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Introduction Date	3/29/12
Enactment Number	12-1008
Enactment Date	3-29-12 JS



OAKLAND UNIFIED
SCHOOL DISTRICT

Community Schools, Thriving Students

Memo

To Board of Education

From Tony Smith, Ph.D., Superintendent
Vernon Hal, Deputy Superintendent, Business & Operations
Jennifer Le Barre, Director of Nutrition Services

Board Meeting Date 3-28-12

Subject Resolution No. 1112-0192 - Request for Price Quotes- Fresh Fruit and Vegetable Program

Action Requested Approval by the Board of Education of Resolution No. 1112-0192 - ,Declaring a request for Price Quotes and an award to Bay Cities Produce Co. for an estimated amount of \$199,619.80.

Background Nutrition Services was awarded a federal grant for 22 schools to receive a fresh fruit or vegetable snack and nutrition education on the importance of eating fruits and vegetables. The snack is provided 3-4 days a week during A.M. recess or in the classroom.

Discussion Nutrition Services drafted new language asking that vendors prove their ability to provide label at least 25% of the produce grown within the district's 250 mile "local" radius. The new language also asked vendors to outline their company's sustainability practices and requested that they list produce that would be locally available. OUSD also split the produce business into three pieces (the general produce, the Harvest of the Month produce and the Fresh Fruit and Vegetable Program) in an effort to offer OUSD business to local companies may not be able to service all of the district's produce needs. District contacted (6) six prospective vendors to participate in the bidding process with (5) five vendors responding

Recommendation Approval by the Board of Education of Resolution No. 1112-0192 - ,Declaring a request for Price Quotes and an award to Bay Cities Produce Co. for an estimated amount of \$199,619.80.

Fiscal Impact The Fresh Fruit and Vegetable Program is grant funded with no cost to the District.

LEGISLATIVE FILE

File ID No. 12-0765

Introduction Date 3-28-12

Enactment No. 12-1008

Enactment Date 3-29-12

**RESOLUTION OF THE BOARD OF EDUCATION
OAKLAND UNIFIED SCHOOL DISTRICT
RESOLUTION NO. 1112-0192**

PROPOSAL FOR FRESH FRUIT AND VEGETABLE PROGRAM PRODUCE

WHEREAS, Board of Education of the Oakland Unified School District of Alameda County, heretofore authorize the Nutrition Services Department to Request for Price Quotes for Fresh Fruit and Vegetable Program Produce to be served in selected elementary schools awarded a grant in said District; and

WHEREAS, the Nutrition Services Department did on January 30, 2012 receive and open the Request for Price Quotes; and

NOW, THEREFORE, BE IT RESOLVED that the Board of Education accepts the recommendation of staff and does make award to Bay City Produce for \$199,169.80.

BE IT FURTHER RESOLVED that the Superintendent of Schools, through the Director of Procurement is hereby authorized and directed to issue a purchase order to Bay Cities Produce Co. for items awarded.

Passed by the following vote:

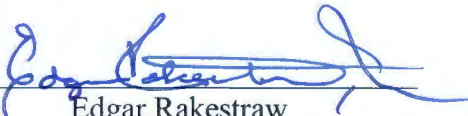
AYES: David Kakishiba, Gary Yee, Christopher Dobbins and
President Jody London

NOES: None

ABSTAINED: None

ABSENT: Noel Gallo, Alice Spearman and Vice President Jumoke Hinton Hodge

I certify that the foregoing is a true and correct copy of a resolution adopted by the Board of Education of the Oakland Unified School District at a regular meeting held March 29, 2012 at Oakland, CA.


