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|-------------------|---------|
| File ID Number    | 17-0214 |
| Introduction Date | 2/22/17 |
| Enactment Number  |         |
| Enactment Date    |         |
| By                |         |



**OAKLAND UNIFIED  
SCHOOL DISTRICT**

*Community Schools, Thriving Students*

**OAKLAND UNIFIED SCHOOL DISTRICT  
Office of the Board of Education**

To: Board of Education  
 From: Devin Dillon, Interim Superintendent  
 Subject: **Grant Award Approval and Acceptance – Oakland Public Ed. Fund**

**ACTION REQUESTED:**

Approval and Acceptance by the Board of Education of Grant Agreement between the District and Oakland Public Education Fund for Math readiness for fiscal year 2016-17 as specified in the agreement, pursuant to the terms and conditions thereof, and to submit amendments for the grant year, if any.

**BACKGROUND:**

The Grant agreement for the District for fiscal year 2016-2017 was submitted for funding as indicated in the chart below. The Grant Face Sheet and Grant Award Notification are attached.

| File ID # | Backup Document Included | Type            | Recipient   | Grant's Purpose  | Time Period                        | Funding Source | Grant Amount |
|-----------|--------------------------|-----------------|---|--|------------------------------------|----------------|--------------|
| 17-0214   | Yes                      | Grant Agreement | Oakland Unified School District's Math Department | To support math improvement in Oakland Unified School District's Middle Schools. | July 1, 2016 through June 30, 2017 | Salesforce.org | \$590,000.00 |

**DISCUSSION**

This grant is awarded by Oakland Public Education Fund to support math improvement in Oakland Unified School District's Middle schools.

**FISCAL IMPACT:**

The total amount of grant will be provided to OUSD schools from the funder.

- Grants valued at: \$590,000.00

**RECOMMENDATION:**

Approval and Acceptance by the Board of Education of Grant Agreement between the District and Oakland Public Education Fund for Math readiness for fiscal year 2016-17 as specified in the agreement, pursuant to the terms and conditions thereof, and to submit amendments for the grant year, if any.

**Attachments:**

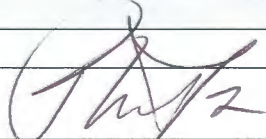
Grant Face Sheet  
 Grant Award Notification

OUSD Grants Management Face Sheet 2016/17

|  |  |
|--|--|
| <b>Title of Grant: Oakland Public Education Fund</b>   | <b>Funding Cycle Dates: July 1, 2016 – June 30, 2017</b> |
| <b>Grant's Fiscal Agent: Oakland Public Education Fund</b>   | <b>Grant Amount for Full Funding Cycle: \$590,000.00</b> |
| <b>Funding Agency: Salesforce.org</b>  | <b>Grant Focus: Middle School Math</b>                   |
| <b>List all School(s) or Department(s) to be Served: Oakland Unified School Districts 3 Middle Schools-WOMS, Frick, UFSA</b> |  |

| <b>Information Needed</b>  | <b>School or Department Response</b>   |
|--|--|
| How will this grant contribute to sustained student achievement or academic standards?   | Math Fellows work with a maximum of four students per session, allowing individualized instruction and purposefully addressing gaps in foundational mathematics knowledge while building students' ability to problem solve and think critically. The instruction students receive is supplemental and connected to what students are learning in their primary core math class. |
| How will this grant be evaluated for impact upon student achievement?  | Dramatically increased student success in mathematics, as evidenced by multiple measures, including the rate of students earning As, Bs, and Cs in their core math class at participating middle and high schools.   |
| Does the grant require any resources from the school(s) or district? If so, describe.  | No   |
| Are services being supported by an OUSD funded grant or by a contractor paid through an OUSD contract or MOU? (If yes, include the district's indirect rate for all OUSD site services in the grant's budget for administrative support, evaluation data, or indirect services.) | Minimal time/supervision over grant resources by Deputy Chief of Post-secondary Readiness, Director-Mathematics, Ex. Assistant-OPSR, and Adm. Assistant-Mathematics.   |
| Will the proposed program take students out of the classroom for any portion of the school day?  | No   |
| Who is the contact managing and assuring grant compliance?<br>(Include contact's name, address, phone number, email address.)  | Phil Tucher<br>Director, Mathematics<br>1000 Broadway, Suite 600<br>Oakland, Ca 94607<br>510-879-2048  |

