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#### **Board Cover Memorandum**

To **Board of Education** 

From Kyla Johnson-Trammell, Superintendent

Sondra Aguilera, Chief Academic Officer

**Meeting Date** February 23, 2022

Subject Services Agreement with East Bay Asian Youth Center

Ask of the X Approve Services Agreement **Board** ☐ Ratify Services Agreement

**Services** Vendor will work with assigned school attendance team(s) to develop plans to

support improved attendance including implementing a tiered attendance plan, providing case management/outreach and support, and implementing ageappropriate incentives for identified students and families. Vendor will also document and track activities implemented including which students receive additional support, the specific supports provided and change in attendance.

Term Start Date: February 1, 2022 End Date: June 30, 2022 with options

to renew for up to three one-year periods upon further approval from the

Board

Not-To-Exceed Amount

\$210,073.00

Competitively Bid

Yes

If the Service Agreement was not competitively bid and the not-to-exceed amount is more than \$96,700, list the exception(s) that applies (requires

Legal review/approval and may require a resolution): [Exception]

In-Kind **Contributions**  Staff time to coordinate

**Funding** Source(s) Resource 7425 – Expanded Learning Opportunities Prop 98 - \$210,073.00

#### Background

Over the past several years, OUSD has focused on decreasing chronic absence and increasing daily attendance in our effort to ensure students are attending school and ready to learn each day. Over the last 18 months, our students and families have been resilient and responsive to the changing landscape of school, home, and community. Many have successfully returned to in-person learning and some have not yet returned to full participation in school. The goal of this contract is to increase the attendance of students and families with moderate to severe chronic absence (not due to required COVID quarantine).

#### Attachment(s)

- Service Agreement with East Bay Asian Youth Center
- RFP and Bid Materials

#### **SERVICES AGREEMENT 2021-2022**

This Services Agreement ("Agreement") is a legally binding contract entered into between the Oakland Unified School District ("OUSD") and the below named entity or individual ("VENDOR," together with OUSD, "PARTIES"):

Full Name of Vendor (East Bay Asian Youth Center)

The PARTIES hereby agree as follows:

#### 1. **Term**.

a. This Agreement shall start on the below date ("Start Date"):

Start Date February 1, 2022

If no Start Date is entered, then the Start Date shall be the latest of the dates on which each of the PARTIES signed this Agreement.

b. The work shall be completed no later than the below date ("End Date"):

Lend Date June 30, 2022 with options to renew for up to three one-year periods upon further approval by the Board.

If no End Date is entered, then the End Date shall be the first June 30 after the Start Date. If the term set forth above would cause the Agreement to exceed the term limits set forth in Education Code section 17596, the Agreement shall instead automatically terminate upon reaching said term limit.

2. Services. VENDOR shall provide the services ("Services") as described in #1A and #1B of Exhibit A, attached hereto and incorporated herein by reference. To the extent that there may be a school closure (e.g., due to poor air quality, planned loss of power, COVID-19) or similar event in which school sites and/or District offices may be closed or otherwise inaccessible, VENDOR shall describe in #1B of Exhibit A whether and how its services would be able to continue.

## 3. Alignment and Evaluation.

a. VENDOR agrees to work and communicate with OUSD staff, both formally and informally, to ensure that the Services are aligned with OUSD's mission and are meeting the needs of students as determined by OUSD.

- b. OUSD may evaluate VENDOR in any manner which is permissible under the law. OUSD's evaluation may include, without limitation: (i) requesting that OUSD employee(s) evaluate the performance of VENDOR, each of VENDOR's employees, and each of VENDOR's subcontractors, and (ii) announced and unannounced observance of VENDOR, VENDOR's employee(s), and VENDOR's subcontractor(s).
- 4. Inspection and Approval. VENDOR agrees that OUSD has the right and agrees to provide OUSD with the opportunity to inspect any and all aspects of the Services performed including, but not limited to, any materials (physical or electronic) produced, created, edited, modified, reviewed, or otherwise used in the preparation, performance, or evaluation of the Services. In accordance with Paragraph 8 (Compensation), the Services performed by VENDOR must meet the approval of OUSD, and OUSD reserves the right to direct VENDOR to redo the Services, in whole or in part, if OUSD, in its sole discretion, determines that the Services were not performed in accordance with this Agreement.
- 5. **Data and Information Requests**. VENDOR shall timely provide OUSD with any data and information OUSD reasonably requests regarding students to whom the Services are provided. VENDOR shall register with and maintain current information within OUSD's Community Partner database unless OUSD communicates to VENDOR in writing otherwise, based on OUSD's determination that the Services are not related to community school outcomes. If and when VENDOR's programs and school site(s) change (either midyear or in subsequent years), VENDOR shall promptly update the information in the database.

## 6. Confidentiality and Data Privacy.

a. OUSD may share information with VENDOR pursuant to this Agreement in order to further the purposes thereof. VENDOR and all VENDOR's agents, personnel, employee(s), and/or subcontractor(s) shall maintain the confidentiality of all information received in the course of performing the Services, provided such information is (i) marked or identified as "confidential" or "privileged," or (ii) reasonably understood to be confidential or privileged.

- b. VENDOR understands that student data is confidential. If VENDOR will access or receive identifiable student data, other than directory information, in connection with this Agreement, VENDOR agrees to do so only after VENDOR and OUSD execute a separate data sharing agreement.
  - (i) If VENDOR is a software vendor, it agrees to access or receive identifiable student data, other than directory information, only after executing a California Student Data Privacy Agreement ("CSDPA") or CSDPA Exhibit E (available here).
  - (ii) If VENDOR is not a software vendor, it agrees to access or receive identifiable student data, other than directory information, only after executing the OUSD Data Sharing Agreement (available here).
  - (iii) Notwithstanding Paragraph 28 (Indemnification), should VENDOR access or receive identifiable student data, other than directory information, without first executing a separate data sharing agreement, VENDOR shall be solely liable for any and all claims or losses resulting from its access or receipt of such data.
- c. All confidentiality requirements, including those set forth in the separate data sharing agreement, extend beyond the termination of this Agreement.
- Copyright/Trademark/Patent/Ownership. VENDOR understands 7. and agrees that all matters produced under this Agreement, excluding any intellectual property that existed prior to execution of this Agreement, shall be works for hire as defined under Title 17 of the United States Code, and all copyrights in those works are the property of OUSD. These matters include, without limitation, drawings, plans, specifications, studies, reports, memoranda, computation sheets, the contents of computer diskettes, artwork, copy, posters, billboards, photographs, videotapes, audiotapes, systems designs, software, reports, diagrams, surveys, source codes or any other original works of authorship, or other documents prepared by VENDOR, its employees, or its subcontractors in connection with the Services performed under this Agreement. VENDOR cannot use, reproduce, distribute, publicly display, perform, alter, remix, or build upon matters produced under this Agreement without OUSD's express written permission. OUSD shall have all right, title and interest in said matters,

including the right to register the copyright, trademark, and/or patent of said matter in the name of OUSD. OUSD may, with VENDOR's prior written consent, use VENDOR's name in conjunction with the sale, use, performance and distribution of the matters, for any purpose and in any medium.

- 8. **Compensation**. OUSD agrees to pay VENDOR for satisfactorily performing Services in accordance with this Paragraph, Paragraph 10 (Invoicing), and #1C in **Exhibit A**.
  - a. The compensation under this Agreement shall not exceed:

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$ Not-to-Exceed Amount 210,073.00.
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This sum shall be for full performance of this Agreement and includes all fees, costs, and expenses incurred by VENDOR including, but not limited to, labor, materials, taxes, profit, overhead, travel, insurance, permitted subcontractor costs, and other costs.

- b. OUSD shall not pay and shall not be liable to VENDOR for any costs or expenses paid or incurred by VENDOR not described in **Exhibit A**.
- c. Payment for Services shall be made for all undisputed amounts no more frequently than in monthly installment payments within sixty (60) days after VENDOR submits an invoice to OUSD, in accordance with Paragraph 10 (Invoicing), for Services actually performed and after OUSD's written approval that Services were actually performed. The granting of any payment by OUSD, or the receipt thereof by VENDOR, shall in no way lessen the liability of VENDOR to correct unsatisfactory performance of Services, even if the unsatisfactory character of the performance was not apparent or detected at the time a payment was made. If OUSD determines that VENDOR's performance does not conform to the requirements of this Agreement, VENDOR agrees to correct its performance without delay.
- d. Compensation for any Services performed prior to the Start Date or after the End Date shall be at OUSD's sole discretion and in an amount solely determined by OUSD. VENDOR agrees that it shall not expect or demand payment for the performance of such services.
- e. VENDOR acknowledges and agrees not to expect or demand

payment for any Services performed prior to the PARTIES, particularly OUSD, validly and properly executing this Agreement until this Agreement is validly and properly executed and shall not rely on verbal or written communication from any individual, other than the President of the OUSD Governing Board, the OUSD Superintendent, or the OUSD General Counsel, stating that OUSD has validly and properly executed this Agreement.

- 9. **Equipment and Materials**. VENDOR shall provide all equipment, materials, and supplies necessary for the performance of this Agreement.
- 10. **Invoicing**. Invoices furnished by VENDOR under this Agreement must be in a form acceptable to OUSD.
  - a. All amounts paid by OUSD shall be subject to audit by OUSD. Invoices shall include, without limitation: VENDOR name, VENDOR address, invoice date, invoice number, purchase order number, name of school or department to which Services were provided, name(s) of the person(s) performing Services, date(s) Services were performed, brief description of Services provided on each date, the total invoice amount, and the basis for the total invoice amount (e.g., if hour rate, the number of hours on each date and the rate for those hours).
  - b. If OUSD, at its sole discretion, determines an invoice fails to include the required elements, OUSD will not pay the invoice and will inform VENDOR of the missing items; VENDOR shall resubmit an invoice that includes the required elements before OUSD will pay the invoice.
  - c. Invoices must be submitted monthly, and within 30 days of the conclusion of the applicable billing period, unless otherwise agreed. OUSD reserves the right to refuse to pay untimely invoices.
  - d. OUSD reserves the right to add or change invoicing requirements. If OUSD does add or change invoicing requirements, it shall notify VENDOR in writing and the new or modified requirements shall be mandatory upon receipt by VENDOR of such notice.
  - e. To the extent that VENDOR has described how the Services may be provided both in-person and not in-person, VENDOR's

- invoices shall—in addition to any invoice requirement added or changed under subparagraph (c)—indicate whether the Services are provided in-person or not.
- f. All invoices furnished by VENDOR under this Agreement shall be delivered to OUSD via email unless OUSD requests, in writing, a different method of delivery.

#### 11. **Termination**.

- a. For Convenience by OUSD. OUSD may at any time terminate this Agreement upon thirty (30) days prior written notice to VENDOR. OUSD shall compensate VENDOR for Services satisfactorily provided through the date of termination. Upon approval by OUSD legal counsel, the OUSD Superintendent or an OUSD Chief or Deputy may issue the termination notice without approval by the OUSD Governing Board, in which case this Agreement would terminate upon ratification of the termination by the OUSD Governing Board or thirty (30) days after the notice was provided, whichever is later.
- b. Due to COVID-19. Notwithstanding Paragraph 19 (Coronavirus/COVID-19) or any other language of this Agreement, if a shelter-in-place (or similar) order due to COVID-19 is issued or is in effect during the term of this Agreement that would prohibit or limit, at the sole discretion of OUSD, the ability of VENDOR to perform the Services, OUSD may terminate this Agreement upon seven (7) days prior written notice to VENDOR. Upon approval by OUSD legal counsel, the OUSD Superintendent or an OUSD Chief or Deputy may issue the termination notice without approval by the OUSD Governing Board, in which case this Agreement would terminate upon ratification of the termination by the OUSD Governing Board or seven (7) days after the notice was provided, whichever is later.
- c. For Cause. Either PARTY may terminate this Agreement by giving written notice of its intention to terminate for cause to the other PARTY. Written notice shall contain the reasons for such intention to terminate. Cause shall include (i) material violation of this Agreement or (ii) if either PARTY is adjudged bankrupt, makes a general assignment for the benefit of creditors, or a receiver is appointed on account of its insolvency. Upon approval by OUSD legal counsel, the OUSD Superintendent or an OUSD Chief or Deputy may issue the termination notice

without approval by the OUSD Governing Board, in which case this Agreement would terminate upon ratification of the termination by the OUSD Governing Board or three (3) days after the notice was provided, whichever is later, unless the condition or violation ceases or satisfactory arrangements for the correction are made.

- d. Upon termination, VENDOR shall provide OUSD with all materials produced, maintained, or collected by VENDOR pursuant to this Agreement, whether or not such materials are complete or incomplete or are in final or draft form.
- 12. **Legal Notices**. All legal notices provided for under this Agreement shall be sent via email to the email address set forth below and shall be either (i) personally delivered during normal business hours or (ii) sent by U.S. Mail (certified, return receipt requested) with postage prepaid to the other PARTY at the address set forth below.

#### OUSD

Name: Joshua R. Daniels

Site/Dept: Office of General Counsel

Address: 1000 Broadway, Suite 300

City, ST Zip: Oakland, CA 94607

Phone: 510-879-8535

Email: ousdlegal@ousd.org

#### **VENDOR**

Name: David Kakishiba

Title: **Executive Director** 

Address: 2025 East 12th St

City, ST Zip: City, ST Zip Oakland, CA 94606

Phone: (510-533-1092)

Email: [junji@ebayc.org]

Notice shall be effective when received if personally served or emailed or, if mailed, three days after mailing. Either PARTY must give written notice of a change of mailing address or email.

#### 13. **Status**.

- a. This is not an employment contract. VENDOR, in the performance of this Agreement, shall be and act as an independent contractor. VENDOR understands and agrees that it and any and all of its employees shall not be considered employees of OUSD, and are not entitled to benefits of any kind or nature normally provided employees of OUSD and/or to which OUSD's employees are normally entitled, including, but not limited to, State Unemployment Compensation or Worker's Compensation. VENDOR shall assume full responsibility for payment of all Federal, State, and local taxes or contributions, including unemployment insurance, social security and income taxes with respect to VENDOR's employees.
- b. If VENDOR is a natural person, VENDOR verifies all of the following:
  - (i) VENDOR is free from the control and direction of OUSD in connection with VENDOR's work;
  - (ii) VENDOR's work is outside the usual course of OUSD's business; and
  - (iii) VENDOR is customarily engaged in an independently established trade, occupation, or business of the same nature as that involved in the work performed for OUSD.
- c. If VENDOR is a business entity, VENDOR verifies all of the following:
  - (i) VENDOR is free from the control and direction of OUSD in connection with the performance of the work;
  - (ii) VENDOR is providing services directly to OUSD rather than to customers of OUSD;
  - (iii) the contract between OUSD and VENDOR is in writing;
  - (iv) VENDOR has the required business license or business tax registration, if the work is performed in a jurisdiction that requires VENDOR to have a business license or business tax registration;
  - (v) VENDOR maintains a business location that is separate from the business or work location of OUSD:
  - (vi) VENDOR is customarily engaged in an independently

- established business of the same nature as that involved in the work performed;
- (vii) VENDOR actually contracts with other businesses to provide the same or similar services and maintains a clientele without restrictions from OUSD;
- (viii) VENDOR advertises and holds itself out to the public as available to provide the same or similar services;
- (ix) VENDOR provides its own tools, vehicles, and equipment to perform the services;
- (x) VENDOR can negotiate its own rates;
- (xi) VENDOR can set its own hours and location of work; and
- (xii) VENDOR is not performing the type of work for which a license from the Contractor's State License Board is required, pursuant to Chapter 9 (commencing with section 7000) of Division 3 of the Business and Professions Code.

### 14. Qualifications and Training.

- a. VENDOR represents and warrants that VENDOR has the qualifications and ability to perform the Services in a professional manner, without the advice, control or supervision of OUSD. VENDOR will performed the Services in accordance with generally and currently accepted principles and practices of its profession for services to California school districts and in accordance with applicable laws, codes, rules, regulations, and/or ordinances. All VENDOR employees and agents shall have sufficient skill and experience to perform the work assigned to them.
- b. VENDOR represents and warrants that its employees and agents are specially trained, experienced, competent and fully licensed to provide the Services identified in this Agreement in conformity with the laws and regulations of the State of California, the United States of America, and all local laws, ordinances and/or regulations, as they may apply, if VENDOR was selected, at least in part, on such representations and warrants.
- 15. **Certificates/Permits/Licenses/Registration**. VENDOR's employees or agents shall secure and maintain in force such certificates, permits, licenses and registration as are required by law in connection with the furnishing of Services pursuant to this Agreement.

