

Board Office Use: <b>Legislative File Info.</b>	
File ID Number	18-1015
Introduction Date	5/9/18
Enactment Number	18-0823
Enactment Date	5/9/18



**OAKLAND UNIFIED  
SCHOOL DISTRICT**

*Community Schools. Thriving Students*

# Memo

To Board of Education  
From Kyla Johnson-Trammell, Superintendent

Board Meeting Date \_\_\_\_\_  
*(To be completed by Procurement)*

Subject Amendment No. 1 - Professional Services Contract - Lisa Ahn Consulting (contractor) - 922/Health and Wellness/Community School and Student Services Department (site/department)

**Action Requested** Ratification by the Board of Education of Amendment No. 1 to the Professional Services Contract between Oakland Unified School District and Lisa Ahn Consulting. Services to be primarily provided to Community Schools and Student Services Department for the period of November 1, 2017 through June 30, 2018.

**Background**  
*A one paragraph explanation of why the consultant's services are needed.* Lisa Ahn Consulting and Coaching is providing expertise, thought partnership and facilitation to an ever expanding focus on staff wellness. Her expertise will support the growth of Health & Wellness staff to take this work on our own in the future.

**Discussion**  
*One paragraph summary of the scope of work.* Ratification by the Board of Education of Amendment No. 1 to the Professional Services Contract between the District and Lisa Ahn Consulting, Oakland, CA, for the latter to provide a process to finalize mutual expectations, scope of work, timing; planning/design in preparation for the launch of the wellness champion program for the 2017-2018 year; ongoing support in the form of research, resource gathering, material development, and design of facilitative questions and activities; facilitate trainings on an as-needed basis; wrap-up and evaluation to reflect on progress, determine the lessons learned, and opportunities for the future for the period of November 1, 2017 through June 30, 2018, in the amount of \$487.50, increasing the agreement from \$4,575.00 to an amount not to exceed \$5,062.50. All other terms and conditions for the contract remain in full force and effect.

**Recommendation** Ratification by the Board of Education of Amendment No. 1 to the Professional Services Contract between Oakland Unified School District and Lisa Ahn Consulting. Services to be primarily provided to Community Schools and Student Services Department for the period of November 1, 2017 through June 30, 2018.

**Fiscal Impact** Funding resource name (please spell out): 9233/Target-Healthy Recess Champ in an amount not to exceed \$487.50.

**Attachments**

- Professional Services Contract
- Certificate of Insurance
- Scope of Work



**CONTRACT JUSTIFICATION FORM**  
**This Form Shall Be Submitted to the Board Office**  
**With Every Consent Agenda Contract.**

**Legislative File ID No.** 8-1015

**Department:** 922/Community Schools and Student Services

**Vendor Name:** Lisa Ahn Consulting

**Contract Term:** Start Date: 11/1/17 End Date: 6/30/18

**Annual Cost:** \$ 5,062.50

**Approved by:** \_\_\_\_\_

**Is Vendor a local Oakland business?** Yes  No

**Why was this Vendor selected?**

Lisa Ahn provides expertise in leadership coaching, meeting facilitation and strategic planning. Our 100 District Wellness Champions greatly benefit from her services.

**Summarize the services this Vendor will be providing.**

Finalize mutual expectations, scope of work, timing; Planning / Design (Lisa will meet with Michelle, Mara, and Lydia on an as-needed basis in preparation for the launch of the wellness champion program for the 2017-2018 year); Lisa will provide ongoing support in the form of research, resource gathering, material development, and design of facilitative questions and activities; Facilitation Lisa will facilitate trainings on an as-needed basis; Wrap-Up and Evaluation a chance to reflect on progress, determine the lessons learned, and opportunities for the future. Our estimated level of effort for the project phases: Finalize scope, initial planning (2.5 hours); Planning and Design, including summary, design of presentation, agenda development and refinement, communication (20 hours); Facilitation (6 hours); Wrap-up, notes, evaluation conversation, misc. (2 hours)

**Was this contract competitively bid?** Yes  No

If No, answer the following:

1) How did you determine the price is competitive?

Compared rate with other leadership and facilitation consultants.

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OAKLAND UNIFIED SCHOOL DISTRICT

**AMENDMENT NO. 1  
TO PROFESSIONAL SERVICES CONTRACT**

This Amendment is entered into between the Oakland Unified School District (OUSD) and

Lisa Ahn Consulting

(CONTRACTOR). OUSD entered into an Agreement with CONTRACTOR for services on \_\_\_\_\_  
and the parties agree to amend that Agreement as follows:

1. **Services:**      The scope of work is unchanged.      The scope of work has changed.  
**If the scope of work has changed:** Provide brief description of revised scope of work including measurable description of expected final results, such as services, materials, products, and/or reports; attach additional pages as necessary.  
 Revised scope of work attached. OR  The CONTRACTOR agrees to provide the following amended services:  
 Lisa anticipates the following process: Finalize mutual expectations, scope of work, timing; Planning / Design (Lisa will meet with Michelle, Mera, and Lydia on an as-needed basis in preparation for the launch of the wellness champion program for the 2017-2018 year); Lisa will provide ongoing support in the form of research, resource gathering, material development, and design of facilitative questions and activities; Facilitation Lisa will facilitate trainings on an as-needed basis; Wrap-Up and Evaluation a chance to reflect on progress, determine the lessons learned, and opportunities for the future. Our estimated level of effort for the project phases: Finalize scope, initial planning (2.5 hours); Planning and Design, including summary, design of presentation, agenda development and refinement, communication (20 hours); Facilitation (10 hours); Wrap-up, notes, evaluation conversation, misc. (2 hours)

2. **Terms (duration):**    The term of the contract is unchanged.      The term of the contract has changed.  
**If the term has changed:** The contract term is extended by an additional 4 hours (days/weeks/months),  
and the amended expiration date is 6/30/18.

