Board Office Use: Le	gislative File Info.
File ID Number	12-2642
Introduction Date	10-10-12
Enactment Number	12-2517
Enactment Date	10/10/12 0,



Memo Board of Belucatio То From Tony Smith Ph.D. Superintendent By: Maria Santos, Deputy Superintendent, Instruction, Leadership & -Equity-in-Action Vernon Hal, Deputy Superintendent, Business & Operations Gee Kin Chou, Information Technology Officer **Board Meeting Date** 10/10/12 (To be completed by Procurement) Subject First Amendment to Network Services Agreement No. CA-10055-031111-01 between OUSD and Comcast Phone, LLC **Action Requested:** Approval of the First Amendment to Network Services Agreement No. CA-10055-031111-01 between OUSD and Comcast Phone, LLC for the latter to upgrade the existing managed internet services provided under this Agreement from 300 Mbps to 600 Mbps for the remainder of the Agreement Term, August 15, 2012 through June 30, 2014, at an additional monthly cost of \$2310, increasing the Agreement total from \$137,520.00 for three years to an amount not to exceed \$190,650.00 for the remainder of the Agreement Term. All other terms of this Agreement remain in effect. Background: On March 23, 2011, the Board approved the Schools and Libraries Division E-Rate Internal Connections, Internet Services to Backup Data Center, Web Hosting, and Email Hosting Discounts for Funding Year 07/01/2011-06/30/2012 Application and Bid Award resolution, awarding the Bid and Agreement with Comcast Business Communications for managed internet services to our secondary (backup) data center and approved a request to increase the current internet services contract with AT&T to increase the bandwidth from 300 Mbps to 600 Mbps at a total cost of \$255,880 for the remaining two years of the contract. However, AT&T was not able to implement the increase in bandwidth before the start of school. **Discussion:** The First Amendment to Network Services Agreement No. CA-10055-031111-01 will allow Comcast to upgrade its current services to provide and implement the increase in bandwidth that was not available through AT&T. This upgrade in services from Comcast will increase the current monthly service cost an additional \$2310 per month, or a total increase of \$53,130 for the remainder of

www.ousd.k12.ca.us



the three year Agreement.

Recommendation Staff is recommending approval of the First Amendment to Network Services Agreement No. CA-10055-031111-01 between OUSD and Comcast Phone, LLC for the latter to upgrade the existing managed internet services provided under this Agreement from 300 Mbps to 600 Mbps for the remainder of the Agreement Term, August 15, 2012 through June 30, 2014, at an additional monthly cost of \$2310, increasing the Agreement total from \$137,520.00 for three years to an amount not to exceed \$190,650.00 for the remainder of the Agreement Term. All other terms of this Agreement remain in effect. Fiscal Impact: The Central Office Utilities/Telephone account will fund the additional \$53,130. Attachments: First Amendment to Network Services Agreement No. CA-10055-031111-01 Comcast Phone, LLC Network Services Agreement No. CA-10055-031111-01 Legislative File ID No. 11-0601: Schools and Libraries Division E-Rate Internal Connections, Internet to Back Up Data Center, Web Hosting, and Email

Connections, Internet to Back Up Data Center, Web Hosting, and Email Hosting Discounts for Funding Year 07/01/2011-06/30/2012 Application And Bid Award Recommendations Amendment No. CA-10055-031111-01/A1

FIRST AMENDMENT

To

Network Services Agreement No. CA-10055-031111-01

This First Amendment ("Amendment"), made effective as of July 30, 2012 ("Effective Date") modifies and amends Network Services Agreement No. CA-10055-031111-01 ("Agreement") by and between Comcast Phone, LLC ("Company") and Oakland Unified School District ("Customer"), individually referred to herein as "Party" and jointly referred to as "Parties". In the event of conflict between this Amendment and the Agreement, the terms and conditions of this Amendment shall take precedence in the interpretation of the explicit matter in question. Unless otherwise set forth herein, all capitalized terms set forth herein shall have the same meaning as set forth in the Agreement.

Whereas, Customer and Company have previously entered into the Agreement and whereby Company agreed to provide Customer the Services more particularly described therein;

Whereas, the Parties desire to amend the Agreement by this writing to reflect the amended or additional terms to which the Parties have agreed to;

Now, therefore, in consideration of the mutual covenants, promises, and consideration set forth in this Amendment, the Parties agree as follows:

- 1. At the request of the Customer, Company shall upgrade Customer's existing EDI Services provided under the Agreement from 300 Mbps to 600 Mbps at the Customer site set forth in Schedules A and B attached hereto.
- 2. The additional MRC for the Services upgrade specified herein throughout the remainder of the Agreement term shall be \$2,310.00 (additional charges are supplemental to any and all existing MRC paid to Company by Customer).
- 3. Customer is CTF eligible under Application No. 17 (approved July 29, 2004).

This Amendment shall commence as of the Effective Date set forth herein and is coterminous with the original Agreement.

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment as of the day and year written below and the persons signing covenant and warrant that they are duly authorized to sign for and on behalf of the respective Parties. Except as otherwise modified by this Athendment, all other terms and conditions of the Agreement shall remain in full force and effect.

	S.		1-5)
Dakland Unified Sc Signature:	hool District	Comcast Phone, LL Signature:	"In fully
Printed Name:	OCE KIN CHER	Printed Name:	Terrence Connell
Title:	170	Title:	Senior Vice President
Date:	877/12	Date:	8-15-12

	OAKL	AND UNIFI	ED SCHOOL DISTRICT
	0	Office of G	eneral Counsel
	ARPH	OVED FOR	HORM & SUBSTANCE
	By: 7	44	Attorney at Law
61	P	1.0	
Vay	and the	AP -	10/10/1K

OUSD or the District verifies that the Contractor does not appear on the Excluded Parties List at <u>www.epls.gov/epls/search.do</u>.

Jody London President, Board of Education

> Edgar Rakestraw, Jr., Secretary Board of Education (0/0)/

Comcast Phone, LLC CONFIDENTIAL and PROPRIETARY SHA

> File ID Number: 127642Introduction Date: 16/10/12Enactment Number: 12-2517Enactment Date: 101012By: 04

Page 1 of 1

Amendment No. CA-10055-031111-01/A1

FIRST AMENDMENT

To

Network Services Agreement No. CA-10055-031111-01

This First Amendment ("Amendment"), made effective as of July 30, 2012 ("Effective Date") modifies and amends Network Services Agreement No. CA-10055-031111-01 ("Agreement") by and between Comcast Phone, LLC ("Company") and Oakland Unified School District ("Customer"), individually referred to herein as "Party" and jointly referred to as "Parties". In the event of conflict between this Amendment and the Agreement, the terms and conditions of this Amendment shall take precedence in the interpretation of the explicit matter in question. Unless otherwise set forth herein, all capitalized terms set forth herein shall have the same meaning as set forth in the Agreement.

Whereas, Customer and Company have previously entered into the Agreement and whereby Company agreed to provide Customer the Services more particularly described therein;

Whereas, the Parties desire to amend the Agreement by this writing to reflect the amended or additional terms to which the Parties have agreed to;

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IN WITNESS WHEREOF, the Parties hereto have executed this Amendment as of the day and year written below and the persons signing covenant and warrant that they are duly authorized to sign for and on behalf of the respective Parties. Except as otherwise modified by this Amendment, all other terms and conditions of the Agreement shall remain in full force and effect.

Dakland Unified Sc	hool Distant	Comcast Phone, LI	
Signature:	touch	Signature:	Multung
Printed Name:	OGEKIN CHER	Printed Name:	Terrence Connell
Title:	170	Title:	Senior Vice President
Date:	871/12	Date:	8-15-12

-	Office of	General Counsel
APPRC	VED POI	PARM & SUBSTANCE
0		. Attorney at Law

OUSD or the District verifies that the Contractor does not appear on the Excluded Parties List at www.epls.gov/epls/search.do.

Comcast Phone, LLC CONFIDENTIAL and PROPRIETARY

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	 Term:[24 MONTH	s	······································						
1	DATA NETWORK SERVICES - PAGE 1						Unit P	ricing	Extended	Pricing
	Service Element	Description	Location A*	Location Z*	Tax Jurisdiction	Qty	MRC	NRC	MRC	NRC
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Note: The prices included on this sales order do <u>not</u> include any local, state or federal fees, charges, or taxes that may apply. Please refer to the Comcast Master Sorvice Agreement for specific detail regarding such charges.

Oakland USD (600MB EDI) Uogd ir 300M8 073012 - Job ID 16755

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COMCAST PHONE LLC, NETWORK SERVICES AGREEMENT - ERATE Y14 (2011 - 2012) ROUTING FORM 2011 - 2012

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Street Address				ST CENTE	R		City			PHIA		State P		19103
Telephone		(925) 5				atero F	Ema		Nath			Cable.com		no Ne
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FIRST AMENDMENT TO NETWORK SERVICES AGREEMENT NO. CA-10055-031111-01 (COMCAST PHONE LLC.) ERATE Y14 (2011-2012)

AMENDMENT ROUTING FORM 2012 - 2013

Directions

Services beyond the original contract cannot be provided until the amendment has been fully approved and the Purchase Order amount has been increased by Procurement.

1. Contractor and OUSD contract originator reach agreement on modification to original contract.

- 2. Insert the amendment number (i.e. if this is the first amendment enter "1," second enter "2," etc.) at the top of the amendment.
- 3. If contract total amount has increased, the scope of work has changed. OUSD contract originator creates new requisition with the original PO number referenced in the item description.
- 4. OUSD contract originator submits amendment packet to Procurement for approval within two weeks of creating the requisition.

When the contract amendment is approved Procurement will add additional funds to the original Purchase Order.

Attachment Checklist	Contract amendment packet including Board Memo and Amendment Form Amended Scope of work (be specific as to what is changing)	
OUSD Staff Contan	Copy of original contract	

Contractor Information											
Contractor Name	COMCAST PHONE, LLC	Agency		NATHAN							
OUSD Vendor ID #	V052398	Title		COMCAS	ST BUSI	NESS S	SALES -	CA REGION			
Street Address	ONE COMCAST CENTER	City	PHILADE	LPHIA	State	PA	Zip	19103			
Telephone	(925) 586 - 7897	Email	Nathan	_Woodar	d@cable	e.comca	ast.com				

Co	mpensation and Terms -	- Must be within	the OUSD Bil	lling G	uidelines	
Original Contract Amount	\$ 137,520.00	Original PO	Number	P130	00739	
Amended Amount	0.00 \$ 53,130.00	New Requis				
New Total Contract Amount	\$ 0.00 \$190,650.00	Start Date	August 1, 201	12	End Date	June 30, 2014

lf you ai	re planning to multi-fund a contract	Budget Information using LEP funds, please contact the State	e and Federal Office <u>before</u> co	ompleting requisition.
Resource #	Resource Name	Org Key	Object Code	Amount
0000	UNRESTRICTED	9991158202	5930	\$ 53,130.00
			5825	\$
			5825	\$

Approval and Routing (in order of approval steps)

Additional services above original contract amount cannot be provided before the amendment is fully approved and the Purchase Order amount has been increased by Procurement.

	Site Administrator or Manager	Name GEE KIN	ICHOU)/	Phone	510.879.8872	Fax 510.451.1695			
1.	Site / Department	986PEC	RVICES	VICES					
	Signature	11×	Sur.	Date Appro	oved 9/	18/12			
	Resource Manager, if using funds	managed by. State and I	Federal Quality, Cor	nmunity, School Deve	opment Complementa	ary Learning / After School Programs			
2.	Signature		Date Appro	oved					
	Signature		Date Appro	Date Approved					
3.	Regional or Executive Officer								
5.	Signature			Date Approved					
4.	Deputy Superintendent Instructi	onal Leadership / Deput	y Superintendent	Business Operat	tions Consultar	nt Aggregate Under \$50,000			
4.	Signature // MM	on attax	Date Appro	Date Approved 9/27/12					
5.	Superintendent or Board of Edu	cation Signature on the	egal contract		1				
Leg	al Required if not using standard co	ntract Approved	Am	Denied - Re	eason	Date 9/24/12			
Proc	curement Date Received		ADD	PO Numbe	r	1/-1/			



Comcast Phone, LLC Network Services Agreement

This Agreement ("Agreement") is made on the 11th day of March, 2011 ("Effective Date") by and between Comcast Phone, LLC, a Delaware limited liability company, with offices located at One Comcast Center, Philadelphia, PA 19103 and Oakland Unified School District ("Customer"), with offices located at 1025 2nd Avenue Oakland, CA 94606. Herein, the above shall be collectively referred to as the "Parties" and individually as "Party".

Description of Services to be provided by Company to Customer:

300 Mbps Ethernet Dedicated Internet ("EDI") Services at one (1) Customer site, as set forth in Schedules A and B attached hereto.

Term of Agreement (months): Thirty-Six (36)	Agreement Number: CA-10055-031111-01
Non-Recurring Charges ("NRC"): \$0.00	Monthly Recurring Charges ("MRC"): \$3,820.00
Any Additional Charges/Explanation:	
Number of Sites: One (1)	Estimated Service Date: On or after July 1, 2011

Notes / Comments:

1. Customer is CTF eligible under Application No. 17 (approved July 29, 2004).

2. E-Rate funding to be sought solely by Customer / Comcast Phone, LLC SPIN No. is 143034516.

Sales Person: Nathan Woodard	Telephone Number: (925) 586-7897
General Manager: Raymond Hatch	Telephone Number: (925) 424-0352
Customer Contact: Paul Hoy	Telephone Number: (510) 879-4663

This Network Services Agreement sets forth the terms and conditions under which Comcast, through its wholly owned affiliates and subsidiaries (collectively "Company" or "Comcast") will provide the Services identified above to Customer. This Network Services Agreement consists of this document ("Cover Page"), the standard Comcast Phone of California, LLC General Terms and Conditions ("General Terms and Conditions"), and Schedules A and B ("Schedules"), and any jointly executed amendments ("Amendments"), collectively referred to as the "Agreement". In the event of any inconsistency among these documents, precedence will be as follows: (1) Amendments, (2) General Terms and Conditions, (3) this Cover Page, and (4) Schedules. This Agreement shall commence and become a legally binding agreement upon mutual execution by both Parties of this Cover Page. The Agreement shall terminate as set forth in the General Terms and Conditions. All capitalized terms not defined on this Cover Page shall have the definitions given to them in the General Terms and Conditions.