Edgar Rakestraw
Secretary, Board of Education
Oakland Unified School District

OAKLAND UNIFIED SCHOOL DISTRICT

**Resolution No.1112-0192, Request for Price Quotes for the
Fresh Fruit and Vegetable Program. Price quotes were sent to seven
(7) vendors with four (4) responding as follows:**

Bay Cities Produce San Leandro, Ca.	<u>Award</u> \$199,619.80
Fresh Point Produce Turlock, Ca.	<u>No Award</u> \$213,511.94
A&B Produce South San Francisco, Ca.	<u>No Award</u> \$210,494.15
The Fruit Guys South San Francisco, Ca.	<u>No Award</u> \$318,162.50
Daylight Foods Milpitas, Ca.	<u>No Award</u> No Response
Veritable Vegetable Produce Oakland, Ca.	<u>No Award</u> No Response
Pacific Rim Produce Oakland, Ca.	<u>No Award</u> No Response

It is recommended that the award be made as indicated.

Quote REQUEST FORM

Submit price request to: *Nutrition Services Department*

Oakland Unified School District

Price Request, FRESH FRUIT AND VEGETABLE PROGRAM (FFVP)

Oakland Unified School District
Procurement Office
900 High Street
Oakland, California 94601
ATTN: Robert Law, Phone: (510) 434-2253

QUOTE PRICES F.O.B. DESTINATION: Oakland, CA

Dear Vendor:

The Nutrition Services Department of Oakland Unified School District will receive sealed price requests for Fresh Fruit and Vegetable Program (FFVP) in accordance with the attached conditions and specifications. This Price Request must be received on or before **2:00 p.m. Monday January 30, 2012.**

Quotes will be received until the time and date specified above.

Enclosed you will find the required form for the price request. Return your completed copy to this office in a sealed envelope, clearly noting the price request number and opening date and time as indicated.

Thank you for your interest in our District and participation in this price request process.

