\$42.48
CN049AN	HP 950 (CN049AN) Black Original Ink Cartridge (1000 Yield)	\$37.98	\$37.98
CN050AN	HP 951 (CN050AN) Cyan Original Ink Cartridge (700 Yield)	\$27.36	\$27.36
CN051AN	HP 951 (CN051AN) Magenta Original Ink Cartridge (700 Yield)	\$27.36	\$27.36
CN052AN	HP 951 (CN052AN) Yellow Original Ink Cartridge (700 Yield)	\$27.36	\$27.36
CN053AN	HP 932XL (CN053AN) High Yield Black Original Ink Cartridge (1000 Yield)	\$44.98	\$44.98
CN054AN	HP 933XL (CN054AN) High Yield Cyan Original Ink Cartridge (825 Yield)	\$23.73	\$23.73
CN055AN	HP 933XL (CN055AN) High Yield Magenta Original Ink Cartridge (825 Yield)	\$23.73	\$23.73
CN056AN	HP 933XL (CN056AN) High Yield Yellow Original Ink Cartridge (825 Yield)	\$23.73	\$23.73
CN057AN	HP 932 (CN057AN) Black Original Ink Cartridge (400 Yield)	\$28.02	\$28.02
CN058AN	HP 933 (CN058AN) Cyan Original Ink Cartridge (330 Yield)	\$16.39	\$16.39
CN059AN	HP 933 (CN059AN) Magenta Original Ink Cartridge (330 Yield)	\$16.39	\$16.39
CN060AN	HP 933 (CN060AN) Yellow Original Ink Cartridge (330 Yield)	\$16.39	\$16.39
CN065FN	HP 940 (CN065FN) 3-Pack Cyan/Yellow/Magenta Original Ink Cartridges	\$99.97	\$99.97
CN069FN	HP 901 (CN069FN) 2-Pack Black/Tri-Color Original Ink Cartridges (200 Yield)	\$55.53	\$55.53
CN074A	HP 762 (CN074A) Dark Gray Printhead	\$198.51	\$198.51
CN621AM	HP 970 (CN621AM) Black Original Ink Cartridge (3000 Yield)	\$89.63	\$89.63
CN622AM	HP 971 (CN622AM) Cyan Original Ink Cartridge (2500 Yield)	\$94.42	\$94.42
CN623AM	HP 971 (CN623AM) Magenta Original Ink Cartridge (2500 Yield)	\$94.42	\$94.42
CN624AM	HP 971 (CN624AM) Yellow Original Ink Cartridge (2500 Yield)	\$94.42	\$94.42
CN625AM	HP 970XL (CN625AM) High Yield Black Original Ink Cartridge (9200 Yield)	\$143.42	\$143.42
CN626AM	HP 971XL (CN626AM) High Yield Cyan Original Ink Cartridge (6600 Yield)	\$143.43	\$143.43
CN627AM	HP 971XL (CN627AM) High Yield Magenta Original Ink Cartridge (6600 Yield)	\$143.43	\$143.43
CN628AM	HP 971XL (CN628AM) High Yield Yellow Original Ink Cartridge (6600 Yield)	\$143.43	\$143.43
CN629A	HP 772 (CN629A) Magenta Original Ink Cartridge (300 ml)	\$174.88	\$174.88
CN630A	HP 772 (CN630A) Yellow Original Ink Cartridge (300 ml)	\$174.88	\$174.88
CN631A	HP 772 (CN631A) Light Magenta Original Ink Cartridge (300 ml)	\$174.88	\$174.88
CN632A	HP 772 (CN632A) Light Cyan Original Ink Cartridge (300 ml)	\$174.88	\$174.88
CN633A	HP 772 (CN633A) Photo Black Original Ink Cartridge (300 ml)	\$174.88	\$174.88
CN634A	HP 772 (CN634A) Light Gray Original Ink Cartridge (300 ml)	\$174.88	\$174.88
CN635A	HP 772 (CN635A) Matte Black Original Ink Cartridge (300 ml)	\$174.88	\$174.88
CN636A	HP 772 (CN636A) Cyan Original Ink Cartridge (300 ml)	\$174.88	\$174.88
CN684WN	HP 564XL (CN684WN) High Yield Black Original Ink Cartridge (550 Yield)	\$37.28	\$37.28
CQ849A	(TIJ 2.5) HP Durable Ink Cartridge Black (40 ml)	\$38.82	\$38.82
CR259FN	HP 61 (CR259FN) 2-Pack Black/Tri-Color Original Ink Cartridges (190 Yield)	\$55.51	\$55.51
CR314FN	HP 951 (CR314FN) 3-Pack Cyan/Yellow/Magenta Original Ink Cartridges	\$83.92	\$83.92
CZ071FN	HP 60 (CZ071FN) 2-Pack Black Original Ink Cartridges (2 x 200 Yield)	\$51.23	\$51.23
CZ072FN	HP 60 (CZ072FN) 2-Pack Tri-Color Original Ink Cartridges (2 x 165 Yield)	\$64.98	\$64.98
CZ073FN	HP 61 (CZ073FN) 2-Pack Black Original Ink Cartridges (2 x 190 Yield)	\$46.25	\$46.25
CZ074FN	HP 61 (CZ074FN) 2-Pack Tri-Color Original Ink Cartridges (2 x 165 Yield)	\$62.48	\$62.48
CZ075FN	HP 901 (CZ075FN) 2-Pack Black Original Ink Cartridges (2 x 200 Yield)	\$38.75	\$38.75
CZ129A	HP 711 (CZ129A) Black Original Ink Cartridge (38 ml)	\$42.33	\$42.33
CZ130A	HP 711 (CZ130A) Cyan Original Ink Cartridge (29 ml)	\$35.22	\$35.22
CZ131A	HP 711 (CZ131A) Magenta Original Ink Cartridge (29 ml)	\$35.22	\$35.22
CZ132A	HP 711 (CZ132A) Yellow Original Ink Cartridge (29 ml)	\$35.22	\$35.22
CZ133A	HP 711 (CZ133A) Black Original Ink Cartridge (80 ml)	\$68.62	\$68.62
CZ134A	HP 711 (CZ134A) 3-Pack Cyan Original Ink Cartridges (3 x 29 ml)	\$71.07	\$71.07
CZ135A	HP 711 (CZ135A) 3-Pack Magenta Original Ink Cartridges (3 x 29 ml)	\$71.07	\$71.07
CZ136A	HP 711 (CZ136A) 3-Pack Yellow Original Ink Cartridges (3 x 29 ml)	\$71.07	\$71.07
D7H14A	HP LaserJet Enterprise M855 M880z Transfer and Roller Kit	N/A	\$491.00
D8J07A	HP 980 (D8J07A) Cyan Original Ink Cartridge (6600 Yield)	\$127.30	\$127.30
D8J08A	HP 980 (D8J08A) Magenta Original Ink Cartridge (6600 Yield)	\$127.30	\$127.30
D8J08AG	HP 980 (D8J08AG) Magenta Original Ink Cartridge for US Government (6600 Yield)	\$127.30	\$127.30
D8J09A	HP 980 (D8J09A) Yellow Original Ink Cartridge (6600 Yield)	\$127.30	\$127.30
D8J09AG	HP 980 (D8J09AG) Yellow Original Ink Cartridge for US Government (6600 Yield)	\$127.30	\$127.30
D8J10A	HP 980 (D8J10A) Black Original Ink Cartridge (10000 Yield)	\$148.50	\$148.50
E4J42A	HP Professional Gloss Photo Paper 9.8ml 96 Bright (36" x 100' Roll)	N/A	\$158.00
E4J54B	HP Artist Canvas 15.6 ml Matte 97 Bright (24" x 50' Roll)	\$151.81	\$151.81
E4J55B	HP Artist Canvas 15.6 ml Matte 97 Bright (36" x 50' Roll)	\$227.72	\$227.72
E4J56B	HP Artist Canvas 15.6 ml Matte 97 Bright (42" x 50' Roll)	\$265.67	\$265.67
E4J59C	HP Professional Canvas 18.1ml Matte 101 Bright (24" x 50' Roll)	\$151.81	\$151.81
ECOC6168A	EcoPost Remanufactured Red Ink Cartridge for Fast Dry Mail Systems (400 Yield)	\$31.85	\$31.85
ECOC6169A	EcoPost Remanufactured Green Ink Cartridge for Fast Dry Mail Systems (400 Yield)	\$31.85	\$31.85
ECOC6170A	EcoPost Remanufactured Blue Ink Cartridge for Fast Dry Mail Systems (400 Yield)	\$26.25	\$26.25
ECOC6195A	EcoPost Remanufactured Black Ink Cartridge for Fast Dry Mail Systems (400 Yield)	\$27.75	\$27.75
F2G76A	HP LaserJet Enterprise M604 M605 M606 Maintenance Kit (110V) (Includes 10000 Yields)	N/A	\$401.00
F6T80AN	HP 972A (F6T80AN) PageWide Pro 300 452 477 552 577 Black Original Ink Cartridge	\$83.66	\$83.66
F6T84AN	HP 972X (F6T84AN) PageWide Pro 452 477 552 577 High Yield Black Original Ink Cartridge	\$174.99	\$174.99
F6U15AN	HP 952 (F6U15AN) Black Original Ink Cartridge (1000 Yield)	\$39.17	\$39.17
F6U19AN	HP 952XL (F6U19AN) High Yield Black Original Ink Cartridge (2000 Yield)	\$56.23	\$56.23
F6U61AN	HP 63 (F6U61AN) Tri-color Original Ink Cartridge (165 Yield)	\$32.89	\$32.89



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F6U62AN	HP 63 (F6U62AN) Black Original Ink Cartridge (190 Yield)	\$24.27	\$24.27
F6U63AN	HP 63XL (F6U63AN) High Yield Tri-color Original Ink Cartridge (330 Yield)	\$50.00	\$50.00
F6U64AN	HP 63XL (F6U64AN) High Yield Black Original Ink Cartridge (480 Yield)	\$47.50	\$47.50
F9J61A	HP 728 (F9J61A) Yellow Original Ink Cartridge (40 ml)	\$43.18	\$43.18
F9J62A	HP 728 (F9J62A) Magenta Original Ink Cartridge (40 ml)	\$43.18	\$43.18
F9J63A	HP 728 (F9J63A) Cyan Original Ink Cartridge (40 ml)	\$43.18	\$43.18
F9J64A	HP 728 (F9J64A) Matte Black Original Ink Cartridge (69 ml)	\$70.02	\$70.02
F9J65A	HP 728 (F9J65A) Yellow Original Ink Cartridge (130 ml)	\$110.28	\$110.28
F9J66A	HP 728 (F9J66A) Magenta Original Ink Cartridge (130 ml)	\$110.28	\$110.28
F9J67A	HP 728 (F9J67A) Cyan Original Ink Cartridge (130 ml)	\$110.28	\$110.28
F9J68A	HP 728 (F9J68A) Matte Black Original Ink Cartridge (300 ml)	\$211.65	\$211.65
F9J76A	HP 727 (F9J76A) Cyan Original Ink Cartridge (300 ml)	\$178.50	\$178.50
F9J77A	HP 727 (F9J77A) Magenta Original Ink Cartridge (300 ml)	\$178.50	\$178.50
F9J78A	HP 727 (F9J78A) Yellow Original Ink Cartridge (300 ml)	\$178.50	\$178.50
F9J79A	HP 727 (F9J79A) Photo Black Original Ink Cartridge (300 ml)	\$178.50	\$178.50
F9J80A	HP 727 (F9J80A) Gray Original Ink Cartridge (300 ml)	\$178.50	\$178.50
F9J81A	HP 729 (F9J81A) Print head Replacement Kit	\$486.21	\$486.21
F9J86A	HP 744 (F9J86A) Photo Black/Cyan Printhead	\$117.78	\$117.78
F9J87A	HP 744 (F9J87A) Magenta/Yellow Printhead	\$117.78	\$117.78
F9J88A	HP 744 (F9J88A) Matte Black/Chromatic Red Printhead	\$117.78	\$117.78
F9J95A	HP 745 (F9J95A) Magenta Original Ink Cartridge (130 ml)	\$104.48	\$104.48
F9J96A	HP 745 (F9J96A) Yellow Original Ink Cartridge (130 ml)	\$104.48	\$104.48
F9J97A	HP 745 (F9J97A) Cyan Original Ink Cartridge (130 ml)	\$104.48	\$104.48
F9J98A	HP 745 (F9J98A) Photo Black Original Ink Cartridge (130 ml)	\$104.48	\$104.48
F9J99A	HP 745 (F9J99A) Matte Black Original Ink Cartridge (130 ml)	\$104.48	\$104.48
F9K00A	HP 745 (F9K00A) Chromatic Red Original Ink Cartridge (130 ml)	\$104.48	\$104.48
F9K01A	HP 745 (F9K01A) Magenta Original Ink Cartridge (300 ml)	\$173.09	\$173.09
F9K02A	HP 745 (F9K02A) Yellow Original Ink Cartridge (300 ml)	\$173.09	\$173.09
F9K03A	HP 745 (F9K03A) Cyan Original Ink Cartridge (300 ml)	\$173.09	\$173.09
F9K04A	HP 745 (F9K04A) Photo Black Original Ink Cartridge (300 ml)	\$173.09	\$173.09
F9K05A	HP 745 (F9K05A) Matte Black Original Ink Cartridge (300 ml)	\$173.09	\$173.09
F9K06A	HP 745 (F9K06A) Chromatic Red Original Ink Cartridge (300 ml)	\$173.09	\$173.09
F9K15A	HP 728 (F9K15A) Yellow Original Ink Cartridge (300 ml)	\$211.65	\$211.65
F9K16A	HP 728 (F9K16A) Magenta Original Ink Cartridge (300 ml)	\$211.65	\$211.65
F9K17A	HP 728 (F9K17A) Cyan Original Ink Cartridge (300 ml)	\$211.65	\$211.65
J3E86A	HP Professional Canvas 18.1ml Matte 101 Bright (44" x 50' Roll)	\$278.32	\$278.32
J3M68A	HP 981A (J3M68A) PageWide Enterprise Color 556 586 Managed Color E	\$147.40	\$147.40
J3M69A	HP 981A (J3M69A) PageWide Enterprise Color 556 586 Managed Color E	\$147.40	\$147.40
J3M70A	HP 981A (J3M70A) PageWide Enterprise Color 556 586 Managed Color E	\$147.40	\$147.40
J3M71A	HP 981A (J3M71A) PageWide Enterprise Color 556 586 Managed Color E	\$100.47	\$100.47
K6B80A	HP Matte Litho-Realistic Paper 12.1 ml 3-in Core (44" x 100' Roll)	\$208.07	\$208.07
KP47206	Katun Performance Remanufactured High Yield Black Toner Cartridge for	N/A	\$68.00
KP47207	Katun Performance Remanufactured High Yield Toner Cartridge for LJ M	N/A	\$124.00
KP47208	Katun Performance Remanufactured Extended Yield Toner Cartridge for	N/A	\$61.00
KP47209	Katun Performance Remanufactured High Yield Toner Cartridge for LJ P	N/A	\$83.00
KP47273	Katun Performance Remanufactured High Yield Toner Cartridge for LJ P	N/A	\$139.00
KP48745	Katun Performance Remanufactured High Yield Toner Cartridge for LJ 1	N/A	\$61.00
KP48746	Katun Performance Remanufactured High Yield Toner Cartridge for LJ P	N/A	\$83.00
KP48749	Katun Performance Remanufactured High Yield Toner Cartridge for LJ M	N/A	\$90.00
KP48750	Katun Performance Remanufactured Extended Yield Toner Cartridge for	N/A	\$102.00
KP48753	Katun Performance Remanufactured Extended Yield Toner Cartridge for	N/A	\$148.00
KP48754	Katun Performance Remanufactured Extended Yield Toner Cartridge for	N/A	\$153.00
KP48758	Katun Performance Remanufactured Extended Yield Toner Cartridge for	N/A	\$141.00
KP48759	Katun Performance Remanufactured High Yield Toner Cartridge for LJ P	N/A	\$109.00
KP48760	Katun Performance Remanufactured Extended Yield Toner Cartridge for	N/A	\$117.00
KP49159	Katun Performance Remanufactured Extended Yield Toner Cartridge for	N/A	\$102.00
KP49772	Katun Performance Remanufactured Extended Yield Toner Cartridge (Al	N/A	\$124.00
KP49773	Katun Performance Remanufactured Extended Yield Cyan Toner Cartri	N/A	\$130.00
KP49774	Katun Performance Remanufactured Extended Yield Magenta Toner Car	N/A	\$130.00
KP49775	Katun Performance Remanufactured Extended Yield Yellow Toner Cartri	N/A	\$134.00
LOR05A	HP 976Y (LOR05A) PageWide Pro 552 577 Managed P55250 P57750 Ext	\$298.74	\$298.74
LOR06A	HP 976Y (LOR06A) PageWide Pro 552 577 Managed P55250 P57750 Ext	\$298.74	\$298.74
LOR07A	HP 976Y (LOR07A) PageWide Pro 552 577 Managed P55250 P57750 Ext	\$298.74	\$298.74
LOR08A	HP 976Y (LOR08A) PageWide Pro 552 577 Managed P55250 P57750 Ext	\$276.24	\$276.24
LOR09A	HP 981X (LOR09A) PageWide Enterprise Color 556 586 Managed Color E	\$194.85	\$194.85
LOR10A	HP 981X (LOR10A) PageWide Enterprise Color 556 586 Managed Color E	\$194.85	\$194.85
LOR11A	HP 981X (LOR11A) PageWide Enterprise Color 556 586 Managed Color E	\$194.85	\$194.85
LOR12A	HP 981X (LOR12A) PageWide Enterprise Color 556 586 Managed Color E	\$142.89	\$142.89
LOR13A	HP 981Y (LOR13A) PageWide Enterprise Color 556 586 Managed Color E	\$284.97	\$284.97
LOR14A	HP 981Y (LOR14A) PageWide Enterprise Color 556 586 Managed Color E	\$284.97	\$284.97
LOR15A	HP 981Y (LOR15A) PageWide Enterprise Color 556 586 Managed Color E	\$284.97	\$284.97
LOR16A	HP 981Y (LOR16A) PageWide Enterprise Color 556 586 Managed Color E	\$218.98	\$218.98
LOR39AN	HP 956XL (LOR39AN) High Yield Black Original Ink Cartridge (3000 Yield)	\$67.48	\$67.48
LOR46AN	HP 63 (LOR46AN) 2-Pack Black/Tri-Color Original Ink Cartridges (190 Bl	\$56.75	\$56.75
LOR86AN	HP 972A (LOR86AN) PageWide Pro 300 452 477 552 577 Cyan Original	\$95.61	\$95.61
LOR89AN	HP 972A (LOR89AN) PageWide Pro 300 452 477 552 577 Magenta Orig	\$95.61	\$95.61
LOR92AN	HP 972A (LOR92AN) PageWide Pro 300 452 477 552 577 Yellow Origina	\$95.61	\$95.61



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LOR98AN	HP 972X (LOR98AN) PageWide Pro 452 477 552 577 High Yield Cyan Or	\$169.99	\$169.99
LOS01AN	HP 972X (LOS01AN) PageWide Pro 452 477 552 577 High Yield Magenta	\$169.99	\$169.99
LOS04AN	HP 972X (LOS04AN) PageWide Pro 452 477 552 577 High Yield Yellow C	\$169.99	\$169.99
LOS27AN	HP 932 (LOS27AN) 2-Pack Black Original Ink Cartridges (2 x 400 Yield)	\$51.23	\$51.23
LOS28AN	HP 950 (LOS28AN) 2-Pack Black Original Ink Cartridges (2 x 1000 Yield)	\$73.73	\$73.73
LOS49AN	HP 952 (LOS49AN) Cyan Original Ink Cartridge (700 Yield)	\$27.31	\$27.31
LOS52AN	HP 952 (LOS52AN) Magenta Original Ink Cartridge (700 Yield)	\$27.31	\$27.31
LOS55AN	HP 952 (LOS55AN) Yellow Original Ink Cartridge (700 Yield)	\$27.31	\$27.31
LOS61AN	HP 952XL (LOS61AN) High Yield Cyan Original Ink Cartridge (1600 Yield)	\$43.73	\$43.73
LOS64AN	HP 952XL (LOS64AN) High Yield Magenta Original Ink Cartridge (1600 Y	\$43.73	\$43.73
LOS67AN	HP 952XL (LOS67AN) High Yield Yellow Original Ink Cartridge (1600 Yel	\$43.73	\$43.73
L2718A	HP LaserJet Enter M525 M575 M680 M725 M775 Officejet Enter X555 X5	N/A	\$104.00
MOJ73AN	HP 990A (MOJ73AN) PageWide Pro 750dw MFP 772 777 Cyan Original P	\$207.53	\$207.53
MOJ77AN	HP 990A (MOJ77AN) PageWide Pro 750dw MFP 772 777 Magenta Origin	\$207.53	\$207.53
MOJ81AN	HP 990A (MOJ81AN) PageWide Pro 750dw MFP 772 777 Yellow Original	\$207.53	\$207.53
MOJ85AN	HP 990A (MOJ85AN) PageWide Pro 750dw MFP 772 777 Black Original P	\$187.44	\$187.44
MOJ89AN	HP 990X (MOJ89AN) PageWide Pro 750dw MFP 772 777 P77740 High Yi	\$267.78	\$267.78
MOJ93AN	HP 990X (MOJ93AN) PageWide Pro 750dw MFP 772 777 P77740 High Yi	\$267.78	\$267.78
MOJ97AN	HP 990X (MOJ97AN) PageWide Pro 750dw MFP 772 777 P77740 High Yi	\$267.78	\$267.78
MOK01AN	HP 990X (MOK01AN) PageWide Pro 750dw MFP 772 777 P77740 High Y	\$254.39	\$254.39
MCR26AM	MICR Print Solutions New MICR Toner Cartridge for LJ M402 MFP M426	N/A	\$324.00
MSE02210314	MSE Remanufactured Toner Cartridge for LJ 5P 5MP 6P 6MP 6Pse 6Pxi	\$59.00	\$59.00
MSE02210315	MSE Remanufactured MICR Toner Cartridge for LJ 5P 5MP 6P 6MP 6Pxi	\$109.00	\$109.00
MSE02210514	MSE Remanufactured Toner Cartridge for LJ P2035 P2055 (Alternative f	\$69.00	\$69.00
MSE022105142	MSE Remanufactured Extended Yield Toner Cartridge for LJ P2035 P205	\$99.00	\$99.00
MSE02210515	MSE Remanufactured MICR Toner Cartridge for LJ P2035 P2055 (Altern	\$180.00	\$180.00
MSE02210516	MSE Remanufactured High Yield Toner Cartridge for LJ P2055 (Alternat	\$119.00	\$119.00
MSE022105162	MSE Remanufactured Ultra High Yield Toner Cartridge for LJ P2055 (Alt	\$136.50	\$136.50
MSE02210517	MSE Remanufactured High Yield MICR Toner Cartridge for LJ P2055 (Alt	\$280.00	\$280.00
MSE02210915	MSE Remanufactured MICR Toner Cartridge for HP LJ 5si 8000 Mopier 2	\$199.00	\$199.00
MSE02211014	MSE Remanufactured Toner Cartridge for LJ 2300 (Alternative for HP Q	\$99.00	\$99.00
MSE02211015	MSE Remanufactured MICR Toner Cartridge for LJ 2300 (Alternative for	\$199.00	\$199.00
MSE02211016	MSE Remanufactured Extended Toner Cartridge for LJ 2300 (Alternative	\$149.00	\$149.00
MSE02211114	MSE Remanufactured Toner Cartridge for LJ 1160 1320 3390 3392 (Alt	\$62.00	\$62.00
MSE02211115	MSE Remanufactured MICR Toner Cartridge for LJ 1160 1320 3390 339	\$139.00	\$139.00
MSE02211116	MSE Remanufactured High Yield Toner Cartridge for LJ 1320 3390 3392	\$92.00	\$92.00
MSE022111162	MSE Remanufactured Extended Yield Toner Cartridge for LJ 1320 3390	\$137.00	\$137.00
MSE02211117	MSE Remanufactured High Yield MICR Toner Cartridge for LJ 1320 3390	\$219.00	\$219.00
MSE02211214	MSE Remanufactured Toner Cartridge for LJ 1010 1012 1015 1018 1020	\$59.00	\$59.00
MSE02211215	MSE Reman MICR Toner Cartridge for LaserJet 1010 1012 1015 1018 10	\$109.00	\$109.00
MSE02211216	MSE Remanufactured Extended Yield Toner Cartridge for LJ 1010 1012	\$99.00	\$99.00
MSE02211314	MSE Remanufactured Toner Cartridge for LJ 1300 (Alternative for HP Q	\$69.00	\$69.00
MSE02211315	MSE Remanufactured MICR Toner Cartridge for LJ 1300 (Alternative for	\$139.00	\$139.00
MSE02211316	MSE Remanufactured High Yield Toner Cartridge for LJ 1300 (Alternativ	\$79.00	\$79.00
MSE022113162	MSE Remanufactured Extended Yield Toner Cartridge for LJ 1300 (Alter	\$89.00	\$89.00
MSE02211414	MSE Remanufactured Toner Cartridge for LJ M712 M725 (Alternative for	\$215.00	\$215.00
MSE02211416	MSE Remanufactured High Yield Toner Cartridge for LJ M712 M725 (Alt	\$299.00	\$299.00
MSE02211514	MSE Remanufactured Toner Cartridge for LJ 1000 1200 1220 3300 3310	\$59.00	\$59.00
MSE02211516	MSE Remanufactured High Yield Toner Cartridge for LJ 1000 1200 1220	\$77.00	\$77.00
MSE022115162	MSE Remanufactured Extended Toner Cartridge for LJ LJ 1000 1200 12	\$109.00	\$109.00
MSE02211614	MSE Remanufactured Toner Cartridge for LJ 5200 M5025 M5035 (Altern	\$139.00	\$139.00
MSE022117014	MSE Remanufactured Black Toner Cartridge for Color LJ Pro MFP M176	\$49.00	\$49.00
MSE022117114	MSE Remanufactured Cyan Toner Cartridge for Color LJ Pro MFP M176	\$49.00	\$49.00
MSE022117214	MSE Remanufactured Yellow Toner Cartridge for Color LJ Pro MFP M176	\$49.00	\$49.00
MSE022117314	MSE Remanufactured Magenta Toner Cartridge for Color LJ Pro MFP M1	\$49.00	\$49.00
MSE022120014	MSE Remanufactured Black Toner Cartridge for Color LJ Pro CM1415 CP	\$59.00	\$59.00
MSE0221201014	MSE Remanufactured Black Toner Cartridge for Color LaserJet Pro M252	\$68.50	\$68.50
MSE0221201016	MSE Remanufactured High Yield Black Toner Cartridge for LJ M252 M27	\$112.55	\$112.55
MSE0221201114	MSE Remanufactured Cyan Toner Cartridge for Color LaserJet Pro M252	\$77.25	\$77.25
MSE0221201116	MSE Remanufactured High Yield Cyan Toner Cartridge for LJ M252 M27	\$124.85	\$124.85
MSE022120114	MSE Remanufactured Cyan Toner Cartridge for Color LJ Pro CM1415 CP	\$59.00	\$59.00
MSE0221201214	MSE Remanufactured Yellow Toner Cartridge for Color LaserJet Pro M25	\$77.25	\$77.25
MSE0221201216	MSE Remanufactured High Yield Yellow Toner Cartridge for LJ M252 M2	\$124.85	\$124.85
MSE0221201314	MSE Remanufactured Magenta Toner Cartridge for Color LaserJet Pro M	\$77.25	\$77.25
MSE0221201316	MSE Remanufactured High Yield Magenta Toner Cartridge for LJ M252 M	\$124.85	\$124.85
MSE02212014	MSE Remanufactured Black Toner Cartridge for Color LJ 4600 4610 465	\$129.00	\$129.00
MSE022120214	MSE Remanufactured Yellow Toner Cartridge for Color LJ Pro CM1415 C	\$59.00	\$59.00
MSE022120314	MSE Remanufactured Magenta Toner Cartridge for Color LJ Pro CM1415	\$59.00	\$59.00
MSE022121014	MSE Remanufactured Black Toner Cartridge for LJ Pro 200 Color M251 M	\$50.25	\$50.25
MSE022121016	MSE Remanufactured High Yield Black Toner Cartridge for LJ M251 M27	\$65.75	\$65.75
MSE022121114	MSE Remanufactured Cyan Toner Cartridge for LJ Pro 200 Color M251 M	\$63.75	\$63.75
MSE02212114	MSE Remanufactured Cyan Toner Cartridge for Color LJ 4600 4610 465	\$169.00	\$169.00
MSE022121214	MSE Remanufactured Yellow Toner Cartridge for LJ Pro 200 Color M251	\$63.75	\$63.75
MSE022121314	MSE Remanufactured Magenta Toner Cartridge for LJ Pro 200 Color M2	\$63.75	\$63.75
MSE02212214	MSE Remanufactured Yellow Toner Cartridge for Color LJ 4600 4610 46	\$169.00	\$169.00
MSE022122614	MSE Remanufactured Toner Cartridge for LJ M402 M426 (Alternative fo	\$105.00	\$105.00
MSE022122615	MSE Remanufactured MICR Toner Cartridge for LJ M402 M426 (Alternat	\$113.43	\$113.43



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MSE02212314	MSE Remanufactured Magenta Toner Cartridge for Color LJ 4600 4610	\$169.00	\$169.00
MSE02212416	MSE Remanufactured High Yield Toner Cartridge for LJ 1150 (Alternative for LJ 1150)	\$61.50	\$61.50
MSE022125014	MSE Remanufactured Black Toner Cartridge for Color LJ 1500 2500 2550	\$69.00	\$69.00
MSE022125114	MSE Remanufactured Cyan Toner Cartridge for Color LJ 1500 2500 2550	\$84.75	\$84.75
MSE02212516	MSE Remanufactured High Yield Toner Cartridge for LJ M806 M830 (Alternative for LJ M806 M830)	\$258.00	\$258.00
MSE022125162	MSE Remanufactured Extended Yield Toner Cartridge for LJ M806 M830 (Alternative for LJ M806 M830)	\$319.00	\$319.00
MSE02212517	MSE Remanufactured High Yield MICR Toner Cartridge for LaserJet Enterprise 4500	\$419.30	\$419.30
MSE022125214	MSE Remanufactured Yellow Toner Cartridge for Color LJ 1500 2500 2550	\$84.75	\$84.75
MSE022125314	MSE Remanufactured Magenta Toner Cartridge for Color LJ 1500 2500 2550	\$84.75	\$84.75
MSE022126014	MSE Remanufactured Black Toner Cartridge for Color LJ 1600 2600 2600	\$64.00	\$64.00
MSE022126114	MSE Remanufactured Cyan Toner Cartridge for Color LJ 1600 2600 2600	\$69.00	\$69.00
MSE02212614	MSE Remanufactured Toner Cartridge for LJ 2410 2420 2430 (Alternative for LJ 2410 2420 2430)	\$98.00	\$98.00
MSE02212615	MSE Remanufactured MICR Toner Cartridge for LJ 2410 2420 2430 (Alternative for LJ 2410 2420 2430)	\$184.21	\$184.21
MSE02212616	MSE Remanufactured High Yield Toner Cartridge for LJ 2410 2420 2430	\$155.00	\$155.00
MSE02212617	MSE Remanufactured High Yield MICR Toner Cartridge for LJ 2410 2420 2430	\$299.00	\$299.00
MSE022126214	MSE Remanufactured Yellow Toner Cartridge for Color LJ 1600 2600 2600	\$69.00	\$69.00
MSE022126314	MSE Remanufactured Magenta Toner Cartridge for Color LJ 1600 2600 2600	\$69.00	\$69.00
MSE02212714	MSE Remanufactured Toner Cartridge for LJ 4000 4050 (Alternative for LJ 4000 4050)	\$138.00	\$138.00
MSE02212716	MSE Remanufactured High Yield Toner Cartridge for LJ 4000 4050 (Alternative for LJ 4000 4050)	\$125.00	\$125.00
MSE022127162	MSE Remanufactured Extended Yield Toner Cartridge for LJ 4000 4050	\$170.00	\$170.00
MSE02212814	MSE Remanufactured Toner Cartridge for LJ Pro M1130 M1210 Series P	\$49.00	\$49.00
MSE02212914	MSE Remanufactured Toner Cartridge for LJ 5000 5100 (Alternative for LJ 5000 5100)	\$119.00	\$119.00
MSE02212915	MSE Remanufactured MICR Toner Cartridge for LJ 5000 5100 imageCLASS	\$228.00	\$228.00
MSE02213014	MSE Remanufactured Black Toner Cartridge for Color LJ 5500 5550 (Alternative for LJ 5500 5550)	\$175.00	\$175.00
MSE022131014	MSE Remanufactured Black Toner Cartridge for Color LJ CP1025 M175 M	\$42.50	\$42.50
MSE022131114	MSE Remanufactured Cyan Toner Cartridge for Color LJ CP1025 M175 M	\$44.20	\$44.20
MSE02213114	MSE Remanufactured Cyan Toner Cartridge for Color LJ 5500 5550 (Alternative for LJ 5500 5550)	\$250.00	\$250.00
MSE022131214	MSE Remanufactured Yellow Toner Cartridge for Color LJ CP1025 M175 M	\$44.20	\$44.20
MSE022131314	MSE Remanufactured Magenta Toner Cartridge for Color LJ CP1025 M175 M	\$44.20	\$44.20
MSE022132014	MSE Remanufactured Black Toner Cartridge for LJ M651 M680 (Alternative for LJ M651 M680)	\$177.75	\$177.75
MSE022132016	MSE Remanufactured High Yield Black Toner Cartridge for LJ M680 (Alternative for LJ M680)	\$234.00	\$234.00
MSE022132114	MSE Remanufactured Cyan Toner Cartridge for LJ M680 (Alternative for LJ M680)	\$327.00	\$327.00
MSE02213214	MSE Remanufactured Yellow Toner Cartridge for Color LJ 5500 5550 (Alternative for LJ 5500 5550)	\$250.00	\$250.00
MSE022132214	MSE Remanufactured Yellow Toner Cartridge for LJ M680 (Alternative for LJ M680)	\$327.00	\$327.00
MSE022132314	MSE Remanufactured Magenta Toner Cartridge for LJ M680 (Alternative for LJ M680)	\$327.00	\$327.00
MSE022133016	MSE Remanufactured High Yield Black Toner Cartridge for LJ M651 (Alternative for LJ M651)	\$258.00	\$258.00
MSE022133114	MSE Remanufactured Cyan Toner Cartridge for LJ M651 (Alternative for LJ M651)	\$202.50	\$202.50
MSE02213314	MSE Remanufactured Magenta Toner Cartridge for Color LJ 5500 5550	\$250.00	\$250.00
MSE022133214	MSE Remanufactured Yellow Toner Cartridge for LJ M651 (Alternative for LJ M651)	\$202.50	\$202.50
MSE022133314	MSE Remanufactured Magenta Toner Cartridge for LJ M651 (Alternative for LJ M651)	\$202.50	\$202.50
MSE022134014	MSE Remanufactured Black Toner Cartridge for LJ M775 (Alternative for LJ M775)	\$151.00	\$151.00
MSE022134114	MSE Remanufactured Cyan Toner Cartridge for LJ M775 (Alternative for LJ M775)	\$324.00	\$324.00
MSE022134214	MSE Remanufactured Yellow Toner Cartridge for LJ M775 (Alternative for LJ M775)	\$324.00	\$324.00
MSE022134314	MSE Remanufactured Magenta Toner Cartridge for LJ M775 (Alternative for LJ M775)	\$324.00	\$324.00
MSE022135014	MSE Remanufactured Black Toner Cartridge for Color LJ CM3530 MFP C	\$105.00	\$105.00
MSE022135016	MSE Remanufactured High Yield Black Toner Cartridge for Color LJ CM3530 MFP C	\$149.00	\$149.00
MSE0221350162	MSE Remanufactured Extended Yield Black Toner Cartridge for Color LJ CM3530 MFP C	\$195.00	\$195.00
MSE022135114	MSE Remanufactured Cyan Toner Cartridge for Color LJ CM3530 MFP C	\$199.00	\$199.00
MSE0221351142	MSE Remanufactured Extended Yield Cyan Toner Cartridge for Color LJ CM3530 MFP C	\$299.00	\$299.00
MSE02213514	MSE Remanufactured Toner Cartridge for LJ M3027 MFP M3035 MFP P3	\$109.00	\$109.00
MSE02213516	MSE Remanufactured High Yield Toner Cartridge for LJ M3027 MFP M3035 MFP P3	\$180.00	\$180.00
MSE022135162	MSE Remanufactured Extended Yield Toner Cartridge for LJ M3027 MFP M3035 MFP P3	\$220.00	\$220.00
MSE02213517	MSE Remanufactured High Yield MICR Toner Cartridge for LJ M3027 MFP M3035 MFP P3	\$299.00	\$299.00
MSE022135214	MSE Remanufactured Yellow Toner Cartridge for Color LJ CM3530 MFP C	\$199.00	\$199.00
MSE0221352142	MSE Remanufactured Extended Yield Yellow Toner Cartridge for Color LJ CM3530 MFP C	\$299.00	\$299.00
MSE022135314	MSE Remanufactured Magenta Toner Cartridge for Color LJ CM3530 MFP C	\$199.00	\$199.00
MSE0221353142	MSE Remanufactured Extended Yield Magenta Toner Cartridge for Color LJ CM3530 MFP C	\$299.00	\$299.00
MSE022137114	MSE Remanufactured Cyan Toner Cartridge for Color LJ 3700 (Alternative for LJ 3700)	\$135.00	\$135.00
MSE022137214	MSE Remanufactured Yellow Toner Cartridge for Color LJ 3700 (Alternative for LJ 3700)	\$135.00	\$135.00
MSE022137314	MSE Remanufactured Magenta Toner Cartridge for Color LJ 3700 (Alternative for LJ 3700)	\$135.00	\$135.00
MSE022138014	MSE Remanufactured Black Toner Cartridge for Color LJ Pro M476 (Alternative for LJ Pro M476)	\$65.00	\$65.00
MSE022138016	MSE Remanufactured High Yield Black Toner Cartridge for Color LJ Pro M476 (Alternative for LJ Pro M476)	\$82.50	\$82.50
MSE022138114	MSE Remanufactured Cyan Toner Cartridge for Color LJ Pro M476 (Alternative for LJ Pro M476)	\$109.00	\$109.00
MSE02213814	MSE Remanufactured Toner Cartridge for LJ 4200 (Alternative for HP Q4200)	\$129.00	\$129.00
MSE02213815	MSE Remanufactured MICR Toner Cartridge for LJ 4200 (Alternative for HP Q4200)	\$279.00	\$279.00
MSE022138162	MSE Remanufactured Extended Yield Toner Cartridge for LJ 4200 4250	\$229.00	\$229.00
MSE022138214	MSE Remanufactured Yellow Toner Cartridge for Color LJ Pro M476 (Alternative for LJ Pro M476)	\$109.00	\$109.00
MSE022138314	MSE Remanufactured Magenta Toner Cartridge for Color LJ Pro M476 (Alternative for LJ Pro M476)	\$109.00	\$109.00
MSE02213914	MSE Remanufactured Toner Cartridge for LJ 4300 (Alternative for HP Q4300)	\$175.00	\$175.00
MSE02213915	MSE Remanufactured MICR Toner Cartridge for LJ 4300 (Alternative for HP Q4300)	\$299.00	\$299.00
MSE022140114	MSE Remanufactured Cyan Toner Cartridge for Color LJ CP4005 (Alternative for LJ CP4005)	\$189.00	\$189.00
MSE022140214	MSE Remanufactured Yellow Toner Cartridge for Color LJ CP4005 (Alternative for LJ CP4005)	\$189.00	\$189.00
MSE022141014	MSE Remanufactured Black Toner Cartridge for LJ M351 M375 M451 M476	\$61.50	\$61.50
MSE022141016	MSE Remanufactured High Yield Black Toner Cartridge for LJ M351 M375 M451 M476	\$77.25	\$77.25
MSE022141114	MSE Remanufactured Cyan Toner Cartridge for LJ M351 M375 M451 M476	\$87.75	\$87.75
MSE022141214	MSE Remanufactured Yellow Toner Cartridge for LJ M351 M375 M451 M476	\$87.75	\$87.75
MSE022141314	MSE Remanufactured Magenta Toner Cartridge for LJ M351 M375 M451 M476	\$87.75	\$87.75



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MSE02214214	MSE Remanufactured Toner Cartridge for LJ 4240 4250 4350 (Alternativ	\$110.00	\$110.00
MSE02214215	MSE Remanufactured MICR Toner Cartridge for LJ 4240 4250 4350 (Alte	\$295.00	\$295.00
MSE02214216	MSE Remanufactured High Yield Toner Cartridge for LJ 4250 4350 (Alte	\$189.00	\$189.00
MSE02214217	MSE Remanufactured High Yield MICR Toner Cartridge for LJ 4250 4350	\$295.00	\$295.00
MSE02214314	MSE Remanufactured Toner Cartridge for LJ 9000 9040 9050 (Alternativ	\$239.00	\$239.00
MSE02214315	MSE Remanufactured MICR Toner Cartridge for LJ 9000 9040 9050 (Alte	\$450.00	\$450.00
MSE022143162	MSE Remanufactured Extended Yield Toner Cartridge for LJ 9000 9040	\$289.00	\$289.00
MSE022143514	MSE Remanufactured Toner Cartridge for LJ P1002 P1003 P1004 P1005	\$55.00	\$55.00
MSE0221435142	MSE Remanufactured Extended Yield Toner Cartridge for LJ P1002 P100	\$69.00	\$69.00
MSE022143614	MSE Remanufactured Toner Cartridge for LJ M1120 M1522 P1505 (Alter	\$59.00	\$59.00
MSE0221436142	MSE Remanufactured Extended Yield Toner Cartridge for LJ M1120 M15	\$79.00	\$79.00
MSE0221450014	MSE Remanufactured Black Toner Cartridge for Color LJ CM4540 CP402	\$112.50	\$112.50
MSE0221450016	MSE Remanufactured High Yield Black Toner Cartridge for Color LJ CP45	\$179.00	\$179.00
MSE02214500162	MSE Remanufactured Extended Yield Black Toner Cartridge for Color LJ	\$376.60	\$376.60
MSE0221450114	MSE Remanufactured Cyan Toner Cartridge for Color LJ CP4025 CP4525	\$209.00	\$209.00
MSE02214501142	MSE Remanufactured Extended Yield Cyan Toner Cartridge for Color LJ	\$431.55	\$431.55
MSE022145014	MSE Remanufactured Black Toner Cartridge for Color LaserJet Pro M452	\$84.99	\$84.99
MSE0221450214	MSE Remanufactured Yellow Toner Cartridge for Color LJ CP4025 CP452	\$209.00	\$209.00
MSE02214502142	MSE Remanufactured Extended Yield Yellow Toner Cartridge for Color L	\$431.55	\$431.55
MSE0221450314	MSE Remanufactured Magenta Toner Cartridge for Color LJ CP4025 CP4	\$209.00	\$209.00
MSE02214503142	MSE Remanufactured Extended Yield Magenta Toner Cartridge for Color	\$431.55	\$431.55
MSE022145114	MSE Remanufactured Cyan Toner Cartridge for Color LaserJet Pro M452	\$86.24	\$86.24
MSE02214516	MSE Remanufactured High Yield Toner Cartridge for LJ M602 M603 M45	\$189.00	\$189.00
MSE022145162	MSE Remanufactured Extended Yield Toner Cartridge for LJ M602 M603	\$249.00	\$249.00
MSE02214517	MSE Remanufactured High Yield MICR Toner Cartridge for LJ M602 M60	\$345.00	\$345.00
MSE022145214	MSE Remanufactured Yellow Toner Cartridge for Color LaserJet Pro M45	\$86.24	\$86.24
MSE022145314	MSE Remanufactured Magenta Toner Cartridge for Color LaserJet Pro M	\$86.24	\$86.24
MSE022147014	MSE Remanufactured Black Toner Cartridge for Color LJ 4730 MFP CM4	\$125.00	\$125.00
MSE022147114	MSE Remanufactured Cyan Toner Cartridge for Color LJ 4730 MFP CM4	\$195.00	\$195.00
MSE022147214	MSE Remanufactured Yellow Toner Cartridge for Color LJ 4730 MFP CM	\$195.00	\$195.00
MSE022147314	MSE Remanufactured Magenta Toner Cartridge for Color LJ 4730 MFP C	\$195.00	\$195.00
MSE022152014	MSE Remanufactured Black Toner Cartridge for Color LJ CP5225 (Altern	\$128.75	\$128.75
MSE022152114	MSE Remanufactured Cyan Toner Cartridge for Color LJ CP5225 (Altern	\$202.50	\$202.50
MSE022152214	MSE Remanufactured Yellow Toner Cartridge for Color LJ CP5225 (Alter	\$202.50	\$202.50
MSE022152314	MSE Remanufactured Magenta Toner Cartridge for Color LJ CP5225 (Alt	\$202.50	\$202.50
MSE022153014	MSE Remanufactured Black Toner Cartridge for Color LJ CM2320 MFP C	\$89.00	\$89.00
MSE022153114	MSE Remanufactured Cyan Toner Cartridge for Color LJ CM2320 MFP C	\$89.00	\$89.00
MSE02215314	MSE Remanufactured Toner Cartridge for LJ M2727 MFP P2014 P2015 (	\$65.00	\$65.00
MSE02215315	MSE Remanufactured MICR Toner Cartridge for LJ M2727 MFP P2014 P	\$199.00	\$199.00
MSE02215316	MSE Remanufactured High Yield Toner Cartridge for LJ M2727 MFP P20	\$119.00	\$119.00
MSE022153162	MSE Remanufactured Extended Yield Toner Cartridge for LJ M2727 MFP	\$150.00	\$150.00
MSE022153214	MSE Remanufactured Yellow Toner Cartridge for Color LJ CM2320 MFP	\$89.00	\$89.00
MSE022153314	MSE Remanufactured Magenta Toner Cartridge for Color LJ CM2320 MF	\$89.00	\$89.00
MSE0221540016	MSE Remanufactured High Yield Black Toner Cartridge for Color LJ CM4	\$149.00	\$149.00
MSE0221540114	MSE Remanufactured Cyan Toner Cartridge for Color LJ CM4540 (Altern	\$189.00	\$189.00
MSE022154014	MSE Remanufactured Black Toner Cartridge for Color LJ CM1312 MFP C	\$59.00	\$59.00
MSE0221540214	MSE Remanufactured Yellow Toner Cartridge for Color LJ CM4540 (Alte	\$189.00	\$189.00
MSE0221540314	MSE Remanufactured Magenta Toner Cartridge for Color LJ CM4540 (Al	\$189.00	\$189.00
MSE022154114	MSE Remanufactured Cyan Toner Cartridge for Color LJ CM1312 MFP C	\$55.00	\$55.00
MSE022154214	MSE Remanufactured Yellow Toner Cartridge for Color LJ CM1312 MFP	\$55.00	\$55.00
MSE022154314	MSE Remanufactured Magenta Toner Cartridge for Color LJ CM1312 MF	\$55.00	\$55.00
MSE022155014	MSE Remanufactured Black Toner Cartridge for Color LJ CP5525 M750 (	\$208.50	\$208.50
MSE022155114	MSE Remanufactured Cyan Toner Cartridge for Color LJ CP5525 M750 (	\$339.75	\$339.75
MSE02215514	MSE Remanufactured Toner Cartridge for LJ M521 M525 P3010 P3015 i	\$109.00	\$109.00
MSE02215515	MSE Remanufactured MICR Toner Cartridge for LaserJet Pro MFP M521	\$179.00	\$179.00
MSE02215516	MSE Remanufactured High Yield Toner Cartridge for LJ M521 M525 P30	\$169.00	\$169.00
MSE022155162	MSE Remanufactured Extended Yield Toner Cartridge for LJ M521 M525	\$269.00	\$269.00
MSE02215517	MSE Remanufactured High Yield MICR Toner Cartridge for LJ M521 M52	\$299.00	\$299.00
MSE022155214	MSE Remanufactured Yellow Toner Cartridge for Color LJ CP5525 M750	\$339.75	\$339.75
MSE022155314	MSE Remanufactured Magenta Toner Cartridge for Color LJ CP5525 M75	\$339.75	\$339.75
MSE022160014	MSE Remanufactured Black Toner Cartridge for Color LJ 2700 3000 (Alt	\$169.00	\$169.00
MSE022160114	MSE Remanufactured Cyan Toner Cartridge for Color LJ 2700 3000 (Alte	\$169.00	\$169.00
MSE022160214	MSE Remanufactured Yellow Toner Cartridge for Color LJ 2700 3000 (A	\$169.00	\$169.00
MSE022160314	MSE Remanufactured Magenta Toner Cartridge for Color LJ 2700 3000	\$169.00	\$169.00
MSE022161162	MSE Remanufactured Extended Yield Toner Cartridge for LJ 4100 (Alter	\$125.00	\$125.00
MSE022161163	MSE Remanufactured High Yield Toner Cartridge for LJ 4100 (Alternativ	\$109.00	\$109.00
MSE02216117	MSE Remanufactured High Yield MICR Toner Cartridge for LJ 4100 (Alte	\$199.00	\$199.00
MSE02216414	MSE Remanufactured Toner Cartridge for LJ P4014 P4015 P4515 (Alterr	\$129.00	\$129.00
MSE022164142	MSE Remanufactured Extended Yield Toner Cartridge for LJ P4014 P401	\$209.00	\$209.00
MSE02216415	MSE Remanufactured MICR Toner Cartridge for LJ P4014 P4015 P4515	\$299.00	\$299.00
MSE02216416	MSE Remanufactured High Yield Toner Cartridge for LJ P4015 P4515 (A	\$219.00	\$219.00
MSE022164162	MSE Remanufactured Extended Yield Toner Cartridge for LJ P4015 P451	\$345.00	\$345.00
MSE02216417	MSE Remanufactured High Yield MICR Toner Cartridge for LJ P4015 P45	\$251.99	\$251.99
MSE022170014	MSE Remanufactured Black Toner Cartridge for Color LJ 3600 3800 CP3	\$110.00	\$110.00
MSE022170114	MSE Remanufactured Cyan Toner Cartridge for Color LJ 3600 imageCLA	\$109.00	\$109.00
MSE02217014	MSE Remanufactured Black Toner Cartridge for Color LJ 3500 3550 370	\$111.00	\$111.00
MSE022170214	MSE Remanufactured Yellow Toner Cartridge for Color LJ 3600 imageCL	\$109.00	\$109.00



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MSE022170314	MSE Remanufactured Magenta Toner Cartridge for Color LJ 3600 image	\$109.00	\$109.00
MSE02217114	MSE Remanufactured Cyan Toner Cartridge for Color LJ 3500 3550 (Alt	\$111.00	\$111.00
MSE02217214	MSE Remanufactured Yellow Toner Cartridge for Color LJ 3500 3550 (A	\$111.00	\$111.00
MSE02217314	MSE Remanufactured Magenta Toner Cartridge for Color LJ 3500 3550	\$111.00	\$111.00
MSE02217814	MSE Remanufactured Toner Cartridge for LJ M1536 P1566 P1606 image	\$59.00	\$59.00
MSE022180114	MSE Remanufactured Cyan Toner Cartridge for Color LJ 3800 CP3505 in	\$160.00	\$160.00
MSE02218014	MSE Remanufactured Toner Cartridge for LJ M401 M425 (Alternative fo	\$77.25	\$77.25
MSE02218016	MSE Remanufactured High Yield Toner Cartridge for LJ M401 M425 (Alt	\$131.25	\$131.25
MSE022180162	MSE Remanufactured Extended Yield Toner Cartridge for LJ M401 M425	\$150.00	\$150.00
MSE02218017	MSE Remanufactured High Yield MICR Toner Cartridge for LJ M401 M42	\$206.25	\$206.25
MSE022180214	MSE Remanufactured Yellow Toner Cartridge for Color LJ 3800 CP3505	\$160.00	\$160.00
MSE022180314	MSE Remanufactured Magenta Toner Cartridge for Color LJ 3800 CP350	\$160.00	\$160.00
MSE022181014	MSE Remanufactured Black Toner Cartridge for Color LJ CP6015 (Altern	\$159.00	\$159.00
MSE022181114	MSE Remanufactured Cyan Toner Cartridge for Color LJ CM6030 MFP C	\$245.00	\$245.00
MSE02218114	MSE Remanufactured Toner Cartridge for LJ M604 M605 M606 M630 (A	\$128.99	\$128.99
MSE022181142	MSE Remanufactured Extended Yield Toner Cartridge for LJ M604 M605	\$344.40	\$344.40
MSE02218116	MSE Remanufactured High Yield Toner Cartridge for LJ M605 M606 M63	\$212.24	\$212.24
MSE022181162	MSE Remanufactured Extended Yield Toner Cartridge for LJ M605 M606	\$237.71	\$237.71
MSE022181214	MSE Remanufactured Yellow Toner Cartridge for Color LJ CM6030 MFP	\$245.00	\$245.00
MSE022181314	MSE Remanufactured Magenta Toner Cartridge for Color LJ CM6030 MF	\$245.00	\$245.00
MSE02218214	MSE Remanufactured Toner Cartridge for LJ 8100 8150 8150 Mopier 32	\$149.00	\$149.00
MSE02218215	MSE Remanufactured MICR Toner Cartridge for LJ 8100 8150 Mopier 32	\$249.00	\$249.00
MSE02218314	MSE Remanufactured Toner Cartridge for LJ M125 M127 M201 M225 (A	\$109.00	\$109.00
MSE022183142	MSE Remanufactured Extended Yield Toner Cartridge for LJ M127 M201	\$119.00	\$119.00
MSE02218316	MSE Remanufactured High Yield Toner Cartridge for LJ M201 M225 (Alt	\$92.00	\$92.00
MSE022185014	MSE Remanufactured Black Toner Cartridge for Color LJ M855 (Alternat	\$219.00	\$219.00
MSE022185114	MSE Remanufactured Cyan Toner Cartridge for Color LJ M855 (Alternat	\$359.00	\$359.00
MSE022185214	MSE Remanufactured Yellow Toner Cartridge for Color LJ M855 (Alternat	\$359.00	\$359.00
MSE022185314	MSE Remanufactured Magenta Toner Cartridge for Color LJ M855 (Altern	\$359.00	\$359.00
MSE02218714	MSE Remanufactured Toner Cartridge for LJ M501 M506 MFP M527 (Alt	\$169.49	\$169.49
MSE022188014	MSE Remanufactured Black Toner Cartridge for LJ M880 (Alternative for	\$87.00	\$87.00
MSE022188114	MSE Remanufactured Cyan Toner Cartridge for LJ M880 (Alternative for	\$309.00	\$309.00
MSE022188214	MSE Remanufactured Yellow Toner Cartridge for LJ M880 (Alternative fo	\$309.00	\$309.00
MSE022188314	MSE Remanufactured Magenta Toner Cartridge for LJ M880 (Alternative	\$309.00	\$309.00
MSE02219014	MSE Remanufactured Toner Cartridge for LJ M601 M602 M603 M4555 M	\$131.25	\$131.25
MSE022190142	MSE Remanufactured Extended Yield Toner Cartridge for LJ M601 M602	\$212.40	\$212.40
MSE02219015	MSE Remanufactured MICR Toner Cartridge for LJ M601 M602 M603 M4	\$239.00	\$239.00
MSE02219215	MSE Remanufactured MICR Toner Cartridge for LJ 1100 3200 (Alternati	\$129.00	\$129.00
MSE02219614	MSE Remanufactured Toner Cartridge for LJ 2100 2200 (Alternative for	\$79.00	\$79.00
MSE02219615	MSE Remanufactured MICR Toner Cartridge for LJ 2100 2200 (Alternati	\$149.00	\$149.00
MSE02219616	MSE Remanufactured Extended Yield Toner Cartridge for LJ 2100 2200	\$105.00	\$105.00
MSE02219814	MSE Remanufactured Toner Cartridge for LJ 4 4M 4+ 4M+ 5 5M 5N 5Se	\$85.00	\$85.00
MSE02219815	MSE Remanufactured MICR Toner Cartridge for LJ 4 4M 4+ 4M+ 5 5M 5	\$125.00	\$125.00
MSE582131414	MSE Remanufactured Drum Unit for Color LJ CP1025nw M175 M176 M1	\$61.00	\$61.00
N9H55FN	HP 920 (N9H55FN) Cyan/Magenta/Yellow Original Ink Cartridges 3-Pack	\$45.66	\$45.66
N9H56FN	HP 933 (N9H56FN) Cyan/Magenta/Yellow Original Ink Cartridges 3-Pack	\$48.12	\$48.12
N9H57FN	HP 564 (N9H57FN) Cyan/Magenta/Yellow Original Ink Cartridges 3-Pack	\$56.25	\$56.25
N9H63FN	HP 60 (N9H63FN) 2-Pack Black/Tri-Color Original Ink Cartridges (200 Bl	\$58.82	\$58.82
N9H64FN	HP 62 (N9H64FN) 2-Pack Black/Tri-Color Original Ink Cartridges (200 Bl	\$49.36	\$49.36
N9H65FN	HP 935 (N9H65FN) Cyan/Magenta/Yellow Original Ink Cartridges 3-Pack	\$57.48	\$57.48
N9K01AN	HP 65 (N9K01AN) Tri-color Original Ink Cartridge (100 Yield)	\$18.98	\$18.98
N9K02AN	HP 65 (N9K02AN) Black Original Ink Cartridge (120 Yield)	\$18.27	\$18.27
N9K03AN	HP 65XL (N9K03AN) High Yield Tri-color Original Ink Cartridge (300 Yie	\$42.48	\$42.48
N9K04AN	HP 65XL (N9K04AN) High Yield Black Original Ink Cartridge (300 Yield)	\$36.23	\$36.23
N9K27AN	HP 952 (N9K27AN) Cyan/Magenta/Yellow Original Ink Cartridges 3-Pack	\$81.46	\$81.46
P2V25A	HP 746 (P2V25A) DesignJet Z6 Z9 Printhead	\$133.00	\$133.00
P2V27A	HP 731 (P2V27A) DesignJet T1700 Printhead	\$123.90	\$123.90
P2V47A	HP 771 (P2V47A) Matte Black/Chromatic Red Printhead and 771A Origin	\$921.91	\$921.91
P2V48A	HP 771 (P2V48A) Magenta/Yellow Printhead and 771A Original Ink Cart	\$921.91	\$921.91
P2V49A	HP 771 (P2V49A) Light Magenta/Light Cyan Printhead and 771A Origina	\$921.91	\$921.91
P2V50A	HP 771 (P2V50A) Photo Black/Light Gray Printhead and 771A Original In	\$921.91	\$921.91
P2V62A	HP 730 (P2V62A) DesignJet T1700 Cyan Ink Cartridge (130 ml)	\$93.00	\$93.00
P2V63A	HP 730 (P2V63A) DesignJet T1700 Magenta Ink Cartridge (130 ml)	\$93.00	\$93.00
P2V64A	HP 730 (P2V64A) DesignJet T1700 Yellow Ink Cartridge (130 ml)	\$93.00	\$93.00
P2V65A	HP 730 (P2V65A) DesignJet T1700 Matte Black Ink Cartridge (130 ml)	\$93.00	\$93.00
P2V66A	HP 730 (P2V66A) DesignJet T1700 Gray Ink Cartridge (130 ml)	\$93.00	\$93.00
P2V67A	HP 730 (P2V67A) DesignJet T1700 Photo Black Ink Cartridge (130 ml)	\$93.00	\$93.00
P2V68A	HP 730 (P2V68A) DesignJet T1700 Cyan Ink Cartridge (300 ml)	\$179.00	\$179.00
P2V69A	HP 730 (P2V69A) DesignJet T1700 Magenta Ink Cartridge (300 ml)	\$179.00	\$179.00
P2V70A	HP 730 (P2V70A) DesignJet T1700 Yellow Ink Cartridge (300 ml)	\$179.00	\$179.00
P2V71A	HP 730 (P2V71A) DesignJet T1700 Matte Black Ink Cartridge (300 ml)	\$179.00	\$179.00
P2V72A	HP 730 (P2V72A) DesignJet T1700 Gray Ink Cartridge (300 ml)	\$179.00	\$179.00
P2V73A	HP 730 (P2V73A) DesignJet T1700 Photo Black Ink Cartridge (300 ml)	\$179.00	\$179.00
P2V78A	HP 746 (P2V78A) DesignJet Z6 Z9 Magenta Original Ink Cartridge (300	\$172.00	\$172.00
P2V79A	HP 746 (P2V79A) DesignJet Z6 Z9 Yellow Original Ink Cartridge (300 m	\$172.00	\$172.00
P2V80A	HP 746 (P2V80A) DesignJet Z6 Z9 Cyan Original Ink Cartridge (300 ml)	\$172.00	\$172.00
P2V81A	HP 746 (P2V81A) DesignJet Z6 Z9 Chromatic Red Original Ink Cartridge	\$172.00	\$172.00

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P2V82A	HP 746 (P2V82A) DesignJet Z6 Z9 Photo Black Original Ink Cartridge (300 ml)	\$172.00	\$172.00
P2V83A	HP 746 (P2V83A) DesignJet Z6 Z9 Matte Black Original Ink Cartridge (300 ml)	\$172.00	\$172.00
P2V84A	HP 747 (P2V84A) DesignJet Z6/Z9 Chrmc Green Original Ink Cartridge (300 ml)	\$172.00	\$172.00
P2V85A	HP 747 (P2V85A) DesignJet Z6/Z9 Chrmc Blue Original Ink Cartridge (300 ml)	\$172.00	\$172.00
P2V86A	HP 747 (P2V86A) DesignJet Z6/Z9 Gray Original Ink Cartridge (300 ml)	\$172.00	\$172.00
P2V87A	HP 747 (P2V87A) DesignJet Z6/Z9 Gloss Enhancer Original Ink Cartridge (300 ml)	\$172.00	\$172.00
P2V97A	HP 774 (P2V97A) DesignJet Z6810/Z6610 Matte Black/Chromatic Red Original Ink Cartridge (300 ml)	\$259.88	\$259.88
P2V98A	HP 774 (P2V98A) DesignJet Z6810/Z6610 Light Magenta/Light Cyan Original Ink Cartridge (300 ml)	\$259.88	\$259.88
P2V99A	HP 774 (P2V99A) DesignJet Z6810/Z6610 Magenta/Yellow Original Ink Cartridge (300 ml)	\$259.88	\$259.88
P2W00A	HP 774 (P2W00A) DesignJet Z6810/Z6610 Photo Black/Light Gray Original Ink Cartridge (300 ml)	\$259.88	\$259.88
P2W01A	HP 774 (P2W01A) DesignJet Z6810/Z6610 Photo Black/Cyan Original Ink Cartridge (300 ml)	\$259.88	\$259.88
P2W02A	HP 774 (P2W02A) DesignJet Z6810/Z6610 Chromatic Red Original Ink Cartridge (300 ml)	\$385.56	\$385.56
P2W04A	HP 774 (P2W02A) DesignJet Z6810/Z6610 Chromatic Red Original Ink Cartridge (300 ml)	\$1,093.37	\$1,093.37
Q1338A	HP 38A (Q1338A) LaserJet 4200 Black Original LaserJet Toner Cartridge (100 g)	\$271.07	\$271.07
Q1398A	HP Universal Bond Paper 21# 110 Bright (42" x 150' Roll)	\$28.31	\$28.31
Q1405B	HP Universal Coated Paper 24# 89 Bright (36" x 150' Roll)	\$43.69	\$43.69
Q1420B	HP Universal Satin Photo Paper 7.4 ml 89 Bright (24" x 100' Roll)	\$88.77	\$88.77
Q1421B	HP Universal Satin Photo Paper 7.4 ml 89 Bright (36" x 100' Roll)	\$132.02	\$132.02
Q1422B	HP Universal Satin Photo Paper 7.4 ml 89 Bright (42" x 100' Roll)	\$154.26	\$154.26
Q1428B	HP Universal Gloss Photo Paper 7.4 ml 89 Bright (42" x 100' Roll)	\$154.26	\$154.26
Q1898C	HP Opaque Scrim 14.9 ml 98 Bright (36" x 50' Roll)	\$381.05	\$381.05
Q1899C	HP Opaque Scrim 14.9 ml 98 Bright (42" x 50' Roll)	\$444.62	\$444.62
Q1901C	HP Opaque Scrim 14.9 ml 98 Bright (54" x 50' Roll)	\$572.99	\$572.99
Q1902C	HP Opaque Scrim 14.9 ml 98 Bright (60" x 50' Roll)	\$637.82	\$637.82
Q2299A	(TIJ 1.0) HP C6602A Carriage Assembly for Black Cartridge (10" Flex) (1000 Yields)	N/A	\$22.00
Q2321A	(TIJ 2.5 Hybrid) HP Versatile Bulk Ink Cartridge Black (350 ml)	\$78.21	\$78.21
Q2344A	(TIJ 2.5) HP 1918 Dye Print Cartridge Black	\$35.27	\$35.27
Q2381A	(Hybrid) HP Ink Cartridge Blue 2242 Pigment Bulk Ink (175 ml)	\$94.53	\$94.53
Q2610A	HP 10A (Q2610A) LaserJet 2300 Black Original LaserJet Toner Cartridge (100 g)	\$244.50	\$244.50
Q2612A	HP 12A (Q2612A) LaserJet 1012 1018 1020 1022 3015 3020 3030 3050	\$112.27	\$112.27
Q2612AG	HP 12A (Q2612AG) LaserJet 1012 1018 1020 1022 3015 3020 3030 3050	\$112.28	\$112.28
Q2612D	HP 12A (Q2612D) LaserJet 1012 1018 1020 1022 3015 3020 3030 3050	\$200.97	\$200.97
Q2613X	HP 13X (Q2613X) LaserJet 1300 High Yield Black Original LaserJet Toner Cartridge (100 g)	\$179.73	\$179.73
Q3216A	HP LaserJet 4200 4250 4300 4350 Staple Cartridge (1000 Yields)	\$33.26	\$33.26
Q5421A	HP LaserJet 4240 4250 4350 Maintenance Kit (110V) (Includes Fuser Tr	N/A	\$374.00
Q5942A	HP 42A (Q5942A) LaserJet 4240 4250 4350 Black Original LaserJet Toner Cartridge (100 g)	\$262.88	\$262.88
Q5942X	HP 42X (Q5942X) LaserJet 4250 4350 High Yield Black Original LaserJet Toner Cartridge (100 g)	\$397.78	\$397.78
Q5942XD	HP 42X (Q5942XD) LaserJet 4250 4350 2-Pack High Yield Black Original LaserJet Toner Cartridge (100 g)	\$716.59	\$716.59
Q5945A	HP 45A (Q5945A) LaserJet 4345 MFP M4345 MFP Black Original LaserJet Toner Cartridge (100 g)	\$358.92	\$358.92
Q5949A	HP 49A (Q5949A) LaserJet 1160 1320 3390 Black Original LaserJet Toner Cartridge (100 g)	\$145.15	\$145.15
Q5949X	HP 49X (Q5949X) LaserJet 1320 3390 High Yield Black Original LaserJet Toner Cartridge (100 g)	\$265.57	\$265.57
Q5950A	HP 643A (Q5950A) Color LaserJet 4700 Black Original LaserJet Toner Cartridge (100 g)	\$313.40	\$313.40
Q5951A	HP 643A (Q5951A) Color LaserJet 4700 Cyan Original LaserJet Toner Cartridge (100 g)	\$445.65	\$445.65
Q5952A	HP 643A (Q5952A) Color LaserJet 4700 Yellow Original LaserJet Toner Cartridge (100 g)	\$445.65	\$445.65
Q5953A	HP 643A (Q5953A) Color LaserJet 4700 Magenta Original LaserJet Toner Cartridge (100 g)	\$445.65	\$445.65
Q5998A	HP LaserJet 4345 M4345 MFP Maintenance Kit (110V) (Includes Fusing Unit)	N/A	\$392.00
Q5999A	HP LaserJet 4345 4345X 4345xm 4345xs M4345 M4345x M4345dm M4345d	N/A	\$525.00
Q6000A	HP 124A (Q6000A) Color LaserJet 1600 2600 2605 Series CM1015 MFP	\$133.35	\$133.35
Q6001A	HP 124A (Q6001A) Color LaserJet 1600 2600 2605 Series CM1015 MFP	\$145.55	\$145.55
Q6002A	HP 124A (Q6002A) Color LaserJet 1600 2600 2605 Series CM1015 MFP	\$145.55	\$145.55
Q6003A	HP 124A (Q6003A) Color LaserJet 1600 2600 2605 Series CM1015 MFP	\$145.55	\$145.55
Q6461A	HP 644A (Q6461A) Color LaserJet 4730 CM4730 Cyan Original LaserJet Toner Cartridge (100 g)	\$533.03	\$533.03
Q6462A	HP 644A (Q6462A) Color LaserJet 4730 CM4730 Yellow Original LaserJet Toner Cartridge (100 g)	\$533.03	\$533.03
Q6463A	HP 644A (Q6463A) Color LaserJet 4730 CM4730 Magenta Original LaserJet Toner Cartridge (100 g)	\$533.03	\$533.03
Q6470A	HP 501A (Q6470A) Color LaserJet 3600 3800 CP3505 Black Original LaserJet Toner Cartridge (100 g)	\$233.29	\$233.29
Q6471A	HP 502A (Q6471A) Color LaserJet 3600 Cyan Original LaserJet Toner Cartridge (100 g)	\$232.50	\$232.50
Q6472A	HP 502A (Q6472A) Color LaserJet 3600 Yellow Original LaserJet Toner Cartridge (100 g)	\$232.50	\$232.50
Q6473A	HP 502A (Q6473A) Color LaserJet 3600 Magenta Original LaserJet Toner Cartridge (100 g)	\$232.50	\$232.50
Q6511X	HP 11X (Q6511X) LaserJet 2420 2430 High Yield Black Original LaserJet Toner Cartridge (100 g)	\$389.02	\$389.02
Q6628B	HP Super Heavyweight Plus Paper 55# Matte (42" x 100' Roll)	\$152.28	\$152.28
Q7432A	HP LaserJet M525 M575 M577 M3035 Color LaserJet CM3530 Staple Cartridge (100 g)	\$32.40	\$32.40
Q7456A	(TIJ 2.5 Hybrid) HP DesignJet T7100 761 Pigment Printhead & Connector	N/A	\$85.00
Q7457A	(TIJ 2.5 Hybrid) HP 4500 Pigment Bulk Ink Supply Black (350 ml)	N/A	\$109.00
Q7516A	HP 16A (Q7516A) LaserJet 5200 Black Original LaserJet Toner Cartridge (100 g)	\$291.80	\$291.80
Q7551A	HP 51A (Q7551A) LaserJet M3027 MFP M3035 MFP P3005 Black Original LaserJet Toner Cartridge (100 g)	\$207.86	\$207.86
Q7551X	HP 51X (Q7551X) LaserJet M3027 MFP M3035 MFP P3005 High Yield Black Original LaserJet Toner Cartridge (100 g)	\$348.23	\$348.23
Q7553A	HP 53A (Q7553A) LaserJet M2727 MFP P2014 P2015 Black Original LaserJet Toner Cartridge (100 g)	\$141.90	\$141.90
Q7553X	HP 53X (Q7553X) LaserJet M2727 MFP P2014 P2015 High Yield Black Original LaserJet Toner Cartridge (100 g)	\$261.93	\$261.93
Q7581A	HP 503A (Q7581A) Color LaserJet 3800 CP3505 Cyan Original LaserJet Toner Cartridge (100 g)	\$300.05	\$300.05
Q7582A	HP 503A (Q7582A) Color LaserJet 3800 CP3505 Yellow Original LaserJet Toner Cartridge (100 g)	\$300.05	\$300.05
Q7583A	HP 503A (Q7583A) Color LaserJet 3800 CP3505 Magenta Original LaserJet Toner Cartridge (100 g)	\$300.05	\$300.05
Q7833A	HP LaserJet M5035 MFP Maintenance Kit (220V)	N/A	\$607.00
Q7853A	HP Advanced Photo Paper 66# Glossy 91 Bright (8.5" x 11") (50 Sheets)	\$22.59	\$22.59
Q7964AN	HP 02 (Q7964AN) Black Cyan Magenta Yellow Light Cyan Light Magenta	\$92.97	\$92.97
Q7993A	HP Premium Instant-Dry Photo Paper 10.3 ml Gloss 92 Bright (36" x 100' Roll)	\$210.53	\$210.53
Q8675C	HP Opaque Scrim 14.9 ml 98 Bright (24" x 50' Roll)	\$234.84	\$234.84
Q8690A	HP Advanced Photo Paper 66# Glossy (5" x 7") (60 Sheets/Pkg)	\$17.68	\$17.68

TOSHIBA

ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price
Q8755A	HP Universal Instant-Dry Photo Paper 50.5# 90 Bright Satin (42" x 200"	\$325.73	\$325.73
Q8916A	HP Everyday Instant-Dry Photo Paper 9.1 ml Gloss 90 Bright (24" x 100"	\$72.83	\$72.83
Q8917A	HP Everyday Instant-Dry Photo Paper 9.1 ml Gloss 90 Bright (36" x 100"	\$109.24	\$109.24
Q8918A	HP Everyday Instant-Dry Photo Paper 9.1 ml Gloss 90 Bright (42" x 100"	\$127.62	\$127.62
Q8920A	HP Everyday Instant-Dry Photo Paper 9.1 ml Satin 90 Bright (24" x 100"	\$72.83	\$72.83
Q8922A	HP Everyday Instant-Dry Photo Paper 9.1 ml Satin 90 Bright (42" x 100"	\$127.62	\$127.62
RF5-3319	HP LaserJet 9000 9040 9050 M9040 MFP M9050 MFP Transfer Roller	\$45.80	\$45.80
RG5-5581	HP LaserJet 2200 Transfer Roller Assembly (Includes Left Side Bushing)	\$19.50	\$19.50
RG5-5662	HP LaserJet 9000 9040 9050 Transfer Roller Assembly	\$52.97	\$52.97
RM1-0015	HP LaserJet 4200 Fixing Film Assembly (110V)	\$108.00	\$108.00
RM1-2075	HP LaserJet 3380 Fusing Assembly (100-127V)	\$143.45	\$143.45
RM1-2522	HP LaserJet 5200 Fusing Assembly (110-120V) (100000 Yield)	\$318.25	\$318.25
RM1-2763	HP Color LaserJet 2700 3000 3600 3800 CP3505 Fuser Assembly (110V)	\$235.60	\$235.60
RM1-3007	HP LaserJet M5025 MFP M5035 MFP Fusing Assembly (110V)	\$388.55	\$388.55
RM1-4430	HP Color LaserJet CM1312 MFP CM1415 MFP CP1215 CP1515 CP1518 C	\$132.05	\$132.05
TOA36AN	HP 65 (TOA36AN) 2-Pack Black/Tri-color Original Ink Cartridges (120 Yl	\$36.23	\$36.23
TOA38AN	HP 902 (TOA38AN) CMY Ink Cartridge Combo 3-Pack (3 x 315 Yield)	\$44.98	\$44.98
TOA52AN	HP 62 (TOA52AN) 2-Pack Black Original Ink Cartridges (2 x 200 Yield)	\$43.19	\$43.19
TOA53AN	HP 63 (TOA53AN) 2-Pack Black Original Ink Cartridges (2 x 190 Yield)	\$46.33	\$46.33
T0B04AG	HP 981G (T0B04AG) PageWide Enterprise Color 586 Extra High Yield Cy	\$284.97	\$284.97
T0B05AG	HP 981G (T0B05AG) PageWide Enterprise Color 586 Extra High Yield Ma	\$284.97	\$284.97
T0B06AG	HP 981G (T0B06AG) PageWide Enterprise Color 586 Extra High Yield Ye	\$284.97	\$284.97
T0B07AG	HP 981G (T0B07AG) PageWide Enterprise Color 586 Extra High Yield Bl	\$142.89	\$142.89
T0B23A	HP 982A (T0B23A) PageWide Enterprise Color 765dn MFP 780dn 785z C	\$144.60	\$144.60
T0B24A	HP 982A (T0B24A) PageWide Enterprise Color 765dn MFP 780dn 785z M	\$144.60	\$144.60
T0B25A	HP 982A (T0B25A) PageWide Enterprise Color 765dn MFP 780dn 785z Y	\$144.60	\$144.60
T0B26A	HP 982A (T0B26A) PageWide Enterprise Color 765dn MFP 780dn 785z E	\$127.19	\$127.19
T0B27A	HP 982X (T0B27A) PageWide Enterprise Color 765dn MFP 780dn 785z H	\$192.80	\$192.80
T0B28A	HP 982X (T0B28A) PageWide Enterprise Color 765dn MFP 780dn 785z H	\$192.80	\$192.80
T0B29A	HP 982X (T0B29A) PageWide Enterprise Color 765dn MFP 780dn 785z H	\$192.80	\$192.80
T0B30A	HP 982X (T0B30A) PageWide Enterprise Color 765dn MFP 780dn 785z H	\$182.09	\$182.09
T6L86AN	HP 902 (T6L86AN) Cyan Original Ink Cartridge (315 Yield)	\$15.42	\$15.42
T6L90AN	HP 902 (T6L90AN) Magenta Original Ink Cartridge (315 Yield)	\$15.42	\$15.42
T6L94AN	HP 902 (T6L94AN) Yellow Original Ink Cartridge (315 Yield)	\$15.42	\$15.42
T6L98AN	HP 902 (T6L98AN) Black Original Ink Cartridge (300 Yield)	\$23.14	\$23.14
T6M02AN	HP 902XL (T6M02AN) Cyan Original Ink Cartridge (825 Yield)	\$28.73	\$28.73
T6M06AN	HP 902XL (T6M06AN) Magenta Original Ink Cartridge (825 Yield)	\$28.73	\$28.73
T6M10AN	HP 902XL (T6M10AN) Yellow Original Ink Cartridge (825 Yield)	\$28.73	\$28.73
T6M14AN	HP 902XL (T6M14AN) Black Original Ink Cartridge (825 Yield)	\$51.23	\$51.23
T6M18AN	HP 906XL (T6M18AN) Black Original Ink Cartridge (1500 Yield)	\$67.48	\$67.48
W5U23A	HP LaserJet Enterprise M527 M577 PageWide Managed E58650 ADF Ro	N/A	\$107.00
Z4R14A	HP Heavyweight Project Paper for Inkjet Laser & PageWide Matte 95 Br	\$19.99	\$19.99
Z7S65A	HP PageWide Double Sided Glossy Tri-Fold Brochure Paper (8.5" x 11")	\$63.99	\$63.99

TOSHIBA

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						S OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						% OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
HL-L9310CDW	Brother Workhorse HL-L9310CDW Color Laser Printer (33 ppm) (1 GB) (110 lbs)	\$1,500	\$615	59.0%	\$28.94	\$18.19	\$16.89	\$14.77	\$12.32	\$11.64	\$31.02	\$20.26	\$18.75	\$15.89	\$13.31	\$12.73
INSTALLATION2	Professional Installation	N/A	\$160	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
LT330CL	Brother HL-L8260CDW, L8360CDW, L8360CDWT, L9310CDW, MFC-L86	\$180	\$177	1.7%	\$8.33	\$5.24	\$4.86	\$4.25	\$3.55	\$3.35	\$8.93	\$5.83	\$5.39	\$4.57	\$3.83	\$3.66
LT340CL	Brother HL-L8360CDW, L8360CDWT, L9310CDW, MFC-L8900CDW, L95	\$250	\$239	4.4%	\$11.25	\$7.07	\$6.57	\$5.74	\$4.79	\$4.52	\$12.06	\$7.87	\$7.28	\$6.18	\$5.17	\$4.95
TT4000	Brother HL-L6400DW, HL-L9310CDW, MFC-L6900DW, MFC-L9570CDW	\$1,100	\$890	19.1%	\$41.88	\$26.33	\$24.45	\$21.38	\$17.84	\$16.85	\$44.89	\$29.32	\$27.13	\$23.00	\$19.27	\$18.42
TC4000	Brother MFC-L9570CDW Tower Tray Connector	\$41	\$38	8.4%	\$1.79	\$1.12	\$1.04	\$0.91	\$0.76	\$0.72	\$1.92	\$1.25	\$1.16	\$0.98	\$0.82	\$0.79
CB1010	Brother HL-L9310CDW, MFC-L9570CDW CB-1010 Cabinet/Stand (15.7 I	\$280	\$206	26.4%	\$9.69	\$6.09	\$5.66	\$4.95	\$4.13	\$3.90	\$10.39	\$6.79	\$6.28	\$5.32	\$4.46	\$4.26
CH1000	Brother MFC-L6800DW, L6900DW Card Reader Holder	\$20	\$17	15.0%	\$0.80	\$0.50	\$0.47	\$0.41	\$0.34	\$0.32	\$0.86	\$0.56	\$0.52	\$0.44	\$0.37	\$0.35
MFC-L9570CDW	Brother Workhorse MFC-L9570CDW Color Laser MFP (33 ppm) (1 GB) (2	\$1,900	\$820	56.8%	\$38.59	\$24.26	\$22.53	\$19.70	\$16.43	\$15.52	\$41.36	\$27.01	\$24.99	\$21.19	\$17.75	\$16.97
INSTALLATION2	Professional Installation	N/A	\$160	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
LT330CL	Brother HL-L8260CDW, L8360CDW, L8360CDWT, L9310CDW, MFC-L86	\$180	\$177	1.7%	\$8.33	\$5.24	\$4.86	\$4.25	\$3.55	\$3.35	\$8.93	\$5.83	\$5.39	\$4.57	\$3.83	\$3.66
LT340CL	Brother HL-L8360CDW, L8360CDWT, L9310CDW, MFC-L8900CDW, L95	\$250	\$239	4.4%	\$11.25	\$7.07	\$6.57	\$5.74	\$4.79	\$4.52	\$12.06	\$7.87	\$7.28	\$6.18	\$5.17	\$4.95
TT4000	Brother HL-L6400DW, HL-L9310CDW, MFC-L6900DW, MFC-L9570CDW	\$1,100	\$890	19.1%	\$41.88	\$26.33	\$24.45	\$21.38	\$17.84	\$16.85	\$44.89	\$29.32	\$27.13	\$23.00	\$19.27	\$18.42
TC4000	Brother MFC-L9570CDW Tower Tray Connector	\$41	\$38	8.4%	\$1.79	\$1.12	\$1.04	\$0.91	\$0.76	\$0.72	\$1.92	\$1.25	\$1.16	\$0.98	\$0.82	\$0.79
CB1010	Brother HL-L9310CDW, MFC-L9570CDW CB-1010 Cabinet/Stand (15.7 I	\$280	\$206	26.4%	\$9.69	\$6.09	\$5.66	\$4.95	\$4.13	\$3.90	\$10.39	\$6.79	\$6.28	\$5.32	\$4.46	\$4.26
CH1000	Brother MFC-L6800DW, L6900DW Card Reader Holder	\$20	\$17	15.0%	\$0.80	\$0.50	\$0.47	\$0.41	\$0.34	\$0.32	\$0.86	\$0.56	\$0.52	\$0.44	\$0.37	\$0.35
HL-L6250DW	Brother Workhorse HL-L6250DW Mono Laser Printer (48 ppm) (256 MB)	\$700	\$319	54.4%	\$15.01	\$9.44	\$8.76	\$7.66	\$6.39	\$6.04	\$16.09	\$10.51	\$9.72	\$8.24	\$6.91	\$6.60
INSTALLATION1	Professional Installation	N/A	\$140	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
LT6505	Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, L6900DW	\$210	\$170	19.0%	\$8.00	\$5.03	\$4.67	\$4.08	\$3.41	\$3.22	\$8.57	\$5.60	\$5.18	\$4.39	\$3.68	\$3.52
CB2000	Brother HL-L6250DW, HL-L6400DW, HL-L6400DWT, MFC-L6750DW, MF	\$280	\$206	26.4%	\$9.69	\$6.09	\$5.66	\$4.95	\$4.13	\$3.90	\$10.39	\$6.79	\$6.28	\$5.32	\$4.46	\$4.26
HL-L6400DW	Brother Workhorse HL-L6400DW Mono Laser Printer (52 ppm) (512 MB)	\$1,030	\$415	59.7%	\$19.53	\$12.28	\$11.40	\$9.97	\$8.32	\$7.86	\$20.93	\$13.67	\$12.65	\$10.72	\$8.98	\$8.59
INSTALLATION1	Professional Installation	N/A	\$140	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
LT5505	Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, MFC-L690	\$180	\$146	18.9%	\$6.87	\$4.32	\$4.01	\$3.51	\$2.93	\$2.76	\$7.36	\$4.81	\$4.45	\$3.77	\$3.16	\$3.02
LT6505	Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, L6900DW	\$210	\$170	19.0%	\$8.00	\$5.03	\$4.67	\$4.08	\$3.41	\$3.22	\$8.57	\$5.60	\$5.18	\$4.39	\$3.68	\$3.52
TT4000	Brother HL-L6400DW, HL-L9310CDW, MFC-L6900DW, MFC-L9570CDW	\$1,100	\$890	19.1%	\$41.88	\$26.33	\$24.45	\$21.38	\$17.84	\$16.85	\$44.89	\$29.32	\$27.13	\$23.00	\$19.27	\$18.42
MX4000	Brother HL-L6400DW, 6400DWT 4-Bin Mailbox (520 x 4)	\$400	\$323	19.2%	\$15.20	\$9.55	\$8.87	\$7.76	\$6.47	\$6.11	\$16.29	\$10.64	\$9.85	\$8.35	\$6.99	\$6.69
CB2000	Brother HL-L6250DW, HL-L6400DW, HL-L6400DWT, MFC-L6750DW, MF	\$280	\$206	26.4%	\$9.69	\$6.09	\$5.66	\$4.95	\$4.13	\$3.90	\$10.39	\$6.79	\$6.28	\$5.32	\$4.46	\$4.26
CH1000	Brother MFC-L6800DW, L6900DW Card Reader Holder	\$20	\$17	15.0%	\$0.80	\$0.50	\$0.47	\$0.41	\$0.34	\$0.32	\$0.86	\$0.56	\$0.52	\$0.44	\$0.37	\$0.35
HL-L6400DWT	Brother Workhorse HL-L6400DWT Mono Laser Printer (52 ppm) (512 MB)	\$1,180	\$513	56.5%	\$24.14	\$15.17	\$14.09	\$12.32	\$10.28	\$9.71	\$25.88	\$16.90	\$15.64	\$13.26	\$11.11	\$10.62
INSTALLATION1	Professional Installation	N/A	\$140	N/A	\$6.59	\$4.14	\$3.85	\$3.36	\$2.81	\$2.65	\$7.06	\$4.61	\$4.27	\$3.62	\$3.03	\$2.90
LT5505	Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, MFC-L690	\$180	\$146	18.9%	\$6.87	\$4.32	\$4.01	\$3.51	\$2.93	\$2.76	\$7.36	\$4.81	\$4.45	\$3.77	\$3.16	\$3.02
LT6505	Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, L6900DW	\$210	\$170	19.0%	\$8.00	\$5.03	\$4.67	\$4.08	\$3.41	\$3.22	\$8.57	\$5.60	\$5.18	\$4.39	\$3.68	\$3.52
MX4000	Brother HL-L6400DW, L6400DWT 4-Bin Mailbox (520 x 4)	\$400	\$323	19.2%	\$15.20	\$9.55	\$8.87	\$7.76	\$6.47	\$6.11	\$16.29	\$10.64	\$9.85	\$8.35	\$6.99	\$6.69
CB2000	Brother HL-L6250DW, HL-L6400DW, HL-L6400DWT, MFC-L6750DW, MF	\$280	\$206	26.4%	\$9.69	\$6.09	\$5.66	\$4.95	\$4.13	\$3.90	\$10.39	\$6.79	\$6.28	\$5.32	\$4.46	\$4.26
CH1000	Brother MFC-L6800DW, L6900DW Card Reader Holder	\$20	\$17	15.0%	\$0.80	\$0.50	\$0.47	\$0.41	\$0.34	\$0.32	\$0.86	\$0.56	\$0.52	\$0.44	\$0.37	\$0.35
MFC-L6750DW	Brother Workhorse MFC-L6750DW Mono Laser MFP (48 ppm) (1200 x 1	\$1,500	\$623	58.5%	\$29.32	\$18.43	\$17.11	\$14.96	\$12.48	\$11.79	\$31.42	\$20.52	\$18.99	\$16.10	\$13.49	\$12.90
INSTALLATION2	Professional Installation	N/A	\$160	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
LT5505	Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, MFC-L690	\$180	\$146	18.9%	\$6.87	\$4.32	\$4.01	\$3.51	\$2.93	\$2.76	\$7.36	\$4.81	\$4.45	\$3.77	\$3.16	\$3.02
LT6505	Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, L6900DW	\$210	\$170	19.0%	\$8.00	\$5.03	\$4.67	\$4.08	\$3.41	\$3.22	\$8.57	\$5.60	\$5.18	\$4.39	\$3.68	\$3.52
CB2000	Brother MFC-L6750DW, L6900DW DLH Printer Cabinet	\$280	\$206	26.4%	\$9.69	\$6.09	\$5.66	\$4.95	\$4.13	\$3.90	\$10.39	\$6.79	\$6.28	\$5.32	\$4.46	\$4.26
MFC-L6900DW	Brother Workhorse MFC-L6900DW Mono Laser MFP (52 ppm) (1200 x 1	\$1,650	\$718	56.5%	\$33.79	\$21.24	\$19.72	\$17.25	\$14.39	\$13.59	\$36.22	\$23.65	\$21.88	\$18.55	\$15.54	\$14.86
INSTALLATION2	Professional Installation	N/A	\$160	N/A	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
LT5505	Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, MFC-L690	\$180	\$146	18.9%	\$6.87	\$4.32	\$4.01	\$3.51	\$2.93	\$2.76	\$7.36	\$4.81	\$4.45	\$3.77	\$3.16	\$3.02
LT6505	Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, L6900DW	\$210	\$170	19.0%	\$8.00	\$5.03	\$4.67	\$4.08	\$3.41	\$3.22	\$8.57	\$5.60	\$5.18	\$4.39	\$3.68	\$3.52
TT4000	Brother HL-L6400DW, HL-L9310CDW, MFC-L6900DW, MFC-L9570CDW	\$1,100	\$890	19.1%	\$41.88	\$26.33	\$24.45	\$21.38	\$17.84	\$16.85	\$44.89	\$29.32	\$27.13	\$23.00	\$19.27	\$18.42
CB2000	Brother MFC-L6750DW, L6900DW DLH Printer Cabinet	\$280	\$206	26.4%	\$9.69	\$6.09	\$5.66	\$4.95	\$4.13	\$3.90	\$10.39	\$6.79	\$6.28	\$5.32	\$4.46	\$4.26
CH1000	Brother MFC-L6800DW, L6900DW Card Reader Holder	\$20	\$17	15.0%	\$0.80	\$0.50	\$0.47	\$0.41	\$0.34	\$0.32	\$0.86	\$0.56	\$0.52	\$0.44	\$0.37	\$0.35



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Model	Description	MSRP	Contract Price
MSE020322014	MSE Remanufactured Black Toner Cartridge for HL-3140CW HL-3170CD	\$63.75	\$63.75
MSE020322114	MSE Remanufactured Cyan Toner Cartridge for HL-3140CW HL-3170CD	\$52.50	\$52.50
MSE020322116	MSE Remanufactured High Yield Cyan Toner Cartridge for HL-3140CW H	\$72.75	\$72.75
MSE020322214	MSE Remanufactured Yellow Toner Cartridge for HL-3140CW HL-3170C	\$52.50	\$52.50
MSE020322216	MSE Remanufactured High Yield Yellow Toner Cartridge for HL-3140CW	\$72.75	\$72.75
MSE020323234	MSE Remanufactured Magenta Toner Cartridge for HL-3140CW HL-3170	\$52.50	\$52.50
MSE020323236	MSE Remanufactured High Yield Magenta Toner Cartridge for HL-3140C	\$72.75	\$72.75
MSE020333014	MSE Remanufactured Black Toner Cartridge for HL-L8250CDN HL-L8350	\$47.29	\$47.29
MSE020333016	MSE Remanufactured High Yield Black Toner Cartridge for HL-L8250CDN	\$58.49	\$58.49
MSE0203330162	MSE Remanufactured Super High Yield Black Toner Cartridge for HL-L92	\$128.46	\$128.46
MSE020333114	MSE Remanufactured Cyan Toner Cartridge for HL-L8250CDN HL-L8350	\$52.49	\$52.49
MSE020333116	MSE Remanufactured High Yield Cyan Toner Cartridge for HL-L8250CDN	\$93.75	\$93.75
MSE0203331162	MSE Remanufactured Super High Yield Cyan Toner Cartridge for HL-L92	\$107.29	\$107.29
MSE020333114	MSE Remanufactured Toner Cartridge for DCP-7030 7040 HL-2140 2150	\$43.00	\$43.00
MSE020333214	MSE Remanufactured Yellow Toner Cartridge for HL-L8250CDN HL-L835	\$52.49	\$52.49
MSE020333216	MSE Remanufactured High Yield Yellow Toner Cartridge for HL-L8250CD	\$93.75	\$93.75
MSE0203332162	MSE Remanufactured Super High Yield Yellow Toner Cartridge for HL-L9	\$107.29	\$107.29
MSE020333314	MSE Remanufactured Magenta Toner Cartridge for HL-L8250CDN HL-L8	\$52.49	\$52.49
MSE020333316	MSE Remanufactured High Yield Magenta Toner Cartridge for HL-L8250	\$93.75	\$93.75
MSE0203333162	MSE Remanufactured Super High Yield Magenta Toner Cartridge for HL	\$107.29	\$107.29
MSE020335114	MSE Remanufactured Toner Cartridge for DCP-7020 HL-2030 2040 2070	\$55.00	\$55.00
MSE020336116	MSE Remanufactured High Yield Toner Cartridge for DCP-7030 7040 HL	\$51.00	\$51.00
MSE020340016	MSE Remanufactured High Yield Black Toner Cartridge for DCP-9040CN	\$70.00	\$70.00
MSE020340116	MSE Remanufactured High Yield Cyan Toner Cartridge for DCP-9040CN	\$99.75	\$99.75
MSE020340216	MSE Remanufactured High Yield Yellow Toner Cartridge for DCP-9040C	\$99.75	\$99.75
MSE020340316	MSE Remanufactured High Yield Magenta Toner Cartridge for DCP-9040	\$99.75	\$99.75
MSE020341016	MSE Remanufactured High Yield Black Toner Cartridge for DCP-9050CD	\$70.00	\$70.00
MSE020341116	MSE Remanufactured High Yield Cyan Toner Cartridge for DCP-9050CD	\$71.00	\$71.00
MSE020341216	MSE Remanufactured High Yield Yellow Toner Cartridge for DCP-9050C	\$71.00	\$71.00
MSE020341316	MSE Remanufactured High Yield Magenta Toner Cartridge for DCP-9050	\$71.00	\$71.00
MSE020345116	MSE Remanufactured High Yield Toner Cartridge for DCP-7060 7065 HL	\$49.99	\$49.99
MSE020346116	MSE Remanufactured High Yield Toner Cartridge for DCP-1400 HL-1240	\$69.00	\$69.00
MSE020354114	MSE Remanufactured Toner Cartridge for DCP-8040 8045D HL-5130 51	\$49.99	\$49.99
MSE020355114	MSE Remanufactured Toner Cartridge for DCP-8060 8065DN HL-5240 5	\$59.00	\$59.00
MSE020357116	MSE Remanufactured High Yield Toner Cartridge for DCP-8040 8045D H	\$79.00	\$79.00
MSE020362114	MSE Remanufactured Toner Cartridge for DCP-8080DN 8085DN HL-534	\$59.00	\$59.00
MSE020365116	MSE Remanufactured High Yield Toner Cartridge for DCP-8085DN HL-53	\$85.00	\$85.00
MSE020366116	MSE Remanufactured High Yield Toner Cartridge for DCP-L2520DW L25	\$55.00	\$55.00
MSE020372114	MSE Reman Toner Cartridge for DCP-8110DN DCP-8150DN DCP-8155DN	\$60.67	\$60.67
MSE020375116	MSE Remanufactured High Yield Toner Cartridge for DCP-8110DN 8150	\$77.25	\$77.25
MSE020378162	MSE Remanufactured Extra High Yield Toner Cartridge for HL-6180DW	\$118.87	\$118.87
MSE580335114	MSE Remanufactured Imaging Drum for DCP-7020 HL-2040 2070N Inte	\$95.00	\$95.00
MSE580336114	MSE Remanufactured Imaging Drum for DCP-7030 7040 2140 2170W M	\$75.00	\$75.00
MSE580340114	MSE Remanufactured Imaging Drum for HL-1250 1270N 1435 1440 145	\$175.00	\$175.00
MSE580351014	MSE Remanufactured Imaging Drum for DCP-8040 8045D HL-5140 515	\$69.99	\$69.99
MSE580362116	MSE Remanufactured Imaging Drum for DCP-8080DN 8085DN HL-5340	\$89.00	\$89.00
1030	Brother AX Series GX Series Correctronic Series EM-30 31 31-11 ML-100	\$5.69	\$5.69
1032	Brother AX Series GX Series WP Series Correctronic Series EM-30 31 35	\$18.99	\$18.99
1230	Brother AX Series GX Series Correctronic Series EM-30 31 31-11 ML-100	\$14.49	\$14.49
7020	Brother CE-25 35 40 45 50 50XL 58 60 65 68 70 333 CX-80 90 95 PRO-	\$8.49	\$8.49
9090	Brother M-1309 1324 1809 1824 1909 XL-500 1500 Black Fabric Ribbon	\$17.99	\$17.99
9360	Brother M4309 4318 4380 Alps DMX800 Black Fabric Ribbon	\$39.99	\$39.99
9380	Brother M4309 4318 1" Black Fabric Ribbon	\$49.99	\$49.99
BP36CL	Brother 360 dpi Paper (8.5" x 11") (200 Sheets/Pkg)	\$25.99	\$25.99
BP61GLL	Brother High Gloss Inkjet Paper (8.5" x 11") (20 Sheets/Pkg)	\$9.99	\$9.99
BP71GLGR	Brother High Gloss Inkjet Paper (11" x 17") (20 Sheets/Pkg)	\$29.99	\$29.99
BP71GLTR	Brother High Gloss Inkjet Paper (8.5" x 11") (20 Sheets/Pkg)	\$11.99	\$11.99
BP71GP20	Brother High Gloss Inkjet Paper (4" x 6") (20 Sheets/Pkg)	\$4.99	\$4.99
BU100CL	Brother DCP-9040CN 9045CDN HL-4040 4070CDW MFC-9440CN 9450C	\$136.49	\$136.49
BU200CL	Brother HL-3040CN 3070CW 3075CW MFC-9010CN 9120CN 9320CW Be	N/A	\$153.00
BU220CL	Brother HL-3140CW 3170CDW 3180CDW MFC-9130CW 9330CDW 9340	N/A	\$140.00
BU300CL	Brother HL-4150CDN 4570CDW 4570CDWT MFC-9460CDN 9560CDW 99	N/A	\$160.00
BU320CL	Brother HL-L8250CDN L8350 MFC-L8600CDW L8850CDW Belt Unit (500	N/A	\$147.00
BU330CL	Brother HL-L8260CDW L8360CDW L8360CDWT L9310CDW MFC-L8610C	N/A	\$61.00
CH1000	Brother MFC-L6800DW L6900DW Card Reader Holder	N/A	\$28.00
CR1CL	Brother HL-2400 Fuser Cleaning Roller	N/A	\$68.00
CR2CL	Brother HL-3400CN 3450CN Fuser Cleaning Roller	N/A	\$68.00
CR3CL	Brother HL-2600CN Cleaning Roller	N/A	\$68.00
CSA3001	Brother ADS-2000 2500W Replacement Carrier Sheet (5 Pack)	N/A	\$59.00
CSCA001	Brother ADS-2000 2500W Plastic Card Carrier Sheet (5 Pack)	N/A	\$28.00
DK1207	Brother CD/DVD Die-Cut Film Label (100 Labels/Pkg)	\$29.99	\$29.99
DK1221	Brother 23mm (10/11") Square White Paper Labels (1000 Labels/Pkg)	\$20.99	\$20.99
DK1234	Brother 60mm x 86mm (2.3" x 3.4") Adhesive Name Badges (260 Label	\$24.99	\$24.99
DK2223	Brother 50mm x 30.4mm (1.97"x100") Continuous Length Paper Label (	\$27.99	\$27.99
DK2225	Brother 38mm x 30.4mm (1.5"x100") Continuous Length Paper Label (1	\$24.99	\$24.99
DK2251	Brother 62mm x 15.2mm (2.44"x100") Continuous Length Red on White	\$34.99	\$34.99
DK3235	Brother 54mm x 29mm (2.1"x1.14") Removable Die-Cut Labels (800 La	\$34.99	\$34.99



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Model	Description	MSRP	Contract Price
DKN5224	Brother 54mm (2") Black on White Non-Adhesive Continuous Length Pa	\$19.99	\$19.99
DR110CL	Brother DCP-9040CN 9045CDN HL-4040CDN 4040CDW 4070CWD MFC-	\$253.49	\$253.49
DR200	Brother HL-720 730 760 PPF 2600 2750 3550 3650 3750 MFC-4300 435	\$281.99	\$281.99
DR210CL	Brother HL-3040CN 3045CN 3070CW 3075CW MFC-9010CN 9120CN 91	\$164.99	\$164.99
DR221CL	Brother HL-3140CW 3170CDW 3180CDW MFC-9130CW 9330CDW 9340	\$149.99	\$149.99
DR223CL	Brother HL-L3210 HL-L3230 HL-L3270 HL-L3290 MFC-L3710 MFC-3750	N/A	\$132.00
DR250	Brother DCP-1000 PPF 2800 2900 3800 MFC-4800 6800 Replacement D	\$281.99	\$281.99
DR310CL	Brother DCP-9050CDN 9055CDN 9270CDN HL-4150CDN 4570CDW 4570	\$197.99	\$197.99
DR331CL	Brother HL-L8250CDN L8350 MFC-L8600CDW L8850CDW Replacement	\$179.99	\$179.99
DR350	Brother DCP-7020 FAX 2820 2920 HL-2040 2070N MFC-7220 7225N 74	\$160.99	\$160.99
DR360	Brother DCP-7030 7040 HL-2140 2170W MFC-7340 7440N 7345N 7840	\$126.99	\$126.99
DR400	Brother DCP-1200 1400 HL-1230 1240 1250 1270N 1435 1440 1450 14	\$229.49	\$229.49
DR420	Brother HL-2230 2240D 2270DW 2280 MFC-7240 7360 7460 7860 DCP-	\$104.99	\$104.99
DR431CL	Brother HL-L8260CDW L8360CDW MFC-L8610CDW L8900CDW Drum Un	\$149.99	\$149.99
DR500	Brother DCP-8020 8025D HL-1650 1670N 1850 1870N 5040 5050 5070	\$262.99	\$262.99
DR510	Brother DCP-8040 8045D HL-5140 5150D 5150DLT 5170DN 5170DLT M	\$251.49	\$251.49
DR520	Brother DCP-8060 8065DN HL-5240 5250DN 5250DNT 5280DW MFC-84	\$262.99	\$262.99
DR600	Brother HL-6050D 6050DN Replacement Drum Unit (30000 Yield)	\$210.49	\$210.49
DR620	Brother HL-5340D 5370DW 5370DWT DCP-8080DN 8085DN MFC-8480	\$172.49	\$172.49
DR630	Brother HL-L2300D L2320D L2340DW L2380DW DCP-L2520DW L2540D	\$104.99	\$104.99
DR700	Brother HL-7050 7050N Replacement Drum Unit (40000 Yield)	\$167.99	\$167.99
DR720	Brother HL-5440D 5450DN 5470 6180 MFC-8510DN 8710DW 8910DW 8	\$159.99	\$159.99
DR730	Brother DCP-L2550DW HL-L2350DW L2370DW L2390DW L2395DW MFC	\$104.99	\$104.99
DR820	Brother DCP-L5500DN L5600DN L5650DN HL-L5000D L5100DN L5200 L	\$159.99	\$159.99
DX8000	Brother HL-8050N Duplexing Unit	\$419.99	\$419.99
FO2CL	Brother HL-2400 2600CN 3400CN 3450CN Fuser Oil	N/A	\$55.00
FP12CL	Brother HL-4200CN Fuser Unit (100000 Yield)	N/A	\$310.00
FP4CL	Brother HL-2700CN MFC-9420CN Fuser Unit (60000 Yield)	N/A	\$855.00
FP8000	Brother HL-8050N Fuser Unit (200000 Yield)	N/A	\$523.00
IN700	Brother WP 6400J 6500J 6700CJ 7400J 7550J 7550J+ 7700CJ All DP M	\$43.99	\$43.99
LC1013PKS	Brother DCP-J152W MFC-J245 285DW 450DW 470DW 475DW 650DW 8	\$27.49	\$27.49
LC101BK	Brother DCP-J152W MFC-J245 J285DW J450DW J470DW J475DW J650	\$14.99	\$14.99
LC101C	Brother DCP-J152W MFC-J245 J285DW J450DW J470DW J475DW J650	\$9.99	\$9.99
LC101M	Brother DCP-J152W MFC-J245 J285DW J450DW J470DW J475DW J650	\$9.99	\$9.99
LC101Y	Brother DCP-J152W MFC-J245 J285DW J450DW J470DW J475DW J650	\$9.99	\$9.99
LC1032PKS	Brother MFC-J245 J285DW J450DW J470DW J475DW J650DW J870DW	\$45.99	\$45.99
LC1033PKS	Brother MFC-J4310DW 4410DW 4510DW 4610DW 4710DW 6520DW 67	\$41.49	\$41.49
LC103BK	Brother MFC-J4310DW 4410DW 4510DW 4610DW 4710DW 6520DW 67	\$24.99	\$24.99
LC103C	Brother MFC-J4310DW 4410DW 4510DW 4610DW 4710DW 6520DW 67	\$14.99	\$14.99
LC103M	Brother MFC-J4310DW 4410DW 4510DW 4610DW 4710DW 6520DW 67	\$14.99	\$14.99
LC103Y	Brother MFC-J4310DW 4410DW 4510DW 4610DW 4710DW 6520DW 67	\$14.99	\$14.99
LC1053PKS	Brother MFC-J4310DW 4410DW 4510DW 4610DW 4710DW 6520DW 67	\$63.49	\$63.49
LC105C	Brother MFC-J4310DW 4410DW 4510DW 4610DW 4710DW 6520DW 67	\$22.99	\$22.99
LC105M	Brother MFC-J4310DW 4410DW 4510DW 4610DW 4710DW 6520DW 67	\$22.99	\$22.99
LC105Y	Brother MFC-J4310DW 4410DW 4510DW 4610DW 4710DW 6520DW 67	\$22.99	\$22.99
LC1072PKS	Brother MFC-J4310DW 4410DW 4510DW 4610DW 4710DW Super High	\$54.99	\$54.99
LC107BK	Brother MFC-J4310DW 4410DW 4510DW 4610DW 4710DW Super High	\$29.99	\$29.99
LC109BK	Brother MFC-J6520DW J6720DW J6920DW Ultra High Yield Black Ink C	\$39.99	\$39.99
LC10EBK	Brother MFC-J6925DW Super High Yield Black Ink Cartridge (2400 Yel	\$23.99	\$23.99
LC10EC	Brother MFC-J6925DW Super High Yield XL Cyan Ink Cartridge (1200 Y	\$14.99	\$14.99
LC10EM	Brother MFC-J6925DW Super High Yield XL Magenta Ink Cartridge (120	\$14.99	\$14.99
LC10EY	Brother MFC-J6925DW Super High Yield XL Yellow Ink Cartridge (1200	\$14.99	\$14.99
LC2013PKS	Brother MFC-J460DW J480DW J485DW J680DW J880DW J885DW Cyan	\$26.49	\$26.49
LC201BK	Brother MFC-J460DW J480DW J485DW J680DW J880DW J885DW Black	\$14.49	\$14.49
LC201C	Brother MFC-J460DW J480DW J485DW J680DW J880DW J885DW Cyan	\$9.49	\$9.49
LC201M	Brother MFC-J460DW J480DW J485DW J680DW J880DW J885DW Mag	\$9.49	\$9.49
LC201Y	Brother MFC-J460DW J480DW J485DW J680DW J880DW J885DW Yello	\$9.49	\$9.49
LC2033PKS	Brother MFC-J4320DW J4420DW J4620DW J5520DW J5720DW High Yi	\$39.99	\$39.99
LC203BK	Brother MFC-J4320DW J4420DW J4620DW J5520DW J5720DW High Yi	\$24.49	\$24.49
LC203C	Brother MFC-J4320DW J4420DW J4620DW J5520DW J5720DW High Yi	\$14.49	\$14.49
LC203M	Brother MFC-J4320DW J4420DW J4620DW J5520DW J5720DW High Yi	\$14.49	\$14.49
LC203Y	Brother MFC-J4320DW J4420DW J4620DW J5520DW J5720DW High Yi	\$14.49	\$14.49
LC2053PKS	Brother MFC-J4320DW J4420DW J4620DW J5520DW J5720DW Super H	\$63.49	\$63.49
LC205C	Brother MFC-J4320DW J4420DW J4620DW J5520DW J5720DW Super H	\$22.99	\$22.99
LC205M	Brother MFC-J4320DW J4420DW J4620DW J5520DW J5720DW Super H	\$22.99	\$22.99
LC205Y	Brother MFC-J4320DW J4420DW J4620DW J5520DW J5720DW Super H	\$22.99	\$22.99
LC2072PKS	Brother MFC-J4320DW J4420DW J4620DW Super High Yield Black Ink C	\$54.99	\$54.99
LC207BK	Brother MFC-J4320DW J4420DW J4620DW Super High Yield Black Ink C	\$29.99	\$29.99
LC209BK	Brother MFC-J5520DW J5720DW Super High Yield Black Ink Cartridge (	\$39.99	\$39.99
LC20EBK	Brother MFC-J5920DW Super High Yield Black Ink Cartridge (2400 Yel	\$23.99	\$23.99
LC20EC	Brother MFC-J5920DW Super High Yield XL Cyan Ink Cartridge (1200 Y	\$14.99	\$14.99
LC20EM	Brother MFC-J5920DW Super High Yield XL Magenta Ink Cartridge (120	\$14.99	\$14.99
LC20EY	Brother MFC-J5920DW Super High Yield XL Yellow Ink Cartridge (1200	\$14.99	\$14.99
LC30113PKS	Brother MFC-J491DW J497DW J690DW J895DW Cyan/Magenta/Yellow	\$24.99	\$24.99
LC3011BK	Brother MFC-J491DW J497DW J690DW J895DW Black Ink Cartridge (20	\$13.99	\$13.99
LC3011C	Brother MFC-J491DW J497DW J690DW J895DW Cyan Ink Cartridge (Yl	\$8.99	\$8.99
LC3011M	Brother MFC-J491DW J497DW J690DW J895DW Magenta Ink Cartridge	\$8.99	\$8.99

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LC3011Y	Brother MFC-J491DW J497DW J690DW J895DW Yellow Ink Cartridge (Y)	\$8.99	\$8.99
LC30132PKS	Brother MFC-J491DW J497DW J690DW J895DW High Yield Black Ink Ca	\$43.49	\$43.49
LC30133PKS	Brother MFC-J491DW J497DW J690DW J895DW High Yield Cyan/Mager	\$38.99	\$38.99
LC3013BK	Brother MFC-J491DW J497DW J690DW J895DW High Yield Black Ink Ca	\$23.99	\$23.99
LC3013C	Brother MFC-J491DW J497DW J690DW J895DW High Yield Cyan Ink Ca	\$13.99	\$13.99
LC3013M	Brother MFC-J491DW J497DW J690DW J895DW High Yield Magenta Ink	\$13.99	\$13.99
LC3013Y	Brother MFC-J491DW J497DW J690DW J895DW High Yield Yellow Ink C	\$13.99	\$13.99
LC30172PK	Brother MFC-J5330DW J6530DW J6930DW High Yield Black Ink Cartridg	\$44.99	\$44.99
LC30173PK	Brother MFC-J5330DW J6530DW J6930DW High Yield C/M/Y Ink Cartrid	\$39.99	\$39.99
LC3017BK	Brother MFC-J5330DW J6530DW J6930DW High Yield Black Ink Cartridg	\$24.49	\$24.49
LC3017C	Brother MFC-J5330DW J6530DW J6930DW High Yield Cyan Ink Cartridg	\$14.49	\$14.49
LC3017M	Brother MFC-J5330DW J6530DW J6930DW High Yield Magenta Ink Cart	\$14.49	\$14.49
LC3017Y	Brother MFC-J5330DW J6530DW J6930DW High Yield Yellow Ink Cartrid	\$14.49	\$14.49
LC30193PK	Brother MFC-J5330DW J6530DW J6930DW Super High Yield C/M/Y Ink	\$79.99	\$79.99
LC3019BK	Brother MFC-J5330DW J6530DW J6930DW Super High Yield Black Ink C	\$49.99	\$49.99
LC3019C	Brother MFC-J5330DW J6530DW J6930DW Super High Yield Cyan Ink C	\$28.99	\$28.99
LC3019M	Brother MFC-J5330DW J6530DW J6930DW Super High Yield Magenta In	\$28.99	\$28.99
LC3019Y	Brother MFC-J5330DW J6530DW J6930DW Super High Yield Yellow Ink	\$28.99	\$28.99
LC30293PK	Brother MFC-J5830DW J6535DW Ultra High Yield Cyan/Magenta/Yellow	\$59.99	\$59.99
LC3029BK	Brother MFC-J5830DW J6535DW Ultra High Yield Black Ink Cartridge (3	\$29.99	\$29.99
LC3029C	Brother MFC-J5830DW J6535DW Ultra High Yield Cyan Ink Cartridge (1	\$19.99	\$19.99
LC3029M	Brother MFC-J5830DW J6535DW Ultra High Yield Magenta Ink Cartridge	\$19.99	\$19.99
LC3029Y	Brother MFC-J5830DW J6535DW Ultra High Yield Yellow Ink Cartridge (	\$19.99	\$19.99
LC30333PKS	Brother MFC-J995DW J995DWXL Super High Yield Cyan/Magenta/Yellow	\$68.99	\$68.99
LC3033BK	Brother MFC-J995DW J995DWXL Super High Yield Black Ink Cartridge (	\$34.99	\$34.99
LC3033C	Brother MFC-J995DW J995DWXL Super High Yield Cyan Ink Cartridge (	\$24.99	\$24.99
LC3033M	Brother MFC-J995DW J995DWXL Super High Yield Magenta Ink Cartridg	\$24.99	\$24.99
LC3033Y	Brother MFC-J995DW J995DWXL Super High Yield Yellow Ink Cartridge	\$24.99	\$24.99
LC3035BK	Brother MFC-J995DW J995DWXL Ultra High Yield Black Ink Cartridge (Y	\$59.99	\$59.99
LC3035C	Brother MFC-J995DW J995DWXL Ultra High Yield Cyan Ink Cartridge (Y	\$66.49	\$66.49
LC3035M	Brother MFC-J995DW J995DWXL Ultra High Yield Magenta Ink Cartridge	\$66.49	\$66.49
LC3035Y	Brother MFC-J995DW J995DWXL Ultra High Yield Yellow Ink Cartridge (	\$66.49	\$66.49
LC41C	Brother DCP-110C 120C FAX 1840C 1940CN 2440C MFC-210C 420CN 62	N/A	\$26.00
LC512PKS	Brother FAX 1360 1860 1960C 2480C 2580C MFC-230C 240C 440CN 46	\$65.49	\$65.49
LC513PKS	Brother FAX 1860 1960C 2480C 2580C MFC-230C 240C 440CN 465CN 6	\$54.49	\$54.49
LC51BK	Brother DCP-130 330C 350C FAX 1360 1860 1960C 2480C 2580C MFC-2	\$31.99	\$31.99
LC51C	Brother DCP-130 330C 350C FAX 1860 1960C 2480C 2580C MFC-230C 2	\$17.99	\$17.99
LC51M	Brother DCP-130 330C 350C FAX 1860 1960C 2480C 2580C MFC-230C 2	\$17.99	\$17.99
LC51Y	Brother DCP-130 330C 350C FAX 1860 1960C 2480C 2580C MFC-230C 2	\$17.99	\$17.99
LC612PKS	Brother DCP-165C 385CN 395CN 585CW MFC-775CW 790CW 795CW 99	\$54.49	\$54.49
LC613PKS	Brother DCP-165C 385CN 395CN 585CW MFC-775CW 790CW 795CW 99	\$34.99	\$34.99
LC61BK	Brother MFC-250C 255CW 290C 295CN 490CW 495CW 790CW 795CW 9	\$29.99	\$29.99
LC61C	Brother MFC-250C 255CW 290C 295CN 490CW 495CW 790CW 795CW 9	\$12.49	\$12.49
LC61M	Brother MFC-250C 255CW 290C 295CN 490CW 495CW 790CW 795CW 9	\$12.49	\$12.49
LC61Y	Brother MFC-250C 255CW 290C 295CN 490CW 495CW 790CW 795CW 9	\$12.49	\$12.49
LC652PKS	Brother MFC-5890CN 5895CW 6490CW 6890CDW Black Ink Cartridge T	\$62.99	\$62.99
LC653PKS	Brother MFC-5890CN 5895CW 6490CW 6890CDW C/M/Y Ink Cartridge (	\$50.49	\$50.49
LC65HYBK	Brother MFC-5890CN 5895CW 6490CW 6890CDW High Yield Black Ink C	\$37.99	\$37.99
LC65HYC	Brother MFC-5890CN 5895CW 6490CW 6890CDW High Yield Cyan Ink C	\$20.99	\$20.99
LC65HYM	Brother MFC-5890CN 5895CW 6490CW 6890CDW High Yield Magenta In	\$20.99	\$20.99
LC65HYH	Brother MFC-5890CN 5895CW 6490CW 6890CDW High Yield Yellow Ink	\$20.99	\$20.99
LC713PKS	Brother MFC-J280W J425W J430W J435W J625DW J825DW J835DW C/	\$31.49	\$31.49
LC71BK	Brother MFC-J280W J425W J430W J435W J625DW J825DW J835DW Bl	\$16.99	\$16.99
LC71C	Brother MFC-J280W J425W J430W J435W J625DW J825DW J835DW Cy	\$11.49	\$11.49
LC71M	Brother MFC-J280W J425W J430W J435W J625DW J825DW J835DW M	\$11.49	\$11.49
LC71Y	Brother MFC-J280W J425W J430W J435W J625DW J825DW J835DW Ye	\$11.49	\$11.49
LC752PKS	Brother MFC-J280W J425W J430W J435W J625DW J825DW J835DW J5	\$52.99	\$52.99
LC753PKS	Brother MFC-J280W J425W J430W J435W J625DW J825DW J835DW J5	\$47.99	\$47.99
LC75BK	Brother MFC-J280W J425W J430W J435W J625DW J825DW J835DW J5	\$28.99	\$28.99
LC75C	Brother MFC-J280W J425W J430W J435W J625DW J825DW J835DW J5	\$16.99	\$16.99
LC75M	Brother MFC-J280W J425W J430W J435W J625DW J825DW J835DW J5	\$16.99	\$16.99
LC75Y	Brother MFC-J280W J425W J430W J435W J625DW J825DW J835DW J5	\$16.99	\$16.99
LC793PKS	Brother MFC-J5910DW J6510DW J6710DW J6910DW Super High Yield	\$72.99	\$72.99
LC79BK	Brother MFC-J5910DW J6510DW J6710DW J6910DW Super High Yield	\$45.99	\$45.99
LC79C	Brother MFC-J5910DW J6510DW J6710DW J6910DW Super High Yield	\$26.49	\$26.49
LC79M	Brother MFC-J5910DW J6510DW J6710DW J6910DW Super High Yield	\$26.49	\$26.49
LC79Y	Brother MFC-J5910DW J6510DW J6710DW J6910DW Super High Yield	\$26.49	\$26.49
LCM9	Brother LX-900 900PLUS 1200 9" Magnetic Back Laminate Cartridge	\$81.49	\$81.49
M231	Brother 12mm (1/2") Black on White Non-Laminated Tape (8m/26.2') (1	\$10.49	\$10.49
ME31	Brother 12mm (1/2") Black on Pink Non-Laminated Tape (8m/26.2') (1/	\$10.49	\$10.49
ME793	Brother 9mm (3/8") Black on Pink Black on Green Black on Silver Non-L	\$27.49	\$27.49
OP1CL	Brother HL-2400C OPC Belt	\$339.99	\$339.99
OP2CL	Brother HL-3400CN 3450CN OPC Belt	N/A	\$613.00
OP3CL	Brother HL-2600CN OPC Belt	N/A	\$454.00
OP4CL	Brother HL-2700CN MFC-9420CN OPC Belt (60000 Yield)	\$367.49	\$367.49
PC104RF	Brother PPF-1150 1250 1350M 1450MC 1550MC MFC-1750 1850MC 195	\$165.49	\$165.49
PC201	Brother PPF-1170 1270 1270e 1570MC 1575MC MFC-1770 1780 1870M	\$32.99	\$32.99



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PC202RF	Brother PPF-1170 1270 1270e 1570MC 1575MC MFC-1770 1780 1870M	\$57.99	\$57.99
PC204RF	Brother PPF-1170 1270 1270e 1570MC 1575MC MFC-1770 1780 1870M	\$107.99	\$107.99
PC301	Brother PPF-750 770 775 870MC 885MC MFC-970MC Print Cartridge (25	\$25.99	\$25.99
PC302RF	Brother PPF-750 770 775 870MC 885MC MFC-970MC Print Cartridge 2-P	\$39.99	\$39.99
PC304RF	Brother PPF-750 770 775 870MC 885MC MFC-970MC Print Cartridge 4-P	N/A	\$85.00
PC501	Brother FAX-575 Print Cartridge (150 Yield)	\$23.49	\$23.49
PC95	Brother PPF-900 950M 980M 1500M Print Kit (Includes Print Cartridge a	\$148.99	\$148.99
PFKP001	Brother PDS-5000 6000 Pickup Roller	N/A	\$84.00
PRKA2001	Brother ADS-2400N 2800W 3000N 3600W Replacement Roller Kit	N/A	\$80.00
PURA0001	Brother ADS-2000 2500W Replacement Pickup Roller	N/A	\$38.00
PURC0001	Brother ADS-1000W 1500W Replacement Pickup Roller	N/A	\$38.00
TC54Z1	Brother 9mm (3/8") White on Red Laminated Tape (7.7m/25') (1/Pkg).	N/A	\$27.00
TC60	Brother 9mm (3/8") White on Red White on Blue White on Orange Whit	\$74.49	\$74.49
TC64Z1	Brother 9mm (3/8") White on Blue Laminated Tape (7.7m/25') (1/Pkg)	N/A	\$27.00
TC8001	Brother 12mm (1/2") Black on Green Laminated Tape (7.7m/25.2') (1/P	\$21.99	\$21.99
TCA0Z1	Brother 9mm (3/8") Metallic Black on Silver Laminated Tape (7.7m/25')	\$22.99	\$22.99
TCC001	Brother 12mm (1/2") Black on Fluorescent Yellow Laminated Tape (7.7	\$28.99	\$28.99
TCDO01	Brother 12mm (1/2") Black on Fluorescent Green Laminated Tape (7.7m	\$28.99	\$28.99
TN02BK	Brother HL-3400CN 3450CN Black Toner Cartridge (14000 Yield)	\$169.99	\$169.99
TN02C	Brother HL-3400CN 3450CN Cyan Toner Cartridge (6000 Yield)	\$218.49	\$218.49
TN02M	Brother HL-3400CN 3450CN Magenta Toner Cartridge (6000 Yield)	\$218.49	\$218.49
TN02Y	Brother HL-3400CN 3450CN Yellow Toner Cartridge (6000 Yield)	\$218.49	\$218.49
TN03BK	Brother HL-2600CN Black Toner Cartridge (12000 Yield)	\$182.49	\$182.49
TN03C	Brother HL-2600CN Cyan Toner Cartridge (7200 Yield)	\$176.49	\$176.49
TN03M	Brother HL-2600CN Magenta Toner Cartridge (7200 Yield)	\$176.49	\$176.49
TN03Y	Brother HL-2600CN Yellow Toner Cartridge (7200 Yield)	\$176.49	\$176.49
TN110BK	Brother DCP-9040CN 9045CDN HL-4040CN 4040CDN 4070CDW MFC-94	\$76.49	\$76.49
TN110C	Brother DCP-9040CN 9045CDN HL-4040CN 4040CDN 4070CDW MFC-94	\$88.99	\$88.99
TN110M	Brother DCP-9040DN 9045CDN HL-4040CDN 4070CDW MFC-9440CN 94	\$88.99	\$88.99
TN110Y	Brother DCP-9040DN 9045CDN HL-4040CDN 4070CDW MFC-9440CN 94	\$88.99	\$88.99
TN115BK	Brother DCP-9040CN 9045CDN HL-4040CN HL-4040CDN 4070CDW MFC	\$117.99	\$117.99
TN115C	Brother DCP-9040CN 9045CDN HL-4040CDN 4070CDW MFC-9440CN 94	\$164.99	\$164.99
TN115M	Brother DCP-9040CN 9045CDN HL-4040CDN 4070CDW MFC-9440CN 94	\$164.99	\$164.99
TN115Y	Brother DCP-9040CN 9045CDN HL-4040CDN 4070CDW MFC-9440CN 94	\$164.99	\$164.99
TN12BK	Brother HL-4200CN Black Toner Cartridge (9000 Yield)	\$72.49	\$72.49
TN12C	Brother HL-4200CN Cyan Toner Cartridge (6000 Yield)	\$182.49	\$182.49
TN12M	Brother HL-4200CN Magenta Toner Cartridge (6000 Yield)	\$182.49	\$182.49
TN12Y	Brother HL-4200CN Yellow Toner Cartridge (6000 Yield)	\$182.49	\$182.49
TN1700	Brother HL-8050N High Yield Toner Cartridge (17000 Yield)	\$418.99	\$418.99
TN200HL	Brother HL-720 730+ 730DX 760 760+ 760DX 760DX+ Toner Cartridge	\$43.99	\$43.99
TN210BK	Brother HL-3040CN 3070CW 3075CW MFC-9010CN 9120CN 9320CW 93	\$82.49	\$82.49
TN210C	Brother HL-3040CN 3070CW 3075CW MFC-9010CN 9120CN 9320CW 93	\$76.99	\$76.99
TN210M	Brother HL-3040CN 3070CW 3075CW MFC-9010CN 9120CN 9320CW 93	\$76.99	\$76.99
TN210Y	Brother HL-3040CN 3070CW 3075CW MFC-9010CN 9120CN 9320CW 93	\$76.99	\$76.99
TN221BK	Brother HL-3140CW 3170CDW 3180CDW MFC-9130CW 9330CDW 9340	\$84.99	\$84.99
TN221C	Brother HL-3140CW 3170CDW 3180CDW MFC-9130CW 9330CDW 9340	\$69.99	\$69.99
TN221M	Brother HL-3140CW 3170CDW 3180CDW MFC-9130CW 9330CDW 9340	\$69.99	\$69.99
TN221Y	Brother HL-3140CW 3170CDW 3180CDW MFC-9130CW 9330CDW 9340	\$69.99	\$69.99
TN223BK	Brother HL-L3210 HL-L3230 HL-L3270 HL-L3290 MFC-L3710 MFC-L3750	N/A	\$77.00
TN223C	Brother HL-L3210 HL-L3230 HL-L3270 HL-L3290 MFC-L3710 MFC-L3750	N/A	\$95.00
TN223M	Brother HL-L3210 HL-L3230 HL-L3270 HL-L3290 MFC-L3710 MFC-L3750	N/A	\$95.00
TN223Y	Brother HL-L3210 HL-L3230 HL-L3270 HL-L3290 MFC-L3710 MFC-L3750	N/A	\$95.00
TN225C	Brother HL-3140CW 3170CDW 3180CDW MFC-9130CW 9330CDW 9340	\$98.99	\$98.99
TN225M	Brother HL-3140CW 3170CDW 3180CDW MFC-9130CW 9330CDW 9340	\$98.99	\$98.99
TN225Y	Brother HL-3140CW 3170CDW 3180CDW MFC-9130CW 9330CDW 9340	\$98.99	\$98.99
TN227BK	Brother HL-L3210 HL-L3230 HL-L3270 HL-L3290 MFC-L3710 MFC-L3750	N/A	\$80.00
TN227C	Brother HL-L3210 HL-L3230 HL-L3270 HL-L3290 MFC-L3710 MFC-L3750	N/A	\$80.00
TN227M	Brother HL-L3210 HL-L3230 HL-L3270 HL-L3290 MFC-L3710 MFC-L3750	N/A	\$80.00
TN227Y	Brother HL-L3210 HL-L3230 HL-L3270 HL-L3290 MFC-L3710 MFC-L3750	N/A	\$80.00
TN250	Brother DCP-1000 MFC-4800 6800 PPF-2800 2900 3800 Toner Cartridge	\$50.49	\$50.49
TN310BK	Brother HL-4150CDN 4570CDW 4570CDWT MFC-9460CDN 9560CDW BL	\$69.49	\$69.49
TN310C	Brother HL-4150CDN 4570CDW 4570CDWT MFC-9460CDN 9560CDW C	\$76.99	\$76.99
TN310M	Brother HL-4150CDN 4570CDW 4570CDWT MFC-9460CDN 9560CDW M	\$76.99	\$76.99
TN310Y	Brother HL-4150CDN 4570CDW 4570CDWT MFC-9460CDN 9560CDW Y	\$76.99	\$76.99
TN315BK	Brother HL-4150CDN 4570CDW 4570CDWT MFC-9460CDN 9560CDW 9	\$128.99	\$128.99
TN315C	Brother HL-4150CDN 4570CDW 4570CDWT MFC-9460CDN 9560CDW 9	\$137.49	\$137.49
TN315M	Brother HL-4150CDN 4570CDW 4570CDWT MFC-9460CDN 9560CDW 9	\$137.49	\$137.49
TN315Y	Brother HL-4150CDN 4570CDW 4570CDWT MFC-9460CDN 9560CDW 9	\$137.49	\$137.49
TN330	Brother DCP-7030 7040 HL-2140 2170W MFC-7340 7345N 7440N 7840N	\$57.49	\$57.49
TN331BK	Brother HL-L8250CDN L8350CDW L8350CDWT MFC-L8600CDW L8850C	\$62.99	\$62.99
TN331C	Brother HL-L8250CDN L8350CDW L8350CDWT MFC-L8600CDW L8850C	\$69.99	\$69.99
TN331M	Brother HL-L8250CDN L8350CDW L8350CDWT MFC-L8600CDW L8850C	\$69.99	\$69.99
TN331Y	Brother HL-L8250CDN L8350CDW L8350CDWT MFC-L8600CDW L8850C	\$69.99	\$69.99
TN336BK	Brother HL-L8250CDN L8350CDW L8350CDWT MFC-L8600CDW L8850C	\$77.99	\$77.99
TN336C	Brother HL-L8250CDN L8350CDW L8350CDWT MFC-L8600CDW L8850C	\$124.99	\$124.99
TN336M	Brother HL-L8250CDN L8350CDW L8350CDWT MFC-L8600CDW L8850C	\$124.99	\$124.99
TN336Y	Brother HL-L8250CDN L8350CDW L8350CDWT MFC-L8600CDW L8850C	\$124.99	\$124.99