All modifications to the Agreement, if any, must be captured in a written Amendment, executed by an authorized Comcast Vice President and the Customer. All other attempts to modify the Agreement shall be void and non-binding on Comcast.

Customer, by signing below, agrees and accepts the terms and conditions of this Agreement.

	Comcast Phone, LLC	11 March
Signature: Dec EdD.	Signature:	Jun france
Printed Name: premient, Board of Education 59	I Printed Name:	Terrence Connell
Title: bag takali (Title:	Vera Duraidant
Date: Edgar Rakestraw, Jr., Secretary OAKLAND CRIFTED SOLID CONTOUR	Date:	Vice President
Constant Counsel Constant Counsel Cou	File ID Nur Introductio Enactment	nber: $11-0601$ on Date: $3-14-11$ t Number: $11-0456$ t Date: $3-23-11$

COMCAST PHONE, LLC GENERAL TERMS AND CONDITIONS

SECTION 1 - SCOPE OF SERVICE

1.1 Company will provide to Customer the Service at the prices set forth in the attached Schedule A, and to the location(s) set forth in Schedule B, both attached hereto ("Buildings"). The Service is provisioned by utilizing fiber optic cable, associated with electronics and other equipment ("Network"), which transports and distributes digital signals in a standards based Internet Protocol (IP) format for standards based IP applications to Customer's Buildings identified in the attached Schedule B and at the transmission level designated in Schedule A attached hereto. The Network is provisioned into Customer's Building at the point of interconnection between the Network and Customer's provided equipment located at Customer's Building ("Demarcation Point").

1.2 The Service does not include connection to the public switched network, building wire, any Local Area Networks ("LANs"), Customer Premise Equipment ("CPE"), IP addressing capability, firewalls or any other equipment, electronics, or wiring required on the Customer's side of the Demarcation Point.

1.3 Upon the request of Customer, Company will consider providing other services to Customer at terms, conditions, and prices to be mutually agreed upon in writing between the Parties.

SECTION 2 - INSTALLATION OF NETWORK

2.1 Customer, at no cost to Company, shall secure throughout the term of Service any easements, leases or other agreements necessary to allow Company to use existing pathways into and in each Building to the Demarcation Point for the Service.

2.2 Subject to the terms of this Agreement, and at no cost to Company, Customer shall provide adequate environmentally controlled space and electricity required for installation, operation, and maintenance of the Network used to provision the Service within each Building.

2.3 Company and its employees, agents, lessees, officers and its authorized vendors will require free ingress and egress into and out of the Buildings in connection with the provision of Services. Upon reasonable notice from Company, Customer shall assist Company in accessing each Building.

2.4 If the presence of asbestos or other hazardous materials exists or is detected, Customer must have such hazardous materials removed immediately at Customer's expense or notify Company to install the applicable portion of the Network in areas of any such Building not containing such hazardous material. Any additional expense incurred as a result of encountering hazardous materials, including but not limited to, any additional equipment shall be borne by Customer.

2.5 Company shall have no obligation to install, operate, or maintain Customer-provided facilities or equipment.

2.6 Customer shall be responsible for providing maintenance, repair, operation and replacement of all wire, cable facilities on the Customer's side of the Demarcation Point. Any CPE and wiring that Customer uses in connection with the Service shall be compatible with the Network.

2.7 Customer shall use reasonable efforts to maintain its property and Buildings in a manner that preserves the integrity of the Service and shall promptly notify Company of any event that affects such integrity including but not limited to damage to the Network.

2.8 At such time as Company completes installation and connection of the necessary facilities and equipment to provide the Service. Company shall then notify Customer in writing that the Service is available for use and the date of such notice shall be the "Service Date". The current notice form is called the "Customer Site Service Acceptance Document" ("Acceptance Form"). Company may update, modify or replace the service notification form from time to time without notice to Customer.

2.9 Any other failure on the part of Customer to be ready to receive Service, or any refusal on the part of Customer to receive Service, shall not relieve Customer of its obligation to pay charges for any Service that would otherwise be available for use.

2.10 <u>Customer-Provided Equipment (CPE)</u>. Company shall have no obligation to install, operate, or maintain CPE. Customer alone shall be responsible for providing maintenance, repair, operation and replacement of all inside telephone wiring and equipment and facilities on the Customer's side of the Demarcation Point. All CPE and wiring that Customer uses in connection with the Services must be fully compatible with the Services. Customer shall be responsible for the payment of all charges for troubleshooting, maintenance or repairs attempted or performed by Company's employees or authorized contractors when the difficulty or trouble report results from CPE.

SECTION 3 - OWNERSHIP, IMPAIRMENT, AND REMOVAL OF THE NETWORK

3.1 The Network is and shall remain the property of Company regardless of whether installed between, within or upon the Buildings and whether installed overhead, above, or underground and shall not be considered a fixture or an addition to the land or the Buildings located thereon. Customer agrees that it shall take no action that directly or indirectly impairs Company's title to the Network, or exposes Company to any claim, lien, encumbrance, or legal process, except as otherwise agreed in writing by the Parties. Nothing in this Agreement shall preclude the Company from using the Network for services provided to other Company customers.

3.2 For a period of twelve (12) months following Company's discontinuance of Service to the Buildings. Company retains the right to remove the Network including, but not limited to, that portion of the Network that is located in the Buildings. To the extent Company removes such portion of the Network, it shall be responsible for returning the Buildings to their prior condition, reasonable wear and tear excepted.

SECTION 4 - COMPENSATION; PAYMENT

The Non-Recurring Charges ("Non-Recurring Charges" or 4.1 "NRC") and Monthly Recurring Charges ("Monthly Recurring Charges" or "MRC") for the Service is set forth in the attached Schedule A and on the first page of the Agreement. Upon installation of Services, Company shall immediately invoice Customer for the NRC and Customer shall pay Company one hundred percent (100%) of the NRC. Unless otherwise stated in this Agreement, Company will invoice Customer in advance on a monthly basis for all Monthly Recurring Charges arising under the Agreement. Payment will be considered timely made to Company if received within thirty (30) days after the invoice date set forth in the invoice. Any charges not paid to Company within such period will be considered past due. In the event the Service Date is not the first day of the billing period, the first Recurring Charge shall also include the pro rated in arrears charges for Services from date of installation to the date of first billing.

4.2 Any payment not made when due will be subject to a late charge of 1.5% per month or the highest rate allowed by law on the unpaid invoice, whichever is lower.

4.3(A) Company makes no representations or warranties with respect to the eligibility or ineligibility of the Services or any Service component for federal e-rate support or for other governmental and quasi-governmental telecommunications/internet discounts or entitlements (collectively, "E-Rate Funding"). Customer expressly understands and agrees that it shall pay Company one hundred percent (100%) of all Non-Recurring Charges, Recurring Charges and other amounts required under this Agreement in accordance with the payment intervals specified therein. Customer may not withhold or offset any such amounts on the basis of its actual or anticipated receipt of E-Rate Funding, except as otherwise set forth below. In the event that the Customer has received, or has been designated as a recipient of, E-Rate Funding for the Services, Customer will utilize the applicable customer-initiated reimbursement process relative to such E-Rate Funding. Company shall have no obligation to discount or pro-rate its invoices or to take other action to process such E-Rate Funding, except to the extent specifically required by law and regulation, or except as otherwise set forth above or below. Notwithstanding this, Company will reasonably assist Customer in the completion of those portions of the FCC Form 472 which, as a matter of law or regulation, are required to be completed by the service provider. In the event that the Parties have expressly amended this Agreement in writing to permit E-Rate Funding to be applied in the form of discounts to, or a pro-ration of, Customer's invoices, Company shall have no obligations under this Agreement until Customer provides Company the copy of the Notification and Acceptance of Form(s) 486 from the Universal Services Administrative Company, Schools and Libraries Division ("SLD"), approving Customer's eligibility for E-Rate Funding. If during the term of this Agreement Customer fails to appropriate funds or if funds are not otherwise made available for continued performance for any fiscal period of the Agreement succeeding the first fiscal period. Customer may elect to (i) continue to receive Services under this Agreement, in which Customer shall remain bound by the terms and conditions set forth hereunder and remain responsible for all NRC and MRC, as set forth in Schedule A attached hereto, for the remaining term of the Agreement, irrespective of E-Rate Funding status, or, (ii) terminate this Agreement upon written notice as of the beginning of the fiscal year for which funds are not appropriated or otherwise made available. The effect of termination of the Agreement hereunder will be to discharge both Company and the Customer from future performance of the Agreement. However, Company shall be reimbursed for any and all unpaid non-recurring charges, any unpaid past due balance(s), and any additional costs already incurred by Company in conjunction with this Agreement. Customer shall notify Company in writing within 30 days of fiscal budget denial indicating funds may not be available for the continuation of the Agreement for each succeeding fiscal period beyond the first year. In no event shall Company initiate construction of the Network until proof of funding has been received, in whole or in part, based on 100% Customerfurnished funds or partially reimbursed funds by the SLD.

4.3(B) FOR CALIFORNIA CUSTOMERS ONLY. The following provision applies in lieu of Section 4.3(A). Company makes no representations or warranties with respect to the eligibility or ineligibility of the Services or any Service component for federal e-rate support or for other governmental and quasi-governmental telecommunications/internet discounts or entitlements (collectively. "E-Rate Funding" and/or "California Teleconnect Fund"). Customer expressly understands and agrees that it shall pay Company one hundred percent (100%) of all Non-Recurring Charges, Recurring Charges and other amounts required under this Agreement in

accordance with the payment intervals specified therein. Customer may not withhold or offset any such amounts on the basis of its actual or anticipated receipt of E-Rate Funding, except as otherwise set forth below. In the event that the Customer has received, or has been designated as a recipient of, E-Rate Funding for the Services, Customer will utilize the applicable customer-initiated reimbursement process relative to such E-Rate Funding. Company shall have no obligation to discount or pro-rate its invoices or to take other action to process such E-Rate Funding, except to the extent specifically required by law and regulation, or except as otherwise set forth above or below. In accordance with the "CTF/Senate Bill 1102", Company shall apply the CTF, (California Teleconnect Fund) discount after applying the Federal E-rate discount. Notwithstanding this, Company will complete and process the FCC Form 474, which, as a matter of law or regulation, is required to be completed by the service provider. In the event that the Parties have expressly amended this Agreement in writing to permit E-Rate Funding to be applied in the form of discounts to, or a pro-ration of. Customer's invoices, Company shall have no obligations under this Agreement until Customer provides Company the copy of the Notification and Acceptance of Form(s) 486 from the Universal Services Administrative Company, Schools and Libraries Division ("SLD"), approving Customer's eligibility for E-Rate Funding. If during the term of this Agreement Customer fails to appropriate funds or if funds are not otherwise made available for continued performance for any fiscal period of the Agreement succeeding the first fiscal period, Customer may elect to (i) continue to receive Services under this Agreement, in which Customer shall remain bound by the terms and conditions set forth hereunder and remain responsible for all NRC and MRC, as set forth in Schedule A attached hereto, for the remaining term of the Agreement, irrespective of E-Rate Funding status, or, (ii) terminate this Agreement upon written notice as of the beginning of the fiscal year for which funds are not appropriated or otherwise made available. The effect of termination of the Agreement hereunder will be to discharge both Company and the Customer from future performance of the Agreement. However, Company shall be reimbursed for any and all unpaid non-recurring charges, any unpaid past due balance(s), and any additional costs already incurred by Company in conjunction with this Agreement. Customer shall notify Company in writing within thirty (30) days of fiscal budget denial indicating funds may not be available for the continuation of the Agreement for each succeeding fiscal period beyond the first year. In no event shall Company initiate construction of the Network until proof of funding has been received, in whole or in part, based on 100% Customer-furnished funds or partially reimbursed funds by the SLD.

4.4 Except for taxes based on Company's net income, and except to the extent Customer provides a valid tax exemption certificate prior to the delivery of Service, Customer shall be responsible for the payment of any and all applicable local, state, and federal taxes (however designated) levied upon the sale, installation. use or provision of Service. Further, Company reserves the right to invoice Customer for the costs of any fees or payment obligations stemming from an order, rule, or regulation of the FCC, a public service commission or a court of competent jurisdiction with respect to the Services, including, without limitation, universal service fund charges, or as otherwise needed to recover amounts that Company is required by government or quasi-governmental authorities to collect from or to pay to others in support of statutory or regulatory programs, including, without limitation, franchise fees and right-ofway fees. It will be the responsibility of Customer to pay any such taxes and fees that subsequently become applicable retroactively.

4.5 In the event that any newly adopted law, rule, regulation, or judgment increases Company's costs of providing Services,

Customer shall pay Company's additional costs of providing Services under the new law, rule, regulation or judgment.

SECTION 5 - TERM

Unless sooner terminated as provided herein, the term of this Agreement shall be for thirty-six (36) months from the Service Date ("Term"). In the case of multiple Service Dates, the Term shall be thirty-six (36) months from the last Service Date. Upon the expiration of the Term, this Agreement shall automatically renew for successive periods of one (1) year each ("Renewal Term(s)"), unless prior notice of non-renewal is delivered by either Party to the other at least thirty (30) days before the expiration of the Service Term or the then current Renewal Term. Effective at any time after the end of the initial Service Term and from time to time therein, Company may modify the charges for the Services to reflect then-current prevailing pricing subject to thirty (30) days prior notice to Customer. Customer will have thirty (30) days from receipt of such notice to cancel the applicable Service without further liability. Should Customer fail to cancel within this timeframe, Customer will be deemed to have accepted the modified Service pricing for the remainder of the Renewal Term.