3. **Compensation:**      The contract price is unchanged.      The contract price has changed.  
**If the compensation has changed:** The contract price is amended by  
 Increase of \$ 487.50 to original contract amount  
 Decrease of \$ \_\_\_\_\_ to original contract amount  
 and the new contract total is five thousand sixty two and fifty cents dollars (\$ 5,082.50 )

4. **Remaining Provisions:** All other provisions of the Agreement, and prior Amendment(s) if any, shall remain unchanged and in full force and effect as originally stated.

5. **Amendment History:**  
 There are no previous amendments to this Agreement.    This contract has previously been amended as follows:

No.	Date	General Description of Reason for Amendment	Amount of Increase (Decrease)
			\$
			\$
			\$

6. **Approval:** This Agreement is not effective and no payment shall be made to Contractor until it is approved. Approval requires signature by the Board of Education and/or the Superintendent as their designee.

OAKLAND UNIFIED SCHOOL DISTRICT

*Annie Ong*

5/10/28

President, Board of Education

Date

Superintendent

Chief or Deputy Chief

*[Signature]*

5/10/18

Secretary, Board of Education

Date

CONTRACTOR

*[Signature]*

Contractor Signature

3/20/18

Date

Lisa Ahn, Consultant

Print Name, Title

2) Please check the competitive bid exception relied upon:

- Educational Materials**
- Special Services** contracts for financial, economic, accounting, legal or administrative services
- CUPCCAA exception** (Uniform Public Construction Cost Accounting Act)
- Professional Service Agreements** of less than \$88,300 (increases a small amount on January 1 of each year)
- Construction related Professional Services** such as Architects, DSA Inspectors, Environmental Consultants and Construction Managers (require a "fair, competitive selection process)
- Energy** conservation and alternative energy supply (e.g., solar, energy conservation, co-generation and alternate energy supply sources)
- Emergency** contracts [requires Board resolution declaring an emergency]
- Technology** contracts
  - electronic data-processing systems, supporting software and/or services (including copiers/printers) over the \$88,300 bid limit, must be competitively advertised, but any one of the three lowest responsible bidders may be selected
  - contracts for computers, software, telecommunications equipment, microwave equipment, and other related electronic equipment and apparatus, including E-Rate solicitations, may be procured through an RFP process instead of a competitive, lowest price bid process
  - Western States Contracting Alliance Contracts (WSCA)
  - California Multiple Award Schedule Contracts (CMAS) [contracts are often used for the purchase of information technology and software]
- "Piggyback" Contracts** with other governmental entities
- Perishable Food**
- Sole Source**
- Change Order for Material and Supplies** if the cost agreed upon in writing does not exceed ten percent of the original contract price
- Other, please provide specific exception**

**EXHIBIT "A" SCOPE OF WORK**

**[IF A CONTRACTOR PROVIDES AN ACCEPTABLE DESCRIPTION OF SERVICES AS PART OF A PROPOSAL, THAT DESCRIPTION OF SERVICES MAY BE ATTACHED WITHOUT ANY TERMS, CONDITIONS, LIMITATIONS, ETC., FROM THAT PROPOSAL.]**

- 1. Description of Services to be Provided:** Provide a description of the service(s) the contractor will provide. Be specific about what service(s) OUSD is purchasing and what *this* Contractor will do.

Lisa anticipates the following process: Finalize mutual expectations, scope of work, timing; Planning / Design (Lisa will meet with Michelle, Mara, and Lydia on an as-needed basis in preparation for the launch of the wellness champion program for the 2017-2018 year); Lisa will provide ongoing support in the form of research, resource gathering, material development, and design of facilitative questions and activities; Facilitation Lisa will facilitate trainings on an as-needed basis; Wrap-Up and Evaluation a chance to reflect on progress, determine the lessons learned, and opportunities for the future. Our estimated level of effort for the project phases: Finalize scope, initial planning (2.5 hours); Planning and Design, including summary, design of presentation, agenda development and refinement, communication (20 hours); Facilitation (10 hours); Wrap-up, notes, evaluation conversation, misc. (2 hours)

2. **Specific Outcomes:** What are the expected outcomes from the services of this Contract? Be specific. For example, as a result of the service(s): 1) How many more Oakland children are graduating from high school? 2) How many more Oakland children are attending school 95% or more? 3) How many more students have meaningful internships and/or paying jobs? 4) How many more Oakland children have access to, and use, the health services they need? Provide details of program participation (Students will...) and measurable outcomes (Participants will be able to...). NOT THE GOALS OF THE SITE OR DEPARTMENT.

Plan for Lead Wellness Champion trainings and expectations for the 17-18 school year. Plan for Elementary Staff Wellness Champion trainings and expectations for the 17-18 school year. Facilitation of between 1-3 meetings during the 17-18 school year.

3. **Alignment with District Strategic Plan:** Indicate the goals and visions supported by the services of this contract: (Check all that apply.)

