Board Office Use: Lo	egislative File Info.
File ID Number	22-1129
Introduction Date	5-25-22
Enactment Number	22-0791
Enactment Date	5/25/2022 er



Memo

To Board of Education

From Kyla Johnson-Trammell, Superintendent

Jody Talkington, Senior Director Strategic Projects

Tadashi Nakadegawa, Deputy Chief, Facilities Planning and Management

Board Meeting Date May 25, 2022

Subject Independent Consultant Agreement for Special Services - Asset Management and

Real Property Services - Heafey Commercial, Inc. - Division of Facilities

Planning and Management

Action Ratification by the Board of Education of the Independent Consultant Agreement by and between the **District** and **Heafey Commercial**, Inc., Oakland CA, for the

latter to provide asset management and real property services related to the former Piedmont Child Development Center ("CDC") site and former Webster CDC, in an additional amount not-to-exceed \$40,000.00, with scheduled to commence on

April 29, 2022, and scheduled to last until June 30, 2023, pursuant to the

Agreement.

Discussion District staff prepared and circulated a Request for Qualifications and

Proposals ("RFQP"). Five firms submitted responses and were evaluated in accordance with the criteria established by the District in the RFQP. The Board of Education approved five firms as a Qualified Pool of providers for Asset Management and Real Property Services at the regularly scheduled Board Meeting of May 25, 2022. Heafey Commercial is one of the qualified firms and specializes in commercial real estate in Oakland. The contract will initiate necessary services regarding site disposition of these two vacant properties. Based upon Consultant's Proposal services will cost \$160.00 per hour in an amount not to exceed \$40,000.00. The Deputy Chief of Facilities Planning and Management signed the contract on April 27, 2022, pursuant to

delegated authority, thus requiring Board ratification. (Board Policy 3312.)

LBP (Local Business 00.0% Participation Percentage)

Recommendation Ratification by the Board of Education of the Independent Consultant Agreement

by and between the **District** and **Heafey Commercial, Inc.**, Oakland CA, for the latter to provide asset management and real property services related to the former Piedmont Child Development Center ("CDC") site and former Webster CDC, in an additional amount not-to-exceed **\$40,000.00**, with scheduled to commence on

April 29, 2022, and scheduled to last until June 30, 2023, pursuant to the Agreement.

Fiscal Impact

Fund 40, Special Reserve fund for Capital Outlay Projects

Attachment

- Independent Consultant Agreement including exhibits
- Insurance Certificate



CONTRACT JUSTIFICATION FORM This Form Shall Be Submitted to the Board Office With Every Agenda Contract,

Legislative File ID No.	<u>22-1129</u>			
Department:	Facilities Planning an	d Management		
Vendor Name:	Heafey Commercial, I	nc.		
Project Name:	Asset Management an	d Real Property	Project No.:	00918
Contract Term:	ntended Start: 4-29-2022	<u>2</u>	Intended End:	6-30-2023
Total Cost Over Contra	act Term: <u>\$40,000.00</u>			
Approved by: Tadashi !	Nakadegawa			
Is Vendor a local Oakla	and Business or has it n	net the requirements of th	ie	
Local Business	Policy?□ Yes (No if U	Inchecked)		
How was this contracto	r or vendor selected?			
	elected through an RFP pro	cess. The District approved I	Heafey Commercial as I	nighly qualified, based on
specially trained services.				
specially trained services.				
Summarize the services Heafey Commercial wil	l provide evaluation of p	ctor or vendor will be property for re-use; recomm, exchange, sale or potentia	mendations for comm	
Summarize the services Heafey Commercial wil	l provide evaluation of provide evaluation of griding options for leasing	property for re-use; recomm	mendations for comm al development oppo	rtunities.
Summarize the services Heafey Commercial wil Recommendations regar	l provide evaluation of provide evaluation of provide ding options for leasing	oroperty for re-use; recomm , exchange, sale or potentia	mendations for comm al development oppo	rtunities.
Summarize the services Heafey Commercial wil Recommendations regar	l provide evaluation of proding options for leasing options for leasing options for leasing options:	oroperty for re-use; recomm , exchange, sale or potentia	mendations for comm al development oppo	rtunities.

2) Please check the competitive bidding exception relied upon:

Constru	action Contract:
	Price is at or under UPCCAA threshold of \$60,000 (as of 1/1/19)
	CMAS contract [may only include "incidental work or service"] (Public Contract Code §§10101(a) and 10298(a)) – contact legal counsel to discuss if applicable
	Emergency contract (Public Contract Code §§22035 and 22050) – contact legal counsel to discuss if applicable
	No advantage to bidding (including sole source) - contact legal counsel to discuss if applicable
	Completion contract - contact legal counsel to discuss if applicable
	Lease-leaseback contract RFP process - contact legal counsel to discuss if applicable
	Design-build contract RFQ/RFP process - contact legal counsel to discuss if applicable
	Energy service contract - contact legal counsel to discuss if applicable
	Other: – contact legal counsel to discuss if applicable
Consult	ant Contract:
1	Architect, engineer, construction project manager, land surveyor, or environmental services – selected (a) based on demonstrated competence and professional qualifications (Government Code §4526), and (b) using a fair, competitive RFP selection process (Government Code §§4529.10 et seq.)
]	Architect or engineer when state funds being used – selected (a) based on demonstrated competence and professional qualifications (Government Code §4526), (b) using a fair, competitive RFP selection process (Government Code §84529.10 et seq.), and (c) using a competitive process consistent with Government Code §84526-4528 (Education Code §17070.50)
	Other professional or specially trained services or advice – no bidding or RFP required (Public Contract Code §20111(d) and Government Code §53060) – contact legal counsel to discuss if applicable
	For services other than above, the cost of services is \$99,100 or less (as of 1/1/22)
	No advantage to bidding (including sole source) - contact legal counsel to discuss if applicable
Purchas	sing Contract:
	Price is at or under bid threshold of \$99,100 (as of 1/1/22)
	Certain instructional materials (Public Contract Code §20118.3)
	Data processing systems and supporting software – choose one of three lowest bidders (Public Contract Code §20118.1)

	Electronic equipment – competitive negotiation (Public Contract Code §20118.2) – contact legal counse to discuss if applicable
	CMAS contract [may only include "incidental work or service"] (Public Contract Code §§10101(a) and 10298(a)) – contact legal counsel to discuss if applicable
	Piggyback contract for purchase of personal property (Public Contract Code §20118) – contact legal counsel to discuss if applicable
	Supplies for emergency construction contract (Public Contract Code §§22035 and 22050) – contact legal counsel to discuss if applicable
	No advantage to bidding (including sole source) - contact legal counsel to discuss if applicable
	Other:
Mainten	nance Contract:
	Price is at or under bid threshold of \$99,100 (as of 1/1/22)
	No advantage to bidding (including sole source) – contact legal counsel to discuss
	Other:

- 3) Explain in detail the facts that support the applicability of the exception marked above:
 - This contract falls under the RFP process. Vendor was selected based on specially trained services.