SECTION 6 - TERMINATION WITHOUT FAULT; DEFAULT

6.1 Notwithstanding any other term or provision in this Agreement, Customer shall have the right, in its sole discretion, to terminate this Agreement at any time during the Term, or any Renewal Term, upon (i) sixty (60) days prior written notice to Company and (ii) the payment of 100% of the remaining Monthly Recurring Charges ('Termination Charges'') payable to Company within ten (10) days following termination of the Agreement ('Termination Charges'').

6.2 (a) Company may, in its sole discretion, immediately terminate this Agreement in the event that it is unable to provide Service due to any law, rule, regulation. Force Majeure event, or judgment of any court or government agency. If Company terminates the agreement under this subsection 6.2(a), Customer shall have no obligation to pay any remaining Monthly Recurring Charges as a result of Termination by the Company, with the exception of any past due amounts.

(b) Any breach of Article 9A shall be deemed a material breach of this Agreement. In the event of such material breach, Company shall have the right to restrict, suspend, or terminate immediately any or all Service, without liability on the part of Company, and then to notify Customer of the action that Company has taken and the reason for such action, in addition to any and all other rights and remedies under this Agreement. In the event Company terminates service under this subsection 6.2(b). Customer shall be responsible for the payment of all past due amounts and Termination Charges in addition to any other remedies as identified in section 6.4.

6.3 In the event of default, either Party may terminate this Agreement. A "default" exists under this Agreement upon the following events:

(i) either Party's failure to meet or perform any material term. provision. covenant, agreement, or obligation contained in this Agreement; provided that the non-defaulting Party so advises the defaulting Party in writing of the event of default and the defaulting Party does not remedy the default within thirty (30) days after written notice thereof: or

(ii) either Party's insolvency or initiation of bankruptcy or receivership proceedings by or against the Party.

(iii) Customer is in breach of a payment obligation and fails to make payment in full within ten (10) days after receipt of written notice of default.

6.4 The non-defaulting Party shall be entitled to all available legal and equitable remedies for such breach.6.5 In addition to the remedies set forth in Section 6.4 above; Company shall be entitled to Termination Charges for any Customer Default.

SECTION 7 - SERVICE RESPONSE TIMES

7.1 Maintenance Service consists of the repair or replacement, at Company's option, of any portion of the Network that is malfunctioning. Company will maintain the Network twenty-four (24) hours a day, seven (7) days per week, every day of the year.

7.2 In the event that Company, in responding to a Customerinitiated service call, determines that the reason for such service call is due to Customer-provided equipment or Customer's actions or omissions, acts or omissions of third parties with whom Customer has any type of relationship, Customer shall compensate Company for Company's costs of such service call at the rate of \$50.00 per half hour and \$150.00 per truck roll charge.

SECTION 8 - LIMITATIONS ON WARRANTIES AND LIABILITY

8.1 COMPANY WILL NOT BE LIABLE TO CUSTOMER FOR ANY INCIDENTAL, INDIRECT, SPECIAL, COVER, PUNITIVE OR CONSEQUENTIAL DAMAGES, WHETHER OR NOT FORESEEABLE, OF ANY KIND INCLUDING BUT NOT LIMITED TO ANY LOSS REVENUE, LOSS OF USE, LOSS OF BUSINESS, OR LOSS OF PROFIT WHETHER SUCH ALLEGED LIABILITY ARISES IN CONTRACT OR TORT. EXCEPT AS OTHERWISE EXPRESSLY PROVIDED IN THIS AGREEMENT, COMPANY'S AGGREGATE LIABILITY TO CUSTOMER FOR ANY DAMAGES OF ANY KIND UNDER THIS AGREEMENT WILL NOT EXCEED, IN AMOUNT, A SUM EQUIVALENT TO THE APPLICABLE OUT-OF-SERVICE CREDIT.

8.2 THERE ARE NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR FURPOSE.

8.3 Company's liability for mistakes, errors, omissions, interruptions, delays, outages, or defects in transmission or switching of any Service (individually or collectively. "Liability"), excluding any Liability caused by force majeure events or Customer actions, omission or equipment, shall be limited solely to 1/30th of the Monthly Recurring Charge, for the affected portion of the Service, for one or more Liabilities of at least two (2) hours in duration in any 24-hour period that is not coincident with any other Liability, ("Credit"), provided that the Liability is reported by Customer during the duration of the Liability.

8.4 Company shall not be liable for any act or omission of any other company or companies furnishing a portion of the Service including, but not limited to, the inability of a supplier to provide equipment in a timely manner for Network, or for damages associated with services, facilities, or equipment which it does not furnish, including, but not limited to, damages which result from the operation of Customer's system, equipment or facilities. In no event shall Company, its affiliates, its/their employees agents, contractors, merchants, or licensors be liable for any loss, damage or claim arising out of or related to: (1) stored, transmitted, or recorded data, files, or software (i.e., Customer is advised to back up all data, files and software prior to the installation of service and at regular intervals

thereafter): (2) interoperability, interaction or interconnection of the Service provided under this Agreement with applications, equipment, services or networks provided by Customer or third parties.

8.5 Neither Customer nor its agents or independent contractors shall offer third parties warranties or representations for the Service which would obligate or otherwise bind Company beyond any warranty or representation expressly set forth in this Agreement.

8.6 Customer is prohibited from reselling Company-provided Services in any way. Customer, its employees, agents and independent contractors shall not use the Network to provide any product or Service that directly or indirectly competes with any product or Services provided by the Company (Non-Compete).

SECTION 9 - INDEMNIFICATION

9.1 Subject to Section 8, each Party ("Indemnifying Party") will indemnify and hold harmless the other Party ("Indemnified Party"), its affiliates, officers, directors, employees, stockholders, partners, independent contractors and agents from and against any and all joint or several costs, damages, losses, liabilities, expenses, judgments, fines, settlements and any other amount of any nature, including reasonable fees and disbursements of attorneys, accountants, and experts (collectively, "Damages"), arising from any and all claims, demands, actions, suits, or proceedings whether civil, criminal, administrative, or investigative (collectively, "Claims") relating to:

(i) Any Claim of any third party resulting from the gross negligence or willful act or omission of Indemnifying Party arising out of or related to this Agreement, the obligations hereunder, and uses of Services; and

(ii) Any violation of this Agreement by the Indemnifying Party or any violation of any law, rule, regulation, or order of any governmental authority having jurisdiction over any aspect hereof, or in violation of any patent, right, license, agreement, or certificate relating to the subject matter hereof.

9.2 The Indemnifying Party agrees to defend the Indemnified Party for any loss, injury, liability, claim or demand ("Actions") that is the subject of this Section 9. The Indemnified Party agrees to notify the Indemnifying Party promptly, in writing, of any Actions. threatened or actual, and to cooperate in every reasonable way to facilitate the defense or settlement of such Actions. The Indemnifying Party shall assume the defense of any Action with counsel reasonably satisfactory to the Indemnified Party. The Indemnified Party may employ its own counsel in any such case, and shall pay such counsel's fees and expenses. The Indemnifying Party shall have the right to settle any claim for which indemnification is available; provided, however, that to the extent that such settlement requires the Indemnified Party to take or refrain from taking any action or purports to obligate the Indemnified Party, then the Indemnifying Party shall not settle such claim without the prior written consent of the Indemnified Party, which consent shall not be unreasonably withheld, conditioned or delayed.

SECTION 9A - USE POLICIES

9A.1 Customer agrees to ensure that all uses of the Services installed at its premises ("use") are legal and appropriate. Specifically, Customer agrees to ensure that all uses by Customer or by any other person ("user"), whether authorized by Customer or not, comply with all applicable laws, regulations, and written and electronic instructions for use. Company reserves the right to act immediately and without notice to terminate or suspend the Services and/or to remove from the Services any information transmitted by or to Customer or users, if Company (i) determines that such use or

information does not conform with the requirements set forth in this Agreement, (ii) determines that such use or information interferes with Company's ability to provide the Services to Customer or others, or (iii) reasonably believes that such use or information may violate any laws, regulations, or written and electronic instructions for use. Furthermore, to the extent Customer purchases Internet bandwidth services, such Services shall be subject to Company's Acceptable Use Policies ("AUP") that may limit use. The AUP and policies concerning the Services are posted other http://www.comcast.com/business or on another web site about which Customer has been notified, and are incorporated to this Agreement by reference. Company may update the use policies from time to time, and such updates shall be deemed effective seven (7) days after the update is posted online, with or without actual notice to Customer. Accordingly, Customer should check the above web addresses (or the applicable successor URLs) on a regular basis to ensure that its activities conform to the most current version of the use policies. Company's action or inaction in enforcing acceptable use shall not constitute review or approval of Customer's or any other users' use or information.

9A.2 <u>Violation</u>. Any breach of this Article 9A shall be deemed a material breach of this Agreement. In the event of such material breach. Company shall have the right to restrict. suspend, or terminate immediately any or all Service, without liability on the part of Company, and then to notify Customer of the action that Company has taken and the reason for such action, in addition to any and all other rights and remedies under this Agreement.

SECTION 10 - INSURANCE

10.1 Company shall maintain during the Initial Term or any Renewal Term commercial general liability insurance that covers its liability and obligations hereunder including premises operations, broad-form property damage, personal injury hazards and contractual liability.

10.2 Customer shall maintain during the Initial Term or any Renewal Term commercial general liability insurance that covers its liability and obligations hereunder including premises operations, broad-form property damage (including, if appropriate, flood damage), personal injury hazards and contractual liability.

10.3 The liability limits under these policies shall be one million (\$1,000,000) dollars per occurrence, with a combined single limit for bodily injury and property damage liability.

SECTION 11 - ASSIGNMENT

11.1 Neither Party shall assign any right, obligation or duty, in whole or in part, or of any other interest hereunder, without the prior written consent of the other Party, which shall not be unreasonably withheld. The foregoing notwithstanding, Company may assign this Agreement to any affiliate, related entity, or successor in interest without Customer's consent. In addition, Company may partially assign its rights and obligations hereunder to any party which acquires from Company all or substantially all of the assets of cable franchise(s) in which the Service is deployed to Customer.

11.2 All obligations and duties of either Party under this Agreement shall be binding on all successors in interest and assigns of such Party.

SECTION 12 - FORCE MAJEURE

Neither Party shall be held liable for any delay or failure in performance of any part of this Agreement from any cause beyond its control and without its fault or negligence, such as acts of God, acts of civil or military authority, act of terrorism. government regulations, embargoes, epidemics, war. terrorist acts, riots.

Page 5 of 7 CONFIDENTIAL and PROPRIETARY insurrections, fires, explosions, earthquakes, nuclear accidents, floods, power blackouts, unusually severe weather conditions, inability to secure products or services of other persons or transportation facilities, or acts or omissions of transportation common carriers.

SECTION 13 - SEVERABILITY

In the event that any one or more of the provisions in this Agreement shall for any reason be held invalid, unenforceable, or void in any respect under the laws of the jurisdiction governing the entire Agreement, such provision(s) shall be construed so as to render it enforceable and effective to the maximum extent possible in order to effectuate the intention of this Agreement; and the validity, legality, and enforceability of the remaining provisions hereof shall not be affected or impaired.

SECTION 14 - THIRD-PARTY BENEFICIARIES

No provision in this Agreement is intended, nor shall any be interpreted, to provide any person not a Party to this Agreement with any remedy, claim, liability, reimbursement, cause of action or create any other third party beneficiary rights against Company.

SECTION 15 - INDEPENDENT CONTRACTORS

15.1 The Parties to this Agreement are independent contractors. Neither Party is an agent, representative, or partner of the other Party. Neither Party shall have any right, power, or authority to enter into any agreement for, or on behalf of, or incur any obligation or liability of, or to otherwise bind, the other Party. This Agreement shall not be interpreted or construed to create an association, agency, joint venture, or partnership between the Parties or to impose any liability attributable to such a relationship upon either Party.

15.2 The requirements of this Article shall survive the expiration, termination, or cancellation of this Agreement to the greatest extent permitted by law.

SECTION 16 - NONDISCLOSURE

16.1 Unless prior written consent is obtained from a Party hereto, the other Party will keep in strictest confidence all information identified by the first Party as confidential, or which, from the circumstances, in good faith and in good conscience, should be treated as confidential; provided that (a) the owner thereof has taken reasonable measures to keep such information secret; and (b) the information derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable through proper means by the public. Such information includes but is not limited to all forms and types of financial. business, scientific, technical, economic, or engineering information, including patterns, plans, compilations, program devices, formulas. designs, prototypes, methods, techniques, processes, procedures. programs, or codes, whether tangible or intangible, and whether or not stored, compiled, or memorialized physically, electronically, graphically, photographically, or in writing. A Party shall be excused from these nondisclosure provisions if the information has been, or is subsequently, made public by the disclosing Party, is independently developed by the other Party, if the disclosing Party gives its express. prior written consent to the public disclosure of the information, or if the disclosure is required by any law or governmental or quasigovernmental rule or regulation.

16.2 Customer shall not disclose to third parties the rates, terms, or conditions of this Agreement or any proprietary or confidential information of the Company, except as necessary for the operation of Customer's business and under non-disclosure agreement between Customer and third parties, or as required by law.

SECTION 16A - CUSTOMER PRIVACY POLICIES

16A.1 In addition to the provisions of Article 16, the privacy policy below applies to Company's handling of Customer confidential information. In the event of a conflict between the provisions of Article 16 and any provision of the privacy policy below, the applicable provision of the privacy policy shall prevail in the resolution of the conflict. A copy of Company's privacy policy is available at <u>http://www.comcast.com/customerprivacy/</u>. Company may update this policy from time to time, and such updates shall be deemed effective upon posting.

