

Oakland Unified School District
Office of the Board of Education

File ID Number: 12-0670
Introduction Date: 3/14/12
Enactment Number: 12-0852
Enactment Date: 3/14/12
By: [Signature]

March 1, 2012

TO: Board of Education

FROM: Anthony Smith, Ph.D., Superintendent
Vernon Hal, Deputy Superintendent, Business & Operations *NSH*
Gee Kin Chou, Information Technology Officer

SUBJECT: SCHOOLS AND LIBRARIES DIVISION E-RATE INTERNAL CONNECTIONS, AND CELLULAR SERVICES DISCOUNTS FOR FUNDING YEAR 07/01/2012 – 06/30/2013 APPLICATION AND BID AWARD RECOMMENDATIONS

ACTION REQUESTED

Approval of and authorization by the Board of Education to submit to the Federal Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) the District's Year 15 application seeking approximately **\$5,704,561.61** in E-Rate funds for Fiscal Year 2012-2013; further authorizing and appropriating a separate required District match and necessary equipment and software costs of up to **\$786,913.45, as follows: \$765,371.67** to be taken from the Erate Facilities 2122/9099: 9869901803-6200 account, **\$21,541.78** from the Central Office Utilities/Telephone account 9991158202-5930, provided are appropriated in the 2012-2013 District budget.

The Board is requested to further authorize Award of Bid and Agreements, with the following vendors for the wiring of schools listed below: **Bear Data Solutions** for Group 1 schools identified in the RFP for a cumulative amount not to exceed \$3,398,406.06, and with **Bear Data Solutions** for Group 2 schools identified in the RFP for a cumulative amount not to exceed \$2,979,691.20.

The Board is requested to further authorize Award of Bid and Agreement with **Sprint** for wireless cellular services for a cumulative amount not to exceed \$113,377.80.

All of the Awards of Bids and Agreements stated herein, to the extent approved are made conditionally and limited to the amount of funds approved and awarded to the district by SLD and subject to appropriation of said funds by the Board. and the Board further authorizes acceptance of and execution of Grant Agreement and any amendments thereto with SLD for Fiscal Year 2012-2013 by the President and Secretary of the Board; each

and all documents referenced herein, subject to form and content approval by the General Counsel.

BACKGROUND

The Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) provides affordable access to telecommunications services for all eligible schools and libraries in the United States. Funded at up to \$2.25 billion annually, the program provides discounts on telecommunications services, Internet access and internal connections.

Internal Connections

Oakland USD staff filed an application with the SLD for internal connections for schools whose network did not meet certain performance standards and who were likely to receive funding. In accordance with the SLD procedures, OUSD published a Bid for Proposal on the District Website (Internet) for a minimum period of 28 days, and published an announcement in both the local newspaper, and contractors' forum. The SLD also publishes the OUSD application on their Internet website for the purpose of encouraging and fostering competitive bids. The schools selected for this process qualify for E-Rate and were grouped to allow funding at the 88% for group 1 and 88% for group 2 re-imbursement levels; they were clustered as follows:

Group	Group Description	Affected Schools
Grp 1	Data Infrastructure Upgrades	Brookfield
		Futures Elementary
		Horace Mann
		Markham
		Parker
		Community United Elementary
		Sobrante Park
		ACORN Woodland
		Hillside Academy
		Encompass
		ASCEND
		International Community School
		Think College Now
		Frick
		Madison
		Elmhurst Community Prep
		Alliance Academy
		Business & Information Technology
		Brewer
		Hoover
Arroyo Viejo CDC		
Lockwood Pre K		
Lockwood CDC		
Webster CDC		

Grp 2	Data Infrastructure Upgrades	Bella Vista
		Greenleaf Elementary
		Emerson
		Lafayette
		Manzanita Seed
		Manzanita Community School
		Martin Luther King Jr.
		PLACE @ Prescott
		Sankofa
		West Oakland Middle School
		Roosevelt
		ROOTS
		United for Success
		Coliseum Prep
		Urban Promise
		Dewey
		Life Academy
		Oakland International High School
		Howard CDC
		Lakeview CDC

The District Bid required that all responses be submitted to the Technology Services Department. All bids were due to the District by February 22, 2012 at 2:00pm. The evaluation of the Bids took place in meetings conducted in the Technology Department. The following vendors submitted proposals to OUSD E-Rate 15: AEKO Consulting, Bear Data and Digital Design Communications.

Consideration was given to the Local, Small Local and Small Local Resident Business Enterprise Program Policy that was passed by the Board of Education on December 17, 2008.

The following criteria and “weights” were determined before any bid was opened and were agreed upon by the review committee, which was comprised of seven staff members.

Total Cost: 30%; Adequate Facilities for staging and implementation 25%; Satisfactory Performance Record with OUSD 15%; Ability to comply with the performance schedule 15%; Contractor Stability 15%.

Summary: Vendor Scores Group 1

Criteria	Aeko	Digital	Bear Data
Overall Cost	30	28.5	26.6
Adequate Facilities for staging and implementation	10	12.5	20
Satisfactory Performance Record with K12 and OUSD	6	7.5	10.5
Ability to comply with the performance schedule	6	4.5	10.5
Contractor Stability	6	6	12

Summary: Vendor Scores Group 2

Criteria	Aeko	Digital	Bear Data
Overall Cost	29.3	30	22.7
Adequate Facilities for staging and implementation	10	12.5	20
Satisfactory Performance Record with K12 and OUSD	6	7.5	10.5
Ability to comply with the performance schedule	6	4.5	10.5
Contractor Stability	6	6	12

Summary: Total score per group

Group	Aeko	Digital	Bear Data
Group 1	58	59	79.6
Group 2	57.3	60.5	75.7

In order to take advantage of the E-Rate discounts, the district must submit a form 471 to the SLD no later than March 20, 2012 with signed and approved contracts for the work requested.

The enclosed tables contain the information from submitted bids. Staff recommends that the District award Group 1 to **Bear Data Solutions** and Group 2 to **Bear Data Solutions**.

