Board Office Use: Legislative File Info.					
File ID Number:	14-1227				
Introduction Date: 06/25/2014					
Enactment Number:					
Enactment Date:					



Memo

To: Board of Education

From: GARY YEE, EdD, ACTING SUPERINTENDENT; By: MARIA SANTOS, Deputy Superintendent

Board Meeting Date: 06/25/2014

Subject: Professional Service Contract

Contractor: Community Initiatives of San Francisco, CA

Services for: 922-FAMILY, SCHOOL AND COMMUNITY PARTNERSHIPS

Board Action Requested and Recommendation:

Ratification by the Board of Education of a Professional Services Contract between the District and Community Initiatives, San Francisco, CA, for the latter to provide: production services and completion of two videos --one 5-8 minute video highlighting our overall approach to middle school education, differentiates OUSD in a positive manner from other districts; one 8-10 minute documentary video on history of KDOL TV discussing the station's history, the different education programs, alumni success stories and new studio and education program for the period of 05/01/2014 through 06/30/2014 in an amount not to exceed \$20,000.00.

Background:

(A one paragraph explanation of why the consultant's services are needed.) Since the turn of the century OUSDs enrollment has fallen by roughly one-third, from 55,000 to its present level of 37,040 students. This has impacted OUSDs ability to keep schools open and to provide human and financial resources at the desired level to improve student outcomes. Equally concerning is the fact that the highest attrition rate occurs during the transition from elementary to middle school. OUSD loses its greatest number of students at this point and roughly half of all those students scoring as proficient or advanced on the California Standards Test, hence the video is being made and distributed to help decrease attrition rates and thereby increase attendance.

Discussion:

(QUANTIFY what is being purchased.)

production services and completion of two videos --one 5-8 minute video highlighting our overall approach to middle school education, differentiates OUSD in a positive manner from other districts; one 8-10 minute documentary video on history of KDOL TV discussing the station's history, the different education programs, alumni success stories and new studio and education program

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Fiscal Impact: Funding resources below not to exceed \$20,000.00

\$8,000.00 General Purpose-Unrestricted

\$12,000.00 TARGETED INSTR IMPROVEMNT TIIG

Attachments: Professional Services Contract including Scope of Work

Waiver Summary

Resume / Statement of Qualifications

EPLS Search Results Page

Insurance Certification (if no Waiver was granted)

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profession for services to California school districts.

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PROFESSIONAL SERVICES CONTRACT 2013-2014

Thi	s Agreement is entered into between Community Initiatives
(CC the spe	DNTRACTOR) and Oakland Unified School District (OUSD). OUSD is authorized by Government Code Section 53060 to contract for furnishing of special services and advice in financial, economic, accounting, engineering, legal, and administrative matters with persons ecially trained, experienced, and competent to perform such services. CONTRACTOR warrants it is specially trained, experienced, and experienced and experienced and experienced. The parties agree as follows:
1.	Services : CONTRACTOR shall provide the ("Services" or "Work") as described in Exhibit "A," attached hereto and incorporated herein by reference.
2.	Terms : CONTRACTOR shall commence work on05/01/2014, or the day immediately following approval by the Superintendent
	if the aggregate amount CONTRACTOR has contracted with the District is below \$\frac{\$84,100.00}{}\$ in the current fiscal year; or, approval
	by the Board of Education if the total contract(s) exceed, whichever is later. The work shall be completed no later than
3.	Compensation: OUSD agrees to pay CONTRACTOR for services satisfactorily rendered pursuant to this Agreement. The compensation under this Contract shall not exceed
	Dollars (
	full performance of this Agreement and includes all fees, costs, and expenses incurred by Contractor including, but not limited to,
	labor, materials, taxes, profit, overhead, travel, insurance, subcontractor costs, and other costs.
	If CONTRACTOR will be compensated hourly for services provided under this Contract, CONTRACTOR shall describe in Exhibit "A," attached hereto, the specific scope of services to be delivered on an hourly basis to OUSD.
	OUSD shall not be liable to CONTRACTOR for any costs or expenses paid or incurred by CONTRACTOR in performing services for OUSD, except as follows: No Reimbursements
	Payment for Work shall be made for all undisputed amounts in monthly installment payments within forty-five (45) days after CONTRACTOR submits an invoice to OUSD for Work actually completed and after OUSD's written approval of the Work, or the portion of the Work for which payment is to be made.
	The granting of any payment by OUSD, or the receipt thereof by CONTRACTOR, shall in no way lessen the liability of CONTRACTOR to correct unsatisfactory work, although the unsatisfactory character of that work may not have been apparent or detected at the time a payment was made. Work, which does not conform to the requirements of this Agreement, may be rejected by the District and in that case must be replaced by CONTRACTOR without delay.
4.	Equipment and Materials : CONTRACTOR shall provide all equipment, materials, and supplies necessary for the performance of this Agreement <i>except</i> :,
	which shall not exceed a total cost of
5.	CONTRACTOR Qualifications / Performance of Services:
5.	
	CONTRACTOR Qualifications : CONTRACTOR warrants it is specially trained, experienced, competent and fully licensed to provide the Services required by this Agreement in conformity with the laws and regulations of the State of California, the United States of America, and all local laws, ordinances and,/or regulations, as they may apply.
	Standard of Care: CONTRACTOR warrants that CONTRACTOR has the qualifications and ability to perform the Services in a