16A.2 Privacy Note Regarding Information Provided to Third Parties: Company is not responsible for any information provided by Customer to third parties, and this information is not subject to the privacy provisions of this Agreement or the privacy policies, Customer assumes all privacy and other risks associated with providing personally identifiable information to third parties via the Services.

SECTION 17 – NOTICES

17.1 Any notices or other communications contemplated or required under this Agreement, in order to be valid, shall be in writing and shall be given via personal delivery, or overnight courier, or via U.S.

Certified Mail, Return Receipt Requested, at the following addresses:

To Customer:

Attn: Dept. Sup. of Business Services and Operations Oakland Unified School District 11025 2nd Avenue Oakland, CA 94606

To Company:

Attn.: VP – Business Services Comcast Phone of California, LLC One Comcast Center Philadelphia, PA 19103

With a copy to: Attn.: Cable Law Department Comcast Cable Communications, LLC. One Comcast Center Philadelphia, PA 19103

SECTION 18 - HEADINGS AND TITLES

The headings or titles of any provisions of this Agreement are for convenience or reference only and are not to be considered in construing this Agreement.

SECTION 19 - CHOICE OF LAW

The domestic law of the state in which the Services are provided shall govern the construction, interpretation, and performance of this Agreement, except to the extent superseded by federal law.

SECTION 20 - COMPLIANCE WITH LAWS

Each of the Parties agrees to comply with all applicable local, state and federal laws and regulations and ordinances in the performance of its respective obligations under this Agreement.

SECTION 21 - AMENDMENTS; NO WAIVER

21.1 This Agreement may be amended only by written agreement signed by authorized representatives of both Parties.

21.2 No waiver of any provisions of this Agreement or to any default under this Agreement shall be effective unless the same shall

Page 6 of 7 CONFIDENTIAL and PROPRIETARY be in writing and signed by or on behalf of the Party against whom such waiver is claimed.

21.3 No course of dealing or failure of any Party to strictly enforce any term. right, or condition of this Agreement shall be construed as a waiver of such term, right or condition.

21.4 Waiver by either Party of any default by the other Party shall not be deemed a waiver of any other default.

SECTION 22 - SURVIVAL

Provisions contained in this Agreement that by their sense and context are intended to survive the performance, termination or cancellation of this Agreement hereof by any Party hereto shall so survive.

SECTION 23 - FULLY INTEGRATED

This writing constitutes the entire agreement between the Parties as to the subject matter hereof and supersedes and merges all prior oral or written agreements, representations, statements, negotiations, understandings, proposals, and undertakings with respect to the Agreement.

SECTION 24 -INTERPRETATION OF AGREEMENT

This Agreement is a negotiated document. In the event that this Agreement requires interpretation, such interpretation shall not use any rule of construction that a document is to be construed more strictly against the Party who prepared the document.

SECTION 25 - RIGHT TO ENTER INTO CONTRACTS Nothing herein shall be construed as preventing either Party hereto from entering into similar contractual arrangements with other parties, unless such contracts would conflict with the performance of this Agreement.

SECTION 26 - REMEDIES CUMULATIVE

All rights of termination, or other remedies set forth in this Agreement are cumulative and are not intended to be exclusive of other remedies to which the injured Party may be entitled at law or equity in case of any breach or threatened breach by the other Party of any provision of this Agreement. Use of one or more remedies shall not bar use of any other remedy for the purpose of enforcing any provision of this Agreement; provided, however, that Party shall not be entitled to retain the benefit of inconsistent remedies.

SECTION 27 - COUNTERPARTS

This Agreement may be executed simultaneously in two or more counterparts, each counterpart shall be deemed an original, and all counterparts individually or together shall constitute one and the same instrument.

> Page 7 of 7 CONFIDENTIAL and PROPRIETARY

Oakland Unified School District Office of the Board of Education

March 7, 2011

TO: Board of Education

LEGISLATIVE FILE File ID No. 11-0605 Introduction Date 31411 Enactment No. 11-0456 Enactment Date 3-2311 80

FROM: Anthony Smith, Ph.D., Superintendent Vernon Hal, Chief Financial Officer Gee Kin Chou, Information Technology Officer

SUBJECT: SCHOOLS AND LIBRARIES DIVISION E-RATE INTERNAL CONNECTIONS, INTERNET SERVICE TO BACKUP DATA CENTER, WEB HOSTING, AND EMAIL HOSTING DISCOUNTS FOR FUNDING YEAR 07/01/2011 – 06/30/2012 APPLICATION AND BID AWARD RECOMMENDATIONS

ACTION REQUESTED

Approval of and authorization by the Board of Education to submit to the Federal Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) the District's Year 14 application seeking approximately \$5,932,714. in E-Rate funds for Fiscal Year 2011-2012; further authorizing and appropriating a separate required District match and necessary equipment and software costs of up to \$902,931, as follows: \$756,912 to be taken from the Erate Facilities 2122/9099 account, \$85,875 from District-wide Licensing Fees, account 9999994701-5846, \$60,144. from the Central Office Utilities/Telephone account 9991158202-5930, provide are appropriated in the 2011-2012 District budget.

The Board is requested to further authorize Award of Bid and Agreements, with the following vendors for the wiring of schools listed below: **Digital Design Communications** for Group 1 schools identified in the RFP for a cumulative amount not to exceed \$3,638,800, and with **Digital Design Communications** for Group 2 schools identified in the RFP for a cumulative amount not to exceed \$2,668,800.

The Board is requested to further authorize Award of Bid and Agreement with **Comcast Business Communications** for managed internet services to our secondary (backup) datacenter not to exceed \$137,520 for 3 years.

The Board is requested to further authorize Award of Bid and Agreement with School Wires for web hosting an amount not to exceed \$173,475. for 3 years.

The Board is requested to further authorize Award of Bid and Agreement with CSI for email hosting an amount not to exceed \$323,500. for 3 years.

The Board is further requested to approve increasing the current internet services contract with AT&T to increase the bandwidth from 300Mbps to 600Mbps for an incremental amount not to exceed \$255,880. per year for the remaining 2 years of the contract.

All of the Awards of Bids and Agreements stated herein, to the extent approved are made conditionally and limited to the amount of funds approved and awarded to the district by SLD and subject to appropriation of said funds by the Board. and the Board further authorizes acceptance of and execution of Grant Agreement and any amendments thereto with SLD for Fiscal Year 2011-2012 by the President and Secretary of the Board; each and all documents referenced herein, subject to form and content approval by the General Counsel.

BACKGROUND

The Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) provides affordable access to telecommunications services for all eligible schools and libraries in the United States. Funded at up to \$2.25 billion annually, the program provides discounts on telecommunications services, Internet access and internal connections.

Internal Connections

Oakland USD staff filed an application with the SLD for internal connections for schools whose network did not meet certain performance standards and who were likely to receive funding. In accordance with the SLD procedures, OUSD published a Bid for Proposal on the District Website (Internet) for a minimum period of 28 days, and published an announcement in both the local newspaper, and contractors' forum. The SLD also publishes the OUSD application on their Internet website for the purpose of encouraging and fostering competitive bids. The schools selected for this process qualify for E-Rate and were grouped to allow funding at the 88% for group 1 and 88% for group 2 re-imbursement levels; they were clustered as follows:

Group	Group Description	Affected Schools
Grp 1	Data Infrastructure	Brookfield
	Upgrades	Futures Elementary
		Horace Mann
		Markham
		Parker
		Community United Elementary
		Sobrante Park
		ACORN Woodland
		Hillside Academy
		Encompass
		ASCEND
		International Community Schoo
		Think College Now
		Frick
		Madison
		Elmhurst Community Prep
		Alliance Academy Business & Information
		Technology
		Brewer
		Hoover
		Arroyo Viejo CDC
		Lockwood Pre K
		Lockwood CDC
		Webster CDC
Grp 2	Data Infrastructure	Bella Vista
	Upgrades	Greenleaf Elementary
		Emerson
		Lafayette
		Manzanita Seed
		Manzanita Community School
		Martin Luther King Jr.
		PLACE @ Prescott
		Sankofa
		West Oakland Middle School
		Roosevelt
		ROOTS
		United for Success
		Coliseum Prep
		Urban Promise
		Dewey
		Life Academy
		Oakland International High
		School
		Howard CDC
		Lakeview CDC

The District Bid required that all responses be submitted to the Technology Services Department. All bids were due to the District by February 17, 2011 at 2:00pm. The

evaluation of the Bids took place in meetings conducted in the Technology Department. The following vendors submitted proposals to OUSD E-Rate 14: AEKO Consulting, Bear Data and Digital Design Communications.

Consideration was given to the Local, Small Local and Small Local Resident Business Enterprise Program Policy that was passed by the Board of Education on December 17, 2008.

The following criteria and "weights" were determined before any bid was opened and were agreed upon by the review committee, which was comprised of five staff members.

Total Cost: 30%; Adequate Facilities for staging and implementation 25%; Satisfactory Performance Record with OUSD 15%; Ability to comply with the performance schedule 15%; Contractor Stability 15%.

Upon review of the submitted bids, the bid from Bear Data had the following issues: the bid was incomplete, the respondent did not provide proof of proper licensing to be able to contract for this project, the respondent did not provide appropriate documentation to determine whether the bid met the district's Local, Small Local and Small Local Resident Business Enterprise Program Policy. After consulting with OUSD Legal department, it was decided that this bib was non-responsive for both groups.

Criteria	Aeko	Digital
Overall Cost	30	25
Adequate Facilities for staging and implementation	15	20
Satisfactory Performance Record with K12 and OUSD	5	10
Ability to comply with the performance schedule	15	15
Contractor Stability	7	7

Summary: Vendor Scores Group 1

Summary: Vendor Scores Group 2

Criteria		Digital
Overall Cost	30	27
Adequate Facilities for staging and implementation	15	20
Satisfactory Performance Record with K12 and OUSD		10
Ability to comply with the performance schedule	15	15
Contractor Stability	7	7

Summary: Total score per group

Group	Aeko	Digital
Group 1	72	77
Group 2	72	79

In order to take advantage of the E-Rate discounts, the district must submit a form 471 to the SLD no later than March 24, 2011 with signed and approved contracts for the work requested.

The enclosed tables contain the information from submitted bids. Staff recommends that the District award Group 1 to **Digital Design Communications** Group 2 to **Digital Design Communication**

Group	Aeko	Digital
Group 1	\$3,059,221	\$3,638,800
Group 2	\$2,434,014	\$2,668,800

Vendor Proposal Post-Tax Costs

Managed Internet Services

Oakland USD staff filed an application with the SLD for Internet connection services. In accordance with the SLD procedures, OUSD published a Bid for Proposal on the District Website (Internet) for a minimum period of 28 days. The SLD also publishes the OUSD application on their Internet website for the purpose of encouraging and fostering competitive bids.

The District Bid required that all responses be submitted to the Technology Services Department. All bids were due to the District by February 18, 2011 at 2:00pm. The evaluation of the Bids took place in meetings conducted in the Technology Department. The following vendors submitted proposals to OUSD E-Rate 14 managed internet services: Alameda county Office of Education and Comcast Business Communications.

Before the bids were opened, the review committee, consisting of three staff members, discussed and decided on the following evaluation criteria:

The vendors were evaluated based on Cost 45%, Support 25%, Flexibility in providing services 20%, and Additional services 10%.

Vendor	ACOE	Comcast
Cost	28	45
Support	20	25
Flexibility	20	20
Additional Services	0	0
Total	68	90

Pricing Summary

Vendor	ACOE*	Comcast
Cost	\$225,000	\$137,520

* including circuit charges to connect to ACOE

In order to take advantage of the E-Rate discounts, the district must submit a form 471 to the SLD no later than March 24, 2011 with signed and approved contracts for the work requested.

The enclosed tables contain the information from submitted bids. Staff recommends that the District award to **Comcast Business Communications**.

Web Hosting

Oakland USD staff filed an application with the SLD for web hosting services. In accordance with the SLD procedures, OUSD published a Bid for Proposal on the District Website (Internet) for a minimum period of 28 days. The SLD also publishes the OUSD application on their Internet website for the purpose of encouraging and fostering competitive bids.

The District Bid required that all responses be submitted to the Technology Services Department. All bids were due to the District by March 2, 2011 at 4:00pm. The evaluation of the Bids took place in meetings conducted in the Technology Department. The following vendors submitted proposals to OUSD E-Rate 14 Web Hosting: E Chalk, Edline, IES, School Wires, Sharp School, and Thinq Ed.

Before the bids were opened, the review committee consisting of three staff members, discussed and decided on the following evaluation criteria:

Vendors were evaluated based on total cost and compliance with the RFP. As the district is currently using School Wires, it was determined that it would require the district one FTE at \$80,000 district cost to switch to another vendor. As such, the total cost for implementing anything other than our existing solution should reflect this cost.

Vendor	Three year cost	District implementation cost	Total three year cost
E Chalk	1,263,655	80,000	\$1,343,655
Edline	206,841	80,000	\$286,841
IES	157,598	80,000	\$237,598
School Wires	173,475		\$173,475
Sharp School	200,550	80,000	\$280,550
Thinq Ed	193,440	80,000	\$273,440

In order to take advantage of the E-Rate discounts, the district must submit a form 471 to the SLD no later than March 24, 2011 with signed and approved contracts for the work requested.

The enclosed tables contain the information from submitted bids. Staff recommends that the District award to **School Wires**.

Email Hosting

Evoluction Summary

Oakland USD staff filed an application with the SLD for email hosting services. In accordance with the SLD procedures, OUSD published a Bid for Proposal on the District Website (Internet) for a minimum period of 28 days. The SLD also publishes the OUSD application on their Internet website for the purpose of encouraging and fostering competitive bids.