INDEPENDENT CONSULTANT AGREEMENT FOR SPECIAL SERVICES ASSET MANAGEMENT AND REAL PROPERTY SERVICES

This Independent Consultant Agreement for Professional Services ("Agreement") is made and entered into as of the 29th day of April, 2022 by and between the Oakland Unified School District, ("District") and <u>Heafey Commercial</u> ("Consultant"), (together, "Parties").

WHEREAS, Government Code section 53060, authorizes the District to contract with and employ any person(s) for the furnishing of special services and advice in financial, economic, accounting, engineering, legal, or administrative matters if such persons are specially trained and experienced and competent to perform the special services required; and

WHEREAS, the District duly determined that it needs some or all of the services (collectively, "Services") to be provided pursuant to this Agreement; and

WHEREAS, the Consultant is specially trained and experienced and competent to perform the **Asset Management and Real Property Services** required by the District, and those services are needed on a limited basis.

NOW, THEREFORE, the Parties agree as follows:

- Services. Consultant shall provide Asset Management and Real Property services as further described in Exhibit "A," attached hereto and incorporated herein by this reference ("Services").
 - 1.1. Consultant shall provide services related to the former Piedmont CDC site and the former Webster CDC site to evaluate leasing potential, develop valuations and returns based on alternate leasing options including property upgrades, provide preliminary marketing and outreach to potential interested parties, and prepare background information for leasing.
- 2. **Term**. Consultant shall commence providing services under this Agreement on April 1, 2022 and will diligently perform as required and complete performance by June 30, 2023, unless this Agreement is terminated and/or otherwise canceled prior to that time.
- 3. **Submittal of Documents**. Consultant shall not commence the Services under this Agreement until Consultant has submitted and the District has approved the certificate(s) and affidavit(s), and the endorsement(s) of insurance required as indicated below:

. X	Signed Agreement
	Workers' Compensation Certification
<u>X</u>	Fingerprinting/Criminal Background Investigation Certification
X	Insurance Certificates and Endorsements
X_	W-9 Form
	Other:

- 4. **Compensation**. District agrees to pay Consultant for services satisfactorily rendered pursuant to this Agreement a total fee, hourly at \$160/hour not to exceed <u>Forty Thousand</u>. Dollars (\$40,000.00). District shall pay Consultant according to the following terms and conditions:
 - 4.1. Payment for the Services shall be made for all undisputed amounts based upon the delivery of the work product as determined by the District. Payment shall be made within thirty (30) days after Consultant submits an invoice to the District for Services actually completed and after the District's written approval of the Services, or the

portion of the Services for which payment is to be made. The schedule of deliverable Services to be produced is as follows:

- 4.1.1. Consulting Services prior to initiating Leasing Agreement October 15, 2020.
- 4.2. If Consultant works at more than one site, Consultant shall prepare invoices which clearly indicate costs for each site.
- 7. Independent Contractor. Consultant, in the performance of this Agreement, shall be and act as an independent contractor. Consultant understands and agrees that it and all of its employees shall not be considered officers, employees, agents, partner, or joint venture of the District, and are not entitled to benefits of any kind or nature normally provided employees of the District and/or to which District's employees are normally entitled, including, but not limited to, State Unemployment Compensation or Workers' Compensation. Consultant shall assume full responsibility for payment of all federal, state and local taxes or contributions, including unemployment insurance, social security and income taxes with respect to Consultant's employees. In the performance of the work herein contemplated, Consultant is an independent contractor or business entity, with the sole authority for controlling and directing the performance of the details of the work, District being interested only in the results obtained.
- 8. Performance of Services.
 - 8.1. Standard of Care. Consultant represents that Consultant has the qualifications and ability to perform the Services in a professional manner, without the advice, control or supervision of District. Consultant's services will be performed, findings obtained, reports and recommendations prepared in accordance with generally and currently accepted principles and practices of its profession for services to California school districts.

Consultant shall carefully study and compare all documents, findings, and other instructions and shall at once report to District, in writing, any error, inconsistency, or omission that Consultant or its employees may discover. Consultant shall have responsibility for discovery of errors, inconsistencies, or omissions.

- 8.2. **Meetings.** Consultant and District agree to participate in regular meetings on at least a monthly basis to discuss strategies, timetables, implementations of services, and any other issues deemed relevant to the operation of Consultant's performance of Services.
- 8.3. **District Approval.** The work completed herein must meet the approval of the District and shall be subject to the District's general right of inspection and supervision to secure the satisfactory completion thereof.