By: Jennifer Le Barre, Director

Robert Law, Administrative Supervisor

GENERAL PRICE REQUEST INSTRUCTIONS AND CONDITIONS

1. **SUBMITTING PRICE REQUESTS:** Each price request must be received in the Nutrition Services Department, Oakland Unified School District 900 High St. Oakland, Ca.94601, by the time prescribed on the face of the price request form. Each price request shall be in a sealed envelope bearing the price request number, the date, and hour specified for public opening.
2. **RESPONSIBILITY:** All price requests shall be signed with the firm name and by a responsible officer or employee.
3. **CORRECTIONS:** All prices and notations are requested to be typewritten. No erasures will be permitted. Mistakes may be crossed out and corrections made adjacent and shall be initiated in ink by person signing price request. Verify your price request before submission.
4. **ACCEPTANCE:** Quote on each item separately. Prices shall be stated in units specified, which will determine correct extensions. The District will not be responsible for errors in extensions. The right is reserved to reject any or all price requests; to waive any irregularities of informalities in any price request; and to accept or reject any items on the price request. No vendor may withdraw this price request for a period of ninety (90) days after the date set for opening thereof.
5. **TIE PRICE REQUESTS:** Whenever price requests are equal, preference shall be given to firms with whom the District has had satisfactory business relationships, in the order named.
6. **SUBSTITUTIONS:** Use of patent or proprietary names or the names of manufacturers in these specifications shall be deemed to be used for the purpose of facilitating a description and shall be deemed to be followed by the words "or equal" unless the price request specifically requires no substitutions. The vendor may offer any material or products which shall be substantially equal to that so indicated or specifically provided; however, the vendor shall furnish samples and/or full descriptive information covering the product bid on, properly marked, showing item numbers and page numbers on each sample or description upon request.
7. **QUALITY:** All workmanship, materials, and articles incorporated in the items covered by this specification shall be of the best available grade of their respective kinds for the purpose for which the items are to be used. All equipment shall be new unless otherwise specified.
8. **SAMPLES AND TESTING:** Samples of items, when required, shall be furnished free of expense to the District, and may be retained by the District for the purpose of comparing against material delivered by the successful vendor, and if not destroyed by tests will upon request be returned at vendor's expense. The final decision as to whether the material or product is the equal to that specified shall be made by the School District. In all cases when a sample is taken from a shipment and sent to a public testing laboratory and the test shows that the sample does not comply with the specifications, the cost of the tests shall be paid by the vendor. In all cases the District reserves the right to make tests it deems necessary.
9. **PATENT INFRINGEMENTS:** The successful vendor shall hold the Oakland Unified School District, its officers, agents, servants, and employees, harmless from liability of any nature or kind on account of use of any copyrighted composition, secret process, patented invention, article, or appliance, furnished or used, under this price request.
10. **DELIVERY:** It is understood that the vendor agrees to deliver prepaid all items to the address indicated on this price request form. All costs for delivery, drayage, freight, or the packing of said articles are to be borne by the vendor.
11. **SALES TAX:** (A) Do not include California State Sales Tax in price request; said tax will be added to invoice and paid by the District. (B) Do not include Federal Excise Tax or Use Tax in price request; the district is not subject to same.
12. **DISCOUNT:** Cash discounts when stated on price request shall be allowed on all payments that are processed by the District with reasonable promptness after acceptance of material and receipt of vendor's correct invoice in triplicate. Unless specified otherwise, cash discounts for a period of less than thirty (30) days will not be considered in determining a low vendor.
13. **NON-BIDDERS:** If price request is not made, please notify the District if you wish to remain on the mailing list.
14. **INTERPRETATIONS OF PRICE REQUEST DOCUMENTS:** All interpretations of the price request conditions and/or specifications shall be made only by written addendum. The school District shall not be responsible for any other explanation or interpretation of the price request document.
15. **LEGAL REQUIREMENTS:** All vendors are required to comply with and be bound by all applicable provisions of law whether or not referred to herein.
16. **COMMUNICATION OF AWARD:** Price request award shall not become binding upon the School District until communication in writing to the successful vendor
17. **SAFETY REGULATIONS:** All equipment and supplies furnished, and/or all work performed, shall meet all applicable safety regulations of the Division of Occupational Safety and Health of the State of California and Safety and Health Codes of the State of California.
18. **AFFIRMATIVE ACTION:** The vendor certifies that he is an Equal Opportunity Employer and has made a good faith effort to improve minority employment and agrees to meet federal and state guidelines. No discrimination shall be made in the employment of persons upon public works in this project because of the sex, race, color, national origin or ancestry, religion, or handicap of such personnel.

Special Terms & Conditions

Read Carefully: Vendors are expected to examine the conditions, specifications, and all instructions of the price request, as they are terms for award and binding. Failure to do so will be at the vendor's risk. Each vendor shall furnish the information required by the price request. Statements or communications which serve to qualify or put conditions on any price request, changes or additions to the price request form, alternative bids, or any other modification of the price request form which is not specifically called for may result in the District's rejection of the price request as not being responsive. Non-conforming or qualified price requests (such as stipulation of minimum orders, date specific pricing and/or delivery requirements) are subject to rejection in their entirety.

Any questions regarding this price request shall be directed to Robert Law, Administrative Supervisor, (510) 434-2253 prior to the January 30, 2012 deadline.

1. **Award:** The purpose of this is to award to a vendor for efficiency in ordering and delivery. Award may be made to one or more vendors, whichever is deemed to be in the best interest of OUSD. Awards will be based on low total cost, quality of the products, service, and delivery requirements. Notwithstanding, the District reserves the right to award price requests as deemed necessary and in best interest of the Nutrition Services Department. As the Fresh Fruit and Vegetable Program (FFVP) is grant funded changes to, including termination of the program, are possible if funds are not allocated to purchase product under this price request.

Price request must be substantially responsive on all items or price request is subject to rejection. The District reserves the right, however, to accept or reject one or more items in the lot. An example may be, but is not limited to, rejection of an alternate item that is not considered equal or removal of a non-critical item that has clearly restricted availability and/or inflated unit pricing.

