OAKLAND UNIFIED SCHOOL DISTRICT

## 2018-19 ADOPTION BUDGET



Presented by Chief Business Officer, Marcus Battle Finance Officer - Budget, Katema Ballentine Finance Officer - Reporting, Linda Wu Board of Education Presentation

## Executive Summary

- What is the Adoption Budget
- Key Results


## Executive Summary ADOPTION BUDGET

The Adoption Budget is the projected annual budget plan for Fiscal year 2018-2019

## Executive Summary ADOPTION BUDGET

## Key Results

- The Reserve for Economic Uncertainty is projected to meet the 2\% minimum threshold required by the California Department of Education.
- The Ending Unrestricted General Fund Balance is projected to be approximately $\mathbf{\$ 1 4 . 7}$ Million.
- The General Fund is projected to end the year with a positive cash balance of approximately $\mathbf{\$ 3 0 . 2}$ Million.


## 2018-19 Budget

Total General Fund Revenue

## Revenue By Type: \$556.5M



- State Local Control Funding Formula (LCFF) revenue represents almost $68 \%$ of all General Fund revenue.


## 2018-19 Budget Total General Fund Expenses

## Expenses By Type: \$544.0M



- Salaries \& Benefits represent 78\% of all expenses in the General Fund.


## General Fund - Revenue \& Expense Summary

| Components <br> (Unrestricted Only) | FY 2017-18 <br> Estimated Actuals | June 27 <br> FY 2018-19 <br> Proposed Budget | Change |
| :--- | :---: | :---: | :---: |
| Revenues | $\$ 566,260,130$ | $\$ 566,526,416$ | $\$ 266,285$ |
| Expenses | $\$ 567,660,249$ | $\$ 544,065,384$ | $(\$ 23,594,866)$ |
| Net (Increase/Decrease) | $(\$ 1,400,119)$ | $\$ 22,461,032$ | $\$ 23,861,151$ |
| Beginning Balance | $\$ 27,108,369$ | $\$ 25,708,250$ | $\$ 1,400,119$ |
| Ending Balance before <br> Reserve | $\$ 25,708,250$ | $\$ 48,169,282$ | $\$ 22,461,032$ |
|  <br> Stores/Designations | $\$ 150,000$ | $\$ 500,000$ | $\$ 350,000$ |
| General Fund Reserves | $\$ 5,697,721$ | $\$ 14,214,515$ | $\$ 8,516,794$ |
| Reserve for Economic <br> Uncertainty \% | $\mathbf{1 . 0 0 \%}$ |  | $\mathbf{2 . 6 1 \%}$ |

## General Fund

## Unrestricted General Fund

- Revenues and Expenses Summary


## 2018-19 Budget

Total Unrestricted General Fund Revenue

## Revenue By Type: $\$ 436.8 \mathrm{M}$



- State Local Control Funding Formula (LCFF) revenue represents almost $87 \%$ of Unrestricted General Fund revenue.


## 2018-19 Budget <br> Total Unrestricted General Fund Expenses

## Expenses By Type: \$427.9M



- Salaries \& Benefits represent 78\% of all expenses in the unrestricted General Fund.
- Other investments such as Operating Services, Transportation, Books and supplies make up 21\% of the Unrestricted General Fund


## General Fund - Revenue \& Expense Summary

| Components <br> (Unrestricted Only) | FY 2017-18 <br> Estimated Actuals | June 27 <br> FY 2018-19 <br> Proposed Budget | Change |
| :--- | :---: | :---: | :---: |
| Revenues | $\$ 412,460,554$ | $\$ 436,812,261$ | $\$ 24,351,707$ |
| Expenses | $\$ 410,032,905$ | $\$ 427,947,467$ | $\$ 17,912,562$ |
| Net Increase (Decrease) | $\$ 2,427,649$ | $\$ 8,866,794$ | $\$ 6,439,145$ |
| Other Sources/Uses | $\$ 3,420,072$ | $\$ 5,847,721$ | $\$ 2,427,649$ |
| Beginning Balance | $\$ 5,847,721$ | $\$ 14,714,515$ | $\$ 8,866,794$ |
| Ending Balance before Reserve | $\$ 150,000$ | $\$ 500,000$ | $\$ 350,000$ |
|  <br> Stores/Designations | $\$ 5,697,721$ | $\$ 14,214,515$ | $\$ 8,516,794$ |
| General Fund Reserves | $\mathbf{1 . 0 0 \%}$ | $\mathbf{2 . 6 1 \%}$ | $\mathbf{1 . 6 1 \%}$ |
| Reserve for Economic <br> Uncertainty $\%$ |  |  |  |

