

File ID Number	17-2486
Introduction Date	1-10-18
Enactment Number	18-0102
Enactment Date	1-10-18
By	



**OAKLAND UNIFIED SCHOOL DISTRICT  
Office of the Board of Education**

November 27, 2017

To: Board of Education  
 From: Kyla Johnson-Trammell, Superintendent  
 Subject: Grant Award - Salesforce Foundation via Oakland Public Education Fund - Westlake Middle School

**ACTION REQUESTED:**

Acceptance by the Board of Education of Grant Award from Salesforce Foundation via Oakland Public Education Fund, in the amount of \$100,000, to support the Principal Innovation Fund at Westlake Middle School for fiscal year 2017-18.

**BACKGROUND:**

Grant proposals for OUSD schools for the 2017-2018 fiscal year was submitted for funding as indicated in the chart below. The Grant Face Sheet and Grant Award Notification are attached.

File I.D #	Backup Document Included	Type	Recipient	Grant's Purpose	Time Period	Funding Source	Grant Amount
17-2486	Yes	Grant	Oakland Unified School District Westlake Middle School	To Support the Principal Innovation Fund at Westlake Middle School.	7/1/2017 thru 06/30/2018	Salesforce Foundation via Oakland Public Education Fund	\$100,000.00

**DISCUSSION:**

The district created a Grant Face sheet process to:

- Review proposed grant projects at OUSD sites and assess their contribution to sustained student achievement
- Identify OUSD resources required for program success

OUSD received a Grant Face Sheet and a completed grant application for the program listed in the chart by the school.

**FISCAL IMPACT:**

The total amount of grants will be provided to OUSD schools from the funders.

- Grants valued at: \$100,000 annually

**RECOMMENDATION:**

Acceptance by the Board of Education of the Salesforce Foundation via Oakland Public Education Fund Grant Award for Westlake Middle School for fiscal year 2017-18.

**ATTACHMENTS:**

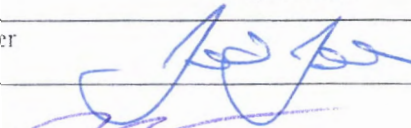

Grant Award Notification

OUSD Grants Management Face Sheet

<b>Title of Grant: Westlake MS – Principal Innovation Fund</b>	<b>Funding Cycle Dates: July 2017 – June 2018</b>
<b>Grant's Fiscal Agent: Oakland Public Education Fund</b> Brian Stanley, Ed.D. PO Box 71005, Oakland, CA 94612 brian@oaklandedfund.org (510) 221-6968	<b>Grant Amount for Full Funding Cycle: \$100,000</b>
<b>Funding Agency: Salesforce Foundation via Oakland Public Education Fund</b>	<b>Grant Focus: Support the Principal Innovation Fund at Westlake Middle School</b>
<b>List all School(s) or Department(s) to be Served: Westlake Middle School</b>	

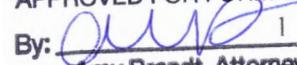
Information Needed	School or Department Response
How will this grant contribute to sustained student achievement or academic standards?	Support the Principal Innovation Fund at Westlake Middle School.
How will this grant be evaluated for impact upon student achievement? <small>(Customized data design and technical support are provided at 1% of the grant award or at a negotiated fee for a community-based fiscal agent who is not including OUSD's indirect rate of 5.59% in the budget. The 1% or negotiated data fee will be charged according to an Agreement for Grant Administration Related Services payment schedule. This fee should be included in the grant's budget for evaluation.)</small>	N/A
Does the grant require any resources from the school(s) or district? If so, describe.	No
Are services being supported by an OUSD funded grant or by a contractor paid through an OUSD contract or MOU? <small>(If yes, include the district's indirect rate of 5.59% for all OUSD site services in the grant's budget for administrative support, evaluation data, or indirect services.)</small>	No
Will the proposed program take students out of the classroom for any portion of the school day? <small>(OUSD reserves the right to limit service access to students during the school day to ensure academic attendance continuity.)</small>	No
Who is the contact managing and assuring grant compliance? <small>(Include contact's name, address, phone number, email address.)</small>	Jonathan Ferrer, Principal Jonathan.Ferrer@ousd.org (510) 879-2130

