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| Board Office Use: <b>Legislative File Info.</b> |              |
| File ID Number                                  | 21-2047      |
| Introduction Date                               | 9/22/21      |
| Enactment Number                                | 21-1483      |
| Enactment Date                                  | 9/22/2021 If |



# Board Cover Memorandum

**To** Board of Education

**From** Kyla Johnson-Trammell, Superintendent  
Preston Thomas, Chief Systems and Services Officer  
Susan Beltz, Chief Technology Officer

**Meeting Date** September 22, 2021

**Subject** Approval by the Board of Education of First Amendment to T-Mobile Project 10Million Agreement (Program) between Oakland Unified School District and T-Mobile, Inc., for services for the period September 23, 2021 to June 30, 2026.

**Ask of the Board** Approval by the Board of Education of First Amendment to T-Mobile Project 10Million Agreement (Program) dated July 1, 2021 between Oakland Unified School District and T-Mobile, Inc. Bellevue, VA, for the latter to provide additional student hotspot devices and associated cellular service for the period September 23, 2021 to June 30, 2026 for an amount not to exceed \$2,334,000, consisting of an amount not to exceed \$466,800 annually.

**Background** Oakland Unified School District applied for T-Mobile Project 10Million on February 2, 2021. T-Mobile Project 10 Million is designed to help close the homework gap by offering school districts free internet access and mobile hotspots for eligible households. For households that exceed the annual data cap of 100GB of high-speed data per year per line, the Oakland Unified School District has the option to upgrade to an unlimited paid plan at a cost of \$11.67 per month per line.

On June 23, 2021, the Board of Education adopted Resolution No. 2021-0285 - Declaring It Is In The Best Interest Of The District To Piggyback On And Enter Into A Contract With T-Mobile Properly Entered Into Through The California Department of Technology's California Network and Telecommunications (CALNET) Program, and approved the T-Mobile Project 10Million Agreement (Program) between District and T-Mobile, Inc. Bellevue, WA, for the latter to provide student hotspot devices and associated cellular service.

The current amendment doubles the number of eligible devices from 5,000 to 10,000.

**Discussion** The COVID-19 pandemic has highlighted the huge disparity between students with and without home internet access. According to the National Center for Education

Statistics' Condition of Education 2019 report, in 2017 just 49% of families making less than \$20,000 annually had home internet access, and of the families without home internet access, 34% said they could not afford it. The Tech Check Survey implemented as part of the #OaklandUndivided campaign further underscored this need as it relates to students at the Oakland Unified School District, with thousands of students reporting a need for home connectivity and computers in order to fully participate in distance learning. Since opening the Tech Check Survey in August 2020, 4818 students have reported having no internet access at home and have been served by #OaklandUndivided. Outreach efforts will continue through the summer and in the 2021-22 school year to reach our most disconnected and hard-to-reach families as well as incoming and newcomer students. Home internet access will remain a need even after a return to full in-person learning in order to solve the "homework gap" which makes it challenging for underserved students to learn outside of the classroom.

As such, Oakland Unified School District applied for T-Mobile Project 10Million and were awarded up to 5000 hotspots to serve eligible students. Both the devices and the cellular service are free up to an annual data cap of 100GB of high-speed data per year per line. It is estimated that 100GB per year is sufficient to cover 140 hours of video streaming, 320 hours of online virtual learning, 5,000 hours of internet research, or 200 hours of online college exam preparation. We estimate that most students participating in full in-person learning will not reach their annual data cap, but understand that many students may elect to remain in distance learning during the 2021-22 school year. Furthermore, some students will exceed their annual data cap based upon shared usage by other household members, participation in media-intensive pathway programs involving animation and design, or other factors.

The First Amendment to T-Mobile Project 10Million Agreement (Program) doubles the number of eligible devices from 5,000 to 10,000. As such, we are asking the Board to approve a not-to-exceed amount which is double that of the original agreement so that Oakland Unified can upgrade students to paid plans where needed without disruption to their home connectivity.

**Competitively Bid** No. See attached Resolution No. 2021-0285 Declaring It Is In The Best Interest Of The District To Piggyback On And Enter Into A Contract With T-Mobile Properly Entered Into Through The California Department Of Technology's California Network and Telecommunications (CALNET) Program and the First Amendment to T-Mobile Project 10Million Agreement (Program) which simply increases the number of eligible devices.

**Fiscal Impact** Up to \$466,800 annually (from 2021-22 through 2025-26 grant and E-Rate funding resources, or other available one-time funds for a total not-to-exceed amount of \$2,334,000.)

**Attachment(s)**

- First Amendment to T-Mobile Project 10Million Agreement (Program)
- Board item materials from Legistar File ID 21-1588 including:
  - Resolution No. 2021-0285

- T-Mobile Project 10Million Agreement (Program)
- Application for T-Mobile Project 10 Million Program
- CALNET Statewide Agreement C4-CVD-19-001-01
- CALNET Invitation for Bid (IFB) C4CVD18
- T-Mobile Service Catalog for IFB C4CVDG18

**First Amendment to  
T-Mobile Project 10Million Agreement (Program)**

This First Amendment to T-Mobile Project 10Million Agreement (Program) ("**First Amendment**"), which will be effective as of the date the second party signs this First Amendment ("**First Amendment Effective Date**"), is made by and between T-Mobile USA, Inc., a Delaware corporation ("**T-Mobile**" or "**Contractor**"), and Oakland Unified School District, a(n) California School District, with its principal place of business at 1000 Broadway, Oakland, CA 94607 ("**Customer**").

WHEREAS, T-Mobile and Customer have entered into a T-Mobile Project 10Million Agreement (Program) on or about **June 24**, 2021 (the "**Agreement**").



T-Mobile and Customer agree as follows:

- Section 5 of the Agreement is deleted in its entirety and replaced with the following new Section 5:

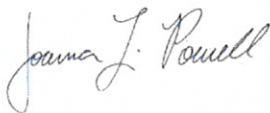
**"5. Total Line Eligibility and Line Limits.** Customer is eligible for a combined total of 10,000 lines of Service using the plans in Section 4 above (with an accompanying free hotspot Device for each line of Service) pursuant to this Agreement (the "**Line Limit**"), based on a maximum of one free hotspot Device (with associated line of Service) to a maximum of one Eligible Student per household. Line Limits are based on the number of students eligible for the National School Lunch Program ("**Qualifying Headcount**"). Customer certifies and attests to T-Mobile that any information provided by Customer to T-Mobile regarding Qualifying Headcount is true and accurate."

- Except as modified by this Amendment, all terms and conditions of the Agreement will remain in full force and effect during the Term. All terms and conditions defined herein will have the meaning given to them in the Agreement. In the event of a conflict between the terms of this First Amendment and the Agreement, the terms of this First Amendment will control.**

This First Amendment is executed by each Party's authorized representative as of the date of the First Amendment Effective Date.

|   |   |
|---|---|
| <b>Customer: Oakland Unified School District</b>  | <b>Contractor: T-Mobile USA, Inc.</b>   |
| Signature: _____  | Signature:  |
| Printed Name: Susan Beltz   | Printed Name: <b>Derek Caseloff</b>   |
| Title: CTO  | Title: <b>Director</b>  |
| Date: _____   | Date: <b>8-26-21</b>  |
| <br>_____<br>Shanthi Gonzales<br>President, Board of Education | Reviewed and Approved by:<br><br>_____<br>T-Mobile USA, Inc. Legal Representative               |

Approved as to form by OUSD Staff  
Attorney Joanna Powell on 8/18/2021.





9/23/2021

Kyla Johnson Trammell  
Secretary, Board of Education

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|---|--------------|
| Board Office Use: <b>Legislative File Info.</b> |              |
| File ID Number                                  | 21-1588      |
| Introduction Date                               | 6/23/21      |
| Enactment Number                                | 21-1074      |
| Enactment Date                                  | 6/23/2021 os |



# Board Cover Memorandum

**To** Board of Education

**From** Kyla Johnson-Trammell, Superintendent  
Preston Thomas, Chief Systems and Services Officer  
Susan Beltz, Chief Technology Officer

**Meeting Date** June 30, 2021

**Subject** Approval of Resolution No. 2021-0285 Declaring It Is In The Best Interest Of The District To Piggyback On And Enter Into A Contract With T-Mobile Properly Entered Into Through The California Department Of Technology’s California Network and Telecommunications (CALNET) Program; Approval by the Board of Education of T-Mobile Project 10Million Agreement (Program) between Oakland Unified School District and T-Mobile, Inc.  
Contractor: T-Mobile, Inc.  
Services For: July 1, 2021 - June 30, 2026

**Ask of the Board** Approval of Resolution No. 2021-0285 Declaring It Is In The Best Interest Of The District To Piggyback On And Enter Into A Contract With T-Mobile Properly Entered Into Through The California Department Of Technology’s California Network and Telecommunications (CALNET) Program; Approve T-Mobile Project 10Million Agreement (Program) between Oakland Unified School District and T-Mobile, Inc. Bellevue, WA, for the latter to provide student hotspot devices and associated cellular service for the period July 1, 2021 to June 30, 2026 for an amount not to exceed \$1,167,000, consisting of an amount not to exceed \$233,400 annually.

**Background** Oakland Unified School District applied for T-Mobile Project 10Million on February 2, 2021. T-Mobile Project 10 Million is designed to help close the homework gap by offering school districts free internet access and mobile hotspots for eligible households. For households that exceed the annual data cap of 100GB of high-speed data per year per line, the Oakland Unified School District has the option to upgrade to an unlimited paid plan at a cost of \$11.67 per month per line.

**Discussion** The COVID-19 pandemic has highlighted the huge disparity between students with and without home internet access. According to the National Center for Education Statistics’ Condition of Education 2019 report, in 2017 just 49% of families making less than \$20,000 annually had home internet access, and of the families without home internet access, 34% said they could not afford it. The Tech Check Survey implemented as part of the #OaklandUndivided campaign further underscored this

need as it relates to students at the Oakland Unified School District, with thousands of students reporting a need for home connectivity and computers in order to fully participate in distance learning. Since opening the Tech Check Survey in August 2020, 4818 students have reported having no internet access at home and have been served by #OaklandUndivided. Outreach efforts will continue through the summer and in the 2021-22 school year to reach our most disconnected and hard-to-reach families as well as incoming and newcomer students. Home internet access will remain a need even after a return to full in-person learning in order to solve the “homework gap” which makes it challenging for underserved students to learn outside of the classroom.

As such, Oakland Unified School District applied for T-Mobile Project 10Million and were awarded up to 5000 hotspots to serve eligible students. Both the devices and the cellular service are free up to an annual data cap of 100GB of high-speed data per year per line. It is estimated that 100GB per year is sufficient to cover 140 hours of video streaming, 320 hours of online virtual learning, 5,000 hours of internet research, or 200 hours of online college exam preparation. We estimate that most students participating in full in-person learning will not reach their annual data cap, but understand that many students may elect to remain in distance learning during the 2021-22 school year. Furthermore, some students will exceed their annual data cap based upon shared usage by other household members, participation in media-intensive pathway programs involving animation and design, or other factors. As such, we are asking the Board to approve a not-to-exceed amount so that Oakland Unified can upgrade students to paid plans where needed without disruption to their home connectivity.

|                          |   |
|--------------------------|---|
| <b>Competitively Bid</b> | No. See attached Resolution No. 2021-0285 Declaring It Is In The Best Interest Of The District To Piggyback On And Enter Into A Contract With T-Mobile Properly Entered Into Through The California Department Of Technology’s California Network and Telecommunications (CALNET) Program.  |
| <b>Fiscal Impact</b>     | Up to \$233,400 annually ( from 2021-22 through 2025-26 grant and E-Rate funding resources, or other available one-time funds for a total not-to-exceed amount of \$1,167,000.  |
| <b>Attachment(s)</b>     | <ul style="list-style-type: none"><li>● Resolution No. 2021-0285</li><li>● T-Mobile Project 10Million Agreement (Program)</li><li>● Application for T-Mobile Project 10 Million Program</li><li>● CALNET Statewide Agreement C4-CVD-19-001-01</li><li>● CALNET Invitation for Bid (IFB) C4CVD18</li><li>● T-Mobile Service Catalog for IFB C4CVDG18</li></ul> |

**RESOLUTION OF THE  
BOARD OF EDUCATION  
OF THE  
OAKLAND UNIFIED SCHOOL DISTRICT**

**Resolution No. 2021-0285**

**Declaring It Is In The Best Interest Of The District To Piggyback On And Enter Into A Contract  
With T-Mobile Properly Entered Into Through the California Department of Technology's  
California Network and Telecommunications (CALNET) Program**

**WHEREAS**, Public Contract Code section 20118 (“section 20118”) permits a school district, “without advertising for bids,” to contract with “any public corporation or agency, including any county, city, town, or district, to . . . purchase materials, supplies, equipment, . . . and other personal property for the district in the manner in which the public corporation or agency is authorized by law to make the . . . purchases from a vendor” if the school Board determines it to be in the “best interests of the district”;

**WHEREAS**, section 20118 further permits a school district to contract with a vendor that has an existing contract with another public corporation or agency “under the same terms that are available to the public corporation or agency under the existing contract”;

**WHEREAS**, the California Network and Telecommunications (CALNET) Program is focused on providing services that meet the state’s complex and critical telecommunications and network business needs, and accomplishes this through oversight, statewide policy, and a suite of statewide, competitively bid telecommunications contracts that are available for “piggybacking” to state and local governments, including school districts;

**WHEREAS**, the California Department of Technology through the CALNET program issued Invitation for Bid (IFB) C4CVD18 for Category 19 (CALNET Cellular Voice and Data Services) on December 21, 2018 to request proposals from responsive cellular vendors to provide best value solutions for cellular voice and data services, equipment and accessories;

**WHEREAS**, state public agencies, including school districts, are automatically eligible to use the CALNET statewide contracts pursuant to Government Code section 11541(a);

**WHEREAS**, the California Department of Technology and T-Mobile executed a CALNET statewide contract with an effective date of May 29, 2019, and an initial term of four years (through May 28, 2023).

**NOW, THEREFORE, BE IT RESOLVED**, the Board of Education (“Board”) finds that the Statewide Agreement was properly bid, awarded, executed, and approved based on the representation of the California Department of Technology and T-Mobile, and the documents provided to

OUSD (IFB, Statewide Agreement, and Service Catalog, all attached to this Board item and incorporated herein by reference);

**BE IT FURTHER RESOLVED**, the Board declares that it is in the best interest of the District to contract with T-Mobile, hereby accepts the offer of contract with T-Mobile pursuant to the same terms and conditions found in the Agreement up to a fiscal year not-to-exceed amount of \$233,400 annually, for a total amount of \$1,167,000, from July 1, 2021 to June 30, 2026, and approves the T-Mobile Project 10Million Agreement (Program) with T-Mobile.

**PASSED AND ADOPTED** by the Board of Education of the Oakland Unified School District this 30th day of June, 2021, by the following vote:

PREFERENTIAL AYE: None

PREFERENTIAL NOE: None

PREFERENTIAL ABSTENTION: None

PREFERENTIAL RECUSE: None

AYES: Mike Hutchinson, Gary Yee, VanCedric Williams, Aimee Eng, Clifford Thompson, Vice President Benjamin "Sam" Davis, President Shanthi Gonzales

NOES: None

ABSTAINED: None

RECUSED: None

ABSENT: Jessica Ramos (Student Director), Samantha Pal (Student Director)



**CERTIFICATION**

We hereby certify that the foregoing is a full, true and correct copy of a Resolution passed at a Regular Meeting of the Board of Education of the Oakland Unified School District held on June 23, 2021.

| <b>Legislative File</b> |           |
|-------------------------|-----------|
| File ID Number:         | 21-1588   |
| Introduction Date:      | 6/30/21   |
| Enactment Number:       | 21-1074   |
| Enactment Date:         | 6/23/2021 |
| By:                     | os        |

**OAKLAND UNIFIED SCHOOL DISTRICT**



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Shanthi Gonzales  
President, Board of Education



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Kyla Johnson-Trammell  
Superintendent and Secretary, Board of Education

## T-Mobile Project 10Million Agreement (Program)

This T-Mobile Project 10Million Agreement (Program) (“**Agreement**”), which will be effective as of the date the second Party signs this Agreement below (“**Agreement Effective Date**”), is made by and between T-Mobile USA, Inc., a Delaware corporation (“**T-Mobile**” or “**Contractor**”), and Oakland Unified School District, a(n) California School District, with its principal place of business at 1000 Broadway, Oakland, CA 94607 (“**Customer**”).

**1. Underlying Agreement.** Customer agrees to accept/purchase wireless mobile Services and/or Devices from T-Mobile, and T-Mobile agrees to provide the Services and Devices to Customer based on the prices listed below. The terms of Customer’s acceptance/purchase and use of the Services will be governed by this Agreement and the CALNET Master Agreement (“**Master Agreement**”). If there is any conflict between this Agreement and the Master Agreement, this Agreement governs.

(a) The terms and conditions of this Agreement and the Master Agreement will not be modified or superseded by any terms and conditions in a Customer-generated Purchase Order. Purchase Orders will have no force or effect other than to denote quantity, the products or services purchased, delivery destinations, requested delivery dates and any other information required by this Agreement.