**Applicant Obtained Approval Signatures:**

| <b>Entity</b>   | <b>Name/s</b> | <b>Signature/s</b>   | <b>Date</b> |
|-----------------|---------------|--|-------------|
| Principal       |               |  |             |
| Department Head | Phil Tucher   |  | 1/31/17     |

**Grant Office Obtained Approval Signatures:**

| <b>Entity</b>          | <b>Name</b>  | <b>Signature</b> | <b>Date</b> |
|------------------------|--------------|------------------|-------------|
| Fiscal Officer         | Vernon Hal   |                  |             |
| Interim Superintendent | Devin Dillon |                  |             |



November 3, 2016

Dear Phil Tucher,

On behalf of The Oakland Public Education Fund Board of Directors, I am pleased to inform you that a grant has been approved in the amount of \$590,000.00 for the project: Oakland Unified School District (Grantee).

Please read the attached grant agreement carefully as it outlines the conditions of the grant as well as the payment and reporting schedules. If you agree to the terms and conditions please sign this agreement.

No funds will be disbursed until this agreement has been signed and returned.

As a local education fund, our ability to fund important programs such as yours is contingent upon ongoing support from the Bay Area community. We look forward to partnering with you to let others know about the importance of philanthropy. Please include us in any communications connected with the grant, including press releases, programs, announcements, invitations, stories in the media, annual reports, and newsletters, and submit copies of any such publications with your reports. If your organization has a website, please link to [www.oaklandedfund.org](http://www.oaklandedfund.org). Our logo is available upon request. Any statement about the Oakland Public Education Fund should be cleared in advance through our Director of Communications Benj Vardigan ([benj@oaklandedfund.org](mailto:benj@oaklandedfund.org)).

The Oakland Ed Fund is deeply honored to join you in the work of helping every Oakland public school student learn, grow, and thrive.

Warmly,

A handwritten signature in blue ink, appearing to read "Brian Stanley".


Brian Stanley, Ed.D.  
Executive Director  
Oakland Public Education Fund

OUSD Grants Management Face Sheet 2016/17

|   |   |
|---|---|
| <b>Title of Grant:</b> Oakland Public Education Fund  | <b>Funding Cycle Dates:</b> July1, 2016 – June 30, 2017 |
| <b>Grant's Fiscal Agent:</b> Oakland Public Education Fund  | <b>Grant Amount for Full Funding Cycle:</b> \$497,000   |
| <b>Funding Agency:</b> Salesforce.org   | <b>Grant Focus:</b> Computer Science                    |
| <b>List all School(s) or Department(s) to be Served:</b> All Oakland Unified School District middle schools |   |

| Information Needed   | School or Department Response   |
|--|---|
| How will this grant contribute to sustained student achievement or academic standards?   | By providing high quality instruction supported through consistent teacher professional development and a sustained community of practice.  |
| How will this grant be evaluated for impact upon student achievement?  | 8 <sup>th</sup> grader preparation for an accelerated start in high school computer science pathways<br>Build out of 7 <sup>th</sup> and 6 <sup>th</sup> grade sequences as a result of the 8 <sup>th</sup> grade work. |
| Does the grant require any resources from the school(s) or district? If so, describe.  | No  |
| Are services being supported by an OUSD funded grant or by a contractor paid through an OUSD contract or MOU? (If yes, include the district's indirect rate for all OUSD site services in the grant's budget for administrative support, evaluation data, or indirect services.) | Minimal time/supervision over grant resources by the grants manager, network supervisor, and business manager in the high school linked learning office.  |
| Will the proposed program take students out of the classroom for any portion of the school day?  | No  |
| Who is the contact managing and assuring grant compliance?<br>(Include contact's name, address, phone number, email address.)  | Ashley Hill<br>Grants Manager<br>1000 Broadway, Suite 440<br>Oakland, CA 94607<br>510-922-0220<br>ashley.hill@ousd.org  |

**Applicant Obtained Approval Signatures:**

| Entity          | Name/s | Signature/s   | Date    |
|-----------------|--------|---|---------|
| Principal       |        |  |         |
| Department Head |        |   | 12/8/16 |

