

File ID Number: 13-0549
Introduction Date: 3-13-13
Enactment Number: 13-0466
Enactment Date: 3-13-13
By: lf

Oakland Unified School District
Office of the Board of Education

March 13, 2013

TO: Board of Education

FROM: Tony Smith, Ph.D., Superintendent
Vernon Hal, Deputy Superintendent of Business and Operations
Gee Kin Chou, Information Technology Officer

**SUBJECT: SCHOOLS AND LIBRARIES DIVISION E-RATE MANAGED
INTERNET SERVICES AND CELLULAR SERVICES DISCOUNTS FOR
FUNDING YEAR 07/01/2013 – 06/30/2014 APPLICATION AND BID AWARD
RECOMMENDATIONS**

ACTION REQUESTED

Approval by the Board of Education of Resolution No. 1213-0112 -
**Approving Fiscal Year 2013-2014 E-Rate Application and Conditional Award
of Bids, Agreements for Services and/or Work**

[Contracts with Verizon Wireless to provide wireless voice and data communications services for the period from July 1, 2013 to June 30, 2016 in an amount not to exceed \$776,511.00 and with AT&T for the period from July 1, 2013 to June 30, 2016 to provide managed internet services in an amount not to exceed \$392,130 and authorization for the District to submit E-Rate Year 16 application under Federal Schools and Libraries Division of the Universal Service Administrative Company for said amounts, the contracts being subject to the District's receipt of E-rate Year 16 funding.]

The Board is requested to further authorize Award of Bid and Agreement with **Verizon** for wireless cellular services for 3 years for a cumulative amount not to exceed \$776,511.00 and to authorize Award of Bid and Agreement with **AT&T** for Managed Internet Services for 3 years for a cumulative amount not to exceed \$392,130.00.

All of the Awards of Bids and Agreements stated herein, to the extent approved are made conditionally and limited to the amount of funds approved and awarded to the district by SLD and subject to appropriation of said funds by the Board and the Board further authorizes acceptance of and execution of Grant Agreement and any amendments thereto with SLD for Fiscal Year 2013-2014 by the President and Secretary of the Board; each

and all documents referenced herein, subject to form and content approval by the General Counsel.

BACKGROUND

The Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) provides affordable access to telecommunications services for all eligible schools and libraries in the United States. Funded at up to \$2.25 billion annually, the program provides discounts on telecommunications services, Internet access and internal connections.

Cellular Services

Oakland USD staff filed Form 470 with the SLD seeking cellular services. The SLD published the OUSD application on their Internet website for the purpose of encouraging and fostering competitive bids and kept the solicitation open for a minimum period of 28 days.

The evaluation of the Bids took place in a meeting conducted in the Technology Services Department. The following vendors submitted proposals to OUSD E-Rate 16 cellular services: Sprint, AT&T and Verizon Wireless.

Before the bids were opened, the review committee, consisting of four Technology Services staff members discussed and decided on the following evaluation criteria:

The vendors were evaluated based on cost 40%, coverage within Oakland 30%, customer service and plan to provide support 20%, and device cost (cellular phone and data card base price) 10%.

Evaluation Summary

Vendor	Sprint	Verizon	AT&T
Cost	40	38	39
Coverage	10	29	15
CS/ Support	5	15	15
Base Device Cost	5	10	10
Total	60	92	79

Pricing Summary

Vendor	Sprint	Verizon	AT&T
Cost (per subscriber per month)	\$59.99	\$62.19	\$61.43

In order to take advantage of the E-Rate discounts, the district must submit a form 471 to the SLD no later than March 14, 2013 with signed and approved contracts for the work requested.

The enclosed tables contain the information from submitted bids. Staff recommends that the District award to **Verizon Wireless**.

Managed Internet Services

Oakland USD staff filed an application with the SLD for Managed Internet services. In accordance with the SLD procedures, OUSD published a Bid for Proposal on the District Website (Internet) for a minimum period of 28 days. The SLD also publishes the OUSD application on their Internet website for the purpose of encouraging and fostering competitive bids.

The District Bid required that all responses be submitted to the Technology Services Department. All bids were due to the District by February 8th 2013 at 2:00pm. The evaluation of the Bids took place in meetings conducted in the Technology Department. The following vendors submitted proposals to OUSD E-Rate 16 managed internet services: Alameda county Office of Education, AT&T and Comcast Business Communications.

Before the bids were opened, the review committee, consisting of three staff members, discussed and decided on the following evaluation criteria:

The vendors were evaluated based on Cost 45%, Availability 15%, Support 25%, Flexibility in providing services 10%, and Additional services 5%.