## General Fund

## Restricted General Fund

- Revenues and Expenses Summary


## Restricted General Fund - Revenue \& Expense Summary

| Components (Restricted <br> Only) | FY 2017-18 <br> Estimated <br> Actuals | June 27 <br> FY 2018-19 <br> Proposed Budget | FY 2020-21 |
| :--- | :---: | :---: | :---: |
| Revenues | $\$ 153,799,577$ | $\$ 129,714,155$ | $(\$ 24,085,422)$ |
| Expenses | $\$ 157,627,344$ | $\$ 116,119,917$ | $(41,507,427)$ |
| Net Increase (Decrease) | $(\$ 3,827,768)$ | $\$ 13,594,239$ | $\$ 17,422,007$ |
| Beginning Balance | $\$ 23,688,296$ | $\$ 19,860,529$ | $\$ 3,827,767$ |
|  |  |  |  |
| Ending Balance | $\$ 19,860,529$ | $\$ 33,454,767$ | $\$ 13,594,238$ |

## OUSD Policy Commitments

Resolution 1718-0087

- Reserve Policy
- Fund 67 Restoration Policy
- Use of One-time Funds Policy


## 2018-19 Budget OUSD Policy Commitments

## Resolution 1718-0087

## Confirming the District's Commitment to Fiscal Services

BE IT FURTHER RESOLVED that for Step 2, in order to ensure that Oakland Unified School District improves its fiscal condition, the Board of Education is committed to the following adjustments to the 2018-19 school year adopted budget to support the following priorities for 2018-19:

- Build the reserve for economic uncertainty to at least 3 percent in alignment with Board policy
- Contribute an amount necessary to rebuild the Self Insurance Fund to a minimum level of 40 percent of the actuary by the end of the 2021-22 school year as part of a plan to restore the fund
- Set aside any one-time funds from the State to continue to build the reserve for economic uncertainty;


## 2018-19 Budget OUSD Policy Commitments

Resolution 1718-0087

## Confirming the District's Commitment to Fiscal Services

- Build the reserve for economic uncertainty to at least 3 percent in alignment with Board policy. Amended at June $6^{\text {th }}$ Board Meeting to $2.5 \%$

|  | $2017-2018$ <br> Estimated Actuals | $2018-2019$ <br> Adopted Budget |  |
| :--- | :---: | :---: | :---: |
| Reserve for Economic <br> Uncertainty \% | $1.00 \%$ | $2.61 \%$ | $1.61 \%$ |

## 2018-19 Budget OUSD Policy Commitments

- Contribute an amount necessary to rebuild the Self Insurance Fund to a minimum level of 40 percent of the actuary by the end of the 2021-22 school year as part of a plan to restore the fund

| OUSD BUDGET 2018-19 |  |  | Self Insurance 67 |
| :---: | :---: | :---: | :---: |
| Beginning Balance | a |  |  |
| Income |  |  |  |
| LCFF Sources |  |  | - |
| Federal Revenues |  |  | - |
| State Revenues |  |  | 4,424 |
| Local Revenues |  |  | 21,207,931 |
| Total Revenues | b |  | 21,212,355 |
| Expenses |  |  |  |
| Certificated Salaries |  |  | 250,000 |
| Classified Salaries |  |  | 1,576,226 |
| Employee Benefits |  |  | 590,233 |
| Supplies |  |  | 65,400 |
| Services |  |  | 16,430,495 |
| Capital Outlay |  |  | - |
| Other Outgo |  |  | - |
| Indirect Cost |  |  | - |
| Total Expenses | c |  | 18,912,355 |
|  |  |  |  |
| Income less Expenditures | b-c=d |  | 2,300,000 |
| Transfers |  |  |  |
| Transfers In |  |  | - |
| Transfers Out |  |  | 300,000 |
| Other Sources/Uses |  |  | - |
| Contributions |  |  | - |
| Total Transfers | e |  | $(300,000)$ |
| Net Increase / (Decrease) | $d+e=f$ |  | 2,000,000 |
|  |  |  |  |
| Ending Balances | $a+f=g$ | \$ | 2,000,000 |