rate, total payment requested.

7. **Notices**: All notices and invoices provided for under this Agreement shall be in writing and either personally delivered during normal business hours or sent by U.S. Mail (certified, return receipt requested) with postage prepaid to the other party at the address set forth below:

professional manner, without the advice, control, or supervision of OUSD. CONTRACTOR's services will be performed, findings obtained, reports and recommendations prepared in accordance with generally and currently accepted principles and practices of its

Invoicing: Invoices furnished by CONTRACTOR under this Agreement must be in a form acceptable to OUSD. All amounts paid by OUSD shall be subject to audit by OUSD. Invoices shall include, but not be limited to: Contractor name, Contractor address, invoice date, invoice number, purchase order number, name of school or department service was provided to, period of service, name of the person performing the service, date service was rendered, brief description of services provided, number of hours of service, hourly

Requisition No	P.O. No. P1411186
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Professional Services Contract

CONTRACTOR: **OUSD** Representative: **CURTISS SARIKEY** Melanie Beene Name: Name: Site /Dept.: 922-FAMILY, SCHOOL AND COMMUNITY PARTNERSHIP CEO Title: 746 Grand Avenue 354 Pine Street, Suite 700 Address: Address: Oakland, CA 94610 San Francisco, CA 94104 (510) 273-1500 415 230 7700 Phone: Phone:

Notice shall be effective when received if personally served or, if mailed, three days after mailing. Either party must give written notice of a change of address.

8. **Status of Contractor**: This is not an employment contract. CONTRACTOR, in the performance of this Agreement, shall be and act as an independent contractor. CONTRACTOR understands and agrees that it and all of its employees shall not be considered officers, employees, agents, partner, or joint venture of OUSD, and are not entitled to benefits of any kind or nature normally provided employees of OUSD and/or to which OUSD's employees are normally entitled, including, but not limited to, State Unemployment Compensation or Worker's Compensation. CONTRACTOR shall assume full responsibility for payment of all Federal, State, and local taxes or contributions, including unemployment insurance, social security and income taxes with respect to CONTRACTOR's employees. In the performance of the work herein contemplated, CONTRACTOR is an independent contractor or business entity, with the sole authority for controlling and directing the performance of the details of the work, OUSD being interested only in the results obtained.

9. Insurance:

- 1. Unless specifically waived by OUSD, the following insurance is required:
 - i. If CONTRACTOR employs any person to perform work in connection with this Agreement, CONTRACTOR shall procure and maintain at all times during the performance of such work, Workers' Compensation Insurance in conformance with the laws of the State of California and Federal laws when applicable. Employers' Liability Insurance shall not be less than One Million Dollars (\$1,000,000) per accident or disease.