- |                                                                                   |                                                                              |
|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------|
| <input type="checkbox"/> Ensure a high quality instructional core                 | <input type="checkbox"/> Prepare students for success in college and careers |
| <input checked="" type="checkbox"/> Develop social, emotional and physical health | <input checked="" type="checkbox"/> Safe, healthy and supportive schools     |
| <input type="checkbox"/> Create equitable opportunities for learning              | <input type="checkbox"/> Accountable for quality                             |
| <input type="checkbox"/> High quality and effective instruction                   | <input checked="" type="checkbox"/> Full service community district          |

4. **Alignment with Community School Strategic Site Plan – CSSSP (required if using State or Federal Funds):**

Please select:

- Action Item included in Board Approved CSSSP** (no additional documentation required) – Item Number: \_\_\_\_\_
- Action Item added as modification to Board Approved CSSSP** – Submit the following documents to the Resource Manager either electronically via email of scanned documents, fax or drop off.
- Relevant page of CSSSP with action item highlighted. Page must include header with the word "Modified", modification date, school site name, both principal and school site council chair initials and date.
  - Meeting announcement for meeting in which the CSSSP modification was approved.
  - Minutes for meeting in which the CSSSP modification was approved indicating approval of the modification.
  - Sign-in sheet for meeting in which the CSSSP modification was approved.

# AMENDMENT ROUTING FORM 2017-18

## PROFESSIONAL SERVICES CONTRACT AMENDMENT No. 1



### Directions

Services beyond the original contract cannot be provided until the amendment is fully approved and PO is increased by Procurement.

- Contractor and OUSD contract originator reach agreement on modification to original scope of work and compensation.
- Insert the amendment number (i.e. if this is the first amendment enter "1," second enter "2," etc.) at the top of the amendment.
- If contract total amount has increased, the scope of work must change. OUSD contract originator creates new requisition with the original PO number referenced in the item description.
- Contractor and OUSD contract originator complete the contract packet together and attach required attachments.

When the contract amendment is approved, Procurement will add additional funds to the original Purchase Order.

- Attachment Checklist
- Contract amendment packet including Board Memo and Amendment Form
  - Amended Scope of Work (Be specific as to what additional work is being done by this consultant.)
  - Board approved copy of the original contract and any prior Amendments.

**OUSD Staff Contact** Emails about this contract should be sent to: (required) kelly.leonard@ousd.org

### Contractor Information

Contractor Name	Lisa Ahn Consulting	Agency's Contact	Lisa Ahn				
OUSD Vendor ID #	I007253	Title	Owner				
Street Address	1507 26th Avenue	City	Oakland	State	CA	Zip	94601
Telephone	646-753-1739	Email (required)	lisa.j.ahn@gmail.com				

### Compensation and Terms – Must be within the OUSD Billing Guidelines

Original Contract Amount	\$ 4,575.00	Original PO #	P1803160	New Requisition #	R0183425
Amended Amount	\$ 487.50	Start Date	11/1/17	End Date	6/30/18
New Total Contract Amount	\$ 5,062.50	Pay Rate Per Hour		# of Hours	

### Budget Information

If you are planning to multi-fund a contract using LEP funds, please contact the State and Federal Office before completing requisition.

Resource #	Resource Name	Org Key	Object Code	Amount
9233	Target Healthy Rec	9221223301	5825	\$ 487.50
			5825	
			5825	

### Approval and Routing (in order of approval steps)

Services above original contract cannot be provided before the amendment is fully approved and the PO amount is increased by Procurement.

1.	<b>Administrator / Manager</b> (Originator)	Name	Michelle Oppen	Phone	510-879-2612	
	Site/Department (Name & #)	922/Community Schools and Student Services			Fax	510-879-4605
	Signature	<i>Michelle Oppen</i>			Date Approved	3/19/18
2.	<b>Resource Manager</b> , if using funds managed by: <input type="checkbox"/> State and Federal <input type="checkbox"/> Quality, Community, School Development <input type="checkbox"/> Family, Schools, and Community Partnerships					
	<input type="checkbox"/> Scope of work indicates compliant use of restricted resource and is in alignment with school site plan (CSSSP)					
	Signature				Date Approved	
3.	<b>Network Superintendent/Deputy Network Superintendent</b>					
	Signature	<i>Andri Bustamante</i>			Date Approved	3/19/18
	<b>Chiefs / Deputy Chiefs</b> Consultant Aggregate <input checked="" type="checkbox"/> Under <input type="checkbox"/> Over \$ _____					
4.	<input type="checkbox"/> Services described in the scope of work align with needs of department or school site					
	<input type="checkbox"/> Consultant is qualified to provide services described in the scope of work					
	Signature	<i>Sonda Zail</i>			Date Approved	3/23/18
5.	<b>Superintendent, Board of Education</b> Signature on the legal contract					
<b>Legal</b> Required if not using standard contract	Approved		Denied - Reason		Date	
<b>Procurement</b>	Date Received		PO Number			

<b>Board Office Use: Legislative File Info.</b>	
File ID Number:	18-0805
Introduction Date:	05/09/2018
Enactment Number:	
Enactment Date:	



# Memo

**To:** Board of Education  
**From:** Kyla Johnson-Trammell, Superintendent  
**Board Meeting Date:** 05/09/2018  
**Subject:** Professional Service Contract  
**Contractor:** Lisa Ahn Consulting & Coaching of Oakland, CA  
**Services for:** 922-Community Schools and Student Services

**Board Action Requested and Recommendation:** Ratification by the Board of Education of a Professional Services Contract between the District and Lisa Ahn Consulting & Coaching, Oakland, CA, for the latter to provide: Leadership Development  
The Wellness Champion program has been growing and evolving over the last 7 years and this year you want to strengthen the program by framing the wellness champion role through leadership and values. You desire to have a clear set of values and leadership-focused activities that will drive the wellness champion trainings, in addition to the existing program you have created.