Evaluation Summary

Vendor	ACOE	Comcast	AT&T
Cost	45	36	34
Availability	7.5	8	13
Support	14	15	21.5
Flexibility	5	6	6
Additional Services	4	4	4
Total	75.5	69	78.5

Pricing Summary

Vendor	ACOE*	Comcast	AT&T
Cost per year	\$104,154.00	\$124,068.00	130,710.00

* including circuit charges to connect to ACOE

In order to take advantage of the E-Rate discounts, the district must submit a form 471 to the SLD no later than March 14, 2013 with signed and approved contracts for the work requested.

The enclosed tables contain the information from submitted bids. Staff recommends that the District award to **AT&T**.

FISCAL IMPACT

The District is responsible for the costs not covered by e-rate, up to 19% of the cost for cellular services, an estimated **\$150,000** (over 3 years) and up to 19% of the cost for Managed Internet Services, an estimated **\$75,000** (over 3 years) to be taken from the Central Office Utilities/Telephone account 9991158202-5930.

RECOMMENDATION

Approval by the Board of Education of Resolution No. 1213-0112 - Approving Fiscal Year 2013-2014 E-Rate Application and Conditional Award of Bids, Agreements for Services and/or Work

[Contracts with Verizon Wireless to provide wireless voice and data communications services for the period from July 1, 2013 to June 30, 2016 in an amount not to exceed \$776,511.00 and with AT&T for the period from July 1, 2013 to June 30, 2016 to provide managed internet services in an amount not to exceed \$392,130 and authorization for the District to submit E-Rate Year 16 application under Federal Schools and Libraries Division of the Universal Service Administrative Company for said amounts, the contracts being subject to the District's receipt of E-rate Year 16 funding.]

Contract only:

Fiscal Service

Budget code:

**RESOLUTION OF THE
BOARD OF EDUCATION
OF THE OAKLAND UNIFIED SCHOOL DISTRICT**

Resolution No. 1213-0112

**Approving Fiscal Year 2013-2014 E-Rate Application and Conditional Award
of Bids, Agreements for Services and/or Work**

Page 1 of 2

WHEREAS, the Schools and Libraries Program of the Universal Service Fund, commonly known as "E-Rate," is administered by the federal Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) under the direction of the Federal Communications Commission (FCC), and provides discounts to assist most schools and libraries in the United States to obtain affordable telecommunications and Internet access; and,

WHEREAS, the Schools and Libraries Program supports connectivity - the conduit or pipeline for communications using telecommunications services and/or the Internet, under four categories of service: telecommunications services, Internet access, internal connections, and basic maintenance of internal connections and provides discounts for communications support depending on the level of poverty and the urban/rural status of the population served and ranges from 20% to 90% of the costs of eligible services to schools, school districts and libraries; and,

WHEREAS, the Oakland Unified School District is required at the time of application to the SLD to designate matching funds, if required, and to identify vendors selected by competitive bids and/or Requests for Proposals (RFP) who will assist the District in the implementation of services and/or projects to be funded by E-Rate; and,

WHEREAS, the District is eligible to file its Year 16 E-Rate application with the SLD for funding pursuant to applicable eligibility standards and criteria,

WHEREAS, the Superintendent of Schools, in a Board Memorandum, dated March 13, 2013 recommends the approval of said application for the reasons stated in the memorandum, and delineates how funds, if granted, will be used, which is incorporated herein by reference as though fully set forth,

NOW, THEREFORE, BE IT RESOLVED, that the Board of Education, based upon said recommendation, hereby authorizes the filing of the Oakland Unified School District's Year 16 E-Rate Application — FCC Form 471 - with the Schools and Libraries Division (SLD) of the Universal Services Administrative Company seeking approximately **\$320,000** in E-Rate Funds for Fiscal Year 2013-14; and

BE IT FURTHER RESOLVED, that the Board hereby authorizes and appropriates District matching funds of up to **\$225,000** over 3 years from the Central Office Utilities/Telephone account 9991158202-5930 (or successor account); and

BE IT FURTHER RESOLVED, that the Board hereby conditionally approves Award of Bids and Agreements to **AT&T** for managed internet services to our LaEscuelita datacenter not to exceed **\$392,130.00 for 3 years**; and for **Verizon Wireless** for cellular services an amount not to exceed **\$776,511.00. for 3 years**; each Award and Agreement stated herein, subject to or limited to the amount of funds approved and awarded to the District by SLD, if any, for the purpose(s) of the Awarded Bid and subject to appropriation of said funds, in whole or in part, by the Board; and

BE IT FURTHER RESOLVED, that the Board further authorizes acceptance of and execution of said Grant Agreement and any amendments thereto with SLD for Fiscal Year 2013-2014 and Agreements or Amendments with vendors named herein by the President and Secretary of the

**RESOLUTION OF THE
BOARD OF EDUCATION
OF THE OAKLAND UNIFIED SCHOOL DISTRICT**

Resolution No. 1213-0112

**Approving Fiscal Year 2013-2014 E-Rate Application and Conditional Award
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Board, each and all documents referenced herein, subject to form and content approval by the General Counsel.