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TN350	Brother DCP-7020 FAX 2820 2920 HL-2040 2070N MFC-7220 7225N 741	\$83.99	\$83.99
TN360	Brother DCP-7030 7040 HL-2140 2170W MFC-7340 7345N 7440N 7840	\$82.99	\$82.99
TN420	Brother HL-2230 2240D 2270DW 2280 MFC-7240 7360 7460 7860 DCP-	\$44.99	\$44.99
TN430	Brother DCP-1200 1400 HL-1230 1240 1250 1270N 1435 1440 1450 14	\$76.49	\$76.49
TN431BK	Brother HL-L8260CDW L8360CDW MFC-L8610CDW L8900CDW Black To	\$79.99	\$79.99
TN431C	Brother HL-L8260CDW L8360CDW MFC-L8610CDW L8900CDW Cyan To	\$79.99	\$79.99
TN431M	Brother HL-L8260CDW L8360CDW MFC-L8610CDW L8900CDW Magenta	\$79.99	\$79.99
TN431Y	Brother HL-L8260CDW L8360CDW MFC-L8610CDW L8900CDW Yellow T	\$79.99	\$79.99
TN433BK	Brother HL-L8260CDW L8360CDW MFC-L8610CDW L8900CDW High Yie	\$83.99	\$83.99
TN433C	Brother HL-L8260CDW L8360CDW MFC-L8610CDW L8900CDW High Yie	\$134.99	\$134.99
TN433M	Brother HL-L8260CDW L8360CDW MFC-L8610CDW L8900CDW High Yie	\$134.99	\$134.99
TN433Y	Brother HL-L8260CDW L8360CDW MFC-L8610CDW L8900CDW High Yie	\$134.99	\$134.99
TN436BK	Brother HL-L8360CDW L9310CDW MFC-L8900CDW L9570CDW Super H	\$87.99	\$87.99
TN436C	Brother HL-L8360CDW L9310CDW MFC-L8900CDW L9570CDW Super H	\$184.99	\$184.99
TN436M	Brother HL-L8360CDW L9310CDW MFC-L8900CDW L9570CDW Super H	\$184.99	\$184.99
TN436Y	Brother HL-L8360CDW L9310CDW MFC-L8900CDW L9570CDW Super H	\$184.99	\$184.99
TN450	Brother HL-2220 2230 2240D 2270DW 2280 MFC-7240 7360 7365 7460	\$68.49	\$68.49
TN460	Brother DCP-1200 1400 HL-1230 1240 1250 1270N 1435 1440 1450 14	\$110.49	\$110.49
TN5000PF	Brother PPF 2600 2750 3550 3650 3750 MFC-4300 4350 4450 4550 455	\$50.49	\$50.49
TN530	Brother DCP-8020 8025D HL-1650 1670N 1850 1870N 5040 5050 5070	\$96.99	\$96.99
TN540	Brother DCP-8040 8045D HL-5140 5150D 5150DLT 5170DN 5170DLT M	\$98.49	\$98.49
TN550	Brother DCP-8060 8065DN HL-5240 5250DN 5250DNT 5280DW MFC-84	\$102.99	\$102.99
TN560	Brother DCP-8020 8025D HL-1650 1670N 1850 1870N 5040 5050 5070	\$131.99	\$131.99
TN570	Brother DCP-8040 8045D HL-5140 5150D 5150DLT 5170DN 5170DLT M	\$128.99	\$128.99
TN580	Brother DCP-8060 8065DN HL-5240 5250DN 5250DNT 5280DW MFC-84	\$138.99	\$138.99
TN620	Brother HL-5340D 5350DN 5370DW 5370DWT DCP-8080DN 8085DN M	\$85.99	\$85.99
TN630	Brother HL-L2300D L2320D L2340DW L2380DW DCP-L2520DW L2540D	\$44.99	\$44.99
TN650	Brother HL-5340D 5350DN 5370DW 5370DWT DCP-8080DN 8085DN M	\$137.99	\$137.99
TN660	Brother HL-L2300D L2320D L2340DW L2380DW DCP-L2520DW L2540D	\$68.48	\$68.48
TN670	Brother HL-6050D 6050DN 6050DW High Yield Toner Cartridge (7500 Y	\$140.49	\$140.49
TN700	Brother HL-7050 7050N Toner Cartridge (12000 Yield)	\$154.99	\$154.99
TN720	Brother HL-5440D 5450DN 5470DW 5470DWT 6180DW 6180DWT MFC-	\$76.99	\$76.99
TN730	Brother DCP-L2550DW HL-L2350DW L2370DW L2390DW L2395DW MFC	\$44.99	\$44.99
TN750	Brother HL-5440D 5450DN 5470DW 5470DWT 6180DW 6180DWT MFC-	\$124.99	\$124.99
TN760	Brother DCP-L2550DW HL-L2350DW L2370DW L2390DW L2395DW MFC	\$79.99	\$79.99
TN770	Brother HL-L2370DW MFC-L2750DW Super High Yield Toner Cartridge	\$119.99	\$119.99
TN780	Brother HL-6180DW 6180DWT MFC-8950DW 8950DWT Super High Yiel	\$149.99	\$149.99
TN820	Brother DCP-L5600DN L5650DN HL-L5000D L5100DN L5200 L6200 L62	\$79.99	\$79.99
TN850	Brother DCP-L5650DN HL-L5000D L5100DN L5200 L6200 L6250DW L63	\$129.99	\$129.99
TN880	Brother HL-L6200 L6250DW L6300DW L6400 MFC-L6700DW L6750DW	\$149.99	\$149.99
TR11CL	Brother HL-4000CN 4200CN Transfer Roller	N/A	\$88.00
TX1321	Brother 12mm (1/2") Red on Clear Laminated Tape (15m/50') (1/Pkg) F	\$39.99	\$39.99
TX1331	Brother 12mm (1/2") Blue on Clear Laminated Tape (15m/50') (1/Pkg).	\$39.99	\$39.99
TX1521	Brother 24mm (1") Red on Clear Laminated Tape (15m/50') (1/Pkg) Fo	\$44.99	\$44.99
TX1531	Brother 24mm (1") Blue on Clear Laminated Tape (15m/50') (1/Pkg) Fo	\$44.99	\$44.99
TX3351	Brother 12mm (1/2") White on Black Laminated Tape (15m/50') (1/Pkg)	\$44.99	\$44.99
TX4311	Brother 12mm (1/2") Black on Red Laminated Tape (15m/50') (1/Pkg) F	\$39.99	\$39.99
TX5311	Brother 12mm (1/2") Black on Blue Laminated Tape (15m/50') (1/Pkg)	\$39.99	\$39.99
TX7511	Brother 24mm (1") Black on Green Laminated Tape (15m/50') (1/Pkg) F	N/A	\$46.00
TZECL4	Brother 18mm (3/4") P-touch Cleaning Tape (8m/26.2') (1/Pkg) For use	\$21.99	\$21.99
WT100CL	Brother DCP-9040CN 9045CDN HL-4040CN 4040CDN 4070CDW MFC-94	\$30.99	\$30.99
WT200CL	Brother HL-3040CN 3070CW 3075CW MFC-9010CN 9120CN 9320CW W	\$32.99	\$32.99
WT220CL	Brother HL-3140CW 3170CDW 3180CDW MFC-9130CW 9330CDW 9340	\$29.99	\$29.99
WT2CL	Brother HL-3400CN 3450CN Waste Toner Container (18000 Yield)	\$23.99	\$23.99
WT300CL	Brother HL-4150CDN 4570 MFC-9460CDN 9560CDW 9970CDW Waste T	\$28.99	\$28.99
WT320CL	Brother HL-L8250CDN L8350 MFC-L8600CDW L8850CDW Waste Toner	\$26.49	\$26.49
WT4CL	Brother HL-2700CN MFC-9420CN Waste Toner Container (12000 Yield)	\$16.49	\$16.49
102709P	CIG Remanufactured Imaging Drum for HL-1030 1230 1240 1250 1270	\$177.20	\$177.20
112107P	CIG Remanufactured High Yield Toner Cartridge for DCP-8020 8025D H	\$85.50	\$85.50
112854P	CIG Remanufactured Toner Cartridge for HL-1030 1230 1240 1250 127	\$59.05	\$59.05
113473P	CIG Remanufactured Toner Cartridge for DCP-8020 8025D HL-1650 167	\$62.95	\$62.95
113956P	CIG Remanufactured Toner Cartridge for DCP-8040 8045D HL-5100 51	\$76.05	\$76.05
113960P	CIG Remanufactured High Yield Toner Cartridge for DCP-8040 8045D H	\$99.85	\$99.85
114609P	CIG Remanufactured Toner Cartridge for HL-7050 7050N (Alternative fo	\$114.30	\$114.30
114615P	CIG Remanufactured Toner Cartridge for HL-6050 (Alternative for Broth	\$103.65	\$103.65
115314P	CIG Remanufactured Imaging Drum for DCP-8040 8045D HL-5100 5130	\$194.20	\$194.20
115988P	CIG Remanufactured Imaging Drum for DCP-8060 8065DN HL-5240 525	\$194.20	\$194.20
116256	CIG Remanufactured Black Ink Cartridge for IntelliFax-1360 1860C 1960	N/A	\$13.00
116257	CIG Remanufactured Cyan Ink Cartridge for IntelliFax-1360 1860C 1960	N/A	\$13.00
116258	CIG Remanufactured Magenta Ink Cartridge for IntelliFax-1360 1860C 1	N/A	\$13.00
116259	CIG Remanufactured Yellow Ink Cartridge for IntelliFax-1360 1860C 19	N/A	\$13.00
116413P	CIG Remanufactured Imaging Drum for DCP-8080DN 8085DN HL-5340D	\$127.45	\$127.45
117020	CIG Remanufactured Black Ink Cartridge for MFC-250C 255CW 290C 29	N/A	\$14.00
117021	CIG Remanufactured High Yield Black Ink Cartridge for MFC-5890CN 58	N/A	\$15.00
117022	CIG Remanufactured High Yield Cyan Ink Cartridge for MFC-250C 290C	N/A	\$14.00
117023	CIG Remanufactured High Yield Magenta Ink Cartridge for MFC-250C 29	N/A	\$14.00
117024	CIG Remanufactured High Yield Yellow Ink Cartridge for MFC-250C 290	N/A	\$14.00



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Model	Description	MSRP	Contract Price
117241P	CIG Remanufactured Imaging Drum for DCP-7060N 7065DN HL-2220 2	\$89.20	\$89.20
117423	CIG Remanufactured High Yield Black Ink Cartridge for MFC-J280W J42	N/A	\$17.00
117424	CIG Remanufactured High Yield Cyan Ink Cartridge for MFC-J280W J42	N/A	\$16.00
117425	CIG Remanufactured High Yield Magenta Ink Cartridge for MFC-J280W J	N/A	\$16.00
117426	CIG Remanufactured High Yield Yellow Ink Cartridge for MFC-J280W J4	N/A	\$16.00
118010	CIG Remanufactured Extra High Yield Yellow Ink Cartridge for MFC-J65	N/A	\$15.00
118066	CIG Remanufactured High Yield Black Ink Cartridge for MFC-J4310DW J	N/A	\$18.00
118067	CIG Remanufactured High Yield Cyan Ink Cartridge for MFC-J4310DW J	N/A	\$16.00
118068	CIG Remanufactured High Yield Magenta Ink Cartridge for MFC-J4310D	N/A	\$16.00
118069	CIG Remanufactured High Yield Yellow Ink Cartridge for MFC-J4310DW	N/A	\$16.00
118070	CIG Remanufactured Super High Yield Cyan Ink Cartridge for MFC-J431	N/A	\$17.00
118071	CIG Remanufactured Super High Yield Magenta Ink Cartridge for MFC-J	N/A	\$17.00
118072	CIG Remanufactured Super High Yield Yellow Ink Cartridge for MFC-J43	N/A	\$17.00
118073	CIG Remanufactured Super High Yield Black Ink Cartridge for MFC-J431	N/A	\$20.00
118074	CIG Remanufactured Super High Yield Black Ink Cartridge for MFC-J672	N/A	\$21.00
118103	CIG Remanufactured High Yield Black Ink Cartridge for MFC-J880DW J8	N/A	\$15.00
118104	CIG Remanufactured High Yield Cyan Ink Cartridge for MFC-J880DW J8	N/A	\$15.00
118105	CIG Remanufactured High Yield Magenta Ink Cartridge for MFC-J880DW	N/A	\$15.00
118106	CIG Remanufactured High Yield Yellow Ink Cartridge for MFC-J880DW J	N/A	\$15.00
200023P	CIG Remanufactured High Yield Toner Cartridge for HL-1030 1230 1240	\$85.40	\$85.40
200026P	CIG Remanufactured Toner Cartridge for DCP-7030 DCP-7040 HL-2140	\$42.45	\$42.45
200027P	CIG Remanufactured Toner Cartridge for DCP-8080DN 8085DN HL-5340	\$63.70	\$63.70
200028P	CIG Remanufactured High Yield Toner Cartridge for DCP-8080DN 8085D	\$101.95	\$101.95
200038	CIG Non-OEM New Build Toner Cartridge for HL-720 730 760 MFC-430C	N/A	\$22.00
200089P	CIG Remanufactured Toner Cartridge for DCP-7020 HL-2040 2070N Int	\$62.00	\$62.00
200090P	CIG Remanufactured Imaging Drum for DCP-7020 HL-2040 2070N MFC	\$118.95	\$118.95
200091P	CIG Remanufactured High Yield Toner Cartridge for DCP-8060 8065 HL-	\$102.80	\$102.80
200114P	CIG Remanufactured High Yield Toner Cartridge for DCP-7030 7040 HL-	\$61.15	\$61.15
200140P	CIG Remanufactured Toner Cartridge for DCP-8060 8065 HL-5240 5250	\$76.05	\$76.05
200205P	CIG Remanufactured Toner Cartridge for HL-2220 2230 2240 2270DW 2	\$38.20	\$38.20
200206P	CIG Remanufactured High Yield Toner Cartridge for HL-2220 2230 2240	\$58.20	\$58.20
200216P	CIG Remanufactured Imaging Drum for DCP-7030 7040 HL-2140 2150N	\$93.90	\$93.90
200411P	CIG Remanufactured Imaging Drum for DCP-1000 IntelliFax-2800 2900	\$182.70	\$182.70
200444P	CIG Remanufactured High Yield Black Toner Cartridge for DCP-9050CDN	\$99.40	\$99.40
200445P	CIG Remanufactured High Yield Cyan Toner Cartridge for DCP-9050CDN	\$106.20	\$106.20
200447P	CIG Remanufactured High Yield Magenta Toner Cartridge for DCP-9050	\$106.20	\$106.20
200448P	CIG Remanufactured High Yield Yellow Toner Cartridge for DCP-9050CD	\$106.20	\$106.20
200465P	CIG Remanufactured High Yield Black Toner Cartridge for DCP-9040CN	\$87.10	\$87.10
200466P	CIG Remanufactured High Yield Cyan Toner Cartridge for DCP-9040CN	\$121.95	\$121.95
200467P	CIG Remanufactured High Yield Magenta Toner Cartridge for DCP-9040	\$121.95	\$121.95
200468P	CIG Remanufactured High Yield Yellow Toner Cartridge for DCP-9040CN	\$121.95	\$121.95
200469P	CIG Remanufactured Black Toner Cartridge for HL-3040CN 3045CN 307	\$63.70	\$63.70
200470P	CIG Remanufactured Cyan Toner Cartridge for HL-3040CN 3045CN 307	\$59.45	\$59.45
200471P	CIG Remanufactured Magenta Toner Cartridge for HL-3040CN 3045CN	\$59.45	\$59.45
200472P	CIG Remanufactured Yellow Toner Cartridge for HL-3040CN 3045CN 30	\$59.45	\$59.45
200493P	CIG Remanufactured Black Toner Cartridge for DCP-9040CN 9045CDN H	\$53.50	\$53.50
200494P	CIG Remanufactured Cyan Toner Cartridge for DCP-9040CN 9045CDN H	\$62.45	\$62.45
200495P	CIG Remanufactured Magenta Toner Cartridge for DCP-9040CN 9045CD	\$62.45	\$62.45
200496P	CIG Remanufactured Yellow Toner Cartridge for DCP-9040CN 9045CDN	\$62.45	\$62.45
200507P	CIG Remanufactured Imaging Drum for DCP-8020 8025D HL-1650 1670	\$169.95	\$169.95
200592P	CIG Remanufactured Black Toner Cartridge for DCP-9050CDN 9055CDN	\$53.50	\$53.50
200593P	CIG Remanufactured Cyan Toner Cartridge for DCP-9050CDN 9055CDN	\$59.45	\$59.45
200594P	CIG Remanufactured Magenta Toner Cartridge for DCP-9050CDN 9055C	\$59.45	\$59.45
200595P	CIG Remanufactured Yellow Toner Cartridge for DCP-9050CDN 9055CD	\$59.45	\$59.45
200606P	CIG Remanufactured Toner Cartridge for DCP-8110DN 8150DN 8155DN	\$65.40	\$65.40
200607P	CIG Remanufactured High Yield Toner Cartridge for DCP-8110DN 8150D	\$106.20	\$106.20
200608P	CIG Remanufactured Extra High Yield Toner Cartridge for HL-6180DW 6	\$127.45	\$127.45
200614P	CIG Remanufactured Imaging Drum for DCP-8110DN 8150DN 8155DN 1	\$135.95	\$135.95
200728P	CIG Remanufactured Black Toner Cartridge for HL-3140CW HL-3170CD	\$55.10	\$55.10
200729P	CIG Remanufactured Cyan Toner Cartridge for Brother HL-3140CW HL-3	\$51.02	\$51.02
200730P	CIG Remanufactured Magenta Toner Cartridge for Brother HL-3140CW	\$51.02	\$51.02
200731P	CIG Remanufactured Yellow Toner Cartridge for Brother HL-3140CW HL	\$51.02	\$51.02
200732P	CIG Remanufactured High Yield Cyan Toner Cartridge for HL-3140CW 3	\$59.18	\$59.18
200733P	CIG Remanufactured High Yield Magenta Toner Cartridge for HL-3140CW	\$59.18	\$59.18
200734P	CIG Remanufactured High Yield Yellow Toner Cartridge for HL-3140CW	\$59.18	\$59.18
200814P	CIG Remanufactured Toner Cartridge for DCP-L2540 L2560DW L2300D	\$38.20	\$38.20
200815P	CIG Remanufactured High Yield Toner Cartridge for DCP-L2540 L2560D	\$44.75	\$44.75
200835P	CIG Remanufactured Drum Unit for DCP-L2500D L2520DW L2540 L256	\$89.20	\$89.20
200906P	CIG Remanufactured Black Toner Cartridge for HL-L8250CDN HL-L8350	\$53.50	\$53.50
200907P	CIG Remanufactured Cyan Toner Cartridge for HL-L8250CDN HL-L8350	\$59.45	\$59.45
200908P	CIG Remanufactured Magenta Toner Cartridge for HL-L8250CDN HL-L83	\$59.45	\$59.45
200909P	CIG Remanufactured Yellow Toner Cartridge for HL-L8250CDN HL-L835	\$59.45	\$59.45
200910P	CIG Remanufactured High Yield Black Toner Cartridge for HL-L8250CDN	\$66.25	\$66.25
200911P	CIG Remanufactured High Yield Cyan Toner Cartridge for HL-L8250CDN	\$106.20	\$106.20
200912P	CIG Remanufactured High Yield Magenta Toner Cartridge for HL-L8250C	\$106.20	\$106.20
200913P	CIG Remanufactured High Yield Yellow Toner Cartridge for HL-L8250CD	\$106.20	\$106.20
200991P	CIG Remanufactured High Yield Toner Cartridge for HL-L5100DN L6250	\$110.45	\$110.45



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Model	Description	MSRP	Contract Price
R1420	Dataproducs Non-OEM New Build Black Correctable Ribbon for AX KX-R	N/A	\$11.00



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Model	Description	MSRP	Purchase Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
LOW SPEED																



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Model	Description	MSRP	Purchase Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
ADS-2400N	Brother Workhorse ImageCenter ADS-2400N Sheetfed Desktop Scanner	\$499.99	\$450.00	10.0%	\$21.18	\$13.31	\$12.36	\$10.81	\$9.02	\$8.52	\$22.70	\$14.82	\$13.72	\$11.63	\$9.74	\$9.32
ES1141EPSP	1 Yr Advanced Exchange extension, Next Business day	\$62.49	\$59.00	5.6%	\$2.78	\$1.75	\$1.62	\$1.42	\$1.18	\$1.12	\$2.98	\$1.94	\$1.80	\$1.52	\$1.28	\$1.22
ES1142EPSP	2 Yr Advanced Exchange extension, Next Business day	\$74.99	\$71.00	5.3%	\$3.34	\$2.10	\$1.95	\$1.71	\$1.42	\$1.34	\$3.58	\$2.34	\$2.16	\$1.83	\$1.54	\$1.47
MID RANGE																
ADS-3600W	Brother Workhorse ImageCenter ADS-3600W Sheetfed Desktop Scanne	\$1,149.99	\$1,035.00	10.0%	\$48.71	\$30.62	\$28.43	\$24.86	\$20.74	\$19.59	\$52.21	\$34.09	\$31.55	\$26.74	\$22.41	\$21.42
ES1741EPSP	1 Yr Advanced Exchange extension, Next Business day	\$137.49	\$131.00	4.7%	\$6.16	\$3.87	\$3.60	\$3.15	\$2.63	\$2.48	\$6.61	\$4.32	\$3.99	\$3.39	\$2.84	\$2.71
ES1742EPSP	2 Yr Advanced Exchange extension, Next Business day	\$162.49	\$154.00	5.2%	\$7.25	\$4.56	\$4.23	\$3.70	\$3.09	\$2.92	\$7.77	\$5.07	\$4.69	\$3.98	\$3.33	\$3.19
HIGH SPEED																
PDS-5000	Brother Workhorse PDS-5000 Color Desktop Scanner (60 ppm) (8-bit G	\$1,299.99	\$1,170.00	10.0%	\$55.06	\$34.61	\$32.14	\$28.10	\$23.45	\$22.15	\$59.01	\$38.54	\$35.66	\$30.23	\$25.33	\$24.22
PDS-5000F	Brother Workhorse PDS-5000F Color Flatbed Scanner (60 ppm) (8-bit G	\$1,699.99	\$1,530.00	10.0%	\$72.00	\$45.26	\$42.03	\$36.75	\$30.66	\$28.96	\$77.17	\$50.40	\$46.63	\$39.54	\$33.12	\$31.67
PDS-6000	Brother Workhorse PDS-6000 Color Desktop Scanner (80 ppm) (8-bit G	\$1,999.99	\$1,800.00	10.0%	\$84.71	\$53.24	\$49.45	\$43.24	\$36.07	\$34.07	\$90.79	\$59.29	\$54.86	\$46.51	\$38.97	\$37.26
E1741EPSP	1 Yr Advanced Exchange extension, Next Business day	\$137.49	\$131.00	4.7%	\$6.16	\$3.87	\$3.60	\$3.15	\$2.63	\$2.48	\$6.61	\$4.32	\$3.99	\$3.39	\$2.84	\$2.71
E1742EPSP	2 Yr Advanced Exchange extension, Next Business day	\$162.49	\$154.00	5.2%	\$7.25	\$4.56	\$4.23	\$3.70	\$3.09	\$2.92	\$7.77	\$5.07	\$4.69	\$3.98	\$3.33	\$3.19



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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
SCANSNAP IX100																



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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
PA03688-B005	SCANSNAP IX100	\$229.00	\$215.00	6.1%	\$10.12	\$6.36	\$5.91	\$5.16	\$4.31	\$4.07	\$10.84	\$7.08	\$6.55	\$5.56	\$4.65	\$4.45
CG01000-289901	SCANSNAP IX100 POWERED BY NEAT	\$299.00	\$269.00	10.0%	\$12.66	\$7.96	\$7.39	\$6.46	\$5.39	\$5.09	\$13.57	\$8.86	\$8.20	\$6.95	\$5.82	\$5.57
IX100-AEMYNBD-3	IX100 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & RETURN)	\$60.00	\$60.00	0.0%	\$2.82	\$1.77	\$1.65	\$1.44	\$1.20	\$1.14	\$3.03	\$1.98	\$1.83	\$1.55	\$1.30	\$1.24
SCANSNAP IX500																
PA03656-B355	SCANSNAP IX500 - TRADE COMPLIANT	\$495.00	\$491.00	0.8%	\$23.11	\$14.52	\$13.49	\$11.79	\$9.84	\$9.29	\$24.77	\$16.17	\$14.97	\$12.69	\$10.63	\$10.16
SIX500-AEPWNBD-3	SCANSNAP_IX500 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & RETURN)	\$199.00	\$182.00	8.5%	\$8.56	\$5.38	\$5.00	\$4.37	\$3.65	\$3.45	\$9.18	\$6.00	\$5.55	\$4.70	\$3.94	\$3.77
SIX500-AECTNBD-X	SCANSNAP_IX500 CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUDES PARTS, LABOR, & RETURN)	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
SCANSNAP IX1500																
PA03770-B005	SCANSNAP IX1500	\$495.00	\$479.00	3.2%	\$22.54	\$14.17	\$13.16	\$11.51	\$9.60	\$9.07	\$24.16	\$15.78	\$14.60	\$12.38	\$10.37	\$9.92
CG01000-289601	SCANSNAP IX500 POWERED BY NEAT	\$549.00	\$494.00	10.0%	\$23.25	\$14.61	\$13.57	\$11.87	\$9.90	\$9.35	\$24.92	\$16.27	\$15.06	\$12.76	\$10.70	\$10.23
SIX1500-DEPW5DY-3	IX1500 3 YEAR DEPOT (5-DAY FOR 3 YR; INCLUDES PART, LABOR, & RETURN)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
SCANSNAP S1100I																
PA03610-B105	SCANSNAP S1100I	\$199.00	\$199.00	0.0%	\$9.36	\$5.89	\$5.47	\$4.78	\$3.99	\$3.77	\$10.04	\$6.56	\$6.07	\$5.14	\$4.31	\$4.12
S1100I-AEMYNBD-3	S1100I 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & RETURN)	\$60.00	\$60.00	0.0%	\$2.82	\$1.77	\$1.65	\$1.44	\$1.20	\$1.14	\$3.03	\$1.98	\$1.83	\$1.55	\$1.30	\$1.24
SCANSNAP S1300I																
PA03643-B005	SCANSNAP S1300I	\$295.00	\$278.00	5.8%	\$13.08	\$8.22	\$7.64	\$6.68	\$5.57	\$5.26	\$14.02	\$9.16	\$8.47	\$7.18	\$6.02	\$5.75
PA03643-B205	SCANSNAP S1300I - TRADE COMPLIANT	\$295.00	\$289.00	2.0%	\$13.60	\$8.55	\$7.94	\$6.94	\$5.79	\$5.47	\$14.58	\$9.52	\$8.81	\$7.47	\$6.26	\$5.98
S1300-AEPWNBD-3	S1300 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & RETURN)	\$129.00	\$123.00	4.7%	\$5.79	\$3.64	\$3.38	\$2.95	\$2.46	\$2.33	\$6.20	\$4.05	\$3.75	\$3.18	\$2.66	\$2.55
S1300-AECTNBD-X	S1300 CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUDES PARTS, LABOR, & RETURN)	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
SCANSNAP SV600																
PA03641-B305	SCANSNAP SV600	\$595.00	\$571.00	4.0%	\$26.87	\$16.89	\$15.69	\$13.72	\$11.44	\$10.81	\$28.80	\$18.81	\$17.40	\$14.75	\$12.36	\$11.82
SV600-AEPWNBD-3	SV600 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & RETURN)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
ScanZen																
CG01000-289701	SCANZEN EKO POWERED WITH NEAT	\$249.00	\$224.00	10.0%	\$10.54	\$6.63	\$6.15	\$5.38	\$4.49	\$4.24	\$11.30	\$7.38	\$6.83	\$5.79	\$4.85	\$4.64
CG01000-292001	SCANZEN EKO+ POWERED WITH NEAT	\$299.00	\$269.00	10.0%	\$12.66	\$7.96	\$7.39	\$6.46	\$5.39	\$5.09	\$13.57	\$8.86	\$8.20	\$6.95	\$5.82	\$5.57
N7100 Network Scanner																
PA03706-B205	N7100	\$1,895.00	\$1,706.00	10.0%	\$80.28	\$50.46	\$46.86	\$40.98	\$34.19	\$32.29	\$86.05	\$56.20	\$52.00	\$44.08	\$36.93	\$35.31
SN7100-BAPWNBD-1	N7100 1 YEAR BASIC NBD (8X5X24 FOR 1 YR; INCLUDES PARTS, LABOR, & RETURN)	\$495.00	\$470.00	5.1%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
SN7100-BAMYNBD-2	N7100 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES PARTS, LABOR, & RETURN)	\$695.00	\$660.00	5.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
SN7100-BAMYNBD-3	N7100 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & RETURN)	\$1,105.00	\$1,050.00	5.0%	\$49.41	\$31.06	\$28.84	\$25.22	\$21.04	\$19.88	\$52.96	\$34.59	\$32.00	\$27.13	\$22.73	\$21.74
SN7100-AEPWNBD-1	N7100 1 YEAR ADVANCE EXCHANGE NBD (8X5X24 FOR 1 YR; INCLUDES PARTS, LABOR, & RETURN)	\$225.00	\$214.00	4.9%	\$10.07	\$6.33	\$5.88	\$5.14	\$4.29	\$4.05	\$10.79	\$7.05	\$6.52	\$5.53	\$4.63	\$4.43
SN7100-AEMYNBD-2	N7100 2 YEAR ADVANCE EXCHANGE NBD (8X5X24 FOR 2 YR; INCLUDES PARTS, LABOR, & RETURN)	\$385.00	\$366.00	4.9%	\$17.22	\$10.83	\$10.05	\$8.79	\$7.33	\$6.93	\$18.46	\$12.06	\$11.16	\$9.46	\$7.92	\$7.58
SN7100-AEMYNBD-3	N7100 3 YEAR ADVANCE EXCHANGE NBD (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & RETURN)	\$540.00	\$513.00	5.0%	\$24.14	\$15.17	\$14.09	\$12.32	\$10.28	\$9.71	\$25.88	\$16.90	\$15.64	\$13.26	\$11.11	\$10.62
SN7100-BACTNBD-X	N7100 CO-TERM BASIC NBD (8X5X24 FOR 1 MO; INCLUDES 1 MO PARTS, LABOR, & RETURN)	\$41.00	\$39.00	4.9%	\$1.84	\$1.15	\$1.07	\$0.94	\$0.78	\$0.74	\$1.97	\$1.28	\$1.19	\$1.01	\$0.84	\$0.81
N7100-AECTNBD-X	N7100 CO-TERM ADVANCE EXCHANGE NBD (8X5X24 FOR 1 MO; INCLUDES 1 MO PARTS, LABOR, & RETURN)	\$19.00	\$18.00	5.3%	\$0.85	\$0.53	\$0.49	\$0.43	\$0.36	\$0.34	\$0.91	\$0.59	\$0.55	\$0.47	\$0.39	\$0.37
SN7100-DEPW5DY-1	N7100 1 YEAR DEPOT 5-DAY REPAIR & RETURN (8X5X24 FOR 1 YR; INCLUDES PARTS, LABOR, & RETURN)	\$225.00	\$214.00	4.9%	\$10.07	\$6.33	\$5.88	\$5.14	\$4.29	\$4.05	\$10.79	\$7.05	\$6.52	\$5.53	\$4.63	\$4.43
fi-65F Workgroup Scanner																
PA03595-B005	FI-65F	\$395.00	\$356.00	9.9%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
S65F-AEPWNBD-3	FI-65F 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & RETURN)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
fi-7030 Workgroup Scanner																
PA03750-B005	FI-7030	\$895.00	\$806.00	9.9%	\$37.93	\$23.84	\$22.14	\$19.36	\$16.15	\$15.26	\$40.65	\$26.55	\$24.57	\$20.83	\$17.45	\$16.68
PA03750-B015	FI-7030 TRADE COMPLIANT	\$895.00	\$806.00	9.9%	\$37.93	\$23.84	\$22.14	\$19.36	\$16.15	\$15.26	\$40.65	\$26.55	\$24.57	\$20.83	\$17.45	\$16.68
S7030-AEPWNBD-1	FI-7030 1 YEAR ADVANCE EXCHANGE (8X5X24 FOR 1 YR; INCLUDES PARTS, LABOR, & RETURN)	\$99.00	\$94.00	5.1%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
S7030-AEMYNBD-3	FI-7030 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & RETURN)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S7030-AECTNBD-X	FI-7030 CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 6 MO; INCLUDES 6 MO PARTS, LABOR, & RETURN)	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S7030-DEPW5DY-3	FI-7030 3 YEAR DEPOT (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & RETURN)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
fi-7160 Workgroup Scanner																
PA03670-B085	FI-7160	\$1,195.00	\$1,076.00	10.0%	\$50.64	\$31.83	\$29.56	\$25.85	\$21.56	\$20.37	\$54.27	\$35.44	\$32.80	\$27.80	\$23.30	\$22.27
CG01000-286401	FI-7160 - DELUXE BUNDLE	\$1,495.00	\$1,360.00	9.0%	\$64.00	\$40.23	\$37.36	\$32.67	\$27.25	\$25.74	\$68.60	\$44.80	\$41.45	\$35.14	\$29.44	\$28.15



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
PA03670-B065	FI-7160 TRADE COMPLIANT	\$1,195.00	\$1,076.00	10.0%	\$50.64	\$31.83	\$29.56	\$25.85	\$21.56	\$20.37	\$54.27	\$35.44	\$32.80	\$27.80	\$23.30	\$22.27
S7160-AEMYNBD-3	FI-7160 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S7160-AECTNBD-X	FI-7160 CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S7160-DEPW5DY-3	FI-7160 3 YEAR DEPOT (5-DAY FOR 3 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
SP-1425 Workgroup Scanner																
PA03753-B005	SP-1425	\$695.00	\$626.00	9.9%	\$29.46	\$18.52	\$17.20	\$15.04	\$12.55	\$11.85	\$31.58	\$20.62	\$19.08	\$16.18	\$13.55	\$12.96
S1425-AEMYNBD-3	SP-1425, 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S1425-AECTNBD-X	SP-1425, CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 6 MO; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S1425-DEPW5DY-3	SP-1425 3 YEAR DEPOT (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
fi-7260 Workgroup Scanner																
PA03670-B555	FI-7260	\$1,995.00	\$1,796.00	10.0%	\$84.52	\$53.13	\$49.34	\$43.14	\$35.99	\$34.00	\$90.59	\$59.16	\$54.74	\$46.41	\$38.88	\$37.18
S7260-AEMYNBD-3	FI-7260 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S7260-AECTNBD-X	FI-7260 CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S7260-DEPW5DY-3	FI-7260 3 YEAR DEPOT (5-DAY FOR 3 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
fi-7180 Departmental Scanner																
PA03670-B005	FI-7180	\$1,995.00	\$1,796.00	10.0%	\$84.52	\$53.13	\$49.34	\$43.14	\$35.99	\$34.00	\$90.59	\$59.16	\$54.74	\$46.41	\$38.88	\$37.18
S7180-BAPWVNB-1	FI-7180 1 YEAR BASIC NBD (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING KIT, 1 YEAR SUPPLIES, & 1 YEAR SERVICE)	\$495.00	\$470.00	5.1%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
S7180-BAMYNBD-2	FI-7180 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING KIT, 2 YEAR SUPPLIES, & 2 YEAR SERVICE)	\$695.00	\$660.00	5.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
S7180-BAMYNBD-3	FI-7180 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING KIT, 3 YEAR SUPPLIES, & 3 YEAR SERVICE)	\$1,105.00	\$1,050.00	5.0%	\$49.41	\$31.06	\$28.84	\$25.22	\$21.04	\$19.88	\$52.96	\$34.59	\$32.00	\$27.13	\$22.73	\$21.74
S7180-AEPWVNB-1	FI-7180 1 YEAR ADVANCE EXCHANGE (8X5X24 FOR 1 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$99.00	\$94.00	5.1%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
S7180-AEMYNBD-2	FI-7180 2 YEAR ADVANCE EXCHANGE (8X5X24 FOR 2 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$169.00	\$161.00	4.7%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
S7180-AEMYNBD-3	FI-7180 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S7180-BACTNBD-X	FI-7180 CO-TERM BASIC NBD (8X5X24 FOR 1 MO; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$41.00	\$39.00	4.9%	\$1.84	\$1.15	\$1.07	\$0.94	\$0.78	\$0.74	\$1.97	\$1.28	\$1.19	\$1.01	\$0.84	\$0.81
S7180-AECTNBD-X	FI-7180 CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S7180-DEPW5DY-1	FI-7180 1 YEAR DEPOT (5-DAY FOR 1 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$99.00	\$94.00	5.1%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
fi-7280 Departmental Scanner																
PA03670-B505	FI-7280	\$2,495.00	\$2,246.00	10.0%	\$105.70	\$66.44	\$61.70	\$53.95	\$45.01	\$42.52	\$113.29	\$73.98	\$68.46	\$58.04	\$48.63	\$46.49
S7280-BAPWVNB-1	FI-7280 1 YEAR BASIC NBD (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING KIT, 1 YEAR SUPPLIES, & 1 YEAR SERVICE)	\$495.00	\$470.00	5.1%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
S7280-BAMYNBD-2	FI-7280 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING KIT, 2 YEAR SUPPLIES, & 2 YEAR SERVICE)	\$695.00	\$660.00	5.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
S7280-BAMYNBD-3	FI-7280 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING KIT, 3 YEAR SUPPLIES, & 3 YEAR SERVICE)	\$1,105.00	\$1,050.00	5.0%	\$49.41	\$31.06	\$28.84	\$25.22	\$21.04	\$19.88	\$52.96	\$34.59	\$32.00	\$27.13	\$22.73	\$21.74
S7280-AEPWVNB-1	FI-7280 1 YEAR ADVANCE EXCHANGE (8X5X24 FOR 1 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$99.00	\$94.00	5.1%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
S7280-AEMYNBD-2	FI-7280 2 YEAR ADVANCE EXCHANGE (8X5X24 FOR 2 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$169.00	\$161.00	4.7%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
S7280-AEMYNBD-3	FI-7280 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S7280-BACTNBD-X	FI-7280 CO-TERM BASIC NBD (8X5X24 FOR 1 MO; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$41.00	\$39.00	4.9%	\$1.84	\$1.15	\$1.07	\$0.94	\$0.78	\$0.74	\$1.97	\$1.28	\$1.19	\$1.01	\$0.84	\$0.81
S7280-AECTNBD-X	FI-7280 CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S7280-DEPW5DY-1	FI-7280 1 YEAR DEPOT (5-DAY FOR 1 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$99.00	\$94.00	5.1%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
fi-7300NX Departmental Scanner																
PA03768-B005	FI-7300NX COLOR SCANNER	\$1,395.00	\$1,256.00	10.0%	\$59.11	\$37.15	\$34.50	\$30.17	\$25.17	\$23.78	\$63.35	\$41.37	\$38.28	\$32.46	\$27.19	\$26.00
S7300-AEMYNBD-3	FI-7300NX 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S7300-AECTNBD-X	FI-7300NX CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S7300-DEPW5DY-3	FI-7300NX 3 YEAR DEPOT (5-DAY FOR 3 YR; INCLUDES PARTS, LABOR, & DEPENDENT SUPPLIES)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
fi-7460 Departmental Scanner																
PA03710-B055	FI-7460	\$2,995.00	\$2,696.00	10.0%	\$126.87	\$79.75	\$74.06	\$64.76	\$54.03	\$51.04	\$135.99	\$88.81	\$82.17	\$69.66	\$58.37	\$55.81
S7460-BAMY4HR-2	FI-7460 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 CLEANING KIT, 2 YEAR SUPPLIES, & 2 YEAR SERVICE)	\$2,330.00	\$2,214.00	5.0%	\$104.19	\$65.49	\$60.82	\$53.18	\$44.37	\$41.91	\$111.67	\$72.93	\$67.48	\$57.21	\$47.93	\$45.83
S7460-BAMY4HR-3	FI-7460 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 CLEANING KIT, 3 YEAR SUPPLIES, & 3 YEAR SERVICE)	\$3,260.00	\$3,097.00	5.0%	\$145.74	\$91.61	\$85.07	\$74.39	\$62.06	\$58.63	\$156.21	\$102.02	\$94.40	\$80.03	\$67.05	\$64.11
S7460-BAMYNBD-2	FI-7460 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING KIT, 2 YEAR SUPPLIES, & 2 YEAR SERVICE)	\$1,585.00	\$1,506.00	5.0%	\$70.87	\$44.55	\$41.37	\$36.17	\$30.18	\$28.51	\$75.96	\$49.61	\$45.90	\$38.92	\$32.60	\$31.17
S7460-BAMYNBD-3	FI-7460 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING KIT, 3 YEAR SUPPLIES, & 3 YEAR SERVICE)	\$2,240.00	\$2,128.00	5.0%	\$100.14	\$62.95	\$58.46	\$51.11	\$42.65	\$40.28	\$107.34	\$70.10	\$64.86	\$54.99	\$46.07	\$44.05
S7460-SCMY4HR-2	FI-7460 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 PM PEAK SERVICE, 2 YEAR SUPPLIES, & 2 YEAR SERVICE)	\$3,260.00	\$3,097.00	5.0%	\$145.74	\$91.61	\$85.07	\$74.39	\$62.06	\$58.63	\$156.21	\$102.02	\$94.40	\$80.03	\$67.05	\$64.11
S7460-SCMY4HR-3	FI-7460 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 PM PEAK SERVICE, 3 YEAR SUPPLIES, & 3 YEAR SERVICE)	\$4,535.00	\$4,308.00	5.0%	\$202.73	\$127.43	\$118.34	\$103.48	\$86.33	\$81.55	\$217.30	\$141.91	\$131.31	\$111.32	\$93.27	\$89.18



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EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
S7460-SCMYNBD-2	FI-7460 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 1 PM P	\$2,515.00	\$2,389.00	5.0%	\$112.43	\$70.67	\$65.63	\$57.38	\$47.88	\$45.22	\$120.50	\$78.69	\$72.82	\$61.73	\$51.72	\$49.45
S7460-SCMYNBD-3	FI-7460 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 1 PM P	\$3,515.00	\$3,339.00	5.0%	\$157.13	\$98.77	\$91.72	\$80.20	\$66.91	\$63.21	\$168.42	\$109.99	\$101.77	\$86.28	\$72.29	\$69.12
S7460-BAPW4HR-1	FI-7460 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUDES	\$1,295.00	\$1,230.00	5.0%	\$57.88	\$36.38	\$33.79	\$29.54	\$24.65	\$23.28	\$62.04	\$40.52	\$37.49	\$31.78	\$26.63	\$25.46
S7460-BAPWNBND-1	FI-7460 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDE	\$895.00	\$850.00	5.0%	\$40.00	\$25.14	\$23.35	\$20.42	\$17.03	\$16.09	\$42.87	\$28.00	\$25.91	\$21.96	\$18.40	\$17.60
S7460-SCPW4HR-1	FI-7460 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INCL	\$1,795.00	\$1,705.00	5.0%	\$80.24	\$50.43	\$46.84	\$40.95	\$34.17	\$32.28	\$86.00	\$56.16	\$51.97	\$44.06	\$36.91	\$35.29
S7460-SCPWNBND-1	FI-7460 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INCL	\$1,395.00	\$1,325.00	5.0%	\$62.35	\$39.19	\$36.40	\$31.83	\$26.55	\$25.08	\$66.83	\$43.65	\$40.39	\$34.24	\$28.69	\$27.43
S7460-BACT4HR-X	FI-7460 CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1 M	\$130.00	\$124.00	4.6%	\$5.84	\$3.67	\$3.41	\$2.98	\$2.48	\$2.35	\$6.25	\$4.08	\$3.78	\$3.20	\$2.68	\$2.57
S7460-BACTNBND-X	FI-7460 CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1 M	\$90.00	\$86.00	4.4%	\$4.05	\$2.54	\$2.36	\$2.07	\$1.72	\$1.63	\$4.34	\$2.83	\$2.62	\$2.22	\$1.86	\$1.78
S7460-AEPWNBND-1	FI-7460 1 YEAR ADVANCE EXCHANGE NBD, POST WARR (8X5X24 FOR	\$895.00	\$850.00	5.0%	\$40.00	\$25.14	\$23.35	\$20.42	\$17.03	\$16.09	\$42.87	\$28.00	\$25.91	\$21.96	\$18.40	\$17.60
S7460-DEPW5DY-1	FI-7460 1 YEAR DEPOT 5-DAY REPAIR & RETURN, POST WARR (5-DAY	\$795.00	\$755.00	5.0%	\$35.53	\$22.33	\$20.74	\$18.14	\$15.13	\$14.29	\$38.08	\$24.87	\$23.01	\$19.51	\$16.35	\$15.63
fi-7480 Departmental Scanner																
PA03710-B005	FI-7480	\$3,995.00	\$3,596.00	10.0%	\$169.23	\$106.37	\$98.78	\$86.38	\$72.06	\$68.07	\$181.38	\$118.45	\$109.61	\$92.92	\$77.85	\$74.44
S7480-BAMY4HR-2	FI-7480 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 CLEANING	\$2,330.00	\$2,214.00	5.0%	\$104.19	\$65.49	\$60.82	\$53.18	\$44.37	\$41.91	\$111.67	\$72.93	\$67.48	\$57.21	\$47.93	\$45.83
S7480-BAMY4HR-3	FI-7480 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 CLEANING	\$3,260.00	\$3,097.00	5.0%	\$145.74	\$91.61	\$85.07	\$74.39	\$62.06	\$58.63	\$156.21	\$102.02	\$94.40	\$80.03	\$67.05	\$64.11
S7480-BAMYNBD-2	FI-7480 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING	\$1,585.00	\$1,506.00	5.0%	\$70.87	\$44.55	\$41.37	\$36.17	\$30.18	\$28.51	\$75.96	\$49.61	\$45.90	\$38.92	\$32.60	\$31.17
S7480-BAMYNBD-3	FI-7480 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING	\$2,240.00	\$2,128.00	5.0%	\$100.14	\$62.95	\$58.46	\$51.11	\$42.65	\$40.28	\$107.34	\$70.10	\$64.86	\$54.99	\$46.07	\$44.05
S7480-SCMY4HR-2	FI-7480 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 PM PE	\$3,260.00	\$3,097.00	5.0%	\$145.74	\$91.61	\$85.07	\$74.39	\$62.06	\$58.63	\$156.21	\$102.02	\$94.40	\$80.03	\$67.05	\$64.11
S7480-SCMY4HR-3	FI-7480 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 PM PE	\$4,535.00	\$4,308.00	5.0%	\$202.73	\$127.43	\$118.34	\$103.48	\$86.33	\$81.55	\$217.30	\$141.91	\$131.31	\$111.32	\$93.27	\$89.18
S7480-SCMYNBD-2	FI-7480 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 1 PM P	\$2,515.00	\$2,389.00	5.0%	\$112.43	\$70.67	\$65.63	\$57.38	\$47.88	\$45.22	\$120.50	\$78.69	\$72.82	\$61.73	\$51.72	\$49.45
S7480-SCMYNBD-3	FI-7480 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 1 PM P	\$3,515.00	\$3,339.00	5.0%	\$157.13	\$98.77	\$91.72	\$80.20	\$66.91	\$63.21	\$168.42	\$109.99	\$101.77	\$86.28	\$72.29	\$69.12
S7480-BAPW4HR-1	FI-7480 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUDES	\$1,295.00	\$1,230.00	5.0%	\$57.88	\$36.38	\$33.79	\$29.54	\$24.65	\$23.28	\$62.04	\$40.52	\$37.49	\$31.78	\$26.63	\$25.46
S7480-BAPWNBND-1	FI-7480 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDE	\$895.00	\$850.00	5.0%	\$40.00	\$25.14	\$23.35	\$20.42	\$17.03	\$16.09	\$42.87	\$28.00	\$25.91	\$21.96	\$18.40	\$17.60
S7480-SCPW4HR-1	FI-7480 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INCL	\$1,795.00	\$1,705.00	5.0%	\$80.24	\$50.43	\$46.84	\$40.95	\$34.17	\$32.28	\$86.00	\$56.16	\$51.97	\$44.06	\$36.91	\$35.29
S7480-SCPWNBND-1	FI-7480 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INCL	\$1,395.00	\$1,325.00	5.0%	\$62.35	\$39.19	\$36.40	\$31.83	\$26.55	\$25.08	\$66.83	\$43.65	\$40.39	\$34.24	\$28.69	\$27.43
S7480-BACT4HR-X	FI-7480 CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1 M	\$130.00	\$124.00	4.6%	\$5.84	\$3.67	\$3.41	\$2.98	\$2.48	\$2.35	\$6.25	\$4.08	\$3.78	\$3.20	\$2.68	\$2.57
S7480-BACTNBND-X	FI-7480 CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1 M	\$90.00	\$86.00	4.4%	\$4.05	\$2.54	\$2.36	\$2.07	\$1.72	\$1.63	\$4.34	\$2.83	\$2.62	\$2.22	\$1.86	\$1.78
S7480-AEPWNBND-1	FI-7480 1 YEAR ADVANCE EXCHANGE NBD, POST WARR (8X5X24 FOR	\$895.00	\$850.00	5.0%	\$40.00	\$25.14	\$23.35	\$20.42	\$17.03	\$16.09	\$42.87	\$28.00	\$25.91	\$21.96	\$18.40	\$17.60
S7480-DEPW5DY-1	FI-7480 1 YEAR DEPOT 5-DAY REPAIR & RETURN, POST WARR (5-DAY	\$795.00	\$755.00	5.0%	\$35.53	\$22.33	\$20.74	\$18.14	\$15.13	\$14.29	\$38.08	\$24.87	\$23.01	\$19.51	\$16.35	\$15.63
fi-5950 Production Scanner																
PA03450-B565	FI-5950	\$24,995.00	\$22,496.00	10.0%	\$1,058.66	\$665.43	\$617.97	\$540.35	\$450.82	\$425.85	\$1,134.70	\$741.02	\$685.68	\$581.30	\$487.04	\$465.67
S5950-BAMY247-2	FI-5950 2 YEAR BASIC 24/7 (24X7X4 FOR 2 YR; INCLUDES 2 CLEANING	\$7,850.00	\$7,458.00	5.0%	\$350.97	\$220.61	\$204.87	\$179.14	\$149.46	\$141.18	\$376.18	\$245.67	\$227.32	\$192.71	\$161.47	\$154.38
S5950-BAMY247-3	FI-5950 3 YEAR BASIC 24/7 (24X7X4 FOR 3 YR; INCLUDES 2 CLEANING	\$11,150.00	\$10,593.00	5.0%	\$498.51	\$313.34	\$290.99	\$254.44	\$212.28	\$200.53	\$534.31	\$348.93	\$322.87	\$273.72	\$229.34	\$219.28
S5950-BAMY247-5	FI-5950 5 YEAR BASIC 24/7 (24X7X4 FOR 5 YR; INCLUDES 2 CLEANING	\$19,000.00	\$18,050.00	5.0%	\$849.43	\$533.92	\$495.83	\$433.56	\$361.72	\$341.69	\$910.44	\$594.57	\$550.16	\$466.41	\$390.78	\$373.64
S5950-BAMY4HR-2	FI-5950 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 2 CLEANING	\$6,035.00	\$5,733.00	5.0%	\$269.79	\$169.58	\$157.49	\$137.71	\$114.89	\$108.53	\$289.17	\$188.85	\$174.74	\$148.14	\$124.12	\$118.67
S5950-BAMY4HR-3	FI-5950 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 2 CLEANING	\$8,570.00	\$8,142.00	5.0%	\$383.16	\$240.84	\$223.66	\$195.57	\$163.17	\$154.13	\$410.68	\$268.20	\$248.17	\$210.39	\$176.27	\$168.54
S5950-BAMY4HR-5	FI-5950 5 YEAR BASIC 4 HR (8X5X4 FOR 5 YR; INCLUDES 2 CLEANING	\$14,605.00	\$13,875.00	5.0%	\$652.96	\$410.42	\$381.15	\$333.28	\$278.06	\$262.65	\$699.86	\$457.04	\$422.91	\$358.53	\$300.39	\$287.21
S5950-BAMYNBD-2	FI-5950 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 2 CLEANING	\$4,360.00	\$4,142.00	5.0%	\$194.92	\$122.52	\$113.78	\$99.49	\$83.01	\$78.41	\$208.92	\$136.44	\$126.25	\$107.03	\$89.67	\$85.74
S5950-BAMYNBD-3	FI-5950 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 2 CLEANING	\$6,275.00	\$5,961.00	5.0%	\$280.52	\$176.33	\$163.75	\$143.18	\$119.46	\$112.84	\$300.67	\$196.36	\$181.69	\$154.03	\$129.06	\$123.39
S5950-BAMYNBD-5	FI-5950 5 YEAR BASIC NBD (8X5X24 FOR 5 YR; INCLUDES 2 CLEANING	\$10,635.00	\$10,103.00	5.0%	\$475.45	\$298.85	\$277.53	\$242.67	\$202.46	\$191.25	\$509.60	\$332.79	\$307.94	\$261.06	\$218.73	\$209.13
S5950-SCMY247-2	FI-5950 2 YEAR SCANCARE 24/7 (24X7X4 FOR 2 YR; INCLUDES 3 PM'S	\$14,380.00	\$13,661.00	5.0%	\$642.89	\$404.09	\$375.27	\$328.14	\$273.77	\$258.60	\$689.06	\$449.99	\$416.39	\$353.00	\$295.76	\$282.78
S5950-SCMY247-3	FI-5950 3 YEAR SCANCARE 24/7 (24X7X4 FOR 3 YR; INCLUDES 3 PM'S	\$20,320.00	\$19,304.00	5.0%	\$908.45	\$571.01	\$530.28	\$463.68	\$386.85	\$365.42	\$973.69	\$635.87	\$588.39	\$498.82	\$417.93	\$399.59
S5950-SCMY247-5	FI-5950 5 YEAR SCANCARE 24/7 (24X7X4 FOR 5 YR; INCLUDES 3 PM'S	\$34,700.00	\$32,965.00	5.0%	\$1,551.33	\$975.10	\$905.55	\$791.82	\$660.62	\$624.03	\$1,662.75	\$1,085.87	\$1,004.77	\$851.82	\$713.69	\$682.38
S5950-SCMY4HR-2	FI-5950 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 3 PM'S	\$11,060.00	\$10,507.00	5.0%	\$494.46	\$310.80	\$288.63	\$252.38	\$210.56	\$198.90	\$529.97	\$346.10	\$320.25	\$271.50	\$227.48	\$217.49
S5950-SCMY4HR-3	FI-5950 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 3 PM'S	\$15,625.00	\$14,844.00	5.0%	\$698.56	\$439.09	\$407.76	\$356.55	\$297.47	\$281.00	\$748.73	\$488.96	\$452.45	\$383.57	\$321.37	\$307.27
S5950-SCMY4HR-5	FI-5950 5 YEAR SCANCARE 4 HR (8X5X4 FOR 5 YR; INCLUDES 3 PM'S	\$26,685.00	\$25,351.00	5.0%	\$1,193.02	\$749.88	\$696.39	\$608.93	\$508.03	\$479.89	\$1,278.70	\$835.06	\$772.70	\$655.07	\$548.85	\$524.77
S5950-SCMYNBND-2	FI-5950 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 3 PM'S	\$9,390.00	\$8,921.00	5.0%	\$419.82	\$263.88	\$245.06	\$214.28	\$178.78	\$168.87	\$449.98	\$293.86	\$271.91	\$230.52	\$193.14	\$184.66
S5950-SCMYNBND-3	FI-5950 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 3 PM'S	\$13,330.00	\$12,664.00	5.0%	\$595.97	\$374.60	\$347.88	\$304.19	\$253.79	\$239.73	\$638.77	\$417.15	\$386.00	\$327.24	\$274.18	\$262.14
S5950-SCMYNBND-5	FI-5950 5 YEAR SCANCARE NBD (8X5X24 FOR 5 YR; INCLUDES 3 PM'S	\$22,720.00	\$21,584.00	5.0%	\$1,015.74	\$638.45	\$592.91	\$518.45	\$432.54	\$408.59	\$1,088.70	\$710.98	\$657.88	\$557.73	\$467.29	\$446.79
S5950-BAPW247-1	FI-5950 1 YEAR BASIC 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUDE	\$4,675.00	\$4,441.00	5.0%	\$208.99	\$131.36	\$121.99	\$106.67	\$89.00	\$84.07	\$224.00	\$146.29	\$135.36	\$114.76	\$96.15	\$91.93



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
S5950-BAPW4HR-1	FI-5950 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUDES 2 CLEANING	\$3,595.00	\$3,415.00	5.0%	\$160.71	\$101.02	\$93.81	\$82.03	\$68.44	\$64.65	\$172.25	\$112.49	\$104.09	\$88.24	\$73.93	\$70.69
S5950-BAPWNBD-1	FI-5950 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDES 2 CLEANING	\$2,695.00	\$2,560.00	5.0%	\$120.47	\$75.72	\$70.32	\$61.49	\$51.30	\$48.46	\$129.13	\$84.33	\$78.03	\$66.15	\$55.42	\$52.99
S5950-SCPW247-1	FI-5950 1 YEAR SCANCARE 24/7, POST WARR (24X7X4 FOR 1 YR; INCL	\$8,445.00	\$8,023.00	5.0%	\$377.56	\$237.32	\$220.39	\$192.71	\$160.78	\$151.88	\$404.68	\$264.28	\$244.54	\$207.31	\$173.70	\$166.08
S5950-SCPW4HR-1	FI-5950 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INCL	\$6,495.00	\$6,170.00	5.0%	\$290.36	\$182.51	\$169.49	\$148.20	\$123.65	\$116.80	\$311.21	\$203.24	\$188.06	\$159.43	\$133.58	\$127.72
S5950-SCPWNBND-1	FI-5950 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INCL	\$5,595.00	\$5,315.00	5.0%	\$250.12	\$157.22	\$146.00	\$127.67	\$106.51	\$100.61	\$268.09	\$175.08	\$162.00	\$137.34	\$115.07	\$110.02
S5950-BACT247-X	FI-5950 CO-TERM BASIC 24/7, WARR &, POST WARR (24X7X4 FOR 1 M	\$390.00	\$371.00	4.9%	\$17.46	\$10.97	\$10.19	\$8.91	\$7.43	\$7.02	\$18.71	\$12.22	\$11.31	\$9.59	\$8.03	\$7.68
S5950-BACT4HR-X	FI-5950 CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1 M	\$300.00	\$285.00	5.0%	\$13.41	\$8.43	\$7.83	\$6.85	\$5.71	\$5.40	\$14.38	\$9.39	\$8.69	\$7.36	\$6.17	\$5.90
S5950-BACTNBND-X	FI-5950 CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1 M	\$225.00	\$214.00	4.9%	\$10.07	\$6.33	\$5.88	\$5.14	\$4.29	\$4.05	\$10.79	\$7.05	\$6.52	\$5.53	\$4.63	\$4.43
fi-6400 Production Scanner																
PA03575-B405	FI-6400	\$12,995.00	\$11,696.00	10.0%	\$550.41	\$345.97	\$321.29	\$280.94	\$234.39	\$221.41	\$589.95	\$385.27	\$356.49	\$302.22	\$253.22	\$242.11
S6400-BAMY247-2	FI-6400 2 YEAR BASIC 24/7 (24X7X4 FOR 2 YR; INCLUDES 2 CLEANING	\$6,670.00	\$6,337.00	5.0%	\$298.22	\$187.45	\$174.08	\$152.21	\$126.99	\$119.96	\$319.64	\$208.74	\$193.15	\$163.75	\$137.20	\$131.18
S6400-BAMY247-3	FI-6400 3 YEAR BASIC 24/7 (24X7X4 FOR 3 YR; INCLUDES 2 CLEANING	\$9,475.00	\$9,001.00	5.0%	\$423.59	\$266.25	\$247.26	\$216.20	\$180.38	\$170.39	\$454.01	\$296.49	\$274.35	\$232.59	\$194.87	\$186.32
S6400-BAMY247-5	FI-6400 5 YEAR BASIC 24/7 (24X7X4 FOR 5 YR; INCLUDES 2 CLEANING	\$16,145.00	\$15,338.00	5.0%	\$721.81	\$453.70	\$421.33	\$368.42	\$307.37	\$290.35	\$773.65	\$505.23	\$467.50	\$396.33	\$332.07	\$317.50
S6400-BAMY4HR-2	FI-6400 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 2 CLEANING	\$5,130.00	\$4,874.00	5.0%	\$229.37	\$144.17	\$133.89	\$117.07	\$97.67	\$92.26	\$245.84	\$160.55	\$148.56	\$125.94	\$105.52	\$100.89
S6400-BAMY4HR-3	FI-6400 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 2 CLEANING	\$7,285.00	\$6,921.00	5.0%	\$325.70	\$204.72	\$190.12	\$166.24	\$138.70	\$131.01	\$349.10	\$227.98	\$210.95	\$178.84	\$149.84	\$143.26
S6400-BAMY4HR-5	FI-6400 5 YEAR BASIC 4 HR (8X5X4 FOR 5 YR; INCLUDES 2 CLEANING	\$12,415.00	\$11,794.00	5.0%	\$555.03	\$348.87	\$323.98	\$283.29	\$236.35	\$223.26	\$594.89	\$388.49	\$359.48	\$304.76	\$255.34	\$244.14
S6400-BAMYNBD-2	FI-6400 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 2 CLEANING	\$3,705.00	\$3,520.00	5.0%	\$165.65	\$104.12	\$96.69	\$84.55	\$70.54	\$66.63	\$177.55	\$115.95	\$107.29	\$90.96	\$76.21	\$72.86
S6400-BAMYNBD-3	FI-6400 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 2 CLEANING	\$5,330.00	\$5,064.00	5.0%	\$238.31	\$149.79	\$139.11	\$121.64	\$101.48	\$95.86	\$255.43	\$166.81	\$154.35	\$130.85	\$109.64	\$104.82
S6400-BAMYNBD-5	FI-6400 5 YEAR BASIC NBD (8X5X24 FOR 5 YR; INCLUDES 2 CLEANING	\$9,035.00	\$8,583.00	5.0%	\$403.92	\$253.89	\$235.78	\$206.16	\$172.00	\$162.48	\$432.93	\$282.72	\$261.61	\$221.78	\$185.82	\$177.67
S6400-SCMY247-2	FI-6400 2 YEAR SCANCARE 24/7 (24X7X4 FOR 2 YR; INCLUDES 3 PM'S	\$12,220.00	\$11,609.00	5.0%	\$546.32	\$343.39	\$318.90	\$278.85	\$232.64	\$219.76	\$585.56	\$382.40	\$353.84	\$299.98	\$251.33	\$240.31
S6400-SCMY247-3	FI-6400 3 YEAR SCANCARE 24/7 (24X7X4 FOR 3 YR; INCLUDES 3 PM'S	\$17,270.00	\$16,407.00	5.0%	\$772.11	\$485.32	\$450.70	\$394.10	\$328.80	\$310.58	\$827.57	\$540.45	\$500.09	\$423.96	\$355.21	\$339.62
S6400-SCMY247-5	FI-6400 5 YEAR SCANCARE 24/7 (24X7X4 FOR 5 YR; INCLUDES 3 PM'S	\$29,490.00	\$28,016.00	5.0%	\$1,318.43	\$828.71	\$769.60	\$672.94	\$561.44	\$530.34	\$1,413.13	\$922.85	\$853.93	\$723.93	\$606.55	\$579.93
S6400-SCMY4HR-2	FI-6400 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 3 PM'S	\$9,400.00	\$8,930.00	5.0%	\$420.25	\$264.15	\$245.31	\$214.50	\$178.96	\$169.04	\$450.43	\$294.15	\$272.19	\$230.75	\$193.33	\$184.85
S6400-SCMY4HR-3	FI-6400 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 3 PM'S	\$13,280.00	\$12,616.00	5.0%	\$593.71	\$373.18	\$346.56	\$303.04	\$252.82	\$238.82	\$636.35	\$415.57	\$384.54	\$326.00	\$273.14	\$261.15
S6400-SCMY4HR-5	FI-6400 5 YEAR SCANCARE 4 HR (8X5X4 FOR 5 YR; INCLUDES 3 PM'S	\$22,680.00	\$21,546.00	5.0%	\$1,013.95	\$637.33	\$591.87	\$517.53	\$431.78	\$407.87	\$1,086.78	\$709.73	\$656.72	\$556.75	\$466.47	\$446.00
S6400-SCMYNBD-2	FI-6400 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 3 PM'S	\$7,980.00	\$7,581.00	5.0%	\$356.76	\$224.25	\$208.25	\$182.10	\$151.92	\$143.51	\$382.39	\$249.72	\$231.07	\$195.89	\$164.13	\$156.93
S6400-SCMYNBD-3	FI-6400 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 3 PM'S	\$11,330.00	\$10,764.00	5.0%	\$506.55	\$318.40	\$295.69	\$258.55	\$215.71	\$203.76	\$542.94	\$354.57	\$328.09	\$278.14	\$233.04	\$222.81
S6400-SCMYNBD-5	FI-6400 5 YEAR SCANCARE NBD (8X5X24 FOR 5 YR; INCLUDES 3 PM'S	\$19,310.00	\$18,345.00	5.0%	\$863.32	\$542.65	\$503.94	\$440.65	\$367.63	\$347.27	\$925.32	\$604.28	\$559.16	\$474.03	\$397.17	\$379.74
S6400-BAPW247-1	FI-6400 1 YEAR BASIC 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUDE	\$3,970.00	\$3,772.00	5.0%	\$177.51	\$111.58	\$103.62	\$90.60	\$75.59	\$71.40	\$190.26	\$124.25	\$114.97	\$97.47	\$81.66	\$78.08
S6400-BAPW4HR-1	FI-6400 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUDES	\$3,055.00	\$2,902.00	5.0%	\$136.57	\$85.84	\$79.72	\$69.71	\$58.16	\$54.93	\$146.38	\$95.59	\$88.45	\$74.99	\$62.83	\$60.07
S6400-BAPWNBD-1	FI-6400 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDE	\$2,290.00	\$2,176.00	5.0%	\$102.40	\$64.37	\$59.77	\$52.27	\$43.61	\$41.19	\$109.76	\$71.68	\$66.32	\$56.23	\$47.11	\$45.04
S6400-SCPW247-1	FI-6400 1 YEAR SCANCARE 24/7, POST WARR (24X7X4 FOR 1 YR; INCL	\$7,175.00	\$6,816.00	5.0%	\$320.76	\$201.62	\$187.24	\$163.72	\$136.59	\$129.03	\$343.80	\$224.52	\$207.75	\$176.13	\$147.57	\$141.09
S6400-SCPW4HR-1	FI-6400 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INCL	\$5,520.00	\$5,244.00	5.0%	\$246.78	\$155.12	\$144.05	\$125.96	\$105.09	\$99.27	\$264.51	\$172.74	\$159.84	\$135.50	\$113.53	\$108.55
S6400-SCPWNBND-1	FI-6400 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INCL	\$4,755.00	\$4,517.00	5.0%	\$212.57	\$133.61	\$124.08	\$108.50	\$90.52	\$85.51	\$227.84	\$148.79	\$137.68	\$116.72	\$97.79	\$93.50
S6400-BACT247-X	FI-6400 CO-TERM BASIC 24/7, WARR &, POST WARR (24X7X4 FOR 1 M	\$331.00	\$314.00	5.1%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
S6400-BACT4HR-X	FI-6400 CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1 M	\$255.00	\$242.00	5.1%	\$11.39	\$7.16	\$6.65	\$5.81	\$4.85	\$4.58	\$12.21	\$7.97	\$7.38	\$6.25	\$5.24	\$5.01
S6400-BACTNBND-X	FI-6400 CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1 M	\$191.00	\$181.00	5.2%	\$8.52	\$5.35	\$4.97	\$4.35	\$3.63	\$3.43	\$9.13	\$5.96	\$5.52	\$4.68	\$3.92	\$3.75
fi-6800 Production Scanner																
PA03575-B065	FI-6800	\$19,995.00	\$17,996.00	10.0%	\$846.89	\$532.32	\$494.35	\$432.26	\$360.64	\$340.66	\$907.72	\$592.79	\$548.52	\$465.02	\$389.61	\$372.52
S6800-BAMY247-2	FI-6800 2 YEAR BASIC 24/7 (24X7X4 FOR 2 YR; INCLUDES 2 CLEANING	\$6,670.00	\$6,337.00	5.0%	\$298.22	\$187.45	\$174.08	\$152.21	\$126.99	\$119.96	\$319.64	\$208.74	\$193.15	\$163.75	\$137.20	\$131.18
S6800-BAMY247-3	FI-6800 3 YEAR BASIC 24/7 (24X7X4 FOR 3 YR; INCLUDES 2 CLEANING	\$9,475.00	\$9,001.00	5.0%	\$423.59	\$266.25	\$247.26	\$216.20	\$180.38	\$170.39	\$454.01	\$296.49	\$274.35	\$232.59	\$194.87	\$186.32
S6800-BAMY247-5	FI-6800 5 YEAR BASIC 24/7 (24X7X4 FOR 5 YR; INCLUDES 2 CLEANING	\$16,145.00	\$15,338.00	5.0%	\$721.81	\$453.70	\$421.33	\$368.42	\$307.37	\$290.35	\$773.65	\$505.23	\$467.50	\$396.33	\$332.07	\$317.50
S6800-BAMY4HR-2	FI-6800 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 2 CLEANING	\$5,130.00	\$4,874.00	5.0%	\$229.37	\$144.17	\$133.89	\$117.07	\$97.67	\$92.26	\$245.84	\$160.55	\$148.56	\$125.94	\$105.52	\$100.89
S6800-BAMY4HR-3	FI-6800 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 2 CLEANING	\$7,285.00	\$6,921.00	5.0%	\$325.70	\$204.72	\$190.12	\$166.24	\$138.70	\$131.01	\$349.10	\$227.98	\$210.95	\$178.84	\$149.84	\$143.26
S6800-BAMY4HR-5	FI-6800 5 YEAR BASIC 4 HR (8X5X4 FOR 5 YR; INCLUDES 2 CLEANING	\$12,415.00	\$11,794.00	5.0%	\$555.03	\$348.87	\$323.98	\$283.29	\$236.35	\$223.26	\$594.89	\$388.49	\$359.48	\$304.76	\$255.34	\$244.14
S6800-BAMYNBD-2	FI-6800 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 2 CLEANING	\$3,705.00	\$3,520.00	5.0%	\$165.65	\$104.12	\$96.69	\$84.55	\$70.54	\$66.63	\$177.55	\$115.95	\$107.29	\$90.96	\$76.21	\$72.86
S6800-BAMYNBD-3	FI-6800 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 2 CLEANING	\$5,330.00	\$5,064.00	5.0%	\$238.31	\$149.79	\$139.11	\$121.64	\$101.48	\$95.86	\$255.43	\$166.81	\$154.35	\$130.85	\$109.64	\$104.82
S6800-BAMYNBD-5	FI-6800 5 YEAR BASIC NBD (8X5X24 FOR 5 YR; INCLUDES 2 CLEANING	\$9,035.00	\$8,583.00	5.0%	\$403.92	\$253.89	\$235.78	\$206.16	\$172.00	\$162.48	\$432.93	\$282.72	\$261.61	\$221.78	\$185.82	\$177.67
S6800-SCMY247-2	FI-6800 2 YEAR SCANCARE 24/7 (24X7X4 FOR 2 YR; INCLUDES 3 PM'S	\$12,220.00	\$11,609.00	5.0%	\$546.32	\$343.39	\$318.90	\$278.85	\$232.64	\$219.76	\$585.56	\$382.40	\$353.84	\$299.98	\$251.33	\$240.31



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
S6800-SCMY247-3	FI-6800 3 YEAR SCANCARE 24/7 (24X7X4 FOR 3 YR; INCLUDES 3 PM'S	\$17,270.00	\$16,407.00	5.0%	\$772.11	\$485.32	\$450.70	\$394.10	\$328.80	\$310.58	\$827.57	\$540.45	\$500.09	\$423.96	\$355.21	\$339.62
S6800-SCMY247-5	FI-6800 5 YEAR SCANCARE 24/7 (24X7X4 FOR 5 YR; INCLUDES 3 PM'S	\$29,490.00	\$28,016.00	5.0%	\$1,318.43	\$828.71	\$769.60	\$672.94	\$561.44	\$530.34	\$1,413.13	\$922.85	\$853.93	\$723.93	\$606.55	\$579.93
S6800-SCMY4HR-2	FI-6800 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 3 PM'S	\$9,400.00	\$8,930.00	5.0%	\$420.25	\$264.15	\$245.31	\$214.50	\$178.96	\$169.04	\$450.43	\$294.15	\$272.19	\$230.75	\$193.33	\$184.85
S6800-SCMY4HR-3	FI-6800 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 3 PM'S	\$13,280.00	\$12,616.00	5.0%	\$593.71	\$373.18	\$346.56	\$303.04	\$252.82	\$238.82	\$636.35	\$415.57	\$384.54	\$326.00	\$273.14	\$261.15
S6800-SCMY4HR-5	FI-6800 5 YEAR SCANCARE 4 HR (8X5X4 FOR 5 YR; INCLUDES 3 PM'S	\$22,680.00	\$21,546.00	5.0%	\$1,013.95	\$637.33	\$591.87	\$517.53	\$431.78	\$407.87	\$1,086.78	\$709.73	\$656.72	\$556.75	\$466.47	\$446.00
S6800-SCMYNBD-2	FI-6800 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 3 PM'S	\$7,980.00	\$7,581.00	5.0%	\$356.76	\$224.25	\$208.25	\$182.10	\$151.92	\$143.51	\$382.39	\$249.72	\$231.07	\$195.89	\$164.13	\$156.93
S6800-SCMYNBD-3	FI-6800 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 3 PM'S	\$11,330.00	\$10,764.00	5.0%	\$506.55	\$318.40	\$295.69	\$258.55	\$215.71	\$203.76	\$542.94	\$354.57	\$328.09	\$278.14	\$233.04	\$222.81
S6800-SCMYNBD-5	FI-6800 5 YEAR SCANCARE NBD (8X5X24 FOR 5 YR; INCLUDES 3 PM'S	\$19,310.00	\$18,345.00	5.0%	\$863.32	\$542.65	\$503.94	\$440.65	\$367.63	\$347.27	\$925.32	\$604.28	\$559.16	\$474.03	\$397.17	\$379.74
S6800-BAPW247-1	FI-6800 1 YEAR BASIC 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUDE	\$3,970.00	\$3,772.00	5.0%	\$177.51	\$111.58	\$103.62	\$90.60	\$75.59	\$71.40	\$190.26	\$124.25	\$114.97	\$97.47	\$81.66	\$78.08
S6800-BAPW4HR-1	FI-6800 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUDE	\$3,055.00	\$2,902.00	5.0%	\$136.57	\$85.84	\$79.72	\$69.71	\$58.16	\$54.93	\$146.38	\$95.59	\$88.45	\$74.99	\$62.83	\$60.07
S6800-BAPWNBD-1	FI-6800 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDE	\$2,290.00	\$2,176.00	5.0%	\$102.40	\$64.37	\$59.77	\$52.27	\$43.61	\$41.19	\$109.76	\$71.68	\$66.32	\$56.23	\$47.11	\$45.04
S6800-SCPW247-1	FI-6800 1 YEAR SCANCARE 24/7, POST WARR (24X7X4 FOR 1 YR; INCL	\$7,175.00	\$6,816.00	5.0%	\$320.76	\$201.62	\$187.24	\$163.72	\$136.59	\$129.03	\$343.80	\$224.52	\$207.75	\$176.13	\$147.57	\$141.09
S6800-SCPW4HR-1	FI-6800 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INCL	\$5,520.00	\$5,244.00	5.0%	\$246.78	\$155.12	\$144.05	\$125.96	\$105.09	\$99.27	\$264.51	\$172.74	\$159.84	\$135.50	\$113.53	\$108.55
S6800-SCPWNBD-1	FI-6800 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INCL	\$4,755.00	\$4,517.00	5.0%	\$212.57	\$133.61	\$124.08	\$108.50	\$90.52	\$85.51	\$227.84	\$148.79	\$137.68	\$116.72	\$97.79	\$93.50
S6800-BACT247-X	FI-6800 CO-TERM BASIC 24/7, WARR &, POST WARR (24X7X4 FOR 1 M	\$331.00	\$314.00	5.1%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
S6800-BACT4HR-X	FI-6800 CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1 M	\$255.00	\$242.00	5.1%	\$11.39	\$7.16	\$6.65	\$5.81	\$4.85	\$4.58	\$12.21	\$7.97	\$7.38	\$6.25	\$5.24	\$5.01
S6800-BACTNBD-X	FI-6800 CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1 M	\$191.00	\$181.00	5.2%	\$8.52	\$5.35	\$4.97	\$4.35	\$3.63	\$3.43	\$9.13	\$5.96	\$5.52	\$4.68	\$3.92	\$3.75
fi-7600 Production Scanner																
PA03740-B505	FI-7600	\$5,995.00	\$5,396.00	10.0%	\$253.94	\$159.61	\$148.23	\$129.61	\$108.14	\$102.15	\$272.17	\$177.74	\$164.47	\$139.43	\$116.82	\$111.70
S7600-SCPW247-1	FI-7600 1 YEAR SCANCARE 24/7 (24X7X4 FOR 1 YR; INCLUDES 2 PM'S	\$2,985.00	\$2,836.00	5.0%	\$133.46	\$83.89	\$77.90	\$68.12	\$56.83	\$53.69	\$143.05	\$93.42	\$86.44	\$73.28	\$61.40	\$58.71
S7600-SCPW4HR-1	FI-7600 1 YEAR SCANCARE 4 HR (8X5X4 FOR 1 YR; INCLUDES 2 PM'S,	\$2,195.00	\$2,085.00	5.0%	\$98.12	\$61.67	\$57.27	\$50.08	\$41.78	\$39.47	\$105.17	\$68.68	\$63.55	\$53.88	\$45.14	\$43.16
S7600-SCPWNBD-1	FI-7600 1 YEAR SCANCARE NBD (8X5X24 FOR 1 YR; INCLUDES 2 PM'S,	\$1,695.00	\$1,610.00	5.0%	\$75.77	\$47.62	\$44.23	\$38.67	\$32.26	\$30.48	\$81.21	\$53.03	\$49.07	\$41.60	\$34.86	\$33.33
S7600-BAPW247-1	FI-7600 1 YEAR BASIC 24/7 (24X7X4 FOR 1 YR; INCLUDES 1 CLEANING	\$2,725.00	\$2,589.00	5.0%	\$121.84	\$76.58	\$71.12	\$62.19	\$51.88	\$49.01	\$130.59	\$85.28	\$78.91	\$66.90	\$56.05	\$53.59
S7600-BAPW247-2	FI-7600 2 YEAR BASIC 24/7 (24X7X4 FOR 2 YR; INCLUDES 1 CLEANING	\$4,465.00	\$4,242.00	5.0%	\$199.63	\$125.48	\$116.53	\$101.89	\$85.01	\$80.30	\$213.97	\$139.73	\$129.30	\$109.61	\$91.84	\$87.81
S7600-BAMY247-3	FI-7600 3 YEAR BASIC 24/7 (24X7X4 FOR 3 YR; INCLUDES 1 CLEANING	\$6,395.00	\$6,075.00	5.0%	\$285.89	\$179.70	\$166.88	\$145.92	\$121.74	\$115.00	\$306.42	\$200.11	\$185.17	\$156.98	\$131.52	\$125.75
S7600-BAMY247-5	FI-7600 5 YEAR BASIC 24/7 (24X7X4 FOR 5 YR; INCLUDES 1 CLEANING	\$10,860.00	\$10,317.00	5.0%	\$485.52	\$305.18	\$283.41	\$247.81	\$206.75	\$195.30	\$520.39	\$339.84	\$314.46	\$266.59	\$223.36	\$213.56
S7600-BAPW4HR-1	FI-7600 1 YEAR BASIC 4 HR (8X5X4 FOR 1 YR; INCLUDES 1 CLEANING	\$1,595.00	\$1,515.00	5.0%	\$71.30	\$44.81	\$41.62	\$36.39	\$30.36	\$28.68	\$76.42	\$49.90	\$46.18	\$39.15	\$32.80	\$31.36
S7600-BAMY4HR-2	FI-7600 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 CLEANING	\$2,875.00	\$2,731.00	5.0%	\$128.52	\$80.78	\$75.02	\$65.60	\$54.73	\$51.70	\$137.75	\$89.96	\$83.24	\$70.57	\$59.13	\$56.53
S7600-BAMY4HR-3	FI-7600 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 CLEANING	\$3,980.00	\$3,781.00	5.0%	\$177.93	\$111.84	\$103.86	\$90.82	\$75.77	\$71.57	\$190.71	\$124.55	\$115.24	\$97.70	\$81.86	\$78.27
S7600-BAMY4HR-5	FI-7600 5 YEAR BASIC 4 HR (8X5X4 FOR 5 YR; INCLUDES 1 CLEANING	\$6,855.00	\$6,512.00	5.0%	\$306.45	\$192.62	\$178.88	\$156.42	\$130.50	\$123.27	\$328.47	\$214.51	\$198.49	\$168.27	\$140.98	\$134.80
S7600-BAPWNBD-1	FI-7600 1 YEAR BASIC NBD (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING	\$1,095.00	\$1,040.00	5.0%	\$48.94	\$30.76	\$28.57	\$24.98	\$20.84	\$19.69	\$52.46	\$34.26	\$31.70	\$26.87	\$22.52	\$21.53
S7600-BAMYNBD-2	FI-7600 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING	\$1,945.00	\$1,848.00	5.0%	\$86.97	\$54.66	\$50.76	\$44.39	\$37.03	\$34.98	\$93.21	\$60.87	\$56.33	\$47.75	\$40.01	\$38.25
S7600-BAMYNBD-3	FI-7600 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING	\$2,705.00	\$2,570.00	5.0%	\$120.94	\$76.02	\$70.60	\$61.73	\$51.50	\$48.65	\$129.63	\$84.66	\$78.33	\$66.41	\$55.64	\$53.20
S7600-BAMYNBD-5	FI-7600 5 YEAR BASIC NBD (8X5X24 FOR 5 YR; INCLUDES 1 CLEANING	\$4,650.00	\$4,418.00	5.0%	\$207.91	\$130.68	\$121.36	\$106.12	\$88.54	\$83.63	\$222.84	\$145.53	\$134.66	\$114.16	\$95.65	\$91.45
S7600-SCMY247-2	FI-7600 2 YEAR SCANCARE 24/7 (24X7X4 FOR 2 YR; INCLUDES 2 PM'S	\$4,825.00	\$4,584.00	5.0%	\$215.72	\$135.59	\$125.92	\$110.11	\$91.86	\$86.78	\$231.22	\$151.00	\$139.72	\$118.45	\$99.24	\$94.89
S7600-SCMY247-3	FI-7600 3 YEAR SCANCARE 24/7 (24X7X4 FOR 3 YR; INCLUDES 2 PM'S	\$6,950.00	\$6,603.00	5.0%	\$310.74	\$195.32	\$181.38	\$158.60	\$132.32	\$124.99	\$333.06	\$217.50	\$201.26	\$170.62	\$142.95	\$136.68
S7600-SCMY247-5	FI-7600 5 YEAR SCANCARE 24/7 (24X7X4 FOR 5 YR; INCLUDES 2 PM'S	\$11,775.00	\$11,186.00	5.0%	\$526.41	\$330.88	\$307.28	\$268.69	\$224.17	\$211.75	\$564.22	\$368.47	\$340.95	\$289.05	\$242.18	\$231.55
S7600-SCMY4HR-2	FI-7600 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 2 PM'S	\$3,895.00	\$3,700.00	5.0%	\$174.12	\$109.45	\$101.64	\$88.87	\$74.15	\$70.04	\$186.63	\$121.88	\$112.78	\$95.61	\$80.11	\$76.59
S7600-SCMY4HR-3	FI-7600 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 2 PM'S	\$5,425.00	\$5,154.00	5.0%	\$242.55	\$152.46	\$141.58	\$123.80	\$103.29	\$97.57	\$259.97	\$169.77	\$157.09	\$133.18	\$111.58	\$106.69
S7600-SCMY4HR-5	FI-7600 5 YEAR SCANCARE 4 HR (8X5X4 FOR 5 YR; INCLUDES 2 PM'S	\$9,320.00	\$8,854.00	5.0%	\$416.67	\$261.90	\$243.22	\$212.67	\$177.43	\$167.61	\$446.60	\$291.65	\$269.87	\$228.79	\$191.69	\$183.28
S7600-SCMYNBD-2	FI-7600 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 2 PM'S	\$2,965.00	\$2,817.00	5.0%	\$132.57	\$83.33	\$77.38	\$67.66	\$56.45	\$53.33	\$142.09	\$92.79	\$85.86	\$72.79	\$60.99	\$58.31
S7600-SCMYNBD-3	FI-7600 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 2 PM'S	\$4,150.00	\$3,943.00	5.0%	\$185.56	\$116.63	\$108.31	\$94.71	\$79.02	\$74.64	\$198.88	\$129.88	\$120.18	\$101.89	\$85.37	\$81.62
S7600-SCMYNBD-5	FI-7600 5 YEAR SCANCARE NBD (8X5X24 FOR 5 YR; INCLUDES 2 PM'S	\$7,115.00	\$6,759.00	5.0%	\$318.08	\$199.93	\$185.67	\$162.35	\$135.45	\$127.95	\$340.92	\$222.64	\$206.01	\$174.65	\$146.33	\$139.91
S7600-AEPWNBD-1	FI-7600 1 YEAR ADVANCE EXCHANGE NBD (8X5X24 FOR 1 YR; INCLUD	\$1,095.00	\$1,040.00	5.0%	\$48.94	\$30.76	\$28.57	\$24.98	\$20.84	\$19.69	\$52.46	\$34.26	\$31.70	\$26.87	\$22.52	\$21.53
S7600-BACT4HR-X	FI-7600 CO-TERM BASIC 24/7 (8X5X4 FOR 1 MO; INCLUDES 1 MO PAR	\$133.00	\$126.00	5.3%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61
S7600-BACT247-X	FI-7600 CO-TERM 7/24 4 HR (24X7X4 FOR 1 MO; INCLUDES 1 MO PAR	\$227.00	\$216.00	4.8%	\$10.16	\$6.39	\$5.93	\$5.19	\$4.33	\$4.09	\$10.90	\$7.12	\$6.58	\$5.58	\$4.68	\$4.47
S7600-BACTNBD-X	FI-7600 CO-TERM BASIC NBD (8X5X24 FOR 1 MO; INCLUDES 1 MO PAI	\$91.00	\$86.00	5.5%	\$4.05	\$2.54	\$2.36	\$2.07	\$1.72	\$1.63	\$4.34	\$2.83	\$2.62	\$2.22	\$1.86	\$1.78
S7600-DEPW5DY-1	FI-6140 1 YEAR DEPOT (5-DAY FOR 1 YR; INCLUDES PARTS, LABOR, R	\$995.00	\$945.00	5.0%	\$44.47	\$27.95	\$25.96	\$22.70	\$18.94	\$17.89	\$47.67	\$31.13	\$28.80	\$24.42	\$20.46	\$19.56
fi-7700 Production Scanner																



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
PA03740-B005	FI-7700	\$7,995.00	\$7,196.00	10.0%	\$338.64	\$212.86	\$197.67	\$172.85	\$144.21	\$136.22	\$362.97	\$237.04	\$219.33	\$185.94	\$155.79	\$148.96
S7700-SCPW247-1	FI-7700 1 YEAR SCANCARE 24/7 (24X7X4 FOR 1 YR; INCLUDES 2 PM'S	\$2,985.00	\$2,836.00	5.0%	\$133.46	\$83.89	\$77.90	\$68.12	\$56.83	\$53.69	\$143.05	\$93.42	\$86.44	\$73.28	\$61.40	\$58.71
S7700-SCPW4HR-1	FI-7700 1 YEAR SCANCARE 4 HR (8X5X4 FOR 1 YR; INCLUDES 2 PM'S,	\$2,195.00	\$2,085.00	5.0%	\$98.12	\$61.67	\$57.27	\$50.08	\$41.78	\$39.47	\$105.17	\$68.68	\$63.55	\$53.88	\$45.14	\$43.16
S7700-SCPWNBND-1	FI-7700 1 YEAR SCANCARE NBD (8X5X24 FOR 1 YR; INCLUDES 2 PM'S	\$1,695.00	\$1,610.00	5.0%	\$75.77	\$47.62	\$44.23	\$38.67	\$32.26	\$30.48	\$81.21	\$53.03	\$49.07	\$41.60	\$34.86	\$33.33
S7700-BACT4HR-X	FI-7700 CO-TERM 4 HR (8X5X4 FOR 1 MO; INCLUDES 1 MO PARTS/LAB	\$133.00	\$126.00	5.3%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61
S7700-BAPW247-1	FI-7700 1 YEAR BASIC 24/7 (24X7X4 FOR 1 YR; INCLUDES 1 CLEANING	\$2,725.00	\$2,589.00	5.0%	\$121.84	\$76.58	\$71.12	\$62.19	\$51.88	\$49.01	\$130.59	\$85.28	\$78.91	\$66.90	\$56.05	\$53.59
S7700-BAMY247-2	FI-7700 2 YEAR BASIC 24/7 (24X7X4 FOR 2 YR; INCLUDES 1 CLEANING	\$4,465.00	\$4,242.00	5.0%	\$199.63	\$125.48	\$116.53	\$101.89	\$85.01	\$80.30	\$213.97	\$139.73	\$129.30	\$109.61	\$91.84	\$87.81
S7700-BAMY247-3	FI-7700 3 YEAR BASIC 24/7 (24X7X4 FOR 3 YR; INCLUDES 1 CLEANING	\$6,395.00	\$6,075.00	5.0%	\$285.89	\$179.70	\$166.88	\$145.92	\$121.74	\$115.00	\$306.42	\$200.11	\$185.17	\$156.98	\$131.52	\$125.75
S7700-BAMY247-5	FI-7700 5 YEAR BASIC 24/7 (24X7X4 FOR 5 YR; INCLUDES 1 CLEANING	\$10,860.00	\$10,317.00	5.0%	\$485.52	\$305.18	\$283.41	\$247.81	\$206.75	\$195.30	\$520.39	\$339.84	\$314.46	\$266.59	\$223.36	\$213.56
S7700-BAPW4HR-1	FI-7700 1 YEAR BASIC 4 HR (8X5X4 FOR 1 YR; INCLUDES 1 CLEANING	\$1,595.00	\$1,515.00	5.0%	\$71.30	\$44.81	\$41.62	\$36.39	\$30.36	\$28.68	\$76.42	\$49.90	\$46.18	\$39.15	\$32.80	\$31.36
S7700-BAMY4HR-2	FI-7700 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 CLEANING	\$2,875.00	\$2,731.00	5.0%	\$128.52	\$80.78	\$75.02	\$65.60	\$54.73	\$51.70	\$137.75	\$89.96	\$83.24	\$70.57	\$59.13	\$56.53
S7700-BAMY4HR-3	FI-7700 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 CLEANING	\$3,980.00	\$3,781.00	5.0%	\$177.93	\$111.84	\$103.86	\$90.82	\$75.77	\$71.57	\$190.71	\$124.55	\$115.24	\$97.70	\$81.86	\$78.27
S7700-BAMY4HR-5	FI-7700 5 YEAR BASIC 4 HR (8X5X4 FOR 5 YR; INCLUDES 1 CLEANING	\$6,855.00	\$6,512.00	5.0%	\$306.45	\$192.62	\$178.88	\$156.42	\$130.50	\$123.27	\$328.47	\$214.51	\$198.49	\$168.27	\$140.98	\$134.80
S7700-BAPWNBND-1	FI-7700 1 YEAR BASIC NBD (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING	\$1,095.00	\$1,040.00	5.0%	\$48.94	\$30.76	\$28.57	\$24.98	\$20.84	\$19.69	\$52.46	\$34.26	\$31.70	\$26.87	\$22.52	\$21.53
S7700-BAMYNBD-2	FI-7700 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING	\$1,945.00	\$1,848.00	5.0%	\$86.97	\$54.66	\$50.76	\$44.39	\$37.03	\$34.98	\$93.21	\$60.87	\$56.33	\$47.75	\$40.01	\$38.25
S7700-BAMYNBD-3	FI-7700 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING	\$2,705.00	\$2,570.00	5.0%	\$120.94	\$76.02	\$70.60	\$61.73	\$51.50	\$48.65	\$129.63	\$84.66	\$78.33	\$66.41	\$55.64	\$53.20
S7700-BAMYNBD-5	FI-7700 5 YEAR BASIC NBD (8X5X24 FOR 5 YR; INCLUDES 1 CLEANING	\$4,650.00	\$4,418.00	5.0%	\$207.91	\$130.68	\$121.36	\$106.12	\$88.54	\$83.63	\$222.84	\$145.53	\$134.66	\$114.16	\$95.65	\$91.45
S7700-SCMY247-2	FI-7700 2 YEAR SCANCARE 24/7 (24X7X4 FOR 2 YR; INCLUDES 2 PM'S	\$4,825.00	\$4,584.00	5.0%	\$215.72	\$135.59	\$125.92	\$110.11	\$91.86	\$86.78	\$231.22	\$151.00	\$139.72	\$118.45	\$99.24	\$94.89
S7700-SCMY247-3	FI-7700 3 YEAR SCANCARE 24/7 (24X7X4 FOR 3 YR; INCLUDES 2 PM'S	\$6,950.00	\$6,603.00	5.0%	\$310.74	\$195.32	\$181.38	\$158.60	\$132.32	\$124.99	\$333.06	\$217.50	\$201.26	\$170.62	\$142.95	\$136.68
S7700-SCMY247-5	FI-7700 5 YEAR SCANCARE 24/7 (24X7X4 FOR 5 YR; INCLUDES 2 PM'S	\$11,775.00	\$11,186.00	5.0%	\$526.41	\$330.88	\$307.28	\$268.69	\$224.17	\$211.75	\$564.22	\$368.47	\$340.95	\$289.05	\$242.18	\$231.55
S7700-SCMY4HR-2	FI-7700 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 2 PM'S	\$3,895.00	\$3,700.00	5.0%	\$174.12	\$109.45	\$101.64	\$88.87	\$74.15	\$70.04	\$186.63	\$121.88	\$112.78	\$95.61	\$80.11	\$76.59
S7700-SCMY4HR-3	FI-7700 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 2 PM'S	\$5,425.00	\$5,154.00	5.0%	\$242.55	\$152.46	\$141.58	\$123.80	\$103.29	\$97.57	\$259.97	\$169.77	\$157.09	\$133.18	\$111.58	\$106.69
S7700-SCMY4HR-5	FI-7700 5 YEAR SCANCARE 4 HR (8X5X4 FOR 5 YR; INCLUDES 2 PM'S	\$9,320.00	\$8,854.00	5.0%	\$416.67	\$261.90	\$243.22	\$212.67	\$177.43	\$167.61	\$446.60	\$291.65	\$269.87	\$228.79	\$191.69	\$183.28
S7700-SCMYNBND-2	FI-7700 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 2 PM'S	\$2,965.00	\$2,817.00	5.0%	\$132.57	\$83.33	\$77.38	\$67.66	\$56.45	\$53.33	\$142.09	\$92.79	\$85.86	\$72.79	\$60.99	\$58.31
S7700-SCMYNBND-3	FI-7700 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 2 PM'S	\$4,150.00	\$3,943.00	5.0%	\$185.56	\$116.63	\$108.31	\$94.71	\$79.02	\$74.64	\$198.88	\$129.88	\$120.18	\$101.89	\$85.37	\$81.62
S7700-SCMYNBND-5	FI-7700 5 YEAR SCANCARE NBD (8X5X24 FOR 5 YR; INCLUDES 2 PM'S	\$7,115.00	\$6,759.00	5.0%	\$318.08	\$199.93	\$185.67	\$162.35	\$135.45	\$127.95	\$340.92	\$222.64	\$206.01	\$174.65	\$146.33	\$139.91
S7700-BACT247-X	FI-7700 CO-TERM 7/24 4 HR (24X7X4 FOR 1 MO; INCLUDES 1 MO PAR	\$227.00	\$216.00	4.8%	\$10.16	\$6.39	\$5.93	\$5.19	\$4.33	\$4.09	\$10.90	\$7.12	\$6.58	\$5.58	\$4.68	\$4.47
S7700-BACTNBND-X	FI-7700 CO-TERM BASIC NBD (8X5X24 FOR 1 MO; INCLUDES 1 MO PA	\$91.00	\$86.00	5.5%	\$4.05	\$2.54	\$2.36	\$2.07	\$1.72	\$1.63	\$4.34	\$2.83	\$2.62	\$2.22	\$1.86	\$1.78
fi-7800 Production Scanner																
PA03800-B405	FI-7800 - HIGH-SPEED 110 PPM / 220 IPM AT 300 DPI COLOR (FI-7800	\$10,995.00	\$9,896.00	10.0%	\$465.71	\$292.72	\$271.84	\$237.70	\$198.32	\$187.33	\$499.15	\$325.97	\$301.63	\$255.71	\$214.25	\$204.85
S7800-BACT247-X	FI-7800 CO-TERM BASIC 24/7	\$331.00	\$314.00	5.1%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
S7800-BACT4HR-X	FI-7800 CO-TERM BASIC 4 HR	\$255.00	\$242.00	5.1%	\$11.39	\$7.16	\$6.65	\$5.81	\$4.85	\$4.58	\$12.21	\$7.97	\$7.38	\$6.25	\$5.24	\$5.01
S7800-BACTNBND-X	FI-7800 CO-TERM BASIC NEXT BUSINESS DAY	\$191.00	\$181.00	5.2%	\$8.52	\$5.35	\$4.97	\$4.35	\$3.63	\$3.43	\$9.13	\$5.96	\$5.52	\$4.68	\$3.92	\$3.75
S7800-BAMY247-2	FI-7800 2 YEAR BASIC 24/7	\$6,670.00	\$6,337.00	5.0%	\$298.22	\$187.45	\$174.08	\$152.21	\$126.99	\$119.96	\$319.64	\$208.74	\$193.15	\$163.75	\$137.20	\$131.18
S7800-BAMY247-3	FI-7800 3 YEAR BASIC 24/7	\$9,475.00	\$9,001.00	5.0%	\$423.59	\$266.25	\$247.26	\$216.20	\$180.38	\$170.39	\$454.01	\$296.49	\$274.35	\$232.59	\$194.87	\$186.32
S7800-BAMY247-5	FI-7800 5 YEAR BASIC 24/7	\$16,145.00	\$15,338.00	5.0%	\$721.81	\$453.70	\$421.33	\$368.42	\$307.37	\$290.35	\$773.65	\$505.23	\$467.50	\$396.33	\$332.07	\$317.50
S7800-BAMY4HR-2	FI-7800 2 YEAR BASIC 4 HR	\$5,130.00	\$4,874.00	5.0%	\$229.37	\$144.17	\$133.89	\$117.07	\$97.67	\$92.26	\$245.84	\$160.55	\$148.56	\$125.94	\$105.52	\$100.89
S7800-BAMY4HR-3	FI-7800 3 YEAR BASIC 4 HR	\$7,285.00	\$6,921.00	5.0%	\$325.70	\$204.72	\$190.12	\$166.24	\$138.70	\$131.01	\$349.10	\$227.98	\$210.95	\$178.84	\$149.84	\$143.26
S7800-BAMY4HR-5	FI-7800 5 YEAR BASIC 4 HR	\$12,415.00	\$11,794.00	5.0%	\$555.03	\$348.87	\$323.98	\$283.29	\$236.35	\$223.26	\$594.89	\$388.49	\$359.48	\$304.76	\$255.34	\$244.14
S7800-BAMYNBD-2	FI-7800 2 YEAR BASIC NEXT BUSINESS DAY	\$3,705.00	\$3,520.00	5.0%	\$165.65	\$104.12	\$96.69	\$84.55	\$70.54	\$66.63	\$177.55	\$115.95	\$107.29	\$90.96	\$76.21	\$72.86
S7800-BAMYNBD-3	FI-7800 3 YEAR BASIC NEXT BUSINESS DAY	\$5,330.00	\$5,064.00	5.0%	\$238.31	\$149.79	\$139.11	\$121.64	\$101.48	\$95.86	\$255.43	\$166.81	\$154.35	\$130.85	\$109.64	\$104.82
S7800-BAMYNBD-5	FI-7800 5 YEAR BASIC NEXT BUSINESS DAY	\$9,035.00	\$8,583.00	5.0%	\$403.92	\$253.89	\$235.78	\$206.16	\$172.00	\$162.48	\$432.93	\$282.72	\$261.61	\$221.78	\$185.82	\$177.67
S7800-BAPW247-1	FI-7800 1 YEAR BASIC 24/7	\$3,970.00	\$3,772.00	5.0%	\$177.51	\$111.58	\$103.62	\$90.60	\$75.59	\$71.40	\$190.26	\$124.25	\$114.97	\$97.47	\$81.66	\$78.08
S7800-BAPW4HR-1	FI-7800 1 YEAR BASIC 4 HR	\$3,055.00	\$2,902.00	5.0%	\$136.57	\$85.84	\$79.72	\$69.71	\$58.16	\$54.93	\$146.38	\$95.59	\$88.45	\$74.99	\$62.83	\$60.07
S7800-BAPWNBND-1	FI-7800 1 YEAR BASIC NEXT BUSINESS DAY	\$2,290.00	\$2,176.00	5.0%	\$102.40	\$64.37	\$59.77	\$52.27	\$43.61	\$41.19	\$109.76	\$71.68	\$66.32	\$56.23	\$47.11	\$45.04
S7800-SCMY247-2	FI-7800 2 YEAR SCANCARE 24/7	\$12,220.00	\$11,609.00	5.0%	\$546.32	\$343.39	\$318.90	\$278.85	\$232.64	\$219.76	\$585.56	\$382.40	\$353.84	\$299.98	\$251.33	\$240.31
S7800-SCMY247-3	FI-7800 3 YEAR SCANCARE 24/7	\$17,270.00	\$16,407.00	5.0%	\$772.11	\$485.32	\$450.70	\$394.10	\$328.80	\$310.58	\$827.57	\$540.45	\$500.09	\$423.96	\$355.21	\$339.62
S7800-SCMY247-5	FI-7800 5 YEAR SCANCARE 24/7	\$29,490.00	\$28,016.00	5.0%	\$1,318.43	\$828.71	\$769.60	\$672.94	\$561.44	\$530.34	\$1,413.13	\$922.85	\$853.93	\$723.93	\$606.55	\$579.93
S7800-SCMY4HR-2	FI-7800 2 YEAR SCANCARE 4 HR	\$9,400.00	\$8,930.00	5.0%	\$420.25	\$264.15	\$245.31	\$214.50	\$178.96	\$169.04	\$450.43	\$294.15	\$272.19	\$230.75	\$193.33	\$184.85



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
S7800-SCMY4HR-3	FI-7800 3 YEAR SCANCARE 4 HR	\$13,280.00	\$12,616.00	5.0%	\$593.71	\$373.18	\$346.56	\$303.04	\$252.82	\$238.82	\$636.35	\$415.57	\$384.54	\$326.00	\$273.14	\$261.15
S7800-SCMY4HR-5	FI-7800 5 YEAR SCANCARE 4 HR	\$22,680.00	\$21,546.00	5.0%	\$1,013.95	\$637.33	\$591.87	\$517.53	\$431.78	\$407.87	\$1,086.78	\$709.73	\$656.72	\$556.75	\$466.47	\$446.00
S7800-SCMYNBD-2	FI-7800 2 YEAR SCANCARE NEXT BUSINESS DAY	\$7,980.00	\$7,581.00	5.0%	\$356.76	\$224.25	\$208.25	\$182.10	\$151.92	\$143.51	\$382.39	\$249.72	\$231.07	\$195.89	\$164.13	\$156.93
S7800-SCMYNBD-3	FI-7800 3 YEAR SCANCARE NEXT BUSINESS DAY	\$11,330.00	\$10,764.00	5.0%	\$506.55	\$318.40	\$295.69	\$258.55	\$215.71	\$203.76	\$542.94	\$354.57	\$328.09	\$278.14	\$233.04	\$222.81
S7800-SCMYNBD-5	FI-7800 5 YEAR SCANCARE NEXT BUSINESS DAY	\$19,310.00	\$18,345.00	5.0%	\$863.32	\$542.65	\$503.94	\$440.65	\$367.63	\$347.27	\$925.32	\$604.28	\$559.16	\$474.03	\$397.17	\$379.74
S7800-SCPW247-1	FI-7800 1 YEAR SCANCARE 24/7	\$7,175.00	\$6,816.00	5.0%	\$320.76	\$201.62	\$187.24	\$163.72	\$136.59	\$129.03	\$343.80	\$224.52	\$207.75	\$176.13	\$147.57	\$141.09
S7800-SCPW4HR-1	FI-7800 1 YEAR SCANCARE 4 HR	\$5,520.00	\$5,244.00	5.0%	\$246.78	\$155.12	\$144.05	\$125.96	\$105.09	\$99.27	\$264.51	\$172.74	\$159.84	\$135.50	\$113.53	\$108.55
S7800-SCPWNBD-1	FI-7800 1 YEAR SCANCARE	\$4,755.00	\$4,517.00	5.0%	\$212.57	\$133.61	\$124.08	\$108.50	\$90.52	\$85.51	\$227.84	\$148.79	\$137.68	\$116.72	\$97.79	\$93.50
fi-7900 Production Scanner																
PA03800-B005	DS/FI-7900 - HIGH-SPEED 140 PPM / 280 IPM AT 300 DPI COLOR, LAR	\$15,995.00	\$14,396.00	10.0%	\$677.48	\$425.83	\$395.46	\$345.79	\$288.50	\$272.52	\$726.13	\$474.20	\$438.79	\$371.99	\$311.67	\$298.00
S7900-BACT247-X	DS/FI-7900 CO-TERM BASIC 24/7	\$331.00	\$314.00	5.1%	\$14.78	\$9.29	\$8.63	\$7.54	\$6.29	\$5.94	\$15.84	\$10.34	\$9.57	\$8.11	\$6.80	\$6.50
S7900-BACT4HR-X	DS/FI-7900 CO-TERM BASIC 4 HR	\$255.00	\$242.00	5.1%	\$11.39	\$7.16	\$6.65	\$5.81	\$4.85	\$4.58	\$12.21	\$7.97	\$7.38	\$6.25	\$5.24	\$5.01
S7900-BACTNBD-X	DS/FI-7900 CO-TERM BASIC NEXT BUSINESS DAY	\$191.00	\$181.00	5.2%	\$8.52	\$5.35	\$4.97	\$4.35	\$3.63	\$3.43	\$9.13	\$5.96	\$5.52	\$4.68	\$3.92	\$3.75
S7900-BAMY247-2	DS/FI-7900 2 YEAR BASIC 24/7	\$6,670.00	\$6,337.00	5.0%	\$298.22	\$187.45	\$174.08	\$152.21	\$126.99	\$119.96	\$319.64	\$208.74	\$193.15	\$163.75	\$137.20	\$131.18
S7900-BAMY247-3	DS/FI-7900 3 YEAR BASIC 24/7	\$9,475.00	\$9,001.00	5.0%	\$423.59	\$266.25	\$247.26	\$216.20	\$180.38	\$170.39	\$454.01	\$296.49	\$274.35	\$232.59	\$194.87	\$186.32
S7900-BAMY247-5	DS/FI-7900 5 YEAR BASIC 24/7	\$16,145.00	\$15,338.00	5.0%	\$721.81	\$453.70	\$421.33	\$368.42	\$307.37	\$290.35	\$773.65	\$505.23	\$467.50	\$396.33	\$332.07	\$317.50
S7900-BAMY4HR-2	DS/FI-7900 2 YEAR BASIC 4 HR	\$5,130.00	\$4,874.00	5.0%	\$229.37	\$144.17	\$133.89	\$117.07	\$97.67	\$92.26	\$245.84	\$160.55	\$148.56	\$125.94	\$105.52	\$100.89
S7900-BAMY4HR-3	DS/FI-7900 3 YEAR BASIC 4 HR	\$7,285.00	\$6,921.00	5.0%	\$325.70	\$204.72	\$190.12	\$166.24	\$138.70	\$131.01	\$349.10	\$227.98	\$210.95	\$178.84	\$149.84	\$143.26
S7900-BAMY4HR-5	DS/FI-7900 5 YEAR BASIC 4 HR	\$12,415.00	\$11,794.00	5.0%	\$555.03	\$348.87	\$323.98	\$283.29	\$236.35	\$223.26	\$594.89	\$388.49	\$359.48	\$304.76	\$255.34	\$244.14
S7900-BAMYNBD-2	DS/FI-7900 2 YEAR BASIC NEXT BUSINESS DAY	\$3,705.00	\$3,520.00	5.0%	\$165.65	\$104.12	\$96.69	\$84.55	\$70.54	\$66.63	\$177.55	\$115.95	\$107.29	\$90.96	\$76.21	\$72.86
S7900-BAMYNBD-3	DS/FI-7900 3 YEAR BASIC NEXT BUSINESS DAY	\$5,330.00	\$5,064.00	5.0%	\$238.31	\$149.79	\$139.11	\$121.64	\$101.48	\$95.86	\$255.43	\$166.81	\$154.35	\$130.85	\$109.64	\$104.82
S7900-BAMYNBD-5	DS/FI-7900 5 YEAR BASIC NEXT BUSINESS DAY	\$9,035.00	\$8,583.00	5.0%	\$403.92	\$253.89	\$235.78	\$206.16	\$172.00	\$162.48	\$432.93	\$282.72	\$261.61	\$221.78	\$185.82	\$177.67
S7900-BAPW247-1	DS/FI-7900 1 YEAR BASIC 24/7	\$3,970.00	\$3,772.00	5.0%	\$177.51	\$111.58	\$103.62	\$90.60	\$75.59	\$71.40	\$190.26	\$124.25	\$114.97	\$97.47	\$81.66	\$78.08
S7900-BAPW4HR-1	DS/FI-7900 1 YEAR BASIC 4 HR	\$3,055.00	\$2,902.00	5.0%	\$136.57	\$85.84	\$79.72	\$69.71	\$58.16	\$54.93	\$146.38	\$95.59	\$88.45	\$74.99	\$62.83	\$60.07
S7900-BAPWNBD-1	DS/FI-7900 1 YEAR BASIC NEXT BUSINESS DAY	\$2,290.00	\$2,176.00	5.0%	\$102.40	\$64.37	\$59.77	\$52.27	\$43.61	\$41.19	\$109.76	\$71.68	\$66.32	\$56.23	\$47.11	\$45.04
S7900-SCMY247-2	DS/FI-7900 2 YEAR SCANCARE 24/7	\$12,220.00	\$11,609.00	5.0%	\$546.32	\$343.39	\$318.90	\$278.85	\$232.64	\$219.76	\$585.56	\$382.40	\$353.84	\$299.98	\$251.33	\$240.31
S7900-SCMY247-3	DS/FI-7900 3 YEAR SCANCARE 24/7	\$17,270.00	\$16,407.00	5.0%	\$772.11	\$485.32	\$450.70	\$394.10	\$328.80	\$310.58	\$827.57	\$540.45	\$500.09	\$423.96	\$355.21	\$339.62
S7900-SCMY247-5	DS/FI-7900 5 YEAR SCANCARE 24/7	\$29,490.00	\$28,016.00	5.0%	\$1,318.43	\$828.71	\$769.60	\$672.94	\$561.44	\$530.34	\$1,413.13	\$922.85	\$853.93	\$723.93	\$606.55	\$579.93
S7900-SCMY4HR-2	DS/FI-7900 2 YEAR SCANCARE 4 HR	\$9,400.00	\$8,930.00	5.0%	\$420.25	\$264.15	\$245.31	\$214.50	\$178.96	\$169.04	\$450.43	\$294.15	\$272.19	\$230.75	\$193.33	\$184.85
S7900-SCMY4HR-3	DS/FI-7900 3 YEAR SCANCARE 4 HR	\$13,280.00	\$12,616.00	5.0%	\$593.71	\$373.18	\$346.56	\$303.04	\$252.82	\$238.82	\$636.35	\$415.57	\$384.54	\$326.00	\$273.14	\$261.15
S7900-SCMY4HR-5	DS/FI-7900 5 YEAR SCANCARE 4 HR	\$22,680.00	\$21,546.00	5.0%	\$1,013.95	\$637.33	\$591.87	\$517.53	\$431.78	\$407.87	\$1,086.78	\$709.73	\$656.72	\$556.75	\$466.47	\$446.00
S7900-SCMYNBD-2	DS/FI-7900 2 YEAR SCANCARE NEXT BUSINESS DAY	\$7,980.00	\$7,581.00	5.0%	\$356.76	\$224.25	\$208.25	\$182.10	\$151.92	\$143.51	\$382.39	\$249.72	\$231.07	\$195.89	\$164.13	\$156.93
S7900-SCMYNBD-3	DS/FI-7900 3 YEAR SCANCARE NEXT BUSINESS DAY	\$11,330.00	\$10,764.00	5.0%	\$506.55	\$318.40	\$295.69	\$258.55	\$215.71	\$203.76	\$542.94	\$354.57	\$328.09	\$278.14	\$233.04	\$222.81
S7900-SCMYNBD-5	DS/FI-7900 5 YEAR SCANCARE NEXT BUSINESS DAY	\$19,310.00	\$18,345.00	5.0%	\$863.32	\$542.65	\$503.94	\$440.65	\$367.63	\$347.27	\$925.32	\$604.28	\$559.16	\$474.03	\$397.17	\$379.74
S7900-SCPW247-1	DS/FI-7900 1 YEAR SCANCARE 24/7	\$7,175.00	\$6,816.00	5.0%	\$320.76	\$201.62	\$187.24	\$163.72	\$136.59	\$129.03	\$343.80	\$224.52	\$207.75	\$176.13	\$147.57	\$141.09
S7900-SCPW4HR-1	DS/FI-7900 1 YEAR SCANCARE 4 HR	\$5,520.00	\$5,244.00	5.0%	\$246.78	\$155.12	\$144.05	\$125.96	\$105.09	\$99.27	\$264.51	\$172.74	\$159.84	\$135.50	\$113.53	\$108.55
S7900-SCPWNBD-1	DS/FI-7900 1 YEAR SCANCARE NEXT BUSINESS DAY	\$4,755.00	\$4,517.00	5.0%	\$212.57	\$133.61	\$124.08	\$108.50	\$90.52	\$85.51	\$227.84	\$148.79	\$137.68	\$116.72	\$97.79	\$93.50
PaperStream Capture Pro																
PSCP-DP-MAIN-1	1 YEAR PAPERSTREAM CAPTURE PRO DEPARTMENTAL SOFTWARE MAINTENANCE	\$180.00	\$175.00	2.8%	\$8.24	\$5.18	\$4.81	\$4.20	\$3.51	\$3.31	\$8.83	\$5.76	\$5.33	\$4.52	\$3.79	\$3.62
PSCP-IM-MAIN-1	1 YEAR PAPERSTREAM CAPTURE PRO IMPORT SOFTWARE MAINTENANCE	\$400.00	\$388.00	3.0%	\$18.26	\$11.48	\$10.66	\$9.32	\$7.78	\$7.34	\$19.57	\$12.78	\$11.83	\$10.03	\$8.40	\$8.03
PSCP-LV-MAIN-1	1 YEAR PAPERSTREAM CAPTURE PRO LOW-VOLUME SOFTWARE MAINTENANCE	\$400.00	\$388.00	3.0%	\$18.26	\$11.48	\$10.66	\$9.32	\$7.78	\$7.34	\$19.57	\$12.78	\$11.83	\$10.03	\$8.40	\$8.03
PSCP-MV-MAIN-1	1 YEAR PAPERSTREAM CAPTURE PRO MID-VOLUME SOFTWARE MAINTENANCE	\$800.00	\$776.00	3.0%	\$36.52	\$22.95	\$21.32	\$18.64	\$15.55	\$14.69	\$39.14	\$25.56	\$23.65	\$20.05	\$16.80	\$16.06
PSCP-ST-MAIN-1	1 YEAR PAPERSTREAM CAPTURE PRO QC/INDEX STATION SOFTWARE MAINTENANCE	\$78.00	\$75.00	3.8%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
PSCP-WG-MAIN-1	1 YEAR PAPERSTREAM CAPTURE PRO WORKGROUP SOFTWARE MAINTENANCE	\$78.00	\$75.00	3.8%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
PSCP-DP-MAIN-2	2 YEAR PAPERSTREAM CAPTURE PRO DEPARTMENTAL SOFTWARE MAINTENANCE	\$360.00	\$349.00	3.1%	\$16.42	\$10.32	\$9.59	\$8.38	\$6.99	\$6.61	\$17.60	\$11.50	\$10.64	\$9.02	\$7.56	\$7.22
PSCP-IM-MAIN-2	2 YEAR PAPERSTREAM CAPTURE PRO IMPORT SOFTWARE MAINTENANCE	\$800.00	\$776.00	3.0%	\$36.52	\$22.95	\$21.32	\$18.64	\$15.55	\$14.69	\$39.14	\$25.56	\$23.65	\$20.05	\$16.80	\$16.06
PSCP-LV-MAIN-2	2 YEAR PAPERSTREAM CAPTURE PRO LOW-VOLUME SOFTWARE MAINTENANCE	\$800.00	\$776.00	3.0%	\$36.52	\$22.95	\$21.32	\$18.64	\$15.55	\$14.69	\$39.14	\$25.56	\$23.65	\$20.05	\$16.80	\$16.06
PSCP-MV-MAIN-2	2 YEAR PAPERSTREAM CAPTURE PRO MID-VOLUME SOFTWARE MAINTENANCE	\$1,600.00	\$1,552.00	3.0%	\$73.04	\$45.91	\$42.63	\$37.28	\$31.10	\$29.38	\$78.28	\$51.12	\$47.30	\$40.10	\$33.60	\$32.13
PSCP-ST-MAIN-2	2 YEAR PAPERSTREAM CAPTURE PRO QC/INDEX STATION SOFTWARE MAINTENANCE	\$156.00	\$150.00	3.8%	\$7.06	\$4.44	\$4.12	\$3.60	\$3.01	\$2.84	\$7.57	\$4.94	\$4.57	\$3.88	\$3.25	\$3.11



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
PSCP-WG-MAIN-2	2 YEAR PAPERSTREAM CAPTURE PRO WORKGROUP SOFTWARE MAINT	\$156.00	\$150.00	3.8%	\$7.06	\$4.44	\$4.12	\$3.60	\$3.01	\$2.84	\$7.57	\$4.94	\$4.57	\$3.88	\$3.25	\$3.11
PSCP-DP-MAIN-3	3 YEAR PAPERSTREAM CAPTURE PRO DEPARTMENTAL SOFTWARE MA	\$539.00	\$524.00	2.8%	\$24.66	\$15.50	\$14.39	\$12.59	\$10.50	\$9.92	\$26.43	\$17.26	\$15.97	\$13.54	\$11.34	\$10.85
PSCP-IM-MAIN-3	3 YEAR PAPERSTREAM CAPTURE PRO IMPORT SOFTWARE MAINTENAN	\$1,199.00	\$1,164.00	2.9%	\$54.78	\$34.43	\$31.98	\$27.96	\$23.33	\$22.03	\$58.71	\$38.34	\$35.48	\$30.08	\$25.20	\$24.09
PSCP-LV-MAIN-3	3 YEAR PAPERSTREAM CAPTURE PRO LOW-VOLUME SOFTWARE MAINT	\$1,199.00	\$1,164.00	2.9%	\$54.78	\$34.43	\$31.98	\$27.96	\$23.33	\$22.03	\$58.71	\$38.34	\$35.48	\$30.08	\$25.20	\$24.09
PSCP-MV-MAIN-3	3 YEAR PAPERSTREAM CAPTURE PRO MID-VOLUME SOFTWARE MAINT	\$2,399.00	\$2,329.00	2.9%	\$109.60	\$68.89	\$63.98	\$55.94	\$46.67	\$44.09	\$117.47	\$76.72	\$70.99	\$60.18	\$50.42	\$48.21
PSCP-ST-MAIN-3	3 YEAR PAPERSTREAM CAPTURE PRO QC/INDEX STATION SOFTWARE	\$233.00	\$227.00	2.6%	\$10.68	\$6.71	\$6.24	\$5.45	\$4.55	\$4.30	\$11.45	\$7.48	\$6.92	\$5.87	\$4.91	\$4.70
PSCP-WG-MAIN-3	3 YEAR PAPERSTREAM CAPTURE PRO WORKGROUP SOFTWARE MAINT	\$233.00	\$227.00	2.6%	\$10.68	\$6.71	\$6.24	\$5.45	\$4.55	\$4.30	\$11.45	\$7.48	\$6.92	\$5.87	\$4.91	\$4.70
PSCP-DP-0001	PAPERSTREAM CAPTURE PRO DEPARTMENTAL SOFTWARE LICENSE FO	\$1,079.00	\$1,047.00	3.0%	\$49.27	\$30.97	\$28.76	\$25.15	\$20.98	\$19.82	\$52.81	\$34.49	\$31.91	\$27.05	\$22.67	\$21.67
PSCP-IM-0001	PAPERSTREAM CAPTURE PRO IMPORT SOFTWARE LICENSE1 INCLUDIN	\$2,399.00	\$2,327.00	3.0%	\$109.51	\$68.83	\$63.92	\$55.89	\$46.63	\$44.05	\$117.37	\$76.65	\$70.93	\$60.13	\$50.38	\$48.17
PSCP-LV-0001	PAPERSTREAM CAPTURE PRO LOW-VOLUME SOFTWARE LICENSE FOR	\$2,399.00	\$2,327.00	3.0%	\$109.51	\$68.83	\$63.92	\$55.89	\$46.63	\$44.05	\$117.37	\$76.65	\$70.93	\$60.13	\$50.38	\$48.17
PSCP-MV-0001	PAPERSTREAM CAPTURE PRO MID-VOLUME SOFTWARE LICENSE FOR	\$4,799.00	\$4,656.00	3.0%	\$219.11	\$137.72	\$127.90	\$111.84	\$93.31	\$88.14	\$234.85	\$153.37	\$141.91	\$120.31	\$100.80	\$96.38
PSCP-ST-0001	PAPERSTREAM CAPTURE PRO QC/INDEX STATION SOFTWARE LICENSE	\$469.00	\$452.00	3.6%	\$21.27	\$13.37	\$12.42	\$10.86	\$9.06	\$8.56	\$22.80	\$14.89	\$13.78	\$11.68	\$9.79	\$9.36
PSCP-WG-0001	PAPERSTREAM CAPTURE PRO WORKGROUP SOFTWARE LICENSE FOR	\$469.00	\$452.00	3.6%	\$21.27	\$13.37	\$12.42	\$10.86	\$9.06	\$8.56	\$22.80	\$14.89	\$13.78	\$11.68	\$9.79	\$9.36
Scanner Options																
PA03641-0052	BACKGROUND PAD (SV600)	\$40.00	\$38.00	5.0%	\$1.79	\$1.12	\$1.04	\$0.91	\$0.76	\$0.72	\$1.92	\$1.25	\$1.16	\$0.98	\$0.82	\$0.79
PA03540-D801	BLACK FLATBED DOCUMENT COVER (FI-624BK, FI-6X30 & FI-6X40)	\$57.00	\$54.00	5.3%	\$2.54	\$1.60	\$1.48	\$1.30	\$1.08	\$1.02	\$2.72	\$1.78	\$1.65	\$1.40	\$1.17	\$1.12
PA03641-0013	CARRIER SHEET, 5-PACK (IX500)	\$30.00	\$29.00	3.3%	\$1.36	\$0.86	\$0.80	\$0.70	\$0.58	\$0.55	\$1.46	\$0.96	\$0.88	\$0.75	\$0.63	\$0.60
PA03710-D401	IMPRINTER (FI-7460, FI-7480)	\$995.00	\$945.00	5.0%	\$44.47	\$27.95	\$25.96	\$22.70	\$18.94	\$17.89	\$47.67	\$31.13	\$28.80	\$24.42	\$20.46	\$19.56
PA03740-D101	IMPRINTER, POST, BACK (FI-760PRB, FI-7600)	\$1,295.00	\$1,230.00	5.0%	\$57.88	\$36.38	\$33.79	\$29.54	\$24.65	\$23.28	\$62.04	\$40.52	\$37.49	\$31.78	\$26.63	\$25.46
PA03770-0015	PHOTO CARRIER SHEET (IX1500)	\$15.00	\$15.00	0.0%	\$0.71	\$0.44	\$0.41	\$0.36	\$0.30	\$0.28	\$0.76	\$0.49	\$0.46	\$0.39	\$0.32	\$0.31
PA03688-0001	SCANSNAP CASE (IX100)	\$26.99	\$26.00	3.7%	\$1.22	\$0.77	\$0.71	\$0.62	\$0.52	\$0.49	\$1.31	\$0.86	\$0.79	\$0.67	\$0.56	\$0.54
Miscellaneous Service																
S-DEPT-LOW-PMEVENT	DEPARTMENTAL & LOW-VOLUME SINGLE EVENT PM	\$650.00	\$618.00	4.9%	\$29.08	\$18.28	\$16.98	\$14.84	\$12.38	\$11.70	\$31.17	\$20.36	\$18.84	\$15.97	\$13.38	\$12.79
S-INSPECTION	DEPARTMENTAL, LOW-VOLUME AND MID-VOLUME INSPECTION	\$425.00	\$404.00	4.9%	\$19.01	\$11.95	\$11.10	\$9.70	\$8.10	\$7.65	\$20.38	\$13.31	\$12.31	\$10.44	\$8.75	\$8.36
S-INSTALLATION	DEPARTMENTAL, LOW-VOLUME AND MID-VOLUME INSTALLATION	\$450.00	\$428.00	4.9%	\$20.14	\$12.66	\$11.76	\$10.28	\$8.58	\$8.10	\$21.59	\$14.10	\$13.05	\$11.06	\$9.27	\$8.86
S-TRAINING	DEPARTMENTAL, LOW-VOLUME AND MID-VOLUME TRAINING	\$450.00	\$428.00	4.9%	\$20.14	\$12.66	\$11.76	\$10.28	\$8.58	\$8.10	\$21.59	\$14.10	\$13.05	\$11.06	\$9.27	\$8.86
S-MID-VOL-PMEVENT	MID-VOLUME SINGLE EVENT PM	\$950.00	\$903.00	4.9%	\$42.50	\$26.71	\$24.81	\$21.69	\$18.10	\$17.09	\$45.55	\$29.74	\$27.52	\$23.33	\$19.55	\$18.69
Support for Discontinued Products																
S4340C-AEPWNBD-1	FI-4340C 1 YEAR ADVANCE EXCHANGE NBD, POST WARR (8X5X24 FOR	\$955.00	\$907.00	5.0%	\$42.68	\$26.83	\$24.92	\$21.79	\$18.18	\$17.17	\$45.75	\$29.88	\$27.65	\$23.44	\$19.64	\$18.77
S4340C-BAPW4HR-1	FI-4340C 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUD	\$1,435.00	\$1,363.00	5.0%	\$64.14	\$40.32	\$37.44	\$32.74	\$27.31	\$25.80	\$68.75	\$44.90	\$41.54	\$35.22	\$29.51	\$28.21
S4340C-BAPWNBD-1	FI-4340C 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUD	\$955.00	\$907.00	5.0%	\$42.68	\$26.83	\$24.92	\$21.79	\$18.18	\$17.17	\$45.75	\$29.88	\$27.65	\$23.44	\$19.64	\$18.77
S4340C-SCPW4HR-1	FI-4340C 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INC	\$2,035.00	\$1,933.00	5.0%	\$90.97	\$57.18	\$53.10	\$46.43	\$38.74	\$36.59	\$97.50	\$63.67	\$58.92	\$49.95	\$41.85	\$40.01
S4340C-SCPWNBD-1	FI-4340C 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INC	\$1,555.00	\$1,477.00	5.0%	\$69.51	\$43.69	\$40.57	\$35.48	\$29.60	\$27.96	\$74.50	\$48.65	\$45.02	\$38.17	\$31.98	\$30.57
S5015C-AEPWNBD-3	FI-5015C 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S5015C-AECTNBD-X	FI-5015C CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUDES	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S5530C2-AEPWNBD-1	FI-5530C2 1 YEAR ADVANCE EXCHANGE NBD, POST WARR (8X5X24 FO	\$795.00	\$755.00	5.0%	\$35.53	\$22.33	\$20.74	\$18.14	\$15.13	\$14.29	\$38.08	\$24.87	\$23.01	\$19.51	\$16.35	\$15.63
S5530C2-BAPW4HR-1	FI-5530C2 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUD	\$1,195.00	\$1,135.00	5.0%	\$53.41	\$33.57	\$31.18	\$27.26	\$22.75	\$21.49	\$57.25	\$37.39	\$34.59	\$29.33	\$24.57	\$23.49
S5530C2-BAPWNBD-1	FI-5530C2 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUD	\$795.00	\$755.00	5.0%	\$35.53	\$22.33	\$20.74	\$18.14	\$15.13	\$14.29	\$38.08	\$24.87	\$23.01	\$19.51	\$16.35	\$15.63
S5530C2-DEPW5DY-1	FI-5530C2 1 YEAR DEPOT 5-DAY REPAIR & RETURN, POST WARR (5-D	\$695.00	\$660.00	5.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
S5530C2-SCPW4HR-1	FI-5530C2 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; IN	\$1,695.00	\$1,610.00	5.0%	\$75.77	\$47.62	\$44.23	\$38.67	\$32.26	\$30.48	\$81.21	\$53.03	\$49.07	\$41.60	\$34.86	\$33.33
S5530C2-SCPWNBD-1	FI-5530C2 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; IN	\$1,295.00	\$1,230.00	5.0%	\$57.88	\$36.38	\$33.79	\$29.54	\$24.65	\$23.28	\$62.04	\$40.52	\$37.49	\$31.78	\$26.63	\$25.46
S5530C2-BAMY4HR-2	FI-5530C2 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 CLEANI	\$2,130.00	\$2,024.00	5.0%	\$95.25	\$59.87	\$55.60	\$48.62	\$40.56	\$38.31	\$102.09	\$66.67	\$61.69	\$52.30	\$43.82	\$41.90
S5530C2-BAMYNBD-2	FI-5530C2 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANI	\$1,385.00	\$1,316.00	5.0%	\$61.93	\$38.93	\$36.15	\$31.61	\$26.37	\$24.91	\$66.38	\$43.35	\$40.11	\$34.01	\$28.49	\$27.24
S5530C2-SCMY4HR-2	FI-5530C2 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 PM	\$3,060.00	\$2,907.00	5.0%	\$136.80	\$85.99	\$79.86	\$69.83	\$58.26	\$55.03	\$146.63	\$95.76	\$88.61	\$75.12	\$62.94	\$60.17
S5530C2-SCMYNBD-2	FI-5530C2 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 1 PM	\$2,315.00	\$2,199.00	5.0%	\$103.48	\$65.05	\$60.41	\$52.82	\$44.07	\$41.63	\$110.92	\$72.44	\$67.03	\$56.82	\$47.61	\$45.52
S5530C2-BAMY4HR-3	FI-5530C2 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 CLEANI	\$2,960.00	\$2,812.00	5.0%	\$132.33	\$83.18	\$77.25	\$67.54	\$56.35	\$53.23	\$141.84	\$92.63	\$85.71	\$72.66	\$60.88	\$58.21
S5530C2-BAMYNBD-3	FI-5530C2 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANI	\$1,940.00	\$1,843.00	5.0%	\$86.73	\$54.52	\$50.63	\$44.27	\$36.93	\$34.89	\$92.96	\$60.71	\$56.17	\$47.62	\$39.90	\$38.15
S5530C2-SCMY4HR-3	FI-5530C2 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 PM	\$4,235.00	\$4,023.00	5.0%	\$189.32	\$119.00	\$110.51	\$96.63	\$80.62	\$76.16	\$202.92	\$132.52	\$122.62	\$103.95	\$87.10	\$83.28
S5530C2-SCMYNBD-3	FI-5530C2 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 1 PM	\$3,215.00	\$3,054.00	5.0%	\$143.72	\$90.34	\$83.89	\$73.36	\$61.20	\$57.81	\$154.04	\$100.60	\$93.09	\$78.92	\$66.12	\$63.22