Lisa's role is to provide thought partnership, resources, and facilitation (as needed) to integrate leadership development to the wellness champion trainings. The goal is to have consistent experiences across all the trainings to have the wellness champions reflect on their leadership and how they can bring their courage and confidence to their school site.

**Background:**  
(A one paragraph explanation of why the consultant's services are needed.)

Lisa Ahn Consulting and Coaching is providing expertise, thought partnership and facilitation to an ever expanding focus on staff wellness. Her expertise will support the growth of Health & Wellness staff to take this work on on our own in the future

**Discussion:**  
(QUANTIFY what is being purchased.)

**Leadership Development**  
The Wellness Champion program has been growing and evolving over the last 7 years and this year you want to strengthen the program by framing the wellness champion role through leadership and values. You desire to have a clear set of values and leadership-focused activities that will drive the wellness champion trainings, in addition to the existing program you have created.

Lisa's role is to provide thought partnership, resources, and facilitation (as needed) to integrate leadership development to the wellness champion trainings. The goal is to have consistent experiences across all the trainings to have the wellness champions reflect on their leadership and how they can bring their courage and confidence to their school site.

**Staff Wellness**  
The Staff Wellness program is a pathway within the Wellness Champion program that has grown and changed over the years. Previously the program was built around a Staff Wellness mini grant process that was funded by Kaiser Permanente. The funding has shifted and you desire the focus to be more on self-care practices that can be sustained over time at each wellness champion's school site. You desire to have a staff wellness champion program that sets up the schools to have meaningful conversations around self-care & burn out prevention,



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**Fiscal Impact:** Funding Resource name(s) (detailed below) not to exceed \$4,575.00.

\$4,575.00

General Purpose-Unrestricted

**Attachments:** Professional Services Contract including Scope of Work



# CONTRACT JUSTIFICATION FORM

This Form Shall Be Submitted to the Board Office  
With *Every* Consent Agenda Contract.

Legislative File ID No. 18-0805

Department: 922-Community Schools and Student Services

Vendor Name: Lisa Ahn Consulting & Coaching

Contract Term: Start Date: 11/01/2017 End Date: 06/30/2018

Annual Cost: \$ \$4,575.00

Approved by: ANDREA BUSTAMANTE

Is Vendor a local Oakland business? Yes  No

**Why was this Vendor selected?**

Worked with Vendor previously at OUSD

**Summarize the services this Vendor will be providing.**

Process  
Based on initial discussions, Lisa anticipates the following process  
Finalize mutual expectations, scope of work, timing; Planning Design Lisa will meet with Michelle, Mara, and Lydia on an as-needed basis in preparation for the launch of the wellness champion program for the 2017-2018 year Lisa will provide ongoing support in the form of research, resource gathering, material development, and design of facilitative questions and activities; Facilitation Lisa will facilitate trainings on an as-needed basis; Wrap-Up and Evaluation a chance to reflect on progress, determine the lessons learned, and opportunities for the future.  
Our estimated level of effort for the project phases: Finalize scope, initial planning 2.5 hours; Planning and Design, including summary, design of presentation, agenda development and refinement, communication 20 hours; Facilitation 6 hours; Wrap-up.

Was this contract competitively bid? Yes  No

If No, answer the following:

1) How did you determine the price is competitive?

Price compared with other vendors

2) Please check the competitive bid exception relied upon:

- Educational Materials**
- Special Services** contracts for financial, economic, accounting, legal or administrative services
- CUPCCAA exception** (Uniform Public Construction Cost Accounting Act)
- Professional Service Agreements** of less than \$90,200.00 (increases a small amount on January 1 of each year)
- Construction related Professional Services** such as Architects, DSA Inspectors, Environmental Consultants and Construction Managers (require a "fair, competitive selection process)
- Energy** conservation and alternative energy supply (e.g., solar, energy conservation, co-generation and alternate energy supply sources)
- Emergency** contracts [requires Board resolution declaring an emergency]
- Technology** contracts
  - electronic data-processing systems, supporting software and/or services (including copiers/printers) over the \$90,200.00 bid limit, must be competitively advertised, but any one of the three lowest responsible bidders may be selected
  - contracts for computers, software, telecommunications equipment, microwave equipment, and other related electronic equipment and apparatus, including E-Rate solicitations, may be procured through an RFP process instead of a competitive, lowest price bid process
  - Western States Contracting Alliance Contracts (WSCA)
  - California Multiple Award Schedule Contracts (CMAS) [contracts are often used for the purchase of information technology and software]
- "Piggyback" Contracts** with other governmental entities
- Perishable Food**
- Sole Source**
- Change Order for Material and Supplies** if the cost agreed upon in writing does not exceed ten percent of the original contract price
- Other, please provide specific exception**

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**OAKLAND UNIFIED SCHOOL DISTRICT**  
Community Schools, Thriving Students