Vendor Proposal Post-Tax Costs

Group	Aeko	Digital	Bear Data
Group 1	\$3,054,671.02	\$3,208,800	\$3,398,406.06
Group 2	\$2,455,714.02	\$2,398,800	\$2,979,691.20

Cellular Services

Oakland USD staff filed an application with the SLD for cellular services. In accordance with the SLD procedures, OUSD published a Bid for Proposal on the District Website (Internet) for a minimum period of 28 days. The SLD also publishes the OUSD application on their Internet website for the purpose of encouraging and fostering competitive bids.

The District Bid required that all responses be submitted to the Technology Services Department. All bids were due to the District by February 15, 2012 at 4:00pm. The evaluation of the Bids took place in a meeting conducted in the Technology Department. The following vendors submitted proposals to OUSD E-Rate 15 cellular services: Sprint and Verizon Wireless.

Before the bids were opened, the review committee, consisting of four staff members (two from technology services, one from police services, and one from health services), discussed and decided on the following evaluation criteria:

The vendors were evaluated based on cost 50%, coverage within Oakland 25%, customer service and plan to provide support 15%, and device cost (cellular phone and data card base price) 10%.

Evaluation Summary

Vendor	Sprint	Verizon
Cost	5	4.5
Coverage	2	1.62
CS/ Support	1.31	.86
Base Device Cost	1	1
Total	9.31	7.98

Pricing Summary

Vendor	Sprint	Verizon
Cost	\$113,377.80/yr	\$119,568.60/yr

In order to take advantage of the E-Rate discounts, the district must submit a form 471 to the SLD no later than March 20, 2012 with signed and approved contracts for the work requested.

The enclosed tables contain the information from submitted bids. Staff recommends that the District award to **Sprint**.

FISCAL IMPACT

The District is responsible for the costs not covered by e-rate, up to 12% of the internal connections proposal and the costs of non-qualifying equipment or an estimated **\$765,371.67** to be taken from the ERATE Facilities account 2122/9099: 9869901803-6200. Associated electrical and demolition costs will be submitted in a future board meeting. These costs are NOT covered by E-Rate.

The District is responsible for the costs not covered by e-rate, up to 19% of the cost for cellular services an estimated **\$21,541.78** to be taken from the Central Office Utilities/Telephone account 9991158202-5930.

RECOMMENDATION

Staff is recommending that the Board authorize submittal of the application and award bids and Agreements for Fiscal Year 2012-2013 E-Rate discounts through the Schools and Libraries Division process as enumerated herein.

Contract only:

Fiscal Service

Budget code:

**RESOLUTION OF THE
BOARD OF EDUCATION
OF THE OAKLAND UNIFIED SCHOOL DISTRICT**

Resolution No. 1112-0184

**Approving Fiscal Year 2012-2013 E-Rate Application and Conditional Award
of Bids, Agreements for Services and/or Work (Revised)**

Page 1 of 3

WHEREAS, the Schools and Libraries Program of the Universal Service Fund, commonly known as "E-Rate," is administered by the federal Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) under the direction of the Federal Communications Commission (FCC), and provides discounts to assist most schools and libraries in the United States to obtain affordable telecommunications and Internet access; and,

WHEREAS, the Schools and Libraries Program supports connectivity - the conduit or pipeline for communications using telecommunications services and/or the Internet, under four categories of service: telecommunications services, Internet access, internal connections, and basic maintenance of internal connections and provides discounts for communications support depending on the level of poverty and the urban/rural status of the population served and ranges from 20% to 90% of the costs of eligible services to schools, school districts and libraries; and,

WHEREAS, the Oakland Unified School District is required at the time of application to the SLD to designate matching funds, if required, and to identify vendors selected by competitive bids and/or Requests for Proposals (RFP) who will assist the District in the implementation of services and/or projects to be funded by E-Rate; and,

WHEREAS, the District is eligible to file its Year 15 E-Rate application with the SLD for funding pursuant to applicable eligibility standards and criteria,

WHEREAS, the Superintendent of Schools, in a Board Memorandum, dated March 1, 2012, recommends the approval of said application for the reasons stated in the memorandum, and delineates how funds, if granted, will be used, which is incorporated herein by reference as thoughtfully set forth,

NOW, THEREFORE, BE IT RESOLVED, that the Board of Education, based upon said recommendation, hereby authorizes the filing of the Oakland Unified School District's Year 15 E-Rate Application — FCC Form 471 - with the Schools and Libraries Division (SLD) of the Universal Services Administrative Company seeking approximately **\$5,566,848.82** in E-Rate Funds for Fiscal Year 2012-2013; and

BE IT FURTHER RESOLVED, that the Board hereby authorizes and appropriates District matching funds and necessary equipment and software costs of up to **\$675,958.30**, to be incorporated in the Fiscal Year 2012-2013 Budget and distributed to and taken from the following accounts, as may be required: **\$654,416.52** to be taken from the E-Rate Facilities 2122/9099: 9869901803-6200 account (or successor account), **\$21,541.78** from the Central Office Utilities/Telephone account 9991158202-5930 (or successor account); and,

BE IT FURTHER RESOLVED, that the Board hereby conditionally approves Award of Bids and Agreements for the wiring of schools listed in the table below:

Group	Group Description	Affected Schools
Grp 1	Data Infrastructure Upgrades	Brookfield
		Futures Elementary
		Horace Mann
		Markham

**RESOLUTION OF THE
BOARD OF EDUCATION
OF THE OAKLAND UNIFIED SCHOOL DISTRICT**

Resolution No. 1112-0184

**Approving Fiscal Year 2012-2013 E-Rate Application and Conditional Award
of Bids, Agreements for Services and/or Work (Revised)**