**2. Term; Termination.** Unless terminated under the terms of this Section 2, the term of this Agreement will continue for as long as there is a line of Service that is active under this Agreement (“**Term**”), which shall in no event be longer than 60 months (i.e., 5 years). Subject to the termination rights below, each line of Service activated under this Agreement (regardless of rate plan selected) will have a service term of 60 months from date of activation of such line of Service (“**Base Service Period**”). During a line’s Base Service Period, such line may be migrated from its then-current rate plan listed in Section 4 below to any other rate plan listed in Section 4 below (a “**Plan Migration**”). Plan Migrations will be implemented by T-Mobile by no later than the first day of the second billing month after the billing month during which the Plan Migration was ordered by Customer.

This Agreement and/or any active line of Service hereunder may be terminated: (i) for cause pursuant to the terms of this Agreement and/or the Master Agreement (and if this Agreement is terminated for cause by T-Mobile, then T-Mobile also may, at its option, terminate all or a portion of the then-existing lines of Service); or (ii) upon mutual written agreement by the parties (and in the event this Agreement is terminated upon mutual written agreement of the parties, T-Mobile also may, at its option, terminate all or a portion of the then-existing lines of Service, unless otherwise agreed in writing by the parties); or (iii) by Customer for convenience upon 30 days’ prior written notice to T-Mobile (and in the event this Agreement is terminated by Customer for convenience, T-Mobile may, at its option, terminate all or a portion of the then-existing lines of Service, unless otherwise agreed in writing by the parties); or (iv) after August 31, 2025, by T-Mobile upon 30 days’ prior written notice to Customer (and in the event this Agreement is terminated pursuant to this subclause, T-Mobile may, at its option, terminate all or a portion of the then-existing lines of Service, unless otherwise agreed in writing by the parties).

In the event the Master Agreement is terminated or expires and is not renewed prior to the expiration of the Term of this Agreement, T-Mobile may enter into a follow-on master agreement for the period after termination or expiration of the Master Agreement (a “**New Master Agreement**”), in which case the New Master Agreement will be substituted for the existing Master Agreement for the remainder of the Term of this Agreement. In the event that the Master Agreement is terminated or expires and is not renewed prior to the expiration of the Term, and T-Mobile does not enter into a New Master Agreement, then Customer and T-Mobile will (i) mutually agree to amend this Agreement in order to transition it under another available master agreement to be substituted for the Master Agreement; or (ii) enter into a mutually agreeable alternative agreement to be substituted for the Master Agreement.

**3. Eligibility and Related Rules.** The following end-user eligibility and related requirements apply with respect to

the Services and Devices provided under this Agreement:

- a. An eligible end-user recipient of the Devices and Services (“**Eligible Student**”) must be a K-12 student: (i) enrolled in a school within Customer’s school district (if Customer is a school district) or enrolled in the school (if Customer is a school); and (ii) eligible to participate in the National School Lunch Program at the time of such student’s receipt of the Device and activation of Service;
- b. Customer may allocate a maximum of one free hotspot Device (with associated line of Service) to a maximum of one Eligible Student per household (subject to the right to provide Supplemental Devices, as noted in Section 4 below). For purposes of clarification, “household” is defined as a group of people who live together and share monetary resources (even if they are not related to each other). It is acknowledged that a single address may have multiple households living at it, in which case it is acceptable to have one device per household at that address; and
- c. (i) Each line of Service under this Agreement comes with a Device and can only be linked to such Device, unless otherwise requested by Customer in writing and agreed to in writing by T-Mobile in accordance with 3(c)(ii) below. Any Customer-provided devices must be compatible with T-Mobile’s Service.

(ii) Pursuant to this Section 3 and in connection with the Line Limit in Section 5 below, Customer has specifically requested and T-Mobile approves that Customer will utilize 0 (zero) Customer-provided devices in lieu of receiving a free hotspot Device from T-Mobile. Customer certifies that such Customer-provided devices are compatible with T-Mobile’s Service. T-Mobile agrees, as needed and requested, to provide up to one SIM/eSIM card for each such Customer-provided device.

**4. Offer/Pricing.**

| Program Rate Plan  | Service Commitment | Monthly Recurring Charge/Line  | Features <sup>1</sup>                              | Device Cost (Hotspot) <sup>3</sup> | Device Cost (Tablet or other Wi-Fi enabled device) <sup>4</sup> |
|--|--------------------|--|--|------------------------------------|---|
| <b>Project 10Million Core Plan</b>                                 | Month-to-Month     | \$0  | Up to 100GB of high- speed data per year per line  | \$0                                | [at T-Mobile Cost]  |
| <b>Project 10Million \$12 100GB per Month Plan<sup>2</sup></b>     | Month-to-Month     | \$12   | Up to 100GB of high- speed data per month per line | \$0                                | [at T-Mobile Cost]  |
| <b>Project 10Million Month-to-Month Unlimited Plan<sup>2</sup></b> | Month to Month     | \$15, with \$3.33 monthly credit = \$11.67/month per line (discounted rate) <sup>5</sup> | Unlimited on device 4G LTE data                    | \$0                                | [at T-Mobile Cost]  |

<sup>1</sup> During congestion, customers may notice speeds lower than other customers due to data prioritization. Video typically streams at DVD quality (480p). Limited time offer; subject to change. Available lines are limited. Intended for student mobile connectivity. Customer must verify student National School Lunch Program eligibility (i.e., through Customer representation to T-Mobile; Customer is not required to provide NSLP-related documentation to T-Mobile). 1 offer per household. Confirm your program can accept free equipment and/or service. Roaming not available. Annual data service ends at earlier of 100GB or 365 days. Monthly data service ends at 100GB on \$12 plan. Roaming not available. **Video streams** at up to 1.5Mbps. Optimization may affect speed of video downloads; does not apply to video uploads. For best performance, leave any video streaming applications at their default automatic resolution setting. **Coverage** not available in some areas. **Network Management:** Service may be **slowed, suspended, terminated, or restricted** for misuse, abnormal use, interference with our network or ability to provide quality service to other users, or significant roaming. During congestion the small fraction of customers using >50GB/mo. may notice reduced speeds until next monthly cycle due to data prioritization. See T-Mobile.com/OpenInternet for details. See **Terms and Conditions** [www.T-Mobile.com](http://www.T-Mobile.com)

[Mobile.com](http://Mobile.com) for additional information.

<sup>2</sup> Customer anticipates purchasing up to 2,000 Project 10Million Month-to-Month Unlimited Plans pursuant to this offer, for 10 months/year, for a period of up to five years, for a not-to-exceed amount of \$233,400 annually and \$1,167,000 total. Such a purchase will be effectuated by Customer's submission of a purchase order and execution of a CALNET Individual Price Reduction form (if required).

<sup>3</sup> This free hotspot offer is subject to inventory availability. Specific hotspot device type(s) provided to Customer is at T-Mobile's discretion.

<sup>4</sup> For each free Hotspot provided in connection with Project 10Million, Customer is entitled to purchase up to a maximum of five tablets or other Wi-Fi enabled devices ("**Supplemental Devices**") at a price equal to T-Mobile's cost for the Supplemental Devices. Supplemental Devices must only be allocated to the household that was allocated the initial, free hotspot Device. This Supplemental Device offer is subject to inventory availability and specific type of Supplemental Devices offered are at T-Mobile's discretion. Please contact your Account Representative for more details. Any purchase of Supplemental Devices by Customer will be pursuant to a mutually agreeable, separate purchase agreement between the parties.<sup>5</sup> With respect only to the lines of Service covered by this Agreement, Customer will be entitled to a discounted rate of \$11.67/month per line for the Project 10Million Month-to-Month Unlimited Plan. This rate will be reflected as a \$15/month per line charge, with a \$3.33/month per line credit. Any lines of Service outside the scope of this Agreement (i.e., beyond the Line Limit specified in Section 4 of this Agreement) will not be eligible for the discount.

\* Prices include applicable taxes and surcharges, but do not include any applicable CALNET administrative fee of 1%, which will be paid by Customer.

5. **Total Line Eligibility and Line Limits.** Customer is eligible for a combined total of 5,000 lines of Service using the plans in Section 4 above (with an accompanying free hotspot Device for each line of Service) pursuant to this Agreement (the "**Line Limit**"), based on a maximum of one free hotspot Device (with associated line of Service) to a maximum of one Eligible Student per household. Line Limits are based on the number of students eligible for the National School Lunch Program ("**Qualifying Headcount**"). Customer certifies and attests to T-Mobile that any information provided by Customer to T-Mobile regarding Qualifying Headcount is true and accurate.
6. **Device Warranties.** T-Mobile is not the manufacturer of Devices and does not provide direct product warranties. As a general matter, however, to the extent that Customer receives/purchases any Devices from T-Mobile, T-Mobile passes through any warranty provided by the Device manufacturer, which warranty is typically one (1) year from the date of receipt/purchase.
7. **Seed Stock/Replacement Devices.** In addition to the Line Limit, Customer also may request, subject to T-Mobile's approval, a limited surplus of Devices in connection with an order placed by Customer under this Agreement ("**Seed Stock**"). The Seed Stock amount, if approved, will not exceed a maximum of 1% of the total number of free hotspot Devices ordered pursuant to this Agreement. Seed Stock will be provided to Customer on an as-needed basis and is to be used solely for the replacement of any Devices that are lost, stolen, damaged, or defective.
8. **Additional Requirements.**
  - a. **Ordering; Activation.** All lines of Service (and accompanying free hotspot Devices) within Customer's Line Limit (i.e., the entire Line Limit) must be ordered by Customer in no event later than 60 days after the Agreement Effective Date), and in accordance with the terms of the Master Agreement. Customer's failure to order its total Line Limit within this 60-day period may, in T-Mobile's sole discretion, result in termination of the unordered portion of the Line Limit.
  - b. **Customer Certifications; Student ID Numbers.** Customer, and not T-Mobile, is solely responsible for identifying and verifying Eligible Students. Customer certifies and attests to T-Mobile that: (i) Customer will allocate Devices and Services only to Eligible Students that have been verified with reasonable certainty by Customer as being eligible under the Project 10Million program (i.e., each end-user recipient of a Device/Service meets the eligibility requirements in Section 3 above); and (ii) Customer has not, and will

not, allocate more than one line of Service and one associated free hotspot Device per Eligible Student household (subject to right to purchase and distribute Supplemental Devices). For each line of Service/free hotspot Device, Customer will provide T-Mobile a Student ID # (“**Student ID Number**”) associated with such line of Service/Device. Customer may provide an anonymized/encrypted version for each Student ID Number. Each Student ID Number may only be decrypted by Customer and such decryption methods will remain confidential.

- c. **No Duplication of Devices/Services.** A student may not participate in Project 10Million through both the T-Mobile retail/consumer/Individual-Liable channel and pursuant to this Agreement. Customer will cooperate in a commercially reasonable manner and in good faith with T-Mobile, to help ensure that (i) Customer will not identify or permit as an Eligible Student any student that is already participating in Project 10Million through T-Mobile’s retail/consumer/Individual Liable channel; and (ii) Customer provides T-Mobile with timely Student ID Number information to assist T-Mobile in enforcing the prohibition that no Eligible Student participating in Project 10Million through this Agreement is permitted to participate in Project 10Million via T-Mobile’s retail/consumer/Individual Liable channel (provided that in all cases T-Mobile will not be able to correlate anonymized Student ID Numbers to actual Student ID Numbers).
- d. **E-Rate and Related Compliance.** Customer, and not T-Mobile, is responsible for ensuring Customer’s compliance with FCC, USAC or Other Funding Source rules and regulations, Customer’s applications for support, or any decisions or actions by the FCC, USAC or Other Funding Sources with respect to Customer.
- e. **Device and Account Ownership; Customer Device Management Policy.** Customer acknowledges and agrees that Customer, and not any Eligible Student, is the sole owner of the Devices. Customer is and will remain the account holder for any account(s) associated with the Devices. As such, Customer acknowledges and agrees that neither Eligible Students nor any other third parties are entitled to any information about the account including, but not limited to usage information. In addition, as between Customer and T-Mobile, Customer is solely responsible for maintaining and implementing its own device management policy governing use of the Services and Devices by its Eligible Students (in all cases subject to the terms and conditions of this Agreement) (a “**DMP**”). Customer’s DMP may address, among other things, an Eligible Student’s obligation, if any, to return a Device to Customer if certain conditions established by Customer are triggered (e.g., an Eligible Student no longer is a student in Customer’s school district or school, and therefore must return his or her Device to Customer for reallocation to another Eligible Student to use for the remainder of the Base Service Period associated with the returned Device; or an Eligible Student must return his or her Device in the event Customer terminates this Agreement and the Eligible Student’s line of Service also has been terminated as a result). Customer’s DMP will, in any event, contain an acknowledgement and agreement from Eligible Students that (i) Eligible Students do not and will not have any contractual or account relationship with T-Mobile pursuant to this Agreement, and (ii) Eligible Students are not third-party beneficiaries of this Agreement and will not have any legal or equitable right, remedy or claim under or with respect to this Agreement.
- f. **Migration to Other Rate Plans/Terms Concurrent.** In the event one or more lines of Service under this Agreement are migrated to an alternative rate plan (“**ARP**”) outside of this Agreement/Project 10 Million prior to the end of such line(s)’ Base Service Period (“**ARP Migrated Line(s)**”), and subsequently such ARP Migrated Lines are migrated back to a plan(s) under this Agreement, then such line(s) of Service are eligible only for the remaining 60-months left on their original Base Service Period, which shall have continued to run concurrently with the period of time spent on the ARP. For illustration purposes only, if a Project 10Million line of Service migrates to an ARP after 2-years, is on the ARP for 2-years and then migrates back to a Project 10M rate plan, then there will be a remainder of 1-year on the Base Service Period.
- g. **Compliance with Applicable Law.** Customer certifies and attests to T-Mobile that Customer is and will be authorized to accept and/or purchase the Services and Devices in accordance with applicable federal, state, and local laws, rules, and regulations (including, without limitation, all applicable ethics and procurement laws, rules, and regulations).
- h. **Third-Party Content.** T-Mobile is not responsible for any third-party content.
- i. **Privacy.** If Customer allows end users under the age of 13 to use the Services, Customer and T-Mobile agree to the terms and representations contained in the “COPPA Notice Addendum” attached as Exhibit A to this

Agreement. Customer, and not T-Mobile, will be fully responsible for any claims relating to Customer’s failure to: (i) properly notify Eligible Students about any data collection and/or monitoring of use of the Services and Devices; or (ii) collect any necessary consent relating to an Eligible Student’s use of the Services and Devices.

- j. **Resale.** Customer acknowledges and agrees that this is an agreement for use only by Customer and Eligible Students as set forth in this Agreement. Neither Customer nor Eligible Students may resell or lease Services and/or Devices.
- k. **No Third-Party Beneficiaries.** Nothing expressed or referenced to in this Agreement will be construed to give any person or entity (including, without limitation, Eligible Students) other than Customer and T-Mobile (or their permitted successors and assigns) any legal or equitable right, remedy or claim under or with respect to this Agreement.

**9. Primary Contacts:** The primary contact individuals for this Agreement are as follows (or their named successors):

T-Mobile/Contractor

|            |  |
|------------|--|
| Name:      | David Bezzant, Vice President, T-Mobile For Government                       |
| Address:   | c/o T-Mobile USA, Inc., 12920 SE 38 <sup>th</sup> Street, Bellevue, WA 98006 |
| Telephone: | (425) 383-4000   |
| Email:     | <a href="mailto:David.Bezzant@T-Mobile.com">David.Bezzant@T-Mobile.com</a>   |

**For Legal Notice – send a copy to:**

|          |   |
|----------|---|
| Name:    | Legal Department – Sales & Distribution, T-Mobile USA, Inc. |
| Address: | 12920 SE 38 <sup>th</sup> Street, Bellevue, WA 98006        |


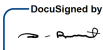
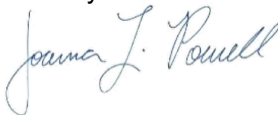
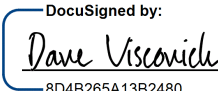
Customer:

|                        |   |
|------------------------|---|
| Customer Name/Contact: | Oakland Unified School District, Susan Beltz, CTO |
| Address:               | 1000 Broadway, Oakland, CA 94607                  |
| Telephone:             | (510) 879-8873                                    |
| Email:                 | susan.beltz@ousd.org                              |

**For Legal Notice – send a copy to:**

|          |   |
|----------|---|
| Name:    | Office of the General Counsel               |
| Address: | 1000 Broadway, Suite 300, Oakland, CA 94607 |

This Agreement is executed by each Party’s authorized representative as of the date of the Agreement Effective Date.

|  |  |
|--|--|
| <b>Customer: Oakland Unified School District</b>   | <b>Contractor: T-Mobile USA, Inc.</b>  |
| Signature:    | Signature:   |
| Printed Name: Shanthi Gonzales   | Printed Name: David Bezzant  |
| Title: President, BOE  | Title: Vice President  |
| Date: 6/24/2021  | Date: 6/4/2021   |
| Approved as to form by OUSD Staff Attorney Joanna Powell on 6/4/21.<br> | Reviewed and Approved by:<br><br>8D4B265A13B2480...<br>T-Mobile USA, Inc. Legal Representative |

**EXHIBIT A**

**COPPA Notice Addendum**

T-Mobile is providing Customer with direct notice of its data collection, use and disclosure practices set forth below that relate to the Service(s). Customer has read this notice and has obtained or will obtain permission to consent on behalf of parents and guardians of children under 13 to the collection, use and disclosure practices described below, and authorizes T-Mobile to engage in such practices, prior to these children's use of the Services.