The proposed budget for Fund 67 indicates a $\$ 2 \mathrm{M}$ increase to the ending fund balance. This is to rebuild the Self-Insurance Fund back to the level at the beginning of the 2016-17 school
year as requested in the approved resolution

## 2018-19 Budget OUSD Policy Commitments

- Set aside any one-time funds from the State to continue to build the reserve for economic uncertainty;

| ONE TIME FUND RECONCILIATION | AMOUNTS |  |
| :---: | :---: | :---: |
| One Time Funds | \$ | 12,156,781 |
| Net increase to Fund balance(One time funds) | \$ | 8,866,794 |
| One Time Funds Allocated to Expense | \$ | 3,289,987 |
| ITEMIZATION OF ONE-TIME EXPENSES |  | AMOUNTS |
| One time Litagation Support | \$ | 1,500,000 |
| Various Supports for Fiscal Vitality | \$ | 850,000 |
| Escape Support Phase 1 | \$ | 500,000 |
| Board Election Cost | \$ | 350,000 |
| Blue Print Cohort I Planning Year | \$ | 100,000 |
| One Time Expenses in 18-19 | \$ | 3,300,000 |

OUSD has committed $27 \%$ of one-time funds to one-time expenses in the 2018-19 fiscal year. The remaining $73 \%$ has been designate to the reserve

## General Fund



## Multiyear Projections

## 2018-19 Budget Multi Year Assumptions

## Multi-Year Projection Assumptions

Other Assumptions

|  | FY 18-19 Budget Proposal | FY 19-20 Budget <br> Projection |
| :---: | :---: | :---: |
| 12,156,781 |  | FY20-21 Budget <br> Projection |
| Based on Documented Funds |  | - |
| Based on Documented Funds | $-10 \%$ |  |
|  | $-5 \%$ | $-10 \%$ |
| Yes |  |  |
| $16.8 \%$ |  | Yes |
| $18.10 \%$ | $18.1 \%$ | $-5 \%$ |
| $3.22 \%$ | $20.80 \%$ |  |

## 2017-18 $2^{\text {nd }}$ Interim

## Unrestricted General Fund - Multiyear Summary

| Components <br> (Unrestricted Only) | FY 2018-19 | FY 2019-20 | FY 2020-21 |
| :--- | :---: | :---: | :---: |
| Revenues | $\$ 436,812,261$ | $\$ 430,637,430$ | $\$ 436,953,291$ |
| Expenses * | $\$ 427,945,467$ | $\$ 419,982,615$ | $\$ 444,282,115$ |
| Net Increase (Decrease) | $\$ 8,866,794$ | $\$ 10,654,815$ | $(\$ 7,328,824)$ |
| Other Sources/Uses |  |  |  |
| Beginning Balance | $\$ 5,847,721$ | $\$ 14,714,515$ | $\$ 25,369,330$ |
| Ending Balance before Reserve | $\$ 14,714,515$ | $\$ 25,369,330$ | $\$ 18,040,507$ |
| Revolving Cash \& |  |  | $\$ 500,000$ |
| Stores/Designations | 500,000 | $\$ 24,869,330$ | $\$ 500,000$ |
| General Fund Reserves | $\$ 14,214,515$ |  |  |
| Reserve \% | $\mathbf{2 . 6 1 \%}$ |  |  |

*In efforts to achieve a 3\% reserve by 2019-20, \$27M reduction in expenditures are reflected in both subsequent years contingent upon the passage of the Boards Commitment to Fiscal Solvency Resolution.