Check one of the boxes below:

- CONTRACTOR is aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and will comply with such provisions before commencing the performance of the Work of this Contract.
- □ CONTRACTOR does not employ anyone in the manner subject to the workers' compensation laws of California.
- ii. CONTRACTOR shall maintain Commercial General Liability insurance, including automobile coverage with limits of One Million Dollars (\$1,000,000) per occurrence for bodily injury and property damage. The coverage shall be primary as to OUSD and shall name OUSD as an additional insured. Evidence of insurance must be attached. Endorsement of OUSD as an additional insured shall not affect OUSD's rights to any claim, demand, suit or judgment made, brought or recovered against CONTRACTOR. The policy shall protect CONTRACTOR and OUSD in the same manner as though each were separately issued. Nothing in said policy shall operate to increase the Insurer's liability as set forth in the policy beyond the amount or amounts shown or to which the Insurer would have been liable if only one interest were named as an insured.
- iii. If CONTRACTOR is offering OUSD professional advice under this Contract, CONTRACTOR shall maintain Errors and Omissions insurance or Professional Liability insurance with coverage limits of One Million Dollars (\$1,000,000) per claim.

OR

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- iv. CONTRACTOR is not required to maintain any insurance under this agreement. (Completed and approved Waiver of Insurance Form is required.) Waiver of insurance does not release CONTRACTOR from responsibility for any claim or demand.
- 10. Licenses and Permits: CONTRACTOR shall obtain and keep in force all licenses, permits, and certificates necessary for the performance of this Agreement.
- 11. **Assignment**: The obligations of CONTRACTOR under this Agreement shall not be assigned by CONTRACTOR without the express prior written consent of OUSD.
- 12. **Non-Discrimination**: It is the policy of OUSD that in connection with all work performed under Contracts there be no discrimination because of race, color, ancestry, national origin, religious creed, physical disability, medical condition, marital status, sexual orientation, gender, or age; therefore, CONTRACTOR agrees to comply with applicable Federal and California laws including, but not limited to, the California Fair Employment and Housing Act beginning with Government Code Section 12900 and Labor Code Section 1735 and OUSD policy. In addition, CONTRACTOR agrees to require like compliance by all its subcontractor(s). CONTRACTOR shall not engage in unlawful discrimination in employment on the basis of actual or perceived; race, color, national origin, ancestry, religion, age, marital status, pregnancy, physical or mental disability, medical condition, veteran status, gender, sex or sexual orientation.