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
S5530C2-BACT4HR-X	FI-5530C2 CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1	\$100.00	\$95.00	5.0%	\$4.47	\$2.81	\$2.61	\$2.28	\$1.90	\$1.80	\$4.79	\$3.13	\$2.90	\$2.45	\$2.06	\$1.97
S5530C2-BACTNBD-X	FI-5530C2 CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1	\$66.00	\$63.00	4.5%	\$2.96	\$1.86	\$1.73	\$1.51	\$1.26	\$1.19	\$3.18	\$2.08	\$1.92	\$1.63	\$1.36	\$1.30
S5650C-AEPWNBD-1	FI-5650C 1 YEAR ADVANCE EXCHANGE NBD, POST WARR (8X5X24 FOR 1	\$1,314.00	\$1,248.00	5.0%	\$58.73	\$36.92	\$34.28	\$29.98	\$25.01	\$23.62	\$62.95	\$41.11	\$38.04	\$32.25	\$27.02	\$25.83
S5650C-BAPW247-1	FI-5650C 1 YEAR BASIC 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUD	\$3,597.00	\$3,417.00	5.0%	\$160.80	\$101.07	\$93.86	\$82.08	\$68.48	\$64.68	\$172.35	\$112.56	\$104.15	\$88.30	\$73.98	\$70.73
S5650C-BAPW4HR-1	FI-5650C 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUD	\$2,239.00	\$2,127.00	5.0%	\$100.10	\$62.92	\$58.43	\$51.09	\$42.63	\$40.26	\$107.29	\$70.06	\$64.83	\$54.96	\$46.05	\$44.03
S5650C-BAPWNBBD-1	FI-5650C 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUD	\$1,579.00	\$1,500.00	5.0%	\$70.59	\$44.37	\$41.21	\$36.03	\$30.06	\$28.40	\$75.66	\$49.41	\$45.72	\$38.76	\$32.48	\$31.05
S5650C-DEPW5DY-1	FI-5650C 1 YEAR DEPOT 5-DAY REPAIR & RETURN, POST WARR (5-DA	\$1,314.00	\$1,248.00	5.0%	\$58.73	\$36.92	\$34.28	\$29.98	\$25.01	\$23.62	\$62.95	\$41.11	\$38.04	\$32.25	\$27.02	\$25.83
S5650C-SCPW247-1	FI-5650C 1 YEAR SCANCARE 24/7, POST WARR (24X7X4 FOR 1 YR; IN	\$3,944.00	\$3,747.00	5.0%	\$176.33	\$110.84	\$102.93	\$90.00	\$75.09	\$70.93	\$189.00	\$123.43	\$114.21	\$96.82	\$81.12	\$77.56
S5650C-SCPW4HR-1	FI-5650C 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INC	\$3,031.00	\$2,879.00	5.0%	\$135.49	\$85.16	\$79.09	\$69.15	\$57.70	\$54.50	\$145.22	\$94.83	\$87.75	\$74.39	\$62.33	\$59.60
S5650C-SCPWNBBD-1	FI-5650C 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INC	\$2,370.00	\$2,252.00	5.0%	\$105.98	\$66.61	\$61.86	\$54.09	\$45.13	\$42.63	\$113.59	\$74.18	\$68.64	\$58.19	\$48.76	\$46.62
S5650C-BACTNBD-X	FI-5650C CO-TERM BASIC NBD, POST WARR (8X5X24 FOR 1 MO; INCL	\$131.00	\$124.00	5.3%	\$5.84	\$3.67	\$3.41	\$2.98	\$2.48	\$2.35	\$6.25	\$4.08	\$3.78	\$3.20	\$2.68	\$2.57
S5750C-BAPW247-1	FI-5750C 1 YEAR BASIC 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUD	\$3,597.00	\$3,417.00	5.0%	\$160.80	\$101.07	\$93.86	\$82.08	\$68.48	\$64.68	\$172.35	\$112.56	\$104.15	\$88.30	\$73.98	\$70.73
S5750C-BAPW4HR-1	FI-5750C 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUD	\$2,239.00	\$2,127.00	5.0%	\$100.10	\$62.92	\$58.43	\$51.09	\$42.63	\$40.26	\$107.29	\$70.06	\$64.83	\$54.96	\$46.05	\$44.03
S5750C-BAPWNBBD-1	FI-5750C 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUD	\$1,579.00	\$1,500.00	5.0%	\$70.59	\$44.37	\$41.21	\$36.03	\$30.06	\$28.40	\$75.66	\$49.41	\$45.72	\$38.76	\$32.48	\$31.05
S5750C-SCPW247-1	FI-5750C 1 YEAR SCANCARE 24/7, POST WARR (24X7X4 FOR 1 YR; IN	\$3,944.00	\$3,747.00	5.0%	\$176.33	\$110.84	\$102.93	\$90.00	\$75.09	\$70.93	\$189.00	\$123.43	\$114.21	\$96.82	\$81.12	\$77.56
S5750C-SCPW4HR-1	FI-5750C 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INC	\$3,031.00	\$2,879.00	5.0%	\$135.49	\$85.16	\$79.09	\$69.15	\$57.70	\$54.50	\$145.22	\$94.83	\$87.75	\$74.39	\$62.33	\$59.60
S5750C-SCPWNBBD-1	FI-5750C 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INC	\$2,370.00	\$2,252.00	5.0%	\$105.98	\$66.61	\$61.86	\$54.09	\$45.13	\$42.63	\$113.59	\$74.18	\$68.64	\$58.19	\$48.76	\$46.62
S5750C-BACTNBD-X	FI-5750C CO-TERM BASIC NBD, POST WARR (8X5X24 FOR 1 MO; INCL	\$131.00	\$124.00	5.3%	\$5.84	\$3.67	\$3.41	\$2.98	\$2.48	\$2.35	\$6.25	\$4.08	\$3.78	\$3.20	\$2.68	\$2.57
S5900C-BAPW247-1	FI-5900C 1 YEAR BASIC 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUD	\$6,172.00	\$5,863.00	5.0%	\$275.91	\$173.43	\$161.06	\$140.83	\$117.49	\$110.99	\$295.73	\$193.13	\$178.70	\$151.50	\$126.93	\$121.36
S5900C-BAPW4HR-1	FI-5900C 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUD	\$4,747.00	\$4,510.00	5.0%	\$212.24	\$133.41	\$123.89	\$108.33	\$90.38	\$85.37	\$227.48	\$148.56	\$137.46	\$116.54	\$97.64	\$93.36
S5900C-BAPWNBBD-1	FI-5900C 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUD	\$3,558.00	\$3,380.00	5.0%	\$159.06	\$99.98	\$92.85	\$81.19	\$67.74	\$63.98	\$170.49	\$111.34	\$103.02	\$87.34	\$73.18	\$69.97
S5900C-SCPW247-1	FI-5900C 1 YEAR SCANCARE 24/7, POST WARR (24X7X4 FOR 1 YR; IN	\$11,149.00	\$10,592.00	5.0%	\$498.46	\$313.31	\$290.96	\$254.42	\$212.26	\$200.51	\$534.26	\$348.90	\$322.84	\$273.70	\$229.32	\$219.25
S5900C-SCPW4HR-1	FI-5900C 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INC	\$8,575.00	\$8,146.00	5.0%	\$383.35	\$240.96	\$223.77	\$195.67	\$163.25	\$154.20	\$410.88	\$268.33	\$248.29	\$210.49	\$176.36	\$168.62
S5900C-SCPWNBBD-1	FI-5900C 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INC	\$7,387.00	\$7,018.00	5.0%	\$330.27	\$207.59	\$192.78	\$168.57	\$140.64	\$132.85	\$353.99	\$231.17	\$213.91	\$181.35	\$151.94	\$145.27
S5900C-BAMY247-2	FI-5900C 2 YEAR BASIC 24/7 (24X7X4 FOR 2 YR; INCLUDES 2 CLEANIN	\$9,420.00	\$8,949.00	5.0%	\$421.14	\$264.71	\$245.83	\$214.95	\$179.34	\$169.40	\$451.39	\$294.78	\$272.77	\$231.24	\$193.75	\$185.24
S5900C-BAMY4HR-2	FI-5900C 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 2 CLEANIN	\$7,245.00	\$6,883.00	5.0%	\$323.91	\$203.60	\$189.08	\$165.33	\$137.94	\$130.30	\$347.18	\$226.73	\$209.79	\$177.86	\$149.02	\$142.48
S5900C-BAMYNBD-2	FI-5900C 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 2 CLEANIN	\$5,235.00	\$4,973.00	5.0%	\$234.03	\$147.10	\$136.61	\$119.45	\$99.66	\$94.14	\$250.84	\$163.81	\$151.58	\$128.50	\$107.67	\$102.94
S5900C-SCMY4HR-2	FI-5900C 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 3 PM'S	\$13,275.00	\$12,611.00	5.0%	\$593.47	\$373.03	\$346.42	\$302.92	\$252.72	\$238.73	\$636.10	\$415.41	\$384.38	\$325.87	\$273.03	\$261.05
S5900C-SCMYNBD-2	FI-5900C 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 3 PM'S	\$11,270.00	\$10,707.00	5.0%	\$503.87	\$316.71	\$294.12	\$257.18	\$214.57	\$202.68	\$540.06	\$352.69	\$326.35	\$276.67	\$231.81	\$221.63
S5900C-BAMY4HR-3	FI-5900C 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 2 CLEANIN	\$10,285.00	\$9,771.00	5.0%	\$459.82	\$289.03	\$268.41	\$234.70	\$195.81	\$184.97	\$492.85	\$321.86	\$297.82	\$252.48	\$211.54	\$202.26
S5900C-BAMYNBD-3	FI-5900C 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 2 CLEANIN	\$7,530.00	\$7,154.00	5.0%	\$336.67	\$211.62	\$196.52	\$171.84	\$143.37	\$135.43	\$360.85	\$235.65	\$218.05	\$184.86	\$154.88	\$148.09
S5900C-SCMY4HR-3	FI-5900C 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 3 PM'S	\$18,750.00	\$17,813.00	5.0%	\$838.28	\$526.91	\$489.32	\$427.87	\$356.97	\$337.20	\$898.49	\$586.76	\$542.94	\$460.29	\$385.65	\$368.73
S5900C-SCMYNBD-3	FI-5900C 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 3 PM'S	\$15,995.00	\$15,195.00	5.0%	\$715.08	\$449.47	\$417.41	\$364.98	\$304.51	\$287.64	\$766.44	\$500.52	\$463.14	\$392.64	\$328.97	\$314.54
S5900C-BACT247-X	FI-5900C CO-TERM BASIC 24/7, WARR &, POST WARR (24X7X4 FOR 1	\$517.00	\$491.00	5.0%	\$23.11	\$14.52	\$13.49	\$11.79	\$9.84	\$9.29	\$24.77	\$16.17	\$14.97	\$12.69	\$10.63	\$10.16
S5900C-BACT4HR-X	FI-5900C CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1 M	\$396.00	\$376.00	5.1%	\$17.69	\$11.12	\$10.33	\$9.03	\$7.54	\$7.12	\$18.97	\$12.39	\$11.46	\$9.72	\$8.14	\$7.78
S5900C-BACTNBD-X	FI-5900C CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1	\$297.00	\$282.00	5.1%	\$13.27	\$8.34	\$7.75	\$6.77	\$5.65	\$5.34	\$14.22	\$9.29	\$8.60	\$7.29	\$6.11	\$5.84
S6010N-AEPWNBD-1	FI-6010N 1 YEAR ADVANCE EXCHANGE NBD, POST WARR (8X5X24 FOR 1	\$695.00	\$660.00	5.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
S6010N-BAPW4HR-1	FI-6010N 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUD	\$1,095.00	\$1,040.00	5.0%	\$48.94	\$30.76	\$28.57	\$24.98	\$20.84	\$19.69	\$52.46	\$34.26	\$31.70	\$26.87	\$22.52	\$21.53
S6010N-BAPWNBBD-1	FI-6010N 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUD	\$695.00	\$660.00	5.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
S6010N-DEPW5DY-1	FI-6010N 1 YEAR DEPOT 5-DAY REPAIR & RETURN, POST WARR (5-DA	\$695.00	\$660.00	5.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
S6010N-SCPW4HR-1	FI-6010N 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INC	\$1,595.00	\$1,515.00	5.0%	\$71.30	\$44.81	\$41.62	\$36.39	\$30.36	\$28.68	\$76.42	\$49.90	\$46.18	\$39.15	\$32.80	\$31.36
S6010N-SCPWNBBD-1	FI-6010N 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INC	\$1,195.00	\$1,135.00	5.0%	\$53.41	\$33.57	\$31.18	\$27.26	\$22.75	\$21.49	\$57.25	\$37.39	\$34.59	\$29.33	\$24.57	\$23.49
S6010N-BAMY4HR-2	FI-6010N 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 CLEANIN	\$1,850.00	\$1,758.00	5.0%	\$82.73	\$52.00	\$48.29	\$42.23	\$35.23	\$33.28	\$88.67	\$57.91	\$53.58	\$45.43	\$38.06	\$36.39
S6010N-BAMYNBD-2	FI-6010N 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANIN	\$1,105.00	\$1,050.00	5.0%	\$49.41	\$31.06	\$28.84	\$25.22	\$21.04	\$19.88	\$52.96	\$34.59	\$32.00	\$27.13	\$22.73	\$21.74
S6010N-SCMY4HR-2	FI-6010N 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 PM'S	\$2,780.00	\$2,641.00	5.0%	\$124.29	\$78.12	\$72.55	\$63.44	\$52.93	\$49.99	\$133.21	\$86.99	\$80.50	\$68.24	\$57.18	\$54.67
S6010N-SCMYNBD-2	FI-6010N 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 1 PM'S	\$2,035.00	\$1,933.00	5.0%	\$90.97	\$57.18	\$53.10	\$46.43	\$38.74	\$36.59	\$97.50	\$63.67	\$58.92	\$49.95	\$41.85	\$40.01
S6010N-BAMY4HR-3	FI-6010N 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 CLEANIN	\$2,625.00	\$2,494.00	5.0%	\$117.37	\$73.77	\$68.51	\$59.91	\$49.98	\$47.21	\$125.80	\$82.15	\$76.02	\$64.44	\$54.00	\$51.63
S6010N-BAMYNBD-3	FI-6010N 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANIN	\$1,600.00	\$1,520.00	5.0%	\$71.53	\$44.96	\$41.75	\$36.51	\$30.46	\$28.77	\$76.67	\$50.07	\$46.33	\$39.28	\$32.91	\$31.46
S6010N-SCMY4HR-3	FI-6010N 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 PM'S	\$3,895.00	\$3,700.00	5.0%	\$174.12	\$109.45	\$101.64	\$88.87	\$74.15	\$70.04	\$186.63	\$121.88	\$112.78	\$95.61	\$80.11	\$76.59



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
S6010N-SCMYNBD-3	FI-6010N 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 1 PM	\$2,875.00	\$2,731.00	5.0%	\$128.52	\$80.78	\$75.02	\$65.60	\$54.73	\$51.70	\$137.75	\$89.96	\$83.24	\$70.57	\$59.13	\$56.53
S6010N-BACT4HR-X	FI-6010N CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1 M	\$91.00	\$86.00	5.5%	\$4.05	\$2.54	\$2.36	\$2.07	\$1.72	\$1.63	\$4.34	\$2.83	\$2.62	\$2.22	\$1.86	\$1.78
S6010N-BACTNBD-X	FI-6010N CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1 M	\$58.00	\$55.00	5.2%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
S60F-AEPWNBD-3	FI-60F 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PA	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6110-AEMYNBD-3	FI-6110 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES P	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6110-DEPW5DY-3	FI-6110 3 YEAR DEPOT (5-DAY FOR 3 YR; INCLUDES PARTS, LABOR, R	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6110-AECTNBD-X	FI-6110 CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUDES	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S6130-AEPWNBD-3	FI-6130 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES P	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6130-DEPW5DY-3	FI-6130 3 YEAR DEPOT (5-DAY FOR 3 YR; INCLUDES PARTS, LABOR, R	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6130-AECTNBD-X	FI-6130 CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUDES	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S6130Z-AEMYNBD-3	FI-6130Z 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6130Z-DEPW5DY-3	FI-6130Z 3 YEAR DEPOT (5-DAY FOR 3 YR; INCLUDES PARTS, LABOR,	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6130Z-AECTNBD-X	FI-6130Z CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUD	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S6140-AEPWNBD-1	FI-6140 1 YEAR ADVANCE EXCHANGE (8X5X24 FOR 1 YR; INCLUDES P	\$119.00	\$113.00	5.0%	\$5.32	\$3.34	\$3.10	\$2.71	\$2.26	\$2.14	\$5.70	\$3.72	\$3.44	\$2.92	\$2.45	\$2.34
S6140-BAPWNBD-1	FI-6140 1 YEAR BASIC NBD (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING	\$595.00	\$565.00	5.0%	\$26.59	\$16.71	\$15.52	\$13.57	\$11.32	\$10.70	\$28.50	\$18.61	\$17.22	\$14.60	\$12.23	\$11.70
S6140-DEPW5DY-1	FI-6140 1 YEAR DEPOT (5-DAY FOR 1 YR; INCLUDES PARTS, LABOR, R	\$119.00	\$113.00	5.0%	\$5.32	\$3.34	\$3.10	\$2.71	\$2.26	\$2.14	\$5.70	\$3.72	\$3.44	\$2.92	\$2.45	\$2.34
S6140-AEPWNBD-2	FI-6140 2 YEAR ADVANCE EXCHANGE (8X5X24 FOR 2 YR; INCLUDES P	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6140-BAPWNBD-2	FI-6140 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING	\$835.00	\$793.00	5.0%	\$37.32	\$23.46	\$21.78	\$19.05	\$15.89	\$15.01	\$40.00	\$26.12	\$24.17	\$20.49	\$17.17	\$16.42
S6140-AEPWNBD-3	FI-6140 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES P	\$239.00	\$227.00	5.0%	\$10.68	\$6.71	\$6.24	\$5.45	\$4.55	\$4.30	\$11.45	\$7.48	\$6.92	\$5.87	\$4.91	\$4.70
S6140-AEPWNBD-3	FI-6140 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING	\$1,325.00	\$1,259.00	5.0%	\$59.25	\$37.24	\$34.58	\$30.24	\$25.23	\$23.83	\$63.50	\$41.47	\$38.37	\$32.53	\$27.26	\$26.06
S6140-AECTNBD-X	FI-6140 CO-TERM ADVANCE EXCHANGE NBD (8X5X24 FOR 1 MO; INCL	\$11.00	\$10.00	9.1%	\$0.47	\$0.30	\$0.27	\$0.24	\$0.20	\$0.19	\$0.50	\$0.33	\$0.30	\$0.26	\$0.22	\$0.21
S6140-BACTNBD-X	FI-6140 CO-TERM BASIC NBD (8X5X24 FOR 1 MO; INCLUDES PARTS, L	\$49.00	\$47.00	4.1%	\$2.21	\$1.39	\$1.29	\$1.13	\$0.94	\$0.89	\$2.37	\$1.55	\$1.43	\$1.21	\$1.02	\$0.97
S6140Z-AEPWNBD-1	FI-6140Z 1 YEAR ADVANCE EXCHANGE (8X5X24 FOR 1 YR; INCLUDES	\$99.00	\$94.00	5.1%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
S6140Z-BAPWNBD-1	FI-6140Z 1 YEAR BASIC NBD (8X5X24 FOR 1 YR; INCLUDES 1 CLEANIN	\$495.00	\$470.00	5.1%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
S6140Z-DEPW5DY-1	FI-6140Z 1 YEAR DEPOT (5-DAY FOR 1 YR; INCLUDES PARTS, LABOR,	\$99.00	\$94.00	5.1%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
S6140Z-AEMYNBD-2	FI-6140Z 2 YEAR ADVANCE EXCHANGE (8X5X24 FOR 2 YR; INCLUDES	\$169.00	\$161.00	4.7%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
S6140Z-BAMYNBD-2	FI-6140Z 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANIN	\$695.00	\$660.00	5.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
S6140Z-AEMYNBD-3	FI-6140Z 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6140Z-BAMYNBD-3	FI-6140Z 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANIN	\$1,105.00	\$1,050.00	5.0%	\$49.41	\$31.06	\$28.84	\$25.22	\$21.04	\$19.88	\$52.96	\$34.59	\$32.00	\$27.13	\$22.73	\$21.74
S6140Z-AECTNBD-X	FI-6140Z CO-TERM ADVANCE EXCHANGE NBD (8X5X24 FOR 1 MO; INC	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S6140Z-BACTNBD-X	FI-6140Z CO-TERM BASIC NBD (8X5X24 FOR 1 MO; INCLUDES PARTS,	\$41.00	\$39.00	4.9%	\$1.84	\$1.15	\$1.07	\$0.94	\$0.78	\$0.74	\$1.97	\$1.28	\$1.19	\$1.01	\$0.84	\$0.81
S6230-AEMYNBD-3	FI-6230 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES P	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6230-DEPW5DY-3	FI-6230 3 YEAR DEPOT (5-DAY FOR 3 YR; INCLUDES PARTS, LABOR, R	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6230-AECTNBD-X	FI-6230 CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUDES	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S6230Z-AEMYNBD-3	FI-6230Z 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6230Z-DEPW5DY-3	FI-6230Z 3 YEAR DEPOT (5-DAY FOR 3 YR; INCLUDES PARTS, LABOR,	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6230Z-AECTNBD-X	FI-6230Z CO-TERM ADVANCE EXCHANGE (8X5X24 FOR 1 MO; INCLUD	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S6240-AEPWNBD-1	FI-6240 1 YEAR ADVANCE EXCHANGE (8X5X24 FOR 1 YR; INCLUDES P	\$119.00	\$113.00	5.0%	\$5.32	\$3.34	\$3.10	\$2.71	\$2.26	\$2.14	\$5.70	\$3.72	\$3.44	\$2.92	\$2.45	\$2.34
S6240-BAPWNBD-1	FI-6240 1 YEAR BASIC NBD (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING	\$595.00	\$565.00	5.0%	\$26.59	\$16.71	\$15.52	\$13.57	\$11.32	\$10.70	\$28.50	\$18.61	\$17.22	\$14.60	\$12.23	\$11.70
S6240-DEPW5DY-1	FI-6240 1 YEAR DEPOT (5-DAY FOR 1 YR; INCLUDES PARTS, LABOR, R	\$119.00	\$113.00	5.0%	\$5.32	\$3.34	\$3.10	\$2.71	\$2.26	\$2.14	\$5.70	\$3.72	\$3.44	\$2.92	\$2.45	\$2.34
S6240-AEPWNBD-2	FI-6240 2 YEAR ADVANCE EXCHANGE (8X5X24 FOR 2 YR; INCLUDES P	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6240-BAPWNBD-2	FI-6240 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING	\$835.00	\$793.00	5.0%	\$37.32	\$23.46	\$21.78	\$19.05	\$15.89	\$15.01	\$40.00	\$26.12	\$24.17	\$20.49	\$17.17	\$16.42
S6240-AEPWNBD-3	FI-6240 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES P	\$239.00	\$227.00	5.0%	\$10.68	\$6.71	\$6.24	\$5.45	\$4.55	\$4.30	\$11.45	\$7.48	\$6.92	\$5.87	\$4.91	\$4.70
S6240-BAPWNBD-3	FI-6240 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING	\$1,325.00	\$1,259.00	5.0%	\$59.25	\$37.24	\$34.58	\$30.24	\$25.23	\$23.83	\$63.50	\$41.47	\$38.37	\$32.53	\$27.26	\$26.06
S6240-AECTNBD-X	FI-6240 CO-TERM ADVANCE EXCHANGE NBD (8X5X24 FOR 1 MO; INCL	\$11.00	\$10.00	9.1%	\$0.47	\$0.30	\$0.27	\$0.24	\$0.20	\$0.19	\$0.50	\$0.33	\$0.30	\$0.26	\$0.22	\$0.21
S6240-BACTNBD-X	FI-6240 CO-TERM BASIC NBD (8X5X24 FOR 1 MO; INCLUDES PARTS, L	\$49.00	\$47.00	4.1%	\$2.21	\$1.39	\$1.29	\$1.13	\$0.94	\$0.89	\$2.37	\$1.55	\$1.43	\$1.21	\$1.02	\$0.97
S6240Z-AEPWNBD-1	FI-6240Z 1 YEAR ADVANCE EXCHANGE (8X5X24 FOR 1 YR; INCLUDES	\$99.00	\$94.00	5.1%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
S6240Z-BAPWNBD-1	FI-6240Z 1 YEAR BASIC NBD (8X5X24 FOR 1 YR; INCLUDES 1 CLEANIN	\$495.00	\$470.00	5.1%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
S6240Z-DEPW5DY-1	FI-6240Z 1 YEAR DEPOT (5-DAY FOR 1 YR; INCLUDES PARTS, LABOR,	\$99.00	\$94.00	5.1%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
S6240Z-AEMYNBD-2	FI-6240Z 2 YEAR ADVANCE EXCHANGE (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING)	\$169.00	\$161.00	4.7%	\$7.58	\$4.76	\$4.42	\$3.87	\$3.23	\$3.05	\$8.12	\$5.30	\$4.91	\$4.16	\$3.49	\$3.33
S6240Z-BAMYNBD-2	FI-6240Z 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING)	\$695.00	\$660.00	5.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
S6240Z-AEMYNBD-3	FI-6240Z 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING)	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
S6240Z-BAMYNBD-3	FI-6240Z 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING)	\$1,105.00	\$1,050.00	5.0%	\$49.41	\$31.06	\$28.84	\$25.22	\$21.04	\$19.88	\$52.96	\$34.59	\$32.00	\$27.13	\$22.73	\$21.74
S6240Z-AECTNBD-X	FI-6240Z CO-TERM ADVANCE EXCHANGE NBD (8X5X24 FOR 1 MO; INCLUDES 1 CLEANING)	\$9.00	\$9.00	0.0%	\$0.42	\$0.27	\$0.25	\$0.22	\$0.18	\$0.17	\$0.45	\$0.30	\$0.27	\$0.23	\$0.19	\$0.19
S6240Z-BACTNBD-X	FI-6240Z CO-TERM BASIC NBD (8X5X24 FOR 1 MO; INCLUDES PARTS, LABOR & TRAVEL)	\$41.00	\$39.00	4.9%	\$1.84	\$1.15	\$1.07	\$0.94	\$0.78	\$0.74	\$1.97	\$1.28	\$1.19	\$1.01	\$0.84	\$0.81
S6670-AEPWNBD-1	FI-6670 1 YEAR ADVANCE EXCHANGE NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING)	\$1,095.00	\$1,040.00	5.0%	\$48.94	\$30.76	\$28.57	\$24.98	\$20.84	\$19.69	\$52.46	\$34.26	\$31.70	\$26.87	\$22.52	\$21.53
S6670-BAPW247-1	FI-6670 1 YEAR BASIC 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUDES 1 CLEANING)	\$2,725.00	\$2,589.00	5.0%	\$121.84	\$76.58	\$71.12	\$62.19	\$51.88	\$49.01	\$130.59	\$85.28	\$78.91	\$66.90	\$56.05	\$53.59
S6670-BAPW4HR-1	FI-6670 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUDES 1 CLEANING)	\$1,595.00	\$1,515.00	5.0%	\$71.30	\$44.81	\$41.62	\$36.39	\$30.36	\$28.68	\$76.42	\$49.90	\$46.18	\$39.15	\$32.80	\$31.36
S6670-BAPWNBD-1	FI-6670 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING)	\$1,095.00	\$1,040.00	5.0%	\$48.94	\$30.76	\$28.57	\$24.98	\$20.84	\$19.69	\$52.46	\$34.26	\$31.70	\$26.87	\$22.52	\$21.53
S6670-DEPW5DY-1	FI-6670 1 YEAR DEPOT 5-DAY REPAIR & RETURN, POST WARR (5-DAY REPAIR & RETURN)	\$995.00	\$945.00	5.0%	\$44.47	\$27.95	\$25.96	\$22.70	\$18.94	\$17.89	\$47.67	\$31.13	\$28.80	\$24.42	\$20.46	\$19.56
S6670-SCPW247-1	FI-6670 1 YEAR SCANCARE 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUDES 1 CLEANING)	\$2,985.00	\$2,836.00	5.0%	\$133.46	\$83.89	\$77.90	\$68.12	\$56.83	\$53.69	\$143.05	\$93.42	\$86.44	\$73.28	\$61.40	\$58.71
S6670-SCPW4HR-1	FI-6670 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUDES 1 CLEANING)	\$2,195.00	\$2,085.00	5.0%	\$98.12	\$61.67	\$57.27	\$50.08	\$41.78	\$39.47	\$105.17	\$68.68	\$63.55	\$53.88	\$45.14	\$43.16
S6670-SCPWNBD-1	FI-6670 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING)	\$1,695.00	\$1,610.00	5.0%	\$75.77	\$47.62	\$44.23	\$38.67	\$32.26	\$30.48	\$81.21	\$53.03	\$49.07	\$41.60	\$34.86	\$33.33
S6670-BAMY247-2	FI-6670 2 YEAR BASIC 24/7 (24X7X4 FOR 2 YR; INCLUDES 1 CLEANING)	\$4,465.00	\$4,242.00	5.0%	\$199.63	\$125.48	\$116.53	\$101.89	\$85.01	\$80.30	\$213.97	\$139.73	\$129.30	\$109.61	\$91.84	\$87.81
S6670-BAMY4HR-2	FI-6670 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 CLEANING)	\$2,875.00	\$2,731.00	5.0%	\$128.52	\$80.78	\$75.02	\$65.60	\$54.73	\$51.70	\$137.75	\$89.96	\$83.24	\$70.57	\$59.13	\$56.53
S6670-BAMYNBD-2	FI-6670 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING)	\$1,945.00	\$1,848.00	5.0%	\$86.97	\$54.66	\$50.76	\$44.39	\$37.03	\$34.98	\$93.21	\$60.87	\$56.33	\$47.75	\$40.01	\$38.25
S6670-SCMY247-2	FI-6670 2 YEAR SCANCARE 24/7 (24X7X4 FOR 2 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$4,825.00	\$4,584.00	5.0%	\$215.72	\$135.59	\$125.92	\$110.11	\$91.86	\$86.78	\$231.22	\$151.00	\$139.72	\$118.45	\$99.24	\$94.89
S6670-SCMY4HR-2	FI-6670 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$3,895.00	\$3,700.00	5.0%	\$174.12	\$109.45	\$101.64	\$88.87	\$74.15	\$70.04	\$186.63	\$121.88	\$112.78	\$95.61	\$80.11	\$76.59
S6670-SCMYNBD-2	FI-6670 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$2,965.00	\$2,817.00	5.0%	\$132.57	\$83.33	\$77.38	\$67.66	\$56.45	\$53.33	\$142.09	\$92.79	\$85.86	\$72.79	\$60.99	\$58.31
S6670-BAMY247-3	FI-6670 3 YEAR BASIC 24/7 (24X7X4 FOR 3 YR; INCLUDES 1 CLEANING)	\$6,395.00	\$6,075.00	5.0%	\$285.89	\$179.70	\$166.88	\$145.92	\$121.74	\$115.00	\$306.42	\$200.11	\$185.17	\$156.98	\$131.52	\$125.75
S6670-BAMY4HR-3	FI-6670 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 CLEANING)	\$3,980.00	\$3,781.00	5.0%	\$177.93	\$111.84	\$103.86	\$90.82	\$75.77	\$71.57	\$190.71	\$124.55	\$115.24	\$97.70	\$81.86	\$78.27
S6670-BAMYNBD-3	FI-6670 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING)	\$2,705.00	\$2,570.00	5.0%	\$120.94	\$76.02	\$70.60	\$61.73	\$51.50	\$48.65	\$129.63	\$84.66	\$78.33	\$66.41	\$55.64	\$53.20
S6670-SCMY247-3	FI-6670 3 YEAR SCANCARE 24/7 (24X7X4 FOR 3 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$6,950.00	\$6,603.00	5.0%	\$310.74	\$195.32	\$181.38	\$158.60	\$132.32	\$124.99	\$333.06	\$217.50	\$201.26	\$170.62	\$142.95	\$136.68
S6670-SCMY4HR-3	FI-6670 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$5,425.00	\$5,154.00	5.0%	\$242.55	\$152.46	\$141.58	\$123.80	\$103.29	\$97.57	\$259.97	\$169.77	\$157.09	\$133.18	\$111.58	\$106.69
S6670-SCMYNBD-3	FI-6670 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$4,150.00	\$3,943.00	5.0%	\$185.56	\$116.63	\$108.31	\$94.71	\$79.02	\$74.64	\$198.88	\$129.88	\$120.18	\$101.89	\$85.37	\$81.62
S6670-BACT247-X	FI-6670 CO-TERM BASIC 24/7, WARR &, POST WARR (24X7X4 FOR 1 MO; INCLUDES PARTS, LABOR & TRAVEL)	\$227.00	\$216.00	4.8%	\$10.16	\$6.39	\$5.93	\$5.19	\$4.33	\$4.09	\$10.90	\$7.12	\$6.58	\$5.58	\$4.68	\$4.47
S6670-BACT4HR-X	FI-6670 CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1 MO; INCLUDES PARTS, LABOR & TRAVEL)	\$133.00	\$126.00	5.3%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61
S6670-BACTNBD-X	FI-6670 CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1 MO; INCLUDES PARTS, LABOR & TRAVEL)	\$91.00	\$86.00	5.5%	\$4.05	\$2.54	\$2.36	\$2.07	\$1.72	\$1.63	\$4.34	\$2.83	\$2.62	\$2.22	\$1.86	\$1.78
S6670A-AEPWNBD-1	FI-6670A 1 YEAR ADVANCE EXCHANGE NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING)	\$1,095.00	\$1,040.00	5.0%	\$48.94	\$30.76	\$28.57	\$24.98	\$20.84	\$19.69	\$52.46	\$34.26	\$31.70	\$26.87	\$22.52	\$21.53
S6670A-BAPW247-1	FI-6670A 1 YEAR BASIC 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUDES 1 CLEANING)	\$2,725.00	\$2,589.00	5.0%	\$121.84	\$76.58	\$71.12	\$62.19	\$51.88	\$49.01	\$130.59	\$85.28	\$78.91	\$66.90	\$56.05	\$53.59
S6670A-BAPW4HR-1	FI-6670A 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUDES 1 CLEANING)	\$1,595.00	\$1,515.00	5.0%	\$71.30	\$44.81	\$41.62	\$36.39	\$30.36	\$28.68	\$76.42	\$49.90	\$46.18	\$39.15	\$32.80	\$31.36
S6670A-BAPWNBD-1	FI-6670A 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING)	\$1,095.00	\$1,040.00	5.0%	\$48.94	\$30.76	\$28.57	\$24.98	\$20.84	\$19.69	\$52.46	\$34.26	\$31.70	\$26.87	\$22.52	\$21.53
S6670A-DEPW5DY-1	FI-6670A 1 YEAR DEPOT 5-DAY REPAIR & RETURN, POST WARR (5-DAY REPAIR & RETURN)	\$995.00	\$945.00	5.0%	\$44.47	\$27.95	\$25.96	\$22.70	\$18.94	\$17.89	\$47.67	\$31.13	\$28.80	\$24.42	\$20.46	\$19.56
S6670A-SCPW247-1	FI-6670A 1 YEAR SCANCARE 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUDES 1 CLEANING)	\$2,985.00	\$2,836.00	5.0%	\$133.46	\$83.89	\$77.90	\$68.12	\$56.83	\$53.69	\$143.05	\$93.42	\$86.44	\$73.28	\$61.40	\$58.71
S6670A-SCPW4HR-1	FI-6670A 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUDES 1 CLEANING)	\$2,195.00	\$2,085.00	5.0%	\$98.12	\$61.67	\$57.27	\$50.08	\$41.78	\$39.47	\$105.17	\$68.68	\$63.55	\$53.88	\$45.14	\$43.16
S6670A-SCPWNBD-1	FI-6670A 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDES 1 CLEANING)	\$1,695.00	\$1,610.00	5.0%	\$75.77	\$47.62	\$44.23	\$38.67	\$32.26	\$30.48	\$81.21	\$53.03	\$49.07	\$41.60	\$34.86	\$33.33
S6670A-BAMY247-2	FI-6670A 2 YEAR BASIC 24/7 (24X7X4 FOR 2 YR; INCLUDES 1 CLEANING)	\$4,465.00	\$4,242.00	5.0%	\$199.63	\$125.48	\$116.53	\$101.89	\$85.01	\$80.30	\$213.97	\$139.73	\$129.30	\$109.61	\$91.84	\$87.81
S6670A-BAMY4HR-2	FI-6670A 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 CLEANING)	\$2,875.00	\$2,731.00	5.0%	\$128.52	\$80.78	\$75.02	\$65.60	\$54.73	\$51.70	\$137.75	\$89.96	\$83.24	\$70.57	\$59.13	\$56.53
S6670A-BAMYNBD-2	FI-6670A 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING)	\$1,945.00	\$1,848.00	5.0%	\$86.97	\$54.66	\$50.76	\$44.39	\$37.03	\$34.98	\$93.21	\$60.87	\$56.33	\$47.75	\$40.01	\$38.25
S6670A-SCMY247-2	FI-6670A 2 YEAR SCANCARE 24/7 (24X7X4 FOR 2 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$4,825.00	\$4,584.00	5.0%	\$215.72	\$135.59	\$125.92	\$110.11	\$91.86	\$86.78	\$231.22	\$151.00	\$139.72	\$118.45	\$99.24	\$94.89
S6670A-SCMY4HR-2	FI-6670A 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$3,895.00	\$3,700.00	5.0%	\$174.12	\$109.45	\$101.64	\$88.87	\$74.15	\$70.04	\$186.63	\$121.88	\$112.78	\$95.61	\$80.11	\$76.59
S6670A-SCMYNBD-2	FI-6670A 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$2,965.00	\$2,817.00	5.0%	\$132.57	\$83.33	\$77.38	\$67.66	\$56.45	\$53.33	\$142.09	\$92.79	\$85.86	\$72.79	\$60.99	\$58.31
S6670A-BAMY247-3	FI-6670A 3 YEAR BASIC 24/7 (24X7X4 FOR 3 YR; INCLUDES 1 CLEANING)	\$6,395.00	\$6,075.00	5.0%	\$285.89	\$179.70	\$166.88	\$145.92	\$121.74	\$115.00	\$306.42	\$200.11	\$185.17	\$156.98	\$131.52	\$125.75
S6670A-BAMY4HR-3	FI-6670A 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 CLEANING)	\$3,980.00	\$3,781.00	5.0%	\$177.93	\$111.84	\$103.86	\$90.82	\$75.77	\$71.57	\$190.71	\$124.55	\$115.24	\$97.70	\$81.86	\$78.27
S6670A-BAMYNBD-3	FI-6670A 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING)	\$2,705.00	\$2,570.00	5.0%	\$120.94	\$76.02	\$70.60	\$61.73	\$51.50	\$48.65	\$129.63	\$84.66	\$78.33	\$66.41	\$55.64	\$53.20
S6670A-SCMY247-3	FI-6670A 3 YEAR SCANCARE 24/7 (24X7X4 FOR 3 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$6,950.00	\$6,603.00	5.0%	\$310.74	\$195.32	\$181.38	\$158.60	\$132.32	\$124.99	\$333.06	\$217.50	\$201.26	\$170.62	\$142.95	\$136.68
S6670A-SCMY4HR-3	FI-6670A 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$5,425.00	\$5,154.00	5.0%	\$242.55	\$152.46	\$141.58	\$123.80	\$103.29	\$97.57	\$259.97	\$169.77	\$157.09	\$133.18	\$111.58	\$106.69
S6670A-SCMYNBD-3	FI-6670A 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 2 PM'S LABOR & TRAVEL)	\$4,150.00	\$3,943.00	5.0%	\$185.56	\$116.63	\$108.31	\$94.71	\$79.02	\$74.64	\$198.88	\$129.88	\$120.18	\$101.89	\$85.37	\$81.62



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
S6670A-BACT247-X	FI-6670A CO-TERM BASIC 24/7, WARR &, POST WARR (24X7X4 FOR 1 M	\$227.00	\$216.00	4.8%	\$10.16	\$6.39	\$5.93	\$5.19	\$4.33	\$4.09	\$10.90	\$7.12	\$6.58	\$5.58	\$4.68	\$4.47
S6670A-BACT4HR-X	FI-6670A CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1 M	\$133.00	\$126.00	5.3%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61
S6670A-BACTNBD-X	FI-6670A CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1 M	\$91.00	\$86.00	5.5%	\$4.05	\$2.54	\$2.36	\$2.07	\$1.72	\$1.63	\$4.34	\$2.83	\$2.62	\$2.22	\$1.86	\$1.78
S6770-BAPW247-1	FI-6770 1 YEAR BASIC 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUDE	\$2,725.00	\$2,589.00	5.0%	\$121.84	\$76.58	\$71.12	\$62.19	\$51.88	\$49.01	\$130.59	\$85.28	\$78.91	\$66.90	\$56.05	\$53.59
S6770-BAPW4HR-1	FI-6770 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUDES	\$1,595.00	\$1,515.00	5.0%	\$71.30	\$44.81	\$41.62	\$36.39	\$30.36	\$28.68	\$76.42	\$49.90	\$46.18	\$39.15	\$32.80	\$31.36
S6770-BAPWNBD-1	FI-6770 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUDE	\$1,095.00	\$1,040.00	5.0%	\$48.94	\$30.76	\$28.57	\$24.98	\$20.84	\$19.69	\$52.46	\$34.26	\$31.70	\$26.87	\$22.52	\$21.53
S6770-SCPW247-1	FI-6770 1 YEAR SCANCARE 24/7, POST WARR (24X7X4 FOR 1 YR; INCL	\$2,985.00	\$2,836.00	5.0%	\$133.46	\$83.89	\$77.90	\$68.12	\$56.83	\$53.69	\$143.05	\$93.42	\$86.44	\$73.28	\$61.40	\$58.71
S6770-SCPW4HR-1	FI-6770 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INCL	\$2,195.00	\$2,085.00	5.0%	\$98.12	\$61.67	\$57.27	\$50.08	\$41.78	\$39.47	\$105.17	\$68.68	\$63.55	\$53.88	\$45.14	\$43.16
S6770-SCPWNBND-1	FI-6770 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INCL	\$1,695.00	\$1,610.00	5.0%	\$75.77	\$47.62	\$44.23	\$38.67	\$32.26	\$30.48	\$81.21	\$53.03	\$49.07	\$41.60	\$34.86	\$33.33
S6770-BAMY247-2	FI-6770 2 YEAR BASIC 24/7 (24X7X4 FOR 2 YR; INCLUDES 1 CLEANING	\$4,465.00	\$4,242.00	5.0%	\$199.63	\$125.48	\$116.53	\$101.89	\$85.01	\$80.30	\$213.97	\$139.73	\$129.30	\$109.61	\$91.84	\$87.81
S6770-BAMY4HR-2	FI-6770 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 CLEANING	\$2,875.00	\$2,731.00	5.0%	\$128.52	\$80.78	\$75.02	\$65.60	\$54.73	\$51.70	\$137.75	\$89.96	\$83.24	\$70.57	\$59.13	\$56.53
S6770-BAMYNBD-2	FI-6770 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANING	\$1,945.00	\$1,848.00	5.0%	\$86.97	\$54.66	\$50.76	\$44.39	\$37.03	\$34.98	\$93.21	\$60.87	\$56.33	\$47.75	\$40.01	\$38.25
S6770-SCMY247-2	FI-6770 2 YEAR SCANCARE 24/7 (24X7X4 FOR 2 YR; INCLUDES 2 PM'S	\$4,825.00	\$4,584.00	5.0%	\$215.72	\$135.59	\$125.92	\$110.11	\$91.86	\$86.78	\$231.22	\$151.00	\$139.72	\$118.45	\$99.24	\$94.89
S6770-SCMY4HR-2	FI-6770 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 2 PM'S	\$3,895.00	\$3,700.00	5.0%	\$174.12	\$109.45	\$101.64	\$88.87	\$74.15	\$70.04	\$186.63	\$121.88	\$112.78	\$95.61	\$80.11	\$76.59
S6770-SCMYNBND-2	FI-6770 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 2 PM'S	\$2,965.00	\$2,817.00	5.0%	\$132.57	\$83.33	\$77.38	\$67.66	\$56.45	\$53.33	\$142.09	\$92.79	\$85.86	\$72.79	\$60.99	\$58.31
S6770-BAMY247-3	FI-6770 3 YEAR BASIC 24/7 (24X7X4 FOR 3 YR; INCLUDES 1 CLEANING	\$6,395.00	\$6,075.00	5.0%	\$285.89	\$179.70	\$166.88	\$145.92	\$121.74	\$115.00	\$306.42	\$200.11	\$185.17	\$156.98	\$131.52	\$125.75
S6770-BAMY4HR-3	FI-6770 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 CLEANING	\$3,980.00	\$3,781.00	5.0%	\$177.93	\$111.84	\$103.86	\$90.82	\$75.77	\$71.57	\$190.71	\$124.55	\$115.24	\$97.70	\$81.86	\$78.27
S6770-BAMYNBD-3	FI-6770 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANING	\$2,705.00	\$2,570.00	5.0%	\$120.94	\$76.02	\$70.60	\$61.73	\$51.50	\$48.65	\$129.63	\$84.66	\$78.33	\$66.41	\$55.64	\$53.20
S6770-SCMY247-3	FI-6770 3 YEAR SCANCARE 24/7 (24X7X4 FOR 3 YR; INCLUDES 2 PM'S	\$6,950.00	\$6,603.00	5.0%	\$310.74	\$195.32	\$181.38	\$158.60	\$132.32	\$124.99	\$333.06	\$217.50	\$201.26	\$170.62	\$142.95	\$136.68
S6770-SCMY4HR-3	FI-6770 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 2 PM'S	\$5,425.00	\$5,154.00	5.0%	\$242.55	\$152.46	\$141.58	\$123.80	\$103.29	\$97.57	\$259.97	\$169.77	\$157.09	\$133.18	\$111.58	\$106.69
S6770-SCMYNBND-3	FI-6770 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 2 PM'S	\$4,150.00	\$3,943.00	5.0%	\$185.56	\$116.63	\$108.31	\$94.71	\$79.02	\$74.64	\$198.88	\$129.88	\$120.18	\$101.89	\$85.37	\$81.62
S6770-BACT247-X	FI-6770 CO-TERM BASIC 24/7, WARR &, POST WARR (24X7X4 FOR 1 M	\$227.00	\$216.00	4.8%	\$10.16	\$6.39	\$5.93	\$5.19	\$4.33	\$4.09	\$10.90	\$7.12	\$6.58	\$5.58	\$4.68	\$4.47
S6770-BACT4HR-X	FI-6770 CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1 M	\$133.00	\$126.00	5.3%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61
S6770-BACTNBD-X	FI-6770 CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1 M	\$91.00	\$86.00	5.5%	\$4.05	\$2.54	\$2.36	\$2.07	\$1.72	\$1.63	\$4.34	\$2.83	\$2.62	\$2.22	\$1.86	\$1.78
S6770A-BAPW247-1	FI-6770A 1 YEAR BASIC 24/7, POST WARR (24X7X4 FOR 1 YR; INCLUD	\$2,725.00	\$2,589.00	5.0%	\$121.84	\$76.58	\$71.12	\$62.19	\$51.88	\$49.01	\$130.59	\$85.28	\$78.91	\$66.90	\$56.05	\$53.59
S6770A-BAPW4HR-1	FI-6770A 1 YEAR BASIC 4 HR, POST WARR (8X5X4 FOR 1 YR; INCLUD	\$1,595.00	\$1,515.00	5.0%	\$71.30	\$44.81	\$41.62	\$36.39	\$30.36	\$28.68	\$76.42	\$49.90	\$46.18	\$39.15	\$32.80	\$31.36
S6770A-BAPWNBD-1	FI-6770A 1 YEAR BASIC NBD, POST WARR (8X5X24 FOR 1 YR; INCLUD	\$1,095.00	\$1,040.00	5.0%	\$48.94	\$30.76	\$28.57	\$24.98	\$20.84	\$19.69	\$52.46	\$34.26	\$31.70	\$26.87	\$22.52	\$21.53
S6770A-SCPW247-1	FI-6770A 1 YEAR SCANCARE 24/7, POST WARR (24X7X4 FOR 1 YR; INC	\$2,985.00	\$2,836.00	5.0%	\$133.46	\$83.89	\$77.90	\$68.12	\$56.83	\$53.69	\$143.05	\$93.42	\$86.44	\$73.28	\$61.40	\$58.71
S6770A-SCPW4HR-1	FI-6770A 1 YEAR SCANCARE 4 HR, POST WARR (8X5X4 FOR 1 YR; INC	\$2,195.00	\$2,085.00	5.0%	\$98.12	\$61.67	\$57.27	\$50.08	\$41.78	\$39.47	\$105.17	\$68.68	\$63.55	\$53.88	\$45.14	\$43.16
S6770A-SCPWNBND-1	FI-6770A 1 YEAR SCANCARE NBD, POST WARR (8X5X24 FOR 1 YR; INC	\$1,695.00	\$1,610.00	5.0%	\$75.77	\$47.62	\$44.23	\$38.67	\$32.26	\$30.48	\$81.21	\$53.03	\$49.07	\$41.60	\$34.86	\$33.33
S6770A-BAMY247-2	FI-6770A 2 YEAR BASIC 24/7 (24X7X4 FOR 2 YR; INCLUDES 1 CLEANIN	\$4,465.00	\$4,242.00	5.0%	\$199.63	\$125.48	\$116.53	\$101.89	\$85.01	\$80.30	\$213.97	\$139.73	\$129.30	\$109.61	\$91.84	\$87.81
S6770A-BAMY4HR-2	FI-6770A 2 YEAR BASIC 4 HR (8X5X4 FOR 2 YR; INCLUDES 1 CLEANIN	\$2,875.00	\$2,731.00	5.0%	\$128.52	\$80.78	\$75.02	\$65.60	\$54.73	\$51.70	\$137.75	\$89.96	\$83.24	\$70.57	\$59.13	\$56.53
S6770A-BAMYNBD-2	FI-6770A 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES 1 CLEANIN	\$1,945.00	\$1,848.00	5.0%	\$86.97	\$54.66	\$50.76	\$44.39	\$37.03	\$34.98	\$93.21	\$60.87	\$56.33	\$47.75	\$40.01	\$38.25
S6770A-SCMY247-2	FI-6770A 2 YEAR SCANCARE 24/7 (24X7X4 FOR 2 YR; INCLUDES 2 PM'	\$4,825.00	\$4,584.00	5.0%	\$215.72	\$135.59	\$125.92	\$110.11	\$91.86	\$86.78	\$231.22	\$151.00	\$139.72	\$118.45	\$99.24	\$94.89
S6770A-SCMY4HR-2	FI-6770A 2 YEAR SCANCARE 4 HR (8X5X4 FOR 2 YR; INCLUDES 2 PM'S	\$3,895.00	\$3,700.00	5.0%	\$174.12	\$109.45	\$101.64	\$88.87	\$74.15	\$70.04	\$186.63	\$121.88	\$112.78	\$95.61	\$80.11	\$76.59
S6770A-SCMYNBND-2	FI-6770A 2 YEAR SCANCARE NBD (8X5X24 FOR 2 YR; INCLUDES 2 PM'	\$2,965.00	\$2,817.00	5.0%	\$132.57	\$83.33	\$77.38	\$67.66	\$56.45	\$53.33	\$142.09	\$92.79	\$85.86	\$72.79	\$60.99	\$58.31
S6770A-BAMY247-3	FI-6770A 3 YEAR BASIC 24/7 (24X7X4 FOR 3 YR; INCLUDES 1 CLEANIN	\$6,395.00	\$6,075.00	5.0%	\$285.89	\$179.70	\$166.88	\$145.92	\$121.74	\$115.00	\$306.42	\$200.11	\$185.17	\$156.98	\$131.52	\$125.75
S6770A-BAMY4HR-3	FI-6770A 3 YEAR BASIC 4 HR (8X5X4 FOR 3 YR; INCLUDES 1 CLEANIN	\$3,980.00	\$3,781.00	5.0%	\$177.93	\$111.84	\$103.86	\$90.82	\$75.77	\$71.57	\$190.71	\$124.55	\$115.24	\$97.70	\$81.86	\$78.27
S6770A-BAMYNBD-3	FI-6770A 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES 1 CLEANIN	\$2,705.00	\$2,570.00	5.0%	\$120.94	\$76.02	\$70.60	\$61.73	\$51.50	\$48.65	\$129.63	\$84.66	\$78.33	\$66.41	\$55.64	\$53.20
S6770A-SCMY247-3	FI-6770A 3 YEAR SCANCARE 24/7 (24X7X4 FOR 3 YR; INCLUDES 2 PM'	\$6,950.00	\$6,603.00	5.0%	\$310.74	\$195.32	\$181.38	\$158.60	\$132.32	\$124.99	\$333.06	\$217.50	\$201.26	\$170.62	\$142.95	\$136.68
S6770A-SCMY4HR-3	FI-6770A 3 YEAR SCANCARE 4 HR (8X5X4 FOR 3 YR; INCLUDES 2 PM'S	\$5,425.00	\$5,154.00	5.0%	\$242.55	\$152.46	\$141.58	\$123.80	\$103.29	\$97.57	\$259.97	\$169.77	\$157.09	\$133.18	\$111.58	\$106.69
S6770A-SCMYNBND-3	FI-6770A 3 YEAR SCANCARE NBD (8X5X24 FOR 3 YR; INCLUDES 2 PM'	\$4,150.00	\$3,943.00	5.0%	\$185.56	\$116.63	\$108.31	\$94.71	\$79.02	\$74.64	\$198.88	\$129.88	\$120.18	\$101.89	\$85.37	\$81.62
S6770A-BACT247-X	FI-6770A CO-TERM BASIC 24/7, WARR &, POST WARR (24X7X4 FOR 1	\$227.00	\$216.00	4.8%	\$10.16	\$6.39	\$5.93	\$5.19	\$4.33	\$4.09	\$10.90	\$7.12	\$6.58	\$5.58	\$4.68	\$4.47
S6770A-BACT4HR-X	FI-6770A CO-TERM BASIC 4 HR, WARR &, POST WARR (8X5X4 FOR 1 M	\$133.00	\$126.00	5.3%	\$5.93	\$3.73	\$3.46	\$3.03	\$2.53	\$2.39	\$6.36	\$4.15	\$3.84	\$3.26	\$2.73	\$2.61
S6770A-BACTNBD-X	FI-6770A CO-TERM BASIC NBD, WARR &, POST WARR (8X5X24 FOR 1	\$91.00	\$86.00	5.5%	\$4.05	\$2.54	\$2.36	\$2.07	\$1.72	\$1.63	\$4.34	\$2.83	\$2.62	\$2.22	\$1.86	\$1.78
SN1800-AEPWNBND-1	N1800 1 YEAR ADVANCE EXCHANGE NBD (8X5X24 FOR 1 YR; INCLUDE	\$225.00	\$214.00	4.9%	\$10.07	\$6.33	\$5.88	\$5.14	\$4.29	\$4.05	\$10.79	\$7.05	\$6.52	\$5.53	\$4.63	\$4.43
SN1800-BAPWNBND-1	N1800 1 YEAR BASIC NBD (8X5X24 FOR 1 YR; INCLUDES PARTS, LABO	\$495.00	\$470.00	5.1%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
SN1800-DEPW5DY-1	N1800 1 YEAR DEPOT 5-DAY REPAIR & RETURN (8X5X24 FOR 1 YR; IN	\$225.00	\$214.00	4.9%	\$10.07	\$6.33	\$5.88	\$5.14	\$4.29	\$4.05	\$10.79	\$7.05	\$6.52	\$5.53	\$4.63	\$4.43
SN1800-AEMYNBD-2	N1800 2 YEAR ADVANCE EXCHANGE NBD (8X5X24 FOR 2 YR; INCLUDE	\$385.00	\$366.00	4.9%	\$17.22	\$10.83	\$10.05	\$8.79	\$7.33	\$6.93	\$18.46	\$12.06	\$11.16	\$9.46	\$7.92	\$7.58



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
SN1800-BAMYNBD-2	N1800 2 YEAR BASIC NBD (8X5X24 FOR 2 YR; INCLUDES PARTS, LABO	\$695.00	\$660.00	5.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
SN1800-AEMYNBD-3	N1800 3 YEAR ADVANCE EXCHANGE NBD (8X5X24 FOR 3 YR; INCLUDE	\$540.00	\$513.00	5.0%	\$24.14	\$15.17	\$14.09	\$12.32	\$10.28	\$9.71	\$25.88	\$16.90	\$15.64	\$13.26	\$11.11	\$10.62
SN1800-BAMYNBD-3	N1800 3 YEAR BASIC NBD (8X5X24 FOR 3 YR; INCLUDES PARTS, LABO	\$1,105.00	\$1,050.00	5.0%	\$49.41	\$31.06	\$28.84	\$25.22	\$21.04	\$19.88	\$52.96	\$34.59	\$32.00	\$27.13	\$22.73	\$21.74
SN1800-AECTNBD-X	N1800 CO-TERM ADVANCE EXCHANGE NBD (8X5X24 FOR 1 MO; INCLU	\$19.00	\$18.00	5.3%	\$0.85	\$0.53	\$0.49	\$0.43	\$0.36	\$0.34	\$0.91	\$0.59	\$0.55	\$0.47	\$0.39	\$0.37
SN1800-BACTNBD-X	N1800 CO-TERM BASIC NBD (8X5X24 FOR 1 MO; INCLUDES 1 MO PAR	\$41.00	\$39.00	4.9%	\$1.84	\$1.15	\$1.07	\$0.94	\$0.78	\$0.74	\$1.97	\$1.28	\$1.19	\$1.01	\$0.84	\$0.81
S1100-AEMYNBD-3	S1100 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PA	\$100.00	\$100.00	0.0%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
S1500-AEPWNBD-3	S1500 3 YEAR ADVANCE EXCHANGE (8X5X24 FOR 3 YR; INCLUDES PA	\$299.00	\$284.00	5.0%	\$13.37	\$8.40	\$7.80	\$6.82	\$5.69	\$5.38	\$14.32	\$9.35	\$8.66	\$7.34	\$6.15	\$5.88



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
i940 (Group A)																



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
196-0988	I940 SCANMATE, 15PPM/30IPM, 5 LBS, ADVANCED UNIT REPLACEMENT	\$395.00	\$356.00	9.9%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
i2900 (Group B)																
143-3283	I2900, 60PPM/120IPM, FB, 44 LBS, ADVANCED UNIT REPLACEMENT (2	\$3,495.00	\$3,146.00	10.0%	\$148.05	\$93.06	\$86.42	\$75.57	\$63.05	\$59.55	\$158.68	\$103.63	\$95.89	\$81.29	\$68.11	\$65.12
195-5632	CARE KIT I2900, ADVANCED UNIT REPLACEMENT, NEXT BUSINESS DA	\$480.00	\$461.00	4.0%	\$21.69	\$13.64	\$12.66	\$11.07	\$9.24	\$8.73	\$23.25	\$15.19	\$14.05	\$11.91	\$9.98	\$9.54
150-9116	CARE KIT I2900, ADVANCED UNIT REPLACEMENT, NEXT BUSINESS DA	\$1,428.00	\$1,371.00	4.0%	\$64.52	\$40.55	\$37.66	\$32.93	\$27.47	\$25.95	\$69.15	\$45.16	\$41.79	\$35.43	\$29.68	\$28.38
121-1945	CARE KIT I2900, ADVANCED UNIT REPLACEMENT, NEXT BUSINESS DA	\$2,466.00	\$2,368.00	4.0%	\$111.44	\$70.05	\$65.05	\$56.88	\$47.45	\$44.83	\$119.44	\$78.00	\$72.18	\$61.19	\$51.27	\$49.02
115-7304	CARE KIT I2900, ADVANCED UNIT REPLACEMENT, NEXT BUSINESS DA	\$643.00	\$618.00	3.9%	\$29.08	\$18.28	\$16.98	\$14.84	\$12.38	\$11.70	\$31.17	\$20.36	\$18.84	\$15.97	\$13.38	\$12.79
179-2704	CARE KIT I2900, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$687.00	\$660.00	3.9%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
106-6257	CARE KIT I2900, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$2,143.00	\$2,058.00	4.0%	\$96.85	\$60.88	\$56.53	\$49.43	\$41.24	\$38.96	\$103.81	\$67.79	\$62.73	\$53.18	\$44.56	\$42.60
105-6696	CARE KIT I2900, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$3,703.00	\$3,556.00	4.0%	\$167.35	\$105.19	\$97.68	\$85.42	\$71.26	\$67.32	\$179.36	\$117.13	\$108.39	\$91.89	\$76.99	\$73.61
151-4124	CARE KIT I2900, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$964.00	\$926.00	3.9%	\$43.58	\$27.39	\$25.44	\$22.24	\$18.56	\$17.53	\$46.71	\$30.50	\$28.22	\$23.93	\$20.05	\$19.17
i3200, i3250, i3300, i3400 & i3500 (Group D)																
164-0549	I3200, 50PPM/100IPM, 59 LBS, ADVANCED UNIT REPLACEMENT (24 H	\$3,995.00	\$3,596.00	10.0%	\$169.23	\$106.37	\$98.78	\$86.38	\$72.06	\$68.07	\$181.38	\$118.45	\$109.61	\$92.92	\$77.85	\$74.44
178-8900	I3250, 50PPM/100IPM, FB, 62 LBS, ADVANCED UNIT REPLACEMENT (2	\$4,495.00	\$4,046.00	10.0%	\$190.40	\$119.68	\$111.14	\$97.18	\$81.08	\$76.59	\$204.08	\$133.28	\$123.32	\$104.55	\$87.60	\$83.75
114-0003	I3300, 70PPM/140IPM, 55 LBS, ADVANCED UNIT REPLACEMENT (24 H	\$4,495.00	\$4,046.00	10.0%	\$190.40	\$119.68	\$111.14	\$97.18	\$81.08	\$76.59	\$204.08	\$133.28	\$123.32	\$104.55	\$87.60	\$83.75
103-4784	I3400, 90PPM/180IPM, 49 LBS, ADVANCED UNIT REPLACEMENT (24 H	\$5,495.00	\$4,946.00	10.0%	\$232.76	\$146.30	\$135.87	\$118.80	\$99.12	\$93.63	\$249.48	\$162.92	\$150.75	\$127.80	\$107.08	\$102.38
129-2937	I3450, 90PPM/180IPM, FB, 52 LBS, ADVANCED UNIT REPLACEMENT (2	\$5,995.00	\$5,396.00	10.0%	\$253.94	\$159.61	\$148.23	\$129.61	\$108.14	\$102.15	\$272.17	\$177.74	\$164.47	\$139.43	\$116.82	\$111.70
121-8551	CARE KIT I32/34X0, ADVANCED UNIT REPLACEMENT, NEXT BUSINESS	\$679.00	\$652.00	4.0%	\$30.68	\$19.29	\$17.91	\$15.66	\$13.07	\$12.34	\$32.89	\$21.48	\$19.87	\$16.85	\$14.12	\$13.50
160-6045	CARE KIT I32/34X0, ADVANCED UNIT REPLACEMENT, NEXT BUSINESS	\$2,116.00	\$2,032.00	4.0%	\$95.63	\$60.11	\$55.82	\$48.81	\$40.72	\$38.47	\$102.49	\$66.93	\$61.94	\$52.51	\$43.99	\$42.06
184-8183	CARE KIT I32/34X0, ADVANCED UNIT REPLACEMENT, NEXT BUSINESS	\$3,655.00	\$3,510.00	4.0%	\$165.18	\$103.83	\$96.42	\$84.31	\$70.34	\$66.44	\$177.04	\$115.62	\$106.98	\$90.70	\$75.99	\$72.66
113-8486	CARE KIT I32/34X0 ADVANCED UNIT REPLACEMENT, NEXT BUSINESS	\$951.00	\$913.00	4.0%	\$42.97	\$27.01	\$25.08	\$21.93	\$18.30	\$17.28	\$46.05	\$30.07	\$27.83	\$23.59	\$19.77	\$18.90
162-0301	CARE KIT I32/34X0, ONSITE VISIT, NEXT BUSINESS DAY, 1 YEAR	\$995.00	\$956.00	3.9%	\$44.99	\$28.28	\$26.26	\$22.96	\$19.16	\$18.10	\$48.22	\$31.49	\$29.14	\$24.70	\$20.70	\$19.79
177-4108	CARE KIT I32/34X0, ONSITE VISIT, NEXT BUSINESS DAY, 3 YEARS	\$3,101.00	\$2,978.00	4.0%	\$140.14	\$88.09	\$81.81	\$71.53	\$59.68	\$56.37	\$150.21	\$98.10	\$90.77	\$76.95	\$64.47	\$61.64
152-5286	CARE KIT I32/34X0, ONSITE VISIT, NEXT BUSINESS DAY, 5 YEARS	\$5,356.00	\$5,144.00	4.0%	\$242.08	\$152.16	\$141.31	\$123.56	\$103.09	\$97.38	\$259.46	\$169.44	\$156.79	\$132.92	\$111.37	\$106.48
129-4818	CARE KIT I32/34X0 NEXT BUSINESS DAY, POST WARRANTY MAINTENA	\$1,391.00	\$1,336.00	4.0%	\$62.87	\$39.52	\$36.70	\$32.09	\$26.77	\$25.29	\$67.39	\$44.01	\$40.72	\$34.52	\$28.92	\$27.66
i3500 (Group D)																
180-5969	I3500, 110PPM/220IPM, 49 LBS, ADVANCED UNIT REPLACEMENT (24 H	\$5,995.00	\$5,396.00	10.0%	\$253.94	\$159.61	\$148.23	\$129.61	\$108.14	\$102.15	\$272.17	\$177.74	\$164.47	\$139.43	\$116.82	\$111.70
100-4498	CARE KIT I3500, ADVANCED UNIT REPLACEMENT NEXT BUSINESS DAY	\$855.00	\$821.00	4.0%	\$38.64	\$24.29	\$22.55	\$19.72	\$16.45	\$15.54	\$41.41	\$27.04	\$25.02	\$21.21	\$17.77	\$16.99
100-4514	CARE KIT I3500, ADVANCED UNIT REPLACEMENT NEXT BUSINESS DAY	\$2,665.00	\$2,559.00	4.0%	\$120.43	\$75.70	\$70.30	\$61.47	\$51.28	\$48.44	\$129.08	\$84.29	\$78.00	\$66.12	\$55.40	\$52.97
100-4522	CARE KIT I3500, ADVANCED UNIT REPLACEMENT NEXT BUSINESS DAY	\$4,603.00	\$4,421.00	4.0%	\$208.05	\$130.77	\$121.44	\$106.19	\$88.60	\$83.69	\$223.00	\$145.63	\$134.75	\$114.24	\$95.71	\$91.51
100-4530	CARE KIT I3500, ADVANCED UNIT REPLACEMENT, NEXT BUSINESS DA	\$1,197.00	\$1,150.00	3.9%	\$54.12	\$34.02	\$31.59	\$27.62	\$23.05	\$21.77	\$58.01	\$37.88	\$35.05	\$29.72	\$24.90	\$23.81
100-4332	CARE KIT I3500, ONSITE VISIT, NEXT BUSINESS DAY, 1 YEAR	\$1,298.00	\$1,247.00	3.9%	\$58.68	\$36.89	\$34.26	\$29.95	\$24.99	\$23.61	\$62.90	\$41.08	\$38.01	\$32.22	\$27.00	\$25.81
100-4365	CARE KIT I3500, ONSITE VISIT, NEXT BUSINESS DAY, 3 YEARS	\$4,045.00	\$3,885.00	4.0%	\$182.83	\$114.92	\$106.72	\$93.32	\$77.86	\$73.54	\$195.96	\$127.97	\$118.41	\$100.39	\$84.11	\$80.42
100-4407	CARE KIT I3500, ONSITE VISIT, NEXT BUSINESS DAY, 5 YEARS	\$6,988.00	\$6,711.00	4.0%	\$315.82	\$198.51	\$184.35	\$161.20	\$134.49	\$127.04	\$338.50	\$221.06	\$204.55	\$173.41	\$145.29	\$138.92
100-4423	CARE KIT I3500, ONSITE VISIT, NEXT BUSINESS DAY, POST WARRANT	\$1,817.00	\$1,745.00	4.0%	\$82.12	\$51.62	\$47.94	\$41.91	\$34.97	\$33.03	\$88.02	\$57.48	\$53.19	\$45.09	\$37.78	\$36.12
i4250 (Group DX)																
168-1006	I4250, 110PPM/220IPM 3 MONTH: ON-SITE (5X9X24) 3 MONTHS	\$9,995.00	\$8,996.00	10.0%	\$423.35	\$266.10	\$247.12	\$216.08	\$180.28	\$170.29	\$453.76	\$296.33	\$274.20	\$232.46	\$194.76	\$186.22
151-9164	CARE KIT I4250, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$1,442.00	\$1,438.00	0.3%	\$67.67	\$42.54	\$39.50	\$34.54	\$28.82	\$27.22	\$72.53	\$47.37	\$43.83	\$37.16	\$31.13	\$29.77
169-6624	CARE KIT I4250, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$3,196.00	\$3,186.00	0.3%	\$149.93	\$94.24	\$87.52	\$76.53	\$63.85	\$60.31	\$160.70	\$104.95	\$97.11	\$82.33	\$68.98	\$65.95
172-4343	CARE KIT I4250, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$4,705.00	\$4,690.00	0.3%	\$220.71	\$138.73	\$128.83	\$112.65	\$93.99	\$88.78	\$236.56	\$154.49	\$142.95	\$121.19	\$101.54	\$97.08
174-9829	CARE KIT I4250, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$8,127.00	\$8,102.00	0.3%	\$381.28	\$239.66	\$222.56	\$194.61	\$162.36	\$153.37	\$408.66	\$266.88	\$246.95	\$209.36	\$175.41	\$167.71
167-4365	CARE KIT I4250, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$2,019.00	\$2,013.00	0.3%	\$94.73	\$59.54	\$55.30	\$48.35	\$40.34	\$38.11	\$101.54	\$66.31	\$61.36	\$52.02	\$43.58	\$41.67
111-9023	CARE KIT I4250, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$3,836.00	\$3,824.00	0.3%	\$179.96	\$113.11	\$105.05	\$91.85	\$76.63	\$72.39	\$192.88	\$125.96	\$116.56	\$98.81	\$82.79	\$79.16
170-4162	CARE KIT I4250, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$5,391.00	\$5,374.00	0.3%	\$252.90	\$158.96	\$147.62	\$129.08	\$107.69	\$101.73	\$271.06	\$177.02	\$163.80	\$138.86	\$116.35	\$111.24
182-0893	CARE KIT I4250, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$1,285.00	\$1,281.00	0.3%	\$60.28	\$37.89	\$35.19	\$30.77	\$25.67	\$24.25	\$64.61	\$42.20	\$39.04	\$33.10	\$27.73	\$26.52
124-8210	CARE KIT I4250, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$2,848.00	\$2,839.00	0.3%	\$133.60	\$83.98	\$77.99	\$68.19	\$56.89	\$53.74	\$143.20	\$93.52	\$86.53	\$73.36	\$61.46	\$58.77
194-7092	CARE KIT I4250, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$4,193.00	\$4,180.00	0.3%	\$196.71	\$123.64	\$114.82	\$100.40	\$83.77	\$79.13	\$210.84	\$137.69	\$127.41	\$108.01	\$90.50	\$86.53
120-6184	CARE KIT I4250, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$7,243.00	\$7,221.00	0.3%	\$339.82	\$213.60	\$198.36	\$173.45	\$144.71	\$136.69	\$364.23	\$237.86	\$220.10	\$186.59	\$156.33	\$149.47
109-7559	CARE KIT I4250, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$1,800.00	\$1,794.00	0.3%	\$84.43	\$53.07	\$49.28	\$43.09	\$35.95	\$33.96	\$90.49	\$59.09	\$54.68	\$46.36	\$38.84	\$37.14



ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
112-9121	CARE KIT I4250, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$3,420.00	\$3,409.00	0.3%	\$160.43	\$100.84	\$93.65	\$81.88	\$68.32	\$64.53	\$171.95	\$112.29	\$103.91	\$88.09	\$73.80	\$70.57
138-4528	CARE KIT I4250, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$4,805.00	\$4,790.00	0.3%	\$225.42	\$141.69	\$131.58	\$115.06	\$95.99	\$90.67	\$241.61	\$157.78	\$146.00	\$123.77	\$103.70	\$99.15
i4650 (Group E)																
117-6031	I4650, 130PPM/260IPM 3 MONTH: ON-SITE (5X9X24) 3 MONTHS	\$14,995.00	\$13,496.00	10.0%	\$635.12	\$399.21	\$370.74	\$324.17	\$270.46	\$255.48	\$680.74	\$444.56	\$411.36	\$348.74	\$292.19	\$279.37
199-3484	CARE KIT I4650, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$2,309.00	\$2,302.00	0.3%	\$108.33	\$68.09	\$63.24	\$55.29	\$46.13	\$43.58	\$116.11	\$75.83	\$70.16	\$59.48	\$49.84	\$47.65
147-4865	CARE KIT I4650, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$5,119.00	\$5,103.00	0.3%	\$240.15	\$150.95	\$140.18	\$122.57	\$102.26	\$96.60	\$257.40	\$168.09	\$155.54	\$131.86	\$110.48	\$105.63
163-8311	CARE KIT I4650, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$7,198.00	\$7,176.00	0.3%	\$337.70	\$212.27	\$197.12	\$172.37	\$143.81	\$135.84	\$361.96	\$236.38	\$218.72	\$185.43	\$155.36	\$148.54
192-5684	CARE KIT I4650, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$13,019.00	\$12,979.00	0.3%	\$610.79	\$383.92	\$356.53	\$311.76	\$260.10	\$245.69	\$654.66	\$427.53	\$395.60	\$335.38	\$281.00	\$268.67
145-9650	CARE KIT I4650, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$3,233.00	\$3,223.00	0.3%	\$151.67	\$95.34	\$88.54	\$77.42	\$64.59	\$61.01	\$162.57	\$106.17	\$98.24	\$83.28	\$69.78	\$66.72
168-6153	CARE KIT I4650, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$6,143.00	\$6,124.00	0.3%	\$288.20	\$181.15	\$168.23	\$147.10	\$122.72	\$115.93	\$308.89	\$201.72	\$186.66	\$158.24	\$132.58	\$126.77
176-4778	CARE KIT I4650, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$8,246.00	\$8,220.00	0.3%	\$386.83	\$243.15	\$225.80	\$197.44	\$164.73	\$155.60	\$414.62	\$270.77	\$250.55	\$212.40	\$177.96	\$170.15
127-0156	CARE KIT I4650, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$2,061.00	\$2,055.00	0.3%	\$96.71	\$60.79	\$56.45	\$49.36	\$41.18	\$38.90	\$103.65	\$67.69	\$62.64	\$53.10	\$44.49	\$42.54
196-1754	CARE KIT I4650, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$4,569.00	\$4,555.00	0.3%	\$214.36	\$134.74	\$125.13	\$109.41	\$91.28	\$86.23	\$229.75	\$150.04	\$138.84	\$117.70	\$98.62	\$94.29
149-5258	CARE KIT I4650, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$6,423.00	\$6,403.00	0.3%	\$301.33	\$189.40	\$175.89	\$153.80	\$128.32	\$121.21	\$322.97	\$210.91	\$195.16	\$165.45	\$138.62	\$132.54
179-9899	CARE KIT I4650, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$11,617.00	\$11,581.00	0.3%	\$545.00	\$342.57	\$318.13	\$278.18	\$232.08	\$219.23	\$584.15	\$381.48	\$352.99	\$299.25	\$250.73	\$239.73
116-5950	CARE KIT I4650, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$2,876.00	\$2,867.00	0.3%	\$134.92	\$84.81	\$78.76	\$68.87	\$57.45	\$54.27	\$144.61	\$94.44	\$87.39	\$74.08	\$62.07	\$59.35
188-4584	CARE KIT I4650, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$5,465.00	\$5,448.00	0.3%	\$256.38	\$161.15	\$149.66	\$130.86	\$109.18	\$103.13	\$274.80	\$179.46	\$166.06	\$140.78	\$117.95	\$112.77
142-4241	CARE KIT I4650, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$7,335.00	\$7,312.00	0.3%	\$344.10	\$216.29	\$200.86	\$175.63	\$146.53	\$138.42	\$368.82	\$240.86	\$222.87	\$188.94	\$158.30	\$151.36
i4850 (Group E)																
173-8764	I4850, 150PPM/300IPM 3 MONTH: ON-SITE (5X9X24) 3 MONTHS	\$19,995.00	\$17,996.00	10.0%	\$846.89	\$532.32	\$494.35	\$432.26	\$360.64	\$340.66	\$907.72	\$592.79	\$548.52	\$465.02	\$389.61	\$372.52
162-0194	CARE KIT I4850, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$2,617.00	\$2,609.00	0.3%	\$122.78	\$77.17	\$71.67	\$62.67	\$52.28	\$49.39	\$131.60	\$85.94	\$79.52	\$67.42	\$56.48	\$54.01
103-2010	CARE KIT I4850, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$5,801.00	\$5,783.00	0.3%	\$272.15	\$171.06	\$158.86	\$138.91	\$115.89	\$109.47	\$291.69	\$190.49	\$176.27	\$149.43	\$125.20	\$119.71
133-4226	CARE KIT I4850, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$8,156.00	\$8,131.00	0.3%	\$382.64	\$240.51	\$223.36	\$195.31	\$162.95	\$153.92	\$410.13	\$267.84	\$247.83	\$210.11	\$176.04	\$168.31
137-2457	CARE KIT I4850, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$14,750.00	\$14,704.00	0.3%	\$691.97	\$434.94	\$403.92	\$353.19	\$294.67	\$278.35	\$741.67	\$484.35	\$448.18	\$379.95	\$318.34	\$304.37
177-4728	CARE KIT I4850, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$3,664.00	\$3,653.00	0.3%	\$171.91	\$108.06	\$100.35	\$87.75	\$73.21	\$69.15	\$184.26	\$120.33	\$111.34	\$94.39	\$79.09	\$75.62
129-1079	CARE KIT I4850, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$6,962.00	\$6,940.00	0.3%	\$326.60	\$205.29	\$190.64	\$166.70	\$139.08	\$131.37	\$350.05	\$228.60	\$211.53	\$179.33	\$150.25	\$143.66
133-0067	CARE KIT I4850, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$9,342.00	\$9,313.00	0.3%	\$438.27	\$275.48	\$255.83	\$223.70	\$186.63	\$176.30	\$469.75	\$306.77	\$283.86	\$240.65	\$201.63	\$192.78
150-9892	CARE KIT I4850, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$2,338.00	\$2,331.00	0.3%	\$109.70	\$68.95	\$64.03	\$55.99	\$46.71	\$44.13	\$117.58	\$76.78	\$71.05	\$60.23	\$50.47	\$48.25
164-3543	CARE KIT I4850, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$5,182.00	\$5,166.00	0.3%	\$243.11	\$152.81	\$141.91	\$124.09	\$103.53	\$97.79	\$260.57	\$170.17	\$157.46	\$133.49	\$111.84	\$106.94
188-3859	CARE KIT I4850, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$7,285.00	\$7,262.00	0.3%	\$341.75	\$214.81	\$199.49	\$174.43	\$145.53	\$137.47	\$366.30	\$239.21	\$221.35	\$187.65	\$157.22	\$150.32
141-0315	CARE KIT I4850, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$13,174.00	\$13,133.00	0.3%	\$618.04	\$388.47	\$360.76	\$315.45	\$263.19	\$248.61	\$662.43	\$432.60	\$400.29	\$339.36	\$284.33	\$271.85
141-5918	CARE KIT I4850, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$3,272.00	\$3,262.00	0.3%	\$153.51	\$96.49	\$89.61	\$78.35	\$65.37	\$61.75	\$164.54	\$107.45	\$99.43	\$84.29	\$70.62	\$67.52
100-0124	CARE KIT I4850, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$6,218.00	\$6,199.00	0.3%	\$291.72	\$183.37	\$170.29	\$148.90	\$124.23	\$117.35	\$312.68	\$204.20	\$188.95	\$160.18	\$134.21	\$128.32
101-4778	CARE KIT I4850, NEXT BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$8,345.00	\$8,319.00	0.3%	\$391.49	\$246.08	\$228.52	\$199.82	\$166.71	\$157.48	\$419.61	\$274.03	\$253.56	\$214.96	\$180.11	\$172.20
i5250 & i5250V (Group E)																
152-4677	I5250, 150PPM/300IPM 3 MONTH: ON-SITE (5X9X24) 3 MONTHS	\$30,000.00	\$27,000.00	10.0%	\$1,270.62	\$798.66	\$741.69	\$648.54	\$541.08	\$511.11	\$1,361.88	\$889.38	\$822.96	\$697.68	\$584.55	\$558.90
175-9380	I5250V, 150PPM/300IPM 3 MONTH: ON-SITE (5X9X24) 3 MONTHS	\$30,000.00	\$27,000.00	10.0%	\$1,270.62	\$798.66	\$741.69	\$648.54	\$541.08	\$511.11	\$1,361.88	\$889.38	\$822.96	\$697.68	\$584.55	\$558.90
123-0473	CARE KIT I52X0, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$3,720.00	\$3,720.00	0.0%	\$175.06	\$110.04	\$102.19	\$89.35	\$74.55	\$70.42	\$187.64	\$122.54	\$113.39	\$96.12	\$80.54	\$77.00
160-0725	CARE KIT I52X0, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$8,255.00	\$8,229.00	0.3%	\$387.26	\$243.41	\$226.05	\$197.66	\$164.91	\$155.77	\$415.07	\$271.06	\$250.82	\$212.64	\$178.16	\$170.34
167-1528	CARE KIT I52X0, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$11,594.00	\$11,558.00	0.3%	\$543.92	\$341.89	\$317.50	\$277.62	\$231.62	\$218.79	\$582.99	\$380.72	\$352.29	\$298.66	\$250.23	\$239.25
167-2930	CARE KIT I52X0, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$20,967.00	\$20,902.00	0.3%	\$983.65	\$618.28	\$574.18	\$502.07	\$418.88	\$395.67	\$1,054.30	\$688.51	\$637.09	\$540.11	\$452.53	\$432.67
123-5050	CARE KIT I52X0, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$5,208.00	\$5,208.00	0.0%	\$245.09	\$154.05	\$143.06	\$125.10	\$104.37	\$98.59	\$262.69	\$171.55	\$158.74	\$134.57	\$112.75	\$107.81
108-2387	CARE KIT I52X0, 4 HR, 1 PREVENTIVE MAINTENANCE VISIT PER YEAR	\$9,896.00	\$9,865.00	0.3%	\$464.25	\$291.81	\$270.99	\$236.96	\$197.69	\$186.74	\$497.59	\$324.95	\$300.69	\$254.91	\$213.58	\$204.21
104-4148	CARE KIT I52X0, 4 HR, 1 PREVENTIVE MAINTENANCE VISIT PER YEAR	\$13,280.00	\$13,239.00	0.3%	\$623.03	\$391.61	\$363.68	\$318.00	\$265.31	\$250.61	\$667.78	\$436.09	\$403.52	\$342.10	\$286.62	\$274.05
i5650 & i5650V (Group F)																
120-7844	I5650, 180PPM/360IPM 3 MONTH: ON-SITE (5X9X24) 3 MONTHS	\$45,000.00	\$40,500.00	10.0%	\$1,905.93	\$1,197.99	\$1,112.54	\$972.81	\$811.62	\$766.67	\$2,042.82	\$1,334.07	\$1,234.44	\$1,046.52	\$876.83	\$838.35
147-3230	I5650V, 180PPM/360IPM 3 MONTH: ON-SITE (5X9X24) 3 MONTHS	\$45,000.00	\$40,500.00	10.0%	\$1,905.93	\$1,197.99	\$1,112.54	\$972.81	\$811.62	\$766.67	\$2,042.82	\$1,334.07	\$1,234.44	\$1,046.52	\$876.83	\$838.35
153-2381	CARE KIT I56X0 4 HR 1 PREVENTIVE MAINTENANCE VISIT PER YEAR,	\$14,518.00	\$14,473.00	0.3%	\$681.10	\$428.11	\$397.57	\$347.64	\$290.04	\$273.97	\$730.02	\$476.74	\$441.14	\$373.98	\$313.34	\$299.59
185-3738	CARE KIT I56X0 4 HR 1 PREVENTIVE MAINTENANCE VISIT PER YEAR,	\$31,105.00	\$31,009.00	0.3%	\$1,459.28	\$917.25	\$851.82	\$744.84	\$621.42	\$587.00	\$1,564.09	\$1,021.44	\$945.15	\$801.27	\$671.34	\$641.89



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
177-4082	CARE KIT I56X0, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$5,457.00	\$5,457.00	0.0%	\$256.81	\$161.42	\$149.90	\$131.08	\$109.36	\$103.30	\$275.25	\$179.75	\$166.33	\$141.01	\$118.14	\$112.96
137-3489	CARE KIT I56X0, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$12,096.00	\$12,059.00	0.3%	\$567.50	\$356.71	\$331.26	\$289.66	\$241.66	\$228.28	\$608.26	\$397.22	\$367.56	\$311.60	\$261.08	\$249.62
179-0187	CARE KIT I56X0, SAME BUSINESS DAY, 1 PREVENTIVE MAINTENANCE	\$18,008.00	\$17,952.00	0.3%	\$844.82	\$531.02	\$493.14	\$431.21	\$359.76	\$339.83	\$905.50	\$591.34	\$547.18	\$463.88	\$388.66	\$371.61
148-9962	CARE KIT I56X0, 1 PREVENTIVE MAINTENANCE VISIT PER YEAR, POST	\$7,641.00	\$7,641.00	0.0%	\$359.59	\$226.02	\$209.90	\$183.54	\$153.13	\$144.64	\$385.41	\$251.69	\$232.90	\$197.44	\$165.43	\$158.17
131-9375	CARE KIT I56X0, 1 PREVENTIVE MAINTENANCE VISIT PER YEAR, POST	\$20,631.00	\$20,567.00	0.3%	\$967.88	\$608.37	\$564.98	\$494.02	\$412.16	\$389.33	\$1,037.40	\$677.48	\$626.88	\$531.45	\$445.28	\$425.74
i5850 (Group G)																
161-5962	I5850, 210PPM/420IPM 3 MONTH: ON-SITE (5X9X24) 3 MONTHS	\$80,000.00	\$72,000.00	10.0%	\$3,388.32	\$2,129.76	\$1,977.84	\$1,729.44	\$1,442.88	\$1,362.96	\$3,631.68	\$2,371.68	\$2,194.56	\$1,860.48	\$1,558.80	\$1,490.40
195-5749	CARE KIT I58X0, 4HR 1 PREVENTIVE MAINTENANCE VISIT PER YEAR,	\$21,959.00	\$21,891.00	0.3%	\$1,030.19	\$647.54	\$601.35	\$525.82	\$438.70	\$414.40	\$1,104.18	\$721.09	\$667.24	\$565.66	\$473.94	\$453.14
156-8351	CARE KIT I58X0, ONSITE VISIT, 1 YEAR	\$8,255.00	\$8,255.00	0.0%	\$388.48	\$244.18	\$226.76	\$198.29	\$165.43	\$156.27	\$416.38	\$271.92	\$251.61	\$213.31	\$178.72	\$170.88
142-7046	CARE KIT I58X0, ONSITE VISIT, 2 YEARS	\$27,240.00	\$27,156.00	0.3%	\$1,277.96	\$803.27	\$745.98	\$652.29	\$544.21	\$514.06	\$1,369.75	\$894.52	\$827.71	\$701.71	\$587.93	\$562.13
104-0468	CARE KIT I58X0, ONSITE VISIT, SAME BUSINESS DAY, 2 YEARS	\$18,297.00	\$18,240.00	0.3%	\$858.37	\$539.54	\$501.05	\$438.12	\$365.53	\$345.28	\$920.03	\$600.83	\$555.96	\$471.32	\$394.90	\$377.57
103-1590	CARE KIT I58X0, SAME BUSINESS DAY, POST WARRANTY MAINTENAN	\$31,205.00	\$31,108.00	0.3%	\$1,463.94	\$920.17	\$854.54	\$747.21	\$623.40	\$588.87	\$1,569.09	\$1,024.70	\$948.17	\$803.83	\$673.49	\$643.94
199-2130	CARE KIT I58X0, 5 YEARS	\$47,051.00	\$46,905.00	0.3%	\$2,207.35	\$1,387.45	\$1,288.48	\$1,126.66	\$939.98	\$887.91	\$2,365.89	\$1,545.05	\$1,429.66	\$1,212.03	\$1,015.49	\$970.93
165-7063	CARE KIT I58X0, POST WARRANTY MAINTENANCE AGREEMENT	\$11,557.00	\$11,557.00	0.0%	\$543.87	\$341.86	\$317.47	\$277.60	\$231.60	\$218.77	\$582.94	\$380.69	\$352.26	\$298.63	\$250.21	\$239.23
Scan Station 710 (Group G)																
187-7398	SCAN STATION 710, 70PPM/140IPM, 47 LBS, ADVANCED UNIT REPLAC	\$2,495.00	\$2,246.00	10.0%	\$105.70	\$66.44	\$61.70	\$53.95	\$45.01	\$42.52	\$113.29	\$73.98	\$68.46	\$58.04	\$48.63	\$46.49
194-8975	CARE KIT SCAN STATION 7X0, 1 YEAR	\$277.00	\$266.00	4.0%	\$12.52	\$7.87	\$7.31	\$6.39	\$5.33	\$5.04	\$13.42	\$8.76	\$8.11	\$6.87	\$5.76	\$5.51
101-3572	CARE KIT SCAN STATION 7X0, 3 YEARS	\$865.00	\$831.00	3.9%	\$39.11	\$24.58	\$22.83	\$19.96	\$16.65	\$15.73	\$41.92	\$27.37	\$25.33	\$21.47	\$17.99	\$17.20
102-5022	CARE KIT SCAN STATION 7X0, 5 YEARS	\$1,495.00	\$1,436.00	3.9%	\$67.58	\$42.48	\$39.45	\$34.49	\$28.78	\$27.18	\$72.43	\$47.30	\$43.77	\$37.11	\$31.09	\$29.73
105-5714	CARE KIT SCAN STATION 7X0, POST WARRANTY MAINTENANCE AGRE	\$371.00	\$356.00	4.0%	\$16.75	\$10.53	\$9.78	\$8.55	\$7.13	\$6.74	\$17.96	\$11.73	\$10.85	\$9.20	\$7.71	\$7.37
Scan Station 730EX (Group G)																
173-0795	SCAN STATION 730EX 70PM/140IPM, 47 LBS, ADVANCED UNIT REPLAC	\$2,995.00	\$2,696.00	10.0%	\$126.87	\$79.75	\$74.06	\$64.76	\$54.03	\$51.04	\$135.99	\$88.81	\$82.17	\$69.66	\$58.37	\$55.81
126-0231	CARE KIT SCAN STATION 7X0EX, 1 YEAR	\$332.00	\$319.00	3.9%	\$15.01	\$9.44	\$8.76	\$7.66	\$6.39	\$6.04	\$16.09	\$10.51	\$9.72	\$8.24	\$6.91	\$6.60
133-7161	CARE KIT SCAN STATION 7X0EX, 3 YEARS	\$1,037.00	\$996.00	4.0%	\$46.87	\$29.46	\$27.36	\$23.92	\$19.96	\$18.85	\$50.24	\$32.81	\$30.36	\$25.74	\$21.56	\$20.62
165-4748	CARE KIT SCAN STATION 7X0EX, 5 YEARS	\$1,792.00	\$1,721.00	4.0%	\$80.99	\$50.91	\$47.28	\$41.34	\$34.49	\$32.58	\$86.81	\$56.69	\$52.46	\$44.47	\$37.26	\$35.62
168-0453	CARE KIT SCAN STATION 7X0EX, POST WARRANTY MAINTENANCE AG	\$444.00	\$426.00	4.1%	\$20.05	\$12.60	\$11.70	\$10.23	\$8.54	\$8.06	\$21.49	\$14.03	\$12.98	\$11.01	\$9.22	\$8.82
S2050 & S2070 (Group B)																
101-4968	S2050, 50PPM/100IPM, 13 LBS, ADVANCED UNIT REPLACEMENT (24 H	\$895.00	\$806.00	9.9%	\$37.93	\$23.84	\$22.14	\$19.36	\$16.15	\$15.26	\$40.65	\$26.55	\$24.57	\$20.83	\$17.45	\$16.68
101-5049	S2070, 70PPM/140IPM, 13 LBS, ADVANCED UNIT REPLACEMENT (24 H	\$1,195.00	\$1,076.00	10.0%	\$50.64	\$31.83	\$29.56	\$25.85	\$21.56	\$20.37	\$54.27	\$35.44	\$32.80	\$27.80	\$23.30	\$22.27
102-1542	CARE KIT S2050/S2070, ADVANCED UNIT REPLACEMENT, 2 YEARS	\$199.00	\$191.00	4.0%	\$8.99	\$5.65	\$5.25	\$4.59	\$3.83	\$3.62	\$9.63	\$6.29	\$5.82	\$4.94	\$4.14	\$3.95
102-1567	CARE KIT S2050/S2070, ADVANCED UNIT REPLACEMENT, POST WARR	\$149.00	\$143.00	4.0%	\$6.73	\$4.23	\$3.93	\$3.43	\$2.87	\$2.71	\$7.21	\$4.71	\$4.36	\$3.70	\$3.10	\$2.96
S2060W & S2080W (Group B)																
101-5114	S2060W, 60PPM/120IPM WIRELESS, 12 LBS, ADVANCED UNIT REPLAC	\$1,295.00	\$1,166.00	10.0%	\$54.87	\$34.49	\$32.03	\$28.01	\$23.37	\$22.07	\$58.81	\$38.41	\$35.54	\$30.13	\$25.24	\$24.14
101-5189	S2080W, 80PPM/160IPM WIRELESS, 12 LBS, ADVANCED UNIT REPLAC	\$1,795.00	\$1,616.00	10.0%	\$76.05	\$47.80	\$44.39	\$38.82	\$32.38	\$30.59	\$81.51	\$53.23	\$49.26	\$41.76	\$34.99	\$33.45
Capture Pro																
139-0244	CAPTURE PRO, GROUP A, PHONE SUPPORT & MINOR UPGRADES 3 YEA	\$1,000.00	\$950.00	5.0%	\$44.71	\$28.10	\$26.10	\$22.82	\$19.04	\$17.98	\$47.92	\$31.29	\$28.96	\$24.55	\$20.57	\$19.67
137-1293	CAPTURE PRO, GROUP A, POST SOFTWARE ASSURENCE 3 YEARS	\$251.00	\$238.00	5.2%	\$11.20	\$7.04	\$6.54	\$5.72	\$4.77	\$4.51	\$12.00	\$7.84	\$7.25	\$6.15	\$5.15	\$4.93
194-1244	CAPTURE PRO, GROUP A, PHONE SUPPORT & MINOR UPGRADES 5 YEA	\$1,115.00	\$1,059.00	5.0%	\$49.84	\$31.33	\$29.09	\$25.44	\$21.22	\$20.05	\$53.42	\$34.88	\$32.28	\$27.36	\$22.93	\$21.92
124-4607	CAPTURE PRO, GROUP A, POST SOFTWARE ASSURENCE 5 YEARS	\$366.00	\$348.00	4.9%	\$16.38	\$10.29	\$9.56	\$8.36	\$6.97	\$6.59	\$17.55	\$11.46	\$10.61	\$8.99	\$7.53	\$7.20
109-3236	CAPTURE PRO, GROUP B, PHONE SUPPORT & MINOR UPGRADES 3 YEA	\$1,452.00	\$1,379.00	5.0%	\$64.90	\$40.79	\$37.88	\$33.12	\$27.64	\$26.10	\$69.56	\$45.42	\$42.03	\$35.63	\$29.86	\$28.55
143-9272	CAPTURE PRO, GROUP B, POST SOFTWARE ASSURENCE 3 YEARS	\$402.00	\$382.00	5.0%	\$17.98	\$11.30	\$10.49	\$9.18	\$7.66	\$7.23	\$19.27	\$12.58	\$11.64	\$9.87	\$8.27	\$7.91
126-8697	CAPTURE PRO, GROUP B, PHONE SUPPORT & MINOR UPGRADES 5 YEA	\$1,636.00	\$1,554.00	5.0%	\$73.13	\$45.97	\$42.69	\$37.33	\$31.14	\$29.42	\$78.38	\$51.19	\$47.37	\$40.16	\$33.64	\$32.17
120-5061	CAPTURE PRO, GROUP B, POST SOFTWARE ASSURENCE 5 YEARS	\$586.00	\$557.00	4.9%	\$26.21	\$16.48	\$15.30	\$13.38	\$11.16	\$10.54	\$28.10	\$18.35	\$16.98	\$14.39	\$12.06	\$11.53
120-6986	CAPTURE PRO, GROUP C, PHONE SUPPORT & MINOR UPGRADES 1 YEA	\$2,554.00	\$2,426.00	5.0%	\$114.17	\$71.76	\$66.64	\$58.27	\$48.62	\$45.92	\$122.37	\$79.91	\$73.94	\$62.69	\$52.52	\$50.22
123-9490	CAPTURE PRO, GROUP C, POST SOFTWARE ASSURENCE 1 YEAR	\$309.00	\$294.00	4.9%	\$13.84	\$8.70	\$8.08	\$7.06	\$5.89	\$5.57	\$14.83	\$9.68	\$8.96	\$7.60	\$6.37	\$6.09
102-1559	CAPTURE PRO, GROUP C, PHONE SUPPORT & MINOR UPGRADES 3 YEA	\$2,987.00	\$2,838.00	5.0%	\$133.56	\$83.95	\$77.96	\$68.17	\$56.87	\$53.72	\$143.15	\$93.48	\$86.50	\$73.33	\$61.44	\$58.75
177-9321	CAPTURE PRO, GROUP C, POST SOFTWARE ASSURENCE 3 YEARS	\$742.00	\$705.00	5.0%	\$33.18	\$20.85	\$19.37	\$16.93	\$14.13	\$13.35	\$35.56	\$23.22	\$21.49	\$18.22	\$15.26	\$14.59
119-3861	CAPTURE PRO, GROUP C, PHONE SUPPORT & MINOR UPGRADES 5 YEA	\$3,328.00	\$3,162.00	5.0%	\$148.80	\$93.53	\$86.86	\$75.95	\$63.37	\$59.86	\$159.49	\$104.16	\$96.38	\$81.71	\$68.46	\$65.45
145-4354	CAPTURE PRO, GROUP C, POST SOFTWARE ASSURENCE 5 YEARS	\$1,083.00	\$1,029.00	5.0%	\$48.42	\$30.44	\$28.27	\$24.72	\$20.62	\$19.48	\$51.90	\$33.90	\$31.36	\$26.59	\$22.28	\$21.30



ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
128-2102	CAPTURE PRO, GROUP D, PHONE SUPPORT & MINOR UPGRADES 1 YEAR	\$3,284.00	\$3,120.00	5.0%	\$146.83	\$92.29	\$85.71	\$74.94	\$62.52	\$59.06	\$157.37	\$102.77	\$95.10	\$80.62	\$67.55	\$64.58
199-9135	CAPTURE PRO, GROUP D, POST SOFTWARE ASSURENCE 1 YEAR	\$434.00	\$412.00	5.1%	\$19.39	\$12.19	\$11.32	\$9.90	\$8.26	\$7.80	\$20.78	\$13.57	\$12.56	\$10.65	\$8.92	\$8.53
137-4735	CAPTURE PRO, GROUP D, PHONE SUPPORT & MINOR UPGRADES 3 YEARS	\$3,893.00	\$3,698.00	5.0%	\$174.03	\$109.39	\$101.58	\$88.83	\$74.11	\$70.00	\$186.53	\$121.81	\$112.72	\$95.56	\$80.06	\$76.55
108-7816	CAPTURE PRO, GROUP D, POST SOFTWARE ASSURENCE 3 YEARS	\$1,043.00	\$991.00	5.0%	\$46.64	\$29.31	\$27.22	\$23.80	\$19.86	\$18.76	\$49.99	\$32.64	\$30.21	\$25.61	\$21.46	\$20.51
101-4653	CAPTURE PRO, GROUP D, PHONE SUPPORT & MINOR UPGRADES 5 YEARS	\$4,370.00	\$4,152.00	5.0%	\$195.39	\$122.82	\$114.06	\$99.73	\$83.21	\$78.60	\$209.43	\$136.77	\$126.55	\$107.29	\$89.89	\$85.95
130-4948	CAPTURE PRO, GROUP D, POST SOFTWARE ASSURENCE 5 YEARS	\$1,520.00	\$1,444.00	5.0%	\$67.95	\$42.71	\$39.67	\$34.68	\$28.94	\$27.33	\$72.84	\$47.57	\$44.01	\$37.31	\$31.26	\$29.89
186-6961	CAPTURE PRO, GROUP DX, PHONE SUPPORT & MINOR UPGRADES 1 YEAR	\$6,181.00	\$5,872.00	5.0%	\$276.34	\$173.69	\$161.30	\$141.05	\$117.67	\$111.16	\$296.18	\$193.42	\$178.98	\$151.73	\$127.13	\$121.55
100-0389	CAPTURE PRO, GROUP DX, POST SOFTWARE ASSURENCE 1 YEAR	\$931.00	\$884.00	5.0%	\$41.60	\$26.15	\$24.28	\$21.23	\$17.72	\$16.73	\$44.59	\$29.12	\$26.94	\$22.84	\$19.14	\$18.30
110-9602	CAPTURE PRO, GROUP DX, PHONE SUPPORT & MINOR UPGRADES 3 YEARS	\$7,484.00	\$7,110.00	5.0%	\$334.60	\$210.31	\$195.31	\$170.78	\$142.48	\$134.59	\$358.63	\$234.20	\$216.71	\$183.72	\$153.93	\$147.18
139-7868	CAPTURE PRO, GROUP DX, POST SOFTWARE ASSURENCE 3 YEARS	\$2,234.00	\$2,122.00	5.0%	\$99.86	\$62.77	\$58.29	\$50.97	\$42.52	\$40.17	\$107.03	\$69.90	\$64.68	\$54.83	\$45.94	\$43.93
124-6644	CAPTURE PRO, GROUP DX, PHONE SUPPORT & MINOR UPGRADES 5 YEARS	\$8,507.00	\$8,082.00	5.0%	\$380.34	\$239.07	\$222.01	\$194.13	\$161.96	\$152.99	\$407.66	\$266.22	\$246.34	\$208.84	\$174.98	\$167.30
128-2615	CAPTURE PRO, GROUP DX, POST SOFTWARE ASSURENCE 5 YEARS	\$3,257.00	\$3,094.00	5.0%	\$145.60	\$91.52	\$84.99	\$74.32	\$62.00	\$58.57	\$156.06	\$101.92	\$94.31	\$79.95	\$66.99	\$64.05
132-3658	CAPTURE PRO, GROUP E, PHONE SUPPORT & MINOR UPGRADES 1 YEAR	\$9,560.00	\$9,082.00	5.0%	\$427.40	\$268.65	\$249.48	\$218.15	\$182.00	\$171.92	\$458.10	\$299.16	\$276.82	\$234.68	\$196.63	\$188.00
144-5592	CAPTURE PRO, GROUP E, POST SOFTWARE ASSURENCE 1 YEAR	\$1,510.00	\$1,435.00	5.0%	\$67.53	\$42.45	\$39.42	\$34.47	\$28.76	\$27.16	\$72.38	\$47.27	\$43.74	\$37.08	\$31.07	\$29.70
118-6519	CAPTURE PRO, GROUP E, PHONE SUPPORT & MINOR UPGRADES 3 YEARS	\$11,675.00	\$11,091.00	5.0%	\$521.94	\$328.07	\$304.67	\$266.41	\$222.26	\$209.95	\$559.43	\$365.34	\$338.05	\$286.59	\$240.12	\$229.58
192-1550	CAPTURE PRO, GROUP E, POST SOFTWARE ASSURENCE 3 YEARS	\$3,625.00	\$3,444.00	5.0%	\$162.07	\$101.87	\$94.61	\$82.72	\$69.02	\$65.19	\$173.72	\$113.45	\$104.97	\$88.99	\$74.56	\$71.29
108-9457	CAPTURE PRO, GROUP E, PHONE SUPPORT & MINOR UPGRADES 5 YEARS	\$13,336.00	\$12,669.00	5.0%	\$596.20	\$374.75	\$348.02	\$304.31	\$253.89	\$239.82	\$639.02	\$417.32	\$386.15	\$327.37	\$274.28	\$262.25
138-6549	CAPTURE PRO, GROUP E, POST SOFTWARE ASSURENCE 5 YEARS	\$5,286.00	\$5,022.00	5.0%	\$236.34	\$148.55	\$137.95	\$120.63	\$100.64	\$95.07	\$253.31	\$165.42	\$153.07	\$129.77	\$108.73	\$103.96
158-7468	CAPTURE PRO, GROUP F, PHONE SUPPORT & MINOR UPGRADES 1 YEAR	\$12,637.00	\$12,005.00	5.0%	\$564.96	\$355.11	\$329.78	\$288.36	\$240.58	\$227.25	\$605.53	\$395.44	\$365.91	\$310.21	\$259.91	\$248.50
180-7544	CAPTURE PRO, GROUP F, POST SOFTWARE ASSURENCE 1 YEAR	\$2,232.00	\$2,120.00	5.0%	\$99.77	\$62.71	\$58.24	\$50.92	\$42.48	\$40.13	\$106.93	\$69.83	\$64.62	\$54.78	\$45.90	\$43.88
190-4879	CAPTURE PRO, GROUP F, PHONE SUPPORT & MINOR UPGRADES 3 YEARS	\$15,488.00	\$14,714.00	5.0%	\$692.44	\$435.24	\$404.19	\$353.43	\$294.87	\$278.54	\$742.17	\$484.68	\$448.48	\$380.21	\$318.56	\$304.58
164-7866	CAPTURE PRO, GROUP F, POST SOFTWARE ASSURENCE 3 YEARS	\$4,888.00	\$4,644.00	5.0%	\$218.55	\$137.37	\$127.57	\$111.55	\$93.07	\$87.91	\$234.24	\$152.97	\$141.55	\$120.00	\$100.54	\$96.13
164-7759	CAPTURE PRO, GROUP F, PHONE SUPPORT & MINOR UPGRADES 5 YEARS	\$17,728.00	\$16,842.00	5.0%	\$792.58	\$498.19	\$462.65	\$404.54	\$337.51	\$318.82	\$849.51	\$554.78	\$513.34	\$435.20	\$364.63	\$348.63
135-8449	CAPTURE PRO, GROUP F, POST SOFTWARE ASSURENCE 5 YEARS	\$7,128.00	\$6,772.00	5.0%	\$318.69	\$200.32	\$186.03	\$162.66	\$135.71	\$128.19	\$341.58	\$223.07	\$206.41	\$174.99	\$146.61	\$140.18
140-9044	CAPTURE PRO, GROUP G, PHONE SUPPORT & MINOR UPGRADES 1 YEAR	\$19,816.00	\$18,825.00	5.0%	\$885.90	\$556.84	\$517.12	\$452.18	\$377.25	\$356.36	\$949.53	\$620.10	\$573.79	\$486.44	\$407.56	\$389.68
194-6615	CAPTURE PRO, GROUP G, POST SOFTWARE ASSURENCE 1 YEAR	\$3,266.00	\$3,103.00	5.0%	\$146.03	\$91.79	\$85.24	\$74.53	\$62.18	\$58.74	\$156.52	\$102.21	\$94.58	\$80.18	\$67.18	\$64.23
118-0462	CAPTURE PRO, GROUP G, PHONE SUPPORT & MINOR UPGRADES 3 YEARS	\$24,389.00	\$23,170.00	5.0%	\$1,090.38	\$685.37	\$636.48	\$556.54	\$464.33	\$438.61	\$1,168.69	\$763.22	\$706.22	\$598.71	\$501.63	\$479.62
100-9422	CAPTURE PRO, GROUP G, POST SOFTWARE ASSURENCE 3 YEARS	\$7,839.00	\$7,447.00	5.0%	\$350.46	\$220.28	\$204.57	\$178.88	\$149.24	\$140.97	\$375.63	\$245.30	\$226.98	\$192.43	\$161.23	\$154.15
145-8371	CAPTURE PRO, GROUP G, PHONE SUPPORT & MINOR UPGRADES 5 YEARS	\$27,982.00	\$26,583.00	5.0%	\$1,251.00	\$786.33	\$730.24	\$638.52	\$532.72	\$503.22	\$1,340.85	\$875.64	\$810.25	\$686.90	\$575.52	\$550.27
107-5746	CAPTURE PRO, GROUP G, POST SOFTWARE ASSURENCE 5 YEARS	\$11,432.00	\$10,860.00	5.0%	\$511.07	\$321.24	\$298.32	\$260.86	\$217.63	\$205.58	\$547.78	\$357.73	\$331.01	\$280.62	\$235.12	\$224.80
140-6792	CAPTURE PRO, INDEXING, PHONE SUPPORT & MINOR UPGRADES 1 YEAR	\$1,448.00	\$1,376.00	5.0%	\$64.75	\$40.70	\$37.80	\$33.05	\$27.58	\$26.05	\$69.41	\$45.33	\$41.94	\$35.56	\$29.79	\$28.48
196-4394	CAPTURE PRO, INDEXING, POST SOFTWARE ASSURENCE 1 YEAR	\$199.00	\$189.00	5.0%	\$8.89	\$5.59	\$5.19	\$4.54	\$3.79	\$3.58	\$9.53	\$6.23	\$5.76	\$4.88	\$4.09	\$3.91
117-5371	CAPTURE PRO, INDEXING, PHONE SUPPORT & MINOR UPGRADES 3 YEARS	\$1,727.00	\$1,641.00	5.0%	\$77.23	\$48.54	\$45.08	\$39.42	\$32.89	\$31.06	\$82.77	\$54.05	\$50.02	\$42.40	\$35.53	\$33.97
127-4281	CAPTURE PRO, INDEXING, POST SOFTWARE ASSURENCE 3 YEARS	\$478.00	\$454.00	5.0%	\$21.37	\$13.43	\$12.47	\$10.91	\$9.10	\$8.59	\$22.90	\$14.95	\$13.84	\$11.73	\$9.83	\$9.40
135-2129	CAPTURE PRO, INDEXING, PHONE SUPPORT & MINOR UPGRADES 5 YEARS	\$1,946.00	\$1,849.00	5.0%	\$87.01	\$54.69	\$50.79	\$44.41	\$37.05	\$35.00	\$93.26	\$60.91	\$56.36	\$47.78	\$40.03	\$38.27
103-6854	CAPTURE PRO, INDEXING, POST SOFTWARE ASSURENCE 5 YEARS	\$697.00	\$662.00	5.0%	\$31.15	\$19.58	\$18.19	\$15.90	\$13.27	\$12.53	\$33.39	\$21.81	\$20.18	\$17.11	\$14.33	\$13.70
139-4741	CAPTURE PRO, AUTO IMPORT, PHONE SUPPORT & MINOR UPGRADES	\$6,778.00	\$6,439.00	5.0%	\$303.02	\$190.47	\$176.88	\$154.66	\$129.04	\$121.89	\$324.78	\$212.10	\$196.26	\$166.38	\$139.40	\$133.29
101-7938	CAPTURE PRO, AUTO IMPORT, POST SOFTWARE ASSURENCE 1 YEAR	\$1,033.00	\$981.00	5.0%	\$46.17	\$29.02	\$26.95	\$23.56	\$19.66	\$18.57	\$49.48	\$32.31	\$29.90	\$25.35	\$21.24	\$20.31
183-7483	CAPTURE PRO, AUTO IMPORT, PHONE SUPPORT & MINOR UPGRADES	\$8,224.00	\$7,813.00	5.0%	\$367.68	\$231.11	\$214.62	\$187.67	\$156.57	\$147.90	\$394.09	\$257.36	\$238.14	\$201.89	\$169.15	\$161.73
147-2018	CAPTURE PRO, AUTO IMPORT, POST SOFTWARE ASSURENCE 3 YEARS	\$2,479.00	\$2,355.00	5.0%	\$110.83	\$69.66	\$64.69	\$56.57	\$47.19	\$44.58	\$118.79	\$77.57	\$71.78	\$60.85	\$50.99	\$48.75
104-8982	CAPTURE PRO, AUTO IMPORT, PHONE SUPPORT & MINOR UPGRADES	\$9,360.00	\$8,892.00	5.0%	\$418.46	\$263.03	\$244.26	\$213.59	\$178.20	\$168.33	\$448.51	\$292.90	\$271.03	\$229.77	\$192.51	\$184.06
184-4331	CAPTURE PRO, AUTO IMPORT, POST SOFTWARE ASSURENCE 5 YEARS	\$3,615.00	\$3,434.00	5.0%	\$161.60	\$101.58	\$94.33	\$82.48	\$68.82	\$65.01	\$173.21	\$113.12	\$104.67	\$88.73	\$74.35	\$71.08
Consumables & Parts																
846-7839	FEEDER MODULE, I900 SERIES - 1 LBS	\$41.00	\$39.00	4.9%	\$1.84	\$1.15	\$1.07	\$0.94	\$0.78	\$0.74	\$1.97	\$1.28	\$1.19	\$1.01	\$0.84	\$0.81
121-4584	LOWER IMAGING GUIDE IL900/9000 - 1 LBS	\$320.00	\$304.00	5.0%	\$14.31	\$8.99	\$8.35	\$7.30	\$6.09	\$5.75	\$15.33	\$10.01	\$9.27	\$7.86	\$6.58	\$6.29
177-5246	SEPARATION MODULE, I900 SERIES - 1 LBS	\$35.00	\$33.00	5.7%	\$1.55	\$0.98	\$0.91	\$0.79	\$0.66	\$0.62	\$1.66	\$1.09	\$1.01	\$0.85	\$0.71	\$0.68
165-1975	TECH WIPES, 10 PACK - 1 LBS	\$63.00	\$60.00	4.8%	\$2.82	\$1.77	\$1.65	\$1.44	\$1.20	\$1.14	\$3.03	\$1.98	\$1.83	\$1.55	\$1.30	\$1.24
122-6562	UPPER IMAGING GUIDE IL900/9000 - 1 LBS	\$320.00	\$304.00	5.0%	\$14.31	\$8.99	\$8.35	\$7.30	\$6.09	\$5.75	\$15.33	\$10.01	\$9.27	\$7.86	\$6.58	\$6.29
127-1436	CALIBRATION TARGETS, 5 PACK - 2 LBS	\$62.00	\$59.00	4.8%	\$2.78	\$1.75	\$1.62	\$1.42	\$1.18	\$1.12	\$2.98	\$1.94	\$1.80	\$1.52	\$1.28	\$1.22



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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
108-5992	FEED MODULE KIT 250, 3000/4500 - 2 LBS	\$795.00	\$755.00	5.0%	\$35.53	\$22.33	\$20.74	\$18.14	\$15.13	\$14.29	\$38.08	\$24.87	\$23.01	\$19.51	\$16.35	\$15.63
844-3491	MEDIUM ROLLER KIT - NGENUITY - 2 LBS	\$1,333.00	\$1,266.00	5.0%	\$59.58	\$37.45	\$34.78	\$30.41	\$25.37	\$23.97	\$63.86	\$41.70	\$38.59	\$32.71	\$27.41	\$26.21
828-0604	SEPARATOR ROLLER KIT, 3000/4500 - 2 LBS	\$305.00	\$290.00	4.9%	\$13.65	\$8.58	\$7.97	\$6.97	\$5.81	\$5.49	\$14.63	\$9.55	\$8.84	\$7.49	\$6.28	\$6.00
176-6674	SMALL ROLLER KIT - NGENUITY - 2 LBS	\$449.00	\$427.00	4.9%	\$20.09	\$12.63	\$11.73	\$10.26	\$8.56	\$8.08	\$21.54	\$14.07	\$13.01	\$11.03	\$9.24	\$8.84
896-5519	STATICIDE WIPES, 6 BOXES OF 24 - 2 LBS	\$85.00	\$81.00	4.7%	\$3.81	\$2.40	\$2.23	\$1.95	\$1.62	\$1.53	\$4.09	\$2.67	\$2.47	\$2.09	\$1.75	\$1.68
863-4230	NGENUITY IMPRINTER OPTION - 3 MONTH: ON-SITE (5X9X4) - 3 LBS	\$1,586.00	\$1,507.00	5.0%	\$70.92	\$44.58	\$41.40	\$36.20	\$30.20	\$28.53	\$76.01	\$49.64	\$45.93	\$38.94	\$32.63	\$31.19
135-5155	BLACK INK CART, 10PK - 3 LBS	\$519.00	\$493.00	5.0%	\$23.20	\$14.58	\$13.54	\$11.84	\$9.88	\$9.33	\$24.87	\$16.24	\$15.03	\$12.74	\$10.67	\$10.21
107-0820	BLACK ROLL EXCH. KIT, SIDEKICK - 3 LBS	\$570.00	\$542.00	4.9%	\$25.51	\$16.03	\$14.89	\$13.02	\$10.86	\$10.26	\$27.34	\$17.85	\$16.52	\$14.01	\$11.73	\$11.22
826-6488	BRILLIANIZE DETAILER WIPES - 3 LBS	\$24.00	\$23.00	4.2%	\$1.08	\$0.68	\$0.63	\$0.55	\$0.46	\$0.44	\$1.16	\$0.76	\$0.70	\$0.59	\$0.50	\$0.48
175-6360	CONSUMABLE KIT, I11XX SCANNERS - 3 LBS	\$50.00	\$48.00	4.0%	\$2.26	\$1.42	\$1.32	\$1.15	\$0.96	\$0.91	\$2.42	\$1.58	\$1.46	\$1.24	\$1.04	\$0.99
113-3842	ENHANCED INK CARTRIDGE CARRIER - 3 LBS	\$79.00	\$75.00	5.1%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
176-3218	ENHANCED INK CARTRIDGE CARRIER - 3 LBS	\$125.00	\$119.00	4.8%	\$5.60	\$3.52	\$3.27	\$2.86	\$2.38	\$2.25	\$6.00	\$3.92	\$3.63	\$3.07	\$2.58	\$2.46
809-6943	ENHANCED PRINTER ACC, I4X00 - 3 LBS	\$453.00	\$430.00	5.1%	\$20.24	\$12.72	\$11.81	\$10.33	\$8.62	\$8.14	\$21.69	\$14.16	\$13.11	\$11.11	\$9.31	\$8.90
826-9607	FEED MODULE - 3 LBS	\$64.00	\$61.00	4.7%	\$2.87	\$1.80	\$1.68	\$1.47	\$1.22	\$1.15	\$3.08	\$2.01	\$1.86	\$1.58	\$1.32	\$1.26
174-7849	FEED MODULE, I30/I40/SCAN 100 - 3 LBS	\$98.00	\$93.00	5.1%	\$4.38	\$2.75	\$2.55	\$2.23	\$1.86	\$1.76	\$4.69	\$3.06	\$2.83	\$2.40	\$2.01	\$1.93
148-4864	FEED ROLLERS & SEPARATION PADS - 3 LBS	\$51.00	\$48.00	5.9%	\$2.26	\$1.42	\$1.32	\$1.15	\$0.96	\$0.91	\$2.42	\$1.58	\$1.46	\$1.24	\$1.04	\$0.99
124-1066	FEEDER KIT, I100/I200/I1400 - 3 LBS	\$360.00	\$342.00	5.0%	\$16.09	\$10.12	\$9.39	\$8.21	\$6.85	\$6.47	\$17.25	\$11.27	\$10.42	\$8.84	\$7.40	\$7.08
162-0640	IMAGING GUIDE ASMBLY, NGENUITY - 3 LBS	\$40.00	\$38.00	5.0%	\$1.79	\$1.12	\$1.04	\$0.91	\$0.76	\$0.72	\$1.92	\$1.25	\$1.16	\$0.98	\$0.82	\$0.79
197-6703	IMAGING GUIDESSET I600/700/1800 - 3 LBS	\$190.00	\$181.00	4.7%	\$8.52	\$5.35	\$4.97	\$4.35	\$3.63	\$3.43	\$9.13	\$5.96	\$5.52	\$4.68	\$3.92	\$3.75
896-1955	IMPRINTER PRE-SCAN, TRUPER - 3 LBS	\$2,008.00	\$1,908.00	5.0%	\$89.79	\$56.44	\$52.41	\$45.83	\$38.24	\$36.12	\$96.24	\$62.85	\$58.16	\$49.30	\$41.31	\$39.50
834-8054	LOWER UPPER IMAGE GUIDE - 3 LBS	\$162.00	\$154.00	4.9%	\$7.25	\$4.56	\$4.23	\$3.70	\$3.09	\$2.92	\$7.77	\$5.07	\$4.69	\$3.98	\$3.33	\$3.19
894-6097	PRE-SEPARATION PADS, I1120 - 3 LBS	\$65.00	\$62.00	4.6%	\$2.92	\$1.83	\$1.70	\$1.49	\$1.24	\$1.17	\$3.13	\$2.04	\$1.89	\$1.60	\$1.34	\$1.28
870-4801	ROLLER ASSEMBLY - 3 LBS	\$382.00	\$363.00	5.0%	\$17.08	\$10.74	\$9.97	\$8.72	\$7.27	\$6.87	\$18.31	\$11.96	\$11.06	\$9.38	\$7.86	\$7.51
100-2716	ROLLER CLEANING PADS, 24PK - 3 LBS	\$29.00	\$28.00	3.4%	\$1.32	\$0.83	\$0.77	\$0.67	\$0.56	\$0.53	\$1.41	\$0.92	\$0.85	\$0.72	\$0.61	\$0.58
846-0321	ROLLER EXCHANGE KIT, TRUPER - 3 LBS	\$600.00	\$570.00	5.0%	\$26.82	\$16.86	\$15.66	\$13.69	\$11.42	\$10.79	\$28.75	\$18.78	\$17.37	\$14.73	\$12.34	\$11.80
173-6115	SEPARATION MODULE - 3 LBS	\$64.00	\$61.00	4.7%	\$2.87	\$1.80	\$1.68	\$1.47	\$1.22	\$1.15	\$3.08	\$2.01	\$1.86	\$1.58	\$1.32	\$1.26
809-0300	SEPARATOR ROLLER KIT - 3 LBS	\$179.00	\$170.00	5.0%	\$8.00	\$5.03	\$4.67	\$4.08	\$3.41	\$3.22	\$8.57	\$5.60	\$5.18	\$4.39	\$3.68	\$3.52
818-3386	BLACK INK CART FOR ENHANC D PTR - 4 LBS	\$520.00	\$494.00	5.0%	\$23.25	\$14.61	\$13.57	\$11.87	\$9.90	\$9.35	\$24.92	\$16.27	\$15.06	\$12.76	\$10.70	\$10.23
824-5862	CLEANING SWABS - 5 LBS	\$38.00	\$36.00	5.3%	\$1.69	\$1.06	\$0.99	\$0.86	\$0.72	\$0.68	\$1.82	\$1.19	\$1.10	\$0.93	\$0.78	\$0.75
122-6034	FEED ROLLER ASSEMBLY, I1120 - 5 LBS	\$58.00	\$55.00	5.2%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
832-7538	FEEDER KIT, I4000 & I5000 - 5 LBS	\$406.00	\$386.00	4.9%	\$18.17	\$11.42	\$10.60	\$9.27	\$7.74	\$7.31	\$19.47	\$12.71	\$11.77	\$9.97	\$8.36	\$7.99
108-4755	FEEDER KIT, I600/I700/I1800 - 5 LBS	\$483.00	\$459.00	5.0%	\$21.60	\$13.58	\$12.61	\$11.03	\$9.20	\$8.69	\$23.15	\$15.12	\$13.99	\$11.86	\$9.94	\$9.50
156-7684	FIREWIRE CARD FOR MV & HV - 5 LBS	\$274.00	\$260.00	5.1%	\$12.24	\$7.69	\$7.14	\$6.25	\$5.21	\$4.92	\$13.11	\$8.56	\$7.92	\$6.72	\$5.63	\$5.38
877-6254	HIGH RES PRNTR MAINTENANCE KIT - 5 LBS	\$176.00	\$167.00	5.1%	\$7.86	\$4.94	\$4.59	\$4.01	\$3.35	\$3.16	\$8.42	\$5.50	\$5.09	\$4.32	\$3.62	\$3.46
125-7633	INK BLOTTER FRONT, I1800&I5000 - 5 LBS	\$250.00	\$238.00	4.8%	\$11.20	\$7.04	\$6.54	\$5.72	\$4.77	\$4.51	\$12.00	\$7.84	\$7.25	\$6.15	\$5.15	\$4.93
840-5425	INK BLOTTERS, I200/I1400/I4000 - 5 LBS	\$240.00	\$228.00	5.0%	\$10.73	\$6.74	\$6.26	\$5.48	\$4.57	\$4.32	\$11.50	\$7.51	\$6.95	\$5.89	\$4.94	\$4.72
103-3893	SCOURING CLEANING PADS, 25 PK - 5 LBS	\$60.00	\$57.00	5.0%	\$2.68	\$1.69	\$1.57	\$1.37	\$1.14	\$1.08	\$2.88	\$1.88	\$1.74	\$1.47	\$1.23	\$1.18
182-9779	SMALL ROLLER KIT V2- NGENUITY - 5 LBS	\$369.00	\$351.00	4.9%	\$16.52	\$10.38	\$9.64	\$8.43	\$7.03	\$6.64	\$17.70	\$11.56	\$10.70	\$9.07	\$7.60	\$7.27
169-0783	TRANSPORT CLEANING SHT, 50PK - 5 LBS	\$67.00	\$64.00	4.5%	\$3.01	\$1.89	\$1.76	\$1.54	\$1.28	\$1.21	\$3.23	\$2.11	\$1.95	\$1.65	\$1.39	\$1.32
821-5808	XL FEEDER KIT, I100/I200/I1400 - 5 LBS	\$1,479.00	\$1,405.00	5.0%	\$66.12	\$41.56	\$38.60	\$33.75	\$28.16	\$26.60	\$70.87	\$46.28	\$42.82	\$36.31	\$30.42	\$29.08
838-9181	FEEDER CONSUMABLES KIT, I800 - 6 LBS	\$2,219.00	\$2,108.00	5.0%	\$99.20	\$62.35	\$57.91	\$50.63	\$42.24	\$39.90	\$106.33	\$69.44	\$64.25	\$54.47	\$45.64	\$43.64
115-8153	LARGE ROLLER KIT - NGENUITY - 6 LBS	\$2,681.00	\$2,547.00	5.0%	\$119.86	\$75.34	\$69.97	\$61.18	\$51.04	\$48.21	\$128.47	\$83.90	\$77.63	\$65.81	\$55.14	\$52.72
121-1515	MEDIUM ROLLER KIT V2- NGENUITY - 6 LBS	\$1,417.00	\$1,346.00	5.0%	\$63.34	\$39.81	\$36.97	\$32.33	\$26.97	\$25.48	\$67.89	\$44.34	\$41.03	\$34.78	\$29.14	\$27.86
159-6832	RED INK CART ENHANCED PRINTER - 6 LBS	\$580.00	\$551.00	5.0%	\$25.93	\$16.30	\$15.14	\$13.24	\$11.04	\$10.43	\$27.79	\$18.15	\$16.79	\$14.24	\$11.93	\$11.41
838-7938	XL FEEDER KIT, I4000 & I5000 - 6 LBS	\$1,559.00	\$1,481.00	5.0%	\$69.70	\$43.81	\$40.68	\$35.57	\$29.68	\$28.04	\$74.70	\$48.78	\$45.14	\$38.27	\$32.06	\$30.66
121-3743	ENHANCED PRINTER ACC, I5X50 - 3 MONTH: ON-SITE (5X9X4) - 7 LBS	\$450.00	\$428.00	4.9%	\$20.14	\$12.66	\$11.76	\$10.28	\$8.58	\$8.10	\$21.59	\$14.10	\$13.05	\$11.06	\$9.27	\$8.86
121-8940	ENHANCED PRINTER ACC, I4X50 - 7 LBS	\$450.00	\$428.00	4.9%	\$20.14	\$12.66	\$11.76	\$10.28	\$8.58	\$8.10	\$21.59	\$14.10	\$13.05	\$11.06	\$9.27	\$8.86
147-3669	GLASS FLAT TRANSPORT SPECTRUM - 7 LBS	\$61.00	\$58.00	4.9%	\$2.73	\$1.72	\$1.59	\$1.39	\$1.16	\$1.10	\$2.93	\$1.91	\$1.77	\$1.50	\$1.26	\$1.20
128-9610	LAMPS ASSY (2 PACK), SPECTRUM - 7 LBS	\$201.00	\$191.00	5.0%	\$8.99	\$5.65	\$5.25	\$4.59	\$3.83	\$3.62	\$9.63	\$6.29	\$5.82	\$4.94	\$4.14	\$3.95