**Direct Notice of T-Mobile's Data Collection, Use, and Disclosure Practices**

We need your consent to collect personal information from your child(ren) in connection with the Project 10Million service. We will not collect, use, or disclose any personal information from children under 13 if you do not provide such consent. This privacy notice describes the personal information we collect and how we use it. The Federal Trade Commission has stated that a district or school may consent to such data collection, use, and disclosure on behalf of the parent or guardian to the extent such data collection, use, and disclosure is to provide services solely for the benefit of the school.

In addition to collecting anonymous student identification numbers for onboarding and verification purposes, T-Mobile intends to collect the following personal information from your child(ren):

- Data Usage: T-Mobile tracks quantity of broadband internet data usage to have that usage total counted against the 100 GB per year of free broadband internet access. As part of delivering this service, T-Mobile also receives the IP address associated with the websites visited.
- Unique identifiers: T-Mobile collects a device and network identifier to authenticate the device on our network and provide the service.
- Bandwidth data: T-Mobile may share device-level bandwidth data with the educational institution at the educational institution's specific request, to allow the educational institution to stay informed on devices that exceed applicable data usage/streaming limits.

T-Mobile uses this personal information only to provide internet connectivity and perform internal analytics. T-Mobile may disclose this personal information to its service providers for assistance in delivering the service, and they must treat this information as confidential and use it only for the purposes for which T-Mobile engaged them. T-Mobile will not disclose information that may be associated with your child to any other entities.

Please be advised that T-Mobile provides connectivity to the general internet through the Project 10Million service. That connectivity allows children to access websites that may involve data collection by third parties. T-Mobile is not responsible for the data collection activities of these third parties and you should carefully monitor your child's use of the service.

For more information, please visit our Project 10Million Privacy Notice in "Our Privacy Policies" at <https://www.t-mobile.com/privacy-center/our-practices>.



# PROJECT 10MILLION

WORKING TO CONNECT EVERY STUDENT

Thank you for your interest in T-Mobile's Project 10Million! We are excited to partner with school districts across the country to eliminate the lack of equity in digital access amongst students. As districts have been moving toward distance learning in recent months, we understand that the need for ubiquitous access is more important than ever, and we thank you for having the foresight to consider partnership with T-Mobile to meet this urgent need. As you fill out this application, please be thoughtful and direct in your responses. We look forward to continuing the conversation!

|   |                  |                      |
|---|------------------|----------------------|
| Name of School District   | NCES District ID | Tax ID #             |
| <b>Primary Contact Information</b>  |                  |                      |
| First Name  | Last Name        | Department/Job Title |
| Email   | Phone #          | Website              |
| City  | State            | ZIP Code             |
| NSLP and Demographic Info (Not necessary if a lead form has previously been submitted.)   |                  |                      |
| <b>Statement of Interest:</b> Describe why your school or district should be a part of our Project 10Million. Focus on how your students will benefit directly or indirectly. |                  |                      |
| <b>1. Is your school or district actively utilizing a 1:1 take-home connectivity program?</b>   |                  |                      |
| What grade levels are currently participating?  |                  |                      |
| How many students or households are currently connected?  |                  |                      |
| What type of devices or connectivity types are being utilized remotely?   |                  |                      |
| Describe how students and/or households have adopted 1:1 remote learning?   |                  |                      |



**2. Describe your school/district’s current remote learning landscape; focus on your top 3 goals. Examples may include but are not limited to:**

|  |  |
|--|--|
| Goal 1 - Primary Focus/Approach  |  |
| Goal 2 - Technology; Support Staff and Resources   |  |
| Goal 3 - Professional Development; Learning Strategies for Students, Teachers, Administrators and Technology Staff |  |
| Additional Goals   |  |

**3. How does your technology staff currently support 1:1 remote learners?**

|   |  |
|---|--|
| Describe current technology support staff dedicated to remote learning efforts.             |  |
| Describe current online support resources.  |  |
| Describe after hours support for students/parents/guardians/households.                     |  |
| Do you provide Acceptable Use Training Resources for students/parents/guardians/households? |  |

**4. What external resources are being utilized?**

|   |  |
|---|--|
| What types of learning software and/or activities, are they paid or free? |  |
| Describe MDM management tools.  |  |
| Describe external partnerships/academic enrichment partnerships.          |  |

**5. Expand on the school/district's commitment to professional development as it relates to remote learning.**

How do you measure professional adoption?

How do leaders/teachers/staff approach differentiation?

How do leaders/teachers/staff seek academic advisement?

**6. Expand upon how the school/district can quantitatively measure engagement, outcome and overall program success.**

How do you measure adaptability across student/leaders/teachers/staff as it aligns to a 1:1 remote environment?

What are your engagement and motivation strategies?

How do you measure remote 1:1 adoption success across students/leaders/teachers/staff?

Have you experienced material changes in school/district's remote learning philosophy approach?

How do you measure effectiveness?

Thank you for filling out the application for T-Mobile's Project 10Million! Please email the completed application directly to your Government Account Executive.



Limited time offer; subject to change. Available lines are limited. Must verify student National School Lunch Program eligibility. 1 offer per household. Confirm your program can accept free equipment and/or service. Roaming not available. Annual data service ends at earlier of 100GB or 365 days; renews each year for up to 5 years total. **Video streams:** at up to 1.5Mbps. Optimization may affect speed of video downloads; does not apply to video uploads. For best performance, leave any video streaming applications at their default automatic resolution setting. **Coverage:** not available in some areas. **Network Management:** Service may be **slowed, suspended, terminated, or restricted** for misuse, abnormal use, interference with our network or ability to provide quality service to other users, or significant roaming. During congestion the small fraction of customers using >50GB/mo. may notice reduced speeds until next monthly cycle due to data prioritization. On-device usage is prioritized over tethering (hotspot) usage, which may result in higher speeds for data used on device. See T-Mobile.com/OpenInternet for details. See **Terms and Conditions (including arbitration provision)** at www.T-Mobile.com for additional information. T-Mobile, the T logo, and the magenta color are registered trademarks of Deutsche Telekom AG. © 2020 T-Mobile USA, Inc.

|                     |
|---------------------|
| REGISTRATION NUMBER |
| AGREEMENT NUMBER    |
| C4-CVD-19-001-01    |

|  |
|--|
| PURCHASING AUTHORITY NUMBER<br>(if applicable) |
| 12120  |

- This Agreement is entered into between the Contracting Agency and the Contractor named below:  
CONTRACTING AGENCY NAME  
California Department of Technology  
CONTRACTOR NAME  
T-Mobile USA, Inc.
- The term of this Agreement is: Start Date: July 1, 2019, or the date of contract is execution whichever comes first, by the California Department of Technology, Statewide Technology Procurement through four (4) years.
- The maximum amount of this Agreement is: \$ 0.00 (zero dollars and zero cents)


4. The parties agree to comply with the terms and conditions of the following exhibits which are by this reference made a part of the Agreement:

| EXH | TITLE   | PAGES |
|-----|---|-------|
| A   | (*) Contractor's eVAQ # 19-001-01   | 42    |
| B   | (*) IFB C4CVD18 through Addendum 6, in its entirety   | 435   |
| C   | Attachment 1 - List of Contractor's Response Documents attached to this Agreement for the Awarded Subcategory 19.1 And Subcategory 19.2 | 415   |
|     |   |       |
|     |   |       |
|     |   |       |

Items shown with an asterisk (\*) are hereby incorporated by reference and made part of this agreement as if attached hereto.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

|  |                             |   |
|--|-----------------------------|---|
| <b>CONTRACTOR</b>  |                             | Department of Technology,<br>Statewide Technology Procurement<br>Use Only |
| CONTRACTOR NAME (If other than an individual, state whether a corporation, partnership, etc.)<br>T-Mobile USA, Inc.  |                             | <b>Marlon Paulo</b><br>Deputy Director<br>Jun 6, 2019                     |
| CONTRACTOR AUTHORIZED SIGNATURE<br><br><small>James Kirby (May 29, 2019)</small>            | DATE SIGNED<br>May 29, 2019 |   |
| PRINTED NAME AND TITLE OF PERSON SIGNING<br>James Kirby, VP of Enterprise and Public Sector Sales  |                             |   |
| ADDRESS<br>12920 SE 38th Street, Bellevue, WA 98006  |                             |   |
| <b>STATE OF CALIFORNIA</b>   |                             |   |
| CONTRACTING AGENCY NAME<br>California Department of Technology   |                             |   |
| CONTRACTING AGENCY AUTHORIZED SIGNATURE<br><br><small>Tiffany Angulo (May 29, 2019)</small> | DATE SIGNED<br>May 29, 2019 |   |
| PRINTED NAME AND TITLE OF PERSON SIGNING<br>Tiffany Angulo, Assistant Deputy Director, Statewide Technology Procurement  |                             |   |
| CONTRACTING AGENCY ADDRESS<br>P.O. Box 1810, MS Y-12, Rancho Cordova, CA 95741-1810  |                             | <input type="checkbox"/> Exempt per_                                      |

 T-Mobile USA, Inc.  
Carole White-Connor  
Senior Corporate Counsel

**Signature:** Carole White-Connor

Carole White-Connor (May 29, 2019)

**Email:** Carole.WhiteConnor1@T-Mobile.com

**Signature:** 

Marlon Paulo (Jun 6, 2019)

**Email:** Marlon.Paulo@State.ca.gov












# C4CVD 19-0010-01 T-Mobile USA STD 213


Final Audit Report

2019-06-06

|                 |  |
|-----------------|--|
| Created:        | 2019-05-22                                   |
| By:             | David Sanchez (David.Sanchez@state.ca.gov)   |
| Status:         | Signed                                       |
| Transaction ID: | CBJCHBCAABAABfNnRhTqtePtiuspSrRlb_oe_qJCCJGx |

## "C4CVD 19-0010-01 T-Mobile USA STD 213" History

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-  Document emailed to Tom Weaver (tom.weaver@t-mobile.com) for approval  
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-  Email viewed by Tom Weaver (tom.weaver@t-mobile.com)  
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-  Document emailed to odette.polintan1@t-mobile.com for signature  
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-  David Sanchez (David.Sanchez@state.ca.gov) replaced signer odette.polintan1@t-mobile.com with Carole White-Connor (Carole.WhiteConnor1@T-Mobile.com)  
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-  Document emailed to James Kirby (james.kirby3@t-mobile.com) for signature  
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-  Document e-signed by James Kirby (james.kirby3@t-mobile.com)  
Signature Date: 2019-05-29 - 9:11:57 PM GMT - Time Source: server- IP address: 208.54.104.1
  
-  Document emailed to Tiffany Angulo (tiffany.angulo@state.ca.gov) for signature  
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-  Email viewed by Tiffany Angulo (tiffany.angulo@state.ca.gov)  
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-  Document e-signed by Tiffany Angulo (tiffany.angulo@state.ca.gov)  
Signature Date: 2019-05-29 - 9:18:37 PM GMT - Time Source: server- IP address: 174.215.1.121
  
-  Document emailed to Marlon Paulo (Marlon.Paulo@State.ca.gov) for signature  
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-  Email viewed by Marlon Paulo (Marlon.Paulo@State.ca.gov)  
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-  Document e-signed by Marlon Paulo (Marlon.Paulo@State.ca.gov)  
Signature Date: 2019-06-06 - 11:05:32 PM GMT - Time Source: server- IP address: 73.90.209.107
  
-  Signed document emailed to Carole White-Connor (Carole.WhiteConnor1@T-Mobile.com), odette.polintan1@t-mobile.com, David Sanchez (David.Sanchez@state.ca.gov), Tiffany Angulo (tiffany.angulo@state.ca.gov), and 3 more  
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**INVITATION FOR BID**

**IFB C4CVD18**

**FOR**

**CATEGORY 19**

**CALNET CELLULAR VOICE AND DATA SERVICES**

**SUBCATEGORY 19.1**

**CELLULAR BUSINESS SERVICES**

**STATEMENT OF WORK**

**TECHNICAL REQUIREMENTS**

**December 21, 2018**

**Addendum 4**

Issued by:

**STATE OF CALIFORNIA**

California Department of Technology

Statewide Technology Procurement

PO Box 1810

Rancho Cordova, CA 95741

Disclaimer: The original PDF version and any subsequent addendums of the IFB released by the Procurement Official of this Bid remain the official version. In the event of any inconsistency between the Bidder's versions, articles, attachments, specifications or provisions which constitute the Contract, the official State version of the IFB in its entirety shall take precedence.

### Amendment Log

| Amendment # | Date       | Amendment Description   |
|-------------|------------|---|
| Amendment 1 | 05/01/2020 | <ul style="list-style-type: none"><li>• Updated Product Identifier for tables 19.1.2.2.1.a, 19.1.2.2.2.a, 19.1.2.2.3.a.</li><li>• Updated Catalog for accepted unsolicited items in tables 19.1.2.2.2b, 19.1.2.2.3.b and 19.1.2.2.4.b.</li><li>• Updated Description of Service in table 19.1.4.</li><li>• Reduced Non-Recurring Charge in table 19.1.5.2.a</li></ul> |
|             |            |   |



**SOW TECHNICAL REQUIREMENTS**  
**SUBCATEGORY 19.1**  
**CELLULAR BUSINESS SERVICES**

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## **SOW TECHNICAL REQUIREMENTS**

### **SUBCATEGORY 19.1**

### **CELLULAR BUSINESS SERVICES**

#### **19.1.1 OVERVIEW (M)**

The California Department of Technology (CDT), Statewide Telecommunications Procurement (STP) is requesting proposals from responsive cellular vendors to provide cellular voice and data communication service plans, Equipment, and accessories.

This IFB C4CVD18 Subcategory 19 provides the State's solicitation for best value solutions for cellular voice and data services. This IFB C4CVD18 Subcategory 19.1 also describes the SOW Technical Requirements and SOW Business Requirements necessary to support the Cellular Business Services Requirements.

This IFB C4CVD18 will be awarded to the Bidders that meet the award criteria as described in IFB Part 1, Section 4, *Bid Evaluation*. The Cellular Business Services Contract(s) that result from the award of this IFB C4CVD18 will be managed by the CALNET Contract Management and Oversight (CALNET CMO).

#### **19.1.1.1 BIDDER RESPONSE REQUIREMENTS (M)**

Throughout this IFB C4CVD18, the Bidders are required to acknowledge acceptance of the Requirements described herein by responding to one (1) of the following:

1. Example A (for Requirements that require confirmation that the Bidder understands and accepts the Requirement):

*"Bidder understands the Requirement and shall meet or exceed it? Yes \_\_\_\_\_ No \_\_\_\_\_"*

Or,

2. Example B (for Requirements contained in Technical Feature and/or Service Tables):

| Table 19.x.x.a – Feature and/or Service Name |                     |                    |                      |                          |   |
|--|---------------------|--------------------|----------------------|--------------------------|---|
| Feature Name                                 | Feature Description | Product Identifier | Bidder's Description | Bidder Meets or Exceeds? |   |
|  |                     |                    |                      | Y                        | N |
|  |                     |                    |                      |                          |   |

19.1.1.2 DESIGNATION OF REQUIREMENTS (M)

All SOW Technical Requirements that are specified by the State in this IFB are Mandatory and must be responded to as identified in IFB C4CVD18 Part 1, Section 3.3.2.2, *SOW Mandatory Technical Requirements*, by the Bidder. Additionally, some Mandatory “(M)” Requirements are “Mandatory Scorable”, and are designated as “(M-S)”.

The Bidders have the option to offer unsolicited items in specific product tables allowing the Bidder to offer additional items that are not specified in the State’s Mandatory tables. Refer to IFB Part 1 C4CVD18, Section 3.3.2.3, *Unsolicited Offerings*, for additional instruction. The State will have the option of whether or not to include each unsolicited item in the Contract, based on the best interest of the State.

Costs associated with services shall be included in the prices provided by the Bidder for the individual items included in the Subcategory 19.1 Cost Worksheets. Items not specifically listed in the Subcategory 19.1 Cost Worksheets will not be billable by the Contractor. If unsolicited items include non-billable features described in the Mandatory Requirements of the IFB, the cost associated with the features shall not be included in the unsolicited item price.

Services and features included in the Subcategory 19.1 Cost Worksheets are those that the Bidder must provide. All Bidders must provide individual prices as indicated in the Subcategory 19.1 Cost Worksheets in the Bidder’s Final Proposal. Items submitted with no price will be considered as offered at no cost.

19.1.1.3 PACIFIC TIME ZONE (M)

Unless specified otherwise, all times stated herein are times in the Pacific Time Zone.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

19.1.1.4 U.S. Based Services Waiver (M)

The provisions detailed in the SOW Business Requirements, Section C.2.1.2, *United States Based Services*, will not apply to the following Sections.

1. 19.1.2.2.7 – International Unsolicited Cellular Services;
2. 0 – International Roaming; and,

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

**19.1.2 SERVICE AND PLAN SPECIFICATIONS**

19.1.2.1 VOICE AND DATA SERVICES (M)

The Contractor shall provide cellular voice and data services that include:

1. Network infrastructure that supports LTE or better primary network access;
2. The ability to access the Internet and Internet-based services;
3. A new Subscriber Identification Module (SIM) compatible with the Contractor’s network at no additional cost;
4. Allowing compatible SIM unlocked phones on the Contractor’s network; and,
5. Utilization notification. For all plans the Contractor shall notify the Customer when an End-User utilizes 90% or more of the Usage Threshold.