**Grant Office Obtained Approval Signatures:**

| Entity         | Name          | Signature | Date |
|----------------|---------------|-----------|------|
| Fiscal Officer | Vernon Hal    |           |      |
| Superintendent | Antwan Wilson |           |      |



Oakland Public Education Fund  
PO Box 27148  
Oakland, CA  
94602

## SECTION 1: PROJECT FUNDING OVERVIEW

|                                    |  |
|------------------------------------|--|
| Name of Project                    | Oakland Unified School District, Math Readiness                                |
| Date Approved                      | November 3, 2016   |
| Funding Source                     | Oakland Public Education Fund  |
| Amount of Grant                    | \$590,000.00   |
| Grant Period                       | <b>Grant Start:</b> July 1, 2016<br><b>Grant End:</b> June 30, 2017            |
| Primary Program Contact            | <b>Name:</b> Phil Tucher<br><b>Email:</b> philip.tucher@ousd.org               |
| Reporting Requirements & Due Dates | <b>Interim Report:</b> February 17, 2017<br><b>Final Report:</b> July 21, 2017 |

## SECTION 2: GRANT PURPOSE AND EXPECTED OUTCOMES

It is mutually understood that this grant is awarded with the expectation that you will expend the entire amount to address the following agreed-upon purpose and objectives. *While minor changes in plan are expected, if you or the team responsible for this grant wishes to modify these fundamental intentions of the project, you must seek prior approval of the Oakland Public Education Fund.*

### PURPOSE OF THIS GRANT

To support math improvement in Oakland Unified Middle Schools.

### STEPS YOU WILL TAKE TO ACHIEVE YOUR RESULTS

Three middle schools with highly intensive supports will hire a Common Core Teacher Leader for STEM (CCTL-STEM) focused on math and computer science. The role of the CCTL is to build the instructional capacity of a team of teachers to prepare students to higher standards. CCTLs coach their colleagues in their classrooms, but also facilitate professional collaboration and learning. 40% of the CCTL role is to support students with high need directly.

Blueprint is a high-dosage tutoring program proven to accelerate mathematics achievement through individualized, standards-based academic support in a small-group setting. Math Fellows work with a maximum of four students per session, allowing individualized instruction and purposefully addressing gaps in foundational mathematics knowledge while building students' ability to problem solve and think critically. The instruction students receive is supplemental and connected to what students are learning in their primary core math class.

### WHAT WILL CHANGE AS A RESULT OF YOUR PROJECT

Teachers will have time and support to grow and improve to meet the twin challenges of teaching new content while teaching so that all students (regardless of learning level) can accelerate to the higher levels of new standards.

Dramatically increased student success in mathematics, as evidenced by multiple measures, including the rate of students earning As, Bs, and Cs in their core math class at participating middle and high schools.

## SECTION 3: DISBURSEMENT

**IF FUNDS WILL BE TRANSACTED THROUGH THE OAKLAND ED FUND:** Please work with our Director of Finance and Administration, David Korsak (david@oaklandedfund.org), to set up any funds you requested that we hold on account in service of this



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project. Your organization may need to complete an agreement establishing a fund management relationship if one does not already exist.

**IF THE OAKLAND ED FUND IS ISSUING A GRANT TO A PUBLIC ENTITY:** Generally the board of public entities must approve receipt of grants above a certain limit. You should plan on the board approval process taking at least thirty days from submission. Please work closely with the appropriate staff at the public entity you are working with to ensure this process moves quickly so that work can begin on time. If you need additional documentation from the Ed Fund please do not hesitate to contact us.

## PAYMENT SCHEDULE

Number of payments: : 2

| Payment   | Date             | Amount       | Disbursement Requirements        |
|-----------|------------------|--------------|----------------------------------|
| Payment 1 | October 7, 2016  | \$150,000.00 | Return of this signed agreement. |
| Payment 2 | January 29, 2016 | \$440,000.00 | N/A                              |

## REPORTING SCHEDULE

Note: Any reports without dates are not required for this grant.

| Report Name              | Date              |
|--------------------------|-------------------|
| <b>Interim Reporting</b> |                   |
| Interim 1 Due            | October 21, 2016  |
| Interim 2 Due            | February 17, 2017 |
| Interim 3 Due            | May 19, 2017      |
| <b>Final Reporting</b>   |                   |
| Final Report Due         | July 21, 2017     |

## SECTION 4: GRANT AGREEMENT

This grant was solicited using the 501(c)(3) designation of the Oakland Public Education Fund (the Ed Fund). Therefore, the Ed Fund is obligated to serve as the fiscal sponsor for these funds and as such has a unique role in ensuring that these charitable funds are expended in ways that align with applicable state and federal laws, I.R.S. Codes, and, if applicable, original funder intent.