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
842-6157	XL FEEDER KIT, I600/I700/I1800 - 7 LBS	\$1,844.00	\$1,752.00	5.0%	\$82.45	\$51.82	\$48.13	\$42.08	\$35.11	\$33.17	\$88.37	\$57.71	\$53.40	\$45.27	\$37.93	\$36.27
199-8103	CAMERA CALIBRATIONKIT NGENUITY - 8 LBS	\$50.00	\$48.00	4.0%	\$2.26	\$1.42	\$1.32	\$1.15	\$0.96	\$0.91	\$2.42	\$1.58	\$1.46	\$1.24	\$1.04	\$0.99
142-8101	CONSUMABLES KIT, I2900 & I3000 - 8 LBS	\$250.00	\$238.00	4.8%	\$11.20	\$7.04	\$6.54	\$5.72	\$4.77	\$4.51	\$12.00	\$7.84	\$7.25	\$6.15	\$5.15	\$4.93
801-4755	BLACK BKGND ACC, I600/700/1800 - 9 LBS	\$68.00	\$65.00	4.4%	\$3.06	\$1.92	\$1.79	\$1.56	\$1.30	\$1.23	\$3.28	\$2.14	\$1.98	\$1.68	\$1.41	\$1.35
871-4438	IMAGING GUIDE SET - 9 LBS	\$184.00	\$175.00	4.9%	\$8.24	\$5.18	\$4.81	\$4.20	\$3.51	\$3.31	\$8.83	\$5.76	\$5.33	\$4.52	\$3.79	\$3.62
156-4418	IMAGING GUIDE SET, I800 SERIES - 9 LBS	\$270.00	\$257.00	4.8%	\$12.09	\$7.60	\$7.06	\$6.17	\$5.15	\$4.87	\$12.96	\$8.47	\$7.83	\$6.64	\$5.56	\$5.32
197-8253	IMAGING GUIDES, I1400 - 9 LBS	\$185.00	\$176.00	4.9%	\$8.28	\$5.21	\$4.83	\$4.23	\$3.53	\$3.33	\$8.88	\$5.80	\$5.36	\$4.55	\$3.81	\$3.64
120-0278	IMAGING GUIDES, I200 & I100 - 9 LBS	\$168.00	\$160.00	4.8%	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
166-7641	LOWER UPPER FLIP WHITE BKGRND - 9 LBS	\$250.00	\$238.00	4.8%	\$11.20	\$7.04	\$6.54	\$5.72	\$4.77	\$4.51	\$12.00	\$7.84	\$7.25	\$6.15	\$5.15	\$4.93
808-8239	LOWER UPPER FLIP WHITE BKGRND - 9 LBS	\$162.00	\$154.00	4.9%	\$7.25	\$4.56	\$4.23	\$3.70	\$3.09	\$2.92	\$7.77	\$5.07	\$4.69	\$3.98	\$3.33	\$3.19
894-9000	WHITE BKGND ACC, I600/700/1800 - 9 LBS	\$85.00	\$81.00	4.7%	\$3.81	\$2.40	\$2.23	\$1.95	\$1.62	\$1.53	\$4.09	\$2.67	\$2.47	\$2.09	\$1.75	\$1.68
876-6545	WHITELAMP, 3000/4000/7000/I800 - 9 LBS	\$186.00	\$177.00	4.8%	\$8.33	\$5.24	\$4.86	\$4.25	\$3.55	\$3.35	\$8.93	\$5.83	\$5.39	\$4.57	\$3.83	\$3.66
136-4421	BLACK BACKGROUND STRIPS - 11 LBS	\$46.00	\$44.00	4.3%	\$2.07	\$1.30	\$1.21	\$1.06	\$0.88	\$0.83	\$2.22	\$1.45	\$1.34	\$1.14	\$0.95	\$0.91
132-4391	PRINTER ACCESSORY, 2900, 3000 - 11 LBS	\$545.00	\$518.00	5.0%	\$24.38	\$15.32	\$14.23	\$12.44	\$10.38	\$9.81	\$26.13	\$17.06	\$15.79	\$13.39	\$11.21	\$10.72
119-9470	LEGAL FLATBED - 3 YEAR: ADVANCED UNIT REPLACEMENT (24 HOUR)	\$495.00	\$470.00	5.1%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
854-6012	MAINTENANCE KIT, 3000/4000 - 12 LBS	\$614.00	\$583.00	5.0%	\$27.44	\$17.25	\$16.02	\$14.00	\$11.68	\$11.04	\$29.41	\$19.20	\$17.77	\$15.06	\$12.62	\$12.07
134-3680	XXL FEEDER KIT, I600/700/1800 - 12 LBS	\$3,346.00	\$3,179.00	5.0%	\$149.60	\$94.03	\$87.33	\$76.36	\$63.71	\$60.18	\$160.35	\$104.72	\$96.90	\$82.15	\$68.83	\$65.81
175-5065	CARRYING CASE, I2000 & PHOTO - 14 LBS	\$60.00	\$60.00	0.0%	\$2.82	\$1.77	\$1.65	\$1.44	\$1.20	\$1.14	\$3.03	\$1.98	\$1.83	\$1.55	\$1.30	\$1.24
146-2415	XXL FEEDER KIT, I4000 & I5000 - 14 LBS	\$2,867.00	\$2,724.00	5.0%	\$128.19	\$80.58	\$74.83	\$65.43	\$54.59	\$51.57	\$137.40	\$89.73	\$83.03	\$70.39	\$58.97	\$56.39
150-9546	DUAL STACKING ACCY I5800/I5850 - 3 MONTH: ON-SITE (5X9X4) - 45	\$6,211.00	\$5,900.00	5.0%	\$277.65	\$174.52	\$162.07	\$141.72	\$118.24	\$111.69	\$297.60	\$194.35	\$179.83	\$152.46	\$127.74	\$122.13
189-4351	A3 FLATBED 11X17 - 1 YEAR: ADVANCED UNIT REPLACEMENT (48 HO	\$468.00	\$445.00	4.9%	\$20.94	\$13.16	\$12.22	\$10.69	\$8.92	\$8.42	\$22.45	\$14.66	\$13.56	\$11.50	\$9.63	\$9.21
140-8756	ENHANCED PRINTER ACC, I5X00 - 3 MONTH: ON-SITE (5X9X4)	\$10,000.00	\$9,500.00	5.0%	\$447.07	\$281.01	\$260.97	\$228.19	\$190.38	\$179.84	\$479.18	\$312.93	\$289.56	\$245.48	\$205.68	\$196.65
177-5485	ROLLER EXCHANGE KIT, 2500D	\$1,400.00	\$1,330.00	5.0%	\$62.59	\$39.34	\$36.54	\$31.95	\$26.65	\$25.18	\$67.09	\$43.81	\$40.54	\$34.37	\$28.79	\$27.53
158-8052	SEPARATOR ROLLER TYPE 2	\$450.00	\$428.00	4.9%	\$20.14	\$12.66	\$11.76	\$10.28	\$8.58	\$8.10	\$21.59	\$14.10	\$13.05	\$11.06	\$9.27	\$8.86
885-7971	SEPERATOR ROLLER	\$838.00	\$796.00	5.0%	\$37.46	\$23.55	\$21.87	\$19.12	\$15.95	\$15.07	\$40.15	\$26.22	\$24.26	\$20.57	\$17.23	\$16.48
156-9128	SKIMMER ASSEMBLY KIT, SPECTRUM	\$1,091.00	\$1,036.00	5.0%	\$48.75	\$30.64	\$28.46	\$24.88	\$20.76	\$19.61	\$52.26	\$34.13	\$31.58	\$26.77	\$22.43	\$21.45
101-6062	STACKING DEFLECTOR	\$318.00	\$302.00	5.0%	\$14.21	\$8.93	\$8.30	\$7.25	\$6.05	\$5.72	\$15.23	\$9.95	\$9.20	\$7.80	\$6.54	\$6.25
165-8483	SUPER 12 MAINTENANCE KIT	\$160.00	\$152.00	5.0%	\$7.15	\$4.50	\$4.18	\$3.65	\$3.05	\$2.88	\$7.67	\$5.01	\$4.63	\$3.93	\$3.29	\$3.15
880-3041	ULTRA LITE WT FEEDER KIT I800	\$80.00	\$76.00	5.0%	\$3.58	\$2.25	\$2.09	\$1.83	\$1.52	\$1.44	\$3.83	\$2.50	\$2.32	\$1.96	\$1.65	\$1.57
844-5280	ULTRA LT FEEDER KIT, 4000&5000	\$711.00	\$675.00	5.1%	\$31.77	\$19.97	\$18.54	\$16.21	\$13.53	\$12.78	\$34.05	\$22.23	\$20.57	\$17.44	\$14.61	\$13.97
175-0462	ULTRA LT FEEDER KITV2 NGENUITY	\$49.00	\$47.00	4.1%	\$2.21	\$1.39	\$1.29	\$1.13	\$0.94	\$0.89	\$2.37	\$1.55	\$1.43	\$1.21	\$1.02	\$0.97
896-5279	ULTRALT FEED KIT I600/700/1800	\$226.00	\$215.00	4.9%	\$10.12	\$6.36	\$5.91	\$5.16	\$4.31	\$4.07	\$10.84	\$7.08	\$6.55	\$5.56	\$4.65	\$4.45
161-2605	UPPER FLIPPABLE WHITE BKGRND	\$2,000.00	\$1,900.00	5.0%	\$89.41	\$56.20	\$52.19	\$45.64	\$38.08	\$35.97	\$95.84	\$62.59	\$57.91	\$49.10	\$41.14	\$39.33
157-8707	WHITE IMAGING LAMP FOR IL900	\$748.00	\$711.00	4.9%	\$33.46	\$21.03	\$19.53	\$17.08	\$14.25	\$13.46	\$35.86	\$23.42	\$21.67	\$18.37	\$15.39	\$14.72
842-2370	WHITE ROLLER KIT, SIDEKICK	\$680.00	\$646.00	5.0%	\$30.40	\$19.11	\$17.75	\$15.52	\$12.95	\$12.23	\$32.58	\$21.28	\$19.69	\$16.69	\$13.99	\$13.37
183-3946	26" OUTPUT EXTENDER TRAY	\$893.00	\$848.00	5.0%	\$39.91	\$25.08	\$23.29	\$20.37	\$16.99	\$16.05	\$42.77	\$27.93	\$25.85	\$21.91	\$18.36	\$17.55
149-8476	34" OUTPUT EXTENDER TRAY	\$250.00	\$238.00	4.8%	\$11.20	\$7.04	\$6.54	\$5.72	\$4.77	\$4.51	\$12.00	\$7.84	\$7.25	\$6.15	\$5.15	\$4.93
834-6538	7520/9520 ADF REPLENISHMENTKIT	\$313.00	\$297.00	5.1%	\$13.98	\$8.79	\$8.16	\$7.13	\$5.95	\$5.62	\$14.98	\$9.78	\$9.05	\$7.67	\$6.43	\$6.15
811-2419	8000 REPLACEMENT LAMP	\$324.00	\$308.00	4.9%	\$14.49	\$9.11	\$8.46	\$7.40	\$6.17	\$5.83	\$15.54	\$10.15	\$9.39	\$7.96	\$6.67	\$6.38
179-7158	BLOWER BRUSH	\$440.00	\$418.00	5.0%	\$19.67	\$12.36	\$11.48	\$10.04	\$8.38	\$7.91	\$21.08	\$13.77	\$12.74	\$10.80	\$9.05	\$8.65
131-7304	CALIBRATION KIT, I200 SERIES	\$495.00	\$470.00	5.1%	\$22.12	\$13.90	\$12.91	\$11.29	\$9.42	\$8.90	\$23.71	\$15.48	\$14.33	\$12.14	\$10.18	\$9.73
149-1869	CALIBRATION KIT, I800 SERIES	\$2,380.00	\$2,261.00	5.0%	\$106.40	\$66.88	\$62.11	\$54.31	\$45.31	\$42.80	\$114.04	\$74.48	\$68.92	\$58.42	\$48.95	\$46.80
168-9728	CAMERA CALIBRATIONKIT SPECTRUM	\$155.00	\$147.00	5.2%	\$6.92	\$4.35	\$4.04	\$3.53	\$2.95	\$2.78	\$7.41	\$4.84	\$4.48	\$3.80	\$3.18	\$3.04
101-5817	CARRIER SLEEVES (5PK)	\$260.00	\$247.00	5.0%	\$11.62	\$7.31	\$6.79	\$5.93	\$4.95	\$4.68	\$12.46	\$8.14	\$7.53	\$6.38	\$5.35	\$5.11
140-6750	CARRYING CASE, I900 SERIES	\$75.00	\$71.00	5.3%	\$3.34	\$2.10	\$1.95	\$1.71	\$1.42	\$1.34	\$3.58	\$2.34	\$2.16	\$1.83	\$1.54	\$1.47
153-7240	FEED MODULE 150, 3000 SERIES	\$49.00	\$47.00	4.1%	\$2.21	\$1.39	\$1.29	\$1.13	\$0.94	\$0.89	\$2.37	\$1.55	\$1.43	\$1.21	\$1.02	\$0.97
162-3362	FEED MODULE, I55 & I65	\$80.00	\$80.00	0.0%	\$3.76	\$2.37	\$2.20	\$1.92	\$1.60	\$1.51	\$4.04	\$2.64	\$2.44	\$2.07	\$1.73	\$1.66
101-5866	FEED ROLLER KIT	\$98.00	\$93.00	5.1%	\$4.38	\$2.75	\$2.55	\$2.23	\$1.86	\$1.76	\$4.69	\$3.06	\$2.83	\$2.40	\$2.01	\$1.93
154-4303	FEED ROLLER KIT, I55 & I65	\$99.00	\$94.00	5.1%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95



ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
176-3325	FLATBED BACKGROUND	\$156.00	\$148.00	5.1%	\$6.96	\$4.38	\$4.07	\$3.55	\$2.97	\$2.80	\$7.47	\$4.88	\$4.51	\$3.82	\$3.20	\$3.06
135-3226	I3000 SERIES DOCUMENT EXTENDER	\$440.00	\$418.00	5.0%	\$19.67	\$12.36	\$11.48	\$10.04	\$8.38	\$7.91	\$21.08	\$13.77	\$12.74	\$10.80	\$9.05	\$8.65
143-2244	IMAGING GUIDE SET, I5X50S PTR	\$184.00	\$175.00	4.9%	\$8.24	\$5.18	\$4.81	\$4.20	\$3.51	\$3.31	\$8.83	\$5.76	\$5.33	\$4.52	\$3.79	\$3.62
806-6318	IMAGING GUIDE, 3000 SERIES	\$229.00	\$218.00	4.8%	\$10.26	\$6.45	\$5.99	\$5.24	\$4.37	\$4.13	\$11.00	\$7.18	\$6.64	\$5.63	\$4.72	\$4.51
823-2183	IMPRINTER KIT, 1400 SIDEKICK	\$1,071.00	\$1,017.00	5.0%	\$47.86	\$30.08	\$27.94	\$24.43	\$20.38	\$19.25	\$51.30	\$33.50	\$31.00	\$26.28	\$22.02	\$21.05
887-0958	IMPRINTER KIT, 1400U SIDEKICK	\$1,020.00	\$969.00	5.0%	\$45.60	\$28.66	\$26.62	\$23.28	\$19.42	\$18.34	\$48.88	\$31.92	\$29.54	\$25.04	\$20.98	\$20.06
114-1472	INK BLOTTER REAR, I1800	\$186.00	\$177.00	4.8%	\$8.33	\$5.24	\$4.86	\$4.25	\$3.55	\$3.35	\$8.93	\$5.83	\$5.39	\$4.57	\$3.83	\$3.66
140-1728	INK BLOTTERS, I800	\$224.00	\$213.00	4.9%	\$10.02	\$6.30	\$5.85	\$5.12	\$4.27	\$4.03	\$10.74	\$7.02	\$6.49	\$5.50	\$4.61	\$4.41
826-7486	INK CART CARRIER, I200/800/1400	\$99.00	\$94.00	5.1%	\$4.42	\$2.78	\$2.58	\$2.26	\$1.88	\$1.78	\$4.74	\$3.10	\$2.87	\$2.43	\$2.04	\$1.95
826-3006	KEYBOARD & STAND, SCANSTATION	\$275.00	\$261.00	5.1%	\$12.28	\$7.72	\$7.17	\$6.27	\$5.23	\$4.94	\$13.16	\$8.60	\$7.96	\$6.74	\$5.65	\$5.40
159-4480	KODAK CAPTURE PRO HARDWARE KEY	\$100.00	\$100.00	0.0%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
119-5460	LARGE ROLLER KIT V2- NGENUITY	\$2,606.00	\$2,476.00	5.0%	\$116.52	\$73.24	\$68.02	\$59.47	\$49.62	\$46.87	\$124.89	\$81.56	\$75.47	\$63.98	\$53.61	\$51.25
118-5859	LEAD EDGE ALIGNMENT EXIT TRAY	\$600.00	\$570.00	5.0%	\$26.82	\$16.86	\$15.66	\$13.69	\$11.42	\$10.79	\$28.75	\$18.78	\$17.37	\$14.73	\$12.34	\$11.80
167-3953	MANUAL FEEDER I52X0/I56X0	\$1,200.00	\$1,200.00	0.0%	\$56.47	\$35.50	\$32.96	\$28.82	\$24.05	\$22.72	\$60.53	\$39.53	\$36.58	\$31.01	\$25.98	\$24.84
169-4256	MANUAL FEEDER I5800/5850	\$1,200.00	\$1,200.00	0.0%	\$56.47	\$35.50	\$32.96	\$28.82	\$24.05	\$22.72	\$60.53	\$39.53	\$36.58	\$31.01	\$25.98	\$24.84
101-1253	METAL DETECTION ACC, I4X50	\$1,195.00	\$1,135.00	5.0%	\$53.41	\$33.57	\$31.18	\$27.26	\$22.75	\$21.49	\$57.25	\$37.39	\$34.59	\$29.33	\$24.57	\$23.49
165-0621	REAR EXIT TRAY	\$600.00	\$570.00	5.0%	\$26.82	\$16.86	\$15.66	\$13.69	\$11.42	\$10.79	\$28.75	\$18.78	\$17.37	\$14.73	\$12.34	\$11.80
145-6532	RED CART HIGH RESOLUTION PRTR	\$841.00	\$799.00	5.0%	\$37.60	\$23.63	\$21.95	\$19.19	\$16.01	\$15.13	\$40.30	\$26.32	\$24.35	\$20.65	\$17.30	\$16.54
126-0884	RED LAMP, 3000/5000/7000 SERIES	\$449.00	\$427.00	4.9%	\$20.09	\$12.63	\$11.73	\$10.26	\$8.56	\$8.08	\$21.54	\$14.07	\$13.01	\$11.03	\$9.24	\$8.84

TOSHIBA

ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
					KIP 600											



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
SYS650K	KIP 650 2 ROLL COLOR PRINT SYSTEM	\$22,995.00	\$20,696.00	10.0%	\$973.95	\$612.19	\$568.52	\$497.12	\$414.75	\$391.78	\$1,043.91	\$681.73	\$630.81	\$534.78	\$448.07	\$428.41
SYS660K	KIP 660 2 ROLL MFP COLOR PRINT SYSTEM	\$24,995.00	\$22,496.00	10.0%	\$1,058.66	\$665.43	\$617.97	\$540.35	\$450.82	\$425.85	\$1,134.70	\$741.02	\$685.68	\$581.30	\$487.04	\$465.67
Z48097001S	*Required with Purchase Order - KIP 600 Start-Up Toner for Installation	\$400.00	\$400.00	0.0%	\$18.82	\$11.83	\$10.99	\$9.61	\$8.02	\$7.57	\$20.18	\$13.18	\$12.19	\$10.34	\$8.66	\$8.28
TBD	*Required Freight for KIP 650	\$660.00	\$660.00	0.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
TBD	*Required Freight for KIP 660	\$685.00	\$685.00	0.0%	\$32.24	\$20.26	\$18.82	\$16.45	\$13.73	\$12.97	\$34.55	\$22.56	\$20.88	\$17.70	\$14.83	\$14.18
TBD	*Required Installation	\$795.00	\$795.00	0.0%	\$37.41	\$23.52	\$21.84	\$19.10	\$15.93	\$15.05	\$40.10	\$26.19	\$24.23	\$20.54	\$17.21	\$16.46
Applications / Software Options																
DIGPDF-600K	PDF Format Printing Keycode	\$600.00	\$570.00	5.0%	\$26.82	\$16.86	\$15.66	\$13.69	\$11.42	\$10.79	\$28.75	\$18.78	\$17.37	\$14.73	\$12.34	\$11.80
K1AKC00070	KIP Accounting and Cost Center	\$595.00	\$565.00	5.0%	\$26.59	\$16.71	\$15.52	\$13.57	\$11.32	\$10.70	\$28.50	\$18.61	\$17.22	\$14.60	\$12.23	\$11.70
KIP 600 Toner																
Z480970020	KIP 600 Series - Cyan Toner - 2 x 500 gram cartridges (1) Case	\$160.00	\$160.00	0.0%	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
Z480970030	KIP 600 Series - Magenta Toner - 2 x 500 gram cartridges (1) Case	\$160.00	\$160.00	0.0%	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
Z480970040	KIP 600 Series - Yellow Toner - 2 x 500 gram cartridges (1) Case	\$160.00	\$160.00	0.0%	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
Z480970010	KIP 600 Series - Black Toner - 2 x 500 gram cartridges (1) Case	\$160.00	\$160.00	0.0%	\$7.53	\$4.73	\$4.40	\$3.84	\$3.21	\$3.03	\$8.07	\$5.27	\$4.88	\$4.13	\$3.46	\$3.31
Z358080040	Waste Toner Receptacles (4 units)	\$70.00	\$70.00	0.0%	\$3.29	\$2.07	\$1.92	\$1.68	\$1.40	\$1.33	\$3.53	\$2.31	\$2.13	\$1.81	\$1.52	\$1.45
Special Services																
TBD	Two men pick up and/or delivery	\$145.00	\$145.00	0.0%	\$6.82	\$4.29	\$3.98	\$3.48	\$2.91	\$2.74	\$7.31	\$4.78	\$4.42	\$3.75	\$3.14	\$3.00
TBD	Lift gate	\$100.00	\$100.00	0.0%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
TBD	Remove dunnage	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Uncrate	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Inside delivery	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
TBD	Pallet Jack	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
KIP 800 Series																
SYS860K	KIP 860 2 Roll Color MFP System with Top Stacking	\$31,000.00	\$27,900.00	10.0%	\$1,312.97	\$825.28	\$766.41	\$670.16	\$559.12	\$528.15	\$1,407.28	\$919.03	\$850.39	\$720.94	\$604.04	\$577.53
SYS870K	KIP 870 4 Roll Color Print System with Top Stacking	\$31,000.00	\$27,900.00	10.0%	\$1,312.97	\$825.28	\$766.41	\$670.16	\$559.12	\$528.15	\$1,407.28	\$919.03	\$850.39	\$720.94	\$604.04	\$577.53
SYS880K	KIP 880 4 Roll Color MFP System With Top Stacking, 720 CIS Scanner & Stand	\$36,000.00	\$32,400.00	10.0%	\$1,524.74	\$958.39	\$890.03	\$778.25	\$649.30	\$613.33	\$1,634.26	\$1,067.26	\$987.55	\$837.22	\$701.46	\$670.68
SYS890K	KIP 890 4 Roll Color MFP System with Top Stacking, 2300 CCD Scanner & Scanner Stand	\$42,000.00	\$37,800.00	10.0%	\$1,778.87	\$1,118.12	\$1,038.37	\$907.96	\$757.51	\$715.55	\$1,906.63	\$1,245.13	\$1,152.14	\$976.75	\$818.37	\$782.46
Z35097001SN	*Required with Purchase Order - KIP 800 Series Start-Up Toner for Installation - 1 x 1,000	\$615.00	\$615.00	0.0%	\$28.94	\$18.19	\$16.89	\$14.77	\$12.32	\$11.64	\$31.02	\$20.26	\$18.75	\$15.89	\$13.31	\$12.73
TBD	* Required Freight KIP 860 Series Dock to Dock Freight	\$795.00	\$795.00	0.0%	\$37.41	\$23.52	\$21.84	\$19.10	\$15.93	\$15.05	\$40.10	\$26.19	\$24.23	\$20.54	\$17.21	\$16.46
TBD	* Required Freight KIP 870 Series Dock to Dock Freight	\$895.00	\$895.00	0.0%	\$42.12	\$26.47	\$24.59	\$21.50	\$17.94	\$16.94	\$45.14	\$29.48	\$27.28	\$23.13	\$19.38	\$18.53
TBD	* Required Freight KIP 880 Series Dock to Dock Freight	\$1,050.00	\$1,050.00	0.0%	\$49.41	\$31.06	\$28.84	\$25.22	\$21.04	\$19.88	\$52.96	\$34.59	\$32.00	\$27.13	\$22.73	\$21.74
TBD	* Required Freight KIP 890 Series Dock to Dock Freight	\$1,050.00	\$1,050.00	0.0%	\$49.41	\$31.06	\$28.84	\$25.22	\$21.04	\$19.88	\$52.96	\$34.59	\$32.00	\$27.13	\$22.73	\$21.74
TBD	* Required Installation KIP 860 Series Dock to Dock Installation	\$795.00	\$795.00	0.0%	\$37.41	\$23.52	\$21.84	\$19.10	\$15.93	\$15.05	\$40.10	\$26.19	\$24.23	\$20.54	\$17.21	\$16.46
TBD	* Required Installation KIP 870 Series Dock to Dock Installation	\$795.00	\$795.00	0.0%	\$37.41	\$23.52	\$21.84	\$19.10	\$15.93	\$15.05	\$40.10	\$26.19	\$24.23	\$20.54	\$17.21	\$16.46
TBD	* Required Installation KIP 880 Series Dock to Dock Installation	\$895.00	\$895.00	0.0%	\$42.12	\$26.47	\$24.59	\$21.50	\$17.94	\$16.94	\$45.14	\$29.48	\$27.28	\$23.13	\$19.38	\$18.53
TBD	* Required Installation KIP 890 Series Dock to Dock Installation	\$895.00	\$895.00	0.0%	\$42.12	\$26.47	\$24.59	\$21.50	\$17.94	\$16.94	\$45.14	\$29.48	\$27.28	\$23.13	\$19.38	\$18.53
Stacker & Stands																
MACH800S	KIP 800 Auto Stacker (Requires Freight and Install)	\$1,675.00	\$1,591.00	5.0%	\$74.87	\$47.06	\$43.70	\$38.22	\$31.88	\$30.12	\$80.25	\$52.41	\$48.49	\$41.11	\$34.45	\$32.93
TBD	*Required Freight	\$115.00	\$115.00	0.0%	\$5.41	\$3.40	\$3.16	\$2.76	\$2.30	\$2.18	\$5.80	\$3.79	\$3.51	\$2.97	\$2.49	\$2.38
TBD	*Required Installation	\$150.00	\$150.00	0.0%	\$7.06	\$4.44	\$4.12	\$3.60	\$3.01	\$2.84	\$7.57	\$4.94	\$4.57	\$3.88	\$3.25	\$3.11
Software & Accessories																
DIGPDF-800K	PDF Format Printing Option via Keycode	\$800.00	\$800.00	0.0%	\$37.65	\$23.66	\$21.98	\$19.22	\$16.03	\$15.14	\$40.35	\$26.35	\$24.38	\$20.67	\$17.32	\$16.56
K1AKC00070	KIP Accounting and Cost Center	\$595.00	\$595.00	0.0%	\$28.00	\$17.60	\$16.34	\$14.29	\$11.92	\$11.26	\$30.01	\$19.60	\$18.14	\$15.37	\$12.88	\$12.32
PPFHDKITK	Removable Secure Hard Drive Connection Kit	\$290.00	\$290.00	0.0%	\$13.65	\$8.58	\$7.97	\$6.97	\$5.81	\$5.49	\$14.63	\$9.55	\$8.84	\$7.49	\$6.28	\$6.00
KIPFold Systems																
MACHFOLD800	KIPFold 800 - In-line Fan Fold & Cross Fold System (Requires Freight and Install)	\$29,800.00	\$28,310.00	5.0%	\$1,332.27	\$837.41	\$777.68	\$680.01	\$567.33	\$535.91	\$1,427.96	\$932.53	\$862.89	\$731.53	\$612.91	\$586.02
TBD	*Required Freight	\$565.00	\$565.00	0.0%	\$26.59	\$16.71	\$15.52	\$13.57	\$11.32	\$10.70	\$28.50	\$18.61	\$17.22	\$14.60	\$12.23	\$11.70
TBD	*Required Installation	\$595.00	\$595.00	0.0%	\$28.00	\$17.60	\$16.34	\$14.29	\$11.92	\$11.26	\$30.01	\$19.60	\$18.14	\$15.37	\$12.88	\$12.32
KIP 800 Toner																
Z350970010N	KIP 800 Series - Black Toner - 2 x 1,000 gm cartridges (1) Case	\$295.00	\$295.00	0.0%	\$13.88	\$8.73	\$8.10	\$7.09	\$5.91	\$5.58	\$14.88	\$9.72	\$8.99	\$7.62	\$6.39	\$6.11
Z350970020N	KIP 800 Series - Cyan Toner - 2 x 1,000 gm cartridges (1) Case	\$295.00	\$295.00	0.0%	\$13.88	\$8.73	\$8.10	\$7.09	\$5.91	\$5.58	\$14.88	\$9.72	\$8.99	\$7.62	\$6.39	\$6.11
Z350970030N	KIP 800 Series - Magenta Toner - 2 x 1,000 gm cartridges (1) Case	\$295.00	\$295.00	0.0%	\$13.88	\$8.73	\$8.10	\$7.09	\$5.91	\$5.58	\$14.88	\$9.72	\$8.99	\$7.62	\$6.39	\$6.11
Z350970040N	KIP 800 Series - Yellow Toner - 2 x 1,000 gm cartridges (1) Case	\$295.00	\$295.00	0.0%	\$13.88	\$8.73	\$8.10	\$7.09	\$5.91	\$5.58	\$14.88	\$9.72	\$8.99	\$7.62	\$6.39	\$6.11
Z358080040	KIP 850 Waste Toner Receptacle - 4 Waste Toner Receptacles	\$70.00	\$70.00	0.0%	\$3.29	\$2.07	\$1.92	\$1.68	\$1.40	\$1.33	\$3.53	\$2.31	\$2.13	\$1.81	\$1.52	\$1.45
Special Services																



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
TBD	Two men pick up and/or delivery	\$145.00	\$145.00	0.0%	\$6.82	\$4.29	\$3.98	\$3.48	\$2.91	\$2.74	\$7.31	\$4.78	\$4.42	\$3.75	\$3.14	\$3.00
TBD	Lift gate	\$100.00	\$100.00	0.0%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
TBD	Remove dunnage	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Uncrate	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Inside delivery	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
TBD	Pallet Jack	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
KIP 900 Series																
SYS970K	KIP 970 4 Roll High Demand Production Color Print System with 900 Stacker	\$42,900.00	\$38,610.00	10.0%	\$1,816.99	\$1,142.08	\$1,060.62	\$927.41	\$773.74	\$730.89	\$1,947.49	\$1,271.81	\$1,176.83	\$997.68	\$835.91	\$799.23
SYS980K	KIP 980 4 Roll Color High Demand Production Multi-function System with CIS Scanner, pl	\$45,900.00	\$41,310.00	10.0%	\$1,944.05	\$1,221.95	\$1,134.79	\$992.27	\$827.85	\$782.00	\$2,083.68	\$1,360.75	\$1,259.13	\$1,067.45	\$894.36	\$855.12
SYS990K	KIP 990 4 Roll High Demand Production Multi-function System with 2300 CCD Scanner, P	\$53,900.00	\$48,510.00	10.0%	\$2,282.88	\$1,434.93	\$1,332.57	\$1,165.21	\$972.14	\$918.29	\$2,446.84	\$1,597.92	\$1,478.58	\$1,253.50	\$1,050.24	\$1,004.16
Z40097001S	*Required with Purchase Order - KIP 900 Series Start-Up Toner for Installation	\$820.00	\$820.00	0.0%	\$38.59	\$24.26	\$22.53	\$19.70	\$16.43	\$15.52	\$41.36	\$27.01	\$24.99	\$21.19	\$17.75	\$16.97
TBD	* Required Freight KIP 970 Series Dock to Dock Freight	\$895.00	\$895.00	0.0%	\$42.12	\$26.47	\$24.59	\$21.50	\$17.94	\$16.94	\$45.14	\$29.48	\$27.28	\$23.13	\$19.38	\$18.53
TBD	* Required Freight KIP 980 Series Dock to Dock Freight	\$1,050.00	\$1,050.00	0.0%	\$49.41	\$31.06	\$28.84	\$25.22	\$21.04	\$19.88	\$52.96	\$34.59	\$32.00	\$27.13	\$22.73	\$21.74
TBD	* Required Freight KIP 990 Series Dock to Dock Freight	\$1,050.00	\$1,050.00	0.0%	\$49.41	\$31.06	\$28.84	\$25.22	\$21.04	\$19.88	\$52.96	\$34.59	\$32.00	\$27.13	\$22.73	\$21.74
TBD	* Required Installation KIP 970 Series Dock to Dock Installation	\$795.00	\$795.00	0.0%	\$37.41	\$23.52	\$21.84	\$19.10	\$15.93	\$15.05	\$40.10	\$26.19	\$24.23	\$20.54	\$17.21	\$16.46
TBD	* Required Installation KIP 980 Series Dock to Dock Installation	\$895.00	\$895.00	0.0%	\$42.12	\$26.47	\$24.59	\$21.50	\$17.94	\$16.94	\$45.14	\$29.48	\$27.28	\$23.13	\$19.38	\$18.53
TBD	* Required Installation KIP 990 Series Dock to Dock Installation	\$895.00	\$895.00	0.0%	\$42.12	\$26.47	\$24.59	\$21.50	\$17.94	\$16.94	\$45.14	\$29.48	\$27.28	\$23.13	\$19.38	\$18.53
Software & Accessories																
DIGPDF-900K	PDF Format Printing Keycode	\$900.00	\$900.00	0.0%	\$42.35	\$26.62	\$24.72	\$21.62	\$18.04	\$17.04	\$45.40	\$29.65	\$27.43	\$23.26	\$19.49	\$18.63
K1AKC00070	KIP Accounting & Cost Center	\$595.00	\$595.00	0.0%	\$28.00	\$17.60	\$16.34	\$14.29	\$11.92	\$11.26	\$30.01	\$19.60	\$18.14	\$15.37	\$12.88	\$12.32
PPHDKITK	Removable Secure Hard Drive Connection Kit (Security Option)	\$290.00	\$290.00	0.0%	\$13.65	\$8.58	\$7.97	\$6.97	\$5.81	\$5.49	\$14.63	\$9.55	\$8.84	\$7.49	\$6.28	\$6.00
KIP 900 Toner																
Z400970020	KIP 900 Series - Cyan Toner - 2 x 1,500 gm cartridges (1) Case	\$425.00	\$425.00	0.0%	\$20.00	\$12.57	\$11.67	\$10.21	\$8.52	\$8.05	\$21.44	\$14.00	\$12.95	\$10.98	\$9.20	\$8.80
Z400970030	KIP 900 Series - Magenta Toner - 2 x 1,500 gm cartridges (1) Case	\$425.00	\$425.00	0.0%	\$20.00	\$12.57	\$11.67	\$10.21	\$8.52	\$8.05	\$21.44	\$14.00	\$12.95	\$10.98	\$9.20	\$8.80
Z400970040	KIP 900 Series - Yellow Toner - 2 x 1,500 gm cartridges (1) Case	\$425.00	\$425.00	0.0%	\$20.00	\$12.57	\$11.67	\$10.21	\$8.52	\$8.05	\$21.44	\$14.00	\$12.95	\$10.98	\$9.20	\$8.80
Z400970010	KIP 900 Series - Black Toner - 2 x 1,500 gm cartridges (1) Case	\$365.00	\$365.00	0.0%	\$17.18	\$10.80	\$10.03	\$8.77	\$7.31	\$6.91	\$18.41	\$12.02	\$11.13	\$9.43	\$7.90	\$7.56
Z358080040	Waste Toner Receptacles (4 units)	\$70.00	\$70.00	0.0%	\$3.29	\$2.07	\$1.92	\$1.68	\$1.40	\$1.33	\$3.53	\$2.31	\$2.13	\$1.81	\$1.52	\$1.45
Special Services																
TBD	Two men pick up and/or delivery	\$145.00	\$145.00	0.0%	\$6.82	\$4.29	\$3.98	\$3.48	\$2.91	\$2.74	\$7.31	\$4.78	\$4.42	\$3.75	\$3.14	\$3.00
TBD	Lift gate	\$100.00	\$100.00	0.0%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
TBD	Remove dunnage	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Uncrate	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Inside delivery	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
TBD	Pallet Jack	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
KIP 71 Series																
SYS7171K4	KIP 7170 1 Roll MFP System 4 D Size PPM	\$15,200.00	\$13,680.00	10.0%	\$643.78	\$404.65	\$375.79	\$328.59	\$274.15	\$258.96	\$690.02	\$450.62	\$416.97	\$353.49	\$296.17	\$283.18
SYS7171K6	KIP 7170 1 Roll MFP System 6 D Size PPM	\$16,800.00	\$15,120.00	10.0%	\$711.55	\$447.25	\$415.35	\$363.18	\$303.00	\$286.22	\$762.65	\$498.05	\$460.86	\$390.70	\$327.35	\$312.98
SYS7172K4	KIP 7170 2 Roll MFP System 4 D Size PPM	\$17,600.00	\$15,840.00	10.0%	\$745.43	\$468.55	\$435.12	\$380.48	\$317.43	\$299.85	\$798.97	\$521.77	\$482.80	\$409.31	\$342.94	\$327.89
SYS7172K6	KIP 7170 2 Roll MFP System 6 D Size PPM	\$19,200.00	\$17,280.00	10.0%	\$813.20	\$511.14	\$474.68	\$415.07	\$346.29	\$327.11	\$871.60	\$569.20	\$526.69	\$446.52	\$374.11	\$357.70
TBD	* Required Freight KIP 71 Series Dock to Dock Freight	\$510.00	\$510.00	0.0%	\$24.00	\$15.09	\$14.01	\$12.25	\$10.22	\$9.65	\$25.72	\$16.80	\$15.54	\$13.18	\$11.04	\$10.56
TBD	* Installation Option Required KIP 71 Series (All Configurations) Installation Service	\$795.00	\$795.00	0.0%	\$37.41	\$23.52	\$21.84	\$19.10	\$15.93	\$15.05	\$40.10	\$26.19	\$24.23	\$20.54	\$17.21	\$16.46
TBD	* Installation Option RequiredKIP 71 Series Print & Original Tray Installation Service	\$150.00	\$150.00	0.0%	\$7.06	\$4.44	\$4.12	\$3.60	\$3.01	\$2.84	\$7.57	\$4.94	\$4.57	\$3.88	\$3.25	\$3.11
TBD	* Installation Option RequiredKIP 71 Series Print Tray Installation Service	\$50.00	\$50.00	0.0%	\$2.35	\$1.48	\$1.37	\$1.20	\$1.00	\$0.95	\$2.52	\$1.65	\$1.52	\$1.29	\$1.08	\$1.04
Stacker & Stands																
MACH1200S	KIP 1200 Auto Stacker	\$1,900.00	\$1,805.00	5.0%	\$84.94	\$53.39	\$49.58	\$43.36	\$36.17	\$34.17	\$91.04	\$59.46	\$55.02	\$46.64	\$39.08	\$37.36
TBD	*Required Freight	\$115.00	\$115.00	0.0%	\$5.41	\$3.40	\$3.16	\$2.76	\$2.30	\$2.18	\$5.80	\$3.79	\$3.51	\$2.97	\$2.49	\$2.38
TBD	*Required Installation	\$150.00	\$150.00	0.0%	\$7.06	\$4.44	\$4.12	\$3.60	\$3.01	\$2.84	\$7.57	\$4.94	\$4.57	\$3.88	\$3.25	\$3.11
Software & Accessories																
DIGPDF-7170K	PDF Format Printing Keycode	\$795.00	\$795.00	0.0%	\$37.41	\$23.52	\$21.84	\$19.10	\$15.93	\$15.05	\$40.10	\$26.19	\$24.23	\$20.54	\$17.21	\$16.46
K1AKC00070	KIP Accounting & Cost Center	\$595.00	\$595.00	0.0%	\$28.00	\$17.60	\$16.34	\$14.29	\$11.92	\$11.26	\$30.01	\$19.60	\$18.14	\$15.37	\$12.88	\$12.32
EQAC070	Rear Print Receiving Tray	\$695.00	\$695.00	0.0%	\$32.71	\$20.56	\$19.09	\$16.69	\$13.93	\$13.16	\$35.06	\$22.89	\$21.18	\$17.96	\$15.05	\$14.39
EQAC071	Original and Print Receiving Tray	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60
PPHDKITK	Removable Secure Hard Drive Connection Kit (Security Option)	\$290.00	\$290.00	0.0%	\$13.65	\$8.58	\$7.97	\$6.97	\$5.81	\$5.49	\$14.63	\$9.55	\$8.84	\$7.49	\$6.28	\$6.00
KIP 71 Series Toner																
Z340970010	KIP 71 Series Toner - 2 x 400 gm cartridges (1) Case	\$245.00	\$245.00	0.0%	\$11.53	\$7.25	\$6.73	\$5.88	\$4.91	\$4.64	\$12.36	\$8.07	\$7.47	\$6.33	\$5.30	\$5.07



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
Special Services																
TBD	Two men pick up and/or delivery	\$145.00	\$145.00	0.0%	\$6.82	\$4.29	\$3.98	\$3.48	\$2.91	\$2.74	\$7.31	\$4.78	\$4.42	\$3.75	\$3.14	\$3.00
TBD	Lift gate	\$100.00	\$100.00	0.0%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
TBD	Remove dunnage	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Uncrate	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Inside delivery	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
TBD	Pallet Jack	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
KIP 75 Series																
SYS7572KP10	KIP 7570 2 Roll Print System / Top Stacking	\$22,250.00	\$20,025.00	10.0%	\$942.38	\$592.34	\$550.09	\$481.00	\$401.30	\$379.07	\$1,010.06	\$659.62	\$610.36	\$517.45	\$433.54	\$414.52
SYS7574KP10	KIP 7570 4 Roll Print System / Top Stacking	\$24,250.00	\$21,825.00	10.0%	\$1,027.08	\$645.58	\$599.53	\$524.24	\$437.37	\$413.15	\$1,100.85	\$718.92	\$665.23	\$563.96	\$472.51	\$451.78
SYS7582K8	KIP 7580 2 Roll MFP System with CIS Scanner & Integrated Top Stacking Print Tray	\$23,000.00	\$20,700.00	10.0%	\$974.14	\$612.31	\$568.63	\$497.21	\$414.83	\$391.85	\$1,044.11	\$681.86	\$630.94	\$534.89	\$448.16	\$428.49
SYS7582K10	KIP 7580 2 Roll MFP System with CIS Scanner & Integrated Top Stacking Print Tray	\$26,000.00	\$23,400.00	10.0%	\$1,101.20	\$692.17	\$642.80	\$562.07	\$468.94	\$442.96	\$1,180.30	\$770.80	\$713.23	\$604.66	\$506.61	\$484.38
SYS7584K8	KIP 7580 4 Roll MFP System with CIS Scanner & Integrated Top Stacking Print Tray	\$25,000.00	\$22,500.00	10.0%	\$1,058.85	\$665.55	\$618.08	\$540.45	\$450.90	\$425.93	\$1,134.90	\$741.15	\$685.80	\$581.40	\$487.13	\$465.75
SYS7584K10	KIP 7580 4 Roll MFP System with CIS Scanner & Integrated Top Stacking Print Tray	\$28,000.00	\$25,200.00	10.0%	\$1,185.91	\$745.42	\$692.24	\$605.30	\$505.01	\$477.04	\$1,271.09	\$830.09	\$768.10	\$651.17	\$545.58	\$521.64
TBD	* Required KIP 75 Series Printers Dock to Dock Freight	\$755.00	\$755.00	0.0%	\$35.53	\$22.33	\$20.74	\$18.14	\$15.13	\$14.29	\$38.08	\$24.87	\$23.01	\$19.51	\$16.35	\$15.63
TBD	* Required KIP 75 Series Systems Dock to Dock Freight	\$860.00	\$860.00	0.0%	\$40.47	\$25.44	\$23.62	\$20.66	\$17.23	\$16.28	\$43.38	\$28.33	\$26.21	\$22.22	\$18.62	\$17.80
TBD	* Required KIP 75 Series Printers Installation Service	\$795.00	\$795.00	0.0%	\$37.41	\$23.52	\$21.84	\$19.10	\$15.93	\$15.05	\$40.10	\$26.19	\$24.23	\$20.54	\$17.21	\$16.46
TBD	* Required KIP 75 Series MFP Installation Service	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60
Stacker & Stands																
MACH1200S	KIP 1200 Auto Stacker	\$1,900.00	\$1,805.00	5.0%	\$84.94	\$53.39	\$49.58	\$43.36	\$36.17	\$34.17	\$91.04	\$59.46	\$55.02	\$46.64	\$39.08	\$37.36
TBD	*Required Freight	\$115.00	\$115.00	0.0%	\$5.41	\$3.40	\$3.16	\$2.76	\$2.30	\$2.18	\$5.80	\$3.79	\$3.51	\$2.97	\$2.49	\$2.38
TBD	*Required Installation	\$150.00	\$150.00	0.0%	\$7.06	\$4.44	\$4.12	\$3.60	\$3.01	\$2.84	\$7.57	\$4.94	\$4.57	\$3.88	\$3.25	\$3.11
Software & Accessories																
DIGPDF-7570K	PDF Format Printing Keycode	\$1,025.00	\$1,025.00	0.0%	\$48.24	\$30.32	\$28.16	\$24.62	\$20.54	\$19.40	\$51.70	\$33.76	\$31.24	\$26.49	\$22.19	\$21.22
K1AKC00070	KIP Accounting & Cost Center	\$595.00	\$595.00	0.0%	\$28.00	\$17.60	\$16.34	\$14.29	\$11.92	\$11.26	\$30.01	\$19.60	\$18.14	\$15.37	\$12.88	\$12.32
PPEHDKITK	Removable Secure Hard Drive Connection Kit (Security Option)	\$290.00	\$290.00	0.0%	\$13.65	\$8.58	\$7.97	\$6.97	\$5.81	\$5.49	\$14.63	\$9.55	\$8.84	\$7.49	\$6.28	\$6.00
KIP 71 Series Toner																
Z440970010	KIP 75 Series Toner - 2 x 600 gm cartridges (1) Case	\$290.00	\$290.00	0.0%	\$13.65	\$8.58	\$7.97	\$6.97	\$5.81	\$5.49	\$14.63	\$9.55	\$8.84	\$7.49	\$6.28	\$6.00
Special Services																
TBD	Two men pick up and/or delivery	\$145.00	\$145.00	0.0%	\$6.82	\$4.29	\$3.98	\$3.48	\$2.91	\$2.74	\$7.31	\$4.78	\$4.42	\$3.75	\$3.14	\$3.00
TBD	Lift gate	\$100.00	\$100.00	0.0%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
TBD	Remove dunnage	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Uncrate	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Inside delivery	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
TBD	Pallet Jack	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
KIP 79 Series																
SYS7974KP14	KIP 7970 4 Roll Print System with Integrated Top Stacking Print Tray	\$29,000.00	\$26,100.00	10.0%	\$1,228.27	\$772.04	\$716.97	\$626.92	\$523.04	\$494.07	\$1,316.48	\$859.73	\$795.53	\$674.42	\$565.07	\$540.27
SYS7984K14	KIP 7980 4 Roll MFP System / Top Stacking - CIS Scanner	\$33,000.00	\$29,700.00	10.0%	\$1,397.68	\$878.53	\$815.86	\$713.39	\$595.19	\$562.22	\$1,498.07	\$978.32	\$905.26	\$767.45	\$643.01	\$614.79
SYS7994K14	KIP 7990 4 Roll MFP Production System with 2300 CCD Scanner & Integrated Top Stacki	\$41,000.00	\$36,900.00	10.0%	\$1,736.51	\$1,091.50	\$1,013.64	\$886.34	\$739.48	\$698.52	\$1,861.24	\$1,215.49	\$1,124.71	\$953.50	\$798.89	\$763.83
TBD	* Required KIP 79 Series Printers Dock to Dock Freight	\$755.00	\$755.00	0.0%	\$35.53	\$22.33	\$20.74	\$18.14	\$15.13	\$14.29	\$38.08	\$24.87	\$23.01	\$19.51	\$16.35	\$15.63
TBD	* Required KIP 79 Series Systems Dock to Dock Freight	\$860.00	\$860.00	0.0%	\$40.47	\$25.44	\$23.62	\$20.66	\$17.23	\$16.28	\$43.38	\$28.33	\$26.21	\$22.22	\$18.62	\$17.80
TBD	* Required KIP 79 Series Printers Installation Service	\$795.00	\$795.00	0.0%	\$37.41	\$23.52	\$21.84	\$19.10	\$15.93	\$15.05	\$40.10	\$26.19	\$24.23	\$20.54	\$17.21	\$16.46
TBD	* Required KIP 79 Series MFP Installation Service	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60
Stacker & Stands																
MACH1200S	KIP 1200 Auto Stacker	\$1,900.00	\$1,805.00	5.0%	\$84.94	\$53.39	\$49.58	\$43.36	\$36.17	\$34.17	\$91.04	\$59.46	\$55.02	\$46.64	\$39.08	\$37.36
TBD	*Required Freight	\$115.00	\$115.00	0.0%	\$5.41	\$3.40	\$3.16	\$2.76	\$2.30	\$2.18	\$5.80	\$3.79	\$3.51	\$2.97	\$2.49	\$2.38
TBD	*Required Installation	\$150.00	\$150.00	0.0%	\$7.06	\$4.44	\$4.12	\$3.60	\$3.01	\$2.84	\$7.57	\$4.94	\$4.57	\$3.88	\$3.25	\$3.11
Software & Accessories																
DIGPDF-7970K	PDF Format Printing Keycode	\$1,745.00	\$1,745.00	0.0%	\$82.12	\$51.62	\$47.94	\$41.91	\$34.97	\$33.03	\$88.02	\$57.48	\$53.19	\$45.09	\$37.78	\$36.12
K1AKC00070	KIP Accounting & Cost Center	\$595.00	\$595.00	0.0%	\$28.00	\$17.60	\$16.34	\$14.29	\$11.92	\$11.26	\$30.01	\$19.60	\$18.14	\$15.37	\$12.88	\$12.32
PPEHDKITK	Removable Secure Hard Drive Connection Kit (Security Option)	\$290.00	\$290.00	0.0%	\$13.65	\$8.58	\$7.97	\$6.97	\$5.81	\$5.49	\$14.63	\$9.55	\$8.84	\$7.49	\$6.28	\$6.00
KIP 71 Series Toner																
Z370970050	KIP 79 Series Toner - 4 x 700 gm cartridges (1) Case	\$545.00	\$545.00	0.0%	\$25.65	\$16.12	\$14.97	\$13.09	\$10.92	\$10.32	\$27.49	\$17.95	\$16.61	\$14.08	\$11.80	\$11.28
Special Services																
TBD	Two men pick up and/or delivery	\$145.00	\$145.00	0.0%	\$6.82	\$4.29	\$3.98	\$3.48	\$2.91	\$2.74	\$7.31	\$4.78	\$4.42	\$3.75	\$3.14	\$3.00



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
TBD	Lift gate	\$100.00	\$100.00	0.0%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
TBD	Remove dunnage	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Uncrate	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Inside delivery	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
TBD	Pallet Jack	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
Scanners																
SYS2300IP	KIP 2300 CCD Scanner includes System K Image Pro software for color and B&W scan to	\$13,995.00	\$12,596.00	10.0%	\$592.77	\$372.59	\$346.01	\$302.56	\$252.42	\$238.44	\$635.34	\$414.91	\$383.93	\$325.48	\$272.70	\$260.74
SYS7201P	KIP 720 CIS Scanner includes System K Image Pro software for color and B&W scan to fi	\$6,995.00	\$6,296.00	10.0%	\$296.29	\$186.24	\$172.95	\$151.23	\$126.17	\$119.18	\$317.57	\$207.39	\$191.90	\$162.69	\$136.31	\$130.33
TBD	* Required KIP 2300 Scanner Dock to Dock Freight	\$320.00	\$320.00	0.0%	\$15.06	\$9.47	\$8.79	\$7.69	\$6.41	\$6.06	\$16.14	\$10.54	\$9.75	\$8.27	\$6.93	\$6.62
TBD	* Required KIP 720 Scanner Dock to Dock Freight	\$320.00	\$320.00	0.0%	\$15.06	\$9.47	\$8.79	\$7.69	\$6.41	\$6.06	\$16.14	\$10.54	\$9.75	\$8.27	\$6.93	\$6.62
TBD	* Required KIP 2300 Stand-alone Scanner with Scanner Stand Dock to Dock Freight	\$435.00	\$435.00	0.0%	\$20.47	\$12.87	\$11.95	\$10.45	\$8.72	\$8.23	\$21.94	\$14.33	\$13.26	\$11.24	\$9.42	\$9.00
TBD	* Required KIP 720 Stand-alone Scanner with Scanner Stand Dock to Dock Freight	\$435.00	\$435.00	0.0%	\$20.47	\$12.87	\$11.95	\$10.45	\$8.72	\$8.23	\$21.94	\$14.33	\$13.26	\$11.24	\$9.42	\$9.00
TBD	* Required KIP 2300 Series Scanner Installation Service	\$325.00	\$325.00	0.0%	\$15.29	\$9.61	\$8.93	\$7.81	\$6.51	\$6.15	\$16.39	\$10.71	\$9.91	\$8.40	\$7.04	\$6.73
TBD	* Required KIP 720 Series Scanner Installation Service	\$325.00	\$325.00	0.0%	\$15.29	\$9.61	\$8.93	\$7.81	\$6.51	\$6.15	\$16.39	\$10.71	\$9.91	\$8.40	\$7.04	\$6.73
TBD	* Required Scanner Stand Installation Service	\$150.00	\$150.00	0.0%	\$7.06	\$4.44	\$4.12	\$3.60	\$3.01	\$2.84	\$7.57	\$4.94	\$4.57	\$3.88	\$3.25	\$3.11
Stacker & Stands																
Z298080030	KIP Scanner Stand includes an integrated PC storage compartment with Monitor & Keybo	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60
Z298080030	KIP Scanner Stand includes an integrated PC storage compartment with Monitor & Keybo	\$995.00	\$995.00	0.0%	\$46.82	\$29.43	\$27.33	\$23.90	\$19.94	\$18.84	\$50.19	\$32.78	\$30.33	\$25.71	\$21.54	\$20.60
EQAC054	KIP 720 Rear original stacking tray	\$148.00	\$148.00	0.0%	\$6.96	\$4.38	\$4.07	\$3.55	\$2.97	\$2.80	\$7.47	\$4.88	\$4.51	\$3.82	\$3.20	\$3.06
TBD	*Required Freight	\$115.00	\$115.00	0.0%	\$5.41	\$3.40	\$3.16	\$2.76	\$2.30	\$2.18	\$5.80	\$3.79	\$3.51	\$2.97	\$2.49	\$2.38
TBD	*Required Installation	\$150.00	\$150.00	0.0%	\$7.06	\$4.44	\$4.12	\$3.60	\$3.01	\$2.84	\$7.57	\$4.94	\$4.57	\$3.88	\$3.25	\$3.11
Software & Accessories																
MACHFO2871	KIPFold 2800 for KIP 71 Series Systems	\$29,800.00	\$29,800.00	0.0%	\$1,402.39	\$881.48	\$818.61	\$715.80	\$597.19	\$564.11	\$1,503.11	\$981.61	\$908.30	\$770.03	\$645.17	\$616.86
MACHFO2875	KIPFold 2800 for KIP 75 Series Systems	\$29,800.00	\$29,800.00	0.0%	\$1,402.39	\$881.48	\$818.61	\$715.80	\$597.19	\$564.11	\$1,503.11	\$981.61	\$908.30	\$770.03	\$645.17	\$616.86
MACHFO2879	KIPFold 2800 for KIP 79 Series Systems	\$29,800.00	\$29,800.00	0.0%	\$1,402.39	\$881.48	\$818.61	\$715.80	\$597.19	\$564.11	\$1,503.11	\$981.61	\$908.30	\$770.03	\$645.17	\$616.86
MACHFO2880	KIPFold 2800 for KIP 800 Series Systems	\$29,800.00	\$29,800.00	0.0%	\$1,402.39	\$881.48	\$818.61	\$715.80	\$597.19	\$564.11	\$1,503.11	\$981.61	\$908.30	\$770.03	\$645.17	\$616.86
MACHFO2890	KIPFold 2800 for KIP 900 Series Systems	\$29,800.00	\$29,800.00	0.0%	\$1,402.39	\$881.48	\$818.61	\$715.80	\$597.19	\$564.11	\$1,503.11	\$981.61	\$908.30	\$770.03	\$645.17	\$616.86
300KA218	KIPFold 2800 Option: Extended length fan fold for document lengths in excess of 17 feet	\$3,995.00	\$3,995.00	0.0%	\$188.00	\$118.17	\$109.74	\$95.96	\$80.06	\$75.63	\$201.51	\$131.60	\$121.77	\$103.23	\$86.49	\$82.70
Special Services																
TBD	Two men pick up and/or delivery	\$145.00	\$145.00	0.0%	\$6.82	\$4.29	\$3.98	\$3.48	\$2.91	\$2.74	\$7.31	\$4.78	\$4.42	\$3.75	\$3.14	\$3.00
TBD	Lift gate	\$100.00	\$100.00	0.0%	\$4.71	\$2.96	\$2.75	\$2.40	\$2.00	\$1.89	\$5.04	\$3.29	\$3.05	\$2.58	\$2.17	\$2.07
TBD	Remove dunnage	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Uncrate	\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55
TBD	Inside delivery	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14
TBD	Pallet Jack	\$55.00	\$55.00	0.0%	\$2.59	\$1.63	\$1.51	\$1.32	\$1.10	\$1.04	\$2.77	\$1.81	\$1.68	\$1.42	\$1.19	\$1.14



ACCOUNT NAME

Region 4 ESC

EFFECTIVE DATE

08/26/20

					FMV Lease						\$ OUT Lease					
Model	Description	MSRP	Contract Price	% Discount Off of MSRP	24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
B-FV4D/4T Series																
DIRECT THERMAL																
BFV4DGS12QQR	4", DT, 203 DPI, USB+LAN, 6 IPS, Toshiba TPCL, Zebra ZPL2, Eltron EP	\$495.00	\$356.40	28.0%	\$16.77	\$10.54	\$9.79	\$8.56	\$7.14	\$6.75	\$17.98	\$11.74	\$10.86	\$9.21	\$7.72	\$7.38
BFV4DGS12QQRBT	4", DT, 203 DPI, USB+LAN+ Bluetooth, 6 IPS, Toshiba TPCL, Zebra ZPL2, Eltron EP	\$644.00	\$463.68	28.0%	\$21.82	\$13.72	\$12.74	\$11.14	\$9.29	\$8.78	\$23.39	\$15.27	\$14.13	\$11.98	\$10.04	\$9.60
BFV4DGS12QQRWL	4", DT, 203 DPI, USB+LAN+ Wireless, 6 IPS, Toshiba TPCL, Zebra ZPL2, Eltron EP	\$744.00	\$535.68	28.0%	\$25.21	\$15.85	\$14.72	\$12.87	\$10.74	\$10.14	\$27.02	\$17.65	\$16.33	\$13.84	\$11.60	\$11.09
BFV4DGS12QQR	4", DT, 203 DPI, USB+LAN, 6 IPS, Toshiba TPCL, Zebra ZPL2, Eltron EP	\$570.00	\$410.40	28.0%	\$19.31	\$12.14	\$11.27	\$9.86	\$8.22	\$7.77	\$20.70	\$13.52	\$12.51	\$10.60	\$8.89	\$8.50
BFV4DTS12QQR	4", DT, 300 DPI, USB+LAN, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EP	\$695.00	\$500.40	28.0%	\$23.55	\$14.80	\$13.75	\$12.02	\$10.03	\$9.47	\$25.24	\$16.48	\$15.25	\$12.93	\$10.83	\$10.36
BFV4DTS12QQRBT	4", DT, 300 DPI, USB+LAN,+Bluetooth, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EP	\$844.00	\$607.68	28.0%	\$28.60	\$17.98	\$16.69	\$14.60	\$12.18	\$11.50	\$30.65	\$20.02	\$18.52	\$15.70	\$13.16	\$12.58
BFV4DTS12QQRWL	4", DT, 300 DPI, USB+LAN,+Wireless, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EP	\$944.00	\$679.68	28.0%	\$31.99	\$20.10	\$18.67	\$16.33	\$13.62	\$12.87	\$34.28	\$22.39	\$20.72	\$17.56	\$14.72	\$14.07
BFV4DTS12QQR	4", DT, 300 DPI, USB+LAN, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EP	\$770.00	\$554.40	28.0%	\$26.09	\$16.40	\$15.23	\$13.32	\$11.11	\$10.49	\$27.96	\$18.26	\$16.90	\$14.33	\$12.00	\$11.48
BFV4DGH14QQR	4", DT, COURIER MODEL, 200 DPI, RS232+USB+LAN, 6 IPS, Toshiba TPCL	\$444.50	\$320.04	28.0%	\$15.06	\$9.47	\$8.79	\$7.69	\$6.41	\$6.06	\$16.14	\$10.54	\$9.75	\$8.27	\$6.93	\$6.62
BFV4DGL14QQR	4", DT, LINERLESS MODEL, 200 DPI, RS232+USB+LAN, 6 IPS, Toshiba TPCL	\$980.00	\$705.60	28.0%	\$33.21	\$20.87	\$19.38	\$16.95	\$14.14	\$13.36	\$35.59	\$23.24	\$21.51	\$18.23	\$15.28	\$14.61
B-FV704D-TPH2-QM-R	203dpi Printhead Kit for B-FV4D	\$162.00	\$116.64	28.0%	\$5.49	\$3.45	\$3.20	\$2.80	\$2.34	\$2.21	\$5.88	\$3.84	\$3.56	\$3.01	\$2.53	\$2.41
B-FV704D-TPH3-QM-R	300dpi Printhead Kit for B-FV4D	\$263.00	\$189.36	28.0%	\$8.91	\$5.60	\$5.20	\$4.55	\$3.79	\$3.58	\$9.55	\$6.24	\$5.77	\$4.89	\$4.10	\$3.92
B-FV204D-F-QM-R	Full cutter module for B-FV4D	\$350.00	\$252.00	28.0%	\$11.86	\$7.45	\$6.92	\$6.05	\$5.05	\$4.77	\$12.71	\$8.30	\$7.68	\$6.51	\$5.46	\$5.22
B-FV204D-P-QM-R	Partial cutter module for B-FV4D	\$350.00	\$252.00	28.0%	\$11.86	\$7.45	\$6.92	\$6.05	\$5.05	\$4.77	\$12.71	\$8.30	\$7.68	\$6.51	\$5.46	\$5.22
B-FV904D-H-QM-R	Peel Module for B-FV4D	\$75.00	\$54.00	28.0%	\$2.54	\$1.60	\$1.48	\$1.30	\$1.08	\$1.02	\$2.72	\$1.78	\$1.65	\$1.40	\$1.17	\$1.12
B-FV700-WLAN-QM-R	Wireless LAN I/F (802.11 b/g)	\$249.00	\$179.28	28.0%	\$8.44	\$5.30	\$4.92	\$4.31	\$3.59	\$3.39	\$9.04	\$5.91	\$5.46	\$4.63	\$3.88	\$3.71
B-FV904-PH-QM-R	External 8" OD Media Stand	\$76.00	\$54.72	28.0%	\$2.58	\$1.62	\$1.50	\$1.31	\$1.10	\$1.04	\$2.76	\$1.80	\$1.67	\$1.41	\$1.18	\$1.13
THERMAL TRANSFER																
BFV4TGS12QQR	4" TT, 203dpi, USB+LAN, 6 IPS, Toshiba TPCL,Zebra ZPL2, Eltron EPL,	\$595.00	\$428.40	28.0%	\$20.16	\$12.67	\$11.77	\$10.29	\$8.59	\$8.11	\$21.61	\$14.11	\$13.06	\$11.07	\$9.27	\$8.87
BFV4TGS12QQRBT	4" TT, 203dpi, USB+LAN+ Bluetooth, 6 IPS, Toshiba TPCL2 ,Zebra ZPL2, Eltron EPL,	\$744.00	\$535.68	28.0%	\$25.21	\$15.85	\$14.72	\$12.87	\$10.74	\$10.14	\$27.02	\$17.65	\$16.33	\$13.84	\$11.60	\$11.09
BFV4TGS12QQRWL	4" TT, 203dpi, USB+LAN+ Wireless, 6 IPS, Toshiba TPCL, Zebra ZPL2, Eltron EPL,	\$844.00	\$607.68	28.0%	\$28.60	\$17.98	\$16.69	\$14.60	\$12.18	\$11.50	\$30.65	\$20.02	\$18.52	\$15.70	\$13.16	\$12.58
BFV4TGS12QQR	4" TT, 203dpi, USB+LAN, 6 IPS, Toshiba TPCL,Zebra ZPL2, Eltron EPL,	\$670.00	\$482.40	28.0%	\$22.70	\$14.27	\$13.25	\$11.59	\$9.67	\$9.13	\$24.33	\$15.89	\$14.70	\$12.47	\$10.44	\$9.99
BFV4TTS12QQR	4" TT, 300dpi, USB+LAN, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EP	\$795.00	\$572.40	28.0%	\$26.94	\$16.93	\$15.72	\$13.75	\$11.47	\$10.84	\$28.87	\$18.85	\$17.45	\$14.79	\$12.39	\$11.85
BFV4TTS12QQRBT	4" TT, 300dpi, USB+LAN + Bluetooth 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EP	\$944.00	\$679.68	28.0%	\$31.99	\$20.10	\$18.67	\$16.33	\$13.62	\$12.87	\$34.28	\$22.39	\$20.72	\$17.56	\$14.72	\$14.07
BFV4TTS12QQRWL	4" TT, 300dpi, USB+LAN + Wireless, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EP	\$1,044.00	\$751.68	28.0%	\$35.37	\$22.23	\$20.65	\$18.06	\$15.06	\$14.23	\$37.91	\$24.76	\$22.91	\$19.42	\$16.27	\$15.56
BFV4TTS12QQR	4" TT, 300dpi, USB+LAN, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EP	\$870.00	\$626.40	28.0%	\$29.48	\$18.53	\$17.21	\$15.05	\$12.55	\$11.86	\$31.60	\$20.63	\$19.09	\$16.19	\$13.56	\$12.97
B-FV704T-TPH2-QM-R	203dpi Printhead Kit for B-FV4T	\$162.00	\$116.64	28.0%	\$5.49	\$3.45	\$3.20	\$2.80	\$2.34	\$2.21	\$5.88	\$3.84	\$3.56	\$3.01	\$2.53	\$2.41
B-FV704T-TPH3-QM-R	300dpi Printhead Kit for B-FV4T	\$263.00	\$189.36	28.0%	\$8.91	\$5.60	\$5.20	\$4.55	\$3.79	\$3.58	\$9.55	\$6.24	\$5.77	\$4.89	\$4.10	\$3.92
B-FV204T-F-QM-R	Full cutter module for B-FV4T	\$350.00	\$252.00	28.0%	\$11.86	\$7.45	\$6.92	\$6.05	\$5.05	\$4.77	\$12.71	\$8.30	\$7.68	\$6.51	\$5.46	\$5.22
B-FV204T-P-QM-R	Partial cutter module for B-FV4T	\$350.00	\$252.00	28.0%	\$11.86	\$7.45	\$6.92	\$6.05	\$5.05	\$4.77	\$12.71	\$8.30	\$7.68	\$6.51	\$5.46	\$5.22
B-FV904T-H-QM-R	Peel Module for B-FV4T	\$75.00	\$54.00	28.0%	\$2.54	\$1.60	\$1.48	\$1.30	\$1.08	\$1.02	\$2.72	\$1.78	\$1.65	\$1.40	\$1.17	\$1.12
B-FV700-WLAN-QM-R	Wireless LAN I/F (802.11 b/g)	\$249.00	\$179.28	28.0%	\$8.44	\$5.30	\$4.92	\$4.31	\$3.59	\$3.39	\$9.04	\$5.91	\$5.46	\$4.63	\$3.88	\$3.71
B-FV904-PH-QM-R	External 8" OD Media Stand	\$76.00	\$54.72	28.0%	\$2.58	\$1.62	\$1.50	\$1.31	\$1.10	\$1.04	\$2.76	\$1.80	\$1.67	\$1.41	\$1.18	\$1.13
B-SA4TP/4TM Series																
B-SA4TP-GS12-QM-R	4" WIDE, 203DPI,PLASTIC CASE THERMAL PRINTER, 6 IPS, Parallel + USB	\$1,195.00	\$860.40	28.0%	\$40.49	\$25.45	\$23.64	\$20.67	\$17.24	\$16.29	\$43.40	\$28.34	\$26.22	\$22.23	\$18.63	\$17.81
B-SA4TP-TS12-QM-R	4" WIDE, 300DPI,PLASTIC CASE THERMAL PRINTER, 6 IPS, Parallel + USB	\$1,400.00	\$1,008.00	28.0%	\$47.44	\$29.82	\$27.69	\$24.21	\$20.20	\$19.08	\$50.84	\$33.20	\$30.72	\$26.05	\$21.82	\$20.87
B-SA4TM-GS12-QM-R	4" WIDE, 203DPI,METAL CASE THERMAL PRINTER, 6 IPS, Parallel + USB	\$1,355.00	\$975.60	28.0%	\$45.91	\$28.86	\$26.80	\$23.43	\$19.55	\$18.47	\$49.21	\$32.14	\$29.74	\$25.21	\$21.12	\$20.19
B-SA4TM-TS12-QM-R	4" WIDE, 300DPI,METAL CASE THERMAL PRINTER, 6 IPS, Parallel+ USB	\$1,560.00	\$1,123.20	28.0%	\$52.86	\$33.22	\$30.85	\$26.98	\$22.51	\$21.26	\$56.65	\$37.00	\$34.24	\$29.02	\$24.32	\$23.25
7FM00973000	200 dpi print head for B-SA4TP	\$292.31	\$210.46	28.0%	\$9.90	\$6.23	\$5.78	\$5.06	\$4.22	\$3.98	\$10.62	\$6.93	\$6.41	\$5.44	\$4.56	\$4.36
7FM00973100	300 dpi print head for B-SA4TP	\$268.00	\$192.96	28.0%	\$9.08	\$5.71	\$5.30	\$4.63	\$3.87	\$3.65	\$9.73	\$6.36	\$5.88	\$4.99	\$4.18	\$3.99
B-SA204-QM-R	CUTTER, B-SA4TM	\$675.00	\$486.00	28.0%	\$22.87	\$14.38	\$13.35	\$11.67	\$9.74	\$9.20	\$24.51	\$16.01	\$14.81	\$12.56	\$10.52	\$10.06
B-SA204P-QM-R	CUTTER, B-SA4TP	\$675.00	\$486.00	28.0%	\$22.87	\$14.38	\$13.35	\$11.67	\$9.74	\$9.20	\$24.51	\$16.01	\$14.81	\$12.56	\$10.52	\$10.06
B-SA704-RTC-QM-R	REAL TIME CLOCK, B-SA4TP/TM/852R/SX6/SX8	\$135.00	\$97.20	28.0%	\$4.57	\$2.88	\$2.67	\$2.33	\$1.95	\$1.84	\$4.90	\$3.20	\$2.96	\$2.51	\$2.10	\$2.01
B-SA704-RS-QM-R	SERIAL INTERFACE B-452R/SA4TP/TM/852R/SX6/SX8	\$150.00	\$108.00	28.0%	\$5.08	\$3.19	\$2.97	\$2.59	\$2.16	\$2.04	\$5.45	\$3.56	\$3.29	\$2.79	\$2.34	\$2.24
B-SA704-IO-QM-R	EXPANSION I/O BOARD B-452R/SA4/852R/SX6/SX8	\$150.00	\$108.00	28.0%	\$5.08	\$3.19	\$2.97	\$2.59	\$2.16	\$2.04	\$5.45	\$3.56	\$3.29	\$2.79	\$2.34	\$2.24
B-SA704-WLAN-QM-R	WIRELESS LAN INTERFACE FOR B-452R/SA4/852R/SX6/SX8	\$695.00	\$500.40	28.0%	\$23.55	\$14.80	\$13.75	\$12.02	\$10.03	\$9.47	\$25.24	\$16.48	\$15.25	\$12.93	\$10.83	\$10.36
B-SA904P-H-QM-R	PEELER / DISPENSER B-SA4TP	\$450.00	\$324.00	28.0%	\$15.25	\$9.58	\$8.90	\$7.78	\$6.49	\$6.13	\$16.34	\$10.67	\$9.88	\$8.37	\$7.01	\$6.71



ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
B-SA904-H-QM-R	PEELER / DISPENSER B-SA4TM	\$450.00	\$324.00	28.0%	\$15.25	\$9.58	\$8.90	\$7.78	\$6.49	\$6.13	\$16.34	\$10.67	\$9.88	\$8.37	\$7.01	\$6.71
STPWRCBL	Power cord for thermal printer *MUST ORDER with printer	\$0.00	\$0.00	#DIV/0!	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B-452/852 Series																
B-452-TS22-QQ-R	4" WIDE THERMAL PRINTER, 300 DPI, 4 IPS, CENTRO/USB/LAN	\$1,400.00	\$1,008.00	28.0%	\$47.44	\$29.82	\$27.69	\$24.21	\$20.20	\$19.08	\$50.84	\$33.20	\$30.72	\$26.05	\$21.82	\$20.87
B-852-TS22-QQ-R	8" WIDE THERMAL PRINTER, 300 DPI, 4 IPS, CENTRO/USB/LAN	\$3,195.00	\$2,300.40	28.0%	\$108.26	\$68.05	\$63.19	\$55.26	\$46.10	\$43.55	\$116.03	\$75.78	\$70.12	\$59.44	\$49.80	\$47.62
FMBC0073203	300 dpi print head for B-452-TS22-QQ-R	\$224.60	\$161.71	28.0%	\$7.61	\$4.78	\$4.44	\$3.88	\$3.24	\$3.06	\$8.16	\$5.33	\$4.93	\$4.18	\$3.50	\$3.35
FMBC0087501	600 dpi print head for B-452-HS12-QQ	\$1,160.95	\$835.88	28.0%	\$39.34	\$24.73	\$22.96	\$20.08	\$16.75	\$15.82	\$42.16	\$27.53	\$25.48	\$21.60	\$18.10	\$17.30
FMBC0089705	300 dip print head for B-852-TS12-QQ	\$505.00	\$363.60	28.0%	\$17.11	\$10.76	\$9.99	\$8.73	\$7.29	\$6.88	\$18.34	\$11.98	\$11.08	\$9.40	\$7.87	\$7.53
B-7904-H-QM	PEEL OFF DISPENCE MODULE B-452	\$595.00	\$428.40	28.0%	\$20.16	\$12.67	\$11.77	\$10.29	\$8.59	\$8.11	\$21.61	\$14.11	\$13.06	\$11.07	\$9.27	\$8.87
B-7204-QM-R	SWING CUTTER MODULE FOR B-452-R	\$615.00	\$442.80	28.0%	\$20.84	\$13.10	\$12.16	\$10.64	\$8.87	\$8.38	\$22.33	\$14.59	\$13.50	\$11.44	\$9.59	\$9.17
B-7704-RS-QM-R	SERIAL INTERFACE FOR B-452-R	\$150.00	\$108.00	28.0%	\$5.08	\$3.19	\$2.97	\$2.59	\$2.16	\$2.04	\$5.45	\$3.56	\$3.29	\$2.79	\$2.34	\$2.24
B-7904-H-QM-R	PEEL OFF DISPENCE MODULE B-452-R	\$615.00	\$442.80	28.0%	\$20.84	\$13.10	\$12.16	\$10.64	\$8.87	\$8.38	\$22.33	\$14.59	\$13.50	\$11.44	\$9.59	\$9.17
B-SA704-IO-QM-R	EXPANSION I/O BOARD B-452R/SA4/852R/SX6/SX8	\$150.00	\$108.00	28.0%	\$5.08	\$3.19	\$2.97	\$2.59	\$2.16	\$2.04	\$5.45	\$3.56	\$3.29	\$2.79	\$2.34	\$2.24
B-SA704-WLAN-QM-R	WIRELESS LAN INTERFACE FOR B-452R/SA4/852R/SX6/SX8	\$695.00	\$500.40	28.0%	\$23.55	\$14.80	\$13.75	\$12.02	\$10.03	\$9.47	\$25.24	\$16.48	\$15.25	\$12.93	\$10.83	\$10.36
B-7208-QM-R	SWING CUTTER MODULE B-852 R Version	\$615.00	\$442.80	28.0%	\$20.84	\$13.10	\$12.16	\$10.64	\$8.87	\$8.38	\$22.33	\$14.59	\$13.50	\$11.44	\$9.59	\$9.17
B-EX4T1 Series																
BEX4T1GS12DM01	4" WIDE (Included Damper), 203DPI, 14IPS, LAN, USB	\$1,895.00	\$1,364.40	28.0%	\$64.21	\$40.36	\$37.48	\$32.77	\$27.34	\$25.83	\$68.82	\$44.94	\$41.59	\$35.26	\$29.54	\$28.24
BEX4T1GS12DM02	4" WIDE (included Damper), 203DPI, 14IPS, LAN, USB, Parallel	\$2,015.00	\$1,450.80	28.0%	\$68.27	\$42.91	\$39.85	\$34.85	\$29.07	\$27.46	\$73.18	\$47.79	\$44.22	\$37.49	\$31.41	\$30.03
BEX4T1GS12DM03	4" WIDE (included Damper), 203DPI, 14IPS, LAN, USB, Serial	\$2,015.00	\$1,450.80	28.0%	\$68.27	\$42.91	\$39.85	\$34.85	\$29.07	\$27.46	\$73.18	\$47.79	\$44.22	\$37.49	\$31.41	\$30.03
BEX4T1GS12DM04	4" WIDE (included Damper), 203DPI, 14IPS, LAN, USB, WLAN	\$2,190.00	\$1,576.80	28.0%	\$74.20	\$46.64	\$43.31	\$37.87	\$31.60	\$29.85	\$79.53	\$51.94	\$48.06	\$40.74	\$34.14	\$32.64
BEX4T1GS12DS01	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Parallel	\$1,985.00	\$1,429.20	28.0%	\$67.26	\$42.28	\$39.26	\$34.33	\$28.64	\$27.05	\$72.09	\$47.08	\$43.56	\$36.93	\$30.94	\$29.58
BEX4T1GS12DS02	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Parallel	\$2,105.00	\$1,515.60	28.0%	\$71.32	\$44.83	\$41.63	\$36.40	\$30.37	\$28.69	\$76.45	\$49.92	\$46.20	\$39.16	\$32.81	\$31.37
BEX4T1GS12DS03	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Serial	\$2,105.00	\$1,515.60	28.0%	\$71.32	\$44.83	\$41.63	\$36.40	\$30.37	\$28.69	\$76.45	\$49.92	\$46.20	\$39.16	\$32.81	\$31.37
BEX4T1GS12DS04	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Parallel	\$2,280.00	\$1,641.60	28.0%	\$77.25	\$48.56	\$45.09	\$39.43	\$32.90	\$31.08	\$82.80	\$54.07	\$50.04	\$42.42	\$35.54	\$33.98
BEX4T1GS12DS01RFID	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Parallel	\$3,645.00	\$2,624.40	28.0%	\$123.50	\$77.63	\$72.09	\$63.04	\$52.59	\$49.68	\$132.37	\$86.45	\$79.99	\$67.81	\$56.82	\$54.33
BEX4T1GC12DM01C	4" WIDE (Included Damper), 203DPI, 14IPS, LAN, USB, Circle Cutter	\$2,570.00	\$1,850.40	28.0%	\$87.08	\$54.73	\$50.83	\$44.45	\$37.08	\$35.03	\$93.33	\$60.95	\$56.40	\$47.81	\$40.06	\$38.30
BEX4T1GC12DS01C	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Circle Cutter	\$2,660.00	\$1,915.20	28.0%	\$90.13	\$56.65	\$52.61	\$46.00	\$38.38	\$36.25	\$96.60	\$63.09	\$58.38	\$49.49	\$41.46	\$39.64
BEX4T1GC12DS01R	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Ribbon Save	\$3,510.00	\$2,527.20	28.0%	\$118.93	\$74.75	\$69.42	\$60.70	\$50.65	\$47.84	\$127.47	\$83.25	\$77.03	\$65.30	\$54.71	\$52.31
BEX4T1GH12DM01	4" WIDE (Included Damper), 203DPI, 14IPS, LAN, USB, Peel off with int	\$2,190.00	\$1,576.80	28.0%	\$74.20	\$46.64	\$43.31	\$37.87	\$31.60	\$29.85	\$79.53	\$51.94	\$48.06	\$40.74	\$34.14	\$32.64
BEX4T1GH12DS01	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Parallel	\$2,280.00	\$1,641.60	28.0%	\$77.25	\$48.56	\$45.09	\$39.43	\$32.90	\$31.08	\$82.80	\$54.07	\$50.04	\$42.42	\$35.54	\$33.98
BEX4T1TS12DM01	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB,	\$2,195.00	\$1,580.40	28.0%	\$74.37	\$46.75	\$43.41	\$37.96	\$31.67	\$29.92	\$79.72	\$52.06	\$48.17	\$40.84	\$34.22	\$32.71
BEX4T1TS12DM02	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB, Parallel	\$2,315.00	\$1,666.80	28.0%	\$78.44	\$49.30	\$45.79	\$40.04	\$33.40	\$31.55	\$84.07	\$54.90	\$50.80	\$43.07	\$36.09	\$34.50
BEX4T1TS12DM03	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB, Serial	\$2,315.00	\$1,666.80	28.0%	\$78.44	\$49.30	\$45.79	\$40.04	\$33.40	\$31.55	\$84.07	\$54.90	\$50.80	\$43.07	\$36.09	\$34.50
BEX4T1TS12DM04	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB, WLAN	\$2,490.00	\$1,792.80	28.0%	\$84.37	\$53.03	\$49.25	\$43.06	\$35.93	\$33.94	\$90.43	\$59.05	\$54.64	\$46.33	\$38.81	\$37.11
BEX4T1TS12DS01	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, Parallel	\$2,285.00	\$1,645.20	28.0%	\$77.42	\$48.67	\$45.19	\$39.52	\$32.97	\$31.14	\$82.98	\$54.19	\$50.15	\$42.51	\$35.62	\$34.06
BEX4T1TS12DS02	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, Parallel	\$2,405.00	\$1,731.60	28.0%	\$81.49	\$51.22	\$47.57	\$41.59	\$34.70	\$32.78	\$87.34	\$57.04	\$52.78	\$44.74	\$37.49	\$35.84
BEX4T1TS12DS03	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, Serial	\$2,405.00	\$1,731.60	28.0%	\$81.49	\$51.22	\$47.57	\$41.59	\$34.70	\$32.78	\$87.34	\$57.04	\$52.78	\$44.74	\$37.49	\$35.84
BEX4T1TS12DS04	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, Parallel	\$2,580.00	\$1,857.60	28.0%	\$87.42	\$54.95	\$51.03	\$44.62	\$37.23	\$35.16	\$93.70	\$61.19	\$56.62	\$48.00	\$40.22	\$38.45
BEX4T1TS12DS01RFID	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, Parallel	\$3,945.00	\$2,840.40	28.0%	\$133.67	\$84.02	\$78.03	\$68.23	\$56.92	\$53.77	\$143.27	\$93.56	\$86.58	\$73.40	\$61.49	\$58.80
BEX4T1TC12DM01C	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB, Circle Cutter	\$2,870.00	\$2,066.40	28.0%	\$97.24	\$61.12	\$56.76	\$49.63	\$41.41	\$39.12	\$104.23	\$68.07	\$62.98	\$53.40	\$44.74	\$42.77
BEX4T1TC12DS01C	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, Circle Cutter	\$2,960.00	\$2,131.20	28.0%	\$100.29	\$63.04	\$58.54	\$51.19	\$42.71	\$40.34	\$107.50	\$70.20	\$64.96	\$55.07	\$46.14	\$44.12
BEX4T1TC12DS01R	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, Ribbon Save	\$3,810.00	\$2,743.20	28.0%	\$129.09	\$81.14	\$75.36	\$65.89	\$54.97	\$51.93	\$138.37	\$90.36	\$83.61	\$70.88	\$59.39	\$56.78
BEX4T1TH12DM01	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB, Peel off with int	\$2,490.00	\$1,792.80	28.0%	\$84.37	\$53.03	\$49.25	\$43.06	\$35.93	\$33.94	\$90.43	\$59.05	\$54.64	\$46.33	\$38.81	\$37.11
BEX4T1TH12DS01	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, Peel off with int	\$2,580.00	\$1,857.60	28.0%	\$87.42	\$54.95	\$51.03	\$44.62	\$37.23	\$35.16	\$93.70	\$61.19	\$56.62	\$48.00	\$40.22	\$38.45
B-EX700-CEN-QM-R	Centronics I/F board for B-EX series	\$120.00	\$86.40	28.0%	\$4.07	\$2.56	\$2.37	\$2.08	\$1.73	\$1.64	\$4.36	\$2.85	\$2.63	\$2.23	\$1.87	\$1.79
B-EX700-RS-QM-R	RS232C I/F board for B-EX series	\$120.00	\$86.40	28.0%	\$4.07	\$2.56	\$2.37	\$2.08	\$1.73	\$1.64	\$4.36	\$2.85	\$2.63	\$2.23	\$1.87	\$1.79
B-EX700-WLAN-QM-R	WLAN for B-EX series	\$295.00	\$212.40	28.0%	\$10.00	\$6.28	\$5.83	\$5.10	\$4.26	\$4.02	\$10.71	\$7.00	\$6.47	\$5.49	\$4.60	\$4.40
B-EX700-RFID-U2-US-R	UHF RFID Module kit for B-EX4T1	\$1,660.00	\$1,195.20	28.0%	\$56.25	\$35.35	\$32.83	\$28.71	\$23.95	\$22.63	\$60.29	\$39.37	\$36.43	\$30.88	\$25.88	\$24.74
B-EX904-R-QM-R	Ribbon Save Module for B-EX4T Type 1	\$90.00	\$64.80	28.0%	\$3.05	\$1.92	\$1.78	\$1.56	\$1.30	\$1.23	\$3.27	\$2.13	\$1.98	\$1.67	\$1.40	\$1.34



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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
B-EX704-TPHE2-QM-R	200 dpi Thermal Head Option for B-EX4T1	\$395.00	\$284.40	28.0%	\$13.38	\$8.41	\$7.81	\$6.83	\$5.70	\$5.38	\$14.35	\$9.37	\$8.67	\$7.35	\$6.16	\$5.89
B-EX704-TPHE3-QM-R	300 dpi Thermal Head Option for B-EX4T1	\$495.00	\$356.40	28.0%	\$16.77	\$10.54	\$9.79	\$8.56	\$7.14	\$6.75	\$17.98	\$11.74	\$10.86	\$9.21	\$7.72	\$7.38
B-EX204-QM-R	Circle Disk Cutter Module for B-EX4T Type1/Type2	\$675.00	\$486.00	28.0%	\$22.87	\$14.38	\$13.35	\$11.67	\$9.74	\$9.20	\$24.51	\$16.01	\$14.81	\$12.56	\$10.52	\$10.06
B-EX204-R-QM-RC	Rotary Cutter Module for B-EX4T Type 1	\$1,525.00	\$1,098.00	28.0%	\$51.67	\$32.48	\$30.16	\$26.37	\$22.00	\$20.79	\$55.38	\$36.17	\$33.47	\$28.37	\$23.77	\$22.73
B-EX904-H-QM-R	Peel Off with internal linear rewinder or internal partial roll rewinder	\$295.00	\$212.40	28.0%	\$10.00	\$6.28	\$5.83	\$5.10	\$4.26	\$4.02	\$10.71	\$7.00	\$6.47	\$5.49	\$4.60	\$4.40
B-EX904-PK-QM-R	Narrow width platen kit for B-EX4T Type1/Type 2	\$45.00	\$32.40	28.0%	\$1.52	\$0.96	\$0.89	\$0.78	\$0.65	\$0.61	\$1.63	\$1.07	\$0.99	\$0.84	\$0.70	\$0.67
B-EX700-IO-QM-R	Expansion IO for B-EX series	\$100.00	\$72.00	28.0%	\$3.39	\$2.13	\$1.98	\$1.73	\$1.44	\$1.36	\$3.63	\$2.37	\$2.19	\$1.86	\$1.56	\$1.49
B-EX700-RTC-QM-R	USB/Real Time Clock Host I/F Card for B-EX series	\$115.00	\$82.80	28.0%	\$3.90	\$2.45	\$2.27	\$1.99	\$1.66	\$1.57	\$4.18	\$2.73	\$2.52	\$2.14	\$1.79	\$1.71
B-EX4T2 Series																
BEX4T2GS12M01	4" WIDE, 200DPI, 12IPS, LAN, USB,	\$1,695.00	\$1,220.40	28.0%	\$57.43	\$36.10	\$33.52	\$29.31	\$24.46	\$23.10	\$61.56	\$40.20	\$37.20	\$31.54	\$26.42	\$25.26
BEX4T2GS12M02	4" WIDE, 200DPI, 12IPS, LAN, USB, Parallel	\$1,815.00	\$1,306.80	28.0%	\$61.50	\$38.66	\$35.90	\$31.39	\$26.19	\$24.74	\$65.91	\$43.05	\$39.83	\$33.77	\$28.29	\$27.05
BEX4T2GS12M03	4" WIDE, 200DPI, 12IPS, LAN, USB, Serial	\$1,815.00	\$1,306.80	28.0%	\$61.50	\$38.66	\$35.90	\$31.39	\$26.19	\$24.74	\$65.91	\$43.05	\$39.83	\$33.77	\$28.29	\$27.05
BEX4T2GS12M04	4" WIDE, 200DPI, 12IPS, LAN, USB, WLAN	\$1,990.00	\$1,432.80	28.0%	\$67.43	\$42.38	\$39.36	\$34.42	\$28.71	\$27.12	\$72.27	\$47.20	\$43.67	\$37.02	\$31.02	\$29.66
BEX4T2GC12M01C	4" WIDE, 200DPI, 12IPS, LAN, USB, Circle Cutter	\$2,370.00	\$1,706.40	28.0%	\$80.30	\$50.48	\$46.87	\$40.99	\$34.20	\$32.30	\$86.07	\$56.21	\$52.01	\$44.09	\$36.94	\$35.32
BEX4T2GH12M01	4" WIDE, 200DPI, 12IPS, LAN, USB, Peel off with internal liner rewinder	\$1,990.00	\$1,432.80	28.0%	\$67.43	\$42.38	\$39.36	\$34.42	\$28.71	\$27.12	\$72.27	\$47.20	\$43.67	\$37.02	\$31.02	\$29.66
BEX4T2TS12M01	4" WIDE, 300DPI, 12IPS, LAN, USB,	\$2,090.00	\$1,504.80	28.0%	\$70.82	\$44.51	\$41.34	\$36.15	\$30.16	\$28.49	\$75.90	\$49.57	\$45.87	\$38.88	\$32.58	\$31.15
BEX4T2TS12M02	4" WIDE, 300DPI, 12IPS, LAN, USB, Parallel	\$2,210.00	\$1,591.20	28.0%	\$74.88	\$47.07	\$43.71	\$38.22	\$31.89	\$30.12	\$80.26	\$52.41	\$48.50	\$41.12	\$34.45	\$32.94
BEX4T2TS12M03	4" WIDE, 300DPI, 12IPS, LAN, USB, Serial	\$2,210.00	\$1,591.20	28.0%	\$74.88	\$47.07	\$43.71	\$38.22	\$31.89	\$30.12	\$80.26	\$52.41	\$48.50	\$41.12	\$34.45	\$32.94
BEX4T2TS12M04	4" WIDE, 300DPI, 12IPS, LAN, USB, WLAN	\$2,385.00	\$1,717.20	28.0%	\$80.81	\$50.79	\$47.17	\$41.25	\$34.41	\$32.51	\$86.62	\$56.56	\$52.34	\$44.37	\$37.18	\$35.55
BEX4T2TC12M01C	4" WIDE, 300DPI, 12IPS, LAN, USB, Circle Cutter	\$2,765.00	\$1,990.80	28.0%	\$93.69	\$58.89	\$54.69	\$47.82	\$39.90	\$37.69	\$100.42	\$65.58	\$60.68	\$51.44	\$43.10	\$41.21
BEX4T2TH12M01	4" WIDE, 300DPI, 12IPS, LAN, USB, Peel off with internal liner rewinder	\$2,385.00	\$1,717.20	28.0%	\$80.81	\$50.79	\$47.17	\$41.25	\$34.41	\$32.51	\$86.62	\$56.56	\$52.34	\$44.37	\$37.18	\$35.55
BEX4T2HS12M01	4" WIDE, 600DPI, 6IPS, LAN, USB,	\$3,300.00	\$2,376.00	28.0%	\$111.81	\$70.28	\$65.27	\$57.07	\$47.62	\$44.98	\$119.85	\$78.27	\$72.42	\$61.40	\$51.44	\$49.18
BEX4T2HS12M02	4" WIDE, 600DPI, 6IPS, LAN, USB, Parallel	\$3,420.00	\$2,462.40	28.0%	\$115.88	\$72.84	\$67.64	\$59.15	\$49.35	\$46.61	\$124.20	\$81.11	\$75.05	\$63.63	\$53.31	\$50.97
BEX4T2HS12M03	4" WIDE, 600DPI, 6IPS, LAN, USB, Serial	\$3,420.00	\$2,462.40	28.0%	\$115.88	\$72.84	\$67.64	\$59.15	\$49.35	\$46.61	\$124.20	\$81.11	\$75.05	\$63.63	\$53.31	\$50.97
BEX4T2HS12M04	4" WIDE, 600DPI, 6IPS, LAN, USB, WLAN	\$3,595.00	\$2,588.40	28.0%	\$121.81	\$76.56	\$71.10	\$62.17	\$51.87	\$49.00	\$130.56	\$85.26	\$78.89	\$66.88	\$56.04	\$53.58
BEX4T2HC12M01C	4" WIDE, 600DPI, 6IPS, LAN, USB, Circle Cutter	\$3,975.00	\$2,862.00	28.0%	\$134.69	\$84.66	\$78.62	\$68.75	\$57.35	\$54.18	\$144.36	\$94.27	\$87.23	\$73.95	\$61.96	\$59.24
BEX4T2HH12M01	4" WIDE, 600DPI, 6IPS, LAN, USB, Peel off with internal liner rewinder	\$3,595.00	\$2,588.40	28.0%	\$121.81	\$76.56	\$71.10	\$62.17	\$51.87	\$49.00	\$130.56	\$85.26	\$78.89	\$66.88	\$56.04	\$53.58
BEX4D2GS12M01	4" WIDE, 200DPI, 12IPS, LAN, USB / Direct Thermal	\$1,250.00	\$900.00	28.0%	\$42.35	\$26.62	\$24.72	\$21.62	\$18.04	\$17.04	\$45.40	\$29.65	\$27.43	\$23.26	\$19.49	\$18.63
BEX4D2GS12M02	4" WIDE, 200DPI, 12IPS, LAN, USB, Parallel / Direct Thermal	\$1,370.00	\$986.40	28.0%	\$46.42	\$29.18	\$27.10	\$23.69	\$19.77	\$18.67	\$49.75	\$32.49	\$30.07	\$25.49	\$21.36	\$20.42
BEX4D2GS12M03	4" WIDE, 200DPI, 12IPS, LAN, USB, Serial / Direct Thermal	\$1,370.00	\$986.40	28.0%	\$46.42	\$29.18	\$27.10	\$23.69	\$19.77	\$18.67	\$49.75	\$32.49	\$30.07	\$25.49	\$21.36	\$20.42
BEX4D2GS12M04	4" WIDE, 200DPI, 12IPS, LAN, USB, WLAN / Direct Thermal	\$1,545.00	\$1,112.40	28.0%	\$52.35	\$32.90	\$30.56	\$26.72	\$22.29	\$21.06	\$56.11	\$36.64	\$33.91	\$28.74	\$24.08	\$23.03
BEX4D2GC12M01C	4" WIDE, 200DPI, 12IPS, LAN, USB / Direct Thermal, Circle Cutter	\$1,925.00	\$1,386.00	28.0%	\$65.23	\$41.00	\$38.07	\$33.29	\$27.78	\$26.24	\$69.91	\$45.65	\$42.25	\$35.81	\$30.01	\$28.69
BEX4D2GH12M01	4" WIDE, 200DPI, 12IPS, LAN, USB / Direct Thermal, Peel off with inte	\$1,545.00	\$1,112.40	28.0%	\$52.35	\$32.90	\$30.56	\$26.72	\$22.29	\$21.06	\$56.11	\$36.64	\$33.91	\$28.74	\$24.08	\$23.03
B-EX700-CEN-QM-R	Centronics I/F board for B-EX series	\$120.00	\$86.40	28.0%	\$4.07	\$2.56	\$2.37	\$2.08	\$1.73	\$1.64	\$4.36	\$2.85	\$2.63	\$2.23	\$1.87	\$1.79
B-EX700-RS-QM-R	RS232C I/F board for B-EX series	\$120.00	\$86.40	28.0%	\$4.07	\$2.56	\$2.37	\$2.08	\$1.73	\$1.64	\$4.36	\$2.85	\$2.63	\$2.23	\$1.87	\$1.79
B-EX700-WLAN-QM-R	WLAN for B-EX series	\$295.00	\$212.40	28.0%	\$10.00	\$6.28	\$5.83	\$5.10	\$4.26	\$4.02	\$10.71	\$7.00	\$6.47	\$5.49	\$4.60	\$4.40
B-EX704-TPH2-QM-R	200 dpi Thermal Head Option for B-EX4T2	\$340.00	\$244.80	28.0%	\$11.52	\$7.24	\$6.72	\$5.88	\$4.91	\$4.63	\$12.35	\$8.06	\$7.46	\$6.33	\$5.30	\$5.07
B-EX704-TPH3-QM-R	300 dpi Thermal Head Option for B-EX4T2	\$440.00	\$316.80	28.0%	\$14.91	\$9.37	\$8.70	\$7.61	\$6.35	\$6.00	\$15.98	\$10.44	\$9.66	\$8.19	\$6.86	\$6.56
B-EX704-TPH6-QM-R	600 dpi Thermal Head Option for B-EX4 T2	\$835.00	\$601.20	28.0%	\$28.29	\$17.78	\$16.51	\$14.44	\$12.05	\$11.38	\$30.32	\$19.80	\$18.32	\$15.54	\$13.02	\$12.44
B-EX204-QM-R	Circle Disk Cutter Module for B-EX4T Type1/Type2	\$675.00	\$486.00	28.0%	\$22.87	\$14.38	\$13.35	\$11.67	\$9.74	\$9.20	\$24.51	\$16.01	\$14.81	\$12.56	\$10.52	\$10.06
B-EX904-H-QM-R	Peel Off with internal linear rewinder or internal partial roll rewinder	\$295.00	\$212.40	28.0%	\$10.00	\$6.28	\$5.83	\$5.10	\$4.26	\$4.02	\$10.71	\$7.00	\$6.47	\$5.49	\$4.60	\$4.40
B-EX904-PK-QM-R	Narrow width platen kit for B-EX4T Type1/Type 2	\$45.00	\$32.40	28.0%	\$1.52	\$0.96	\$0.89	\$0.78	\$0.65	\$0.61	\$1.63	\$1.07	\$0.99	\$0.84	\$0.70	\$0.67
B-EX700-IO-QM-R	Expansion IO for B-EX series Type1/Type 2	\$100.00	\$72.00	28.0%	\$3.39	\$2.13	\$1.98	\$1.73	\$1.44	\$1.36	\$3.63	\$2.37	\$2.19	\$1.86	\$1.56	\$1.49
B-EX700-RTC-QM-R	USB/Real Time Clock Host I/F Card for B-EX4T Type1/Type 2	\$115.00	\$82.80	28.0%	\$3.90	\$2.45	\$2.27	\$1.99	\$1.66	\$1.57	\$4.18	\$2.73	\$2.52	\$2.14	\$1.79	\$1.71
B-EX6T Series																
BEX6T1GS12QMRM01	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL	\$3,125.00	\$2,250.00	28.0%	\$105.89	\$66.56	\$61.81	\$54.05	\$45.09	\$42.59	\$113.49	\$74.12	\$68.58	\$58.14	\$48.71	\$46.58
BEX6T1TS12QMRM01	6", TT, NEAR EDGE HEAD, 305 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL	\$3,615.00	\$2,602.80	28.0%	\$122.49	\$76.99	\$71.50	\$62.52	\$52.16	\$49.27	\$131.29	\$85.74	\$79.33	\$67.26	\$56.35	\$53.88
BEX6T1GS12QMRM02	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN+Parallel, 12 IPS, TOSHIBA TPCL	\$3,245.00	\$2,336.40	28.0%	\$109.95	\$69.11	\$64.18	\$56.12	\$46.82	\$44.23	\$117.85	\$76.96	\$71.21	\$60.37	\$50.58	\$48.36
BEX6T1TS12QMRM02	6", TT, NEAR EDGE HEAD, 305 DPI, USB+LAN+Parallel, 12 IPS, TOSHIBA TPCL	\$3,735.00	\$2,689.20	28.0%	\$126.55	\$79.55	\$73.87	\$64.59	\$53.89	\$50.91	\$135.64	\$88.58	\$81.97	\$69.49	\$58.22	\$55.67



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
BEX6T1GS12QMRM04	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN+WLAN, 12 IPS, TOSHIBA TPCL	\$3,625.00	\$2,610.00	28.0%	\$122.83	\$77.20	\$71.70	\$62.69	\$52.30	\$49.41	\$131.65	\$85.97	\$79.55	\$67.44	\$56.51	\$54.03
BEX6T1TS12QMRM04	6", TT, NEAR EDGE HEAD, 305 DPI, USB+LAN+WLAN, 12 IPS, TOSHIBA TPCL	\$4,115.00	\$2,962.80	28.0%	\$139.43	\$87.64	\$81.39	\$71.17	\$59.37	\$56.09	\$149.44	\$97.59	\$90.31	\$76.56	\$64.14	\$61.33
BEX6T1GS12QMRM01C	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL	\$3,995.00	\$2,876.40	28.0%	\$135.36	\$85.08	\$79.01	\$69.09	\$57.64	\$54.45	\$145.09	\$94.75	\$87.67	\$74.33	\$62.27	\$59.54
BEX6T1GS12QMRM01P	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL	\$3,505.00	\$2,523.60	28.0%	\$118.76	\$74.65	\$69.32	\$60.62	\$50.57	\$47.77	\$127.29	\$83.13	\$76.92	\$65.21	\$54.64	\$52.24
BEX6T1GS12QMRM01RFI	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL	\$4,885.00	\$3,517.20	28.0%	\$165.52	\$104.04	\$96.62	\$84.48	\$70.48	\$66.58	\$177.41	\$115.86	\$107.20	\$90.88	\$76.15	\$72.81
BEX6T1TS12QMRM01RFI	6", TT, NEAR EDGE HEAD, 305 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL	\$5,375.00	\$3,870.00	28.0%	\$182.12	\$114.47	\$106.31	\$92.96	\$77.55	\$73.26	\$195.20	\$127.48	\$117.96	\$100.00	\$83.79	\$80.11
BEX6T3GS12QMRM01	6", TT, FLAT HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEB	\$2,995.00	\$2,156.40	28.0%	\$101.48	\$63.79	\$59.24	\$51.80	\$43.21	\$40.82	\$108.77	\$71.03	\$65.73	\$55.72	\$46.69	\$44.64
BEX6T3TS12QMRM01	6", TT, FLAT HEAD, 305 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEB	\$3,490.00	\$2,512.80	28.0%	\$118.25	\$74.33	\$69.03	\$60.36	\$50.36	\$47.57	\$126.75	\$82.77	\$76.59	\$64.93	\$54.40	\$52.01
BEX6T3GS12QMRM02	6", TT, FLAT HEAD, 203 DPI, USB+LAN+Parallel, 12 IPS, TOSHIBA TPCL	\$3,115.00	\$2,242.80	28.0%	\$105.55	\$66.34	\$61.61	\$53.87	\$44.95	\$42.46	\$113.13	\$73.88	\$68.36	\$57.95	\$48.56	\$46.43
BEX6T3TS12QMRM02	6", TT, FLAT HEAD, 305 DPI, USB+LAN+Parallel, 12 IPS, TOSHIBA TPCL	\$3,610.00	\$2,599.20	28.0%	\$122.32	\$76.88	\$71.40	\$62.43	\$52.09	\$49.20	\$131.10	\$85.62	\$79.22	\$67.16	\$56.27	\$53.80
BEX6T3GS12QMRM04	6", TT, FLAT HEAD, 203 DPI, USB+LAN+WLAN, 12 IPS, TOSHIBA TPCL	\$3,495.00	\$2,516.40	28.0%	\$118.42	\$74.44	\$69.13	\$60.44	\$50.43	\$47.64	\$126.93	\$82.89	\$76.70	\$65.02	\$54.48	\$52.09
BEX6T3TS12QMRM04	6", TT, FLAT HEAD, 305 DPI, USB+LAN+WLAN, 12 IPS, TOSHIBA TPCL	\$3,990.00	\$2,872.80	28.0%	\$135.19	\$84.98	\$78.92	\$69.00	\$57.57	\$54.38	\$144.90	\$94.63	\$87.56	\$74.23	\$62.20	\$59.47
BEX6T3GS12QMRM01C	6", TT, FLAT HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEB	\$3,865.00	\$2,782.80	28.0%	\$130.96	\$82.32	\$76.44	\$66.84	\$55.77	\$52.68	\$140.36	\$91.67	\$84.82	\$71.91	\$60.25	\$57.60
BEX6T3GS12QMRM01P	6", TT, FLAT HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEB	\$3,375.00	\$2,430.00	28.0%	\$114.36	\$71.88	\$66.75	\$58.37	\$48.70	\$46.00	\$122.57	\$80.04	\$74.07	\$62.79	\$52.61	\$50.30
7FM07063000	NEAR EDGE 203 DPI PRINthead FOR BEX6T1 (ROHS)	\$550.00	\$396.00	28.0%	\$18.64	\$11.71	\$10.88	\$9.51	\$7.94	\$7.50	\$19.97	\$13.04	\$12.07	\$10.23	\$8.57	\$8.20
7FM06977000	NEAR EDGE 305 DPI PRINthead FOR BEX6T1 (ROHS)	\$690.00	\$496.80	28.0%	\$23.38	\$14.70	\$13.65	\$11.93	\$9.96	\$9.40	\$25.06	\$16.36	\$15.14	\$12.84	\$10.76	\$10.28
7FM07076000	FLAT 203 DPI PRINthead FOR BEX6T3 (ROHS)	\$500.00	\$360.00	28.0%	\$16.94	\$10.65	\$9.89	\$8.65	\$7.21	\$6.81	\$18.16	\$11.86	\$10.97	\$9.30	\$7.79	\$7.45
7FM07075000	FLAT 305 DPI PRINthead FOR BEX6T3 (ROHS)	\$640.00	\$460.80	28.0%	\$21.69	\$13.63	\$12.66	\$11.07	\$9.23	\$8.72	\$23.24	\$15.18	\$14.05	\$11.91	\$9.98	\$9.54
B-EX206-QM-R	DISC CUTTER FOR B-EX6T1 OR B-EX6T3	\$870.00	\$626.40	28.0%	\$29.48	\$18.53	\$17.21	\$15.05	\$12.55	\$11.86	\$31.60	\$20.63	\$19.09	\$16.19	\$13.56	\$12.97
B-EX906-H-QM-R	PEEL OFF MODULE FOR EX6T1 OR B-EX6T3	\$380.00	\$273.60	28.0%	\$12.88	\$8.09	\$7.52	\$6.57	\$5.48	\$5.18	\$13.80	\$9.01	\$8.34	\$7.07	\$5.92	\$5.66
B-EX906-FF-QM-R	FANFOLD GUIDE FOR EX6T1 OR B-EX6T3	\$300.00	\$216.00	28.0%	\$10.16	\$6.39	\$5.93	\$5.19	\$4.33	\$4.09	\$10.90	\$7.12	\$6.58	\$5.58	\$4.68	\$4.47
B-EX700-WLAN2-QM-R	WLAN FOR B-EX6 T1 OR B-EX6T3	\$500.00	\$360.00	28.0%	\$16.94	\$10.65	\$9.89	\$8.65	\$7.21	\$6.81	\$18.16	\$11.86	\$10.97	\$9.30	\$7.79	\$7.45
B-EX706-RFID-U4-US-R	UHF RFID MODULE FOR B-EX6 T1	\$1,760.00	\$1,267.20	28.0%	\$59.63	\$37.48	\$34.81	\$30.44	\$25.39	\$23.99	\$63.92	\$41.74	\$38.62	\$32.74	\$27.43	\$26.23
B-EX700-CEN-QM-R	Centronics I/F board for B-EX series	\$120.00	\$86.40	28.0%	\$4.07	\$2.56	\$2.37	\$2.08	\$1.73	\$1.64	\$4.36	\$2.85	\$2.63	\$2.23	\$1.87	\$1.79
B-EX700-RS-QM-R	RS232C I/F board for B-EX series	\$120.00	\$86.40	28.0%	\$4.07	\$2.56	\$2.37	\$2.08	\$1.73	\$1.64	\$4.36	\$2.85	\$2.63	\$2.23	\$1.87	\$1.79
B-EX700-IO-QM-R	Expansion IO for B-EX series Type1/Type 2/Type3	\$100.00	\$72.00	28.0%	\$3.39	\$2.13	\$1.98	\$1.73	\$1.44	\$1.36	\$3.63	\$2.37	\$2.19	\$1.86	\$1.56	\$1.49
B-SX4/SX5/SX6 Series Printheads																
7FM01641000	200 dpi print head for B-SX4T-GS20-QM-R	\$392.00	\$282.24	28.0%	\$13.28	\$8.35	\$7.75	\$6.78	\$5.66	\$5.34	\$14.24	\$9.30	\$8.60	\$7.29	\$6.11	\$5.84
7FM01641100	300 dpi print head for B-SX5T-TS22-QM-R	\$673.62	\$485.01	28.0%	\$22.82	\$14.35	\$13.32	\$11.65	\$9.72	\$9.18	\$24.46	\$15.98	\$14.78	\$12.53	\$10.50	\$10.04
7FM01584100	300 dpi print head for B-SX6T-TS12-QM-R	\$1,305.30	\$939.82	28.0%	\$44.23	\$27.80	\$25.82	\$22.57	\$18.83	\$17.79	\$47.40	\$30.96	\$28.65	\$24.28	\$20.35	\$19.45
B-SX8T Series																
B-SX8T-TS12-QM-R	8.4" WIDE, 305 DPI THERMAL PRINTER, 8 IPS, CENTRO/USB/LAN	\$5,000.00	\$3,600.00	28.0%	\$169.42	\$106.49	\$98.89	\$86.47	\$72.14	\$68.15	\$181.58	\$118.58	\$109.73	\$93.02	\$77.94	\$74.52
7FM01584000	300 dpi print head for B-SX8T-TS12-QM-R	\$1,326.05	\$954.76	28.0%	\$44.93	\$28.24	\$26.23	\$22.93	\$19.13	\$18.07	\$48.16	\$31.45	\$29.10	\$24.67	\$20.67	\$19.76
B-SA704-IO-QM-R	EXPANSION I/O BOARD B-SA4/852R/SX6/SX8	\$150.00	\$108.00	28.0%	\$5.08	\$3.19	\$2.97	\$2.59	\$2.16	\$2.04	\$5.45	\$3.56	\$3.29	\$2.79	\$2.34	\$2.24
B-SA704-RS-QM-R	SERIAL INTERFACE B-SA4TP/TM/852R/SX6/SX8	\$150.00	\$108.00	28.0%	\$5.08	\$3.19	\$2.97	\$2.59	\$2.16	\$2.04	\$5.45	\$3.56	\$3.29	\$2.79	\$2.34	\$2.24
B-SA704-RTC-QM-R	REAL TIME CLOCK, B-SA4TP/TM/852R/SX6/SX8	\$135.00	\$97.20	28.0%	\$4.57	\$2.88	\$2.67	\$2.33	\$1.95	\$1.84	\$4.90	\$3.20	\$2.96	\$2.51	\$2.10	\$2.01
B-SX208-QM-R	CUTTER MODULE FOR B-SX6/SX8	\$615.00	\$442.80	28.0%	\$20.84	\$13.10	\$12.16	\$10.64	\$8.87	\$8.38	\$22.33	\$14.59	\$13.50	\$11.44	\$9.59	\$9.17
B-SX908-H-QM-R	PEEL-OFF UNIT FOR B-SX6/SX8	\$560.00	\$403.20	28.0%	\$18.97	\$11.93	\$11.08	\$9.68	\$8.08	\$7.63	\$20.34	\$13.28	\$12.29	\$10.42	\$8.73	\$8.35
STPWRCBL	Power cord for thermal printer *MUST ORDER with printer	\$0.00	\$0.00	#DIV/0!	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DB-EA4D-GS12-QM-R (Two Sided Direct Thermal)																
DB-EA4D-GS12-QM-R	4", Direct Thermal, 203 DPI, 6 IPS, USB, Parallel, Ethernet	\$2,500.00	\$1,800.00	28.0%	\$84.71	\$53.24	\$49.45	\$43.24	\$36.07	\$34.07	\$90.79	\$59.29	\$54.86	\$46.51	\$38.97	\$37.26
OTSBC0138201F	203 dpi print head for DB-EA4D-GS12-QM-R	\$250.00	\$180.00	28.0%	\$8.47	\$5.32	\$4.94	\$4.32	\$3.61	\$3.41	\$9.08	\$5.93	\$5.49	\$4.65	\$3.90	\$3.73
DB-EA904-PH-QM-R	External Paper hopper for DB-EA4D-GS12-QM-R printer	\$210.00	\$151.20	28.0%	\$7.12	\$4.47	\$4.15	\$3.63	\$3.03	\$2.86	\$7.63	\$4.98	\$4.61	\$3.91	\$3.27	\$3.13
STPWRCBL	Power cord for thermal printer *MUST ORDER with printer	\$0.00	\$0.00	#DIV/0!	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B-EP2DL/4DL Series																
B-EP2DL-GH20-QM-R	2" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+RS232C	\$890.00	\$640.80	28.0%	\$30.16	\$18.95	\$17.60	\$15.39	\$12.84	\$12.13	\$32.32	\$21.11	\$19.53	\$16.56	\$13.87	\$13.26
B-EP2DL-GH32-QM-R(N)	2" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+Bluetooth (V 2.1)	\$1,060.00	\$763.20	28.0%	\$35.92	\$22.58	\$20.97	\$18.33	\$15.29	\$14.45	\$38.50	\$25.14	\$23.26	\$19.72	\$16.52	\$15.80
B-EP2DL-GH40-QM-R	2" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+WLAN	\$1,250.00	\$900.00	28.0%	\$42.35	\$26.62	\$24.72	\$21.62	\$18.04	\$17.04	\$45.40	\$29.65	\$27.43	\$23.26	\$19.49	\$18.63
B-FP3D-GS30-QM-R	3", Direct Thermal Receipt (w/o Peel-Off) Portable, 200DPI, 6 IPS, USB	\$700.00	\$504.00	28.0%	\$23.72	\$14.91	\$13.84	\$12.11	\$10.10	\$9.54	\$25.42	\$16.60	\$15.36	\$13.02	\$10.91	\$10.43



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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
B-FP3D-GS40-QM-R	3", Direct Thermal Receipt (w/o Peel-Off) Portable, 200DPI,6 IPS, USB	\$855.00	\$615.60	28.0%	\$28.97	\$18.21	\$16.91	\$14.79	\$12.34	\$11.65	\$31.05	\$20.28	\$18.76	\$15.91	\$13.33	\$12.74
B-FP3D-GH30-QM-R	3", Direct Thermal Receipt/Label (with Peel-Off) Portable, 200DPI,6 IPS	\$1,040.00	\$748.80	28.0%	\$35.24	\$22.15	\$20.57	\$17.99	\$15.01	\$14.17	\$37.77	\$24.67	\$22.82	\$19.35	\$16.21	\$15.50
B-FP3D-GH40-QM-R	3", Direct Thermal Receipt/Label (with Peel-Off) Portable, 200DPI,6 IPS	\$1,150.00	\$828.00	28.0%	\$38.97	\$24.49	\$22.75	\$19.89	\$16.59	\$15.67	\$41.76	\$27.27	\$25.24	\$21.40	\$17.93	\$17.14
B-EP4DL-GH20-QM-R	4" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+RS232C	\$1,095.00	\$788.40	28.0%	\$37.10	\$23.32	\$21.66	\$18.94	\$15.80	\$14.92	\$39.77	\$25.97	\$24.03	\$20.37	\$17.07	\$16.32
B-EP4DL-GH32-QM-R(N)	4" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+Bluetooth (V 2.1+)	\$1,265.00	\$910.80	28.0%	\$42.86	\$26.94	\$25.02	\$21.88	\$18.25	\$17.24	\$45.94	\$30.00	\$27.76	\$23.54	\$19.72	\$18.85
B-EP4DL-GH40-QM-R	4" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+WLAN	\$1,455.00	\$1,047.60	28.0%	\$49.30	\$30.99	\$28.78	\$25.16	\$20.99	\$19.83	\$52.84	\$34.51	\$31.93	\$27.07	\$22.68	\$21.69
7FM03642000	200 dpi print head for B-EP2	\$139.20	\$100.22	28.0%	\$4.72	\$2.96	\$2.75	\$2.41	\$2.01	\$1.90	\$5.06	\$3.30	\$3.05	\$2.59	\$2.17	\$2.07
7FM03639000	200 dpi print head for B-EP4	\$234.00	\$168.48	28.0%	\$7.93	\$4.98	\$4.63	\$4.05	\$3.38	\$3.19	\$8.50	\$5.55	\$5.14	\$4.35	\$3.65	\$3.49
OTSQC0211106F	200 dpi print head for B-FP3-GS30 or B-FP3-GS40	\$200.00	\$144.00	28.0%	\$6.78	\$4.26	\$3.96	\$3.46	\$2.89	\$2.73	\$7.26	\$4.74	\$4.39	\$3.72	\$3.12	\$2.98
TSQC0211108FE	200 dpi print head for B-FP3-GH30 or B-FP3-GH40	\$200.00	\$144.00	28.0%	\$6.78	\$4.26	\$3.96	\$3.46	\$2.89	\$2.73	\$7.26	\$4.74	\$4.39	\$3.72	\$3.12	\$2.98
BEP800CHGQMR	1 SLOT BATTERY CHARGER FOR B-EP2, EP4, FP3, INCLD POWER CORD	\$255.00	\$183.60	28.0%	\$8.64	\$5.43	\$5.04	\$4.41	\$3.68	\$3.48	\$9.26	\$6.05	\$5.60	\$4.74	\$3.97	\$3.80
BEP800CHG6QMR	6 SLOT BATTERY CHARGER FOR B-EP2, EP4, FP3, INCLD POWER CORD	\$825.00	\$594.00	28.0%	\$27.95	\$17.57	\$16.32	\$14.27	\$11.90	\$11.24	\$29.96	\$19.57	\$18.11	\$15.35	\$12.86	\$12.30
BEP800ACQMR	AC ADAPTOR FOR B-EP2, EP4, FP3, INCLD POWER CORD (B-SV804-PWM)	\$120.00	\$86.40	28.0%	\$4.07	\$2.56	\$2.37	\$2.08	\$1.73	\$1.64	\$4.36	\$2.85	\$2.63	\$2.23	\$1.87	\$1.79
B-EP-STRAP	SHOULDER STRAP FOR B-EP2,EP4, FP3	\$40.00	\$28.80	28.0%	\$1.36	\$0.85	\$0.79	\$0.69	\$0.58	\$0.55	\$1.45	\$0.95	\$0.88	\$0.74	\$0.62	\$0.60
B-EP800-DC48-QM-R	DC-DC ADAPTOR (12-60V) FOR B-EP2&EP4&FP3	\$370.00	\$266.40	28.0%	\$12.54	\$7.88	\$7.32	\$6.40	\$5.34	\$5.04	\$13.44	\$8.78	\$8.12	\$6.88	\$5.77	\$5.51
B-FP800-DCJA-QM-R	DC JACK PLUG ADAPTER (SQUARE TO CIRCLE FOR CIGARETTE LIGHTER)	\$26.00	\$18.72	28.0%	\$0.88	\$0.55	\$0.51	\$0.45	\$0.38	\$0.35	\$0.94	\$0.62	\$0.57	\$0.48	\$0.41	\$0.39
B-EP802-DC12-QM-R	CIGARETTE LIGHTER ADAPTOR FOR B-EP2&FP3	\$130.00	\$93.60	28.0%	\$4.40	\$2.77	\$2.57	\$2.25	\$1.88	\$1.77	\$4.72	\$3.08	\$2.85	\$2.42	\$2.03	\$1.94
B-EP702-BLT2-QM-R	BLUETOOTH INTERFACE KIT FOR B-EP2 (V2.1+EDR)	\$200.00	\$144.00	28.0%	\$6.78	\$4.26	\$3.96	\$3.46	\$2.89	\$2.73	\$7.26	\$4.74	\$4.39	\$3.72	\$3.12	\$2.98
B-EP704-BLT2-QM-R	BLUETOOTH INTERFACE KIT FOR B-EP4 (V2.1+EDR)	\$200.00	\$144.00	28.0%	\$6.78	\$4.26	\$3.96	\$3.46	\$2.89	\$2.73	\$7.26	\$4.74	\$4.39	\$3.72	\$3.12	\$2.98
B-EP700-WLAN-QM-R	WIRELESS LAN INTERFACE KIT FOR B-EP2&EP4	\$450.00	\$324.00	28.0%	\$15.25	\$9.58	\$8.90	\$7.78	\$6.49	\$6.13	\$16.34	\$10.67	\$9.88	\$8.37	\$7.01	\$6.71
B-EP902-CC-QM-R	CARRY CASE FOR B-EP2	\$130.00	\$93.60	28.0%	\$4.40	\$2.77	\$2.57	\$2.25	\$1.88	\$1.77	\$4.72	\$3.08	\$2.85	\$2.42	\$2.03	\$1.94
AE2471TBCASE	CARRY CASE FOR B-FP3	\$94.00	\$67.68	28.0%	\$3.19	\$2.00	\$1.86	\$1.63	\$1.36	\$1.28	\$3.41	\$2.23	\$2.06	\$1.75	\$1.47	\$1.40
B-EP4-AGCASE	CARRY CASE FOR B-EP4	\$165.00	\$118.80	28.0%	\$5.59	\$3.51	\$3.26	\$2.85	\$2.38	\$2.25	\$5.99	\$3.91	\$3.62	\$3.07	\$2.57	\$2.46
B-EP902-LL-QM-R	LINERLESS KIT FOR B-EP2	\$95.00	\$68.40	28.0%	\$3.22	\$2.02	\$1.88	\$1.64	\$1.37	\$1.29	\$3.45	\$2.25	\$2.08	\$1.77	\$1.48	\$1.42
B-EP904-LL-QM-R	LINERLESS KIT FOR B-EP4	\$145.00	\$104.40	28.0%	\$4.91	\$3.09	\$2.87	\$2.51	\$2.09	\$1.98	\$5.27	\$3.44	\$3.18	\$2.70	\$2.26	\$2.16
B-EP802-BT-QM-R	LITHIUM BATTERY FOR B-EP2, 100% Charged	\$115.00	\$82.80	28.0%	\$3.90	\$2.45	\$2.27	\$1.99	\$1.66	\$1.57	\$4.18	\$2.73	\$2.52	\$2.14	\$1.79	\$1.71
B-EP802-BT2-QM-R	LITHIUM BATTERY FOR B-EP2, 30% Charged	\$115.00	\$82.80	28.0%	\$3.90	\$2.45	\$2.27	\$1.99	\$1.66	\$1.57	\$4.18	\$2.73	\$2.52	\$2.14	\$1.79	\$1.71
B-FP803-BT-QM-R	STANDARD LITHIUM BATTERY FOR B-FP3-GS30 OR B-FP3-GS40 (RECEIVER)	\$120.00	\$86.40	28.0%	\$4.07	\$2.56	\$2.37	\$2.08	\$1.73	\$1.64	\$4.36	\$2.85	\$2.63	\$2.23	\$1.87	\$1.79
B-FP803-BTH-QM-R	HIGH RATED LITHIUM BATTERY FOR B-FP3-GH30 OR B-FP3-GH40 (RECEIVER)	\$150.00	\$108.00	28.0%	\$5.08	\$3.19	\$2.97	\$2.59	\$2.16	\$2.04	\$5.45	\$3.56	\$3.29	\$2.79	\$2.34	\$2.24
B-EP804-BT-QM-R(S)	LITHIUM BATTERY FOR B-EP4, 100% Charged	\$180.00	\$129.60	28.0%	\$6.10	\$3.83	\$3.56	\$3.11	\$2.60	\$2.45	\$6.54	\$4.27	\$3.95	\$3.35	\$2.81	\$2.68
B-EP804-BT2-QM-R(S)	LITHIUM BATTERY FOR B-EP4, 30% Charged	\$180.00	\$129.60	28.0%	\$6.10	\$3.83	\$3.56	\$3.11	\$2.60	\$2.45	\$6.54	\$4.27	\$3.95	\$3.35	\$2.81	\$2.68
RAM-VPR-105TU-INV	RAM MOUNT VEHICLE CRADLE FOR EP4 PORTABLES - UNASSEMBLED	\$113.47	\$81.70	28.0%	\$3.84	\$2.42	\$2.24	\$1.96	\$1.64	\$1.55	\$4.12	\$2.69	\$2.49	\$2.11	\$1.77	\$1.69
BARTENDER LABELING SOFTWARE FOR ALL MODELS **																
BT-BSC-SW	BARTENDER LABEL DESIGN SOFTWARE, BASIC EDITION, 1 PC	\$265.00	\$265.00	0.0%	\$12.47	\$7.84	\$7.28	\$6.37	\$5.31	\$5.02	\$13.37	\$8.73	\$8.08	\$6.85	\$5.74	\$5.49
BT-PRO-SW	BARTENDER LABEL DESIGN SOFTWARE, PROFESSIONAL EDITION, 1 PC	\$535.00	\$535.00	0.0%	\$25.18	\$15.83	\$14.70	\$12.85	\$10.72	\$10.13	\$26.99	\$17.62	\$16.31	\$13.82	\$11.58	\$11.07
BT-AUT-SW-3	BARTENDER LABEL DESIGN SOFTWARE, AUTOMATION EDITION - 3 PC	\$855.00	\$855.00	0.0%	\$40.24	\$25.29	\$23.49	\$20.54	\$17.13	\$16.19	\$43.13	\$28.16	\$26.06	\$22.09	\$18.51	\$17.70
BT-AUT-SW-5	BARTENDER LABEL DESIGN SOFTWARE, AUTOMATION EDITION - 5 PC	\$1,395.00	\$1,395.00	0.0%	\$65.65	\$41.26	\$38.32	\$33.51	\$27.96	\$26.41	\$70.36	\$45.95	\$42.52	\$36.05	\$30.20	\$28.88
BT-AUT-SW-10	BARTENDER LABEL DESIGN SOFTWARE, AUTOMATION EDITION - 10 PC	\$2,395.00	\$2,395.00	0.0%	\$112.71	\$70.84	\$65.79	\$57.53	\$48.00	\$45.34	\$120.80	\$78.89	\$73.00	\$61.89	\$51.85	\$49.58
BT-AUT-SW-15	BARTENDER LABEL DESIGN SOFTWARE, AUTOMATION EDITION - 15 PC	\$3,315.00	\$3,315.00	0.0%	\$156.00	\$98.06	\$91.06	\$79.63	\$66.43	\$62.75	\$167.21	\$109.20	\$101.04	\$85.66	\$71.77	\$68.62
BT-AUT-SW-20	BARTENDER LABEL DESIGN SOFTWARE, AUTOMATION EDITION - 20 PC	\$4,245.00	\$4,245.00	0.0%	\$199.77	\$125.57	\$116.61	\$101.96	\$85.07	\$80.36	\$214.12	\$139.83	\$129.39	\$109.69	\$91.90	\$87.87
BT-ENP-SW-3	BARTENDER LABEL DESIGN SOFTWARE, ENTERPRISE AUTOMATION EDITION - 3 PC	\$1,745.00	\$1,745.00	0.0%	\$82.12	\$51.62	\$47.94	\$41.91	\$34.97	\$33.03	\$88.02	\$57.48	\$53.19	\$45.09	\$37.78	\$36.12
BT-ENP-SW-5	BARTENDER LABEL DESIGN SOFTWARE, ENTERPRISE AUTOMATION EDITION - 5 PC	\$2,795.00	\$2,795.00	0.0%	\$131.53	\$82.68	\$76.78	\$67.14	\$56.01	\$52.91	\$140.98	\$92.07	\$85.19	\$72.22	\$60.51	\$57.86
BT-ENP-SW-10	BARTENDER LABEL DESIGN SOFTWARE, ENTERPRISE AUTOMATION EDITION - 10 PC	\$4,945.00	\$4,945.00	0.0%	\$232.71	\$146.27	\$135.84	\$118.78	\$99.10	\$93.61	\$249.43	\$162.89	\$150.72	\$127.78	\$107.06	\$102.36
BT-ENP-SW-15	BARTENDER LABEL DESIGN SOFTWARE, ENTERPRISE AUTOMATION EDITION - 15 PC	\$6,745.00	\$6,745.00	0.0%	\$317.42	\$199.52	\$185.29	\$162.01	\$135.17	\$127.68	\$340.22	\$222.18	\$205.59	\$174.29	\$146.03	\$139.62
BT-ENP-SW-20	BARTENDER LABEL DESIGN SOFTWARE, ENTERPRISE AUTOMATION EDITION - 20 PC	\$8,495.00	\$8,495.00	0.0%	\$399.77	\$251.28	\$233.36	\$204.05	\$170.24	\$160.81	\$428.49	\$279.83	\$258.93	\$219.51	\$183.92	\$175.85
BARTENDER LABELING SOFTWARE ANNUAL MAINTENANCE FOR ALL MODELS **																
BT-BSC-M	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, BASIC EDITION	\$60.00	\$60.00	0.0%	\$2.82	\$1.77	\$1.65	\$1.44	\$1.20	\$1.14	\$3.03	\$1.98	\$1.83	\$1.55	\$1.30	\$1.24
BT-PRO-M	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, PROFESSIONAL EDITION	\$108.00	\$108.00	0.0%	\$5.08	\$3.19	\$2.97	\$2.59	\$2.16	\$2.04	\$5.45	\$3.56	\$3.29	\$2.79	\$2.34	\$2.24
BT-AUT-M3	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, AUTOMATION EDITION - 3 PC	\$168.00	\$168.00	0.0%	\$7.91	\$4.97	\$4.61	\$4.04	\$3.37	\$3.18	\$8.47	\$5.53	\$5.12	\$4.34	\$3.64	\$3.48