The District Bid required that all responses be submitted to the Technology Services Department. All bids were due to the District by March 2, 2011 at 4:00pm. The evaluation of the Bids took place in meetings conducted in the Technology Department. The following vendors submitted proposals to OUSD E-Rate 14 Email Hosting: CSI, Edline, and ePaLs.

Before the bids were opened, the review committee consisting of three staff members, discussed and decided on the following evaluation criteria:

The vendors were evaluated based on Cost 35%, Product 25%, Company 15%, Project plan and implementation support 20%, Additional features or benefits included in the package 10%.

Bidder	CSI	ePaLs	Edline
Cost	22	23	35
Product	22	18	10
Company	15	15	8
Project Plan/ Implimentation and support	18	15	15
Additional Services	0	4	0
Total	77	75	68

Pricing Summary

Vendor	CSI	ePaLs	Edline
3 year contract price	\$323,500	\$313,000	\$206,841

In order to take advantage of the E-Rate discounts, the district must submit a form 471 to the SLD no later than March 24, 2011 with signed and approved contracts for the work requested.

The enclosed tables contain the information from submitted bids. Staff recommends that the District award to CSI.

FISCAL IMPACT

The District is responsible for the costs not covered by e-rate, up to 12% of the internal connections proposal and the costs of non-qualifying equipment or an estimated **\$756,912.** to be taken from the ERATE Facilities account 2122/9099: 9869901803-6200. Associated electrical and demolition costs will be submitted in a future board meeting. These costs are NOT covered by E-Rate.

The District is responsible for the costs not covered by e-rate, up to 20% of the Internet services costs or an estimated **\$60,144.** to be taken from the Central Office Utilities/Telephone account 9991158202-5930.

The District is responsible for the costs not covered by e-rate, up to 20% of the Web hosting and the costs of non-qualifying services or an estimated **\$29,575.** to be taken from District-wide Licensing Fees, account 9999994701-5846.

The District is responsible for the costs not covered by e-rate, up to 20% of the Email hosting and the costs of non-qualifying services or an estimated **\$56,300.** to be taken from District-wide Licensing Fees, account 9999994701-5846.

RECOMMENDATION

Staff is recommending that the Board authorize submittal of the application and award bids and Agreements for Fiscal Year 2011-2012 E-Rate discounts through the Schools and Libraries Division process as enumerated herein.

Contract only:

Fiscal Service

Budget code:

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RESOLUTIONOF THE BOARD OF EDUCATION OF THE OAKLAND UNIFIED SCHOOL DISTRICT

Resolution No. 1011-0155

Approving Fiscal Year 2011-2012 E-Rate Application and Conditional Award of Bids, Agreements for Services and/or Work Page 1 of 3

WHEREAS, the Schools and Libraries Program of the Universal Service Fund, commonly known as "E-Rate," is administered by the federal Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) under the direction of the Federal Communications Commission (FCC), and provides discounts to assist most schools and libraries in the United States to obtain affordable telecommunications and Internet access; and,

WHEREAS, the Schools and Libraries Program supports connectivity - the conduit or pipeline for communications using telecommunications services and/or the Internet, under four categories of service: telecommunications services, Internet access, internal connections, and basic maintenance of internal connections and provides discounts for communications support depending on the level of poverty and the urban/rural status of the population served and ranges from 20% to 90% of the costs of eligible services to schools, school districts and libraries; and,

WHEREAS, the Oakland Unified School District is required at the time of application to the SLD to designate matching funds, if required, and to identify vendors selected by competitive bids and/or Requests for Proposals (RFP) who will assist the District in the implementation of services and/or projects to be funded by E-Rate; and,

WHEREAS, the District is eligible to file its Year 14 E-Rate application with the SLD for funding pursuant to applicable eligibility standards and criteria,

WHEREAS, the Superintendent of Schools, in a Board Memorandum, dated March 7, 2011, recommends the approval of said application for the reasons stated in the memorandum, and delineates how funds, if granted, will be used, which is incorporated herein by reference as though fully set forth,

NOW, THEREFORE, BE IT RESOLVED, that the Board of Education, based upon said recommendation, hereby authorizes the filing of the Oakland Unified School District's Year 14 E-Rate Application — FCC Form471 - with the Schools and Libraries Division (SLD) of the Universal Services Administrative Company seeking approximately **\$5,932,714** in E-Rate Funds for Fiscal Year 2011-2012; and

BE IT FURTHER RESOLVED, that the Board hereby authorizes and appropriates District matching funds and necessary equipment and software costs of up to **\$902,931.00**, to be incorporated in the Fiscal Year 2011-2012 Budget and distributed to and taken from the following accounts, as may be required: \$756,912 to be taken from the Erate Facilities 2122/9099 account (or successor account), \$85,875 from District-wide Licensing Fees, account 9999994701-5846 (or successor account), \$60,144. from the Central Office Utilities/Telephone account 9991158202-5930 (or successor account); and,

BE IT FURTHER RESOLVED, that the Board hereby conditionally approves Award of Bids and Agreements for the wiring of schools listed in the table below:

Group	Group Description	Affected Schools
Grp 1	Data Infrastructure	Brookfield
	Upgrades	Futures Elementary
		Horace Mann

RESOLUTIONOF THE BOARD OF EDUCATION OF THE OAKLAND UNIFIED SCHOOL DISTRICT

Resolution No. 1011-0155

Approving Fiscal Year 2011-2012 E-Rate Application and Conditional Award of Bids, Agreements for Services and/or Work

Page 2 of 3

	T	Markham
		Parker
		Community United Elementary
		Sobrante Park
		ACORN Woodland
		Hillside Academy
		Encompass
		ASCEND
		International Community School
		Think College Now
		Frick
		Madison
		Elmhurst Community Prep
		Alliance Academy
	1	Business & Information
		Technology
		Brewer
		Hoover
		Arroyo Viejo CDC
		Lockwood Pre K
		Lockwood CDC
		Webster CDC
Grp 2	Data Infrastructure	Bella Vista
	Upgrades	Greenleaf Elementary
		Emerson
		Lafayette
		Manzanita Seed
		Manzanita Community School
		Martin Luther King Jr.
		PLACE @ Prescott
		Sankofa
		West Oakland Middle School
		Roosevelt
		ROOTS
		United for Success
		Coliseum Prep
		Urban Promise
		Dewey
		Life Academy
		Oakland International High
		School
		Howard CDC
		Lakeview CDC
	<u> </u>	Laneview CDC

RESOLUTIONOF THE BOARD OF EDUCATION OF THE OAKLAND UNIFIED SCHOOL DISTRICT

Resolution No. 1011-0155

Approving Fiscal Year 2011-2012 E-Rate Application and Conditional Award of Bids, Agreements for Services and/or Work

Page 3 of 3

to the following vendors: **Digital Design Communications** for Group 1 schools identified in the RFP/table above for a cumulative amount not to exceed **\$3,638,800.00**; **Digital Design Communications** for Group 2 schools identified in the RFP/table above for a cumulative amount not to exceed **\$2,668,800.00**; **Comcast Business Communications** for managed internet services to our secondary (backup) datacenter not to exceed **\$137,520.00** for **3 years**; **School Wires** for web hosting in an amount not to exceed **\$173,475.00** for **3 years**; and for **CSI** for email hosting an amount not to exceed **\$323,500**. for **3 years**; each Award and Agreement stated herein, subject to or limited to the amount of funds approved and awarded to the District by SLD, if any, for the purpose(s) of the Awarded Bid and subject to appropriation of said funds, in whole or in part, by the Board; and

BE IT FURTHER RESOLVED, that the Board further authorizes acceptance of and execution of said Grant Agreement and any amendments thereto with SLD for Fiscal Year 2011-2012 and Agreements or Amendments with vendors named herein by the President and Secretary of the Board, each and all documents referenced herein, subject to form and content approval by the General Counsel.

Passed by the following vote:

AYES: David Kakishiba, Jumoke Hodge, Noel Gallo, Christopher Dobbins, and Acting President Jody London

NOES: Alice Spearman

ABSTAINED: None

ABSENT: President Gary Yee

I hereby certify that the foregoing is a full, true and correct copy of a Resolution adopted at a Regular Meeting of the Governing Board of the Oakland Unified School District held March 23, 2011.

Edgar Rakestraw, Jr.

Edgar Rakestraw, Jr. Secretary, Board of Education

File ID Number: 11-0601Introduction Date: 3-75-11Enactment Number: 11-0456Enactment Date: 3-23-11BV:07

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FCC Form 470

Schools and Libraries Universal Service Description of Services Requested and Certification Form 470 Estimated Average Burden Hours per Response: 3 hours This form is designed to help you describe the eligible services you seek so that this data can be posted on the Fund Administrator Internet Site and interested service providers can identify you as a potential customer and compete to serve you. Please read instructions before beginning this form. (You can also file online at www.usac.org/st)

Form 470 Application Number: 956500000888157	Applicant's Form Identifier: OUSD470Y14
Application Status: COMPLETE	Posting Date: 01/14/2011
Allowable Contract Date: 02/11/2011	Certification Received Date:
Block 1: Applicant Address and Information	
Name of Applicant: OAKLAND UNIFIED SCHOOL DIST 2 Funding Year: 2011 (Funding years run from July 1 through the following June 30)	
 a Entity Number: 144227 4a Street Address, P.O.Box, or Route Number: 1025 SECOND AVE. 	
City: OAKLAND State: CA Zip Code: 94606 -0000 4b Teleptone Number: (510) 879 -8200 4c Fax Number: (510) 879 -1848 5a Eligible Entities That Will Receive Services: Check the ONE choice in 5a that best describes the eligible entities that will receive the servi- will pay the bills for these services.	ces described in this form. You will then list in Item 15 the entity/entities that
C Individual School (individual public or non-public school)	
School District (LEA; public or non-public [e.g., diocesan] local district representing	multiple schools)
C Library (including library system, library outlet/branch or library consortium as defi	nedunder LSTA)
Consortium (intermediate service agencies, states, state networks, consortia of sc	hools and/or libraries)
C Statewide application for (enter 2-letter state code)	
representing (check all that apply)	
All public schools/districts in the state	
All non-public schools in the state	
All libraries in the state	
5b Recipient(s) of Services - Check all that apply:	
☐ Private	☐ Charter
Tribal Fead Start	State Agency
5c Number of eligible entities for which services are sought: 140	
Block 1: Applicant Address and Information (continued)	
6a Contact Person's Name: Paul Hoy	
If the Contact Person's Street Address is the same as Item 4a above, check here.	nplete item 6b.
6b Street Address, P.O.Box, or Route Number:	
NOTE: USAC will use this address to mail correspondence	
1025 SECOND AVE.	
City: OAKLAND State: CA Zip Code: 94606 -0000 Check the box next to your preferred mode of contact and provide your contact information. One	box MUST be checked and an entry provided.
 Gc Telephone Number: (510) 879-8277 Gd Fax Number: (510) 879-1848 G⊄ 6e E-Mail Address: paul.hoy@ousd.k12.ca.us Re-enter E-mail Address: paul.hoy@ousd.k12.ca.us If a consultant is assisting you with your application process, please complete Item 7 	below:
7 Consultant Name: MICHELLE HARKEN	
Name of Consultant's Employer: CSM Central	
Consultant's Street Address: 3130-C Inland Empire Blvd	
City: Ontario State: CA Zip Code: 91764	
Consultant's Telephone Number: (209) 834-0556 Ext.	
Consultant's Fax Number: (909) 481-7410	
Consultant's E-mail Address: mharken@csmcentral.com	
Re-enter E-mail Address: mharken@csmcentral.com	
Consultant Registration Number: 16043554	

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Entity Number: 144227		Applicant's Form Identifier: OUSD470Y14
Contact Person: Paul Hoy		Phone Number: (510) 879-8277
Block 2: Summary Des	scription of Needs or Services	Requested
8 Telecommunication Services		
If you check YES to indicate 28 days. If your RFP is not a	you have a Request for Proposals (RFP) the vailable to all interested bidders, or if you ch	at specifies the services you are seeking, your RFP must be available to all interested bidders for at lea neck NO and you have or intend to have an RFP, you risk denial of your lunding requests.
a J YES, I have released or	intend to release an RFP for these services.	s. It is available or will become available on the Internet at:
or via (check one)	T the contact person in Item 6 or	T the contact person listed in Item 12
Your RFP Indentifier:		
four fur and entities.		
h TNO I have not released	and do not intend to release an RFP for thes	se services.
b ; no, mate not releases		
b ; Ho, Hate not clouded		
9 Internet Access	you have a Request for Proposals (RFP) that	at specifies the services you are seeking, your RFP must be available to all interested bidders for at lea eeck NO and you have or intend to have an RFP, you risk denial of your funding requests.
9 Internet Access If you check YES to indicate 28 days. If your RFP is not a	you have a Request for Proposals (RFP) Iha vailable to alf interested bidders, or if you ch	at specifies the services you are seeking, your RFP must be available to all interested bidders for at le
9 Internet Access If you check YES to indicate 28 days. If your RFP is not a	you have a Request for Proposals (RFP) Iha vailable to alf interested bidders, or if you ch	at specifies the services you are seeking, your RFP must be available to all interested bidders for at lea neck NO and you have or intend to have an RFP, you risk denial of your funding requests. It is available or will become available on the Internet at:
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Entity Number: 144227	Applicant's Form Identifier: OUSD470Y14
Contact Person: Paul Hoy	Phone Number: (510) 879-8277
10 Internal Connections Othe	han Basic Maintenance
If you check YES to indicat 28 days. If your RFP is not	ou have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for a ailable to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.
a TYES, I have released o	ntend to release an RFP for these services. It is available or will become available on the Internet at:
or via (check one)	The contact person in Item 6 or The contact person listed in Item 12
Your RFP Indentifier:	
Whether you check YES or N	nd do not intend to release an RFP for these services. you must list below the Internal Connections services you seek. Specify each service (e.g., a router, hub and cabling) and quantity and/or ca
Whether you check YES or N (e.g., connecting 1 classroom	you must list below the Internal Connections services you seek. Specify each service (e.g., a router, hub and cabling) and quantity and/or ca 30 students).
Whether you check YES or N (e.g., connecting 1 classroom	you must list below the Internal Connections services you seek. Specify each service (e.g., a router,hub and cabling) and quantity and/or ca 30 students). Il Connections
Whether you check YES or N (e.g., connecting 1 classroom 11 Basic Maintenance of Inte If you check YES to indicate	you must list below the Internal Connections services you seek. Specify each service (e.g., a router, hub and cabling) and quantity and/or ca 30 students).
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Whether you check YES or N (e.g., connecting 1 classroom 11 Basic Maintenance of Inte <i>If you check YES to indicat</i> 28 days. <i>If your RFP is not</i> a YES, I have released or or via (check one) Your RFP Indentifier:	you must list below the Internal Connections services you seek. Specify each service (e.g., a router,hub and cabling) and quantity and/or ca 30 students). It Connections ou have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for a ailable to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests. end to release an RFP for these services. It is available or will become available on the Internet at:

Applicant's Form Identifier: OUSD470Y14
Phone Number: (510) 879-8277
ovide additional technical details or answer specific questions from service providers about the services sted in Item 6 nor the Authorized Person who signs this form.
cal laws or regulations on how or when service providers may contact you or on other bidding procedur an Internet address where they are posted and a contact name and telephone number.
ing requirements apply to the procurement of services sought on this Form 470.
) cannot yet be filed online, include that information here.
2.ca.us/Erate.aspx voluntary extensions. District may consider users and/or reduction of sites and users over the erms to allow for growth in bandwidth and/or

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Entit	y Number: 144227	Applicant's Form Identifier: OUSD470Y14
Cont	act Person: Paul Hoy	Contact Phone Number: (510) 879-8277
Blo	ck 4: Recipients of Service	
15	Billed Entities	
	List the entity/entities that will be paying the bills directly to the provider for the se These are known as Billed Entities. At least one line of this item must be complet Form 471 is not listed below, funding may be denied for the funding requests ass	ed. If a Billed Entity cited on your
1	Entity Number Entity Name	

144227 OAKLAND UNIFIED SCHOOL DIST

ontac	_	er: 144227	Applicant's Form Identifier: OUSD470Y14	
CONTRACTOR OF THE OWNER	THE OWNER DRAWN	ion: Paul Hoy	Contact Phone Number: (510) 879-8277	
	_	Certifications and Signature		
6	I cer	tily that the applicant includes: (Check one or both.)		
	a	 schools under the statutory definitions of elementary and secondary school do not operate as for-profit businesses, and do not have endowments exc 	Is found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), Ihat	
			inistrative agency under the Library Services and Technology Act of 1996 that do not	
	ьГ		te from any schools (including, but not limited to elementary and secondary schools,	
			ind libraries receiving services under this form are covered by technology plans that do o	
17	Г	will cover all 12 months of the funding year, and that have been or will be approver, prior to the commencement of service.	approved by a state or other authorized body, or an SLD-certified technology plan	
		Or I certify that no technology plan is required by Commission rules		
8	R		able for at least 28 days before considering all bids received and selecting a service bid selected will be for the most cost-effective service or equipment offering, with price ing educational needs and technology plan goals.	
19	V	I certify that I will relain required documents for a period of at least five years after the last day of service delivered. I certify that I will relain all documents necessary of demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.		
		I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes and will not be sold,		
20	V	resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. §§ 54.500, 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.		
		I acknowledge that support under this support mechanism is conditional up	on the school(s) and/or library(ies) I represent securing access, separately or through th ternal connections, maintenance, and electrical capacity necessary to use the services	
21	Į₹	purchased effectively. I recognize that some of the aforementioned resour should be available to cover these costs.	terna connections, maniferance, and electrical capacity necessary to use the services cas are not eligible for support. I certify that I have considered what financial resources	
22	ন	I certify that I am authorized to procure eligible services for the eligible ent (ies) listed on this form, that I have examined this request, and to the best	ty(ies). I certify that I am authorized to submit this request on behalf of the eligible entity of my knowledge, information, and belief, all statements of fact contained herein are true.	
23	V	that persons willfully making false statements on this form can be punished	ent/competitive bidding requirements and that I have complied with them. I acknowledge d by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or	
24	V	imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001. I acknowledge that FCC rules provide that persons who have been convic in the schools and libraries support mechanism are subject to suspension	ed of criminal violations or held civilly liable for certain acts arising from their participation	
	lumbe	er: 144227	Applicant's Form Identifier: OUSD470Y14	
	_	on: Paul Hoy	Contact Phone Number: (510) 879-8277	
		ed name of authorized person:	26 Date:	
27a	Print	ed name of authorized person:	26 Date:	
27a	Print	ed name of authorized person: on Hat	26 Date:	
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27a 27b	Print Vern Title DEP	ed name of authorized person: on Hal or position of authorized person: UTY SUPTDNT BUSINESS & OPRATION Check here if the consultant in Item 7 is the Authorized Person.	26 Date:	
27a 27b	Print Vern Title DEPI C Stree 1025 City:	ed name of authorized person: on Hal or position of authorized person: UTY SUPTDNT BUSINESS & OPRATION Check here if the consultant in Item 7 is the Authorized Person. et Address, P.O. Box, Route Number, City, State, Zip Code: 2 and Ave Oakland	26 Date:	
27a 27b	Print Vern Title DEP C Stree 1025 City: State	ed name of authorized person: on Hal or position of authorized person: UTY SUPTDNT BUSINESS & OPRATION Check here if the consultant in item 7 is the Authorized Person. et Address, P.O. Box, Route Number, City, State, Zip Code: 2 and Ave Oakland e: CA	26 Date:	
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27a 27b 27c 27c	Print Vern Title DEPI C Stree 1025 State Zip C Telep (510)	ed name of authorized person: ion Hat or position of authorized person: UTY SUPTDNT BUSINESS & OPRATION Check here if the consultant in Item 7 is the Authorized Person. at Address, P.O. Box, Route Number, City, State, Zip Code: at Address, P.O. Box, Route Number, City, State, Zip Code: at Address, CA Oakland at CA Code: 94606 phone Number of Authorized Person:	26 Date:	
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27a 27b 27c 27c 27d 27e	Print Vern Title DEPI C Stree 1025 City: State Zip C Teley (510) Fax t (510)	ed name of authorized person: on Hal or position of authorized person: UTY SUPTDNT BUSINESS & OPRATION Check here if the consultant in Item 7 is the Authorized Person. at Address, P.O. Box, Route Number, City, State, Zip Code: 2 and Ave Oakland 2: CA Ode: 94606 phone Number of Authorized Person:) 879-4663 Number of Authorized Person:	26 Date:	
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Entity Number: 144227	Applicant's Form Identifier: OUSD470Y14
Contact Person: Paul Hoy	Phone Number: (510) 879-8277
universal service discounts must file this Description of Services Requer (b). The collection of information stems from the Commission's authority	ations Commission's rules, certain schools and libraries ordering services that are eligible for and seeking sted and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.504 / under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the competitive bidding requirement contained in 47 C.F.R. § 54.504. Schools and libraries must file this form
An agency may not conduct or sponsor, and a person is not required to	respond to, a collection of information unless it displays a currently valid OMB control number.
determine whether approving this application is in the public interest. If v order, your application may be referred to the Federal, state, or local ag order. In certain cases, the information in your application may be disclo the FCC; or (c) the United States Government is a party of a proceeding	nded, to collect the information we request in this form. We will use the information you provide to we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or ency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or used to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of pefore the body or has an interest in the proceeding. In addition, information provided in or submitted with disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information
If you owe a past due debt to the federal government, the information you Federal agencies and/or your employer to offset your salary, IRS tax rel through the matching of computer records when authorized.	ou provide may also be disclosed to the Department of the Treasury Financial Management Service, other fund or other payments to collect that debt. The FCC may also provide the information to these agencies
If you do not provide the information we request on the form, the FCC m	nay delay processing of your application or may return your form without action.
The foregoing Notice is required by the Paperwork Reduction Act of 199	95, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.
sources, gathering and maintaining the data needed, completing, and re	average 3 hours per response, including the time for reviewing instructions, searching existing data eviewing the collection of information. Send comments regarding this burden estimate or any other aspect sporting burden to the Federal Communications Commission, Performance Evaluation and Records

Please submit this form to:

SLD-Form 470 P.O. Box 7026 Lawrence, Kansas 66044-7026 1-888-203-8100

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:

SLD Forms ATTN: SLD Form 470 3833 Greenway Drive Lawrence, Kansas 66046 1-888-203-8100

New Search Return To Search Results

FCC Form 470 October 2010

File ID Number: 11-0601Introduction Date: 3-14-11Enactment Number: 11-0456

CERTIFIED:

24/11

Edgar Rakestraw, Jr., Secretary Board of Education

Enactment Date: <u>3-23-1</u> By: D =

FCC Form 470

Approval by OMB 3060-0806

Schools and Libraries Universal Service

Description of Services Requested and Certification Form 470 Estimated Average Burden Hours per Response: 3 hours This form is designed to help you describe the eligible services you seek so that this data can be posted on the Fund Administrator Internet Site and interested service providers can identify you as a potential customer and compete to serve you. Please read instructions before beginning this form. (You can also file online at www.usac.org/si)

Applicant's Form Identifier (Optional: Create an identifier for your own reference)	Form 470 Application #:
OUSD470Y14P1	189870000893838 (To be assigned by administrator)
Block 1: Applicant Address and Information	
1 Name of Applicant: OAKLAND UNIFIED SCHOOL DIST	
 Funding Year: 2011 (Funding years run from July 1 through the following June 30) Entity Number: 144227 Street Address, P.O.Box, or Route Number: 1025 SECOND AVE. 	
City: OAKLAND State: CA Zip Code: 94606 -0000 4b Telephone Number: (510) 879 -8200 4c Fax Number: (510) 879 -1848 5a Eligible Entities That Will Receive Services:	nie farm. Vau uill than liet in Norm 15 the antiku/antiking that
Check the ONE choice in 5a that best describes the eligible entities that will receive the services described in t will pay the bills for these services.	ins form. Foo will then rist in term to the entitylentities that
C Individual School (Individual public or non-public school)	
School District (LEA; public or non-public [e.g., diocesan) local district representing multiple schools)	
C Library (including library system, library outlet/branch or library consortium as defined under LSTA)	
Consortium (intermediate service agencies, states, state networks, consortia of schools and/or libration	ies)
C Statewide application for (enter 2-letter state code)	
representing (check all that apply)	
All public schools/districts in the state	
All non-public schools in the state	
All libraries in the state	
5b Recipient(s) of Services - Check all that apply:	
T Private IV Public I Chart	er
Tribal THead Start TState	Agency
5c Number of eligible entities for which services are sought: 140	
Block 1: Applicant Address and Information (continued)	
6a Contact Person's Name:	
Paul Hoy	
If the Contact Person's Street Address is the same as Item 4a above, check here. [If not, complete Item 6b.	
6b Street Address, P.O.Box, or Route Number:	
NOTE: USAC will use this address to mail correspondence	
1025 SECOND AVE.	
City: OAKLAND State: CA Zip Code: 94606 -0000 Check the box next to your preferred mode of contact and provide your contact information. One box MUST be ch	ecked and an entry provided.
 ☐ 6c Telephone Number: (510) 879-8277 ☐ 6d Fax Number: (510) 879-1848 [J] 6e E-Mail Address: paul.hoy@ousd.k12.ca.us Re-enter E-mail Address: paul.hoy@ousd.k12.ca.us If a consultant is assisting you with your application process, please complete Item 7 below: 	
7 Consultant Name: MICHELLE HARKEN	
Name of Consultant's Employer: CSM, Inc.	
Consultant's Street Address: 3130-C Inland Empire Blvd	
City: Ontario State: CA Zip Code: 91764	
Consultant's Telephone Number: (209) 834-0556 Ext.	
Consultant's Fax Number: (909) 481-7410	
Consultant's E-mail Address: mharken@csmcentral.com	
Re-enter E-mail Address: mharken@csmcentral.com	
Consultant Registration Number: 16043564	

Entity Number: 144227		Applicant's Form Identifier: OUSD470Y14P1	
Contact Person: Paul Hoy		Phone Number: (510) 879-8277	
Block 2: Summary Description of I	leeds or Services Requeste	ed	
B Telecommunication Services			
If you check YES to indicate you have a Requination 28 days. If your RFP is not available to all inter-	est for Proposals (RFP) that specifies th rested bidders, or if you check NO and	he services you are seeking, your RFP must be available to all interested bidde you have or intend to have an RFP, you risk denial of your funding requests.	ers for at lea
a TYES, I have released or intend to release	an RFP for these services. It is available	le or will become available on the Internet at:	
or via (check one) The contact	t person in Item 6 or T the	e contact person listed in Item 12	
Your REP Indentifier:			
four HFF indentiner.			
b 🔽 NO, I have not released and do not intend	to release an RFP for these services.		
Service	uantity and/or Capacity		
Data services for portable electronic devices E	stimated 38 data plans, unlimited text ar	nd data and estitmated 40 mobile broadband cards, district wide	
Cellular services	stimated 80 Cellular users, 10 iPhones v	with approx. 28,000 pooled minutes, district wide	
28 days. If your RFP is not available to all inte	rested bidders, or if you check NO and y	he services you are seeking, your RFP must be available to all interested biddy you have or intend to have an RFP, you risk denial of your funding requests. or will become available on the Internet al: http://web.outdkt2.ca.ustRate.stpx	ers for at lea
- 1		e or will become available on the internet at: http://web.ousd.kt2.ca.us/Erate.aspx e contact person listed in item 12	
or via (check one) The contac	t person in Item 6 or I the	e contact person listed in item 12	
Your RFP Indentifier:			
	to release an REP for these services		
b CNO, I have not released and do not intend			
b r NO, I have not released and do not intend Whether you check YES or NO, you must list be		eek. Specify each service (e.g., monthly Internet service) and quantity and/or c	apacily (e.g
b		sek. Specify each service (e.g., monthly Internet service) and quantity and/or c	apacily (e.g
b	low the Internet Access services you se Quantity and/or Capacity Please refer to RFP		apacily (e.g
b	low the Internet Access services you se Quantity and/or Capacity Please refer to RFP	eek. Specify each service (e.g., monthly Internet service) and quantity and/or c data and text, plus 40 mobile broadband cards, district wide (No RFP)	apacily (e.g