#### 16. **Insurance**.

- Commercial General Liability Insurance. Unless specifically a. waived by OUSD as noted in **Exhibit A**, VENDOR shall maintain Commercial General Liability Insurance, including automobile coverage, with limits of at least one million dollars (\$1,000,000) per occurrence for corporal punishment, sexual misconduct, harassment, bodily injury and property damage. The coverage shall be primary as to OUSD and shall name OUSD as an additional insured with the additional insured endorsement provided to OUSD within 15 days of effective date of this Agreement (and within 15 days of each new policy year thereafter during the term of this Agreement). Evidence of insurance shall be attached to this Agreement or otherwise provided to OUSD upon request. Endorsement of OUSD as an additional insured shall not affect OUSD's rights to any claim, demand, suit or judgment made, brought or recovered against VENDOR. The policy shall protect VENDOR and OUSD in the same manner as though each were separately issued. Nothing in said policy shall operate to increase the Insurer's liability as set forth in the policy beyond the amount or amounts shown or to which the Insurer would have been liable if only one interest were named as an insured.
- b. Workers' Compensation Insurance. Unless specifically waived by OUSD as noted in **Exhibit A**, VENDOR shall procure and maintain at all times during the performance of such work, Workers' Compensation Insurance in conformance with the laws of the State of California (including, but not limited to, Labor Code section 3700) and Federal laws when applicable. Employers' Liability Insurance shall not be less than one million dollars (\$1,000,000) per accident or disease.

## 17. **Testing and Screening**.

a. Tuberculosis Screening. Unless specifically waived by OUSD as noted in **Exhibit A**, VENDOR is required to screen employees who will be working at OUSD sites for more than six hours. VENDOR agents who work with students must submit to a tuberculosis risk assessment as required by Education Code section 49406 within the prior 60 days. If tuberculosis risk factors are identified, VENDOR agents must submit to an intradermal or

other approved tuberculosis examination to determine that he/she is free of infectious tuberculosis. If the results of the examination are positive, VENDOR shall obtain an x-ray of the lungs. VENDOR, at its discretion, may choose to submit the agent to the examination instead of the risk assessment.

b. Fingerprinting/Criminal Background Investigation. Unless specifically waived by OUSD as noted in **Exhibit A**, for all VENDOR employees, subcontractors, volunteers, and agents providing the Services, VENDOR shall ensure completion of fingerprinting and criminal background investigation, and shall request and regularly review subsequent arrest records. VENDOR confirms that no employee, subcontractor, volunteer, or agent providing the Services has been convicted of a felony, as that term is defined in Education Code section 45122.1. VENDOR shall provide the results of the investigations and subsequent arrest notifications to OUSD.

Waivers are not available for VENDORS whose employees, subcontractors, volunteers, and agents will have any contact with OUSD students.

- c. VENDOR shall use either California Department of Justice or Be A Mentor, Inc. (<a href="http://beamentor.org/OUSDPartner">http://beamentor.org/OUSDPartner</a>) finger-printing and subsequent arrest notification services.
- d. VENDOR agrees to immediately remove or cause the removal of any employee, representative, agent, or person under VENDOR's control person from OUSD property upon receiving notice from OUSD of such desire. OUSD is not required to provide VENDOR with a basis or explanation for the removal request.

## 18. Incident/Accident/Mandated Reporting.

a. VENDOR shall notify OUSD, via email pursuant to Paragraph 12 (Legal Notices), within twelve (12) hours of learning of any significant accident or incident. Examples of a significant accident or incident include, without limitation, an accident or incident that involves law enforcement, possible or alleged criminal activity, or possible or actual exposure to a communicable disease such as COVID-19. VENDOR shall properly submit required accident or incident reports within one

- business day pursuant to the procedures specified by OUSD. VENDOR shall bear all costs of compliance with this Paragraph.
- b. To the extent that an employee, subcontractor, agent, or representative of VENDOR is included on the list of mandated reporters found in Penal Code section 11165.7, VENDOR agrees to inform the individual, in writing that they are a mandated reporter, and describing the associated obligations to report suspected cases of abuse and neglect pursuant to Penal Code section 11166.5.

#### 19. Coronavirus/COVID-19.

- a. Through its execution of this Agreement, VENDOR declares that it is able to meet its obligations and perform the Services required pursuant to this Agreement in accordance with any shelter-in-place (or similar) order or curfew (or similar) order ("Orders") issued by local or state authorities and with any social distancing/hygiene (or similar) requirements.
- b. To the extent that VENDOR provides Services in person and consistent with the requirements of Paragraph 10 (Invoicing), VENDOR agrees to include additional information in its invoices as required by OUSD if any Orders are issued by local or state authorities that would prevent VENDOR from providing Services in person.
- c. Consistent with the requirements of Paragraph 18 (Incident/Accident/Mandated Reporting), VENDOR agrees to notify OUSD, via email pursuant to Paragraph 12 (Legal Notices), within twelve (12) hours if VENDOR or any employee, subcontractor, agent, or representative of VENDOR tests positive for COVID-19, shows or reports symptoms consistent with COVID-19, or reports to VENDOR possible COVID-19 exposure.
- d. VENDOR agrees to immediately adhere to and follow any OUSD directives regards health and safety protocols including, but not limited to, providing OUSD with information regarding possible exposure of OUSD employees to VENDOR or any employee, subcontractor, agent, or representative of VENDOR and information necessary to perform contact tracing, as well as complying with any OUSD testing and vaccination requirements.
- e. VENDOR shall bear all costs of compliance with this Paragraph, including but not limited to those imposed by this Agreement.

- 20. **Assignment**. The obligations of VENDOR under this Agreement shall not be assigned by VENDOR without the express prior written consent of OUSD and any assignment without the express prior written consent of OUSD shall be null and void.
- 21. **Non-Discrimination**. It is the policy of OUSD that in connection with all work performed under Contracts there be no discrimination because of race, color, ancestry, national origin, religious creed, physical disability, medical condition, marital status, sexual orientation, gender, or age; therefore, VENDOR agrees to comply with applicable Federal and California laws including, but not limited to, the California Fair Employment and Housing Act beginning with Government Code section 12900 and Labor Code section 1735 and OUSD policy. In addition, VENDOR agrees to require like compliance by all its subcontractor (s). VENDOR shall not engage in unlawful discrimination in employment on the basis of actual or perceived; race, color, national origin, ancestry, religion, age, marital status, pregnancy, physical or mental disability, medical condition, veteran status, gender, sex, sexual orientation, or other legally protected class.
- 22. **Drug-Free/Smoke Free Policy**. No drugs, alcohol, and/or smoking are allowed at any time in any buildings and/or grounds on OUSD property. No students, staff, visitors, VENDORS, or subcontractors are to use controlled substances, alcohol or tobacco on these sites.
- 23. **Waiver**. No delay or omission by either PARTY in exercising any right under this Agreement shall operate as a waiver of that or any other right or prevent a subsequent act from constituting a violation of this Agreement.
- 24. **No Rights in Third Parties**. This Agreement does not create any rights in, or inure to the benefit of, any third party except as expressly provided herein.

#### 25. Conflict of Interest.

a. VENDOR shall abide by and be subject to all applicable, regulations, statutes, or other laws regarding conflict of interest. VENDOR shall not hire any officer or employee of OUSD to perform any service by this Agreement without the prior approval

- of OUSD Human Resources.
- b. VENDOR affirms to the best of his/her/its knowledge, there exists no actual or potential conflict of interest between VENDOR's family, business or financial interest and the services provided under this Agreement, and in the event of change in either private interest or services under this Agreement, any question regarding possible conflict of interest which may arise as a result of such change will be brought to OUSD's attention in writing.
- c. Through its execution of this Agreement, VENDOR acknowledges that it is familiar with the provisions of section 1090 et seq. and section 87100 et seq. of the Government Code, and certifies that it does not know of any facts which constitute a violation of said provisions. In the event VENDOR receives any information subsequent to execution of this Agreement which might constitute a violation of said provisions, VENDOR agrees it shall notify OUSD in writing.
- 26. Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion. Through its execution of this Agreement, VENDOR certifies to the best of its knowledge and belief, that it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency according to Federal Acquisition Regulation Subpart 9.4, and by signing this contract, certifies that this vendor does not appear on the Excluded Parties List (https://www.sam.gov/).
- 27. **Limitation of OUSD Liability**. Other than as provided in this Agreement, OUSD's financial obligations under this Agreement shall be limited to the payment of the compensation described in Paragraph 8 (Compensation). Notwithstanding any other provision of this Agreement, in no event shall OUSD be liable, regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including, but not limited to, lost profits or revenue, arising out of, or in connection with, this Agreement for the Services performed in connection with this Agreement.

#### 28. Indemnification.

a. To the furthest extent permitted by California law, VENDOR shall indemnify, defend and hold harmless OUSD, its Governing

- Board. agents, representatives, officers, consultants, employees, trustees, and volunteers ("OUSD Indemnified Parties") from any and all claims or losses accruing or resulting from injury, damage, or death of any person or entity arising out of VENDOR's performance of this Agreement. VENDOR also agrees to hold harmless, indemnify, and defend OUSD Indemnified Parties from any and all claims or losses incurred by any supplier, VENDOR, or subcontractor furnishing work, services, or materials to VENDOR arising out of the performance of this Agreement, VENDOR shall, to the fullest extent permitted by California law, defend OUSD Indemnified Parties at VENDOR's own expense, including attorneys' fees and costs, and OUSD shall have the right to accept or reject any legal representation that VENDOR proposes to defend OUSD Indemnified Parties.
- b. To the furthest extent permitted by California law, OUSD shall indemnify, defend, and hold harmless VENDOR, its Board, agents, representatives, officers, consultants, employees, trustees, and volunteers ("VENDOR Indemnified Parties") from any and all claims or losses accruing or resulting from injury, damage, or death of any person or entity arising out of OUSD's performance of this Agreement. OUSD shall, to the fullest extent permitted by California law, defend VENDOR Indemnified Parties at OUSD's own expense, including attorneys' fees and costs.
- 29. **Audit**. VENDOR shall establish and maintain books, records, and systems of account, in accordance with generally accepted accounting principles, reflecting all business operations of VENDOR transacted under this Agreement. VENDOR shall retain these books, records, and systems of account during the term of this Agreement and for three (3) years after the End Date. VENDOR shall permit OUSD, its agent, other representatives, or an independent auditor to audit, examine, and make excerpts, copies, and transcripts from all books and records, and to make audit(s) of all billing statements, invoices, records, and other data related to Services covered by this Agreement. Audit(s) may be performed at any time, provided that OUSD shall give reasonable prior notice to VENDOR and shall conduct audit(s) during VENDOR'S normal business hours, unless VENDOR otherwise consents.

- 30. **Litigation**. This Agreement shall be deemed to be performed in Oakland, California and is governed by the laws of the State of California, but without resort to California's principles and laws regarding conflict of laws. The Alameda County Superior Court shall have jurisdiction over any litigation initiated to enforce or interpret this Agreement.
- 31. **Incorporation of Recitals and Exhibits**. Any recitals and exhibits attached to this Agreement are incorporated herein by reference. VENDOR agrees that to the extent any recital or document incorporated herein conflicts with any term or provision of this Agreement, the terms and provisions of this Agreement shall govern.
- 32. **Integration/Entire Agreement of Parties**. This Agreement constitutes the entire agreement between the PARTIES and supersedes all prior discussions, negotiations, and agreements, whether oral or written. This Agreement may be amended or modified only by a written instrument executed by both PARTIES.
- 33. **Severability**. If any term, condition or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will nevertheless continue in full force and effect, and shall not be affected, impaired or invalidated in any way.
- 34. **Provisions Required By Law Deemed Inserted**. Each and every provision of law and clause required by law to be inserted in this Agreement shall be deemed to be inserted herein and this Agreement shall be read and enforced as though it were included therein.
- 35. **Captions and Interpretations**. Section and paragraph headings in this Agreement are used solely for convenience, and shall be wholly disregarded in the construction of this Agreement. No provision of this Agreement shall be interpreted for or against a PARTY because that PARTY or its legal representative drafted such provision, and this Agreement shall be construed as if jointly prepared by the PARTIES.
- 36. **Calculation of Time**. For the purposes of this Agreement, "days" refers to calendar days unless otherwise specified and "hours" refers to hours regardless of whether it is a work day, weekend, or holiday.

- 37. Counterparts and Electronic Signature. This Agreement, and all amendments, addenda, and supplements to this Agreement, may be executed in one or more counterparts, all of which shall constitute one and the same amendment. Any counterpart may be executed and delivered by facsimile or other electronic signature (including portable document format) by either PARTY and, notwithstanding any statute or regulations to the contrary (including, but not limited to, Government Code section 16.5 and the regulations promulgated therefrom), the counterpart shall legally bind the signing PARTY and the receiving PARTY may rely on the receipt of such document so executed and delivered electronically or by facsimile as if the original had been received. Through its execution of this Agreement, each PARTY waives the requirements and constraints on electronic signatures found in statute and regulations including, but not limited to, Government Code section 16.5 and the regulations promulgated therefrom.
- 38. **W-9 Form**. If VENDOR is doing business with OUSD for the first time, VENDOR acknowledges that it must complete and return a signed W-9 form to OUSD.
- 39. **Agreement Publicly Posted**. This Agreement, its contents, and all incorporated documents are public documents and will be made available by OUSD to the public online via the Internet.

## 40. Signature Authority.

- Each PARTY has the full power and authority to enter into and perform this Agreement, and the person(s) signing this Agreement on behalf of each PARTY has been given the proper authority and empowered to enter into this Agreement.
- b. Notwithstanding subparagraph (a), only the Superintendent, Chiefs, Deputy Chiefs, and the General Counsel have been delegated the authority to sign contracts for OUSD, and only under limited circumstances, which require ratification by the OUSD Governing Board. VENDOR agrees not to accept the signature of another other OUSD employee as having the proper authority and empowered to enter into this Agreement or as legally binding in any way.
- c. Notwithstanding Paragraph 11, if this Agreement is executed by

the signature of the Superintendent, Chiefs, Deputy Chiefs, or General Counsel under their delegated authority, and the Board thereafter declines to ratify the Agreement, the Agreement shall automatically terminate on the date that the Board declines to ratify it. OUSD shall compensate VENDOR for Services satisfactorily provided through the date of termination. Upon termination, VENDOR shall provide OUSD with all materials produced, maintained, or collected by VENDOR pursuant to this Agreement, whether or not such materials are complete or incomplete or are in final or draft form.

41. Contract Contingent on Governing Board Approval. OUSD shall not be bound by the terms of this Agreement unless and until it has been (i) formally approved by OUSD's Governing Board or (ii) validly and properly executed by the OUSD Superintendent, the General Counsel, or a Chief or Deputy Chief authorized by the Education Code or Board Policy, and no payment shall be owed or made to VENDOR absent such formal approval or valid and proper execution.

REST OF PAGE IS INTENTIONALLY LEFT BLANK

IN WITNESS WHEREOF, the PARTIES hereto agree and execute this Agreement and to be bound by its terms and conditions:

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1/28/2022

Position: Executive Director Date: Click or tap here to enter text.

One of the terms and conditions to which VENDOR agrees by its signature is subparagraph (e) of Paragraph 8 (Compensation), which states that VENDOR acknowledges and agrees not to expect or demand payment for any Services performed prior to the PARTIES, particularly OUSD, validly and properly executing this Agreement until this Agreement is validly and properly executed and shall not rely on verbal or written communication from any individual, other than the President of the OUSD Governing Board, the OUSD Superintendent, or the OUSD General Counsel, stating that OUSD has validly and properly executed this Agreement. VENDOR specifically acknowledges and agrees to this term/condition on the above date.

0	H	S	n
V	U	U	L

Signature:	85. O. Ye	
	2/24/2022	
ducation	Date: Click or tap he	ere to enter text.
Executive D	Director	
	ducation	2/24/2022

Name: Kyla Johnson-Trammell Signature: 2/24/2022

Position: Secretary, Board of Education Date: Enter date of signature

Template approved as to form by OUSD Office of the General Counsel.

#### **EXHIBIT A**

1A. **General Description of Services to be Provided**: Provide a description of the service(s) VENDOR will provide.

Add General Description of Services (Vendor will partner with assigned school attendance team(s) to develop plans to support improved attendance including implementing a Tiered Attendance plan, providing case management / outreach and support, and implementing age appropriate incentives for identified students and families. Vendor will also document and track activities implemented including which students receive additional support, the specific supports provided and changes in attendance.)