PASSED AND ADOPTED at a Regular Meeting of Board of Education of the Oakland Unified School District on this 13th day of March, 2013 by the following vote:

AYES: Jody London, Roseann Torres, Christopher Dobbins, James Harris,
Vice President Jumoke Hinton Hodge, President David Kakishiba

NOES: None

ABSTAIN: None

ABSENT: Gary Yee

I hereby certify that the foregoing is a full, true and correct copy of a Resolution passed at Regular Meeting of the Board of Education of the Oakland Unified School District held March 13, 2013.



Edgar Rakestraw, Jr.
Secretary of the Board of Education

FCC Form 470

Approval by OMB
3060-0806

Schools and Libraries Universal Service Description of Services Requested and Certification Form 470

Estimated Average Burden Hours per Response: 3 hours

This form is designed to help you describe the eligible services you seek so that this data can be posted on the Fund Administrator Internet Site and interested service providers can identify you as a potential customer and compete to serve you.
Please read instructions before beginning this form. (You can also file online at www.usac.org/si)

Form 470 Application Number: 606650001098289	Applicant's Form Identifier: OAKLAND470Y16cell&ddata
Application Status: CERTIFIED	Posting Date: 01/16/2013
Allowable Contract Date: 02/13/2013	Certification Received Date: 02/13/2013

Block 1: Applicant Address and Information

1 Name of Applicant:
OAKLAND UNIFIED SCHOOL DIST

2 Funding Year: 2013 (Funding years run from July 1 through the following June 30)

3 Entity Number: 144227

4a Street Address, P.O.Box, or Route Number:
1025 SECOND AVE.

City: OAKLAND State: CA Zip Code: 94606-0000

4b Telephone Number: (510) 273-3200

4c Fax Number: (510) 273-3219

5a Eligible Entities That Will Receive Services:
Check the ONE choice in 5a that best describes the eligible entities that will receive the services described in this form. You will then list in Item 15 the entity/entities that will pay the bills for these services.

- Individual School (individual public or non-public school)
- School District (LEA; public or non-public [e.g., diocesan] local district representing multiple schools)
- Library (including library system, library outlet/branch or library consortium as defined under LSTA)
- Consortium (intermediate service agencies, states, state networks, consortia of schools and/or libraries)
- Statewide application for (enter 2-letter state code)
representing (check all that apply)
 - All public schools/districts in the state
 - All non-public schools in the state
 - All libraries in the state

5b Recipient(s) of Services - Check all that apply:

- Private
- Public
- Charter
- Tribal
- Head Start
- State Agency

5c Number of eligible entities for which services are sought: 147

Block 1: Applicant Address and Information (continued)

6a Contact Person's Name:
Gee Kin Chou

If the Contact Person's Street Address is the same as Item 4a above, check here. If not, complete Item 6b.

6b Street Address, P.O.Box, or Route Number:
NOTE: USAC will use this address to mail correspondence
1011 Union St

City: OAKLAND State: CA Zip Code: 94607-0000

Check the box next to your preferred mode of contact and provide your contact information. One box MUST be checked and an entry provided.

- 6c Telephone Number:** (510) 879-8872
- 6d Fax Number:** (510) 451-1695
- 6e E-Mail Address:** geekin.chou@ousd.k12.ca.us
Re-enter E-mail Address: geekin.chou@ousd.k12.ca.us

If a consultant is assisting you with your application process, please complete Item 7 below:

7 Consultant Name: MICHELLE HARKEN
Name of Consultant's Employer: CSM, Inc.
Consultant's Street Address: 3130-C Inland Empire Blvd

City: Ontario State: CA Zip Code: 91764
Consultant's Telephone Number: (209) 834-0556 Ext. 0
Consultant's Fax Number: (909) 481-7410
Consultant's E-mail Address: mharken@csmcentral.com
Re-enter E-mail Address: mharken@csmcentral.com
Consultant Registration Number: 16043564