- 8.4. **New Project Approval**. Consultant and District recognize that Consultant's Services may include working on various projects for District. Consultant shall obtain the approval of District prior to the commencement of a new project.
- 9. Originality of Services. Except as to standard generic details, Consultant agrees that all technologies, formulae, procedures, processes, methods, writings, ideas, dialogue, compositions, recordings, teleplays and video productions prepared for, written for, or submitted to the District and/or used in connection with this Agreement, shall be wholly original to Consultant and shall not be copied in whole or in part from any other source, except that submitted to Consultant by District as a basis for such services.
- 10. Audit. Consultant shall establish and maintain books, records, and systems of account, in accordance with generally accepted accounting principles, reflecting all business operations of Consultant transacted under this Agreement. Consultant shall retain these books, records, and systems of account during the Term of this Agreement and for five (5) years thereafter. Consultant shall permit the District, its agent, other representatives, or an independent auditor to audit, examine, and make excerpts, copies, and transcripts from all books and records, and to make audit(s) of all billing statements, invoices, records, and other data related to the Services covered by this Agreement. Audit(s) may be performed at any time, provided that the District shall give reasonable prior notice to Consultant and shall conduct audit(s) during Consultant's normal business hours, unless Consultant otherwise consents.
- 11. Disputes. In the event of a dispute between the parties as to performance of the Services, the interpretation of this Agreement, or payment or nonpayment for work performed or not performed, the parties shall attempt to resolve the dispute in good faith. Pending resolution of the dispute, Consultant agrees it will neither rescind the Agreement nor stop the performance of the Services, but will allow determination by the court of the State of California, in the county in which the District's administration office is located, having competent jurisdiction of the dispute. Disputes may be determined by mediation if mutually agreeable, otherwise by litigation. Notice of the demand for mediation of a dispute shall be filed in writing with the other party to the Agreement. The demand for mediation shall be made within a reasonable time after written notice of the dispute has been provided to the other party, but in no case longer than ninety (90) days after initial written notice. If a claim, or any portion thereof, remains in dispute upon satisfaction of all applicable dispute resolution requirements, the Consultant shall comply with all claims presentation requirements as provided in Chapter 1 (commencing with section 900) and Chapter 2 (commencing with section 910) of Part 3 of Division 3.6 of Title 1 of Government Code as a condition precedent to the Consultant's right to bring a civil action against the District. For purposes of those provisions, the running of the time within which a claim must be presented to the District shall be tolled from the time the Consultant submits its written claim until the time the claim is denied, including any time utilized by any applicable meet and confer process.

12. Termination.

- 12.1. For Convenience by District. District may, at any time, with or without reason, terminate this Agreement and compensate Consultant only for services satisfactorily rendered to the date of termination. Written notice by District shall be sufficient to stop further performance of services by Consultant. Notice shall be deemed given when received by Consultant or no later than three (3) calendar days after the day of mailing, whichever is sooner.
- 12.2. **With Cause by District**. District may terminate this Agreement upon giving of written notice of intention to terminate for cause. Cause shall include:

- 12.2.1. material violation of this Agreement by Consultant; or
- 12.2.2. any act by Consultant exposing the District to liability to others for personal injury or property damage.

Written notice by District shall contain the reasons for such intention to terminate and unless within three (3) calendar days after that notice the condition or violation shall cease, or satisfactory arrangements for the correction thereof be made, this Agreement shall upon the expiration of the three (3) calendar days cease and terminate. In the event of this termination, the District may secure the required services from another Consultant. The foregoing provisions are in addition to and not a limitation of any other rights or remedies available to District.

Deleted Sentence in paragraph above. "If the expense, fees, and/or costs to the District..."

Consultant Initial: District initial:

13, Indemnification.

- 13.1. To the furthest extent permitted by California law, Consultant shall indemnify and hold harmless the District, its Governing Board, agents, representatives, officers, consultants, employees, trustees, and volunteers (the "Indemnified Parties") from any and all claims arising out of, pertaining to, or relating to the negligence, recklessness, or willful misconduct of Consultant. Consultant shall, to the furthest extent permitted by California law, defend the Indemnified Parties at Consultant's own expense, from any and all Claim(s) and allegations relating thereto with counsel approved by District where such approval is not to be unreasonably withheld.
- 13.2. Consultant shall pay and satisfy any judgment, award, or decree that may be rendered against the Indemnified Parties in any Claim. Consultant's obligation pursuant to this Article includes reimbursing the District for the cost of any settlement paid by the Indemnified Parties and for any and all fees and costs, including but not limited to legal fees and costs, expert witness fees, and consultant fees, incurred by the Indemnified Parties in the defense of any Claim(s) and to enforce the indemnity herein, subject to section 14.1 above. Consultant's obligation to indemnify shall not be restricted to insurance proceeds.
- 13.3. District may withhold any and all costs that arise out of, pertain to, or relate to the negligence, recklessness, or willful misconduct of the Consultant from amounts owing to Consultant.

14. Insurance.

14.1. Consultant shall procure and maintain at all times it performs any portion of the Services the following insurance with minimum limits equal to the amount indicated below.

Type of Coverage	Minimum Requirement
Professional Liability	\$ 1,000,000
	Statutory Limits
Employers' Liability	\$ 1,000,000

14.1.1. [NOT USED]

14.1.2. [NOT USED]

- 14.1.3. **Professional Liability (Errors and Omissions)**. Professional Liability Insurance as appropriate to Consultant's profession, coverage to continue through completion of construction plus two (2) years thereafter.
- 14.2. **Proof of Insurance**. Consultant shall not commence performing any portion of the Services until all required insurance has been obtained and certificates indicating the required coverage have been delivered in duplicate to the District and approved by the District. Certificates and insurance policies shall include the following:
 - 14.2.1. A clause stating: "This policy shall not be canceled or reduced in required limits of liability or amounts of insurance until notice has been mailed to the District, stating date of cancellation or reduction. Date of cancellation or reduction shall not be less than thirty (30) days after date of mailing notice."

- 14.2.2. Language stating in particular those insured, extent of insurance, location and operation to which insurance applies, expiration date, to whom cancellation and reduction notice will be sent, and length of notice period.
- 14.2.3. An endorsement stating that the District and its Governing Board, agents, representatives, employees, trustees, officers, consultants, and volunteers are named additional insured under all policies except Workers' Compensation Insurance, Professional Liability, and Employers' Liability Insurance. An endorsement shall also state that Consultant's insurance policies shall be primary to any insurance or self-insurance maintained by District. An endorsement shall also state that there shall be a waiver of any subrogation.
- 14.2.4. All policies except the Professional Liability, Workers' Compensation, and Employers' Liability Insurance Policies shall be written on an occurrence form.
- 14.3. **Acceptability of Insurers**. Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A: VII, unless otherwise acceptable to the District.
- 15. **Assignment**. The obligations of Consultant pursuant to this Agreement shall not be assigned by Consultant.
- 16. Compliance with Laws. Consultant shall observe and comply with all rules and regulations of the governing board of the District and all federal, state, and local laws, ordinances and regulations. Consultant shall give all notices required by any law, ordinance, rule and regulation bearing on conduct of the Services as indicated or specified. If Consultant observes that any of the Services required by this Agreement are at variance with any such laws, ordinance, rules or regulations, Consultant shall notify the District, in writing, and, at the sole option of the District, any necessary changes to the scope of the Services shall be made and this Agreement shall be appropriately amended in writing, or this Agreement shall be terminated effective upon Consultant's receipt of a written termination notice from the District.
- 17. Certificates/Permits/Licenses/Registration. Consultant and all Consultant's employees or agents shall secure and maintain in force such certificates, permits, licenses and registration as are required by law in connection with the furnishing of Services pursuant to this Agreement.
- 18. **Employment with Public Agency**. Consultant, if an employee of another public agency, agrees that Consultant will not receive salary or remuneration, other than vacation pay, as an employee of another public agency for the actual time in which services are actually being performed pursuant to this Agreement.
- 19. **Anti-Discrimination**. Consultant herein agrees to comply with the provisions of the California Fair Employment and Housing Act as set forth in part 2.8 of division 3 of the California Government Code, commencing at section 12900; the Federal Civil Rights Act of 1964, as set forth in Public Law 88-352, and all amendments thereto; Executive Order 11246; and all administrative rules and regulations found to be applicable to Consultant and all of its subcontractors. In addition, Consultant agrees to require like compliance by all of its subcontractor(s).
- 20. Fingerprinting. The Fingerprinting/Criminal Background Investigation Certification must be completed and attached to this Agreement prior to Consultant's performing of any portion of the Services. Although District has determined that fingerprinting is not applicable to this