4

Entity Number: 144227		Applicant's Form Identifier: OUSD470Y14P1
Contact Person: Paul Hoy		Phone Number: (510) 879-8277
10 Internal Connections Other Than Basic I	Maintenance	
		pecifies the services you are seeking, your RFP must be available to all interested bidders for at lea NO and you have or intend to have an RFP, you risk denial of your funding requests.
a TYES, I have released or intend to rele	ease an RFP for these services. It is	s available or will become available on the Internet at:
or via (check one) The co	ontact person in Item 6 or	T the contact person listed in Item 12
Your RFP Indentifier:		
b TNO, I have not released and do not in	ntend to release an RFP for these s	ervices.
		services you seek. Specify each service (e.g., a router, hub and cabling) and quantity and/or capacit
Whether you check YES or NO, you must l (e.g., connecting 1 classroom of 30 student		services you seek. Specify each service (e.g., a router, hub and cabling) and quantity and/or capacit
		services you seek. Specify each service (e.g., a router, hub and cabling) and quantity and/or capacit
		services you seek. Specify each service (e.g., a router,hub and cabling) and quantity and/or capaci
	ls).	services you seek. Specify each service (e.g., a router,hub and cabling) and quantity and/or capacit
(e.g., connecting 1 classroom of 30 student 11 Basic Maintenance of Internal Connectio If you check YES to indicate you have a l	ts). ons Request for Proposals (RFP) that si	
(e.g., connecting 1 classroom of 30 studen) 11 Basic Maintenance of Internal Connectio If you check YES to indicate you have a 28 days. If your RFP is not available to al	is). ons Request for Proposals (RFP) that sj Il interested bidders, or if you check	pecifies the services you are seeking, your RFP must be available to all interested bidders for at lea
(e.g., connecting 1 classroom of 30 student 11 Basic Maintenance of Internal Connectio If you check YES to indicate you have a 1 28 days. If your RFP is not available to al a	is). ons Request for Proposals (RFP) that sj Il interested bidders, or if you check	pecifies the services you are seeking, your RFP must be available to all interested bidders for at lea NO and you have or intend to have an RFP, you risk denial of your funding requests. available or will become available on the Internet at:
(e.g., connecting 1 classroom of 30 student 11 Basic Maintenance of Internal Connectio If you check YES to indicate you have a 1 28 days. If your RFP is not available to al a	is). ons Request for Proposals (RFP) that s Il interested bidders, or if you check ase an RFP for these services. It is	pecifies the services you are seeking, your RFP must be available to all interested bidders for at lea NO and you have or intend to have an RFP, you risk denial of your funding requests. available or will become available on the Internet at:
(e.g., connecting 1 classroom of 30 student 11 Basic Maintenance of Internal Connection 11 you check YES to indicate you have a 28 days. If your RFP is not available to an a TYES, I have released or intend to relea or via (check one) The co	ons Request for Proposals (RFP) that is if interested bidders, or if you check ase an RFP for these services. It is ontact person in Item 6 or	pecifies the services you are seeking, your RFP must be available to all interested bidders for at lea NO and you have or intend to have an RFP, you risk denial of your funding requests. available or will become available on the Internet at: The contact person listed in Item 12
(e.g., connecting 1 classroom of 30 student 11 Basic Maintenance of Internal Connection If you check YES to indicate you have a 28 days, If your RFP is not available to al TYES, I have released or initend to relea or via (check one) The con- Your RFP Indentifier: b TNO, I have not released and do not in	is). Prequest for Proposals (RFP) that sy if interested bidders, or if you check ase an RFP for these services. It is pontact person in Item 6 or attend to release an RFP for these s	pecifies the services you are seeking, your RFP must be available to all interested bidders for at lea NO and you have or intend to have an RFP, you risk denial of your funding requests. available or will become available on the Internet at: The contact person listed in Item 12

Page 4 of 7

ntity Number: 144227	Applicant's Form Identifier: OUSD470Y14P1	
Contact Person: Paul Hoy	Phone Number: (510) 879-8277	
12 (Optional) Please name the person on your staff or project whe can you are seeking. This person does not need to be the contact person(s)	n provide additional technical details or answor opositis questions from service providers about the services) listed in Item 6 nor the Authorized Person who signs this form.	
Name:		
Title:		
Telephone Number:		
Fax Number:		
Email Address:		
Re-enter E-mail Address:		
	r local laws or regulations on how or when service providers may contact you or on other bidding procedure ide an Internet address where they are posted and a contact name and telephone number.	
Check this box if no state and local procurement/competitive b	idding requirements apply to the procurement of services sought on this Form 470.	
If you are requesting services for a funding year for which a Form of	470 cannot yet be filed online, include that information here.	
All RFPs are located on-line at the following URL: http://web.ousd. District may consider multi-year contracts and/or a contracts featur contracts with flexible terms to allow for growth in number of sites ; term of the contract(s). District may consider contract(s) with flexib reduction of bandwidth over the term of the contract(s).	ring voluntary extensions. District may consider and users and/or reduction of sites and users over the	
Block 3:		
14. [Reserved]		

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y14P1
Contact Person: Paul Hoy	Contact Phone Number: (510) 879-8277
Block 4: Recipients of Service	
15 Billed Entities	
These are known as Billed Entities. At least one line of	city to the provider for the services requested in this form. of this item must be completed. If a Billed Entity cited on your for the funding requests associated with this Form 470. Attach additional pages if needed.
Catter Nearbox Catter Name	

Entity Number Entity Name 144227 OAKLAND UNIFIED SCHOOL DIST

1

	_	er: 144227	Applicant's Form Identifier: OUSD470Y14P1 Contact Phone Number: (510) 879-8277	
COLUMN TO A COLUMN TWO IS NOT		on: Paul Hoy Certifications and Signature	Contact Phone NUMBER: (010) 0/9-82/7	
16		tify that the applicant includes: (Check one or both.)		
			is found in the No Child Left Behind Act of 2001, 20 U.S.C. 55 7801 (18) and (38), that	
	a v do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do			
	b T operate as for-profit businesses and whose budgets are completely separate from any schools (including, but not limited to elementary and secondary schools, colleges, and universities).			
7	Г	I certify that, if required by Commission rules, all of the individual schools and libraries receiving services under this form are covered by technology plans that dr will cover all 12 months of the funding year, and that have been or will be approved by a state or other authorized body, or an SLD-certified technology plan approver, prior to the commencement of service.		
		I Or I certify that no technology plan is required by Commission rules		
18	I certify that I will post my Form 470 and (if applicable) make my RFP available for at least 28 days before considering at bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology plan goals.		a bid selected will be for the most cost-effective service or equipment offering, with price ting educational needs and technology plan goals.	
19	ধ		rrs after the last day of service delivered. I certify that I will retain all documents necessar ag the form for, receipt of, and delivery of services receiving schools and libraries the schools and libraries program.	
20	I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. §§ 54.500, 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.		eceived anything of value or a promise of anything of value, other than services and	
21	ব	program, to all of the resources, including computers, training, software, in	oon the school(s) and/or library(ies) I represent securing access, separately or through the ternal connections, maintenance, and electrical capacity necessary to use the services ces are not eligible for support. I certify that I have considered what financial resources	
22	4	(ies) listed on this form, that I have examined this request, and to the best	ty(ies). I certify that I am authorized to submit this request on behalf of the eligible entity of my knowledge, information, and belief, all statements of fact contained herein are true	
23	V	I certify that I have reviewed all applicable FCC, state, and local procureme that persons willfully making false statements on this form can be punished imprisonment under Tille 18 of the United States Code, 18 U.S.C. § 1001.	ent/competitive bidding requirements and that I have complied with them. I acknowledge d by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine of the communication of the second	
24	ম	in the schools and libraries support mechanism are subject to suspension		
	_	er: 144227	Applicant's Form Identifier: OUSD470Y14P1	
ontact	Perse	on: Paul Hoy	Contact Phone Number: (510) 879-8277	
25	Signal	ure of authorized person:	26 Date:	
07-				
214		ed name of authorized person: on Hal		
27h	Tillo	or position of authorized person:		
210		UTY SUPTONT BUSINESS & OPRATION		
	_	Check here if the consultant in Item 7 is the Authorized Person.		
27c		et Address, P.O. Box, Roule Number, City, State, Zip Code: 2nd Ave		
	-	Oakland		
		e: CA code: 94606		
074				
270		phone Number of Authorized Person: 879-4663		
27e	Fax	Number of Authorized Person:		
	(510)	879-8011		
27f	E-mai	I Address of Authorized Person:		
	verno	on.hal@ousd.k12.ca.us		
		nter E-mail Address: on.hal@ousd.k12.ca.us		
27g	Nam	e of Authorized Person's Employer:		
	Oakli	and Unified School District		
27g		and Unified School District Service provider involvement with pre can taint the competitive bidding process a	eparation or certification of a Form 470 and result in the denial of funding requests. and Libraries area of the USAC web site at	

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Entity Number: 144227	Applicant's Form Identifier: OUSD470Y14P1
Contact Person: Paul Hoy	Phone Number: (510) 879-8277
universal service discounts must file this Description of Services Re (b). The collection of information stems from the Commission's auth	unications Commission's rules, certain schools and libraries ordering services that are eligible for and seeking equested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.504 hority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the the competitive bidding requirement contained in 47 C.F.R. § 54.504. Schools and libraries must file this form
An agency may not conduct or sponsor, and a person is not require	ed to respond to, a collection of information unless it displays a currently valid OMB control number.
determine whether approving this application is in the public interes order, your application may be referred to the Federal, state, or loc; order. In certain cases, the information in your application may be c the FCC; or (c) the United States Government is a party of a procet	amended, to collect the information we request in this form. We will use the information you provide to st. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or al agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or sisclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee eding before the body or has an interest in the proceeding. In addition, information provided in or submitted will ct o disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information
	on you provide may also be disclosed to the Department of the Treasury Financial Management Service, other ax refund or other payments to collect that debt. The FCC may also provide the information to these agencies
If you do not provide the information we request on the form, the FC	CC may delay processing of your application or may return your form without action.
The foregoing Notice is required by the Paperwork Reduction Act o	if 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.
sources, gathering and maintaining the data needed, completing, a	d to average 3 hours per response, including the time for reviewing instructions, searching existing data ind reviewing the collection of information. Send comments regarding this burden estimate or any other aspect the reporting burden to the Federal Communications Commission, Performance Evaluation and Records

SLD-Form 470 P.O. Box 7026 Lawrence, Kansas 66044-7026 1-888-203-8100

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:

SLD Forms ATTN: SLD Form 470 3833 Greenway Drive Lawrence, Kansas 66046 1-888-203-8100

FCC Form 470 November 2010

File ID Number: <u>11-060</u> Introduction Date: <u>3-14-11</u> Enactment Number: <u>11-0456</u> Enactment Date: <u>3-23-//</u> By: 3 7

CERTIFIED:

3 24 11

Edgar Rakestraw, Jr., Secretary Board of Education

Approval by OMB 3060-0806

Schools and Libraries Universal Service

Description of Services Requested and Certification Form 470 Estimated Average Burden Hours per Response: 3 hours This form is designed to help you describe the eligible services you seek so that this data can be posted on the Fund Administrator Internet Site and interested service providers can identify you as a potential customer and compete to serve you. Please read instructions before beginning this form. (You can also file online at www.usac.org/sl)

Applicant's Form Identifier (Optional: Create an identifier for your own reference)	Form 470 Application #:		
	914370000882910 (To be assigned by administrator)		
Block 1: Applicant Address and Information			
1 Name of Applicant: OAKLAND UNIFIED SCHOOL DIST			
 Funding Year: 2011 (Funding years run from July 1 through the following June 30) Entity Number: 144227 Street Address, P.O.Box, or Route Number: 1025 SECOND AVE. 			
City: OAKLAND State: CA Zip Code: 94606 -0000 4b Telephone Number: (510) 879 -8200 4c Fax Number: (510) 879 -1848 5a Eligible Entities That Will Receive Services: Check the ONE choice in 5a that best describes the eligible entities that will receive the services described in the	nis form. You will then list in Item 15 the entity/entities that		
will pay the bills for these services.			
 School District (LEA; public or non-public (e.g., diocesan) local district representing multiple schools) 			
 C Library (including library system, library outlet/branch or library consortium as definedunder LSTA) 			
Consortium (intermediate service agencies, states, state networks, consortia of schools and/or librari	(20)		
Statewide application for (enter 2-letter state code)			
representing (check all that apply)			
All public schools/districts in the state			
All non-public schools in the state			
All libraries in the state			
5b Recipient(s) of Services - Check all that apply:			
☐ Private ☐ Public ☐ Charte	er		
Tribal THead Start TState	Agency		
5c Number of eligible entities for which services are sought: 140			
Block 1: Applicant Address and Information (continued)			
6a Contact Person's Name:			
Paul Hoy			
If the Contact Person's Street Address is the same as Item 4a above, check here. $rac{1}{1}$ If not, complete Item 6b.			
6b Street Address, P.O.Box, or Route Number:			
NOTE: USAC will use this address to mail correspondence			
1025 SECOND AVE.			
City: OAKLAND State: CA Zip Code: 94606 Check the box next to your preferred mode of contact and provide your contact information. One box MUST be checked and an entry provided.			
 Gc Telephone Number: (510) 879 -8277 Gd Fax Number: (510) 879 -1848 Ge E-Mail Address: paul.hoy@ousd.k12.ca.us Re-enter E-mail Address: paul.hoy@ousd.k12.ca.us If a consultant is assisting you with your application process, please complete Item 7 below: 			
7 Consultant Name: MICHELLE HARKEN			
Name of Consultant's Employer: CSM INC Consultant's Street Address: 3130-C Inland Empire Blvd			
City: Ontario State: CA Zip Code: 91764			
Consultant's Telephone Number: (209) 834-0556 Ext.			
Consultant's Fax Number: (909) 481-7410			
Consultant's E-mail Address: mharken@csmcentral.com			
Re-enter E-mail Address: mharken@csmcentral.com			
Consultant Registration Number: 16043564			