**PROFESSIONAL SERVICES CONTRACT 2017-2018**

This Agreement is entered into between Lisa Ahn Consulting & Coaching (CONTRACTOR) and Oakland Unified School District (OUSD). OUSD is authorized by Government Code Section 53060 to contract for the furnishing of special services and advice in financial, economic, accounting, engineering, legal, and administrative matters with persons specially trained, experienced, and competent to perform such services. CONTRACTOR warrants it is specially trained, experienced, and competent to provide such services. The parties agree as follows:

- Services:** CONTRACTOR shall provide the services ("Services" or "Work") as described in **Exhibit "A,"** attached hereto and incorporated herein by reference.
- Terms:** The term of this agreement shall be 11/01/2017 (or the day immediately following approval by the Superintendent if the aggregate amount CONTRACTOR has contracted with the District is below \$90,200 in the current fiscal year; or, approval by the Board of Education if the total contract(s) exceed \$90,200, whichever is later) to 06/30/2018. The work shall be completed no later than 06/30/2018.
- Compensation:** OUSD agrees to pay CONTRACTOR for services satisfactorily rendered pursuant to this Agreement. The compensation under this Contract shall not exceed Four Thousand Five Hundred Seventy-Five Dollars and 00/100 Dollars (\$4,575.00), at an hourly billing rate not to exceed N/A per hour. This sum shall be for full performance of this Agreement and includes all fees, costs, and expenses incurred by Contractor including, but not limited to, labor, materials, taxes, profit, overhead, travel, insurance, subcontractor costs, and other costs.

If CONTRACTOR will be compensated hourly for services provided under this Contract, CONTRACTOR shall describe in Exhibit "A," attached hereto, the specific scope of services to be delivered on an hourly basis to OUSD.

OUSD shall not be liable to CONTRACTOR for any costs or expenses paid or incurred by CONTRACTOR in performing services for OUSD, except as follows: N/A.

Payment for Work shall be made for all undisputed amounts in monthly installment payments within forty-five (45) days after CONTRACTOR submits an invoice to OUSD for Work actually completed and after OUSD's written approval of the Work, or the portion of the Work for which payment is to be made.

The granting of any payment by OUSD, or the receipt thereof by CONTRACTOR, shall in no way lessen the liability of CONTRACTOR to correct unsatisfactory work, although the unsatisfactory character of that work may not have been apparent or detected at the time a payment was made. Work, which does not conform to the requirements of this Agreement, may be rejected by OUSD and in that case must be replaced by CONTRACTOR without delay.

- Equipment and Materials:** CONTRACTOR shall provide all equipment, materials, and supplies necessary for the performance of this Agreement *except:* N/A, which shall not exceed a total cost of \$0.00.

- CONTRACTOR Qualifications / Performance of Services:**  
**CONTRACTOR Qualifications:** CONTRACTOR warrants it is specially trained, experienced, competent and fully licensed to provide the Services required by this Agreement in conformity with the laws and regulations of the State of California, the United States of America, and all local laws, ordinances and/or regulations, as they may apply.

**Standard of Care:** CONTRACTOR warrants that CONTRACTOR has the qualifications and ability to perform the Services in a professional manner, without the advice, control, or supervision of OUSD. CONTRACTOR's services will be performed, findings obtained, reports and recommendations prepared in accordance with generally and currently accepted principles and practices of its profession for services to California school districts.

- Invoicing:** Invoices furnished by CONTRACTOR under this Agreement must be in a form acceptable to OUSD. All amounts paid by OUSD shall be subject to audit by OUSD. Invoices shall include, but not be limited to: Contractor name, Contractor address, invoice date, invoice number, purchase order number, name of school or department service was provided to, period of service, name of the person performing the service, date service was rendered, brief description of services provided, number of hours of service, hourly rate, total payment requested.
- Notices:** All notices and invoices provided for under this Agreement shall be in writing and either personally delivered during normal business hours or sent by U.S. Mail (certified, return receipt requested) with postage prepaid to the other party at the address set forth below:

**OUSD Representative:**

Name: MICHELLE OPPEN  
Site /Dept.: 922-Community Schools and Student Services  
Address: 1000 Broadway, Suite 150  
Oakland, CA 94607  
Phone: 5108793636  
Email: Michelle.Oppen@ousd.org

**CONTRACTOR:**

Name: Lisa Ahn  
Title: CEO  
Address: 1507 26th Avenue  
Oakland, CA 94601  
Phone: 646-753-1739  
Email: lisa.j.ahn@gmail.com

Notice shall be effective when received if personally served or, if mailed, three days after mailing. Either party must give written notice of a change of address.

8. **Status of Contractor:** This is not an employment contract. CONTRACTOR, in the performance of this Agreement, shall be and act as an independent contractor. CONTRACTOR understands and agrees that it and all of its employees shall not be considered officers, employees, agents, partner, or joint venture of OUSD, and are not entitled to benefits of any kind or nature normally provided employees of OUSD and/or to which OUSD's employees are normally entitled, including, but not limited to, State Unemployment Compensation or Worker's Compensation. CONTRACTOR shall assume full responsibility for payment of all Federal, State, and local taxes or contributions, including unemployment insurance, social security and income taxes with respect to CONTRACTOR's employees. In the performance of the work herein contemplated, CONTRACTOR is an independent contractor or business entity, with the sole authority for controlling and directing the performance of the details of the work, OUSD being interested only in the results obtained.