19.1.2.1.1 Usage Threshold Definition (M)

The MB/GB identified in the feature name of each service plan.

| Example Table for Usage Threshold |   |   |                    |                      |                          |   |
|-----------------------------------|---|---|--------------------|----------------------|--------------------------|---|
|                                   | Feature Name  | Feature Description   | Product Identifier | Bidder’s Description | Bidder Meets or Exceeds? |   |
|                                   |   |   |                    |                      | Y                        | N |
| 1                                 | Voice, Text and Data <b>2 GB (Usage Threshold) Service Plan</b> | 2 GB high speed Nationwide only voice, text and data usage for Smartphone devices |                    |                      |                          |   |

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

19.1.2.2 STANDARDIZED SERVICE PLANS (M)

The Contractor shall provide all of the Standardized Service Plans described below.

1. Voice and Text Service Plan - includes voice calling and text messaging for Basic Phones as described in Section 19.1.2.2.1.

2. Voice, Text, and Data Service Plans - includes voice calling, text messaging, and data services for Smartphone devices as described in Section 19.1.2.2.2.
3. Data Only Service Plans –Includes data services for data only devices such as tablets and mobile hotspots as described in Section 19.1.2.2.3.
4. Machine-to-Machine (M2M) Plans – Includes data only services for machine-to-machine (M2M) devices and/or Internet of Things (IoT) devices as described in Section 19.1.2.2.4.

The Bidder's prices associated with these plans shall be detailed in the Cost Worksheets submitted with the Final Bid. The Cost Worksheets are provided as separate MS Excel files that list each Requirement that is to be priced by the Bidder as well as areas for the Bidder to offer unsolicited services and features.

The prices provided by the Bidder with their final Bid will be used to develop a Service Plan Catalog listing all of the Contractor's services approved by the State that will be part of the Contract. Services not approved by the State will not be included in the Service Plan Catalog.

*Bidder understands the Requirement and shall meet or exceed it? Yes  X  No \_\_\_\_\_*

19.1.2.2.1 Voice and Text Service Plan for Basic Phones (M)

The Contractor shall provide the Voice and Text Service Plan for Basic Phones that includes the features described in Table 19.1.2.2.1.a including the following features:

1. Voice usage with no limits on the monthly minutes used;
2. SMS messages with no limits on the monthly number of texts used;
3. No overage charges shall apply;
4. Voicemail;
5. Voice over Long Term Evolution (VoLTE) with compatible Equipment;
6. Nationwide roaming for voice services;
7. Per line caller ID blocking;
8. Nationwide long distance;
9. Call forwarding; and,
10. Call waiting.

*Bidder understands the Requirement and shall meet or exceed it? Yes  X  No \_\_\_\_\_*

The Bidder shall offer the Voice and Text Service Plan for Basic Phones detailed in Table 19.1.2.2.1.a.

| <b>Table 19.1.2.2.1.a – Voice and Text Service Plan for Basic Phones</b> |   |  |                    |  |                          |   |
|--|---|--|--------------------|--|--------------------------|---|
|  | Feature Name  | Feature Description                          | Product Identifier | Bidder's Description   | Bidder Meets or Exceeds? |   |
|  |   |  |                    |  | Y                        | N |
|  | <b>Voice and Text Service Plan for Basic Phones</b> | Voice and Text Service Plan for Basic Phones | GCNTT              | <ul style="list-style-type: none"> <li>• SC Talk &amp; Text Single Line</li> <li>• Unlimited voice</li> <li>• Unlimited text</li> <li>• Simple Global</li> <li>• Mobile without Borders</li> <li>• Stateside International Unlimited text</li> </ul> | Y                        |   |

The Bidder may offer additional unsolicited Voice and Text Service Plan features in Table 19.1.2.2.1.b.

| <b>Table 19.1.2.2.1.b – Unsolicited Voice and Text Service Plan for Basic Phones Features</b> |              |                    |                      |
|---|--------------|--------------------|----------------------|
|   | Feature Name | Product Identifier | Bidder's Description |
| 1   |              |                    |                      |
| 2   |              |                    |                      |

19.1.2.2.2 Voice, Text, and Data Service Plans (M)

The Contractor shall provide Voice, Text, and Data Service Plans that include the features described in Table 19.1.2.2.2.a including the following features:

1. Voice usage with no limits on the monthly minutes used;
2. SMS and MMS messages with no limits on the monthly number of texts used;
3. Data services shall not be deprioritized before the specified plan Usage Threshold;
4. No overage charges shall apply;
5. Visual Voicemail with compatible Equipment;
6. Nationwide roaming for voice and data services;
7. Tethering with compatible Equipment;
8. Wi-Fi calling with compatible Equipment;
9. VoLTE with compatible Equipment;
10. Per line caller ID blocking;
11. Nationwide long distance;
12. Call forwarding; and,
13. Call waiting.

*Bidder understands the Requirement and shall meet or exceed it? Yes  X  No*

The Bidder shall offer the Voice, Text and Data Service Plans detailed in Table 19.1.2.2.2.a.

| Table 19.1.2.2.2.a – Voice, Text and Data Service Plans |  |  |                        |   |                          |   |
|---|--|--|------------------------|---|--------------------------|---|
|   | Feature Name                                   | Feature Description  | Product Identifier     | Bidder’s Description  | Bidder Meets or Exceeds? |   |
|   |  |  |                        |   | Y                        | N |
| 1   | <b>Voice, Text and Data 2 GB Service Plan</b>  | 2 GB high speed Nationwide only voice, text and data usage for Smartphone devices  | GCNTTD                 | <ul style="list-style-type: none"> <li>• SC Talk &amp; Text 2GB Single Line</li> <li>• Unlimited voice</li> <li>• Unlimited text</li> <li>• Unlimited data with 2GB high-speed data</li> <li>• Smartphone Mobile Hotspot. Speeds slow at GB allotment</li> <li>• Simple Global</li> <li>• Mobile without Borders</li> </ul>   | Y                        |   |
| 2   | <b>Voice, Text and Data 5 GB Service Plan</b>  | 5 GB high speed Nationwide only voice, text and data usage for Smartphone devices  | GOVUNL 100+ GOV11G BHS | <ul style="list-style-type: none"> <li>• Government Unlimited for Phones</li> <li>• Unlimited voice</li> <li>• Unlimited text</li> <li>• Unlimited high-speed smartphone data</li> <li>• Unlimited Smartphone Mobile Hotspot with 11GB 4G LTE, Balance at 512KB</li> <li>• Unlimited domestic data roaming</li> <li>• Gogo in-flight 1 hour (unlimited flights)</li> <li>• Simple Global</li> <li>• Mobile without Borders</li> <li>• Subject to Prioritization &gt;50GB</li> </ul> | Y                        |   |
| 3   | <b>Voice, Text and Data 10 GB Service Plan</b> | 10 GB high speed Nationwide only voice, text and data usage for Smartphone devices | GOVUNL 100+ GOV11G BHS | <ul style="list-style-type: none"> <li>• Government Unlimited for Phones</li> <li>• Unlimited voice</li> <li>• Unlimited text</li> <li>• Unlimited high-speed smartphone data</li> <li>• Unlimited Smartphone Mobile Hotspot with 11GB 4G LTE, Balance at 512KB</li> <li>• Unlimited domestic data roaming</li> </ul>   | Y                        |   |



| <b>Table 19.1.2.2.2.a – Voice, Text and Data Service Plans</b> |  |  |                           |   |                                 |          |
|--|--|--|---------------------------|---|---------------------------------|----------|
|  | <b>Feature Name</b>                            | <b>Feature Description</b>   | <b>Product Identifier</b> | <b>Bidder's Description</b>   | <b>Bidder Meets or Exceeds?</b> |          |
|  |  |  |                           |   | <b>Y</b>                        | <b>N</b> |
|  |  |  |                           | <ul style="list-style-type: none"> <li>Gogo in-flight 1 hour (unlimited flights)</li> <li>Simple Global</li> <li>Mobile without Borders</li> <li>Subject to Prioritization &gt;50GB</li> </ul>  |                                 |          |
| 4  | <b>Voice, Text and Data 20 GB Service Plan</b> | 20 GB high speed Nationwide only voice, text and data usage for Smartphone devices | GOVUNL 100+ GOV11G BHS    | <ul style="list-style-type: none"> <li>Government Unlimited for Phones</li> <li>Unlimited voice</li> <li>Unlimited text</li> <li>Unlimited high-speed smartphone data</li> <li>Unlimited Smartphone Mobile Hotspot with 11GB 4G LTE, Balance at 512KB</li> <li>Unlimited domestic data roaming</li> <li>Gogo in-flight 1 hour (unlimited flights)</li> <li>Simple Global</li> <li>Mobile without Borders</li> <li>Subject to Prioritization &gt;50GB</li> </ul> | Y                               |          |
| 5  | <b>Voice, Text and Data 50 GB Service Plan</b> | 50 GB high speed Nationwide only voice, text and data usage for Smartphone devices | GOVUNL 100+ GOV11G BHS    | <ul style="list-style-type: none"> <li>Government Unlimited for Phones</li> <li>Unlimited voice</li> <li>Unlimited text</li> <li>Unlimited high-speed smartphone data</li> <li>Unlimited Smartphone Mobile Hotspot with 11GB 4G LTE, Balance at 512KB</li> <li>Unlimited domestic data roaming</li> <li>Gogo in-flight 1 hour (unlimited flights)</li> <li>Simple Global</li> <li>Mobile without Borders</li> <li>Subject to Prioritization &gt;50GB</li> </ul> | Y                               |          |

The Bidder may offer additional unsolicited Voice, Text, and Data Service Plan features in Table 19.1.2.2.2.b.

| <b>Table 19.1.2.2.2.b – Unsolicited Voice, Text and Data Service Plan Features</b> |  |                           |   |
|--|--|---------------------------|---|
|  | <b>Feature Name</b>                                    | <b>Product Identifier</b> | <b>Bidder’s Description</b>   |
| 1  | Government Unlimited for Phones <b>w//21GB Hotspot</b> | GOVUNL100 + GOV21GB HS    | <ul style="list-style-type: none"> <li>• Government Unlimited for Phones plan add-on Feature</li> <li>• Unlimited 4G LTE device data</li> <li>• Unlimited Smartphone Mobile Hotspot with 21GB 4G LTE speeds.</li> <li>• Unlimited HD video streaming</li> <li>• Mobile Without Borders – 5GB 4G LTE device data in Mexico &amp; Canada</li> <li>• 2x faster data speeds in 210+ Simple Global countries (Up to 256KB)</li> <li>• Unlimited Gogo Inflight Wi-Fi (unlimited flights/sessions)</li> <li>• Name ID</li> <li>• Voicemail to text</li> </ul>            |
| 2  | Government Unlimited for Phones <b>w//31GB Hotspot</b> | GOVUNL100 + GOVP31HS      | <ul style="list-style-type: none"> <li>• Government Unlimited for Phones plan add-on Feature</li> <li>• Unlimited 4G LTE device data</li> <li>• Unlimited Smartphone Mobile Hotspot with 31GB 4G LTE speeds.</li> <li>• Unlimited HD video streaming</li> <li>• Mobile Without Borders – 5GB 4G LTE device data in Mexico &amp; Canada</li> <li>• 2x faster data speeds in 210+ Simple Global countries (Up to 256KB)</li> <li>• Unlimited Gogo Inflight Wi-Fi (unlimited flights/sessions)</li> <li>• Name ID</li> <li>• Voicemail to text</li> </ul>            |
| 3  | Government Unlimited for Phones <b>Subsidy L1</b>      | GOVUSUB1 + GOV11GB HS     | <p>Unlimited Talk, Text, and Unlimited 4G LTE High Speed Data, Device Subsidy, 11GB 4G LTE Mobile Hotspot, Unlimited 3G Mobile Hotspot, Simple Global, Mobile Without Borders and Stateside International Unlimited Texting, Optimized Video Streaming 480p, GoGo inflight 1 hour per flight, unlimited flights and Unlimited Domestic Roaming.</p> <p>T-Mobile requires a device return clause if a line is cancelled before 20 months. T-Mobile One Plus Subsidy Phones are eligible for upgrades every 20 months. Only one subsidy per line per 20 months.</p> |

| <b>Table 19.1.2.2.2.b – Unsolicited Voice, Text and Data Service Plan Features</b> |   |                                    |   |
|--|---|------------------------------------|---|
|  | <b>Feature Name</b>                               | <b>Product Identifier</b>          | <b>Bidder’s Description</b>   |
| 4  | Government Unlimited for Phones <b>Subsidy L2</b> | GOVUSUB<br>2<br>+<br>GOV11GB<br>HS | <p>Unlimited Talk, Text, and Unlimited 4G LTE High Speed Data, Device Subsidy, 11GB 4G LTE Mobile Hotspot, Unlimited 3G Mobile Hotspot, Simple Global, Mobile Without Borders and Stateside International Unlimited Texting, Optimized Video Streaming 480p, GoGo inflight 1 hour per flight, unlimited flights and Unlimited Domestic Roaming.</p> <p>T-Mobile requires a device return clause if a line is cancelled before 20 months. T-Mobile One Plus Subsidy Phones are eligible for upgrades every 20 months) Only one subsidy per line per 20 months.</p> |
| 5  | Government Unlimited for Phones <b>Subsidy L3</b> | GOVUSUB<br>3<br>+<br>GOV11GB<br>HS | <p>Unlimited Talk, Text, and Unlimited 4G LTE High Speed Data, Device Subsidy, 11GB 4G LTE Mobile Hotspot, Unlimited 3G Mobile Hotspot, Simple Global, Mobile Without Borders and Stateside International Unlimited Texting, Optimized Video Streaming 480p, GoGo inflight 1 hour per flight, unlimited flights and Unlimited Domestic Roaming.</p> <p>T-Mobile requires a device return clause if a line is cancelled before 20 months. T-Mobile One Plus Subsidy Phones are eligible for upgrades every 20 months) Only one subsidy per line per 20 months.</p> |

19.1.2.2.3 Data Only Service Plans (M)

The Contractor shall provide Data Only Service Plans for data only devices that include the features described in Table 19.1.2.2.3.a including the following features:

1. Nationwide roaming for data services;
2. Data services shall not be deprioritized before the specified plan Usage Threshold;
3. No overage charges shall apply; and,
4. Tethering with compatible Equipment.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

The Bidder shall offer the Data Only Service Plans detailed in Table 19.1.2.2.3.a.

| <b>Table 19.1.2.2.3.a – Data Only Service Plans</b> |                                     |   |                    |   |                          |   |
|---|-------------------------------------|---|--------------------|---|--------------------------|---|
|   | Feature Name                        | Feature Description                               | Product Identifier | Bidder's Description  | Bidder Meets or Exceeds? |   |
|   |                                     |   |                    |   | Y                        | N |
| 1   | <b>Data Only 2 GB Service Plan</b>  | 2 GB high speed data usage for data only devices  | ZNAMI2GB           | <ul style="list-style-type: none"> <li>• Simple Choice 2GB MI</li> <li>• Unlimited data with 2GB high-speed</li> <li>• Unlimited domestic messaging</li> <li>• Domestic data roaming</li> <li>• Simple Global</li> <li>• Mobile Without Borders</li> </ul>  | Y                        |   |
| 2   | <b>Data Only 5 GB Service Plan</b>  | 5 GB high speed data usage for data only devices  | ZNAMI6GB           | <ul style="list-style-type: none"> <li>• Simple Choice 6GB MI</li> <li>• Unlimited data with 6GB high-speed</li> <li>• Unlimited domestic messaging</li> <li>• Domestic data roaming</li> <li>• Simple Global</li> <li>• Mobile Without Borders</li> </ul>  | Y                        |   |
| 3   | <b>Data Only 10 GB Service Plan</b> | 10 GB high speed data usage for data only devices | VUNLMBBG           | <ul style="list-style-type: none"> <li>• Government Unlimited Mobile Internet</li> <li>• Unlimited high-speed data</li> <li>• Unlimited domestic messaging</li> <li>• Domestic data roaming</li> <li>• Simple Global</li> <li>• Mobile Without Borders</li> <li>• Subject to Prioritization &gt;50GB</li> </ul> | Y                        |   |
| 4   | <b>Data Only 20 GB Service Plan</b> | 20 GB high speed data usage for data only devices | VUNLMBBG           | <ul style="list-style-type: none"> <li>• Government Unlimited Mobile Internet</li> <li>• Unlimited high-speed data</li> <li>• Unlimited domestic messaging</li> <li>• Domestic data roaming</li> <li>• Simple Global</li> </ul>   | Y                        |   |

| Table 19.1.2.2.3.a – Data Only Service Plans |                                      |  |                    |   |                          |   |
|--|--------------------------------------|--|--------------------|---|--------------------------|---|
|  | Feature Name                         | Feature Description                                | Product Identifier | Bidder's Description  | Bidder Meets or Exceeds? |   |
|  |                                      |  |                    |   | Y                        | N |
|  |                                      |  |                    | <ul style="list-style-type: none"> <li>• Mobile Without Borders</li> <li>• Subject to Prioritization &gt;50GB</li> </ul>  |                          |   |
| 5  | <b>Data Only 50 GB Service Plan</b>  | 50 GB high speed data usage for data only devices  | VUNLMB BG          | <ul style="list-style-type: none"> <li>• Government Unlimited Mobile Internet</li> <li>• Unlimited high-speed data</li> <li>• Unlimited domestic messaging</li> <li>• Domestic data roaming</li> <li>• Simple Global</li> <li>• Mobile Without Borders</li> <li>• Subject to Prioritization &gt;50GB</li> </ul> | Y                        |   |
| 6  | <b>Data Only 100 GB Service Plan</b> | 100 GB high speed data usage for data only devices | GCN100 GMI         | <ul style="list-style-type: none"> <li>• Simple Choice 100GB MI</li> <li>• 100GB high-speed data</li> <li>• Domestic messaging</li> <li>• Domestic data roaming</li> <li>• Simple Global</li> <li>• Mobile Without Borders</li> </ul>   | Y                        |   |