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Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease					
					24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M
BT-AUT-M5	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, AUTC	\$276.00	\$276.00	0.0%	\$12.99	\$8.16	\$7.58	\$6.63	\$5.53	\$5.22	\$13.92	\$9.09	\$8.41	\$7.13	\$5.98	\$5.71
BT-AUT-M10	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, AUTC	\$480.00	\$480.00	0.0%	\$22.59	\$14.20	\$13.19	\$11.53	\$9.62	\$9.09	\$24.21	\$15.81	\$14.63	\$12.40	\$10.39	\$9.94
BT-AUT-M15	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, AUTC	\$660.00	\$660.00	0.0%	\$31.06	\$19.52	\$18.13	\$15.85	\$13.23	\$12.49	\$33.29	\$21.74	\$20.12	\$17.05	\$14.29	\$13.66
BT-AUT-M20	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, AUTC	\$852.00	\$852.00	0.0%	\$40.10	\$25.20	\$23.40	\$20.47	\$17.07	\$16.13	\$42.97	\$28.06	\$25.97	\$22.02	\$18.45	\$17.64
BT-ENP-M3	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, ENTE	\$288.00	\$288.00	0.0%	\$13.55	\$8.52	\$7.91	\$6.92	\$5.77	\$5.45	\$14.53	\$9.49	\$8.78	\$7.44	\$6.24	\$5.96
BT-ENP-M5	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, ENTE	\$468.00	\$468.00	0.0%	\$22.02	\$13.84	\$12.86	\$11.24	\$9.38	\$8.86	\$23.61	\$15.42	\$14.26	\$12.09	\$10.13	\$9.69
BT-ENP-M10	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, ENTE	\$828.00	\$828.00	0.0%	\$38.97	\$24.49	\$22.75	\$19.89	\$16.59	\$15.67	\$41.76	\$27.27	\$25.24	\$21.40	\$17.93	\$17.14
BT-ENP-M15	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, ENTE	\$1,116.00	\$1,116.00	0.0%	\$52.52	\$33.01	\$30.66	\$26.81	\$22.36	\$21.13	\$56.29	\$36.76	\$34.02	\$28.84	\$24.16	\$23.10
BT-ENP-M20	ANNUAL MAINTENANCE BARTENDER LABEL DESIGN SOFTWARE, ENTE	\$1,404.00	\$1,404.00	0.0%	\$66.07	\$41.53	\$38.57	\$33.72	\$28.14	\$26.58	\$70.82	\$46.25	\$42.79	\$36.28	\$30.40	\$29.06



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Model	Description	MSRP	Contract Price
B-EV4T/B-FV4T Series (FLAT HEAD)			
BEV10055AW6F	Wax ribbon, 2.17" x 328', 10 rolls per case	\$22.59	\$22.59
BEV10110AW6F	Wax ribbon, 4.34" x 328', 10 rolls per case	\$27.18	\$27.18
BEV10055AG3F	Wax resin ribbon, 2.17" x 328', 10 rolls per case	\$38.75	\$38.75
BEV10110AG3F	Wax resin ribbon, 4.34" x 328', 10 rolls per case	\$77.50	\$77.50
BEV10055AS1F	Resin ribbon, 2.17" x 328', 10 rolls per case	\$63.25	\$63.25
BEV10110AS1F	Resin ribbon, 4.34" x 328', 10 rolls per case	\$126.75	\$126.75
B-FV4T Series only (FLAT HEAD)			
B4430055AW6F	Wax ribbon, 2.17" x 984', 10 rolls per case	\$34.53	\$34.53
B4430110AW6F	Wax ribbon, 4.33" x 984', 10 rolls per case	\$69.05	\$69.05
B4430055AW7F	Solvent free Wax ribbon, 2.17" x 984', 10 rolls per case	\$60.25	\$60.25
B4430110AW7F	Solvent free Wax ribbon, 4.33" x 984', 10 rolls per case	\$120.25	\$120.25
B4430055AG3F	Wax resin ribbon, 2.17" x 984', 10 rolls per case	\$81.75	\$81.75
B4430110AG3F	Wax resin ribbon, 4.33" x 984', 10 rolls per case	\$163.75	\$163.75
B4430055AS1F	Resin ribbon, 2.17" x 984', 10 rolls per case	\$155.50	\$155.50
B4430110AS1F	Resin ribbon, 4.33" x 984', 10 rolls per case	\$310.75	\$310.75
B-SA4TP/4TM Series (FLAT HEAD)			
BSA40060AW1F	Economy wax ribbon, 2.36" x 1312', 10 rolls per case	\$88.43	\$88.43
BSA40076AW1F	Economy wax ribbon, 2.99" x 1312', 10 rolls per case	\$110.63	\$110.63
BSA40090AW1F	Economy wax ribbon, 3.51" x 1312', 10 rolls per case	\$129.87	\$129.87
BSA40110AW1F	Economy wax ribbon, 4.33" x 1312', 10 rolls per case	\$110.75	\$110.75
BSA40060AW6F	Standard Wax ribbon, 2.36" x 1312', 10 rolls per case	\$50.22	\$50.22
BSA40065AW6F	Standard Wax ribbon, 2.52" x 1312', 10 rolls per case	\$54.41	\$54.41
BSA40090AW6F	Standard Wax ribbon, 3.54" x 1312', 10 rolls per case	\$75.33	\$75.33
BSA40110AW6F	Standard Wax ribbon, 4.33" x 1312', 10 rolls per case	\$92.07	\$92.07
BSA40060AW7F	Solvent free Wax ribbon, 2.36" x 1312', 10 rolls per case	\$87.50	\$87.50
BSA40090AW7F	Solvent free Wax ribbon, 3.54" x 1312', 10 rolls per case	\$131.00	\$131.00
BSA40102AW7F	Solvent free Wax ribbon, 4.02" x 1312', 10 rolls per case	\$148.75	\$148.75
BSA40110AW7F	Solvent free Wax ribbon, 4.33" x 1312', 10 rolls per case	\$160.25	\$160.25
BSA40060AG3F	Wax resin ribbon, 2.36" x 1312', 10 rolls per case	\$119.00	\$119.00
BSA40090AG3F	Wax resin ribbon, 3.51" x 1312', 10 rolls per case	\$178.50	\$178.50
BSA40110AG3F	Wax resin ribbon, 4.33" x 1312', 10 rolls per case	\$218.25	\$218.25
BSA40060AS1F	Standard Resin ribbon, 2.36" x 1312', 10 rolls per case	\$226.00	\$226.00
BSA40076AS1F	Standard Resin ribbon, 2.99" x 1312', 10 rolls per case	\$286.25	\$286.25
BSA40090AS1F	Standard Resin ribbon, 3.54" x 1312', 10 rolls per case	\$339.00	\$339.00
BSA40110AS1F	Standard Resin ribbon, 4.33" x 1312', 10 rolls per case	\$414.50	\$414.50
BSA40060AS2F	Premium Resin ribbon, 2.36" x 1312', 10 rolls per case	\$293.00	\$293.00
BSA40076AS2F	Premium Resin ribbon, 2.99" x 1312', 10 rolls per case	\$371.25	\$371.25
BSA40110AS2F	Premium Resin ribbon, 4.33" x 1312', 10 rolls per case	\$536.85	\$536.85
B-852 Series (FLAT HEAD)			
B8530120AW6F	Wax ribbon, 4.72" x 984', 5 rolls per case	\$37.67	\$37.67
B8530160AW6F	Wax ribbon, 6.3" x 984', 5 rolls per case	\$50.22	\$50.22
B8530220AW6F	Wax ribbon, 8.66" x 984', 5 rolls per case	\$69.05	\$69.05
B8530120AW7F	SolFree Wax ribbon, 4.72" x 984', 5 rolls per case	\$65.50	\$65.50
B8530160AW7F	SolFree Wax ribbon, 6.3" x 984', 5 rolls per case	\$87.38	\$87.38
B8530220AW7F	SolFree Wax ribbon, 8.66" x 984', 5 rolls per case	\$120.25	\$120.25
B8530120AG3F	Wax resin ribbon, 4.72" x 984', 5 rolls per case	\$89.25	\$89.25
B8530160AG3F	Wax resin ribbon, 6.3" x 984', 5 rolls per case	\$119.13	\$119.13
B8530220AG3F	Wax resin ribbon, 8.66" x 984', 5 rolls per case	\$163.75	\$163.75
B8530160AS1F	Resin ribbon, 6.3" x 984', 5 rolls per case	\$225.96	\$225.96
B8530220AS1F	Resin ribbon, 8.66" x 984', 5 rolls per case	\$310.88	\$310.88
B-452/452-HS Series (FLAT HEAD)			
B4510110AW5F	Wax ribbon, 4.33" x 100', 10 rolls per case	\$38.75	\$38.75
B4527090AW5F	Wax ribbon, 3.54" x 885.6', 10 rolls per case	\$85.75	\$85.75
B4527110AW5F	Wax ribbon, 4.33" x 885.6', 10 rolls per case	\$104.75	\$104.75
B4527060AG3F	Wax resin ribbon, 2.36" x 885.6', 10 rolls per case	\$80.25	\$80.25
B4527076AG3F	Wax resin ribbon, 2.99" x 885.6', 10 rolls per case	\$101.75	\$101.75
B4527090AG3F	Wax resin ribbon, 3.54" x 885.6', 10 rolls per case	\$120.50	\$120.50
B4527110AG3F	Wax resin ribbon, 4.33" x 885.6', 10 rolls per case	\$147.25	\$147.25
B4527060AS1F	Resin ribbon, 2.36" x 885.6', 10 rolls per case	\$152.50	\$152.50
B4527064AS1F	Resin ribbon, 2.52" x 885.6', 10 rolls per case	\$162.69	\$162.69
B4527090AS1F	Resin ribbon, 3.54" x 885.6', 10 rolls per case	\$228.75	\$228.75
B4527110AS1F	Resin ribbon, 4.33" x 885.6', 10 rolls per case	\$279.75	\$279.75
B-EX4T2 / B-EX6T3 Series Wax ribbons (FLAT HEAD)			
BEX45060AW1F	Economy Wax ribbon, 2.36" x 1476', 10 rolls per case	\$90.57	\$90.57
BEX60083AW1F	Economy Wax ribbon, 3.27" x 1968', 10 rolls per case	\$125.49	\$125.49
BEX45090AW1F	Economy Wax ribbon, 3.54" x 1476', 10 rolls per case	\$135.85	\$135.85
BEX60110AW1F	Economy Wax ribbon, 4.10" x 1968', 10 rolls per case	\$166.17	\$166.17
BEX60060AW6F	Standard Wax ribbon, 2.36" x 1968', 10 rolls per case	\$75.33	\$75.33
BEX60083AW6F	Standard Wax ribbon, 3.27" x 1968', 10 rolls per case	\$104.21	\$104.21
BEX60090AW6F	Standard Wax ribbon, 3.54" x 1968', 10 rolls per case	\$113.00	\$113.00
BEX60110AW6F	Standard Wax ribbon, 4.33" x 1968', 10 rolls per case	\$138.11	\$138.11
BEX60060AW5F	Enhanced Wax ribbon, 2.36" x 1968', 10 rolls per case	\$127.00	\$127.00
BEX60083AW5F	Enhanced Wax ribbon, 3.27" x 1968', 10 rolls per case	\$175.75	\$175.75
BEX60110AW5F	Enhanced Wax ribbon, 4.33" x 1968', 10 rolls per case	\$232.75	\$232.75
BEX60152AW5F	Enhanced Wax ribbon, 5.98" x 1968', 10 rolls per case	\$346.00	\$346.00
BEX60160AW5F	Enhanced Wax ribbon, 6.3" x 1968', 10 rolls per case	\$364.50	\$364.50



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BEX60170AW5F	Enhanced Wax ribbon, 6.69" x 1968', 10 rolls per case	\$387.00	\$387.00
BEX60060AW7F	Solvent free Wax ribbon, 2.36" x 1968', 10 rolls per case	\$131.25	\$131.25
BEX60083AW7F	Solvent free Wax ribbon, 3.27" x 1968', 10 rolls per case	\$181.50	\$181.50
BEX60110AW7F	Solvent free Wax ribbon, 4.33" x 1968', 10 rolls per case	\$240.50	\$240.50
BEX60152AW7F	Solvent free Wax ribbon, 5.98" x 1968', 10 rolls per case	\$332.00	\$332.00
BEX60160AW7F	Solvent free Wax ribbon, 6.3" x 1968', 10 rolls per case	\$349.75	\$349.75
BEX60170AW7F	Sol free wax ribbon, 6.69" x 1968', 10 rolls per case	\$371.25	\$371.25
B-EX4T2 / B-EX6T3 Series Wax-resin ribbons (FLAT HEAD)			
BEX60060AG3F	Standard Wax resin ribbon, 2.36" x 1968', 10 rolls per case	\$178.25	\$178.25
BEX60083AG3F	Standard Wax resin ribbon, 3.27" x 1968', 10 rolls per case	\$247.00	\$247.00
BEX60110AG3F	Standard Wax resin ribbon, 4.33" x 1968', 10 rolls per case	\$327.50	\$327.50
BEX60152AG3F	Standard Wax resin ribbon, 5.98" x 1968', 10 rolls per case	\$452.00	\$452.00
BEX60160AG3F	Standard Wax resin ribbon, 6.3" x 1968', 10 rolls per case	\$476.25	\$476.25
BEX60170AG3F	Standard Wax resin ribbon, 6.69" x 1968', 10 rolls per case	\$505.50	\$505.50
BEX60060AG4F	Premium Wax resin ribbon, 2.36" x 1968', 10 rolls per case	\$268.00	\$268.00
BEX60083AG4F	Premium Wax resin ribbon, 3.27" x 1968', 10 rolls per case	\$351.25	\$351.25
BEX60110AG4F	Premium Wax resin ribbon, 4.33" x 1968', 10 rolls per case	\$465.25	\$465.25
BEX60152AG4F	Premium Wax resin ribbon, 5.98" x 1968', 10 rolls per case	\$642.75	\$642.75
BEX60160AG4F	Premium Wax resin ribbon, 6.3" x 1968', 10 rolls per case	\$677.00	\$677.00
BEX60170AG4F	Premium Wax resin ribbon, 6.69" x 1968', 10 rolls per case	\$718.75	\$718.75
B-EX4T2 / B-EX6T3 Series Resin ribbons (FLAT HEAD)			
BEX60060AS1F	Standard Resin ribbon, 2.36" x 1968', 10 rolls per case	\$339.00	\$339.00
BEX60083AS1F	Standard Resin ribbon, 3.27" x 1968', 10 rolls per case	\$469.00	\$469.00
BEX60110AS1F	Standard Resin ribbon, 4.33" x 1968', 10 rolls per case	\$621.75	\$621.75
BEX60152AS1F	Standard Resin ribbon, 5.98" x 1968', 10 rolls per case	\$858.00	\$858.00
BEX60160AS1F	Standard Resin ribbon, 6.3" x 1968', 10 rolls per case	\$903.75	\$903.75
BEX60170AS1F	Standard Resin ribbon, 6.69" x 1968', 10 rolls per case	\$959.75	\$959.75
BEX60060AS2F	Premium Resin ribbon, 2.36" x 1968', 10 rolls per case	\$439.50	\$439.50
BEX60083AS2F	Premium Resin ribbon, 3.27" x 1968', 10 rolls per case	\$608.00	\$608.00
BEX60110AS2F	Premium Resin ribbon, 4.33" x 1968', 10 rolls per case	\$805.28	\$805.28
BEX60060AS3F	Premium + Resin ribbon, 2.36" x 1968', 10 rolls per case	\$439.00	\$439.00
BEX60083AS3F	Premium + Resin ribbon, 3.27" x 1968', 10 rolls per case	\$608.00	\$608.00
BEX60110AS3F	Premium + Resin ribbon, 4.33" x 1968', 10 rolls per case	\$805.75	\$805.75
BEX60152AS3F	Premium + Resin ribbon, 5.98" x 1968', 10 rolls per case	\$1,112.25	\$1,112.25
BEX60160AS3F	Premium + Resin ribbon, 6.3" x 1968', 10 rolls per case	\$1,171.75	\$1,171.75
BEX60170AS3F	Premium + Resin ribbon, 6.69" x 1968', 10 rolls per case	\$1,244.25	\$1,244.25
B-EX4T1 / B-EX6T1 / B-EX6T1 / B-SX4 / SX5 / 472 / 572 / 482 Series Wax/Resin Ribbons (NEAR EDGE)			
BX760068AG1E	Economy Wax resin ribbon, 2.68" x 1968', 5 rolls per case	\$101.27	\$101.27
BX760084AG1E	Economy Wax resin ribbon, 3.31" x 1968', 5 rolls per case	\$125.07	\$125.07
BX760112AG1E	Economy Wax resin ribbon, 4.41" x 1968', 5 rolls per case	\$166.64	\$166.64
BX760114AG1E	Economy Wax resin ribbon, 4.49" x 1968', 5 rolls per case	\$169.66	\$169.66
BX760134AG1E	Economy Wax resin ribbon, 5.28" x 1968', 5 rolls per case	\$199.51	\$199.51
BX760048AG2E	Standard Wax resin ribbon, 1.89" x 1968', 10 rolls per case	\$143.00	\$143.00
BX760053AG2E	Standard Wax resin ribbon, 2.09" x 1968', 10 rolls per case	\$157.75	\$157.75
BX760055AG2E	Standard Wax resin ribbon, 2.17" x 1968', 10 rolls per case	\$163.99	\$163.99
BX760064AG2E	Standard Wax resin ribbon, 2.52" x 1968', 10 rolls per case	\$190.44	\$190.44
BX760068AG2E	Standard Wax resin ribbon, 2.68" x 1968', 5 rolls per case	\$101.27	\$101.27
BX760076AG2E	Standard Wax resin ribbon, 2.99" x 1968', 5 rolls per case	\$113.13	\$113.13
BX760084AG2E	Standard Wax resin ribbon, 3.31" x 1968', 5 rolls per case	\$125.00	\$125.00
BX760089AG2E	Standard Wax resin ribbon, 3.5" x 1968', 5 rolls per case	\$132.50	\$132.50
BX760102AG2E	Standard Wax resin ribbon, 4.02" x 1968', 5 rolls per case	\$151.90	\$151.90
BX760106AG2E	Standard Wax resin ribbon, 4.17" x 1968', 5 rolls per case	\$157.75	\$157.75
BX760114AG2E	Standard Wax resin ribbon, 4.49" x 1968', 5 rolls per case	\$169.66	\$169.66
BX760130AG2E	Standard Wax resin ribbon, 5.12" x 1968', 5 rolls per case	\$193.46	\$193.46
BX760152AG2E	Standard Wax resin ribbon, 5.98" x 1968', 5 rolls per case	\$226.00	\$226.00
BX760160AG2E	Standard Wax resin ribbon, 6.3" x 1968', 5 rolls per case	\$238.13	\$238.13
BX760170AG2E	Standard Wax resin ribbon, 6.69" x 1968', 5 rolls per case	\$252.75	\$252.75
B-EX4T1 / B-EX6T1 / B-EX6T1 / B-SX4 / SX5 / 472 / 572 / 482 Series Premium Wax/Resin Ribbons (NEAR EDGE)			
BX760053SG2E	Wax resin premium ribbon, 2.09" x 1968', 36 rolls per case	\$645.44	\$645.44
BX760064SG2E	Wax resin premium ribbon, 2.52" x 1968', 24 rolls per case	\$519.75	\$519.75
BX760076SG2E	Wax resin premium ribbon, 2.99" x 1968', 18 rolls per case	\$464.47	\$464.47
BX760110SG2E	Wax resin premium ribbon, 4.33" x 1968', 24 rolls per case	\$792.00	\$792.00
BX760089AG4E	Wax resin premium ribbon, 3.5" x 1968', 5 rolls per case	\$198.75	\$198.75
BX760106AG4E	Wax resin premium ribbon, 4.17" x 1968', 5 rolls per case	\$236.63	\$236.63
BX760130AG4E	Wax resin premium ribbon, 5.12" x 1968', 5 rolls per case	\$290.19	\$290.19
BX760152AG4E	Wax resin premium ribbon, 5.98" x 1968', 5 rolls per case	\$339.00	\$339.00
BX760160AG4E	Wax resin premium ribbon, 6.3" x 1968', 5 rolls per case	\$357.13	\$357.13
BX760170AG4E	Wax resin premium ribbon, 6.69" x 1968', 5 rolls per case	\$379.13	\$379.13
B-EX4T1 / B-EX6T1 / B-EX6T1 / B-SX4 / SX5 / 472 / 572 / 482 Series Resin Ribbons (NEAR EDGE)			
BX760053AS1E	Resin ribbon, 2.09" x 1968', 10 rolls per case	\$311.75	\$311.75
BX760055AS1E	Resin ribbon, 2.17" x 1968', 10 rolls per case	\$323.50	\$323.50
BX760064AS1E	Resin ribbon, 2.52" x 1968', 10 rolls per case	\$376.50	\$376.50
BX760076AS1E	Resin ribbon, 2.99" x 1968', 5 rolls per case	\$223.63	\$223.63
BX760089AS1E	Resin ribbon, 3.5" x 1968', 5 rolls per case	\$261.88	\$261.88
BX760106AS1E	Resin ribbon, 4.17" x 1968', 5 rolls per case	\$311.88	\$311.88
BX760114AS1E	Resin ribbon, 4.49" x 1968', 5 rolls per case	\$335.38	\$335.38
BX760130AS1E	Resin ribbon, 5.12" x 1968', 5 rolls per case	\$382.50	\$382.50



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BX760152AS1E	Resin ribbon, 5.98" x 1968', 5 rolls per case	\$446.63	\$446.63
BX760160AS1E	Resin ribbon, 6.3" x 1968', 5 rolls per case	\$470.50	\$470.50
BX760170AS1E	Resin ribbon, 6.69" x 1968', 5 rolls per case	\$499.63	\$499.63
BX760084AS2E	Resin + ribbon, 3.31" x 1968', 5 rolls per box	\$307.79	\$307.79
BX760106AS2E	Resin + ribbon, 4.17" x 1968', 5 rolls per case	\$388.25	\$388.25
BX760112AS2E	Resin + ribbon, 4.41" x 1968', 5 rolls per case	\$410.08	\$410.08
BX760114AS2E	Resin + ribbon, 4.49" x 1968', 5 rolls per case	\$417.52	\$417.52
BX760134AS2E	Resin + ribbon, 5.28" x 1968', 5 rolls per case	\$490.88	\$490.88
BX760152AS2E	Resin + ribbon, 5.59" x 1968', 5 rolls per case	\$556.13	\$556.13
BX760160AS2E	Resin + ribbon, 6.3" x 1968', 5 rolls per case	\$585.88	\$585.88
BX760170AS2E	Resin + ribbon, 6.69" x 1968', 5 rolls per case	\$622.13	\$622.13
B-EX4T1 / B-SX4 / SX5 / 472 / 572 / 482 Series Standard Wax/Resin Ribbons - LONG LENGTH 800M (NEAR EDGE)			
BX780055AG6E	Standard Wax resin ribbon, 2.17" x 2624', 10 rolls per case	\$209.52	\$209.52
BX780076AG6E	Standard Wax resin ribbon, 2.99" x 2624', 5 rolls per case	\$144.84	\$144.84
BX780089AG6E	Standard Wax resin ribbon, 3.5" x 2624', 5 rolls per case	\$169.56	\$169.56
BX780110AG6E	Standard Wax resin ribbon, 4.33" x 2624', 5 rolls per case	\$209.52	\$209.52
BX780130AG6E	Standard Wax resin ribbon, 5.12" x 2624', 5 rolls per case	\$247.68	\$247.68
BX780134AG6E	Standard Wax resin ribbon, 5.28" x 2624', 5 rolls per case	\$255.24	\$255.24
B-SX8 / SX6 / 882 / 872 Series Ribbons (NEAR EDGE)			
BX730115AG1E	Economy Wax resin ribbon, 4.53" x 984', 5 rolls per case	\$85.59	\$85.59
BX730160AG1E	Economy Wax resin ribbon, 6.3" x 984', 5 rolls per case	\$119.03	\$119.03
BX730120AG2E	Standard Wax resin ribbon, 4.72" x 984', 5 rolls per case	\$89.25	\$89.25
BX730130AG2E	Standard Wax resin ribbon, 5.12" x 984', 5 rolls per case	\$96.73	\$96.73
BX730152AG2E	Standard Wax resin ribbon, 5.98" x 984', 5 rolls per case	\$113.13	\$113.13
BX730160AG2E	Standard Wax resin ribbon, 6.3" x 984', 5 rolls per case	\$119.13	\$119.13
BX730165AG2E	Standard Wax resin ribbon, 6.5" x 984', 5 rolls per case	\$122.80	\$122.80
BX730176AG2E	Standard Wax resin ribbon, 6.93" x 984', 5 rolls per case	\$131.00	\$131.00
BX730220AG2E	Standard Wax resin ribbon, 8.66" x 984', 5 rolls per case	\$163.75	\$163.75
BX730131AG4E	Premium Wax resin ribbon, 5.16" x 984', 10 rolls per case	\$292.46	\$292.46
BX730165AG4E	Premium Wax resin ribbon, 6.5" x 984', 5 rolls per case	\$184.13	\$184.13
BX730220AG4E	Premium Wax resin ribbon, 8.66" x 984', 5 rolls per case	\$245.63	\$245.63
B-SX8 / SX6 / 882 / 872 Series Premium + Wax/Resin ribbons (NEAR EDGE)			
BX730130SG2E	Premium Wax resin + ribbon, 5.1" x 984', 6 rolls per case	\$125.70	\$125.70
BX730152SG2E	Premium Wax resin + ribbon, 6.0" x 984', 6 rolls per case	\$147.45	\$147.45
BX730165SG2E	Premium Wax resin + ribbon, 6.5" x 984', 6 rolls per case	\$159.62	\$159.62
BX730220SG2E	Premium Wax resin + ribbon, 8.7" x 984', 6 rolls per case	\$203.85	\$203.85
B-SX8 / SX6 / 882 / 872 Series Premium + Wax/Resin ribbons (NEAR EDGE)			
BX730115AS1E	Standard Resin ribbon, 4.53" x 984', 5 rolls per case	\$169.16	\$169.16
BX730138AS1E	Standard Resin ribbon, 5.43" x 984', 5rolls per case	\$203.00	\$203.00
BX730160AS1E	Standard Resin ribbon, 6.3" x 984', 5 rolls per case	\$235.38	\$235.38
BX730176AS1E	Standard Resin ribbon, 6.93" x 984', 5 rolls per case	\$258.88	\$258.88
BX730224AS1E	Standard Resin ribbon, 8.82" x 984', 10 rolls per case	\$659.00	\$659.00
BX730115AS2E	Preimum Resin ribbon, 4.53" x 984', 5 rolls per case	\$210.63	\$210.63
BX730130AS2E	Premium Resin ribbon, 5.12" x 984', 10 rolls per case	\$476.25	\$476.25
BX730138AS2E	Premium Resin ribbon, 5.43" x 984', 5 rolls per case	\$252.75	\$252.75
BX730160AS2E	Preimum Resin ribbon, 6.3" x 984', 5 rolls per case	\$293.00	\$293.00
BX730165AS2E	Premium Resin ribbon, 6.5" x 984', 5 rolls per case	\$302.13	\$302.13
BX730176AS2E	Premium Resin ribbon, 6.93" x 984', 5 rolls per case	\$302.13	\$302.13
BX730220AS2E	Resin ribbon, 8.66" x 984', 5 rolls per case	\$402.88	\$402.88



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B-FV4D/4T Series	
DIRECT THERMAL	
BFV4DGS12QQR	4", DT, 203 DPI, USB+LAN, 6 IPS, Toshiba TPCL, Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4DGS12QQRBT	4", DT, 203 DPI, USB+LAN+ Bluetooth, 6 IPS, Toshiba TPCL, Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4DGS12QQRWL	4", DT, 203 DPI, USB+LAN+ Wireless, 6 IPS, Toshiba TPCL, Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4DGS12QORP	4", DT, 203 DPI, USB+LAN, 6 IPS, Toshiba TPCL, Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi),PEEL MODULE
BFV4DTS12QQR	4", DT, 300 DPI, USB+LAN, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4DTS12QQRBT	4", DT, 300 DPI, USB+LAN,+Bluetooth, 4 IPS, Toshiba TPCL & Zebra ZPL 2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4DTS12QQRWL	4", DT, 300 DPI, USB+LAN,+Wireless, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4DTS12QORP	4", DT, 300 DPI, USB+LAN, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi), PEEL MODULE
BFV4DGH14QQR	4", DT, COURIER MODEL, 200 DPI, RS232+USB+LAN, 6 IPS, Toshiba TPCL, Zebra ZPL 2,Eltron EPL, PEEL MODULE
BFV4DGL14QQR	4", DT, LINERLESS MODEL, 200 DPI, RS232+USB+LAN, 6 IPS, Toshiba TPCL, Zebra ZPL2, Eltron EPL, LINERLESS CUTTER
THERMAL TRANSFER	
BFV4TGS12QQR	4" TT, 203dpi, USB+LAN, 6 IPS, Toshiba TPCL,Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4TGS12QQRBT	4" TT, 203dpi, USB+LAN+ Bluetooth, 6 IPS, Toshiba TPCL2 ,Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4TGS12QQRWL	4" TT, 203dpi, USB+LAN+ Wireless, 6 IPS, Toshiba TPCL, Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4TGS12QORP	4" TT, 203dpi, USB+LAN, 6 IPS, Toshiba TPCL,Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi), PEEL MODULE
BFV4TTS12QQR	4" TT, 300dpi, USB+LAN, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4TTS12QQRBT	4" TT, 300dpi, USB+LAN + Bluetooth 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4TTS12QQRWL	4" TT, 300dpi, USB+LAN + Wireless, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi)
BFV4TTS12QORP	4" TT, 300dpi, USB+LAN, 4 IPS, Toshiba TPCL & Zebra ZPL2, Eltron EPL, Datamax DPL, Intermec IPL (200 dpi), PEEL MODULE
B-SA4TP/4TM Series	
B-SA4TP-GS12-QM-R	4" WIDE, 203DPI,PLASTIC CASE THERMAL PRINTER, 6 IPS
B-SA4TP-TS12-QM-R	4" WIDE, 300DPI,PLASTIC CASE THERMAL PRINTER, 6 IPS
B-SA4TM-GS12-QM-R	4" WIDE, 203DPI,METAL CASE THERMAL PRINTER, 6 IPS
B-SA4TM-TS12-QM-R	4" WIDE, 300DPI,METAL CASE THERMAL PRINTER, 6 IPS
B-452/852 Series	
B-452-TS22-QQ-R	4" WIDE THERMAL PRINTER, 300 DPI, 4 IPS, CENTRO/USB/LAN
B-852-TS22-QQ-R	8" WIDE THERMAL PRINTER, 300 DPI, 4 IPS, CENTRO/USB/LAN
B-EX4T1 Series	
BEX4T1GS12DM01	4" WIDE (Included Damper), 203DPI, 14IPS, LAN, USB
BEX4T1GS12DM02	4" WIDE (included Damper), 203DPI, 14IPS, LAN, USB, Parallel
BEX4T1GS12DM03	4" WIDE (included Damper), 203DPI, 14IPS, LAN, USB, Serial
BEX4T1GS12DM04	4" WIDE (included Damper), 203DPI, 14IPS, LAN, USB, WLAN
BEX4T1GS12DS01	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB,
BEX4T1GS12DS02	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Parallel
BEX4T1GS12DS03	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Serial
BEX4T1GS12DS04	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, WLAN
BEX4T1GS12DS01RFID	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, RFID
BEX4T1GC12DM01C	4" WIDE (Included Damper), 203DPI, 14IPS, LAN, USB, Circle Cutter
BEX4T1GC12DS01C	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Circle Cutter
BEX4T1GC12DS01R	4" WIDE (included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Rotary Cutter
BEX4T1GH12DM01	4" WIDE (Included Damper), 203DPI, 14IPS, LAN, USB, Peel off with internal liner rewinder
BEX4T1GH12DS01	4" WIDE (Included Damper), 203DPI, 14IPS, Ribbon Save, LAN, USB, Peel off with internal Liner rewinder
BEX4T1TS12DM01	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB,
BEX4T1TS12DM02	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB, Parallel
BEX4T1TS12DM03	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB, Serial
BEX4T1TS12DM04	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB, WLAN
BEX4T1TS12DS01	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB,
BEX4T1TS12DS02	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, Parallel
BEX4T1TS12DS03	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, Serial
BEX4T1TS12DS04	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, WLAN
BEX4T1TS12DS01RFID	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, RFID
BEX4T1TC12DM01C	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB, Circle Cutter
BEX4T1TC12DS01C	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, Circle Cutter
BEX4T1TC12DS01R	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, LAN, USB, Rotary Cutter
BEX4T1TH12DM01	4" WIDE (included Damper), 300DPI, 14IPS, LAN, USB, Peel off with internal Liner rewinder
BEX4T1TH12DS01	4" WIDE (included Damper), 300DPI, 14IPS, Ribbon Save, Peel off with internal Liner rewinder
B-EX4T2 Series	
BEX4T2GS12M01	4" WIDE, 200DPI, 12IPS, LAN, USB,
BEX4T2GS12M02	4" WIDE, 200DPI, 12IPS, LAN, USB, Parallel
BEX4T2GS12M03	4" WIDE, 200DPI, 12IPS, LAN, USB, Serial
BEX4T2GS12M04	4" WIDE, 200DPI, 12IPS, LAN, USB, WLAN
BEX4T2GC12M01C	4" WIDE, 200DPI, 12IPS, LAN, USB, Circle Cutter
BEX4T2GH12M01	4" WIDE, 200DPI, 12IPS, LAN, USB, Peel off with internal liner rewinder
BEX4T2TS12M01	4" WIDE, 300DPI, 12IPS, LAN, USB,
BEX4T2TS12M02	4" WIDE, 300DPI, 12IPS, LAN, USB, Parallel
BEX4T2TS12M03	4" WIDE, 300DPI, 12IPS, LAN, USB, Serial
BEX4T2TS12M04	4" WIDE, 300DPI, 12IPS, LAN, USB, WLAN
BEX4T2TC12M01C	4" WIDE, 300DPI, 12IPS, LAN, USB, Circle Cutter
BEX4T2TH12M01	4" WIDE, 300DPI, 12IPS, LAN, USB, Peel off with internal liner rewinder
BEX4T2HS12M01	4" WIDE, 600DPI, 6IPS, LAN, USB,
BEX4T2HS12M02	4" WIDE, 600DPI, 6IPS, LAN, USB, Parallel
BEX4T2HS12M03	4" WIDE, 600DPI, 6IPS, LAN, USB, Serial
BEX4T2HS12M04	4" WIDE, 600DPI, 6IPS, LAN, USB, WLAN

Included Printhead Toshiba Comprehensive Service Price Per Year																			
Std Comp																			
MSRP	Purchase Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease						MSRP	Purchase Price	% Discount Off of MSRP		
			24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M				24M	36M
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$92.00	\$92.00	0.0%	\$4.33	\$2.72	\$2.53	\$2.21	\$1.84	\$1.74	\$4.64	\$3.03	\$2.80	\$2.38	\$1.99	\$1.90	\$125.00	\$125.00	0.0%	\$5.88	\$3.70
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$75.00	\$75.00	0.0%	\$3.53	\$2.22	\$2.06	\$1.80	\$1.50	\$1.42	\$3.78	\$2.47	\$2.29	\$1.94	\$1.62	\$1.55	\$108.00	\$108.00	0.0%	\$5.08	\$3.19
\$246.00	\$246.00	0.0%	\$11.58	\$7.28	\$6.76	\$5.91	\$4.93	\$4.66	\$12.41	\$8.10	\$7.50	\$6.36	\$5.33	\$5.09	\$322.00	\$322.00	0.0%	\$15.15	\$9.52
\$276.00	\$276.00	0.0%	\$12.99	\$8.16	\$7.58	\$6.63	\$5.53	\$5.22	\$13.92	\$9.09	\$8.41	\$7.13	\$5.98	\$5.71	\$352.00	\$352.00	0.0%	\$16.57	\$10.41
\$246.00	\$246.00	0.0%	\$11.58	\$7.28	\$6.76	\$5.91	\$4.93	\$4.66	\$12.41	\$8.10	\$7.50	\$6.36	\$5.33	\$5.09	\$322.00	\$322.00	0.0%	\$15.15	\$9.52
\$276.00	\$276.00	0.0%	\$12.99	\$8.16	\$7.58	\$6.63	\$5.53	\$5.22	\$13.92	\$9.09	\$8.41	\$7.13	\$5.98	\$5.71	\$352.00	\$352.00	0.0%	\$16.57	\$10.41
\$234.00	\$234.00	0.0%	\$11.01	\$6.92	\$6.43	\$5.62	\$4.69	\$4.43	\$11.80	\$7.71	\$7.13	\$6.05	\$5.07	\$4.84	\$270.00	\$270.00	0.0%	\$12.71	\$7.99
\$511.00	\$511.00	0.0%	\$24.05	\$15.12	\$14.04	\$12.27	\$10.24	\$9.67	\$25.77	\$16.83	\$15.58	\$13.20	\$11.06	\$10.58	\$578.00	\$578.00	0.0%	\$27.20	\$17.10
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
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\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
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\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
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\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00			



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description
BEX4T2HC12M01C	4" WIDE, 600DPI, 6IPS, LAN, USB, Circle Cutter
BEX4T2HH12M01	4" WIDE, 600DPI, 6IPS, LAN, USB, Peel off with internal liner rewinder
BEX4D2GS12M01	4" WIDE, 200DPI, 12IPS, LAN, USB / Direct Thermal
BEX4D2GS12M02	4" WIDE, 200DPI, 12IPS, LAN, USB, Parallel / Direct Thermal
BEX4D2GS12M03	4" WIDE, 200DPI, 12IPS, LAN, USB, Serial / Direct Thermal
BEX4D2GS12M04	4" WIDE, 200DPI, 12IPS, LAN, USB, WLAN / Direct Thermal
BEX4D2GC12M01C	4" WIDE, 200DPI, 12IPS, LAN, USB / Direct Thermal, Circle Cutter
BEX4D2GH12M01	4" WIDE, 200DPI, 12IPS, LAN, USB / Direct Thermal, Peel off with internal liner rewinder
B-EX6T Series	
BEX6T1GS12QMRM01	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL, RIBBON SAVE
BEX6T1TS12QMRM01	6", TT, NEAR EDGE HEAD, 305 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL, RIBBON SAVE
BEX6T3GS12QMRM01	6", TT, FLAT HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL
BEX6T3TS12QMRM01	6", TT, FLAT HEAD, 305 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL
BEX6T1GS12QMRM02	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN+Parallel, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II,DPL, RIBBON SAVE
BEX6T1TS12QMRM02	6", TT, NEAR EDGE HEAD, 305 DPI, USB+LAN+Parallel, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL, RIBBON SAVE
BEX6T3GS12QMRM02	6", TT, FLAT HEAD, 203 DPI, USB+LAN+Parallel, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL
BEX6T3TS12QMRM02	6", TT, FLAT HEAD, 305 DPI, USB+LAN+Parallel, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL
BEX6T1GS12QMRM04	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN+WLAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL, RIBBON SAVE
BEX6T1TS12QMRM04	6", TT, NEAR EDGE HEAD, 305 DPI, USB+LAN+WLAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL, RIBBON SAVE
BEX6T3GS12QMRM04	6", TT, FLAT HEAD, 203 DPI, USB+LAN+WLAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL
BEX6T3TS12QMRM04	6", TT, FLAT HEAD, 305 DPI, USB+LAN+WLAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL
BEX6T1GS12QMRM01C	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL, RIBBON SAVE , DISC CUTTER
BEX6T3GS12QMRM01C	6", TT, FLAT HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL, DISC CUTTER
BEX6T1GS12QMRM01P	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL, RIBBON SAVE , PEEL MODULE
BEX6T3GS12QMRM01P	6", TT, FLAT HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II, DPL, PEEL MODULE
BEX6T1GS12QMRM01RFID	6", TT, NEAR EDGE HEAD, 203 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II,DPL, RIBBON SAVE , RFID
BEX6T1TS12QMRM01RFID	6", TT, NEAR EDGE HEAD, 305 DPI, USB+LAN, 12 IPS, TOSHIBA TPCL & ZEBRA ZPL II,DPL, RIBBON SAVE , RFID
B-SX8T Series	
B-SX8T-TS12-QM-R	8.4" WIDE, 305 DPI THERMAL PRINTER, 8 IPS, CENTRO/USB/LAN
DB-EA4D-GS12-QM-R (Two Sided Direct Thermal)	
DB-EA4D-GS12-QM-R	4", Direct Thermal, 203 DPI, 6 IPS, USB, Parallel, Ethernet
B-EP2DL/4DL Series	
B-EP2DL-GH20-QM-R	2" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+RS232C
B-EP2DL-GH32-QM-R(N)	2" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+Bluetooth (V 2.1+EDR)
B-EP2DL-GH40-QM-R	2" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+WLAN
B-FP3D-GS30-QM-R	3", Direct Thermal Receipt (w/o Peel-Off) Portable, 200DPI, 6 IPS, USB (2.0)+Bluetooth (4.0) , NFC
B-FP3D-GS40-QM-R	3", Direct Thermal Receipt (w/o Peel-Off) Portable, 200DPI,6 IPS, USB (2.0)+Wireless (802.11 b/g/n) , NFC
B-FP3D-GH30-QM-R	3", Direct Thermal Receipt/Label (with Peel-Off) Portable, 200DPI,6 IPS, USB (2.0)+Bluetooth (4.0) , NFC
B-FP3D-GH40-QM-R	3", Direct Thermal Receipt/Label (with Peel-Off) Portable, 200DPI,6 IPS USB (2.0)+Wireless (802.11 b/g/n) , NFC
B-EP4DL-GH20-QM-R	4" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+RS232C
B-EP4DL-GH32-QM-R(N)	4" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+Bluetooth (V 2.1+EDR)
B-EP4DL-GH40-QM-R	4" Direct Thermal Portable, 200DPI, 4IPS, IrDA+USB+WLAN

Included Printheads Coverage Definitions

Std-Comp (Standard Comprehensive)	Comprehensive coverage: includes printheads, wear and tear, accident and misuse and abuse (see exclusion below) 3 day turnaround, ground return freight paid by Toshiba, In freight by customer
Adv+ Comp (Advantage+ Comprehensive)	Comprehensive coverage: includes printheads, wear and tear, accident and misuse and abuse (see exclusion below) Same day exchange, includes overnight shipping. Customer must provide spare pool at our facility. In freight by customer
Included	All parts and labor, repair of nonfunctioning equipment, cleaning and adjustment and preventative maintenance
Excluded	Batteries, cables and accessories external to the equipment, RFID
Comp Exclusion	Damage cosidered as beyond reasonable repair (such as crushed) Acts of God

Excluded Printheads Coverage Definitions

Std (Standard)	3 day turnaround, ground return freight paid by Toshiba, In freight by customer
Adv+ (Advantage+)	Same day exchange, includes overnight shipping. Customer must provide spare pool at our facility. In freight by customer
Included	All parts and labor, repair of nonfunctioning equipment, cleaning and adjustment and preventative maintenance
Excluded	Batteries, cables and accessories external to the equipment, RFID
Comp Exclusion	Damage cosidered as beyond reasonable repair (such as crushed) Acts of God

Included Printhead Toshiba Comprehensive Service Price Per Year																			
Std Comp																			
MSRP	Purchase Price	% Discount Off of MSRP	FMV Lease						\$ OUT Lease						MSRP	Purchase Price	% Discount Off of MSRP	24M	36M
			24M	36M	39M	48M	60M	63M	24M	36M	39M	48M	60M	63M					
\$333.00	\$333.00	0.0%	\$15.67	\$9.85	\$9.15	\$8.00	\$6.67	\$6.30	\$16.80	\$10.97	\$10.15	\$8.60	\$7.21	\$6.89	\$397.00	\$397.00	0.0%	\$18.68	\$11.74
\$333.00	\$333.00	0.0%	\$15.67	\$9.85	\$9.15	\$8.00	\$6.67	\$6.30	\$16.80	\$10.97	\$10.15	\$8.60	\$7.21	\$6.89	\$397.00	\$397.00	0.0%	\$18.68	\$11.74
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
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\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59	\$333.00	\$333.00	0.0%	\$15.67	\$9.85
\$270.00	\$270.00	0.0%	\$12.71	\$7.99	\$7.42	\$6.49	\$5.41	\$5.11	\$13.62	\$8.89	\$8.23	\$6.98	\$5.85	\$5.59					



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Purchase Price	% Discount Off of MSRP	\$ OUT Lease					
					24M	36M	39M	48M	60M	63M
Virtuoso System										
Virtuoso Sytem includes: touchscreen display; floor stand with wheels (includes brackets for landscape orientation & key); backcover (based off display size); media player; HDMI cable; network cable; wireless keyboard; Virtuoso software license; Virtuoso standard content creation; freight (only for 48 contiguous states).										
VIRTUOSO-ES32	Virtuoso 32" system	\$17,995.00	\$17,995.00	0.0%	\$907.67	\$592.76	\$548.49	\$464.99	\$389.59	\$372.50
VIRTMS-ES32	Annual maintenance & support for Virtuoso 32" system	\$1,799.00	\$1,799.00	0.0%	\$90.74	\$59.26	\$54.83	\$46.49	\$38.95	\$37.24
VIRTUOSO-ES46	Virtuoso 50" system	\$19,995.00	\$19,995.00	0.0%	\$1,008.55	\$658.64	\$609.45	\$516.67	\$432.89	\$413.90
VIRTMS-ES46	Annual maintenance & support for Virtuoso 50" system	\$1,999.00	\$1,999.00	0.0%	\$100.83	\$65.85	\$60.93	\$51.65	\$43.28	\$41.38
VIRTUOSO-ES55	Virtuoso 58" system	\$22,995.00	\$22,995.00	0.0%	\$1,159.87	\$757.46	\$700.89	\$594.19	\$497.84	\$476.00
VIRTMS-ES55	Annual maintenance & support for Virtuoso 58" system	\$2,299.00	\$2,299.00	0.0%	\$115.96	\$75.73	\$70.07	\$59.41	\$49.77	\$47.59
Optional										
VIRTUOSOINSTALL	Virtuoso Install (per unit cost)	\$999.00	\$999.00	0.0%	\$50.39	\$32.91	\$30.45	\$25.81	\$21.63	\$20.68

Experience Manager										
EXP MGR	Experience Manager Custom Quote *	Custom	TBD	N/A	TBD	TBD	TBD	TBD	TBD	TBD

* Toshiba will review Customer's requirements and provide a custom quote solution.



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	S OUT Lease			
				24M	36M	39M	48M
DI-1015-LITE	DRIVVE IMAGE LITE - 1-9 UNITS	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
DI-1015-LITE-M	DRIVVE IMAGE LITE - 1-9 UNITS - 1 YR M&S	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
DI-1015-LITE-10	DRIVVE IMAGE LITE - 10-29 UNITS	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
DI-1015-LITE-10-M	DRIVVE IMAGE LITE - 10-29 UNITS - 1 YR M&S	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
DI-1015-LITE-30	DRIVVE IMAGE LITE - 30+ UNITS	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
DI-1015-LITE-30-M	DRIVVE IMAGE LITE - 30+ UNITS - 1 YR M&S	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
DI-1015-OFFICE	DRIVVE IMAGE OFFICE - 1-9 UNITS	\$635.00	\$635.00	\$32.03	\$20.92	\$19.35	\$16.41
DI-1015-OFFICE-M	DRIVVE IMAGE OFFICE - 1-9 UNITS - 1 YR M&S	\$127.00	\$127.00	\$6.41	\$4.18	\$3.87	\$3.28
DI-1015-OFFICE-10	DRIVVE IMAGE OFFICE - 10-29 UNITS	\$635.00	\$635.00	\$32.03	\$20.92	\$19.35	\$16.41
DI-1015-OFFICE-10-M	DRIVVE IMAGE OFFICE - 10-29 UNITS - 1 YR M&S	\$127.00	\$127.00	\$6.41	\$4.18	\$3.87	\$3.28
DI-1015-OFFICE-30	DRIVVE IMAGE OFFICE - 30+ UNITS	\$635.00	\$635.00	\$32.03	\$20.92	\$19.35	\$16.41
DI-1015-OFFICE-30-M	DRIVVE IMAGE OFFICE - 30+ UNITS - 1 YR M&S	\$127.00	\$127.00	\$6.41	\$4.18	\$3.87	\$3.28
DI-1015-PRO	DRIVVE IMAGE PRO - 1-9 UNITS	\$935.00	\$935.00	\$47.16	\$30.80	\$28.50	\$24.16
DI-1015-PRO-M	DRIVVE IMAGE PRO - 1-9 UNITS - 1 YR M&S	\$187.00	\$187.00	\$9.43	\$6.16	\$5.70	\$4.83
DI-1015-PRO-10	DRIVVE IMAGE PRO - 10-29 UNITS	\$935.00	\$935.00	\$47.16	\$30.80	\$28.50	\$24.16
DI-1015-PRO-10-M	DRIVVE IMAGE PRO - 10-29 UNITS - 1 YR M&S	\$187.00	\$187.00	\$9.43	\$6.16	\$5.70	\$4.83
DI-1015-PRO-30	DRIVVE IMAGE PRO - 30+ UNITS	\$935.00	\$935.00	\$47.16	\$30.80	\$28.50	\$24.16
DI-1015-PRO-30-M	DRIVVE IMAGE PRO - 30+ UNITS - 1 YR M&S	\$187.00	\$187.00	\$9.43	\$6.16	\$5.70	\$4.83
DP-1015	DRIVVE PRINT - 1-9 UNITS	\$575.00	\$575.00	\$29.00	\$18.94	\$17.53	\$14.86
DP-1015-M	DRIVVE PRINT - 1-9 UNITS - 1 YR M&S	\$115.00	\$115.00	\$5.80	\$3.79	\$3.51	\$2.97
DP-1015-10	DRIVVE PRINT - 10-29 UNITS	\$575.00	\$575.00	\$29.00	\$18.94	\$17.53	\$14.86
DP-1015-10-M	DRIVVE PRINT - 10-29 UNITS - 1 YR M&S	\$115.00	\$115.00	\$5.80	\$3.79	\$3.51	\$2.97
DP-1015-30	DRIVVE PRINT - 30+ UNITS	\$575.00	\$575.00	\$29.00	\$18.94	\$17.53	\$14.86
DP-1015-30-M	DRIVVE PRINT - 30+ UNITS - 1 YR M&S	\$115.00	\$115.00	\$5.80	\$3.79	\$3.51	\$2.97
SSO-1015	DRIVVE SSO - 1-9 UNITS	\$995.00	\$995.00	\$50.19	\$32.78	\$30.33	\$25.71
SSO-1015-M	DRIVVE SSO - 1-9 UNITS - 1 YR M&S	\$199.00	\$199.00	\$10.04	\$6.56	\$6.07	\$5.14
SSO-1015-10	DRIVVE SSO - 10-29 UNITS	\$995.00	\$995.00	\$50.19	\$32.78	\$30.33	\$25.71
SSO-1015-10-M	DRIVVE SSO - 10-29 UNITS - 1 YR M&S	\$199.00	\$199.00	\$10.04	\$6.56	\$6.07	\$5.14
SSO-1015-30	DRIVVE SSO - 30+ UNITS	\$995.00	\$995.00	\$50.19	\$32.78	\$30.33	\$25.71
SSO-1015-30-M	DRIVVE SSO - 30+ UNITS - 1 YR M&S	\$199.00	\$199.00	\$10.04	\$6.56	\$6.07	\$5.14
DI-1008-OFFICE	HOTFOLDER OFFICE - 1-9 UNITS - 100k PAGES PER MONTH	\$1,125.00	\$1,125.00	\$56.75	\$37.06	\$34.29	\$29.07
DI-1008-OFFICE-M	HOTFOLDER OFFICE - 1-9 UNITS - 100k PAGES PER MONTH - 1 YR M&S	\$225.00	\$225.00	\$11.35	\$7.41	\$6.86	\$5.81
DI-1008-OFFICE-10	HOTFOLDER OFFICE - 10-29 UNITS - 100k PAGES PER MONTH	\$1,125.00	\$1,125.00	\$56.75	\$37.06	\$34.29	\$29.07
DI-1008-OFFICE-10-M	HOTFOLDER OFFICE - 10-29 UNITS - 100k PAGES PER MONTH - 1 YR M&S	\$225.00	\$225.00	\$11.35	\$7.41	\$6.86	\$5.81
DI-1008-OFFICE-30	HOTFOLDER OFFICE - 30+ UNITS - 100k PAGES PER MONTH	\$1,125.00	\$1,125.00	\$56.75	\$37.06	\$34.29	\$29.07
DI-1008-OFFICE-30-M	HOTFOLDER OFFICE - 30+ UNITS - 100k PAGES PER MONTH - 1 YR M&S	\$225.00	\$225.00	\$11.35	\$7.41	\$6.86	\$5.81
DI-1008-PRO	HOTFOLDER PRO - 1-9 UNITS - 100k PAGES PER MONTH	\$1,395.00	\$1,395.00	\$70.36	\$45.95	\$42.52	\$36.05
DI-1008-PRO-M	HOTFOLDER PRO - 1-9 UNITS - 100k PAGES PER MONTH - 1 YR M&S	\$279.00	\$279.00	\$14.07	\$9.19	\$8.50	\$7.21
DI-1008-PRO-10	HOTFOLDER PRO - 10-29 UNITS - 100k PAGES PER MONTH	\$1,395.00	\$1,395.00	\$70.36	\$45.95	\$42.52	\$36.05
DI-1008-PRO-10-M	HOTFOLDER PRO - 10-29 UNITS - 100k PAGES PER MONTH - 1 YR M&S	\$279.00	\$279.00	\$14.07	\$9.19	\$8.50	\$7.21
DI-1008-PRO-30	HOTFOLDER PRO - 30+ UNITS - 100k PAGES PER MONTH	\$1,395.00	\$1,395.00	\$70.36	\$45.95	\$42.52	\$36.05
DI-1008-PRO-30-M	HOTFOLDER PRO - 30+ UNITS - 100k PAGES PER MONTH - 1 YR M&S	\$279.00	\$279.00	\$14.07	\$9.19	\$8.50	\$7.21
DI-1099-OFFICE	UNIVERSAL DEVICE OFFICE - 1-9 UNITS - 100k PAGES PER MONTH	\$455.00	\$455.00	\$22.95	\$14.99	\$13.87	\$11.76
DI-1099-OFFICE-M	UNIVERSAL DEVICE OFFICE - 1-9 UNITS - 100k PAGES PER MONTH - 1 YR M&S	\$91.00	\$91.00	\$4.59	\$3.00	\$2.77	\$2.35
DI-1099-OFFICE-10	UNIVERSAL DEVICE OFFICE - 10-29 UNITS - 100k PAGES PER MONTH	\$455.00	\$455.00	\$22.95	\$14.99	\$13.87	\$11.76
DI-1099-OFFICE-10-M	UNIVERSAL DEVICE OFFICE - 10-29 UNITS - 100k PAGES PER MONTH	\$91.00	\$91.00	\$4.59	\$3.00	\$2.77	\$2.35
DI-1099-OFFICE-30	UNIVERSAL DEVICE OFFICE - 30+ UNITS - 100k PAGES PER MONTH	\$455.00	\$455.00	\$22.95	\$14.99	\$13.87	\$11.76
DI-1099-OFFICE-30-M	UNIVERSAL DEVICE OFFICE - 30+ UNITS - 100k PAGES PER MONTH - 1 YR M&S	\$91.00	\$91.00	\$4.59	\$3.00	\$2.77	\$2.35
DI-1099-PRO	UNIVERSAL DEVICE PRO - 1-9 UNITS - 100k PAGES PER MONTH	\$655.00	\$655.00	\$33.04	\$21.58	\$19.96	\$16.93
DI-1099-PRO-M	UNIVERSAL DEVICE PRO - 1-9 UNITS - 100k PAGES PER MONTH - 1 YR M&S	\$131.00	\$131.00	\$6.61	\$4.32	\$3.99	\$3.39
DI-1099-PRO-10	UNIVERSAL DEVICE PRO - 10-29 UNITS - 100k PAGES PER MONTH	\$655.00	\$655.00	\$33.04	\$21.58	\$19.96	\$16.93
DI-1099-PRO-10-M	UNIVERSAL DEVICE PRO - 10-29 UNITS - 100k PAGES PER MONTH - 1 YR M&S	\$131.00	\$131.00	\$6.61	\$4.32	\$3.99	\$3.39
DI-1099-PRO-30	UNIVERSAL DEVICE PRO - 30+ UNITS - 100k PAGES PER MONTH	\$655.00	\$655.00	\$33.04	\$21.58	\$19.96	\$16.93
DI-1099-PRO-30-M	UNIVERSAL DEVICE PRO - 30+ UNITS - 100k PAGES PER MONTH - 1 YR M&S	\$131.00	\$131.00	\$6.61	\$4.32	\$3.99	\$3.39
DI-1031-OFFICE	DESKTOP OFFICE - 1-9 UNITS	\$315.00	\$315.00	\$15.89	\$10.38	\$9.60	\$8.14
DI-1031-OFFICE-M	DESKTOP OFFICE - 1-9 UNITS - 1 YR M&S	\$63.00	\$63.00	\$3.18	\$2.08	\$1.92	\$1.63
DI-1031-OFFICE-10	DESKTOP OFFICE - 10-29 UNITS	\$315.00	\$315.00	\$15.89	\$10.38	\$9.60	\$8.14
DI-1031-OFFICE-10-M	DESKTOP OFFICE - 10-29 UNITS - 1 YR M&S	\$63.00	\$63.00	\$3.18	\$2.08	\$1.92	\$1.63
DI-1031-OFFICE-30	DESKTOP OFFICE - 30+ UNITS	\$315.00	\$315.00	\$15.89	\$10.38	\$9.60	\$8.14
DI-1031-OFFICE-30-M	DESKTOP OFFICE - 30+ UNITS - 1 YR M&S	\$63.00	\$63.00	\$3.18	\$2.08	\$1.92	\$1.63
DI-1031-PRO	DESKTOP PRO - 1-9 UNITS	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
DI-1031-PRO-M	DESKTOP PRO - 1-9 UNITS - 1 YR M&S	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
DI-1031-PRO-10	DESKTOP PRO - 10-29 UNITS	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
DI-1031-PRO-10-M	DESKTOP PRO - 10-29 UNITS - 1 YR M&S	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
DI-1031-PRO-30	DESKTOP PRO - 30+ UNITS	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
DI-1031-PRO-30-M	DESKTOP PRO - 30+ UNITS - 1 YR M&S	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
2007SERVICES	DRIVVE PROFESSIONAL SERVICES	\$195.00	\$195.00	\$9.84	\$6.42	\$5.94	\$5.04
2007INSTLDI	DRIVVE IMAGE BASIC INSTALL	\$600.00	\$600.00	\$30.26	\$19.76	\$18.29	\$15.50
2007INSTLDP	DRIVVE PRINT BASIC INSTALL	\$600.00	\$600.00	\$30.26	\$19.76	\$18.29	\$15.50
2007INSTLSSO	DRIVVE SSO BASIC INSTALL	\$800.00	\$800.00	\$40.35	\$26.35	\$24.38	\$20.67
DI-1015-ODRC	DRIVVE IMAGE ODRC BUNDLE - INCLUDES TWO YEARS OF M&S - FOR	\$1,122.00	\$1,122.00	\$56.59	\$36.96	\$34.20	\$28.99
DI-1015-ODRC-M	DRIVVE IMAGE ODRC BUNDLE ADDITIONAL M&S (PER LICENSE PER YR)	\$187.00	\$187.00	\$9.43	\$6.16	\$5.70	\$4.83
M1015SSO-1-1	DRIVVE SSO, PACK4 PLUS DRIVVE PRINT 1 YR M&S (1 TO 9 DEVICES)	\$308.00	\$308.00	\$15.54	\$10.15	\$9.39	\$7.96
M1015SSO-10-1	DRIVVE SSO, PACK4 PLUS DRIVVE PRINT 1 YR M&S (10 TO 29 DEVICES)	\$308.00	\$308.00	\$15.54	\$10.15	\$9.39	\$7.96
M1015SSO-30-1	DRIVVE SSO, PACK4 PLUS DRIVVE PRINT 1 YR M&S (30 TO 99 DEVICES)	\$308.00	\$308.00	\$15.54	\$10.15	\$9.39	\$7.96
M1015SSO-100-1	DRIVVE SSO, PACK4 PLUS DRIVVE PRINT 1 YR M&S (100+ DEVICES)	\$308.00	\$308.00	\$15.54	\$10.15	\$9.39	\$7.96
M1015SSOPROMO	DRIVVE SCANNING & PRINT MANAGEMENT SSO SOLUTION MAINTENANCE	\$308.00	\$308.00	\$15.54	\$10.15	\$9.39	\$7.96



ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	S OUT Lease			
				24M	36M	39M	48M
M1015SSO	DRIVE SSO, PACK4 PLUS DRIVE PRINT - ADDITIONAL ANNUAL M&S	\$497.50	\$497.50	\$25.09	\$16.39	\$15.16	\$12.86
M1015SSOLITE	DRIVE SSO LITE - ADDITIONAL ANNUAL M&S	\$322.40	\$322.40	\$16.26	\$10.62	\$9.83	\$8.33
M1008SPTHFA	SPT HOTFOLDER LICENSE - ANNUAL M&S	\$109.80	\$109.80	\$5.54	\$3.62	\$3.35	\$2.84
M1008SPTHFB	SPT HOTFOLDER LICENSE - ANNUAL M&S	\$109.80	\$109.80	\$5.54	\$3.62	\$3.35	\$2.84
M1008OCRHFA	OCR HOTFOLDER LICENSE - ANNUAL M&S	\$109.80	\$109.80	\$5.54	\$3.62	\$3.35	\$2.84
M1008OCRHFB	OCR HOTFOLDER LICENSE - ANNUAL M&S	\$109.80	\$109.80	\$5.54	\$3.62	\$3.35	\$2.84
M1008SPCHFA	SPC HOTFOLDER LICENSE - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1008SPCHFB	SPC HOTFOLDER LICENSE - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1008UECHFA	UEC HOTFOLDER LICENSE - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1008UECHFB	UEC HOTFOLDER LICENSE - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1008BARCODEA	BARCODE HOTFOLDER LICENSE - ANNUAL M&S	\$109.80	\$109.80	\$5.54	\$3.62	\$3.35	\$2.84
M1008BARCODEB	BARCODE HOTFOLDER LICENSE - ANNUAL M&S	\$109.80	\$109.80	\$5.54	\$3.62	\$3.35	\$2.84
M1008LOTUSA	LOTUS NOTES / DOMINO CONNECTOR HOTFOLDER LICENSE - ANNUAL	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1008HFLOTUSB	LOTUS NOTES / DOMINO CONNECTOR HOTFOLDER LICENSE - ANNUAL	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1008DRMHFA	DRM HOTFOLDER LICENSE - ANNUAL M&S	\$239.80	\$239.80	\$12.10	\$7.90	\$7.31	\$6.20
M1008DRMHFB	DRM HOTFOLDER LICENSE - ANNUAL M&S	\$239.80	\$239.80	\$12.10	\$7.90	\$7.31	\$6.20
M1008DIHF-1-1A	DRIVE IMAGE HOTFOLDER SERVER LICENSE (PER SERVER) ANNUAL	\$325.60	\$325.60	\$16.42	\$10.73	\$9.92	\$8.41
M1008DIHF-1-1B	DRIVE IMAGE HOTFOLDER SERVER LICENSE (PER SERVER) ANNUAL	\$325.60	\$325.60	\$16.42	\$10.73	\$9.92	\$8.41
M1015PACK1A	PACK1 - ANNUAL M&S	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
M1015PACK1B	PACK1 - ANNUAL M&S	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
M1015PACK2A	PACK2 - ANNUAL M&S	\$160.00	\$160.00	\$8.07	\$5.27	\$4.88	\$4.13
M1015PACK2B	PACK2 - ANNUAL M&S	\$160.00	\$160.00	\$8.07	\$5.27	\$4.88	\$4.13
M1015PACK3A	PACK3 - ANNUAL M&S	\$299.80	\$299.80	\$15.12	\$9.88	\$9.14	\$7.75
M1015PACK3B	PACK3 - ANNUAL M&S	\$299.80	\$299.80	\$15.12	\$9.88	\$9.14	\$7.75
M1015PACK4A	PACK4 - ANNUAL M&S	\$389.80	\$389.80	\$19.66	\$12.84	\$11.88	\$10.07
M1015PACK4B	PACK4 - ANNUAL M&S	\$389.80	\$389.80	\$19.66	\$12.84	\$11.88	\$10.07
M1015BUNA50	DRIVE IMAGE (SPT, OCR, UEC, SPC, & LOTUS) (50 DEVICES) - ANNUAL	\$194.50	\$194.50	\$9.81	\$6.41	\$5.93	\$5.03
M1015SPTA	SPT - ANNUAL M&S	\$59.80	\$59.80	\$3.02	\$1.97	\$1.82	\$1.55
M1015SPTB	SPT - ANNUAL M&S	\$59.80	\$59.80	\$3.02	\$1.97	\$1.82	\$1.55
M1015OCRA	OCR - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1015OCRB	OCR - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1015UDCA	DATABASE CONNECTOR (UDC) - ANNUAL M&S	\$79.80	\$79.80	\$4.03	\$2.63	\$2.43	\$2.06
M1015UDCB	DATABASE CONNECTOR (UDC) - ANNUAL M&S	\$79.80	\$79.80	\$4.03	\$2.63	\$2.43	\$2.06
M1015SPCA	SHAREPOINT CONNECTOR (SPC) - ANNUAL M&S	\$64.00	\$64.00	\$3.23	\$2.11	\$1.95	\$1.65
M1015SPCB	SHAREPOINT CONNECTOR (SPC) - ANNUAL M&S	\$64.00	\$64.00	\$3.23	\$2.11	\$1.95	\$1.65
M1015UECA	EXCHANGE | FAX CONNECTOR (UEC) - ANNUAL M&S	\$64.00	\$64.00	\$3.23	\$2.11	\$1.95	\$1.65
M1015UECB	EXCHANGE | FAX CONNECTOR (UEC) - ANNUAL M&S	\$64.00	\$64.00	\$3.23	\$2.11	\$1.95	\$1.65
M1015BARCODEA	BARCODE - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1015BARCODEB	BARCODE - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1015LOTUSA	LOTUS NOTES / DOMINO CONNECTOR - ANNUAL M&S	\$79.80	\$79.80	\$4.03	\$2.63	\$2.43	\$2.06
M1015LOTUSB	LOTUS NOTES / DOMINO CONNECTOR - ANNUAL M&S	\$79.80	\$79.80	\$4.03	\$2.63	\$2.43	\$2.06
M1015DRMA	DIGITAL RIGHTS MANAGEMENT - ANNUAL M&S	\$199.80	\$199.80	\$10.08	\$6.58	\$6.09	\$5.16
M1015DRMB	DIGITAL RIGHTS MANAGEMENT - ANNUAL M&S	\$199.80	\$199.80	\$10.08	\$6.58	\$6.09	\$5.16
M1015SSOCXNA	DRIVE IMAGE SSO CONNECTOR LICENSE MAINTENANCE FOR MS EXCH	\$160.00	\$160.00	\$8.07	\$5.27	\$4.88	\$4.13
M1015SSOCXNB	DRIVE IMAGE SSO CONNECTOR LICENSE MAINTENANCE FOR MS EXCH	\$160.00	\$160.00	\$8.07	\$5.27	\$4.88	\$4.13
M1022PRINTERA	DRIVE PRINT MOBILITY MANAGER - ANNUAL M&S	\$79.00	\$79.00	\$3.98	\$2.60	\$2.41	\$2.04
M1022PRINTERB	DRIVE PRINT MOBILITY MANAGER - ANNUAL M&S	\$79.00	\$79.00	\$3.98	\$2.60	\$2.41	\$2.04
M1022USAGEA	DRIVE ADDITIONAL ANNUAL M&S FOR 1022USAGE	\$39.00	\$39.00	\$1.97	\$1.28	\$1.19	\$1.01
M1022USAGEB	DRIVE ADDITIONAL ANNUAL M&S FOR 1022USAGE	\$39.00	\$39.00	\$1.97	\$1.28	\$1.19	\$1.01
M1022PACK1A	DRIVE ADDITIONAL ANNUAL M&S FOR 1022PACK1	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK1B	DRIVE ADDITIONAL ANNUAL M&S FOR 1022PACK1	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK1-6A	ADDITIONAL M&S - PACK 1 (MM & PP MODULES) - VOLUME DISCOUNT	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK1-6B	ADDITIONAL M&S - PACK 1 (MM & PP MODULES) - VOLUME DISCOUNT	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK1-11A	ADDITIONAL M&S - PACK 1 (MM & PP MODULES) - VOLUME DISCOUNT	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK1-11B	ADDITIONAL M&S - PACK 1 (MM & PP MODULES) - VOLUME DISCOUNT	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK1-21A	ADDITIONAL M&S - PACK 1 (MM & PP MODULES) - VOLUME DISCOUNT	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK1-21B	ADDITIONAL M&S - PACK 1 (MM & PP MODULES) - VOLUME DISCOUNT	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK1-31A	ADDITIONAL M&S - PACK 1 (MM & PP MODULES) - VOLUME DISCOUNT	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK1-31B	ADDITIONAL M&S - PACK 1 (MM & PP MODULES) - VOLUME DISCOUNT	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK1-51A	ADDITIONAL M&S - PACK 1 (MM & PP MODULES) - VOLUME DISCOUNT	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK1-51B	ADDITIONAL M&S - PACK 1 (MM & PP MODULES) - VOLUME DISCOUNT	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
M1022PACK2A	DRIVE ADDITIONAL ANNUAL M&S FOR 1022PACK2	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022PACK2B	DRIVE ADDITIONAL ANNUAL M&S FOR 1022PACK2	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022PACK2-6A	ADDITIONAL M&S - PACK 2 (MM & PP MODULES) - VOLUME DISCOUNT	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022PACK2-6B	ADDITIONAL M&S - PACK 2 (MM & PP MODULES) - VOLUME DISCOUNT	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022PACK2-11A	ADDITIONAL M&S - PACK 2 (MM & PP MODULES) - VOLUME DISCOUNT	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022PACK2-11B	ADDITIONAL M&S - PACK 2 (MM & PP MODULES) - VOLUME DISCOUNT	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022PACK2-21A	ADDITIONAL M&S - PACK 2 (MM & PP MODULES) - VOLUME DISCOUNT	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022PACK2-21B	ADDITIONAL M&S - PACK 2 (MM & PP MODULES) - VOLUME DISCOUNT	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022PACK2-31A	ADDITIONAL M&S - PACK 2 (MM & PP MODULES) - VOLUME DISCOUNT	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022PACK2-31B	ADDITIONAL M&S - PACK 2 (MM & PP MODULES) - VOLUME DISCOUNT	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022PACK2-51A	ADDITIONAL M&S - PACK 2 (MM & PP MODULES) - VOLUME DISCOUNT	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022PACK2-51B	ADDITIONAL M&S - PACK 2 (MM & PP MODULES) - VOLUME DISCOUNT	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
M1022AUTHA	DRIVE PRINT ADDITIONAL M&S FOR 1022AUTH	\$45.00	\$45.00	\$2.27	\$1.48	\$1.37	\$1.16
M1022AUTHB	DRIVE PRINT ADDITIONAL M&S FOR 1022AUTH	\$45.00	\$45.00	\$2.27	\$1.48	\$1.37	\$1.16
M1022PAPERCUTA	DRIVE PRINT MOBILITY MANAGER PAPER CUT CONNECTOR - ANNUAL	\$399.00	\$399.00	\$20.13	\$13.14	\$12.16	\$10.31
M1022PAPERCUTB	DRIVE PRINT MOBILITY MANAGER PAPER CUT CONNECTOR - ANNUAL	\$399.00	\$399.00	\$20.13	\$13.14	\$12.16	\$10.31



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
M1022GENERIC A	DRIVE PRINT MOBILITY MANAGER GENERIC CONNECTOR - ANNUAL	\$399.00	\$399.00	\$20.13	\$13.14	\$12.16	\$10.31
M1022GENERIC B	DRIVE PRINT MOBILITY MANAGER GENERIC CONNECTOR - ANNUAL	\$399.00	\$399.00	\$20.13	\$13.14	\$12.16	\$10.31
M1022EMBEDA	DRIVE PRINT PULL PRINTING MODULE - ANNUAL M&S	\$30.00	\$30.00	\$1.51	\$0.99	\$0.91	\$0.78
M1022EMBEDB	DRIVE PRINT PULL PRINTING MODULE - ANNUAL M&S	\$30.00	\$30.00	\$1.51	\$0.99	\$0.91	\$0.78
M1031SPT	DESKTOP - SCANNER POWER TOOLS (SPT) - ANNUAL M&S	\$59.80	\$59.80	\$3.02	\$1.97	\$1.82	\$1.55
M1031UDC	DESKTOP - UNIVERSAL DATA CONNECTOR (UDC) MODULE - ANNUAL M&S	\$79.80	\$79.80	\$4.03	\$2.63	\$2.43	\$2.06
M1031OCR	DESKTOP - OPTICAL CHARACTER RECOGNITION (OCR) - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1031BARCODE	DESKTOP - BARCODE - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1031SPC	DESKTOP - SHAREPOINT CONNECTOR (SPT) - ANNUAL M&S	\$64.00	\$64.00	\$3.23	\$2.11	\$1.95	\$1.65
M1031UEC	DESKTOP - UNIVERSAL EXCHANGE/FAX CONNECTOR (UEC) - ANNUAL M&S	\$64.00	\$64.00	\$3.23	\$2.11	\$1.95	\$1.65
M1031LOTUS	DESKTOP - LOTUS NOTES/DOMINOS CONNECTOR (UEC) - ANNUAL M&S	\$79.80	\$79.80	\$4.03	\$2.63	\$2.43	\$2.06
M1031PACK1	DESKTOP - PACK1 - ANNUAL M&S	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
M1031PACK2	DESKTOP - PACK2 - ANNUAL M&S	\$160.00	\$160.00	\$8.07	\$5.27	\$4.88	\$4.13
M1031PACK3	DESKTOP - PACK3 - ANNUAL M&S	\$299.80	\$299.80	\$15.12	\$9.88	\$9.14	\$7.75
M1031PACK4	DESKTOP - PACK4 - ANNUAL M&S	\$389.80	\$389.80	\$19.66	\$12.84	\$11.88	\$10.07
M1099SPT	UNIVERSAL EMAIL - SCANNER POWER TOOLS (SPT) - ANNUAL M&S	\$59.80	\$59.80	\$3.02	\$1.97	\$1.82	\$1.55
M1099UDC	UNIVERSAL EMAIL - UNIVERSAL DATA CONNECTOR (UDC) MODULE - ANNUAL M&S	\$79.80	\$79.80	\$4.03	\$2.63	\$2.43	\$2.06
M1099OCR	UNIVERSAL EMAIL - OPTICAL CHARACTER RECOGNITION (OCR) - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1099BARCODE	UNIVERSAL EMAIL - BARCODE - ANNUAL M&S	\$89.80	\$89.80	\$4.53	\$2.96	\$2.74	\$2.32
M1099SPC	UNIVERSAL EMAIL - SHAREPOINT CONNECTOR (SPT) - ANNUAL M&S	\$64.00	\$64.00	\$3.23	\$2.11	\$1.95	\$1.65
M1099UEC	UNIVERSAL EMAIL - UNIVERSAL EXCHANGE/FAX CONNECTOR (UEC) - ANNUAL M&S	\$64.00	\$64.00	\$3.23	\$2.11	\$1.95	\$1.65
M1099LOTUS	UNIVERSAL EMAIL - LOTUS NOTES/DOMINOS CONNECTOR (UEC) - ANNUAL M&S	\$79.80	\$79.80	\$4.03	\$2.63	\$2.43	\$2.06
M1099PACK1	UNIVERSAL EMAIL - PACK1 - ANNUAL M&S	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
M1099PACK2	UNIVERSAL EMAIL - PACK2 - ANNUAL M&S	\$160.00	\$160.00	\$8.07	\$5.27	\$4.88	\$4.13
M1099PACK3	UNIVERSAL EMAIL - PACK3 - ANNUAL M&S	\$299.80	\$299.80	\$15.12	\$9.88	\$9.14	\$7.75
M1099PACK4	UNIVERSAL EMAIL - PACK4 - ANNUAL M&S	\$389.80	\$389.80	\$19.66	\$12.84	\$11.88	\$10.07
PROSERVICES	PROFESSIONAL SERVICES	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17

60M	63M
\$9.74	\$9.32
\$1.95	\$1.86
\$9.74	\$9.32
\$1.95	\$1.86
\$9.74	\$9.32
\$1.95	\$1.86
\$13.75	\$13.14
\$2.75	\$2.63
\$13.75	\$13.14
\$2.75	\$2.63
\$13.75	\$13.14
\$2.75	\$2.63
\$20.24	\$19.35
\$4.05	\$3.87
\$20.24	\$19.35
\$4.05	\$3.87
\$20.24	\$19.35
\$4.05	\$3.87
\$12.45	\$11.90
\$2.49	\$2.38
\$12.45	\$11.90
\$2.49	\$2.38
\$12.45	\$11.90
\$2.49	\$2.38
\$21.54	\$20.60
\$4.31	\$4.12
\$21.54	\$20.60
\$4.31	\$4.12
\$21.54	\$20.60
\$4.31	\$4.12
\$24.36	\$23.29
\$4.87	\$4.66
\$24.36	\$23.29
\$4.87	\$4.66
\$24.36	\$23.29
\$4.87	\$4.66
\$30.20	\$28.88
\$6.04	\$5.78
\$30.20	\$28.88
\$6.04	\$5.78
\$30.20	\$28.88
\$6.04	\$5.78
\$9.85	\$9.42
\$1.97	\$1.88
\$9.85	\$9.42
\$1.97	\$1.88
\$9.85	\$9.42
\$1.97	\$1.88
\$14.18	\$13.56
\$2.84	\$2.71
\$14.18	\$13.56
\$2.84	\$2.71
\$14.18	\$13.56
\$2.84	\$2.71
\$6.82	\$6.52
\$1.36	\$1.30
\$6.82	\$6.52
\$1.36	\$1.30
\$6.82	\$6.52
\$1.36	\$1.30
\$9.74	\$9.32
\$1.95	\$1.86
\$9.74	\$9.32
\$1.95	\$1.86
\$9.74	\$9.32
\$1.95	\$1.86
\$4.22	\$4.04
\$12.99	\$12.42
\$12.99	\$12.42
\$17.32	\$16.56
\$24.29	\$23.23
\$4.05	\$3.87
\$6.67	\$6.38
\$6.67	\$6.38
\$6.67	\$6.38
\$6.67	\$6.38
\$6.67	\$6.38

60M		63M	
\$10.77		\$10.30	
\$6.98		\$6.67	
\$2.38		\$2.27	
\$2.38		\$2.27	
\$2.38		\$2.27	
\$2.38		\$2.27	
\$1.94		\$1.86	
\$1.94		\$1.86	
\$1.94		\$1.86	
\$1.94		\$1.86	
\$2.38		\$2.27	
\$2.38		\$2.27	
\$1.94		\$1.86	
\$1.94		\$1.86	
\$5.19		\$4.96	
\$5.19		\$4.96	
\$7.05		\$6.74	
\$7.05		\$6.74	
\$1.95		\$1.86	
\$1.95		\$1.86	
\$3.46		\$3.31	
\$3.46		\$3.31	
\$6.49		\$6.21	
\$6.49		\$6.21	
\$8.44		\$8.07	
\$8.44		\$8.07	
\$4.21		\$4.03	
\$1.29		\$1.24	
\$1.29		\$1.24	
\$1.94		\$1.86	
\$1.94		\$1.86	
\$1.73		\$1.65	
\$1.73		\$1.65	
\$1.39		\$1.32	
\$1.39		\$1.32	
\$1.39		\$1.32	
\$1.39		\$1.32	
\$1.94		\$1.86	
\$1.94		\$1.86	
\$1.73		\$1.65	
\$1.73		\$1.65	
\$4.33		\$4.14	
\$4.33		\$4.14	
\$3.46		\$3.31	
\$3.46		\$3.31	
\$1.71		\$1.64	
\$1.71		\$1.64	
\$0.84		\$0.81	
\$0.84		\$0.81	
\$1.28		\$1.22	
\$1.28		\$1.22	
\$1.28		\$1.22	
\$1.28		\$1.22	
\$1.28		\$1.22	
\$1.28		\$1.22	
\$1.28		\$1.22	
\$1.28		\$1.22	
\$1.28		\$1.22	
\$1.28		\$1.22	
\$1.28		\$1.22	
\$2.36		\$2.26	
\$2.36		\$2.26	
\$2.36		\$2.26	
\$2.36		\$2.26	
\$2.36		\$2.26	
\$2.36		\$2.26	
\$2.36		\$2.26	
\$2.36		\$2.26	
\$2.36		\$2.26	
\$2.36		\$2.26	
\$0.97		\$0.93	
\$0.97		\$0.93	
\$8.64		\$8.26	
\$8.64		\$8.26	

60M	63M
\$8.64	\$8.26
\$8.64	\$8.26
\$0.65	\$0.62
\$0.65	\$0.62
\$1.29	\$1.24
\$1.73	\$1.65
\$1.94	\$1.86
\$1.94	\$1.86
\$1.39	\$1.32
\$1.39	\$1.32
\$1.73	\$1.65
\$1.95	\$1.86
\$3.46	\$3.31
\$6.49	\$6.21
\$8.44	\$8.07
\$1.29	\$1.24
\$1.73	\$1.65
\$1.94	\$1.86
\$1.94	\$1.86
\$1.39	\$1.32
\$1.39	\$1.32
\$1.73	\$1.65
\$1.95	\$1.86
\$3.46	\$3.31
\$6.49	\$6.21
\$8.44	\$8.07
\$4.33	\$4.14

TOSHIBA

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease					
				24M	36M	39M	48M		
PaperCut									
PCMF-UST1SBMFTO2	PAPERCUT SMB COMMERCIAL BUNDLE, TOSHIBA, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFCFA2	PAPERCUT SMB COMMERCIAL BUNDLE, CANON, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFDDE2	PAPERCUT SMB COMMERCIAL BUNDLE, DELL, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFEP2	PAPERCUT SMB COMMERCIAL BUNDLE, EPSON, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFFX2	PAPERCUT SMB COMMERCIAL BUNDLE, FUJI, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFHP2	PAPERCUT SMB COMMERCIAL BUNDLE, HP, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFKM2	PAPERCUT SMB COMMERCIAL BUNDLE, KM, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFKY2	PAPERCUT SMB COMMERCIAL BUNDLE, KYOCERA, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFLX2	PAPERCUT SMB COMMERCIAL BUNDLE, LEXMARK, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFMU2	PAPERCUT SMB COMMERCIAL BUNDLE, MURATEC, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFOK2	PAPERCUT SMB COMMERCIAL BUNDLE, OKI, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFR12	PAPERCUT SMB COMMERCIAL BUNDLE, RICOH, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFRS2	PAPERCUT SMB COMMERCIAL BUNDLE, RISO, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFSM2	PAPERCUT SMB COMMERCIAL BUNDLE, SAMSUNG, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFSH2	PAPERCUT SMB COMMERCIAL BUNDLE, SHARP, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFS2	PAPERCUT SMB COMMERCIAL BUNDLE, SINDOH, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1SBMFXE2	PAPERCUT SMB COMMERCIAL BUNDLE, XEROX, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1MSSBMF1-1Y	PAPERCUT SMB COMMERCIAL BUNDLE, MAINTENANCE AND SUPPORT,	\$82.60	\$82.60	\$4.17	\$2.72	\$2.52	\$2.13		
PCMF-UST1MSSBMF1-2Y	PAPERCUT SMB COMMERCIAL BUNDLE, MAINTENANCE AND SUPPORT,	\$165.20	\$165.20	\$8.33	\$5.44	\$5.04	\$4.27		
PCMF-UST1MSSBMF1-3Y	PAPERCUT SMB COMMERCIAL BUNDLE, MAINTENANCE AND SUPPORT,	\$185.85	\$185.85	\$9.37	\$6.12	\$5.66	\$4.80		
PCMF-UST1MSSBMF1-4Y	PAPERCUT SMB COMMERCIAL BUNDLE, MAINTENANCE AND SUPPORT,	\$247.80	\$247.80	\$12.50	\$8.16	\$7.55	\$6.40		
PCMF-UST1MSSBMF1-5Y	PAPERCUT SMB COMMERCIAL BUNDLE, MAINTENANCE AND SUPPORT,	\$309.75	\$309.75	\$15.62	\$10.20	\$9.44	\$8.00		
PCMF-UST1MSSBMF1-1M	PAPERCUT SMB COMMERCIAL BUNDLE, MAINTENANCE AND SUPPORT,	\$6.88	\$6.88	\$0.35	\$0.23	\$0.21	\$0.18		
PCMF-UST1COMFTO1	PAPERCUT MFP EMBEDDED, TOSHIBA, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFBR1	PAPERCUT MFP EMBEDDED, BROTHER, COMMERCIAL, 1-9, PER DEVICE	\$320.00	\$320.00	\$16.14	\$10.54	\$9.75	\$8.27		
PCMF-UST1COMFCA1	PAPERCUT MFP EMBEDDED, CANON, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFDE1	PAPERCUT MFP EMBEDDED, DELL, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFEP1	PAPERCUT MFP EMBEDDED, EPSON, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFFX1	PAPERCUT MFP EMBEDDED, FUJI, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFHP1	PAPERCUT MFP EMBEDDED, HP, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFKM1	PAPERCUT MFP EMBEDDED, KM, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFKY1	PAPERCUT MFP EMBEDDED, KYOCERA, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFLX1	PAPERCUT MFP EMBEDDED, LEXMARK, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFMU1	PAPERCUT MFP EMBEDDED, MURATEC, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFOK1	PAPERCUT MFP EMBEDDED, OKI, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFRI1	PAPERCUT MFP EMBEDDED, RICOH, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFRS1	PAPERCUT MFP EMBEDDED, RISO, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFSM1	PAPERCUT MFP EMBEDDED, SAMSUNG, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFSH1	PAPERCUT MFP EMBEDDED, SHARP, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFSD1	PAPERCUT MFP EMBEDDED, SINDOH, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1COMFXE1	PAPERCUT MFP EMBEDDED, XEROX, COMMERCIAL, 1-9, PER DEVICE	\$625.00	\$625.00	\$31.53	\$20.59	\$19.05	\$16.15		
PCMF-UST1MSCOMF1-1Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23		
PCMF-UST1MSCOMF1-2Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46		
PCMF-UST1MSCOMF1-3Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$281.25	\$281.25	\$14.19	\$9.26	\$8.57	\$7.27		
PCMF-UST1MSCOMF1-4Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$375.00	\$375.00	\$18.92	\$12.35	\$11.43	\$9.69		
PCMF-UST1MSCOMF1-5Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$468.75	\$468.75	\$23.64	\$15.44	\$14.29	\$12.11		
PCMF-UST1MSCOMF1-1M	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$10.42	\$10.42	\$0.53	\$0.34	\$0.32	\$0.27		
PCMF-UST1COMFTO2	PAPERCUT MFP EMBEDDED, TOSHIBA, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFBR2	PAPERCUT MFP EMBEDDED, BROTHER, COMMERCIAL, 10-24, PER DEVICE	\$211.00	\$211.00	\$10.64	\$6.95	\$6.43	\$5.45		
PCMF-UST1COMFCA2	PAPERCUT MFP EMBEDDED, CANON, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFDE2	PAPERCUT MFP EMBEDDED, DELL, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFEP2	PAPERCUT MFP EMBEDDED, EPSON, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFFX2	PAPERCUT MFP EMBEDDED, FUJI, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFHP2	PAPERCUT MFP EMBEDDED, HP, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFKM2	PAPERCUT MFP EMBEDDED, KM, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFKY2	PAPERCUT MFP EMBEDDED, KYOCERA, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFLX2	PAPERCUT MFP EMBEDDED, LEXMARK, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFMU2	PAPERCUT MFP EMBEDDED, MURATEC, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFOK2	PAPERCUT MFP EMBEDDED, OKI, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFRI2	PAPERCUT MFP EMBEDDED, RICOH, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFRS2	PAPERCUT MFP EMBEDDED, RISO, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFSM2	PAPERCUT MFP EMBEDDED, SAMSUNG, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFSH2	PAPERCUT MFP EMBEDDED, SHARP, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFSD2	PAPERCUT MFP EMBEDDED, SINDOH, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1COMFXE2	PAPERCUT MFP EMBEDDED, XEROX, COMMERCIAL, 10-24, PER DEVICE	\$413.00	\$413.00	\$20.83	\$13.60	\$12.59	\$10.67		
PCMF-UST1MSCOMF2-1Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$82.60	\$82.60	\$4.17	\$2.72	\$2.52	\$2.13		
PCMF-UST1MSCOMF2-2Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$165.20	\$165.20	\$8.33	\$5.44	\$5.04	\$4.27		
PCMF-UST1MSCOMF2-3Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$185.85	\$185.85	\$9.37	\$6.12	\$5.66	\$4.80		
PCMF-UST1MSCOMF2-4Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$247.80	\$247.80	\$12.50	\$8.16	\$7.55	\$6.40		
PCMF-UST1MSCOMF2-5Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$309.75	\$309.75	\$15.62	\$10.20	\$9.44	\$8.00		
PCMF-UST1MSCOMF2-1M	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$6.88	\$6.88	\$0.35	\$0.23	\$0.21	\$0.18		
PCMF-UST1COMFTO3	PAPERCUT MFP EMBEDDED, TOSHIBA, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22		
PCMF-UST1COMFBR3	PAPERCUT MFP EMBEDDED, BROTHER, COMMERCIAL, 25-49, PER DEVICE	\$183.00	\$183.00	\$9.23	\$6.03	\$5.58	\$4.73		
PCMF-UST1COMFCA3	PAPERCUT MFP EMBEDDED, CANON, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22		
PCMF-UST1COMFDE3	PAPERCUT MFP EMBEDDED, DELL, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22		
PCMF-UST1COMFEP3	PAPERCUT MFP EMBEDDED, EPSON, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22		

TOSHIBA

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
PCMF-UST1COMFFX3	PAPERCUT MFP EMBEDDED, FUJI, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFHP3	PAPERCUT MFP EMBEDDED, HP, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFKM3	PAPERCUT MFP EMBEDDED, KM, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFKY3	PAPERCUT MFP EMBEDDED, KYOCERA, COMMERCIAL, 25-49, PER DEV	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFLX3	PAPERCUT MFP EMBEDDED, LEXMARK, COMMERCIAL, 25-49, PER DEV	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFMU3	PAPERCUT MFP EMBEDDED, MURATEC, COMMERCIAL, 25-49, PER DEV	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFOK3	PAPERCUT MFP EMBEDDED, OKI, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFRI3	PAPERCUT MFP EMBEDDED, RICOH, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFRS3	PAPERCUT MFP EMBEDDED, RISO, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFSM3	PAPERCUT MFP EMBEDDED, SAMSUNG, COMMERCIAL, 25-49, PER DEV	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFSH3	PAPERCUT MFP EMBEDDED, SHARP, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFSD3	PAPERCUT MFP EMBEDDED, SINDOH, COMMERCIAL, 25-49, PER DEVIC	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1COMFXE3	PAPERCUT MFP EMBEDDED, XEROX, COMMERCIAL, 25-49, PER DEVICE	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
PCMF-UST1MSCOMF3-1Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$71.40	\$71.40	\$3.60	\$2.35	\$2.18	\$1.84
PCMF-UST1MSCOMF3-2Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$142.80	\$142.80	\$7.20	\$4.70	\$4.35	\$3.69
PCMF-UST1MSCOMF3-3Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$160.65	\$160.65	\$8.10	\$5.29	\$4.90	\$4.15
PCMF-UST1MSCOMF3-4Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$214.20	\$214.20	\$10.80	\$7.06	\$6.53	\$5.53
PCMF-UST1MSCOMF3-5Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$267.75	\$267.75	\$13.51	\$8.82	\$8.16	\$6.92
PCMF-UST1MSCOMF3-1M	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$5.95	\$5.95	\$0.30	\$0.20	\$0.18	\$0.15
PCMF-UST1COMFTO4	PAPERCUT MFP EMBEDDED, TOSHIBA, COMMERCIAL, 50-99, PER DEV	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFBR4	PAPERCUT MFP EMBEDDED, BROTH, COMMERCIAL, 50-99, PER DEV	\$156.00	\$156.00	\$7.87	\$5.14	\$4.75	\$4.03
PCMF-UST1COMFCA4	PAPERCUT MFP EMBEDDED, CANON, COMMERCIAL, 50-99, PER DEVIC	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFDE4	PAPERCUT MFP EMBEDDED, DELL, COMMERCIAL, 50-99, PER DEVICE	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFEP4	PAPERCUT MFP EMBEDDED, EPSON, COMMERCIAL, 50-99, PER DEVICE	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFFX4	PAPERCUT MFP EMBEDDED, FUJI, COMMERCIAL, 50-99, PER DEVICE	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFHP4	PAPERCUT MFP EMBEDDED, HP, COMMERCIAL, 50-99, PER DEVICE	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFKM4	PAPERCUT MFP EMBEDDED, KM, COMMERCIAL, 50-99, PER DEVICE	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFKY4	PAPERCUT MFP EMBEDDED, KYOCERA, COMMERCIAL, 50-99, PER DEV	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFLX4	PAPERCUT MFP EMBEDDED, LEXMARK, COMMERCIAL, 50-99, PER DEV	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFMU4	PAPERCUT MFP EMBEDDED, MURATEC, COMMERCIAL, 50-99, PER DEV	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFOK4	PAPERCUT MFP EMBEDDED, OKI, COMMERCIAL, 50-99, PER DEVICE	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFRI4	PAPERCUT MFP EMBEDDED, RICOH, COMMERCIAL, 50-99, PER DEVICE	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFRS4	PAPERCUT MFP EMBEDDED, RISO, COMMERCIAL, 50-99, PER DEVICE	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFSM4	PAPERCUT MFP EMBEDDED, SAMSUNG, COMMERCIAL, 50-99, PER DEV	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFSH4	PAPERCUT MFP EMBEDDED, SHARP, COMMERCIAL, 50-99, PER DEVICE	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFSD4	PAPERCUT MFP EMBEDDED, SINDOH, COMMERCIAL, 50-99, PER DEVIC	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1COMFXE4	PAPERCUT MFP EMBEDDED, XEROX, COMMERCIAL, 50-99, PER DEVICE	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
PCMF-UST1MSCOMF4-1Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$60.80	\$60.80	\$3.07	\$2.00	\$1.85	\$1.57
PCMF-UST1MSCOMF4-2Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$121.60	\$121.60	\$6.13	\$4.01	\$3.71	\$3.14
PCMF-UST1MSCOMF4-3Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$136.80	\$136.80	\$6.90	\$4.51	\$4.17	\$3.53
PCMF-UST1MSCOMF4-4Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$182.40	\$182.40	\$9.20	\$6.01	\$5.56	\$4.71
PCMF-UST1MSCOMF4-5Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1MSCOMF4-1M	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$5.07	\$5.07	\$0.26	\$0.17	\$0.15	\$0.13
PCMF-UST1COMFTO5	PAPERCUT MFP EMBEDDED, TOSHIBA, COMMERCIAL, 100-199, PER DE	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFBR5	PAPERCUT MFP EMBEDDED, BROTH, COMMERCIAL, 100-199, PER DI	\$131.00	\$131.00	\$6.61	\$4.32	\$3.99	\$3.39
PCMF-UST1COMFCA5	PAPERCUT MFP EMBEDDED, CANON, COMMERCIAL, 100-199, PER DEV	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFDE5	PAPERCUT MFP EMBEDDED, DELL, COMMERCIAL, 100-199, PER DEVIC	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFEP5	PAPERCUT MFP EMBEDDED, EPSON, COMMERCIAL, 100-199, PER DEV	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFFX5	PAPERCUT MFP EMBEDDED, FUJI, COMMERCIAL, 100-199, PER DEVICE	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFHP5	PAPERCUT MFP EMBEDDED, HP, COMMERCIAL, 100-199, PER DEVICE	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFKM5	PAPERCUT MFP EMBEDDED, KM, COMMERCIAL, 100-199, PER DEVICE	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFKY5	PAPERCUT MFP EMBEDDED, KYOCERA, COMMERCIAL, 100-199, PER DE	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFLX5	PAPERCUT MFP EMBEDDED, LEXMARK, COMMERCIAL, 100-199, PER DE	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFMU5	PAPERCUT MFP EMBEDDED, MURATEC, COMMERCIAL, 100-199, PER DE	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFOK5	PAPERCUT MFP EMBEDDED, OKI, COMMERCIAL, 100-199, PER DEVICE	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFRI5	PAPERCUT MFP EMBEDDED, RICOH, COMMERCIAL, 100-199, PER DEV	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFRS5	PAPERCUT MFP EMBEDDED, RISO, COMMERCIAL, 100-199, PER DEVIC	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFSM5	PAPERCUT MFP EMBEDDED, SAMSUNG, COMMERCIAL, 100-199, PER D	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFSH5	PAPERCUT MFP EMBEDDED, SHARP, COMMERCIAL, 100-199, PER DEV	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFSD5	PAPERCUT MFP EMBEDDED, SINDOH, COMMERCIAL, 100-199, PER DEV	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1COMFXE5	PAPERCUT MFP EMBEDDED, XEROX, COMMERCIAL, 100-199, PER DEV	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
PCMF-UST1MSCOMF5-1Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$51.00	\$51.00	\$2.57	\$1.68	\$1.55	\$1.32
PCMF-UST1MSCOMF5-2Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$102.00	\$102.00	\$5.14	\$3.36	\$3.11	\$2.64
PCMF-UST1MSCOMF5-3Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$114.75	\$114.75	\$5.79	\$3.78	\$3.50	\$2.97
PCMF-UST1MSCOMF5-4Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$153.00	\$153.00	\$7.72	\$5.04	\$4.66	\$3.95
PCMF-UST1MSCOMF5-5Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$191.25	\$191.25	\$9.65	\$6.30	\$5.83	\$4.94
PCMF-UST1MSCOMF5-1M	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$4.25	\$4.25	\$0.21	\$0.14	\$0.13	\$0.11
PCMF-UST1COMFTO6	PAPERCUT MFP EMBEDDED, TOSHIBA, COMMERCIAL, 200-499, PER DE	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFBR6	PAPERCUT MFP EMBEDDED, BROTH, COMMERCIAL, 200-499, PER DI	\$128.00	\$128.00	\$6.46	\$4.22	\$3.90	\$3.31
PCMF-UST1COMFCA6	PAPERCUT MFP EMBEDDED, CANON, COMMERCIAL, 200-499, PER DEV	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFDE6	PAPERCUT MFP EMBEDDED, DELL, COMMERCIAL, 200-499, PER DEVIC	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFEP6	PAPERCUT MFP EMBEDDED, EPSON, COMMERCIAL, 200-499, PER DEV	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFFX6	PAPERCUT MFP EMBEDDED, FUJI, COMMERCIAL, 200-499, PER DEVICE	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFHP6	PAPERCUT MFP EMBEDDED, HP, COMMERCIAL, 200-499, PER DEVICE	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFKM6	PAPERCUT MFP EMBEDDED, KM, COMMERCIAL, 200-499, PER DEVICE	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFKY6	PAPERCUT MFP EMBEDDED, KYOCERA, COMMERCIAL, 200-499, PER DE	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFLX6	PAPERCUT MFP EMBEDDED, LEXMARK, COMMERCIAL, 200-499, PER DE	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46

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Model	Description	MSRP	Contract Price	OUT Lease			
				24M	36M	39M	48M
PCMF-UST1COMFMU6	PAPERCUT MFP EMBEDDED, MURATEC, COMMERCIAL, 200-499, PER D	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFOK6	PAPERCUT MFP EMBEDDED, OKI, COMMERCIAL, 200-499, PER DEVICE	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFRI6	PAPERCUT MFP EMBEDDED, RICOH, COMMERCIAL, 200-499, PER DEVI	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFRS6	PAPERCUT MFP EMBEDDED, RISO, COMMERCIAL, 200-499, PER DEVI	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFSM6	PAPERCUT MFP EMBEDDED, SAMSUNG, COMMERCIAL, 200-499, PER D	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFSH6	PAPERCUT MFP EMBEDDED, SHARP, COMMERCIAL, 200-499, PER DEVI	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFSD6	PAPERCUT MFP EMBEDDED, SINDOH, COMMERCIAL, 200-499, PER DE	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1COMFXE6	PAPERCUT MFP EMBEDDED, XEROX, COMMERCIAL, 200-499, PER DEVI	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PCMF-UST1MSCOMF6-1Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
PCMF-UST1MSCOMF6-2Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
PCMF-UST1MSCOMF6-3Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$112.50	\$112.50	\$5.67	\$3.71	\$3.43	\$2.91
PCMF-UST1MSCOMF6-4Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$150.00	\$150.00	\$7.57	\$4.94	\$4.57	\$3.88
PCMF-UST1MSCOMF6-5Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$187.50	\$187.50	\$9.46	\$6.18	\$5.72	\$4.85
PCMF-UST1MSCOMF6-1M	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$4.17	\$4.17	\$0.21	\$0.14	\$0.13	\$0.11
PCMF-UST1COMFTO7	PAPERCUT MFP EMBEDDED, TOSHIBA, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFBR7	PAPERCUT MFP EMBEDDED, BROTHER, COMMERCIAL, 500+, PER DEVI	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
PCMF-UST1COMFCA7	PAPERCUT MFP EMBEDDED, CANON, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFDE7	PAPERCUT MFP EMBEDDED, DELL, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFEP7	PAPERCUT MFP EMBEDDED, EPSON, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFFX7	PAPERCUT MFP EMBEDDED, FUJI, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFHP7	PAPERCUT MFP EMBEDDED, HP, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFKM7	PAPERCUT MFP EMBEDDED, KM, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFKY7	PAPERCUT MFP EMBEDDED, KYOCERA, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFLX7	PAPERCUT MFP EMBEDDED, LEXMARK, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFMU7	PAPERCUT MFP EMBEDDED, MURATEC, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFOK7	PAPERCUT MFP EMBEDDED, OKI, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFRI7	PAPERCUT MFP EMBEDDED, RICOH, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFRS7	PAPERCUT MFP EMBEDDED, RISO, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFSM7	PAPERCUT MFP EMBEDDED, SAMSUNG, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFSH7	PAPERCUT MFP EMBEDDED, SHARP, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFSD7	PAPERCUT MFP EMBEDDED, SINDOH, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1COMFXE7	PAPERCUT MFP EMBEDDED, XEROX, COMMERCIAL, 500+, PER DEVI	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PCMF-UST1MSCOMF7-1Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$49.00	\$49.00	\$2.47	\$1.61	\$1.49	\$1.27
PCMF-UST1MSCOMF7-2Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$98.00	\$98.00	\$4.94	\$3.23	\$2.99	\$2.53
PCMF-UST1MSCOMF7-3Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$110.25	\$110.25	\$5.56	\$3.63	\$3.36	\$2.85
PCMF-UST1MSCOMF7-4Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$147.00	\$147.00	\$7.41	\$4.84	\$4.48	\$3.80
PCMF-UST1MSCOMF7-5Y	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$183.75	\$183.75	\$9.27	\$6.05	\$5.60	\$4.75
PCMF-UST1MSCOMF7-1M	PAPERCUT MFP EMBEDDED, COMMERCIAL, MAINTENANCE AND SUPPC	\$4.08	\$4.08	\$0.21	\$0.13	\$0.12	\$0.11
PCMF-UST1COSFTO1	PAPERCUT SFP EMBEDDED, COMMERCIAL, 1-9 DEVICES, PER TOSHIBA	\$320.00	\$320.00	\$16.14	\$10.54	\$9.75	\$8.27
PCMF-UST1COSFHP1	PAPERCUT SFP EMBEDDED, COMMERCIAL, 1-9 DEVICES, PER HP PR	\$320.00	\$320.00	\$16.14	\$10.54	\$9.75	\$8.27
PCMF-UST1COSFLX1	PAPERCUT SFP EMBEDDED, COMMERCIAL, 1-9 DEVICES, PER LEXMAR	\$320.00	\$320.00	\$16.14	\$10.54	\$9.75	\$8.27
PCMF-UST1COSFRI1	PAPERCUT SFP EMBEDDED, COMMERCIAL, 1-9 DEVICES, PER RICOH	\$320.00	\$320.00	\$16.14	\$10.54	\$9.75	\$8.27
PCMF-UST1COSFXE1	PAPERCUT SFP EMBEDDED, COMMERCIAL, 1-9 DEVICES, PER XEROX	\$320.00	\$320.00	\$16.14	\$10.54	\$9.75	\$8.27
PCMF-UST1MSCOSF1-1Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 1-9 DEVICES, 1 YEAR MA	\$64.00	\$64.00	\$3.23	\$2.11	\$1.95	\$1.65
PCMF-UST1MSCOSF1-2Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 1-9 DEVICES, 2 YEARS MA	\$128.00	\$128.00	\$6.46	\$4.22	\$3.90	\$3.31
PCMF-UST1MSCOSF1-3Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 1-9 DEVICES, 3 YEARS MA	\$144.00	\$144.00	\$7.26	\$4.74	\$4.39	\$3.72
PCMF-UST1MSCOSF1-4Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 1-9 DEVICES, 4 YEARS MA	\$192.00	\$192.00	\$9.68	\$6.32	\$5.85	\$4.96
PCMF-UST1MSCOSF1-5Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 1-9 DEVICES, 5 YEARS MA	\$240.00	\$240.00	\$12.11	\$7.91	\$7.32	\$6.20
PCMF-UST1MSCOSF1-1M	PAPERCUT SFP EMBEDDED, COMMERCIAL, 1-9 DEVICES, 1 MONTH MA	\$5.33	\$5.33	\$0.27	\$0.18	\$0.16	\$0.14
PCMF-UST1COSFTO2	PAPERCUT SFP EMBEDDED, COMMERCIAL, 10-24 DEVICES, PER TOSH	\$211.00	\$211.00	\$10.64	\$6.95	\$6.43	\$5.45
PCMF-UST1COSFHP2	PAPERCUT SFP EMBEDDED, COMMERCIAL, 10-24 DEVICES, PER HP PR	\$211.00	\$211.00	\$10.64	\$6.95	\$6.43	\$5.45
PCMF-UST1COSFLX2	PAPERCUT SFP EMBEDDED, COMMERCIAL, 10-24 DEVICES, PER LEXMA	\$211.00	\$211.00	\$10.64	\$6.95	\$6.43	\$5.45
PCMF-UST1COSFRI2	PAPERCUT SFP EMBEDDED, COMMERCIAL, 10-24 DEVICES, PER RICOH	\$211.00	\$211.00	\$10.64	\$6.95	\$6.43	\$5.45
PCMF-UST1COSFXE2	PAPERCUT SFP EMBEDDED, COMMERCIAL, 10-24 DEVICES, PER XEROX	\$211.00	\$211.00	\$10.64	\$6.95	\$6.43	\$5.45
PCMF-UST1MSCOSF2-1Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 10-24 DEVICES, 1 YEAR MA	\$42.20	\$42.20	\$2.13	\$1.39	\$1.29	\$1.09
PCMF-UST1MSCOSF2-2Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 10-24 DEVICES, 2 YEARS M	\$84.40	\$84.40	\$4.26	\$2.78	\$2.57	\$2.18
PCMF-UST1MSCOSF2-3Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 10-24 DEVICES, 3 YEARS M	\$94.95	\$94.95	\$4.79	\$3.13	\$2.89	\$2.45
PCMF-UST1MSCOSF2-4Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 10-24 DEVICES, 4 YEARS M	\$126.60	\$126.60	\$6.39	\$4.17	\$3.86	\$3.27
PCMF-UST1MSCOSF2-5Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 10-24 DEVICES, 5 YEARS M	\$158.25	\$158.25	\$7.98	\$5.21	\$4.82	\$4.09
PCMF-UST1MSCOSF2-1M	PAPERCUT SFP EMBEDDED, COMMERCIAL, 10-24 DEVICES, 1 MONTH M	\$3.52	\$3.52	\$0.18	\$0.12	\$0.11	\$0.09
PCMF-UST1COSFTO3	PAPERCUT SFP EMBEDDED, COMMERCIAL, 25-49 DEVICES, PER TOSH	\$183.00	\$183.00	\$9.23	\$6.03	\$5.58	\$4.73
PCMF-UST1COSFHP3	PAPERCUT SFP EMBEDDED, COMMERCIAL, 25-49 DEVICES, PER HP PR	\$183.00	\$183.00	\$9.23	\$6.03	\$5.58	\$4.73
PCMF-UST1COSFLX3	PAPERCUT SFP EMBEDDED, COMMERCIAL, 25-49 DEVICES, PER LEXMA	\$183.00	\$183.00	\$9.23	\$6.03	\$5.58	\$4.73
PCMF-UST1COSFRI3	PAPERCUT SFP EMBEDDED, COMMERCIAL, 25-49 DEVICES, PER RICOH	\$183.00	\$183.00	\$9.23	\$6.03	\$5.58	\$4.73
PCMF-UST1COSFXE3	PAPERCUT SFP EMBEDDED, COMMERCIAL, 25-49 DEVICES, PER XEROX	\$183.00	\$183.00	\$9.23	\$6.03	\$5.58	\$4.73
PCMF-UST1MSCOSF3-1Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 25-49 DEVICES, 1 YEAR MA	\$36.60	\$36.60	\$1.85	\$1.21	\$1.12	\$0.95
PCMF-UST1MSCOSF3-2Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 25-49 DEVICES, 2 YEARS M	\$73.20	\$73.20	\$3.69	\$2.41	\$2.23	\$1.89
PCMF-UST1MSCOSF3-3Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 25-49 DEVICES, 3 YEARS M	\$82.35	\$82.35	\$4.15	\$2.71	\$2.51	\$2.13
PCMF-UST1MSCOSF3-4Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 25-49 DEVICES, 4 YEARS M	\$109.80	\$109.80	\$5.54	\$3.62	\$3.35	\$2.84
PCMF-UST1MSCOSF3-5Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 25-49 DEVICES, 5 YEARS M	\$137.25	\$137.25	\$6.92	\$4.52	\$4.18	\$3.55
PCMF-UST1MSCOSF3-1M	PAPERCUT SFP EMBEDDED, COMMERCIAL, 25-49 DEVICES, 1 MONTH M	\$3.05	\$3.05	\$0.15	\$0.10	\$0.09	\$0.08
PCMF-UST1COSFTO4	PAPERCUT SFP EMBEDDED, COMMERCIAL, 50-99 DEVICES, PER TOSH	\$156.00	\$156.00	\$7.87	\$5.14	\$4.75	\$4.03
PCMF-UST1COSFHP4	PAPERCUT SFP EMBEDDED, COMMERCIAL, 50-99 DEVICES, PER HP PR	\$156.00	\$156.00	\$7.87	\$5.14	\$4.75	\$4.03
PCMF-UST1COSFLX4	PAPERCUT SFP EMBEDDED, COMMERCIAL, 50-99 DEVICES, PER LEXMA	\$156.00	\$156.00	\$7.87	\$5.14	\$4.75	\$4.03
PCMF-UST1COSFRI4	PAPERCUT SFP EMBEDDED, COMMERCIAL, 50-99 DEVICES, PER RICOH	\$156.00	\$156.00	\$7.87	\$5.14	\$4.75	\$4.03
PCMF-UST1COSFXE4	PAPERCUT SFP EMBEDDED, COMMERCIAL, 50-99 DEVICES, PER XEROX	\$156.00	\$156.00	\$7.87	\$5.14	\$4.75	\$4.03
PCMF-UST1MSCOSF4-1Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 50-99 DEVICES, 1 YEAR MA	\$31.20	\$31.20	\$1.57	\$1.03	\$0.95	\$0.81

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Model	Description	MSRP	Contract Price	OUT Lease			
				24M	36M	39M	48M
PCMF-UST1MSCOSF4-2Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 50-99 DEVICES, 2 YEARS M	\$62.40	\$62.40	\$3.15	\$2.06	\$1.90	\$1.61
PCMF-UST1MSCOSF4-3Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 50-99 DEVICES, 3 YEARS M	\$70.20	\$70.20	\$3.54	\$2.31	\$2.14	\$1.81
PCMF-UST1MSCOSF4-4Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 50-99 DEVICES, 4 YEARS M	\$93.60	\$93.60	\$4.72	\$3.08	\$2.85	\$2.42
PCMF-UST1MSCOSF4-5Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 50-99 DEVICES, 5 YEARS M	\$117.00	\$117.00	\$5.90	\$3.85	\$3.57	\$3.02
PCMF-UST1MSCOSF4-1M	PAPERCUT SFP EMBEDDED, COMMERCIAL, 50-99 DEVICES, 1 MONTH M	\$2.60	\$2.60	\$0.13	\$0.09	\$0.08	\$0.07
PCMF-UST1COSFTO5	PAPERCUT SFP EMBEDDED, COMMERCIAL, 100-199 DEVICES, PER TOS	\$131.00	\$131.00	\$6.61	\$4.32	\$3.99	\$3.39
PCMF-UST1COSFHP5	PAPERCUT SFP EMBEDDED, COMMERCIAL, 100-199 DEVICES, PER HP F	\$131.00	\$131.00	\$6.61	\$4.32	\$3.99	\$3.39
PCMF-UST1COSFLX5	PAPERCUT SFP EMBEDDED, COMMERCIAL, 100-199 DEVICES, PER LEX	\$131.00	\$131.00	\$6.61	\$4.32	\$3.99	\$3.39
PCMF-UST1COSFRI5	PAPERCUT SFP EMBEDDED, COMMERCIAL, 100-199 DEVICES, PER RICOH	\$131.00	\$131.00	\$6.61	\$4.32	\$3.99	\$3.39
PCMF-UST1COSFXE5	PAPERCUT SFP EMBEDDED, COMMERCIAL, 100-199 DEVICES, PER XEROX	\$131.00	\$131.00	\$6.61	\$4.32	\$3.99	\$3.39
PCMF-UST1MSCOSF5-1Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 100-199 DEVICES, 1 YEAR M	\$26.20	\$26.20	\$1.32	\$0.86	\$0.80	\$0.68
PCMF-UST1MSCOSF5-2Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 100-199 DEVICES, 2 YEARS M	\$52.40	\$52.40	\$2.64	\$1.73	\$1.60	\$1.35
PCMF-UST1MSCOSF5-3Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 100-199 DEVICES, 3 YEARS M	\$58.95	\$58.95	\$2.97	\$1.94	\$1.80	\$1.52
PCMF-UST1MSCOSF5-4Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 100-199 DEVICES, 4 YEARS M	\$78.60	\$78.60	\$3.96	\$2.59	\$2.40	\$2.03
PCMF-UST1MSCOSF5-5Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 100-199 DEVICES, 5 YEARS M	\$98.25	\$98.25	\$4.96	\$3.24	\$2.99	\$2.54
PCMF-UST1MSCOSF5-1M	PAPERCUT SFP EMBEDDED, COMMERCIAL, 100-199 DEVICES, 1 MONTH M	\$2.18	\$2.18	\$0.11	\$0.07	\$0.07	\$0.06
PCMF-UST1COSFTO6	PAPERCUT SFP EMBEDDED, COMMERCIAL, 200-499 DEVICES, PER TOS	\$128.00	\$128.00	\$6.46	\$4.22	\$3.90	\$3.31
PCMF-UST1COSFHP6	PAPERCUT SFP EMBEDDED, COMMERCIAL, 200-499 DEVICES, PER HP F	\$128.00	\$128.00	\$6.46	\$4.22	\$3.90	\$3.31
PCMF-UST1COSFLX6	PAPERCUT SFP EMBEDDED, COMMERCIAL, 200-499 DEVICES, PER LEX	\$128.00	\$128.00	\$6.46	\$4.22	\$3.90	\$3.31
PCMF-UST1COSFRI6	PAPERCUT SFP EMBEDDED, COMMERCIAL, 200-499 DEVICES, PER RICOH	\$128.00	\$128.00	\$6.46	\$4.22	\$3.90	\$3.31
PCMF-UST1COSFXE6	PAPERCUT SFP EMBEDDED, COMMERCIAL, 200-499 DEVICES, PER XEROX	\$128.00	\$128.00	\$6.46	\$4.22	\$3.90	\$3.31
PCMF-UST1MSCOSF6-1Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 200-499 DEVICES, 1 YEAR M	\$25.60	\$25.60	\$1.29	\$0.84	\$0.78	\$0.66
PCMF-UST1MSCOSF6-2Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 200-499 DEVICES, 2 YEARS M	\$51.20	\$51.20	\$2.58	\$1.69	\$1.56	\$1.32
PCMF-UST1MSCOSF6-3Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 200-499 DEVICES, 3 YEARS M	\$57.60	\$57.60	\$2.91	\$1.90	\$1.76	\$1.49
PCMF-UST1MSCOSF6-4Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 200-499 DEVICES, 4 YEARS M	\$76.80	\$76.80	\$3.87	\$2.53	\$2.34	\$1.98
PCMF-UST1MSCOSF6-5Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 200-499 DEVICES, 5 YEARS M	\$96.00	\$96.00	\$4.84	\$3.16	\$2.93	\$2.48
PCMF-UST1MSCOSF6-1M	PAPERCUT SFP EMBEDDED, COMMERCIAL, 200-499 DEVICES, 1 MONTH M	\$2.13	\$2.13	\$0.11	\$0.07	\$0.06	\$0.06
PCMF-UST1COSFTO7	PAPERCUT SFP EMBEDDED, COMMERCIAL, 500+ DEVICES, PER TOSHIBA	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
PCMF-UST1COSFHP7	PAPERCUT SFP EMBEDDED, COMMERCIAL, 500+ DEVICES, PER HP PRINT	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
PCMF-UST1COSFLX7	PAPERCUT SFP EMBEDDED, COMMERCIAL, 500+ DEVICES, PER LEXMARK	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
PCMF-UST1COSFRI7	PAPERCUT SFP EMBEDDED, COMMERCIAL, 500+ DEVICES, PER RICOH	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
PCMF-UST1COSFXE7	PAPERCUT SFP EMBEDDED, COMMERCIAL, 500+ DEVICES, PER XEROX	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
PCMF-UST1MSCOSF7-1Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 500+ DEVICES, 1 YEAR MA	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
PCMF-UST1MSCOSF7-2Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 500+ DEVICES, 2 YEARS MA	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
PCMF-UST1MSCOSF7-3Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 500+ DEVICES, 3 YEARS MA	\$56.25	\$56.25	\$2.84	\$1.85	\$1.71	\$1.45
PCMF-UST1MSCOSF7-4Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 500+ DEVICES, 4 YEARS MA	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
PCMF-UST1MSCOSF7-5Y	PAPERCUT SFP EMBEDDED, COMMERCIAL, 500+ DEVICES, 5 YEARS MA	\$93.75	\$93.75	\$4.73	\$3.09	\$2.86	\$2.42
PCMF-UST1MSCOSF7-1M	PAPERCUT SFP EMBEDDED, COMMERCIAL, 500+ DEVICES, 1 MONTH MA	\$2.08	\$2.08	\$0.10	\$0.07	\$0.06	\$0.05
PCMF-UST1EGMFTO1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFCA1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFDE1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFEP1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFFX1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFHP1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFBRI1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$282.00	\$282.00	\$14.22	\$9.29	\$8.60	\$7.29
PCMF-UST1EGMFKM1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFKY1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFLX1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFMU1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFOK1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFR11	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFRS1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFSM1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFSH1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFSD1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1EGMFXE1	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVI	\$551.00	\$551.00	\$27.79	\$18.15	\$16.79	\$14.24
PCMF-UST1MSEGMF1-1Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$110.20	\$110.20	\$5.56	\$3.63	\$3.36	\$2.85
PCMF-UST1MSEGMF1-2Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$220.40	\$220.40	\$11.12	\$7.26	\$6.72	\$5.70
PCMF-UST1MSEGMF1-3Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$247.95	\$247.95	\$12.51	\$8.17	\$7.56	\$6.41
PCMF-UST1MSEGMF1-4Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$330.60	\$330.60	\$16.68	\$10.89	\$10.08	\$8.54
PCMF-UST1MSEGMF1-5Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$413.25	\$413.25	\$20.84	\$13.61	\$12.60	\$10.68
PCMF-UST1MSEGMF1-1M	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$9.18	\$9.18	\$0.46	\$0.30	\$0.28	\$0.24
PCMF-UST1EGMFTO2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFCA2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFDE2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFEP2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFFX2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFHP2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFBRI2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$195.00	\$195.00	\$9.84	\$6.42	\$5.94	\$5.04
PCMF-UST1EGMFKM2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFKY2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFLX2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFMU2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFOK2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFR12	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFRS2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFSM2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
PCMF-UST1EGMFSH2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFS2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1EGMFXE2	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DE	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
PCMF-UST1MSEGMF2-1Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$76.00	\$76.00	\$3.83	\$2.50	\$2.32	\$1.96
PCMF-UST1MSEGMF2-2Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$152.00	\$152.00	\$7.67	\$5.01	\$4.63	\$3.93
PCMF-UST1MSEGMF2-3Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$171.00	\$171.00	\$8.63	\$5.63	\$5.21	\$4.42
PCMF-UST1MSEGMF2-4Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1MSEGMF2-5Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$285.00	\$285.00	\$14.38	\$9.39	\$8.69	\$7.36
PCMF-UST1MSEGMF2-1M	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$6.33	\$6.33	\$0.32	\$0.21	\$0.19	\$0.16
PCMF-UST1EGMFTO3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFCA3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFDE3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFEP3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFFX3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFHP3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFB3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$168.00	\$168.00	\$8.47	\$5.53	\$5.12	\$4.34
PCMF-UST1EGMFKM3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFKY3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFLX3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFMU3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFOK3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFRI3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFRS3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFSM3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFSH3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFS23	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1EGMFXE3	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DE	\$328.00	\$328.00	\$16.54	\$10.80	\$10.00	\$8.48
PCMF-UST1MSEGMF3-1Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$65.60	\$65.60	\$3.31	\$2.16	\$2.00	\$1.70
PCMF-UST1MSEGMF3-2Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$131.20	\$131.20	\$6.62	\$4.32	\$4.00	\$3.39
PCMF-UST1MSEGMF3-3Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$147.60	\$147.60	\$7.44	\$4.86	\$4.50	\$3.81
PCMF-UST1MSEGMF3-4Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$196.80	\$196.80	\$9.93	\$6.48	\$6.00	\$5.09
PCMF-UST1MSEGMF3-5Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$246.00	\$246.00	\$12.41	\$8.10	\$7.50	\$6.36
PCMF-UST1MSEGMF3-1M	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$5.47	\$5.47	\$0.28	\$0.18	\$0.17	\$0.14
PCMF-UST1EGMFTO4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFCA4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFDE4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFEP4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFFX4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFHP4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFB4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$146.00	\$146.00	\$7.36	\$4.81	\$4.45	\$3.77
PCMF-UST1EGMFKM4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFKY4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFLX4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFMU4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFOK4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFRI4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFRS4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFSM4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFSH4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFS24	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1EGMFXE4	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DE	\$286.00	\$286.00	\$14.43	\$9.42	\$8.72	\$7.39
PCMF-UST1MSEGMF4-1Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$57.20	\$57.20	\$2.89	\$1.88	\$1.74	\$1.48
PCMF-UST1MSEGMF4-2Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$114.40	\$114.40	\$5.77	\$3.77	\$3.49	\$2.96
PCMF-UST1MSEGMF4-3Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$128.70	\$128.70	\$6.49	\$4.24	\$3.92	\$3.33
PCMF-UST1MSEGMF4-4Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$171.60	\$171.60	\$8.66	\$5.65	\$5.23	\$4.43
PCMF-UST1MSEGMF4-5Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$214.50	\$214.50	\$10.82	\$7.07	\$6.54	\$5.54
PCMF-UST1MSEGMF4-1M	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$4.77	\$4.77	\$0.24	\$0.16	\$0.15	\$0.12
PCMF-UST1EGMFTO5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFCA5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFDE5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFEP5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFFX5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFHP5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFB5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$122.00	\$122.00	\$6.15	\$4.02	\$3.72	\$3.15
PCMF-UST1EGMFKM5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFKY5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFLX5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFMU5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFOK5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFRI5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFRS5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFSM5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFSH5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFS25	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1EGMFXE5	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 DE	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
PCMF-UST1MSEGMF5-1Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$47.60	\$47.60	\$2.40	\$1.57	\$1.45	\$1.23
PCMF-UST1MSEGMF5-2Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$95.20	\$95.20	\$4.80	\$3.14	\$2.90	\$2.46

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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
PCMF-UST1MSEGMF5-3Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$107.10	\$107.10	\$5.40	\$3.53	\$3.26	\$2.77
PCMF-UST1MSEGMF5-4Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$142.80	\$142.80	\$7.20	\$4.70	\$4.35	\$3.69
PCMF-UST1MSEGMF5-5Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$178.50	\$178.50	\$9.00	\$5.88	\$5.44	\$4.61
PCMF-UST1MSEGMF5-1M	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$3.97	\$3.97	\$0.20	\$0.13	\$0.12	\$0.10
PCMF-UST1EGMFTO6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFCA6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFDE6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFEP6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFFX6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFHP6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFRB6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$119.00	\$119.00	\$6.00	\$3.92	\$3.63	\$3.07
PCMF-UST1EGMFKM6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFKY6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFLX6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFMU6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFOK6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFR16	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFRS6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFSM6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFSH6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFSD6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1EGMFXE6	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$233.00	\$233.00	\$11.75	\$7.68	\$7.10	\$6.02
PCMF-UST1MSEGMF6-1Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$46.60	\$46.60	\$2.35	\$1.54	\$1.42	\$1.20
PCMF-UST1MSEGMF6-2Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$93.20	\$93.20	\$4.70	\$3.07	\$2.84	\$2.41
PCMF-UST1MSEGMF6-3Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$104.85	\$104.85	\$5.29	\$3.45	\$3.20	\$2.71
PCMF-UST1MSEGMF6-4Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$139.80	\$139.80	\$7.05	\$4.61	\$4.26	\$3.61
PCMF-UST1MSEGMF6-5Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$174.75	\$174.75	\$8.81	\$5.76	\$5.33	\$4.52
PCMF-UST1MSEGMF6-1M	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$3.88	\$3.88	\$0.20	\$0.13	\$0.12	\$0.10
PCMF-UST1EGMFTO7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFCA7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFDE7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFEP7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFFX7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFHP7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFRB7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$117.00	\$117.00	\$5.90	\$3.85	\$3.57	\$3.02
PCMF-UST1EGMFKM7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFKY7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFLX7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFMU7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFOK7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFR17	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFRS7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFSM7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFSH7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFSD7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1EGMFXE7	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$228.00	\$228.00	\$11.50	\$7.51	\$6.95	\$5.89
PCMF-UST1MSEGMF7-1Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$45.60	\$45.60	\$2.30	\$1.50	\$1.39	\$1.18
PCMF-UST1MSEGMF7-2Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$91.20	\$91.20	\$4.60	\$3.00	\$2.78	\$2.36
PCMF-UST1MSEGMF7-3Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$102.60	\$102.60	\$5.18	\$3.38	\$3.13	\$2.65
PCMF-UST1MSEGMF7-4Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$136.80	\$136.80	\$6.90	\$4.51	\$4.17	\$3.53
PCMF-UST1MSEGMF7-5Y	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$171.00	\$171.00	\$8.63	\$5.63	\$5.21	\$4.42
PCMF-UST1MSEGMF7-1M	PAPERCUT MFP EMBEDDED, EDUCATION OR GOVERNMENT, MAINTEN	\$3.80	\$3.80	\$0.19	\$0.13	\$0.12	\$0.10
PCMF-UST1EGSFTO1	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVIC	\$282.00	\$282.00	\$14.22	\$9.29	\$8.60	\$7.29
PCMF-UST1EGSFHP1	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVIC	\$282.00	\$282.00	\$14.22	\$9.29	\$8.60	\$7.29
PCMF-UST1EGSFLX1	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVIC	\$282.00	\$282.00	\$14.22	\$9.29	\$8.60	\$7.29
PCMF-UST1EGSFRI1	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVIC	\$282.00	\$282.00	\$14.22	\$9.29	\$8.60	\$7.29
PCMF-UST1EGSFXE1	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVIC	\$282.00	\$282.00	\$14.22	\$9.29	\$8.60	\$7.29
PCMF-UST1MSEGSF1-1Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVIC	\$56.40	\$56.40	\$2.84	\$1.86	\$1.72	\$1.46
PCMF-UST1MSEGSF1-2Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVIC	\$112.80	\$112.80	\$5.69	\$3.72	\$3.44	\$2.91
PCMF-UST1MSEGSF1-3Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVIC	\$126.90	\$126.90	\$6.40	\$4.18	\$3.87	\$3.28
PCMF-UST1MSEGSF1-4Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVIC	\$169.20	\$169.20	\$8.53	\$5.57	\$5.16	\$4.37
PCMF-UST1MSEGSF1-5Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVIC	\$211.50	\$211.50	\$10.67	\$6.97	\$6.45	\$5.47
PCMF-UST1MSEGSF1-1M	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 1-9 DEVIC	\$4.70	\$4.70	\$0.24	\$0.15	\$0.14	\$0.12
PCMF-UST1EGSFTO2	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DEV	\$195.00	\$195.00	\$9.84	\$6.42	\$5.94	\$5.04
PCMF-UST1EGSFHP2	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DEV	\$195.00	\$195.00	\$9.84	\$6.42	\$5.94	\$5.04
PCMF-UST1EGSFLX2	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DEV	\$195.00	\$195.00	\$9.84	\$6.42	\$5.94	\$5.04
PCMF-UST1EGSFRI2	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DEV	\$195.00	\$195.00	\$9.84	\$6.42	\$5.94	\$5.04
PCMF-UST1EGSFXE2	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DEV	\$195.00	\$195.00	\$9.84	\$6.42	\$5.94	\$5.04
PCMF-UST1MSEGSF2-1Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DEV	\$39.00	\$39.00	\$1.97	\$1.28	\$1.19	\$1.01
PCMF-UST1MSEGSF2-2Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DEV	\$78.00	\$78.00	\$3.93	\$2.57	\$2.38	\$2.02
PCMF-UST1MSEGSF2-3Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DEV	\$87.75	\$87.75	\$4.43	\$2.89	\$2.67	\$2.27
PCMF-UST1MSEGSF2-4Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DEV	\$117.00	\$117.00	\$5.90	\$3.85	\$3.57	\$3.02
PCMF-UST1MSEGSF2-5Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DEV	\$146.25	\$146.25	\$7.38	\$4.82	\$4.46	\$3.78
PCMF-UST1MSEGSF2-1M	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 10-24 DEV	\$3.25	\$3.25	\$0.16	\$0.11	\$0.10	\$0.08
PCMF-UST1EGSFTO3	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DEV	\$168.00	\$168.00	\$8.47	\$5.53	\$5.12	\$4.34
PCMF-UST1EGSFHP3	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DEV	\$168.00	\$168.00	\$8.47	\$5.53	\$5.12	\$4.34
PCMF-UST1EGSFLX3	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DEV	\$168.00	\$168.00	\$8.47	\$5.53	\$5.12	\$4.34