Agreement, Consultant expressly acknowledges that the following conditions shall apply to any work performed by Consultant and/or Consultant's employees on a school site:

- 20.1. All site visits shall be arranged through the District;
- 20.2. Consultant and Consultant's employees shall inform District of their proposed activities and location at the school site, allowing District time to arrange site visits without a disruption to the educational process;
- 20.3. Consultant and/or Consultant's employees shall check in with the school office each day immediately upon arriving at the school site;
- 20.4. Once at such location, Consultant and Consultant's employees shall not change locations without contacting the District;
- 20.5. Consultant and Consultant's employees shall not use student restroom facilities; and
- 20.6. If Consultant and Consultant's employees find themselves alone with a student, Consultant and Consultant's employees shall immediately contact the school office and request that a member of the school staff be assigned to the work location.
- 21. **No Rights in Third Parties**. This Agreement does not create any rights in, or inure to the benefit of, any third party except as expressly provided herein.
- 22. District's Evaluation of Consultant and Consultant's Employees and/or Subcontractors. The District may evaluate Consultant in any way the District is entitled pursuant to applicable law. The District's evaluation may include, without limitation:
 - 22.1. Requesting that District employee(s) evaluate Consultant and Consultant's employees and subcontractors and each of their performance.
 - 22.2. Announced and unannounced observance of Consultant, Consultant's employee(s), and/or subcontractor(s).
- 23. Limitation of District Liability. Other than as provided in this Agreement, District's financial obligations under this Agreement shall be limited to the payment of the compensation provided in this Agreement. Notwithstanding any other provision of this Agreement, in no event, shall District be liable, regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including, but not limited to, lost profits or revenue, arising out of or in connection with this Agreement for the services performed in connection with this Agreement.
- 24. Confidentiality. Consultant and all Consultant's agents, personnel, employee(s), and/or subcontractor(s) shall maintain the confidentiality of all information received in the course of performing the Services. Consultant understands that student records are confidential and agrees to comply with all state and federal laws concerning the maintenance and disclosure of student records. This requirement to maintain confidentiality shall extend beyond the termination of this Agreement.
- 25. Notice. Any notice required or permitted to be given under this Agreement shall be deemed to have been given, served, and received if given in writing and either personally delivered or deposited in the United States mail, registered or certified mail, postage prepaid, return receipt required, or sent by overnight delivery service, or facsimile transmission or electronic mail, addressed as follows:

District:

Oakland Unified School District 1000 Broadway Suite 300 Oakland, CA

Email: tadashi.nakadegawa@ousd.org

ATTN: Tadashi Nakadegawa

Consultant:

HEAFEY COMMERCIAL 33 York Dr. Piedmont, CA 94611

Email: brendan@heafeycommercial.com

ATTN: Brendan Heafey

Any notice personally given or sent by facsimile transmission or electronic mail shall be effective upon receipt. Any notice sent by overnight delivery service shall be effective the business day next following delivery thereof to the overnight delivery service. Any notice given by mail shall be effective three (3) calendar days after deposit in the United States mail.

- 26. **Integration/Entire Agreement of Parties**. This Agreement constitutes the entire agreement between the Parties and supersedes all prior discussions, negotiations, and agreements, whether oral or written. This Agreement may be amended or modified only by a written instrument executed by both Parties.
- 27. California Law. This Agreement shall be governed by and the rights, duties and obligations of the Parties shall be determined and enforced in accordance with the laws of the State of California. The Parties further agree that any action or proceeding brought to enforce the terms and conditions of this Agreement shall be maintained in the county in which the District's administrative offices are located.
- 28. **Waiver**. The waiver by either party of any breach of any term, covenant, or condition herein contained shall not be deemed to be a waiver of such term, covenant, condition, or any subsequent breach of the same or any other term, covenant, or condition herein contained.
- 29. Severability. If any term, condition or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will nevertheless continue in full force and effect, and shall not be affected, impaired or invalidated in any way.
- 30. **Provisions Required By Law Deemed Inserted**. Each and every provision of law and clause required by law to be inserted in this Agreement shall be deemed to be inserted herein and this Agreement shall be read and enforced as though it were included therein.
- 31. **Authority to Bind Parties**. Neither party in the performance of any and all duties under this Agreement, except as otherwise provided in this Agreement, has any authority to bind the other to any agreements or undertakings.
- 32. **Attorney's Fees/Costs**. Should litigation be necessary to enforce any terms or provisions of this Agreement, then each party shall bear its own litigation and collection expenses, witness fees, court costs and attorney's fees.
- 33. Tolling of District's Claims. Consultant agrees to toll all statutes of limitations for District's assertion of claims against Consultant that arise out of, pertain to, or relate to contractors' or subcontractors' claims against District involving Consultant's services under this Agreement, until the contractors' or subcontractors' claims are finally resolved.
- 34. Captions and Interpretations. Paragraph headings in this Agreement are used solely for convenience, and shall be wholly disregarded in the construction of this Agreement. No provision of this Agreement shall be interpreted for or against a party because that party or its

legal representative drafted such provision, and this Agreement shall be construed as if jointly prepared by the Partles.