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- 13. **Drug-Free / Smoke Free Policy**: No drugs, alcohol, and/or smoking are allowed at any time in any buildings and/or grounds on OUSD property. No students, staff, visitors, CONTRACTORS, or subcontractors are to use controlled substances, alcohol or tobacco on these sites.
- 14. **Indemnification**: CONTRACTOR agrees to hold harmless, indemnify, and defend OUSD and its officers, agents, and employees from any and all claims or losses accruing or resulting from injury, damage, or death of any person, firm, or corporation in connection with the performance of this Agreement. CONTRACTOR also agrees to hold harmless, indemnify, and defend OUSD and its elective board, officers, agents, and employees from any and all claims or losses incurred by any supplier, contractor, or subcontractor furnishing work, services, or materials to CONTRACTOR in connection with the performance of this Agreement. This provision survives termination of this Agreement.
- 15. Copyright/Trademark/Patent/Ownership: CONTRACTOR understands and agrees that all matters produced under this Agreement shall become the property of OUSD and cannot be used without OUSD's express written permission. OUSD shall have all right, title and interest in said matters, including the right to secure and maintain the copyright, trademark, and/or patent of said matter in the name of OUSD. CONTRACTOR consents to use of CONTRACTOR's name in conjunction with the sale, use, performance and distribution of the matters, for any purpose and in any medium. These matters include, without limitation, drawings, plans, specifications, studies, reports, memoranda, computation sheets, the contents of computer diskettes, artwork, copy, posters, billboards, photographs, videotapes, audiotapes, systems designs, software, reports, diagrams, surveys, source codes or any other original works of authorship, or other documents prepared by CONTRACTOR or its Sub-CONTRACTORs in connection with the Services performed under this Agreement. All works shall be works for hire as defined under Title 17 of the United States Code, and all copyrights in those works are the property of OUSD.
- 16. **Waiver**: No delay or omission by either party in exercising any right under this Agreement shall operate as a waiver of that or any other right or prevent a similar subsequent act from constituting a violation of the Agreement.
- 17. **Termination**: OUSD may at any time terminate this Agreement upon written notice to CONTRACTOR. OUSD shall compensate CONTRACTOR for services satisfactorily provided through the date of termination. In addition, OUSD may terminate this Agreement for cause should CONTRACTOR fail to perform any part of this Agreement. In the event of termination for cause, OUSD may secure the required services from another contractor. If the cost to OUSD exceeds the cost of providing the services pursuant to this Agreement, CONTRACTOR shall pay the additional cost.
- 18. **Conduct of CONTRACTOR**: CONTRACTOR will adhere to the following staff requirements and provide OUSD with evidence of staff qualifications, which include:
 - 1. **Tuberculosis Screening**: CONTRACTOR is required to screen employees who will be working at OUSD sites for more than six hours. CONTRACTOR affirms that each employee has current proof of negative TB testing on file and TB results are monitored.
 - 2. Fingerprinting of Employees and Agents. The fingerprinting and criminal background investigation requirements of Education Code section 45125.1 apply to CONTRACTOR's services under this Agreement and CONTRACTOR certifies its compliance with these provisions as follows: "CONTRACTOR certifies that CONTRACTOR has complied with the fingerprinting and criminal background investigation requirements of Education Code section 45125.1 with respect to all CONTRACTOR's employees, subcontractors, agents, and subcontractors' employees or agents ("Employees") regardless of whether those Employees are paid or unpaid, concurrently employed by OUSD, or acting as independent contractors of CONTRACTOR, who may have contact with OUSD pupils in the course of providing services pursuant to the Agreement, and the California Department of Justice has determined that none of those Employees has been convicted of a felony, as that term is defined in Education Code section 45122.1. Contractor further certifies that it has received and reviewed fingerprint results for each of its Employees and Contractor has requested and reviews subsequent arrest records for all Employees who may come into contract with OUSD pupils in providing services to the District under this Agreement.

In the event that OUSD, in its sole discretion, at any time during the term of this contract, desires the removal of any CONTRACTOR related persons, employee, representative or agent from an OUSD school site and, or property, CONTRACTOR shall immediately, upon receiving notice from OUSD of such desire, cause the removal of such person or persons.

- 19. **No Rights in Third Parties**: This Agreement does not create any rights in, or inure to the benefit of, any third party except as expressly provided herein.
- 20. OUSD's Evaluation of CONTRACTOR and CONTRACTOR's Employees and/or Subcontractors. OUSD may evaluate CONTRACTOR's work in any way that OUSD is entitled to do so pursuant to applicable law. The OUSD's evaluation may include, without limitation:
 - 1. Requesting that OUSD employee(s) evaluate the CONTRACTOR and the CONTRACTOR's employees and subcontractors and each of their performance.
 - Announced and unannounced observance of CONTRACTOR, CONTRACTOR's employee(s), and/or subcontractor(s).
- 21. Limitation of OUSD Liability: Other than as provided in this Agreement, OUSD's financial obligations under this Agreement shall be limited to the payment of the compensation provided in this Agreement. Notwithstanding any other provision of this Agreement, in no event, shall OUSD be liable, regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including, but not limited to, lost profits or revenue, arising out of, or in connection with, this Agreement for the services performed in connection with this Agreement.
- 22. **Confidentiality**: CONTRACTOR and all CONTRACTOR's agents, personnel, employee(s), and/or subcontractor(s) shall maintain the confidentiality of all information received in the course of performing the Services. CONTRACTOR understands that student records are confidential and agrees to comply with all state and federal laws concerning the maintenance and disclosure of student records. This requirement to maintain confidentiality shall extend beyond the termination of this Agreement. Contractors will be permitted

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Professional Services Contract

OAKLAND LINIFIED SCHOOL DISTRICT

access to student data only where permissible under state and federal law and only after executing OUSD's Confidentiality Agreement Regarding Student Data.