Entity Number: 144227		Applicant's Form Identifier: OAKLAND470Y16cell&data	
Contact Person: Gee Kin Chou		Phone Number: (510) 879-8872	
Block 2: Summary Description of Needs or Services Requested			
8 Telecommunication Services			
<i>If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.</i>			
a <input type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: or via (check one) <input type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12 Your RFP Identifier:			
b <input checked="" type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.			
Service	Quantity and/or Capacity		
Cellular and Data Services	Approximately 300 smartphones, 60 of which have push to talk, estimated 600 minutes per user, pooling options, unlimited data, text and/or numeric paging district wide		
9 Internet Access			
<i>If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.</i>			
a <input type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: or via (check one) <input type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12 Your RFP Identifier:			
b <input checked="" type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.			
Whether you check YES or NO, you must list below the Internet Access services you seek. Specify each service (e.g., monthly Internet service) and quantity and/or capacity (e.g., for 500 users).			
Service	Quantity and/or Capacity		
Internet Access Service for Portable Electronic Devices	Approximately 300 smartphones, 60 of which have push to talk, estimated 600 minutes per user, pooling options, unlimited data, text and/or numeric paging. District wide		
Wireless Broadband Service	Access for approximately 50 mobile broadband cards with unlimited data		

Entity Number: 144227	Applicant's Form Identifier: OAKLAND470Y16cell&data
Contact Person: Gee Kin Chou	Phone Number: (510) 879-8872
10 Internal Connections Other Than Basic Maintenance	
<i>If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.</i>	
<p>a <input type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: or via (check one) <input type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12 Your RFP Identifier:</p>	
<p>b <input type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.</p> <p>Whether you check YES or NO, you must list below the Internal Connections services you seek. Specify each service (e.g., a router, hub and cabling) and quantity and/or capacity (e.g., connecting 1 classroom of 30 students).</p>	
<hr/>	
11 Basic Maintenance of Internal Connections	
<i>If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.</i>	
<p>a <input type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: or via (check one) <input type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12 Your RFP Identifier:</p>	
<p>b <input type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.</p> <p>Whether you check YES or NO, you must list below the Basic Maintenance services you seek. Specify each service (e.g., basic maintenance of routers) and quantity and/or capacity (e.g., for 10 routers).</p>	
<hr/>	

Entity Number: 144227	Applicant's Form Identifier: OAKLAND470Y16cell&data
Contact Person: Gee Kin Chou	Phone Number: (510) 879-8872

12 (Optional) Please name the person on your staff or project who can provide additional technical details or answer specific questions from service providers about the services you are seeking. This person does not need to be the contact person(s) listed in Item 6 nor the Authorized Person who signs this form.

Name:

Title:

Telephone Number:

Fax Number:

Email Address:

Re-enter E-mail Address:

13 Check this box if there are any restrictions imposed by state or local laws or regulations on how or when service providers may contact you or on other bidding procedures. Please describe below any such restrictions or procedures and/or provide an Internet address where they are posted and a contact name and telephone number.

Check this box if no state and local procurement/competitive bidding requirements apply to the procurement of services sought on this Form 470.

If you are requesting services for a funding year for which a Form 470 cannot yet be filed online, include that information here.

District may consider multi-year contracts and/or contracts featuring voluntary extensions. District may consider contracts with flexible terms to allow for growth in number of sites and users and/or reduction of sites and users over the term of the contract(s). District may consider contract(s) with flexible terms to allow for growth in bandwidth and/or reduction of bandwidth over the term of the contract(s). District is looking for a State Master Contract or Western States Contract Alliance (WSCA) pricing only.

Block 3:

14. [Reserved]

Entity Number: 144227	Applicant's Form Identifier: OAKLAND470Y16cell&data
Contact Person: Gee Kin Chou	Contact Phone Number: (510) 879-8872

Block 4: Recipients of Service

15 Billed Entities

List the entity/entities that will be paying the bills directly to the provider for the services requested in this form. These are known as Billed Entities. At least one line of this item must be completed. If a Billed Entity cited on your Form 471 is not listed below, funding may be denied for the funding requests associated with this Form 470. Attach additional pages if needed.

Entity Number	Entity Name
144227	OAKLAND UNIFIED SCHOOL DIST

Entity Number: 144227	Applicant's Form Identifier: OAKLAND470Y16cell&data
Contact Person: Gee Kin Chou	Contact Phone Number: (510) 879-8872

Block 5: Certifications and Signature

16 I certify that the applicant includes: (Check one or both.)

a schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or

b libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any schools (including, but not limited to elementary and secondary schools, colleges, and universities).

17 I certify that, if required by Commission rules, all of the individual schools and libraries receiving services under this form are covered by technology plans that do or will cover all 12 months of the funding year, and that have been or will be approved by a state or other authorized body, or an SLD-certified technology plan approver, prior to the commencement of service.

Or I certify that no technology plan is required by Commission rules.

18 I certify that I will post my Form 470 and (if applicable) make my RFP available for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology plan goals.

19 I certify that I will retain required documents for a period of at least five years after the last day of service delivered. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.