- 35. Calculation of Time. For the purposes of this Agreement, "days" refers to calendar days unless otherwise specified.
- 36. Signature Authority. Each party has the full power and authority to enter into and perform this Agreement, and the person signing this Agreement on behalf of each Party has been properly authority and empowered to enter into this Agreement.
- 37. Counterparts. This Agreement and all amendments and supplements to it may be executed in counterparts, and all counterparts together shall be construed as one document.
- 38. Incorporation of Recitals and Exhibits. The Recitals and each exhibit attached hereto are hereby incorporated herein by reference.

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement on the date indicated below.

Dated:

Oakland Unified School District

By:

Print Name: Tadashi Nakadegawa

Print Ttle: Deputy Chief of Facilities Planning and Management

Heafey Commercial, Inc.

4/27/2022

Date:

Brendon Healey 57736164128146D...

Print Name: Brendan Heafey

Print Title: Principal

Approved as to form:

Oakland Unified School District and Office of

Legal Counsel

Print Name: Joshua Daniels

Print Title:

General Counsel

5/18/22 Date:

Information regarding Consultant:

Employer Identification and/or

Social Security Number

80-0938120

NOTE: Section 6041 of the Internal Revenue Code (26 u.s.c. 6041) and Section 1.6041-1 of Title 26 of the Code of Federal Regulations (26 C.F.R. 1.6041-1) requires the recipients of \$600.00 or more to furnish their taxpayer information to the payer. In order to comply with these requirements, the District requires Consultant to furnish the information requested

in this section.

Hell-tone

5/26/2022

Gary Yee, President

Date

Board of Education

5/26/2022

Kyla Johnson-Trammell, Superintendent and Secretary, Board of Education

Date

Independent Consultant Agreement Oakland Unified School District DWK DMS 3498705v1

EXHIBIT "A" DESCRIPTION OF SERVICES TO BE PERFORMED BY CONSULTANT

Consultant's entire Proposal is attached and included by reference, is **not** made part of this Agreement.



OUSD RFQP #1920-01

5/13/20



1. Cover Letter

With regard to the Scope of Services listed in Oakland Unified School District's (The District) Request for Qualifications & Proposal (RFQP) for Asset Management and Real Property Services (RFQP #1920-01) and the listed Scope of Services labeled A – E, Heafey Commercial is well suited to provide the following services:

- A. Evaluate properties for reuse in accordance with Education Code requirements and Board policies
- B. Provide Property Valuation Services to assess the potential for revenue generation at each assigned site, or any other District Sites, considering various scenarios
- C. Assist the District in engaging parties potentially interested in District Properties Heafey Commercial's working knowledge of the District's asset management plan, two decades of commercial real estate experience, and direct experience brokering deals for the District and other educational users in Oakland makes Heafey Commercial well suited for the assignment.

In March of 2011, under the leadership of Tony Smith and Tim White, I was hired as a partner in a real estate consulting partnership with James Falaschi to produce a real estate report to accompany OUSD's new District Master Plan. More specifically, the report included an analysis of the District's real estate portfolio related to current City of Oakland zoning and commercial development trends with a general discussion pertaining to the development potential of OUSD's real estate assets and their corresponding highest and best uses. The report was rolled up into a broader study by MK Think, which later formed the basis for the new District Master Plan. Throughout this seven-month assignment, I gained unique insight into the District's assets, its internal processes, and the public process required to ultimately put a plan into action. Items A and B of the RFQP Scope of Services are essentially an update of the aforementioned 2011 report with a focus / prioritization on reuse of District surplus properties to achieve the highest community benefit and revenue generation through long term leases.

In addition to analyzing the District's underutilized assets, Item C of the Scope of Services requires outreach to the Oakland business community to substantiate and ultimately consummate transaction(s) with viable users (tenants/buyers). As a licensed Real Estate Broker with over 18 years' experience in Oakland, I have worked with, and have access to, a variety of potential users / sources to establish a viable list of candidates for the District's surplus properties, including but not limited to private vocational schools, local developers, and the local real estate brokerage community (all product types). I envision the end user outreach taking place in multiple phases. The first phase of discussions with select users should be preliminary and somewhat private to generate general feedback related to user needs, budget, and timing. Data collected from this stage of the outreach can be factored into the report and ultimate recommendations for approval through the public process. Once approved, marketing materials can be created for distribution to the local community and beyond through direct outreach and online commercial real estate portals (Costar / Loopnet) nationwide. While a broad outreach is necessary to understand market demand, the end user of a leased or sold District asset will most likely be an Oakland entity. Heafey Commercial has the local expertise required to apply District criteria and processes to secure compatible and community supported uses for school properties that align with market valuations and District revenue expectations.

Brendan Heafey dba Heafey Commercial received a copy of the District's form of Independent Consultant Services Agreement attached as Appendix A to the RFQP. Heafey Commercial has

reviewed the indemnity provisions and professional liability insurance provisions contained in the Agreement. If given a contract with the District Heafey Commercial has no objections to the use of the Agreement. Furthermore, no official or employee of the District, nor any business entity in which an official of the District has an interest, has been employed or retained to solicit or assist in the procuring of the resulting contract(s), nor that any such person will be employed in the performance of any/all contract(s) without immediate divulgence of this fact to the District. No official or employee of the firm has ever been convicted of an ethics violation. By virtue of submission of this Statement of Qualifications, Heafey Commercial declares that all information provided is true.

2. Business Information

Heafey Commercial 33 York Dr. Piedmont CA 94611 brendan@heafeycommercial.com 510 625 1500 office 510 207 0196 cell

Federal Tax ID: 80-0938120

California Brokers License #01342351

Sole Practitioner

Heafey Commercial was established in 2006 as the brokerage arm to a real estate consulting firm named Vista Real Estate Partners, comprised of myself and former Jack London Square Development Partner James Falaschi. Over the course of approximately 6 years, Vista Real Estate Partners consulted with local institutions such as OUSD, Holy Names University, Children's Hospital, and Samuel Merritt University to address its real estate challenges related to growth and capacity. Shortly after Heafey Commercial's inception, it became clear that there was local demand for brokerage services beyond Vista Real Estate Partners' client list. Heafey Commercial began to develop its own book of business and has been brokering, consulting, project managing, and building relationships in Oakland ever since.