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		Parker
		Community United Elementary
		Sobrante Park
		ACORN Woodland
		Hillside Academy
		Encompass
		ASCEND
		International Community School
		Think College Now
		Frick
		Madison
		Elmhurst Community Prep
		Alliance Academy
		Business & Information Technology
		Brewer
		Hoover
		Arroyo Viejo CDC
		Lockwood Pre K
		Lockwood CDC
		Webster CDC
Grp 2	Data Infrastructure Upgrades	Bella Vista
		Greenleaf Elementary
		Emerson
		Lafayette
		Manzanita Seed
		Manzanita Community School
		Martin Luther King Jr.
		PLACE @ Prescott
		Sankofa
		West Oakland Middle School
		Roosevelt
		ROOTS
		United for Success
		Coliseum Prep
		Urban Promise
		Dewey
		Life Academy
		Oakland International High School
		Howard CDC
		Lakeview CDC

**RESOLUTION OF THE
BOARD OF EDUCATION
OF THE OAKLAND UNIFIED SCHOOL DISTRICT**

Resolution No. 1112-0184

**Approving Fiscal Year 2012-2013 E-Rate Application and Conditional Award
of Bids, Agreements for Services and/or Work (Revised)**

Page 3 of 3

to the following vendors: with **Aeko Consulting** for **Group 1** schools identified in the RFP for a cumulative amount not to exceed **\$3,054,671.02**; with **Digital Design Communications** for **Group 2** schools identified in the RFP for a cumulative amount not to exceed **\$2,398,800**; with no Award and Agreement for Bear Data Solutions, the latter, hereby deemed and declared ineligible for Award and Agreement for non-compliance with District's adopted Local, Small Local, Small Local Resident Business Enterprise Program Policy; with **Sprint** for wireless cellular services for a cumulative amount not to exceed **\$113,377.80**; each Award and Agreement stated herein, subject to or limited to the amount of funds approved and awarded to the District by SLD, if any, for the purpose(s) of the Awarded Bid and subject to appropriation of said funds, in whole or in part, by the Board; and

BE IT FURTHER RESOLVED, that the Board further authorizes acceptance of and execution of said Grant Agreement and any amendments thereto with SLD for Fiscal Year 2012-2013 and Agreements or Amendments with vendors named herein by the President and Secretary of the Board, each and all documents referenced herein, subject to form and content approval by the General Counsel.

PASSED BY THE FOLLOWING VOTE:

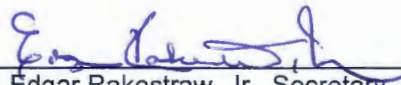
AYES: Noel Gallo, Christopher Dobbins, Alice Spearman, President Jody London

NAYS: None

ABSTAINED: None

ABSENT: Gary Yee, David Kakishiba, Vice President Jumoke Hinton Hodge

I hereby certify the foregoing is a full, true and correct copy of a Resolution adopted at a Regular Meeting of the Board of Education of the Oakland Unified School District held on March 14, 2012.



Edgar Rakestraw, Jr., Secretary
Board of Education

File ID Number: 12-0670
Introduction Date: 3/14/12
Enactment Number: 12-0852
Enactment Date: 3/14/12
By: e

Schools and Libraries Universal Service Description of Services Requested and Certification Form 470

Estimated Average Burden Hours per Response: 3 hours

This form is designed to help you describe the eligible services you seek so that this data can be posted on the Fund Administrator Internet Site and interested service providers can identify you as a potential customer and compete to serve you.

Please read instructions before beginning this form. (You can also file online at www.usac.org/s/)

Form 470 Application Number: 411940000954502	Applicant's Form Identifier: OUSD470Y15
Application Status: CERTIFIED	Posting Date: 01/05/2012
Allowable Contract Date: 02/02/2012	Certification Received Date: 01/12/2012

Block 1: Applicant Address and Information

1 Name of Applicant:

OAKLAND UNIFIED SCHOOL DIST

2 Funding Year: 2012 (Funding years run from July 1 through the following June 30)

3 Entity Number: 144227

4a Street Address, P.O.Box, or Route Number:

1025 SECOND AVE.

City: OAKLAND State: CA Zip Code: 94606 -0000

4b Telephone Number: (510) 879 -8200

4c Fax Number: (510) 879 -1834

5a Eligible Entities That Will Receive Services:

Check the ONE choice in **5a** that best describes the eligible entities that will receive the services described in this form. You will then list in **Item 15** the entity/ies that will pay the bills for these services.

- Individual School (individual public or non-public school)
- School District (LEA; public or non-public [e.g., diocesan] local district representing multiple schools)
- Library (including library system, library outlet/branch or library consortium as defined under LSTA)
- Consortium (intermediate service agencies, states, state networks, consortia of schools and/or libraries)
- Statewide application for (enter 2-letter state code)
- representing (check all that apply)
- All public schools/districts in the state
- All non-public schools in the state
- All libraries in the state

5b Recipient(s) of Services - Check all that apply:

- Private Public Charter
- Tribal Head Start State Agency

5c Number of eligible entities for which services are sought: 150

Block 1: Applicant Address and Information (continued)

6a Contact Person's Name:

Paul Hoy

If the Contact Person's Street Address is the same as **Item 4a** above, check here. If not, complete **Item 6b**.

6b Street Address, P.O.Box, or Route Number:

NOTE: USAC will use this address to mail correspondence

314 East 10th Street, Harper Building, Room 211

City: OAKLAND State: CA Zip Code: 94606 -0000

Check the box next to your preferred mode of contact and provide your contact information. One box **MUST** be checked and an entry provided.

- 6c** Telephone Number: (510) 879 -8277
- 6d** Fax Number: (510) 879 -1848
- 6e** E-Mail Address: paul.hoy@ousd.k12.ca.us
- Re-enter E-mail Address: paul.hoy@ousd.k12.ca.us

If a consultant is assisting you with your application process, please complete **Item 7** below:

7 Consultant Name: MICHELLE HARKEN

Name of Consultant's Employer: CSM Inc

Name of Consultant Employer: CSM, Inc.
 Consultant's Street Address: 3130-C Inland Empire Blvd
 City: Ontario State: CA Zip Code: 91764
 Consultant's Telephone Number: (209) 834-0556 Ext. 0
 Consultant's Fax Number: (909) 481-7410
 Consultant's E-mail Address: mharken@csmcntral.com
 Re-enter E-mail Address: mharken@csmcntral.com
 Consultant Registration Number: 16043564

Entity Number: 144227 Applicant's Form Identifier: OUSD470Y15
 Contact Person: Paul Hoy Phone Number: (510) 879-8277

Block 2: Summary Description of Needs or Services Requested

8 Telecommunication Services

If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding request.

a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: <http://www.ousd.k12.ca.us>
 or via (check one) the contact person in Item 6 or the contact person listed in Item 12

Your RFP Identifier:

b NO, I have not released and do not intend to release an RFP for these services.