## Restricted General Fund - Multiyear Summary

| Components (Restricted <br> Only) | FY 2018-19 | FY 2019-20 | FY 2020-21 |
| :--- | :---: | :---: | :---: |
| Revenues | $\$ 129,714,155$ | $\$ 123,233,980$ | $\$ 117,285,206$ |
| Expenses | $\$ 116,119,917$ | $\$ 121,657,652$ | $\$ 119,146,212$ |
| Net Increase (Decrease) | $\$ 13,594,239$ | $\$ 1,576,328$ | $(\$ 1,861,007)$ |
| Beginning Balance | $\$ 19,860,529$ | $\$ 33,454,767$ | $\$ 35,031,095$ |
| Ending Balance | $\$ 33,454,767$ | $\$ 35,031,095$ | $\$ 33,170,088$ |

## 2017-18 $2^{\text {nd }}$ Interim

## Combined General Fund - Multiyear Summary

| Components | FY 2018-19 | FY 2019-20 | FY 2020-21 |
| :--- | :---: | :---: | :---: |
| Revenues | $\$ 566,526,416$ | $\$ 553,871,410$ | $\$ 554,238,497$ |
| Expenses | $\$ 544,065,384$ | $\$ 541,640,267$ | $\$ 563,428,327$ |
| Net Increase (Decrease) | $\$ 22,461,032$ | $\$ 12,231,143$ | $(\$ 9,189,830)$ |
| Beginning Balance | $\$ 25,708,250$ | $\$ 48,169,282$ | $\$ 60,400,425$ |
|  <br> Stores/Designations | $\$ 500,000$ | $\$ 500,000$ | $\$ 500,000$ |
| Ending Balance | $\$ 48,169,282$ | $\$ 60,400,425$ | $\$ 51,210,594$ |

## Caution Ahead



As we move into 2018-19, red flags are signaling caution as previously indicated at the closing for 2017-18:

- LCFF is fully funded, which means the increases from year to year will reflect mainly cola adjustments
- Cost of Living Adjustments (COLAs) are not expected to keep pace with the true cost of living; meaning the increases in revenues will not be enough to pay for increases in costs.
- Support to Special Education, Transportation, and Child Nutrition need realigning to closely stay within each program revenue sources. Special Education, in particular, is a program that needs to be monitored very closely.
- Reductions in program in the 2 subsequent years are required to reach and maintain a 3\% reserve


## 2018-19 Budget Conclusion

- Staff is presenting the Governing Board with a balanced budget for fiscal year 2018-2019
- The State required reserve of 2\% has been met for the 2018-2019 Proposed Adopted Budget
- The initial Board required reserve of $3 \%$ has not been met for 201819 a revised adoption approval of $2.5 \%$ has been recognized and exceeded
- The multi-year projection for the subsequent two years require and reflect $\$ 27 \mathrm{M}$ of reductions in each year to reflect a 3\% reserve
- Based on the above, the General Fund Multiyear Projections and the financial position of all other funds, staff is recommending submittal of the Adoption Budget to the Alameda County Office of Education (ACOE) with a "Positive" certification.