3. Project Approach and Relevant Qualifications

See Cover Letter and Resume

4. Relevant Project Experience and References

See Cover Letter and Resume

5. Project Team Summary

Brendan Heafey: Principal Subcontractors provided upon request.

6. Litigation History

There have been no suits filed by Heafey Commercial nor any litigation, arbitration and negotiated/settled history with any previous clients.

7. Fee Proposal

Heafey Commercial proposes an hourly rate of \$160 per hour for real estate consulting and outreach services. In the event a lease or sale is consummated on behalf of the District and the commission for the transaction (per the Listing Agreement) exceeds the hourly compensation paid to the date the commission is earned, the commission due to Heafey Commercial will be reduced by that hourly compensation. In the event the hourly compensation at the time the commission is earned exceeds the commission specified in the Listing Agreement, no commission will be owed to Heafey Commercial. Prior to formally listing a property for sale or lease, the District and Heafey Commercial will enter into a Listing Agreement (form attached) with specified terms and commission structures, including but not limited to commissions to cooperating brokers (owners and/or tenant representatives).

8. Form of Agreement

The form of the Independent Consultant Agreement for Special Services Asset Management and Real Property Services is acceptable as detailed in Attachment A of the RFQP.

9. Appendix

Exhibit A: Brendan Heafey's Resume Exhibit B: Form Listing Agreement

Exhibit A

Brendan Heafey

Experience

Principal

Heafey Commercial, Oakland CA: March 2006 - January 2016, March 2018 - present

- Full Service Commercial Real Estate Brokerage and Consulting Services, partial client list includes;
 - Oakland Unified School District
 - Rogers Family Foundation
 - Children's Hospital and Research Center Oakland
 - Vincent Academy Charter School
 - Jobs and Housing Association
 - Ruegg & Ellsworth (Entitlement services)

Vice President

Transwestern, Oakland CA: January 2016 - March 2018

- Full Service Commercial Real Estate Brokerage
 - Opened Oakland office in former office of Heafey Commercial

Partner, Managing Member

Vista Real Estate Partners LLC., Oakland CA: July 2006 - June 2016

- Commercial Real Estate Consulting Partnership with Jim Falaschi. Relevant client experience:
 - Samuel Merritt College: analysis and outreach to (1) facilitate a student housing solution to replace Bechtel Hall and (2) open new school of pharmacy
 - Children's Hospital & Research Center Oakland with its growth strategy (7/1/06 11/3/07) including a multi-county property identification process for a 200-bed tertiary care facility, and new outpatient clinics

Director of Marketing and Property Development

Rue Ell Enterprises Inc., Berkeley CA: February 2002 to March 2006

- Managed leasing for 500,000 square foot Bay Area retail portfolio
- Secured entitlement for 44-unit mixed-use building one block from the Main Gate of the UC Berkeley Campus with plan to relocate the existing historic building

Licensing & Education

State of California Department of Real Estate Broker's License

ID #01342351, April 2005 Salesperson's License June 2002

Master of Business Administration

Santa Clara University, Leavey School of Business and Administration, 1999-2001

Bachelor of Arts, English

Boston College, 1991-1995

Historic Property Work

- Kingfish Pub: Secured land to relocate / save historic pub in Oakland's Temescal District
- Berkeley House Moves: Permitting and Project Coordination
 - o August 16, 2014: 2526 Durant Ave to 2510 Regent St.,
 - o July 7, 2017: 2121 Durant Ave. to 1940 Haste St.,
 - o July 19, 2020 (scheduled): 2028 Bancroft Ave. to 1940 Haste St.

Exhibit B



EXCLUSIVE SALE AND LEASE LISTING AGREEMENT Oakland Unified School District 5/13/20

THIS EXCLUSIVE LEASE LISTING AGREEMENT (the "Agreement") by and between <u>Oakland Unified School District</u> or its Assignee ("Owner") and Heafey Commercial ("Broker") is effective upon execution of this Agreement (the "Effective Date").

RECITALS

A. of an individ			ty") identified in Exhibit A consisting in the
City of <u>Oakl</u>	<u>and</u> California. Any re		Agreement shall also be construed to
B. Property is le		nsed as a real estate broker in	the State of California in which the
			ection with the leasing or Sale of the and in accordance with the terms and

TERMS

In consideration of the mutual promises herein contained, the parties agree as follows:

- 1. Owner hereby grants to Broker the exclusive right to lease the property to prospective tenants. The term of Broker's exclusive right to lease the Property (the "Term") shall begin on the Effective Date and shall expire one (1) year. After the one (1) year period, this agreement shall remain in place on a month-to-month basis until terminated in writing by either Owner or Broker.
- 2. Broker shall use its best efforts to lease the Property. Such efforts shall include marketing the Property for lease or sale to potential Lessees or Buyers (the "Prospects"), and presenting these proposals promptly to Owner and/or Owner's designee for consideration.
- 3. Owner agrees to cooperate with Broker in effecting a lease or sale of the Property. Owner shall inform Broker of the identities of any prospective tenants with whom Owner chooses to conduct direct negotiations.

It is understood that it is illegal for either Owner or Broker to refuse to present, sell or lease real property to any person because of race, color, religion, national origin, sex, marital status, age or physical disability.

4. Commission Schedule and Payment:



- a. Sale of Property: Owner shall pay to Broker a sales commission in an amount equal to _____ percent (____%) of the gross sales price if a contract for the sale, exchange, transfer or conveyance of the property or any interest therein is entered into during the Listing Period between the owner of the Property and any prospect to whom Broker has submitted the Property or with whom Broker has negotiated in the performance of Broker's responsibilities.
- b. Lease of Property: Except as otherwise provided in this Agreement, Owner hereby agrees to pay Broker for its services hereunder a commission for any lease entered into by Owner and a prospective tenant respecting the Property during the term of this Agreement for new Tenants only and not for any existing and/or future Tenant renewals or expansions. The commission shall be calculated according to the following terms and conditions as follows:

GROSS LEASE

NET LEASE

6% of the rent for the first 12 months	7% of the rent for the first 12 months
6% of the rent for the second 12 months	7% of the rent for the second 12 months
6% of the rent for the third 12 months	6% of the rent for the third 12 months
4% of the rent for the fourth 12 months	5% of the rent for the fourth 12 months
4% of the rent for the fifth 12 months	5% of the rent for the fifth 12 months
3% of the rent for the next 60 months	4% of the rent for the next 60 months
2% of the rent for the balance of the term	3% of the rent for the balance of the term

- 5. Broker shall implement a marketing campaign that shall include the activities set forth below. The campaign shall be implemented and its expenses paid for as follows:
 - a. Broker shall pay the cost of designing and placing leasing signs on the Property, with Owner's prior written approval of design and location.
 - b. Broker shall pay for the designing and placement of direct mail or email solicitation at a cost which is reasonable for a Property of this type.
 - Broker shall contact likely users for the Property.