- 23. **Conflict of Interest**: CONTRACTOR shall abide by and be subject to all applicable OUSD policies, regulations, statutes or other laws regarding conflict of interest. CONTRACTOR shall not hire any officer or employee of OUSD to perform any service by this Agreement.
 - CONTRACTOR affirms to the best of his/her/its knowledge, there exists no actual or potential conflict of interest between CONTRACTOR's family, business or financial interest and the services provided under this Agreement, and in the event of change in either private interest or services under this Agreement, any question regarding possible conflict of interest which may arise as a result of such change will be brought to OUSD's attention in writing.
 - Through its execution of this Agreement, CONTRACTOR acknowledges that it is familiar with the provisions of section 1090 *et seq.* and section 87100 *et seq.* of the Government Code of the State of California, and certifies that it does not know of any facts which constitute a violation of said provisions. In the event CONTRACTOR receives any information subsequent to execution of this Agreement which might constitute a violation of said provisions, CONTRACTOR agrees it shall notify OUSD in writing.
- 24. **Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion**: CONTRACTOR certifies to the best of his/her/its knowledge and belief, that it and its principals: Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency according to Federal Acquisition Regulation Subpart 9.4, and by signing this contract, certifies that this vendor does not appear on the Excluded Parties List. (https://www.epls.gov/epls/search.do)
- 25. **Litigation**: This Agreement shall be performed in Oakland, California and is governed by the laws of the State of California. The Alameda County Superior Court shall have jurisdiction over any state court litigation initiated to enforce or interpret this Agreement. If litigation is initiated, the prevailing party shall be entitled to reasonable attorney's fees and costs.
- 26. **Incorporation of Recitals and Exhibits**: The Recitals and each exhibit attached hereto are hereby incorporated herein by reference.
- 27. **Integration/Entire Agreement of Parties**: This Agreement constitutes the entire agreement between the Parties and supersedes all prior discussions, negotiations, and agreements, whether oral or written. This Agreement may be amended or modified only by a written instrument executed by both Parties.
- 28. **Counterparts**: This Agreement and all amendments and supplements to it may be executed in counterparts, and all counterparts together shall be construed as one document.
- 29. **Signature Authority**: Each party has the full power and authority to enter into and perform this Agreement, and the person signing this Agreement on behalf of each Party has been given the proper authority and empowered to enter into this Agreement.
- 30. Contract Contingent on Governing Board Approval: OUSD shall not be bound by the terms of this Agreement until it has been formally approved by OUSD's Governing Board, and no payment shall be owed or made to CONTRACTOR absent formal approval. This Agreement shall be deemed to be approved when it has been signed by the Board of Education, and/or the Superintendent as its designee.

CONTRACTOR

CARLAND CHILLED CONCOL DICTRIC	•	CONTRACTOR			
MARIA SANTOS	05/27/2014	Melanie Beene	05/27/2014		
President, Board of Education Superintendent or Designee	Date	Contractor eSignature	Date		
		Melanie Beene	, CEO		
Secretary, Board of Education	Date	Print Name, Title			

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EXHIBIT "A" SCOPE OF WORK

[IF A CONTRACTOR PROVIDES AN ACCEPTABLE DESCRIPTION OF SERVICES AS PART OF A PROPOSAL, THAT DESCRIPTION OF SERVICES MAY BE ATTACHED <u>WITHOUT</u> ANY TERMS, CONDITIONS, LIMITATIONS, ETC., FROM THAT PROPOSAL.]

1. **Description of Services to be Provided:** Provide a description of the service(s) the contractor will provide. Be specific about what service(s) OUSD is purchasing and what *this* Contractor will do.