Entity Number: 144227		Applicant's Form Identifier: OUSD470Y14IC	
Contact Person: Paul Hoy		Phone Number: (510) 879-8277	
Block 2: Summary Description	of Needs or Services Re	equested	
B Telecommunication Services			
If you check YES to indicate you have a R 28 days. If your RFP is not available to all	equest for Proposals (RFP) that s interested bidders, or if you check	pecifies the services you are seeking, your RFP must be available to all interested bidders for at leas k NO and you have or intend to have an RFP, you risk denial of your funding requests.	
a / YES, I have released or intend to rele	ase an RFP for these services. It	is available or will become available on the Internet at:	
or via (check one) The co	ntact person in Item 6 or	T the contact person listed in Item 12	
Your REP Indentifier:			
Your RFP Indentifier:			
	end to release an RFP for these	services.	
Your RFP Indentifier: b	end to release an RFP for these	services.	
b TNO, I have not released and do not int	end to release an RFP for these s	services.	
 b T NO, I have not released and do not inl 9 Internet Access 			
 b ~ NO, I have not released and do not information Internet Access If you check YES to indicate you have a R 	equest for Proposals (RFP) that s		
 b T NO, I have not released and do not information of the second s	equest for Proposals (RFP) that s interested bidders, or if you check	pecifies the services you are seeking, your RFP must be available to all interested bidders for at leas	
 b T NO, I have not released and do not information of the second s	equest for Proposals (RFP) that s interested bidders, or if you check	pecifies the services you are seeking, your RFP must be available to all interested bidders for at leas k NO and you have or intend to have an RFP, you risk denial of your funding requests.	
 b T NO, I have not released and do not information of the second s	equest for Proposals (RFP) that s interested bidders, or if you check use an RFP for these services. It i	pecifies the services you are seeking, your RFP must be available to all interested bidders for at lea k NO and you have or intend to have an RFP, you risk denial of your funding requests. s available or will become available on the Internet at:	
 b T NO, I have not released and do not information of the second s	equest for Proposals (RFP) that s interested bidders, or if you check use an RFP for these services. It i	pecifies the services you are seeking, your RFP must be available to all interested bidders for at lea k NO and you have or intend to have an RFP, you risk denial of your funding requests. s available or will become available on the Internet at:	
 b T NO, I have not released and do not information of the second s	equest for Proposals (RFP) that s interested bidders, or if you check use an RFP for these services. It i ntact person in Item 6 or	specifies the services you are seeking, your RFP must be available to all interested bidders for at lea k NO and you have or intend to have an RFP, you risk denial of your funding requests. s available or will become available on the Internet at: T the contact person listed in Item 12	

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Phone Number: (510) 879-8277
Filone Multiber. (510) 675-6277
specifies the services you are seeking, your RFP must be available to all interested bidders for at lea ck NO and you have or intend to have an RFP, you risk denial of your funding requests.
t is available or will become available on the Internet at:
T the contact person listed in Item 12
services.
s services you seek. Specify each service (e.g., a router, hub and cabling) and quantity and/or capacity
or Capacity
P
P
specifies the services you are seeking, your RFP must be available to all interested bidders for at lea ck NO and you have or intend to have an RFP, you risk denial of your funding requests.
is available or will become available on the Internet at:
T the contact person listed in Item 12
services.

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Entity Number: 144227	Applicant's Form Identifier: OUSD470Y14IC
Contact Person: Paul Hoy	Phone Number: (510) 879-8277
	ct who can provide additional technical details or answer specific questions from service providers about the services ct person(s) listed in Item 6 nor the Authorized Person who signs this form.
Name:	
Title:	
Telephone Number:	
Fax Number:	
Email Address:	
Re-enter E-mail Address:	
	by state or local laws or regulations on how or when service providers may contact you or on other bidding procedur ind/or provide an Internet address where they are posted and a contact name and telephone number.
T Check this box if no state and local procurement/con	mpetitive bidding requirements apply to the procurement of services sought on this Form 470.
If you are requesting services for a funding year for which	ch a Form 470 cannot yet be filed online, include that information here.
contracts with flexible terms to allow for growth in numb	racts featuring voluntary extensions. District may consider er of sites and users and/or reduction of sites and users over the with flexible terms to allow for growth in bandwidth and/or
Block 3:	
14. [Reserved]	

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Entity Number: 144227		Applicant's Form Identifier: OUSD470Y14IC
Contact Person: Paul Hoy		Contact Phone Number: (510) 879-8277
Block 4: Recipier	nts of Service	
1:5 Rilled Entities		
These are known	lies that will be paying the bills directly to the prov as Billed Entities. At least one line of this item mu sted below, funding may be denied for the funding	
These are known	as Billed Entities. At least one line of this item mu	ust be completed. If a Billed Entity cited on your

	_	er: 144227	Applicant's Form Identifier: OUSD470Y14IC
	All states of the	on: Paul Hoy	Contact Phone Number: (510) 879-8277
		Certifications and Signature	
16	a 🔽	tify that the applicant includes: (Check one or bolh.) schools under the statutory definitions of elementary and secondary scho do not operate as for-profit businesses, and do not have endowments exc	ols found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), that eeding \$50 million; and/or
	libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not b C operate as for-profit businesses and whose budgets are completely separate from any schools (including, but not limited to elementary and secondary schools, colleges, and universities).		
17	colleges, and universities). I certify that, if required by Commission rules, all of the individual schools and libraries receiving services under this form are covered by technology plans that do will over all 12 months of the funding year, and that have been or will be approved by a state or other authorized body, or an SLD-certified technology plan approver, prior to the commencement of service.		
		☐ Or I certify that no technology plan is required by Commission rule	
18	V	provider. I certify that all bids submitted will be carefully considered and th being the primary factor, and will be the most cost effective means of mea	
19	V		ars after the last day of service delivered. I certify that I will retain all documents necessary ing the form for, receipt of, and delivery of services receiving schools and libraries the schools and libraries program.
20	L	resold or transferred in consideration for money or any other thing of valu Additionally, I certify that the entity or entities listed on this form have not	v 47 U.S.C. § 254 will be used primarily for educational purposes and will not be sold, e, except as permitted by the Commission's rules at 47 C.F.R. §§ 54.500, 54.513. received anything of value or a promise of anything of value, other than services and representative or agent thereof or any consultant in connection with this request for
21	N	program, to all of the resources, including computers, training, software, in	pon the school(s) and/or library(ies) I represent securing access, separately or through thi ternal connections, maintenance, and electrical capacity necessary to use the services ces are not eligible for support. I certify that I have considered what financial resources
22	শ	(ies) listed on this form, that I have examined this request, and to the best	ility(ies). I certify that I am authorized to submit this request on behall of the eligible entity of my knowledge, information, and belief, all statements of fact contained herein are true.
23	2	thal persons willfully making false statements on this form can be punishe imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001	
24	N	I acknowledge that FCC rules provide that persons who have been convic in the schools and libraries support mechanism are subject to suspension	ted of criminal violations or held civilly liable for certain acts arising from their participation and debarment from the program.
Entity N	lumbe	er: 144227	Applicant's Form Identifier: OUSD470Y14IC
Contact	Pers	on: Paul Hoy	Contact Phone Number: (510) 879-8277
25	Signa	ture of authorized person:	26 Date:
27a		ed name of authorized person: on Hal	
27b	Title	or position of authorized person:	
		UTY SUPTONT BUSINESS & OPRATION	
	t	Check here if the consultant in Item 7 is the Authorized Person.	
27c		el Address, P.O. Box, Route Number, City, State, Zip Code: ; 2nd Ave	
	State	Oakland e: CA Code: 94606-2212	
27d		phone Number of Authorized Person:	
	(510) 879-4663		
27e	Fax	Number of Authorized Person:	
	(510) 879-8011		
27f	f E-mail Address of Authorized Person: vernon.hal@ousd.k12.ca.us		
	Vernon, hal@ousu.k12.ca.us Re-enter E-mail Address: vernon, hal@ousd.k12.ca.us		
27g	Nam	e of Authorized Person's Employer:	
	Qak	and Unified School District	
		can taint the competitive bidding process For more information, refer to the School	eparation or certification of a Form 470 and result in the denial of funding requests. s and Libraries area of the USAC web site at ent Service Bureau at 1-888-203-8100.

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y14IC
Contact Person: Paul Hoy	Phone Number: (510) 879-8277
universal service discounts must file this Description of Services Reques (b). The collection of information stems from the Commission's authority	ions Commission's rules, certain schools and libraries ordering services that are eligible for and seeking ted and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.504 under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the ompetitive bidding requirement contained in 47 C.F.R. § 54.504. Schools and libraries must file this form
An agency may not conduct or sponsor, and a person is not required to r	espond to, a collection of information unless it displays a currently valid OMB control number.
determine whether approving this application is in the public interest. If w order, your application may be referred to the Federal, state, or local age order. In certain cases, the information in your application may be disclos the FCC; or (c) the United States Government is a party of a proceeding	ded, to collect the information we request in this form. We will use the information you provide to the believe there may be a violation or a potential violation of any applicable statute, regulation, rule or ency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or sed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of before the body or has an interest in the proceeding. In addition, information provided in or submitted with lisclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information
	u provide may also be disclosed to the Department of the Treasury Financial Management Service, other ind or other payments to collect that debt. The FCC may also provide the information to these agencies
If you do not provide the information we request on the form, the FCC ma	ay delay processing of your application or may return your form without action.
The foregoing Notice is required by the Paperwork Reduction Act of 1995	5, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.
sources, gathering and maintaining the data needed, completing, and rev	verage 3 hours per response, including the time for reviewing instructions, searching existing data viewing the collection of information. Send comments regarding this burden estimate or any other aspect porting burden to the Federal Communications Commission, Performance Evaluation and Records

Management, Washington, DC 20554.

Please submit this form to:

SLD-Form 470 P.O. Box 7026 Lawrence, Kansas 66044-7026 1-888-203-8100

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:

SLD Forms ATTN: SLD Form 470 3833 Greenway Drive Lawrence, Kansas 66046 1-888-203-8100

FCC Form 470 October 2010

File ID Number: <u>11-0601</u> Introduction Date: <u>3-14-11</u> Enactment Number: 11-0456 Enactment Date: <u>3-2</u> By: 5

CERTIFIED:

3/24/1 Edgar Rakestraw, Jr., Secretary Board of Education

CONTRACT FOR SERVICES AND/OR PRODUCTS FOR E-RATE YEAR 14

The Oakland Unified School District ("District") and Comcast Business Communications (**'Service Provider**") sign this document for the purchase of eligible equipment and services as described on the attachment to this letter as part of the E-Rate Year 14 effort. Service Provider was selected based on Service Provider's response to the District's RFP or on the basis of a qualifying Form 470. We intend to file a Funding Request Form 471 with the Universal Services Administrative Company (USAC), Schools and Libraries Division (SLD) E-Rate Program for eligible equipment and services based upon Service Provider's proposal.

The purchase and providing of the eligible equipment and services described are expressly subject to, and conditioned on, satisfaction of all of the following conditions:

- USAC approval of our request for funding through a formal Funding Commitment Decision Letter;
- (ii) Our formal acceptance of the USAC approved funding;
- (iii) Our formal approval and award of a detailed contract to Service Provider for the eligible equipment and services covered by the USAC approved funding.

Service Provider agrees to abide by all terms and conditions of the Universal Service Act of 1996 as implemented by the SLD E-Rate Discount Program in the procurement, delivery, installation, invoicing and all other transactions associated with the project. The term of this contract shall commence on July 1, 2011 and shall terminate on June 30, 2014 for recurring services or on September 30, 200x for non-recurring services. Total costs of the goods and services shall not exceed \$137,520 for three years of service (SLD Pre-Discounted Amount).

Service Provider: Comcast Business Communications	Applicant Name: Oakland Unified
Signature: Jun Joneth	Signature: Gry D. Yee, Ed.D. 324/11
Printed Name: Terrence J. Connell	Print Name:
Title: Vice President	Title:
Date:3//1//1	Date: Board of Education

File ID Number: <u>11-0601</u> Introduction Date: <u>3-14-11</u> Enactment Number: 11-0456 Enactment Date: 3-23-11 BY: X2

Internet services



Comcast Business Communications, LLC One Comcast Center 1701 JFK Boulevard Philadelphia, PA 19103

Re: Applicant Service Request Prior to July 1, 2011 E-rate Funding Year: July 1, 2011 – June 30, 2012

To Whom It May Concern:

We the <u>School / District hereby</u> request Comcast Business Communications, LLC, to upgrade and activate the contracted service prior to July 1, 2011. With this request, we understand in order to comply with the Schools and Libraries E-rate policy, we agree to be 100% responsible for all associated cost related to the installation cost of the contracted service per site (MRC and NRC) invoiced thru June 30, 2012, and shall adhere to the payment terms and conditions as defined on the invoice.

On behalf of;

į

Signature

School / District

Date

Title

Telephone