This Grant Agreement contains the terms and conditions for Grant#16-09-01891228 in the amount of \$590,000.00 from The Oakland Public Education Fund (Ed Fund) to Oakland Unified School District (the Grantee). By signing this Grant Agreement and accepting grant funds, an authorized representative of the Grantee agrees to the following obligations and conditions:



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 PO Box 27148  
 Oakland, CA  
 94602

1. If not already on file, grantee shall provide the Ed Fund with its governing documents, a completed and filed IRS Form SS-4 or other documentation satisfactory to the Ed Fund, showing Grantee's separate existence as an organization.
2. Grantee shall use the grant solely for the project described in the accompanying cover letter, and Grantee shall repay to the Ed Fund any portion of the amount granted which is not used for that project. Any changes in the purpose for which grant funds are spent must be approved in writing by the Ed Fund before implementation. The Ed Fund retains the right, if Grantee breaches this Agreement, or if Grantee's conduct of the project jeopardizes the Ed Fund's legal or tax status, to withhold, withdraw, or demand immediate return of grant funds, and to spend such funds so as to accomplish the purposes of the project as nearly as possible within the Ed Fund's sole judgment. Any tangible or intangible property, including copyrights, obtained or created by Grantee as part of this project shall remain the property of Grantee.
3. Nothing in this Agreement shall constitute the naming of Grantee as an agent or legal representative of the Ed Fund for any purpose whatsoever except as specifically and to the extent set forth herein. This Agreement shall not be deemed to create any relationship of agency, partnership, or joint venture between the parties hereto, and Grantee shall make no such representation to anyone.
4. Grantee shall submit full and complete reports to the Ed Fund in compliance with the schedule presented in the letter accompanying this agreement. The report shall describe the charitable programs conducted by the Grantee with the aid of this grant and the expenditures made with grant funds, and shall report on the Grantee's compliance with the terms of this grant.
5. Grantee shall ensure that the Ed Fund is included in any communications connected with the grant including press releases, programs, announcements, invitations, stories in the media, annual reports, and newsletters. Grantee will submit copies of any such publication with project report(s).
6. This grant is not to be used in any attempt to influence legislation within the meaning of Internal Revenue Code (IRC) Section 501(c)(3). No agreement, oral or written, to that effect has been made between the Ed Fund and Grantee.
7. Grantee shall not use any portion of the funds granted herein to participate or intervene in any political campaign on behalf of or in opposition to any candidate for public office, to induce or encourage violations of law or public policy, to cause any private inurement or improper private benefit to occur, nor to take any other action inconsistent with IRC Section 501(c)(3).
8. Grantee shall notify the Ed Fund immediately of any change in (a) Grantee's legal or tax status, and (b) Grantee's executive or key staff responsible for achieving the grant purposes.
9. In the event of any controversy, claim, or dispute between the parties arising out of or related to this Agreement, or the alleged breach thereof, shall be determined by arbitration in Alameda County, CA, before one arbitrator. The arbitration shall be administered by Judicial Arbitration and Mediation Services (JAMS) pursuant to its Streamlined Arbitration Rules and Procedures. Judgment on the award may be entered in any court having jurisdiction. This clause shall not preclude parties from seeking provisional remedies in aid of arbitration from a court of appropriate jurisdiction. The prevailing party shall, in addition to any other relief, be entitled to recover its reasonable attorneys' fees and costs of sustaining its position. Each provision of this Agreement shall be separately enforceable, and the invalidity of one provision shall not affect the validity or enforceability of any other provision. This Agreement shall be interpreted and construed in accordance with the laws of the State of California applicable to contracts to be performed entirely within such State. Time is of the essence of this Agreement and of each and every provision hereof. The failure of the Ed Fund to exercise any of its rights under this Agreement shall not be deemed a waiver of such rights.
10. This Agreement shall be governed by and construed in accordance with the laws of the State of California applicable to agreements made and to be performed entirely within such State.