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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
PCMF-UST1EGSFRI3	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DEV	\$168.00	\$168.00	\$8.47	\$5.53	\$5.12	\$4.34
PCMF-UST1EGSFXE3	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DEV	\$168.00	\$168.00	\$8.47	\$5.53	\$5.12	\$4.34
PCMF-UST1MSEGSF3-1Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DEV	\$33.60	\$33.60	\$1.69	\$1.11	\$1.02	\$0.87
PCMF-UST1MSEGSF3-2Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DEV	\$67.20	\$67.20	\$3.39	\$2.21	\$2.05	\$1.74
PCMF-UST1MSEGSF3-3Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DEV	\$75.60	\$75.60	\$3.81	\$2.49	\$2.30	\$1.95
PCMF-UST1MSEGSF3-4Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DEV	\$100.80	\$100.80	\$5.08	\$3.32	\$3.07	\$2.60
PCMF-UST1MSEGSF3-5Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DEV	\$126.00	\$126.00	\$6.36	\$4.15	\$3.84	\$3.26
PCMF-UST1MSEGSF3-1M	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 25-49 DEV	\$2.80	\$2.80	\$0.14	\$0.09	\$0.09	\$0.07
PCMF-UST1EGSFTO4	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DEV	\$146.00	\$146.00	\$7.36	\$4.81	\$4.45	\$3.77
PCMF-UST1EGSFHP4	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DEV	\$146.00	\$146.00	\$7.36	\$4.81	\$4.45	\$3.77
PCMF-UST1EGSFLX4	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DEV	\$146.00	\$146.00	\$7.36	\$4.81	\$4.45	\$3.77
PCMF-UST1EGSFR14	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DEV	\$146.00	\$146.00	\$7.36	\$4.81	\$4.45	\$3.77
PCMF-UST1EGSFXE4	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DEV	\$146.00	\$146.00	\$7.36	\$4.81	\$4.45	\$3.77
PCMF-UST1MSEGSF4-1Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DEV	\$29.20	\$29.20	\$1.47	\$0.96	\$0.89	\$0.75
PCMF-UST1MSEGSF4-2Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DEV	\$58.40	\$58.40	\$2.95	\$1.92	\$1.78	\$1.51
PCMF-UST1MSEGSF4-3Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DEV	\$65.70	\$65.70	\$3.31	\$2.16	\$2.00	\$1.70
PCMF-UST1MSEGSF4-4Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DEV	\$87.60	\$87.60	\$4.42	\$2.89	\$2.67	\$2.26
PCMF-UST1MSEGSF4-5Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DEV	\$109.50	\$109.50	\$5.52	\$3.61	\$3.34	\$2.83
PCMF-UST1MSEGSF4-1M	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 50-99 DEV	\$2.43	\$2.43	\$0.12	\$0.08	\$0.07	\$0.06
PCMF-UST1EGSFTO5	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 D	\$122.00	\$122.00	\$6.15	\$4.02	\$3.72	\$3.15
PCMF-UST1EGSFHP5	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 D	\$122.00	\$122.00	\$6.15	\$4.02	\$3.72	\$3.15
PCMF-UST1EGSFLX5	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 D	\$122.00	\$122.00	\$6.15	\$4.02	\$3.72	\$3.15
PCMF-UST1EGSFR15	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 D	\$122.00	\$122.00	\$6.15	\$4.02	\$3.72	\$3.15
PCMF-UST1EGSFXE5	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 D	\$122.00	\$122.00	\$6.15	\$4.02	\$3.72	\$3.15
PCMF-UST1MSEGSF5-1Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 D	\$24.40	\$24.40	\$1.23	\$0.80	\$0.74	\$0.63
PCMF-UST1MSEGSF5-2Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 D	\$48.80	\$48.80	\$2.46	\$1.61	\$1.49	\$1.26
PCMF-UST1MSEGSF5-3Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 D	\$54.90	\$54.90	\$2.77	\$1.81	\$1.67	\$1.42
PCMF-UST1MSEGSF5-4Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 D	\$73.20	\$73.20	\$3.69	\$2.41	\$2.23	\$1.89
PCMF-UST1MSEGSF5-5Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 D	\$91.50	\$91.50	\$4.62	\$3.01	\$2.79	\$2.36
PCMF-UST1MSEGSF5-1M	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 100-199 D	\$2.03	\$2.03	\$0.10	\$0.07	\$0.06	\$0.05
PCMF-UST1EGSFTO6	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$119.00	\$119.00	\$6.00	\$3.92	\$3.63	\$3.07
PCMF-UST1EGSFHP6	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$119.00	\$119.00	\$6.00	\$3.92	\$3.63	\$3.07
PCMF-UST1EGSFLX6	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$119.00	\$119.00	\$6.00	\$3.92	\$3.63	\$3.07
PCMF-UST1EGSFR16	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$119.00	\$119.00	\$6.00	\$3.92	\$3.63	\$3.07
PCMF-UST1EGSFXE6	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$119.00	\$119.00	\$6.00	\$3.92	\$3.63	\$3.07
PCMF-UST1MSEGSF6-1Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$23.80	\$23.80	\$1.20	\$0.78	\$0.73	\$0.61
PCMF-UST1MSEGSF6-2Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$47.60	\$47.60	\$2.40	\$1.57	\$1.45	\$1.23
PCMF-UST1MSEGSF6-3Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$53.55	\$53.55	\$2.70	\$1.76	\$1.63	\$1.38
PCMF-UST1MSEGSF6-4Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$71.40	\$71.40	\$3.60	\$2.35	\$2.18	\$1.84
PCMF-UST1MSEGSF6-5Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$89.25	\$89.25	\$4.50	\$2.94	\$2.72	\$2.31
PCMF-UST1MSEGSF6-1M	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 200-499 D	\$1.98	\$1.98	\$0.10	\$0.07	\$0.06	\$0.05
PCMF-UST1EGSFTO7	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$117.00	\$117.00	\$5.90	\$3.85	\$3.57	\$3.02
PCMF-UST1EGSFHP7	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$117.00	\$117.00	\$5.90	\$3.85	\$3.57	\$3.02
PCMF-UST1EGSFLX7	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$117.00	\$117.00	\$5.90	\$3.85	\$3.57	\$3.02
PCMF-UST1EGSFR17	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$117.00	\$117.00	\$5.90	\$3.85	\$3.57	\$3.02
PCMF-UST1EGSFXE7	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$117.00	\$117.00	\$5.90	\$3.85	\$3.57	\$3.02
PCMF-UST1MSEGSF7-1Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$23.40	\$23.40	\$1.18	\$0.77	\$0.71	\$0.60
PCMF-UST1MSEGSF7-2Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$46.80	\$46.80	\$2.36	\$1.54	\$1.43	\$1.21
PCMF-UST1MSEGSF7-3Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$52.65	\$52.65	\$2.66	\$1.73	\$1.60	\$1.36
PCMF-UST1MSEGSF7-4Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$70.20	\$70.20	\$3.54	\$2.31	\$2.14	\$1.81
PCMF-UST1MSEGSF7-5Y	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$87.75	\$87.75	\$4.43	\$2.89	\$2.67	\$2.27
PCMF-UST1MSEGSF7-1M	PAPERCUT SFP EMBEDDED, EDUCATION OR GOVERNMENT, 500+ DEV	\$1.95	\$1.95	\$0.10	\$0.06	\$0.06	\$0.05
PCMF-UST1COSL1	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, UP TO 100	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
PCMF-UST1MSCOSL1-1Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$150.00	\$150.00	\$7.57	\$4.94	\$4.57	\$3.88
PCMF-UST1MSCOSL1-2Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$300.00	\$300.00	\$15.13	\$9.88	\$9.14	\$7.75
PCMF-UST1MSCOSL1-3Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$337.50	\$337.50	\$17.02	\$11.12	\$10.29	\$8.72
PCMF-UST1MSCOSL1-4Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
PCMF-UST1MSCOSL1-5Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$562.50	\$562.50	\$28.37	\$18.53	\$17.15	\$14.54
PCMF-UST1MSCOSL1-1M	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$12.50	\$12.50	\$0.63	\$0.41	\$0.38	\$0.32
PCMF-UST1COSL2	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, UP TO 400	\$1,300.00	\$1,300.00	\$65.57	\$42.82	\$39.62	\$33.59
PCMF-UST1MSCOSL2-1Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$260.00	\$260.00	\$13.11	\$8.56	\$7.92	\$6.72
PCMF-UST1MSCOSL2-2Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$520.00	\$520.00	\$26.23	\$17.13	\$15.85	\$13.44
PCMF-UST1MSCOSL2-3Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$585.00	\$585.00	\$29.51	\$19.27	\$17.83	\$15.12
PCMF-UST1MSCOSL2-4Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$780.00	\$780.00	\$39.34	\$25.69	\$23.77	\$20.16
PCMF-UST1MSCOSL2-5Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$975.00	\$975.00	\$49.18	\$32.12	\$29.72	\$25.19
PCMF-UST1MSCOSL2-1M	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$21.67	\$21.67	\$1.09	\$0.71	\$0.66	\$0.56
PCMF-UST1COSL3	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, UP TO 100	\$2,100.00	\$2,100.00	\$105.92	\$69.17	\$64.01	\$54.26
PCMF-UST1MSCOSL3-1Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$420.00	\$420.00	\$21.18	\$13.83	\$12.80	\$10.85
PCMF-UST1MSCOSL3-2Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$840.00	\$840.00	\$42.37	\$27.67	\$25.60	\$21.71
PCMF-UST1MSCOSL3-3Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$945.00	\$945.00	\$47.67	\$31.13	\$28.80	\$24.42
PCMF-UST1MSCOSL3-4Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$1,260.00	\$1,260.00	\$63.55	\$41.50	\$38.40	\$32.56
PCMF-UST1MSCOSL3-5Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$1,575.00	\$1,575.00	\$79.44	\$51.88	\$48.01	\$40.70
PCMF-UST1MSCOSL3-1M	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$35.00	\$35.00	\$1.77	\$1.15	\$1.07	\$0.90
PCMF-UST1COSL4	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, UNLIMITED	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MSCOSL4-1Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MSCOSL4-2Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MSCOSL4-3Y	PAPERCUT USER LICENSE, NO EMBEDDEDS, COMMERCIAL, MAINTENA	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	OUT Lease			
				24M	36M	39M	48M
PCMF-UST1MSCOSL4-4Y	PAPERCUT USER LICENSE, NO EMBEDDED, COMMERCIAL, MAINTENANCE	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MSCOSL4-5Y	PAPERCUT USER LICENSE, NO EMBEDDED, COMMERCIAL, MAINTENANCE	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MSCOSL4-1M	PAPERCUT USER LICENSE, NO EMBEDDED, COMMERCIAL, MAINTENANCE	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1EGSL1	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$600.00	\$600.00	\$30.26	\$19.76	\$18.29	\$15.50
PCMF-UST1MSEGL1-1Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$120.00	\$120.00	\$6.05	\$3.95	\$3.66	\$3.10
PCMF-UST1MSEGL1-2Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$240.00	\$240.00	\$12.11	\$7.91	\$7.32	\$6.20
PCMF-UST1MSEGL1-3Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$270.00	\$270.00	\$13.62	\$8.89	\$8.23	\$6.98
PCMF-UST1MSEGL1-4Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$360.00	\$360.00	\$18.16	\$11.86	\$10.97	\$9.30
PCMF-UST1MSEGL1-5Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
PCMF-UST1MSEGL1-1M	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$10.00	\$10.00	\$0.50	\$0.33	\$0.30	\$0.26
PCMF-UST1EGSL2	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$1,000.00	\$1,000.00	\$50.44	\$32.94	\$30.48	\$25.84
PCMF-UST1MSEGL2-1Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17
PCMF-UST1MSEGL2-2Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$400.00	\$400.00	\$20.18	\$13.18	\$12.19	\$10.34
PCMF-UST1MSEGL2-3Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
PCMF-UST1MSEGL2-4Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$600.00	\$600.00	\$30.26	\$19.76	\$18.29	\$15.50
PCMF-UST1MSEGL2-5Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
PCMF-UST1MSEGL2-1M	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$16.67	\$16.67	\$0.84	\$0.55	\$0.51	\$0.43
PCMF-UST1EGSL3	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$1,800.00	\$1,800.00	\$90.79	\$59.29	\$54.86	\$46.51
PCMF-UST1MSEGL3-1Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$360.00	\$360.00	\$18.16	\$11.86	\$10.97	\$9.30
PCMF-UST1MSEGL3-2Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$720.00	\$720.00	\$36.32	\$23.72	\$21.95	\$18.60
PCMF-UST1MSEGL3-3Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$810.00	\$810.00	\$40.86	\$26.68	\$24.69	\$20.93
PCMF-UST1MSEGL3-4Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$1,080.00	\$1,080.00	\$54.48	\$35.58	\$32.92	\$27.91
PCMF-UST1MSEGL3-5Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$1,350.00	\$1,350.00	\$68.09	\$44.47	\$41.15	\$34.88
PCMF-UST1MSEGL3-1M	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$30.00	\$30.00	\$1.51	\$0.99	\$0.91	\$0.78
PCMF-UST1EGSL4	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MSEGL4-1Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MSEGL4-2Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MSEGL4-3Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MSEGL4-4Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MSEGL4-5Y	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MSEGL4-1M	PAPERCUT USER LICENSE, NO EMBEDDED, EDUCATION OR GOVERNMENT	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1UU	PAPERCUT UNLIMITED USER LICENSE CONVERSION	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17
PCMF-UST1RS	PAPERCUT ADDITIONAL PRINT RELEASE STATION (FIRST LICENSE IN)	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1RS-1Y	PAPERCUT ADDITIONAL PRINT RELEASE STATION, MAINTENANCE AND SUPPORT	\$26.00	\$26.00	\$1.31	\$0.86	\$0.79	\$0.67
PCMF-UST1RS-2Y	PAPERCUT ADDITIONAL PRINT RELEASE STATION, MAINTENANCE AND SUPPORT	\$52.00	\$52.00	\$2.62	\$1.71	\$1.58	\$1.34
PCMF-UST1RS-3Y	PAPERCUT ADDITIONAL PRINT RELEASE STATION, MAINTENANCE AND SUPPORT	\$58.50	\$58.50	\$2.95	\$1.93	\$1.78	\$1.51
PCMF-UST1RS-4Y	PAPERCUT ADDITIONAL PRINT RELEASE STATION, MAINTENANCE AND SUPPORT	\$78.00	\$78.00	\$3.93	\$2.57	\$2.38	\$2.02
PCMF-UST1RS-5Y	PAPERCUT ADDITIONAL PRINT RELEASE STATION, MAINTENANCE AND SUPPORT	\$97.50	\$97.50	\$4.92	\$3.21	\$2.97	\$2.52
PCMF-UST1RS-1M	PAPERCUT ADDITIONAL PRINT RELEASE STATION, MAINTENANCE AND SUPPORT	\$2.17	\$2.17	\$0.11	\$0.07	\$0.07	\$0.06
PCMF-UST1JM	PAPERCUT JOB TICKETING - MINI PRINT ROOM	\$2,250.00	\$2,250.00	\$113.49	\$74.12	\$68.58	\$58.14
PCMF-UST1JM-1Y	PAPERCUT JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
PCMF-UST1JM-2Y	PAPERCUT JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT	\$900.00	\$900.00	\$45.40	\$29.65	\$27.43	\$23.26
PCMF-UST1JM-3Y	PAPERCUT JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT	\$1,012.50	\$1,012.50	\$51.07	\$33.35	\$30.86	\$26.16
PCMF-UST1JM-4Y	PAPERCUT JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT	\$1,350.00	\$1,350.00	\$68.09	\$44.47	\$41.15	\$34.88
PCMF-UST1JM-5Y	PAPERCUT JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT	\$1,687.50	\$1,687.50	\$85.12	\$55.59	\$51.44	\$43.61
PCMF-UST1JM-1M	PAPERCUT JOB TICKETING - MINI PRINT ROOM, MAINTENANCE AND SUPPORT	\$37.50	\$37.50	\$1.89	\$1.24	\$1.14	\$0.97
PCMF-UST1JP	PAPERCUT JOB TICKETING - PRINT ROOM	\$4,500.00	\$4,500.00	\$226.98	\$148.23	\$137.16	\$116.28
PCMF-UST1JP-1Y	PAPERCUT JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT	\$900.00	\$900.00	\$45.40	\$29.65	\$27.43	\$23.26
PCMF-UST1JP-2Y	PAPERCUT JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT	\$1,800.00	\$1,800.00	\$90.79	\$59.29	\$54.86	\$46.51
PCMF-UST1JP-3Y	PAPERCUT JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT	\$2,025.00	\$2,025.00	\$102.14	\$66.70	\$61.72	\$52.33
PCMF-UST1JP-4Y	PAPERCUT JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT	\$2,700.00	\$2,700.00	\$136.19	\$88.94	\$82.30	\$69.77
PCMF-UST1JP-5Y	PAPERCUT JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT	\$3,375.00	\$3,375.00	\$170.24	\$111.17	\$102.87	\$87.21
PCMF-UST1JP-1M	PAPERCUT JOB TICKETING - PRINT ROOM, MAINTENANCE AND SUPPORT	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
PCMF-UST1JF	PAPERCUT JOB TICKETING - FABLAB	\$4,500.00	\$4,500.00	\$226.98	\$148.23	\$137.16	\$116.28
PCMF-UST1JF-1Y	PAPERCUT JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 1 YEAR	\$900.00	\$900.00	\$45.40	\$29.65	\$27.43	\$23.26
PCMF-UST1JF-2Y	PAPERCUT JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 2 YEARS	\$1,800.00	\$1,800.00	\$90.79	\$59.29	\$54.86	\$46.51
PCMF-UST1JF-3Y	PAPERCUT JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 3 YEARS	\$2,025.00	\$2,025.00	\$102.14	\$66.70	\$61.72	\$52.33
PCMF-UST1JF-4Y	PAPERCUT JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 4 YEARS	\$2,700.00	\$2,700.00	\$136.19	\$88.94	\$82.30	\$69.77
PCMF-UST1JF-5Y	PAPERCUT JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 5 YEARS	\$3,375.00	\$3,375.00	\$170.24	\$111.17	\$102.87	\$87.21
PCMF-UST1JF-1M	PAPERCUT JOB TICKETING - FABLAB, MAINTENANCE AND SUPPORT, 1 MONTH	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
PCMF-UST1FR1	PAPERCUT HP FAST RELEASE EMBEDDED, 1-49, PER DEVICE	\$156.00	\$156.00	\$7.87	\$5.14	\$4.75	\$4.03
PCMF-UST1FR1-1Y	PAPERCUT HP FAST RELEASE EMBEDDED, 1-49, PER DEVICE, MAINTENANCE	\$31.20	\$31.20	\$1.57	\$1.03	\$0.95	\$0.81
PCMF-UST1FR1-2Y	PAPERCUT HP FAST RELEASE EMBEDDED, 1-49, PER DEVICE, MAINTENANCE	\$62.40	\$62.40	\$3.15	\$2.06	\$1.90	\$1.61
PCMF-UST1FR1-3Y	PAPERCUT HP FAST RELEASE EMBEDDED, 1-49, PER DEVICE, MAINTENANCE	\$70.20	\$70.20	\$3.54	\$2.31	\$2.14	\$1.81
PCMF-UST1FR1-4Y	PAPERCUT HP FAST RELEASE EMBEDDED, 1-49, PER DEVICE, MAINTENANCE	\$93.60	\$93.60	\$4.72	\$3.08	\$2.85	\$2.42
PCMF-UST1FR1-5Y	PAPERCUT HP FAST RELEASE EMBEDDED, 1-49, PER DEVICE, MAINTENANCE	\$117.00	\$117.00	\$5.90	\$3.85	\$3.57	\$3.02
PCMF-UST1FR1-1M	PAPERCUT HP FAST RELEASE EMBEDDED, 1-49, PER DEVICE, MAINTENANCE	\$2.60	\$2.60	\$0.13	\$0.09	\$0.08	\$0.07
PCMF-UST1FR4	PAPERCUT HP FAST RELEASE EMBEDDED, 50+, PER DEVICE	\$109.00	\$109.00	\$5.50	\$3.59	\$3.32	\$2.82
PCMF-UST1FR4-1Y	PAPERCUT HP FAST RELEASE EMBEDDED, 50+, PER DEVICE, MAINTENANCE	\$21.80	\$21.80	\$1.10	\$0.72	\$0.66	\$0.56
PCMF-UST1FR4-2Y	PAPERCUT HP FAST RELEASE EMBEDDED, 50+, PER DEVICE, MAINTENANCE	\$43.60	\$43.60	\$2.20	\$1.44	\$1.33	\$1.13
PCMF-UST1FR4-3Y	PAPERCUT HP FAST RELEASE EMBEDDED, 50+, PER DEVICE, MAINTENANCE	\$49.05	\$49.05	\$2.47	\$1.62	\$1.50	\$1.27
PCMF-UST1FR4-4Y	PAPERCUT HP FAST RELEASE EMBEDDED, 50+, PER DEVICE, MAINTENANCE	\$65.40	\$65.40	\$3.30	\$2.15	\$1.99	\$1.69
PCMF-UST1FR4-5Y	PAPERCUT HP FAST RELEASE EMBEDDED, 50+, PER DEVICE, MAINTENANCE	\$81.75	\$81.75	\$4.12	\$2.69	\$2.49	\$2.11
PCMF-UST1FR4-1M	PAPERCUT HP FAST RELEASE EMBEDDED, 50+, PER DEVICE, MAINTENANCE	\$1.82	\$1.82	\$0.09	\$0.06	\$0.06	\$0.05
PCMF-UST1LB	PAPERCUT LIBRARY BRANCH	\$500.00	\$500.00	\$25.22	\$16.47	\$15.24	\$12.92
PCMF-UST1MSLB-1Y	PAPERCUT LIBRARY BRANCH, MAINTENANCE AND SUPPORT, 1 YEAR	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
PCMF-UST1MSLB-2Y	PAPERCUT LIBRARY BRANCH, MAINTENANCE AND SUPPORT, 2 YEARS	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17

ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	OUT Lease			
				24M	36M	39M	48M
PCMF-UST1MSLB-3Y	PAPERCUT LIBRARY BRANCH, MAINTENANCE AND SUPPORT, 3 YEARS	\$225.00	\$225.00	\$11.35	\$7.41	\$6.86	\$5.81
PCMF-UST1MSLB-4Y	PAPERCUT LIBRARY BRANCH, MAINTENANCE AND SUPPORT, 4 YEARS	\$300.00	\$300.00	\$15.13	\$9.88	\$9.14	\$7.75
PCMF-UST1MSLB-5Y	PAPERCUT LIBRARY BRANCH, MAINTENANCE AND SUPPORT, 5 YEARS	\$375.00	\$375.00	\$18.92	\$12.35	\$11.43	\$9.69
PCMF-UST1MSLB-1M	PAPERCUT LIBRARY BRANCH, MAINTENANCE AND SUPPORT, 1 MONTH	\$8.33	\$8.33	\$0.42	\$0.27	\$0.25	\$0.22
PCMF-UST1PEPK	PAPERCUT ADVANCED PRINT ENABLEMENT PACK	\$3,500.00	\$3,500.00	\$176.54	\$115.29	\$106.68	\$90.44
PCMF-UST1PEPK-1Y	PAPERCUT ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND	\$700.00	\$700.00	\$35.31	\$23.06	\$21.34	\$18.09
PCMF-UST1PEPK-2Y	PAPERCUT ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND	\$1,400.00	\$1,400.00	\$70.62	\$46.12	\$42.67	\$36.18
PCMF-UST1PEPK-3Y	PAPERCUT ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND	\$1,575.00	\$1,575.00	\$79.44	\$51.88	\$48.01	\$40.70
PCMF-UST1PEPK-4Y	PAPERCUT ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND	\$2,100.00	\$2,100.00	\$105.92	\$69.17	\$64.01	\$54.26
PCMF-UST1PEPK-5Y	PAPERCUT ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND	\$2,625.00	\$2,625.00	\$132.41	\$86.47	\$80.01	\$67.83
PCMF-UST1PEPK-1M	PAPERCUT ADVANCED PRINT ENABLEMENT PACK, MAINTENANCE AND	\$58.33	\$58.33	\$2.94	\$1.92	\$1.78	\$1.51
PCMF-UST1DPPK	PAPERCUT ON-PREM OCR AND DOCUMENT PROCESSING PACK	\$1,000.00	\$1,000.00	\$50.44	\$32.94	\$30.48	\$25.84
PCMF-UST1DPPK-1Y	PAPERCUT ON-PREM OCR AND DOCUMENT PROCESSING PACK, MAINT	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17
PCMF-UST1DPPK-2Y	PAPERCUT ON-PREM OCR AND DOCUMENT PROCESSING PACK, MAINT	\$400.00	\$400.00	\$20.18	\$13.18	\$12.19	\$10.34
PCMF-UST1DPPK-3Y	PAPERCUT ON-PREM OCR AND DOCUMENT PROCESSING PACK, MAINT	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
PCMF-UST1DPPK-4Y	PAPERCUT ON-PREM OCR AND DOCUMENT PROCESSING PACK, MAINT	\$600.00	\$600.00	\$30.26	\$19.76	\$18.29	\$15.50
PCMF-UST1DPPK-5Y	PAPERCUT ON-PREM OCR AND DOCUMENT PROCESSING PACK, MAINT	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
PCMF-UST1DPPK-1M	PAPERCUT ON-PREM OCR AND DOCUMENT PROCESSING PACK, MAINT	\$16.67	\$16.67	\$0.84	\$0.55	\$0.51	\$0.43
PCMF-UST1P1	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 1	\$495.00	\$495.00	\$24.97	\$16.31	\$15.09	\$12.79
PCMF-UST1P1-1Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE	\$99.00	\$99.00	\$4.99	\$3.26	\$3.02	\$2.56
PCMF-UST1P1-2Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE	\$198.00	\$198.00	\$9.99	\$6.52	\$6.04	\$5.12
PCMF-UST1P1-3Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE	\$222.75	\$222.75	\$11.24	\$7.34	\$6.79	\$5.76
PCMF-UST1P1-4Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE	\$297.00	\$297.00	\$14.98	\$9.78	\$9.05	\$7.67
PCMF-UST1P1-5Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE	\$371.25	\$371.25	\$18.73	\$12.23	\$11.32	\$9.59
PCMF-UST1P1-1M	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 1, MAINTENANCE	\$8.25	\$8.25	\$0.42	\$0.27	\$0.25	\$0.21
PCMF-UST1P2	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 2	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
PCMF-UST1P2-1Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE	\$150.00	\$150.00	\$7.57	\$4.94	\$4.57	\$3.88
PCMF-UST1P2-2Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE	\$300.00	\$300.00	\$15.13	\$9.88	\$9.14	\$7.75
PCMF-UST1P2-3Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE	\$337.50	\$337.50	\$17.02	\$11.12	\$10.29	\$8.72
PCMF-UST1P2-4Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE	\$450.00	\$450.00	\$22.70	\$14.82	\$13.72	\$11.63
PCMF-UST1P2-5Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE	\$562.50	\$562.50	\$28.37	\$18.53	\$17.15	\$14.54
PCMF-UST1P2-1M	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 2, MAINTENANCE	\$12.50	\$12.50	\$0.63	\$0.41	\$0.38	\$0.32
PCMF-UST1P3	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 3	\$3,000.00	\$3,000.00	\$151.32	\$98.82	\$91.44	\$77.52
PCMF-UST1P3-1Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE	\$600.00	\$600.00	\$30.26	\$19.76	\$18.29	\$15.50
PCMF-UST1P3-2Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE	\$1,200.00	\$1,200.00	\$60.53	\$39.53	\$36.58	\$31.01
PCMF-UST1P3-3Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE	\$1,350.00	\$1,350.00	\$68.09	\$44.47	\$41.15	\$34.88
PCMF-UST1P3-4Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE	\$1,800.00	\$1,800.00	\$90.79	\$59.29	\$54.86	\$46.51
PCMF-UST1P3-5Y	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE	\$2,250.00	\$2,250.00	\$113.49	\$74.12	\$68.58	\$58.14
PCMF-UST1P3-1M	PAPERCUT PAYMENT GATEWAY CONNECTOR GROUP 3, MAINTENANCE	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
PCMF-UST1KI	PAPERCUT KIOSK CONNECTOR	\$280.00	\$280.00	\$14.12	\$9.22	\$8.53	\$7.24
PCMF-UST1KI-1Y	PAPERCUT KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 1 YEAR	\$56.00	\$56.00	\$2.82	\$1.84	\$1.71	\$1.45
PCMF-UST1KI-2Y	PAPERCUT KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 2 YEAR	\$112.00	\$112.00	\$5.65	\$3.69	\$3.41	\$2.89
PCMF-UST1KI-3Y	PAPERCUT KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 3 YEAR	\$126.00	\$126.00	\$6.36	\$4.15	\$3.84	\$3.26
PCMF-UST1KI-4Y	PAPERCUT KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 4 YEAR	\$168.00	\$168.00	\$8.47	\$5.53	\$5.12	\$4.34
PCMF-UST1KI-5Y	PAPERCUT KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 5 YEAR	\$210.00	\$210.00	\$10.59	\$6.92	\$6.40	\$5.43
PCMF-UST1KI-1M	PAPERCUT KIOSK CONNECTOR, MAINTENANCE AND SUPPORT, 1 MONTH	\$4.67	\$4.67	\$0.24	\$0.15	\$0.14	\$0.12
PCMF-UST1SC	PAPERCUT STANDARD CONNECTOR	\$37.00	\$37.00	\$1.87	\$1.22	\$1.13	\$0.96
PCMF-UST1SC-1Y	PAPERCUT STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 1	\$7.40	\$7.40	\$0.37	\$0.24	\$0.23	\$0.19
PCMF-UST1SC-2Y	PAPERCUT STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 2	\$14.80	\$14.80	\$0.75	\$0.49	\$0.45	\$0.38
PCMF-UST1SC-3Y	PAPERCUT STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 3	\$16.65	\$16.65	\$0.84	\$0.55	\$0.51	\$0.43
PCMF-UST1SC-4Y	PAPERCUT STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 4	\$22.20	\$22.20	\$1.12	\$0.73	\$0.68	\$0.57
PCMF-UST1SC-5Y	PAPERCUT STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 5	\$27.75	\$27.75	\$1.40	\$0.91	\$0.85	\$0.72
PCMF-UST1SC-1M	PAPERCUT STANDARD CONNECTOR, MAINTENANCE AND SUPPORT, 1	\$0.62	\$0.62	\$0.03	\$0.02	\$0.02	\$0.02
PCMF-UST1AC	PAPERCUT ADVANCED CONNECTOR	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
PCMF-UST1AC-1Y	PAPERCUT ADVANCED CONNECTOR, MAINTENANCE AND SUPPORT, 1	\$15.00	\$15.00	\$0.76	\$0.49	\$0.46	\$0.39
PCMF-UST1AC-2Y	PAPERCUT ADVANCED CONNECTOR, MAINTENANCE AND SUPPORT, 2	\$30.00	\$30.00	\$1.51	\$0.99	\$0.91	\$0.78
PCMF-UST1AC-3Y	PAPERCUT ADVANCED CONNECTOR, MAINTENANCE AND SUPPORT, 3	\$33.75	\$33.75	\$1.70	\$1.11	\$1.03	\$0.87
PCMF-UST1AC-4Y	PAPERCUT ADVANCED CONNECTOR, MAINTENANCE AND SUPPORT, 4	\$45.00	\$45.00	\$2.27	\$1.48	\$1.37	\$1.16
PCMF-UST1AC-5Y	PAPERCUT ADVANCED CONNECTOR, MAINTENANCE AND SUPPORT, 5	\$56.25	\$56.25	\$2.84	\$1.85	\$1.71	\$1.45
PCMF-UST1AC-1M	PAPERCUT ADVANCED CONNECTOR, MAINTENANCE AND SUPPORT, 1	\$1.25	\$1.25	\$0.06	\$0.04	\$0.04	\$0.03
PCMF-UST1MFEXTO	PAPERCUT MFP EMBEDDED, TOSHIBA, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXBR	PAPERCUT MFP EMBEDDED, BROTHER, LICENSE MIGRATION	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
PCMF-UST1MFEXCA	PAPERCUT MFP EMBEDDED, CANON, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXDE	PAPERCUT MFP EMBEDDED, DELL, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXEP	PAPERCUT MFP EMBEDDED, EPSON, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXFX	PAPERCUT MFP EMBEDDED, FX, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXHP	PAPERCUT MFP EMBEDDED, HP, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXKM	PAPERCUT MFP EMBEDDED, KM, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXKY	PAPERCUT MFP EMBEDDED, KYOCERA, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXLX	PAPERCUT MFP EMBEDDED, LEXMARK, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXMU	PAPERCUT MFP EMBEDDED, MURATEC, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXOK	PAPERCUT MFP EMBEDDED, OKI, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXRI	PAPERCUT MFP EMBEDDED, RICOH, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXRS	PAPERCUT MFP EMBEDDED, RISO, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXSM	PAPERCUT MFP EMBEDDED, SAMSUNG, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXSH	PAPERCUT MFP EMBEDDED, SHARP, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1MFEXSD	PAPERCUT MFP EMBEDDED, SINDOH, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36

TOSHIBA

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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
PCMF-UST1MFEXXE	PAPERCUT MFP EMBEDDED, XEROX, LICENSE MIGRATION	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
PCMF-UST1SFEXTO	PAPERCUT SFP EMBEDDED, TOSHIBA, LICENSE MIGRATION	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
PCMF-UST1SFEXHP	PAPERCUT SFP EMBEDDED, HP, LICENSE MIGRATION	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
PCMF-UST1SFEXLX	PAPERCUT SFP EMBEDDED, LEXMARK, LICENSE MIGRATION	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
PCMF-UST1SFEXRI	PAPERCUT SFP EMBEDDED, RICOH, LICENSE MIGRATION	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
PCMF-UST1SFEXXE	PAPERCUT SFP EMBEDDED, RICOH, LICENSE MIGRATION	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
PROSERVICES	PROFESSIONAL SERVICES	\$200.00	\$200.00	\$0.00	\$10.09	\$6.59	\$6.10

[illegible]

60M	63M
\$5.41	\$5.18
\$5.41	\$5.18
\$5.41	\$5.18
\$5.41	\$5.18
\$5.41	\$5.18
\$5.41	\$5.18
\$5.41	\$5.18
\$1.08	\$1.04
\$2.17	\$2.07
\$2.44	\$2.33
\$3.25	\$3.11
\$4.06	\$3.88
\$0.09	\$0.09
\$5.30	\$5.07
\$2.71	\$2.59
\$5.30	\$5.07
\$5.30	\$5.07
\$5.30	\$5.07
\$5.30	\$5.07
\$5.30	\$5.07
\$5.30	\$5.07
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\$5.30	\$5.07
\$5.30	\$5.07
\$5.30	\$5.07
\$5.30	\$5.07
\$5.30	\$5.07
\$1.06	\$1.01
\$2.12	\$2.03
\$2.39	\$2.28
\$3.18	\$3.04
\$3.98	\$3.80
\$0.09	\$0.08
\$6.93	\$6.62
\$6.93	\$6.62
\$6.93	\$6.62
\$6.93	\$6.62
\$6.93	\$6.62
\$1.39	\$1.32
\$2.77	\$2.65
\$3.12	\$2.98
\$4.16	\$3.97
\$5.20	\$4.97
\$0.12	\$0.11
\$4.57	\$4.37
\$4.57	\$4.37
\$4.57	\$4.37
\$4.57	\$4.37
\$4.57	\$4.37
\$0.91	\$0.87
\$1.83	\$1.75
\$2.06	\$1.97
\$2.74	\$2.62
\$3.43	\$3.28
\$0.08	\$0.07
\$3.96	\$3.79
\$3.96	\$3.79
\$3.96	\$3.79
\$3.96	\$3.79
\$3.96	\$3.79
\$0.79	\$0.76
\$1.58	\$1.52
\$1.78	\$1.70
\$2.38	\$2.27
\$2.97	\$2.84
\$0.07	\$0.06
\$3.38	\$3.23
\$3.38	\$3.23
\$3.38	\$3.23
\$3.38	\$3.23
\$3.38	\$3.23
\$0.68	\$0.65

60M	63M
\$8.23	\$7.87
\$8.23	\$7.87
\$8.23	\$7.87
\$1.65	\$1.57
\$3.29	\$3.15
\$3.70	\$3.54
\$4.94	\$4.72
\$6.17	\$5.90
\$0.14	\$0.13
\$7.10	\$6.79
\$7.10	\$6.79
\$7.10	\$6.79
\$7.10	\$6.79
\$7.10	\$6.79
\$3.64	\$3.48
\$7.10	\$6.79
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\$7.10	\$6.79
\$7.10	\$6.79
\$7.10	\$6.79
\$1.42	\$1.36
\$2.84	\$2.72
\$3.20	\$3.06
\$4.26	\$4.07
\$5.33	\$5.09
\$0.12	\$0.11
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$3.16	\$3.02
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$6.19	\$5.92
\$1.24	\$1.18
\$2.48	\$2.37
\$2.79	\$2.66
\$3.72	\$3.55
\$4.64	\$4.44
\$0.10	\$0.10
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$2.64	\$2.53
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$5.15	\$4.93
\$1.03	\$0.99
\$2.06	\$1.97

60M	63M
\$2.32	\$2.22
\$3.09	\$2.96
\$3.86	\$3.69
\$0.09	\$0.08
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$2.58	\$2.46
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$5.04	\$4.82
\$1.01	\$0.96
\$2.02	\$1.93
\$2.27	\$2.17
\$3.03	\$2.89
\$3.78	\$3.62
\$0.08	\$0.08
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$2.53	\$2.42
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$4.94	\$4.72
\$0.99	\$0.94
\$1.97	\$1.89
\$2.22	\$2.12
\$2.96	\$2.83
\$3.70	\$3.54
\$0.08	\$0.08
\$6.11	\$5.84
\$6.11	\$5.84
\$6.11	\$5.84
\$6.11	\$5.84
\$6.11	\$5.84
\$1.22	\$1.17
\$2.44	\$2.33
\$2.75	\$2.63
\$3.66	\$3.50
\$4.58	\$4.38
\$0.10	\$0.10
\$4.22	\$4.04
\$4.22	\$4.04
\$4.22	\$4.04
\$4.22	\$4.04
\$4.22	\$4.04
\$0.84	\$0.81
\$1.69	\$1.61
\$1.90	\$1.82
\$2.53	\$2.42
\$3.17	\$3.03
\$0.07	\$0.07
\$3.64	\$3.48
\$3.64	\$3.48
\$3.64	\$3.48

60M	63M
\$3.64	\$3.48
\$3.64	\$3.48
\$0.73	\$0.70
\$1.45	\$1.39
\$1.64	\$1.56
\$2.18	\$2.09
\$2.73	\$2.61
\$0.06	\$0.06
\$3.16	\$3.02
\$3.16	\$3.02
\$3.16	\$3.02
\$3.16	\$3.02
\$3.16	\$3.02
\$0.63	\$0.60
\$1.26	\$1.21
\$1.42	\$1.36
\$1.90	\$1.81
\$2.37	\$2.27
\$0.05	\$0.05
\$2.64	\$2.53
\$2.64	\$2.53
\$2.64	\$2.53
\$2.64	\$2.53
\$2.64	\$2.53
\$0.53	\$0.51
\$1.06	\$1.01
\$1.19	\$1.14
\$1.58	\$1.52
\$1.98	\$1.89
\$0.04	\$0.04
\$2.58	\$2.46
\$2.58	\$2.46
\$2.58	\$2.46
\$2.58	\$2.46
\$2.58	\$2.46
\$0.52	\$0.49
\$1.03	\$0.99
\$1.16	\$1.11
\$1.55	\$1.48
\$1.93	\$1.85
\$0.04	\$0.04
\$2.53	\$2.42
\$2.53	\$2.42
\$2.53	\$2.42
\$2.53	\$2.42
\$2.53	\$2.42
\$0.51	\$0.48
\$1.01	\$0.97
\$1.14	\$1.09
\$1.52	\$1.45
\$1.90	\$1.82
\$0.04	\$0.04
\$16.24	\$15.53
\$3.25	\$3.11
\$6.50	\$6.21
\$7.31	\$6.99
\$9.74	\$9.32
\$12.18	\$11.64
\$0.27	\$0.26
\$28.15	\$26.91
\$5.63	\$5.38
\$11.26	\$10.76
\$12.67	\$12.11
\$16.89	\$16.15
\$21.11	\$20.18
\$0.47	\$0.45
\$45.47	\$43.47
\$9.09	\$8.69
\$18.19	\$17.39
\$20.46	\$19.56
\$27.28	\$26.08
\$34.10	\$32.60
\$0.76	\$0.72
\$0.03	\$0.03
\$0.03	\$0.03
\$0.03	\$0.03
\$0.03	\$0.03

60M	63M
\$0.03	\$0.03
\$0.03	\$0.03
\$0.03	\$0.03
\$12.99	\$12.42
\$2.60	\$2.48
\$5.20	\$4.97
\$5.85	\$5.59
\$7.79	\$7.45
\$9.74	\$9.32
\$0.22	\$0.21
\$21.65	\$20.70
\$4.33	\$4.14
\$8.66	\$8.28
\$9.74	\$9.32
\$12.99	\$12.42
\$16.24	\$15.53
\$0.36	\$0.35
\$38.97	\$37.26
\$7.79	\$7.45
\$15.59	\$14.90
\$17.54	\$16.77
\$23.38	\$22.36
\$29.23	\$27.95
\$0.65	\$0.62
\$0.03	\$0.03
\$0.03	\$0.03
\$0.03	\$0.03
\$0.03	\$0.03
\$0.03	\$0.03
\$0.03	\$0.03
\$0.03	\$0.03
\$4.33	\$4.14
\$2.81	\$2.69
\$0.56	\$0.54
\$1.13	\$1.08
\$1.27	\$1.21
\$1.69	\$1.61
\$2.11	\$2.02
\$0.05	\$0.04
\$48.71	\$46.58
\$9.74	\$9.32
\$19.49	\$18.63
\$21.92	\$20.96
\$29.23	\$27.95
\$36.53	\$34.93
\$0.81	\$0.78
\$97.43	\$93.15
\$19.49	\$18.63
\$38.97	\$37.26
\$43.84	\$41.92
\$58.46	\$55.89
\$73.07	\$69.86
\$1.62	\$1.55
\$97.43	\$93.15
\$19.49	\$18.63
\$38.97	\$37.26
\$43.84	\$41.92
\$58.46	\$55.89
\$73.07	\$69.86
\$1.62	\$1.55
\$3.38	\$3.23
\$0.68	\$0.65
\$1.35	\$1.29
\$1.52	\$1.45
\$2.03	\$1.94
\$2.53	\$2.42
\$0.06	\$0.05
\$2.36	\$2.26
\$0.47	\$0.45
\$0.94	\$0.90
\$1.06	\$1.02
\$1.42	\$1.35
\$1.77	\$1.69
\$0.04	\$0.04
\$10.83	\$10.35
\$2.17	\$2.07
\$4.33	\$4.14

60M	63M
\$2.81	\$2.69
\$1.08	\$1.04
\$1.08	\$1.04
\$1.08	\$1.04
\$1.08	\$1.04
\$1.08	\$1.04
\$5.17	\$4.33

ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
ACDI Hardware							
PRX-11223TWN	MIFARE CARD READER - USB	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17
PRX-11229TWN	HID PROX CARD READER - USB	\$245.00	\$245.00	\$12.36	\$8.07	\$7.47	\$6.33
PRX-14273TWN	CASI-RUSCO CARD READER - USB	\$280.00	\$280.00	\$14.12	\$9.22	\$8.53	\$7.24
PRX-14765TWN4	MULTI PROX CARD READER - USB	\$260.00	\$260.00	\$13.11	\$8.56	\$7.92	\$6.72
PRX-14766TWN4	TWN4 MIFARE NFC-PI DESKTOP READER/WRITER	\$260.00	\$260.00	\$13.11	\$8.56	\$7.92	\$6.72
PRX-7L81AKU	ENROLL LEGIC BLACK USB CARD READER	\$290.00	\$290.00	\$14.63	\$9.55	\$8.84	\$7.49
PRX-80081AKO	ICLASS ID & SE CARD READER - USB	\$290.00	\$290.00	\$14.63	\$9.55	\$8.84	\$7.49
PRX-80081AKU	ICLASS ID & SE CARD READER - USB	\$290.00	\$290.00	\$14.63	\$9.55	\$8.84	\$7.49
PRX-80581AKO	PCPROX, ENROLL USB USB VIRTUAL COM READER, DUAL 125 & 13.56	\$260.00	\$260.00	\$13.11	\$8.56	\$7.92	\$6.72
PRX-80581AKU	PCPROX + ENROLL USB CARD READER WITH 6-FOOT CABLE	\$220.00	\$220.00	\$11.10	\$7.25	\$6.71	\$5.68
PRX-805H1AKU	PROX+, ENROLL BLACK USB HIP2 HP POCKET READER	\$295.00	\$295.00	\$14.88	\$9.72	\$8.99	\$7.62
ACD-IDENTID	BIOMETRIC ACCESS DEVICE FOR PAPER CUT MF, 3000 FINGERPRINTS,	\$545.00	\$545.00	\$27.49	\$17.95	\$16.61	\$14.08
BDG-1346-PRXKEY-25	HID PROXKEY II KEYFOB - 25 PACK	\$300.00	\$300.00	\$15.13	\$9.88	\$9.14	\$7.75
BDG-1386-ISOPRX-25	HID ISOPROX II 30 MIL - 25 PACK	\$280.00	\$280.00	\$14.12	\$9.22	\$8.53	\$7.24
BDG-1391-MICRO-25	HID MICROPROX ADHESIVE TAG - 25 PACK	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17
BDG-1326-PROXII-25	HID PROXCARD II CLAMSHELL - 25 PACK	\$155.00	\$155.00	\$7.82	\$5.11	\$4.72	\$4.01
BDG-2000-ICLASS-25	ICLASS ISO 30 MIL 2K - 25 PACK	\$220.00	\$220.00	\$11.10	\$7.25	\$6.71	\$5.68
BDG-2060-ICLASS-25	ICLASS ADHESIVE TAG 2K - 25 PACK	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17
BDG-CTW-MIFARE-25	MIFARE 1K WHITE 30MM ADHESIVE TAG - 25 PACK	\$98.00	\$98.00	\$4.94	\$3.23	\$2.99	\$2.53
BDG-FLEXCARD-25	INDALA FLEXPASS, CLAMSHELL 26 BIT - 25 PACK	\$140.00	\$140.00	\$7.06	\$4.61	\$4.27	\$3.62
BDG-FOB-MIFARE-25	MIFARE 1K KEYFOB, BLUE - 25 PACK	\$92.00	\$92.00	\$4.64	\$3.03	\$2.80	\$2.38
BDG-ISO-MIFARE-25	MIFARE 1K ISO 30 MIL - 25 PACK	\$85.00	\$85.00	\$4.29	\$2.80	\$2.59	\$2.20
BDG-PLS-MIFARE-25	MIFARE 1K ISO 30 MIL 30X26MM ADHESIVE BACK - 25 PACK	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
CR80-COPY-CARD-25	MAGNETIC DEBIT CARD - 25 PACK	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
CR80-TRACKIV-25	MAGNETIC DEBIT CARD - 25 PACK	\$60.00	\$60.00	\$3.03	\$1.98	\$1.83	\$1.55
H10-CANON	HARNESS FOR CANON	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H20-CANONMPH	HARNESS FOR CANON (COLOR MACHINES)	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H20-CANON	HARNESS FOR CANON (EX2000)	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H10-CANONFM	HARNESS FOR CANON (FM2-5958-000)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H20-CANONFM	HARNESS FOR CANON (FM2-5958-000)	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H10-CANONMS	HARNESS FOR CANON (MS SERIES)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H10-CANONADV	HARNESS FOR CANON ADVANCED	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H20-CANONADV	HARNESS FOR CANON ADVANDED (EX SERIES)	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H20-HPFIH	HARNESS FOR HP	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
RAZR2V	HARNESS FOR KONICA MINOLTA	\$291.67	\$291.67	\$14.71	\$9.61	\$8.89	\$7.54
H20-KYOCERA20	HARNESS FOR KYOCERA (20 PIN)	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H20-KYMI-HW	HARNESS FOR KYOCERA MITA	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H20-KYOCERAMITA	HARNESS FOR KYOCERA MITA	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H20-LEXMARK	HARNESS FOR LEXMARK COPIERS	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H10-LEXMARK	HARNESS FOR LEXMARK COPIERS	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H64-LXMKSMART	HARNESS FOR LEXMARK MFP (COIN-NECT)	\$500.00	\$500.00	\$25.22	\$16.47	\$15.24	\$12.92
H10-MINOLTA	HARNESS FOR MINOLTA	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H20-MINOLTA	HARNESS FOR MINOLTA	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H10-MINOLTABIZ	HARNESS FOR MINOLTA (COLOR BIZHUB)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H10-MINOLTA-MS	HARNESS FOR MINOLTA (MS SERIES)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H10-RICOH	HARNESS FOR RICOH (ANALOG)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H20-RICOH	HARNESS FOR RICOH (ANALOG)	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H20-AFICIOKIT	HARNESS FOR RICOH (AFICIO)	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H20-RIZO	HARNESS FOR RIZOGRAPH	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H10-SAMSUNG	HARNESS FOR SAMSUNG (ADAPTOR)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H10-SHARPADP	HARNESS FOR SHARP (ADAPTOR)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
ACDVENDPS	HARNESS FOR SHARP (COLOR MX SERIES)	\$91.67	\$91.67	\$4.62	\$3.02	\$2.79	\$2.37
H20-SHARPBWADP	HARNESS FOR SHARP B&W MACHINE ONLY	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H10-GQADP	HARNESS FOR TOSHIBA GQ 200 SERIES	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H10-XEROX	HARNESS FOR XEROX (ES SERIES)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H64-XEROX	HARNESS FOR XEROX (EX BASED TECH)	\$91.67	\$91.67	\$4.62	\$3.02	\$2.79	\$2.37
H10-Y-XEROX	HARNESS FOR XEROX (ALLOWS TWO DEVICES)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H64-EXM	HARNESS FOR EX SERIES	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H2-EXPOWER	HARNESS, POWER FOR EX SERIES	\$30.00	\$30.00	\$1.51	\$0.99	\$0.91	\$0.78
H20-Y	HARNESS FOR 2 ACDI EX SERIES TO 1 COPIER	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H10-COPIER OEM	HARNESS - SINGLE PRICE LINE	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
H20-COPIER OEM	HARNESS - MULTIPLE PRICE LINES	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H20-GQADP	HARNESS - MULTIPLE PRICE LINES	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
H10-AFICIOKIT	HARNESS FOR EXTERNAL TERMINAL TO COPIER	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
KYOCERAEDGE	KYOCERA MULTIPLE PRICE SMART HARNESS	\$665.00	\$665.00	\$33.54	\$21.91	\$20.27	\$17.18
1P-TTLALTPRINT	ALTERNATE PRINTER SUPPORT BOX	\$115.00	\$115.00	\$5.80	\$3.79	\$3.51	\$2.97
7000-EFS	BASE STAND, COIN-OPS	\$159.26	\$159.26	\$8.03	\$5.25	\$4.85	\$4.12
ACDL-114	PAPER DRAWER LOCK	\$64.81	\$64.81	\$3.27	\$2.13	\$1.98	\$1.67
BP2BX	BILL ACCEPTOR, 1, 5 EZVEND	\$808.50	\$808.50	\$40.78	\$26.63	\$24.64	\$20.89
BP4BX	BILL ACCEPTOR, EX SERIES COIN OP	\$810.00	\$810.00	\$40.86	\$26.68	\$24.69	\$20.93
CPADBRACKET	BRACKET MOUNT FOR CPAD-CONTROLLER	\$80.00	\$80.00	\$4.04	\$2.64	\$2.44	\$2.07
EX2000	COIN-OP W/ KEYPAD FOR USER ACCOUNTS AND MULTIPLE PRICE LIN	\$1,650.00	\$1,650.00	\$83.23	\$54.35	\$50.29	\$42.64
EX2000-B	MULTIPLE PRICE LINES AND MULTIPLE COPIES. COINS, \$1 COINS, \$1	\$2,400.00	\$2,400.00	\$121.06	\$79.06	\$73.15	\$62.02
EX2000-CCB	MULTIPLE PRICE LINES AND MULTIPLE COPIES. COINS, \$1 COINS, \$1	\$3,300.00	\$3,300.00	\$166.45	\$108.70	\$100.58	\$85.27
RSX1000	REVALUE STATION, COINS, \$1 COINS AND \$1-\$20 BILLS	\$4,900.00	\$4,900.00	\$247.16	\$161.41	\$149.35	\$126.62
RSX1000CCB	REVALUE STATION, COINS, \$1 COINS, \$1-\$20 BILLS, CREDIT CARD	\$6,200.00	\$6,200.00	\$312.73	\$204.23	\$188.98	\$160.21



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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
RSXSTAND	PODIUM STANDS FOR REVALUE STATIONS	\$1,091.66	\$1,091.66	\$55.06	\$35.96	\$33.27	\$28.21
EXTWARRANTY	EXTENDED HARDWARE WARRANTNY (UP TO 4 ADDITIONAL YEARS)	\$0.15	\$0.15	\$0.01	\$0.00	\$0.00	\$0.00
CPAD-CONTROLLER	CONTROLLER, TOUCH SCREEN WITH POWER SUPPLY AND NETWORK	\$1,600.00	\$1,600.00	\$80.70	\$52.70	\$48.77	\$41.34
FASTRELEASEMNET	FAST RELEASE MAGNETIC CARD READER W/ BUILT-IN NETWORK SWI	\$460.00	\$460.00	\$23.20	\$15.15	\$14.02	\$11.89
FASTRELEASE-KP	FAST RELEASE KEYPAD W/ BUILT-IN NETWORK SWITCH	\$330.00	\$330.00	\$16.65	\$10.87	\$10.06	\$8.53
BARCODESCANNER	BARCODE USB OMNIDIRECTIONAL SCANNER, ORB	\$725.00	\$725.00	\$36.57	\$23.88	\$22.10	\$18.73
BARCODEWAND	BARCODE HANDHELD SCANNER USB HID KEY	\$495.00	\$495.00	\$24.97	\$16.31	\$15.09	\$12.79
KEYSWIPE	MAGNETIC CARD READER, USB PS/2 INTERFACE	\$180.00	\$180.00	\$9.08	\$5.93	\$5.49	\$4.65
KEYSWIPEBAR-USB	BARCODE INFRARED SWIPE USB KEYBOARD EMU	\$380.00	\$380.00	\$19.17	\$12.52	\$11.58	\$9.82
1-2C101-20B-KA	LOCK, CAM LOCK PIN TUMBLER	\$20.00	\$20.00	\$1.01	\$0.66	\$0.61	\$0.52
8025	KEY, CASH BOX	\$10.00	\$10.00	\$0.50	\$0.33	\$0.30	\$0.26
T0001	KEY, DOOR CAM ON COINOP	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
1T-10102	TRANSFORMER, 24 VAC 1700MA CUSTOM END	\$40.00	\$40.00	\$2.02	\$1.32	\$1.22	\$1.03
40775-4	CHANGER ACCEPTOR HEAD FOR LF, SC, GX	\$335.00	\$335.00	\$16.90	\$11.03	\$10.21	\$8.66
9302GX	CHANGER, COINCO MDB ESCROW/EX2000	\$675.00	\$675.00	\$34.05	\$22.23	\$20.57	\$17.44
ACD-PRINTHUB	PRINT SERVER APPLIANCE WITH CUPS PRINT SYSTEM, PAPER CUT CO	\$1,300.00	\$1,300.00	\$65.57	\$42.82	\$39.62	\$33.59
EX2000BDS	CONTROL BOARDS FOR EX2000 SERIES COIN-OPS	\$365.00	\$365.00	\$18.41	\$12.02	\$11.13	\$9.43
EXPB	CONTROL BOARD, PERSONALITY	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
G6XUS-BD	CHANGER STANDARD 6TUBE MDB \$1 COINS	\$810.00	\$810.00	\$40.86	\$26.68	\$24.69	\$20.93
NHD-DISPLAY162	LCD, 16 X 2 GREY BG WHITE BL	\$40.00	\$40.00	\$2.02	\$1.32	\$1.22	\$1.03
PCCONNECT	INTERFACE KIT, COMPUTER/PRINT RELEASE STATION	\$108.33	\$108.33	\$5.46	\$3.57	\$3.30	\$2.80
PRX-15236	TCPCONV KIT2 FOR TWN4 W/ POWER SUPPLY AND 50CM CABLE	\$285.00	\$285.00	\$14.38	\$9.39	\$8.69	\$7.36
PRX-15341	TCPCONV KIT FOR TWN4 AND 50CM CABLE	\$285.00	\$285.00	\$14.38	\$9.39	\$8.69	\$7.36
PRX-80581AKU-CO6	PCPROX + ENTROLL ACDI USB W/ 6-IN CABLE	\$220.00	\$220.00	\$11.10	\$7.25	\$6.71	\$5.68
PRX-KT-80581AK4	PRX-80581AK5 ETHERNET (2-PORT)/IP READER	\$475.00	\$475.00	\$23.96	\$15.65	\$14.48	\$12.27
PRX-CN02NAK4	SERIAL TO 2-PORT ETHERNET CONNECTION	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
SKT-40	SERIAL RECEIPT PRINTER	\$516.66	\$516.66	\$26.06	\$17.02	\$15.75	\$13.35
TSPC-DELL23	TOUCH SCREEN, PRE-LOADED ALL-IN-ONE PC	\$1,915.00	\$1,915.00	\$96.59	\$63.08	\$58.37	\$49.48
WVLUT2101235	EPORT G10 WIRELESS KIT	\$900.00	\$900.00	\$45.40	\$29.65	\$27.43	\$23.26

60M	63M
\$4.33	\$4.14
\$5.30	\$5.07
\$6.06	\$5.80
\$5.63	\$5.38
\$5.63	\$5.38
\$6.28	\$6.00
\$6.28	\$6.00
\$6.28	\$6.00
\$5.63	\$5.38
\$4.76	\$4.55
\$6.39	\$6.11
\$11.80	\$11.28
\$6.50	\$6.21
\$6.06	\$5.80
\$4.33	\$4.14
\$3.36	\$3.21
\$4.76	\$4.55
\$4.33	\$4.14
\$2.12	\$2.03
\$3.03	\$2.90
\$1.99	\$1.90
\$1.84	\$1.76
\$2.27	\$2.17
\$1.08	\$1.04
\$1.30	\$1.24
\$1.62	\$1.55
\$2.17	\$2.07
\$2.17	\$2.07
\$1.62	\$1.55
\$2.17	\$2.07
\$1.62	\$1.55
\$1.62	\$1.55
\$2.17	\$2.07
\$2.17	\$2.07
\$6.31	\$6.04
\$2.17	\$2.07
\$2.17	\$2.07
\$2.17	\$2.07
\$2.17	\$2.07
\$1.62	\$1.55
\$10.83	\$10.35
\$1.62	\$1.55
\$2.17	\$2.07
\$1.62	\$1.55
\$1.62	\$1.55
\$1.62	\$1.55
\$2.17	\$2.07
\$2.17	\$2.07
\$2.17	\$2.07
\$1.62	\$1.55
\$1.62	\$1.55
\$1.98	\$1.90
\$2.17	\$2.07
\$1.62	\$1.55
\$1.62	\$1.55
\$1.98	\$1.90
\$1.62	\$1.55
\$2.17	\$2.07
\$0.65	\$0.62
\$2.17	\$2.07
\$1.62	\$1.55
\$2.17	\$2.07
\$2.17	\$2.07
\$1.62	\$1.55
\$14.40	\$13.77
\$2.49	\$2.38
\$3.45	\$3.30
\$1.40	\$1.34
\$17.50	\$16.74
\$17.54	\$16.77
\$1.73	\$1.66
\$35.72	\$34.16
\$51.96	\$49.68
\$71.45	\$68.31
\$106.09	\$101.43
\$134.23	\$128.34

60M	63M
\$23.63	\$22.60
\$0.00	\$0.00
\$34.64	\$33.12
\$9.96	\$9.52
\$7.14	\$6.83
\$15.70	\$15.01
\$10.72	\$10.25
\$3.90	\$3.73
\$8.23	\$7.87
\$0.43	\$0.41
\$0.22	\$0.21
\$0.15	\$0.14
\$0.87	\$0.83
\$7.25	\$6.93
\$14.61	\$13.97
\$28.15	\$26.91
\$7.90	\$7.56
\$2.17	\$2.07
\$17.54	\$16.77
\$0.87	\$0.83
\$2.35	\$2.24
\$6.17	\$5.90
\$6.17	\$5.90
\$4.76	\$4.55
\$10.28	\$9.83
\$5.52	\$5.28
\$11.19	\$10.69
\$41.46	\$39.64
\$19.49	\$18.63

ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	S OUT Lease			
				24M	36M	39M	48M
T01-PC230030-C1	LEVEL 1 (30K IMAGES) - CLASSIFICATION LICENSE	\$159.00	\$159.00	\$8.02	\$5.24	\$4.85	\$4.11
T01-PC230030-T1	LEVEL 1 (30K IMAGES) - TABLE EXTRACTION LICENSE INCLUDES CLAS	\$179.00	\$179.00	\$9.03	\$5.90	\$5.46	\$4.63
T01-PC230075-C2	LEVEL 2 (75K IMAGES) - CLASSIFICATION LICENSE	\$210.00	\$210.00	\$10.59	\$6.92	\$6.40	\$5.43
T01-PC230075-T2	LEVEL 2 (75K IMAGES) - TABLE EXTRACTION LICENSE INCLUDES CLAS	\$277.00	\$277.00	\$13.97	\$9.12	\$8.44	\$7.16
T01-PC230200-C3	LEVEL 3 (200K IMAGES) - CLASSIFICATION LICENSE	\$304.00	\$304.00	\$15.33	\$10.01	\$9.27	\$7.86
T01-PC230200-T3	LEVEL 3 (200K IMAGES) - TABLE EXTRACTION LICENSE INCLUDES CLA	\$387.00	\$387.00	\$19.52	\$12.75	\$11.80	\$10.00
T01-PC230500-C4	LEVEL 4 (500K IMAGES) - CLASSIFICATION LICENSE	\$490.00	\$490.00	\$24.72	\$16.14	\$14.94	\$12.66
T01-PC230500-T4	LEVEL 4 (500K IMAGES) - TABLE EXTRACTION LICENSE INCLUDES CLA	\$607.00	\$607.00	\$30.62	\$19.99	\$18.50	\$15.68
T01-PC231000-C5	LEVEL 5 (1M IMAGES) - CLASSIFICATION LICENSE	\$794.00	\$794.00	\$40.05	\$26.15	\$24.20	\$20.52
T01-PC231000-T5	LEVEL 5 (1M IMAGES) - TABLE EXTRACTION LICENSE INCLUDES CLAS	\$987.00	\$987.00	\$49.78	\$32.51	\$30.08	\$25.50
T01-PC233000-C6	LEVEL 6 (3M IMAGES) - CLASSIFICATION LICENSE	\$1,000.00	\$1,000.00	\$50.44	\$32.94	\$30.48	\$25.84
T01-PC233000-T6	LEVEL 6 (3M IMAGES) - TABLE EXTRACTION LICENSE INCLUDES CLAS	\$1,109.00	\$1,109.00	\$55.94	\$36.53	\$33.80	\$28.66
T01-PC235000-C7	LEVEL 7 (5M IMAGES) - CLASSIFICATION LICENSE	\$1,097.00	\$1,097.00	\$55.33	\$36.14	\$33.44	\$28.35
T01-PC235000-T7	LEVEL 7 (5M IMAGES) - TABLE EXTRACTION LICENSE INCLUDES CLAS	\$1,389.00	\$1,389.00	\$70.06	\$45.75	\$42.34	\$35.89
T01-IC-120030-L1	LEVEL 1 (30K IMAGES) - INTELLIGENT CHARACTER RECONIZATION (IC	\$22.00	\$22.00	\$1.11	\$0.72	\$0.67	\$0.57
T01-IC-120030-L2	LEVEL 2 (75K IMAGES) - INTELLIGENT CHARACTER RECONIZATION (IC	\$29.00	\$29.00	\$1.46	\$0.96	\$0.88	\$0.75
T01-IC-120030-L3	LEVEL 3 (200K IMAGES) - INTELLIGENT CHARACTER RECONIZATION (IC	\$34.00	\$34.00	\$1.71	\$1.12	\$1.04	\$0.88
T01-IC-120030-L4	LEVEL 4 (500K IMAGES) - INTELLIGENT CHARACTER RECONIZATION (IC	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
T01-IC-120030-L5	LEVEL 5 (1M IMAGES) - INTELLIGENT CHARACTER RECONIZATION (IC	\$67.00	\$67.00	\$3.38	\$2.21	\$2.04	\$1.73
T01-IC-120030-L6	LEVEL 6 (3M IMAGES) - INTELLIGENT CHARACTER RECONIZATION (IC	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
T01-IC-120030-L7	LEVEL 7 (5M IMAGES) - INTELLIGENT CHARACTER RECONIZATION (IC	\$134.00	\$134.00	\$6.76	\$4.41	\$4.08	\$3.46
T01-PC23XXXX-C0	PSICAPTURE - CLASSIFICATION LEVEL 0 (ZERO VOLUME) BUNDLE (AD	\$150.00	\$150.00	\$7.57	\$4.94	\$4.57	\$3.88
T01-PC23XXXX-T0	PSICAPTURE - TABLE EXTRACTION LEVEL 0 (ZERO VOLUME) BUNDLE (	\$170.00	\$170.00	\$8.57	\$5.60	\$5.18	\$4.39
T01-IC-120030-L9	ICR ZERO IMAGE COUNT TO BE ADDED TO A LEVEL 0 (ZERO VOLUME)	\$17.00	\$17.00	\$0.86	\$0.56	\$0.52	\$0.44
T01-PX-230000-CT-8	PSICAPTURE - UNLIMITED LICENSE BUNDLE - 8 - CORE - INCLUDES CL	\$4,493.00	\$4,493.00	\$226.63	\$148.00	\$136.95	\$116.10
T01-PX-230005-CT-8	PSICAPTURE - WORKSTATION BUNDLE ADDON - 8 - CORE	\$972.00	\$972.00	\$49.03	\$32.02	\$29.63	\$25.12
T01-PX-230000-CT-12	PSICAPTURE - UNLIMITED LICENSE BUNDLE - 12 - CORE - INCLUDES C	\$6,327.00	\$6,327.00	\$319.13	\$208.41	\$192.85	\$163.49
T01-PX-230005-CT-12	PSICAPTURE - WORKSTATION BUNDLE ADDON - 12 - CORE	\$1,250.00	\$1,250.00	\$63.05	\$41.18	\$38.10	\$32.30
T01-PX-230000-CT-16	PSICAPTURE - UNLIMITED LICENSE BUNDLE - 16 - CORE - INCLUDES C	\$8,160.00	\$8,160.00	\$411.59	\$268.79	\$248.72	\$210.85
T01-PX-230005-CT-16	PSICAPTURE - WORKSTATION BUNDLE ADDON - 16 - CORE	\$1,527.00	\$1,527.00	\$77.02	\$50.30	\$46.54	\$39.46
T01-PC230200-CO	LEVEL 1 (200K IMAGES) - SCAN (NO OCR) LICENSE	\$79.00	\$79.00	\$3.98	\$2.60	\$2.41	\$2.04
T01-PC230500-CO	LEVEL 2 (500K IMAGES) - SCAN (NO OCR) LICENSE	\$155.00	\$155.00	\$7.82	\$5.11	\$4.72	\$4.01
T01-PC233000-CO	LEVEL 3 (3M IMAGES) - SCAN (NO OCR) LICENSE	\$365.00	\$365.00	\$18.41	\$12.02	\$11.13	\$9.43
T01-PC235000-CO	LEVEL 4 (5M IMAGES) - SCAN (NO OCR) LICENSE	\$442.00	\$442.00	\$22.29	\$14.56	\$13.47	\$11.42
T01-RF-22001	RIGHT FAX CONNECTOR	\$40.00	\$40.00	\$2.02	\$1.32	\$1.22	\$1.03
T01-FNB-440000	PSICAPTURE FUSION ENTERPRISE SERVER (INCLUDES 3 USERS)	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
T01-FN-440001	PSICAPTURE FUSION CLIENT LICENSE 4-100, PER LICENSE (IN ADDIT	\$20.00	\$20.00	\$1.01	\$0.66	\$0.61	\$0.52
T01-FN-440101	PSICAPTURE FUSION CLIENT LICENSE 101-500, PER LICENSE (IN ADD	\$12.00	\$12.00	\$0.61	\$0.40	\$0.37	\$0.31
T01-FN-440501	PSICAPTURE FUSION CLIENT LICENSE 501+, PER LICENSE (IN ADDIT	\$5.00	\$5.00	\$0.25	\$0.16	\$0.15	\$0.13
IC-130050	CAPTURE VOLUME ICR 50K - NON-RECURRING VOLUMES	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
IC-130100	CAPTURE VOLUME ICR 100K - NON-RECURRING VOLUMES	\$500.00	\$500.00	\$25.22	\$16.47	\$15.24	\$12.92
IC-130250	CAPTURE VOLUME ICR 250K - NON-RECURRING VOLUMES	\$1,000.00	\$1,000.00	\$50.44	\$32.94	\$30.48	\$25.84
IC-130500	CAPTURE VOLUME ICR 500K - NON-RECURRING VOLUMES	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
IC-131000	CAPTURE VOLUME ICR 1M - NON-RECURRING VOLUMES	\$2,504.00	\$2,504.00	\$126.30	\$82.48	\$76.32	\$64.70
IC-135000	CAPTURE VOLUME ICR 5M - NON-RECURRING VOLUMES	\$7,525.00	\$7,525.00	\$379.56	\$247.87	\$229.36	\$194.45
VCB-240010-C	CAPTURE CLASSIFICATION BUNDLE VOLUME 10K - NON-RECURRING V	\$854.00	\$854.00	\$43.08	\$28.13	\$26.03	\$22.07
VCB-240010-CT	CAPTURE TABLE EXTRACTION BUNDLE VOLUME 10K - NON-RECURRING	\$1,139.00	\$1,139.00	\$57.45	\$37.52	\$34.72	\$29.43
VCB-240050-C	CAPTURE CLASSIFICATION BUNDLE VOLUME 50K - NON-RECURRING V	\$1,706.67	\$1,706.67	\$86.08	\$56.22	\$52.02	\$44.10
VCB-240050-CT	CAPTURE TABLE EXTRACTION BUNDLE VOLUME 50K - NON-RECURRING	\$2,275.00	\$2,275.00	\$114.75	\$74.94	\$69.34	\$58.79
VCB-240100-C	CAPTURE CLASSIFICATION BUNDLE VOLUME 100K - NON-RECURRING	\$3,314.00	\$3,314.00	\$167.16	\$109.16	\$101.01	\$85.63
VCB-240100-CT	CAPTURE TABLE EXTRACTION BUNDLE VOLUME 100K - NON-RECURRI	\$4,550.00	\$4,550.00	\$229.50	\$149.88	\$138.68	\$117.57
VCB-240250-C	CAPTURE CLASSIFICATION BUNDLE VOLUME 250K - NON-RECURRING	\$7,395.00	\$7,395.00	\$373.00	\$243.59	\$225.40	\$191.09
VCB-240250-CT	CAPTURE TABLE EXTRACTION BUNDLE VOLUME 250K - NON-RECURRI	\$9,100.00	\$9,100.00	\$459.00	\$299.75	\$277.37	\$235.14
VCB-240500-C	CAPTURE CLASSIFICATION BUNDLE VOLUME 500K - NON-RECURRING	\$10,806.67	\$10,806.67	\$545.09	\$355.97	\$329.39	\$279.24
VCB-240500-CT	CAPTURE TABLE EXTRACTION BUNDLE VOLUME 500K - NON-RECURRI	\$13,650.00	\$13,650.00	\$688.51	\$449.63	\$416.05	\$352.72
VCB-241000-C	CAPTURE CLASSIFICATION BUNDLE VOLUME 1M - NON-RECURRING V	\$18,770.00	\$18,770.00	\$946.76	\$618.28	\$572.11	\$485.02
VCB-241000-CT	CAPTURE TABLE EXTRACTION BUNDLE VOLUME 1M - NON-RECURRING	\$23,889.00	\$23,889.00	\$1,204.96	\$786.90	\$728.14	\$617.29
VCB-245000-C	CAPTURE CLASSIFICATION BUNDLE VOLUME 5M - NON-RECURRING V	\$56,310.00	\$56,310.00	\$2,840.28	\$1,854.85	\$1,716.33	\$1,455.05
VCB-245000-CT	CAPTURE TABLE EXTRACTION BUNDLE VOLUME 5M - NON-RECURRING	\$71,665.00	\$71,665.00	\$3,614.78	\$2,360.65	\$2,184.35	\$1,851.82
T01-PC230012-XCLT	TEST LICENSE - TABLE EXTRACTION BUNDLE PLUS ICR (INTELLIGENT	\$137.00	\$137.00	\$6.91	\$4.51	\$4.18	\$3.54
T01-PC230120-XCLT	TEST LICENSE - TABLE EXTRACTION BUNDLE PLUS ICR (INTELLIGENT	\$485.00	\$485.00	\$24.46	\$15.98	\$14.78	\$12.53
CP-191001	CUSTOM SCRIPTING - 4 HOURS (REMOTE)	\$2,000.00	\$2,000.00	\$100.88	\$65.88	\$60.96	\$51.68
PS-190001	PROFESSIONAL SERVICES - STANDARD CONFIGURATION AND/OR DEF	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
PS-190002	PROFESSIONAL SERVICES - STANDARD CONFIGURATION AND/OR DEF	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
PS-190004	PSICAPTURE CUSTOM FORM CREATION AND TESTING SERVICE (PER HO	\$2,000.00	\$2,000.00	\$100.88	\$65.88	\$60.96	\$51.68
PS-190020	PSIGEN CTE (CONTINUING TECHNICAL EDUCATION) BLOCK - 20 HO	\$6,000.00	\$6,000.00	\$302.64	\$197.64	\$182.88	\$155.04
VR-1001	PSIGEN RESELLER SIGN UP FEE AND TRAINING PACKAGE LEVEL 1	\$11,100.00	\$11,100.00	\$559.88	\$365.63	\$338.33	\$286.82
VR-1002	PSIGEN RESELLER SIGN UP FEE AND TRAINING PACKAGE LEVEL 2	\$5,900.00	\$5,900.00	\$297.60	\$194.35	\$179.83	\$152.46
TR-192001	PSICAPTURE ONSITE TECHNICAL TRAINING CLASS - 8 HOUR DAY (T&	\$7,500.00	\$7,500.00	\$378.30	\$247.05	\$228.60	\$193.80
TR-192002	PSICAPTURE REGIONAL TECHNICAL TRAINING CLASS - PRICED PER S	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
TR-192003	PSICAPTURE REMOTE TECHNICAL TRAINING - 8 HOUR DAY (4 STUD	\$6,000.00	\$6,000.00	\$302.64	\$197.64	\$182.88	\$155.04
TR-192004	PSICAPTURE ONLINE TECHNICAL TRAINING CLASS - PRICED PER STU	\$1,000.00	\$1,000.00	\$50.44	\$32.94	\$30.48	\$25.84
PX-230024-L	CAPTURE ENTERPRISE 24K BUNDLE - ADVANCED	\$2,167.00	\$2,167.00	\$109.30	\$71.38	\$66.05	\$56.00
UXP-230024-L	CAPTURE ENTERPRISE 24K BUNDLE - ADVANCED - UPDATE SERVICE	\$434.00	\$434.00	\$21.89	\$14.30	\$13.23	\$11.21
PX-230024-C	CAPTURE ENTERPRISE 24K BUNDLE - CLASSIFICATION	\$3,075.00	\$3,075.00	\$155.10	\$101.29	\$93.73	\$79.46
UXP-230024-C	CAPTURE ENTERPRISE 24K BUNDLE - CLASSIFICATION - UPDATE SER	\$615.00	\$615.00	\$31.02	\$20.26	\$18.75	\$15.89
PX-230024-CT	CAPTURE ENTERPRISE 24K BUNDLE - TABLE EXTRACTION	\$3,809.00	\$3,809.00	\$192.13	\$125.47	\$116.10	\$98.42

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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
UXP-230024-CT	CAPTURE ENTERPRISE 24K BUNDLE - TABLE EXTRACTION - UPDATE S	\$761.67	\$761.67	\$38.42	\$25.09	\$23.22	\$19.68
PX-230060-C	CAPTURE ENTERPRISE 60K BUNDLE - CLASSIFICATION	\$4,091.67	\$4,091.67	\$206.38	\$134.78	\$124.71	\$105.73
UXP-230060-C	CAPTURE ENTERPRISE 60K BUNDLE - CLASSIFICATION - UPDATE SERV	\$819.00	\$819.00	\$41.31	\$26.98	\$24.96	\$21.16
UXP-230120	CAPTURE ENTERPRISE 120K BUNDLE - STANDARD - UPDATE SERVICE	\$797.00	\$797.00	\$40.20	\$26.25	\$24.29	\$20.59
UXP-230120-L	CAPTURE ENTERPRISE 120K BUNDLE - ADVANCED - UPDATE SERVICE	\$966.67	\$966.67	\$48.76	\$31.84	\$29.46	\$24.98
PX-230120-C	CAPTURE ENTERPRISE 120K BUNDLE - CLASSIFICATION	\$6,825.00	\$6,825.00	\$344.25	\$224.82	\$208.03	\$176.36
UXP-230120-C	CAPTURE ENTERPRISE 120K BUNDLE - CLASSIFICATION - UPDATE SER	\$1,365.00	\$1,365.00	\$68.85	\$44.96	\$41.61	\$35.27
PX-230120-CT	CAPTURE ENTERPRISE 120K BUNDLE - TABLE EXTRACTION	\$8,417.00	\$8,417.00	\$424.55	\$277.26	\$256.55	\$217.50
UXP-230120-CT	CAPTURE ENTERPRISE 120K BUNDLE - TABLE EXTRACTION - UPDATE	\$1,684.00	\$1,684.00	\$84.94	\$55.47	\$51.33	\$43.51
UXP-230480-L	CAPTURE ENTERPRISE 480K BUNDLE - ADVANCED - UPDATE SERVICE	\$1,934.00	\$1,934.00	\$97.55	\$63.71	\$58.95	\$49.97
PX-230480-C	CAPTURE ENTERPRISE 480K BUNDLE - CLASSIFICATION	\$13,275.00	\$13,275.00	\$669.59	\$437.28	\$404.62	\$343.03
UXP-230480-C	CAPTURE ENTERPRISE 480K BUNDLE - CLASSIFICATION - UPDATE SER	\$2,655.00	\$2,655.00	\$133.92	\$87.46	\$80.92	\$68.61
PX-230480-CT	CAPTURE ENTERPRISE 480K BUNDLE - TABLE EXTRACTION	\$17,175.00	\$17,175.00	\$866.31	\$565.74	\$523.49	\$443.80
UXP-230480-CT	CAPTURE ENTERPRISE 480K BUNDLE - TABLE EXTRACTION - UPDATE	\$3,435.00	\$3,435.00	\$173.26	\$113.15	\$104.70	\$88.76
PX-231200-C	CAPTURE ENTERPRISE 1.2M BUNDLE - CLASSIFICATION	\$22,184.00	\$22,184.00	\$1,118.96	\$730.74	\$676.17	\$573.23
UXP-231200-C	CAPTURE ENTERPRISE 1.2M BUNDLE - CLASSIFICATION - UPDATE SER	\$4,436.67	\$4,436.67	\$223.79	\$146.14	\$135.23	\$114.64
PX-230000-C	CAPTURE ENTERPRISE UNLIMITED BUNDLE - CLASSIFICATION	\$31,284.00	\$31,284.00	\$1,577.96	\$1,030.49	\$953.54	\$808.38
UXP-230000-C	CAPTURE ENTERPRISE UNLIMITED BUNDLE - CLASSIFICATION - UPDA	\$6,256.67	\$6,256.67	\$315.59	\$206.09	\$190.70	\$161.67
PX-230005-C	CAPTURE WORKSTATION BUNDLE - CLASSIFICATION (USED IN CONJUL	\$22,184.00	\$22,184.00	\$1,118.96	\$730.74	\$676.17	\$573.23
UXP-230005-C	CAPTURE WORKSTATION BUNDLE - CLASSIFICATION - UPDATE SERVI	\$4,437.00	\$4,437.00	\$223.80	\$146.15	\$135.24	\$114.65
UXP-23XXXX-L	CAPTURE ENTERPRISE ZERO VOLUME BUNDLE - ADVANCED - UPDATE	\$387.00	\$387.00	\$19.52	\$12.75	\$11.80	\$10.00
PX-23XXXX-C	CAPTURE ENTERPRISE ZERO VOLUME BUNDLE - CLASSIFICATION (US	\$2,734.00	\$2,734.00	\$137.90	\$90.06	\$83.33	\$70.65
UXP-23XXXX-C	CAPTURE ENTERPRISE ZERO VOLUME BUNDLE - CLASSIFICATION - UP	\$546.67	\$546.67	\$27.57	\$18.01	\$16.66	\$14.13
PX-23XXXX-CT	CAPTURE ENTERPRISE ZERO VOLUME BUNDLE - TABLE EXTRACTION (	\$3,359.00	\$3,359.00	\$169.43	\$110.65	\$102.38	\$86.80
UXP-23XXXX-CT	CAPTURE ENTERPRISE ZERO VOLUME BUNDLE - TABLE EXTRACTION -	\$671.67	\$671.67	\$33.88	\$22.12	\$20.47	\$17.36
IC-130010	CAPTURE VOLUME ICR 10K - NON-RECURRING VOLUMES	\$127.00	\$127.00	\$6.41	\$4.18	\$3.87	\$3.28
FN-440000	PSIFUSION SERVER	\$9,000.00	\$9,000.00	\$453.96	\$296.46	\$274.32	\$232.56
US-440000	PSIFUSION SERVER - UPDATE SERVICE	\$1,800.00	\$1,800.00	\$90.79	\$59.29	\$54.86	\$46.51
FN-440001	FUSION CLIENT LICENSE, 1 - 50	\$600.00	\$600.00	\$30.26	\$19.76	\$18.29	\$15.50
US-440001	FUSION CLIENT LICENSE, 1 - 50 - UPDATE SERVICE	\$120.00	\$120.00	\$6.05	\$3.95	\$3.66	\$3.10
PX-230012-XLCT	CAPTURE TEST STATION - LIMITED - 12,000/YR. INCLUDES ICR - LIM	\$1,750.00	\$1,750.00	\$88.27	\$57.65	\$53.34	\$45.22
UXP-230012-XLCT	CAPTURE TEST STATION - LIMITED - 12,000/YR. INCLUDES ICR - UPD	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
PROSERVICES	PROFESSIONAL SERVICES	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17

60M	63M
\$3.44	\$3.29
\$3.88	\$3.71
\$4.55	\$4.35
\$6.00	\$5.73
\$6.58	\$6.29
\$8.38	\$8.01
\$10.61	\$10.14
\$13.14	\$12.56
\$17.19	\$16.44
\$21.37	\$20.43
\$21.65	\$20.70
\$24.01	\$22.96
\$23.75	\$22.71
\$30.07	\$28.75
\$0.48	\$0.46
\$0.63	\$0.60
\$0.74	\$0.70
\$1.08	\$1.04
\$1.45	\$1.39
\$2.17	\$2.07
\$2.90	\$2.77
\$3.25	\$3.11
\$3.68	\$3.52
\$0.37	\$0.35
\$97.27	\$93.01
\$21.04	\$20.12
\$136.98	\$130.97
\$27.06	\$25.88
\$176.66	\$168.91
\$33.06	\$31.61
\$1.71	\$1.64
\$3.36	\$3.21
\$7.90	\$7.56
\$9.57	\$9.15
\$0.87	\$0.83
\$5.41	\$5.18
\$0.43	\$0.41
\$0.26	\$0.25
\$0.11	\$0.10
\$5.41	\$5.18
\$10.83	\$10.35
\$21.65	\$20.70
\$32.48	\$31.05
\$54.21	\$51.83
\$162.92	\$155.77
\$18.49	\$17.68
\$24.66	\$23.58
\$36.95	\$35.33
\$49.25	\$47.09
\$71.75	\$68.60
\$98.51	\$94.19
\$160.10	\$153.08
\$197.02	\$188.37
\$233.96	\$223.70
\$295.52	\$282.56
\$406.37	\$388.54
\$517.20	\$494.50
\$1,219.11	\$1,165.62
\$1,551.55	\$1,483.47
\$2.97	\$2.84
\$10.50	\$10.04
\$43.30	\$41.40
\$54.13	\$51.75
\$54.13	\$51.75
\$43.30	\$41.40
\$129.90	\$124.20
\$240.32	\$229.77
\$127.74	\$122.13
\$162.38	\$155.25
\$54.13	\$51.75
\$129.90	\$124.20
\$21.65	\$20.70
\$46.92	\$44.86
\$9.40	\$8.98
\$66.57	\$63.65
\$13.31	\$12.73
\$82.46	\$78.85

60M	63M
\$16.49	\$15.77
\$88.58	\$84.70
\$17.73	\$16.95
\$17.26	\$16.50
\$20.93	\$20.01
\$147.76	\$141.28
\$29.55	\$28.26
\$182.23	\$174.23
\$36.46	\$34.86
\$41.87	\$40.03
\$287.40	\$274.79
\$57.48	\$54.96
\$371.84	\$355.52
\$74.37	\$71.10
\$480.28	\$459.21
\$96.05	\$91.84
\$677.30	\$647.58
\$135.46	\$129.51
\$480.28	\$459.21
\$96.06	\$91.85
\$8.38	\$8.01
\$59.19	\$56.59
\$11.84	\$11.32
\$72.72	\$69.53
\$14.54	\$13.90
\$2.75	\$2.63
\$194.85	\$186.30
\$38.97	\$37.26
\$12.99	\$12.42
\$2.60	\$2.48
\$37.89	\$36.23
\$41.57	\$39.74
\$4.33	\$4.14

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
CUSTOM-DAILY	ADVANCED INTEGRATION / CUSTOM WORK - DAILY	\$1,995.00	\$1,995.00	\$100.63	\$65.72	\$60.81	\$51.55
CUSTOM-DAILY-MSP	ADVANCED INTEGRATION / CUSTOM WORK - DAILY - PREMIUM M&S	\$49.88	\$49.88	\$2.52	\$1.64	\$1.52	\$1.29
CUSTOM-DAILY-MSR	ADVANCED INTEGRATION / CUSTOM WORK - DAILY - REGULAR M&S	\$33.25	\$33.25	\$1.68	\$1.10	\$1.01	\$0.86
CUSTOM-HOURLY	ADVANCED INTEGRATION / CUSTOM WORK - HOURLY	\$350.00	\$350.00	\$17.65	\$11.53	\$10.67	\$9.04
CUSTOM-HOURLY-MSP	ADVANCED INTEGRATION / CUSTOM WORK - HOURLY - PREMIUM M&S	\$8.75	\$8.75	\$0.44	\$0.29	\$0.27	\$0.23
CUSTOM-HOURLY-MSR	ADVANCED INTEGRATION / CUSTOM WORK - HOURLY - REGULAR M&S	\$5.83	\$5.83	\$0.29	\$0.19	\$0.18	\$0.15
DR-ECM-SHRPT	XMF SOFTWARE SHAREPOINT CONNECTOR - DISASTER RECOVERY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
DR-ECM-SHRPT-MSP	XMF SOFTWARE SHAREPOINT CONNECTOR - DISASTER RECOVERY - PREMIUM M&S	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
DR-ECM-SHRPT-MSR	XMF SOFTWARE SHAREPOINT CONNECTOR - DISASTER RECOVERY - REGULAR M&S	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
DR-HCARE-A-EPIC	XMF EPIC HEALTHCARE CONNECTOR - DISASTER RECOVERY	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
DR-HCARE-A-EPIC-MSP	XMF EPIC HEALTHCARE CONNECTOR - DISASTER RECOVERY - PREMIUM M&S	\$60.50	\$60.50	\$3.05	\$1.99	\$1.84	\$1.56
DR-HCARE-A-EPIC-MSR	XMF EPIC HEALTHCARE CONNECTOR - DISASTER RECOVERY - REGULAR M&S	\$40.33	\$40.33	\$2.03	\$1.33	\$1.23	\$1.04
DR-HCARE-A-SCRT	XMF ALL SCRIPTS HEALTHCARE CONNECTOR - DISASTER RECOVERY	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
DR-HCARE-A-SCRT-MSP	XMF ALL SCRIPTS HEALTHCARE CONNECTOR - DISASTER RECOVERY - PREMIUM M&S	\$60.50	\$60.50	\$3.05	\$1.99	\$1.84	\$1.56
DR-HCARE-A-SCRT-MSR	XMF ALL SCRIPTS HEALTHCARE CONNECTOR - DISASTER RECOVERY - REGULAR M&S	\$40.33	\$40.33	\$2.03	\$1.33	\$1.23	\$1.04
DR-HCARE-NEXTGM	XMF NEXTGEN HEALTHCARE CONNECTOR - DISASTER RECOVERY	\$2,090.00	\$2,090.00	\$105.42	\$68.84	\$63.70	\$54.01
DR-HCARE-NEXTGM-MSP	XMF NEXTGEN HEALTHCARE CONNECTOR - DISASTER RECOVERY - PREMIUM M&S	\$52.25	\$52.25	\$2.64	\$1.72	\$1.59	\$1.35
DR-HCARE-NEXTGM-MSR	XMF NEXTGEN HEALTHCARE CONNECTOR - DISASTER RECOVERY - REGULAR M&S	\$34.83	\$34.83	\$1.76	\$1.15	\$1.06	\$0.90
DR-XM-API	XMF PROVISIONING/APPLICATION JAVA API - DISASTER RECOVERY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
DR-XM-API-MSP	XMF PROVISIONING/APPLICATION JAVA API - DISASTER RECOVERY - PREMIUM M&S	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
DR-XM-API-MSR	XMF PROVISIONING/APPLICATION JAVA API - DISASTER RECOVERY - REGULAR M&S	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
DR-XM-BCR	XMF BARCODE ROUTING - DISASTER RECOVERY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
DR-XM-BCR-MSP	XMF BARCODE ROUTING - DISASTER RECOVERY - PREMIUM M&S	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
DR-XM-BCR-MSR	XMF BARCODE ROUTING - DISASTER RECOVERY - REGULAR M&S	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
DR-XM-CH-FOIP	XMF ONE FOIP CHANNEL - DISASTER RECOVERY	\$714.00	\$714.00	\$36.01	\$23.52	\$21.76	\$18.45
DR-XM-CH-FOIP-MSP	XMF ONE FOIP CHANNEL - DISASTER RECOVERY - PREMIUM M&S	\$17.85	\$17.85	\$0.90	\$0.59	\$0.54	\$0.46
DR-XM-CH-FOIP-MSR	XMF ONE FOIP CHANNEL - DISASTER RECOVERY - REGULAR M&S	\$11.90	\$11.90	\$0.60	\$0.39	\$0.36	\$0.31
DR-XM-ENT-UNL	XMF ENTERPRISE SERVER - DISASTER RECOVERY	\$2,754.00	\$2,754.00	\$138.91	\$90.72	\$83.94	\$71.16
DR-XM-ENT-UNL-MSP	XMF ENTERPRISE SERVER - DISASTER RECOVERY - PREMIUM M&S	\$68.85	\$68.85	\$3.47	\$2.27	\$2.10	\$1.78
DR-XM-ENT-UNL-MSR	XMF ENTERPRISE SERVER - DISASTER RECOVERY - REGULAR M&S	\$45.90	\$45.90	\$2.32	\$1.51	\$1.40	\$1.19
DR-XM-EXCH	XMF MICROSOFT EXCHANGE - DISASTER RECOVERY	\$880.00	\$880.00	\$44.39	\$28.99	\$26.82	\$22.74
DR-XM-EXCH-MSP	XMF MICROSOFT EXCHANGE - DISASTER RECOVERY - PREMIUM M&S	\$22.00	\$22.00	\$1.11	\$0.72	\$0.67	\$0.57
DR-XM-EXCH-MSR	XMF MICROSOFT EXCHANGE - DISASTER RECOVERY - REGULAR M&S	\$14.67	\$14.67	\$0.74	\$0.48	\$0.45	\$0.38
DR-XM-NET	XMF NET WEBSERVICES API - DISASTER RECOVERY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
DR-XM-NET-MSP	XMF NET WEBSERVICES API - DISASTER RECOVERY - PREMIUM M&S	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
DR-XM-NET-MSR	XMF NET WEBSERVICES API - DISASTER RECOVERY - REGULAR M&S	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
DR-XM-NOTES	XMF LOTUS NOTES - DISASTER RECOVERY	\$880.00	\$880.00	\$44.39	\$28.99	\$26.82	\$22.74
DR-XM-NOTES-MSP	XMF LOTUS NOTES - DISASTER RECOVERY - PREMIUM M&S	\$22.00	\$22.00	\$1.11	\$0.72	\$0.67	\$0.57
DR-XM-NOTES-MSR	XMF LOTUS NOTES - DISASTER RECOVERY - REGULAR M&S	\$14.67	\$14.67	\$0.74	\$0.48	\$0.45	\$0.38
DR-XM-OCR	XMF SPAM FILTERING AND OCR ROUTING - DISASTER RECOVERY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
DR-XM-OCR-MSP	XMF SPAM FILTERING AND OCR ROUTING - DISASTER RECOVERY - PREMIUM M&S	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
DR-XM-OCR-MSR	XMF SPAM FILTERING AND OCR ROUTING - DISASTER RECOVERY - REGULAR M&S	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
DR-XM-PYT	XMF ADVANCED PYTHON ROUTING/SCRIPTING - DISASTER RECOVERY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
DR-XM-PYT-MSP	XMF ADVANCED PYTHON ROUTING/SCRIPTING - DISASTER RECOVERY - PREMIUM M&S	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
DR-XM-PYT-MSR	XMF ADVANCED PYTHON ROUTING/SCRIPTING - DISASTER RECOVERY - REGULAR M&S	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
DR-XM-SAP	XMF ADD SAP R/3 EXTENSION - DISASTER RECOVERY	\$4,959.00	\$4,959.00	\$250.13	\$163.35	\$151.15	\$128.14
DR-XM-SAP-MSP	XMF ADD SAP R/3 EXTENSION - DISASTER RECOVERY - PREMIUM M&S	\$123.98	\$123.98	\$6.25	\$4.08	\$3.78	\$3.20
DR-XM-SAP-MSR	XMF ADD SAP R/3 EXTENSION - DISASTER RECOVERY - REGULAR M&S	\$82.65	\$82.65	\$4.17	\$2.72	\$2.52	\$2.14
DR-XM-SMTP	XMF SMTP GATEWAY - DISASTER RECOVERY	\$714.00	\$714.00	\$36.01	\$23.52	\$21.76	\$18.45
DR-XM-SMTP-MSP	XMF SMTP GATEWAY - DISASTER RECOVERY - PREMIUM M&S	\$17.85	\$17.85	\$0.90	\$0.59	\$0.54	\$0.46
DR-XM-SMTP-MSR	XMF SMTP GATEWAY - DISASTER RECOVERY - REGULAR M&S	\$11.90	\$11.90	\$0.60	\$0.39	\$0.36	\$0.31
DR-XM-SP-UNL	XMF SERVICE PROVIDER SERVER - DISASTER RECOVERY	\$4,408.00	\$4,408.00	\$222.34	\$145.20	\$134.36	\$113.90
DR-XM-SP-UNL-MSP	XMF SERVICE PROVIDER SERVER - DISASTER RECOVERY - PREMIUM M&S	\$110.20	\$110.20	\$5.56	\$3.63	\$3.36	\$2.85
DR-XM-SP-UNL-MSR	XMF SERVICE PROVIDER SERVER - DISASTER RECOVERY - REGULAR M&S	\$73.47	\$73.47	\$3.71	\$2.42	\$2.24	\$1.90
DR-XM-WEB	XMF WEB-ENABLED FAX CLIENT - DISASTER RECOVERY	\$714.00	\$714.00	\$36.01	\$23.52	\$21.76	\$18.45
DR-XM-WEB-MSP	XMF WEB-ENABLED FAX CLIENT - DISASTER RECOVERY - PREMIUM M&S	\$17.85	\$17.85	\$0.90	\$0.59	\$0.54	\$0.46
DR-XM-WEB-MSR	XMF WEB-ENABLED FAX CLIENT - DISASTER RECOVERY - REGULAR M&S	\$11.90	\$11.90	\$0.60	\$0.39	\$0.36	\$0.31
DR-XM-XML	XMF APPS/PROCESS INTEGRATION (XML) - DISASTER RECOVERY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
DR-XM-XML-MSP	XMF APPS/PROCESS INTEGRATION (XML) - DISASTER RECOVERY - PREMIUM M&S	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
DR-XM-XML-MSR	XMF APPS/PROCESS INTEGRATION (XML) - DISASTER RECOVERY - REGULAR M&S	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
ECM-SHRPT	XMF SOFTWARE SHAREPOINT CONNECTOR	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
ECM-SHRPT-MSP	XMF SOFTWARE SHAREPOINT CONNECTOR - PREMIUM M&S	\$60.50	\$60.50	\$3.05	\$1.99	\$1.84	\$1.56
ECM-SHRPT-MSR	XMF SOFTWARE SHAREPOINT CONNECTOR - REGULAR M&S	\$40.33	\$40.33	\$2.03	\$1.33	\$1.23	\$1.04
EL-PCL5-2.5K	XMF ELAN PCL5 - 2500 PPD	\$600.00	\$600.00	\$30.26	\$19.76	\$18.29	\$15.50
EL-PCL5-25K	XMF ELAN PCL5 - 25000 PPD	\$1,380.00	\$1,380.00	\$69.61	\$45.46	\$42.06	\$35.66
EL-PCL5-UNL	XMF ELAN PCL5 - UNLIMITED PPD	\$3,030.00	\$3,030.00	\$152.83	\$99.81	\$92.35	\$78.30
HCARE-A-EPIC	XMF EPIC HEALTHCARE CONNECTOR	\$4,841.00	\$4,841.00	\$244.18	\$159.46	\$147.55	\$125.09
HCARE-A-EPIC-MSP	XMF EPIC HEALTHCARE CONNECTOR - PREMIUM M&S	\$121.03	\$121.03	\$6.10	\$3.99	\$3.69	\$3.13
HCARE-A-EPIC-MSR	XMF EPIC HEALTHCARE CONNECTOR - REGULAR M&S	\$80.68	\$80.68	\$4.07	\$2.66	\$2.46	\$2.08
HCARE-A-SCRT	XMF ALL SCRIPTS HEALTHCARE CONNECTOR	\$4,841.00	\$4,841.00	\$244.18	\$159.46	\$147.55	\$125.09
HCARE-A-SCRT-MSP	XMF ALL SCRIPTS HEALTHCARE CONNECTOR - PREMIUM M&S	\$121.03	\$121.03	\$6.10	\$3.99	\$3.69	\$3.13
HCARE-A-SCRT-MSR	XMF ALL SCRIPTS HEALTHCARE CONNECTOR - REGULAR M&S	\$80.68	\$80.68	\$4.07	\$2.66	\$2.46	\$2.08
HCARE-NEXTGM	XMF NEXTGEN HEALTHCARE CONNECTOR	\$4,179.00	\$4,179.00	\$210.79	\$137.66	\$127.38	\$107.99
HCARE-NEXTGM-MSP	XMF NEXTGEN HEALTHCARE CONNECTOR - PREMIUM M&S	\$104.48	\$104.48	\$5.27	\$3.44	\$3.18	\$2.70
HCARE-NEXTGM-MSR	XMF NEXTGEN HEALTHCARE CONNECTOR - REGULAR M&S	\$69.65	\$69.65	\$3.51	\$2.29	\$2.12	\$1.80
INSTA-RUSH-PREMIUM	RUSH INSTALLATION PREMIUM (IN ADDITION TO STANDARD INSTALLATION)	\$0.50	\$0.50	\$0.03	\$0.02	\$0.02	\$0.01
INST-ONSITE-1D	ON-SITE INSTALLATION / VERSION UPDATE - 1 DAY - MONTREAL REGION	\$1,595.00	\$1,595.00	\$80.45	\$52.54	\$48.62	\$41.21

ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
INST-ONSITE-2D	ON-SITE INSTALLATION / VERSION UPDATE - 2 DAYS	\$5,995.00	\$5,995.00	\$302.39	\$197.48	\$182.73	\$154.91
INST-ONSITE-ADD	ON-SITE INSTALLATION / VERSION UPDATE - ADDITIONAL DAYS	\$1,995.00	\$1,995.00	\$100.63	\$65.72	\$60.81	\$51.55
INST-REMOTE-EXT-1	REMOTE INSTALLATION / VERSION UPDATE - 1/2 DAY (EXTENDED/WEE	\$1,395.00	\$1,395.00	\$70.36	\$45.95	\$42.52	\$36.05
INST-REMOTE-EXT-2	REMOTE INSTALLATION / VERSION UPDATE - 1 DAY (EXTENDED/WEE	\$2,395.00	\$2,395.00	\$120.80	\$78.89	\$73.00	\$61.89
INST-REMOTE-FULL	REMOTE INSTALLATION / VERSION UPDATE - 1 DAY	\$1,595.00	\$1,595.00	\$80.45	\$52.54	\$48.62	\$41.21
INST-REMOTE-HALF	REMOTE INSTALLATION / VERSION UPDATE - 1/2 DAY	\$895.00	\$895.00	\$45.14	\$29.48	\$27.28	\$23.13
MFP-APEOS-200	XMF XEROX APEOS (51+)	\$441.00	\$441.00	\$22.24	\$14.53	\$13.44	\$11.40
MFP-APEOS-50	XMF XEROX APEOS (1-50)	\$607.00	\$607.00	\$30.62	\$19.99	\$18.50	\$15.68
MFP-ECOPY-SS-200	XMF ECOPY SHARESCAN (51+)	\$441.00	\$441.00	\$22.24	\$14.53	\$13.44	\$11.40
MFP-ECOPY-SS-50	XMF ECOPY SHARESCAN (1-50)	\$607.00	\$607.00	\$30.62	\$19.99	\$18.50	\$15.68
MFP-LEXMARK-ESF-200	XMF LEXMARK ESF (51+)	\$441.00	\$441.00	\$22.24	\$14.53	\$13.44	\$11.40
MFP-LEXMARK-ESF-50	XMF LEXMARK ESF (1-50)	\$607.00	\$607.00	\$30.62	\$19.99	\$18.50	\$15.68
MFP-RICOH-ESA-200	XMF RICOH ESA (51+)	\$441.00	\$441.00	\$22.24	\$14.53	\$13.44	\$11.40
MFP-RICOH-ESA-50	XMF RICOH ESA (1 TO 50)	\$607.00	\$607.00	\$30.62	\$19.99	\$18.50	\$15.68
MFP-RICOH-SM-MI-200	XMF RICOH SMARTSDK (51+)	\$441.00	\$441.00	\$22.24	\$14.53	\$13.44	\$11.40
MFP-RICOH-SM-MI-50	XMF RICOH SMARTSDK (1 TO 50)	\$607.00	\$607.00	\$30.62	\$19.99	\$18.50	\$15.68
MFP-SHARP-OSA-200	XMF SHARP OSA (51+)	\$441.00	\$441.00	\$22.24	\$14.53	\$13.44	\$11.40
MFP-SHARP-OSA-50	XMF SHARP OSA (1 TO 50)	\$607.00	\$607.00	\$30.62	\$19.99	\$18.50	\$15.68
MFP-TOSHIBA-MI-200	XMF TOSHIBA (51+)	\$441.00	\$441.00	\$22.24	\$14.53	\$13.44	\$11.40
MFP-TOSHIBA-MI-50	XMF TOSHIBA (1 TO 50)	\$607.00	\$607.00	\$30.62	\$19.99	\$18.50	\$15.68
MFP-XEROX-CKY-200	XMF XEROX CONNECTKEY (51+)	\$441.00	\$441.00	\$22.24	\$14.53	\$13.44	\$11.40
MFP-XEROX-CKY-50	XMF XEROX CONNECTKEY (1 TO 50)	\$607.00	\$607.00	\$30.62	\$19.99	\$18.50	\$15.68
R-ECM-SHRPT	XMF SOFTWARE SHAREPOINT CONNECTOR - HIGH AVAILABILITY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
R-ECM-SHRPT-MSP	XMF SOFTWARE SHAREPOINT CONNECTOR - HIGH AVAILABILITY - PRE	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
R-ECM-SHRPT-MSR	XMF SOFTWARE SHAREPOINT CONNECTOR - HIGH AVAILABILITY - REG	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
R-HCARE-A-EPIC	XMF EPIC HEALTHCARE CONNECTOR - HIGH AVAILABILITY	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
R-HCARE-A-EPIC-MSP	XMF EPIC HEALTHCARE CONNECTOR - HIGH AVAILABILITY - PREMIUM	\$60.50	\$60.50	\$3.05	\$1.99	\$1.84	\$1.56
R-HCARE-A-EPIC-MSR	XMF EPIC HEALTHCARE CONNECTOR - HIGH AVAILABILITY - REGULAR	\$40.33	\$40.33	\$2.03	\$1.33	\$1.23	\$1.04
R-HCARE-A-SCRT	XMF ALL SCRIPTS HEALTHCARE CONNECTOR - HIGH AVAILABILITY	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
R-HCARE-A-SCRT-MSP	XMF ALL SCRIPTS HEALTHCARE CONNECTOR - HIGH AVAILABILITY - P	\$60.50	\$60.50	\$3.05	\$1.99	\$1.84	\$1.56
R-HCARE-A-SCRT-MSR	XMF ALL SCRIPTS HEALTHCARE CONNECTOR - HIGH AVAILABILITY - R	\$40.33	\$40.33	\$2.03	\$1.33	\$1.23	\$1.04
R-HCARE-NEXTGM	XMF NEXTGEN HEALTHCARE CONNECTOR - HIGH AVAILABILITY	\$2,090.00	\$2,090.00	\$105.42	\$68.84	\$63.70	\$54.01
R-HCARE-NEXTGM-MSP	XMF NEXTGEN HEALTHCARE CONNECTOR - HIGH AVAILABILITY - PREM	\$52.25	\$52.25	\$2.64	\$1.72	\$1.59	\$1.35
R-HCARE-NEXTGM-MSR	XMF NEXTGEN HEALTHCARE CONNECTOR - HIGH AVAILABILITY - REGU	\$34.83	\$34.83	\$1.76	\$1.15	\$1.06	\$0.90
R-XM-SP-API	XMF PROVISIONING/APPLICATION JAVA API - HIGH AVAILABILITY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
R-XM-SP-API-MSP	XMF PROVISIONING/APPLICATION JAVA API - HIGH AVAILABILITY - PR	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
R-XM-SP-API-MSR	XMF PROVISIONING/APPLICATION JAVA API - HIGH AVAILABILITY - RE	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
R-XM-SP-BCR	XMF BARCODE ROUTING - HIGH AVAILABILITY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
R-XM-SP-BCR-MSP	XMF BARCODE ROUTING - HIGH AVAILABILITY - PREMIUM M&S	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
R-XM-SP-BCR-MSR	XMF BARCODE ROUTING - HIGH AVAILABILITY - REGULAR M&S	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
R-XM-SP-CH-FOIP	XMF ONE FOIP CHANNEL - HIGH AVAILABILITY	\$714.00	\$714.00	\$36.01	\$23.52	\$21.76	\$18.45
R-XM-SP-CH-FOIP-MSP	XMF ONE FOIP CHANNEL - HIGH AVAILABILITY - PREMIUM M&S	\$17.85	\$17.85	\$0.90	\$0.59	\$0.54	\$0.46
R-XM-SP-CH-FOIP-MSR	XMF ONE FOIP CHANNEL - HIGH AVAILABILITY - REGULAR M&S	\$11.90	\$11.90	\$0.60	\$0.39	\$0.36	\$0.31
R-XM-SP-CH-LEG-MSP	XMF ONE LEGACY CHANNEL - HIGH AVAILABILITY - PREMIUM M&S	\$12.35	\$12.35	\$0.62	\$0.41	\$0.38	\$0.32
R-XM-SP-CH-LEG-MSR	XMF ONE LEGACY CHANNEL - HIGH AVAILABILITY - REGULAR M&S	\$8.23	\$8.23	\$0.42	\$0.27	\$0.25	\$0.21
R-XM-SP-EXCH	XMF MICROSOFT EXCHANGE - HIGH AVAILABILITY	\$880.00	\$880.00	\$44.39	\$28.99	\$26.82	\$22.74
R-XM-SP-EXCH-MSP	XMF MICROSOFT EXCHANGE - HIGH AVAILABILITY - PREMIUM M&S	\$22.00	\$22.00	\$1.11	\$0.72	\$0.67	\$0.57
R-XM-SP-EXCH-MSR	XMF MICROSOFT EXCHANGE - HIGH AVAILABILITY - REGULAR M&S	\$14.67	\$14.67	\$0.74	\$0.48	\$0.45	\$0.38
R-XM-SP-NET	XMF NET WEBSERVICES API - HIGH AVAILABILITY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
R-XM-SP-NET-MSP	XMF NET WEBSERVICES API - HIGH AVAILABILITY - PREMIUM M&S	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
R-XM-SP-NET-MSR	XMF NET WEBSERVICES API - HIGH AVAILABILITY - REGULAR M&S	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
R-XM-SP-NOTES	XMF LOTUS NOTES - HIGH AVAILABILITY	\$880.00	\$880.00	\$44.39	\$28.99	\$26.82	\$22.74
R-XM-SP-NOTES-MSP	XMF LOTUS NOTES - HIGH AVAILABILITY - PREMIUM M&S	\$22.00	\$22.00	\$1.11	\$0.72	\$0.67	\$0.57
R-XM-SP-NOTES-MSR	XMF LOTUS NOTES - HIGH AVAILABILITY - REGULAR M&S	\$14.67	\$14.67	\$0.74	\$0.48	\$0.45	\$0.38
R-XM-SP-OCR	XMF SPAM FILTERING AND OCR ROUTING - HIGH AVAILABILITY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
R-XM-SP-OCR-MSP	XMF SPAM FILTERING AND OCR ROUTING - HIGH AVAILABILITY - PREM	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
R-XM-SP-OCR-MSR	XMF SPAM FILTERING AND OCR ROUTING - HIGH AVAILABILITY - REGU	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
R-XM-SP-PYT	XMF ADVANCED PYTHON ROUTING/SCRIPTING - HIGH AVAILABILITY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
R-XM-SP-PYT-MSP	XMF ADVANCED PYTHON ROUTING/SCRIPTING - HIGH AVAILABILITY -	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
R-XM-SP-PYT-MSR	XMF ADVANCED PYTHON ROUTING/SCRIPTING - HIGH AVAILABILITY -	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
R-XM-SP-SAP	XMF ADD SAP R/3 EXTENSION - HIGH AVAILABILITY	\$4,959.00	\$4,959.00	\$250.13	\$163.35	\$151.15	\$128.14
R-XM-SP-SAP-MSP	XMF ADD SAP R/3 EXTENSION - HIGH AVAILABILITY - PREMIUM M&S	\$123.98	\$123.98	\$6.25	\$4.08	\$3.78	\$3.20
R-XM-SP-SAP-MSR	XMF ADD SAP R/3 EXTENSION - HIGH AVAILABILITY - REGULAR M&S	\$82.65	\$82.65	\$4.17	\$2.72	\$2.52	\$2.14
R-XM-SP-SMTP	XMF SMTP GATEWAY - HIGH AVAILABILITY	\$714.00	\$714.00	\$36.01	\$23.52	\$21.76	\$18.45
R-XM-SP-SMTP-MSP	XMF SMTP GATEWAY - HIGH AVAILABILITY - PREMIUM M&S	\$17.85	\$17.85	\$0.90	\$0.59	\$0.54	\$0.46
R-XM-SP-SMTP-MSR	XMF SMTP GATEWAY - HIGH AVAILABILITY - REGULAR M&S	\$11.90	\$11.90	\$0.60	\$0.39	\$0.36	\$0.31
R-XM-SP-UNL	XMF SERVICE PROVIDER SERVER - HIGH AVAILABILITY	\$4,408.00	\$4,408.00	\$222.34	\$145.20	\$134.36	\$113.90
R-XM-SP-UNL-MSP	XMF SERVICE PROVIDER SERVER - HIGH AVAILABILITY - PREMIUM M&	\$110.20	\$110.20	\$5.56	\$3.63	\$3.36	\$2.85
R-XM-SP-UNL-MSR	XMF SERVICE PROVIDER SERVER - HIGH AVAILABILITY - REGULAR M&	\$73.47	\$73.47	\$3.71	\$2.42	\$2.24	\$1.90
R-XM-SP-WEB	XMF WEB-ENABLED FAX CLIENT - HIGH AVAILABILITY	\$714.00	\$714.00	\$36.01	\$23.52	\$21.76	\$18.45
R-XM-SP-WEB-MSP	XMF WEB-ENABLED FAX CLIENT - HIGH AVAILABILITY - PREMIUM M&S	\$17.85	\$17.85	\$0.90	\$0.59	\$0.54	\$0.46
R-XM-SP-WEB-MSR	XMF WEB-ENABLED FAX CLIENT - HIGH AVAILABILITY - REGULAR M&S	\$11.90	\$11.90	\$0.60	\$0.39	\$0.36	\$0.31
R-XM-SP-XML	XMF APPS/PROCESS INTEGRATION (XML) - HIGH AVAILABILITY	\$1,211.00	\$1,211.00	\$61.08	\$39.89	\$36.91	\$31.29
R-XM-SP-XML-MSP	XMF APPS/PROCESS INTEGRATION (XML) - HIGH AVAILABILITY - PREM	\$30.28	\$30.28	\$1.53	\$1.00	\$0.92	\$0.78
R-XM-SP-XML-MSR	XMF APPS/PROCESS INTEGRATION (XML) - HIGH AVAILABILITY - REGU	\$20.18	\$20.18	\$1.02	\$0.66	\$0.62	\$0.52
TRN-ADM-CERT-ONLINE	ADMIN CERTIFICATION TRAINING (ONLINE 30 HOURS)	\$2,190.00	\$2,190.00	\$110.46	\$72.14	\$66.75	\$56.59
TRN-ADM-CERT-ONSITE	ADMIN CERTIFICATION TRAINING (ONSITE 4 DAYS)	\$9,950.00	\$9,950.00	\$501.88	\$327.75	\$303.28	\$257.11

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
TRN-VAR-BOOTCAMP	CERTIFIED LEVEL 1 BOOTCAMP (LABS + EXAM)	\$2,190.00	\$2,190.00	\$110.46	\$72.14	\$66.75	\$56.59
TRN-VAR-CERT	CERTIFIED LEVEL 1 CERTIFICATION EXAM	\$995.00	\$995.00	\$50.19	\$32.78	\$30.33	\$25.71
XMC-ADV-ONB-DAY	XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER DAY	\$1,995.00	\$1,995.00	\$100.63	\$65.72	\$60.81	\$51.55
XMC-ADV-ONB-HALF	XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER HALF DAY	\$1,195.00	\$1,195.00	\$60.28	\$39.36	\$36.42	\$30.88
XMC-ADV-ONB-HOUR	XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER HOUR	\$350.00	\$350.00	\$17.65	\$11.53	\$10.67	\$9.04
XMC-ADV-ONB-WEEK	XM CLOUD ADVANCED ONBOARDING/INTEGRATIONS - PER 1 WEEK	\$9,995.00	\$9,995.00	\$504.15	\$329.24	\$304.65	\$258.27
XMC-BASIC-ONB	XM CLOUD BASIC ONBOARDING/ACCOUNT CREATION	\$495.00	\$495.00	\$24.97	\$16.31	\$15.09	\$12.79
XMCS-1Y-PRE-1200	XMF CLOUD PREPAID 1,200 CREDITS - 1 YEAR	\$189.00	\$189.00	\$9.53	\$6.23	\$5.76	\$4.88
XMCS-1Y-PRE-1200K	XMF CLOUD PREPAID 1,200,000 CREDITS - 1 YEAR	\$64,518.00	\$64,518.00	\$3,254.29	\$2,125.22	\$1,966.51	\$1,667.15
XMCS-1Y-PRE-120K	XMF CLOUD PREPAID 120,000 CREDITS - 1 YEAR	\$8,738.00	\$8,738.00	\$440.74	\$287.83	\$266.33	\$225.79
XMCS-1Y-PRE-12K	XMF CLOUD PREPAID 12,000 CREDITS - 1 YEAR	\$1,260.00	\$1,260.00	\$63.55	\$41.50	\$38.40	\$32.56
XMCS-1Y-PRE-12M	XMF CLOUD PREPAID 12,000,000 CREDITS - 1 YEAR	\$385,075.00	\$385,075.00	\$19,423.18	\$12,684.37	\$11,737.09	\$9,950.34
XMCS-1Y-PRE-1500K	XMF CLOUD PREPAID 1,500,000 CREDITS - 1 YEAR	\$77,326.00	\$77,326.00	\$3,900.32	\$2,547.12	\$2,356.90	\$1,998.10
XMCS-1Y-PRE-15M	XMF CLOUD PREPAID 15,000,000 CREDITS - 1 YEAR	\$448,875.00	\$448,875.00	\$22,641.26	\$14,785.94	\$13,681.71	\$11,598.93
XMCS-1Y-PRE-1800K	XMF CLOUD PREPAID 1,800,000 CREDITS - 1 YEAR	\$88,937.00	\$88,937.00	TBD	TBD	TBD	TBD
XMCS-1Y-PRE-180K	XMF CLOUD PREPAID 180,000 CREDITS - 1 YEAR	\$12,688.00	\$12,688.00	\$639.98	\$417.94	\$386.73	\$327.86
XMCS-1Y-PRE-2400	XMF CLOUD PREPAID 2,400 CREDITS - 1 YEAR	\$357.00	\$357.00	\$18.01	\$11.76	\$10.88	\$9.22
XMCS-1Y-PRE-2400K	XMF CLOUD PREPAID 2,400,000 CREDITS - 1 YEAR	\$113,356.00	\$113,356.00	\$5,717.68	\$3,733.95	\$3,455.09	\$2,929.12
XMCS-1Y-PRE-240K	XMF CLOUD PREPAID 240,000 CREDITS - 1 YEAR	\$16,519.00	\$16,519.00	\$833.22	\$544.14	\$503.50	\$426.85
XMCS-1Y-PRE-24K	XMF CLOUD PREPAID 24,000 CREDITS - 1 YEAR	\$2,268.00	\$2,268.00	\$114.40	\$74.71	\$69.13	\$58.61
XMCS-1Y-PRE-300K	XMF CLOUD PREPAID 300,000 CREDITS - 1 YEAR	\$19,990.00	\$19,990.00	\$1,008.30	\$658.47	\$609.30	\$516.54
XMCS-1Y-PRE-30K	XMF CLOUD PREPAID 30,000 CREDITS - 1 YEAR	\$2,540.00	\$2,540.00	\$128.12	\$83.67	\$77.42	\$65.63
XMCS-1Y-PRE-3600	XMF CLOUD PREPAID 3,600 CREDITS - 1 YEAR	\$494.00	\$494.00	\$24.92	\$16.27	\$15.06	\$12.76
XMCS-1Y-PRE-3600K	XMF CLOUD PREPAID 3,600,000 CREDITS - 1 YEAR	\$154,533.00	\$154,533.00	\$7,794.64	\$5,090.32	\$4,710.17	\$3,993.13
XMCS-1Y-PRE-360K	XMF CLOUD PREPAID 360,000 CREDITS - 1 YEAR	\$23,222.00	\$23,222.00	\$1,171.32	\$764.93	\$707.81	\$600.06
XMCS-1Y-PRE-3M	XMF CLOUD PREPAID 3,000,000 CREDITS - 1 YEAR	\$135,261.00	\$135,261.00	\$6,822.56	\$4,455.50	\$4,122.76	\$3,495.14
XMCS-1Y-PRE-4800K	XMF CLOUD PREPAID 4,800,000 CREDITS - 1 YEAR	\$195,590.00	\$195,590.00	\$9,865.56	\$6,442.73	\$5,961.58	\$5,054.05
XMCS-1Y-PRE-480K	XMF CLOUD PREPAID 480,000 CREDITS - 1 YEAR	\$29,925.00	\$29,925.00	\$1,509.42	\$985.73	\$912.11	\$773.26
XMCS-1Y-PRE-48K	XMF CLOUD PREPAID 48,000 CREDITS - 1 YEAR	\$3,750.00	\$3,750.00	\$189.15	\$123.53	\$114.30	\$96.90
XMCS-1Y-PRE-600K	XMF CLOUD PREPAID 600,000 CREDITS - 1 YEAR	\$36,149.00	\$36,149.00	\$1,823.36	\$1,190.75	\$1,101.82	\$934.09
XMCS-1Y-PRE-60K	XMF CLOUD PREPAID 60,000 CREDITS - 1 YEAR	\$4,608.00	\$4,608.00	\$232.43	\$151.79	\$140.45	\$119.07
XMCS-1Y-PRE-6K	XMF CLOUD PREPAID 6,000 CREDITS - 1 YEAR	\$756.00	\$756.00	\$38.13	\$24.90	\$23.04	\$19.54
XMCS-1Y-PRE-6M	XMF CLOUD PREPAID 6,000,000 CREDITS - 1 YEAR	\$231,500.00	\$231,500.00	\$11,676.86	\$7,625.61	\$7,056.12	\$5,981.96
XMCS-1Y-PRE-7200K	XMF CLOUD PREPAID 7,200,000 CREDITS - 1 YEAR	\$262,263.00	\$262,263.00	\$13,228.55	\$8,638.94	\$7,993.78	\$6,776.88
XMCS-1Y-PRE-720K	XMF CLOUD PREPAID 720,000 CREDITS - 1 YEAR	\$41,775.00	\$41,775.00	\$2,107.13	\$1,376.07	\$1,273.30	\$1,079.47
XMCS-1Y-PRE-900K	XMF CLOUD PREPAID 900,000 CREDITS - 1 YEAR	\$50,274.00	\$50,274.00	\$2,535.82	\$1,656.03	\$1,532.35	\$1,299.08
XMCS-1Y-PRE-90K	XMF CLOUD PREPAID 90,000 CREDITS - 1 YEAR	\$6,703.00	\$6,703.00	\$338.10	\$220.80	\$204.31	\$173.21
XMCS-1Y-PRE-9M	XMF CLOUD PREPAID 9,000,000 CREDITS - 1 YEAR	\$308,347.00	\$308,347.00	\$15,553.02	\$10,156.95	\$9,398.42	\$7,967.69
XMCS-3Y-PRE-10800	XMF CLOUD PREPAID 10,800 CREDITS - 3 YEARS	\$1,406.00	\$1,406.00	\$70.92	\$46.31	\$42.85	\$36.33
XMCS-3Y-PRE-10800K	XMF CLOUD PREPAID 10,800,000 CREDITS - 3 YEARS	\$440,418.00	\$440,418.00	\$22,214.68	\$14,507.37	\$13,423.94	\$11,380.40
XMCS-3Y-PRE-1080K	XMF CLOUD PREPAID 1,080,000 CREDITS - 3 YEARS	\$66,182.00	\$66,182.00	\$3,338.22	\$2,180.04	\$2,017.23	\$1,710.14
XMCS-3Y-PRE-14400K	XMF CLOUD PREPAID 14,400,000 CREDITS - 3 YEARS	\$557,431.00	\$557,431.00	\$28,116.82	\$18,361.78	\$16,990.50	\$14,404.02
XMCS-3Y-PRE-1440K	XMF CLOUD PREPAID 1,440,000 CREDITS - 3 YEARS	\$85,286.00	\$85,286.00	\$4,301.83	\$2,809.32	\$2,599.52	\$2,203.79
XMCS-3Y-PRE-144K	XMF CLOUD PREPAID 144,000 CREDITS - 3 YEARS	\$10,688.00	\$10,688.00	\$539.10	\$352.06	\$325.77	\$276.18
XMCS-3Y-PRE-1800K	XMF CLOUD PREPAID 1,800,000 CREDITS - 3 YEARS	\$103,026.00	\$103,026.00	\$5,196.63	\$3,393.68	\$3,140.23	\$2,662.19
XMCS-3Y-PRE-180K	XMF CLOUD PREPAID 180,000 CREDITS - 3 YEARS	\$13,134.00	\$13,134.00	\$662.48	\$432.63	\$400.32	\$339.38
XMCS-3Y-PRE-18K	XMF CLOUD PREPAID 18,000 CREDITS - 3 YEARS	\$2,155.00	\$2,155.00	\$108.70	\$70.99	\$65.68	\$55.69
XMCS-3Y-PRE-18M	XMF CLOUD PREPAID 18,000,000 CREDITS - 3 YEARS	\$659,774.00	\$659,774.00	\$33,279.00	\$21,732.96	\$20,109.51	\$17,048.56
XMCS-3Y-PRE-21600K	XMF CLOUD PREPAID 21,600,000 CREDITS - 3 YEARS	\$747,449.00	\$747,449.00	\$37,701.33	\$24,620.97	\$22,782.25	\$19,314.08
XMCS-3Y-PRE-2160K	XMF CLOUD PREPAID 2,160,000 CREDITS - 3 YEARS	\$119,060.00	\$119,060.00	\$6,005.39	\$3,921.84	\$3,628.95	\$3,076.51
XMCS-3Y-PRE-2700K	XMF CLOUD PREPAID 2,700,000 CREDITS - 3 YEARS	\$143,281.00	\$143,281.00	\$7,227.09	\$4,719.68	\$4,367.20	\$3,702.38
XMCS-3Y-PRE-270K	XMF CLOUD PREPAID 270,000 CREDITS - 3 YEARS	\$19,104.00	\$19,104.00	\$963.61	\$629.29	\$582.29	\$493.65
XMCS-3Y-PRE-27M	XMF CLOUD PREPAID 27,000,000 CREDITS - 3 YEARS	\$878,790.00	\$878,790.00	\$44,326.17	\$28,947.34	\$26,785.52	\$22,707.93
XMCS-3Y-PRE-3600	XMF CLOUD PREPAID 3,600 CREDITS - 3 YEARS	\$539.00	\$539.00	\$27.19	\$17.75	\$16.43	\$13.93
XMCS-3Y-PRE-3600K	XMF CLOUD PREPAID 3,600,000 CREDITS - 3 YEARS	\$183,877.00	\$183,877.00	\$9,274.76	\$6,056.91	\$5,604.57	\$4,751.38
XMCS-3Y-PRE-360K	XMF CLOUD PREPAID 360,000 CREDITS - 3 YEARS	\$24,904.00	\$24,904.00	\$1,256.16	\$820.34	\$759.07	\$643.52
XMCS-3Y-PRE-36K	XMF CLOUD PREPAID 36,000 CREDITS - 3 YEARS	\$3,591.00	\$3,591.00	\$181.13	\$118.29	\$109.45	\$92.79
XMCS-3Y-PRE-36M	XMF CLOUD PREPAID 36,000,000 CREDITS - 3 YEARS	\$1,097,463.00	#####	\$55,356.03	\$36,150.43	\$33,450.67	\$28,358.44
XMCS-3Y-PRE-4500K	XMF CLOUD PREPAID 4,500,000 CREDITS - 3 YEARS	\$220,380.00	\$220,380.00	\$11,115.97	\$7,259.32	\$6,717.18	\$5,694.62
XMCS-3Y-PRE-45M	XMF CLOUD PREPAID 45,000,000 CREDITS - 3 YEARS	\$1,279,294.00	#####	\$64,527.59	\$42,139.94	\$38,992.88	\$33,056.96
XMCS-3Y-PRE-5400K	XMF CLOUD PREPAID 5,400,000 CREDITS - 3 YEARS	\$253,471.00	\$253,471.00	\$12,785.08	\$8,349.33	\$7,725.80	\$6,549.69
XMCS-3Y-PRE-540K	XMF CLOUD PREPAID 540,000 CREDITS - 3 YEARS	\$36,161.00	\$36,161.00	\$1,823.96	\$1,191.14	\$1,102.19	\$934.40
XMCS-3Y-PRE-7200	XMF CLOUD PREPAID 7,200 CREDITS - 3 YEARS	\$1,017.00	\$1,017.00	\$51.30	\$33.50	\$31.00	\$26.28
XMCS-3Y-PRE-7200K	XMF CLOUD PREPAID 7,200,000 CREDITS - 3 YEARS	\$323,064.00	\$323,064.00	\$16,295.35	\$10,641.73	\$9,846.99	\$8,347.97
XMCS-3Y-PRE-720K	XMF CLOUD PREPAID 720,000 CREDITS - 3 YEARS	\$47,078.00	\$47,078.00	\$2,374.61	\$1,550.75	\$1,434.94	\$1,216.50
XMCS-3Y-PRE-72K	XMF CLOUD PREPAID 72,000 CREDITS - 3 YEARS	\$6,464.00	\$6,464.00	\$326.04	\$212.92	\$197.02	\$167.03
XMCS-3Y-PRE-900K	XMF CLOUD PREPAID 900,000 CREDITS - 3 YEARS	\$56,971.00	\$56,971.00	\$2,873.62	\$1,876.62	\$1,736.48	\$1,472.13
XMCS-3Y-PRE-90K	XMF CLOUD PREPAID 90,000 CREDITS - 3 YEARS	\$7,239.00	\$7,239.00	\$365.14	\$238.45	\$220.64	\$187.06
XMCS-3Y-PRE-9M	XMF CLOUD PREPAID 9,000,000 CREDITS - 3 YEARS	\$385,494.00	\$385,494.00	\$19,444.32	\$12,698.17	\$11,749.86	\$9,961.16
XMCS-5Y-PRE-1200K	XMF CLOUD PREPAID 1,200,000 CREDITS - 5 YEARS	\$74,334.00	\$74,334.00	\$3,749.41	\$2,448.56	\$2,265.70	\$1,920.79
XMCS-5Y-PRE-120K	XMF CLOUD PREPAID 120,000 CREDITS - 5 YEARS	\$10,206.00	\$10,206.00	\$514.79	\$336.19	\$311.08	\$263.72
XMCS-5Y-PRE-12K	XMF CLOUD PREPAID 12,000 CREDITS - 5 YEARS	\$1,607.00	\$1,607.00	\$81.06	\$52.93	\$48.98	\$41.52
XMCS-5Y-PRE-12M	XMF CLOUD PREPAID 12,000,000 CREDITS - 5 YEARS	\$510,102.00	\$510,102.00	\$25,729.54	\$16,802.76	\$15,547.91	\$13,181.04
XMCS-5Y-PRE-1500K	XMF CLOUD PREPAID 1,500,000 CREDITS - 5 YEARS	\$89,955.00	\$89,955.00	\$4,537.33	\$2,963.12	\$2,741.83	\$2,324.44
XMCS-5Y-PRE-150K	XMF CLOUD PREPAID 150,000 CREDITS - 5 YEARS	\$11,430.00	\$11,430.00	\$576.53	\$376.50	\$348.39	\$295.35
XMCS-5Y-PRE-15M	XMF CLOUD PREPAID 15,000,000 CREDITS - 5 YEARS	\$608,675.00	\$608,675.00	\$30,701.57	\$20,049.75	\$18,552.41	\$15,728.16
XMCS-5Y-PRE-1800K	XMF CLOUD PREPAID 1,800,000 CREDITS - 5 YEARS	\$104,498.00	\$104,498.00	\$5,270.88	\$3,442.16	\$3,185.10	\$2,700.23