1B.	Description of Services to be Provided During School Closure or Similar Event: If there is a school closure (e.g., due to poor air quality, planned loss of power, COVID-19) or similar event in which school sites and/or District offices may be closed or otherwise inaccessible, would services be able to continue?
	☐ No, services would not be able to continue.
	⊠ Yes, services would be able to continue as described in 1A.
	☐ Yes, but services would be different than described in 1A. Please briefly describe how the services would be different.  [Add Description of Different Services (Click or tap here to enter text.]]
1C.	Rate of Compensation: Please describe the basis by which compensation will be paid to VENDOR:
	☐ Hourly Rate: \$ Hourly Rate (Click or tap here to enter text.) per hour
	☐ Daily Rate: \$ Daily Rate Click or tap here to enter text. per day
	☐ Weekly Rate: \$ Weekly Rate (Click or tap here to enter text.) per week
	☐ Monthly Rate: \$ Monthly Rate (Click or tap here to enter text.) per month
	☐ Per Student Served Rate: \$ Per Student Rate Click or tap here to enter text. per student served
	□ Performance/Deliverable Payments: Describe the performance and/or deliverable(s) as well as the associated rate(s) below:
	Performance/Deliverables (As described in RFP)

2. **Specific Outcomes**: (A) What are the expected outcomes from the services of this Agreement? Please be specific. For example, as a result of the service(s): How many more OUSD students will graduate from high school? How many more OUSD students will attend school 95% or more? How many more OUSD students will have meaningful internships and/or paying jobs? How many more OUSD students will have access to, and use, the health services they need? (B) Please describe the measurable outcomes specific to the services. Please complete the sentence prompt: "Participants will be able to..." C. If applicable, please provide details of program participation. Please complete the sentence prompt: "Students will..."

Specific Outcomes (Increase the attendance of students and families with moderate to severe chronic absence [not due to required COVID quarantine]

- 3. Alignment with School Plan for Student Achievement SPSA (required if using State or Federal Funds): Please select the appropriate option below:
  - ☐ Action Item included in Board Approved SPSA (no additional documentation required) Item Number:

Item Number Click or tap here to enter text.

- ☐ Action Item added as modification to Board Approved SPSA School site must submit the following documents to the Strategic Resource Planning for approval through the Escape workflow process:
  - Meeting announcement for meeting in which the SPSA modification was approved.
  - Minutes for meeting in which the SPSA modification was approved indicating approval of the modification.
  - Sign-in sheet for meeting in which the SPSA modification was approved.
- 4. **Waivers**: OUSD has waived the following. Confirmation of the waiver is attached herewith:
  - ☐ Commercial General Liability Insurance (Waiver only available, at

OUSD's sole discretion, if VENDOR's employees, subcontractors, volunteers, and agents will have no contact (in-person *or virtual*) with OUSD students, and the compensation not-to-exceed amount is \$25,000 or less.)

Workers' Compensation Insurance (Waiver only available, at OUSD's sole discretion, if VENDOR has no employees.)

Tuberculosis Screening (Waiver only available, at OUSD's sole discretion, if VENDOR's employees, subcontractors, volunteers, and agents will have no in-person contact with OUSD students.)

Fingerprinting/Criminal Background Investigation (Waiver only available, at OUSD's sole discretion, if VENDOR's employees, subcontractors, volunteers, and agents will have no contact (in-person *or virtual*) with OUSD students.)



## Request for Proposal (RFP) 21-111CSSS

# ATTENDANCE PARTNERSHIPS FOR COMMUNITY SCHOOLS STUDENT SERVICES

\* Submit proposals and all questions/inquiries to:

OAKLAND UNIFIED SCHOOL DISTRICT
Attention: Procurement Department
900 High Street, 2nd Floor
OAKLAND, CA 94601

email: procurement@ousd.org

phone: (510) 434-4337

Proposals Due: 11/05/2021 at 2:00 PM

THE TERMS AND CONDITIONS OF THIS CONTRACT ARE GOVERNED BY THE CALIFORNIA EDUCATION AND PUBLIC CONTRACT CODES.

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## **Submission Deadline & Process:**

Bids must be received prior to November 5, 2021 at 2:00pm

#### **Provider to submit:**

- (1) Hardcopy Proposal
- (1) USB Electronic RFP version

Proposal shall be clearly marked: "Response to RFP No. 21-111CSSS" Proposal shall be submitted to:

OAKLAND UNIFIED SCHOOL DISTRICT
ATTENDANCE PARTNERSHIPS
FOR COMMUNITY SCHOOLS STUDENT SERVICES

Attention: PROCUREMENT DEPARTMENT
900 High Street
OAKLAND, CA 94601

Bids received later than the designated time and specified date will be returned to the proposer unopened. *Facsimile (FAX) copies of the proposal will not be accepted.* 

The District reserves the right to accept or reject any or all proposals or any combination thereof and to waive any irregularity in the bidding process.

Copies of the RFP/Bid documents may be obtained from **Oakland Unified School District, Procurement Department's website** <a href="https://www.ousd.org/procurement">https://www.ousd.org/procurement</a>, if you have specific questions or concerns regarding RFP, you may contact us by email to: <a href="mailto:procurement@ousd.org">procurement@ousd.org</a>.

#### RFP SCHEDULE OF EVENTS

The following schedule will be used by the District for this RFP.

DATE	ACTION
RFP Posting/First Advertisement:	October 4, 2021
Pre-Bid Conference:	October 14, 2021 @ 10:00 a.m. (Zoom link on Procurement Website)
Deadline for Questions:	October 14 , 2021 @ 2:00 p.m.
Proposal/Bid Submitted to District:	November 5 , 2021 @ 2:00 p.m.
Proposal/Bid Opening:	November 8, 2021 @ 1:00 p.m.
Potential Interviews (If Necessary):	November 9, 2021 - November 10, 2021
Final Award of RFP (BOE):	December 2021
Contract Start Date:	January 2022

\*\*OUSD will use every effort to adhere to the schedule. However, OUSD reserves the right to amend the schedule, as it deems necessary, and will post a notice of amendment at www.ousd.org/procurement.\*\*

Proposers are advised that the District reserves the right to amend this RFP at any time. Amendments will be done formally by providing written amendments to all potential Proposers known to have received a copy of the RFP. Proposers must acknowledge receipt of any and all RFP amendments. This shall be done by signing the Acknowledgement of Amendment(s) to RFP form. If a Proposer desires an explanation or clarification of any kind regarding this RFP, the Proposer must make a written request for such explanation. Requests should be addressed via email to:

#### Rosaura M. Altamirano

Senior Manager, Supply Chain & Logistics rosaura.altamirano@ousd.org

The District will advise all Proposers known to have received a copy of the RFP of the explanation or clarification, by email or by formal RFP amendment via email as the District may in its sole discretion deem appropriate.

Published: Oct 1, 2021

#### GENERAL INFORMATION AND SUBMITTAL INSTRUCTIONS

#### GENERAL INFORMATION ABOUT THE OAKLAND UNIFIED SCHOOL DISTRICT

The District is located in and is approximately coterminous with the City of Oakland, California, located on the east side of the San Francisco Bay, approximately 10 miles from San Francisco. The District's boundaries also include small portions of the neighboring cities of Emeryville and Alameda.

The Oakland Unified School District (District) operates under a locally-elected seven member Board form of government and provides educational services to grades CDC/Pre-K - Adult. The District operates eighteen (18) child development centers, forty-seven (47) elementary schools, eleven (11) middle schools, ten (10) high schools, five (5) K-8, four (4) K-12, six (6) alternative ed and other programs as well. The District serves approximately 36,886 students. We encourage you to visit our website (http://www.ousd.org) for more information about the District.

The District reserves the right to issue other contracts to meet its requirements. Contract award does not preclude the District from using any other service providers for the same contracted services as those secured through this RFP. An underlying principle of this RFP is best value. Best value is determined through a process that evaluates strengths, weaknesses, risks and exemplary customer service.

#### **OBJECTIVES**

## Organizations to Partner in implementing the OUSD Attend and Engage in School Plan

OUSD seeks qualified organizations to partner in our effort to ensure students and families are fully engaged and attending school. Over the last several years OUSD has focused on decreasing chronic absence and increasing daily attendance in our effort to ensure students are attending school and ready to learn each day. Over the last 18 months, our students and families have been resilient and responsive to the changing landscape of school, home, and community. Many have successfully returned to in-person learning and some have not yet returned to full participation in school.

This request for qualifications seeks organizations to support the OUSD effort to ensure every student attends school and engages each day in their school's learning opportunities.

#### **SCOPE OF WORK**

OUSD anticipates allocating one or multiple contracts per grade level for providers to implement attendance strategies and incentive programs for identified grade spans in amounts not to exceed -

- High Schools \$1 million
- Middle Schools \$500,000
- Elementary Schools \$300,000

#### Outcomes:

- Increase the attendance of students and families with moderate to severe chronic absence [not due to required COVID quarantine].
- Implement a Tiered approach to attendance in partnership with OUSD's School Site Attendance Team & Central Partners.
- Increase student & family leadership and awareness around the importance of attendance.

#### Desired Qualifications, Agency will have:

- Culturally and linguistically responsive staff / volunteers to conduct outreach to students and families.
- Ability to implement outreach campaigns including at a minimum phone calls and home visits.
- Ability to develop and implement student and family incentive programs.
- Awareness of effective strategies to engage students and families including appropriate communication methods / campaigns.
- Ability to provide basic case management support for families who identify home
  / community barriers to attending school. Understanding of existing school
  resources that may be of support.
- Ability to provide workshops for students and families on attendance related issues.
- Ability to work with multiple sites to implement attendance strategies that support the school's goals and practices

#### **SPECIFIC ACTIVITIES REQUIRED**

 Agency will partner with assigned school attendance team(s) to develop plans to support improved attendance including implementing a Tiered Attendance plan, providing case management / outreach and support, and implementing age appropriate incentives for identified students and families.

•	Document and track activities implemented including which students receive additional support, the specific supports provided and changes in attendance.

#### RECEIPT OF PROPOSAL PACKAGES:

Sealed Proposal packages shall be delivered to the **Procurement Department** no later than **November 5**, **2021 by 2:00 p.m**.

Proposals submitted by mail in sealed envelope(s) should be submitted sufficiently in advance to ensure delivery to the Procurement Department prior to the specified time. The District assumes no responsibility for delay in delivery of the proposal either by the United States Post Office or overnight package delivery services. If submission time is a factor, the District encourages hand delivery of the proposal directly to the Procurement Department, 900 High Street 2<sup>nd</sup> Floor Oakland, CA 94607 between the hours of 9:00am - 2:00pm. All proposals delivered after scheduled closing time for receipt of proposals will not be considered.

Contractors are required to send one (1) original, (1) electronic copy on a USB flash drive, of their proposals. Incomplete proposals may be deemed non-responsive and therefore not considered.

The District reserves the right to reject any or all proposals. The District may negotiate the terms of the contract, including but not limited to pricing, with the selected Contractors prior to entering into a contract. Proposals and any other information submitted by respondents in response to this RFP shall become the property of the District. Notwithstanding any indication by Contractor of confidential contents, and with the exception of bona fide confidential information, contents of proposals are public documents subject to disclosure under the California Public Records Act after award. The District will not provide compensation to Contractors for any expenses incurred by the Contractors for proposal preparation or for any demonstration that may be made. Contractors submit proposals at their own risk and expense.

#### **Local Business Program**

In order to provide economic opportunity for Oakland residents and businesses and stimulate economic development in Oakland, the District has implemented a Local, Small Local and Small Local Resident Business Enterprise Program ("Local Business Program"). The District encourages Local, Small and Small Local Resident Businesses to apply.

Contractors claiming preference as a *certified* Oakland Small Business must attach a copy of their certification letter to their bid. This RFP, and subsequent amendments and/or updates will be available at: <a href="https://www.ousd.org/procurement">https://www.ousd.org/procurement</a>. Contractors are responsible for checking this website for information and changes to this RFP.

#### PROPOSAL EVALUATIONS AND SCORING

This request is designed to select the Proposer that works best for the District. Proposals will be reviewed for content, completeness, experience, qualifications, price, means of providing service and ability to provide the best solution for the District. By responding to this request, proposer acknowledges that selection will be based on a comprehensive submission tht meets or exceeds District requirements.

#### The District reserves the right without limitation to:

- Reject any or all proposers and to waive any minor informalities or irregularities
- Interview one or more proposers
- Enter into negotiations with one or more proposers
- Execute an agreement with one or more proposers
- Enter into an agreement with another proposer in the event that the original selected proposer defaults or fails to execute an agreement with the district

#### **Best Value Scoring**

A. Proposals may earn a maximum of 1,000 best value points, as indicated in the table below.

Best Value Points			
Value Category	Maximum Points		
Annual cost to the district	200		
2. Scope of Services	300		
Program Accountability, Program Plans and Results, Staffing, Experience and Performance	300		
4. Ability to deliver/ References	200		
Total	1000		

B. Each best value category shall be scored separately using the scoring guide below.

Scoring Guide					
	QUALITY OF RESPONSE	STRENGTHS	WEAKNESSES	CONFIDENCE IN RESPONSE	POINTS
EXCEPTIONAL RESPONSE	Addresses the requirements completely, exhibits outstanding knowledge, creativity, innovation or other justifying factors	Meets all Requirements - numerous strengths in key areas.	None	VERY HIGH	100%
GOOD RESPONSE	Addresses the requirements completely and some elements in an outstanding manner.	Meets all requirements - some strengths in key areas	Minor; not in key areas	HIGH	75%
ADEQUATE RESPONSE	Addresses most elements of the	Meets most requirement s – some strengths provided	Moderate: does not outweigh strengths	ADEQUATE	50%
MARGINAL RESPONSE	Meets some of the requirements	Meets some requirements with some strengths.	Exist in key areas; outweighs strengths	LOW	25%
INADEQUATE RESPONSE	Meets a few to none of the RFP requirements	Few or no clear strengths.	Significant and numerous	NONE	0%

## **Criteria for Best Value Scoring and Submission Instructions**

#### All Four (4) Value Categories

The following criteria will be considered and kept in mind when allocating points in each of the four Value Categories:

RFP responses demonstrate a clear understanding of and alignment with the District's objectives.

In your response to this RFP, please be sure to label each Value Category and carefully respond to each of the below requirements.

#### Value Category 1: Annual cost to the district (200 Points)

Total cost to the district under this bid. Please utilize the <u>budget template</u> to detail
the proposed budget including the number of schools or students the agency
proposes to serve.

BUDGET ITEM Identify items - add rows for additional detail / items as applicable	Proposed Expenditure	NARRATIVE Detailed explanation of proposed expenditures.
Salaries		
Employee Benefits		
Books and Supplies		
Services and Other Operating		
Expenditures		
TOTAL DIRECT COSTS:		
TOTAL:		

#### Value Category 2: Scope of Services (300 Points)

All agencies will be awarded maximum points in accordance with criteria questions and score is based solely on the assessment of the written narrative:

1) School Relationships - 50 points

a) Describe in detail the agency's experience partnering with Oakland Schools.

#### 2) Attendance Experience - 50 points

a) Describe in detail the agency's experience implementing attendance engagement / outreach campaigns. What will the agency implement as part of this proposal? How does the agency currently or plan to partner with school attendance teams?

#### 3) Program Quality - 50 points

a) Describe, in detail, the tiered attendance strategies the agency will implement and how the agency will monitor for success.

#### 4) Student Engagement - 50 points

a) Describe, in detail, the agency's experience and capacity to implement student incentives. Identify the strategies and incentives the agency would implement to increase student attendance.

#### 5) Family Engagement- 50 points

a) Describe, in detail, the procedures and the resources the agency currently uses or will implement, to ensure supportive family outreach and engagement is a component of the program. Describe capacity to implement family workshops and plans to support Oakland's diverse family community.

#### 6) Student & family Support - 50 points

a) Describe agency experience and capacity providing light case management to students and families. Which partnerships would the agency anticipate developing / leveraging to facilitate increased student attendance?

## <u>Value Category 3: Program Accountability, Program Plans and Results, Staffing, Experience and Performance (300 Points)</u>

Vendor's response shall describe its program accountability, program plans and result, staffing, experience and performance.

#### 1) Agency Capacity - 100 points

a) Describe the agency's experience and capacity to work with multiple schools. Describe the number of schools [and specific schools if applicable] the agency intends to partner with under this proposal and how the agency will manage school relationships. Describe the number of students the agency intends to serve under this program.

- 2) Program Accountability 50 points
  - a) Describe, in detail, the roles and responsibilities of the core administrative staff responsible for fiscal and programmatic components of the contract.
- 3) Data Sharing and Monitoring 50 points
  - a) Describe, in detail, how the agency will utilize data to monitor the success of the program.
- 4) Experience and Performance- 100 points
  - a) Describe in detail the agency's experience and history implementing attendance related supports. What successes has the agency demonstrated? How will the agency respond to the unique language / community needs of students and families?