2. **Vendor Criteria:** All responding vendors shall meet the following minimum criteria for price request submission. Award shall be based on, but not limited to the following:

√ Certify compliance by checking the boxes below:

- Ability to meet the terms of Oakland Unified School District's requirements as called for in the specifications.
- Deliver products in containers that are clean, in refrigerated vehicles that are clean, and by personnel that are properly attired.
- Provide complete and accurate (preferably automated) billing as requested by the Cafeteria Accounting Department. We currently require monthly billing by site and also consolidated by product. Invoices payable monthly unless otherwise agreed upon by Nutrition Services Department. Invoices must reflect PO number and applicable price request number to initiate payment.
- Written HACCP Plan.

- Verifiable record of service, particularly with respect to delivering all items according to established ordering and delivery schedules at favorable prices. Please fill out reference section.
- 3. Sole Judge: The District will be the sole judge of the merits and qualifications of the products and of the ability of the vendor to meet District requirements. The District reserves the right to waive any irregularities or informalities in any price request, and to accept or reject any items thereon.
- 4. Term: The term of this price request is one (1) year after award. It is understood that products may be ordered up to the last day of the covered term; products should be received within 30 days thereafter.

The District may elect to extend the award for additional one (1) year periods, (or a lesser period if mutually agreeable) not to exceed a total of three (3) years, as it is in the best interest of the District. Any extension made upon mutual consent of the District and the vendor shall be at the same terms, conditions, and pricing structure per item, except where a bonafide increase has taken place.

- 5. Addendum: If it becomes necessary for the District to revise any part of this price request, an addendum will be provided to all vendors prior to the price request opening. Any addendum will be signed and included with your price request response. Requests to amend any part of this price request must be done in writing prior to the price request opening to allow for appropriate action.
- 6. Contract Prices: All price quotations will be based on a cost plus formula. This will consist of **your actual cost**, plus a **percentage figure** mark up, which represents the percentage you will charge above your actual cost. The District reserves the right to request verification of actual costs (for example, copies of canceled checks or invoices).
- 7. Delivery Schedule/Order Form: The successful vendor will be required to provide a suitable *order form* and *delivery schedule* outlining delivery days for each site upon award of the price request, which shall be approved by the district. If required, vendor must be able to revise the order form and delivery schedule based on the needs of the District. Time is of the essence as to delivery.
- 8. Delivery Requirements: Deliveries are to be made direct to schools listed, in quantities as ordered by Nutrition Services personnel. All deliveries must be completed on Monday and Tuesday as required between 7:00 a.m.-12:00 p.m. Additional food service locations may be added or deleted during the life of the contract.

The successful bidder shall have an employee on duty at 8:00 a.m. or a local emergency phone number available where errors or lack of delivery can be reported.

Delivery slips, referencing the PO number and price request number, are to be provided in duplicate as follows: (1) Original copy signed by nutrition services employee receiving the material shall be left at the delivery location. (2) The vendor shall retain duplicate copy.

The successful bidder must deliver direct to locations as specified and shall not contract delivery. Trucks will be kept in good repair. Maintenance records must be available for inspections by District Personnel.

9. Driving on Premises: Contractor's representatives driving motor vehicles on District grounds will use extreme caution, especially when school is in session. Drivers will lock any gate or door to which they may have access, both when entering and/or leaving school grounds.

10. Orders: Orders will be placed (normally by phone) by each site the day before delivery is required according to their needs. Vendor may be required to alter orders daily. Orders should not be accepted for items that are not on the price request or unauthorized substitutions. If such unauthorized items are ordered and delivered it will be at the discretion of Nutrition Services personnel whether payment will be made to the vendor for such items.

11. Usage: The quantities shown on specifications are estimates only, based on the information available at the time; however, the District reserves the right to order more or less than such quantities, to delete a line item or entire price request over the contract period.