## Appendices

- All Funds
- Cash flow - General Fund


## Appendix

## All Funds

## All Funds -

## 2018-19 Adoption Budget

| OUSD BUDGET 2018-19 |  | General | General | General | Adult | Early | Food | Deferred | Buliding | Capital | County Schl | Spec Reserv | Bond Int \& | Self | Total | ALL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Unrestricted | Restricted | Fund | Education | Childhood | Service | Maintenance | Fund | Facilities | Facilities | Cap Projects | Redemption | Insurance | Special | FUNDS |
|  |  | 01 | 01 | Total | 11 | 12 | 13 | 14 | 21 | 25 | 35 | 40 | 51 | 67 | Funds | TOTAL |
| Beginning Balance | a | \$ | \$ | \$ | \$ | \$ | \$ | \$ 5,374 | \$ 47,865,730 | \$ 12,067,249 | \$ 405,433 | \$ | \$ |  | \$ 60,343,786 | \$ 60,343,786 |
| Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LCFF Sources |  | 383,400,666 | 3,278,309 | 386,678,975 | - | - | - | - | - | - | - | - | - | - | - | 386,678,975 |
| Federal Revenues |  | 5,500 | 41,478,296 | 41,483,796 | 206,854 | 935,785 | 17,514,666 | - | - | - | - | - | 3,515,934 | - | 22,173,239 | 63,657,034 |
| State Revenues |  | 20,107,523 | 46,646,898 | 66,754,422 | 2,319,101 | 12,794,533 | 1,019,956 | - | 6,793 | - | - | - | 442,000 | 4,424 | 16,586,807 | 83,341,229 |
| Local Revenues |  | 33,298,572 | 38,310,651 | 71,609,223 | 100,800 | 153,840 | 751,970 | - | - | - | - | - | 75,923,058 | 21,207,931 | 98,137,599 | 169,746,822 |
| Total Revenues | b | 436,812,261 | 129,714,155 | 566,526,416 | 2,626,755 | 13,884,158 | 19,286,592 | - | 6,793 | - | - | - | 79,880,992 | 21,212,355 | 136,897,644 | 703,424,060 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Certificated Salaries |  | 145,139,650 | 50,633,452 | 195,773,102 | 1,336,047 | 2,569,343 | - | - | - | - | - | - | - | 250,000 | 4,155,390 | 199,928,492 |
| Classified Salaries |  | 57,905,137 | 35,000,315 | 92,905,452 | 316,479 | 3,229,153 | 7,214,970 | - | 2,770,660 | - | - | - | - | 1,576,226 | 15,107,488 | 108,012,940 |
| Employee Benefits |  | 94,878,983 | 53,208,370 | 148,087,353 | 702,616 | 3,963,335 | 4,275,766 | - | 1,288,374 | - | - | - | - | 590,233 | 10,820,325 | 158,907,677 |
| Supplies |  | 9,456,785 | 10,162,422 | 19,619,207 | 86,517 | 971,791 | 8,438,632 | - | - | - | - | - | - | 65,400 | 9,562,340 | 29,181,547 |
| Services |  | 39,823,821 | 39,020,757 | 78,844,578 | 99,000 | 2,573,423 | 124,681 | - | 43,682,613 | 500,000 | - | - | - | 16,430,495 | 63,410,212 | 142,254,790 |
| Capital Outlay |  | 47,950 | - | 47,950 | - | - | 130,000 | - | 130,876 | 700,000 | 405,433 | - | - | - | 1,366,309 | 1,414,259 |
| Other Outgo |  | 6,649,566 | 2,203,928 | 8,853,493 | - | 519,889 | - | 5,374 | - | 10,867,249 | - | - | 76,694,737 | - | 88,087,249 | 96,940,742 |
| Indirect Cost |  | $(3,378,587)$ | 2,086,903 | $(1,291,684)$ | 86,096 | - | 685,700 | - | - | - | - | - | - | - | 771,796 | $(519,888)$ |
| Total Expenses | c | 350,523,304 | 192,316,147 | 542,839,451 | 2,626,755 | 13,826,934 | 20,869,749 | 5,374 | 47,872,523 | 12,067,249 | 405,433 | - | 76,694,737 | 18,912,355 | 193,281,109 | 736,120,559 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income less Expenditures | $b-c=d$ | 86,288,958 | (62,601,992) | 23,686,965 | - | 57,224 | $(1,583,157)$ | $(5,374)$ | $(47,865,730)$ | $(12,067,249)$ | $(405,433)$ | - | 3,186,255 | 2,300,000 | $(56,383,464)$ | $(32,696,499)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfers In |  | 564,067 | - | 564,067 | - | - | 1,790,000 | - | - | - | - | - | - | - | 1,790,000 | 2,354,067 |
| Transfers Out |  | 1,790,000 | - | 1,790,000 | - | 57,224 | 206,843 | - | - | - | - | - | - | 300,000 | 564,067 | 2,354,067 |
| Other Sources/Uses |  | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Contributions |  | $(76,196,230)$ | 76,196,230 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Transfers | e | $(77,422,163)$ | 76,196,230 | $(1,225,933)$ | - | $(57,224)$ | 1,583,157 | - | - | - | - | - | - | $(300,000)$ | 1,225,933 | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Increase / (Decrease) | d+e=f | 8,866,794 | 13,594,238 | 22,461,032 | - | - | - | $(5,374)$ | $(47,865,730)$ | $(12,067,249)$ | $(405,433)$ | - | 3,186,255 | 2,000,000 | (55,157,531) | $(32,696,499)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending Balances | $a+f=g$ | \$ 8,866,794 | \$ 13,594,238 | \$22,461,032 | \$ | \$ | \$ | \$ 0 | \$ | \$ | \$ | \$ | \$ 3,186,255 | \$ 2,000,000 | \$ 5,186,255 | \$ 27,647,288 |