Production services and completion of two videos --one 5-8 minute video highlighting our overall approach to middle school education, differentiates OUSD in a positive manner from other districts; one 8-10 minute documentary video on history of KDOL TV discussing the stations history, the different education programs, alumni success stories and new studio and education program.

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	of the service(s): 1) How many more Oakland childrattending school 95% or more? 3) How many more Oakland children have access to, and use, the he	omes from the services of this Contract? Be specific. For example, as a resul en are graduating from high school? 2) How many more Oakland children are students have meaningful internships and/or paying jobs? 4) How many more alth services they need? Provide details of program participation (Students e able to). NOT THE GOALS OF THE SITE OR DEPARTMENT.
	middle school enrollment by decreasing the curl highlighting OUSD middle school improvement decades long commitment to media production	udents producing the film. The middle school video will help increase rent loss of students as they transition from elementary schools by plan. The KDOL documentary will highlight the Districts historic and providing cutting edge career based learning. The documentary ne lives of students charting their long term success in media that
3.	Alignment with District Strategic Plan: Indica (Check all that apply.)	ate the goals and visions supported by the services of this contract:
	▼ Ensure a high quality instructional core	▼ Prepare students for success in college and careers
	Develop social, emotional and physical health	✓ Safe, healthy and supportive schools
	Create equitable opportunities for learning	Accountable for quality
		Full service community district
		Full service community district
4.	High quality and effective instruction Alignment with Community School Strategic	Full service community district Site Plan – CSSSP (required if using State or Federal Funds):
4.	High quality and effective instruction Alignment with Community School Strategic Please select:	Site Plan – CSSSP (required if using State or Federal Funds):
4.	□ High quality and effective instruction Alignment with Community School Strategic Please select: □ Action Item included in Board Approved CSS	Site Plan – CSSSP (required if using State or Federal Funds):
4.	□ High quality and effective instruction Alignment with Community School Strategic Please select: □ Action Item included in Board Approved CSS - Item Number(s):	Site Plan – CSSSP (required if using State or Federal Funds):
4.	□ High quality and effective instruction Alignment with Community School Strategic Please select: □ Action Item included in Board Approved CSS	Site Plan – CSSSP (required if using State or Federal Funds):
4.	□ High quality and effective instruction Alignment with Community School Strategic Please select: □ Action Item included in Board Approved CSS - Item Number(s):	Site Plan – CSSSP (required if using State or Federal Funds):
4.	□ High quality and effective instruction Alignment with Community School Strategic Please select: □ Action Item included in Board Approved CSS - Item Number(s):	Site Plan – CSSSP (required if using State or Federal Funds):
4.		c Site Plan – CSSSP (required if using State or Federal Funds): SSP: (no additional documentation required) rd Approved CSSSP – Submit the following documents to the Resource
4.	Alignment with Community School Strategic Please select:	c Site Plan – CSSSP (required if using State or Federal Funds): SSP: (no additional documentation required) rd Approved CSSSP – Submit the following documents to the Resource ed documents, fax or drop off. ighlighted. Page must include header with the word "Modified", modification
4.	Alignment with Community School Strategic Please select:	c Site Plan – CSSSP (required if using State or Federal Funds): SSP: (no additional documentation required) rd Approved CSSSP – Submit the following documents to the Resource ed documents, fax or drop off. ighlighted. Page must include header with the word "Modified", modification chool site council chair initials and date.
4.	Alignment with Community School Strategic Please select: Action Item included in Board Approved CSS - Item Number(s): No Restricted Funds Action Item added as modification to Board Manager either electronically via email of scanners. Relevant page of CSSSP with action item h date, school site name, both principal and second s	c Site Plan – CSSSP (required if using State or Federal Funds): SSP: (no additional documentation required) rd Approved CSSSP – Submit the following documents to the Resource ed documents, fax or drop off. ighlighted. Page must include header with the word "Modified", modification chool site council chair initials and date.