The Bidder may offer additional unsolicited Data Only Service Plan features in Table 19.1.2.2.3.b.

| Table 19.1.2.2.3.b – Unsolicited Data Only Service Plan Features |  |                    |  |
|--|--|--------------------|--|
|  | Feature Name   | Product Identifier | Bidder's Description   |
| 1  | <b>Government Unlimited for Tablets 11GB Hotspot</b> | GOVUTB11H          | <ul style="list-style-type: none"> <li>• Unlimited messaging and high-speed data for tablets only; not for laptops, mobile hotspots, routers, or other devices for wi-fi support of multiple units</li> <li>• 11GB of 4G LTE Smartphone Mobile Hotspot (reduced to 3G after bucket is used)</li> <li>• Simple Global</li> <li>• Optimized video streaming at 480p</li> <li>• Stateside International Unlimited texting</li> <li>• Mobile Without Borders</li> <li>• Domestic data roaming</li> </ul> |

| Table 19.1.2.2.3.b – Unsolicited Data Only Service Plan Features |  |                    |   |
|--|--|--------------------|---|
|  | Feature Name   | Product Identifier | Bidder's Description  |
| 2  | <b>Government Unlimited for Tablets 21GB Hotspot</b> | GOVUTB21H          | <ul style="list-style-type: none"> <li>• Unlimited 4G LTE device data for tablets only; not for laptops, mobile hotspots, routers, or other devices for wi-fi support of multiple units</li> <li>• 21GB 4G LTE mobile hotspot</li> <li>• Unlimited 3G mobile hotspot after 20GB (up to 600kbps)</li> <li>• Unlimited HD streaming passes</li> <li>• Simple Global</li> <li>• Mobile Without Borders</li> <li>• Unlimited domestic data roaming</li> </ul> |
| 3  | Public Static IP                                     | TMOSIPPUB          | Public Static IP  |
| 4  | Private Static IP                                    | TMOSIPPRI          | Private Static IP   |

19.1.2.2.4 Machine-to-Machine and Internet of Things Service Plans (M2MIoT Service Plans) (M)

The Contractor shall provide Machine-to-Machine and Internet of Things Service Plans that include the features described in Table 19.1.2.2.4.a as well as:

1. Nationwide roaming for data services;
2. All plans will be “shared” plans as defined by the Customer where data consumption can be shared among multiple End-Users; and,
3. Overage notification. The Contractor shall notify the Customer when the Customer incurs an M2MIoT usage overage in excess of 50% of the data subscription rate identified in the service plan for three consecutive months.

*Bidder understands the Requirement and shall meet or exceed it? Yes  X  No \_\_\_\_\_*

The Bidder shall offer the Machine-to-Machine and Internet of Things Service Plans detailed in Table 19.1.2.2.4.a.

| Table 19.1.2.2.4.a – Machine-to-Machine and Internet of Things Service Plans |  |  |                    |  |                          |   |
|--|--|--|--------------------|--|--------------------------|---|
|  | Feature Name                                       | Feature Description  | Product Identifier | Bidder's Description   | Bidder Meets or Exceeds? |   |
|  |  |  |                    |  | Y                        | N |
| 1  | <b>M2MIoT 1 MB Service Plan</b>                    | 1 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices. | IoT 1MB            | 1 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices. | Y                        |   |
| 2  | <b>Overage Charge for M2MIoT 1 MB Service Plan</b> | Per MB charge for usage over 1 MB                                      | IoT1MBO ver        | Per MB charge for usage over 1 MB                                      | Y                        |   |

| <b>Table 19.1.2.2.4.a – Machine-to-Machine and Internet of Things Service Plans</b> |  |  |                           |  |                                 |          |
|---|--|--|---------------------------|--|---------------------------------|----------|
|   | <b>Feature Name</b>                                  | <b>Feature Description</b>   | <b>Product Identifier</b> | <b>Bidder's Description</b>  | <b>Bidder Meets or Exceeds?</b> |          |
|   |  |  |                           |  | <b>Y</b>                        | <b>N</b> |
| 3   | <b>M2MIoT 10 MB Service Plan</b>                     | 10 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices.  | IoT 10MB                  | 10 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices.  | Y                               |          |
| 4   | <b>Overage Charge for M2MIoT 10 MB Service Plan</b>  | Per MB charge for usage over 10 MB                                       | IoT10MB Over              | Per MB charge for usage over 10 MB                                       | Y                               |          |
| 5   | <b>M2MIoT 50 MB Service Plan</b>                     | 50 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices.  | IoT 50MB                  | 50 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices.  | Y                               |          |
| 6   | <b>Overage Charge for M2MIoT 50 MB Service Plan</b>  | Per MB charge for usage over 50 MB                                       | IoT50MB Over              | Per MB charge for usage over 50 MB                                       | Y                               |          |
| 7   | <b>M2MIoT 250 MB Service Plan</b>                    | 250 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices. | IoT 250MB                 | 250 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices. | Y                               |          |
| 8   | <b>Overage Charge for M2MIoT 250 MB Service Plan</b> | Per MB charge for usage over 250 MB                                      | IoT250M BOver             | Per MB charge for usage over 250 MB                                      | Y                               |          |
| 9   | <b>M2MIoT 1 GB Service Plan</b>                      | 1 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices.   | IoT 1GB                   | 1 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices.   | Y                               |          |
| 10  | <b>Overage Charge for M2MIoT 1 GB Service Plan</b>   | Per MB charge for usage over 1 GB  | IoT1GBO ver               | Per MB charge for usage over 1 GB  | Y                               |          |
| 11  | <b>M2MIoT 5 GB Service Plan</b>                      | 5 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices.   | IoT 5GB                   | 5 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices.   | Y                               |          |
| 12  | <b>Overage Charge for M2MIoT 5 GB Service Plan</b>   | Per MB charge for usage over 5 GB  | IoT5GBO ver               | Per MB charge for usage over 5 GB  | Y                               |          |

| <b>Table 19.1.2.2.4.a – Machine-to-Machine and Internet of Things Service Plans</b> |   |   |                    |   |                          |   |
|---|---|---|--------------------|---|--------------------------|---|
|   | Feature Name  | Feature Description   | Product Identifier | Bidder's Description  | Bidder Meets or Exceeds? |   |
|   |   |   |                    |   | Y                        | N |
| 13  | <b>M2MIoT 10 GB Service Plan</b>                    | 10 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices. | IoT 10GB           | 10 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices. | Y                        |   |
| 14  | <b>Overage Charge for M2MIoT 10 GB Service Plan</b> | Per MB charge for usage over 10 GB                                      | IoT10GB Over       | Per MB charge for usage over 10 GB                                      | Y                        |   |
| 15  | <b>M2MIoT 20 GB Service Plan</b>                    | 20 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices. | IoT 20GB           | 20 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices. | Y                        |   |
| 16  | <b>Overage Charge for M2MIoT 20 GB Service Plan</b> | Per MB charge for usage over 20 GB                                      | IoT20GB Over       | Per MB charge for usage over 20 GB                                      | Y                        |   |

The Bidder may offer additional unsolicited Machine-to-Machine and Internet of Things Service plans or features in Table 19.1.2.2.4.b.

| <b>Table 19.1.2.2.4.b – Unsolicited Machine-to-Machine and Internet of Things Service Plans or Features</b> |  |                    |  |
|---|--|--------------------|--|
|   | Feature Name                             | Product Identifier | Bidder's Description   |
| 1   | Machine to Machine 128kbps               | ZM2M128K           | <ul style="list-style-type: none"> <li>Unlimited data</li> <li>Voice barred</li> <li>SMS barred</li> <li>Unlimited domestic data roaming</li> </ul>  |
| 2   | Machine to Machine 128kbps with Text     | ZM2M128KT          | <ul style="list-style-type: none"> <li>Unlimited data</li> <li>Voice barred</li> <li>500 SMS (When the bucket is used, no more SMS can be sent.)</li> <li>200mb domestic data roaming</li> </ul> |
| 3   | Machine to Machine 512kbps with Text     | ZM2M512KT          | <ul style="list-style-type: none"> <li>Unlimited data</li> <li>Voice barred</li> <li>500 SMS (When the bucket is used, no more SMS can be sent.)</li> <li>200mb domestic data roaming</li> </ul> |
| 4   | IoT 5MB Annual                           | IoT5MBAAnnual      | 5MB of data  |
| 5   | <b>Overage Charge for IoT 5MB Annual</b> | IoT5MBAAnnualOver  | Per MB charge for usage over 5MB   |
| 6   | IoT Unlimited Annual                     | IoTUnlAnnual       | Unlimited data 64kbps with no overage charges  |



| <b>Table 19.1.2.2.4.b – Unsolicited Machine-to-Machine and Internet of Things Service Plans or Features</b> |                              |                           |  |
|---|------------------------------|---------------------------|--|
|   | <b>Feature Name</b>          | <b>Product Identifier</b> | <b>Bidder's Description</b>              |
| 7   | NB-IoT Annual                | NBIoTAnnual               | 12MB of data over 12 months              |
| 8   | M2MIoT Dormant SIM Bank      | M2MioT Dormant SIM        | SIM Bank (Dormant SIM MRC) \$0.10/Month; |
| 9   | M2MIoT SMS Options           | M2MioT SMS Option         | Domestic SMS \$0.01/message;             |
| 10  | M2MIoT Voice Options         | M2MioT Voice Option       | Voice \$0.03/minute                      |
| 11  | M2MIoT North America Roaming | M2MioT NA Roaming         | North America Roaming upon request       |

19.1.2.2.5 Video Streaming Quality (M-S)

The Bidder shall provide video streaming for the Voice, Text and Data Service Plans (Section 19.1.2.2.2) and the Data Only Service Plans (Section 19.1.2.2.3). The Bidder shall indicate the video streaming quality they commit to provide in Table 19.1.2.2.5.

| <b>Table 19.1.2.2.5 – Video Streaming Quality</b> |                  |                     |                    |   |
|---|------------------|---------------------|--------------------|---|
| <b>Service Plan</b>                               | <b>Basic (B)</b> | <b>Standard (S)</b> | <b>Premier (P)</b> | <b>Bidder's Objective Commitment (B, S, or P)</b> |
| Voice, Text and Data Service Plans (19.1.2.2.2)   | 480p             | 720p                | 1080p              | B   |
| Data Only Service Plans (19.1.2.2.3)              | 480p             | 720p                | 1080p              | B   |

*Bidder understands the Requirement and shall meet or exceed it? Yes   X   No*

19.1.2.2.6 Tethering Throughput (M-S)

Tethering is the sharing of a mobile device's data connection with other devices via WIFI, Bluetooth or physical cable (example: USB). The Contractor shall provide Tethering for the Voice, Text and Data Service Plans (Section 19.1.2.2.2) and the Data Only Service Plans (Section 19.1.2.2.3).

The Bidder shall indicate the Tethering throughput speeds they commit to provide in Table 19.1.2.2.6.

| <b>Table 19.1.2.2.6 – Tethering Throughput</b>  |           |              |              |  |
|---|-----------|--------------|--------------|--|
| Service Plan                                    | Basic (B) | Standard (S) | Premier (P)  | Bidder's Objective Commitment (B, S, or P) |
| Voice, Text and Data Service Plans (19.1.2.2.2) | 3G        | 4G           | Unrestricted | B  |
| Data Only Service Plans (19.1.2.2.3)            | 3G        | 4G           | Unrestricted | B  |

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

**19.1.2.2.7 Domestic to International Calling and Messaging Services**

The Bidder may offer international cellular service that allows for calls originating in the United States to complete to a mobile or land line phone in Table 19.1.2.2.7.

The Bidder may offer text messaging services that provide international outbound and inbound messaging as identified in the Bidder's Product Identification Codes in columns (b) and (c).

By providing a Product Identification Code in Table 19.1.2.2.7, the Bidder is committing to provide service to that country and will provide the per-minute rate or per-message rate in Cost Worksheets 19.1.2.2.7.a, 19.1.2.2.7.b and 19.1.2.2.7.c.

| <b>Table 19.1.2.2.7 – Domestic to International Calling and Messaging Services</b> |   |                                       |                                  |                                  |
|--|---|---------------------------------------|----------------------------------|----------------------------------|
|  | Country, Countries, Regions, or Groupings | Bidder's Product Identification Codes |                                  |                                  |
|  |   | (a) Outbound Voice per Minute         | (b) SMS Send/Receive per Message | (c) MMS Send/Receive per Message |
| 1  |   |                                       |                                  |                                  |
| 2  |   |                                       |                                  |                                  |

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

**19.1.2.2.8 International Roaming (M)**

The Contractor shall provide international cellular service that allows for calls, text messages and data while roaming in a foreign country. The Contractor shall maintain a list of countries where this service is available.

This service shall include:

1. Voice usage with no limits on the minutes used;

2. SMS and MMS messaging with no limits on the number of texts used;
3. Data services with usage limits aligned to the specified plan Usage Threshold;
4. No overage charges shall apply;
5. Allows for Tethering with compatible Equipment;
6. Per line caller ID blocking;
7. Call forwarding; and
8. Call Waiting.

The Bidder shall provide Product Identification Codes in Table 19.1.2.2.8.a for the daily services.

| <b>Table 19.1.2.2.8.a - International Roaming</b> |  |  |
|---|--|--|
|   | <b>Country</b>   | <b>Bidder's Product Identification Code for Daily Services</b> |
| <b>1</b>  | <b>Canada and Mexico</b>                                 | Mobile Without Borders   |
| <b>2</b>  | <b>All countries on the Contractor's maintained list</b> | SGPASS24   |

The Bidder may offer additional International voice, text and data roaming services and/or features for usage originating outside of the United States in Table 19.1.2.2.8.b.

| <b>Table 19.1.2.2.8.b – Unsolicited International Voice, Text or Data Services or Features for International Roaming</b> |                                 |                           |   |
|--|---------------------------------|---------------------------|---|
|  | <b>Feature Name</b>             | <b>Product Identifier</b> | <b>Bidder's Description</b>   |
| <b>1</b>   | Stateside International Calling | ZINTMOB15                 | From the United States, make unlimited calls to landlines in 70+ countries, mobile lines in 30+ countries, plus unlimited texting to virtually anywhere, along with discounted rates to additional countries.   |
| <b>2</b>   | Global Plus                     | ZGLOBAL1                  | <ul style="list-style-type: none"> <li>• Unlimited Simple Global to Simple Global calling</li> <li>• Unlimited data &amp; texting in 210+ countries and destinations</li> <li>• 5GB high-speed, international tethering in a Simple Global country</li> <li>• Unlimited 4G LTE high-speed data while roaming in a Simple Global country</li> <li>• Unlimited Stateside International talk and text</li> </ul> |

| <b>Table 19.1.2.2.8.b – Unsolicited International Voice, Text or Data Services or Features for International Roaming</b> |  |                           |   |
|--|--|---------------------------|---|
|  | <b>Feature Name</b>                          | <b>Product Identifier</b> | <b>Bidder's Description</b>   |
| 3  | Flat Rate Unlimited                          | BZTIINBL4                 | <ul style="list-style-type: none"> <li>• Unlimited Domestic &amp; International voice (Simple Global and non-Simple Global countries)</li> <li>• Domestic &amp; International SMS (pulled from available bucket)</li> <li>• International long distance</li> <li>• Roaming usage alerts</li> <li>•</li> </ul> |
| 4  | International Discount Calling (IDC) for B2B | IDCB2B0                   | <ul style="list-style-type: none"> <li>• Discounted calling rates from United States to 200+ Countries to mobile or land line phones</li> <li>• Text messaging provides outbound and inbound messaging</li> <li>• Rates and Countries offered subject to Change</li> </ul>                                    |
| 5  |  |                           |   |
| 6  |  |                           |   |
| 7  |  |                           |   |
| 8  |  |                           |   |
| 9  |  |                           |   |
| 10   |  |                           |   |

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

19.1.2.2.9 Suspended Service Plan (M)

The Contractor must suspend and reactivate lines within one (1) Business Day of notification by the Customer. The cellular number must not change during suspension. The maximum period of suspension will be six (6) months.

The Bidder shall offer the Suspended Service Plan detailed in Table 19.1.2.2.9.a.

| <b>Table 19.1.2.2.9 – Suspended Service Plan</b> |                        |  |                           |  |                                 |          |
|--|------------------------|--|---------------------------|--|---------------------------------|----------|
|  | <b>Feature Name</b>    | <b>Feature Description</b>               | <b>Product Identifier</b> | <b>Bidder's Description</b>  | <b>Bidder Meets or Exceeds?</b> |          |
|  |                        |  |                           |  | <b>Y</b>                        | <b>N</b> |
| 1  | Suspended Service Plan | Customer initiated temporary suspension. | TMO Suspend Service       | Voluntary suspension for up to (6) months during each (12) month period. System limitations will automatically reactivate lines after each 90-day suspension. Lines need to be re-suspended after 90 days if desired suspension is greater than 90 days. | Y                               |          |

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

### 19.1.2.3 CUSTOMIZED SERVICE PLANS (CSP) (M)

The Contractor may provide Customized Service Plans (CSP). CSPs may be existing Contractor plans or developed on an individual case basis. CSPs may include additional discounts to Equipment and services described in this IFB and/or additional provisions from those of the Standard Service Plans described in Section 19.1.2.2.