Service	Quantity and/or Capacity
Cellular Service	Please refer to RFP
Data Services for Portable Electronic Devices	Please refer to RFP

9 Internet Access

If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding request.

a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: <http://www.ousd.k12.ca.us>
 or via (check one) the contact person in Item 6 or the contact person listed in Item 12

Your RFP Identifier:

b NO, I have not released and do not intend to release an RFP for these services.

Whether you check YES or NO, you must list below the Internet Access services you seek. Specify each service (e.g., monthly Internet service) and quantity and/or capacity (e.g., for 500 users).

Service	Quantity and/or Capacity
Internet Access for Portable Electronic Devices	Please refer to RFP
Mobile Broadband Access	Please refer to RFP

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15
Contact Person: Paul Hoy	Phone Number: (510) 879-8277

10 Internal Connections Other Than Basic Maintenance

If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding request.

a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at:
 or via (check one) the contact person in Item 6 or the contact person listed in Item 12
 Your RFP Identifier:

b NO, I have not released and do not intend to release an RFP for these services.

Whether you check YES or NO, you must list below the Internal Connections services you seek. Specify each service (e.g., a router, hub and cabling) and quantity and capacity (e.g., connecting 1 classroom of 30 students).

11 Basic Maintenance of Internal Connections

If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding request.

a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at:
 or via (check one) the contact person in Item 6 or the contact person listed in Item 12
 Your RFP Identifier:

b NO, I have not released and do not intend to release an RFP for these services.

Whether you check YES or NO, you must list below the Basic Maintenance services you seek. Specify each service (e.g., basic maintenance of routers) and quantity and capacity (e.g., for 10 routers).

Service	Quantity and/or Capacity
Internet Access for Portable Electronic Devices	Please refer to RFP
Mobile Broadband Access	Please refer to RFP

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15
Contact Person: Paul Hoy	Phone Number: (510) 879-8277

10 Internal Connections Other Than Basic Maintenance

If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding request.

a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at:
 or via (check one) the contact person in Item 6 or the contact person listed in Item 12
 Your RFP Identifier:

b NO, I have not released and do not intend to release an RFP for these services.

Whether you check YES or NO, you must list below the Internal Connections services you seek. Specify each service (e.g., a router, hub and cabling) and quantity and capacity (e.g., connecting 1 classroom of 30 students).

11 Basic Maintenance of Internal Connections

If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding request.

a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at:
 or via (check one) the contact person in Item 6 or the contact person listed in Item 12
 Your RFP Identifier:

b NO, I have not released and do not intend to release an RFP for these services.

Whether you check YES or NO, you must list below the Basic Maintenance services you seek. Specify each service (e.g., basic maintenance of routers) and quantity and capacity (e.g., for 10 routers).

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15
Contact Person: Paul Hoy	Phone Number: (510) 879-8277
<p>12 (Optional) Please name the person on your staff or project who can provide additional technical details or answer specific questions from service providers at services you are seeking. This person does not need to be the contact person(s) listed in Item 6 nor the Authorized Person who signs this form.</p> <p>Name:</p> <p>Title:</p> <p>Telephone Number:</p> <p>Fax Number:</p> <p>Email Address:</p> <p>Re-enter E-mail Address:</p>	
<p>13 <input checked="" type="checkbox"/> Check this box if there are any restrictions imposed by state or local laws or regulations on how or when service providers may contact you or on other bid procedures. Please describe below any such restrictions or procedures and/or provide an Internet address where they are posted and a contact name and teleph</p> <p><input type="checkbox"/> Check this box if no state and local procurement/competitive bidding requirements apply to the procurement of services sought on this Form 470.</p> <p>If you are requesting services for a funding year for which a Form 470 cannot yet be filed online, include that information here.</p> <p>RFP can be viewed by going to http://www.ousd.k12.ca.us and selecting "Looking for an RFP?"</p> <p>District may consider multi-year contracts and/or a contracts featuring voluntary extensions. District may consider contracts with flexible terms to allow for growth in number of sites and users and/or reduction of sites and users over the term of the contract(s). District may consider contract(s) with flexible terms to allow for growth in bandwidth and/or reduction of bandwidth over the term of the contract(s).</p>	
Block 3:	
14. [Reserved]	

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15
Contact Person: Paul Hoy	Contact Phone Number: (510) 879-8277
Block 4: Recipients of Service	
<p>15 Billed Entities</p> <p>List the entity/entities that will be paying the bills directly to the provider for the services requested in this form.</p>	

These are known as Billed Entities. At least one line of this item must be completed. If a Billed Entity cited on your Form 471 is not listed below, funding may be denied for the funding requests associated with this Form 470. Attach additional pages if needed.

Entity Number	Entity Name
144227	OAKLAND UNIFIED SCHOOL DIST

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15
Contact Person: Paul Hoy	Contact Phone Number: (510) 879-8277

Block 5: Certifications and Signature

- 16 I certify that the applicant includes: (Check one or both.)
- a schools under the statutory definitions of elementary and secondary schools found in the **No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and 7802 (11)** do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or
 - b libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any schools (including, but not limited to elementary and secondary schools, colleges, and universities).
- 17 I certify that, if required by Commission rules, all of the individual schools and libraries receiving services under this form are covered by technology plan or will cover all 12 months of the funding year, and that have been or will be approved by a state or other authorized body, or an SLD-certified technology plan approver, prior to the commencement of service.
- Or I certify that no technology plan is required by Commission rules.
- 18 I certify that I will post my Form 470 and (if applicable) make my RFP available for at least 28 days before considering all bids received and selecting a provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering being the primary factor, and will be the most cost-effective means of meeting educational needs and technology plan goals.
- 19 I certify that I will retain required documents for a period of at least five years after the last day of service delivered. I certify that I will retain all documents to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I maybe audited pursuant to participation in the schools and libraries program.
- 20 I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes and will not be resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. §§ 54.500, 54.501, and 54.502. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services, equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request.
- 21 I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately from this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what resources should be available to cover these costs.
- 22 I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

- 23 I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form can be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503 or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.
- 24 I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

Entity Number: 144227

Applicant's Form Identifier: OUSD470Y15

Contact Person: Paul Hoy

Contact Phone Number: (510) 879-8277

25 Signature of authorized person:

26 Date: 01/12/2012

27a Printed name of authorized person:

Vernon Hal

27b Title or position of authorized person:

Deputy Superintendent, Business and Oper

 Check here if the consultant in Item 7 is the Authorized Person.