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ContractsOnline: Contract Waiver Summary

Site Number-Name: 922-FAMILY, SCHOOL AND COMMUNI

Principal / Department Head: CURTISS SARIKEY

Contractor Name: Melanie Beene

Business Name: Community Initiatives

Contract Type: Standard

Anticipated Start Date: 05/01/2014 Contract End Date: 06/30/2014

Rate Type: FLAT Contract Amount: \$20,000.00

Applicable Waivers

Approved by Risk Management

Insurance-Reduction Waiver Status: NA

Waiver-Reduction Type: \$1,000,000 Required

Other Reduction Amount: NA

Approval Date:

Approved by Deputy Superintendent

Billing Waiver Status: Approved Approval Date: 05/23/2014

Fingerprint Waiver Status: NA Approval Date:

TB Test Waiver Status: NA Approval Date:



354 Pine Street, Suite 700 San Francisco, California 94104 T. (415) 230-7700 F. (415) 230-7701

Community Initiative's fiscally sponsored project, Media Enterprise Alliance, provides professional workforce opportunities for MEA/OUSD students under the supervision of their mentor/teachers.

MEA offers fee-based services to community non-profits and local businesses in order to generate earned income. In 2013 MEA generated enough earned income to provide 50% of MEA students with paid internships in the media production field.



Our Services:

- Video Production—for broadcast and the web, digital editing
- Animation—Motion graphics, character development,
- Graphic Design—brochures, posters, cards
- Photography—studio and location shoots
- Studio Facilities— TV Broadcast Studio, Green Screen, Sound Recording

Previous Clients:

The Clorox Company, the Alameda County Fair, Alameda County Public Health Department, Oakland Leaf, East Bay College Fund, Marcus Foster Fund, Walk to End Poverty (City of Oakland), Peralta Hacienda Community Center, Independent Sector, Alameda County Supervisor Keith Carson's "Ancestry Project," Rebuilding Together Oakland, Institute for Educational Leadership/Coalition for Community Schools, and various projects for OUSD.

Work Samples: http://www.meaoakland.org/hire-mea/

For information about how to hire a KDOL crew to work on your project contact: Jeff Key, MEA at KDOL-TV Executive Director: jeffmkey@gmail.com



354 Pine Street, Suite 700 San Francisco, California 94104 T. (415) 230-7700 F. (415) 230-7701

Organization

Community Initiative's fiscally sponsored project, Media Enterprise Alliance (MEA), provides underserved high school students in Oakland the opportunity to study media, particularly video, graphic design, and website production with the goals of staying engaged in school, acquiring art and technical skills, and developing criteria for college admission and job placement.

History

MEA was established as a fiscally sponsored project of **Community Initiatives** in 2009, through the joint efforts of Jeff Key, Executive Director, Mario Capitelli, Manager KDOL-TV, Oakland Unified School District (OUSD) staff and administration, and an alliance of community partners.

The Program

MEA delivers a highly structured, yearlong media arts program in its state-of-the-art Educational-Access Television Station, KDOL, where students form close **relationships with successful mentors in employable fields**.

While working with media arts professionals to produce informational films for non-profits advocating social justice, and features for television news magazines, students are exposed first-hand to community problems and become an active part of the solutions.

Through a project-based media curriculum and job training program developed and led by mentors from UC Berkeley's Graduate Schools of Journalism and Business, **60+ youth will complete the program this year** and pass a basic course completion proficiency exam that qualifies students for OUSD academic credit, satisfies the UC "f" Fine Arts requirement, and articulates with Laney College for Community College credit.

Population Served

MEA serves OUSD high school students that reflect the racial/ethnic population of Oakland and our OUSD partners. Students currently enrolled in the MEA Video Production classes come to the program from ten high schools representing almost every neighborhood throughout the city of Oakland. Schools sites are selected based on low-income and at-risk students. 95% of MEA's schools serve this population and are designated Title 1.

Community Partners

East Bay alliance partners providing mentorship to MEA students include the Center for Young Entrepreneurs at Haas (YEAH) School of Business-UC Berkeley, the UC Berkeley Graduate School of Journalism, the California College of the Arts Center for Art and Public Life, Children's Hospital-Oakland's CHAMPS program, the Public Health Institute's FACES for the Future program, and Pandora Internet Radio.