**Applicant Obtained Approval Signatures:**

Entity	Name/s	Signature/s	Date
Principal	Jonathan Ferrer		11/27/17
Department Head <small>(e.g. for school day programs or for extended day and student support activities)</small>	Mark Triplett		11.27.17

**Grant Office Obtained Approval Signatures:**

Entity	Name/s	Signature/s	Date
Fiscal Officer	Vernon Hal		
Superintendent	Kyla Johnson-Trammell		

**OAKLAND UNIFIED SCHOOL DISTRICT**  
 Office of the General Counsel  
**APPROVED FOR FORM & SUBSTANCE**  
 By:  12/10/17  
**Amy Brandt, Attorney at Law**



August 10, 2017

Dear Jonathan Ferrer,

On behalf of The Oakland Public Education Fund Board of Directors, I am pleased to inform you that a grant to Westlake Middle School has been approved in the amount of \$100,000.00 for the project: Principal Innovation Fund.

This agreement forms the contract between the Oakland Public Education Fund and Westlake Middle School. (Grantee). Please read it carefully as it outlines the conditions of the grant as well as the payment and reporting schedules. If you can agree to the terms and conditions, please sign this agreement. No funds will be disbursed until this agreement has been returned.

As a local education fund, our ability to fund important programs such as yours is contingent upon ongoing support from the Bay Area community. We look forward to partnering with you to let others know about the importance of philanthropy. Please include us in any communications connected with the grant, including press releases, programs, announcements, invitations, stories in the media, annual reports, and newsletters, and submit copies of any such publications with your reports. If your organization has a website, please link to [www.oaklandedfund.org](http://www.oaklandedfund.org). Our logo is available upon request. Any statement about Oakland Public Education Fund policy should be cleared in advance through our Communications Manager Mia Murrieta ([mia@oaklandedfund.org](mailto:mia@oaklandedfund.org)).

The Oakland Ed Fund is deeply honored to join you in the work of helping every Oakland public school student learn, grow, and thrive.

Warmly,

A handwritten signature in black ink, appearing to read "Brian Stanley".

Brian Stanley, Ed.D.  
Executive Director  
Oakland Public Education Fund



Oakland Public Education Fund  
PO Box 71005  
Oakland, CA  
94612

**SECTION 1: PROJECT FUNDING OVERVIEW**

Name of Project	Principal Innovation Fund
Date Approved	August 10, 2017
Funding Source	Oakland Public Education Fund
Amount of Grant	\$100,000.00
Grant Period	<b>Grant Start:</b> July 1, 2017 <b>Grant End:</b> June 30, 2018
Primary Grantee Contact	<b>Name:</b> Jonathan Ferrer <b>Email:</b> jonathan.ferrer@ousd.org

**SECTION 2: GRANT PURPOSE AND EXPECTED OUTCOMES**

It is mutually understood that this grant is awarded with the expectation that you will expend the entire amount to address the following agreed-upon purpose and objectives. *While minor changes in plan are expected, if you or the team responsible for this grant wishes to modify these fundamental intentions of the project, you must seek prior approval of the Oakland Public Education Fund.*

**PURPOSE OF THIS GRANT**

To Support the Principal Innovation Fund at Westlake Middle School.

**SECTION 3: DISBURSEMENT**

You have told us that you wish to: Issue grant to OUSD.

**IF THE OAKLAND ED FUND IS ISSUING A GRANT TO OUSD:** The Oakland Unified School District Board of Education must approve receipt of grants by Oakland the District above a certain limit. You should plan on the board approval process taking at least thirty days from submission. Please work closely with the appropriate OUSD staff to ensure this process moves quickly and the work can begin on time.

**SECTION 4: REPORTING SCHEDULE**

See attached reporting guidelines for more information about how to complete each report.

Report	Due Date
Interim Report Q1	October 15, 2017
Interim Report Q2	February 15, 2018
Interim Report Q3	April 15, 2018
Final Report	August 31, 2018

**SECTION 4: GRANT AGREEMENT**

This grant was solicited using the 501(c)(3) designation of the Oakland Public Education Fund (the Ed Fund). Therefore, the Ed Fund is obligated to serve as the fiscal sponsor for these funds and as such has a unique role in ensuring that these charitable funds are expended in ways that align with applicable state and federal laws, I.R.S. Codes, and funder intent.