27c Street Address, P.O. Box, Route Number, City, State, Zip Code:

1025 SECOND AVE.

City: OAKLAND

State: CA

Zip Code: 94606

27d Telephone Number of Authorized Person:

(510) 879-4622

27e Fax Number of Authorized Person:

(510) 879-1834

27f E-mail Address of Authorized Person:

vernon.hal@ousd.k12.ca.us

Re-enter E-mail Address:

vernon.hal@ousd.k12.ca.us

27g Name of Authorized Person's Employer:

Oakland Unified School District

Service provider involvement with preparation or certification of a Form 470 can taint the competitive bidding process and result in the denial of funding requests. For more information, refer to the Schools and Libraries area of the USAC web site at www.usac.org/si or call the SLD Client Service Bureau at 1-888-203-8100.

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15
Contact Person: Paul Hoy	Phone Number: (510) 879-8277

NOTICE: In accordance with Section 54.504 of the Federal Communications Commission's rules, certain schools and libraries ordering services that are eligible for universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator (USDA) in accordance with 47 C.F.R. § 54.504(b). The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 C.F.R. § 54.504. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.504. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934 to collect information from you to determine whether approving this application is in the public interest. We will use the information you provide to determine whether there is a potential violation of any applicable statute, rule, or order. In certain cases, the information in your application may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) an employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided or submitted with this form or in response to subsequent inquiries may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, or the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service and other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to other Federal agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your form without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, *et seq.*

Public reporting burden for this collection of information is estimated to average 3 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554.

Please submit this form to:

SLD-Form 470
P.O. Box 7026
Lawrence, Kansas 66044-7026
1-888-203-8100

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:

SLD Forms
ATTN: SLD Form 470
3833 Greenway Drive
Lawrence, Kansas 66046
1-888-203-8100

F1

Schools and Libraries Universal Service Description of Services Requested and Certification Form 470

Estimated Average Burden Hours per Response: 3 hours

This form is designed to help you describe the eligible services you seek so that this data can be posted on the Fund Administrator Internet Site and interested service providers can identify you as a potential customer and compete to serve you.

Please read instructions before beginning this form. (You can also file online at www.usac.org/si)

Form 470 Application Number: 829600001003849	Applicant's Form Identifier: OUSD470Y15P2
Application Status: CERTIFIED	Posting Date: 01/23/2012
Allowable Contract Date: 02/20/2012	Certification Received Date: 01/24/2012

Block 1: Applicant Address and Information

1 Name of Applicant:

OAKLAND UNIFIED SCHOOL DIST

2 Funding Year: 2012 (Funding years run from July 1 through the following June 30)

3 Entity Number: 144227

4a Street Address, P.O.Box, or Route Number:

1025 SECOND AVE.

City: OAKLAND State: CA Zip Code: 94606 -0000

4b Telephone Number: (510) 879 -8200

4c Fax Number: (510) 879 -1834

5a Eligible Entities That Will Receive Services:

Check the ONE choice in **5a** that best describes the eligible entities that will receive the services described in this form. You will then list in **Item 15** the entity/e that will pay the bills for these services.

- Individual School (individual public or non-public school)
- School District (LEA; public or non-public [e.g., diocesan] local district representing multiple schools)
- Library (including library system, library outlet/branch or library consortium as defined under LSTA)
- Consortium (intermediate service agencies, states, state networks, consortia of schools and/or libraries)
- Statewide application for (enter 2-letter state code)

representing (check all that apply)

- All public schools/districts in the state
- All non-public schools in the state
- All libraries in the state

5b Recipient(s) of Services - Check all that apply:

- Private Public Charter
- Tribal Head Start State Agency

5c Number of eligible entities for which services are sought: 150

Block 1: Applicant Address and Information (continued)

6a Contact Person's Name:

Paul Hoy

If the Contact Person's Street Address is the same as **Item 4a** above, check here. If not, complete **Item 6b**.

6b Street Address, P.O.Box, or Route Number:

NOTE: USAC will use this address to mail correspondence

1011 Union Street

City: Oakland State: CA Zip Code: 94607

Check the box next to your preferred mode of contact and provide your contact information. One box **MUST** be checked and an entry provided.

- 6c** Telephone Number: (510) 879 -8277
- 6d** Fax Number: (510) 879 -1848
- 6e** E-Mail Address: paul.hoy@ousd.k12.ca.us

Re-enter E-mail Address: paul.hoy@ousd.k12.ca.us

If a consultant is assisting you with your application process, please complete **Item 7 below:**

7 Consultant Name: MICHELLE HARKEN

Name of Consultant's Employer: CSM Inc

Name of Consultant's Employer: CSM, Inc.

Consultant's Street Address: 3130-C Inland Empire Blvd

City: Ontario State: CA Zip Code: 91764

Consultant's Telephone Number: (209) 834-0556 Ext. 0

Consultant's Fax Number: (909) 481-7410

Consultant's E-mail Address: mharken@csmcentral.com

Re-enter E-mail Address: mharken@csmcentral.com

Consultant Registration Number: 16043564

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15P2
Contact Person: Paul Hoy	Phone Number: (510) 879-8277

Block 2: Summary Description of Needs or Services Requested**8 Telecommunication Services**

If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding request.

