



**OAKLAND UNIFIED  
SCHOOL DISTRICT**

*Community Schools, Thriving Students*

# Enrollment Improvements Program Year 2 Stabilizing & Increasing Enrollment September 13, 2017



**Presented by:**

Charles Wilson, Executive Director of Enrollment

# Mission



OAKLAND UNIFIED  
SCHOOL DISTRICT

Community Schools, Thriving Students

# Contribute to stabilizing & increasing OUSD enrollment.



# Provide an easier and more efficient enrollment process, and improve access to quality community schools.



# Goals & Actions

## Goals Year 2

## Actions Year 2

1

Improve family experiences,  
communication & change  
narratives  
(Tech & Process Upgrade Project)



New software system, clearer  
information, targeted outreach,  
& family centered processes

2

Improve assessment and  
data use  
(Enrollment Data Analytics Project)



Develop new assessment,  
data analysis and enrollment  
projections practices

3

More Equitable Access to  
Quality Community Schools  
(Policy Development Project)



Assess, Develop & implement  
enrollment policies; increase  
number of high quality schools

4

Align enrollment planning &  
school portfolio mgmt.  
(Align SPM & Enrollment Project)



One leader over both depts.,  
continue redesign of both  
depts.; enact Impact Analysis  
Policy

# 1

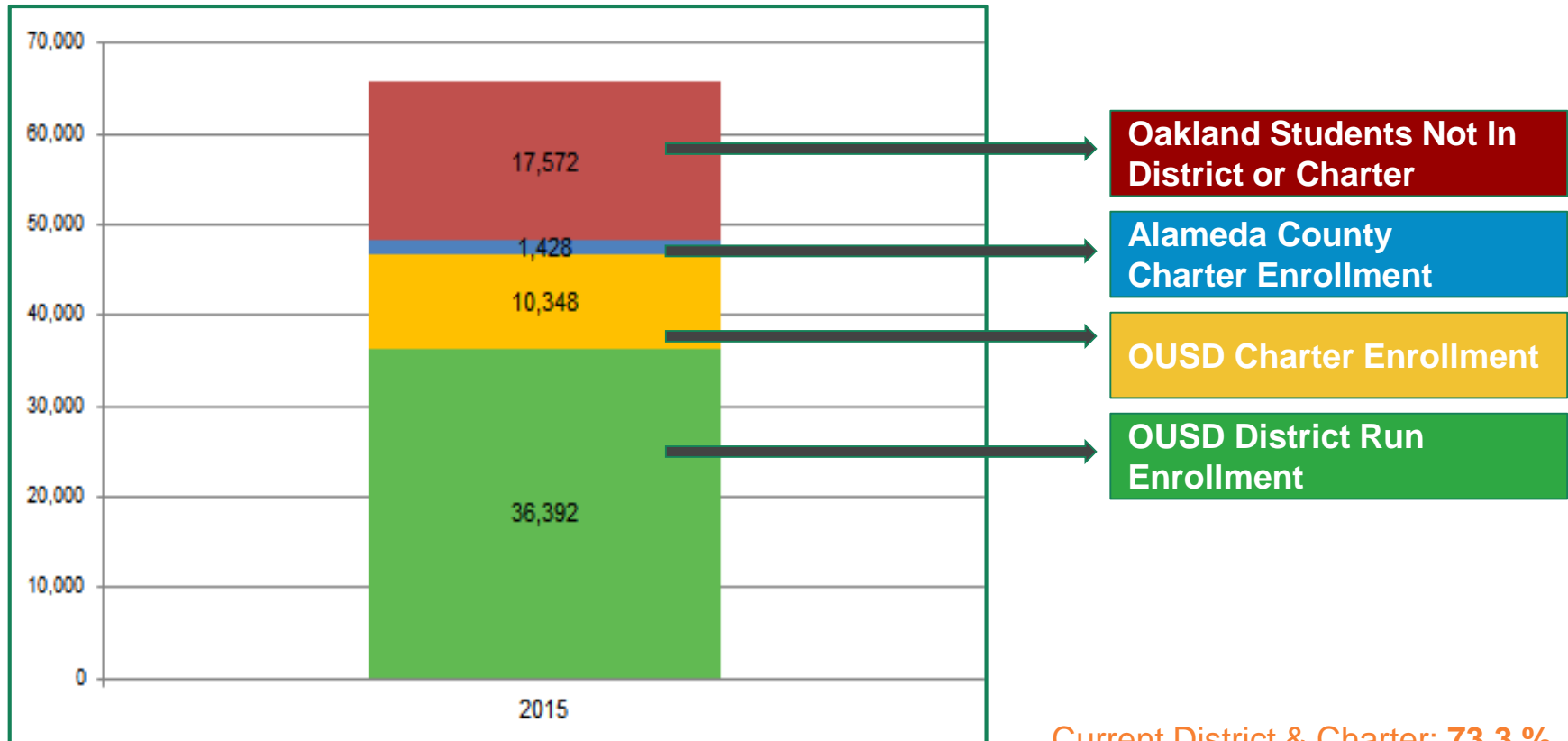
# Improve Family Experiences, Communication & Change Narratives