On August 10, 2017, the Oakland Public Education Fund decided that financial support of the project described in the cover letter accompanying this agreement will further the Ed Fund's tax-exempt purposes. Therefore, the Ed Fund has created a



Oakland Public Education Fund  
PO Box 71005  
Oakland, CA  
94612

restricted fund designated for such a project and has decided to grant all amounts that it may deposit to that fund, less any administrative charge as set forth below, to Westlake Middle School (Grantee), subject to the following terms and conditions:

1. If not already on file, grantee shall provide the Ed Fund with its governing documents, a completed and filed IRS Form SS4 or other documentation satisfactory to the Ed Fund, showing Grantee's separate existence as an organization.
2. Grantee shall use the grant solely for the project described in the accompanying cover letter, and Grantee shall repay to the Ed Fund any portion of the amount granted which is not used for that project. Any changes in the purpose for which grant funds are spent must be approved in writing by the Ed Fund before implementation. The Ed Fund retains the right, if Grantee breaches this Agreement, or if Grantee's conduct of the project jeopardizes the Ed Fund's legal or tax status, to withhold, withdraw, or demand immediate return of grant funds, and to spend such funds so as to accomplish the purposes of the project as nearly as possible within the Ed Fund's sole judgment. Any tangible or intangible property, including copyrights, obtained or created by Grantee as part of this project shall remain the property of Grantee.
3. An administrative charge of 0 percent will be deducted from all amounts paid into the restricted fund. Such fees, interest, and charges are necessary to compensate the Ed Fund for its services administering the funds, and thus become unrestricted rather than restricted assets when paid.
4. Nothing in this Agreement shall constitute the naming of Grantee as an agent or legal representative of the Ed Fund for any purpose whatsoever except as specifically and to the extent set forth herein. This Agreement shall not be deemed to create any relationship of agency, partnership, or joint venture between the parties hereto, and Grantee shall make no such representation to anyone.
5. Grantee shall submit full and complete reports to the Ed Fund in compliance with the schedule presented in the letter accompanying this agreement. The report shall describe the charitable programs conducted by the Grantee with the aid of this grant and the expenditures made with grant funds, and shall report on the Grantee's compliance with the terms of this grant.
6. Grantee shall ensure that the Ed Fund is included in any communications connected with the grant including press releases, programs, announcements, invitations, stories in the media, annual reports, and newsletters. Grantee will submit copies of any such publication with project report(s). Finally, Grantee will ensure that any mention of the Ed Fund on all printed material shall read: "'Project Name' has been made possible (in part) by the sponsorship of the Oakland Public Education Fund, with funding provided by (funders)" or an alternate credit to be agreed upon between you and the Ed Fund.
7. This grant is not to be used in any attempt to influence legislation within the meaning of Internal Revenue Code (IRC) Section 501(c)(3). No agreement, oral or written, to that effect has been made between the Ed Fund and Grantee.
8. Grantee shall not use any portion of the funds granted herein to participate or intervene in any political campaign on behalf of or in opposition to any candidate for public office, to induce or encourage violations of law or public policy, to cause any private inurement or improper private benefit to occur, nor to take any other action inconsistent with IRC Section 501(c)(3).
9. Grantee shall notify the Ed Fund immediately of any change in (a) Grantee's legal or tax status, and (b) Grantee's executive or key staff responsible for achieving the grant purposes.
10. In the event of any controversy, claim, or dispute between the parties arising out of or related to this Agreement, or the alleged breach thereof, shall be determined by arbitration in Alameda County, CA, before one arbitrator. The arbitration shall be administered by Judicial Arbitration and Mediation Services (JAMS) pursuant to its Streamlined Arbitration Rules and Procedures. Judgment on the award may be entered in any court having jurisdiction. This clause shall not preclude parties from seeking provisional remedies in aid of arbitration from a court of appropriate jurisdiction. The prevailing party shall, in addition to any other relief, be entitled to recover its reasonable attorneys'



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PO Box 71005  
Oakland, CA  
94612

fees and costs of sustaining its position. Each provision of this Agreement shall be separately enforceable, and the invalidity of one provision shall not affect the validity or enforceability of any other provision. This Agreement shall be interpreted and construed in accordance with the laws of the State of California applicable to contracts to be performed entirely within such State. Time is of the essence of this Agreement and of each and every provision hereof. The failure of the Ed Fund to exercise any of its rights under this Agreement shall not be deemed a waiver of such rights.