## Appendix

## Cash Flow - General Fund

## 2018-19 Adoption Budget Cash flow - General Fund

Cash Flow for 2018-19 Adopted Budget Reporting Period

| Actual Cash Balance | July $2018$ <br> Projected | $\begin{gathered} \hline \text { August } \\ 2018 \\ \text { Projected } \\ \hline \end{gathered}$ | September 2018 <br> Projected | $\begin{gathered} \hline \text { October } \\ 2018 \\ \text { Projected } \\ \hline \end{gathered}$ | November 2018 <br> Projected | $\begin{gathered} \hline \text { December } \\ 2018 \\ \text { Projected } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Cash | \$ 23,843,973 | \$ 13,675,811 | \$ 17,899,602 | \$ 52,414,858 | \$ 23,562,462 | \$ 8,417,506 |
| Total Receipts | 18,258,088 | 14,764,085 | 43,094,373 | 26,612,169 | 28,409,643 | 102,238,291 |
| Total Disbursements | 15,633,635 | 19,452,043 | 42,541,071 | 47,467,119 | 47,476,366 | 46,651,578 |
| A/R \& A/P | 35,698,535 | 1,339,939 | $(24,472,578)$ | $(411,004)$ | $(2,807,952)$ | 3,877,214 |
| Net Increase / Decrease | $(10,168,163)$ | 4,223,792 | 34,515,256 | $(28,852,396)$ | $(15,144,956)$ | 53,494,816 |
| Ending Cash | \$ 13,675,811 | \$ 17,899,602 | \$ 52,414,858 | \$ 23,562,462 | \$ 8,417,506 | \$ 61,912,322 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Actual Cash Balance | $\begin{gathered} \text { January } \\ 2019 \\ \text { Projected } \\ \hline \end{gathered}$ | February 2019 <br> Projected | $\begin{gathered} \text { March } \\ 2019 \\ \text { Projected } \\ \hline \end{gathered}$ | $\begin{gathered} \text { April } \\ 2019 \end{gathered}$ <br> Projected | $\begin{gathered} \text { May } \\ 2019 \\ \text { Projected } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { June } \\ & 2019 \end{aligned}$ <br> Projected |
| Beginning Cash | 61,912,322 | 58,101,250 | 41,769,436 | 59,342,206 | 38,268,882 | 33,677,595 |
| Total Receipts | 39,844,002 | 21,774,248 | 72,122,739 | 56,735,991 | 42,872,040 | 77,088,741 |
| Total Disbursements | 44,659,662 | 47,774,915 | 45,109,993 | 47,919,366 | 52,347,539 | 73,971,302 |
| A/R \& A/P | $(683,397)$ | 864 | 3,063,804 | 28,854,066 | 10,997,938 | $(40,422,405)$ |
| Net Increase / Decrease | $(3,811,072)$ | $(16,331,814)$ | 17,572,770 | $(21,073,323)$ | $(4,591,287)$ | $(3,415,130)$ |
| Ending Cash | \$ 58,101,250 | \$ 41,769,436 | \$ 59,342,206 | \$ 38,268,882 | \$ 33,677,595 | \$ 30,262,465 |

## Questions



## EVERY STUDENT THRIVES!



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