9. **Insurance:**

1. Unless specifically waived by OUSD, the following insurance is required:

i. If CONTRACTOR employs any person to perform work in connection with this Agreement, CONTRACTOR shall procure and maintain at all times during the performance of such work, Workers' Compensation Insurance in conformance with the laws of the State of California and Federal laws when applicable. Employers' Liability Insurance shall not be less than One Million Dollars (\$1,000,000) per accident or disease.

Check one of the boxes below:

CONTRACTOR is aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and will comply with such provisions before commencing the performance of the Work of this Contract.

CONTRACTOR does not employ anyone in the manner subject to the workers' compensation laws of California.

ii. CONTRACTOR shall maintain Commercial General Liability insurance, including automobile coverage, with limits of at least One Million Dollars (\$1,000,000) per occurrence for corporal punishment, sexual misconduct, harassment, bodily injury and property damage. The coverage shall be primary as to OUSD and shall name OUSD as an additional insured. Evidence of insurance must be attached. Endorsement of OUSD as an additional insured shall not affect OUSD's rights to any claim, demand, suit or judgment made, brought or recovered against CONTRACTOR. The policy shall protect CONTRACTOR and OUSD in the same manner as though each were separately issued. Nothing in said policy shall operate to increase the Insurer's liability as set forth in the policy beyond the amount or amounts shown or to which the Insurer would have been liable if only one interest were named as an insured.

iii. If CONTRACTOR is offering OUSD professional advice under this Contract, CONTRACTOR shall maintain Errors and Omissions insurance or Professional Liability insurance with coverage limits of One Million Dollars (\$1,000,000) per claim.

**OR**

iv. CONTRACTOR is not required to maintain any insurance under this agreement. (Completed and approved Waiver of Insurance Form is required from OUSD's Risk Management.) Waiver of insurance does not release CONTRACTOR from responsibility for any claim or demand.

10. **Licenses and Permits:** CONTRACTOR shall obtain and keep in force all licenses, permits, and certificates necessary for the performance of this Agreement.

11. **Assignment:** The obligations of CONTRACTOR under this Agreement shall not be assigned by CONTRACTOR without the express prior written consent of OUSD.

12. **Non-Discrimination:** It is the policy of OUSD that in connection with all work performed under Contracts there be no discrimination because of race, color, ancestry, national origin, religious creed, physical disability, medical condition, marital status, sexual orientation, gender, or age; therefore, CONTRACTOR agrees to comply with applicable Federal and California laws including, but not limited to, the California Fair Employment and Housing Act beginning with Government Code Section 12900 and Labor Code Section 1735 and OUSD policy. In addition, CONTRACTOR agrees to require like compliance by all its subcontractor(s). CONTRACTOR shall not engage in unlawful discrimination in employment on the basis of actual or perceived; race, color, national origin, ancestry, religion, age, marital status, pregnancy, physical or mental disability, medical condition, veteran status, gender, sex, sexual orientation, or other legally protected class.