12. Additional Items: The District reserves the right to add related items to the contract at any time during the period of the contract. Any items that may need to be added to this price request shall exhibit similar mark-up percentage as all other existing/awarded products on the price request. Vendor will provide the best pricing available based on type of item and quantity--which shall not exceed the actual cost plus percentage cap stated on price request response. Evidence and documentation of cost (at invoice price) will be provided by the vendor upon request.

13. Legal Requirements: All products must conform to the provisions set forth in the federal, state, county, and city laws for their production, handling, processing, marketing, and labeling. In accordance with California Department of Education's School Nutrition Program guidance manual all contracts with vendors that exceed \$100,000 need to have the following stipulation verbatim: "The Food Service Management Company (FSMC) must comply with section 306 of the Clean Air Act (42 USC Part 1857 [h]), Section 508 of the Clean Water Act (33 USC Part 1368), Executive Order 11738, and Environmental Protection Agency (EPA) regulations (40 CFR part 15). ...violations will be

reported to the USDA FCS and the United States EPA. The FSMC will not utilize a facility listed on the EPA List of Violating Facilities (A-102 14[I]).”

14. Specifications:

The vendor who is awarded this contract will meet or exceed the following minimum requirements:

- Ability to provide locally-grown produce. For the purpose of this quote, locally-grown is defined as within a 250 mile radius from Oakland, CA. Oakland Unified prefers locally-grown products whenever possible and has a goal of procuring 25% of produce locally.
- Provide name and location of farms that items are purchased from one week prior to delivery. Products should be labeled designating local source (grower, address of farm). For the purposes of this quote, “farm” is defined as the location where the produce is grown, not the address of a packing house or aggregation point.
- Vendor to establish written purchasing agreements with school district approved farmers. These agreements should indicate that the vendor is willing and able to purchase produce from these growers whenever possible.
- When asked by OUSD, the vendor to report the net price farmer will receive on a price per pound or price per case basis for product purchased.
- The vendor shall state the brand and item number bid; if none is indicated it is understood that the vendor is quoting the exact brand and number specified. If proposing product “equal to” the brand specified any differences should be clearly noted--include specifications and nutrient analysis. Vendors may propose any product equal to that specified. Certain specifications set forth herein for the purpose of establishing standards are not intended to preclude any vendor from bidding who can meet these specifications and requirements.
- Product specifications are based on products and pack sizes currently in use. Alternate pack sizes may be accepted when pack size specified is not available. Some specifications shown have been established by the Nutrition Services Department based on the Department’s research and expertise and/or popularity of the food item; therefore, alternates may not be considered in circumstances where the menu, recipes, or sales may be affected. If proposing an alternate or “generic” item, please quote it in addition to the brand requested, if possible. In any case, the District will be the sole judge as to whether the products are, in fact, substantially equal to the specifications set forth herein and whether such deviations are acceptable to the District.
- Product shelf life shall not be less than three (3) to seven (7) days from date of delivery. Products should be dated, showing a “produced on” or “pull” date.

- Vendors submitting price requests certify that no preservatives are used in the preparation of products.

Answer the following questions related to OUSD's produce specifications. Feel free to attach additional pages if you need more space to provide a complete answer.

Please describe your company's ability to provide the district with locally-grown, source-identified produce. What systems do you have in place for tracking and labeling locally-grown produce?

Please describe your relationships with farmers. Do you typically work with pack-houses, grower-shipper operations or with farmers directly? If you are able, please attach a list of farms that you regularly purchase from to this price request.

Oakland Unified has existing relationships with a number of small farmers who provide produce for the district's on-school farm stands (the Oakland Fresh Produce Markets). The successful bidder will demonstrate willingness and ability to work with these farmers to provide produce for the nutrition services department. Please describe your company's strategy for working with these farmers.

Does your company have a sustainability plan or philosophy? If so, please describe that here.

15. Right to Inspect: The Oakland Unified School District reserves the right to inspect the facilities of the vendor prior to award of contract and/or during the term of the contract and if representatives of the District determine after such inspection that the vendor is not capable of performance satisfactory to the school district, the price request will not be considered or it can be cancelled.