1. The Customized Service Plan will be identified as “CSP” in the Catalog with no dollar value identified.
2. The Contractor shall propose CSP pricing directly to the Customers.
3. CSP commitments shall not extend beyond the Term of this Contract, including any extension period(s).
4. The Contractor shall provide the Customer with a Scope of Work for the CSP.
5. The Contractor shall inform the Customer’s if refurbished or used devices will be provided with the CSP.
6. CSPs must adhere to all CPUC, FCC and other appropriate regulatory guidelines as applicable.
7. In the event that a Customer elects to terminate a CSP for reasons other than (1) a Contractor default, or (2) circumstances outside the Customer’s reasonable control, such Customer shall be liable to the Contractor for any unrecovered amortized capital costs for Equipment originally identified in the CSP Scope of Work documentation.
8. CSPs may also include technical attributes that address special or unique Customer needs.

Customized Service Plans will be identified in the Catalog with no dollar value identified.

The Bidder shall provide a Product Identifier for a Customized Service Plan as detailed in Table 19.1.2.3.

| <b>Table 19.1.2.3 – Customized Service Plans</b> |                          |                                   |                    |                                      |                          |   |
|--|--------------------------|-----------------------------------|--------------------|--------------------------------------|--------------------------|---|
|  | Feature Name             | Feature Description               | Product Identifier | Bidder's Description                 | Bidder Meets or Exceeds? |   |
|  |                          |                                   |                    |                                      | Y                        | N |
| 1  | Customized Service Plans | Customer negotiated service plan. | TMO Custom         | Custom service plans as agreed upon. | Y                        |   |

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

**19.1.2.4 SERVICE WITH CUSTOMER OWNED AND MAINTAINED (COAM) EQUIPMENT (M)**

The Contractor shall provide the service plans described in Section 19.1.1.4, *Service and Plan Specifications*, to End-Users who choose to use the Customer Owned and Maintained (COAM) Equipment that is compatible with the Contractor's network. The Contractor shall include new SIM compatible with the Contractor's network at no additional cost.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

**19.1.2.4.1 SIM Unlock (M)**

The Contractor shall SIM unlock COAM equipment upon the Customer request under the following conditions:

1. Equipment has been paid for in full;
2. The Customer has had Service for a minimum of two (2) billing cycles; and
3. There are no outstanding charges on the End-User's account.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

**19.1.2.5 CELLULAR BUILDING AMPLIFICATION SERVICE (M)**

The Contractor shall provide the option for Cellular Building Amplification Services in buildings where Customer cellular services are being provided. The service will amplify cellular signals with a signal booster and evenly distribute the amplified signals throughout the building. Providing this service shall be at the sole discretion of the Contractor.

The Contractor shall provide this service under the following conditions:

1. The Customer has existing cellular service provided by the Contractor;
2. The Customer requests a survey to determine the viability for the Contractor to improve service;

3. It is determined by the Contractor that cellular coverage is inadequate and the Contractor can provide an improvement in cellular service; and,
4. The Customer agrees to solution and orders service.

All costs for design, engineering and installation of Equipment shall be provided to the Customer at no price.

Cellular Building Amplification Service will be identified in the Catalog with no dollar value identified.

The Bidder shall provide a Product Identifier for Cellular Building Amplification Services as detailed in Table 19.1.2.5.

| <b>Table 19.1.2.5 – Cellular Building Amplification Services</b> |  |   |                           |   |                                 |          |
|--|--|---|---------------------------|---|---------------------------------|----------|
|  | <b>Feature Name</b>                      | <b>Feature Description</b>  | <b>Product Identifier</b> | <b>Bidder’s Description</b>   | <b>Bidder Meets or Exceeds?</b> |          |
|  |  |   |                           |   | <b>Y</b>                        | <b>N</b> |
| 1  | Cellular Building Amplification Services | Amplifies cellular signals with a signal booster and evenly distribute the amplified signals throughout the building. | TMO In-Building           | T-Mobile, at its sole discretion, will provide in-building signal augmentation as appropriate and as agreed upon with the Customer. | Y                               |          |

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

### 19.1.3 CUSTOMER WEB BASED EQUIPMENT CATALOG (M)

No more than 30 days after Contract Award, the Contractor shall provide a Customer Web Based Equipment Catalog of Equipment and Accessories as identified in Section 19.1.4, Equipment.

The Customer Web Based Equipment Catalog shall display pricing that includes the percentage discount off the manufacturer’s suggested retail price.

Modification to the Equipment and Accessories contained in this catalog are not subject to the amendment process. The Contractor may update, change or modify the Equipment and Accessories offerings contained in the Customer Web Based Equipment Catalog at any time as needed without approval or consent. The Contractor’s committed discount percentage from manufacturer’s list price as identified in the Web Based Equipment Catalog cannot decrease.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

### 19.1.3.1 Pricing Format (M)

The Contractor shall provide a Web Based Catalog that will display pricing information in the following format:

1. Standardized Service Plans. All Standardized Service Plans shall display pricing that includes the monthly Standardized Service Plan price with the SAAF; and,
2. Equipment. All Equipment shall display pricing that includes the percentage discount off the manufacturer's suggested retail price.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

### 19.1.3.2 Contractor Updates (M)

The Contractor may update the Customer Web Based Equipment Catalog as needed for the following items:

1. Equipment;
2. Accessories; and,
3. Coverage Maps.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

### 19.1.4 EQUIPMENT (M)

The Contractor shall provide Equipment as defined under the following categories:

1. Basic Mobile Phone as described in Section 19.1.4.1;
2. Smartphone as described in Section 19.1.4.2;
3. Mobile Hotspot Device as described in Section 19.1.4.3;
4. Tablet as described in Section 19.1.4.4; and,
5. Accessories as described in Section 19.1.4.5.

The Bidder shall provide a percentage discount off manufacturer's list prices for all Equipment as described in IFB C4CVD18 Part 1, Section 3.3.2.6.2, *Equipment Discount Percentage – Mandatory*.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

#### 19.1.4.1 BASIC MOBILE PHONE (M)

A Basic Phone is a portable telephone capable of transmitting voice calls and SMS text messages over a cellular network while the user is stationary or moving within a defined coverage area.

The Contractor must provide Basic Mobile Phone(s) that include, at a minimum:

1. Mute functionality;



2. Vibrate alert for incoming phone calls and messages;
3. Ring alert for incoming phone calls and messages;
4. Caller ID capable;
5. Short Messaging Service (SMS) (i.e., text messaging);
6. Bluetooth capability; and,
7. Firmware, system, and application updates via Over the Air (OTA), e.g., security patches and other application/system updates.

The Bidder must include all accessories and user manuals included with the device as provided from the manufacturer (e.g., A/C charging adapter, headphones, and data transfer cable).

*Bidder understands the Requirement and shall meet or exceed it? Yes  X  No \_\_\_\_\_*

#### 19.1.4.2 SMARTPHONE (M)

A Smartphone is a handheld personal computer capable of transmitting voice calls, SMS/MMS text messages, and internet data over a cellular network while the user is stationary or moving within a defined coverage area.

The Contractor must provide Smartphone(s) that include, at a minimum:

1. Ability to sync with email, contact/address, and calendar platforms (e.g., Office365);
2. Mute functionality;
3. Transmit and receive data while conducting a voice session;
4. Vibrate alert for incoming phone calls and messages;
5. Ring alert for incoming phone calls and messages;
6. Caller ID capable;
7. Short Messaging Service (SMS) and Multimedia Messaging Service (MMS) (i.e., text messaging);
8. Bluetooth capability;
9. Remote suspend/resume/wipe capable;
10. Tethering capable; and,
11. Firmware, system, and application updates via Over the Air (OTA), i.e., security patches and other application/system updates (as available).

The Contractor must include all accessories and user manuals included with the device as provided from the manufacturer (e.g., A/C charging adapter, headphones, and data transfer cable).

*Bidder understands the Requirement and shall meet or exceed it? Yes  X  No \_\_\_\_\_*

#### 19.1.4.3 MOBILE HOTSPOT DEVICE (M)

A Mobile Hotspot Device is a type of modem that provides access to the internet via a broadband connection while the user is stationary or moving within a defined coverage area.

The Contractor must provide at least one Mobile Hotspot Device that includes, at a minimum, a USB, Wi-Fi, or Ethernet interface.

The Contractor must include all accessories and user manuals included with the device as provided from the manufacturer (e.g., A/C charging adapter, data transfer cable).

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

#### 19.1.4.4 TABLETS WITH SIM CARDS (M)

A Tablet is a mobile device with a touch screen display and mobile operating system that accesses cellular data services using a SIM Card. Tablets shall only be provisioned in conjunction with a CALNET Data Service Plan.

The Contractor must provide Tablet(s) that include, at a minimum:

1. Only Tablets that have the ability to access the cellular network through SIM Card activation;
2. Ability to sync with email, contact/address, and calendar platforms (e.g., Office365);
3. Bluetooth capability;
4. Tethering; and,
5. Firmware, system, and application updates via Over the Air (OTA), e.g., security patches and other application/system updates (as available).

The Contractor must include all accessories and user manuals with the device as provided from the manufacturer (e.g., A/C charging adapter, headphones, and data transfer cable).

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

#### 19.1.4.5 ACCESSORIES (M)

Equipment accessories are defined as any hardware that is not integral to the operation of Equipment.

The Contractor must provide Accessories that may include, but are not limited to the following:

1. Cell phone batteries;
2. Cell phone chargers;
3. Cell phone hands-free devices;
4. Cell phone cases;

5. Cell phone covers;
6. Cell phone screen protectors;
7. Cell phone data cables;
8. ADA/Assistive cell phone devices and accessories;
9. Bluetooth headsets; and,
10. Cell phone car kits

All accessories must be provided new.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

### 19.1.5 EQUIPMENT RELATED SERVICES

#### 19.1.5.1 EQUIPMENT FINANCING (M-S)

The Bidder shall provide financing for the Equipment listed above. The Bidder shall indicate the interest rate they commit to charge the Customers in Table 19.1.5 for the Equipment described above.

| Table 19.1.5 – Equipment Financing |                      |              |             |  |
|------------------------------------|----------------------|--------------|-------------|--|
| Term                               | Basic (B)            | Standard (S) | Premier (P) | Bidder's Objective Commitment (B, S, or P) |
| 12 Months                          | >3% or not available | .01% - 3.00% | 0.00%       | B  |
| 24 Months                          | >3% or not available | .01% - 3.00% | 0.00%       | P  |

If the Customer elects to terminate the order, the Customer shall pay the Contractor all unrecovered amortized nonrecurring charges owed on the date of termination.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

#### 19.1.5.2 EXPEDITE FEES (M)

The Contractor shall provide expedite shipping on all devices described in Section 19.1.4, *Equipment*, within the one (1) Business Day of receipt of the expedite request from the Customer.

The Bidder shall offer the Expedite Fee options detailed in Table 19.1.5.2.a.

| <b>Table 19.1.5.2.a – Expedite Fees</b> |                                   |  |                           |   |                                 |          |
|---|-----------------------------------|--|---------------------------|---|---------------------------------|----------|
|   | <b>Feature Name</b>               | <b>Feature Description</b>   | <b>Product Identifier</b> | <b>Bidder’s Description</b>   | <b>Bidder Meets or Exceeds?</b> |          |
|   |                                   |  |                           |   | <b>Y</b>                        | <b>N</b> |
| 1                                       | Expedite Fee for up to 5 devices  | Expedite fee for shipping up to 5 devices described in Section 19.1.4, <i>Equipment</i> per grouping.  | Express Shipping up to 5  | Express Overnight shipping available. Clients are advised to submit overnight orders for processing by 12PM PT. | Y                               |          |
| 2                                       | Expedite Fee for up to 10 devices | Expedite fee for shipping up to 10 devices described in Section 19.1.4, <i>Equipment</i> per grouping. | Express Shipping up to 10 | Express Overnight shipping available. Clients are advised to submit overnight orders for processing by 12PM PT. | Y                               |          |
| 3                                       | Expedite Fee for up to 25 devices | Expedite fee for shipping up to 25 devices described in Section 19.1.4, <i>Equipment</i> per grouping. | Express Shipping up to 25 | Express Overnight shipping available. Clients are advised to submit overnight orders for processing by 12PM PT. | Y                               |          |
| 4                                       | Expedite Fee for up to 50 devices | Expedite fee for shipping up to 50 devices described in Section 19.1.4, <i>Equipment</i> per grouping. | Express Shipping up to 50 | Express Overnight shipping available. Clients are advised to submit overnight orders for processing by 12PM PT. | Y                               |          |

The Bidder may list and describe Unsolicited Expedite Fees it is offering in Table 19.1.5.2.b.

| <b>Table 19.1.5.2.b – Unsolicited Expedite Fees</b> |                          |                           |                             |
|---|--------------------------|---------------------------|-----------------------------|
|   | <b>Expedite Fee Name</b> | <b>Product Identifier</b> | <b>Bidder’s Description</b> |
| 1   |                          |                           |                             |
| 2   |                          |                           |                             |

## 19.1.6 SERVICE COVERAGE

### 19.1.6.1 COVERAGE MAPS (M)

The Contractor shall provide the following information upon Contract Award:

1. Local (California) Voice and Data Coverage:

Detailed In-Network voice and data coverage maps for California, with an overlay of counties and major highways including types of services available (e.g., 3G, LTE).

2. Nationwide Voice & Data Coverage:

Detailed In-Network voice and data nationwide coverage maps including types of services available (e.g., 3G, LTE). Nationwide is defined as the contiguous United States, Alaska, Hawaii, Puerto Rico, and the US Virgin Islands.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

19.1.6.2 SERVICE COVERAGE CONTINUITY

The Contractor shall notify customers when the Contractor's geographic coverage is modified greater than 10% during the Contract Term.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

19.1.6.3 COVERAGE UPDATES (M)

The Contractor shall provide updated coverage maps on a quarterly basis by the 15<sup>th</sup> day of the month following the end of a quarter or as requested by the CALNET CMO.

*Bidder understands the Requirement and shall meet or exceed it? Yes  No*

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**Table 19.1.2.2.1 – Voice and Text Service Plan for Basic Phones**

|  |
|--|
| <p><b>Contractor's Description of Service, include required service description, features and additional features offered by the Contractor:</b> Voice and Text Service Plan for Basic Phones; Unlimited voice; Unlimited text; Simple Global; Mobile without Borders; Stateside International; Unlimited Text Messaging</p> |
| <p><b>Geographic Availability:</b> Global in over 200 Countries</p>  |
| <p><b>Service Limitations and Restrictions:</b></p>  |
| <p><b>State Associated Administrative Fee (SAAF) Charge:</b> Monthly recurring and usage based rates include a 1% State Associated Administrative Fee in the prices provided below.</p>  |

| Table 19.1.2.2.1 –Voice and Text Service Plan for Basic Phones   |  |                    |  |                      |                          |                 |                            |                           |
|--|--|--------------------|--|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #  | Feature Name                                 | Product Identifier | Restrictions, Limitations and Additional Information   | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| Table 19.1.2.2.1.a –Voice and Text Service Plan for Basic Phones |  |                    |  |                      |                          |                 |                            |                           |
| 1  | Voice and Text Service Plan for Basic Phones | GCNTT              | <ul style="list-style-type: none"> <li>• SC Talk &amp; Text Single Line</li> <li>• Unlimited voice</li> <li>• Unlimited text</li> <li>• Simple Global</li> <li>• Mobile without Borders</li> <li>• Stateside International Unlimited Text</li> </ul> | N/A                  | \$10.10                  | Month           | No                         | Required                  |