New software system, clearer information, targeted outreach, & family centered processes (paper forms will still be made available)

Outcomes	Milestones	
<ul style="list-style-type: none"> <li>Families can apply and register online.</li> <li>Less data entry/more engagement</li> <li>Increase on-time applications</li> <li>Decrease school student roster changes in August</li> <li>Move families through school waitlists faster and earlier</li> <li><b>Increase the number of first choice schools &amp; reduce number of families on waitlists</b></li> <li>Faster response time to phone calls &amp; emails</li> <li>More transparency, and clear information</li> </ul>	Fall	School Options window Opens
	Winter	Options Fairs Year 3 planning begins Options Closes Jan 26 Launch policy testing software
	Spring	Launch online notification & confirmation Launch Pre-Registration
	Summer	Launch Online Registration Launch Online Application (Current Year)

# Communications Focus: Using Data



\* Capture rate analysis includes only children living within Oakland; it does not account for students living outside Oakland attending Oakland schools.

- 25% of our Oakland students do not go to any Oakland school (District run or Charter)
- We are planning to reach out to the families that are not in any Oakland (District run or Charter), plan in development.

Current District & Charter: **73.3 %**

Current Pool of Oakland School Age Children: **65,740**

# Communications Focus: Changing Narratives



## Top 5 Reasons to Choose an OUSD Middle School

- **Computer Science Classes in Every Middle School**
- **Innovative Teaching Practices and Personalized Learning Strategies to Meet Individual Needs**
- **New Dual Language track available**
- **Clubs, Sports and Afterschool Programs at Every School**
- **Restorative Justice Program in Every Middle School**



# 2

## Improve assessment and data analysis



Develop new assessment, data analysis and enrollment projections practices

Outcomes	Milestones	
<ul style="list-style-type: none"> <li>● Improve District level enrollment projections accuracy at the district and school level</li> <li>● More robust analytics to assess and support policy changes, enrollment operations, and portfolio changes</li> </ul>	Fall	Enrollment Projections Assessment & Recommendation Report (Part of Quality School Blueprint)  Implement improved projections process & methodology
	Winter	Scenario and impact analysis for changes in Oakland school portfolio: ongoing
	Spring	
	Summer	

# 3

## More Equitable Access To Quality Schools

Develop & update enrollment policies

Outcomes	Milestones	
<ul style="list-style-type: none"> <li>• New / Updated enrollment policies to increase equitable access</li> <li>• Provide data-based Feeder Pattern &amp; School Portfolio recommendations</li> </ul>	<b>Fall</b>	Benchmarking, research, assessment, & scenario analysis using new enrollment software system
	<b>Winter</b>	
	<b>Spring</b>	Scenario analysis using new enrollment software Final Policy recommendation
	<b>Summer</b>	Implement & communicate policy changes



# Path To Changing OUSD Enrollment Policies



Task	Month	Status
Community engagement to gather feedback on policy changes	June 2017	Completed
Research & Benchmarking	June 2017	Completed
Revisiting of transportation policy (for equity related policies)	January 2018	In progress
OUSD Legal assessment of enrollment policy changes	January 2018	In process
<b>Implementation of policy software testing environment</b>	<b>Feb-March 2018</b>	<b>In progress</b>
<b>Impact analysis conducted through vendor testing environment to assess impact of policy changes)</b>	<b>March-June 2018</b>	<b>To Be Started</b>
Implementation plan to operationalize all changes: software, process, communication and others.	April-June 2018	To Be Started
Internal review with staff and Superintendent	March-April 2018	To Be Started
Review and approval by OUSD Board of Directors	April-June 2018	To Be Started

4

# Align enrollment planning & school portfolio management



One leader over both depts., continue redesign of both depts., Enact Impact Analysis Policy comprehensively across OUSD

Outcomes	Milestones	
<ul style="list-style-type: none"> <li>Improved and aligned planning and implementation of school portfolio, enrollment planning, facilities, teaching &amp; learning plans and budget.</li> <li>Design &amp; Implement Blueprint for Quality Schools</li> </ul>	Fall	Internal & External Outreach, Design & Planning
	Winter	Phase 1 Implementation
	Spring	
	Summer	Phase 2 Planning

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# Appendix

# Budget: What is the one time & ongoing cost/funding source?

## Software Upgrade Budget

Implementation / One Time Cost				Ongoing Cost				
Item	Funding Source	Amount 16-17	Amount 17-18	Item	Funding Source	Amount 17-18	Amount 18-19	Amount 19-20
School Enroll Implementation & Customizations	Oakland Education Fund	\$135,000	\$40,000	Annual Licensing School Finder	OUSD	\$27,000	\$27,000	\$27,000
	OUSD	N/A	\$51,000	Annual Licensing School Apply	OUSD	\$125,000	\$125,000	\$125,000
				Annual Licensing	OUSD	\$40,000	\$146,250	\$195,000
<b>Total</b>		<b>\$135,000</b>	<b>\$91,000</b>	<b>Total</b>		<b>\$192,000</b>	<b>\$298,250</b>	<b>\$347,000</b>