11. This Agreement shall be governed by and construed in accordance with the laws of the State of California applicable to agreements made and to be performed entirely within such State.

**SPECIAL CONDITIONS IMPOSED ON THIS GRANT**

This grant is provided by the Oakland Public Education Fund with the generous support of the Salesforce Foundation.

This Agreement constitutes the only agreement, and supersedes all prior agreements and understandings, both written and oral, among the parties with respect to the subject matter hereof. All Exhibits hereto are a material part of this Agreement and are incorporated by reference. This Agreement, including any Exhibits hereto, may not be amended or modified, except in a writing signed by all parties to this Agreement.

Understood and agreed to,

Grantee Signature

Oakland Ed Fund Authorized Signature

DocuSigned by:  
*Jonathan Ferrier*  
Signature: 3F3093CA3130409

DocuSigned by:  
*[Signature]*  
Signature: 78B18CC199344C0

Title: Principal

Title: Executive Director

Date: August 15, 2017 | 1:41:46 PM PDT

Date: August 15, 2017 | 11:21:04 AM PDT

*Aimee Eng*  
Aimee Eng  
President, Board of Education

*Kyla R. Johnson-Fammell*  
Kyla R. Johnson-Fammell  
Secretary, Board of Education

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By: [Signature]

013465

**Oakland Public Education Fund**  
PO Box 71005  
Oakland, CA 94612

**BRIDGE BANK**  
1951 Webster Street  
Oakland, CA 94612  
(510) 869-7600  
90-4363/1222

08/17/2017

PAY TO THE  
ORDER OF

Oakland Unified School District

\*\*100,000.00\*\*  
\$

\*\*\*One Hundred Thousand Dollars\*\*\*

DOLLARS [

Oakland Unified School District  
1000 Broadway  
Oakland, CA 94607



MEMO *WESTLAKE MIDDLE SCHOOL*

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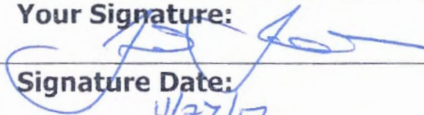



# OAKLAND UNIFIED SCHOOL DISTRICT

## OUSD Donation Form

Please complete the information requested on this form. **Attach your donation checks made payable to Oakland Unified School District with the name of the school referenced on the check's memo note.** For school sites receiving donations: deliver/mail check & form to the Office of your Network Superintendent/Chief/Deputy Chief for processing and board review/preparation. For central office departments receiving donations: deliver/mail check & form to your department Office Manager for processing and board review/preparation.

Questions? Contact Lito Catolos at 510-879-0125 or by email at [Lito.Catolos@ousd.org](mailto:Lito.Catolos@ousd.org) for further information.

File ID No.	Site No.	School Name	Donation's Purpose	Start Date	End Date	Donor	Donation Value*	Check Date	Check No.
17-2486	213	Westlake Middle School	To support the Principal Innovation Fund at Westlake Middle School	7/1/2017	6/30/2018	Salesforce Foundation via Oakland Public Education Fund	\$100,000	8/17/2017	013465
<b>Print Your Name:</b> Jonathan Ferrer						<b>Your Signature:</b> 			
<b>Your Job Title:</b> Principal						<b>Signature Date:</b> 11/27/17			
<b>Your Phone Number:</b> 879-2130						<b>Your Email:</b> Jonathan.Ferrer@ousd.org			
<b>Network Superintendent/Chief/Deputy Chief Printed Name:</b> Mark Triplett						<b>Network Superintendent/Chief/Deputy Chief Signature:</b>  11.27.17			
<b>[FOR OFFICE USE ONLY] Distribution Org Key:</b>									

(\*Donations or grants over \$88,300 require separate Board Memo and Legistar File ID Numbers)