**Table 19.1.2.2.2 – Voice, Text and Data Service Plans**

|  |
|--|
| <p><b>Contractor's Description of Service, include required service description, features and additional features offered by the Contractor:</b></p> <ul style="list-style-type: none"> <li>• Voice, Text, and Data Services;</li> <li>• Unlimited voice</li> <li>• Unlimited text</li> <li>• Unlimited data, with High Speed Data capped based on rate plan (North America)</li> <li>• Unlimited Smartphone Mobile Hotspot</li> <li>• Unlimited domestic data roaming</li> <li>• Simple Global</li> <li>• Mobile without Borders</li> </ul> |
| <p><b>Geographic Availability:</b> Global in over 200 Countries</p>  |
| <p><b>Service Limitations and Restrictions:</b> High Speed Data available internationally with added feature</p>   |
| <p><b>State Associated Administrative Fee (SAAF) Charge:</b> Monthly recurring and usage based rates include a 1% State Associated Administrative Fee in the prices provided below.</p>  |

| Table 19.1.2.2.2 – Voice, Text and Data Service Plans   |  |                    |   |                      |                          |                 |                            |                           |
|---|--|--------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #   | Feature Name                           | Product Identifier | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| Table 19.1.2.2.2.a – Voice, Text and Data Service Plans |  |                    |   |                      |                          |                 |                            |                           |
| 1   | Voice, Text and Data 2 GB Service Plan | GCNTTD             | <ul style="list-style-type: none"> <li>• SC Talk &amp; Text 2GB Single Line</li> <li>• Unlimited voice</li> <li>• Unlimited text</li> <li>• Unlimited data with 2GB high-speed data</li> <li>• Smartphone Mobile Hotspot. Speeds slow at GB allotment</li> <li>• Simple Global</li> <li>• Mobile without Borders</li> </ul> | N/A                  | \$12.73                  | Month           | No                         | Required                  |



| Table 19.1.2.2.2 – Voice, Text and Data Service Plans |   |                     |   |                      |                          |                 |                            |                           |
|---|---|---------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #   | Feature Name                            | Product Identifier  | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 2   | Voice, Text and Data 5 GB Service Plan  | GOVUNL100+GOV11GBHS | <ul style="list-style-type: none"> <li>Government Unlimited for Phones</li> <li>Unlimited voice</li> <li>Unlimited text</li> <li>Unlimited high-speed smartphone data</li> <li>Unlimited Smartphone Mobile Hotspot with 11GB 4G LTE, Balance at 512KB</li> <li>Unlimited domestic data roaming</li> <li>Gogo in-flight 1 hour (unlimited flights)</li> <li>Simple Global</li> <li>Mobile without Borders</li> <li>Subject to Prioritization &gt;50GB</li> </ul> | N/A                  | \$24.60                  | Month           | No                         | Required                  |
| 3   | Voice, Text and Data 10 GB Service Plan | GOVUNL100+GOV11GBHS | <ul style="list-style-type: none"> <li>Government Unlimited for Phones</li> <li>Unlimited voice</li> <li>Unlimited text</li> <li>Unlimited high-speed smartphone data</li> <li>Unlimited Smartphone Mobile Hotspot with 11GB 4G LTE, Balance at 512KB</li> <li>Unlimited domestic data roaming</li> <li>Gogo in-flight 1 hour (unlimited flights)</li> <li>Simple Global</li> <li>Mobile without Borders</li> <li>Subject to Prioritization &gt;50GB</li> </ul> | N/A                  | \$24.60                  | Month           | No                         | Required                  |

| Table 19.1.2.2.2 – Voice, Text and Data Service Plans |   |                         |   |                      |                          |                 |                            |                           |
|---|---|-------------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #   | Feature Name                            | Product Identifier      | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 4   | Voice, Text and Data 20 GB Service Plan | GOVUNL100+<br>GOV11GBHS | <ul style="list-style-type: none"> <li>Government Unlimited for Phones</li> <li>Unlimited voice</li> <li>Unlimited text</li> <li>Unlimited high-speed smartphone data</li> <li>Unlimited Smartphone Mobile Hotspot with 11GB 4G LTE, Balance at 512KB</li> <li>Unlimited domestic data roaming</li> <li>Gogo in-flight 1 hour (unlimited flights)</li> <li>Simple Global</li> <li>Mobile without Borders</li> <li>Subject to Prioritization &gt;50GB</li> </ul> | N/A                  | \$24.60                  | Month           | No                         | Required                  |
| 5   | Voice, Text and Data 50 GB Service Plan | GOVUNL100+<br>GOV11GBHS | <ul style="list-style-type: none"> <li>Government Unlimited for Phones</li> <li>Unlimited voice</li> <li>Unlimited text</li> <li>Unlimited high-speed smartphone data</li> <li>Unlimited Smartphone Mobile Hotspot with 11GB 4G LTE, Balance at 512KB</li> <li>Unlimited domestic data roaming</li> <li>Gogo in-flight 1 hour (unlimited flights)</li> <li>Simple Global</li> <li>Mobile without Borders</li> <li>Subject to Prioritization &gt;50GB</li> </ul> | N/A                  | \$24.60                  | Month           | No                         | Required                  |

| Table 19.1.2.2.2 – Voice, Text and Data Service Plans |   |                       |   |                      |                          |                 |                            |                           |
|---|---|-----------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #   | Feature Name                                    | Product Identifier    | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 6   | Government Unlimited for Phones w//21GB Hotspot | GOVUNL100 + GOV21GBHS | <ul style="list-style-type: none"> <li>Government Unlimited for Phones add-on Feature</li> <li>Unlimited 4G LTE device data</li> <li>Unlimited Smartphone Mobile Hotspot with 21GB 4G LTE speeds.</li> <li>Unlimited HD video streaming</li> <li>Mobile Without Borders – 5GB 4G LTE device data in Mexico &amp; Canada</li> <li>2x faster data speeds in 210+ Simple Global countries (Up to 256KB)</li> <li>Unlimited Gogo Inflight Wi-Fi (unlimited flights/sessions)</li> <li>Name ID</li> <li>Voicemail to text</li> </ul> | N/A                  | \$8.48                   | Month           | No                         | Required                  |

| Table 19.1.2.2.2 – Voice, Text and Data Service Plans |   |                             |   |                      |                          |                 |                            |                           |
|---|---|-----------------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #   | Feature Name                                    | Product Identifier          | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 7   | Government Unlimited for Phones w//31GB Hotspot | GOVUNL10<br>0 +<br>GOVP31HS | <ul style="list-style-type: none"> <li>• Government Unlimited for Phones add-on Feature</li> <li>• Unlimited 4G LTE device data</li> <li>• Unlimited Smartphone Mobile Hotspot with 31GB 4G LTE speeds.</li> <li>• Unlimited HD video streaming</li> <li>• Mobile Without Borders – 5GB 4G LTE device data in Mexico &amp; Canada</li> <li>• 2x faster data speeds in 210+ Simple Global countries (Up to 256KB)</li> <li>• Unlimited Gogo Inflight Wi-Fi (unlimited flights/sessions)</li> <li>• Name ID</li> <li>• Voicemail to text</li> </ul> | N/A                  | \$12.73                  | Month           | No                         | Required                  |

| Table 19.1.2.2.2 – Voice, Text and Data Service Plans |   |                                |  |                      |                          |                 |                            |                           |
|---|---|--------------------------------|--|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #   | Feature Name                                      | Product Identifier             | Restrictions, Limitations and Additional Information   | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 8   | Government Unlimited for Phones <b>Subsidy L1</b> | GOVUSUB1<br>+<br>GOV11GBH<br>S | <p>Unlimited Talk, Text, and Unlimited 4G LTE High Speed Data, Device Subsidy, 11GB 4G LTE Mobile Hotspot, Unlimited 3G Mobile Hotspot, Simple Global, Mobile Without Borders and Stateside International Unlimited Texting, Optimized Video Streaming 480p, GoGo inflight 1 hour per flight, unlimited flights and Unlimited Domestic Roaming.</p> <p>*T-Mobile One Plus Subsidy Rate Plan Devices are subsidized. T-Mobile requires a device return clause if a line is cancelled before 20 months. T-Mobile One Plus Subsidy Phones are eligible for upgrades every 20 months. Only one subsidy per line per 20 months.</p> | N/A                  | \$34.78                  | Month           | No                         | Required                  |

| Table 19.1.2.2.2 – Voice, Text and Data Service Plans |   |                            |   |                      |                          |                 |                            |                           |
|---|---|----------------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #   | Feature Name                                      | Product Identifier         | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 9   | Government Unlimited for Phones <b>Subsidy L2</b> | GOVUSUB2<br>+<br>GOV11GBHS | <p>Unlimited Talk, Text, and Unlimited 4G LTE High Speed Data, Device Subsidy, 11GB 4G LTE Mobile Hotspot, Unlimited 3G Mobile Hotspot, Simple Global, Mobile Without Borders and Stateside International Unlimited Texting, Optimized Video Streaming 480p, GoGo inflight 1 hour per flight, unlimited flights and Unlimited Domestic Roaming.</p> <p>T-Mobile requires a device return clause if a line is cancelled before 20 months. T-Mobile One Plus Subsidy Phones are eligible for upgrades every 20 months) Only one subsidy per line per 20 months.</p> | N/A                  | \$44.97                  | Month           | No                         | Required                  |

| Table 19.1.2.2.2 – Voice, Text and Data Service Plans |   |                            |   |                      |                          |                 |                            |                           |
|---|---|----------------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #   | Feature Name                                      | Product Identifier         | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 10  | Government Unlimited for Phones <b>Subsidy L3</b> | GOVUSUB3<br>+<br>GOV11GBHS | <p>Unlimited Talk, Text, and Unlimited 4G LTE High Speed Data, Device Subsidy, 11GB 4G LTE Mobile Hotspot, Unlimited 3G Mobile Hotspot, Simple Global, Mobile Without Borders and Stateside International Unlimited Texting, Optimized Video Streaming 480p, GoGo inflight 1 hour per flight, unlimited flights and Unlimited Domestic Roaming.</p> <p>T-Mobile requires a device return clause if a line is cancelled before 20 months. T-Mobile One Plus Subsidy Phones are eligible for upgrades every 20 months) Only one subsidy per line per 20 months.</p> | N/A                  | \$54.30                  | Month           | No                         | Required                  |

**Table 19.1.2.2.3 – Data Only Service Plans**

|   |
|---|
| <p><b>Contractor's Description of Service, include required service description, features and additional features offered by the Contractor:</b></p> <ul style="list-style-type: none"> <li>• Unlimited data with High Speed Data capped per specifications of rate plan (North America)</li> <li>• Unlimited domestic messaging</li> <li>• Domestic data roaming</li> <li>• Simple Global</li> <li>• Mobile Without Borders</li> </ul> |
| <p><b>Geographic Availability:</b> Global in over 200 countries</p>   |
| <p><b>Service Limitations and Restrictions:</b> High Speed Data available internationally with added feature.</p>   |
| <p><b>State Associated Administrative Fee (SAAF) Charge:</b> Monthly recurring and usage based rates include a 1% State Associated Administrative Fee in the prices provided below.</p>   |

| Table 19.1.2.2.3 – Data Only Service Plans   |                                    |                    |   |                      |                          |                 |                            |                           |
|--|------------------------------------|--------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #                                  | Feature Name                       | Product Identifier | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| Table 19.1.2.2.3.a – Data Only Service Plans |                                    |                    |   |                      |                          |                 |                            |                           |
| 1  | <b>Data Only 2 GB Service Plan</b> | ZNAMI2GB           | <ul style="list-style-type: none"> <li>• Simple Choice 2GB High-speed MI</li> <li>• Unlimited data with 2GB high-speed</li> <li>• Unlimited domestic messaging</li> <li>• Domestic data roaming</li> <li>• Simple Global</li> <li>• Mobile Without Borders</li> </ul>   | N/A                  | \$8.48                   | Month           | No                         | Required                  |
| 2  | <b>Data Only 5 GB Service Plan</b> | ZNAMI6GB           | <ul style="list-style-type: none"> <li>• Simple Choice 6GB Mobile Internet</li> <li>• Unlimited data with 6GB high-speed</li> <li>• Unlimited domestic messaging</li> <li>• Domestic data roaming</li> <li>• Simple Global</li> <li>• Mobile Without Borders</li> </ul> | N/A                  | \$21.21                  | Month           | No                         | Required                  |



| Table 19.1.2.2.3 – Data Only Service Plans |                              |                    |   |                      |                          |                 |                            |                           |
|--|------------------------------|--------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #                                | Feature Name                 | Product Identifier | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 3  | Data Only 10 GB Service Plan | VUNLMBBG           | <ul style="list-style-type: none"> <li>Government Unlimited Mobile Internet</li> <li>Unlimited high-speed data</li> <li>Unlimited domestic messaging</li> <li>Domestic data roaming</li> <li>Simple Global</li> <li>Mobile Without Borders</li> <li>Subject to Prioritization &gt;50GB</li> </ul> | N/A                  | \$29.69                  | Month           | No                         | Required                  |
| 4  | Data Only 20 GB Service Plan | VUNLMBBG           | <ul style="list-style-type: none"> <li>Government Unlimited Mobile Internet</li> <li>Unlimited high-speed data</li> <li>Unlimited domestic messaging</li> <li>Domestic data roaming</li> <li>Simple Global</li> <li>Mobile Without Borders</li> <li>Subject to Prioritization &gt;50GB</li> </ul> | N/A                  | \$29.69                  | Month           | No                         | Required                  |
| 5  | Data Only 50 GB Service Plan | VUNLMBBG           | <ul style="list-style-type: none"> <li>Government Unlimited Mobile Internet</li> <li>Unlimited high-speed data</li> <li>Unlimited domestic messaging</li> <li>Domestic data roaming</li> <li>Simple Global</li> <li>Mobile Without Borders</li> <li>Subject to Prioritization &gt;50GB</li> </ul> | N/A                  | \$29.69                  | Month           | No                         | Required                  |

| <b>Table 19.1.2.2.3 – Data Only Service Plans</b> |  |                           |   |                             |                                 |                        |                                   |                                  |
|---|--|---------------------------|---|-----------------------------|---------------------------------|------------------------|-----------------------------------|----------------------------------|
| <b>Line Item #</b>                                | <b>Feature Name</b>                                  | <b>Product Identifier</b> | <b>Restrictions, Limitations and Additional Information</b>   | <b>Non-Recurring Charge</b> | <b>Monthly Recurring Charge</b> | <b>Unit of Measure</b> | <b>Delegation Needed (Yes/No)</b> | <b>Required or Discretionary</b> |
| 6   | <b>Data Only 100 GB Service Plan</b>                 | GCN100G MI                | <ul style="list-style-type: none"> <li>• Simple Choice</li> <li>• 100GB Mobile Internet</li> <li>• 100GB high-speed data</li> <li>• Unlimited domestic messaging</li> <li>• Domestic data roaming</li> <li>• Simple Global</li> <li>• Mobile Without Borders</li> <li>•</li> </ul>  | N/A                         | \$97.57                         | Month                  | No                                | Required                         |
| 7   | <b>Government Unlimited for Tablets 11GB Hotspot</b> | GOVUTB11 H                | <ul style="list-style-type: none"> <li>• Unlimited messaging and high-speed data for tablets only; not for laptops, mobile hotspots, routers, or other devices for wi-fi support of multiple units</li> <li>• 11GB of 4G LTE Smartphone Mobile Hotspot (reduced to 3G after bucket is used)</li> <li>• Simple Global</li> <li>• Optimized video streaming at 480p</li> <li>• Stateside International</li> <li>• Unlimited texting</li> <li>• Mobile Without Borders</li> <li>• Domestic data roaming</li> <li>• Subject to Prioritization &gt;50GB</li> </ul> | N/A                         | \$19.94                         | Month                  | No                                | Required                         |

| Table 19.1.2.2.3 – Data Only Service Plans |  |                    |   |                      |                          |                 |                            |                           |
|--|--|--------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #                                | Feature Name   | Product Identifier | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 8  | <b>Government Unlimited for Tablets 21GB Hotspot</b> | GOVUTB21H          | <ul style="list-style-type: none"> <li>Unlimited 4G LTE device data for tablets only; not for laptops, mobile hotspots, routers, or other devices for wi-fi support of multiple units</li> <li>21GB 4G LTE mobile hotspot</li> <li>Unlimited 3G mobile hotspot after 20GB (up to 600kbps)</li> <li>Unlimited HD streaming passes</li> <li>Simple Global</li> <li>Mobile Without Borders</li> <li>Unlimited domestic data roaming</li> </ul> | N/A                  | \$29.69                  | Month           | No                         | Required                  |
| 9  | <b>Public Static IP</b>                              | TMOSIPPUB          | Public Static IP  | \$0.00               | \$2.02                   | Month           | No                         | Required                  |
| 10   | <b>Private Static IP</b>                             | TMOSIPPR           | Private Static IP   | \$0.00               | \$2.02                   | Month           | No                         | Required                  |