# <u>Value Category 4: Ability to deliver proposed solution and Reference (200 Points)</u> <u>Company Profile</u>

- Provide the following information about your company:
  - o The full company name (and any former name or dba names used), address, location, and phone number for your headquarters, branch and area offices that would support the District.
  - o List the name(s), telephone number(s), and locations of your representatives who can be contacted regarding this proposal and any future business.
  - o Include company web address, if available.
- Please attach a short history of the company including whether it is local, national, or international, as well as the approximate number of employees, firm offices, and locations
- Please attach evidence that supports the viability of the company for the duration of the contract.

#### **Professional Qualifications**

- Provide a succinct summary of the organization's overall qualifications and capacity to provide the services requested in this RFP.
- Using the format in Section C ("References") provide three (3) references, preferably from school districts, government agencies or similar entities. Include the entity's name and address, and name, title, telephone number and email address of the person to contact, along with a brief summary of the service provided.

#### SAMPLE OUSD SERVICE CONTRACT (DO NOT ADJUST TO CHANGE)

#### **SERVICES AGREEMENT 2021-2022**

This Services Agreement ("Agreement") is a legally binding contract entered into between the Oakland Unified School District ("OUSD") and the below named entity or individual ("VENDOR," together with OUSD, "PARTIES"):

The parties hereby agree as follows:

#### 1. Term.

- a. This Agreement shall start on the below date ("Start Date"): If no Start Date is entered, then the Start Date shall be the latest of the dates on which each of the Parties signed this Agreement.
- b. The work shall be completed no later than the below date ("End Date"): If no End Date is entered, then the End Date shall be the first June 30 after the Start Date. If the term set forth above would cause the Agreement to exceed the term limits set forth in Education Code section 17596, the Agreement shall instead automatically terminate upon reaching said term limit.

#### 2. Services.

VENDOR shall provide the services ("Services") as described in #1A and #1B of Exhibit A, attached hereto and incorporated herein by reference. To the extent that there may be a school closure (e.g., due to poor air quality, planned loss of power, COVID-19) or similar event in which school sites and/or District offices may be closed or otherwise inaccessible, VENDOR shall describe in #1B of Exhibit A whether and how its services would be able to continue.

#### 3. Alignment and Evaluation.

- a. VENDOR agrees to work and communicate with OUSD staff, both formally and informally, to ensure that the Services are aligned with OUSD's mission and are meeting the needs of students as determined by OUSD.
- b. OUSD may evaluate VENDOR in any manner which is permissible under the law. OUSD's evaluation may include, without limitation: (i) requesting that OUSD employee(s) evaluate the performance of VENDOR, each of VENDOR's employees, and each of VENDOR's subcontractors, and (ii) announced and unannounced observance of VENDOR, VENDOR's employee(s), and VENDOR's subcontractor(s).

#### 4. Inspection and Approval.

VENDOR agrees that OUSD has the right and agrees to provide OUSD with the opportunity to inspect any and all aspects of the Services performed including, but not limited to, any materials (physical or electronic) produced, created, edited, modified, reviewed, or otherwise used in the preparation, performance, or evaluation of the Services. In accordance with Paragraph 8 (Compensation), the Services performed by Vendor must meet the approval of OUSD, and OUSD reserves the right to direct VENDOR to redo the Services, in whole or in part, if OUSD, in its sole discretion, determines that the Services were not performed in accordance with this Agreement.

#### 5. Data and Information Requests.

VENDOR shall timely provide OUSD with any data and information OUSD reasonably requests regarding students to whom the Services are provided. VENDOR shall register with and maintain current information within OUSD's Community Partner database unless OUSD communicates to VENDOR in writing otherwise, based on OUSD's determination that the Services are not related to community school outcomes. If and when VENDOR's programs and school site(s) change (either midyear or in subsequent years), VENDOR shall promptly update the information in the database.

#### 6. Confidentiality and Data Privacy.

- a. OUSD may share information with VENDOR pursuant to this Agreement in order to further the purposes thereof. VENDOR and all VENDOR's agents, personnel, employee(s), and/or subcontractor(s) shall maintain the confidentiality of all information received in the course of performing the Services, provided such information is (i) marked or identified as "confidential" or "privileged," or (ii) reasonably understood to be confidential or privileged.
- b. VENDOR understands that student data is confidential. If VENDOR will access or receive identifiable student data, other than directory information, in connection with this Agreement, VENDOR agrees to do so only after VENDOR and OUSD execute a separate data sharing agreement.
- (i) If VENDOR is a software vendor, it agrees to access or receive identifiable student data, other than directory information, only after executing a California Student Data Privacy Agreement ("CSDPA") or CSDPA Exhibit E (available here).
  - (ii) If VENDOR is not a software vendor, it agrees to access or receive

identifiable student data, other than directory information, only after executing the OUSD Data Sharing Agreement (available here).

- (iii) Notwithstanding Paragraph 28 (Indemnification), should VENDOR access or receive identifiable student data, other than directory information, without first executing a separate data sharing agreement, VENDOR shall be solely liable for any and all claims or losses resulting from its access or receipt of such data.
- c. All confidentiality requirements, including those set forth in the separate data sharing agreement, extend beyond the termination of this Agreement.

#### 7. Copyright/Trademark/Patent/Ownership.

VENDOR understands and agrees that all matters produced under this Agreement, excluding any intellectual property that existed prior to execution of this Agreement, shall be works for hire as defined under Title 17 of the United States Code, and all copyrights in those works are the property of OUSD. These matters include, without limitation, drawings, plans, specifications, studies, reports, memoranda, computation sheets, the contents of computer diskettes, artwork, copy, posters, billboards, photographs, videotapes, audiotapes, systems designs, software, reports, diagrams, surveys, source codes or any other original works of authorship, or other documents prepared by VENDOR, its employees, or its subcontractors in connection with the Services performed under this Agreement. VENDOR cannot use, reproduce, distribute, publicly display, perform, alter, remix, or build upon matters produced under this Agreement without OUSD's express written permission. OUSD shall have all right, title and interest in said matters, including the right to register the copyright, trademark, and/or patent of said matter in the name of OUSD. OUSD may, with VENDOR's prior written consent, use VENDOR's name in conjunction with the sale, use, performance and distribution of the matters, for any purpose and in any medium.

#### 8. Compensation.

OUSD agrees to pay VENDOR for satisfactorily performing Services in accordance with this Paragraph, Paragraph 10 (Invoicing), and #1C in Exhibit A.

a. The compensation under this Agreement shall not exceed:

This sum shall be for full performance of this Agreement and includes all fees, costs, and expenses incurred by VENDOR including, but not limited to, labor, materials, taxes, profit, overhead, travel, insurance, permitted subcontractor costs, and other costs.

- b. OUSD shall not pay and shall not be liable to VENDOR for any costs or expenses paid or incurred by VENDOR not described in Exhibit A.
  - c. Payment for Services shall be made for all undisputed amounts no

more frequently than in monthly installment payments within sixty (60) days after VENDOR submits an invoice to OUSD, in accordance with Paragraph 10 (Invoicing), for Services actually performed and after OUSD's written approval that Services were actually performed. The granting of any payment by OUSD, or the receipt thereof by VENDOR, shall in no way lessen the liability of VENDOR to correct unsatisfactory performance of Services, even if the unsatisfactory character of the performance was not apparent or detected at the time a payment was made. If OUSD determines that VENDOR's performance does not conform to the requirements of this Agreement, VENDOR agrees to correct its performance without delay.

- d. Compensation for any Services performed prior to the Start Date or after the End Date shall be at OUSD's sole discretion and in an amount solely determined by OUSD. VENDOR agrees that it shall not expect or demand payment for the performance of such services.
- e. VENDOR acknowledges and agrees not to expect or demand payment for any Services performed prior to the Parties, particularly OUSD, validly and properly executing this Agreement until this Agreement is validly and properly executed and shall not rely on verbal or written communication from any individual, other than the President of the OUSD Governing Board, the OUSD Superintendent, or the OUSD General Counsel, stating that OUSD has validly and properly executed this Agreement.
- 9. Equipment and Materials. VENDOR shall provide all equipment, materials, and supplies necessary for the performance of this Agreement.
- 10. Invoicing. Invoices furnished by VENDOR under this Agreement must be in a form acceptable to OUSD.
- a. All amounts paid by OUSD shall be subject to audit by OUSD. Invoices shall include, without limitation: VENDOR name, VENDOR address, invoice date, invoice number, purchase order number, name of school or department to which Services were provided, name(s) of the person(s) performing Services, date(s) Services were performed, brief description of Services provided on each date, the total invoice amount, and the basis for the total invoice amount (e.g., if hour rate, the number of hours on each date and the rate for those hours).
- b. If OUSD, at its sole discretion, determines an invoice fails to include the required elements, OUSD will not pay the invoice and will inform VENDOR of the missing items; VENDOR shall resubmit an invoice that includes the required elements before OUSD will pay the invoice.
- c. Invoices must be submitted monthly, and within 30 days of the conclusion of the applicable billing period, unless otherwise agreed. OUSD reserves the

right to refuse to pay untimely invoices.

- d. OUSD reserves the right to add or change invoicing requirements. If OUSD does add or change invoicing requirements, it shall notify VENDOR in writing and the new or modified requirements shall be mandatory upon receipt by VENDOR of such notice.
- e. To the extent that VENDOR has described how the Services may be provided both in-person and not in-person, VENDOR's invoices shall—in addition to any invoice requirement added or changed under subparagraph (c)—indicate whether the Services are provided in-person or not.
- f. All invoices furnished by VENDOR under this Agreement shall be delivered to OUSD via email unless OUSD requests, in writing, a different method of delivery.

#### 11. Termination.

- a. For Convenience by OUSD. OUSD may at any time terminate this Agreement upon thirty (30) days prior written notice to VENDOR. OUSD shall compensate VENDOR for Services satisfactorily provided through the date of termination. Upon approval by OUSD legal counsel, the OUSD Superintendent or an OUSD Chief or Deputy may issue the termination notice without approval by the OUSD Governing Board, in which case this Agreement would terminate upon ratification of the termination by the OUSD Governing Board or thirty (30) days after the notice was provided, whichever is later.
- b. Due to COVID-19. Notwithstanding Paragraph 19 (Coronavirus/ COVID-19) or any other language of this Agreement, if a shelter-in-place (or similar) order due to COVID-19 is issued or is in effect during the term of this Agreement that would prohibit or limit, at the sole discretion of OUSD, the ability of VENDOR to perform the Services, OUSD may terminate this Agreement upon seven (7) days prior written notice to VENDOR. Upon approval by OUSD legal counsel, the OUSD Superintendent or an OUSD Chief or Deputy may issue the termination notice without approval by the OUSD Governing Board, in which case this Agreement would terminate upon ratification of the termination by the OUSD Governing Board or seven (7) days after the notice was provided, whichever is later.
- c. For Cause. Either Party may terminate this Agreement by giving written notice of its intention to terminate for cause to the other Party. Written notice shall contain the reasons for such intention to terminate. Cause shall include (i) material violation of this Agreement or (ii) if either Party is adjudged bankrupt, makes a general assignment for the benefit of creditors, or a receiver is appointed on account of its

insolvency. Upon approval by OUSD legal counsel, the OUSD Superintendent or an OUSD Chief or Deputy may issue the termination notice without approval by the OUSD Governing Board, in which case this Agreement would terminate upon ratification of the termination by the OUSD Governing Board or three (3) days after the notice was provided, whichever is later, unless the condition or violation ceases or satisfactory arrangements for the correction are made.

d. Upon termination, VENDOR shall provide OUSD with all materials produced, maintained, or collected by VENDOR pursuant to this Agreement, whether or not such materials are complete or incomplete or are in final or draft form.

#### 12. Legal Notices.

All legal notices provided for under this Agreement shall be sent via email to the email address set forth below and shall be either (i) personally delivered during normal business hours or (ii) sent by U.S. Mail (certified, return receipt requested) with postage prepaid to the other Party at the address set forth below.

#### **OUSD**

Name: Joshua R. Daniels

Site/Dept: Office of General Counsel Address: 1000 Broadway, Suite 300

City, ST Zip: Oakland, CA 94607

Phone: 510-879-8535

Email: <u>ousdlegal@ousd.org</u>

#### **VENDOR**

Name:

Title:

Address:

City, ST Zip:

Phone:

Email:

Notice shall be effective when received if personally served or emailed or, if mailed, three days after mailing. Either Party must give written notice of a change of mailing address or email.

#### 13. Status.

- a. This is not an employment contract. VENDOR, in the performance of this Agreement, shall be and act as an independent contractor. VENDOR understands and agrees that it and any and all of its employees shall not be considered employees of OUSD, and are not entitled to benefits of any kind or nature normally provided employees of OUSD and/or to which OUSD's employees are normally entitled, including, but not limited to, State Unemployment Compensation or Worker's Compensation. VENDOR shall assume full responsibility for payment of all Federal, State, and local taxes or contributions, including unemployment insurance, social security and income taxes with respect to VENDOR's employees.
- b. If VENDOR is a natural person, VENDOR verifies all of the following:
- (i) VENDOR is free from the control and direction of OUSD in connection with VENDOR's work:
- (ii) VENDOR's work is outside the usual course of OUSD's business; and
- (iii) VENDOR is customarily engaged in an independently established trade, occupation, or business of the same nature as that involved in the work performed for OUSD.
- c. If VENDOR is a business entity, VENDOR verifies all of the following:
- (i) VENDOR is free from the control and direction of OUSD in connection with the performance of the work;
- (ii) VENDOR is providing services directly to OUSD rather than to customers of OUSD;
- (iv) VENDOR has the required business license or business tax registration, if the work is performed in a jurisdiction that requires VENDOR to have a business license or business tax registration;
- (v) VENDOR maintains a business location that is separate from the business or work location of OUSD;
- (vi) VENDOR is customarily engaged in an independently established business of the same nature as that involved in the work performed;
- (vii) VENDOR actually contracts with other businesses to provide the same or similar services and maintains a clientele without restrictions from OUSD;
- (viii) VENDOR advertises and holds itself out to the public as available to provide the same or similar services;
- (ix) VENDOR provides its own tools, vehicles, and equipment to perform the services;

- (x) VENDOR can negotiate its own rates;
- (xi) VENDOR can set its own hours and location of work; and
- (xii) VENDOR is not performing the type of work for which a license from the Contractors State License Board is required, pursuant to Chapter 9 (commencing with section 7000) of Division 3 of the Business and Professions Code.

#### 14. Qualifications and Training.

- a. VENDOR represents and warrants that VENDOR has the qualifications and ability to perform the Services in a professional manner, without the advice, control or supervision of OUSD. VENDOR will perform the Services in accordance with generally and currently accepted principles and practices of its profession for services to California school districts and in accordance with applicable laws, codes, rules, regulations, and/or ordinances. All VENDOR employees and agents shall have sufficient skill and experience to perform the work assigned to them.
- b. VENDOR represents and warrants that its employees and agents are specially trained, experienced, competent and fully licensed to provide the Services identified in this Agreement in conformity with the laws and regulations of the State of California, the United States of America, and all local laws, ordinances and/or regulations, as they may apply, if VENDOR was selected, at least in part, on such representations and warrants.

## 15. Certificates/Permits/Licenses/Registration.

VENDOR's employees or agents shall secure and maintain in force such certificates, permits, licenses and registration as are required by law in connection with the furnishing of Services pursuant to this Agreement.

#### 16. Insurance.

a. Commercial General Liability Insurance. Unless specifically waived by OUSD as noted in Exhibit A, VENDOR shall maintain Commercial General Liability Insurance, including automobile coverage, with limits of at least one million dollars (\$1,000,000) per occurrence for corporal punishment, sexual misconduct, harassment, bodily injury and property damage. The coverage shall be primary as to OUSD and shall name OUSD as an additional insured with the additional insured endorsement provided to OUSD within 15 days of effective date of this Agreement (and within 15 days of each new policy year thereafter during the term of this Agreement). Evidence of insurance shall be attached to this Agreement or otherwise provided to OUSD upon request. Endorsement of OUSD as an additional insured shall not affect OUSD's rights to any claim, demand, suit or judgment made, brought or recovered against VENDOR. The

policy shall protect VENDOR and OUSD in the same manner as though each were separately issued. Nothing in said policy shall operate to increase the Insurer's liability as set forth in the policy beyond the amount or amounts shown or to which the Insurer would have been liable if only one interest were named as an insured.

b. Workers' Compensation Insurance. Unless specifically waived by OUSD as noted in Exhibit A, VENDOR shall procure and maintain at all times during the performance of such work, Workers' Compensation Insurance in conformance with the laws of the State of California (including, but not limited to, Labor Code section 3700) and Federal laws when applicable. Employers' Liability Insurance shall not be less than one million dollars (\$1,000,000) per accident or disease.

