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OAKLAND UNIFIED
SCHOOL DISTRICT

Community Schools, Thriving Students

Memo

To Board of Education

From Maria Santos, Deputy Superintendent
Kyla Johnson, Associate Superintendent

Board Meeting Date April 23, 2014

Subject **APPROVAL OF AGREEMENT WITH MIND RESEARCH INSTITUTE TO PURCHASE MATHEMATICS SOFTWARE PROGRAMS AND MATHEMATICS CURRICULUM MATERIALS**

Action Requested Approval of Agreement with Mind Research Institute to Purchase Mathematics Software Programs and Mathematics Curriculum Materials

Discussion

One paragraph summary of the scope of work.

Mind Research Institute sells a unique on-line software known as ST Math. The software has been piloted at several OUSD sites and is effective as a rich on-online supplement to the District's Core Curriculum in mathematics. The program operates well on the new Chromebooks. Because the purchase includes site licenses, students can have access to quality math learning opportunities beyond school hours, after-school or during the summer.

This Agreement involves the purchase of site licenses for an additional 12 district elementary sites for grade K-5 students.

ST Math licenses are very expensive in the first 2-years, and become more affordable thereafter. The District is receiving a generous philanthropy matching grant from Mind Research Institute in the amount of \$136,000 to cover some of the cost. The additional funding is from Lottery Funds

Recommendation Approval of Agreement with Mind Research Institute to Purchase Mathematics Software Programs and Mathematics Curriculum Materials

Fiscal Impact Funding resource: Lottery Funds, Org key - 998 1110 102, Resource 6300

Attachments Invoice

R0410628
R0410739

ST Math and OAKLAND UNIFIED SCHOOL DISTRICT						
NSSA: National School Scholarship Alliance*						
Option 3: 12 schools; 2 year purchase; 2-part payment plan						
Sample Schools listed for pricing purposes. Actual participants TBD				Year 1	Year 2	Year 3
School	ST Math Program	GR	Enrollment	Site License 12 months	Annual Renewal 12 months	Estimated** Pro-rate Renewal 16 months
Hoover ES <i>West Oakland STEM Corridor</i>	STMath K-5 <i>Small School</i>	K-5	318	\$34,000	\$2,999	\$3,999
Lafayette ES <i>West Oakland STEM Corridor</i>	STMath K-5 <i>Small School</i>	K-5	299	\$34,000	\$2,999	\$3,999
MLK Jr. ES <i>West Oakland STEM Corridor</i>	STMath K-5 <i>Small School</i>	K-5	340	\$34,000	\$2,999	\$3,999
PLACE at Prescott ES <i>West Oakland STEM Corridor</i>	STMath K-5 <i>Small School</i>	K-5	198	\$34,000	\$2,999	\$3,999
Int'l Community School	STMath K-5 <i>Small School</i>	K-5	346	\$34,000	\$2,999	\$3,999
Korematsu Discovery Academy ES	STMath K-5	K-5	400	\$49,000	\$3,499	\$4,667
La Escuelita ES	STMath K-5 <i>Small School</i>	K-5	301	\$34,000	\$2,999	\$3,999
Sequoia Elementary	STMath K-5	K-5	400	\$49,000	\$3,499	\$4,667
Garfield Elementary	STMath K-5	K-5	582	\$49,000	\$3,750	\$5,002
Parker ES	STMath K-5 <i>Small School</i>	K-5	180	\$34,000	\$2,999	\$3,999
Chabot Elementary	STMath K-5	K-5	447	\$49,000	\$3,499	\$4,667
Redwood Heights	STMath K-5 <i>Small School</i>	K-5	350	\$34,000	\$2,999	\$3,999
Professional Development	On-site PD, \$2500/day	8		\$20,000		
Subtotal:				\$488,000	\$38,239	\$50,995
2 Year Total:				\$526,239		
MIND - NSSA Contribution*:				-\$60,000		
Grand Total***				\$466,239		
OUSD 2-Part Payment Plan:***						
Payment #1: \$240,000 due by March 31, 2014						
Payment #2: \$150,000 due February 28, 2015						
Community Fundraising Participation: MIND commits to national and community fundraising efforts to raise additional NSSA funds to meet the difference between the proposal Grand Total and OUSD's approved budget, as defined in the OUSD 2-Part Payment Plan. MIND asks OUSD to fully partner and participate with MIND staff on community fundraising efforts towards this goal.						

ST Math and OAKLAND UNIFIED SCHOOL DISTRICT

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***NSSA March, 2014 contribution** is a one-time grant from MIND Research Institute for ST Math Site Licensing.

****Estimate only; Annual Renewals will be quoted at then-current pricing prior to the Annual Renewal due date.**

***** 2-Part Payment Plan includes 4% interest on Payment #2. 4% interest will be included on invoice for PO #2.**

ST Math Site Licensing includes:

>ST Math Gen5 Software License for unlimited # of students at the school site + ongoing minor software updates if any

>Consultation with MIND Implementation Manager, generating a Project Plan for successful, timely Startup and Initial Training of teachers and principals (Included)

>Post-Startup Training and Professional Development modules, including video and scheduled live webinars, to improve program knowledge, use and outcomes

>Ongoing Best Practices Consulting and Personalized Support through phone, email, Skype or Webinar

>Monthly summary Progress Reports at school or district level

>Yearly data meeting to review the past year and set goals for next year

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3.28.2014

MIND Research Institute

808-895-9262 direct/text

Pricing Valid Until March 31, 2014