- a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at:
or via (check one) the contact person in Item 6 or the contact person listed in Item 12

Your RFP Identifier:

- b NO, I have not released and do not intend to release an RFP for these services.

9 Internet Access

If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding request.

- a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at:
or via (check one) the contact person in Item 6 or the contact person listed in Item 12

Your RFP Identifier:

- b NO, I have not released and do not intend to release an RFP for these services.

Whether you check YES or NO, you must list below the Internet Access services you seek. Specify each service (e.g., monthly Internet service) and quantity and/or cost for 500 users.

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15P2						
Contact Person: Paul Hoy	Phone Number: (510) 879-8277						
10 Internal Connections Other Than Basic Maintenance							
<i>If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding request.</i>							
<p>a <input checked="" type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at:</p> <p>or via (check one) <input checked="" type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12</p> <p>Your RFP Identifier:</p>							
<p>b <input type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.</p> <p>Whether you check YES or NO, you must list below the Internal Connections services you seek. Specify each service (e.g., a router, hub and cabling) and quantity (e.g., connecting 1 classroom of 30 students).</p>							
<table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th style="width:40%;">Service</th> <th>Quantity and/or Capacity</th> </tr> </thead> <tbody> <tr> <td>Communication Cable Systems and Related Infrastructures</td> <td>Please refer to RFP</td> </tr> <tr> <td>Data Network (e.g., LAN/WAN) Infrastructures</td> <td>Please refer to RFP</td> </tr> </tbody> </table>		Service	Quantity and/or Capacity	Communication Cable Systems and Related Infrastructures	Please refer to RFP	Data Network (e.g., LAN/WAN) Infrastructures	Please refer to RFP
Service	Quantity and/or Capacity						
Communication Cable Systems and Related Infrastructures	Please refer to RFP						
Data Network (e.g., LAN/WAN) Infrastructures	Please refer to RFP						
11 Basic Maintenance of Internal Connections							
<i>If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding request.</i>							
<p>a <input type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at:</p> <p>or via (check one) <input type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12</p> <p>Your RFP Identifier:</p>							
<p>b <input type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.</p> <p>Whether you check YES or NO, you must list below the Basic Maintenance services you seek. Specify each service (e.g., basic maintenance of routers) and quantity (e.g., for 10 routers).</p>							

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15P2
Contact Person: Paul Hoy	Phone Number: (510) 879-8277

12 (Optional) Please name the person on your staff or project who can provide additional technical details or answer specific questions from service providers at services you are seeking. This person does not need to be the contact person(s) listed in Item 6 nor the Authorized Person who signs this form.

Name:

Title:

Telephone Number:

Fax Number:

Email Address:

Re-enter E-mail Address:

13 Check this box if there are any restrictions imposed by state or local laws or regulations on how or when service providers may contact you or on other bid procedures. Please describe below any such restrictions or procedures and/or provide an Internet address where they are posted and a contact name and teleph

Check this box if no state and local procurement/competitive bidding requirements apply to the procurement of services sought on this Form 470. If you are requesting services for a funding year for which a Form 470 cannot yet be filed online, include that information here.

District may consider multi-year contracts and/or a contracts featuring voluntary extensions. District may consider contracts with flexible terms to allow for growth in number of sites and users and/or reduction of sites and users over the term of the contract(s). District may consider contract(s) with flexible terms to allow for growth in bandwidth and/or reduction of bandwidth over the term of the contract(s).

Block 3:

14. [Reserved]

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15P2
Contact Person: Paul Hoy	Contact Phone Number: (510) 879-8277

Block 4: Recipients of Service**15 Billed Entities**

List the entity/entities that will be paying the bills directly to the provider for the services requested in this form.

These are known as Billed Entities. At least one line of this item must be completed. If a Billed Entity cited on your Form 471 is not listed below, funding may be denied for the funding requests associated with this Form 470. Attach additional pages if needed.

Entity Number	Entity Name
144227	OAKLAND UNIFIED SCHOOL DIST

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15P2
Contact Person: Paul Hoy	Contact Phone Number: (510) 879-8277

Block 5: Certifications and Signature

- 16 I certify that the applicant includes: (Check one or both.)
- a schools under the statutory definitions of elementary and secondary schools found in the **No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18)** and **do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or**
- b libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that **operate as for-profit businesses and whose budgets are completely separate from any schools (including, but not limited to elementary and secondary colleges, and universities).**
- 17 I certify that, if required by Commission rules, all of the individual schools and libraries receiving services under this form are covered by technology plan or will cover all 12 months of the funding year, and that have been or will be approved by a state or other authorized body, or an SLD-certified technology approver, prior to the commencement of service.
- Or I certify that no technology plan is required by Commission rules.
- 18 I certify that I will post my Form 470 and (if applicable) make my RFP available for at least 28 days before considering all bids received and selecting a provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering being the primary factor, and will be the most cost-effective means of meeting educational needs and technology plan goals.
- 19 I certify that I will retain required documents for a period of at least five years after the last day of service delivered. I certify that I will retain all documents to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and library discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.
- 20 I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes and will not be resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. §§ 54.500, 54.505. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services: equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.
- 21 I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately from this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what resources should be available to cover these costs.

- 22 I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.
- 23 I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form can be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503 or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.
- 24 I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15P2
Contact Person: Paul Hoy	Contact Phone Number: (510) 879-8277

25 Signature of authorized person:

26 Date: 01/24/2012

27a Printed name of authorized person:

Vernon Hal

27b Title or position of authorized person:

Deputy Superintendent, Business and Oper

Check here if the consultant in Item 7 is the Authorized Person.

27c Street Address, P.O. Box, Route Number, City, State, Zip Code:

1025 Second Ave

City: Oakland

State: CA

Zip Code: 94606

27d Telephone Number of Authorized Person:

(510) 879-4622

27e Fax Number of Authorized Person:

(510) 879-1834

27f E-mail Address of Authorized Person:

vernon.hal@ousd.k12.ca.us

Re-enter E-mail Address:

vernon.hal@ousd.k12.ca.us

27g Name of Authorized Person's Employer:

Oakland Unified School District

Service provider involvement with preparation or certification of a Form 470 can taint the competitive bidding process and result in the denial of funding requests. For more information, refer to the Schools and Libraries area of the USAC web site at www.usac.org/sl or call the SLD Client Service Bureau at 1-888-203-8100.