### 17. Testing and Screening.

- a. Tuberculosis Screening. Unless specifically waived by OUSD as noted in Exhibit A, VENDOR is required to screen employees who will be working at OUSD sites for more than six hours. VENDOR agents who work with students must submit to a tuberculosis risk assessment as required by Education Code section 49406 within the prior 60 days. If tuberculosis risk factors are identified, VENDOR agents must submit to an intradermal or other approved tuberculosis examination to determine that he/she is free of infectious tuberculosis. If the results of the examination are positive, VENDOR shall obtain an x-ray of the lungs. VENDOR, at its discretion, may choose to submit the agent to the examination instead of the risk assessment.
- b. Fingerprinting/Criminal Background Investigation. Unless specifically waived by OUSD as noted in Exhibit A, for all VENDOR employees, subcontractors, volunteers, and agents providing the Services, VENDOR shall ensure completion of fingerprinting and criminal background investigation, and shall request and regularly review subsequent arrest records. VENDOR confirms that no employee, subcontractor, volunteer, or agent providing the Services has been convicted of a felony, as that term is defined in Education Code section 45122.1. VENDOR shall provide the results of the investigations and subsequent arrest notifications to OUSD. Waivers are not available for VENDORS whose employees, subcontractors, volunteers, and agents will have any contact with OUSD students.
- c. VENDOR shall use either California Department of Justice or Be A Mentor, Inc. (<a href="http://beamentor.org/OUSDPartner">http://beamentor.org/OUSDPartner</a>) finger-printing and subsequent arrest notification services.
- d. VENDOR agrees to immediately remove or cause the removal of any employee, representative, agent, or person under VENDOR's control person from OUSD property upon receiving notice from OUSD of such desire. OUSD is not required to provide VENDOR with a basis or explanation for the removal request.

#### 18. Incident/Accident/Mandated Reporting.

- a. VENDOR shall notify OUSD, via email pursuant to Paragraph 12 (Legal Notices), within twelve (12) hours of learning of any significant accident or incident. Examples of a significant accident or incident include, without limitation, an accident or incident that involves law enforcement, possible or alleged criminal activity, or possible or actual exposure to a communicable disease such as COVID-19. VENDOR shall properly submit required accident or incident reports within one business day pursuant to the procedures specified by OUSD. VENDOR shall bear all costs of compliance with this Paragraph.
- b. To the extent that an employee, subcontractor, agent, or representative of VENDOR is included on the list of mandated reporters found in Penal Code section 11165.7, VENDOR agrees to inform the individual, in writing that they are a mandated reporter, and describing the associated obligations to report suspected cases of abuse and neglect pursuant to Penal Code section 11166.5.

#### 19. Coronavirus/COVID-19.

- a. Through its execution of this Agreement, VENDOR declares that it is able to meet its obligations and perform the Services required pursuant to this Agreement in accordance with any shelter-in-place (or similar) order or curfew (or similar) order ("Orders") issued by local or state authorities and with any social distancing/hygiene (or similar) requirements.
- b. To the extent that VENDOR provides Services in person and consistent with the requirements of Paragraph 10 (Invoicing), VENDOR agrees to include additional information in its invoices as required by OUSD if any Orders are issued by local or state authorities that would prevent VENDOR from providing Services in person.
- c. Consistent with the requirements of Paragraph 18 (Incident/Accident/Mandated Reporting), VENDOR agrees to notify OUSD, via email pursuant to Paragraph 12 (Legal Notices), within twelve (12) hours if VENDOR or any employee, subcontractor, agent, or representative of VENDOR tests positive for COVID-19, shows or reports symptoms consistent with COVID-19, or reports to VENDOR possible COVID-19 exposure.
- d. VENDOR agrees to immediately adhere to and follow any OUSD directives regards health and safety protocols including, but not limited to, providing OUSD with information regarding possible exposure of OUSD employees to VENDOR or any employee, subcontractor, agent, or representative of VENDOR and information necessary to perform contact tracing, as well as complying with any OUSD testing and

vaccination requirements.

e. VENDOR shall bear all costs of compliance with this Paragraph, including but not limited to those imposed by this Agreement.

#### 20. Assignment.

The obligations of VENDOR under this Agreement shall not be assigned by VENDOR without the express prior written consent of OUSD and any assignment without the express prior written consent of OUSD shall be null and void.

#### 21. Non-Discrimination.

It is the policy of OUSD that in connection with all work performed under Contracts there be no discrimination because of race, color, ancestry, national origin, religious creed, physical disability, medical condition, marital status, sexual orientation, gender, or age; therefore, VENDOR agrees to comply with applicable Federal and California laws including, but not limited to, the California Fair Employment and Housing Act beginning with Government Code section 12900 and Labor Code section 1735 and OUSD policy. In addition, VENDOR agrees to require like compliance by all its subcontractor (s). VENDOR shall not engage in unlawful discrimination in employment on the basis of actual or perceived; race, color, national origin, ancestry, religion, age, marital status, pregnancy, physical or mental disability, medical condition, veteran status, gender, sex, sexual orientation, or other legally protected class.

#### 22. Drug-Free/Smoke Free Policy.

No drugs, alcohol, and/or smoking are allowed at any time in any buildings and/or grounds on OUSD property. No students, staff, visitors, VENDORS, or subcontractors are to use controlled substances, alcohol or tobacco on these sites.

#### 23. Waiver.

No delay or omission by either Party in exercising any right under this Agreement shall operate as a waiver of that or any other right or prevent a subsequent act from constituting a violation of this Agreement.

#### 24. No Rights in Third Parties.

This Agreement does not create any rights in, or inure to the benefit of, any third party except as expressly provided herein.

#### 25. Conflict of Interest.

a. VENDOR shall abide by and be subject to all applicable

regulations, statutes, or other laws regarding conflict of interest. VENDOR shall not hire any officer or employee of OUSD to perform any service by this Agreement without the prior approval of OUSD Human Resources.

- b. VENDOR affirms to the best of his/her/its knowledge, there exists no actual or potential conflict of interest between VENDOR's family, business or financial interest and the services provided under this Agreement, and in the event of change in either private interest or services under this Agreement, any question regarding possible conflict of interest which may arise as a result of such change will be brought to OUSD's attention in writing.
- c. Through its execution of this Agreement, VENDOR acknowledges that it is familiar with the provisions of section 1090 *et seq.* and section 87100 *et seq.* of the Government Code, and certifies that it does not know of any facts which constitutea violation of said provisions. In the event VENDOR receives any information subsequent to execution of this Agreement which might constitute a violation of said provisions, VENDOR agrees it shall notify OUSD in writing.

# 26. Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion.

Through its execution of this Agreement, VENDOR certifies to the best of its knowledge and belief, that it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency according to Federal Acquisition Regulation Subpart 9.4, and by signing this contract, certifies that this vendor does not appear on the Excluded Parties List (<a href="https://www.sam.gov/">https://www.sam.gov/</a>).

#### 27. Limitation of OUSD Liability.

Other than as provided in this Agreement, OUSD's financial obligations under this Agreement shall be limited to the payment of the compensation described in Paragraph 8 (Compensation). Notwithstanding any other provision of this Agreement, in no event shall OUSD be liable, regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including, but not limited to, lost profits or revenue, arising out of, or in connection with, this Agreement for the Services performed in connection with this Agreement.

#### 28. Indemnification.

a. To the furthest extent permitted by California law, VENDOR shall indemnify, defend and hold harmless OUSD, its Governing Board, agents, representatives, officers, consultants, employees, trustees, and volunteers ("OUSD"

Indemnified Parties") from any and all claims or losses accruing or resulting from injury, damage, or death of any person or entity arising out of VENDOR's performance of this Agreement. VENDOR also agrees to hold harmless, indemnify, and defend OUSD Indemnified Parties from any and all claims or losses incurred by any supplier, VENDOR, or subcontractor furnishing work, services, or materials to VENDOR arising out of the performance of this Agreement. VENDOR shall, to the fullest extent permitted by California law, defend OUSD Indemnified Parties at VENDOR's own expense, including attorneys' fees and costs, and OUSD shall have the right to accept or reject any legal representation that VENDOR proposes to defend OUSD Indemnified Parties.

b. To the furthest extent permitted by California law, OUSD shall indemnify, defend, and hold harmless VENDOR, its Board, agents, representatives, officers, consultants, employees, trustees, and volunteers ("VENDOR Indemnified Parties") from any and all claims or losses accruing or resulting from injury, damage, or death of any person or entity arising out of OUSD's performance of this Agreement. OUSD shall, to the fullest extent permitted by California law, defend VENDOR Indemnified Parties at OUSD's own expense, including attorneys' fees and costs.

#### 29. Audit.

VENDOR shall establish and maintain books, records, and systems of account, in accordance with generally accepted accounting principles, reflecting all business operations of VENDOR transacted under this Agreement. VENDOR shall retain these books, records, and systems of account during the term of this Agreement and for three (3) years after the End Date. VENDOR shall permit OUSD, its agent, other representatives, or an independent auditor to audit, examine, and make excerpts, copies, and transcripts from all books and records, and to make audit(s) of all billing statements, invoices, records, and other data related to Services covered by this Agreement. Audit(s) may be performed at any time, provided that OUSD shall give reasonable prior notice to VENDOR and shall conduct audit(s) during VENDOR'S normal business hours, unless VENDOR otherwise consents.

#### 30. Litigation.

This Agreement shall be deemed to be performed in Oakland, California and is governed by the laws of the State of California, but without resort to California's principles and laws regarding conflict of laws. The Alameda County Superior Court shall have jurisdiction over any litigation initiated to enforce or interpret this Agreement.

#### 31. Incorporation of Recitals and Exhibits.

Any recitals and exhibits attached to this Agreement are incorporated herein by

reference. VENDOR agrees that to the extent any recital or document incorporated herein conflicts with any term or provision of this Agreement, the terms and provisions of this Agreement shall govern.

#### 32. Integration/Entire Agreement of Parties.

This Agreement constitutes the entire agreement between the Parties and supersedes all prior discussions, negotiations, and agreements, whether oral or written. This Agreement may be amended or modified only by a written instrument executed by both Parties.

#### 33. Severability.

If any term, condition or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will nevertheless continue in full force and effect, and shall not be affected, impaired or invalidated in any way.

#### 34. Provisions Required By Law Deemed Inserted.

Each and every provision of law and clause required by law to be inserted in this Agreement shall be deemed to be inserted herein and this Agreement shall be read and enforced as though it were included therein.

#### 35. Captions and Interpretations.

Section and paragraph headings in this Agreement are used solely for convenience, and shall be wholly disregarded in the construction of this Agreement. No provision of this Agreement shall be interpreted for or against a Party because that Party or its legal representative drafted such provision, and this Agreement shall be construed as if jointly prepared by the Parties.

#### 36. Calculation of Time.

For the purposes of this Agreement, "days" refers to calendar days unless otherwise specified and "hours" refers to hours regardless of whether it is a work day, weekend, or holiday.

#### 37. Counterparts and Electronic Signature.

This Agreement, and all amendments, addenda, and supplements to this Agreement, may be executed in one or more counterparts, all of which shall constitute one and the same amendment. Any counterpart may be executed and delivered by facsimile or other electronic signature (including portable document format) by either Party and,

notwithstanding any statute or regulations to the contrary (including, but not limited to, Government Code section 16.5 and the regulations promulgated therefrom), the counterpart shall legally bind the signing Party and the receiving Party may rely on the receipt of such document so executed and delivered electronically or by facsimile as if the original had been received. Through its execution of this Agreement, each Party waives the requirements and constraints on electronic signatures found in statute and regulations including, but not limited to, Government Code section 16.5 and the regulations promulgated therefrom.

#### 38. W-9 Form.

If VENDOR is doing business with OUSD for the first time, VENDOR acknowledges that it must complete and return a signed W-9 form to OUSD.

#### 39. Agreement Publicly Posted.

This Agreement, its contents, and all incorporated documents are public documents and will be made available by OUSD to the public online via the Internet.

#### 40. Signature Authority.

- a. Each Party has the full power and authority to enter into and perform this Agreement, and the person(s) signing this Agreement on behalf of each Party has been given the proper authority and empowered to enter into this Agreement.
- b. Notwithstanding subparagraph (a), only the Superintendent, Chiefs, Deputy Chiefs, and the General Counsel have been delegated the authority to sign contracts for OUSD, and only under limited circumstances, which require ratification by the OUSD Governing Board. VENDOR agrees not to accept the signature of another other OUSD employee as having the proper authority and empowered to enter into this Agreement or as legally binding in any way.
- c. Notwithstanding Paragraph 11, if this Agreement is executed by the signature of the Superintendent, Chiefs, Deputy Chiefs, or General Counsel under their delegated authority, and the Board thereafter declines to ratify the Agreement, the Agreement shall automatically terminate on the date that the Board declines to ratify it. OUSD shall compensate VENDOR for Services satisfactorily provided through the date of termination. Upon termination, VENDOR shall provide OUSD with all materials produced, maintained, or collected by VENDOR pursuant to this Agreement, whether or not such materials are complete or incomplete or are in final or draft form.

#### 41. Contract Contingent on Governing Board Approval.

OUSD shall not be bound by the terms of this Agreement unless and until it has been (i)

formally approved by OUSD's Governing Board or (ii) validly and properly executed by the OUSD Superintendent, the General Counsel, or a Chief or Deputy Chief authorized by the Education Code or Board Policy, and no payment shall be owed or made to VENDOR absent such formal approval or valid and proper execution.

**REST OF PAGE IS INTENTIONALLY LEFT BLANK** 

IN WITNESS WHEREOF, the Parties hereto agree and execute this Agreement and to be bound by its terms and conditions:

**VENDOR** 

Name:	
Signature:	
Position:	
Date:	
One of the terms and conditions to which subparagraph (e) of Paragraph 8 (Compete acknowledges and agrees not to expect performed prior to the Parties, particularly O Agreement until this Agreement is validly and verbal or written communication from any incourse of Course of	ensation), which states that VENDOR or demand payment for any Services USD, validly and properly executing this properly executed and shall not rely on dividual, other than the President of the tendent, or the OUSD General Counsel, by executed this Agreement. VENDOR
OUSD	
Name:	
Signature:	
Position:	_Date:
☐ Board President	
☐ Superintendent	
☐ Chief/Deputy Chief	
Name: Kyla Johnson-Trammell	Signature:
Position: <u>Secretary, Board of Education</u>	Date:

Template approved as to form by OUSD Office of the General Counsel.

## Exhibit A

IA. General Description of Services to be Provided: Provide a description of the service(s) VENDOR will provide.			
1B. Description of Services to be Provided During School Closure or Similar Event: If there is a school closure (e.g., due to poor air quality, planned loss of power, COVID-19) or similar event in which school sites and/or District offices may be closed or otherwise inaccessible, would services be able to continue?			
<ul> <li>□ No, services would not be able to continue.</li> <li>□ Yes, services would be able to continue as described in 1A.</li> <li>□ Yes, but services would be different than described in 1A. Please briefly describe how the services would be different.</li> </ul>			
1C. compensation □ □ □ □ □	Rate of Compensation: Please describe the basis by which will be paid to VENDOR: Hourly Rate: Daily Rate: Weekly Rate: Monthly Rate: Per Student Served Rate:		
☐ deliverable(s)	Performance/Deliverable Payments: Describe the performance and/or as well as the associated rate(s) below:		
2. Specific Outcomes: (A) What are the expected outcomes from the services of this Agreement? Please be specific. For example, as a result of the service(s): How many more OUSD students will graduate from high school? How many more OUSD students will attend school 95% or more? How many more OUSD students will have meaningful internships and/or paying jobs? How many more OUSD students will have access to, and use, the health services they need? (B) Please describe the measurable outcomes specific to the services. Please complete the sentence prompt: "Participants will be able to" C. If applicable, please provide details of program participation. Please complete the sentence prompt: "Students will"			

3.	Alignment with School Plan for Student Achievement - SPSA
(required if below:	using State or Federal Funds): Please select the appropriate option
	☐ Action Item included in Board Approved SPSA (no additional
documentatio	n required) – Item Number:
documentatio	☐ Action Item added as modification to Board Approved SPSA – School
site must sub	mit the following documents to the Strategic Resource Planning for
	ugh the Escape workflow process:
	Meeting announcement for meeting in which the SPSA modification
was approved	
	· Minutes for meeting in which the SPSA modification was approved
indicating app	proval of the modification.
	Sign-in sheet for meeting in which the SPSA modification was
approved.	
4.	Waivers: OUSD has waived the following. Confirmation of the waiver is
attached here	ewith:
	☐ Commercial General Liability Insurance (Waiver only available, at
OUSD's sole	discretion, if VENDOR's employees, subcontractors, volunteers, and
agents will ha	ve no contact (in-person <i>or virtual</i> ) with OUSD students, and the
compensation	not-to-exceed amount is \$25,000 or less.)
	☐ Workers' Compensation Insurance (Waiver only available, at OUSD's
sole discretion	n, if VENDOR has no employees.)
dia a di Cara di Co	☐ Tuberculosis Screening (Waiver only available, at OUSD's sole
	/ENDOR's employees, subcontractors, volunteers, and agents will have
no in-person o	contact with OUSD students.)
available at 0	DUSD's sole discretion, if VENDOR's employees, subcontractors,
	nd agents will have no contact (in-person <i>or virtual</i> ) with OUSD students.)