16. Non-Performance: The school district reserves the right to discontinue service, upon 24-hour notice, of all or any portion of any contract resulting from this price request for reason of unsatisfactory product or service or any reason determined to be detrimental to the health and welfare of students and school personnel and to hold the contractor in default. Failure to furnish all items per the contract, in a timely manner, as specified, shall constitute unsatisfactory service.

17. Domestic Products: Federal regulations require that to the maximum extent possible, only domestic products are purchased for use in the National School Lunch Program. This requirement will be strictly adhered to. Any bidder intending to provide products produced or grown in a foreign country must include such information on their price request submission. Failure to include such information on the price request submission can result in product rejection at the vendor's expense.

18. Nutrient Analysis: All items in the price request must meet nutritional requirements/serving size of the USDA Child Nutrition Program.

19. Substitutions: The successful vendor must deliver the brands quoted and accepted by the District and meet the delivery time promised. Failure to supply the brands specified or to deliver within the time promised may result in cancellation of award. If circumstances beyond the vendor's control mandate the need for a substitution, approval must be obtained by the Nutrition Services Department prior to delivery. The vendor will be required to provide an equivalent product in quality, pack size and pricing. If specified product can be obtained by Nutrition Services from another vendor, Nutrition Services may bill back the vendor any difference in pricing and costs related to having to procure said product elsewhere.

20. Samples: Upon request, samples of items bid must be submitted for approval. Samples may be requested before award is made. Such samples shall be delivered as soon as possible and within five (5) working days after request at no charge to the District. Each sample must be clearly marked with

the vendor's name, the price request item number, the brand, stock number, and pack/serving size information. All samples shall become the property of the District. Failure to furnish samples as requested may be cause for rejection of the price request.

21. Returns: Vendor shall issue credit to the District for all products returned from the school sites, including damaged and decaying products.

22. Non-Conformance to Specifications: If any product fails to meet specifications, the District may require, within a reasonable time as determined by the District:
 - a. Cash restitution or in-kind replacement, at the District's discretion for the entire lot that failed and/or

 - b. Payment for the value of all meals that the District served which failed to contain the required components of a reimbursable meal because the vendor provided short-weighted products.

A notice of products failing to meet specifications may result in contract termination. The vendor must absorb all costs resulting from termination for cause.

23. Service: The District requires a high level of service and support from the awarded vendor. Vendor will be held responsible for timely deliveries for all sites and follow-up as necessary. Partial shipments are discouraged. The goal is to receive complete orders without multiple deliveries or drop shipments.

24. Covenant Against Gratuities: The vendor warrants by signing hereon that no gratuities (in the form of entertainment, gifts, or otherwise) were offered or given by the vendor or any agent representative of the vendor, to any officer or employee of the District with a view toward securing favorable treatment with respect to any determinations concerning the performance of the contract. For breach or violation of this warranty, the District shall have the right to terminate the contract, either whole or in part, and any loss or damage sustained by the District in procuring on the open market any items which vendor agreed to supply shall be borne and paid for by the vendor. The rights and remedies of the District provided in the clause shall not be exclusive and are in addition to any other rights and remedies provided by law or under the contract.

25. Conflict of Interest: The awarded vendor shall disclose to the District the name of any officer, director, employee, or consultant who is also an employee of the District. The awarded vendor shall also disclose the name of any District employee who owns a significant stock interest of the awarded vendor's corporation, or any of its branches, or any other real or apparent conflict of interest with any District employee.

26. Non-Collusion: Vendors submitting price requests hereby certify that the price request is genuine and not sham or collusive or made in the interest or behalf of any person not herein named, and that the vendor has not directly or indirectly, induced or solicited any other vendor to put in a sham price request, or any other person, firm or corporation to refrain from bidding, and has not in any manner sought by collusion to secure for himself an advantage over any other vendor.
27. Insurance Requirements: The successful vendor will be required to meet District insurance requirements for Comprehensive General Liability, Products Liability, and Automobile Liability.
28. License: A valid business license is required.
Indicate number: _____.
29. References and Statement of Experience/Qualifications:
References are required, even if you have done business with our District in the past. (School Districts or related Food Service Institutions that your company has serviced.)