Entity Number: 144227	Applicant's Form Identifier: OUSD470Y15P2
Contact Person: Paul Hoy	Phone Number: (510) 879-8277

NOTICE: In accordance with Section 54.504 of the Federal Communications Commission's rules, certain schools and libraries ordering services that are eligible for seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. C.F.R. § 54.504(b). The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended, 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.504. Schools and libraries must file this form themselves or as part of a consortium.

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Public reporting burden for this collection of information is estimated to average 3 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554.

Please submit this form to:

SLD-Form 470
P.O. Box 7026
Lawrence, Kansas 66044-7026
1-888-203-8100

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:

SLD Forms
ATTN: SLD Form 470
3833 Greenway Drive
Lawrence, Kansas 66046
1-888-203-8100

Ft

**CONTRACT FOR SERVICES AND/OR PRODUCTS
FOR E-RATE YEAR 15**

The Oakland Unified School District ("District") and AEKO Consulting ("**Service Provider**") sign this document for the purchase of eligible equipment and services as described on the attachment to this letter as part of the E-Rate Year 15 effort. Service Provider was selected based on Service Provider's response to the District's RFP or on the basis of a qualifying Form 470. We intend to file a Funding Request Form 471 with the Universal Services Administrative Company (USAC), Schools and Libraries Division (SLD) E-Rate Program for eligible equipment and services based upon Service Provider's proposal.

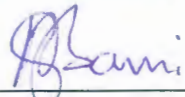
The purchase and providing of the eligible equipment and services described are expressly subject to, and conditioned on, satisfaction of all of the following conditions:


- (i) USAC approval of our request for funding through a formal Funding Commitment Decision Letter;
- (ii) Our formal acceptance of the USAC approved funding;
- (iii) Our formal approval and award of a detailed contract to Service Provider for the eligible equipment and services covered by the USAC approved funding.

Service Provider agrees to abide by all terms and conditions of the Universal Service Act of 1996 as implemented by the SLD E-Rate Discount Program in the procurement, delivery, installation, invoicing and all other transactions associated with the project. The term of this contract shall commence on July 1, 2012 and shall terminate on June 30, 2013 for recurring services or on September 30, 200x for non-recurring services. Total costs of the goods and services shall not exceed \$3,054,671.02.

Service Provider: AEKO Consulting

Applicant Name: Oakland Unified School District

Signature: 

Signature:  3/15/12

Printed Name: Gboyega Aladegbami

Print Name: Jody London
President, Board of Education

Title: Principal

Title: _____

Date: 3/15/12

Date:  3/15/12
Edgar Rakestraw, Jr., Secretary
Board of Education

OAKLAND UNIFIED SCHOOL DISTRICT

ATTORNEY AT LAW

**CONTRACT FOR SERVICES AND/OR PRODUCTS
FOR E-RATE YEAR 15**

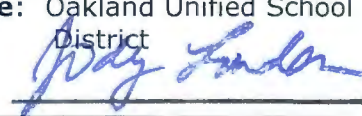
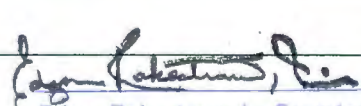
The Oakland Unified School District ("District") and Digital Design Communications ("**Service Provider**") sign this document for the purchase of eligible equipment and services as described on the attachment to this letter as part of the E-Rate Year 15 effort. Service Provider was selected based on Service Provider's response to the District's RFP or on the basis of a qualifying Form 470. We intend to file a Funding Request Form 471 with the Universal Services Administrative Company (USAC), Schools and Libraries Division (SLD) E-Rate Program for eligible equipment and services based upon Service Provider's proposal.

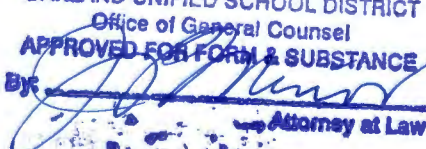
The purchase and providing of the eligible equipment and services described are expressly subject to, and conditioned on, satisfaction of all of the following conditions:

- (i) USAC approval of our request for funding through a formal Funding Commitment Decision Letter;
- (ii) Our formal acceptance of the USAC approved funding;
- (iii) Our formal approval and award of a detailed contract to Service Provider for the eligible equipment and services covered by the USAC approved funding.

Service Provider agrees to abide by all terms and conditions of the Universal Service Act of 1996 as implemented by the SLD E-Rate Discount Program in the procurement, delivery, installation, invoicing and all other transactions associated with the project. The term of this contract shall commence on July 1, 2012 and shall terminate on June 30, 2013 for recurring services or on September 30, 200x for non-recurring services. Total costs of the goods and services shall not exceed \$2,398,800.

Service Provider: Digital Design Communications
Signature: 
Printed Name: VICTOR M. ZAMORA
Title: PRESIDENT
Date: 3/15/12

Applicant Name: Oakland Unified School District
Signature:  3/15/12
Print Name: Jody London
Title: President, Board of Education
Signature:  3/15/12
Date: Edgar Rakestraw, Jr. Secretary
Board of Education

OAKLAND UNIFIED SCHOOL DISTRICT
Office of General Counsel
APPROVED FOR FORM & SUBSTANCE
By: 
Attorney at Law

**CONTRACT LETTER FOR SERVICES AND/OR PRODUCTS
FOR E-RATE YEAR 15**

The Oakland Unified School District ("District") and Sprint Solutions, Inc. ("**Service Provider**") sign this document for the purchase of eligible equipment and services as described on the attachment to this letter as part of the E-Rate Year 15 effort. Service Provider was selected based on Service Provider's response to the District's RFP or on the basis of a qualifying Form 470. We intend to file a Funding Request Form 471 with the Universal Services Administrative Company (USAC), Schools and Libraries Division (SLD) E-Rate Program for eligible equipment and services based upon Service Provider's proposal.