## **Proposer/ Vendor Forms Checklist to Complete**

Exhibit A Standard Form Response

Exhibit B Reference Worksheet (3 minimum)

Exhibit C Proposal Price Form

**Exhibit D Terms and Conditions** 

Exhibit E Certification regarding Debarment, suspension, ineligibility

Exhibit F Insurance

Exhibit G Worker's Compensation Certificate

**Exhibit H Fingerprinting Certificate** 

Exhibit I Non- Collusion Declaration

Exhibit J Piggyback Clause

Exhibit K Authorized vendor Signature

Exhibit L Data Request- OUSD Data Privacy

Proposer shall furnish all the following information accurately and completely. Failure to comply with this requirement may cause a proposal rejection. Additional sheets may be attached, if necessary. See Sections A, B and C below.

#### **Exhibit A**

## **Standard Form Response:**

Α.	GEN	JFRΔI	INFOR	MATION
А.	GLI	ILNAL		

Tel:	Website:	Email:		
Is the Company	a Certified Oakland Sr	nall Business? Yes No		
Type of Compa	ny: (check one)			
Individua	l Partnership	Corporation		
Names and titles of all principals/officers/partners of the company:				
Name, Title	Location	Phone Number		
	<del></del>			
D: 1 (0 1				
	t if Contract is Awarded			
Name, Title	Location	Phone Number		

## **B.** LEGAL INFORMATION

1.	Has your company ever been in litigation or arbitration involving service for any public, private or charter K-12 schools during the prior five (5) years?			
	Yes No			
	If yes, provide the name of the school district or school and briefly detail the dispute.			
2.	Has your company ever had a contract terminated for convenience or default in the prior five years?  Yes  No			
	If yes, provide details including the name of the other party:			
3.	Is/are your company, owners, and/or principal, partner or manager involved in or is your company aware of any pending litigation regarding professional misconduct, bad faith, discrimination, or sexual harassment?			
	Yes No			
	If yes, provide details:			
4.	Is/are your company, owners, and/or principals or partners involved in or aware of			
	any pending disciplinary action and/or investigation conducted by any local, state, or federal agency?			
	Yes No			
	If yes, provide details:			

## Exhibit B

## References:

To be submitted for each of the three to five (5) references required.

Reference 1:	
Customer Name:	
Contact Name:	
Title:	
Address:	
Phone Number:	
Email:	
Services Provided:	
How satisfied were y Excellent Go	you with the services provided? od Average Unsatisfactory
Was the project com	pleted on time and within budget?
Reference 2:	
Customer Name:	
Contact Name:	
Title:	
Address:	
Phone Number:	
Email:	

Services Provided:			
How satisfied were you with the services provided? Excellent Good Average Unsatisfactory			
Was the project completed on time and within budget?			
Reference 3:			
Customer Name:			
Contact Name:			
Title:			
Address:			
Phone Number:			
Email:			
Services Provided:			
How satisfied were you with the services provided?  Excellent Good Average Unsatisfactory			
Was the project completed on time and within budget?			

# Exhibit C Proposal Price Form

Service Description:	Annual Pricing:
Total Annual Amount of Proposal:	
Additional Fees or Special Request Costs:	
Signature	
Print Name:	
Title:	
Company Name:	
Print Name:	
Date:	

#### **Exhibit D**

#### **Terms and Conditions**

By virtue of submitting a proposal, each Bidder confirms that (a) it is agreeable to each and every provision of Attachment 1 – Contract Template and (b) that the District has the absolute right to delete existing and/or to include additional provisions in any resulting contract with a Bidder prior to execution of said contract(s) by the parties. In addition, consistent with Attachment 1 – Contract Template, by virtue of submitting a proposal each Bidder confirms the following:

- 1. Equal Opportunity – The Bidder must be an Equal Opportunity Employer, and shall be in compliance with the Civil Rights Act of 1964, the State Fair Employment Practice Act, and all other applicable Federal and State laws and regulations relating to equal opportunity employment. It is the policy of OUSD that in connection with all work performed under Contracts there be no discrimination against anyone because of race, color, ancestry, national origin, religious creed, physical disability, medical condition, marital status, sexual orientation, gender, or age; therefore, Bidder agrees to comply with applicable Federal and California laws including, but not limited to, the California Fair Employment and Housing Act beginning with Government Code Section 12900 and Labor Code Section 1735 and OUSD policy. In addition, Bidder agrees to require like compliance by all its subcontractors. Bidder shall not engage in unlawful discrimination in employment on the basis of actual or perceived; race, color, national origin, ancestry, religion, age, marital status, pregnancy, physical or mental disability, medical condition, veteran status, gender, sex or sexual orientation.
- Errors and Omissions If a bidder discovers any ambiguity, conflict, discrepancy, omission, or other error in the RFP, the bidder shall immediately notify the District of such error in writing and request clarification or modification of the document. Modifications will be made by addenda. Such clarification shall be given by written notice to all parties who have been furnished an RFP for bidding purposes, without divulging the source of the request for the same. Insofar as practicable, the District will give such notices to other interested parties, but the District shall not be responsible therefor. If a bidder fails to notify the District, prior to the date fixed for submission of bids, of an error in the RFP known to them, or an error that reasonably should have been known to them, they shall bid at their own risk; and if awarded the contract, the bidder shall not be entitled to additional compensation or time by reason of the error or its later correction. The bidder should carefully examine the entire RFP and addenda thereto, and all related materials and data referenced in the RFP or otherwise available to them, and should become fully aware of the nature and location of the work, the quantities of the work, and the conditions to be encountered in performing the work.
- 3. <u>Bidder Agreement</u> In compliance with this RFP, the bidder will propose

and agree to furnish all labor, materials, transportation, and services for the work described and specifications and for the items listed herein. A bid is subject to acceptance at any time within sixty (60) days after opening of the same, unless otherwise stipulated. Bids cannot be corrected or altered after opening by the District.

- 4. <u>Bid Signee</u> If the bidder is an individual or an individual doing business under a company name, the bid must, in addition to the company name, be signed by the individual. If the bidder is a partnership, the bid should be signed with the partnership name by one of the partners. If a corporation, with the name of the corporation by an officer authorized to execute a bid on behalf of the corporation.
- 5. <u>Bidders' Understanding</u> It is understood and agreed that the bidder has been, by careful examination, satisfied as to the nature and location of the work; the character, quality and quantity of the materials to be provided; the character of equipment and facilities needed preliminary to and during the prosecution of the work; and general and local conditions, and all other matters which can in any way affect the work under the contract. No verbal agreement or conversation with any officer, agent or employee of the District, either before or after the execution of the contract, shall affect or modify any of the contractual terms or obligations.
- 6. <u>Intent of Specifications</u> All work that may be called for in the specifications shall be executed and furnished by the successful bidder(s), and should any work or materials be required which is not denoted in the specifications, either directly or indirectly but which is nevertheless necessary for the execution of the contract, the bidder is to understand the same to be implied and required, and shall perform all such work and furnish any such material as fully as if it were particularly delineated or described.
- 7. <u>Extra Work</u> No bill or claim for extra work or materials shall be allowed or paid unless the doing of such extra work or the furnishing of such extra materials shall have been authorized in writing by the District's Director of Transportation.
- 8. <u>Defense</u>, <u>Indemnity & Hold Harmless</u> Contractor shall indemnify, hold harmless and defend OUSD and each of its officers, officials, employees, volunteers and agents from any loss, liability, fines, penalties, forfeitures, costs and damages (whether in contract, tort or strict liability, including but not limited to personal injury, death at any time and property damage) incurred by OUSD, Contractor or any other person and from any claims, demands and actions in law or equity (including attorney's fees and litigation expenses), arising or alleged to have arisen directly or indirectly out of performance of this Agreement. Contractor's obligations under the preceding sentence shall apply jointly and severally regardless of whether OUSD or any of its officers, officials, employees, volunteers or agents are actively or passively negligent, but shall not apply to any loss or liability, fines, penalties, forfeitures, costs or damages caused solely by the active negligence or by the willful misconduct of OUSD. If Contractor should subcontract all or any portion of the work or activities to be performed under this

- MOU, Contractor shall require each subcontractor to indemnify, hold harmless and defend OUSD, its officers, officials, employees, volunteers or agents in accordance with the terms of the preceding paragraph. Contractor also agrees to hold harmless, indemnify, and defend the District and its elective board, officers, agents, and employees from any and all claims or losses incurred by any supplier, Contractor, or subcontractor furnishing work, services, or materials to Contractor in connection with the performance of this Agreement. This provision survives termination of this Agreement.
- 9. <u>Disposition of Proposals</u> All materials submitted in response to this RFP will become the property of the District, and will be returned only at the District's option and at the bidder's expense. The original copy shall be retained for official files and will become a public record after the date and time for final bid submission as specified.
- 10. <u>Terms of the Offer</u> The District's acceptance of Bidder's offer shall be limited to the terms herein unless expressly agreed in writing by the District. Proposals offering terms other than those shown herein will be declared non-responsive and will not be considered.
- 11. <u>Awards</u> The District reserves the right of determination that items bid meet or do not meet bid specifications. Further, the Board of Education reserves the right to accept or reject any or all bids and to waive any informality in the bidding.
- 12. <u>District's Alternative Providers</u> The District reserves the right to solicit, purchase and obtain from providers other than the successful Bidder(s) certain products and services, of a nature similar or equivalent to those products and services solicited in this RFP.
- 13. <u>Bidder Agreement to Terms and Conditions</u> Submission of a signed proposal will be interpreted to mean Bidder has agreed to all the terms and conditions set forth in the pages of this solicitation, including the terms of the exemplar contract included herewith.
- 14. <u>Laws Governing Contract</u> This contract shall be in accordance with the laws of the State of California. The parties further stipulate that the County of Alameda, California, is the only appropriate forum for any litigation arising here from.
- 15. <u>Notices</u> Any notices relevant to this Agreement may be served effectually upon either the District or the Successful Bidder, one to the other, by delivering such notice in writing, or sending such notice by certified mail, traceable overnight letter or email.
- 16. <u>Changes to the Agreement</u> The Agreement may be changed or amended by written, mutual consent of the District and each successful Bidder. No alteration or variation of the terms of the Agreement shall be valid unless made in writing

and signed by the parties thereto, and no oral understanding or agreement not incorporated therein shall be binding on the parties thereto.

- 17. Nomenclatures The terms Successful Bidders, Suppliers, Vendors, Providers, Service Providers, Awarded Contractors and Contractors may be used interchangeably in this solicitation and shall refer exclusively to the person, company, or corporation with whom the District enters into a contract as a result of this solicitation. The terms District, OUSD, Oakland Unified School District, Board and Board of Education may be used interchangeably in this solicitation and shall refer exclusively to the Oakland Unified School District. The terms Proposals, Bids and Offers may be used interchangeably in this solicitation and shall refer exclusively to the response made to this solicitation by any bidder. The terms RFP and Request For Proposals may be used interchangeably in this solicitation and shall refer exclusively to this solicitation. The terms Contract and Agreement may be used interchangeably in this solicitation.
- 18. <u>Time</u> Time is of the essence.
- 19. <u>Severability</u> If any provisions, or portions of any provisions, of the contract are held invalid, illegal, or unenforceable, they shall be severed from the contract and the remaining provisions shall be valid and enforceable.
- 20. <u>Assignment</u> The Agreement entered into with the District shall not be assigned without the prior written consent of the District.
- 21. <u>No Rights in Third Parties</u> The Agreement entered into with the District does not create any rights in or inure to the benefit of any third party.
- 22. <u>Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion</u> Bidder must complete and return with its proposal the Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion form, which is attached hereto as Exhibit E

Signature:		
Date:	 	

## **EXHIBIT E**

## CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND **VOLUNTARY EXCLUSION**

I am aware of and hereby certify that neithernor [Name of Bidder] its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency. I further agree that I will include this clause without modification in all lower tier transactions, solicitations, proposals, contracts and subcontracts. Where the bidder/offer or/contractor or any lower participant is unable to certify to this statement, it shall attach an explanation to this solicitation proposal.
IN WITNESS WHEREOF, this instrument has been duly executed by the Principal of the above named bidder on theday of[PLACEHOLDER FOR DATE] for the purposes of submission of this bid.
Ву
(Signature)
Typed or Printed Name
Title
As the awardee under this Bid, I hereby certify that the above certification remains valid as of the date of contract award, specifically, as of theday of[PLACEHOLDER FOR DATE] for the purposes of award of this contract.
Ву
(Signature)
Typed or Printed Name
Title

## EXHIBIT F

All Bidders must submit with its proposal evidence that the Bidder can meet the following insurance requirements:

Unless specifically waived by OUSD, the following insurance is required:

- i. If CONTRACTOR employs any person to perform work in connection with this Agreement, CONTRACTOR shall procure and maintain at all times during the performance of such work, Workers' Compensation Insurance in conformance with the laws of the State of California and Federal laws when applicable. Employers' Liability Insurance shall not be less than One Million Dollars (\$1,000,000) per accident or disease.
- ii. CONTRACTOR shall maintain Commercial General Liability insurance, including automobile coverage with limits of no less than Five Million Dollars (\$5,000,000) per occurrence for bodily injury and property damage. The coverage shall be primary as to OUSD and shall name OUSD as an additional insured. Evidence of insurance must be attached. Endorsement of OUSD as an additional insured shall not affect OUSD's rights to any claim, demand, suit or judgment made, brought or recovered against CONTRACTOR. The policy shall protect CONTRACTOR and OUSD in the same manner as though each were separately issued. Nothing in said policy shall operate to increase the Insurer's liability as set forth in the policy beyond the amount or amounts shown or to which the Insurer would have been liable if only one interest were named as an insured.

#### **EXHIBIT G**

#### **WORKERS COMPENSATION CERTIFICATE**

Labor Code § 3700

"Every employer except the state shall secure the payment of compensation in one or more of the following ways:

- (a) By being insured against liability to pay compensation in one or more insurers duly authorized to write compensation insurance in this state.
- (b) By securing from the Director of Industrial Relations a certificate of consent to self-insure either as an individual employer, or as one employer in a group of employers, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to his or her employee.
- (c) For any county, city, city and county, municipal corporation, public district, public agency, or any political subdivision of the state, including each member of a pooling arrangement under a joint exercise of powers agreement (but not the state itself), by securing from the Director of Industrial Relations a certificate of consent to self-insure against workers' compensation claims, which certificate may be given upon furnishing proof satisfactory to the Director of ability to administer workers' compensation claims properly, and to pay workers' compensation claims that may become due to its employees. On or before March 31, 1979, a political subdivision of the state which, on December 31, 1978, was uninsured for its liability to pay compensation, shall file a properly completed and executed application for a certificate of consent to self-insure against workers' compensation claims. The certificate shall be issued and be subject to the provisions of Section 3702."

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the code, and I will comply with such provisions before commencing the performance of the work of this contract.

Contractor Name:	
Ву	
Signature of Authorized Signer	
Title of Signor	
Ву	
Signature of Authorized Signor	_
 Title of Signor	_

(In accordance with Article 5 (commencing at Section 1860), Chapter 1, Part 7, Division 2 of the Labor Code, the above certificate must be signed and filed with the District prior to performing any work under this contract.)

NOTE: If contractor is a corporation, the legal name of the corporation shall be set forth above together with the signature(s) of the authorized officers or agents as more particularly described in section 20 of this Solid Waste and Recycling Services Agreement; and if contractor is a partnership or joint venture, the true name of the firm shall be set forth above together with the signature of the individual or individuals authorized to sign contracts on behalf of and bind the partnership or joint venture.