20 I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. §§ 54.500, 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

21 I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what financial resources should be available to cover these costs.

22 I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity (ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

23 I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form can be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.

24 I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

Entity Number: 144227	Applicant's Form Identifier: OAKLAND470Y16cell&data
Contact Person: Gee Kin Chou	Contact Phone Number: (510) 879-8872

25 Signature of authorized person: <input checked="" type="checkbox"/>	26 Date: 02/13/2013
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27a Printed name of authorized person:
Vernon Hal

<p>27b Title or position of authorized person: Deputy Superintendent, Business and Oper</p> <p><input type="checkbox"/> Check here if the consultant in Item 7 is the Authorized Person.</p> <p>27c Street Address, P.O. Box, Route Number, City, State, Zip Code: 1025 SECOND AVE. City: OAKLAND State: CA Zip Code: 94606</p> <p>27d Telephone Number of Authorized Person: (510) 879-4622</p> <p>27e Fax Number of Authorized Person: (510) 879-1834</p> <p>27f E-mail Address of Authorized Person: vernon.hal@ousd.k12.ca.us Re-enter E-mail Address: vernon.hal@ousd.k12.ca.us</p> <p>27g Name of Authorized Person's Employer: Oakland Unified School District</p>
<p>Service provider involvement with preparation or certification of a Form 470 can taint the competitive bidding process and result in the denial of funding requests. For more information, refer to the Schools and Libraries area of the USAC web site at www.usac.org/si or call the SLD Client Service Bureau at 1-888-203-8100.</p>

Entity Number: 144227	Applicant's Form Identifier: OAKLAND470Y16ce11&data
Contact Person: Gee Kin Chou	Phone Number: (510) 879-8772

NOTICE: In accordance with Section 54.504 of the Federal Communications Commission's rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.504 (b). The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.504. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving this application is in the public interest. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information in your application may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form or in response to subsequent inquiries may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your form without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, *et seq.*

Public reporting burden for this collection of information is estimated to average 3 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554.

Please submit this form to:

SLD-Form 470
 P.O. Box 7026
 Lawrence, Kansas 66044-7026
 1-888-203-8100

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:

SLD Forms
 ATTN: SLD Form 470
 3833 Greenway Drive
 Lawrence, Kansas 66046
 1-888-203-8100

FCC Form 470
 October 2010

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FCC Form 470

Approval by OMB
3060-0806

Schools and Libraries Universal Service Description of Services Requested and Certification Form 470

Estimated Average Burden Hours per Response: 3 hours
This form is designed to help you describe the eligible services you seek so that this data can be posted on the Fund Administrator Internet Site and interested service providers can identify you as a potential customer and compete to serve you.
Please read instructions before beginning this form. (You can also file online at www.usac.org/sl)

Form 470 Application Number: 924900001043536	Applicant's Form Identifier: OAKLAND470Y16
Application Status: CERTIFIED	Posting Date: 01/11/2013
Allowable Contract Date: 02/08/2013	Certification Received Date: 01/14/2013

Block 1: Applicant Address and Information

1 Name of Applicant:
OAKLAND UNIFIED SCHOOL DIST

2 Funding Year: 2013 (Funding years run from July 1 through the following June 30)

3 Entity Number: 144227

4a Street Address, P.O.Box, or Route Number:
1025 SECOND AVE.

City: OAKLAND State: CA Zip Code: 94606-0000

4b Telephone Number: (510) 879-8200

4c Fax Number: (510) 879-1834

5a Eligible Entities That Will Receive Services:
Check the ONE choice in 5a that best describes the eligible entities that will receive the services described in this form. You will then list in Item 15 the entity/entities that will pay the bills for these services.

- Individual School (individual public or non-public school)
- School District (LEA; public or non-public [e.g., diocesan] local district representing multiple schools)
- Library (including library system, library outlet/branch or library consortium as defined under LSTA)
- Consortium (intermediate service agencies, states, state networks, consortia of schools and/or libraries)
- Statewide application for (enter 2-letter state code) representing (check all that apply)
 - All public schools/districts in the state
 - All non-public schools in the state
 - All libraries in the state

5b Recipient(s) of Services - Check all that apply:

- Private
- Public
- Charter
- Tribal
- Head Start
- State Agency

5c Number of eligible entities for which services are sought: 147

Block 1: Applicant Address and Information (continued)

6a Contact Person's Name:
Gee Kin Chou

If the Contact Person's Street Address is the same as Item 4a above, check here. If not, complete Item 6b.

6b Street Address, P.O.Box, or Route Number:
NOTE: USAC will use this address to mail correspondence
1011 Union St

City: OAKLAND State: CA Zip Code: 94607-0000

Check the box next to your preferred mode of contact and provide your contact information. One box MUST be checked and an entry provided.