All advertising, publicity, promotional materials and activities, signs and brochures shall be subject to the prior written approval of Owner as to form, scope, substance and placement.

- 6. Broker agrees that in the event a prospective tenant is procured by another Broker, and such prospective tenant consummates a lease transaction with Owner for which commission is payable to Broker in accordance with this Agreement, then in such event, Broker shall cooperate with such other real estate Broker and Owner shall pay such other real estate Broker a commission. Such Commission with outside Broker shall be a percentage of the Commission paid to Broker according to the Commission Schedule listed in Paragraph 4 for a lease and Paragraph 24 for a sale.
- 7. Prior to the expiration of the Term, Owner may terminate the Term upon thirty (30) days prior written notice to Broker for reasons of Broker's noncompliance with the performance goals set forth on Exhibit B attached hereto and hereby made a part hereof; provided, however, that any such notice by Owner must state the exact nature of the noncompliance and provide Broker ten (10) days to cure any specified noncompliance to Owner's reasonable satisfaction. If Broker does cure such noncompliance within the ten (10) day period, then the Term shall continue as specified herein. If Broker



does not cure any such noncompliance within the ten (10) day period the Term shall terminate thirty (30) days from the date of such notice. After expiration of the Term either party may terminate this Agreement upon thirty (30) days prior written notice to the other.

- 8. Owner agrees to pay Broker a commission if within thirty (30) days following expiration or earlier termination of the Term, the Property is leased to a Prospective Tenant as defined within paragraph 18. In the event an outside or procuring broker is involved, Owner shall be subject to the same terms and conditions set forth in this Agreement.
- 9. Upon the expiration or sooner termination of this Agreement, Owner and Broker shall continue to be liable for any obligations that arose prior to the date of termination, and Broker shall promptly deliver to owner copies of all of Broker's records pertaining to transactions in progress with respect to the leasing or sale of the Property.
- 10. Broker and Owner contemplates that each may be involved in leasing, selling and/or dealing with prospects and wish to indemnify each other against claims or losses arising out of their respective acts or omissions. Accordingly, Owner and Broker each agree to reciprocally indemnify and hold the other harmless from and against any and all actions, causes of action, claims, damages, losses or liabilities asserted by any third party which arise solely out of any gross negligent or wrongful acts or omissions by it or its agents or employees.

The indemnifications made or given herein, together with any cause of action, rights and remedies which either party may have as a result of the other party's breach thereof, shall survive any expiration or termination of this Agreement. In the event the indemnitor acknowledges in writing that it must, in accordance with the provisions of this Paragraph 10, indemnify the indemnitee with respect to any particular claim, action, cause of action, damages, loss or liability, the indemnitor will have the right to select and retain legal counsel reasonably satisfactory to indemnitee for the purpose of maintaining a joint defense, and indemnitor will have the right to settle or defend against any such claim, and indemnitee will cooperate in such defense.

- 11. All information known to Broker regarding base rates, and condition of the Property or portion thereof shall be considered strictly confidential and shall not be released to other brokers, appraisers, lenders, developers, or any other persons. In addition, Owner promises not to disclose the terms of this listing agreement to other brokers, appraisers, lenders, developers or any other persons, with the exception of the cooperating broker commission schedule.
- 12. Broker shall give Owner or Owner's designee reasonable advance notice of all property showings and shall otherwise use its best efforts to involve Owner's representatives in all meetings and negotiations regarding this agreement and the Property. Broker shall not release any proposals, or promotional materials without the prior written approval of Owner. Owner shall be responsible to generate all leases used in leasing the Property.
- 13. Owner reserves the absolute right to reject any lease or sale proposal in its sole discretion. In such event no commission or other compensation shall be payable to Broker with respect to such lease or sale and Broker shall make no claim therefore.
- 14. In the event that any time during the term of this Agreement either Owner or Broker shall institute any action or proceeding against the other relating to the provisions of this Agreement, or



any default hereunder, then the prevailing party in such suit or action, at trial or on appeal, shall be entitled to actual attorneys' fees in addition to costs and reasonable disbursements.

- 15. The waiver by either party of any breach or violation of, or default under, any provisions of this Agreement shall not be deemed a continuing waiver by such party of any other provision or of any subsequent breach or violation of this Agreement or default hereunder.
 - 16. Time is of the essence with respect to each and every provision of this Agreement.
- 17. Owner shall be given access at any time to all of Broker's records, including books, correspondence, instructions, drawings, receipts, vouchers, memoranda and similar data relating to the Property and this Agreement (collectively, "Records"), and Broker shall preserve all the Records for a period of one (1) year, or for such longer period as may be required by law, after the termination or expiration of this Agreement. Following the expiration of such one (1) year period, Broker shall permit Owner to receive the Records, in lieu of Broker's destruction or disposition thereof, whereupon they shall be maintained at Owner's sole cost.
- 18. In the event of a Termination by Broker (but not in the event of a Termination for Cause except with respect to any commissions due Cooperating Brokers) Owner shall be liable for any commission, calculated in accordance with Paragraph 4, resulting from a lease executed by Owner and a prospective tenant within ninety (90) days from the termination or expiration of this Agreement. For the purposes of this Paragraph, a Prospective Tenant is any person or entity who has expressed written interest in the property to Broker and which Broker has forwarded in writing to Owner within thirty (30) days following the expiration or termination of this Agreement.
- 19. This Agreement shall be binding upon and shall inure to the benefit of the parties hereto and their permitted assignees, successors, and representatives. Broker shall not assign any interest of Broker under this Agreement without the prior written consent of Owner which may be given or withheld in Owner's sole discretion.
- 20. Nothing contained in this Agreement shall be construed as to require the commission of any act contrary to law, and in the event that there is any conflict between any provisions of this Agreement and any present or future statute, law ordinance or regulation contrary to which the parties have a legal right to contract, the latter shall prevail, but in such event the affected provisions of this Agreement shall be curtailed and limited only to the extent necessary to bring same within the requirement of the law. Broker shall comply with all requirements or law respecting the subject matter of this Agreement including, without limitation, laws which prohibit discrimination in the sale or rental of real property or which require the obtaining of licenses or permits by Broker's agents and employees. This Agreement is made under and shall be governed by and construed in accordance with the laws of the state in which the Property is located.
- 21. Broker shall at all times act as an independent contractor hereunder, it being understood and agreed between the parties that no agency (other than as may be expressly provided herein), joint venture, partnership or other relationship is intended and no such arrangement shall be created between Owner and Broker with respect to the Property. Broker shall have no authority to act as a principal or developer or to act on behalf of Owner with respect to this Property except as expressly herein set forth. Broker acknowledges a fiduciary relationship of trust and confidence between it and Owner, and Broker