**Table 19.1.2.2.4 – Machine-to-Machine and Internet of Things Service Plans (M2MIoT)**

|  |
|--|
| <b>Contractor's Description of Service, include required service description, features and additional features offered by the Contractor:</b> M2M and IoT Service Offerings      |
| <b>Geographic Availability:</b> United States  |
| <b>Service Limitations and Restrictions:</b>   |
| <b>State Associated Administrative Fee (SAAF) Charge:</b> Monthly recurring and usage based rates include a 1% State Associated Administrative Fee in the prices provided below. |

| Table 19.1.2.2.4 – Machine-to-Machine and Internet of Things Service Plans (M2MIoT)   |  |                    |   |                      |                          |                 |                            |                           |
|---|--|--------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #   | Feature Name   | Product Identifier | Restrictions, Limitations and Additional Information                    | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| Table 19.1.2.2.4.a – Machine-to-Machine and Internet of Things Service Plans (M2MIoT) |  |                    |   |                      |                          |                 |                            |                           |
| 1   | <b>M2MIoT 1 MB Service Plan</b>                      | IoT1MB             | 1 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices   | N/A                  | \$0.61                   | Month           | No                         | Required                  |
| 2   | <b>Overage Charge for M2MIoT 1 MB Service Plan</b>   | IoT1MBOver         | Per MB charge for usage over 1 MB                                       | \$0.025              | N/A                      | Per MB          | No                         | Required                  |
| 3   | <b>M2MIoT 10 MB Service Plan</b>                     | IoT10MB            | 10 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices  | N/A                  | \$1.01                   | Month           | No                         | Required                  |
| 4   | <b>Overage Charge for M2MIoT 10 MB Service Plan</b>  | IoT10MBOver        | Per MB charge for usage over 10 MB                                      | \$0.01               | N/A                      | Per MB          | No                         | Required                  |
| 5   | <b>M2MIoT 50 MB Service Plan</b>                     | IoT50MB            | 50 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices  | N/A                  | \$1.41                   | Month           | No                         | Required                  |
| 6   | <b>Overage Charge for M2MIoT 50 MB Service Plan</b>  | IoT50MBOver        | Per MB charge for usage over 50 MB                                      | \$0.01               | N/A                      | Per MB          | No                         | Required                  |
| 7   | <b>M2MIoT 250 MB Service Plan</b>                    | IoT250MB           | 250 MB High Speed Nationwide Only Data Usage specific to M2MIoT devices | N/A                  | \$3.44                   | Month           | No                         | Required                  |
| 8   | <b>Overage Charge for M2MIoT 250 MB Service Plan</b> | IoT250MBOver       | Per MB charge for usage over 250 MB                                     | \$0.01               | N/A                      | Per MB          | No                         | Required                  |

| <b>Table 19.1.2.2.4 – Machine-to-Machine and Internet of Things Service Plans (M2MIoT)</b> |   |                           |  |                             |                                 |                        |                                   |                                  |
|--|---|---------------------------|--|-----------------------------|---------------------------------|------------------------|-----------------------------------|----------------------------------|
| <b>Line Item #</b>   | <b>Feature Name</b>                                 | <b>Product Identifier</b> | <b>Restrictions, Limitations and Additional Information</b>  | <b>Non-Recurring Charge</b> | <b>Monthly Recurring Charge</b> | <b>Unit of Measure</b> | <b>Delegation Needed (Yes/No)</b> | <b>Required or Discretionary</b> |
| 9  | <b>M2MIoT 1 GB Service Plan</b>                     | IoT1GB                    | 1 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices  | N/A                         | \$10.10                         | Month                  | No                                | Required                         |
| 10   | <b>Overage Charge for M2MIoT 1 GB Service Plan</b>  | IoT1GBOver                | Per MB charge for usage over 1 GB  | \$0.01                      | N/A                             | Per GB                 | No                                | Required                         |
| 11   | <b>M2MIoT 5 GB Service Plan</b>                     | IoT5GB                    | 5 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices  | N/A                         | \$45.45                         | Month                  | No                                | Required                         |
| 12   | <b>Overage Charge for M2MIoT 5 GB Service Plan</b>  | IoT5GBOver                | Per MB charge for usage over 5 GB  | \$0.01                      | N/A                             | Per GB                 | No                                | Required                         |
| 13   | <b>M2MIoT 10 GB Service Plan</b>                    | IoT10GB                   | 10 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices   | N/A                         | \$80.80                         | Month                  | No                                | Required                         |
| 14   | <b>Overage Charge for M2MIoT 10 GB Service Plan</b> | IoT10GBOver               | Per MB charge for usage over 10 GB   | \$0.01                      | N/A                             | Per GB                 | No                                | Required                         |
| 15   | <b>M2MIoT 20 GB Service Plan</b>                    | IoT20GB                   | 20 GB High Speed Nationwide Only Data Usage specific to M2MIoT devices   | N/A                         | \$141.40                        | Month                  | No                                | Required                         |
| 16   | <b>Overage Charge for M2MIoT 20 GB Service Plan</b> | IoT20GBOver               | Per MB charge for usage over 20 GB   | \$0.007                     | N/A                             | Per GB                 | No                                | Required                         |
| 17   | <b>Machine to Machine 128kbps</b>                   | ZM2M128K                  | <ul style="list-style-type: none"> <li>• Unlimited data</li> <li>• Voice barred</li> <li>• SMS barred</li> <li>• Unlimited domestic data roaming</li> </ul>  | N/A                         | \$5.05                          | Month                  | No                                | Required                         |
| 18   | <b>Machine to Machine 128kbps with Text</b>         | ZM2M128KT                 | <ul style="list-style-type: none"> <li>• Unlimited data</li> <li>• Voice barred</li> <li>• 500 SMS (When the bucket is used, no more SMS can be sent.)</li> <li>• 200mb domestic data roaming</li> </ul> | N/A                         | \$5.05                          | Month                  | No                                | Required                         |

| <b>Table 19.1.2.2.4 – Machine-to-Machine and Internet of Things Service Plans (M2MIoT)</b> |   |                           |  |                             |                                 |                        |                                   |                                  |
|--|---|---------------------------|--|-----------------------------|---------------------------------|------------------------|-----------------------------------|----------------------------------|
| <b>Line Item #</b>   | <b>Feature Name</b>                         | <b>Product Identifier</b> | <b>Restrictions, Limitations and Additional Information</b>  | <b>Non-Recurring Charge</b> | <b>Monthly Recurring Charge</b> | <b>Unit of Measure</b> | <b>Delegation Needed (Yes/No)</b> | <b>Required or Discretionary</b> |
| 19   | <b>Machine to Machine 512kbps with Text</b> | ZM2M512KT                 | <ul style="list-style-type: none"> <li>Unlimited data</li> <li>Voice barred</li> <li>500 SMS (When the bucket is used, no more SMS can be sent.)</li> <li>200mb domestic data roaming</li> </ul> | N/A                         | \$10.10                         | Month                  | No                                | Required                         |
| 20   | <b>IoT 5MB Annual</b>                       | IoT5MBAAnnual             | 5MB of data  | N/A                         | \$1.69                          | Annual                 | No                                | Required                         |
| 21   | <b>Overage Charge for IoT 5MB Annual</b>    | IoT5MBAAnnualOver         | Per MB charge for usage over 5MB   | N/A                         | \$0.10                          | MB                     | No                                | Required                         |
| 22   | <b>IoT Unlimited Annual</b>                 | IoTUnlAnnual              | Unlimited data 64kbps with no overage charges  | N/A                         | \$2.10                          | Annual                 | No                                | Required                         |
| 23   | <b>NB-IoT Annual</b>                        | NBIoTAnnual               | 12MB of data over 12 months  | N/A                         | \$0.51                          | Annual                 | No                                | Required                         |
| 24   | <b>M2MIoT Dormant SIM Bank</b>              | M2MIoT Dormant SIM        | SIM Bank(Dormant SIM MRC) \$0.10/Month;;   | N/A                         | \$0.10                          | Month                  | No                                | Required                         |
| 25   | <b>M2MIoT SMS Options</b>                   | M2MIoT SMS Option         | Domestic SMS \$0.01/message;   | N/A                         | \$0.01                          | Message                | No                                | Required                         |
| 26   | <b>M2MIoT Voice Options</b>                 | M2MIoT Voice Option       | Voice \$0.03/minute  | N/A                         | \$0.03                          | Minute                 | No                                | Required                         |
| 27   | <b>M2MIoT North America Roaming</b>         | M2MIoT NA Roaming         | North America Roaming upon request   | N/A                         | \$0.00                          | N/A                    | No                                | Required                         |

**Table 19.1.2.2.7 – Domestic to International Calling and Messaging Services**

|   |
|---|
| <b>Contractor's Description of Service, include required service description, features and additional features offered by the Contractor:</b><br>Domestic to International Calling and Messaging Services |
| <b>Geographic Availability:</b> International   |
| <b>Service Limitations and Restrictions:</b>  |
| <b>State Associated Administrative Fee (SAAF) Charge:</b> Monthly recurring and usage based rates include a 1% State Associated Administrative Fee in the prices provided below.                          |

| <b>Table 19.1.2.2.7 – Domestic to International Calling and Messaging Services</b> |   |                                  |                 |                                      |                  |                                      |                  |                            |                           |
|--|---|----------------------------------|-----------------|--------------------------------------|------------------|--------------------------------------|------------------|----------------------------|---------------------------|
| Line Item #  | Country, Countries, Regions, or Groupings | (a)<br>Outbound Voice per Minute |                 | (b)<br>SMS Send/ Receive per Message |                  | (c)<br>MMS Send/ Receive per Message |                  | Delegation Needed (Yes/No) | Required or Discretionary |
|  |   | Product Identifier               | Per Minute Rate | Product Identifier                   | Per Message Rate | Product Identifier                   | Per Message Rate |                            |                           |
| 1  |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 2  |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 3  |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 4  |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 5  |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 6  |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 7  |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 8  |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 9  |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 10   |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 11   |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 12   |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |
| 13   |   |                                  |                 |                                      |                  |                                      |                  | No                         | Required                  |

**Table 19.1.2.2.8 – International Roaming**

|   |
|---|
| <b>Contractor's Description of Service, include required service description, features and additional features offered by the Contractor:</b><br>International Roaming, features differ by rate plan, see below |
| <b>Geographic Availability:</b> Countries impacted vary by rate plan  |
| <b>Service Limitations and Restrictions:</b>  |
| <b>State Associated Administrative Fee (SAAF) Charge:</b> Monthly recurring and usage based rates include a 1% State Associated Administrative Fee in the prices provided below.                                |

| Table 19.1.2.2.8 – International Roaming   |   |                        |   |                      |                          |                 |                            |                           |
|--|---|------------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #                                | Feature Name  | Product Identifier     | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| Table 19.1.2.2.8.a – International Roaming |   |                        |   |                      |                          |                 |                            |                           |
| 1  | Canada and Mexico   | Mobile without Borders | Unlimited calling and texting between the US, Mexico, and Canada; mobile and landlines included; Unlimited data with up to 5GB high-speed data (or max of your high-speed data allotment) includes phone and tethering data usage; Included at no Cost on all offered voice plans     | N/A                  | \$0.00                   | Day             | No                         | Required                  |
| 2  | All countries on the Contractor's web maintained reference list | SGPASS24               | Unlimited data with up to 512MB of high-speed data for 24 hours while roaming outside the US. Unlimited calling from Simple Global to Simple Global countries (including the U.S. and Puerto Rico) for 24 hours. Includes Smartphone Mobile Hotspot access up to data pass allotment. | N/A                  | \$5.05                   | Day             | No                         | Required                  |



| Table 19.1.2.2.8 – International Roaming |                                 |                    |   |                      |                          |                 |                            |                           |
|--|---------------------------------|--------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #                              | Feature Name                    | Product Identifier | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 3  | Stateside International Calling | ZINTMOB15          | From the United States, make unlimited calls to landlines in 70+ countries, mobile lines in 30+ countries, plus unlimited texting to virtually anywhere, along with discounted rates to additional countries.   | N/A                  | \$15.15                  | Month           | No                         | Required                  |
| 4  | Global Plus                     | ZGLOBAL1           | <ul style="list-style-type: none"> <li>• Unlimited Simple Global to Simple Global calling</li> <li>• Unlimited data &amp; texting in 210+ countries and destinations</li> <li>• 5GB high-speed, international tethering in a Simple Global country</li> <li>• Unlimited 4G LTE high-speed data while roaming in a Simple Global country</li> <li>• Unlimited Stateside International talk and text</li> </ul> | N/A                  | \$50.50                  | Month           | No                         | Required                  |
| 5  | Flat Rate Unlimited             | BZTIINBL4          | <ul style="list-style-type: none"> <li>• Unlimited Domestic &amp; International voice (Simple Global and non-Simple Global countries)</li> <li>• Domestic &amp; International SMS (pulled from available bucket)</li> <li>• International long distance</li> <li>• Roaming usage alerts</li> </ul>  | N/A                  | \$111.09                 | Month           | No                         | Required                  |

| Table 19.1.2.2.8 – International Roaming |  |                    |   |                      |                          |                 |                            |                           |
|--|--|--------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #                              | Feature Name                                   | Product Identifier | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 6  | International Discounted Calling (IDC) for B2B | IDCB2B0            | <ul style="list-style-type: none"> <li>Discounted calling rates from United States to 200+ Countries to mobile or land line phones</li> <li>Text messaging provides outbound and inbound messaging</li> </ul> | N/A                  | \$0.00                   | Month           | No                         | Required                  |

**Table 19.1.2.2.9 – Suspended Service Plan**

|  |
|--|
| <b>Contractor's Description of Service, include required service description, features and additional features offered by the Contractor:</b><br>Suspended Service Plan  |
| <b>Geographic Availability:</b> International  |
| <b>Service Limitations and Restrictions:</b> System limitations will automatically reactivate lines after each 90-day suspension. Lines need to be re-suspended after 90 days if desired suspension is greater than 90 days. |
| <b>State Associated Administrative Fee (SAAF) Charge:</b> Monthly recurring and usage based rates include a 1% State Associated Administrative Fee in the prices provided below.   |

| Table 19.1.2.2.9 – Suspended Service Plan |                               |                     |  |                      |                          |                 |                            |                           |
|---|-------------------------------|---------------------|--|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #                               | Feature Name                  | Product Identifier  | Restrictions, Limitations and Additional Information   | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 1   | <b>Suspended Service Plan</b> | TMO Suspend Service | Voluntary suspension for up to (6) months during each (12) month period. System limitations will automatically reactivate lines after each 90-day suspension. Lines need to be re-suspended after 90 days if desired suspension is greater than 90 days. | N/A                  | \$0.00                   | Month           | No                         | Required                  |

**Table 19.1.2.3 – Customized Service Plans**

|  |
|--|
| <b>Contractor's Description of Service, include required service description, features and additional features offered by the Contractor:</b><br>Customized Service Plans        |
| <b>Geographic Availability:</b> May vary by rate plan  |
| <b>Service Limitations and Restrictions:</b> May vary by rate plan   |
| <b>State Associated Administrative Fee (SAAF) Charge:</b> Monthly recurring and usage based rates include a 1% State Associated Administrative Fee in the prices provided below. |

| Table 19.1.2.3 – Customized Service Plans |                          |                    |  |                      |                          |                 |                            |                           |
|---|--------------------------|--------------------|--|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #                               | Feature Name             | Product Identifier | Restrictions, Limitations and Additional Information | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 1   | Customized Service Plans | TMO Custom         | Custom service plans as agreed upon.                 | N/A                  | N/A                      | Month           | No                         | Required                  |

**Table 19.1.2.5 – Cellular Building Amplification Services**

|  |
|--|
| <b>Contractor's Description of Service, include required service description, features and additional features offered by the Contractor:</b> Cellular Building Amplification Services |
| <b>Geographic Availability:</b> United States  |
| <b>Service Limitations and Restrictions:</b> Varied due to individual site and coverage requirements   |
| <b>State Associated Administrative Fee (SAAF) Charge:</b> Monthly recurring and usage based rates include a 1% State Associated Administrative Fee in the prices provided below.       |

| Table 19.1.2.5 – Cellular Building Amplification Services |   |                    |   |                      |                          |                 |                            |                           |
|---|---|--------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #   | Feature Name                                    | Product Identifier | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 1   | <b>Cellular Building Amplification Services</b> | TMO In-Building    | T-Mobile, at its sole discretion, will provide in-building signal augmentation as appropriate and as agreed upon with the Customer. | N/A                  | N/A                      | N/A             | No                         | Required                  |

**Table 19.1.4 – Equipment**

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| <b>Contractor's Description of Service, include required service description, features and additional features offered by the Contractor:</b> Equipment; Equipment options available at www.t-mobile.com |
| <b>Geographic Availability:</b> United States  |
| <b>Service Limitations and Restrictions:</b>   |
| <b>State Associated Administrative Fee (SAAF) Charge:</b> Monthly recurring and usage based rates include a 1% State Associated Administrative Fee in the prices provided below.                         |

| Table 19.1.4 – Equipment |                       |                    |  |                 |                            |                           |
|--------------------------|-----------------------|--------------------|--|-----------------|----------------------------|---------------------------|
| Line Item #              | Feature Name          | Product Identifier | Percentage Discount off Manufacturer's List Prices | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| 1                        | Basic Mobile Phone    | TMO Basic Phone    | 0%   | Each            | No                         | Discretionary             |
| 2                        | Smartphone            | TMO Smartphone     | 0%   | Each            | No                         | Discretionary             |
| 3                        | Mobile Hotspot Device | TMO Hotspot        | 0%   | Each            | No                         | Discretionary             |
| 4                        | Tablet with SIM Card  | TMO Tablet         | 0%   | Each            | No                         | Discretionary             |
| 5                        | Accessories           | TMO Accessories    | 25%  | Each            | No                         | Discretionary             |

**Table 19.1.5.2 – Expedite Fees**

|  |
|--|
| <b>Contractor's Description of Service, include required service description, features and additional features offered by the Contractor:</b> Expedite Fees                      |
| <b>Geographic Availability:</b> United States  |
| <b>Service Limitations and Restrictions:</b>   |
| <b>State Associated Administrative Fee (SAAF) Charge:</b> Monthly recurring and usage based rates include a 1% State Associated Administrative Fee in the prices provided below. |

| Table 19.1.5.2 – Expedite Fees |                                   |                           |   |                      |                          |                 |                            |                           |
|--------------------------------|-----------------------------------|---------------------------|---|----------------------|--------------------------|-----------------|----------------------------|---------------------------|
| Line Item #                    | Feature Name                      | Product Identifier        | Restrictions, Limitations and Additional Information  | Non-Recurring Charge | Monthly Recurring Charge | Unit of Measure | Delegation Needed (Yes/No) | Required or Discretionary |
| Table 19.1.5.2.a Expedite Fees |                                   |                           |   |                      |                          |                 |                            |                           |
| 1                              | Expedite Fee for up to 5 devices  | Express Shipping up to 5  | Express Overnight shipping available. Clients are advised to submit overnight orders for processing by 12PM PT. | \$19.99              | N/A                      | Each            | No                         | Required                  |
| 2                              | Expedite Fee for up to 10 devices | Express Shipping up to 10 | Express Overnight shipping available. Clients are advised to submit overnight orders for processing by 12PM PT. | \$19.99              | N/A                      | Each            | No                         | Required                  |
| 3                              | Expedite Fee for up to 25 devices | Express Shipping up to 25 | Express Overnight shipping available. Clients are advised to submit overnight orders for processing by 12PM PT. | \$19.99              | N/A                      | Each            | No                         | Required                  |
| 4                              | Expedite Fee for up to 50 devices | Express Shipping up to 50 | Express Overnight shipping available. Clients are advised to submit overnight orders for processing by 12PM PT. | \$19.99              | N/A                      | Each            | No                         | Required                  |