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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
XMCS-5Y-PRE-18K	XMF CLOUD PREPAID 18,000 CREDITS - 5 YEARS	\$2,221.00	\$2,221.00	\$112.03	\$73.16	\$67.70	\$57.39
XMCS-5Y-PRE-18M	XMF CLOUD PREPAID 18,000,000 CREDITS - 5 YEARS	\$695,397.00	\$695,397.00	\$35,075.82	\$22,906.38	\$21,195.70	\$17,969.06
XMCS-5Y-PRE-2400K	XMF CLOUD PREPAID 2,400,000 CREDITS - 5 YEARS	\$134,663.00	\$134,663.00	\$6,792.40	\$4,435.80	\$4,104.53	\$3,479.69
XMCS-5Y-PRE-240K	XMF CLOUD PREPAID 240,000 CREDITS - 5 YEARS	\$16,875.00	\$16,875.00	\$851.18	\$555.86	\$514.35	\$436.05
XMCS-5Y-PRE-24M	XMF CLOUD PREPAID 24,000,000 CREDITS - 5 YEARS	\$880,154.00	\$880,154.00	\$44,394.97	\$28,992.27	\$26,827.09	\$22,743.18
XMCS-5Y-PRE-300K	XMF CLOUD PREPAID 300,000 CREDITS - 5 YEARS	\$20,738.00	\$20,738.00	\$1,046.02	\$683.11	\$632.09	\$535.87
XMCS-5Y-PRE-30K	XMF CLOUD PREPAID 30,000 CREDITS - 5 YEARS	\$3,402.00	\$3,402.00	\$171.60	\$112.06	\$103.69	\$87.91
XMCS-5Y-PRE-30M	XMF CLOUD PREPAID 30,000,000 CREDITS - 5 YEARS	\$1,041,749.00	#####	\$52,545.82	\$34,315.21	\$31,752.51	\$26,918.79
XMCS-5Y-PRE-3600K	XMF CLOUD PREPAID 3,600,000 CREDITS - 5 YEARS	\$187,989.00	\$187,989.00	\$9,482.17	\$6,192.36	\$5,729.90	\$4,857.64
XMCS-5Y-PRE-36M	XMF CLOUD PREPAID 36,000,000 CREDITS - 5 YEARS	\$1,180,182.00	#####	\$59,528.38	\$38,875.20	\$35,971.95	\$30,495.90
XMCS-5Y-PRE-3M	XMF CLOUD PREPAID 3,000,000 CREDITS - 5 YEARS	\$162,672.00	\$162,672.00	\$8,205.18	\$5,358.42	\$4,958.24	\$4,203.44
XMCS-5Y-PRE-4500K	XMF CLOUD PREPAID 4,500,000 CREDITS - 5 YEARS	\$226,233.00	\$226,233.00	\$11,411.19	\$7,452.12	\$6,895.58	\$5,845.86
XMCS-5Y-PRE-450K	XMF CLOUD PREPAID 450,000 CREDITS - 5 YEARS	\$30,164.00	\$30,164.00	\$1,521.47	\$993.60	\$919.40	\$779.44
XMCS-5Y-PRE-45M	XMF CLOUD PREPAID 45,000,000 CREDITS - 5 YEARS	\$1,387,562.00	#####	\$69,988.63	\$45,706.29	\$42,292.89	\$35,854.60
XMCS-5Y-PRE-600K	XMF CLOUD PREPAID 600,000 CREDITS - 5 YEARS	\$39,321.00	\$39,321.00	\$1,983.35	\$1,295.23	\$1,198.50	\$1,016.05
XMCS-5Y-PRE-60K	XMF CLOUD PREPAID 60,000 CREDITS - 5 YEARS	\$5,670.00	\$5,670.00	TBD	TBD	TBD	TBD
XMCS-5Y-PRE-60M	XMF CLOUD PREPAID 60,000,000 CREDITS - 5 YEARS	\$1,732,837.00	#####	\$87,404.30	\$57,079.65	\$52,816.87	\$44,776.51
XMCS-5Y-PRE-6K	XMF CLOUD PREPAID 6,000 CREDITS - 5 YEARS	\$851.00	\$851.00	\$42.92	\$28.03	\$25.94	\$21.99
XMCS-5Y-PRE-6M	XMF CLOUD PREPAID 6,000,000 CREDITS - 5 YEARS	\$290,332.00	\$290,332.00	\$14,644.35	\$9,563.54	\$8,849.32	\$7,502.18
XMCS-5Y-PRE-7500K	XMF CLOUD PREPAID 7,500,000 CREDITS - 5 YEARS	\$347,968.00	\$347,968.00	\$17,551.51	\$11,462.07	\$10,606.06	\$8,991.49
XMCS-5Y-PRE-75M	XMF CLOUD PREPAID 75,000,000 CREDITS - 5 YEARS	\$2,019,938.00	#####	\$101,885.67	\$66,536.76	\$61,567.71	\$52,195.20
XMCS-5Y-PRE-900K	XMF CLOUD PREPAID 900,000 CREDITS - 5 YEARS	\$57,097.00	\$57,097.00	\$2,879.97	\$1,880.78	\$1,740.32	\$1,475.39
XMCS-5Y-PRE-9M	XMF CLOUD PREPAID 9,000,000 CREDITS - 5 YEARS	\$400,217.00	\$400,217.00	\$20,186.95	\$13,183.15	\$12,198.61	\$10,341.61
XM-ENT-BCR	XMF BARCODE ROUTING - ENTERPRISE	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
XM-ENT-BCR-MSP	XMF BARCODE ROUTING - ENTERPRISE - PREMIUM M&S	\$60.50	\$60.50	\$3.05	\$1.99	\$1.84	\$1.56
XM-ENT-BCR-MSR	XMF BARCODE ROUTING - ENTERPRISE - REGULAR M&S	\$40.33	\$40.33	\$2.03	\$1.33	\$1.23	\$1.04
XM-ENT-CH-FOIP	XMF ONE FOIP CHANNEL - ENTERPRISE	\$1,428.00	\$1,428.00	\$72.03	\$47.04	\$43.53	\$36.90
XM-ENT-CH-FOIP-MSP	XMF ONE FOIP CHANNEL - ENTERPRISE - PREMIUM M&S	\$35.70	\$35.70	\$1.80	\$1.18	\$1.09	\$0.92
XM-ENT-CH-FOIP-MSR	XMF ONE FOIP CHANNEL - ENTERPRISE - REGULAR M&S	\$23.80	\$23.80	\$1.20	\$0.78	\$0.73	\$0.61
XM-ENT-CH-LEG-MSP	XMF ONE LEGACY CHANNEL - ENTERPRISE - PREMIUM M&S	\$24.68	\$24.68	\$1.24	\$0.81	\$0.75	\$0.64
XM-ENT-CH-LEG-MSR	XMF ONE LEGACY CHANNEL - ENTERPRISE - REGULAR M&S	\$16.45	\$16.45	\$0.83	\$0.54	\$0.50	\$0.43
XM-ENT-EXCH	XMF MICROSOFT EXCHANGE - ENTERPRISE	\$1,759.00	\$1,759.00	\$88.72	\$57.94	\$53.61	\$45.45
XM-ENT-EXCH-MSP	XMF MICROSOFT EXCHANGE - ENTERPRISE - PREMIUM M&S	\$43.98	\$43.98	\$2.22	\$1.45	\$1.34	\$1.14
XM-ENT-EXCH-MSR	XMF MICROSOFT EXCHANGE - ENTERPRISE - REGULAR M&S	\$29.32	\$29.32	\$1.48	\$0.97	\$0.89	\$0.76
XM-ENT-NET	XMF NET WEBSERVICES API - ENTERPRISE	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
XM-ENT-NET-MSP	XMF NET WEBSERVICES API - ENTERPRISE - PREMIUM M&S	\$60.50	\$60.50	\$3.05	\$1.99	\$1.84	\$1.56
XM-ENT-NET-MSR	XMF NET WEBSERVICES API - ENTERPRISE - REGULAR M&S	\$40.33	\$40.33	\$2.03	\$1.33	\$1.23	\$1.04
XM-ENT-NOTES	XMF LOTUS NOTES - ENTERPRISE	\$1,759.00	\$1,759.00	\$88.72	\$57.94	\$53.61	\$45.45
XM-ENT-NOTES-MSP	XMF LOTUS NOTES - ENTERPRISE - PREMIUM M&S	\$43.98	\$43.98	\$2.22	\$1.45	\$1.34	\$1.14
XM-ENT-NOTES-MSR	XMF LOTUS NOTES - ENTERPRISE - REGULAR M&S	\$29.32	\$29.32	\$1.48	\$0.97	\$0.89	\$0.76
XM-ENT-OCR	XMF SPAM FILTERING AND OCR ROUTING - ENTERPRISE	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
XM-ENT-OCR-MSP	XMF SPAM FILTERING AND OCR ROUTING - ENTERPRISE - PREMIUM M&S	\$60.50	\$60.50	\$3.05	\$1.99	\$1.84	\$1.56
XM-ENT-OCR-MSR	XMF SPAM FILTERING AND OCR ROUTING - ENTERPRISE - REGULAR M&S	\$40.33	\$40.33	\$2.03	\$1.33	\$1.23	\$1.04
XM-ENT-PYT	XMF ADVANCED PYTHON ROUTING/SCRIPTING - ENTERPRISE	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
XM-ENT-PYT-MSP	XMF ADVANCED PYTHON ROUTING/SCRIPTING - ENTERPRISE - PREMIUM M&S	\$60.50	\$60.50	\$3.05	\$1.99	\$1.84	\$1.56
XM-ENT-PYT-MSR	XMF ADVANCED PYTHON ROUTING/SCRIPTING - ENTERPRISE - REGULAR M&S	\$40.33	\$40.33	\$2.03	\$1.33	\$1.23	\$1.04
XM-ENT-SAP	XMF ADD SAP R/3 EXTENSION - ENTERPRISE	\$9,917.00	\$9,917.00	\$500.21	\$326.67	\$302.27	\$256.26
XM-ENT-SAP-MSP	XMF ADD SAP R/3 EXTENSION - ENTERPRISE - PREMIUM M&S	\$247.93	\$247.93	\$12.51	\$8.17	\$7.56	\$6.41
XM-ENT-SAP-MSR	XMF ADD SAP R/3 EXTENSION - ENTERPRISE - REGULAR M&S	\$165.28	\$165.28	\$8.34	\$5.44	\$5.04	\$4.27
XM-ENT-SMTP	XMF SMTP GATEWAY - ENTERPRISE	\$1,428.00	\$1,428.00	\$72.03	\$47.04	\$43.53	\$36.90
XM-ENT-SMTP-MSP	XMF SMTP GATEWAY - ENTERPRISE - PREMIUM M&S	\$35.70	\$35.70	\$1.80	\$1.18	\$1.09	\$0.92
XM-ENT-SMTP-MSR	XMF SMTP GATEWAY - ENTERPRISE - REGULAR M&S	\$23.80	\$23.80	\$1.20	\$0.78	\$0.73	\$0.61
XM-ENT-UNL	XMF ENTERPRISE SERVER	\$5,507.00	\$5,507.00	\$277.77	\$181.40	\$167.85	\$142.30
XM-ENT-UNL-MSP	XMF ENTERPRISE SERVER - PREMIUM M&S	\$137.68	\$137.68	\$6.94	\$4.54	\$4.20	\$3.56
XM-ENT-UNL-MSR	XMF ENTERPRISE SERVER - REGULAR M&S	\$91.78	\$91.78	\$4.63	\$3.02	\$2.80	\$2.37
XM-ENT-WEB	XMF WEB-ENABLED FAX CLIENT - ENTERPRISE	\$1,428.00	\$1,428.00	\$72.03	\$47.04	\$43.53	\$36.90
XM-ENT-WEB-MSP	XMF WEB-ENABLED FAX CLIENT - ENTERPRISE - PREMIUM M&S	\$35.70	\$35.70	\$1.80	\$1.18	\$1.09	\$0.92
XM-ENT-WEB-MSR	XMF WEB-ENABLED FAX CLIENT - ENTERPRISE - REGULAR M&S	\$23.80	\$23.80	\$1.20	\$0.78	\$0.73	\$0.61
XM-ENT-XML	XMF APPS/PROCESS INTEGRATION (XML) - ENTERPRISE	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
XM-ENT-XML-MSP	XMF APPS/PROCESS INTEGRATION (XML) - ENTERPRISE - PREMIUM M&S	\$60.50	\$60.50	\$3.05	\$1.99	\$1.84	\$1.56
XM-ENT-XML-MSR	XMF APPS/PROCESS INTEGRATION (XML) - ENTERPRISE - REGULAR M&S	\$40.33	\$40.33	\$2.03	\$1.33	\$1.23	\$1.04
XM-EXP-25-USERS	XMF EXPRESS SERVER 25 USERS PACK	\$331.00	\$331.00	\$16.70	\$10.90	\$10.09	\$8.55
XM-EXP-25-USERS-MSR	XMF EXPRESS SERVER 25 USERS PACK - REGULAR M&S	\$5.52	\$5.52	\$0.28	\$0.18	\$0.17	\$0.14
XM-EXP-CH-FOIP	XMF ONE FOIP CHANNEL - EXPRESS	\$877.00	\$877.00	\$44.24	\$28.89	\$26.73	\$22.66
XM-EXP-CH-FOIP-MSR	XMF ONE FOIP CHANNEL - EXPRESS - REGULAR M&S	\$14.62	\$14.62	\$0.74	\$0.48	\$0.45	\$0.38
XM-EXPENSE	XMF TRAVEL EXPENSE - 1 WEEK	\$3,150.00	\$3,150.00	\$158.89	\$103.76	\$96.01	\$81.40
XM-EXP-EXCH-MSR	XMF MICROSOFT EXCHANGE - EXPRESS - REGULAR M&S	\$10.93	\$10.93	\$0.55	\$0.36	\$0.33	\$0.28
XM-EXP-NET	XMF NET WEBSERVICES API - EXPRESS	\$2,200.00	\$2,200.00	\$110.97	\$72.47	\$67.06	\$56.85
XM-EXP-NET-MSR	XMF NET WEBSERVICES API - EXPRESS - REGULAR M&S	\$36.67	\$36.67	\$1.85	\$1.21	\$1.12	\$0.95
XM-SP-API	XMF PROVISIONING/APPLICATION JAVA API	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
XM-SP-API-MSP	XMF PROVISIONING/APPLICATION JAVA API - PREMIUM M&S	\$60.51	\$60.51	\$3.05	\$1.99	\$1.84	\$1.56
XM-SP-API-MSR	XMF PROVISIONING/APPLICATION JAVA API - REGULAR M&S	\$40.34	\$40.34	\$2.03	\$1.33	\$1.23	\$1.04
XM-SP-BCR	XMF BARCODE ROUTING - SERVICE PROVIDER	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
XM-SP-BCR-MSP	XMF BARCODE ROUTING - SERVICE PROVIDER - PREMIUM M&S	\$60.51	\$60.51	\$3.05	\$1.99	\$1.84	\$1.56
XM-SP-BCR-MSR	XMF BARCODE ROUTING - SERVICE PROVIDER - REGULAR M&S	\$40.34	\$40.34	\$2.03	\$1.33	\$1.23	\$1.04
XM-SP-CH-FOIP	XMF ONE FOIP CHANNEL - SERVICE PROVIDER	\$1,428.00	\$1,428.00	\$72.03	\$47.04	\$43.53	\$36.90
XM-SP-CH-FOIP-MSP	XMF ONE FOIP CHANNEL - SERVICE PROVIDER - PREMIUM M&S	\$35.70	\$35.70	\$1.80	\$1.18	\$1.09	\$0.92

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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
XM-SP-CH-FOIP-MSR	XMF ONE FOIP CHANNEL - SERVICE PROVIDER - REGULAR M&S	\$23.80	\$23.80	\$1.20	\$0.78	\$0.73	\$0.61
XM-SP-EXCH	XMF MICROSOFT EXCHANGE - SERVICE PROVIDER	\$1,759.00	\$1,759.00	\$88.72	\$57.94	\$53.61	\$45.45
XM-SP-EXCH-MSP	XMF MICROSOFT EXCHANGE - SERVICE PROVIDER - PREMIUM M&S	\$43.97	\$43.97	\$2.22	\$1.45	\$1.34	\$1.14
XM-SP-EXCH-MSR	XMF MICROSOFT EXCHANGE - SERVICE PROVIDER - REGULAR M&S	\$29.31	\$29.31	\$1.48	\$0.97	\$0.89	\$0.76
XM-SP-NET	XMF NET WEBSERVICES API - SERVICE PROVIDER	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
XM-SP-NET-MSP	XMF NET WEBSERVICES API - SERVICE PROVIDER - PREMIUM M&S	\$60.51	\$60.51	\$3.05	\$1.99	\$1.84	\$1.56
XM-SP-NET-MSR	XMF NET WEBSERVICES API - SERVICE PROVIDER - REGULAR M&S	\$40.34	\$40.34	\$2.03	\$1.33	\$1.23	\$1.04
XM-SP-NOTES	XMF LOTUS NOTES - SERVICE PROVIDER	\$1,759.00	\$1,759.00	\$88.72	\$57.94	\$53.61	\$45.45
XM-SP-NOTES-MSP	XMF LOTUS NOTES - SERVICE PROVIDER - PREMIUM M&S	\$43.97	\$43.97	\$2.22	\$1.45	\$1.34	\$1.14
XM-SP-NOTES-MSR	XMF LOTUS NOTES - SERVICE PROVIDER - REGULAR M&S	\$29.31	\$29.31	\$1.48	\$0.97	\$0.89	\$0.76
XM-SP-OCR	XMF SPAM FILTERING AND OCR ROUTING - SERVICE PROVIDER	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
XM-SP-OCR-MSP	XMF SPAM FILTERING AND OCR ROUTING - SERVICE PROVIDER - PRE	\$60.51	\$60.51	\$3.05	\$1.99	\$1.84	\$1.56
XM-SP-OCR-MSR	XMF SPAM FILTERING AND OCR ROUTING - SERVICE PROVIDER - REG	\$40.34	\$40.34	\$2.03	\$1.33	\$1.23	\$1.04
XM-SP-PYT	XMF ADVANCED PYTHON ROUTING/SCRIPTING - SERVICE PROVIDER	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
XM-SP-PYT-MSP	XMF ADVANCED PYTHON ROUTING/SCRIPTING - SERVICE PROVIDER	\$60.51	\$60.51	\$3.05	\$1.99	\$1.84	\$1.56
XM-SP-PYT-MSR	XMF ADVANCED PYTHON ROUTING/SCRIPTING - SERVICE PROVIDER	\$40.34	\$40.34	\$2.03	\$1.33	\$1.23	\$1.04
XM-SP-SAP	XMF ADD SAP R/3 EXTENSION - SERVICE PROVIDER	\$9,917.25	\$9,917.25	\$500.23	\$326.67	\$302.28	\$256.26
XM-SP-SAP-MSP	XMF ADD SAP R/3 EXTENSION - SERVICE PROVIDER - PREMIUM M&S	\$247.93	\$247.93	\$12.51	\$8.17	\$7.56	\$6.41
XM-SP-SAP-MSR	XMF ADD SAP R/3 EXTENSION - SERVICE PROVIDER - REGULAR M&S	\$165.29	\$165.29	\$8.34	\$5.44	\$5.04	\$4.27
XM-SP-SMTP	XMF SMTP GATEWAY - SERVICE PROVIDER	\$1,428.00	\$1,428.00	\$72.03	\$47.04	\$43.53	\$36.90
XM-SP-SMTP-MSP	XMF SMTP GATEWAY - SERVICE PROVIDER - PREMIUM M&S	\$35.70	\$35.70	\$1.80	\$1.18	\$1.09	\$0.92
XM-SP-SMTP-MSR	XMF SMTP GATEWAY - SERVICE PROVIDER - REGULAR M&S	\$23.80	\$23.80	\$1.20	\$0.78	\$0.73	\$0.61
XM-SP-UNL	XMF SERVICE PROVIDER SERVER	\$8,815.00	\$8,815.00	\$444.63	\$290.37	\$268.68	\$227.78
XM-SP-UNL-MSP	XMF SERVICE PROVIDER SERVER - PREMIUM M&S	\$220.37	\$220.37	\$11.12	\$7.26	\$6.72	\$5.69
XM-SP-UNL-MSR	XMF SERVICE PROVIDER SERVER - REGULAR M&S	\$146.91	\$146.91	\$7.41	\$4.84	\$4.48	\$3.80
XM-SP-WEB	XMF WEB-ENABLED FAX CLIENT - SERVICE PROVIDER	\$1,428.00	\$1,428.00	\$72.03	\$47.04	\$43.53	\$36.90
XM-SP-WEB-MSP	XMF WEB-ENABLED FAX CLIENT - SERVICE PROVIDER - PREMIUM M&S	\$35.70	\$35.70	\$1.80	\$1.18	\$1.09	\$0.92
XM-SP-WEB-MSR	XMF WEB-ENABLED FAX CLIENT - SERVICE PROVIDER - REGULAR M&S	\$23.80	\$23.80	\$1.20	\$0.78	\$0.73	\$0.61
XM-SP-XML	XMF APPS/PROCESS INTEGRATION (XML) - SERVICE PROVIDER	\$2,420.00	\$2,420.00	\$122.06	\$79.71	\$73.76	\$62.53
XM-SP-XML-MSP	XMF APPS/PROCESS INTEGRATION (XML) - SERVICE PROVIDER - PREN	\$60.51	\$60.51	\$3.05	\$1.99	\$1.84	\$1.56
XM-SP-XML-MSR	XMF APPS/PROCESS INTEGRATION (XML) - SERVICE PROVIDER - REGU	\$40.34	\$40.34	\$2.03	\$1.33	\$1.23	\$1.04
XMSSC-CUSTOM	XMSSC ADVANCED INTEGRATION / CUSTOM WORK PER HOUR	\$350.00	\$350.00	\$17.65	\$11.53	\$10.67	\$9.04
XMSSC-CUSTOM-MSP	XMSSC ADVANCED INTEGRATION / CUSTOM WORK PER HOUR - PREM	\$8.75	\$8.75	\$0.44	\$0.29	\$0.27	\$0.23
XMSSC-CUSTOM-MSR	XMSSC ADVANCED INTEGRATION / CUSTOM WORK PER HOUR - REGU	\$5.83	\$5.83	\$0.29	\$0.19	\$0.18	\$0.15
XMSSS-P-SRV-EE	SENDSECURE ENTERPRISE SERVER	\$5,100.00	\$5,100.00	\$257.24	\$167.99	\$155.45	\$131.78
XMSSS-P-SRV-EE-MSP	SENDSECURE ENTERPRISE SERVER - PREMIUM M&S	\$127.50	\$127.50	\$6.43	\$4.20	\$3.89	\$3.29
XMSSS-P-SRV-EE-MSR	SENDSECURE ENTERPRISE SERVER - REGULAR M&S	\$85.00	\$85.00	\$4.29	\$2.80	\$2.59	\$2.20
XMSSS-P-USER-L1	SENDSECURE USERS (5 TO 24)	\$340.00	\$340.00	\$17.15	\$11.20	\$10.36	\$8.79
XMSSS-P-USER-L1-MSP	SENDSECURE USERS (5 TO 24) - PREMIUM M&S	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
XMSSS-P-USER-L1-MSR	SENDSECURE USERS (5 TO 24) - REGULAR M&S	\$5.67	\$5.67	\$0.29	\$0.19	\$0.17	\$0.15
XMSSS-P-USER-L2	SENDSECURE USERS (25 TO 99)	\$255.00	\$255.00	\$12.86	\$8.40	\$7.77	\$6.59
XMSSS-P-USER-L2-MSP	SENDSECURE USERS (25 TO 99) - PREMIUM M&S	\$6.38	\$6.38	\$0.32	\$0.21	\$0.19	\$0.16
XMSSS-P-USER-L2-MSR	SENDSECURE USERS (25 TO 99) - REGULAR M&S	\$4.25	\$4.25	\$0.21	\$0.14	\$0.13	\$0.11
XMSSS-P-USER-L3	SENDSECURE USERS (100 TO 499)	\$220.00	\$220.00	\$11.10	\$7.25	\$6.71	\$5.68
XMSSS-P-USER-L3-MSP	SENDSECURE USERS (100 TO 499) - PREMIUM M&S	\$5.50	\$5.50	\$0.28	\$0.18	\$0.17	\$0.14
XMSSS-P-USER-L3-MSR	SENDSECURE USERS (100 TO 499) - REGULAR M&S	\$3.67	\$3.67	\$0.19	\$0.12	\$0.11	\$0.09
XMSSS-P-USER-L4	SENDSECURE USERS (500 TO 999)	\$185.00	\$185.00	\$9.33	\$6.09	\$5.64	\$4.78
XMSSS-P-USER-L4-MSP	SENDSECURE USERS (500 TO 999) - PREMIUM M&S	\$4.63	\$4.63	\$0.23	\$0.15	\$0.14	\$0.12
XMSSS-P-USER-L4-MSR	SENDSECURE USERS (500 TO 999) - REGULAR M&S	\$3.08	\$3.08	\$0.16	\$0.10	\$0.09	\$0.08
XMSSS-P-USER-L5	SENDSECURE USERS (1000 TO 1499)	\$155.00	\$155.00	\$7.82	\$5.11	\$4.72	\$4.01
XMSSS-P-USER-L5-MSP	SENDSECURE USERS (1000 TO 1499) - PREMIUM M&S	\$3.88	\$3.88	\$0.20	\$0.13	\$0.12	\$0.10
XMSSS-P-USER-L5-MSR	SENDSECURE USERS (1000 TO 1499) - REGULAR M&S	\$2.58	\$2.58	\$0.13	\$0.08	\$0.08	\$0.07
XMSSS-P-USER-L6	SENDSECURE USERS (1500 TO 2499)	\$135.00	\$135.00	\$6.81	\$4.45	\$4.11	\$3.49
XMSSS-P-USER-L6-MSP	SENDSECURE USERS (1500 TO 2499) - PREMIUM M&S	\$3.38	\$3.38	\$0.17	\$0.11	\$0.10	\$0.09
XMSSS-P-USER-L6-MSR	SENDSECURE USERS (1500 TO 2499) - REGULAR M&S	\$2.25	\$2.25	\$0.11	\$0.07	\$0.07	\$0.06
XMSSS-P-USER-L7	SENDSECURE USERS (2500 TO 3499)	\$120.00	\$120.00	\$6.05	\$3.95	\$3.66	\$3.10
XMSSS-P-USER-L7-MSP	SENDSECURE USERS (2500 TO 3499) - PREMIUM M&S	\$3.00	\$3.00	\$0.15	\$0.10	\$0.09	\$0.08
XMSSS-P-USER-L7-MSR	SENDSECURE USERS (2500 TO 3499) - REGULAR M&S	\$2.00	\$2.00	\$0.10	\$0.07	\$0.06	\$0.05
XMSSS-P-USER-L8	SENDSECURE USERS (3500 TO 4999)	\$100.00	\$100.00	\$5.04	\$3.29	\$3.05	\$2.58
XMSSS-P-USER-L8-MSP	SENDSECURE USERS (3500 TO 4999) - PREMIUM M&S	\$2.50	\$2.50	\$0.13	\$0.08	\$0.08	\$0.06
XMSSS-P-USER-L8-MSR	SENDSECURE USERS (3500 TO 4999) - REGULAR M&S	\$1.67	\$1.67	\$0.08	\$0.06	\$0.05	\$0.04
XMSSS-P-USER-L9	SENDSECURE USERS (5000+)	\$85.00	\$85.00	\$4.29	\$2.80	\$2.59	\$2.20
XMSSS-P-USER-L9-MSP	SENDSECURE USERS (5000+) - PREMIUM M&S	\$2.13	\$2.13	\$0.11	\$0.07	\$0.06	\$0.06
XMSSS-P-USER-L9-MSR	SENDSECURE USERS (5000+) - REGULAR M&S	\$1.42	\$1.42	\$0.07	\$0.05	\$0.04	\$0.04
XMSSS-Y-SRV-EE	SENDSECURE ENTERPRISE SERVER (ANNUAL SUBSCRIPTION)	\$1,750.00	\$1,750.00	\$88.27	\$57.65	\$53.34	\$45.22
XMSSS-Y-USER-L1	SENDSECURE USERS (5 TO 24) (ANNUAL SUBSCRIPTION)	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17
XMSSS-Y-USER-L2	SENDSECURE USERS (25 TO 99) (ANNUAL SUBSCRIPTION)	\$150.00	\$150.00	\$7.57	\$4.94	\$4.57	\$3.88
XMSSS-Y-USER-L3	SENDSECURE USERS (100 TO 499) (ANNUAL SUBSCRIPTION)	\$130.00	\$130.00	\$6.56	\$4.28	\$3.96	\$3.36
XMSSS-Y-USER-L4	SENDSECURE USERS (500 TO 999) (ANNUAL SUBSCRIPTION)	\$110.00	\$110.00	\$5.55	\$3.62	\$3.35	\$2.84
XMSSS-Y-USER-L5	SENDSECURE USERS (1000 TO 1499) (ANNUAL SUBSCRIPTION)	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
XMSSS-Y-USER-L6	SENDSECURE USERS (1500 TO 2499) (ANNUAL SUBSCRIPTION)	\$80.00	\$80.00	\$4.04	\$2.64	\$2.44	\$2.07
XMSSS-Y-USER-L7	SENDSECURE USERS (2500 TO 3499) (ANNUAL SUBSCRIPTION)	\$70.00	\$70.00	\$3.53	\$2.31	\$2.13	\$1.81
XMSSS-Y-USER-L8	SENDSECURE USERS (3500 TO 4999) (ANNUAL SUBSCRIPTION)	\$60.00	\$60.00	\$3.03	\$1.98	\$1.83	\$1.55
XMSSS-Y-USER-L9	SENDSECURE USERS (5000+) (ANNUAL SUBSCRIPTION)	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
PROSERVICES	PROFESSIONAL SERVICES	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17

60M	63M
\$43.19	\$41.30
\$1.08	\$1.03
\$0.72	\$0.69
\$7.58	\$7.25
\$0.19	\$0.18
\$0.13	\$0.12
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.83
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.83
\$45.25	\$43.26
\$1.13	\$1.08
\$0.75	\$0.72
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$15.46	\$14.78
\$0.39	\$0.37
\$0.26	\$0.25
\$59.62	\$57.01
\$1.49	\$1.43
\$0.99	\$0.95
\$19.05	\$18.22
\$0.48	\$0.46
\$0.32	\$0.30
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$19.05	\$18.22
\$0.48	\$0.46
\$0.32	\$0.30
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$107.36	\$102.65
\$2.68	\$2.57
\$1.79	\$1.71
\$15.46	\$14.78
\$0.39	\$0.37
\$0.26	\$0.25
\$95.43	\$91.25
\$2.39	\$2.28
\$1.59	\$1.52
\$15.46	\$14.78
\$0.39	\$0.37
\$0.26	\$0.25
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.83
\$12.99	\$12.42
\$29.88	\$28.57
\$65.60	\$62.72
\$104.81	\$100.21
\$2.62	\$2.51
\$1.75	\$1.67
\$104.81	\$100.21
\$2.62	\$2.51
\$1.75	\$1.67
\$90.48	\$86.51
\$2.26	\$2.16
\$1.51	\$1.44
\$0.01	\$0.01
\$34.53	\$33.02

60M	63M
\$129.79	\$124.10
\$43.19	\$41.30
\$30.20	\$28.88
\$51.85	\$49.58
\$34.53	\$33.02
\$19.38	\$18.53
\$9.55	\$9.13
\$13.14	\$12.56
\$9.55	\$9.13
\$13.14	\$12.56
\$9.55	\$9.13
\$13.14	\$12.56
\$9.55	\$9.13
\$13.14	\$12.56
\$9.55	\$9.13
\$13.14	\$12.56
\$9.55	\$9.13
\$13.14	\$12.56
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.83
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.83
\$45.25	\$43.26
\$1.13	\$1.08
\$0.75	\$0.72
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$15.46	\$14.78
\$0.39	\$0.37
\$0.26	\$0.25
\$0.27	\$0.26
\$0.18	\$0.17
\$19.05	\$18.22
\$0.48	\$0.46
\$0.32	\$0.30
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$19.05	\$18.22
\$0.48	\$0.46
\$0.32	\$0.30
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$107.36	\$102.65
\$2.68	\$2.57
\$1.79	\$1.71
\$15.46	\$14.78
\$0.39	\$0.37
\$0.26	\$0.25
\$95.43	\$91.25
\$2.39	\$2.28
\$1.59	\$1.52
\$15.46	\$14.78
\$0.39	\$0.37
\$0.26	\$0.25
\$26.22	\$25.07
\$0.66	\$0.63
\$0.44	\$0.42
\$47.41	\$45.33
\$215.42	\$205.99

60M	63M
\$47.41	\$45.33
\$21.54	\$20.60
\$43.19	\$41.30
\$25.87	\$24.74
\$7.58	\$7.25
\$216.39	\$206.90
\$10.72	\$10.25
\$4.09	\$3.91
\$1,396.81	\$1,335.52
\$189.18	\$180.88
\$27.28	\$26.08
\$8,336.87	\$7,971.05
\$1,674.11	\$1,600.65
\$9,718.14	\$9,291.71
TBD	TBD
\$274.70	\$262.64
\$7.73	\$7.39
\$2,454.16	\$2,346.47
\$357.64	\$341.94
\$49.10	\$46.95
\$432.78	\$413.79
\$54.99	\$52.58
\$10.70	\$10.23
\$3,345.64	\$3,198.83
\$502.76	\$480.70
\$2,928.40	\$2,799.90
\$4,234.52	\$4,048.71
\$647.88	\$619.45
\$81.19	\$77.63
\$782.63	\$748.28
\$99.76	\$95.39
\$16.37	\$15.65
\$5,011.98	\$4,792.05
\$5,677.99	\$5,428.84
\$904.43	\$864.74
\$1,088.43	\$1,040.67
\$145.12	\$138.75
\$6,675.71	\$6,382.78
\$30.44	\$29.10
\$9,535.05	\$9,116.65
\$1,432.84	\$1,369.97
\$12,068.38	\$11,538.82
\$1,846.44	\$1,765.42
\$231.40	\$221.24
\$2,230.51	\$2,132.64
\$284.35	\$271.87
\$46.66	\$44.61
\$14,284.11	\$13,657.32
\$16,182.27	\$15,472.19
\$2,577.65	\$2,464.54
\$3,102.03	\$2,965.92
\$413.60	\$395.45
\$19,025.80	\$18,190.95
\$11.67	\$11.16
\$3,980.94	\$3,806.25
\$539.17	\$515.51
\$77.75	\$74.33
\$23,760.07	\$22,717.48
\$4,771.23	\$4,561.87
\$27,696.72	\$26,481.39
\$5,487.65	\$5,246.85
\$782.89	\$748.53
\$22.02	\$21.05
\$6,994.34	\$6,687.42
\$1,019.24	\$974.51
\$139.95	\$133.80
\$1,233.42	\$1,179.30
\$156.72	\$149.85
\$8,345.95	\$7,979.73
\$1,609.33	\$1,538.71
\$220.96	\$211.26
\$34.79	\$33.26
\$11,043.71	\$10,559.11
\$1,947.53	\$1,862.07
\$247.46	\$236.60
\$13,177.81	\$12,599.57
\$2,262.38	\$2,163.11

60M	63M
\$48.08	\$45.97
\$15,055.35	\$14,394.72
\$2,915.45	\$2,787.52
\$365.34	\$349.31
\$19,055.33	\$18,219.19
\$448.98	\$429.28
\$73.65	\$70.42
\$22,553.87	\$21,564.20
\$4,069.96	\$3,891.37
\$25,550.94	\$24,429.77
\$3,521.85	\$3,367.31
\$4,897.94	\$4,683.02
\$653.05	\$624.39
\$30,040.72	\$28,722.53
\$851.30	\$813.94
TBD	TBD
\$37,515.92	\$35,869.73
\$18.42	\$17.62
\$6,285.69	\$6,009.87
\$7,533.51	\$7,202.94
\$43,731.66	\$41,812.72
\$1,236.15	\$1,181.91
\$8,664.70	\$8,284.49
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.83
\$30.92	\$29.56
\$0.77	\$0.74
\$0.52	\$0.49
\$0.53	\$0.51
\$0.36	\$0.34
\$38.08	\$36.41
\$0.95	\$0.91
\$0.63	\$0.61
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.83
\$38.08	\$36.41
\$0.95	\$0.91
\$0.63	\$0.61
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.83
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.83
\$214.70	\$205.28
\$5.37	\$5.13
\$3.58	\$3.42
\$30.92	\$29.56
\$0.77	\$0.74
\$0.52	\$0.49
\$119.23	\$113.99
\$2.98	\$2.85
\$1.99	\$1.90
\$30.92	\$29.56
\$0.77	\$0.74
\$0.52	\$0.49
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.83
\$7.17	\$6.85
\$0.12	\$0.11
\$18.99	\$18.15
\$0.32	\$0.30
\$68.20	\$65.21
\$0.24	\$0.23
\$47.63	\$45.54
\$0.79	\$0.76
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.84
\$52.39	\$50.09
\$1.31	\$1.25
\$0.87	\$0.84
\$30.92	\$29.56
\$0.77	\$0.74

60M		63M	
	\$0.52		\$0.49
	\$38.08		\$36.41
	\$0.95		\$0.91
	\$0.63		\$0.61
	\$52.39		\$50.09
	\$1.31		\$1.25
	\$0.87		\$0.84
	\$38.08		\$36.41
	\$0.95		\$0.91
	\$0.63		\$0.61
	\$52.39		\$50.09
	\$1.31		\$1.25
	\$0.87		\$0.84
	\$52.39		\$50.09
	\$1.31		\$1.25
	\$0.87		\$0.84
	\$214.71		\$205.29
	\$5.37		\$5.13
	\$3.58		\$3.42
	\$30.92		\$29.56
	\$0.77		\$0.74
	\$0.52		\$0.49
	\$190.84		\$182.47
	\$4.77		\$4.56
	\$3.18		\$3.04
	\$30.92		\$29.56
	\$0.77		\$0.74
	\$0.52		\$0.49
	\$52.39		\$50.09
	\$1.31		\$1.25
	\$0.87		\$0.84
	\$7.58		\$7.25
	\$0.19		\$0.18
	\$0.13		\$0.12
	\$110.42		\$105.57
	\$2.76		\$2.64
	\$1.84		\$1.76
	\$7.36		\$7.04
	\$0.18		\$0.18
	\$0.12		\$0.12
	\$5.52		\$5.28
	\$0.14		\$0.13
	\$0.09		\$0.09
	\$4.76		\$4.55
	\$0.12		\$0.11
	\$0.08		\$0.08
	\$4.01		\$3.83
	\$0.10		\$0.10
	\$0.07		\$0.06
	\$3.36		\$3.21
	\$0.08		\$0.08
	\$0.06		\$0.05
	\$2.92		\$2.79
	\$0.07		\$0.07
	\$0.05		\$0.05
	\$2.60		\$2.48
	\$0.06		\$0.06
	\$0.04		\$0.04
	\$2.17		\$2.07
	\$0.05		\$0.05
	\$0.04		\$0.03
	\$1.84		\$1.76
	\$0.05		\$0.04
	\$0.03		\$0.03
	\$37.89		\$36.23
	\$4.33		\$4.14
	\$3.25		\$3.11
	\$2.81		\$2.69
	\$2.38		\$2.28
	\$1.95		\$1.86
	\$1.73		\$1.66
	\$1.52		\$1.45
	\$1.30		\$1.24
	\$1.08		\$1.04
	\$4.33		\$4.14

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DW-CLD-BT	DOCUWARE CLOUD BASE (4 USERS / 20 GB) (Monthly)	\$265.00	\$265.00	\$13.37	\$8.73	\$8.08	\$6.85
DW-CLD-BD2	DOCUWARE CLOUD BASE (4 USERS / 20 GB) (Monthly)	\$265.00	\$265.00	\$13.37	\$8.73	\$8.08	\$6.85
DW-CLD-BD3	DOCUWARE CLOUD BASE (4 USERS / 20 GB) (Monthly)	\$265.00	\$265.00	\$13.37	\$8.73	\$8.08	\$6.85
DW-CLD-BD4	DOCUWARE CLOUD BASE (4 USERS / 20 GB) (Monthly)	\$265.00	\$265.00	\$13.37	\$8.73	\$8.08	\$6.85
DW-CLD-BD5	DOCUWARE CLOUD BASE (4 USERS / 20 GB) (Monthly)	\$265.00	\$265.00	\$13.37	\$8.73	\$8.08	\$6.85
DW-CLD-B-AUT	DOCUWARE CLOUD BASE ADDITIONAL USER (Monthly)	\$80.00	\$80.00	\$4.04	\$2.64	\$2.44	\$2.07
DW-CLD-B-AUD2	DOCUWARE CLOUD BASE ADDITIONAL USER (Monthly)	\$80.00	\$80.00	\$4.04	\$2.64	\$2.44	\$2.07
DW-CLD-B-AUD3	DOCUWARE CLOUD BASE ADDITIONAL USER (Monthly)	\$80.00	\$80.00	\$4.04	\$2.64	\$2.44	\$2.07
DW-CLD-B-AUD4	DOCUWARE CLOUD BASE ADDITIONAL USER (Monthly)	\$80.00	\$80.00	\$4.04	\$2.64	\$2.44	\$2.07
DW-CLD-B-AUD5	DOCUWARE CLOUD BASE ADDITIONAL USER (Monthly)	\$80.00	\$80.00	\$4.04	\$2.64	\$2.44	\$2.07
DW-CLD-B-AST	DOCUWARE CLOUD BASE ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-B-ASD2	DOCUWARE CLOUD BASE ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-B-ASD3	DOCUWARE CLOUD BASE ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-B-ASD4	DOCUWARE CLOUD BASE ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-B-ASD5	DOCUWARE CLOUD BASE ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-P2T	DOCUWARE CLOUD PROFESSIONAL II (15 USERS / 50 GB) (Monthly)	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
DW-CLD-P2D2	DOCUWARE CLOUD PROFESSIONAL II (15 USERS / 50 GB) (Monthly)	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
DW-CLD-P2D3	DOCUWARE CLOUD PROFESSIONAL II (15 USERS / 50 GB) (Monthly)	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
DW-CLD-P2D4	DOCUWARE CLOUD PROFESSIONAL II (15 USERS / 50 GB) (Monthly)	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
DW-CLD-P2D5	DOCUWARE CLOUD PROFESSIONAL II (15 USERS / 50 GB) (Monthly)	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
DW-CLD-P2-AUT	DOCUWARE CLOUD PROFESSIONAL II ADDITIONAL USER (Monthly)	\$60.00	\$60.00	\$3.03	\$1.98	\$1.83	\$1.55
DW-CLD-P2-AUD2	DOCUWARE CLOUD PROFESSIONAL II ADDITIONAL USER (Monthly)	\$60.00	\$60.00	\$3.03	\$1.98	\$1.83	\$1.55
DW-CLD-P2-AUD3	DOCUWARE CLOUD PROFESSIONAL II ADDITIONAL USER (Monthly)	\$60.00	\$60.00	\$3.03	\$1.98	\$1.83	\$1.55
DW-CLD-P2-AUD4	DOCUWARE CLOUD PROFESSIONAL II ADDITIONAL USER (Monthly)	\$60.00	\$60.00	\$3.03	\$1.98	\$1.83	\$1.55
DW-CLD-P2-AUD5	DOCUWARE CLOUD PROFESSIONAL II ADDITIONAL USER (Monthly)	\$60.00	\$60.00	\$3.03	\$1.98	\$1.83	\$1.55
DW-CLD-P2-5WFUT	DOCUWARE CLOUD PROFESSIONAL II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-P2-5WFUD2	DOCUWARE CLOUD PROFESSIONAL II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-P2-5WFUD3	DOCUWARE CLOUD PROFESSIONAL II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-P2-5WFUD4	DOCUWARE CLOUD PROFESSIONAL II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-P2-5WFUD5	DOCUWARE CLOUD PROFESSIONAL II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-P2-AST	DOCUWARE CLOUD PROFESSIONAL II ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-P2-ASD2	DOCUWARE CLOUD PROFESSIONAL II ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-P2-ASD3	DOCUWARE CLOUD PROFESSIONAL II ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-P2-ASD4	DOCUWARE CLOUD PROFESSIONAL II ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-P2-ASD5	DOCUWARE CLOUD PROFESSIONAL II ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-E2T	DOCUWARE CLOUD ENTERPRISE II (40 USERS / 100 GB) (Monthly)	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
DW-CLD-E2D2	DOCUWARE CLOUD ENTERPRISE II (40 USERS / 100 GB) (Monthly)	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
DW-CLD-E2D3	DOCUWARE CLOUD ENTERPRISE II (40 USERS / 100 GB) (Monthly)	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
DW-CLD-E2D4	DOCUWARE CLOUD ENTERPRISE II (40 USERS / 100 GB) (Monthly)	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
DW-CLD-E2D5	DOCUWARE CLOUD ENTERPRISE II (40 USERS / 100 GB) (Monthly)	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
DW-CLD-E2-AUT	DOCUWARE CLOUD ENTERPRISE II ADDITIONAL USER (Monthly)	\$40.00	\$40.00	\$2.02	\$1.32	\$1.22	\$1.03
DW-CLD-E2-AUD2	DOCUWARE CLOUD ENTERPRISE II ADDITIONAL USER (Monthly)	\$40.00	\$40.00	\$2.02	\$1.32	\$1.22	\$1.03
DW-CLD-E2-AUD3	DOCUWARE CLOUD ENTERPRISE II ADDITIONAL USER (Monthly)	\$40.00	\$40.00	\$2.02	\$1.32	\$1.22	\$1.03
DW-CLD-E2-AUD4	DOCUWARE CLOUD ENTERPRISE II ADDITIONAL USER (Monthly)	\$40.00	\$40.00	\$2.02	\$1.32	\$1.22	\$1.03
DW-CLD-E2-AUD5	DOCUWARE CLOUD ENTERPRISE II ADDITIONAL USER (Monthly)	\$40.00	\$40.00	\$2.02	\$1.32	\$1.22	\$1.03
DW-CLD-E2-5WFUT	DOCUWARE CLOUD ENTERPRISE II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-E2-5WFUD2	DOCUWARE CLOUD ENTERPRISE II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-E2-5WFUD3	DOCUWARE CLOUD ENTERPRISE II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-E2-5WFUD4	DOCUWARE CLOUD ENTERPRISE II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-E2-5WFUD5	DOCUWARE CLOUD ENTERPRISE II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-E2-AST	DOCUWARE CLOUD ENTERPRISE II ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-E2-ASD2	DOCUWARE CLOUD ENTERPRISE II ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-E2-ASD3	DOCUWARE CLOUD ENTERPRISE II ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-E2-ASD4	DOCUWARE CLOUD ENTERPRISE II ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-E2-ASD5	DOCUWARE CLOUD ENTERPRISE II ADDITIONAL 10 GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-LE2T	DOCUWARE CLOUD LARGE ENTERPRISE II (100 USERS / 250 GB) (Monthly)	\$3,000.00	\$3,000.00	\$151.32	\$98.82	\$91.44	\$77.52
DW-CLD-LE2D2	DOCUWARE CLOUD LARGE ENTERPRISE II (100 USERS / 250 GB) (Monthly)	\$3,000.00	\$3,000.00	\$151.32	\$98.82	\$91.44	\$77.52
DW-CLD-LE2D3	DOCUWARE CLOUD LARGE ENTERPRISE II (100 USERS / 250 GB) (Monthly)	\$3,000.00	\$3,000.00	\$151.32	\$98.82	\$91.44	\$77.52
DW-CLD-LE2D4	DOCUWARE CLOUD LARGE ENTERPRISE II (100 USERS / 250 GB) (Monthly)	\$3,000.00	\$3,000.00	\$151.32	\$98.82	\$91.44	\$77.52
DW-CLD-LE2D5	DOCUWARE CLOUD LARGE ENTERPRISE II (100 USERS / 250 GB) (Monthly)	\$3,000.00	\$3,000.00	\$151.32	\$98.82	\$91.44	\$77.52
DW-CLD-LE2-AUT	DOCUWARE CLOUD LARGE ENTERPRISE II ADDITIONAL USER (Monthly)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-CLD-LE2-AUD2	DOCUWARE CLOUD LARGE ENTERPRISE II ADDITIONAL USER (Monthly)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-CLD-LE2-AUD3	DOCUWARE CLOUD LARGE ENTERPRISE II ADDITIONAL USER (Monthly)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-CLD-LE2-AUD4	DOCUWARE CLOUD LARGE ENTERPRISE II ADDITIONAL USER (Monthly)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-CLD-LE2-AUD5	DOCUWARE CLOUD LARGE ENTERPRISE II ADDITIONAL USER (Monthly)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-CLD-LE2-5WFUT	DOCUWARE CLOUD LARGE ENTERPRISE II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-LE2-5WFUD2	DOCUWARE CLOUD LARGE ENTERPRISE II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-LE2-5WFUD3	DOCUWARE CLOUD LARGE ENTERPRISE II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-LE2-5WFUD5	DOCUWARE CLOUD LARGE ENTERPRISE II 5 WORKFLOW USERS (Monthly)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
DW-CLD-LE2-AST	DOCUWARE CLOUD LARGE ENTERPRISE II ADDITIONAL 10GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-LE2-ASD2	DOCUWARE CLOUD LARGE ENTERPRISE II ADDITIONAL 10GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-LE2-ASD3	DOCUWARE CLOUD LARGE ENTERPRISE II ADDITIONAL 10GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-LE2-ASD4	DOCUWARE CLOUD LARGE ENTERPRISE II ADDITIONAL 10GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-LE2-ASD5	DOCUWARE CLOUD LARGE ENTERPRISE II ADDITIONAL 10GB STORAGE (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-C2SAPT	DOCUWARE CLOUD CONNECT TO SAP (MONTHLY)	\$1,140.00	\$1,140.00	\$57.50	\$37.55	\$34.75	\$29.46
DW-CLD-C2SAPD2	DOCUWARE CLOUD CONNECT TO SAP (MONTHLY)	\$1,140.00	\$1,140.00	\$57.50	\$37.55	\$34.75	\$29.46



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DW-CLD-C2SAPD3	DOCUWARE CLOUD CONNECT TO SAP (MONTHLY)	\$1,140.00	\$1,140.00	\$57.50	\$37.55	\$34.75	\$29.46
DW-CLD-C2SAPD4	DOCUWARE CLOUD CONNECT TO SAP (MONTHLY)	\$1,140.00	\$1,140.00	\$57.50	\$37.55	\$34.75	\$29.46
DW-CLD-C2SAPD5	DOCUWARE CLOUD CONNECT TO SAP (MONTHLY)	\$1,140.00	\$1,140.00	\$57.50	\$37.55	\$34.75	\$29.46
DW-ONL-INNT	DOCUWARE INTELLIGENT INDEXING SERVICE (Monthly)	\$70.00	\$70.00	\$3.53	\$2.31	\$2.13	\$1.81
DW-ONL-INTD2	DOCUWARE INTELLIGENT INDEXING SERVICE (Monthly)	\$70.00	\$70.00	\$3.53	\$2.31	\$2.13	\$1.81
DW-ONL-INTD3	DOCUWARE INTELLIGENT INDEXING SERVICE (Monthly)	\$70.00	\$70.00	\$3.53	\$2.31	\$2.13	\$1.81
DW-ONL-INTD4	DOCUWARE INTELLIGENT INDEXING SERVICE (Monthly)	\$70.00	\$70.00	\$3.53	\$2.31	\$2.13	\$1.81
DW-ONL-INTD5	DOCUWARE INTELLIGENT INDEXING SERVICE (Monthly)	\$70.00	\$70.00	\$3.53	\$2.31	\$2.13	\$1.81
DW-ONL-INTADDT	500 ADDITIONAL REQUESTS INTELLIGENT INDEXING (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-ONL-INTADDD2	500 ADDITIONAL REQUESTS INTELLIGENT INDEXING (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-ONL-INTADDD3	500 ADDITIONAL REQUESTS INTELLIGENT INDEXING (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-ONL-INTADDD4	500 ADDITIONAL REQUESTS INTELLIGENT INDEXING (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-ONL-INTADDD5	500 ADDITIONAL REQUESTS INTELLIGENT INDEXING (Monthly)	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-ONL-FLEXT	DOCUWARE ONLINE FLEX - ONLY EXISTING SYSTEMS CAN BE EXPAND	\$225.00	\$225.00	\$11.35	\$7.41	\$6.86	\$5.81
DW-ONL-FLEXD2	DOCUWARE ONLINE FLEX - ONLY EXISTING SYSTEMS CAN BE EXPAND	\$225.00	\$225.00	\$11.35	\$7.41	\$6.86	\$5.81
DW-ONL-FLEXD3	DOCUWARE ONLINE FLEX - ONLY EXISTING SYSTEMS CAN BE EXPAND	\$225.00	\$225.00	\$11.35	\$7.41	\$6.86	\$5.81
DW-ONL-FLEXD4	DOCUWARE ONLINE FLEX - ONLY EXISTING SYSTEMS CAN BE EXPAND	\$225.00	\$225.00	\$11.35	\$7.41	\$6.86	\$5.81
DW-ONL-FLEXD5	DOCUWARE ONLINE FLEX - ONLY EXISTING SYSTEMS CAN BE EXPAND	\$225.00	\$225.00	\$11.35	\$7.41	\$6.86	\$5.81
DW-ONL-FLNMT	ADDITIONAL NAME LICENSE FOR ONLINE FLEX	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
DW-ONL-FLNMD2	ADDITIONAL NAME LICENSE FOR ONLINE FLEX	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
DW-ONL-FLNMD3	ADDITIONAL NAME LICENSE FOR ONLINE FLEX	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
DW-ONL-FLNMD4	ADDITIONAL NAME LICENSE FOR ONLINE FLEX	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
DW-ONL-FLNMD5	ADDITIONAL NAME LICENSE FOR ONLINE FLEX	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
DW-ONL-FLSTT	ADDITIONAL 10GB STORAGE	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-ONL-FLSTD2	ADDITIONAL 10GB STORAGE	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-ONL-FLSTD3	ADDITIONAL 10GB STORAGE	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-ONL-FLSTD4	ADDITIONAL 10GB STORAGE	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-ONL-FLSTD5	ADDITIONAL 10GB STORAGE	\$14.00	\$14.00	\$0.71	\$0.46	\$0.43	\$0.36
DW-CLD-P-BT	DOCUWARE CLOUD PROFESSIONAL - ONLY EXISTING SYSTEMS CAN BE	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
DW-CLD-P-BD2	DOCUWARE CLOUD PROFESSIONAL - ONLY EXISTING SYSTEMS CAN BE	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
DW-CLD-P-BD3	DOCUWARE CLOUD PROFESSIONAL - ONLY EXISTING SYSTEMS CAN BE	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
DW-CLD-P-BD4	DOCUWARE CLOUD PROFESSIONAL - ONLY EXISTING SYSTEMS CAN BE	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
DW-CLD-P-BD5	DOCUWARE CLOUD PROFESSIONAL - ONLY EXISTING SYSTEMS CAN BE	\$750.00	\$750.00	\$37.83	\$24.71	\$22.86	\$19.38
DW-CLD-P-DT	1GB ADDITIONAL STORAGE FOR CLOUD PROFESSIONAL	\$8.40	\$8.40	\$0.42	\$0.28	\$0.26	\$0.22
DW-CLD-P-DD2	1GB ADDITIONAL STORAGE FOR CLOUD PROFESSIONAL	\$8.40	\$8.40	\$0.42	\$0.28	\$0.26	\$0.22
DW-CLD-P-DD3	1GB ADDITIONAL STORAGE FOR CLOUD PROFESSIONAL	\$8.40	\$8.40	\$0.42	\$0.28	\$0.26	\$0.22
DW-CLD-P-DD4	1GB ADDITIONAL STORAGE FOR CLOUD PROFESSIONAL	\$8.40	\$8.40	\$0.42	\$0.28	\$0.26	\$0.22
DW-CLD-P-DD5	1GB ADDITIONAL STORAGE FOR CLOUD PROFESSIONAL	\$8.40	\$8.40	\$0.42	\$0.28	\$0.26	\$0.22
DW-CLD-EP-BT	DOCUWARE CLOUD ENTERPRISE - ONLY EXISTING SYSTEMS CAN BE E	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
DW-CLD-EP-BD2	DOCUWARE CLOUD ENTERPRISE - ONLY EXISTING SYSTEMS CAN BE E	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
DW-CLD-EP-BD3	DOCUWARE CLOUD ENTERPRISE - ONLY EXISTING SYSTEMS CAN BE E	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
DW-CLD-EP-BD4	DOCUWARE CLOUD ENTERPRISE - ONLY EXISTING SYSTEMS CAN BE E	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
DW-CLD-EP-BD5	DOCUWARE CLOUD ENTERPRISE - ONLY EXISTING SYSTEMS CAN BE E	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
DW-CLD-EP-DT	1GB ADDITIONAL STORAGE FOR CLOUD ENTERPRISE	\$4.20	\$4.20	\$0.21	\$0.14	\$0.13	\$0.11
DW-CLD-EP-DD2	1GB ADDITIONAL STORAGE FOR CLOUD ENTERPRISE	\$4.20	\$4.20	\$0.21	\$0.14	\$0.13	\$0.11
DW-CLD-EP-DD3	1GB ADDITIONAL STORAGE FOR CLOUD ENTERPRISE	\$4.20	\$4.20	\$0.21	\$0.14	\$0.13	\$0.11
DW-CLD-EP-DD4	1GB ADDITIONAL STORAGE FOR CLOUD ENTERPRISE	\$4.20	\$4.20	\$0.21	\$0.14	\$0.13	\$0.11
DW-CLD-EP-DD5	1GB ADDITIONAL STORAGE FOR CLOUD ENTERPRISE	\$4.20	\$4.20	\$0.21	\$0.14	\$0.13	\$0.11
DW-BSERV	DOCUWARE BUSINESS SERVER	\$470.00	\$470.00	\$23.71	\$15.48	\$14.33	\$12.14
DW-BSERV-MST	DOCUWARE BUSINESS SERVER M&S (PER MONTH)	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
DW-BSERVD2	DOCUWARE BUSINESS SERVER	\$470.00	\$470.00	\$23.71	\$15.48	\$14.33	\$12.14
DW-BSERV-MSD2	DOCUWARE BUSINESS SERVER M&S (PER MONTH)	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
DW-BSERVD3	DOCUWARE BUSINESS SERVER	\$470.00	\$470.00	\$23.71	\$15.48	\$14.33	\$12.14
DW-BSERV-MSD3	DOCUWARE BUSINESS SERVER M&S (PER MONTH)	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
DW-BSERVD4	DOCUWARE BUSINESS SERVER	\$470.00	\$470.00	\$23.71	\$15.48	\$14.33	\$12.14
DW-BSERV-MSD4	DOCUWARE BUSINESS SERVER M&S (PER MONTH)	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
DW-BSERVD5	DOCUWARE BUSINESS SERVER	\$470.00	\$470.00	\$23.71	\$15.48	\$14.33	\$12.14
DW-BSERV-MSD5	DOCUWARE BUSINESS SERVER M&S (PER MONTH)	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
DW-PSERV	DOCUWARE PROFESSIONAL SERVER	\$6,300.00	\$6,300.00	\$317.77	\$207.52	\$192.02	\$162.79
DW-PSERV-MST	DOCUWARE PROFESSIONAL SERVER M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-PSERVD2	DOCUWARE PROFESSIONAL SERVER	\$6,300.00	\$6,300.00	\$317.77	\$207.52	\$192.02	\$162.79
DW-PSERV-MSD2	DOCUWARE PROFESSIONAL SERVER M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-PSERVD3	DOCUWARE PROFESSIONAL SERVER	\$6,300.00	\$6,300.00	\$317.77	\$207.52	\$192.02	\$162.79
DW-PSERV-MSD3	DOCUWARE PROFESSIONAL SERVER M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-PSERVD4	DOCUWARE PROFESSIONAL SERVER	\$6,300.00	\$6,300.00	\$317.77	\$207.52	\$192.02	\$162.79
DW-PSERV-MSD4	DOCUWARE PROFESSIONAL SERVER M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-PSERVD5	DOCUWARE PROFESSIONAL SERVER	\$6,300.00	\$6,300.00	\$317.77	\$207.52	\$192.02	\$162.79
DW-PSERV-MSD5	DOCUWARE PROFESSIONAL SERVER M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-ESERV	DOCUWARE ENTERPRISE SERVER	\$18,030.00	\$18,030.00	\$909.43	\$593.91	\$549.55	\$465.90
DW-ESERV-MST	DOCUWARE ENTERPRISE SERVER M&S (PER MONTH)	\$300.50	\$300.50	\$15.16	\$9.90	\$9.16	\$7.76
DW-ESERVD2	DOCUWARE ENTERPRISE SERVER	\$18,030.00	\$18,030.00	\$909.43	\$593.91	\$549.55	\$465.90
DW-ESERV-MSD2	DOCUWARE ENTERPRISE SERVER M&S (PER MONTH)	\$300.50	\$300.50	\$15.16	\$9.90	\$9.16	\$7.76
DW-ESERVD3	DOCUWARE ENTERPRISE SERVER	\$18,030.00	\$18,030.00	\$909.43	\$593.91	\$549.55	\$465.90
DW-ESERV-MSD3	DOCUWARE ENTERPRISE SERVER M&S (PER MONTH)	\$300.50	\$300.50	\$15.16	\$9.90	\$9.16	\$7.76
DW-ESERVD4	DOCUWARE ENTERPRISE SERVER	\$18,030.00	\$18,030.00	\$909.43	\$593.91	\$549.55	\$465.90
DW-ESERV-MSD4	DOCUWARE ENTERPRISE SERVER M&S (PER MONTH)	\$300.50	\$300.50	\$15.16	\$9.90	\$9.16	\$7.76
DW-ESERVD5	DOCUWARE ENTERPRISE SERVER	\$18,030.00	\$18,030.00	\$909.43	\$593.91	\$549.55	\$465.90

ACCOUNT NAME **Region 4 ESC**
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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DW-ESERV-MSD5	DOCUWARE ENTERPRISE SERVER M&S (PER MONTH)	\$300.50	\$300.50	\$15.16	\$9.90	\$9.16	\$7.76
DW-NCL-1T	1-9 DOCUWARE NAMED CLIENT LICENSE	\$523.00	\$523.00	\$26.38	\$17.23	\$15.94	\$13.51
DW-NCL-1-MST	1-9 DOCUWARE NAMED CLIENT LICENSE M&S (PER MONTH)	\$11.00	\$11.00	\$0.55	\$0.36	\$0.34	\$0.28
DW-NCL-1D2	1-9 DOCUWARE NAMED CLIENT LICENSE	\$523.00	\$523.00	\$26.38	\$17.23	\$15.94	\$13.51
DW-NCL-1-MSD2	1-9 DOCUWARE NAMED CLIENT LICENSE M&S (PER MONTH)	\$11.00	\$11.00	\$0.55	\$0.36	\$0.34	\$0.28
DW-NCL-1D3	1-9 DOCUWARE NAMED CLIENT LICENSE	\$523.00	\$523.00	\$26.38	\$17.23	\$15.94	\$13.51
DW-NCL-1-MSD3	1-9 DOCUWARE NAMED CLIENT LICENSE M&S (PER MONTH)	\$11.00	\$11.00	\$0.55	\$0.36	\$0.34	\$0.28
DW-NCL-1D4	1-9 DOCUWARE NAMED CLIENT LICENSE	\$523.00	\$523.00	\$26.38	\$17.23	\$15.94	\$13.51
DW-NCL-1-MSD4	1-9 DOCUWARE NAMED CLIENT LICENSE M&S (PER MONTH)	\$11.00	\$11.00	\$0.55	\$0.36	\$0.34	\$0.28
DW-NCL-1D5	1-9 DOCUWARE NAMED CLIENT LICENSE	\$523.00	\$523.00	\$26.38	\$17.23	\$15.94	\$13.51
DW-NCL-1-MSD5	1-9 DOCUWARE NAMED CLIENT LICENSE M&S (PER MONTH)	\$11.00	\$11.00	\$0.55	\$0.36	\$0.34	\$0.28
DW-NCL-10T	10-19 DOCUWARE NAMED CLIENT LICENSES	\$504.00	\$504.00	\$25.42	\$16.60	\$15.36	\$13.02
DW-NCL-10-MST	10-19 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-NCL-10D2	10-19 DOCUWARE NAMED CLIENT LICENSES	\$504.00	\$504.00	\$25.42	\$16.60	\$15.36	\$13.02
DW-NCL-10-MSD2	10-19 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-NCL-10D3	10-19 DOCUWARE NAMED CLIENT LICENSES	\$504.00	\$504.00	\$25.42	\$16.60	\$15.36	\$13.02
DW-NCL-10-MSD3	10-19 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-NCL-10D4	10-19 DOCUWARE NAMED CLIENT LICENSES	\$504.00	\$504.00	\$25.42	\$16.60	\$15.36	\$13.02
DW-NCL-10-MSD4	10-19 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-NCL-10D5	10-19 DOCUWARE NAMED CLIENT LICENSES	\$504.00	\$504.00	\$25.42	\$16.60	\$15.36	\$13.02
DW-NCL-10-MSD5	10-19 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-NCL-20T	20-39 DOCUWARE NAMED CLIENT LICENSES	\$478.00	\$478.00	\$24.11	\$15.75	\$14.57	\$12.35
DW-NCL-20-MST	20-39 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$10.00	\$10.00	\$0.50	\$0.33	\$0.30	\$0.26
DW-NCL-20D2	20-39 DOCUWARE NAMED CLIENT LICENSES	\$478.00	\$478.00	\$24.11	\$15.75	\$14.57	\$12.35
DW-NCL-20-MSD2	20-39 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$10.00	\$10.00	\$0.50	\$0.33	\$0.30	\$0.26
DW-NCL-20D3	20-39 DOCUWARE NAMED CLIENT LICENSES	\$478.00	\$478.00	\$24.11	\$15.75	\$14.57	\$12.35
DW-NCL-20-MSD3	20-39 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$10.00	\$10.00	\$0.50	\$0.33	\$0.30	\$0.26
DW-NCL-20D4	20-39 DOCUWARE NAMED CLIENT LICENSES	\$478.00	\$478.00	\$24.11	\$15.75	\$14.57	\$12.35
DW-NCL-20-MSD4	20-39 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$10.00	\$10.00	\$0.50	\$0.33	\$0.30	\$0.26
DW-NCL-20D5	20-39 DOCUWARE NAMED CLIENT LICENSES	\$478.00	\$478.00	\$24.11	\$15.75	\$14.57	\$12.35
DW-NCL-20-MSD5	20-39 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$10.00	\$10.00	\$0.50	\$0.33	\$0.30	\$0.26
DW-NCL-40T	40-59 DOCUWARE NAMED CLIENT LICENSES	\$468.00	\$468.00	\$23.61	\$15.42	\$14.26	\$12.09
DW-NCL-40-MST	40-59 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$9.50	\$9.50	\$0.48	\$0.31	\$0.29	\$0.25
DW-NCL-40D2	40-59 DOCUWARE NAMED CLIENT LICENSES	\$468.00	\$468.00	\$23.61	\$15.42	\$14.26	\$12.09
DW-NCL-40-MSD2	40-59 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$9.50	\$9.50	\$0.48	\$0.31	\$0.29	\$0.25
DW-NCL-40D3	40-59 DOCUWARE NAMED CLIENT LICENSES	\$468.00	\$468.00	\$23.61	\$15.42	\$14.26	\$12.09
DW-NCL-40-MSD3	40-59 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$9.50	\$9.50	\$0.48	\$0.31	\$0.29	\$0.25
DW-NCL-40D4	40-59 DOCUWARE NAMED CLIENT LICENSES	\$468.00	\$468.00	\$23.61	\$15.42	\$14.26	\$12.09
DW-NCL-40-MSD4	40-59 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$9.50	\$9.50	\$0.48	\$0.31	\$0.29	\$0.25
DW-NCL-40D5	40-59 DOCUWARE NAMED CLIENT LICENSES	\$468.00	\$468.00	\$23.61	\$15.42	\$14.26	\$12.09
DW-NCL-40-MSD5	40-59 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$9.50	\$9.50	\$0.48	\$0.31	\$0.29	\$0.25
DW-NCL-60T	60-99 DOCUWARE NAMED CLIENT LICENSES	\$449.00	\$449.00	\$22.65	\$14.79	\$13.69	\$11.60
DW-NCL-60-MST	60-99 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$9.00	\$9.00	\$0.45	\$0.30	\$0.27	\$0.23
DW-NCL-60D2	60-99 DOCUWARE NAMED CLIENT LICENSES	\$449.00	\$449.00	\$22.65	\$14.79	\$13.69	\$11.60
DW-NCL-60-MSD2	60-99 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$9.00	\$9.00	\$0.45	\$0.30	\$0.27	\$0.23
DW-NCL-60D3	60-99 DOCUWARE NAMED CLIENT LICENSES	\$449.00	\$449.00	\$22.65	\$14.79	\$13.69	\$11.60
DW-NCL-60-MSD3	60-99 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$9.00	\$9.00	\$0.45	\$0.30	\$0.27	\$0.23
DW-NCL-60D4	60-99 DOCUWARE NAMED CLIENT LICENSES	\$449.00	\$449.00	\$22.65	\$14.79	\$13.69	\$11.60
DW-NCL-60-MSD4	60-99 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$9.00	\$9.00	\$0.45	\$0.30	\$0.27	\$0.23
DW-NCL-60D5	60-99 DOCUWARE NAMED CLIENT LICENSES	\$449.00	\$449.00	\$22.65	\$14.79	\$13.69	\$11.60
DW-NCL-60-MSD5	60-99 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$9.00	\$9.00	\$0.45	\$0.30	\$0.27	\$0.23
DW-NCL-100T	100-139 DOCUWARE NAMED CLIENT LICENSES	\$406.00	\$406.00	\$20.48	\$13.37	\$12.37	\$10.49
DW-NCL-100-MST	100-139 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
DW-NCL-100D2	100-139 DOCUWARE NAMED CLIENT LICENSES	\$406.00	\$406.00	\$20.48	\$13.37	\$12.37	\$10.49
DW-NCL-100-MSD2	100-139 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
DW-NCL-100D3	100-139 DOCUWARE NAMED CLIENT LICENSES	\$406.00	\$406.00	\$20.48	\$13.37	\$12.37	\$10.49
DW-NCL-100-MSD3	100-139 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
DW-NCL-100D4	100-139 DOCUWARE NAMED CLIENT LICENSES	\$406.00	\$406.00	\$20.48	\$13.37	\$12.37	\$10.49
DW-NCL-100-MSD4	100-139 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
DW-NCL-100D5	100-139 DOCUWARE NAMED CLIENT LICENSES	\$406.00	\$406.00	\$20.48	\$13.37	\$12.37	\$10.49
DW-NCL-100-MSD5	100-139 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
DW-NCL-140T	140-199 DOCUWARE NAMED CLIENT LICENSES	\$359.00	\$359.00	\$18.11	\$11.83	\$10.94	\$9.28
DW-NCL-140-MST	140-199 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$8.00	\$8.00	\$0.40	\$0.26	\$0.24	\$0.21
DW-NCL-140D2	140-199 DOCUWARE NAMED CLIENT LICENSES	\$359.00	\$359.00	\$18.11	\$11.83	\$10.94	\$9.28
DW-NCL-140-MSD2	140-199 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$8.00	\$8.00	\$0.40	\$0.26	\$0.24	\$0.21
DW-NCL-140D3	140-199 DOCUWARE NAMED CLIENT LICENSES	\$359.00	\$359.00	\$18.11	\$11.83	\$10.94	\$9.28
DW-NCL-140-MSD3	140-199 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$8.00	\$8.00	\$0.40	\$0.26	\$0.24	\$0.21
DW-NCL-140D4	140-199 DOCUWARE NAMED CLIENT LICENSES	\$359.00	\$359.00	\$18.11	\$11.83	\$10.94	\$9.28
DW-NCL-140-MSD4	140-199 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$8.00	\$8.00	\$0.40	\$0.26	\$0.24	\$0.21
DW-NCL-140D5	140-199 DOCUWARE NAMED CLIENT LICENSES	\$359.00	\$359.00	\$18.11	\$11.83	\$10.94	\$9.28
DW-NCL-140-MSD5	140-199 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$8.00	\$8.00	\$0.40	\$0.26	\$0.24	\$0.21
DW-NCL-200T	200-299 DOCUWARE NAMED CLIENT LICENSES	\$320.00	\$320.00	\$16.14	\$10.54	\$9.75	\$8.27
DW-NCL-200-MST	200-299 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$7.50	\$7.50	\$0.38	\$0.25	\$0.23	\$0.19
DW-NCL-200D2	200-299 DOCUWARE NAMED CLIENT LICENSES	\$320.00	\$320.00	\$16.14	\$10.54	\$9.75	\$8.27
DW-NCL-200-MSD2	200-299 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$7.50	\$7.50	\$0.38	\$0.25	\$0.23	\$0.19
DW-NCL-200D3	200-299 DOCUWARE NAMED CLIENT LICENSES	\$320.00	\$320.00	\$16.14	\$10.54	\$9.75	\$8.27
DW-NCL-200-MSD3	200-299 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$7.50	\$7.50	\$0.38	\$0.25	\$0.23	\$0.19



ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DW-NCL-200D4	200-299 DOCUWARE NAMED CLIENT LICENSES	\$320.00	\$320.00	\$16.14	\$10.54	\$9.75	\$8.27
DW-NCL-200-MSD4	200-299 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$7.50	\$7.50	\$0.38	\$0.25	\$0.23	\$0.19
DW-NCL-200D5	200-299 DOCUWARE NAMED CLIENT LICENSES	\$320.00	\$320.00	\$16.14	\$10.54	\$9.75	\$8.27
DW-NCL-200-MSD5	200-299 DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$7.50	\$7.50	\$0.38	\$0.25	\$0.23	\$0.19
DW-NCL-300T	300+ DOCUWARE NAMED CLIENT LICENSES	\$302.00	\$302.00	\$15.23	\$9.95	\$9.20	\$7.80
DW-NCL-300-MST	300+ DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
DW-NCL-300D2	300+ DOCUWARE NAMED CLIENT LICENSES	\$302.00	\$302.00	\$15.23	\$9.95	\$9.20	\$7.80
DW-NCL-300-MSD2	300+ DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
DW-NCL-300D3	300+ DOCUWARE NAMED CLIENT LICENSES	\$302.00	\$302.00	\$15.23	\$9.95	\$9.20	\$7.80
DW-NCL-300-MSD3	300+ DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
DW-NCL-300D4	300+ DOCUWARE NAMED CLIENT LICENSES	\$302.00	\$302.00	\$15.23	\$9.95	\$9.20	\$7.80
DW-NCL-300-MSD4	300+ DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
DW-NCL-300D5	300+ DOCUWARE NAMED CLIENT LICENSES	\$302.00	\$302.00	\$15.23	\$9.95	\$9.20	\$7.80
DW-NCL-300-MSD5	300+ DOCUWARE NAMED CLIENT LICENSES M&S (PER MONTH)	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
DW-NCL-CCT	CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE	\$302.00	\$302.00	\$15.23	\$9.95	\$9.20	\$7.80
DW-NCL-CC-MST	CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE M&S (PER MONTH)	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
DW-NCL-CCD2	CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE	\$302.00	\$302.00	\$15.23	\$9.95	\$9.20	\$7.80
DW-NCL-CC-MSD2	CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE M&S (PER MONTH)	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
DW-NCL-CCD3	CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE	\$302.00	\$302.00	\$15.23	\$9.95	\$9.20	\$7.80
DW-NCL-CC-MSD3	CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE M&S (PER MONTH)	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
DW-NCL-CCD4	CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE	\$302.00	\$302.00	\$15.23	\$9.95	\$9.20	\$7.80
DW-NCL-CC-MSD4	CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE M&S (PER MONTH)	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
DW-NCL-CCD5	CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE	\$302.00	\$302.00	\$15.23	\$9.95	\$9.20	\$7.80
DW-NCL-CC-MSD5	CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE M&S (PER MONTH)	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
DW-NCL-ROT	DOCUWARE WEB CLIENT READONLY	\$16,668.00	\$16,668.00	\$840.73	\$549.04	\$508.04	\$430.70
DW-NCL-RO-MST	DOCUWARE WEB CLIENT READONLY M&S (PER MONTH)	\$347.25	\$347.25	\$17.52	\$11.44	\$10.58	\$8.97
DW-NCL-ROD2	DOCUWARE WEB CLIENT READONLY	\$16,668.00	\$16,668.00	\$840.73	\$549.04	\$508.04	\$430.70
DW-NCL-RO-MSD2	DOCUWARE WEB CLIENT READONLY M&S (PER MONTH)	\$347.25	\$347.25	\$17.52	\$11.44	\$10.58	\$8.97
DW-NCL-ROD3	DOCUWARE WEB CLIENT READONLY	\$16,668.00	\$16,668.00	\$840.73	\$549.04	\$508.04	\$430.70
DW-NCL-RO-MSD3	DOCUWARE WEB CLIENT READONLY M&S (PER MONTH)	\$347.25	\$347.25	\$17.52	\$11.44	\$10.58	\$8.97
DW-NCL-ROD4	DOCUWARE WEB CLIENT READONLY	\$16,668.00	\$16,668.00	\$840.73	\$549.04	\$508.04	\$430.70
DW-NCL-RO-MSD4	DOCUWARE WEB CLIENT READONLY M&S (PER MONTH)	\$347.25	\$347.25	\$17.52	\$11.44	\$10.58	\$8.97
DW-NCL-ROD5	DOCUWARE WEB CLIENT READONLY	\$16,668.00	\$16,668.00	\$840.73	\$549.04	\$508.04	\$430.70
DW-NCL-RO-MSD5	DOCUWARE WEB CLIENT READONLY M&S (PER MONTH)	\$347.25	\$347.25	\$17.52	\$11.44	\$10.58	\$8.97
DW-SCT	DOCUWARE SMART CONNECT	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-SC-MST	DOCUWARE SMART CONNECT M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-SCD2	DOCUWARE SMART CONNECT	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-SC-MSD2	DOCUWARE SMART CONNECT M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-SCD3	DOCUWARE SMART CONNECT	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-SC-MSD3	DOCUWARE SMART CONNECT M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-SCD4	DOCUWARE SMART CONNECT	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-SC-MSD4	DOCUWARE SMART CONNECT M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-SCD5	DOCUWARE SMART CONNECT	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-SC-MSD5	DOCUWARE SMART CONNECT M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-C2OUTLT	DOCUWARE CONNECT TO OUTLOOK	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-C2OUTLT-MST	DOCUWARE CONNECT TO OUTLOOK M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-C2OUTLD2	DOCUWARE CONNECT TO OUTLOOK	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-C2OUTLT-MSD2	DOCUWARE CONNECT TO OUTLOOK M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-C2OUTLD3	DOCUWARE CONNECT TO OUTLOOK	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-C2OUTLT-MSD3	DOCUWARE CONNECT TO OUTLOOK M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-C2OUTLD4	DOCUWARE CONNECT TO OUTLOOK	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-C2OUTLT-MSD4	DOCUWARE CONNECT TO OUTLOOK M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-C2OUTLD5	DOCUWARE CONNECT TO OUTLOOK	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-C2OUTLT-MSD5	DOCUWARE CONNECT TO OUTLOOK M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-MOBIPT	DOCUWARE MOBILE	\$1,452.00	\$1,452.00	\$73.24	\$47.83	\$44.26	\$37.52
DW-MOBIP-MST	DOCUWARE MOBILE M&S (PER MONTH)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-MOBIPD2	DOCUWARE MOBILE	\$1,452.00	\$1,452.00	\$73.24	\$47.83	\$44.26	\$37.52
DW-MOBIP-MSD2	DOCUWARE MOBILE M&S (PER MONTH)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-MOBIPD3	DOCUWARE MOBILE	\$1,452.00	\$1,452.00	\$73.24	\$47.83	\$44.26	\$37.52
DW-MOBIP-MSD3	DOCUWARE MOBILE M&S (PER MONTH)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-MOBIPD4	DOCUWARE MOBILE	\$1,452.00	\$1,452.00	\$73.24	\$47.83	\$44.26	\$37.52
DW-MOBIP-MSD4	DOCUWARE MOBILE M&S (PER MONTH)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-MOBIPD5	DOCUWARE MOBILE	\$1,452.00	\$1,452.00	\$73.24	\$47.83	\$44.26	\$37.52
DW-MOBIP-MSD5	DOCUWARE MOBILE M&S (PER MONTH)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-TMGR	DOCUWARE TASK MANAGER	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-TMGR-MST	DOCUWARE TASK MANAGER M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-TMGRD2	DOCUWARE TASK MANAGER	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-TMGR-MSD2	DOCUWARE TASK MANAGER M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-TMGRD3	DOCUWARE TASK MANAGER	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-TMGR-MSD3	DOCUWARE TASK MANAGER M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-TMGRD4	DOCUWARE TASK MANAGER	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-TMGR-MSD4	DOCUWARE TASK MANAGER M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-TMGRD5	DOCUWARE TASK MANAGER	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-TMGR-MSD5	DOCUWARE TASK MANAGER M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-AIX2T	DOCUWARE AUTOINDEX	\$3,075.00	\$3,075.00	\$155.10	\$101.29	\$93.73	\$79.46
DW-AIX2-MST	DOCUWARE AUTOINDEX M&S (PER MONTH)	\$51.00	\$51.00	\$2.57	\$1.68	\$1.55	\$1.32
DW-AIX2D2	DOCUWARE AUTOINDEX	\$3,075.00	\$3,075.00	\$155.10	\$101.29	\$93.73	\$79.46



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DW-AIX2-MSD2	DOCUWARE AUTOINDEX M&S (PER MONTH)	\$51.00	\$51.00	\$2.57	\$1.68	\$1.55	\$1.32
DW-AIX2D3	DOCUWARE AUTOINDEX	\$3,075.00	\$3,075.00	\$155.10	\$101.29	\$93.73	\$79.46
DW-AIX2-MSD3	DOCUWARE AUTOINDEX M&S (PER MONTH)	\$51.00	\$51.00	\$2.57	\$1.68	\$1.55	\$1.32
DW-AIX2D4	DOCUWARE AUTOINDEX	\$3,075.00	\$3,075.00	\$155.10	\$101.29	\$93.73	\$79.46
DW-AIX2-MSD4	DOCUWARE AUTOINDEX M&S (PER MONTH)	\$51.00	\$51.00	\$2.57	\$1.68	\$1.55	\$1.32
DW-AIX2D5	DOCUWARE AUTOINDEX	\$3,075.00	\$3,075.00	\$155.10	\$101.29	\$93.73	\$79.46
DW-AIX2-MSD5	DOCUWARE AUTOINDEX M&S (PER MONTH)	\$51.00	\$51.00	\$2.57	\$1.68	\$1.55	\$1.32
DW-WFMGR	DOCUWARE WORKFLOW MANAGER	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-WFMGR-MST	DOCUWARE WORKFLOW MANAGER M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-WFMGRD2	DOCUWARE WORKFLOW MANAGER	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-WFMGR-MSD2	DOCUWARE WORKFLOW MANAGER M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-WFMGRD3	DOCUWARE WORKFLOW MANAGER	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-WFMGR-MSD3	DOCUWARE WORKFLOW MANAGER M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-WFMGRD4	DOCUWARE WORKFLOW MANAGER	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-WFMGR-MSD4	DOCUWARE WORKFLOW MANAGER M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-WFMGRD5	DOCUWARE WORKFLOW MANAGER	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-WFMGR-MSD5	DOCUWARE WORKFLOW MANAGER M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-BCFT	DOCUWARE BARCODE & FORMS	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-BCF-MST	DOCUWARE BARCODE & FORMS M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-BCFD2	DOCUWARE BARCODE & FORMS	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-BCF-MSD2	DOCUWARE BARCODE & FORMS M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-BCFD3	DOCUWARE BARCODE & FORMS	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-BCF-MSD3	DOCUWARE BARCODE & FORMS M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-BCFD4	DOCUWARE BARCODE & FORMS	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-BCF-MSD4	DOCUWARE BARCODE & FORMS M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-BCFD5	DOCUWARE BARCODE & FORMS	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-BCF-MSD5	DOCUWARE BARCODE & FORMS M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-IMPT	DOCUWARE IMPORT	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-IMP-MST	DOCUWARE IMPORT M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-IMP2	DOCUWARE IMPORT	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-IMP-MSD2	DOCUWARE IMPORT M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-IMP3	DOCUWARE IMPORT	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-IMP-MSD3	DOCUWARE IMPORT M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-IMP4	DOCUWARE IMPORT	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-IMP-MSD4	DOCUWARE IMPORT M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-IMP5	DOCUWARE IMPORT	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-IMP-MSD5	DOCUWARE IMPORT M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-C2MAIL	DOCUWARE CONNECT TO MAIL	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-C2MAIL-MST	DOCUWARE CONNECT TO MAIL M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-C2MAIL2	DOCUWARE CONNECT TO MAIL	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-C2MAIL-MSD2	DOCUWARE CONNECT TO MAIL M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-C2MAILD3	DOCUWARE CONNECT TO MAIL	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-C2MAIL-MSD3	DOCUWARE CONNECT TO MAIL M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-C2MAILD4	DOCUWARE CONNECT TO MAIL	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-C2MAIL-MSD4	DOCUWARE CONNECT TO MAIL M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-C2MAILD5	DOCUWARE CONNECT TO MAIL	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-C2MAIL-MSD5	DOCUWARE CONNECT TO MAIL M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-INTELL	DOCUWARE INTELLIGENT INDEXING	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-INTELL-MST	DOCUWARE INTELLIGENT INDEXING M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-INTELLD2	DOCUWARE INTELLIGENT INDEXING	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-INTELL-MSD2	DOCUWARE INTELLIGENT INDEXING M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-INTELLD3	DOCUWARE INTELLIGENT INDEXING	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-INTELL-MSD3	DOCUWARE INTELLIGENT INDEXING M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-INTELLD4	DOCUWARE INTELLIGENT INDEXING	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-INTELL-MSD4	DOCUWARE INTELLIGENT INDEXING M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-INTELLD5	DOCUWARE INTELLIGENT INDEXING	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-INTELL-MSD5	DOCUWARE INTELLIGENT INDEXING M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-FORMST	DOCUWARE FORMS	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-FORMS-MST	DOCUWARE FORMS M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-FORMSD2	DOCUWARE FORMS	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-FORMS-MSD2	DOCUWARE FORMS M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-FORMSD3	DOCUWARE FORMS	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-FORMS-MSD3	DOCUWARE FORMS M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-FORMSD4	DOCUWARE FORMS	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-FORMS-MSD4	DOCUWARE FORMS M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-FORMSD5	DOCUWARE FORMS	\$11,735.00	\$11,735.00	\$591.91	\$386.55	\$357.68	\$303.23
DW-FORMS-MSD5	DOCUWARE FORMS M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-C2MOSS	DOCUWARE CONNECT TO SHAREPOINT	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-C2MOSS-MST	DOCUWARE CONNECT TO SHAREPOINT M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-C2MOSSD2	DOCUWARE CONNECT TO SHAREPOINT	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-C2MOSS-MSD2	DOCUWARE CONNECT TO SHAREPOINT M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-C2MOSSD3	DOCUWARE CONNECT TO SHAREPOINT	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-C2MOSS-MSD3	DOCUWARE CONNECT TO SHAREPOINT M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-C2MOSSD4	DOCUWARE CONNECT TO SHAREPOINT	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-C2MOSS-MSD4	DOCUWARE CONNECT TO SHAREPOINT M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-C2MOSSD5	DOCUWARE CONNECT TO SHAREPOINT	\$4,719.00	\$4,719.00	\$238.03	\$155.44	\$143.84	\$121.94
DW-C2MOSS-MSD5	DOCUWARE CONNECT TO SHAREPOINT M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01

ACCOUNT NAME	Region 4 ESC
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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DW-C2SAP2T	DOCUWARE CONNECT TO SAP VERSION 2	\$16,800.00	\$16,800.00	\$847.39	\$553.39	\$512.06	\$434.11
DW-C2SAP2-MST	DOCUWARE CONNECT TO SAP VERSION 2 M&S (PER MONTH)	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
DW-C2SAP2D2	DOCUWARE CONNECT TO SAP VERSION 2	\$16,800.00	\$16,800.00	\$847.39	\$553.39	\$512.06	\$434.11
DW-C2SAP2-MSD2	DOCUWARE CONNECT TO SAP VERSION 2 M&S (PER MONTH)	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
DW-C2SAP2D3	DOCUWARE CONNECT TO SAP VERSION 2	\$16,800.00	\$16,800.00	\$847.39	\$553.39	\$512.06	\$434.11
DW-C2SAP2-MSD3	DOCUWARE CONNECT TO SAP VERSION 2 M&S (PER MONTH)	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
DW-C2SAP2D4	DOCUWARE CONNECT TO SAP VERSION 2	\$16,800.00	\$16,800.00	\$847.39	\$553.39	\$512.06	\$434.11
DW-C2SAP2-MSD4	DOCUWARE CONNECT TO SAP VERSION 2 M&S (PER MONTH)	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
DW-C2SAP2D5	DOCUWARE CONNECT TO SAP VERSION 2	\$16,800.00	\$16,800.00	\$847.39	\$553.39	\$512.06	\$434.11
DW-C2SAP2-MSD5	DOCUWARE CONNECT TO SAP VERSION 2 M&S (PER MONTH)	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
DW-C2SAP-DIT	DOCUMENT INDEXING	\$11,406.00	\$11,406.00	\$575.32	\$375.71	\$347.65	\$294.73
DW-C2SAP-DI-MST	DOCUMENT INDEXING M&S (PER MONTH)	\$162.00	\$162.00	\$8.17	\$5.34	\$4.94	\$4.19
DW-C2SAP-DI	DOCUMENT INDEXING	\$11,406.00	\$11,406.00	\$575.32	\$375.71	\$347.65	\$294.73
DW-C2SAP-DI-MS	DOCUMENT INDEXING M&S (PER MONTH)	\$162.00	\$162.00	\$8.17	\$5.34	\$4.94	\$4.19
DW-C2SAP-DLT	DOCUMENT LINK	\$6,347.00	\$6,347.00	\$320.14	\$209.07	\$193.46	\$164.01
DW-C2SAP-DL-MST	DOCUMENT LINK M&S (PER MONTH)	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
DW-C2SAP-DL	DOCUMENT LINK	\$6,347.00	\$6,347.00	\$320.14	\$209.07	\$193.46	\$164.01
DW-C2SAP-DL-MS	DOCUMENT LINK M&S (PER MONTH)	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
DW-C2SAP-DVT	DOCUMENT VIEWER	\$3,101.00	\$3,101.00	\$156.41	\$102.15	\$94.52	\$80.13
DW-C2SAP-DV-MST	DOCUMENT VIEWER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DW-C2SAP-DV	DOCUMENT VIEWER	\$3,101.00	\$3,101.00	\$156.41	\$102.15	\$94.52	\$80.13
DW-C2SAP-DV-MS	DOCUMENT VIEWER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DW-C2SAP-ATT	ARCHIVE TRANSFER	\$16,800.00	\$16,800.00	\$847.39	\$553.39	\$512.06	\$434.11
DW-C2SAP-AT-MST	ARCHIVE TRANSFER M&S (PER MONTH)	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
DW-C2SAP-AT	ARCHIVE TRANSFER	\$16,800.00	\$16,800.00	\$847.39	\$553.39	\$512.06	\$434.11
DW-C2SAP-AT-MS	ARCHIVE TRANSFER M&S (PER MONTH)	\$238.00	\$238.00	\$12.00	\$7.84	\$7.25	\$6.15
DW-C2SAP-ICT	INTEGRITY CONTROL	\$6,347.00	\$6,347.00	\$320.14	\$209.07	\$193.46	\$164.01
DW-C2SAP-IC-MST	INTEGRITY CONTROL M&S (PER MONTH)	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
DW-C2SAP-IC	INTEGRITY CONTROL	\$6,347.00	\$6,347.00	\$320.14	\$209.07	\$193.46	\$164.01
DW-C2SAP-IC-MS	INTEGRITY CONTROL M&S (PER MONTH)	\$90.00	\$90.00	\$4.54	\$2.96	\$2.74	\$2.33
DW-DETT	DOCUWARE DATA EXPORT TOOL [DW PS REQ]	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-DET-MST	DOCUWARE DATA EXPORT TOOL M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-DETD2	DOCUWARE DATA EXPORT TOOL [DW PS REQ]	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-DET-MSD2	DOCUWARE DATA EXPORT TOOL M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-DETD3	DOCUWARE DATA EXPORT TOOL [DW PS REQ]	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-DET-MSD3	DOCUWARE DATA EXPORT TOOL M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-DETD4	DOCUWARE DATA EXPORT TOOL [DW PS REQ]	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-DET-MSD4	DOCUWARE DATA EXPORT TOOL M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-DETD5	DOCUWARE DATA EXPORT TOOL [DW PS REQ]	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-DET-MSD5	DOCUWARE DATA EXPORT TOOL M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-ESI1T	VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-ESI-MST	VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-ESID2	VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-ESI-MSD2	VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-ESID3	VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-ESI-MSD3	VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-ESID4	VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-ESI-MSD4	VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-ESID5	VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION	\$2,365.00	\$2,365.00	\$119.29	\$77.90	\$72.09	\$61.11
DW-ESI-MSD5	VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION M&S (PER MONTH)	\$39.50	\$39.50	\$1.99	\$1.30	\$1.20	\$1.02
DW-SIDE-PRO-ENTT	DOCUWARE SIDE GRADE PROFESSIONAL SERVER TO ENTERPRISE SERVER	\$12,916.00	\$12,916.00	\$651.48	\$425.45	\$393.68	\$333.75
DW-SIDE-PRO-ENTD2	DOCUWARE SIDE GRADE PROFESSIONAL SERVER TO ENTERPRISE SERVER	\$12,916.00	\$12,916.00	\$651.48	\$425.45	\$393.68	\$333.75
DW-SIDE-PRO-ENTD3	DOCUWARE SIDE GRADE PROFESSIONAL SERVER TO ENTERPRISE SERVER	\$12,916.00	\$12,916.00	\$651.48	\$425.45	\$393.68	\$333.75
DW-SIDE-PRO-ENTD4	DOCUWARE SIDE GRADE PROFESSIONAL SERVER TO ENTERPRISE SERVER	\$12,916.00	\$12,916.00	\$651.48	\$425.45	\$393.68	\$333.75
DW-SIDE-PRO-ENTD5	DOCUWARE SIDE GRADE PROFESSIONAL SERVER TO ENTERPRISE SERVER	\$12,916.00	\$12,916.00	\$651.48	\$425.45	\$393.68	\$333.75
DW-SIDE-IS-WCRO	DOCUWARE SIDE GRADE INTERNET SERVER TO WEB CLIENT SERVER	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DW-SIDE-CF-TMGR	DOCUWARE SIDE GRADE CONTENT FLODER TO TASK MANAGER	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DW-SIDE-LINK2-SC	DOCUWARE SIDE GRADE LINK2 TO SMART CONNECT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DW-SIDE-AI-DWIAIX	DOCUWARE SIDE GRADE ACTIVE IMPORT FOR DOCUWARE IMPORT & EXPORT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DW-SIDE-AI-DWIC20	DOCUWARE SIDE GRADE ACTIVE IMPORT FOR DOCUWARE IMPORT & EXPORT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DW-SIDE-AI-DWIC2M	DOCUWARE SIDE GRADE ACTIVE IMPORT FOR DOCUWARE IMPORT & EXPORT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DW-SIDE-AI-DW1	DOCUWARE SIDE GRADE ACTIVE IMPORT FOR DOCUWARE IMPORT & EXPORT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DW-SIDE-REC-BCF	DOCUWARE SIDE GRADE RECOGNITION FOR BARCODE & FORMS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DW-SIDE-REC-DWIBCF	DOCUWARE SIDE GRADE RECOGNITION FOR DOCUWARE IMPORT AND EXPORT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DW-AI3-MST	DOCUWARE ACTIVE IMPORT 3 M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-AI3-MSD2	DOCUWARE ACTIVE IMPORT 3 M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-AI3-MSD3	DOCUWARE ACTIVE IMPORT 3 M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-AI3-MSD4	DOCUWARE ACTIVE IMPORT 3 M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-AI3-MSD5	DOCUWARE ACTIVE IMPORT 3 M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-C2N2-MST	DOCUWARE CONNECT TO NOTES M&S (PER MONTH)	\$186.50	\$186.50	\$9.41	\$6.14	\$5.68	\$4.82
DW-C2N2-MSD2	DOCUWARE CONNECT TO NOTES M&S (PER MONTH)	\$186.50	\$186.50	\$9.41	\$6.14	\$5.68	\$4.82
DW-C2N2-MSD3	DOCUWARE CONNECT TO NOTES M&S (PER MONTH)	\$186.50	\$186.50	\$9.41	\$6.14	\$5.68	\$4.82
DW-C2N2-MSD4	DOCUWARE CONNECT TO NOTES M&S (PER MONTH)	\$186.50	\$186.50	\$9.41	\$6.14	\$5.68	\$4.82
DW-C2N2-MSD5	DOCUWARE CONNECT TO NOTES M&S (PER MONTH)	\$186.50	\$186.50	\$9.41	\$6.14	\$5.68	\$4.82
DW-CF-MST	DOCUWARE CONTENT-FOLDER (LEGACY) M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-CF-MSD2	DOCUWARE CONTENT-FOLDER (LEGACY) M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-CF-MSD3	DOCUWARE CONTENT-FOLDER (LEGACY) M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01



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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DW-CF-MSD4	DOCUWARE CONTENT-FOLDER (LEGACY) M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-CF-MSD5	DOCUWARE CONTENT-FOLDER (LEGACY) M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-CFTM-MST	DOCUWARE CONTENT-FOLDER (LEGACY) M&S (PER MONTH)	\$157.00	\$157.00	\$7.92	\$5.17	\$4.79	\$4.06
DW-CFTM-MSD2	DOCUWARE CONTENT-FOLDER (LEGACY) M&S (PER MONTH)	\$157.00	\$157.00	\$7.92	\$5.17	\$4.79	\$4.06
DW-CFTM-MSD3	DOCUWARE CONTENT-FOLDER (LEGACY) M&S (PER MONTH)	\$157.00	\$157.00	\$7.92	\$5.17	\$4.79	\$4.06
DW-CFTM-MSD4	DOCUWARE CONTENT-FOLDER (LEGACY) M&S (PER MONTH)	\$157.00	\$157.00	\$7.92	\$5.17	\$4.79	\$4.06
DW-CFTM-MSD5	DOCUWARE CONTENT-FOLDER (LEGACY) M&S (PER MONTH)	\$157.00	\$157.00	\$7.92	\$5.17	\$4.79	\$4.06
DW-CR-999-MST	DOCUWARE COLD/READ (LEGACY) M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-CR-999-MSD2	DOCUWARE COLD/READ (LEGACY) M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-CR-999-MSD3	DOCUWARE COLD/READ (LEGACY) M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-CR-999-MSD4	DOCUWARE COLD/READ (LEGACY) M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-CR-999-MSD5	DOCUWARE COLD/READ (LEGACY) M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-CR-1000-MST	DOCUWARE COLD/READ (LEGACY) M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-CR-1000-MSD2	DOCUWARE COLD/READ (LEGACY) M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-CR-1000-MSD3	DOCUWARE COLD/READ (LEGACY) M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-CR-1000-MSD4	DOCUWARE COLD/READ (LEGACY) M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-CR-1000-MSD5	DOCUWARE COLD/READ (LEGACY) M&S (PER MONTH)	\$105.00	\$105.00	\$5.30	\$3.46	\$3.20	\$2.71
DW-INT3-MST	DOCUWARE INTERNET SERVER (LEGACY) M&S (PER MONTH)	\$186.50	\$186.50	\$9.41	\$6.14	\$5.68	\$4.82
DW-INT3-MSD2	DOCUWARE INTERNET SERVER (LEGACY) M&S (PER MONTH)	\$186.50	\$186.50	\$9.41	\$6.14	\$5.68	\$4.82
DW-INT3-MSD3	DOCUWARE INTERNET SERVER (LEGACY) M&S (PER MONTH)	\$186.50	\$186.50	\$9.41	\$6.14	\$5.68	\$4.82
DW-INT3-MSD4	DOCUWARE INTERNET SERVER (LEGACY) M&S (PER MONTH)	\$186.50	\$186.50	\$9.41	\$6.14	\$5.68	\$4.82
DW-INT3-MSD5	DOCUWARE INTERNET SERVER (LEGACY) M&S (PER MONTH)	\$186.50	\$186.50	\$9.41	\$6.14	\$5.68	\$4.82
DW-LINK2-MST	DOCUWARE LINK2 M&S (PER MONTH)	\$37.50	\$37.50	\$1.89	\$1.24	\$1.14	\$0.97
DW-LINK2-MSD2	DOCUWARE LINK2 M&S (PER MONTH)	\$37.50	\$37.50	\$1.89	\$1.24	\$1.14	\$0.97
DW-LINK2-MSD3	DOCUWARE LINK2 M&S (PER MONTH)	\$37.50	\$37.50	\$1.89	\$1.24	\$1.14	\$0.97
DW-LINK2-MSD4	DOCUWARE LINK2 M&S (PER MONTH)	\$37.50	\$37.50	\$1.89	\$1.24	\$1.14	\$0.97
DW-LINK2-MSD5	DOCUWARE LINK2 M&S (PER MONTH)	\$37.50	\$37.50	\$1.89	\$1.24	\$1.14	\$0.97
DW-REC2-MST	DOCUWARE RECOGNITION 2 M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-REC2-MSD2	DOCUWARE RECOGNITION 2 M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-REC2-MSD3	DOCUWARE RECOGNITION 2 M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-REC2-MSD4	DOCUWARE RECOGNITION 2 M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-REC2-MSD5	DOCUWARE RECOGNITION 2 M&S (PER MONTH)	\$77.75	\$77.75	\$3.92	\$2.56	\$2.37	\$2.01
DW-CL1-MST	DOCUWARE 1-4 CLIENT LICENSES M&S (PER MONTH)	\$18.75	\$18.75	\$0.95	\$0.62	\$0.57	\$0.48
DW-CL1-MSD2	DOCUWARE 1-4 CLIENT LICENSES M&S (PER MONTH)	\$18.75	\$18.75	\$0.95	\$0.62	\$0.57	\$0.48
DW-CL1-MSD3	DOCUWARE 1-4 CLIENT LICENSES M&S (PER MONTH)	\$18.75	\$18.75	\$0.95	\$0.62	\$0.57	\$0.48
DW-CL1-MSD4	DOCUWARE 1-4 CLIENT LICENSES M&S (PER MONTH)	\$18.75	\$18.75	\$0.95	\$0.62	\$0.57	\$0.48
DW-CL1-MSD5	DOCUWARE 1-4 CLIENT LICENSES M&S (PER MONTH)	\$18.75	\$18.75	\$0.95	\$0.62	\$0.57	\$0.48
DW-CL5-MST	DOCUWARE 5-9 CLIENT LICENSES M&S (PER MONTH)	\$18.00	\$18.00	\$0.91	\$0.59	\$0.55	\$0.47
DW-CL5-MSD2	DOCUWARE 5-9 CLIENT LICENSES M&S (PER MONTH)	\$18.00	\$18.00	\$0.91	\$0.59	\$0.55	\$0.47
DW-CL5-MSD3	DOCUWARE 5-9 CLIENT LICENSES M&S (PER MONTH)	\$18.00	\$18.00	\$0.91	\$0.59	\$0.55	\$0.47
DW-CL5-MSD4	DOCUWARE 5-9 CLIENT LICENSES M&S (PER MONTH)	\$18.00	\$18.00	\$0.91	\$0.59	\$0.55	\$0.47
DW-CL5-MSD5	DOCUWARE 5-9 CLIENT LICENSES M&S (PER MONTH)	\$18.00	\$18.00	\$0.91	\$0.59	\$0.55	\$0.47
DW-CL10-MST	DOCUWARE 10-19 CLIENT LICENSES M&S (PER MONTH)	\$17.25	\$17.25	\$0.87	\$0.57	\$0.53	\$0.45
DW-CL10-MSD2	DOCUWARE 10-19 CLIENT LICENSES M&S (PER MONTH)	\$17.25	\$17.25	\$0.87	\$0.57	\$0.53	\$0.45
DW-CL10-MSD3	DOCUWARE 10-19 CLIENT LICENSES M&S (PER MONTH)	\$17.25	\$17.25	\$0.87	\$0.57	\$0.53	\$0.45
DW-CL10-MSD4	DOCUWARE 10-19 CLIENT LICENSES M&S (PER MONTH)	\$17.25	\$17.25	\$0.87	\$0.57	\$0.53	\$0.45
DW-CL10-MSD5	DOCUWARE 10-19 CLIENT LICENSES M&S (PER MONTH)	\$17.25	\$17.25	\$0.87	\$0.57	\$0.53	\$0.45
DW-CL20-MST	DOCUWARE 20-29 CLIENT LICENSES M&S (PER MONTH)	\$16.50	\$16.50	\$0.83	\$0.54	\$0.50	\$0.43
DW-CL20-MSD2	DOCUWARE 20-29 CLIENT LICENSES M&S (PER MONTH)	\$16.50	\$16.50	\$0.83	\$0.54	\$0.50	\$0.43
DW-CL20-MSD3	DOCUWARE 20-29 CLIENT LICENSES M&S (PER MONTH)	\$16.50	\$16.50	\$0.83	\$0.54	\$0.50	\$0.43
DW-CL20-MSD4	DOCUWARE 20-29 CLIENT LICENSES M&S (PER MONTH)	\$16.50	\$16.50	\$0.83	\$0.54	\$0.50	\$0.43
DW-CL20-MSD5	DOCUWARE 20-29 CLIENT LICENSES M&S (PER MONTH)	\$16.50	\$16.50	\$0.83	\$0.54	\$0.50	\$0.43
DW-CL30-MST	DOCUWARE 30-49 CLIENT LICENSES M&S (PER MONTH)	\$15.75	\$15.75	\$0.79	\$0.52	\$0.48	\$0.41
DW-CL30-MSD2	DOCUWARE 30-49 CLIENT LICENSES M&S (PER MONTH)	\$15.75	\$15.75	\$0.79	\$0.52	\$0.48	\$0.41
DW-CL30-MSD3	DOCUWARE 30-49 CLIENT LICENSES M&S (PER MONTH)	\$15.75	\$15.75	\$0.79	\$0.52	\$0.48	\$0.41
DW-CL30-MSD4	DOCUWARE 30-49 CLIENT LICENSES M&S (PER MONTH)	\$15.75	\$15.75	\$0.79	\$0.52	\$0.48	\$0.41
DW-CL30-MSD5	DOCUWARE 30-49 CLIENT LICENSES M&S (PER MONTH)	\$15.75	\$15.75	\$0.79	\$0.52	\$0.48	\$0.41
DW-CL50-MST	DOCUWARE 50-69 CLIENT LICENSES M&S (PER MONTH)	\$14.50	\$14.50	\$0.73	\$0.48	\$0.44	\$0.37
DW-CL50-MSD2	DOCUWARE 50-69 CLIENT LICENSES M&S (PER MONTH)	\$14.50	\$14.50	\$0.73	\$0.48	\$0.44	\$0.37
DW-CL50-MSD3	DOCUWARE 50-69 CLIENT LICENSES M&S (PER MONTH)	\$14.50	\$14.50	\$0.73	\$0.48	\$0.44	\$0.37
DW-CL50-MSD4	DOCUWARE 50-69 CLIENT LICENSES M&S (PER MONTH)	\$14.50	\$14.50	\$0.73	\$0.48	\$0.44	\$0.37
DW-CL50-MSD5	DOCUWARE 50-69 CLIENT LICENSES M&S (PER MONTH)	\$14.50	\$14.50	\$0.73	\$0.48	\$0.44	\$0.37
DW-CL70-MST	DOCUWARE 70-99 CLIENT LICENSES M&S (PER MONTH)	\$13.00	\$13.00	\$0.66	\$0.43	\$0.40	\$0.34
DW-CL70-MSD2	DOCUWARE 70-99 CLIENT LICENSES M&S (PER MONTH)	\$13.00	\$13.00	\$0.66	\$0.43	\$0.40	\$0.34
DW-CL70-MSD3	DOCUWARE 70-99 CLIENT LICENSES M&S (PER MONTH)	\$13.00	\$13.00	\$0.66	\$0.43	\$0.40	\$0.34
DW-CL70-MSD4	DOCUWARE 70-99 CLIENT LICENSES M&S (PER MONTH)	\$13.00	\$13.00	\$0.66	\$0.43	\$0.40	\$0.34
DW-CL70-MSD5	DOCUWARE 70-99 CLIENT LICENSES M&S (PER MONTH)	\$13.00	\$13.00	\$0.66	\$0.43	\$0.40	\$0.34
DW-CL100-MST	DOCUWARE 100-149 CLIENT LICENSES M&S (PER MONTH)	\$11.75	\$11.75	\$0.59	\$0.39	\$0.36	\$0.30
DW-CL100-MSD2	DOCUWARE 100-149 CLIENT LICENSES M&S (PER MONTH)	\$11.75	\$11.75	\$0.59	\$0.39	\$0.36	\$0.30
DW-CL100-MSD3	DOCUWARE 100-149 CLIENT LICENSES M&S (PER MONTH)	\$11.75	\$11.75	\$0.59	\$0.39	\$0.36	\$0.30
DW-CL100-MSD4	DOCUWARE 100-149 CLIENT LICENSES M&S (PER MONTH)	\$11.75	\$11.75	\$0.59	\$0.39	\$0.36	\$0.30
DW-CL100-MSD5	DOCUWARE 100-149 CLIENT LICENSES M&S (PER MONTH)	\$11.75	\$11.75	\$0.59	\$0.39	\$0.36	\$0.30
DW-CL150-MST	DOCUWARE 150+ CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-CL150-MSD2	DOCUWARE 150+ CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-CL150-MSD3	DOCUWARE 150+ CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-CL150-MSD4	DOCUWARE 150+ CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-CL150-MSD5	DOCUWARE 150+ CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27



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Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DW-CL-CC-MST	DOCUWARE CORPORATE CONTRACT CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-CL-CC-MSD2	DOCUWARE CORPORATE CONTRACT CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-CL-CC-MSD3	DOCUWARE CORPORATE CONTRACT CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-CL-CC-MSD4	DOCUWARE CORPORATE CONTRACT CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-CL-CC-MSD5	DOCUWARE CORPORATE CONTRACT CLIENT LICENSES M&S (PER MONTH)	\$10.50	\$10.50	\$0.53	\$0.35	\$0.32	\$0.27
DW-CLSITE-MST	DOCUWARE CLIENT SITE LICENSE M&S (PER MONTH)	\$919.25	\$919.25	\$46.37	\$30.28	\$28.02	\$23.75
DW-CLSITE-MSD2	DOCUWARE CLIENT SITE LICENSE M&S (PER MONTH)	\$919.25	\$919.25	\$46.37	\$30.28	\$28.02	\$23.75
DW-CLSITE-MSD3	DOCUWARE CLIENT SITE LICENSE M&S (PER MONTH)	\$919.25	\$919.25	\$46.37	\$30.28	\$28.02	\$23.75
DW-CLSITE-MSD4	DOCUWARE CLIENT SITE LICENSE M&S (PER MONTH)	\$919.25	\$919.25	\$46.37	\$30.28	\$28.02	\$23.75
DW-CLSITE-MSD5	DOCUWARE CLIENT SITE LICENSE M&S (PER MONTH)	\$919.25	\$919.25	\$46.37	\$30.28	\$28.02	\$23.75
DW-CL-SERV-WRO-MST	DOCUWARE WEBCLIENT SERVER LICENSE READ ONLY M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-CL-SERV-WRO-MSD2	DOCUWARE WEBCLIENT SERVER LICENSE READ ONLY M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-CL-SERV-WRO-MSD3	DOCUWARE WEBCLIENT SERVER LICENSE READ ONLY M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-CL-SERV-WRO-MSD4	DOCUWARE WEBCLIENT SERVER LICENSE READ ONLY M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-CL-SERV-WRO-MSD5	DOCUWARE WEBCLIENT SERVER LICENSE READ ONLY M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-C2SAP-MST	DOCUWARE CONNECT TO SAP (LEGACY) M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-C2SAP-MSD2	DOCUWARE CONNECT TO SAP (LEGACY) M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-C2SAP-MSD3	DOCUWARE CONNECT TO SAP (LEGACY) M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-C2SAP-MSD4	DOCUWARE CONNECT TO SAP (LEGACY) M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DW-C2SAP-MSD5	DOCUWARE CONNECT TO SAP (LEGACY) M&S (PER MONTH)	\$195.50	\$195.50	\$9.86	\$6.44	\$5.96	\$5.05
DWH BA-MST	STAPLEWARE BASKET APPLIANCE SERVER (BARCODE ANALYZER) M&S	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
DWH BA-MSD2	STAPLEWARE BASKET APPLIANCE SERVER (BARCODE ANALYZER) M&S	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
DWH BA-MSD3	STAPLEWARE BASKET APPLIANCE SERVER (BARCODE ANALYZER) M&S	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
DWH BA-MSD4	STAPLEWARE BASKET APPLIANCE SERVER (BARCODE ANALYZER) M&S	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
DWH BA-MSD5	STAPLEWARE BASKET APPLIANCE SERVER (BARCODE ANALYZER) M&S	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
DWH ROI-MST	STAPLEWARE ROI DIRECTOR (ALO) M&S (PER MONTH)	\$133.00	\$133.00	\$6.71	\$4.38	\$4.05	\$3.44
DWH ROI-MSD2	STAPLEWARE ROI DIRECTOR (ALO) M&S (PER MONTH)	\$133.00	\$133.00	\$6.71	\$4.38	\$4.05	\$3.44
DWH ROI-MSD3	STAPLEWARE ROI DIRECTOR (ALO) M&S (PER MONTH)	\$133.00	\$133.00	\$6.71	\$4.38	\$4.05	\$3.44
DWH ROI-MSD4	STAPLEWARE ROI DIRECTOR (ALO) M&S (PER MONTH)	\$133.00	\$133.00	\$6.71	\$4.38	\$4.05	\$3.44
DWH ROI-MSD5	STAPLEWARE ROI DIRECTOR (ALO) M&S (PER MONTH)	\$133.00	\$133.00	\$6.71	\$4.38	\$4.05	\$3.44
DWH VSS-MST	STAPLEWARE VOTOSIGN SERVER M&S (PER MONTH)	\$167.00	\$167.00	\$8.42	\$5.50	\$5.09	\$4.32
DWH FAX-MST	STAPLEWARE INCOMING FAX LICENSE M&S (PER MONTH)	\$11.00	\$11.00	\$0.55	\$0.36	\$0.34	\$0.28
DWH IIC-MST	STAPLEWARE INNOVATIVE IMAGE CAPTURE M&S (PER MONTH)	\$144.00	\$144.00	\$7.26	\$4.74	\$4.39	\$3.72
DW-C2TOSHIBA-MST	DOCUWARE CONNECT TO TOSHIBA M&S (PER MONTH)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-C2TOSHIBA-MSD2	DOCUWARE CONNECT TO TOSHIBA M&S (PER MONTH)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-C2TOSHIBA-MSD3	DOCUWARE CONNECT TO TOSHIBA M&S (PER MONTH)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-C2TOSHIBA-MSD4	DOCUWARE CONNECT TO TOSHIBA M&S (PER MONTH)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DW-C2TOSHIBA-MSD5	DOCUWARE CONNECT TO TOSHIBA M&S (PER MONTH)	\$25.00	\$25.00	\$1.26	\$0.82	\$0.76	\$0.65
DWH DS SPST	STAPLEWARE DOCUSCRIPTS SINGLE PHARMACY SERVER	\$18,360.00	\$18,360.00	\$926.08	\$604.78	\$559.61	\$474.42
DWH DS SPS-MST	STAPLEWARE DOCUSCRIPTS SINGLE PHARMACY SERVER M&S (PER MONTH)	\$306.00	\$306.00	\$15.43	\$10.08	\$9.33	\$7.91
DWH DS SPST2	STAPLEWARE DOCUSCRIPTS SINGLE PHARMACY SERVER	\$18,360.00	\$18,360.00	\$926.08	\$604.78	\$559.61	\$474.42
DWH DS SPS-MSD2	STAPLEWARE DOCUSCRIPTS SINGLE PHARMACY SERVER M&S (PER MONTH)	\$306.00	\$306.00	\$15.43	\$10.08	\$9.33	\$7.91
DWH DS SPST3	STAPLEWARE DOCUSCRIPTS SINGLE PHARMACY SERVER	\$18,360.00	\$18,360.00	\$926.08	\$604.78	\$559.61	\$474.42
DWH DS SPS-MSD3	STAPLEWARE DOCUSCRIPTS SINGLE PHARMACY SERVER M&S (PER MONTH)	\$306.00	\$306.00	\$15.43	\$10.08	\$9.33	\$7.91
DWH DS SPST4	STAPLEWARE DOCUSCRIPTS SINGLE PHARMACY SERVER	\$18,360.00	\$18,360.00	\$926.08	\$604.78	\$559.61	\$474.42
DWH DS SPS-MSD4	STAPLEWARE DOCUSCRIPTS SINGLE PHARMACY SERVER M&S (PER MONTH)	\$306.00	\$306.00	\$15.43	\$10.08	\$9.33	\$7.91
DWH DS SPST5	STAPLEWARE DOCUSCRIPTS SINGLE PHARMACY SERVER	\$18,360.00	\$18,360.00	\$926.08	\$604.78	\$559.61	\$474.42
DWH DS SPS-MSD5	STAPLEWARE DOCUSCRIPTS SINGLE PHARMACY SERVER M&S (PER MONTH)	\$306.00	\$306.00	\$15.43	\$10.08	\$9.33	\$7.91
DWH EPST	STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER	\$49,680.00	\$49,680.00	\$2,505.86	\$1,636.46	\$1,514.25	\$1,283.73
DWH EPS-MST	STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER M&S (PER MONTH)	\$828.00	\$828.00	\$41.76	\$27.27	\$25.24	\$21.40
DWH EPST2	STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER	\$49,680.00	\$49,680.00	\$2,505.86	\$1,636.46	\$1,514.25	\$1,283.73
DWH EPS-MSD2	STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER M&S (PER MONTH)	\$828.00	\$828.00	\$41.76	\$27.27	\$25.24	\$21.40
DWH EPST3	STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER	\$49,680.00	\$49,680.00	\$2,505.86	\$1,636.46	\$1,514.25	\$1,283.73
DWH EPS-MSD3	STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER M&S (PER MONTH)	\$828.00	\$828.00	\$41.76	\$27.27	\$25.24	\$21.40
DWH EPST4	STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER	\$49,680.00	\$49,680.00	\$2,505.86	\$1,636.46	\$1,514.25	\$1,283.73
DWH EPS-MSD4	STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER M&S (PER MONTH)	\$828.00	\$828.00	\$41.76	\$27.27	\$25.24	\$21.40
DWH EPST5	STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER	\$49,680.00	\$49,680.00	\$2,505.86	\$1,636.46	\$1,514.25	\$1,283.73
DWH EPS-MSD5	STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER M&S (PER MONTH)	\$828.00	\$828.00	\$41.76	\$27.27	\$25.24	\$21.40
DWH DS CLT	STAPLEWARE DOCUSCRIPTS CLIENT LICENSE	\$2,160.00	\$2,160.00	\$108.95	\$71.15	\$65.84	\$55.81
DWH DS CL-MST	STAPLEWARE DOCUSCRIPTS CLIENT LICENSE M&S (PER MONTH)	\$36.00	\$36.00	\$1.82	\$1.19	\$1.10	\$0.93
DWH DS CLD2	STAPLEWARE DOCUSCRIPTS CLIENT LICENSE	\$2,160.00	\$2,160.00	\$108.95	\$71.15	\$65.84	\$55.81
DWH DS CL-MSD2	STAPLEWARE DOCUSCRIPTS CLIENT LICENSE M&S (PER MONTH)	\$36.00	\$36.00	\$1.82	\$1.19	\$1.10	\$0.93
DWH DS CLD3	STAPLEWARE DOCUSCRIPTS CLIENT LICENSE	\$2,160.00	\$2,160.00	\$108.95	\$71.15	\$65.84	\$55.81
DWH DS CL-MSD3	STAPLEWARE DOCUSCRIPTS CLIENT LICENSE M&S (PER MONTH)	\$36.00	\$36.00	\$1.82	\$1.19	\$1.10	\$0.93
DWH DS CLD4	STAPLEWARE DOCUSCRIPTS CLIENT LICENSE	\$2,160.00	\$2,160.00	\$108.95	\$71.15	\$65.84	\$55.81
DWH DS CL-MSD4	STAPLEWARE DOCUSCRIPTS CLIENT LICENSE M&S (PER MONTH)	\$36.00	\$36.00	\$1.82	\$1.19	\$1.10	\$0.93
DWH DS CLD5	STAPLEWARE DOCUSCRIPTS CLIENT LICENSE	\$2,160.00	\$2,160.00	\$108.95	\$71.15	\$65.84	\$55.81
DWH DS CL-MSD5	STAPLEWARE DOCUSCRIPTS CLIENT LICENSE M&S (PER MONTH)	\$36.00	\$36.00	\$1.82	\$1.19	\$1.10	\$0.93
DWH DS CL SITET	STAPLEWARE DOCUSCRIPTS CLIENT SITE LICENSE	\$53,995.00	\$53,995.00	\$2,723.51	\$1,778.60	\$1,645.77	\$1,395.23
DWH DS CL SITE-MST	STAPLEWARE DOCUSCRIPTS CLIENT SITE LICENSE M&S (PER MONTH)	\$899.00	\$899.00	\$45.35	\$29.61	\$27.40	\$23.23
DWH DS CL SITED2	STAPLEWARE DOCUSCRIPTS CLIENT SITE LICENSE	\$53,995.00	\$53,995.00	\$2,723.51	\$1,778.60	\$1,645.77	\$1,395.23
DWH DS CL SITE-MSD2	STAPLEWARE DOCUSCRIPTS CLIENT SITE LICENSE M&S (PER MONTH)	\$899.00	\$899.00	\$45.35	\$29.61	\$27.40	\$23.23
DWH DS CL SITED3	STAPLEWARE DOCUSCRIPTS CLIENT SITE LICENSE	\$53,995.00	\$53,995.00	\$2,723.51	\$1,778.60	\$1,645.77	\$1,395.23
DWH DS CL SITE-MSD3	STAPLEWARE DOCUSCRIPTS CLIENT SITE LICENSE M&S (PER MONTH)	\$899.00	\$899.00	\$45.35	\$29.61	\$27.40	\$23.23
DWH DS CL SITED4	STAPLEWARE DOCUSCRIPTS CLIENT SITE LICENSE	\$53,995.00	\$53,995.00	\$2,723.51	\$1,778.60	\$1,645.77	\$1,395.23
DWH DS CL SITE-MSD4	STAPLEWARE DOCUSCRIPTS CLIENT SITE LICENSE M&S (PER MONTH)	\$899.00	\$899.00	\$45.35	\$29.61	\$27.40	\$23.23
DWH DS CL SITED5	STAPLEWARE DOCUSCRIPTS CLIENT SITE LICENSE	\$53,995.00	\$53,995.00	\$2,723.51	\$1,778.60	\$1,645.77	\$1,395.23