## **EXHIBIT H**

## FINGERPRINTING CERTIFICATION

To the (	Governing Board of Oakl	and Unified So	chool District			
I			,	acknowledge and certify	as	
	(Name of Contractor)	and understa	and the Netic	aa ta Contractora Bagardii	200	
<ol> <li>I have carefully read and understand the Criminal Record Checks ("Notice") (Educate by the passage of AB 1610, 1612, and 2102</li> </ol>						
2.		to the nature of the work to be performed, my employees and volunteers have contact with students of the District.				
3.	<ol> <li>My employees and volunteers who may have contact with District students must complete background checks with the California Department of Justice (DOJ).</li> </ol>					
4.	4. None of the employees or volunteers who will be performing the work has been convicted of a violent or serious felony as defined in the Notice and in Penal Code sections 667.5 and 1192.7. This determination was made by a background check through the DOJI.					
I declar	e under penalty of perjui	ry that the fore	going is true	and correct.		
Executed at			, California, on//			
Typed or Printed Name			Address			
Title		-	Telephone Number			
Signatu	ıre					

#### NOTICE TO CONTRACTORS REGARDING CRIMINAL RECORDS

#### **CHECK (EDUCATION CODE SECTION 45125.1)**

Education Code Section 45125.1 provides if the employees of any entity that has a contract with a school district may have any contact with pupils, those employees shall submit or have submitted their fingerprints in a manner authorized by the Department of Justice together with a fee determined by the Department of Justice to be sufficient to reimburse the Department for its costs incurred in processing the application.

The Department of Justice shall ascertain whether the individual whose fingerprints were submitted to it has been arrested or convicted of any crime insofar as that fact can be ascertained from information available to the Department. When the Department of Justice ascertains that an individual whose fingerprints were submitted to it has a pending criminal proceeding for a violent felony listed in Penal Code Section 1192.7(c), or has been convicted of such a felony, the Department shall notify the employer designated by the individual of the criminal information pertaining to the individual. The notification shall be delivered by telephone and shall be confirmed in writing and delivered to the employer by first-class mail.

The contractor shall not permit an employee to come in contact with pupils until the Department of Justice has ascertained that the employee has not been convicted of a violent or serious felony. The contractor shall certify in writing to the governing board of the school district that none of its employees who may come in contact with pupils have been convicted of a violent or serious felony.

Penal Code Section 667.5(c) lists the following "violent" felonies: murder; voluntary manslaughter; mayhem; rape; sodomy by force; oral copulation by force; lewd acts on a child under the age of 14 years; any felony punishable by death or imprisonment in the state prison for life; any felony in which the defendant inflicts great bodily injury on another; any robbery perpetrated in an inhabited dwelling; arson; penetration of a person's genital or anal openings by foreign or unknown objects against the victim's will; attempted murder; explosion or attempt to explode or ignite a destructive device or explosive with the intent to commit murder; kidnapping; continuous sexual abuse of a child; and carjacking.

Penal Code Section 1192.7 lists the following "serious" felonies: murder; voluntary manslaughter; mayhem; rape; sodomy by force; oral copulation by force; a lewd or lascivious act on a child under the age of 14 years; any felony punishable by death or imprisonment in the state prison for life; any felony in which the defendant personally inflicts great bodily injury on another, or in which the defendant personally

uses a firearm; attempted murder; assault with intent to commit rape or robbery; assault with a deadly weapon on a peace officer; assault by a life prisoner on a non-inmate; assault with a deadly weapon by an inmate; arson; exploding a destructive device with intent to injure or to murder, or explosion causing great bodily injury or mayhem; burglary of an inhabited dwelling; robbery or bank robbery; kidnapping; holding of a hostage by a person confined in a state prison; attempt to commit a felony punishable by death or imprisonment in the state prison for life; any felony in which the defendant personally uses a dangerous or deadly weapon; selling or furnishing specified controlled substances to a minor; penetration of genital or anal openings by foreign objects against the victim's will; grand theft involving a firearm; carjacking; and a conspiracy to commit specified controlled substances offenses.

### **EXHIBIT I**

### NON-COLLUSION DECLARATION

	that I am the party making the foregoing
proposal, that the proposal is not made undisclosed person, partnership, company	<u> </u>
that the proposal is genuine and not collu	· • • • • • • • • • • • • • • • • • • •
directly or indirectly induced or solicited an	• • •
proposal and has not directly or indirectly co	•
any proponent or anyone else to put in a s from responding; that the proponent has no	• •
by agreement, communication, or conference	
cost element of the proposal price, or of th	•
advantage against the public body award	•
proposed Contract; that all statements cont	·
that the proponent has not, directly or indir any breakdown thereof, or the contents their	
thereto, or paid, and will not pay, any fee	<del>_</del>
association, organization, bid depository,	or to any member or agent thereof to
effectuate a collusive or sham bid.	
I declare under penalty of perjury under the foregoing is true and correct.	the laws of the State of California that the
	-
Data	
Date	
	<u>-</u>
Name of Vendor	
	-
Printed Name of Authorized Company Repre	esentative
Timed Name of Addition2ed Company Repre	Journalive
	-

Signature of Authorized Company Representative

50

### **EXHIBIT J**

### PIGGYBACK CLAUSE

The Oakland Unified School (District) hereby declares its intent and authorization to make this contract awarded under this Invitation for Proposal "piggybackable" by other education agencies in the state pursuant to Public Contract Code Sections § 20118 and § 20652.

School Districts participating in this bid shall be responsible for obtaining approval from their Boards of Education or other approving body of authority when necessary, and shall hold the Oakland Unified School District harmless from any disputes, disagreements or actions which may arise as a result of using this bid.

The District waives any right to receive payment from other California agencies making purchases off the awarded Contract, and those agencies will make payment directly to the Awarded Vendor.

Acceptance or rejection of this clause will not affect the outcome of this bid.

By signing below, Vendor agrees to allow other agencies (including public, private and charter schools districts) to purchase equipment and services using the same terms and conditions.

Option Granted	() YES
Option Granted	() NO

### **EXHIBIT K**

### **Authorized Vendor Signature**

### **Prime Point of Contact**

Pro	posal	Subm	itted	bv:
	posui	CUNII	IILLOG	Ny.

The undersigned declares	under penalty	of perjury under	the laws of the	State of
California that the present	ations made in	this bid are true	and correct.	

Date	Signature/Title	Type or Print Name
Name of Company	Address	City and State
Area Code	Telephone #	Fax #
	<del>_</del>	

Federal Tax ID Number

### **EXHIBIT L**

### **Data Request - OUSD Data Privacy and Management Agreement**

To	submit	а	qualified	proposal	for	RFP	Bid	No				
			•	("Bidd	er")	reques	ts the	e specific	OUSD	records	or	data
liste	ed in Atta	chr	nent A.					-				

**TRANSFER OF DATA**: OUSD and Bidder shall use a secure means - OUSD FTP site for transferring confidential information. At no time will data be sent by any other means to or from the parties, such as through cloud sharing services or remotely hosted non-OUSD FTP sites.

**PERIOD OF AGREEMENT:** This Agreement shall be effective when signed by both parties, and will terminate on [02/12/2020] unless terminated earlier by OUSD.

### Bidder agrees to the following confidentiality statements:

- A. Bidder acknowledges that these data are confidential data and proprietary to OUSD, and agree to protect such information from unauthorized disclosures and to comply with all applicable District, Local, State and Federal confidentiality laws and regulations including but not limited to the California Education Code and the Family Education Rights and Privacy Act (FERPA).
- B. Bidder designates \_\_\_\_\_\_ (name of bidder's officer), \_\_\_\_\_ (title of bidder's designated officer), as the person responsible for the security and confidentiality of the data and will notify OUSD immediately in writing of any change in designee.
- C. Bidder will use appropriate safeguards to prevent the use or disclosure of the information other than as provided by this data use Agreement.
- D. Bidder shall instruct all staff with access to confidential information about the requirements for handling confidential information, and require each person who will have access to confidential information to sign an agreement to comply with the confidentiality provisions of this Agreement, and any other confidentiality requirements of the Bidder. Bidder will also maintain a log of any such access.
- E. Bidder shall not assign this Agreement or any portion thereof to a subcontractor or other third party without the prior written consent of OUSD, and any attempted assignment without such prior written consent in violation of this Section shall automatically terminate this Agreement.
- F. Bidder shall not upload or handover data provided under this agreement or any portion thereof to a subcontractor or other third party software or manual service without the prior written consent of OUSD, and any attempted assignment

without such prior written consent in violation of this Section shall automatically terminate this Agreement.

- G. Bidder agrees that the handling and evaluation of the data shall be conducted in a manner that does not permit personal identification of parents and students by individuals other than representatives of the Bidder that have legitimate interests or permission for accessing such information.
- H. Bidder will report only aggregate data and will not report any individual data, nor will data be reported in a manner that permits indirect identification of any individual.
- I. Bidder will not contact the individuals included in the data sets without obtaining advance written authorization from OUSD.
- J. Bidder shall not re-disclose any individual-level data with or without identifying information to any other requesting individuals, agencies, or organizations without prior written authorization by OUSD.
- K. Bidder shall use the data only for the purpose described in Section A above. These data shall not be used for personal gain or profit.
- L. Bidder shall keep all information furnished by OUSD in a space physically and electronically secure from unauthorized access. Information and data shall be stored and processed in a way using current industry standard under encryption, so that unauthorized persons cannot retrieve nor alter the information by means of a computer, remote terminal, or other means. No data will be stored on laptop computers or other portable computing devices or media, e.g., flash drives, etc.
- M. Bidder shall permit examination and on-site inspections by OUSD upon reasonable advance notice for the purpose of ascertaining whether the terms of this Agreement are being met.
- N. Bidder agrees that the confidential data will be destroyed within 30 days after no longer needed for the purposes for which the request was conducted, and will provide written notification to OUSD confirming when the data have been securely destroyed.

### **LIABILITY**

Bidder agrees to be responsible for, and assumes all liability for, any claims, costs, damages or expenses (including reasonable attorneys' fees) that may arise from or relate to the Bidder's intentional or negligent release of personally identifiable student, parent or staff data ("Claims"). Bidder agrees to hold harmless OUSD and pay any costs incurred by OUSD in connection with any Claim. The provisions of this Section shall survive the termination or expiration of this Agreement.

### **TERMINATION**

- A. This Agreement may be terminated as follows, after notification via the United States Postal Service (certified mail or registered mail) or recognized overnight delivery service (e.g., UPS, DHL or FedEx): 1. By OUSD immediately in the event of a material breach of this Agreement by Bidder. 2. By OUSD after 14days advance written notice to the Bidder, for any reason or no reason.
- B. The confidentiality provisions of this Agreement shall survive the termination of the Agreement.
- C. If this Agreement is terminated by either party for material breach or for any other reason with 14 days written notice, the confidential information shall be returned or destroyed within 7 days of the termination.
- D. If the Agreement terminates at the end of the term (period of Agreement), Bidder shall return or destroy all confidential information when it is no longer needed for preparation of the Bidder's proposal. Such return or destruction shall occur within 7 days after it is no longer needed for preparation of Bidder's proposal.
- E. Destruction of the confidential information shall be accomplished by utilizing an approved method of confidential destruction, including shredding, burning or certified/witnessed destruction for physical materials and verified erasure of magnetic media using approved methods of electronic file destruction.

### **GENERAL UNDERSTANDING**

- A. This Agreement contains the entire understanding of the parties and may only be amended in writing signed by the parties.
- B. This Agreement shall be governed by and construed under the laws of the State of California.
- C. Any waiver by any party of the violation of any provision of this Agreement shall not bar any action for subsequent violations of the Agreement.

<u>Proposer</u> :		
	Date:	
Name of Proposer's Signee		
Title of Proposer's Signee	<del></del>	



# East Bay Asian Youth Center Response to Oakland Unified School District Request for Proposal #21-111CSSS Attendance Partnerships for Community Schools & Student Services

Value Category 1: Annual Cost to the District

Value Category 2: Scope of Services

Value Category 3: Program Accountability, Program Plans & Results, Staffing, Experience,

and Performance

Value Category: Ability to Deliver Proposed Solution and References

Proposer/Vendor Forms Checklist to Complete

Exhibit A: Standard Form Response

Exhibit B: Reference Worksheet

Exhibit C: Proposal Price Form

Exhibit D: Terms and Conditions

Exhibit E: Certification Regarding Debarment, Suspension, Ineligibility

Exhibit F: Insurance

Exhibit G: Workers' Compensation Certificate

Exhibit H: Fingerprinting Certificate

Exhibit I: Non-Collusion Declaration

Exhibit J: Piggyback Clause

Exhibit K: Authorized Vendor Signature

Exhibit L: Data Request - OUSD Data Privacy

### **Value Category 1: Annual Cost to the District**

The annual total cost to Oakland Unified School District discussed for proposed services is \$210,073. Services are proposed to be rendered to three elementary schools – Garfield Elementary School, Manzanita Community School, and Manzanita SEED. This amount will actively support schoolwide Tier One and Tier Two intervention strategies, and provide case management to up to 100 chronically absent (moderate and severe) children and their families.

DIDOFTITES	DDODOCED	NADDATIVE Detailed explanation of prepared			
BUDGET ITEM	PROPOSED EXPENDITURE	NARRATIVE – Detailed explanation of proposed			
Managing Director	\$19,500	expenditures.  Nikita Williams, EBAYC Managing Director @ Garfield Elementary			
Managing Director	\$19,500	School, is responsible, in part, for managing and coordinating Garfield's			
		Attendance Team and its Tiered Intervention strategy, including supervision of Garfield Family Advocates. Nikita Williams will also be			
		responsible for leading and facilitating an EBAYC Family Advocate			
		Professional Learning Community to provide coaching training,			
		coaching, and resource coordination among all Family Advocates deployed at Garfield, Manzanita Community School, and Manzanita			
		SEED.			
Family Advocate –	\$22,000	The Family Advocate is responsible for supporting a caseload of up to			
Garfield		20 children who are moderately and severely chronically absent. The Family Advocate conducts face-to-face outreach to parents/guardians;			
		assesses family needs and challenges; collaborates with			
		parents/guardians in developing and monitoring Positive Attendance			
		Action Plans, provides systems and services navigation, provides emergency resources as needed, and monitors each child's classroom			
		attendance. Each Family Advocate participates in planning and			
		implementing Tier One and Tier Two strategies as determined by each school's Attendance Team.			
Family Advocate - MCS	\$22,000	see Family Advocate - Garfield			
Family Advocate - MCS	\$22,000	see Family Advocate - Garfield			
Family Advocate - MCS	\$22,000	see Family Advocate - Garfield			
Family Advocate - SEED	\$22,000	see Family Advocate - Garfield			
Employee Salaries:	\$129,500				
FICA	\$9,907	Social Security @ .0765 of total wages.			
SUI	\$2,100	California Unemployment Insurance @ .05 of first \$7,000 of wages.			
Workers' Compensation	\$1,166	Workers' Compensation @ .009 of total wages.			
Health	\$20,000	Kaiser Health Plan for 5 employees @ \$800 per month for 5 months.			
Employee Benefits:	\$33,172				
Books & Supplies:	\$0				
Family Emergency	\$20,000	Family Emergency Resources include emergency/crisis assistance with food, laundry, transportation, and clothing. This line item is calculated			
Assistance		at \$200 per parent/guardian for up to 100 parents/guardians (up to 20			
	,	children per caseload for five Family Advocates).			
Services & Other	\$20,000				
Operating					
Expenditures:					
Total Direct Costs:	\$400 C70				
Total Direct Costs: Total Overhead:	\$182,672 \$27,401	Overhead is calculated at 15% of total direct program costs.			
GRAND TOTAL:	\$210,073	Overhead is calculated at 10% of total direct program costs.			
GRAND IOTAL:	φ <b>∠ ι</b> υ,υ <i>ι</i>				

### Value Category 2: Scope of Services

### 1. School Relationships

EBAYC has formally worked with Oakland Unified School District over the past 25 years to build and sustain various iterations of full-service community school models at Oakland High School, Roosevelt Middle School, and Garfield Elementary School – an articulated school feeder pattern serving Oakland's San Antonio neighborhood district. Our long-term partnership leveraged the use of California Department of Education Healthy Start planning and implementation grants to establish the Roosevelt Village Center (1998) and the Garfield Family Learning Center (2008), OUSD's first community school models prior to OUSD's adoption of its mission and strategic plan to build a Full-Service Community School District. In 2008 and 2010, our partnership engaged the Alameda County Health Care Services Agency to resource youth-led, youth-driven school-wide campaigns to envision, plan, and launch Shop 55, the Oakland High School Wellness Center, and the Youth Heart Health Center, a school-based health center managed by La Clinica, supported by the Alameda County Center for Healthy Schools & Communities, and serving Dewey Academy, MetWest High School, La Escuelita Elementary School, and United Nation Pre-School. OUSD invested over \$4,000,000 to construct new facilities to house Shop 55 and the Youth Heart Health Center. In 2014, OUSD received a federal Full-Service Community Schools grant which included Garfield Elementary School and Roosevelt Middle; both community school models continue to operate today.