13. **Drug-Free / Smoke Free Policy:** No drugs, alcohol, and/or smoking are allowed at any time in any buildings and/or grounds on OUSD property. No students, staff, visitors, CONTRACTORS, or subcontractors are to use controlled substances, alcohol or tobacco on these sites.
  14. **Indemnification:** CONTRACTOR agrees to hold harmless, indemnify, and defend OUSD and its officers, agents, and employees from any and all claims or losses accruing or resulting from injury, damage, or death of any person, firm, or corporation in connection with the performance of this Agreement. CONTRACTOR also agrees to hold harmless, indemnify, and defend OUSD and its elective board, officers, agents, and employees from any and all claims or losses incurred by any supplier, contractor, or subcontractor furnishing work, services, or materials to CONTRACTOR in connection with the performance of this Agreement. This provision survives termination of this Agreement.
  15. **Copyright/Trademark/Patent/Ownership:** CONTRACTOR understands and agrees that all matters produced under this Agreement shall become the property of OUSD and cannot be used without OUSD's express written permission. OUSD shall have all right, title and interest in said matters, including the right to secure and maintain the copyright, trademark, and/or patent of said matter in the name of OUSD. CONTRACTOR consents to use of CONTRACTOR's name in conjunction with the sale, use, performance and distribution of the matters, for any purpose and in any medium. These matters include, without limitation, drawings, plans, specifications, studies, reports, memoranda, computation sheets, the contents of computer diskettes, artwork, copy, posters, billboards, photographs, videotapes, audiotapes, systems designs, software, reports, diagrams, surveys, source codes or any other original works of authorship, or other documents prepared by CONTRACTOR or its Sub-CONTRACTORS in connection with the Services performed under this Agreement. All works shall be works for hire as defined under Title 17 of the United States Code, and all copyrights in those works are the property of OUSD.
  16. **Waiver:** No delay or omission by either party in exercising any right under this Agreement shall operate as a waiver of that or any other right or prevent a similar subsequent act from constituting a violation of the Agreement.
  17. **Termination:** OUSD may at any time terminate this Agreement upon 30 days prior written notice to CONTRACTOR. OUSD shall compensate CONTRACTOR for services satisfactorily provided through the date of termination. In addition, OUSD may terminate this Agreement for cause should CONTRACTOR fail to perform any part of this Agreement. In the event of termination for cause, OUSD may secure the required services from another contractor. If the cost to OUSD exceeds the cost of providing the services pursuant to this Agreement, CONTRACTOR shall pay the additional cost.
  18. **Conduct of CONTRACTOR:** By signing this Agreement, CONTRACTOR certifies compliance with the following requirements and will provide OUSD with evidence of staff qualifications, which include:
    1. **Tuberculosis Screening:** CONTRACTOR is required to screen employees who will be working at OUSD sites for more than six hours. CONTRACTOR affirms that each employee has current proof of negative TB testing on file and TB results are monitored.
    2. **Fingerprinting of Employees and Agents.** The fingerprinting and criminal background investigation requirements of Education Code section 45125.1 apply to CONTRACTOR's services under this Agreement and CONTRACTOR certifies its compliance with these provisions as follows: "CONTRACTOR certifies that CONTRACTOR has complied with the fingerprinting and criminal background investigation requirements of Education Code section 45125.1 with respect to all CONTRACTOR's employees, subcontractors, agents, and subcontractors' employees or agents ("Employees") regardless of whether those Employees are paid or unpaid, concurrently employed by OUSD, or acting as independent contractors of CONTRACTOR, who may have contact with OUSD pupils in the course of providing services pursuant to the Agreement, and the California Department of Justice has determined that none of those Employees has been convicted of a felony, as that term is defined in Education Code section 45122.1. Contractor further certifies that it has received and reviewed fingerprint results for each of its Employees and Contractor has requested and reviews subsequent arrest records for all Employees who may come into contact with OUSD pupils in providing services to the District under this Agreement."
- In the event that OUSD, in its sole discretion, at any time during the term of this contract, desires the removal of any CONTRACTOR related persons, employee, representative or agent from an OUSD school site and, or property, CONTRACTOR shall immediately, upon receiving notice from OUSD of such desire, cause the removal of such person or persons.
19. **No Rights in Third Parties:** This Agreement does not create any rights in, or inure to the benefit of, any third party except as expressly provided herein.
  20. **OUSD's Evaluation of CONTRACTOR and CONTRACTOR's Employees and/or Subcontractors.** OUSD may evaluate CONTRACTOR's work in any way that OUSD is entitled to do so pursuant to applicable law. The OUSD's evaluation may include, without limitation:
    1. Requesting that OUSD employee(s) evaluate the CONTRACTOR and the CONTRACTOR's employees and subcontractors and each of their performance.
    2. Announced and unannounced observance of CONTRACTOR, CONTRACTOR's employee(s), and/or subcontractor(s).
  21. **Limitation of OUSD Liability:** Other than as provided in this Agreement, OUSD's financial obligations under this Agreement shall be limited to the payment of the compensation provided in this Agreement. Notwithstanding any other provision of this Agreement, in no event, shall OUSD be liable, regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including, but not limited to, lost profits or revenue, arising out of, or in connection with, this Agreement for the services performed in connection with this Agreement.
  22. **Confidentiality:** CONTRACTOR and all CONTRACTOR's agents, personnel, employee(s), and/or subcontractor(s) shall maintain the confidentiality of all information received in the course of performing the Services. CONTRACTOR understands that student records are confidential and agrees to comply with all state and federal laws concerning the maintenance and disclosure of student records. This requirement to maintain confidentiality shall extend beyond the termination of this Agreement. Contractors will be permitted

Professional Services Contract

access to student data only where permissible under state and federal law and only after executing OUSD's Confidentiality Agreement Regarding Student Data.

- 23. Conflict of Interest: CONTRACTOR shall abide by and be subject to all applicable, regulations, statutes or other laws regarding conflict of interest. CONTRACTOR shall not hire any officer or employee of OUSD to perform any service by this Agreement without the prior approval of OUSD Human Resources.

CONTRACTOR affirms to the best of his/her/its knowledge, there exists no actual or potential conflict of interest between CONTRACTOR's family, business or financial interest and the services provided under this Agreement, and in the event of change in either private interest or services under this Agreement, any question regarding possible conflict of interest which may arise as a result of such change will be brought to OUSD's attention in writing.

Through its execution of this Agreement, CONTRACTOR acknowledges that it is familiar with the provisions of section 1090 et seq. and section 87100 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitute a violation of said provisions. In the event CONTRACTOR receives any information subsequent to execution of this Agreement which might constitute a violation of said provisions, CONTRACTOR agrees it shall notify OUSD in writing.

- 24. Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion: CONTRACTOR certifies to the best of his/her/its knowledge and belief, that it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency according to Federal Acquisition Regulation Subpart 9.4, and by signing this contract, certifies that this vendor does not appear on the Excluded Parties List (https://www.sam.gov/).

- 25. Litigation: This Agreement shall be performed in Oakland, California and is governed by the laws of the State of California, but without resort to California's principles and laws regarding conflict of laws. The Alameda County Superior Court shall have jurisdiction over any litigation initiated to enforce or interpret this Agreement.

- 26. Incorporation of Recitals and Exhibits: The Recitals and each exhibit attached hereto are hereby incorporated herein by reference. CONTRACTOR agrees that to the extent any recital or document incorporated herein conflicts with any term or provision of this Professional Services Contract, the terms and provisions of this Professional Services Contract shall govern.

- 27. Integration/Entire Agreement of Parties: This Agreement constitutes the entire agreement between the Parties and supersedes all prior discussions, negotiations, and agreements, whether oral or written. This Agreement may be amended or modified only by a written instrument executed by both Parties.