Awards

MEA student-produced films have won distinguished awards from the Adobe Foundation/PBS, Project Youth View, The Northern California Chapter of The National Academy of Television Arts and Sciences-2012 and 2013 Regional Student Television Awards for Excellence, KQED Science Award for Excellence; and from the PBS Student Reporting Labs for Best Science Video.

Learn more at http://meaoakland.org or contact Jeff Key email: jeffmkey@gmail.com ph: (510) 301-4021



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
5/12/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

COVEDAGES	OFFICIOATE NUMBER, concessors	DEVICION NU	MDED.			
		INSURER F:				
354 Pine Street, Suite 700 San Francisco CA 94104		INSURER E :				
		INSURER D:				
Community Initiatives		INSURER C: Nonprofits' Insurance Alliance of C	;			
INSURED	COMMINI-01	INSURER В :Great American Insurance Compa	ny of	22136		
		INSURER A: Republic Indemnity Company of C	alif	43753		
		INSURER(S) AFFORDING COVERAGE		NAIC #		
50 California Street, Floor 12 San Francisco CA 94111		E-MAIL ADDRESS:cdomeyko@wsandco.com				
Woodruff-Sawyer & Co.		PHONE (A/C, No, Ext):415-391-2141	FAX (A/C, No):415-98	39-9923		
PRODUCER		contact NAME: Catalina Domeyko				
	r chaorsement(s).					

COVERAGES CERTIFICATE NUMBER: 1924613503 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	s
С	GENERAL LIABILITY	Υ	201306730NP0	10/30/2013	10/30/2014	EACH OCCURRENCE	\$1,000,000
	X COMMERCIAL GENERAL LIABILITY					DAMAGE TO RENTED PREMISES (Ea occurrence)	\$500,000
	CLAIMS-MADE X OCCUR					MED EXP (Any one person)	\$20,000
						PERSONAL & ADV INJURY	\$1,000,000
						GENERAL AGGREGATE	\$2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:					PRODUCTS - COMP/OP AGG	\$2,000,000
	POLICY PRO- JECT LOC					Liquor Liability	\$1,000,000
С	AUTOMOBILE LIABILITY		201306730NP0	10/30/2013	10/30/2014	COMBINED SINGLE LIMIT (Ea accident)	\$1,000,000
	ANY AUTO					BODILY INJURY (Per person)	\$
	ALL OWNED SCHEDULED AUTOS					BODILY INJURY (Per accident)	\$
	X HIRED AUTOS X NON-OWNED AUTOS					PROPERTY DAMAGE (Per accident)	\$
							\$
С	X UMBRELLA LIAB X OCCUR		201306730UMBNP0	10/30/2013	10/30/2014	EACH OCCURRENCE	\$5,000,000
	EXCESS LIAB CLAIMS-MADE					AGGREGATE	\$5,000,000
	DED X RETENTION \$10,000						\$
А В	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N		17739405 WC212804303		6/30/2014 6/30/2014	X WC STATU- X OTH- TORY LIMITS X ER	
5	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A	VVC212004303	0/30/2013	0/30/2014	E.L. EACH ACCIDENT	\$1,000,000
	(Mandatory in NH)					E.L. DISEASE - EA EMPLOYEE	\$1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below					E.L. DISEASE - POLICY LIMIT	\$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

Oakland Unified School District is included as Additional Insured with regards to General Liability per attached form.

CERTIFICATE HOLDER CANCELLATION

Oakland Unified School District Attn: Risk Management 900 High Street Oakland CA 94601 SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Catalina Domayk	205
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POLICY NUMBER: 201306730NP0

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED – DESIGNATED PERSON OR ORGANIZATION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SCHEDULE

Information required to complete this Schedule, if not shown above, willbe shown in the Declarations.

Section II – Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf:

- A. In the performance of your ongoing operations; or
- **B.** In connection with your premises owned by or rented to you.