Reference Name and Phone

- 1) _____
- 2) _____
- 3) _____

Please provide a brief statement of your company's qualifications for servicing OUSD. Include information about the length of time you have been in operation, strengths and successes, your areas of specialization and expertise, and any other relevant information that will assist OUSD in evaluating your application.

30. There is a nutrition education element to the Fresh Fruit and Vegetable Program. Does your company provide any kid-friendly nutritional materials about the fresh fruits and vegetable you provide? If so, please explain what materials you could provide and what the additional cost would be for those materials.

31. Delivery Trucks: List number/type of owned trucks--

32. District Contact: Note primary contact person responsible for monitoring our account (order status, deliveries, etc.)

Name: _____ Title: _____
Office Phone: _____
Cell phone or pager: _____

33. Certification of Compliance: Vendors, by the act of submitting and signing price request form, certify that they meet all of the criteria, terms, and conditions stipulated throughout the price request document.

34. Price Request Submission: All price requests must be signed and submitted by the time and date indicated to the Procurement Department, Attention: Toni Irving, Procurement Manager, OR Robert Law, 900 High St, Oakland, California, 94601 in a sealed envelope. The District will not be responsible for price requests received that are late and/or not clearly identified.

SIGNATURE PAGE

The undersigned has read the specifications, instructions, conditions, and all supplementary conditions or instructions included herein, is familiar with and understands the provisions and proposes and agrees to furnish and to deliver the goods and/or services in strict accordance with these specifications, instructions, conditions and provisions, and the prices quoted herein:

By: **X** _____
order.

Delivery _____ days from date of

SIGNATURE REQUIRED

Printed Name & Title: _____

Name of firm: _____ Terms : Cash Discount - _____% _____ days.

Address:

CITY STATE ZIP

Remit Address:

CITY STATE ZIP

Phone: (_____) _____

FAX:(_____) _____

Website: _____ E-mail: _____

Remember to complete:

- ⇒ List of References
- ⇒ District Contact
- ⇒ Delivery Truck Information
- ⇒ **Original Signature Above**

Fresh Fruit and Vegetable Program Delivery Locations, 2011-12

ACORN WOODLAND	1025 81 st Ave., 94621
ASCEND (K-8)	3709 East 12 th St, 94601
BRIDGES ACADEMY	1325 53 rd Ave., 94601
ENCOMPASS	1025 81 st Ave., 94621
ESPERANZA	10315 E St., 94603
FRUITVALE	3200 Boston Ave., 94602
GARFIELD	1640 22 nd Ave., 94606
GLOBAL	2035 40 th Ave. 94601
HOOVER	890 Brockhurst St., 94608
HORACE MANN	5222 Ygnacio Ave., 94601
ICS/TCN	2825 International Blvd., 94601
KOREMATSU DISCOVERY ACADEMY	10315 E St.
LEARNING W/OUT LIMITS	2035 40 th Ave., 94601
MANZANITA SEED	2409 E 27 th , 94061
REACH ACADEMY	470 El Paseo Dr., 94603
SOBRANTE PARK	1700 28 th Ave.
NEW HIGHLAND/RISE	8521 A St., 94621
FUTURES/COMMUNITY UNITED	6701 International Blvd, 94621
EAST OAKLAND PRIDE	8000 Birch St. 94621

Price Request Form: **Produce-- FRESH FRUIT AND VEGETABLE Program**

These prices should be based on The USDA San Francisco Fruit & Vegetable Market News Report for the week of January 7, 2012.