IF TO OWNER:

City, State and zip

OUSD

Address

Attn:



agrees to perform its services hereunder in a diligent, efficient, and skillful manner commensurate with the highest standards of its profession.

- 22. All agreements made herein are made expressly for the benefit of the parties to this Agreement and no rights hereunder shall accrue to the benefit of any person not a party hereto, including, without limitation, any real estate broker who may be deemed to be a Cooperating Broker within the context of this Agreement.
- 23. The obligations of Owner under this Agreement are not personal obligations of the individual partners, directors, shareholders and officers of Owner and Broker shall look solely to the Property for satisfaction of any liability and shall not look to the assets of Owner or seek recourse against the assets of the individual partners, directors, officers, and shareholders of Owner.
- 24. Owner hereby authorizes Broker to represent and serve as agent for any purchaser or tenant, or prospective purchaser or tenant, of the Property or of any interest therein, and Owner hereby waives any conflict of interests which might arise as a result thereof.

Any notice provided for in this Agreement shall be in writing and shall be personally delivered or sent by certified mail, return receipt requested, postage prepaid to the following address:

IF TO BROKER:

Heafey Commercial

33 York Dr.

Attn: Brendan Heafey

Piedmont, CA 94611

IN WITNESS HEREOF, the parties have executed	this Agreement as of the date set forth below.
OWNER:	BROKER:
Oakland Unified School District	Heafey Commercial CA License #01342351
BY:	BY:
	Brendan Heafey
ITS:	ITS: <u>Principal</u>
DATE:	DATE:



EXHIBIT "A"

EXCLUSIVE LISTING AGREEMENT

PROPERTY

A	in the City of Oakland, County of Alameda, State of California and
further described as	



EXHIBIT "B"

EXCLUSIVE LISTING AGREEMENT

PERFORMANCE GOALS

- A. Marketing Meetings. The marketing team shall meet with the Owner, and/or Owner's designee, on a weekly basis to review the status of on-going negotiations, the progress towards attainment of the marketing goals, and such other matters as may be appropriate.
- B. Reports. At each marketing meeting, Broker shall prepare a typed report listing:
 - 1. Prospect names, addresses, phone numbers and decision maker's name.
 - 2. Entry date as prospect and name of marketing team member responsible for tracking.
 - 3. Descriptions of activity (i.e. lease out for signature, counter-proposal under review, etc.).
 - 4. Percentage probability of closing.
 - 5. Procuring broker name, company and phone number.
 - 6. Type of use (i.e. Title company, paper distribution, etc.)
 - 7. Current lease term expiration, if applicable.
 - 8. Square feet needed.

Lease Rates:

- 9. Lease rate (including concessions and improvements).
- 10. Next Action (i.e. Provide contract, sign letter of intent.).
- C. Pricing. The approved pricing for the Property is as follows:

The initial lease rate the Building will be marketed at shall be \$ per s month. All other terms and conditions of the lease(s) shall be subject to Owner's	
Sale Price:	
The initial sale price for the Building shall be \$ All other terms and the Purchase and Sale Agreement shall be subject to Owner's appro	l conditions of



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 04/22/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

RODUCER

MOC Insurance Services

CONTACT Deanna Ballard

PRONE (ACC, No. Ext): (415) 957-0500 FAX (AVC, No): (415) 957-0577 (AVC, No. (415) 957-0577 (AVC, NO

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	DESCRIPTION OF OPERATIONS below		<u> </u>					E.L. DISEASE - POLI	ICY LIMIT	\$	
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1000 Broadway St Suite 300			ļ	AUTHORIZED REPRESENTATIVE							
	Oakland			CA 94607			De	anna Ballar	d		



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Project Name Facilities Pl			lanning and Management Project					Sit	te 918
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Checklist						s a sole provider			
				Contracto	r Information				
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OUSD Vendor ID # 006756				Title	Principal				
Street Address 33 York D		1,5, 1,1,1,1			- 1				ip 94611
Telephone 510-625-15									
			een an OUSD contractor? X Yes No Worked as an OUSD employee?						Yes X No
OUSD Proje	Ct #	00918							
			Term o	of Original	/Amended	Contract			
Date Work	Will B	eain (i.e.,	Date Work Will End By (not more than 5 years from start						
effective date of contract)			4-29-2022 date; for construction contracts, enter planned completion date) 6-30						6-30-2023
				New Date of Contract E			nd (If Any)		
			Compor	eartion / D	oviced Com	noncation			
			Comper	isation/ Re	evised Com	pensation			
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Contract Price (Lump Sum)			\$ If New Contract, Total Contract Price (Not To Ex					exceed)	\$40,000.00
Pay Rate Per Hour (If Hourly)			\$	\$ If Amendment, Change in Price					\$
Other Expenses Requisition Nu									
					Information				
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				approved and a	(in order of app Purchase Order i	s issued. Signing this	docum	nent affirms	that to your
Division				Es University in	Phone	510-535-7038		Fax	510-535-708
1. Executiv	ve Direct	or, Facilities F	Planning and Ma	nagement					
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General	Counse	I, Department	of Facilities Plan	nning and Man	agement	9 10 10 10 10 10 10 10 10 10 10 10 10 10	W. I	7 P. W.	
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Chief Fi	nancial (Office	- N. 115					III, ENI	
4. Signatu	1. Signature								
Preside	nt, Board	d of Education				GERALEN E			
5. Signatu	Signature					Date Approved			