- 28. Counterparts: This Agreement and all amendments and supplements to it may be executed in counterparts, and all counterparts together shall be construed as one document.

- 29. Signature Authority: Each party has the full power and authority to enter into and perform this Agreement, and the person signing this Agreement on behalf of each Party has been given the proper authority and empowered to enter into this Agreement.

- 30. Contract Contingent on Governing Board Approval: OUSD shall not be bound by the terms of this Agreement until it has been formally approved by OUSD's Governing Board, and no payment shall be owed or made to CONTRACTOR absent that formal approval. This Agreement shall be deemed approved when it has been signed by the Board of Education, and/or the Superintendent as its designee.

- 31. W-9 Form: If CONTRACTOR is doing business with OUSD for the first time, complete and return with the signed Contract the W-9 form.

- 32. Contract Publicly Posted: This contract, its contents, and all incorporated documents are public documents and will be made available by OUSD to the public online via the Internet.

OAKLAND UNIFIED SCHOOL DISTRICT

*Andrius Pristupa*

04/05/2018

President, Board of Education

Date

Superintendent

Chief or Deputy Chief

Secretary, Board of Education

Date

CONTRACTOR

Lisa Ahn

04/05/2018

Contractor Signature

Date

Lisa Ahn, CEO

Print Name, Title

Form approved by OUSD General Counsel for 2017-18 FY

## EXHIBIT "A" SCOPE OF WORK

[IF A CONTRACTOR PROVIDES AN ACCEPTABLE DESCRIPTION OF SERVICES AS PART OF A PROPOSAL, THAT DESCRIPTION OF SERVICES MAY BE ATTACHED WITHOUT ANY TERMS, CONDITIONS, LIMITATIONS, ETC., FROM THAT PROPOSAL.]

- 1. Description of Services to be Provided:** Provide a description of the service(s) the contractor will provide. Be specific about what service(s) OUSD is purchasing and what *this* Contractor will do.

### Leadership Development

The Wellness Champion program has been growing and evolving over the last 7 years and this year you want to strengthen the program by framing the wellness champion role through leadership and values. You desire to have a clear set of values and leadership-focused activities that will drive the wellness champion trainings, in addition to the existing program you have created.

Lisa's role is to provide thought partnership, resources, and facilitation (as needed) to integrate leadership development to the wellness champion trainings. The goal is to have consistent experiences across all the trainings to have the wellness champions reflect on their leadership and how they can bring their courage and confidence to their school site.

### Staff Wellness

The Staff Wellness program is a pathway within the Wellness Champion program that has grown and changed over the years. Previously the program was built around a Staff Wellness mini grant process that was funded by Kaiser Permanente. The funding has shifted and you desire the focus to be more on self-care practices that can be sustained over time at each wellness champion's school site. You desire to have a staff wellness champion program that sets up the schools to have meaningful conversations around self-care & burn out prevention, secondary trauma and its effects, and creates practices that help the entire school work together on building a healthier environment for staff and their well-being.

Similar to the leadership development support, Lisa's role is to provide thought partnership, resources, and facilitation (as needed) to a staff wellness champion pathway focused more on self-care. The goal is to have a frame and a plan for the staff wellness champion pathway that will not replicate the mini grants but rather have the champions focus on activities that can encourage sustainable self-care practices.



2. **Specific Outcomes:** What are the expected outcomes from the services of this Contract? Be specific. For example, as a result of the service(s): 1) How many more Oakland children are graduating from high school? 2) How many more Oakland children are attending school 95% or more? 3) How many more students have meaningful internships and/or paying jobs? 4) How many more Oakland children have access to, and use, the health services they need? Provide details of program participation (Students will...) and measurable outcomes (Participants will be able to...). NOT THE GOALS OF THE SITE OR DEPARTMENT.

Plan for Lead Wellness Champion trainings and expectations for the 17-18 school year. Plan for Elementary Staff Wellness Champion training's and expectations for the 17-18 school year. Facilitation of between 1-3 meetings during the 17-18 school year.

3. **Alignment with District Strategic Plan:** Indicate the goals and visions supported by the services of this contract:  
(Check all that apply.)

- |                                                                                   |                                                                              |
|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------|
| <input type="checkbox"/> Ensure a high quality instructional core                 | <input type="checkbox"/> Prepare students for success in college and careers |
| <input checked="" type="checkbox"/> Develop social, emotional and physical health | <input checked="" type="checkbox"/> Safe, healthy and supportive schools     |
| <input type="checkbox"/> Create equitable opportunities for learning              | <input type="checkbox"/> Accountable for quality                             |
| <input type="checkbox"/> High quality and effective instruction                   | <input checked="" type="checkbox"/> Full service community district          |

4. **Alignment with Community School Strategic Site Plan – CSSSP (required if using State or Federal Funds):**

Please select:

**Action Item included in Board Approved CSSSP** (no additional documentation required) – Item Number: \_\_\_\_\_

**Action Item added as modification to Board Approved CSSSP** – Submit the following documents to the Resource Manager either electronically via email of scanned documents, fax or drop off.

1. Relevant page of CSSSP with action item highlighted. Page must include header with the word "Modified", modification date, school site name, both principal and school site council chair initials and date.
2. Meeting announcement for meeting in which the CSSSP modification was approved.
3. Minutes for meeting in which the CSSSP modification was approved indicating approval of the modification.
4. Sign-in sheet for meeting in which the CSSSP modification was approved.