All items proposed shall comply with the U.S. Pure Food and Drug Act, California Department of Agriculture requirements, county, city laws and ordinances for their production handling, processing, marketing, and labeling. All prepared products must be prepared without the use of sulfating agents. Preference will be given to vendors subscribing to the produce Marketing Association Code of Ethics. Standard industry pack is to be provided. ***The quantities listed below are rough estimates and the items requested may be subject to change.***

OAKLAND UNIFIED SCHOOL DISTRICT
PURCHASING DEPARTMENT
900 High Street, Oakland, CA 94601

QUOTE FORM: This is NOT AN ORDER

QUOTATION MADE BY: (Type your firm name in this space)

ITEM NO.	ARTICLES REQUESTED	Quantity	UNIT	Available Locally?	Price for Local Product	EXTENSION
1	Pineapple spears, 50 count bags	807	bags			
2	Zucchini coins, 5# bag	132	bags			
3	Nectarine, 25# case	120	cases			
4	Grapes, Lunch Bunch, 140 ct.	508	cases			
5	Sugar Snap Peas, 10# case	144	Cases			
6	Baby Carrots, bagged, 200 ct	1100	cases			
7	Jicama, sticks, 5# bag	1600	cases			
8	Cucumber coins, 5# bag	622	cases			
9	Yam sticks, 5# bag	568	cases			
10	Beans, string, 28 # case	64	cases			

11	Plums	60	cases			
12	Mango, cut, 5# trays	600	trays			
13	Radishes, 2# box	436	cases			
14	Pomegranate Seeds, 8 8oz bags	188	bags			
15	Celery sticks, 5# bags	986	bags			
16	Pears, 120 count	184	case			
17	Kiwi, 108 count	796	case			
18	Apples, 138 count (assorted varieties throughout the year)	736	cases			
19	Persimmons, 130 count	128	cases			
20	Tangerines, 140 count	300	cases			
21	Blood oranges, sliced, 5# bag	496	bags			
22	Papaya, cubed, 150 cubes/bag	256	bags			
23	Pomelo	256	cases			
24	Oranges, 138 count	104	cases			
25	Kumquats, 350 count	48	cases			
26	Strawberries, 8# flat	466	flats			
27	Blueberries, 12 pint flats	114	flats			
28	Cherries, flat	134	flat			

29	Apricots	100	case			
30	Bananas, 15# cases	284	case			
31	Cauliflower florets, 3# bags	110	bags			

Signature _____

ITEM NO.	ARTICLES REQUESTED	Quantity	UNIT	Available Locally?	Price for Local Product	EXTENSION
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4	Grapes, Lunch Bunch, 140 ct.	508	cases			
5	Sugar Snap Peas, 10# case	144	Cases			
6	Baby Carrots, bagged, 200 ct	1100	cases			
7	Jicama, sticks, 5# bag	1600	cases			
8	Cucumber coins, 5# bag	622	cases			
9	Yam sticks, 5# bag	568	cases			
10	Beans, string, 28 # case	64	cases			
11	Plums	60	cases			
12	Mango, cut, 5# trays	600	trays			
13	Radishes, 2# box	436	cases			
14	Pomegranate Seeds, 8 8oz bags	188	bags			
15	Celery sticks, 5# bags	986	bags			
16	Pears, 120 count	184	case			
17	Kiwi, 108 count	796	case			
18	Apples, 138 count (assorted varieties throughout the year)	736	cases			
19	Persimmons, 130 count	128	cases			
20	Tangerines, 140 count	300	cases			
21	Blood oranges, sliced, 5# bag	496	bags			
22	Papaya, cubed, 150 cubes/bag	256	bags			
23	Pomelo	256	cases			

24	Oranges, 138 count	104	cases			
25	Kumquats, 350 count	48	cases			
26	Strawberries, 8# flat	466	flats			
27	Blueberries, 12 pint flats	114	flats			
28	Cherries, flat	134	flat			
29	Apricots	100	case			
30	Bananas, 15# cases	284	case			
31	Cauliflower florets, 3# bags	110	bags			