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Memo

То

Board of Education

From

Maria Santos, Deputy Superintendent Kyla Johnson, Associate Superintendent

Board Meeting

Date Subject April 23, 2014

APPROVAL OF AGREEMENT WITH MIND RESEARCH INSTITUTE TO PURCHASE MATHEMATICS SOFTWARE PROGRAMS AND MATHEMATICS CURRICULUM MATERIALS

Action Requested

Approval of Agreement with Mind Research Institute to Purchase Mathematics Software Programs and Mathematics Curriculum Materials

Discussion

One paragraph summary of the scope of work.

Mind Research Institute sells a unique on-line software known as ST Math. The software has been piloted at several OUSD sites and is effective as a rich on-online supplement to the District's Core Curriculum in mathematics. The program operates well on the new Chromebooks. Because the purchase includes site licenses, students can have access to quality math learning opportunities beyond school hours, after-school or during the summer.

This Agreement involves the purchase of site licenses for an additional 12 district elementary sites for grade K-5 students.

ST Math licenses are very expensive in the first 2-years, and become more affordable thereafter. The District is receiving a generous philanthropy matching grant from Mind Research Institute in the amount of \$136,000 to cover some of the cost. The additional funding is from Lottery Funds

Recommendation

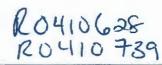
Approval of Agreement with Mind Research Institute to Purchase Mathematics Software Programs and Mathematics Curriculum Materials

Fiscal Impact

Funding resource: Lottery Funds, Org key - 998 1110 102, Resource 6300

Attachments

Invoice



ST Math and OAKLAND UNIFIED SCHOOL DISTRICT

NSSA: National School Scholarship Alliance*

Option 3: 12 schools; 2 year purchase; 2-part payment plan

Sample Schools listed for pricing purposes. Actual participants TBD				Year 1	Year 2	Year 3
School	ST Math Program GR Enroll Site License	Site License 12 months	Annual Renewal 12 months	Estimated* * Pro-rate Renewal 16 months		
Hoover ES West Oakland STEM Corridor	STMath K-5 Small School	K-5	318	\$34,000	\$2,999	\$3,999
Lafayette ES West Oakland STEM Corridor	STMath K-5 Small School	K-5	299	\$34,000	\$2,999	\$3,999
MLK Jr. ES West Oakland STEM Corridor	STMath K-5 Small School	K-5	340	\$34,000	\$2,999	\$3,999
PLACE at Prescott ES West Oakland STEM Corridor	STMath K-5 Small School	K-5	198	\$34,000	\$2,999	\$3,999
Int'l Community School	STMath K-5 Small School	K-5	346	\$34,000	\$2,999	\$3,999
Korematsu Discovery Academy ES	STMath K-5	K-5	400	\$49,000	\$3,499	\$4,667
La Escuelita ES	STMath K-5 Small School	K-5	301	\$34,000	\$2,999	\$3,999
Sequoia Elementary	STMath K-5	K-5	400	\$49,000	\$3,499	\$4,667
Garfield Elementary	STMath K-5	K-5	582	\$49,000	\$3,750	\$5,002
Parker ES	STMath K-5 Small School	K-5	180	\$34,000	\$2,999	\$3,999
Chabot Elementary	STMath K-5	K-5	447	\$49,000	\$3,499	\$4,667
Redwood Heights	STMath K-5 Small School	K-5	350	\$34,000	\$2,999	\$3,999
Professional Development	On-site PD, \$2500/day	8		\$20,000		
			Subtotal.	\$488,000	\$38,239	\$50,995

2 Year Total: \$526,239

MIND - NSSA Contribution*: -\$60,000

Grand Total*** \$466,239

OUSD 2-Part Payment Plan:***

Payment #1: \$240,000 due by March 31, 2014 Payment #2: \$150,000 due February 28, 2015

Community Fundraising Particpation: MIND commits to national and community fundraising efforts to raise additional NSSA funds to meet the difference between the proposal Grand Total and OUSD'sapproved budget, as defined in the OUSD 2-Part Payment Plan. MIND asks OUSD to fully partner and participate with MIND staff on community fundraising efforts towards this goal.

ST Math and OAKLAND UNIFIED SCHOOL DISTRICT

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Page 2

*NSSA March, 2014 contribution is a one-time grant from MIND Research Institute for ST Math Site Licensing.

**Estimate only; Annual Renewals will be quoted ot then-current pricing prior to the Annual Renewol due date.

*** 2-Part Payment Plan includes 4% interest on Payment #2. 4% Interest will be included on invoice for PO #2.

ST Math Site Licensing includes:

>ST Math Gen5 Software License for unlimited # of students at the school site + ongoing minor software updates if any

>Consultation with MIND Implementation Manager, generoting a Project Plan for successful, timely Startup and Initial Training of teachers and principals (Included)

>Post-Startup Training and Professional Development modules, including video and scheduled live webinars, to improve program knowledge, use and outcomes

>Ongoing Best Practices Consulting and Personalized Support through phone, email, Skype or Webinar

>Monthly summary Progress Reports at school or district level

>Yearly data meeting to review the past year and set goals for next year

Victoria Paul	vpaul@mindresearch.net	3.28.2014
MIND Research Institute	808-895-9262 direct/text	Pricing Valid Until March 31, 2014