- 6c Telephone Number: (510) 879-8872
- 6d Fax Number: (510) 451-1695
- 6e E-Mail Address: geekin.chou@ousd.k12.ca.us
Re-enter E-mail Address: geekin.chou@ousd.k12.ca.us

If a consultant is assisting you with your application process, please complete Item 7 below:

7 Consultant Name: MICHELLE HARKEN
Name of Consultant's Employer: CSM, Inc.
Consultant's Street Address: 3130-C Inland Empire Blvd

City: Ontario State: CA Zip Code: 91764
Consultant's Telephone Number: (209) 834-0556 Ext. 0
Consultant's Fax Number: (909) 481-7410
Consultant's E-mail Address: mharken@csmcentral.com
Re-enter E-mail Address: mharken@csmcentral.com
Consultant Registration Number: 16043564

Entity Number: 144227		Applicant's Form Identifier: OAKLAND470Y16	
Contact Person: Gee Kin Chou		Phone Number: (510) 879-8872	
Block 2: Summary Description of Needs or Services Requested			
8 Telecommunication Services			
If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.			
a <input type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: or via (check one) <input type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12 Your RFP Identifier:			
b <input type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.			
9 Internet Access			
If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.			
a <input checked="" type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: http://www.ousd.k12.ca.us or via (check one) <input type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12 Your RFP Identifier: E-RATE BID NO. 12-13/07			
b <input type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.			
Whether you check YES or NO, you must list below the Internet Access services you seek. Specify each service (e.g., monthly Internet service) and quantity and/or capacity (e.g., for 500 users).			
Service		Quantity and/or Capacity	
Managed Internet Access		Please refer to RFP	

Entity Number: 144227	Applicant's Form Identifier: OAKLAND470Y16
Contact Person: Gee Kin Chou	Phone Number: (510) 879-8872
10 Internal Connections Other Than Basic Maintenance	
<i>If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.</i>	
a <input checked="" type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: http://www.ousd.k12.ca.us or via (check one) <input type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12 Your RFP Identifier: E-RATE BID NO. 12-13/06	
b <input type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.	
Whether you check YES or NO, you must list below the Internal Connections services you seek. Specify each service (e.g., a router, hub and cabling) and quantity and/or capacity (e.g., connecting 1 classroom of 30 students).	
Service	Quantity and/or Capacity
Communication Cable systems, Data Network infrastructure and Voice Communication Infrastructure	Please refer to RFP
11 Basic Maintenance of Internal Connections	
<i>If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.</i>	
a <input type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: or via (check one) <input type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12 Your RFP Identifier:	
b <input type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.	
Whether you check YES or NO, you must list below the Basic Maintenance services you seek. Specify each service (e.g., basic maintenance of routers) and quantity and/or capacity (e.g., for 10 routers).	