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Oakland, CA  
94602

### SPECIAL CONDITIONS IMPOSED ON THIS GRANT

This grant is awarded by the Oakland Public Education Fund with the generous support of Salesforce.org.

This Agreement constitutes the only agreement, and supersedes all prior agreements and understandings, both written and oral, among the parties with respect to the subject matter hereof. All Exhibits hereto are a material part of this Agreement and are incorporated by reference. This Agreement, including any Exhibits hereto, may not be amended or modified, except in a writing signed by all parties to this Agreement.

Understood and agreed to,

Grantee Authorized Signature

Oakland Ed Fund Authorized Signature

DocuSigned by:  
*Phil Tucker*  
Signature: 05D0405E5604477...

DocuSigned by:  
*[Signature]*  
Signature: 78B1BCC19954400...

Title: Director, Mathematics

Title: Executive Director

Date: November 3, 2016 | 1:48:38 PM PDT

Date: November 3, 2016 | 9:42:26 AM PDT



## Grant Funding Budget Tracker: Salesforce Grant 2016-17



|  |           |
|--|-----------|
| Grant Start Date                                   | 7/1/2016  |
| Grant End Date                                     | 5/31/2017 |
| Days Remaining                                     | 209       |
| Oakland Public Education Fund-Grant#16-09-0189122E |           |

| Role            | Name                             | Cell Phone                      | Email  |
|-----------------|----------------------------------|---------------------------------|--|
| Program Manager | Phil Tucher                      | 510.381.5287                    | philip.tucher@ousd.org                             |
| Cabinet Sponsor | Bernard McCune / David Chambliss | (510) 507-0613 / (510) 750-8745 | bernard.mccune@ousd.org / david.chambliss@ousd.org |

| Funding Summary                     | Amounts                 |
|-------------------------------------|-------------------------|
| <b>Total Grant Budget</b>           | <b>\$590,000.00 [1]</b> |
| Total Expenses paid through Ed Fund | \$ 20,000               |
| Total Expenses paid through OUSD    | \$ 570,000              |
| Total Estimated Expenses            | <b>\$590,000.00</b>     |
| <b>Remaining Funds</b>              | <b>\$0.00</b>           |

| Project Staffing Items                  | Describe Cost Calculation | How to pay expense       | Cost Total        | Notes   |
|---|---------------------------|--------------------------|-------------------|---|
| Common Core Teacher Leaders             | 3.0 FTE @ 90,000          | Pay expense through OUSD | \$ 270,000        | WOMS, Frick, UFSA are the three sites. (Roots is OUSD-funded) |
|   |                           |                          |                   |   |
|   |                           |                          |                   |   |
|   |                           |                          |                   |   |
|   |                           |                          |                   |   |
|   |                           |                          |                   |   |
|   |                           |                          |                   |   |
|   |                           |                          |                   |   |
| <b>Total Staff Paid Through Ed Fund</b> |                           |                          | <b>\$ -</b>       |   |
| <b>Total Staff Paid Through OUSD</b>    |                           |                          | <b>\$ 270,000</b> |   |
| <b>Total</b>                            |                           |                          | <b>\$ 270,000</b> |   |

| Non-Staff Expenses                           | Describe Cost Calculation   | How to pay expense          | Cost Total | Notes  |
|--|---|-----------------------------|------------|--|
| Blueprint Math Fellows                       | Costs for 25 Math Fellows Serving 4 OUSD Middle Schools. (Was original proposal for 6 sites?) | Pay expense through OUSD    | \$ 300,000 | Payment directly to Blueprint. 13 Fellows, 5 sites. Superintendent funding 1 Fellow. |
| Teacher Teams and course based collaboration | Some portion includes stipends  | Pay expense through Ed Fund | \$ 10,000  | Funds needed in Year 1 for secondary math articulation, including HS course teams    |
| Professional Development for Math Teachers   | Some portion includes stipends  | Pay expense through Ed Fund | \$ 10,000  | Funds needed in Year 1 for secondary math articulation, including HS course teams    |

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|  |  |  |                   |  |
| <b>Total Non-Staff Expenses Paid Through ED Fund</b> |  |  | <b>\$ 20,000</b>  |  |
| <b>Total Non-Staff Expenses Paid Through OUSD</b>    |  |  | <b>\$ 300,000</b> |  |
| <b>Total</b>   |  |  | <b>\$ 320,000</b> |  |