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DWH DS CL SITE-MSD5	STAPLEWARE DOCUSCRIPTS CLIENT SITE LICENSE M&S (PER MONTH)	\$899.00	\$899.00	\$45.35	\$29.61	\$27.40	\$23.23
DWH DS CL WEBT	STAPLEWARE DOCUSCRIPTS WEB CLIENT READ - ONLY LICENSE	\$10,800.00	\$10,800.00	\$544.75	\$355.75	\$329.18	\$279.07
DWH DS CL WEB-MST	STAPLEWARE DOCUSCRIPTS WEB CLIENT READ - ONLY LICENSE M&S	\$180.00	\$180.00	\$9.08	\$5.93	\$5.49	\$4.65
DWH DS CL WEBD2	STAPLEWARE DOCUSCRIPTS WEB CLIENT READ - ONLY LICENSE	\$10,800.00	\$10,800.00	\$544.75	\$355.75	\$329.18	\$279.07
DWH DS CL WEB-MSD2	STAPLEWARE DOCUSCRIPTS WEB CLIENT READ - ONLY LICENSE M&S	\$180.00	\$180.00	\$9.08	\$5.93	\$5.49	\$4.65
DWH DS CL WEBD3	STAPLEWARE DOCUSCRIPTS WEB CLIENT READ - ONLY LICENSE	\$10,800.00	\$10,800.00	\$544.75	\$355.75	\$329.18	\$279.07
DWH DS CL WEB-MSD3	STAPLEWARE DOCUSCRIPTS WEB CLIENT READ - ONLY LICENSE M&S	\$180.00	\$180.00	\$9.08	\$5.93	\$5.49	\$4.65
DWH DS CL WEBD4	STAPLEWARE DOCUSCRIPTS WEB CLIENT READ - ONLY LICENSE	\$10,800.00	\$10,800.00	\$544.75	\$355.75	\$329.18	\$279.07
DWH DS CL WEB-MSD4	STAPLEWARE DOCUSCRIPTS WEB CLIENT READ - ONLY LICENSE M&S	\$180.00	\$180.00	\$9.08	\$5.93	\$5.49	\$4.65
DWH DS CL WEBD5	STAPLEWARE DOCUSCRIPTS WEB CLIENT READ - ONLY LICENSE	\$10,800.00	\$10,800.00	\$544.75	\$355.75	\$329.18	\$279.07
DWH DS CL WEB-MSD5	STAPLEWARE DOCUSCRIPTS WEB CLIENT READ - ONLY LICENSE M&S	\$180.00	\$180.00	\$9.08	\$5.93	\$5.49	\$4.65
DWH DS CL IMPT	STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH DS CL IMP-MST	STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE M&S (	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH DS CL IMPD2	STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH DS CL IMP-MSD2	STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE M&S (	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH DS CL IMPD3	STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH DS CL IMP-MSD3	STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE M&S (	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH DS CL IMPD4	STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH DS CL IMP-MSD4	STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE M&S (	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH DS CL IMPD5	STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH DS CL IMP-MSD5	STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE M&S (	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH CPOET	STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE	\$10,800.00	\$10,800.00	\$544.75	\$355.75	\$329.18	\$279.07
DWH CPOE-MST	STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE M&S (PER M	\$180.00	\$180.00	\$9.08	\$5.93	\$5.49	\$4.65
DWH CPOED2	STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE	\$10,800.00	\$10,800.00	\$544.75	\$355.75	\$329.18	\$279.07
DWH CPOE-MSD2	STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE M&S (PER M	\$180.00	\$180.00	\$9.08	\$5.93	\$5.49	\$4.65
DWH CPOED3	STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE	\$10,800.00	\$10,800.00	\$544.75	\$355.75	\$329.18	\$279.07
DWH CPOE-MSD3	STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE M&S (PER M	\$180.00	\$180.00	\$9.08	\$5.93	\$5.49	\$4.65
DWH CPOED4	STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE	\$10,800.00	\$10,800.00	\$544.75	\$355.75	\$329.18	\$279.07
DWH CPOE-MSD4	STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE M&S (PER M	\$180.00	\$180.00	\$9.08	\$5.93	\$5.49	\$4.65
DWH CPOED5	STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE	\$10,800.00	\$10,800.00	\$544.75	\$355.75	\$329.18	\$279.07
DWH CPOE-MSD5	STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE M&S (PER M	\$180.00	\$180.00	\$9.08	\$5.93	\$5.49	\$4.65
DWH REPT	STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE	\$8,640.00	\$8,640.00	\$435.80	\$284.60	\$263.35	\$223.26
DWH REP-MST	STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE M&S (PER	\$144.00	\$144.00	\$7.26	\$4.74	\$4.39	\$3.72
DWH REPD2	STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE	\$8,640.00	\$8,640.00	\$435.80	\$284.60	\$263.35	\$223.26
DWH REP-MSD2	STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE M&S (PER	\$144.00	\$144.00	\$7.26	\$4.74	\$4.39	\$3.72
DWH REPD3	STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE	\$8,640.00	\$8,640.00	\$435.80	\$284.60	\$263.35	\$223.26
DWH REP-MSD3	STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE M&S (PER	\$144.00	\$144.00	\$7.26	\$4.74	\$4.39	\$3.72
DWH REPD4	STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE	\$8,640.00	\$8,640.00	\$435.80	\$284.60	\$263.35	\$223.26
DWH REP-MSD4	STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE M&S (PER	\$144.00	\$144.00	\$7.26	\$4.74	\$4.39	\$3.72
DWH REPD5	STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE	\$8,640.00	\$8,640.00	\$435.80	\$284.60	\$263.35	\$223.26
DWH REP-MSD5	STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE M&S (PER	\$144.00	\$144.00	\$7.26	\$4.74	\$4.39	\$3.72
DWH DMT	STAPLEWARE DEFICIENCY MANANGER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH DM-MST	STAPLEWARE DEFICIENCY MANANGER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH DMD2	STAPLEWARE DEFICIENCY MANANGER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH DM-MSD2	STAPLEWARE DEFICIENCY MANANGER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH DMD3	STAPLEWARE DEFICIENCY MANANGER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH DM-MSD3	STAPLEWARE DEFICIENCY MANANGER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH DMD4	STAPLEWARE DEFICIENCY MANANGER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH DM-MSD4	STAPLEWARE DEFICIENCY MANANGER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH DMD5	STAPLEWARE DEFICIENCY MANANGER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH DM-MSD5	STAPLEWARE DEFICIENCY MANANGER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH PST	STAPLEWARE PROCESS SERVER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH PS-MST	STAPLEWARE PROCESS SERVER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH PSD2	STAPLEWARE PROCESS SERVER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH PS-MSD2	STAPLEWARE PROCESS SERVER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH PSD3	STAPLEWARE PROCESS SERVER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH PS-MSD3	STAPLEWARE PROCESS SERVER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH PSD4	STAPLEWARE PROCESS SERVER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH PS-MSD4	STAPLEWARE PROCESS SERVER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH PSD5	STAPLEWARE PROCESS SERVER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH PS-MSD5	STAPLEWARE PROCESS SERVER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH STT	STAPLEWARE STAPLER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH ST-MST	STAPLEWARE STAPLER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH STD2	STAPLEWARE STAPLER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH ST-MSD2	STAPLEWARE STAPLER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH STD3	STAPLEWARE STAPLER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH ST-MSD3	STAPLEWARE STAPLER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH STD4	STAPLEWARE STAPLER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH ST-MSD4	STAPLEWARE STAPLER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH STD5	STAPLEWARE STAPLER	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH ST-MSD5	STAPLEWARE STAPLER M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH RCT	STAPLEWARE REMOTE CAPTURE	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH RC-MST	STAPLEWARE REMOTE CAPTURE M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH RCD2	STAPLEWARE REMOTE CAPTURE	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH RC-MSD2	STAPLEWARE REMOTE CAPTURE M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH RCD3	STAPLEWARE REMOTE CAPTURE	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH RC-MSD3	STAPLEWARE REMOTE CAPTURE M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DWH RCD4	STAPLEWARE REMOTE CAPTURE	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH RC-MSD4	STAPLEWARE REMOTE CAPTURE M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH RCD5	STAPLEWARE REMOTE CAPTURE	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH RC-MSD5	STAPLEWARE REMOTE CAPTURE M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH-TIT	STAPLEWARE DOCUMENT TRAY IMPORT	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH-TI-MST	STAPLEWARE DOCUMENT TRAY IMPORT M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH-TID2	STAPLEWARE DOCUMENT TRAY IMPORT	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH-TI-MSD2	STAPLEWARE DOCUMENT TRAY IMPORT M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH-TID3	STAPLEWARE DOCUMENT TRAY IMPORT	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH-TI-MSD3	STAPLEWARE DOCUMENT TRAY IMPORT M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH-TID4	STAPLEWARE DOCUMENT TRAY IMPORT	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH-TI-MSD4	STAPLEWARE DOCUMENT TRAY IMPORT M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH-TID5	STAPLEWARE DOCUMENT TRAY IMPORT	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH-TI-MSD5	STAPLEWARE DOCUMENT TRAY IMPORT M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH NMT	STAPLEWARE NOTIFICATION MANAGEMENT	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH NM-MST	STAPLEWARE NOTIFICATION MANAGEMENT M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH NMD2	STAPLEWARE NOTIFICATION MANAGEMENT	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH NM-MSD2	STAPLEWARE NOTIFICATION MANAGEMENT M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH NMD3	STAPLEWARE NOTIFICATION MANAGEMENT	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH NM-MSD3	STAPLEWARE NOTIFICATION MANAGEMENT M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH NMD4	STAPLEWARE NOTIFICATION MANAGEMENT	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH NM-MSD4	STAPLEWARE NOTIFICATION MANAGEMENT M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH NMD5	STAPLEWARE NOTIFICATION MANAGEMENT	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH NM-MSD5	STAPLEWARE NOTIFICATION MANAGEMENT M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH WCIT	STAPLEWARE WEB CLIENT INTEGRATION	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH WCI-MST	STAPLEWARE WEB CLIENT INTEGRATION M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH WCID2	STAPLEWARE WEB CLIENT INTEGRATION	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH WCI-MSD2	STAPLEWARE WEB CLIENT INTEGRATION M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH WCID3	STAPLEWARE WEB CLIENT INTEGRATION	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH WCI-MSD3	STAPLEWARE WEB CLIENT INTEGRATION M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH WCID4	STAPLEWARE WEB CLIENT INTEGRATION	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH WCI-MSD4	STAPLEWARE WEB CLIENT INTEGRATION M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH WCID5	STAPLEWARE WEB CLIENT INTEGRATION	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH WCI-MSD5	STAPLEWARE WEB CLIENT INTEGRATION M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH MSGPT	STAPLEWARE DYNAMICS/GP	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH MSGP-MST	STAPLEWARE DYNAMICS/GP M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH MSGPD2	STAPLEWARE DYNAMICS/GP	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH MSGP-MSD2	STAPLEWARE DYNAMICS/GP M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH MSGPD3	STAPLEWARE DYNAMICS/GP	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH MSGP-MSD3	STAPLEWARE DYNAMICS/GP M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH MSGPD4	STAPLEWARE DYNAMICS/GP	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH MSGP-MSD4	STAPLEWARE DYNAMICS/GP M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH MSGPD5	STAPLEWARE DYNAMICS/GP	\$2,640.00	\$2,640.00	\$133.16	\$86.96	\$80.47	\$68.22
DWH MSGP-MSD5	STAPLEWARE DYNAMICS/GP M&S (PER MONTH)	\$44.00	\$44.00	\$2.22	\$1.45	\$1.34	\$1.14
DWH-DLT	STAPLEWARE DOCULINK	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH-DL-MST	STAPLEWARE DOCULINK M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH-DLD2	STAPLEWARE DOCULINK	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH-DL-MSD2	STAPLEWARE DOCULINK M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH-DLD3	STAPLEWARE DOCULINK	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH-DL-MSD3	STAPLEWARE DOCULINK M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH-DLD4	STAPLEWARE DOCULINK	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH-DL-MSD4	STAPLEWARE DOCULINK M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH-DLD5	STAPLEWARE DOCULINK	\$1,920.00	\$1,920.00	\$96.84	\$63.24	\$58.52	\$49.61
DWH-DL-MSD5	STAPLEWARE DOCULINK M&S (PER MONTH)	\$32.00	\$32.00	\$1.61	\$1.05	\$0.98	\$0.83
DWH-DCT	STAPLEWARE DOUBLE CHECK	\$960.00	\$960.00	\$48.42	\$31.62	\$29.26	\$24.81
DWH-DC-MST	STAPLEWARE DOUBLE CHECK M&S (PER MONTH)	\$16.00	\$16.00	\$0.81	\$0.53	\$0.49	\$0.41
DWH-DCD2	STAPLEWARE DOUBLE CHECK	\$960.00	\$960.00	\$48.42	\$31.62	\$29.26	\$24.81
DWH-DC-MSD2	STAPLEWARE DOUBLE CHECK M&S (PER MONTH)	\$16.00	\$16.00	\$0.81	\$0.53	\$0.49	\$0.41
DWH-DCD3	STAPLEWARE DOUBLE CHECK	\$960.00	\$960.00	\$48.42	\$31.62	\$29.26	\$24.81
DWH-DC-MSD3	STAPLEWARE DOUBLE CHECK M&S (PER MONTH)	\$16.00	\$16.00	\$0.81	\$0.53	\$0.49	\$0.41
DWH-DCD4	STAPLEWARE DOUBLE CHECK	\$960.00	\$960.00	\$48.42	\$31.62	\$29.26	\$24.81
DWH-DC-MSD4	STAPLEWARE DOUBLE CHECK M&S (PER MONTH)	\$16.00	\$16.00	\$0.81	\$0.53	\$0.49	\$0.41
DWH-DCD5	STAPLEWARE DOUBLE CHECK	\$960.00	\$960.00	\$48.42	\$31.62	\$29.26	\$24.81
DWH-DC-MSD5	STAPLEWARE DOUBLE CHECK M&S (PER MONTH)	\$16.00	\$16.00	\$0.81	\$0.53	\$0.49	\$0.41
MSSQL17-RUNT	MS SQL 2017 RUNTIME FOR DOCUWARE CLIENT	\$182.00	\$182.00	\$9.18	\$6.00	\$5.55	\$4.70
MSSQL17-CORE	MS SQL 2017 RUNTIME FOR DOCUWARE 2 - CORE	\$5,180.00	\$5,180.00	\$261.28	\$170.63	\$157.89	\$133.85
DW-SDK Sup	DOCUWARE SOFTWARE DEVELOPER KIT (SDK) SUPPORT (TOOLKIT)	\$117.08	\$117.08	\$5.91	\$3.86	\$3.57	\$3.03
DW-Escr	SOFTWARE ESCROW (12 MONTH TOTAL PACKAGE PER UNIT)	\$150.00	\$150.00	\$7.57	\$4.94	\$4.57	\$3.88
DW-Cons-D	DAILY RATE FOR DOCUWARE SOLUTIONS SPECIALIST	\$1,650.00	\$1,650.00	\$83.23	\$54.35	\$50.29	\$42.64
DW-CONS-HD	HALF DAY RATE FOR DOCUWARE SOLUTIONS SPECIALIST	\$825.00	\$825.00	\$41.61	\$27.18	\$25.15	\$21.32
DW-CAT	CUSTOMER ADMINISTRATION TRAINING	\$3,000.00	\$3,000.00	\$151.32	\$98.82	\$91.44	\$77.52
DW-UPG PKG	UPGRADE PACKAGE	\$850.00	\$850.00	\$42.87	\$28.00	\$25.91	\$21.96
DW-SDG PKG	SIDEGRADE PACKAGE	\$3,500.00	\$3,500.00	\$176.54	\$115.29	\$106.68	\$90.44
CON SDG PKG	DOCUMENT TYPE FOR SIDEGRADE PACKAGE	\$420.00	\$420.00	\$21.18	\$13.83	\$12.80	\$10.85
DW-REINST	REINSTATEMENT FEE	\$1.00	\$1.00	\$0.05	\$0.03	\$0.03	\$0.03
DW-SOLO1	CUSTOMIZATION SUPPORT RANGE 1 (\$1 - \$5000)	\$500.00	\$500.00	\$25.22	\$16.47	\$15.24	\$12.92
DW-SOLO5	CUSTOMIZATION SUPPORT RANGE 2 (\$5001 - \$10,000)	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DW-SOL10	CUSTOMIZATION SUPPORT RANGE 3 (\$10,001 - \$25,000)	\$3,500.00	\$3,500.00	\$176.54	\$115.29	\$106.68	\$90.44
DW-SOL25	CUSTOMIZATION SUPPORT RANGE 4 (\$25,001 - \$40,000)	\$6,550.00	\$6,550.00	\$330.38	\$215.76	\$199.64	\$169.25
DW-SOL40	CUSTOMIZATION SUPPORT RANGE 5 (\$40,001 - \$55,000)	\$9,500.00	\$9,500.00	\$479.18	\$312.93	\$289.56	\$245.48
DW-SOL55	CUSTOMIZATION SUPPORT RANGE 6 (\$55,001 - \$70,000)	\$12,550.00	\$12,550.00	\$633.02	\$413.40	\$382.52	\$324.29
DW-SOL70	CUSTOMIZATION SUPPORT RANGE 7 (\$70,001 - \$90,000)	\$16,000.00	\$16,000.00	\$807.04	\$527.04	\$487.68	\$413.44
DW-SOL100	CUSTOMIZATION SUPPORT RANGE 8 (\$90,001 - \$200,000)	\$30,000.00	\$30,000.00	\$1,513.20	\$988.20	\$914.40	\$775.20
DW-SOL200	CUSTOMIZATION SUPPORT RANGE 9 (\$200,001 - \$300,000)	\$50,000.00	\$50,000.00	\$2,522.00	\$1,647.00	\$1,524.00	\$1,292.00
DW-SOL300	CUSTOMIZATION SUPPORT RANGE 10 (>\$300,000)	\$70,000.00	\$70,000.00	\$3,530.80	\$2,305.80	\$2,133.60	\$1,808.80
TCSTARTUP	ADP STARTUP PACKAGE	\$6,035.00	\$6,035.00	\$304.41	\$198.79	\$183.95	\$155.94
DWADPSUP	ADP ANNUAL SUPPORT PACKAGE (PER MONTH)	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
PROSERVICES	PROFESSIONAL SERVICES	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17

\$1	
60M	63M
\$5.74	\$5.49
\$5.74	\$5.49
\$5.74	\$5.49
\$5.74	\$5.49
\$5.74	\$5.49
\$1.73	\$1.66
\$1.73	\$1.66
\$1.73	\$1.66
\$1.73	\$1.66
\$1.73	\$1.66
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$16.24	\$15.53
\$16.24	\$15.53
\$16.24	\$15.53
\$16.24	\$15.53
\$16.24	\$15.53
\$1.30	\$1.24
\$1.30	\$1.24
\$1.30	\$1.24
\$1.30	\$1.24
\$1.30	\$1.24
\$1.62	\$1.55
\$1.62	\$1.55
\$1.62	\$1.55
\$1.62	\$1.55
\$1.62	\$1.55
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$32.48	\$31.05
\$32.48	\$31.05
\$32.48	\$31.05
\$32.48	\$31.05
\$32.48	\$31.05
\$0.87	\$0.83
\$0.87	\$0.83
\$0.87	\$0.83
\$0.87	\$0.83
\$0.87	\$0.83
\$1.62	\$1.55
\$1.62	\$1.55
\$1.62	\$1.55
\$1.62	\$1.55
\$1.62	\$1.55
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$64.95	\$62.10
\$64.95	\$62.10
\$64.95	\$62.10
\$64.95	\$62.10
\$64.95	\$62.10
\$0.54	\$0.52
\$0.54	\$0.52
\$0.54	\$0.52
\$0.54	\$0.52
\$0.54	\$0.52
\$1.62	\$1.55
\$1.62	\$1.55
\$1.62	\$1.55
\$1.62	\$1.55
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$24.68	\$23.60
\$24.68	\$23.60

60M	63M
\$24.68	\$23.60
\$24.68	\$23.60
\$24.68	\$23.60
\$1.52	\$1.45
\$1.52	\$1.45
\$1.52	\$1.45
\$1.52	\$1.45
\$1.52	\$1.45
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$4.87	\$4.66
\$4.87	\$4.66
\$4.87	\$4.66
\$4.87	\$4.66
\$4.87	\$4.66
\$1.08	\$1.04
\$1.08	\$1.04
\$1.08	\$1.04
\$1.08	\$1.04
\$1.08	\$1.04
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$0.30	\$0.29
\$16.24	\$15.53
\$16.24	\$15.53
\$16.24	\$15.53
\$16.24	\$15.53
\$16.24	\$15.53
\$0.18	\$0.17
\$0.18	\$0.17
\$0.18	\$0.17
\$0.18	\$0.17
\$0.18	\$0.17
\$32.48	\$31.05
\$32.48	\$31.05
\$32.48	\$31.05
\$32.48	\$31.05
\$32.48	\$31.05
\$0.09	\$0.09
\$0.09	\$0.09
\$0.09	\$0.09
\$0.09	\$0.09
\$0.09	\$0.09
\$10.18	\$9.73
\$0.18	\$0.18
\$10.18	\$9.73
\$0.18	\$0.18
\$10.18	\$9.73
\$0.18	\$0.18
\$10.18	\$9.73
\$0.18	\$0.18
\$10.18	\$9.73
\$0.18	\$0.18
\$136.40	\$130.41
\$2.27	\$2.17
\$136.40	\$130.41
\$2.27	\$2.17
\$136.40	\$130.41
\$2.27	\$2.17
\$136.40	\$130.41
\$2.27	\$2.17
\$136.40	\$130.41
\$2.27	\$2.17
\$390.35	\$373.22
\$6.51	\$6.22
\$390.35	\$373.22
\$6.51	\$6.22
\$390.35	\$373.22
\$6.51	\$6.22
\$390.35	\$373.22
\$6.51	\$6.22
\$390.35	\$373.22

60M	63M
\$6.51	\$6.22
\$11.32	\$10.83
\$0.24	\$0.23
\$11.32	\$10.83
\$0.24	\$0.23
\$11.32	\$10.83
\$0.24	\$0.23
\$11.32	\$10.83
\$0.24	\$0.23
\$11.32	\$10.83
\$0.24	\$0.23
\$10.91	\$10.43
\$0.23	\$0.22
\$10.91	\$10.43
\$0.23	\$0.22
\$10.91	\$10.43
\$0.23	\$0.22
\$10.91	\$10.43
\$0.23	\$0.22
\$10.91	\$10.43
\$0.23	\$0.22
\$10.35	\$9.89
\$0.22	\$0.21
\$10.35	\$9.89
\$0.22	\$0.21
\$10.35	\$9.89
\$0.22	\$0.21
\$10.35	\$9.89
\$0.22	\$0.21
\$10.35	\$9.89
\$0.22	\$0.21
\$10.13	\$9.69
\$0.21	\$0.20
\$10.13	\$9.69
\$0.21	\$0.20
\$10.13	\$9.69
\$0.21	\$0.20
\$10.13	\$9.69
\$0.21	\$0.20
\$10.13	\$9.69
\$0.21	\$0.20
\$9.72	\$9.29
\$0.19	\$0.19
\$9.72	\$9.29
\$0.19	\$0.19
\$9.72	\$9.29
\$0.19	\$0.19
\$9.72	\$9.29
\$0.19	\$0.19
\$9.72	\$9.29
\$0.19	\$0.19
\$8.79	\$8.40
\$0.18	\$0.18
\$8.79	\$8.40
\$0.18	\$0.18
\$8.79	\$8.40
\$0.18	\$0.18
\$8.79	\$8.40
\$0.18	\$0.18
\$8.79	\$8.40
\$0.18	\$0.18
\$7.77	\$7.43
\$0.17	\$0.17
\$7.77	\$7.43
\$0.17	\$0.17
\$7.77	\$7.43
\$0.17	\$0.17
\$7.77	\$7.43
\$0.17	\$0.17
\$7.77	\$7.43
\$0.17	\$0.17
\$6.93	\$6.62
\$0.16	\$0.16
\$6.93	\$6.62
\$0.16	\$0.16
\$6.93	\$6.62
\$0.16	\$0.16

60M	63M
\$6.93	\$6.62
\$0.16	\$0.16
\$6.93	\$6.62
\$0.16	\$0.16
\$6.54	\$6.25
\$0.15	\$0.14
\$6.54	\$6.25
\$0.15	\$0.14
\$6.54	\$6.25
\$0.15	\$0.14
\$6.54	\$6.25
\$0.15	\$0.14
\$6.54	\$6.25
\$0.15	\$0.14
\$6.54	\$6.25
\$0.15	\$0.14
\$6.54	\$6.25
\$0.15	\$0.14
\$6.54	\$6.25
\$0.15	\$0.14
\$6.54	\$6.25
\$0.15	\$0.14
\$360.86	\$345.03
\$7.52	\$7.19
\$360.86	\$345.03
\$7.52	\$7.19
\$360.86	\$345.03
\$7.52	\$7.19
\$360.86	\$345.03
\$7.52	\$7.19
\$360.86	\$345.03
\$7.52	\$7.19
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$31.44	\$30.06
\$0.54	\$0.52
\$31.44	\$30.06
\$0.54	\$0.52
\$31.44	\$30.06
\$0.54	\$0.52
\$31.44	\$30.06
\$0.54	\$0.52
\$31.44	\$30.06
\$0.54	\$0.52
\$102.17	\$97.68
\$1.68	\$1.61
\$102.17	\$97.68
\$1.68	\$1.61
\$102.17	\$97.68
\$1.68	\$1.61
\$102.17	\$97.68
\$1.68	\$1.61
\$102.17	\$97.68
\$1.68	\$1.61
\$66.57	\$63.65
\$1.10	\$1.06
\$66.57	\$63.65

60M	63M
\$1.10	\$1.06
\$66.57	\$63.65
\$1.10	\$1.06
\$66.57	\$63.65
\$1.10	\$1.06
\$66.57	\$63.65
\$1.10	\$1.06
\$254.06	\$242.91
\$4.23	\$4.05
\$254.06	\$242.91
\$4.23	\$4.05
\$254.06	\$242.91
\$4.23	\$4.05
\$254.06	\$242.91
\$4.23	\$4.05
\$102.17	\$97.68
\$1.68	\$1.61
\$102.17	\$97.68
\$1.68	\$1.61
\$102.17	\$97.68
\$1.68	\$1.61
\$102.17	\$97.68
\$1.68	\$1.61
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$51.20	\$48.96
\$0.86	\$0.82
\$254.06	\$242.91
\$4.23	\$4.05
\$254.06	\$242.91
\$4.23	\$4.05
\$254.06	\$242.91
\$4.23	\$4.05
\$254.06	\$242.91
\$4.23	\$4.05
\$254.06	\$242.91
\$4.23	\$4.05
\$254.06	\$242.91
\$4.23	\$4.05
\$254.06	\$242.91
\$4.23	\$4.05
\$102.17	\$97.68
\$1.68	\$1.61
\$102.17	\$97.68
\$1.68	\$1.61
\$102.17	\$97.68
\$1.68	\$1.61
\$102.17	\$97.68
\$1.68	\$1.61

60M		63M	
\$363.72		\$347.76	
\$5.15		\$4.93	
\$363.72		\$347.76	
\$5.15		\$4.93	
\$363.72		\$347.76	
\$5.15		\$4.93	
\$363.72		\$347.76	
\$5.15		\$4.93	
\$363.72		\$347.76	
\$5.15		\$4.93	
\$246.94		\$236.10	
\$3.51		\$3.35	
\$246.94		\$236.10	
\$3.51		\$3.35	
\$137.41		\$131.38	
\$1.95		\$1.86	
\$137.41		\$131.38	
\$1.95		\$1.86	
\$67.14		\$64.19	
\$0.95		\$0.91	
\$67.14		\$64.19	
\$0.95		\$0.91	
\$363.72		\$347.76	
\$5.15		\$4.93	
\$363.72		\$347.76	
\$5.15		\$4.93	
\$137.41		\$131.38	
\$1.95		\$1.86	
\$137.41		\$131.38	
\$1.95		\$1.86	
\$51.20		\$48.96	
\$0.86		\$0.82	
\$51.20		\$48.96	
\$0.86		\$0.82	
\$51.20		\$48.96	
\$0.86		\$0.82	
\$51.20		\$48.96	
\$0.86		\$0.82	
\$51.20		\$48.96	
\$0.86		\$0.82	
\$51.20		\$48.96	
\$0.86		\$0.82	
\$51.20		\$48.96	
\$0.86		\$0.82	
\$51.20		\$48.96	
\$0.86		\$0.82	
\$279.63		\$267.36	
\$279.63		\$267.36	
\$279.63		\$267.36	
\$279.63		\$267.36	
\$279.63		\$267.36	
\$0.00		\$0.00	
\$0.00		\$0.00	
\$0.00		\$0.00	
\$0.00		\$0.00	
\$0.00		\$0.00	
\$0.00		\$0.00	
\$0.00		\$0.00	
\$0.00		\$0.00	
\$0.00		\$0.00	
\$1.68		\$1.61	
\$1.68		\$1.61	
\$1.68		\$1.61	
\$1.68		\$1.61	
\$1.68		\$1.61	
\$4.04		\$3.86	
\$4.04		\$3.86	
\$4.04		\$3.86	
\$4.04		\$3.86	
\$4.04		\$3.86	
\$1.68		\$1.61	
\$1.68		\$1.61	
\$1.68		\$1.61	

60M	63M
\$1.68	\$1.61
\$1.68	\$1.61
\$3.40	\$3.25
\$3.40	\$3.25
\$3.40	\$3.25
\$3.40	\$3.25
\$3.40	\$3.25
\$2.27	\$2.17
\$2.27	\$2.17
\$2.27	\$2.17
\$2.27	\$2.17
\$2.27	\$2.17
\$2.27	\$2.17
\$2.27	\$2.17
\$2.27	\$2.17
\$2.27	\$2.17
\$2.27	\$2.17
\$4.04	\$3.86
\$4.04	\$3.86
\$4.04	\$3.86
\$4.04	\$3.86
\$4.04	\$3.86
\$0.81	\$0.78
\$0.81	\$0.78
\$0.81	\$0.78
\$0.81	\$0.78
\$0.81	\$0.78
\$0.81	\$0.78
\$1.68	\$1.61
\$1.68	\$1.61
\$1.68	\$1.61
\$1.68	\$1.61
\$0.41	\$0.39
\$0.41	\$0.39
\$0.41	\$0.39
\$0.41	\$0.39
\$0.41	\$0.39
\$0.39	\$0.37
\$0.39	\$0.37
\$0.39	\$0.37
\$0.39	\$0.37
\$0.37	\$0.36
\$0.37	\$0.36
\$0.37	\$0.36
\$0.37	\$0.36
\$0.37	\$0.36
\$0.36	\$0.34
\$0.36	\$0.34
\$0.36	\$0.34
\$0.36	\$0.34
\$0.34	\$0.33
\$0.34	\$0.33
\$0.34	\$0.33
\$0.34	\$0.33
\$0.31	\$0.30
\$0.31	\$0.30
\$0.31	\$0.30
\$0.31	\$0.30
\$0.31	\$0.30
\$0.28	\$0.27
\$0.28	\$0.27
\$0.28	\$0.27
\$0.28	\$0.27
\$0.25	\$0.24
\$0.25	\$0.24
\$0.25	\$0.24
\$0.25	\$0.24
\$0.23	\$0.22
\$0.23	\$0.22
\$0.23	\$0.22
\$0.23	\$0.22
\$0.23	\$0.22

60M	63M
\$0.23	\$0.22
\$0.23	\$0.22
\$0.23	\$0.22
\$0.23	\$0.22
\$0.23	\$0.22
\$19.90	\$19.03
\$19.90	\$19.03
\$19.90	\$19.03
\$19.90	\$19.03
\$19.90	\$19.03
\$4.23	\$4.05
\$4.23	\$4.05
\$4.23	\$4.05
\$4.23	\$4.05
\$4.23	\$4.05
\$4.23	\$4.05
\$4.23	\$4.05
\$4.23	\$4.05
\$4.23	\$4.05
\$4.23	\$4.05
\$5.41	\$5.18
\$5.41	\$5.18
\$5.41	\$5.18
\$5.41	\$5.18
\$5.41	\$5.18
\$2.88	\$2.75
\$2.88	\$2.75
\$2.88	\$2.75
\$2.88	\$2.75
\$2.88	\$2.75
\$3.62	\$3.46
\$0.24	\$0.23
\$3.12	\$2.98
\$0.54	\$0.52
\$0.54	\$0.52
\$0.54	\$0.52
\$0.54	\$0.52
\$0.54	\$0.52
\$397.49	\$380.05
\$6.62	\$6.33
\$397.49	\$380.05
\$6.62	\$6.33
\$397.49	\$380.05
\$6.62	\$6.33
\$397.49	\$380.05
\$6.62	\$6.33
\$397.49	\$380.05
\$6.62	\$6.33
\$1,075.57	\$1,028.38
\$17.93	\$17.14
\$1,075.57	\$1,028.38
\$17.93	\$17.14
\$1,075.57	\$1,028.38
\$17.93	\$17.14
\$1,075.57	\$1,028.38
\$17.93	\$17.14
\$1,075.57	\$1,028.38
\$17.93	\$17.14
\$46.76	\$44.71
\$0.78	\$0.75
\$46.76	\$44.71
\$0.78	\$0.75
\$46.76	\$44.71
\$0.78	\$0.75
\$46.76	\$44.71
\$0.78	\$0.75
\$46.76	\$44.71
\$0.78	\$0.75
\$1,168.99	\$1,117.70
\$19.46	\$18.61
\$1,168.99	\$1,117.70
\$19.46	\$18.61
\$1,168.99	\$1,117.70
\$19.46	\$18.61
\$1,168.99	\$1,117.70
\$19.46	\$18.61
\$1,168.99	\$1,117.70

[illegible]

60M	63M
\$41.57	\$39.74
\$0.69	\$0.66
\$41.57	\$39.74
\$0.69	\$0.66
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$41.57	\$39.74
\$0.69	\$0.66
\$41.57	\$39.74
\$0.69	\$0.66
\$41.57	\$39.74
\$0.69	\$0.66
\$41.57	\$39.74
\$0.69	\$0.66
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$57.16	\$54.65
\$0.95	\$0.91
\$41.57	\$39.74
\$0.69	\$0.66
\$41.57	\$39.74
\$0.69	\$0.66
\$41.57	\$39.74
\$0.69	\$0.66
\$41.57	\$39.74
\$0.69	\$0.66
\$41.57	\$39.74
\$0.69	\$0.66
\$41.57	\$39.74
\$0.69	\$0.66
\$20.78	\$19.87
\$0.35	\$0.33
\$20.78	\$19.87
\$0.35	\$0.33
\$20.78	\$19.87
\$0.35	\$0.33
\$20.78	\$19.87
\$0.35	\$0.33
\$20.78	\$19.87
\$0.35	\$0.33
\$3.94	\$3.77
\$112.15	\$107.23
\$2.53	\$2.42
\$3.25	\$3.11
\$35.72	\$34.16
\$17.86	\$17.08
\$64.95	\$62.10
\$18.40	\$17.60
\$75.78	\$72.45
\$9.09	\$8.69
\$0.02	\$0.02
\$10.83	\$10.35
\$32.48	\$31.05

60M	63M
\$75.78	\$72.45
\$141.81	\$135.59
\$205.68	\$196.65
\$271.71	\$259.79
\$346.40	\$331.20
\$649.50	\$621.00
\$1,082.50	\$1,035.00
\$1,515.50	\$1,449.00
\$130.66	\$124.92
\$5.41	\$5.18
\$4.33	\$4.14

TOSHIBA

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
DF-HR-ADD-BOXES	DS/ADDITIONAL HR BOXES	\$326.00	\$326.00	\$16.44	\$10.74	\$9.94	\$8.42
DF-HR-ADD-BOXES24	DS/ADDITIONAL HR BOXES (10H X 12W X 24L)	\$524.00	\$524.00	\$26.43	\$17.26	\$15.97	\$13.54
DF-HR-I9-BASE	DS/I9 DOCUMENT SUBCLASSIFICATION - LAST NAME, LAST 4 OF SOC	\$595.00	\$595.00	\$30.01	\$19.60	\$18.14	\$15.37
DF-HR-I9-OFEE	DS/I9 DOCUMENT SUBCLASSIFICATION - LAST NAME, LAST 4 OF SOC	\$0.41	\$0.41	\$0.02	\$0.01	\$0.01	\$0.01
DF-HR-IMP-FEE	DS/IMPLEMENTATION FEE - INCLUDES 7 BOXES OF ACTIVE FILES, 5 U	\$4,150.00	\$4,150.00	\$209.33	\$136.70	\$126.49	\$107.24
DF-HR-IMP-FEE24	DS/IMPLEMENTATION FEE - INCLUDES 7 BOXES OF ACTIVE FILES, 5 U	\$6,667.00	\$6,667.00	\$336.28	\$219.61	\$203.21	\$172.28
DF-SC-ADD-BOXES	DS/SCANNING - A BLOCK OF 10 ADDITIONAL BOXES (10X12X15) - BAS	\$1,700.00	\$1,700.00	\$85.75	\$56.00	\$51.82	\$43.93
DF-SC-ADD-FILEFOLD	DS/ADDITIONAL FILE FOLDERS - 1500	\$415.00	\$415.00	\$20.93	\$13.67	\$12.65	\$10.72
DF-SC-ADD-FILEPULLS	DS/ADDITIONAL FILE PULLS (35) WHAT IS 35 FILES, PAGES, FOLDERS	\$415.00	\$415.00	\$20.93	\$13.67	\$12.65	\$10.72
DF-SC-ADD-USERS	DS/ADDITIONAL SCAN PLATFORM USERS (10 USERS) - SEARCH AND R	\$1,895.00	\$1,895.00	\$95.58	\$62.42	\$57.76	\$48.97
DF-SC-BASE	DS/PROJECT FEE, INCLUDES PLATFORM ACCESS AND 10 (10X12X15) E	\$2,995.00	\$2,995.00	\$151.07	\$98.66	\$91.29	\$77.39
DF-SC-BASE-SCAN	DS/SCAN CLOUD PROJECT FEE, INCLUDES SCAN CLOUD PLATFORM AN	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
DF-SC-BASE-SCAN24	DS/PROJECT FEE, INCLUDES PLATFORM ACCESS AND 10 (10H X 12W X	\$4,762.00	\$4,762.00	\$240.20	\$156.86	\$145.15	\$123.05
DF-SC-BOOKMARKS	DS/BOOKMARKS - SOLD IN SETS OF 2500 BOOKMARKS	\$415.00	\$415.00	\$20.93	\$13.67	\$12.65	\$10.72
DF-SC-BOX-RETURN	DS/BOX RETURN - 10 BOX BLOCK	\$415.00	\$415.00	\$20.93	\$13.67	\$12.65	\$10.72
DF-SC-BOX-RETURN24	DS/FOLDER REASSEMBLY 10 BOX BLOCK (10H X 12W X 24L)	\$667.00	\$667.00	\$33.64	\$21.97	\$20.33	\$17.24
DF-SC-BOX-STORAGE	DS/BOX STORAGE - SOLD IN SETS OF 10 BOXES - MONTHLY FEE	\$35.50	\$35.50	\$1.79	\$1.17	\$1.08	\$0.92
DF-SC-BOX-STORAGE24	DS/BOX STORAGE (10 10X12X24 BOX BLOCK) - PER MONTH	\$36.00	\$36.00	\$1.82	\$1.19	\$1.10	\$0.93
DF-SC-BOXES	DS/SCANNING - A BLOCK OF 10 ADDITIONAL BOXES (10X12X15) - BAS	\$2,560.00	\$2,560.00	\$129.13	\$84.33	\$78.03	\$66.15
DF-SC-BOXES-COLOR	DS/COLOR 10 BOX BLOCK (BOX - 12IN W X 15IN L X 10IN H)	\$415.00	\$415.00	\$20.93	\$13.67	\$12.65	\$10.72
DF-SC-BOXES-COLOR24	DS/BOX STORAGE (10 10X12X24 BOX BLOCK) - PER MONTH	\$667.00	\$667.00	\$33.64	\$21.97	\$20.33	\$17.24
DF-SC-BOXES24	DS/DOCUMENT SPLITS (10 BOX BLOCK - 10H X 12W X 24L)	\$3,238.00	\$3,238.00	\$163.32	\$106.66	\$98.69	\$83.67
DF-SC-CUST-INDEX	DS/CUSTOM INDEXING - 2500 INDEXES - (UP TO 15 CHARACTERS/IND	\$415.00	\$415.00	\$20.93	\$13.67	\$12.65	\$10.72
DF-SC-DOC-INTERGATE	DS/DOCUMENT INTERROGATION - UP TO 3 FIELDS	\$0.84	\$0.84	\$0.04	\$0.03	\$0.03	\$0.02
DF-SC-DOC-SPLITS	DS/DOCUMENT SPLITS (10 BOX BLOCK)	\$415.00	\$415.00	\$20.93	\$13.67	\$12.65	\$10.72
DF-SC-DOC-SPLITS24	DS/BOX RETURN - 10 BOX BLOCK (10H X 12W X 24L)	\$667.00	\$667.00	\$33.64	\$21.97	\$20.33	\$17.24
DF-SC-FILEFOLD-RA	DS/FOLDER REASSEMBLY 10 BOX BLOCK	\$415.00	\$415.00	\$20.93	\$13.67	\$12.65	\$10.72
DF-SC-FILEFOLD-RA24	DS/COLOR 10 BOX BLOCK (10H X 12W X 24L)	\$667.00	\$667.00	\$33.64	\$21.97	\$20.33	\$17.24
DF-SC-HANDPLACE	DS/HAND PLACEMENTS (2000 HAND PLACEMENTS)	\$415.00	\$415.00	\$20.93	\$13.67	\$12.65	\$10.72
DF-SC-WIDEFORMAT	DS/WIDE FORMAT DRAWINGS (250 SHEETS)	\$415.00	\$415.00	\$20.93	\$13.67	\$12.65	\$10.72
DF-SC-XRAY-IMAGES	DS/XRAYS - NON DIAGNOSTIC (SOLD IN SETS OF 100 IMAGES)	\$415.00	\$415.00	\$20.93	\$13.67	\$12.65	\$10.72

60M	63M
\$7.06	\$6.75
\$11.34	\$10.85
\$12.88	\$12.32
\$0.01	\$0.01
\$89.85	\$85.91
\$144.34	\$138.01
\$36.81	\$35.19
\$8.98	\$8.59
\$8.98	\$8.59
\$41.03	\$39.23
\$64.84	\$62.00
\$54.13	\$51.75
\$103.10	\$98.57
\$8.98	\$8.59
\$8.98	\$8.59
\$14.44	\$13.81
\$0.77	\$0.73
\$0.78	\$0.75
\$55.42	\$52.99
\$8.98	\$8.59
\$14.44	\$13.81
\$70.10	\$67.03
\$8.98	\$8.59
\$0.02	\$0.02
\$8.98	\$8.59
\$14.44	\$13.81
\$8.98	\$8.59
\$14.44	\$13.81
\$8.98	\$8.59
\$8.98	\$8.59
\$8.98	\$8.59

TOSHIBA

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
FG-2018-0010	FLASHGRADE CLOUD ANNUAL LICENSE (10-24 USERS)	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
FG-2018-0025	FLASHGRADE CLOUD ANNUAL LICENSE (25-49 USERS)	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
FG-2018-0050	FLASHGRADE CLOUD ANNUAL LICENSE (50-99 USERS)	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
FG-2018-0100	FLASHGRADE CLOUD ANNUAL LICENSE (100-499 USERS)	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
FG-2018-0500	FLASHGRADE CLOUD ANNUAL LICENSE (500-999 USERS)	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
FG-2018-1000	FLASHGRADE CLOUD ANNUAL LICENSE (1000+ USERS)	\$59.00	\$59.00	\$2.98	\$1.94	\$1.80	\$1.52
FG-MFP-INTEGRATION	ONE TIME FEE PER DEVICE TO ACCESS FLASHGRADE ON A TOSHIBA M	\$99.00	\$99.00	\$4.99	\$3.26	\$3.02	\$2.56
FG-CUSTOM-DEV	PROFESSIONAL SERVICES - HOURLY RATE	\$159.00	\$159.00	\$8.02	\$5.24	\$4.85	\$4.11
PROSERVICES	PROFESSIONAL SERVICES	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17

60M	63M
\$1.28	\$1.22
\$1.28	\$1.22
\$1.28	\$1.22
\$1.28	\$1.22
\$1.28	\$1.22
\$1.28	\$1.22
\$2.14	\$2.05
\$3.44	\$3.29
\$4.33	\$4.14

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
BP-BEO999	BLUEPRINT ENTERPRISE 1 TO 999 SEATS	\$12.00	\$12.00	\$0.61	\$0.40	\$0.37	\$0.31
BP-BEO9999	BLUEPRINT ENTERPRISE 1,000 TO 9,999 SEATS	\$9.00	\$9.00	\$0.45	\$0.30	\$0.27	\$0.23
BP-BEO29999	BLUEPRINT ENTERPRISE 10,000 TO 29,999 SEATS	\$8.25	\$8.25	\$0.42	\$0.27	\$0.25	\$0.21
BP-BEO49999	BLUEPRINT ENTERPRISE 30,000 TO 49,999 SEATS	\$7.50	\$7.50	\$0.38	\$0.25	\$0.23	\$0.19
BP-BEO50000	BLUEPRINT ENTERPRISE 50,000 AND OVER	\$7.00	\$7.00	\$0.35	\$0.23	\$0.21	\$0.18
UPX-HE-BASE	UNIPRINT XTRA PRINT & COPY SOLUTION BASE LICENSE FOR HIGHER EDUCATION FTE 1 TO 300	\$5,000.00	\$5,000.00	\$252.20	\$164.70	\$152.40	\$129.20
UPX-HE-DVC	UNIPRINT XTRA PRINT & COPY SOLUTION DEVICE LICENSE FOR HIGHER EDUCATION FTE 1 TO 300	\$595.00	\$595.00	\$30.01	\$19.60	\$18.14	\$15.37
UPX-HE-SITE-01	UNIPRINT XTRA SITE LICENSE FOR HIGHER EDUCATION FTE 1 TO 300	\$20,150.00	\$20,150.00	\$1,016.37	\$663.74	\$614.17	\$520.68
UPX-HE-SITE-02	UNIPRINT XTRA SITE LICENSE FOR HIGHER EDUCATION FTE 3,001 TO 5,000	\$28,275.00	\$28,275.00	\$1,426.19	\$931.38	\$861.82	\$730.63
UPX-HE-SITE-03	UNIPRINT XTRA SITE LICENSE FOR HIGHER EDUCATION FTE 4,001 TO 5,000	\$32,175.00	\$32,175.00	\$1,622.91	\$1,059.84	\$980.69	\$831.40
UPX-HE-SITE-04	UNIPRINT XTRA SITE LICENSE FOR HIGHER EDUCATION FTE 5,001 TO 7,500	\$38,025.00	\$38,025.00	\$1,917.98	\$1,252.54	\$1,159.00	\$982.57
UPX-HE-SITE-05	UNIPRINT XTRA SITE LICENSE FOR HIGHER EDUCATION FTE 7,501 TO 10,000	\$45,500.00	\$45,500.00	\$2,295.02	\$1,498.77	\$1,386.84	\$1,175.72
UPX-HE-SITE-06	UNIPRINT XTRA SITE LICENSE FOR HIGHER EDUCATION FTE 10,001 TO 15,000	\$55,900.00	\$55,900.00	\$2,819.60	\$1,841.35	\$1,703.83	\$1,444.46
UPX-HE-SITE-07	UNIPRINT XTRA SITE LICENSE FOR HIGHER EDUCATION FTE 15,001 TO 20,000	\$67,600.00	\$67,600.00	\$3,409.74	\$2,226.74	\$2,060.45	\$1,746.78
UPX-HE-SITE-08	UNIPRINT XTRA SITE LICENSE FOR HIGHER EDUCATION FTE 20,001 TO 30,000	\$81,250.00	\$81,250.00	\$4,098.25	\$2,676.38	\$2,476.50	\$2,099.50
UPX-HE-SITE-09	UNIPRINT XTRA SITE LICENSE FOR HIGHER EDUCATION FTE 30,001 TO 40,000	\$98,150.00	\$98,150.00	\$4,950.69	\$3,233.06	\$2,991.61	\$2,536.20
UPX-HE-SITE-10	UNIPRINT XTRA SITE LICENSE FOR HIGHER EDUCATION FTE 40,001 TO 50,000	\$114,075.00	\$114,075.00	\$5,753.94	\$3,757.63	\$3,477.01	\$2,947.70
UPX-HE-SITE-11	UNIPRINT XTRA SITE LICENSE FOR HIGHER EDUCATION FTE 50,001 & ABOVE	\$128,700.00	\$128,700.00	\$6,491.63	\$4,239.38	\$3,922.78	\$3,325.61
UP-BGW-BB	UNIPRINT BLACKBOARD BILLING GATEWAY	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
UP-BGW-CSMITH	UNIPRINT CARDSMITH BILLING GATEWAY	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
UP-BGW-CBORD-G	UNIPRINT CBORD CS GOLD BILLING GATEWAY	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
UP-BGW-CBORD-O	UNIPRINT CBORD ODYSSEY BILLING GATEWAY	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
UP-BGW-GM	UNIPRINT GENERAL METERS BILLING GATEWAY	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
UP-BGW-CC	UNIPRINT CREDIT CARD BILLING GATEWAY	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
UPS-PL-BASE	UNIPRINT STANDARD BASE LICENSE FOR PUBLIC LIBRARY	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
UP-PL-SITE-01	UNIPRINT SITE LICENSE FEE FOR PUBLIC LIBRARY POP 1 TO 100,000	\$19,500.00	\$19,500.00	\$983.58	\$642.33	\$594.36	\$503.88
UP-PL-SITE-02	UNIPRINT SITE LICENSE FEE FOR PUBLIC LIBRARY POP 100,001 TO 250,000	\$28,000.00	\$28,000.00	\$1,412.32	\$922.32	\$853.44	\$723.52
UP-PL-SITE-03	UNIPRINT SITE LICENSE FEE FOR PUBLIC LIBRARY POP 250,001 TO 500,000	\$32,500.00	\$32,500.00	\$1,639.30	\$1,070.55	\$990.60	\$839.80
UP-PL-SITE-04	UNIPRINT SITE LICENSE FEE FOR PUBLIC LIBRARY POP 500,001 TO 750,000	\$39,000.00	\$39,000.00	\$1,967.16	\$1,284.66	\$1,188.72	\$1,007.76
UP-PL-SITE-05	UNIPRINT SITE LICENSE FEE FOR PUBLIC LIBRARY POP 750,001 TO 1,000,000	\$51,000.00	\$51,000.00	\$2,572.44	\$1,679.94	\$1,554.48	\$1,317.84
UP-PL-SITE-06	UNIPRINT SITE LICENSE FEE FOR PUBLIC LIBRARY POP 1,000,001 TO 1,500,000	\$64,000.00	\$64,000.00	\$3,228.16	\$2,108.16	\$1,950.72	\$1,653.76
UP-PL-SITE-07	UNIPRINT SITE LICENSE FEE FOR PUBLIC LIBRARY POP 1,500,001 TO 2,000,000	\$77,000.00	\$77,000.00	\$3,883.88	\$2,536.38	\$2,346.96	\$1,989.68
UP-PL-SITE-08	UNIPRINT SITE LICENSE FEE FOR PUBLIC LIBRARY POP 2,000,001 TO 3,000,000	\$91,000.00	\$91,000.00	\$4,590.04	\$2,997.54	\$2,773.68	\$2,351.44
UP-PL-SITE-09	UNIPRINT SITE LICENSE FEE FOR PUBLIC LIBRARY POP 3,000,001 TO 4,000,000	\$110,500.00	\$110,500.00	\$5,573.62	\$3,639.87	\$3,368.04	\$2,855.32
UP-PL-SITE-10	UNIPRINT SITE LICENSE FEE FOR PUBLIC LIBRARY POP 4,000,001 & ABOVE	\$130,000.00	\$130,000.00	\$6,557.20	\$4,282.20	\$3,962.40	\$3,359.20
OTG-BASE	OFF-THE-GLASS BASE LICENSE	\$2,000.00	\$2,000.00	\$100.88	\$65.88	\$60.96	\$51.68
OTG-COPY	OFF-THE-GLASS DEVICE LICENSE	\$300.00	\$300.00	\$15.13	\$9.88	\$9.14	\$7.75
OTG-PL-SITE-01	OFF-THE-GLASS SITE LICENSE 1 TO 100,000	\$6,500.00	\$6,500.00	\$327.86	\$214.11	\$198.12	\$167.96
OTG-PL-SITE-02	OFF-THE-GLASS SITE LICENSE 100,001 TO 250,000	\$10,500.00	\$10,500.00	\$529.62	\$345.87	\$320.04	\$271.32
OTG-PL-SITE-03	OFF-THE-GLASS SITE LICENSE 250,001 TO 500,000	\$13,000.00	\$13,000.00	\$655.72	\$428.22	\$396.24	\$335.92
OTG-PL-SITE-04	OFF-THE-GLASS SITE LICENSE 500,001 TO 750,000	\$15,750.00	\$15,750.00	\$794.43	\$518.81	\$480.06	\$406.98
OTG-PL-SITE-05	OFF-THE-GLASS SITE LICENSE 750,001 TO 1,000,000	\$19,500.00	\$19,500.00	\$983.58	\$642.33	\$594.36	\$503.88
OTG-PL-SITE-06	OFF-THE-GLASS SITE LICENSE 1,000,001 TO 1,500,000	\$23,000.00	\$23,000.00	\$1,160.12	\$757.62	\$701.04	\$594.32
OTG-PL-SITE-07	OFF-THE-GLASS SITE LICENSE 1,500,001 TO 2,000,000	\$27,500.00	\$27,500.00	\$1,387.10	\$905.85	\$838.20	\$710.60
OTG-PL-SITE-08	OFF-THE-GLASS SITE LICENSE 2,000,001 TO 3,000,000	\$32,500.00	\$32,500.00	\$1,639.30	\$1,070.55	\$990.60	\$839.80
OTG-PL-SITE-09	OFF-THE-GLASS SITE LICENSE 3,000,001 TO 4,000,000	\$39,000.00	\$39,000.00	\$1,967.16	\$1,284.66	\$1,188.72	\$1,007.76
OTG-PL-SITE-10	OFF-THE-GLASS SITE LICENSE 4,000,000 & ABOVE	\$45,500.00	\$45,500.00	\$2,295.02	\$1,498.77	\$1,386.84	\$1,175.72
BP-TONER-VAR999	BLUEPRINT TONER SAVING POLICY (PER SEAT) 1 TO 999	\$14.50	\$14.50	\$0.73	\$0.48	\$0.44	\$0.37
BP-TONER-VAR9999	BLUEPRINT TONER SAVING POLICY (PER SEAT) 1000 TO 9999	\$13.00	\$13.00	\$0.66	\$0.43	\$0.40	\$0.34
BP-TONER-VAR29999	BLUEPRINT TONER SAVING POLICY (PER SEAT) 10000 TO 29999	\$11.50	\$11.50	\$0.58	\$0.38	\$0.35	\$0.30
BP-TONER-VAR49999	BLUEPRINT TONER SAVING POLICY (PER SEAT) 30000 TO 49999	\$10.00	\$10.00	\$0.50	\$0.33	\$0.30	\$0.26
BP-TONER-VAR50000	BLUEPRINT TONER SAVING POLICY (PER SEAT) 50000+	\$8.50	\$8.50	\$0.43	\$0.28	\$0.26	\$0.22
MP-BPE-SEATS-01	MOBILEPRINT FOR BLUEPRINT ENTERPRISE SEAT LICENSE 1 TO 999	\$10.00	\$10.00	\$0.50	\$0.33	\$0.30	\$0.26
MP-BPE-SEATS-02	MOBILEPRINT FOR BLUEPRINT ENTERPRISE SEAT LICENSE 1,000 TO 9,999	\$7.50	\$7.50	\$0.38	\$0.25	\$0.23	\$0.19
MP-BPE-SEATS-03	MOBILEPRINT FOR BLUEPRINT ENTERPRISE SEAT LICENSE 10,000 TO 29,999	\$5.00	\$5.00	\$0.25	\$0.16	\$0.15	\$0.13
MP-BPE-SEATS-04	MOBILEPRINT FOR BLUEPRINT ENTERPRISE SEAT LICENSE 30,000+ SEATS	\$4.00	\$4.00	\$0.20	\$0.13	\$0.12	\$0.10
MP-HE-BASE	MOBILEPRINT FOR UNIPRINT BASE LICENSE	\$2,000.00	\$2,000.00	\$100.88	\$65.88	\$60.96	\$51.68
MP-HE-DVC	MOBILEPRINT FOR UNIPRINT DEVICE LICENSE	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17
MP-HE-SITE-01	MOBILEPRINT FOR UNIPRINT SITE LICENSE FOR HIGHER EDUCATION FTE 1 TO 300	\$5,250.00	\$5,250.00	\$264.81	\$172.94	\$160.02	\$135.66
MP-HE-SITE-02	MOBILEPRINT FOR UNIPRINT SITE LICENSE FOR HIGHER EDUCATION FTE 3,001 TO 5,000	\$6,475.00	\$6,475.00	\$326.60	\$213.29	\$197.36	\$167.31
MP-HE-SITE-03	MOBILEPRINT FOR UNIPRINT SITE LICENSE FOR HIGHER EDUCATION FTE 4,001 TO 5,000	\$7,000.00	\$7,000.00	\$353.08	\$230.58	\$213.36	\$180.88
MP-HE-SITE-04	MOBILEPRINT FOR UNIPRINT SITE LICENSE FOR HIGHER EDUCATION FTE 5,001 TO 7,500	\$8,050.00	\$8,050.00	\$406.04	\$265.17	\$245.36	\$208.01
MP-HE-SITE-05	MOBILEPRINT FOR UNIPRINT SITE LICENSE FOR HIGHER EDUCATION FTE 7,501 TO 10,000	\$9,450.00	\$9,450.00	\$476.66	\$311.28	\$288.04	\$244.19
MP-HE-SITE-06	MOBILEPRINT FOR UNIPRINT SITE LICENSE FOR HIGHER EDUCATION FTE 10,001 TO 15,000	\$11,375.00	\$11,375.00	\$573.76	\$374.69	\$346.71	\$293.93
MP-HE-SITE-07	MOBILEPRINT FOR UNIPRINT SITE LICENSE FOR HIGHER EDUCATION FTE 15,001 TO 20,000	\$13,825.00	\$13,825.00	\$697.33	\$455.40	\$421.39	\$357.24
MP-HE-SITE-08	MOBILEPRINT FOR UNIPRINT SITE LICENSE FOR HIGHER EDUCATION FTE 20,001 TO 30,000	\$17,150.00	\$17,150.00	\$865.05	\$564.92	\$522.73	\$443.16
MP-HE-SITE-09	MOBILEPRINT FOR UNIPRINT SITE LICENSE FOR HIGHER EDUCATION FTE 30,001 TO 40,000	\$21,000.00	\$21,000.00	\$1,059.24	\$691.74	\$640.08	\$542.64
MP-HE-SITE-10	MOBILEPRINT FOR UNIPRINT SITE LICENSE FOR HIGHER EDUCATION FTE 40,001 TO 50,000	\$24,500.00	\$24,500.00	\$1,235.78	\$807.03	\$746.76	\$633.08
MP-HE-SITE-11	MOBILEPRINT FOR UNIPRINT SITE LICENSE FOR HIGHER EDUCATION FTE 50,001 & ABOVE	\$28,000.00	\$28,000.00	\$1,412.32	\$922.32	\$853.44	\$723.52
MP-PL-SITE-01	MOBILE SITE LICENSE FEE FOR PUBLIC LIBRARY POP 1 TO 100,000	\$6,500.00	\$6,500.00	\$327.86	\$214.11	\$198.12	\$167.96
MP-PL-SITE-02	MOBILE SITE LICENSE FEE FOR PUBLIC LIBRARY POP 100,001 TO 250,000	\$10,500.00	\$10,500.00	\$529.62	\$345.87	\$320.04	\$271.32
MP-PL-SITE-03	MOBILE SITE LICENSE FEE FOR PUBLIC LIBRARY POP 250,001 TO 500,000	\$13,000.00	\$13,000.00	\$655.72	\$428.22	\$396.24	\$335.92
MP-PL-SITE-04	MOBILE SITE LICENSE FEE FOR PUBLIC LIBRARY POP 500,001 TO 750,000	\$15,750.00	\$15,750.00	\$794.43	\$518.81	\$480.06	\$406.98
MP-PL-SITE-05	MOBILE SITE LICENSE FEE FOR PUBLIC LIBRARY POP 750,001 TO 1,000,000	\$19,500.00	\$19,500.00	\$983.58	\$642.33	\$594.36	\$503.88
MP-PL-SITE-06	MOBILE SITE LICENSE FEE FOR PUBLIC LIBRARY POP 1,000,001 TO 1,500,000	\$23,000.00	\$23,000.00	\$1,160.12	\$757.62	\$701.04	\$594.32
MP-PL-SITE-07	MOBILE SITE LICENSE FEE FOR PUBLIC LIBRARY POP 1,500,001 TO 2,000,000	\$27,500.00	\$27,500.00	\$1,387.10	\$905.85	\$838.20	\$710.60
MP-PL-SITE-08	MOBILE SITE LICENSE FEE FOR PUBLIC LIBRARY POP 2,000,001 TO 3,000,000	\$32,500.00	\$32,500.00	\$1,639.30	\$1,070.55	\$990.60	\$839.80

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
MP-PL-SITE-09	MOBILE SITE LICENSE FEE FOR PUBLIC LIBRARY POP 3,000,001 TO 4,000,000	\$39,000.00	\$39,000.00	\$1,967.16	\$1,284.66	\$1,188.72	\$1,007.76
MP-PL-SITE-10	MOBILE SITE LICENSE FEE FOR PUBLIC LIBRARY POP 4,000,001 & ABOVE	\$45,500.00	\$45,500.00	\$2,295.02	\$1,498.77	\$1,386.84	\$1,175.72
SU-BASE	SIGNUP BASE LICENSE (INCLUDES 10 CALS)	\$1,995.00	\$1,995.00	\$100.63	\$65.72	\$60.81	\$51.55
SU-CAL-10	SIGNUP CLIENT ACCESS LICENSE (10 PACK)	\$800.00	\$800.00	\$40.35	\$26.35	\$24.38	\$20.67
SU-CAL-25	SIGNUP CLIENT ACCESS LICENSE (25 PACK)	\$1,400.00	\$1,400.00	\$70.62	\$46.12	\$42.67	\$36.18
SU-CAL-50	SIGNUP CLIENT ACCESS LICENSE (50 PACK)	\$2,000.00	\$2,000.00	\$100.88	\$65.88	\$60.96	\$51.68
SU-CAL-100	SIGNUP CLIENT ACCESS LICENSE (100 PACK)	\$3,000.00	\$3,000.00	\$151.32	\$98.82	\$91.44	\$77.52
SU-CAL-250	SIGNUP CLIENT ACCESS LICENSE (250 PACK)	\$6,250.00	\$6,250.00	\$315.25	\$205.88	\$190.50	\$161.50
SU-CAL-500	SIGNUP CLIENT ACCESS LICENSE (500 PACK)	\$10,000.00	\$10,000.00	\$504.40	\$329.40	\$304.80	\$258.40
SU-GW-INV	SIGNUP INNOVATIVE INTERFACE (III) AUTHENTICATION GATEWAY FOR USE	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
SU-GW-SIPS	SIGNUP SIP1/SIP2 COMPLIANT AUTHENTICATION GATEWAY FOR USE	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
SU-GW-OTHER	SIGNUP OTHER NON TO CERTIFIED L.M.S. AUTHENTICATION GATEWAY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BP-IMFP-TOS-1	IMFP BLUEPRINT TO TOSHIBA SOFTWARE LICENSE 1-250 (PER DEVICE)	\$300.00	\$300.00	\$15.13	\$9.88	\$9.14	\$7.75
BP-IMFP-TOS-251	IMFP BLUEPRINT TO TOSHIBA SOFTWARE LICENSE 251-500 (PER DEVICE)	\$285.00	\$285.00	\$14.38	\$9.39	\$8.69	\$7.36
BP-IMFP-TOS-501	IMFP BLUEPRINT TO TOSHIBA SOFTWARE LICENSE 501+ (PER DEVICE)	\$270.00	\$270.00	\$13.62	\$8.89	\$8.23	\$6.98
UP-IMFP-TOS-1	IMFP UNIPRINT TO TOSHIBA SOFTWARE LICENSE 1-250 (PER DEVICE)	\$300.00	\$300.00	\$15.13	\$9.88	\$9.14	\$7.75
UP-IMFP-TOS-251	IMFP UNIPRINT TO TOSHIBA SOFTWARE LICENSE 251-500 (PER DEVICE)	\$285.00	\$285.00	\$14.38	\$9.39	\$8.69	\$7.36
UP-IMFP-TOS-501	IMFP UNIPRINT TO TOSHIBA SOFTWARE LICENSE 501+ (PER DEVICE)	\$270.00	\$270.00	\$13.62	\$8.89	\$8.23	\$6.98
BP-eConn-HP-1	BLUEPRINT EPRINT CONNECTOR SOFTWARE MODULE TO HP (1 TO 10)	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
BP-eConn-HP-2	BLUEPRINT EPRINT CONNECTOR SOFTWARE MODULE TO HP (10,001 TO 30,000)	\$5,000.00	\$5,000.00	\$252.20	\$164.70	\$152.40	\$129.20
BP-eConn-HP-3	BLUEPRINT EPRINT CONNECTOR SOFTWARE MODULE TO HP (30,001 TO 50,000)	\$7,500.00	\$7,500.00	\$378.30	\$247.05	\$228.60	\$193.80
BP-eConn-HP-4	BLUEPRINT EPRINT CONNECTOR SOFTWARE MODULE TO HP (OVER 50,000)	\$10,000.00	\$10,000.00	\$504.40	\$329.40	\$304.80	\$258.40
BP-IMFP-HP	HP IMFP SOFTWARE LICENSE (PER DEVICE)	\$300.00	\$300.00	\$15.13	\$9.88	\$9.14	\$7.75
BP-IPR-HP	HP IPR SOFTWARE LICENSE (PER DEVICE)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
BP-IMFP-LEX	LEXMARK IMFP SOFTWARE LICENSE (PER DEVICE)	\$150.00	\$150.00	\$7.57	\$4.94	\$4.57	\$3.88
BP-IPR-LEX	LEXMARK IPR SOFTWARE LICENSE (PER DEVICE)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
UP-eConn-HP-1	UNIPRINT EPRINT CONNECTOR SOFTWARE MODULE TO HP (1 TO 10)	\$2,500.00	\$2,500.00	\$126.10	\$82.35	\$76.20	\$64.60
UP-eConn-HP-2	UNIPRINT EPRINT CONNECTOR SOFTWARE MODULE TO HP (10,001 TO 30,000)	\$5,000.00	\$5,000.00	\$252.20	\$164.70	\$152.40	\$129.20
UP-eConn-HP-3	UNIPRINT EPRINT CONNECTOR SOFTWARE MODULE TO HP (30,001 TO 50,000)	\$7,500.00	\$7,500.00	\$378.30	\$247.05	\$228.60	\$193.80
UP-eConn-HP-4	UNIPRINT EPRINT CONNECTOR SOFTWARE MODULE TO HP (OVER 50,000)	\$10,000.00	\$10,000.00	\$504.40	\$329.40	\$304.80	\$258.40
UP-IMFP-HP	HP IMFP SOFTWARE LICENSE (PER DEVICE)	\$300.00	\$300.00	\$15.13	\$9.88	\$9.14	\$7.75
UP-IPR-HP	HP IPR SOFTWARE LICENSE (PER DEVICE)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
UP-IMFP-LEX	LEXMARK IMFP SOFTWARE LICENSE (PER DEVICE)	\$150.00	\$150.00	\$7.57	\$4.94	\$4.57	\$3.88
UP-IPR-LEX	LEXMARK IPR SOFTWARE LICENSE (PER DEVICE)	\$75.00	\$75.00	\$3.78	\$2.47	\$2.29	\$1.94
UP-IMFP-VCC	BOSCOPY/VCC IMFP SOFTWARE LICENSE (PER DEVICE)	\$150.00	\$150.00	\$7.57	\$4.94	\$4.57	\$3.88
BP-AMS-1-N	BLUEPRINT ANNUAL SUPPORT & MAINTENANCE NEW TO 1 YEAR	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
BP-AMS-1-R	BLUEPRINT ANNUAL SUPPORT & MAINTENANCE RENEWAL TO 1 YEAR	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
BP-AMS-2-N	BLUEPRINT ANNUAL SUPPORT & MAINTENANCE NEW TO 2 YEARS	\$0.39	\$0.39	\$0.02	\$0.01	\$0.01	\$0.01
BP-AMS-2-R	BLUEPRINT ANNUAL SUPPORT & MAINTENANCE RENEWAL TO 2 YEARS	\$0.39	\$0.39	\$0.02	\$0.01	\$0.01	\$0.01
BP-AMS-3-N	BLUEPRINT ANNUAL SUPPORT & MAINTENANCE NEW TO 3 YEARS	\$0.58	\$0.58	\$0.03	\$0.02	\$0.02	\$0.01
BP-AMS-3-R	BLUEPRINT ANNUAL SUPPORT & MAINTENANCE RENEWAL TO 3 YEARS	\$0.58	\$0.58	\$0.03	\$0.02	\$0.02	\$0.01
BP-AMS-4-N	BLUEPRINT ANNUAL SUPPORT & MAINTENANCE NEW TO 4 YEARS	\$0.75	\$0.75	\$0.04	\$0.02	\$0.02	\$0.02
BP-AMS-4-R	BLUEPRINT ANNUAL SUPPORT & MAINTENANCE RENEWAL TO 4 YEARS	\$0.75	\$0.75	\$0.04	\$0.02	\$0.02	\$0.02
BP-AMS-5-N	BLUEPRINT ANNUAL SUPPORT & MAINTENANCE NEW TO 5 YEARS	\$0.92	\$0.92	\$0.05	\$0.03	\$0.03	\$0.02
BP-AMS-5-R	BLUEPRINT ANNUAL SUPPORT & MAINTENANCE RENEWAL TO 5 YEARS	\$0.92	\$0.92	\$0.05	\$0.03	\$0.03	\$0.02
UP-AMS-1-N	UNIPRINT ANNUAL SUPPORT & MAINTENANCE TO 1 YEAR NEW	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
UP-AMS-1-R	UNIPRINT ANNUAL SUPPORT & MAINTENANCE TO 1 YEAR RENEWAL	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
UP-AMS-2-N	UNIPRINT ANNUAL SUPPORT & MAINTENANCE TO 2 YEARS NEW	\$0.39	\$0.39	\$0.02	\$0.01	\$0.01	\$0.01
UP-AMS-2-R	UNIPRINT ANNUAL SUPPORT & MAINTENANCE TO 2 YEARS RENEWAL	\$0.39	\$0.39	\$0.02	\$0.01	\$0.01	\$0.01
UP-AMS-3-N	UNIPRINT ANNUAL SUPPORT & MAINTENANCE TO 3 YEARS NEW	\$0.58	\$0.58	\$0.03	\$0.02	\$0.02	\$0.01
UP-AMS-3-R	UNIPRINT ANNUAL SUPPORT & MAINTENANCE TO 3 YEARS RENEWAL	\$0.58	\$0.58	\$0.03	\$0.02	\$0.02	\$0.01
UP-AMS-4-N	UNIPRINT ANNUAL SUPPORT & MAINTENANCE TO 4 YEARS NEW	\$0.75	\$0.75	\$0.04	\$0.02	\$0.02	\$0.02
UP-AMS-4-R	UNIPRINT ANNUAL SUPPORT & MAINTENANCE TO 4 YEARS RENEWAL	\$0.75	\$0.75	\$0.04	\$0.02	\$0.02	\$0.02
UP-AMS-5-N	UNIPRINT ANNUAL SUPPORT & MAINTENANCE TO 5 YEARS NEW	\$0.92	\$0.92	\$0.05	\$0.03	\$0.03	\$0.02
UP-AMS-5-R	UNIPRINT ANNUAL SUPPORT & MAINTENANCE TO 5 YEARS RENEWAL	\$0.92	\$0.92	\$0.05	\$0.03	\$0.03	\$0.02
SR25	USER AUTHENTICATION, JOB ACCOUNTING, AND SECURE PRINT RELEASE	\$300.00	\$300.00	\$15.13	\$9.88	\$9.14	\$7.75
OMG-AMS-1-N	SR25 ANNUAL SUPPORT & MAINTENANCE NEW TO 1 YEAR	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
OMG-AMS-1-R	SR25 ANNUAL SUPPORT & MAINTENANCE RENEWAL TO 1 YEAR	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
OMG-AMS-2-N	SR25 ANNUAL SUPPORT & MAINTENANCE NEW TO 2 YEARS	\$0.39	\$0.39	\$0.02	\$0.01	\$0.01	\$0.01
OMG-AMS-2-R	SR25 ANNUAL SUPPORT & MAINTENANCE RENEWAL TO 2 YEARS	\$0.39	\$0.39	\$0.02	\$0.01	\$0.01	\$0.01
OMG-AMS-3-N	SR25 ANNUAL SUPPORT & MAINTENANCE NEW TO 3 YEARS	\$0.58	\$0.58	\$0.03	\$0.02	\$0.02	\$0.01
OMG-AMS-3-R	SR25 ANNUAL SUPPORT & MAINTENANCE RENEWAL TO 3 YEARS	\$0.58	\$0.58	\$0.03	\$0.02	\$0.02	\$0.01
OMG-AMS-4-N	SR25 ANNUAL SUPPORT & MAINTENANCE NEW TO 4 YEARS	\$0.75	\$0.75	\$0.04	\$0.02	\$0.02	\$0.02
OMG-AMS-4-R	SR25 ANNUAL SUPPORT & MAINTENANCE RENEWAL TO 4 YEARS	\$0.75	\$0.75	\$0.04	\$0.02	\$0.02	\$0.02
OMG-AMS-5-N	SR25 ANNUAL SUPPORT & MAINTENANCE NEW TO 5 YEARS	\$0.92	\$0.92	\$0.05	\$0.03	\$0.03	\$0.02
OMG-AMS-5-R	SR25 ANNUAL SUPPORT & MAINTENANCE RENEWAL TO 5 YEARS	\$0.92	\$0.92	\$0.05	\$0.03	\$0.03	\$0.02
CR-PROX-PLUS-V2	CARD READER TO PROXIMITY READER PLUS V2	\$210.00	\$210.00	\$10.59	\$6.92	\$6.40	\$5.43
CR-PROX-HP-PLUS-V2	CARD READER TO HP PROXIMITY READER PLUS V2	\$220.00	\$220.00	\$11.10	\$7.25	\$6.71	\$5.68
CR-EXTWTY-1	CARD READER EXTENDED WARRANTY TO 1 ADD'L YEAR	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
CR-EXTWTY-2	CARD READER EXTENDED WARRANTY TO 2 ADD'L YEARS	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
CR-EXTWTY-3	CARD READER EXTENDED WARRANTY TO 3 ADD'L YEARS	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
CR-EXTWTY-4	CARD READER EXTENDED WARRANTY TO 4 ADD'L YEARS	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
KIOSK-FLOOR	KIOSK TO FLOOR MOUNT	\$10,620.00	\$10,620.00	\$535.67	\$349.82	\$323.70	\$274.42
KIOSK-EXTW-1	KIOSK EXTENDED WARRANTY TO 1 ADD'L YEAR	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
KIOSK-EXTW-2	KIOSK EXTENDED WARRANTY TO 2 ADD'L YEARS	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
KIOSK-EXTW-3	KIOSK EXTENDED WARRANTY TO 3 ADD'L YEARS	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
KIOSK-EXTW-4	KIOSK EXTENDED WARRANTY TO 4 ADD'L YEARS	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01



ACCOUNT NAME **Region 4 ESC**
EFFECTIVE DATE **08/26/20**

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
CR-MAG-KBD	OMEGA CARD READER TO MAGNETIC	\$155.00	\$155.00	\$7.82	\$5.11	\$4.72	\$4.01
OMG-PS200	OMEGA PS200 NETWORK TERMINAL	\$895.00	\$895.00	\$45.14	\$29.48	\$27.28	\$23.13
OMG-200-EXTW-1	OMEGA PS200 EXTENDED WARRANTY TO 1 ADD'L YEAR	\$0.20	\$0.20	\$0.01	\$0.01	\$0.01	\$0.01
OMG-200-EXTW-2	OMEGA PS200 EXTENDED WARRANTY TO 2 ADD'L YEARS	\$0.40	\$0.40	\$0.02	\$0.01	\$0.01	\$0.01
OMG-200-EXTW-3	OMEGA PS200 EXTENDED WARRANTY TO 3 ADD'L YEARS	\$0.60	\$0.60	\$0.03	\$0.02	\$0.02	\$0.02
OMG-200-EXTW-4	OMEGA PS200 EXTENDED WARRANTY TO 4 ADD'L YEARS	\$0.80	\$0.80	\$0.04	\$0.03	\$0.02	\$0.02
OMG-CC-CAN	OMEGA COPIER CABLE FOR CANON DEVICES TO MOST ADVANCED CA	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
OMG-CC-HP	OMEGA COPIER CABLE FOR HP DEVICES TO MOST ADVANCED CABLE	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
OMG-CC-KM	OMEGA COPIER CABLE FOR (NON BIZHUB) KONICA DEVICES TO MOST	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
OMG-CC-KYO	OMEGA COPIER CABLE FOR KYOCERA DEVICES TO MOST ADVANCED C	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
OMG-150-LINK	OMEGA STANDARD SMARTLINK FOR COPY CONTROL	\$50.00	\$50.00	\$2.52	\$1.65	\$1.52	\$1.29
OMG-CC-PAN	OMEGA COPIER CABLE FOR PANASONIC DEVICES TO MOST ADVANCE	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
OMG-CC-RIC-20	OMEGA COPIER CABLE FOR RICOH DEVICES WITH 20 PIN CONNECTO	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
OMG-CC-RIC-4	OMEGA COPIER CABLE FOR RICOH DEVICES WITH 4 PIN CONNECTOR	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
OMG-CC-SHRP	OMEGA COPIER CABLE FOR SHARP DEVICES TO MOST ADVANCED CABLE	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
OMG-CC-SPO	SPECIAL ORDER OMEGA COPIER CABLE	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
OMG-CC-TOS-12	OMEGA COPIER CABLE FOR TOSHIBA DEVICES WITH 12 PIN CONNECT	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
OMG-CC-TOS-4	OMEGA COPIER CABLE FOR TOSHIBA DEVICES WITH 4 TO PIN CONNE	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
OMG-CC-XRX	OMEGA COPIER CABLE FOR XEROX DEVICES TO MOST ADVANCED CABLE	\$125.00	\$125.00	\$6.31	\$4.12	\$3.81	\$3.23
SVC-CUS-SW	PROFESSIONAL SERVICES TO CUSTOM SOFTWARE DEVELOPMENT	\$2,000.00	\$2,000.00	\$100.88	\$65.88	\$60.96	\$51.68
SVC-IFACE	PROFESSIONAL SERVICES TO CUSTOM INTEGRATION	\$2,000.00	\$2,000.00	\$100.88	\$65.88	\$60.96	\$51.68
SVC-INST-EXP	PROFESSIONAL SERVICES TO INSTALLATION TO EXPENSES	\$2,000.00	\$2,000.00	\$100.88	\$65.88	\$60.96	\$51.68
SVC-INST-LBR-ON	PROFESSIONAL SERVICES TO ON SITE INSTALLATION TO LABOR PER	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
SVC-INST-LBR-RM	PROFESSIONAL SERVICES TO REMOTE INSTALLATION TO LABOR PER	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
SVC-CUS-REPORT	PROFESSIONAL SERVICES TO CUSTOM REPORT DEVELOPMENT	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
SVC-SCPT-DEV	PROFESSIONAL SERVICES TO SCRIPT DEVELOPMENT (PER DAY)	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
SVC-TRAIN-EXP	PROFESSIONAL SERVICES TO TRAINING TO EXPENSES	\$2,000.00	\$2,000.00	\$100.88	\$65.88	\$60.96	\$51.68
SVC-TRAIN-ON	PROFESSIONAL SERVICES TO ON SITE TRAINING TO LABOR PER DAY	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
OTH-CHG-FEE	PROCESSING FEE	\$250.00	\$250.00	\$12.61	\$8.24	\$7.62	\$6.46
OTH-CHG-RESTK	RESTOCKING FEE	\$0.15	\$0.15	\$0.01	\$0.00	\$0.00	\$0.00
OTH-CHG-TRF	LICENSE TRANSFER FEE	\$1,500.00	\$1,500.00	\$75.66	\$49.41	\$45.72	\$38.76
PROSERVICES	PROFESSIONAL SERVICES	\$200.00	\$200.00	\$10.09	\$6.59	\$6.10	\$5.17

60M	63M
\$0.26	\$0.25
\$0.19	\$0.19
\$0.18	\$0.17
\$0.16	\$0.16
\$0.15	\$0.14
\$108.25	\$103.50
\$12.88	\$12.32
\$436.25	\$417.11
\$612.15	\$585.29
\$696.59	\$666.02
\$823.24	\$787.12
\$985.08	\$941.85
\$1,210.24	\$1,157.13
\$1,463.54	\$1,399.32
\$1,759.06	\$1,681.88
\$2,124.95	\$2,031.71
\$2,469.72	\$2,361.35
\$2,786.36	\$2,664.09
\$54.13	\$51.75
\$54.13	\$51.75
\$54.13	\$51.75
\$54.13	\$51.75
\$54.13	\$51.75
\$54.13	\$51.75
\$54.13	\$51.75
\$422.18	\$403.65
\$606.20	\$579.60
\$703.63	\$672.75
\$844.35	\$807.30
\$1,104.15	\$1,055.70
\$1,385.60	\$1,324.80
\$1,667.05	\$1,593.90
\$1,970.15	\$1,883.70
\$2,392.33	\$2,287.35
\$2,814.50	\$2,691.00
\$43.30	\$41.40
\$6.50	\$6.21
\$140.73	\$134.55
\$227.33	\$217.35
\$281.45	\$269.10
\$340.99	\$326.03
\$422.18	\$403.65
\$497.95	\$476.10
\$595.38	\$569.25
\$703.63	\$672.75
\$844.35	\$807.30
\$985.08	\$941.85
\$0.31	\$0.30
\$0.28	\$0.27
\$0.25	\$0.24
\$0.22	\$0.21
\$0.18	\$0.18
\$0.22	\$0.21
\$0.16	\$0.16
\$0.11	\$0.10
\$0.09	\$0.08
\$43.30	\$41.40
\$4.33	\$4.14
\$113.66	\$108.68
\$140.18	\$134.03
\$151.55	\$144.90
\$174.28	\$166.64
\$204.59	\$195.62
\$246.27	\$235.46
\$299.31	\$286.18
\$371.30	\$355.01
\$454.65	\$434.70
\$530.43	\$507.15
\$606.20	\$579.60
\$140.73	\$134.55
\$227.33	\$217.35
\$281.45	\$269.10
\$340.99	\$326.03
\$422.18	\$403.65
\$497.95	\$476.10
\$595.38	\$569.25
\$703.63	\$672.75

60M	63M
\$844.35	\$807.30
\$985.08	\$941.85
\$43.19	\$41.30
\$17.32	\$16.56
\$30.31	\$28.98
\$43.30	\$41.40
\$64.95	\$62.10
\$135.31	\$129.38
\$216.50	\$207.00
\$54.13	\$51.75
\$54.13	\$51.75
\$0.00	\$0.00
\$6.50	\$6.21
\$6.17	\$5.90
\$5.85	\$5.59
\$6.50	\$6.21
\$6.17	\$5.90
\$5.85	\$5.59
\$54.13	\$51.75
\$108.25	\$103.50
\$162.38	\$155.25
\$216.50	\$207.00
\$6.50	\$6.21
\$1.62	\$1.55
\$3.25	\$3.11
\$1.62	\$1.55
\$54.13	\$51.75
\$108.25	\$103.50
\$162.38	\$155.25
\$216.50	\$207.00
\$6.50	\$6.21
\$1.62	\$1.55
\$3.25	\$3.11
\$1.62	\$1.55
\$3.25	\$3.11
\$0.00	\$0.00
\$0.00	\$0.00
\$0.01	\$0.01
\$0.01	\$0.01
\$0.01	\$0.01
\$0.01	\$0.01
\$0.01	\$0.01
\$0.02	\$0.02
\$0.02	\$0.02
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\$0.01	\$0.01
\$0.01	\$0.01
\$0.01	\$0.01
\$0.01	\$0.01
\$0.02	\$0.02
\$0.02	\$0.02
\$0.02	\$0.02
\$0.02	\$0.02
\$0.02	\$0.02
\$6.50	\$6.21
\$0.00	\$0.00
\$0.00	\$0.00
\$0.01	\$0.01
\$0.01	\$0.01
\$0.01	\$0.01
\$0.01	\$0.01
\$0.01	\$0.01
\$0.02	\$0.02
\$0.02	\$0.02
\$0.02	\$0.02
\$0.02	\$0.02
\$4.55	\$4.35
\$4.76	\$4.55
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
\$229.92	\$219.83
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00

60M	63M
\$3.36	\$3.21
\$19.38	\$18.53
\$0.00	\$0.00
\$0.01	\$0.01
\$0.01	\$0.01
\$0.02	\$0.02
\$2.71	\$2.59
\$2.71	\$2.59
\$2.71	\$2.59
\$2.71	\$2.59
\$1.08	\$1.04
\$2.71	\$2.59
\$2.71	\$2.59
\$2.71	\$2.59
\$2.71	\$2.59
\$2.71	\$2.59
\$2.71	\$2.59
\$2.71	\$2.59
\$43.30	\$41.40
\$43.30	\$41.40
\$43.30	\$41.40
\$32.48	\$31.05
\$32.48	\$31.05
\$32.48	\$31.05
\$32.48	\$31.05
\$43.30	\$41.40
\$32.48	\$31.05
\$5.41	\$5.18
\$0.00	\$0.00
\$32.48	\$31.05
\$4.33	\$4.14

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
RF-H-BR-B-1	BADGE READER ONLY, RFIDEAS	\$383.25	\$383.25	\$19.33	\$12.62	\$11.68	\$9.90
PL-B-CP-B-1	CAC KIT, INCLUDES CORE AND PULL LICENSES AND TCP/IP CONV	\$1,260.00	\$1,260.00	\$63.55	\$41.50	\$38.40	\$32.56
PL-M-CP-B-1	CAC KIT, INCLUDES CORE AND PULL LICENSES AND TCP/IP CONV (1 Y	\$252.00	\$252.00	\$12.71	\$8.30	\$7.68	\$6.51
PL-S-CP-B-1	CAC/PIV - PULL PRINTING SUBSCRIPTION LICENSE	\$420.00	\$420.00	\$21.18	\$13.83	\$12.80	\$10.85
PC-S-CO-B-10	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (10)	\$1,323.00	\$1,323.00	\$66.73	\$43.58	\$40.33	\$34.19
PC-S-CO-B-25	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (25)	\$2,342.55	\$2,342.55	\$118.16	\$77.16	\$71.40	\$60.53
PC-S-CO-X-5	CLOUD/SAAS - XPACK (5) (PER YEAR)	\$468.30	\$468.30	\$23.62	\$15.43	\$14.27	\$12.10
PC-S-CO-B-50	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (50)	\$4,134.90	\$4,134.90	\$208.56	\$136.20	\$126.03	\$106.85
PC-S-CO-X-10	CLOUD/SAAS - XPACK (10) (PER YEAR)	\$827.40	\$827.40	\$41.73	\$27.25	\$25.22	\$21.38
PC-S-CO-B-100	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (100)	\$7,166.25	\$7,166.25	\$361.47	\$236.06	\$218.43	\$185.18
PC-S-CO-X-25	CLOUD/SAAS - XPACK (25) (PER YEAR)	\$1,378.65	\$1,378.65	\$69.54	\$45.41	\$42.02	\$35.62
PC-S-CO-B-250	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (250)	\$13,092.45	\$13,092.45	\$660.38	\$431.27	\$399.06	\$338.31
PC-S-CO-X-50	CLOUD/SAAS - XPACK (50) (PER YEAR)	\$2,618.70	\$2,618.70	\$132.09	\$86.26	\$79.82	\$67.67
PC-S-CO-B-1000	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (1000)	\$50,274.00	\$50,274.00	\$2,535.82	\$1,656.03	\$1,532.35	\$1,299.08
PC-S-CO-X-100	CLOUD/SAAS - XPACK (100) (PER YEAR)	\$3,517.50	\$3,517.50	\$177.42	\$115.87	\$107.21	\$90.89
E-PC-S-CO-B-10	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (10)	\$1,134.00	\$1,134.00	\$57.20	\$37.35	\$34.56	\$29.30
E-PC-S-CO-B-25	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (25)	\$2,108.30	\$2,108.30	\$106.34	\$69.45	\$64.26	\$54.48
E-PC-S-CO-X-5	CLOUD/SAAS - XPACK (5) (PER YEAR) **EDUCATION ONLY**	\$421.47	\$421.47	\$21.26	\$13.88	\$12.85	\$10.89
E-PC-S-CO-B-50	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (50)	\$3,721.41	\$3,721.41	\$187.71	\$122.58	\$113.43	\$96.16
E-PC-S-CO-X-10	CLOUD/SAAS - XPACK (10) (PER YEAR) **EDUCATION ONLY**	\$744.66	\$744.66	\$37.56	\$24.53	\$22.70	\$19.24
E-PC-S-CO-B-100	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (100)	\$6,449.63	\$6,449.63	\$325.32	\$212.45	\$196.58	\$166.66
E-PC-S-CO-X-25	CLOUD/SAAS - XPACK (25) (PER YEAR) **EDUCATION ONLY**	\$1,240.79	\$1,240.79	\$62.59	\$40.87	\$37.82	\$32.06
E-PC-S-CO-B-250	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (250)	\$11,783.21	\$11,783.21	\$594.35	\$388.14	\$359.15	\$304.48
E-PC-S-CO-X-50	CLOUD/SAAS - XPACK (50) (PER YEAR) **EDUCATION ONLY**	\$2,356.83	\$2,356.83	\$118.88	\$77.63	\$71.84	\$60.90
E-PC-S-CO-B-1000	CLOUD/SAAS - BASE WITH PULL PRINTING & MOBILE PRINTING (1000)	\$45,246.60	\$45,246.60	\$2,282.24	\$1,490.42	\$1,379.12	\$1,169.17
E-PC-S-CO-X-100	CLOUD/SAAS - XPACK (100) (PER YEAR) **EDUCATION ONLY**	\$3,165.75	\$3,165.75	\$159.68	\$104.28	\$96.49	\$81.80
PI-S-CO-B-25	ON-PREMISES - BASE - SUBSCRIPTION (25)	\$2,342.55	\$2,342.55	\$118.16	\$77.16	\$71.40	\$60.53
PI-S-CO-X-5	ON-PREMISES - XPACK - SUBSCRIPTION (5)	\$468.30	\$468.30	\$23.62	\$15.43	\$14.27	\$12.10
PI-S-CO-B-50	ON-PREMISES - BASE - SUBSCRIPTION (50)	\$4,134.90	\$4,134.90	\$208.56	\$136.20	\$126.03	\$106.85
PI-S-CO-X-10	ON-PREMISES - XPACK - SUBSCRIPTION (10)	\$827.40	\$827.40	\$41.73	\$27.25	\$25.22	\$21.38
PI-S-CO-B-100	ON-PREMISES - BASE - SUBSCRIPTION (100)	\$7,166.25	\$7,166.25	\$361.47	\$236.06	\$218.43	\$185.18
PI-S-CO-X-25	ON-PREMISES - XPACK - SUBSCRIPTION (25)	\$1,378.65	\$1,378.65	\$69.54	\$45.41	\$42.02	\$35.62
PI-S-CO-B-250	ON-PREMISES - BASE - SUBSCRIPTION (250)	\$13,092.45	\$13,092.45	\$660.38	\$431.27	\$399.06	\$338.31
PI-S-CO-X-50	ON-PREMISES - XPACK - SUBSCRIPTION (50)	\$2,618.70	\$2,618.70	\$132.09	\$86.26	\$79.82	\$67.67
PI-S-CO-B-1000	ON-PREMISES - BASE - SUBSCRIPTION (1000)	\$50,274.00	\$50,274.00	\$2,535.82	\$1,656.03	\$1,532.35	\$1,299.08
PI-S-CO-X-100	ON-PREMISES - XPACK - SUBSCRIPTION (100)	\$3,517.50	\$3,517.50	\$177.42	\$115.87	\$107.21	\$90.89
PI-P-CO-B-50	ON-PREMISES - BASE - PERPETUAL (50)	\$10,322.72	\$10,322.72	\$520.68	\$340.03	\$314.64	\$266.74
PI-M-CO-B-50	ON-PREMISES - BASE - PERPETUAL (50) (1 YEAR M&S)	\$2,064.99	\$2,064.99	\$104.16	\$68.02	\$62.94	\$53.36
PI-P-CO-X-25	ON-PREMISES - XPACK - PERPETUAL (25)	\$5,161.36	\$5,161.36	\$260.34	\$170.02	\$157.32	\$133.37
PI-M-CO-X-25	ON-PREMISES - XPACK - PERPETUAL (25) (1 YEAR M&S)	\$1,032.50	\$1,032.50	\$52.08	\$34.01	\$31.47	\$26.68
PI-P-CO-B-250	ON-PREMISES - BASE - PERPETUAL (250)	\$30,967.03	\$30,967.03	\$1,561.98	\$1,020.05	\$943.88	\$800.19
PI-M-CO-B-250	ON-PREMISES - BASE - PERPETUAL (250) (1 YEAR M&S)	\$6,193.86	\$6,193.86	\$312.42	\$204.03	\$188.79	\$160.05
PI-P-CO-X-50	ON-PREMISES - XPACK - PERPETUAL (50)	\$6,193.86	\$6,193.86	\$312.42	\$204.03	\$188.79	\$160.05
PI-M-CO-X-50	ON-PREMISES - XPACK - PERPETUAL (50) (1 YEAR M&S)	\$1,239.22	\$1,239.22	\$62.51	\$40.82	\$37.77	\$32.02
PI-P-CO-B-1000	ON-PREMISES - BASE - PERPETUAL (1000)	\$118,911.24	\$118,911.24	\$5,997.88	\$3,916.94	\$3,624.41	\$3,072.67
PI-M-CO-B-1000	ON-PREMISES - BASE - PERPETUAL (1000) (1 YEAR M&S)	\$23,782.25	\$23,782.25	\$1,199.58	\$783.39	\$724.88	\$614.53
PI-P-CO-X-100	ON-PREMISES - XPACK - PERPETUAL (100)	\$8,317.27	\$8,317.27	\$419.52	\$273.97	\$253.51	\$214.92
PI-M-CO-X-100	ON-PREMISES - XPACK - PERPETUAL (100) (1 YEAR M&S)	\$1,663.90	\$1,663.90	\$83.93	\$54.81	\$50.72	\$43.00
PI-S-PP-B-25	ON-PREMISES - PULL PRINTING - BASE - SUBSCRIPTION (25)	\$1,621.20	\$1,621.20	\$81.77	\$53.40	\$49.41	\$41.89
PI-S-PP-X-5	ON-PREMISES - PULL PRINTING - XPACK - SUBSCRIPTION (5)	\$324.45	\$324.45	\$16.37	\$10.69	\$9.89	\$8.38
PI-S-PP-B-250	ON-PREMISES - PULL PRINTING - BASE - SUBSCRIPTION (250)	\$9,398.55	\$9,398.55	\$474.06	\$309.59	\$286.47	\$242.86
PI-S-PP-X-50	ON-PREMISES - PULL PRINTING - XPACK - SUBSCRIPTION (50)	\$1,879.50	\$1,879.50	\$94.80	\$61.91	\$57.29	\$48.57
PI-S-PP-B-1000	ON-PREMISES - PULL PRINTING - BASE - SUBSCRIPTION (1000)	\$36,382.50	\$36,382.50	\$1,835.13	\$1,198.44	\$1,108.94	\$940.12
PI-S-PP-X-100	ON-PREMISES - PULL PRINTING - XPACK - SUBSCRIPTION (100)	\$2,547.30	\$2,547.30	\$128.49	\$83.91	\$77.64	\$65.82
PI-P-PP-B-50	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (50)	\$6,193.86	\$6,193.86	\$312.42	\$204.03	\$188.79	\$160.05
PI-M-PP-B-50	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (50) (1 YEAR M&S)	\$1,239.22	\$1,239.22	\$62.51	\$40.82	\$37.77	\$32.02
PI-P-PP-X-25	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (25)	\$3,096.37	\$3,096.37	\$156.18	\$101.99	\$94.38	\$80.01
PI-M-PP-X-25	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (25) (1 YEAR M&S)	\$619.05	\$619.05	\$31.22	\$20.39	\$18.87	\$16.00
PI-P-PP-B-250	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (250)	\$22,856.48	\$22,856.48	\$1,152.88	\$752.89	\$696.67	\$590.61
PI-M-PP-B-250	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (250) (1 YEAR M&S)	\$4,424.34	\$4,424.34	\$223.16	\$145.74	\$134.85	\$114.32
PI-P-PP-X-50	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (50)	\$4,571.52	\$4,571.52	\$230.59	\$150.59	\$139.34	\$118.13
PI-M-PP-X-50	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (50) (1 YEAR M&S)	\$885.32	\$885.32	\$44.66	\$29.16	\$26.98	\$22.88
PI-P-PP-B-1000	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (1000)	\$88,475.63	\$88,475.63	\$4,462.71	\$2,914.39	\$2,696.74	\$2,286.21
PI-M-PP-B-1000	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (1000) (1 YEAR M&S)	\$17,695.13	\$17,695.13	\$892.54	\$582.88	\$539.35	\$457.24
PI-P-PP-X-100	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (100)	\$6,193.86	\$6,193.86	\$312.42	\$204.03	\$188.79	\$160.05
PI-M-PP-X-100	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (100) (1 YEAR M&S)	\$1,239.22	\$1,239.22	\$62.51	\$40.82	\$37.77	\$32.02
PI-S-MP-B-25	ON-PREMISES - MOBILE PRINTING - BASE - SUBSCRIPTION (25)	\$695.10	\$695.10	\$35.06	\$22.90	\$21.19	\$17.96
PI-S-MP-X-5	ON-PREMISES - MOBILE PRINTING - XPACK - SUBSCRIPTION (5)	\$138.60	\$138.60	\$6.99	\$4.57	\$4.22	\$3.58
PI-S-MP-B-250	ON-PREMISES - MOBILE PRINTING - BASE - SUBSCRIPTION (250)	\$3,797.85	\$3,797.85	\$191.56	\$125.10	\$115.76	\$98.14
PI-S-MP-X-50	ON-PREMISES - MOBILE PRINTING - XPACK - SUBSCRIPTION (50)	\$761.25	\$761.25	\$38.40	\$25.08	\$23.20	\$19.67
PI-S-MP-B-1000	ON-PREMISES - MOBILE PRINTING - BASE - SUBSCRIPTION (1000)	\$14,553.00	\$14,553.00	\$734.05	\$479.38	\$443.58	\$376.05
PI-S-MP-X-100	ON-PREMISES - MOBILE PRINTING - XPACK - SUBSCRIPTION (100)	\$1,019.55	\$1,019.55	\$51.43	\$33.58	\$31.08	\$26.35
PI-P-MP-B-50	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (50)	\$2,584.05	\$2,584.05	\$130.34	\$85.12	\$78.76	\$66.77
PI-M-MP-B-50	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (50) (1 YEAR M&S)	\$519.06	\$519.06	\$26.18	\$17.10	\$15.82	\$13.41
PI-P-MP-X-25	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (25)	\$1,292.03	\$1,292.03	\$65.17	\$42.56	\$39.38	\$33.39
PI-M-MP-X-25	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (25) (1 YEAR M&S)	\$259.53	\$259.53	\$13.09	\$8.55	\$7.91	\$6.71
PI-P-MP-B-250	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (250)	\$9,213.82	\$9,213.82	\$464.75	\$303.50	\$280.84	\$238.09

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
PI-M-MP-B-250	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (250) (1 YEAR M&S) **EDUCATION ONLY**	\$1,840.29	\$1,840.29	\$92.82	\$60.62	\$56.09	\$47.55
PI-P-MP-X-50	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (50)	\$1,840.29	\$1,840.29	\$92.82	\$60.62	\$56.09	\$47.55
PI-M-MP-X-50	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (50) (1 YEAR M&S) **EDUCATION ONLY**	\$366.26	\$366.26	\$18.47	\$12.06	\$11.16	\$9.46
PI-P-MP-B-1000	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (1000)	\$35,390.25	\$35,390.25	\$1,785.08	\$1,165.75	\$1,078.69	\$914.48
PI-M-MP-B-1000	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (1000) (1 YEAR M&S) **EDUCATION ONLY**	\$7,078.05	\$7,078.05	\$357.02	\$233.15	\$215.74	\$182.90
PI-P-MP-X-100	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (100)	\$2,477.32	\$2,477.32	\$124.96	\$81.60	\$75.51	\$64.01
PI-M-MP-X-100	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (100) (1 YEAR M&S) **EDUCATION ONLY**	\$495.46	\$495.46	\$24.99	\$16.32	\$15.10	\$12.80
E-PI-S-CO-B-25	ON-PREMISES - BASE - SUBSCRIPTION (25) **EDUCATION ONLY**	\$2,108.30	\$2,108.30	\$106.34	\$69.45	\$64.26	\$54.48
E-PI-S-CO-X-5	ON-PREMISES - XPACK - SUBSCRIPTION (5) **EDUCATION ONLY**	\$421.47	\$421.47	\$21.26	\$13.88	\$12.85	\$10.89
E-PI-S-CO-B-50	ON-PREMISES - BASE - SUBSCRIPTION (50) **EDUCATION ONLY**	\$3,721.41	\$3,721.41	\$187.71	\$122.58	\$113.43	\$96.16
E-PI-S-CO-X-10	ON-PREMISES - XPACK - SUBSCRIPTION (10) **EDUCATION ONLY**	\$744.66	\$744.66	\$37.56	\$24.53	\$22.70	\$19.24
E-PI-S-CO-B-100	ON-PREMISES - BASE - SUBSCRIPTION (100) **EDUCATION ONLY**	\$6,449.63	\$6,449.63	\$325.32	\$212.45	\$196.58	\$166.66
E-PI-S-CO-X-25	ON-PREMISES - XPACK - SUBSCRIPTION (25) **EDUCATION ONLY**	\$1,240.79	\$1,240.79	\$62.59	\$40.87	\$37.82	\$32.06
E-PI-S-CO-B-250	ON-PREMISES - BASE - SUBSCRIPTION (250) **EDUCATION ONLY**	\$11,783.21	\$11,783.21	\$594.35	\$388.14	\$359.15	\$304.48
E-PI-S-CO-X-50	ON-PREMISES - XPACK - SUBSCRIPTION (50) **EDUCATION ONLY**	\$2,356.83	\$2,356.83	\$118.88	\$77.63	\$71.84	\$60.90
E-PI-S-CO-B-1000	ON-PREMISES - BASE - SUBSCRIPTION (1000) **EDUCATION ONLY**	\$45,246.60	\$45,246.60	\$2,282.24	\$1,490.42	\$1,379.12	\$1,169.17
E-PI-S-CO-X-100	ON-PREMISES - XPACK - SUBSCRIPTION (100) **EDUCATION ONLY**	\$3,165.75	\$3,165.75	\$159.68	\$104.28	\$96.49	\$81.80
E-PI-P-CO-B-50	ON-PREMISES - BASE - PERPETUAL (50) **EDUCATION ONLY**	\$9,290.45	\$9,290.45	\$468.61	\$306.03	\$283.17	\$240.07
E-PI-M-CO-B-50	ON-PREMISES - BASE - PERPETUAL (50) (1 YEAR M&S) **EDUCATION ONLY**	\$1,858.49	\$1,858.49	\$93.74	\$61.22	\$56.65	\$48.02
E-PI-P-CO-X-25	ON-PREMISES - XPACK - PERPETUAL (25) **EDUCATION ONLY**	\$4,645.22	\$4,645.22	\$234.30	\$153.01	\$141.59	\$120.03
E-PI-M-CO-X-25	ON-PREMISES - XPACK - PERPETUAL (25) (1 YEAR M&S) **EDUCATION ONLY**	\$929.25	\$929.25	\$46.87	\$30.61	\$28.32	\$24.01
E-PI-P-CO-B-250	ON-PREMISES - BASE - PERPETUAL (250) **EDUCATION ONLY**	\$27,870.33	\$27,870.33	\$1,405.78	\$918.05	\$849.49	\$720.17
E-PI-M-CO-B-250	ON-PREMISES - BASE - PERPETUAL (250) (1 YEAR M&S) **EDUCATION ONLY**	\$5,574.47	\$5,574.47	\$281.18	\$183.62	\$169.91	\$144.04
E-PI-P-CO-X-50	ON-PREMISES - XPACK - PERPETUAL (50) **EDUCATION ONLY**	\$5,574.48	\$5,574.48	\$281.18	\$183.62	\$169.91	\$144.04
E-PI-M-CO-X-50	ON-PREMISES - XPACK - PERPETUAL (50) (1 YEAR M&S) **EDUCATION ONLY**	\$1,115.30	\$1,115.30	\$56.26	\$36.74	\$33.99	\$28.82
E-PI-P-CO-B-1000	ON-PREMISES - BASE - PERPETUAL (1000) **EDUCATION ONLY**	\$107,020.12	\$107,020.12	\$5,398.09	\$3,525.24	\$3,261.97	\$2,765.40
E-PI-M-CO-B-1000	ON-PREMISES - BASE - PERPETUAL (1000) (1 YEAR M&S) **EDUCATION ONLY**	\$21,404.02	\$21,404.02	\$1,079.62	\$705.05	\$652.39	\$553.08
E-PI-P-CO-X-100	ON-PREMISES - XPACK - PERPETUAL (100) **EDUCATION ONLY**	\$7,485.55	\$7,485.55	\$377.57	\$246.57	\$228.16	\$193.43
E-PI-M-CO-X-100	ON-PREMISES - XPACK - PERPETUAL (100) (1 YEAR M&S) **EDUCATION ONLY**	\$1,497.51	\$1,497.51	\$75.53	\$49.33	\$45.64	\$38.70
E-PI-S-PP-B-25	ON-PREMISES - PULL PRINTING - BASE - SUBSCRIPTION (25) **EDUCATION ONLY**	\$1,459.08	\$1,459.08	\$73.60	\$48.06	\$44.47	\$37.70
E-PI-S-PP-X-5	ON-PREMISES - PULL PRINTING - XPACK - SUBSCRIPTION (5) **EDUCATION ONLY**	\$292.01	\$292.01	\$14.73	\$9.62	\$8.90	\$7.55
E-PI-S-PP-B-250	ON-PREMISES - PULL PRINTING - BASE - SUBSCRIPTION (250) **EDUCATION ONLY**	\$8,458.70	\$8,458.70	\$426.66	\$278.63	\$257.82	\$218.57
E-PI-S-PP-X-50	ON-PREMISES - PULL PRINTING - XPACK - SUBSCRIPTION (50) **EDUCATION ONLY**	\$1,691.55	\$1,691.55	\$85.32	\$55.72	\$51.56	\$43.71
E-PI-S-PP-B-1000	ON-PREMISES - PULL PRINTING - BASE - SUBSCRIPTION (1000) **EDUCATION ONLY**	\$32,744.25	\$32,744.25	\$1,651.62	\$1,078.60	\$998.04	\$846.11
E-PI-S-PP-X-100	ON-PREMISES - PULL PRINTING - XPACK - SUBSCRIPTION (100) **EDUCATION ONLY**	\$2,292.57	\$2,292.57	\$115.64	\$75.52	\$69.88	\$59.24
E-PI-P-PP-B-50	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (50) **EDUCATION ONLY**	\$5,574.48	\$5,574.48	\$281.18	\$183.62	\$169.91	\$144.04
E-PI-M-PP-B-50	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (50) (1 YEAR M&S) **EDUCATION ONLY**	\$1,115.30	\$1,115.30	\$56.26	\$36.74	\$33.99	\$28.82
E-PI-P-PP-X-25	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (25) **EDUCATION ONLY**	\$2,786.73	\$2,786.73	\$140.56	\$91.79	\$84.94	\$72.01
E-PI-M-PP-X-25	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (25) (1 YEAR M&S) **EDUCATION ONLY**	\$557.14	\$557.14	\$28.10	\$18.35	\$16.98	\$14.40
E-PI-P-PP-B-250	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (250) **EDUCATION ONLY**	\$20,570.84	\$20,570.84	\$1,037.59	\$677.60	\$627.00	\$531.55
E-PI-M-PP-B-250	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (250) (1 YEAR M&S) **EDUCATION ONLY**	\$3,981.91	\$3,981.91	\$200.85	\$131.16	\$121.37	\$102.89
E-PI-P-PP-X-50	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (50) **EDUCATION ONLY**	\$4,114.37	\$4,114.37	\$207.53	\$135.53	\$125.41	\$106.32
E-PI-M-PP-X-50	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (50) (1 YEAR M&S) **EDUCATION ONLY**	\$796.79	\$796.79	\$40.19	\$26.25	\$24.29	\$20.59
E-PI-P-PP-B-1000	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (1000) **EDUCATION ONLY**	\$79,628.06	\$79,628.06	\$4,016.44	\$2,622.95	\$2,427.06	\$2,057.59
E-PI-M-PP-B-1000	ON-PREMISES - PULL PRINTING - BASE - PERPETUAL (1000) (1 YEAR M&S) **EDUCATION ONLY**	\$15,925.61	\$15,925.61	\$803.29	\$524.59	\$485.41	\$411.52
E-PI-P-PP-X-100	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (100) **EDUCATION ONLY**	\$5,574.48	\$5,574.48	\$281.18	\$183.62	\$169.91	\$144.04
E-PI-M-PP-X-100	ON-PREMISES - PULL PRINTING - XPACK - PERPETUAL (100) (1 YEAR M&S) **EDUCATION ONLY**	\$1,115.30	\$1,115.30	\$56.26	\$36.74	\$33.99	\$28.82
E-PI-S-MP-B-25	ON-PREMISES - MOBILE PRINTING - BASE - SUBSCRIPTION (25) **EDUCATION ONLY**	\$625.59	\$625.59	\$31.55	\$20.61	\$19.07	\$16.17
E-PI-S-MP-X-5	ON-PREMISES - MOBILE PRINTING - XPACK - SUBSCRIPTION (5) **EDUCATION ONLY**	\$124.74	\$124.74	\$6.29	\$4.11	\$3.80	\$3.22
E-PI-S-MP-B-250	ON-PREMISES - MOBILE PRINTING - BASE - SUBSCRIPTION (250) **EDUCATION ONLY**	\$3,418.07	\$3,418.07	\$172.41	\$112.59	\$104.18	\$88.32
E-PI-S-MP-X-50	ON-PREMISES - MOBILE PRINTING - XPACK - SUBSCRIPTION (50) **EDUCATION ONLY**	\$685.13	\$685.13	\$34.56	\$22.57	\$20.88	\$17.70
E-PI-S-MP-B-1000	ON-PREMISES - MOBILE PRINTING - BASE - SUBSCRIPTION (1000) **EDUCATION ONLY**	\$13,097.70	\$13,097.70	\$660.65	\$431.44	\$399.22	\$338.44
E-PI-S-MP-X-100	ON-PREMISES - MOBILE PRINTING - XPACK - SUBSCRIPTION (100) **EDUCATION ONLY**	\$917.60	\$917.60	\$46.28	\$30.23	\$27.97	\$23.71
E-PI-P-MP-B-50	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (50) **EDUCATION ONLY**	\$2,325.65	\$2,325.65	\$117.31	\$76.61	\$70.89	\$60.09
E-PI-M-MP-B-50	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (50) (1 YEAR M&S) **EDUCATION ONLY**	\$467.15	\$467.15	\$23.56	\$15.39	\$14.24	\$12.07
E-PI-P-MP-X-25	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (25) **EDUCATION ONLY**	\$1,162.82	\$1,162.82	\$58.65	\$38.30	\$35.44	\$30.05
E-PI-M-MP-X-25	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (25) (1 YEAR M&S) **EDUCATION ONLY**	\$233.58	\$233.58	\$11.78	\$7.69	\$7.12	\$6.04
E-PI-P-MP-B-250	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (250) **EDUCATION ONLY**	\$8,292.45	\$8,292.45	\$418.27	\$273.15	\$252.75	\$214.28
E-PI-M-MP-B-250	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (250) (1 YEAR M&S) **EDUCATION ONLY**	\$1,656.26	\$1,656.26	\$83.54	\$54.56	\$50.48	\$42.80
E-PI-P-MP-X-50	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (50) **EDUCATION ONLY**	\$1,656.26	\$1,656.26	\$83.54	\$54.56	\$50.48	\$42.80
E-PI-M-MP-X-50	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (50) (1 YEAR M&S) **EDUCATION ONLY**	\$329.63	\$329.63	\$16.63	\$10.86	\$10.05	\$8.52
E-PI-P-MP-B-1000	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (1000) **EDUCATION ONLY**	\$31,851.23	\$31,851.23	\$1,606.58	\$1,049.18	\$970.83	\$823.04
E-PI-M-MP-B-1000	ON-PREMISES - MOBILE PRINTING - BASE - PERPETUAL (1000) (1 YEAR M&S) **EDUCATION ONLY**	\$6,370.25	\$6,370.25	\$321.32	\$209.84	\$194.17	\$164.61
E-PI-P-MP-X-100	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (100) **EDUCATION ONLY**	\$2,229.59	\$2,229.59	\$112.46	\$73.44	\$67.96	\$57.61
E-PI-M-MP-X-100	ON-PREMISES - MOBILE PRINTING - XPACK - PERPETUAL (100) (1 YEAR M&S) **EDUCATION ONLY**	\$445.92	\$445.92	\$22.49	\$14.69	\$13.59	\$11.52
PI-S-EM-B-250	ON-PREMISES - EMR (EPIC) - BASE - SUBSCRIPTION (250)	\$4,134.90	\$4,134.90	\$208.56	\$136.20	\$126.03	\$106.85
PI-S-EM-X-50	ON-PREMISES - EMR (EPIC) - XPACK - SUBSCRIPTION (50)	\$827.40	\$827.40	\$41.73	\$27.25	\$25.22	\$21.38
PI-S-EM-B-1000	ON-PREMISES - EMR (EPIC) - BASE - SUBSCRIPTION (1000)	\$15,876.00	\$15,876.00	\$800.79	\$522.96	\$483.90	\$410.24
PI-S-EM-X-100	ON-PREMISES - EMR (EPIC) - XPACK - SUBSCRIPTION (100)	\$1,114.05	\$1,114.05	\$56.19	\$36.70	\$33.96	\$28.79
PI-P-EM-B-250	ON-PREMISES - EMR (EPIC) - BASE - PERPETUAL (250)	\$10,322.72	\$10,322.72	\$520.68	\$340.03	\$314.64	\$266.74
PI-M-EM-B-250	ON-PREMISES - EMR (EPIC) - BASE - PERPETUAL (250) (1 YEAR M&S)	\$2,064.99	\$2,064.99	\$104.16	\$68.02	\$62.94	\$53.36
PI-P-EM-X-50	ON-PREMISES - EMR (EPIC) - XPACK - PERPETUAL (50)	\$2,064.99	\$2,064.99	\$104.16	\$68.02	\$62.94	\$53.36
PI-M-EM-X-50	ON-PREMISES - EMR (EPIC) - XPACK - PERPETUAL (50) (1 YEAR M&S)	\$413.45	\$413.45	\$20.85	\$13.62	\$12.60	\$10.68
PI-P-EM-B-1000	ON-PREMISES - EMR (EPIC) - BASE - PERPETUAL (1000)	\$39,637.08	\$39,637.08	\$1,999.29	\$1,305.65	\$1,208.14	\$1,024.22
PI-M-EM-B-1000	ON-PREMISES - EMR (EPIC) - BASE - PERPETUAL (1000) (1 YEAR M&S)	\$7,927.42	\$7,927.42	\$399.86	\$261.13	\$241.63	\$204.84
PI-P-EM-X-100	ON-PREMISES - EMR (EPIC) - XPACK - PERPETUAL (100)	\$2,772.80	\$2,772.80	\$139.86	\$91.34	\$84.51	\$71.65
PI-M-EM-X-100	ON-PREMISES - EMR (EPIC) - XPACK - PERPETUAL (100) (1 YEAR M&S)	\$555.01	\$555.01	\$27.99	\$18.28	\$16.92	\$14.34



ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	\$ OUT Lease			
				24M	36M	39M	48M
PL-PS-HR-B-1	PRINTERLOGIC PROFESSIONAL SERVICES	\$262.50	\$262.50	\$13.24	\$8.65	\$8.00	\$6.78
PL-PS-MI-B-1	PRINTERLOGIC PROFESSIONAL SERVICES PRINTERINSTALLER TO PRI	\$1,575.00	\$1,575.00	\$79.44	\$51.88	\$48.01	\$40.70
PL-PS-SM-B-1	PRINTERLOGIC PROFESSIONAL SERVICES SMB PACKAGE (5 PS HOURS	\$1,312.50	\$1,312.50	\$66.20	\$43.23	\$40.01	\$33.92
PL-PS-BO-B-1	PRINTERLOGIC PROFESSIONAL SERVICES BRONZE PACKAGE (25 PS H	\$6,562.50	\$6,562.50	\$331.01	\$216.17	\$200.03	\$169.58
PL-PS-SI-B-1	PRINTERLOGIC PROFESSIONAL SERVICES SILVER PACKAGE (50 PS HO	\$13,125.00	\$13,125.00	\$662.03	\$432.34	\$400.05	\$339.15
PL-PS-GO-B-1	PRINTERLOGIC PROFESSIONAL SERVICES GOLD PACKAGE (75 PS HOU	\$19,687.50	\$19,687.50	\$993.04	\$648.51	\$600.08	\$508.73
PL-PS-EN-B-1	PRINTERLOGIC PROFESSIONAL SERVICES ENTERPRISE PACKAGE (120	\$31,500.00	\$31,500.00	\$1,588.86	\$1,037.61	\$960.12	\$813.96
PL-PS-TA-B-1	PRINTERLOGIC PROFESSIONAL SERVICES TECHNICAL ACCOUNT MANA	\$26,250.00	\$26,250.00	\$1,324.05	\$864.68	\$800.10	\$678.30

60M	63M
\$8.30	\$7.93
\$27.28	\$26.08
\$5.46	\$5.22
\$9.09	\$8.69
\$28.64	\$27.39
\$50.72	\$48.49
\$10.14	\$9.69
\$89.52	\$85.59
\$17.91	\$17.13
\$155.15	\$148.34
\$29.85	\$28.54
\$283.45	\$271.01
\$56.69	\$54.21
\$1,088.43	\$1,040.67
\$76.15	\$72.81
\$24.55	\$23.47
\$45.64	\$43.64
\$9.12	\$8.72
\$80.57	\$77.03
\$16.12	\$15.41
\$139.63	\$133.51
\$26.86	\$25.68
\$255.11	\$243.91
\$51.03	\$48.79
\$979.59	\$936.60
\$68.54	\$65.53
\$50.72	\$48.49
\$10.14	\$9.69
\$89.52	\$85.59
\$17.91	\$17.13
\$155.15	\$148.34
\$29.85	\$28.54
\$283.45	\$271.01
\$56.69	\$54.21
\$1,088.43	\$1,040.67
\$76.15	\$72.81
\$223.49	\$213.68
\$44.71	\$42.75
\$111.74	\$106.84
\$22.35	\$21.37
\$670.44	\$641.02
\$134.10	\$128.21
\$134.10	\$128.21
\$26.83	\$25.65
\$2,574.43	\$2,461.46
\$514.89	\$492.29
\$180.07	\$172.17
\$36.02	\$34.44
\$35.10	\$33.56
\$7.02	\$6.72
\$203.48	\$194.55
\$40.69	\$38.91
\$787.68	\$753.12
\$55.15	\$52.73
\$134.10	\$128.21
\$26.83	\$25.65
\$67.04	\$64.09
\$13.40	\$12.81
\$494.84	\$473.13
\$95.79	\$91.58
\$98.97	\$94.63
\$19.17	\$18.33
\$1,915.50	\$1,831.45
\$383.10	\$366.29
\$134.10	\$128.21
\$26.83	\$25.65
\$15.05	\$14.39
\$3.00	\$2.87
\$82.22	\$78.62
\$16.48	\$15.76
\$315.07	\$301.25
\$22.07	\$21.10
\$55.94	\$53.49
\$11.24	\$10.74
\$27.97	\$26.75
\$5.62	\$5.37
\$199.48	\$190.73

60M	63M
\$39.84	\$38.09
\$39.84	\$38.09
\$7.93	\$7.58
\$766.20	\$732.58
\$153.24	\$146.52
\$53.63	\$51.28
\$10.73	\$10.26
\$45.64	\$43.64
\$9.12	\$8.72
\$80.57	\$77.03
\$16.12	\$15.41
\$139.63	\$133.51
\$26.86	\$25.68
\$255.11	\$243.91
\$51.03	\$48.79
\$979.59	\$936.60
\$68.54	\$65.53
\$201.14	\$192.31
\$40.24	\$38.47
\$100.57	\$96.16
\$20.12	\$19.24
\$603.39	\$576.92
\$120.69	\$115.39
\$120.69	\$115.39
\$24.15	\$23.09
\$2,316.99	\$2,215.32
\$463.40	\$443.06
\$162.06	\$154.95
\$32.42	\$31.00
\$31.59	\$30.20
\$6.32	\$6.04
\$183.13	\$175.10
\$36.62	\$35.02
\$708.91	\$677.81
\$49.63	\$47.46
\$120.69	\$115.39
\$24.15	\$23.09
\$60.33	\$57.69
\$12.06	\$11.53
\$445.36	\$425.82
\$86.21	\$82.43
\$89.08	\$85.17
\$17.25	\$16.49
\$1,723.95	\$1,648.30
\$344.79	\$329.66
\$120.69	\$115.39
\$24.15	\$23.09
\$13.54	\$12.95
\$2.70	\$2.58
\$74.00	\$70.75
\$14.83	\$14.18
\$283.57	\$271.12
\$19.87	\$18.99
\$50.35	\$48.14
\$10.11	\$9.67
\$25.18	\$24.07
\$5.06	\$4.84
\$179.53	\$171.65
\$35.86	\$34.28
\$35.86	\$34.28
\$7.14	\$6.82
\$689.58	\$659.32
\$137.92	\$131.86
\$48.27	\$46.15
\$9.65	\$9.23
\$89.52	\$85.59
\$17.91	\$17.13
\$343.72	\$328.63
\$24.12	\$23.06
\$223.49	\$213.68
\$44.71	\$42.75
\$44.71	\$42.75
\$8.95	\$8.56
\$858.14	\$820.49
\$171.63	\$164.10
\$60.03	\$57.40
\$12.02	\$11.49

60M	63M
\$5.68	\$5.43
\$34.10	\$32.60
\$28.42	\$27.17
\$142.08	\$135.84
\$284.16	\$271.69
\$426.23	\$407.53
\$681.98	\$652.05
\$568.31	\$543.38

TOSHIBA

ACCOUNT NAME	Region 4 ESC
EFFECTIVE DATE	08/26/20

Model	Description	MSRP	Contract Price	% Discount Off of MSRP	FMV Lease			
					24M	36M	39M	48M
ZHDS3024TT	SNEEZE GUARD 30W X 24H	\$170.00	\$170.00	0.0%	\$8.00	\$5.03	\$4.67	\$4.08
ZHDS4824TT	SNEEZE GUARD 48W X 24H	\$199.00	\$199.00	0.0%	\$9.36	\$5.89	\$5.47	\$4.78
ZHDK3TT	DESK UPRIGHT KIT 3 SETS	\$82.00	\$82.00	0.0%	\$3.86	\$2.43	\$2.25	\$1.97
ZHPG6524TT	PANEL MOBILE PPE SHIELD 65H X 24W	\$722.00	\$722.00	0.0%	\$33.98	\$21.36	\$19.83	\$17.34
ZHPG6536TT	PANEL MOBILE PPE SHIELD 65H X 36W	\$899.00	\$899.00	0.0%	\$42.31	\$26.59	\$24.70	\$21.59
ZHPS2424TT	PANEL EXTENSION PPE SHIELD 24 X 24	\$215.00	\$215.00	0.0%	\$10.12	\$6.36	\$5.91	\$5.16
ZHPS3024TT	PANEL EXTENSION PPE SHIELD 30 X 24	\$229.00	\$229.00	0.0%	\$10.78	\$6.77	\$6.29	\$5.50
ZHPS3624TT	PANEL EXTENSION PPE SHIELD 36 X 24	\$293.00	\$293.00	0.0%	\$13.79	\$8.67	\$8.05	\$7.04
ZHPS4224TT	PANEL EXTENSION PPE SHIELD 42 X 24	\$301.00	\$301.00	0.0%	\$14.17	\$8.90	\$8.27	\$7.23
ZHPS4824TT	PANEL EXTENSION PPE SHIELD 48 X 24	\$310.00	\$310.00	0.0%	\$14.59	\$9.17	\$8.52	\$7.45
ZHPS6024TT	PANEL EXTENSION PPE SHIELD 60 X 24	\$524.00	\$524.00	0.0%	\$24.66	\$15.50	\$14.39	\$12.59
ZHDPS3624TT	SURFACE MOUNT PPE SHIELD 36 X 24	\$376.00	\$376.00	0.0%	\$17.69	\$11.12	\$10.33	\$9.03
ZHDPS4824TT	SURFACE MOUNT PPE SHIELD 48 X 24	\$393.00	\$393.00	0.0%	\$18.49	\$11.62	\$10.80	\$9.44
ZHDPS6024TT	SURFACE MOUNT PPE SHIELD 60 X 24	\$589.00	\$589.00	0.0%	\$27.72	\$17.42	\$16.18	\$14.15

		\$ OUT Lease					
60M	63M	24M	36M	39M	48M	60M	63M
\$3.41	\$3.22	\$8.57	\$5.60	\$5.18	\$4.39	\$3.68	\$3.52
\$3.99	\$3.77	\$10.04	\$6.56	\$6.07	\$5.14	\$4.31	\$4.12
\$1.64	\$1.55	\$4.14	\$2.70	\$2.50	\$2.12	\$1.78	\$1.70
\$14.47	\$13.67	\$36.42	\$23.78	\$22.01	\$18.66	\$15.63	\$14.95
\$18.02	\$17.02	\$45.35	\$29.61	\$27.40	\$23.23	\$19.46	\$18.61
\$4.31	\$4.07	\$10.84	\$7.08	\$6.55	\$5.56	\$4.65	\$4.45
\$4.59	\$4.33	\$11.55	\$7.54	\$6.98	\$5.92	\$4.96	\$4.74
\$5.87	\$5.55	\$14.78	\$9.65	\$8.93	\$7.57	\$6.34	\$6.07
\$6.03	\$5.70	\$15.18	\$9.91	\$9.17	\$7.78	\$6.52	\$6.23
\$6.21	\$5.87	\$15.64	\$10.21	\$9.45	\$8.01	\$6.71	\$6.42
\$10.50	\$9.92	\$26.43	\$17.26	\$15.97	\$13.54	\$11.34	\$10.85
\$7.54	\$7.12	\$18.97	\$12.39	\$11.46	\$9.72	\$8.14	\$7.78
\$7.88	\$7.44	\$19.82	\$12.95	\$11.98	\$10.16	\$8.51	\$8.14
\$11.80	\$11.15	\$29.71	\$19.40	\$17.95	\$15.22	\$12.75	\$12.19



7145 West Tidwell Road ~ Houston, Texas 77092
(713) 462-7708
www.esc4.net

Publication Date: June 1, 2017

ADDENDUM NO.1

SUBMITTAL DEADLINE: Tuesday, July 18, 2017 @ 2:00 PM CT

Questions regarding this solicitation must be submitted in writing to Crystal Wallace, Purchasing Cooperative Specialist at questions@esc4.net or (713) 744-8189 no later than June 23, 2017 at 5pm CT. All questions and answers will be posted to both www.esc4.net and www.tcpn.org under [Solicitations](#). Offerors are responsible for viewing either website to review all questions and answers prior to submitting proposals. Please note that oral communications concerning this RFP shall not be binding and shall in no way excuse the responsive Offeror of the obligations set forth in this proposal.

Request for Proposal (RFP)
by

Region 4 Education Service Center ("ESC")

for
Managed Print Solutions

On behalf of itself, other government agencies and non-profits, made available through The Cooperative Purchasing Network "TCPN."

Solicitation Number 17-14

Note: Envelopes must be sealed, prominently marked with the RFP solicitation number, RFP title, RFP opening time/date and name of vendor. Electronic submissions of the RFP will not be accepted. Submissions must be received by the Region 4 ESC office at: 7145 West Tidwell Road, Houston, TX 77092 no later than 2:00 pm CT, at which time the bid opening process shall commence. Proposals will be collected in a conference room to be determined by Region 4 ESC and opened and recorded publicly. Any proposal received later than the specified time, whether delivered in person, courier or mailed, shall be disqualified.

This Addendum No. 1 amends the Request for Proposals (RFP) for Managed Print Solutions 17-14 ("Addendum"). To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum 1 is hereby issued to address the following:

1. **Pre-Proposal Conference: June 21, 2017 from 11:00 AM to Noon, Central Standard Time,** attended via a conference call (no face-to-face meeting will be provided):

[→ Join Skype Meeting](#)

Trouble Joining? [Try Skype Web App](#)

Join by phone

Toll number: [+1 \(832\) 856-4663](#) (Dial-in Number)

[Find a local number](#)

Conference ID: 13945547

[Forgot your dial-in PIN?](#) | [Help](#)

2. Per Para 4.9, Specifically, "...Purchase orders and payment can only be made to awarded vendor unless otherwise approved by TCPN." Is this an approval we can receive at the time of submission or will it only be made post award? [Answer: Yes, as long as the resellers are named in your response. Region 4 ESC must approve all future resellers, dealers, or distributors.](#) The reason I am inquiring is we prefer to have resellers perform smaller engagements as they have a local presence and are able to service smaller clients with the appropriate scope and depth of service while larger more robust engagements allow us to utilize our technology and/or on-site based solutions. While we will use resellers both direct and indirect, it is really our preference to have the option for both so we can maximize our offerings to any and all customers.

Will TCPN allow for us to submit a proposal that upon award will give us the option to add distributors/dealers in a manner that allows them to directly receive purchase orders and payments from authorized TCPN users? [Answer: Yes, however the contract holder is responsible for reporting all sales under the agreement.](#)

Referenced section provided below:

4.9. Adding authorized distributors/dealers: Awarded vendors are prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under their contract award without notification and prior written approval from TCPN. Awarded vendors must notify TCPN each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to awarded vendor unless otherwise approved by TCPN. Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder, unless otherwise approved by TCPN.

3. Is physical attendance of pre-proposal conference required on June 21, 2017? [Answer: No, you may attend via conference call number listed in #1.](#)
4. RFP states that there will be a pre-bid meeting on June 21st but we do not see location or time of pre-bid meeting in RFP document. Can you provide information and also if there will be a call in number for those wishing or needing to attend remotely? [Answer: See #1 for call in details](#)
5. RFP asks for “Value Add” offerings in Appendix G. If we offer Multifunctional Devices (ie: Copier and Printer Based Multifunctional Devices), Wide Format Printers/Copiers, Software Solutions, Digital Duplicators and other related products and services, should we bid these items and will Region 4 ESC consider for award? [Answer: Yes, you may respond with additional offerings. Please review page 12 of 163 and page 13 of 163 for award process details.](#)
6. Will there be a Pricing Template or spreadsheet provided for pricing/cost responses? [Answer: No.](#) If no, is each vendor to create or provide its own template or schedules? [Answer: Yes.](#)

VENDOR CONTRACT SIGNATURE FORM

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Offeror and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name _____

Address _____

City/State/Zip _____

Telephone No. _____

Fax No. _____

Email address _____

Printed name _____

Position with company _____

Authorized signature _____

Acknowledgement of Addendum Number(s): _____

Accepted by The Cooperative Purchasing Network:

Term of contract _____ **to** _____

Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 4 ESC and the awarded vendor. Awarded vendor shall honor all administrative fees for any sales made based on a contract whether renewed or not.

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 Contract Number _____



7145 West Tidwell Road ~ Houston, Texas 77092
(713) 462-7708
www.esc4.net

Publication Date: June 1, 2017

ADDENDUM NO.2

SUBMITTAL DEADLINE: Tuesday, July 18, 2017 @ 2:00 PM CT

Questions regarding this solicitation must be submitted in writing to Crystal Wallace, Purchasing Cooperative Specialist at questions@esc4.net or (713) 744-8189 no later than June 23, 2017 at 5pm CT. All questions and answers will be posted to both www.esc4.net and www.tcpn.org under [Solicitations](#). Offerors are responsible for viewing either website to review all questions and answers prior to submitting proposals. Please note that oral communications concerning this RFP shall not be binding and shall in no way excuse the responsive Offeror of the obligations set forth in this proposal.

Request for Proposal (RFP)
by

Region 4 Education Service Center ("ESC")

for
Managed Print Solutions

On behalf of itself, other government agencies and non-profits, made available through The Cooperative Purchasing Network "TCPN."

Solicitation Number 17-14

Note: Envelopes must be sealed, prominently marked with the RFP solicitation number, RFP title, RFP opening time/date and name of vendor. Electronic submissions of the RFP will not be accepted. **Submissions must be received by the Region 4 ESC office at: 7145 West Tidwell Road, Houston, TX 77092 no later than 2:00 pm CT, at which time the bid opening process shall commence. Proposals will be collected in a conference room to be determined by Region 4 ESC and opened and recorded publicly. Any proposal received later than the specified time, whether delivered in person, courier or mailed, shall be disqualified.**

VENDOR CONTRACT SIGNATURE FORM

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Offeror and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name _____

Address _____

City/State/Zip _____

Telephone No. _____

Fax No. _____

Email address _____

Printed name _____

Position with company _____

Authorized signature _____

Acknowledgement of Addendum Number(s): _____

Accepted by The Cooperative Purchasing Network:

Term of contract _____ **to** _____

Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 4 ESC and the awarded vendor. Awarded vendor shall honor all administrative fees for any sales made based on a contract whether renewed or not.

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 Contract Number _____

This Addendum No. 2 amends the Request for Proposals (RFP) for Managed Print Solutions 17-14 (“Addendum”). To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum 2 is hereby issued to address the following:

1. To correct link in ATTACHMENT A, Participating Addendum – State of Hawaii (page 63 of 163):

The validity of this Addendum, any of its terms or provisions, as well as the rights and duties of the parties to this Addendum, shall be governed by the laws of the State of Hawaii. A copy of the Attorney General’s General Conditions, which is made a part of this Addendum, can be found at

<http://spo.hawaii.gov/wp-content/uploads/2014/02/103D-General-Conditions.pdf>

Any action at law or in equity to enforce or interpret the provisions of this Addendum shall be brought in a court of competent jurisdiction in Honolulu, Hawaii.

2. To replace links in DOC #11, C.271 POLITICAL CONTRIBUTION DISCLOSURE FORM - *Introduction paragraph and 4.(a) on page 56 of 163*). Also, the below mentioned link will replace the box indicating customizable form.

New Jersey’s current Political Contributions form updated link:

www.nj.gov/dca/divisions/dlgs/resources/poli_docs/polit_contrib_disc_form.doc.



Contract Amendment Number One

to

R171405 Toshiba America Business Solutions, Inc. – Managed Print Solutions

Effective upon the later of (i) September 1, 2018 or (ii) the execution by Supplier and National IPA (as defined below) of an administration agreement by and between Supplier and National IPA, this Contract is amended as follows:

1. Region 4 Education Service Center is partnering with National Intergovernmental Purchasing Alliance Company, an affiliate of OMNIA Partners, Inc. ("National IPA") to make the Contract (also known as the "Master Agreement" in materials distributed by National IPA) available to public agencies that register with National IPA ("Participating Agencies").
2. Any references to "The Cooperative Purchasing Network," "TCPN," "TCPN Management Group," and "TCPN Management Group, LLC" are struck.
3. All administrative fees, sales reporting and administrative fee payment language is struck from the Contract.
4. All other provisions of the Contract shall remain in their entirety.

TOSHIBA AMERICA BUSINESS SOLUTIONS, INC.:

Supplier hereby acknowledges receipt of and understanding of this Amendment.

Signature

Michael Torcaso

Name

Senior Vice President, CFO

Title

Date 10/01/2018

REGION 4 EDUCATION SERVICE CENTER:

The above referenced Contract Amendment is hereby Executed.

DocuSigned by:
Robert Zingelmann
0B1D33BB0130490

Signature

Robert Zingelmann

Name

Chief Financial Officer

Title

Date 10/22/2018