Entity Number: 144227		Applicant's Form Identifier: OAKLAND470Y16					
Contact Person: Gee Kin Chou		Phone Number: (510) 879-8872					
<p>12 (Optional) Please name the person on your staff or project who can provide additional technical details or answer specific questions from service providers about the services you are seeking. This person does not need to be the contact person(s) listed in Item 6 nor the Authorized Person who signs this form.</p> <p>Name:</p> <p>Title:</p> <p>Telephone Number:</p> <p>Fax Number:</p> <p>Email Address:</p> <p>Re-enter E-mail Address:</p>							
<p>13 <input type="checkbox"/> Check this box if there are any restrictions imposed by state or local laws or regulations on how or when service providers may contact you or on other bidding procedures. Please describe below any such restrictions or procedures and/or provide an Internet address where they are posted and a contact name and telephone number.</p> <p><input type="checkbox"/> Check this box if no state and local procurement/competitive bidding requirements apply to the procurement of services sought on this Form 470.</p> <p>If you are requesting services for a funding year for which a Form 470 cannot yet be filed online, include that information here.</p> <p>All RFPs are located on-line at the following URL: http://www.ousd.k12.ca.us and selecting "Looking for an RFP" District may consider multi-year contracts and/or contracts featuring voluntary extensions. District may consider contracts with flexible terms to allow for growth in number of sites and users and/or reduction of sites and users over the term of the contract(s). District may consider contract(s) with flexible terms to allow for growth in bandwidth and/or reduction of bandwidth over the term of the contract(s).</p>							
Block 3:							
14. [Reserved]							
Entity Number: 144227		Applicant's Form Identifier: OAKLAND470Y16					
Contact Person: Gee Kin Chou		Contact Phone Number: (510) 879-8872					
Block 4: Recipients of Service							
<p>15 Billed Entities</p> <p>List the entity/entities that will be paying the bills directly to the provider for the services requested in this form. These are known as Billed Entities. At least one line of this item must be completed. If a Billed Entity cited on your Form 471 is not listed below, funding may be denied for the funding requests associated with this Form 470. Attach additional pages if needed.</p> <table style="width:100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Entity Number</th> <th style="text-align: left;">Entity Name</th> </tr> </thead> <tbody> <tr> <td>144227</td> <td>OAKLAND UNIFIED SCHOOL DIST</td> </tr> </tbody> </table>				Entity Number	Entity Name	144227	OAKLAND UNIFIED SCHOOL DIST
Entity Number	Entity Name						
144227	OAKLAND UNIFIED SCHOOL DIST						
Entity Number: 144227		Applicant's Form Identifier: OAKLAND470Y16					
Contact Person: Gee Kin Chou		Contact Phone Number: (510) 879-8872					
Block 5: Certifications and Signature							
16	<p>I certify that the applicant includes: (Check one or both.)</p> <p>a <input checked="" type="checkbox"/> schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or</p> <p>b <input type="checkbox"/> libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any schools (including, but not limited to elementary and secondary schools, colleges, and universities).</p>						
17	<p>I certify that, if required by Commission rules, all of the individual schools and libraries receiving services under this form are covered by technology plans that do or will cover all 12 months of the funding year, and that have been or will be approved by a state or other authorized body, or an SLD-certified technology plan approver, prior to the commencement of service.</p> <p><input type="checkbox"/> Or I certify that no technology plan is required by Commission rules.</p>						
18	<p>I certify that I will post my Form 470 and (if applicable) make my RFP available for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology plan goals.</p>						
19	<p>I certify that I will retain required documents for a period of at least five years after the last day of service delivered. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.</p>						
20	<p>I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. §§ 54.500, 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.</p>						
21	<p>I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what financial resources should be available to cover these costs.</p>						
22	<p>I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity (ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.</p>						
23	<p>I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form can be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.</p>						
24	<p>I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.</p>						
Entity Number: 144227		Applicant's Form Identifier: OAKLAND470Y16					
Contact Person: Gee Kin Chou		Contact Phone Number: (510) 879-8872					
25	Signature of authorized person: <input checked="" type="checkbox"/>		26 Date: 01/14/2013				
<p>27a Printed name of authorized person:</p> <p>Vernon Hal</p>							

27b Title or position of authorized person:
Deputy Superintendent, Business and Oper
 Check here if the consultant in Item 7 is the Authorized Person.

27c Street Address, P.O. Box, Route Number, City, State, Zip Code:
1025 SECOND AVE.
City: OAKLAND
State: CA
Zip Code: 94606

27d Telephone Number of Authorized Person:
(510) 879-4622

27e Fax Number of Authorized Person:
(510) 879-1834

27f E-mail Address of Authorized Person:
vernon.hal@ousd.k12.ca.us
Re-enter E-mail Address:
vernon.hal@ousd.k12.ca.us

27g Name of Authorized Person's Employer:
Oakland Unified School District

Service provider involvement with preparation or certification of a Form 470 can taint the competitive bidding process and result in the denial of funding requests. For more information, refer to the Schools and Libraries area of the USAC web site at www.usac.org/sl or call the SLD Client Service Bureau at 1-888-203-8100.

Entity Number: 144227	Applicant's Form Identifier: OAKLAND470Y16
Contact Person: Gee Kin Chou	Phone Number: (510) 879-8872

NOTICE: In accordance with Section 54.504 of the Federal Communications Commission's rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.504 (b). The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.504. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving this application is in the public interest. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information in your application may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form or in response to subsequent inquiries may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your form without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, *et seq.*

Public reporting burden for this collection of information is estimated to average 3 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554.

Please submit this form to:

SLD-Form 470
P.O. Box 7026
Lawrence, Kansas 66044-7026
1-888-203-8100

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:

SLD Forms
ATTN: SLD Form 470
3833 Greenway Drive
Lawrence, Kansas 66046
1-888-203-8100

FCC Form 470
October 2010

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**CONTRACT FOR SERVICES AND/OR PRODUCTS
FOR E-RATE YEAR 16**

The Oakland Unified School District ("**District**") and Cellco Partnership d/b/a Verizon Wireless ("**Service Provider** and/or **Verizon Wireless**") sign this document for the purchase of eligible equipment and services as described on the attachment to this letter as part of the E-Rate Year 16 effort ("**Contract**"). Service Provider was selected based on Service Provider's response to the District's RFP or on the basis of a qualifying Form 470. We intend to file a Funding Request Form 471 with the Universal Services Administrative Company (USAC), Schools and Libraries Division (SLD) E-Rate Program for eligible equipment and services based upon Service Provider's proposal.