Sprint is offering products and services under the Contract for Services of Independent Contractor(RFQ/Contract #1523) with the Western States Contracting Alliance (WSCA) dated 10/10/06, as amended, pursuant to the existing California Participating Addendum (Master Service Agreement Contract #7-10-70-15) executed 9/30/2010 between Sprint and the State of California (collectively, the "California-WSCA Agreement").


The purchase and providing of the eligible equipment and services described are expressly subject to, and conditioned on, satisfaction of all of the following conditions:


- (i) USAC approval of our request for funding through a formal Funding Commitment Decision Letter;
- (ii) Our formal acceptance of the USAC approved funding;
- (iii) Our formal approval and award of a detailed contract to Service Provider for the eligible equipment and services covered by the USAC approved funding.

Service Provider agrees to abide by all terms and conditions of the Universal Service Act of 1996 as implemented by the SLD E-Rate Discount Program in the procurement, delivery, installation, invoicing and all other transactions associated with the project. The term of this contract shall commence on July 1, 2012 and shall terminate on June 30, 2013 unless extended prior to termination by the mutual written agreement of the parties.

Service Provider: Sprint Solutions, Inc.

Applicant Name: Oakland Unified School District

Signature: 

Signature: 

Printed Name: Michaela Clairmonte

Print Name: Lady London 3/15/12
Secretary, Board of Education

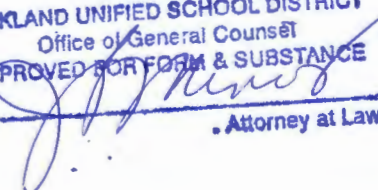
Title: Manager, Contract Negotiations

Title:  3/15/12
Edgar Rakestraw, Jr., Secretary

Date: March 13, 2012

Date: Board of Education

Sprint — Approved
as to Legal Form
KAC - 13 March 2012

OAKLAND UNIFIED SCHOOL DISTRICT
Office of General Counsel
APPROVED FOR FORM & SUBSTANCE
By: 
Attorney at Law

PROFESSIONAL SERVICES CONTRACT ROUTING FORM 2011-2012

Basic Directions

Additional directions and related documents are in the School Operations Library (<http://intranet.ousd.k12.ca.us>)

Services cannot be provided until the contract is fully approved and a Purchase Order has been issued.

- Contractor and OUSD contract originator (principal or manager) reach agreement about scope of work and compensation.
- Ensure contractor has OUSD Vendor Number and meets the consultant requirements (including insurance and background check)
- Contractor and OUSD contract originator complete the contract packet together and attach required attachments.
- OUSD contract originator creates the requisition.
- Within 2 weeks of creating the requisition the OUSD contract originator submits complete contract packet for approval.

Attachment Checklist	<input type="checkbox"/> For individual consultants: HRSS Pre-Consultant Screening Letter for current fiscal year
	<input type="checkbox"/> For individual consultants: Proof of negative tuberculosis status within past 4 years
	<input checked="" type="checkbox"/> For All Consultants: Statement of qualifications (organization); or resume (individual consultant)
	<input checked="" type="checkbox"/> For All Consultants: Proof of Commercial General Liability insurance naming OUSD as an Additional Insured
	<input checked="" type="checkbox"/> For All Consultants with employees: Proof of workers compensation insurance

OUSD Staff Contact Emails about this contract should be sent to: Geekin.Chou@ousd.k12.ca.us

Contractor Information

Contractor Name	Sprint Solutions, Inc.	Agency's Contact	Steve Garcia				
OUSD Vendor ID #	V022884	Title	Manager, Contracts Negotiations				
Street Address	12502 Sunrise Valley Drive	City	Reston	State	VA	Zip	20196
Telephone	(925) 525-6567	Email	estevan.garcia@sprint				
Contractor History	Previously been an OUSD contractor? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		Worked as an OUSD employee? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				

Compensation and Terms – Must be within the OUSD Billing Guidelines

Anticipated start date	07/01/2012	Date work will end	06/30/2013	Other Expenses	
Pay Rate Per Hour (required)	\$	Number of Hours		Total Contract Amount	\$ 21,541.78

Budget Information

If you are planning to multi-fund a contract using LEP funds, please contact the State and Federal Office before completing requisition.

Resource #	Resource Name	Org Key	Object Code	Amount
1158	Cen/Off/Util/Tele	9991158202	5930	\$ 21,541.78
			5825	\$
			5825	\$
Requisition No.			Total Contract Amount	\$ 21,541.78

Approval and Routing (in order of approval steps)

Services cannot be provided before the contract is fully approved and a Purchase Order is issued. Signing this document affirms that to your knowledge services were not provided before a PO was issued.

OUSD Administrator verifies that this vendor does not appear on the Excluded Parties List (<https://www.epls.gov/epls/search.do>)

1.	Administrator / Manager (Originator)	Name	GEE KIN CHOU	Phone	(510) 879-8872
	Site / Department	TECHNOLOGY SERVICES		Fax	(510) 451-1695
	Signature			Date Approved	3/24/12
2.	Resource Manager , if using funds managed by: <input type="checkbox"/> State and Federal <input type="checkbox"/> Quality, Community, School Development <input type="checkbox"/> Complementary Learning / After School Programs				
	<input type="checkbox"/> Scope of work indicates compliant use of restricted resource and is in alignment with school site plan (SPSA)				
	Signature			Date Approved	
3.	Regional Executive Officer				
	<input type="checkbox"/> Services described in the scope of work align with needs of department or school site				
	<input type="checkbox"/> Consultant is qualified to provide services described in the scope of work				
4.	Deputy Superintendent Instructional Leadership / Deputy Superintendent Business Operations				<input type="checkbox"/> Consultant Aggregate Under \$50,000
	Signature			Date Approved	
5.	Superintendent, Board of Education Signature on the legal contract				
Legal Required if not using standard contract		Approved		Denied - Reason	Date
Procurement	Date Received		PO Number		