The purchase and providing of the eligible equipment and services described are expressly subject to, and conditioned on, satisfaction of all of the following conditions:

- (i) USAC approval of our request for funding through a formal Funding Commitment Decision Letter;
- (ii) Our formal acceptance of the USAC approved funding;
- (iii) Our formal approval and award of a detailed contract to Service Provider for the eligible equipment and services covered by the USAC approved funding.

Service Provider agrees to abide by all terms and conditions of the Universal Service Act of 1996 as implemented by the SLD E-Rate Discount Program in the procurement, delivery, installation, invoicing and all other transactions associated with the project. The term of this contract shall commence on July 1, 2013 and shall terminate on June 30, 2016 for recurring services or on September 30, 2014 for non-recurring services. Total costs of the goods and services shall not exceed \$776,511.00 (SLD Pre-Discounted Amount). Verizon Wireless agrees to fulfill E-rate requirements that apply to service providers and makes its best effort to work with the District as needed to support its participation in the E-rate program. If E-Rate funding is denied, this Contract shall be deemed null and void.

Verizon Wireless has responded to the District's proposal utilizing the pricing and terms and conditions of the Western States Contracting Alliance (WSCA #1907) Multi-State contract, to which the State California subscribes. All individual state and local agency users in the State of California utilizing WSCA contract pricing are governed by the terms of the WSCA Master Contract (#1907) and the supplemental terms contained in the State of California Participating Addendum. The current term of the WSCA 1907 Agreement is April 14, 2012 through October 31, 2016.

Service Provider: Cellco Partnership d/b/a
Verizon Wireless

Signature: 

Printed Name: Todd Loccisano
Executive Director,

Title: Enterprise & Gov. Contracts

Date: 3/4/2013

Applicant Name: Oakland Unified School
District

Signature: 

Print Name: David Kakishiba
President, Board of Education

Title: Edgar Rakestraw, Jr.
Secretary, Board of Education

Date: _____

SERVICE PROVIDER TAX I.D. NUMBER

22-3372889

File ID Number: 13-0549

Introduction Date: 3-13-13

Enactment Number: 13-0466

Enactment Date: 3-13-13

By: lf

**CONTRACT FOR SERVICES AND/OR PRODUCTS
FOR E-RATE YEAR 16**

The Oakland School District ("District") and AT&T Corp. ("**Service Provider**") sign this document for the purchase of eligible equipment and services as described on the attachment to this letter as part of the E-Rate Year 16 effort. Service Provider was selected based on Service Provider's response to the District's RFP or on the basis of a qualifying Form 470. We intend to file a Funding Request Form 471 with the Universal Services Administrative Company (USAC), Schools and Libraries Division (SLD) E-Rate Program for eligible equipment and services based upon Service Provider's proposal.

The purchase and providing of the eligible equipment and services described are expressly subject to, and conditioned on, satisfaction of all of the following conditions:

- (i) USAC approval of our request for funding through a formal Funding Commitment Decision Letter;
- (ii) This letter represents an Addendum to the attached Master Agreement and is subject to the terms of the attached Master Agreement unless and until the parties agree to modify the Master Agreement. All work provided under this Addendum shall be controlled by the Master Agreement. In the event the parties cannot, after good faith, reach closure on agreed upon revisions to the Master Agreement, the District may terminate this Addendum with no penalty. If this Addendum is terminated pursuant to the preceding sentence, any services contracted for prior to the termination will remain subject to the terms of this Addendum and the Master Agreement for the remaining term of those services.

Service Provider agrees to abide by all terms and conditions of the Universal Service Act of 1996 as implemented by the SLD E-Rate Discount Program in the procurement, delivery, installation, invoicing and all other transactions associated with the project. The term of this contract shall commence on July 1, 2013 and shall terminate consistent with the terms of the Master Agreement. Total costs of the goods and services shall not exceed \$ (392,130.00) enter FRN amount) (SLD Pre-Discounted Amount). Notwithstanding the preceding sentence, District agrees to be responsible for all services provided by Service Provider under this Addendum up to date that District requests such services to be disconnected.

Service Provider:

Applicant Name: Oakland USD


Signature: *Arthur L. Hargis*

Signature: 

Printed Name: Arthur L. HARGIS

Print Name: David Kakishiba
President, Board of Education

Title: Assoc. Director - Contracts

Title: 
Secretary, Board of Education

Date: 03/13/2013

Date: _____

File ID Number: 13-0549

Introduction Date: 3-13-13

Enactment Number: 13-0466

Enactment Date: 3-13-13

By: lf