Since the 1998 inception of the U.S. Department of Education 21<sup>st</sup> Century Community Learning Centers program, EBAYC has worked in formal partnership with Oakland Unified School District in the planning, development, operation, and expansion of Expanded Learning programs throughout the Chinatown, Eastlake, and San Antonio neighborhoods. Today, EBAYC is an OUSD and Oakland Fund for Children & Youthfunded Expanded Learning program provider at 15 OUSD schools and one Education for Change charter school, including Garfield Elementary School (continuously since 1999), Manzanita Community School (continuously since 2006), and Manzanita SEED (continuously since 2017).

### 2. Attendance Experience

EBAYC is currently in its eleventh year of leading and managing Garfield Elementary School's Attendance Team. EBAYC/Garfield identified addressing chronic absenteeism in response to what we learned from analyzing school attendance data, listening to parents, and participating in consultations with Attendance Works. EBAYC/Garfield developed, resourced, and implemented a comprehensive tiered-intervention strategy to improve positive student attendance and reduce chronic absence. This strategy includes continuous monitoring of schoolwide attendance data, disaggregated by race, gender, grade-level, and classroom; schoolwide parent education on the strategic value and importance of daily attendance; classroom and grade-level recognition/incentive student assemblies for positive attendance; identification and issuance of School Attendance Review Team (SART) letters to parents/guardians; convening of SART family

conferences; home visits to parents/guardians; needs assessment, action-planning, and case management with parents/guardians for chronically absent children.

Approximately 15% of Garfield students were chronically absent from school each year prior the start of the Attendance Initiative. Garfield's chronic absentee rate fell to 5% six years later, becoming one of Oakland Unified School District's three lowest rates among its high-poverty schools. Today, the sustained impacts of Shelter-In-Place Orders, closed-schools/distance-learning, and open-schools/classroom quarantines have contributed to boosting Garfield's chronic absence rate to 18%.

Under this proposal, EBAYC will integrate five full-time Family Advocates (parents trained, supervised, and supported to provide outreach, case management) into the ongoing work of Attendance Teams at Garfield Elementary School, Manzanita Community School, and Manzanita SEED. Family Advocates will support and participate in each Attendance Team's Tier One (positive attendance education and recognition) and Tier Two (early identification, SART notification/conferences) intervention strategies, and provide direct outreach to and case management with parents/guardians whose children are chronically absent from school.

### 3. Program Quality

Under the discretion and leadership of each school's Attendance Team, EBAYC will deploy five full-time Family Advocates to conduct the following tiered-intervention strategies:

### 1. Tier 1 – Attendance Promotion & Recognition for All Students

EBAYC Family Advocates will participate in planning and implementing activities that promote student attendance in school every day. These activities include: 1) One-to-One outreach and education to all incoming Transitional Kindergarten and Kindergarten families prior to the start of school; 2) Messaging to all parents at the beginning of the school year and just prior to the start of major school holidays (e.g. Thanksgiving, Christmas, Spring Break) about the strategic importance of being in school every day; 3) Weekly attendance incentives and prizes; 4) Monthly Bulletin Board Recognitions and Faculty Presentations; and 5) Trimester Schoolwide, Grade-Level, and/or Classroom Attendance Celebrations.

### 2. Tier 2 – Early Intervention with Students At-Risk

EBAYC Family Advocates will assist with the identification of students at-risk of becoming chronically absent and the provision of early intervention services with identified families. Early Intervention services include: 1) One-to-One outreach, consultation, and problem-solving with parents; 2) Facilitate the use of Independent Study Plans; and 3) Facilitate the use of the School Attendance Review Team process.

# 3. <u>Tier 3 – Intensive Intervention with Students Chronically Absent</u> Each EBAYC Family Advocate will provide case management services and support to up to 20 parents/guardians of chronically absent children. Case Management

services include: 1) assessment of parent/guardian needs, challenges, and opportunities; 2) development of a positive attendance action plan; 3) Provision of support services identified in the action plan; 4) daily attendance check-ins; and 5) continuous support and monitoring until student achieves satisfactory attendance for six months.

EBAYC will monitor and measure its work performance by:

- Collecting a Mid-Term and a Final Performance Assessment Survey from each school's principal and Attendance Team leader. This survey will assess the quality of EBAYC Family Advocates' participation the planning and implementation of Tier One and Tier Two intervention strategies, as well as their participation in schoolwide attendance data analysis.
- 2. Producing a Mid-Term and a Final Case Management Performance Report from EBAYC's Apricot performance management database system. This report will quantify client-level and caseload aggregate service contacts, action-plan outcomes, and school attendance trends.

### 4. Student Engagement

EBAYC has developed and implemented student recognition/incentive campaigns aimed at celebrating satisfactory/perfect student attendance and promoting a schoolwide culture of everyday school attendance at Garfield Elementary School. These campaigns have included both schoolwide and targeted classroom strategies. Schoolwide strategies have included Monthly Bulletin Board Recognitions and prizes (e.g. gift cards, pencils, erasers) and Classroom Challenges. Targeted classroom strategies include Bi-Weekly Challenges for Perfect Attendance with improved classrooms being rewarded with pizza parties. Trimester Assemblies award medals and trophies to students with perfect attendance and students with one-day absence. Garfield Goers are chronically absent students who demonstrate attendance improvement. Garfield Goers are recognized each month with a Certificate and a treat bag.

### 5. Family Engagement

Under this proposal, EBAYC will deploy five new full-time Family Advocates — one at Garfield Elementary School, three at Manzanita Community School, one at Manzanita SEED — to expand the service capacity of each school's Attendance Team. Of the five new Family Advocates, three will be fluent in Spanish and one will be fluent in Mam. Due to continuing COVID-19 safety precautions, much of the direct outreach and engagement of parents/guardians will be conducted on a one-to-one basis, in lieu of in-person group workshops. One-to-One engagement will include Family Advocate home visits, Parent school visits, phone/video meetings, and text messaging. Family Advocates will conduct one-to-one outreach and communications for both Tier Two and Tier Three activities.

### 6. Student & Family Support

EBAYC currently employs two Family Advocates at Garfield Elementary School. One Family Advocate is primarily focused on leading Tier One and Tier Two strategies, and the one Family Advocate is primarily focused on providing case management to parents/guardians whose children are chronically absent and who have indicated the presence of significant life challenges that interfere with getting their child to school every day. EBAYC has done this type of family case management for ten years, and has incorporated a performance management database system to provide Family Advocates and the Attendance Team better data to drive improved performance.

EBAYC will continue to partner with the following entities to facilitate improved student attendance:

- 1. Oakland Natives Give Back to engage targeted students to participate in their "Everyday Counts Attendance Challenge".
- 2. Trybe to meet immediate food security needs of families.
- 3. All-In Alameda County to provide small grants to provide family incentives.
- 4. City of Oakland to provide access to multiple housing assistance programs.

# Value Category 3: Program Accountability, Program Plans & Result, Staffing, Experience, and Performance

### 1. Agency Capacity

EBAYC is an existing community-based service-provider at Garfield Elementary School, Manzanita Community School, and Manzanita SEED. EBAYC has maintained positive and productive working relationships with each school across multiple years and multiple principal administrations. EBAYC serves as the Expanded Learning Lead Agency at each school, operating summer and after-school learning programs for their respective students.

Over the past twelve years, EBAYC has worked closely with Garfield Elementary School to design, develop, and implement a "full-service" partnership to better serve families and improve school performance outcomes. This "full-service partnership" includes summer and after-school learning; "Focus Five" parent/teacher engagement strategy; positive student attendance; and parent participatory action-research campaigns.

EBAYC conducted a two-year pilot project for attendance promotion at Manzanita Community School in 2017-2018 and 2018-2019. EBAYC had recruited, trained, and supervised two Family Advocates (two parents of MCS children); co-convened and co-

facilitated an Attendance Team with the MCS Principal; and planned and implemented tiered intervention strategies. The pilot discontinued due to lack of funding and changes in school leadership. However, both the past and present school principals continued to be committed to rebuilding a robust attendance support system.

Under this proposal, EBAYC will provide case management services to 100 chronically absent children and their families. In addition, EBAYC Family Advocates will directly support and assist in the implementation of specific Tier One and Tier Two intervention strategies at each of the three target schools.

### 2. Program Accountability

### Nikita Williams, EBAYC Managing Director @ Garfield Elementary School

The Managing Director is responsible for the day-to-day leadership and management of the Garfield Attendance Team and the EBAYC Family Advocate Learning Community. Key responsibilities include: 1) convene, facilitate, and support the Garfield Attendance Team; 2) supervise and support two existing and one new Garfield Family Advocates; 3) coordinate planning and implementation of Garfield's Tier One, Tier Two, and Tier Three intervention strategies; 4) work with the Garfield Principal and Attendance Clerk to produce weekly schoolwide attendance reports for Attendance Team review and analysis; 5) maintain the online Attendance Team Tracking Tool and the EBAYC Apricot performance management system; 6) co-convene EBAYC Family Advocate for bi-weekly learning community seminars; and 7) provide one-to-one case consultations with Family Advocates.

### **EBAYC Family Advocates**

The Family Advocate is responsible for providing case management to parents/guardians whose children are chronically absent from school. Key responsibilities include: 1) full participation in the Attendance Team; 2) identification of and outreach to parents/guardians of chronically absent children; 3) parent/guardian intake, assessment, and action planning; 4) daily attendance check-ins with each student and weekly checkins with each parent/guardian; 5) connect parents/guardians to needed supports and services, including crisis management; 6) maintain accurate and timely data entries into Apricot and the Attendance Team Tracker; and 7) participate in the planning and implementation of attendance education, promotion, and recognition activities. One Family Advocate will be deployed to Garfield Elementary School Attendance Team, and will be directly supervised by the EBAYC Managing Director @ Garfield. Three Family Advocates will be deployed to the Manzanita Community School Attendance Team, and will be co-supervised by the EBAYC Director of Expanded Learning @ MCS. One Family Advocate will be deployed to the Manzanita SEED Attendance Team, and will be co-supervised by the EBAYC Director of Expanded Learning @ Manzanita SEED.

### Mae Saeteurn, EBAYC Deputy Director of Finance

The Deputy Director of Finance is responsible for the day-to-day leadership and management of EBAYC's financial management systems and protocols. Key responsibilities related to this proposal include: 1) maintain proper and accurate

accounting of project expenditures; 2) prepare and submit project invoices, in accordance to OUSD standards; 3) maintain primary source documentation of all project expenditures for audit purposes; and 4) secure and submit all necessary documentation related to risk management requirements, including General & Professional Liability, Workers' Compensation, LiveScan, TB test results, and COVID-19 Vaccination.

### Quyen Le, EBAYC Director of Data & Evaluation

The Director of Data & Evaluation is responsible for the day-to-day leadership and management of EBAYC's client data management and program evaluation systems. Key responsibilities related to this proposal include: 1) maintain quality and integrity of Family Advocates' collection and entry of client-level data; 2) produce monthly Family Advocate performance reports that detail client-level demographics, service contacts, action outcomes, and attendance trends; 3) develop and administer Family Advocate Performance Assessment tool with school principals and Attendance Team leaders; and 4) produce final year-end Family Advocate Case Management Report and Family Advocate Performance Assessment Report.

### 3. Data Sharing & Monitoring

To monitor the impact of case management services on the attendance of targeted chronically absent students, EBAYC will regularly review and analyze the following data sets:

- 1. Weekly Case Review Notes
- 2. Weekly & Monthly Attendance Reports
- 3. Monthly Apricot Performance Reports

To monitor the impact of Attendance Team intervention strategies on improving positive student attendance, EBAYC will work with each Attendance Team to regularly review and analyze the following data sets:

- 1. Monthly Attendance Reports disaggregated by classroom, grade-level, and race.
- 2. Monthly Status Reports on SART Letters/Conferences.
- 3. Aggregate Positive Attendance Recognition Reports by activity.

### 4. Experience & Performance

In 2008, EBAYC and Garfield Elementary School worked together to secure a multi-year California Department of Education Healthy Start planning and implementation grant. Through this effort, we collectively identified student absenteeism as a presenting problem for the school. Specifically, we targeted the reduction of chronic absenteeism as a strategic priority after we consulted extensively with parents, teachers, and Attendance Works.

EBAYC is currently in its eleventh year of leading and managing Garfield Elementary School's Attendance Team. EBAYC/Garfield developed, resourced, and implemented a

comprehensive tiered-intervention strategy to improve positive student attendance and reduce chronic absence. This strategy includes continuous monitoring of schoolwide attendance data, disaggregated by race, gender, grade-level, and classroom; schoolwide parent education on the strategic value and importance of daily attendance; classroom and grade-level recognition/incentive student assemblies for positive attendance; identification and issuance of School Attendance Review Team (SART) letters to parents/guardians; convening of SART family conferences; home visits to parents/guardians; needs assessment, action-planning, and case management with parents/guardians for chronically absent children.

Approximately 15% of Garfield students were chronically absent from school each year prior the start of the Attendance Initiative. Garfield's chronic absentee rate fell to 5% six years later, becoming one of Oakland Unified School District's three lowest rates among its high-poverty schools. Today, the sustained impacts of Shelter-In-Place Orders, closed-schools/distance-learning, and open-schools/classroom quarantines have contributed to boosting Garfield's chronic absence rate to 18%.

EBAYC has proficient language capacity to effectively work with parents whose primary language is English, Spanish, Khmer, Vietnamese, and Iu-Mien. Through this proposal, EBAYC will bring on a Family Advocate proficient in Mam.

# Value Category 4: Ability to Deliver Proposed Solution and Reference

### **Company Profile**

East Bay Asian Youth Center 2025 East 12<sup>th</sup> Street Oakland, California 94606 (510) 533-1092

David Kakishiba Executive Director (510) 435-8582 junji@ebayc.org

### https://ebayc.org

EBAYC (East Bay Asian Youth Center) is a 45-year-old non-profit youth development organization dedicated to building supportive relationships with young people to empower them to be safe, smart, and socially responsible.

EBAYC believes that if the organization 1) provides intensive outreach and support to hard-to-reach young people most impacted by poverty, violence, and trauma; and 2) engages young people in a continuum of high-quality expanded learning opportunities; 3) organizes families to improve the quality-of-life in their neighborhoods; and 4) supports

families and employees to meaningfully contribute to, participate in, and lead the development of the organization; lead, grow, and supportive working conditions, growth opportunities, participatory leadership; then EBAYC will successfully advance its mission.

EBAYC supports a racially and culturally diverse membership of over 2,500 young people who reside in Oakland's Chinatown, Eastlake, San Antonio, and Fruitvale neighborhoods. EBAYC services – life coaching, peer support groups, case management, transitional employment, middle and elementary school expanded learning programs, and family support services – engage young people in a neighborhood-based continuum of support for themselves and their families. EBAYC engages young people and their families to build collective power to improve the quality of life in their neighborhoods, including better schools, parks, and community peace.

EBAYC launched EBAYC Sacramento in 2014 to provide critical support services to underserved Southeast Asian youth and their families. EBAYC Sacramento serves 150 youth, primarily those of Southeast Asian descent, who reside in Sacramento's Meadowview, Parkway, Lemon Hill, Valley Hi, and Strawberry Manor neighborhoods. EBAYC Sacramento convenes and facilitates multiple peer support groups based at several high schools and at the EBAYC Sacramento Drop-In Center. Peer Support Groups engage young people in healing circles, behavioral health promotion campaigns, and participatory action-research. EBAYC Sacramento conducts outreach and provides life coaching and case management services to young people experiencing significant life challenges and crises.

EBAYC manages an annual budget of \$7 million and employs over 120 individuals, of whom the vast majority are neighborhood residents and/or EBAYC alumni.

EBAYC's Fiscal Year 2020-2021 unaudited financial statements indicate that EBAYC ended the fiscal year with \$1,066,988 in net assets. EBAYC is projected to end Fiscal Year 2021-2022 with \$1,848,568 in net assets.

### **Professional Qualifications**

The East Bay Asian Youth Center (EBAYC) is a 45-year-old non-profit youth development organization dedicated to building supportive relationships with young people to empower them to be safe, smart, and socially responsible. Based in Oakland's San Antonio neighborhood, EBAYC serves a racially and culturally diverse membership of 2,500 children, youth, and their families who reside in Oakland's Chinatown, Eastlake, San Antonio, and Fruitvale neighborhoods, primarily 94606 and 94601 zip code areas. EBAYC provides: 1) life coaching, case management, and transitional employment to young people involved in the juvenile justice system; 2) summer and after-school learning programs at two high schools (Oakland High and Dewey Academy), four middle schools (Roosevelt, Urban Promise Academy, Frick, Edna Brewer) one K-8 school (Lazear), and seven elementary schools (Garfield, Manzanita, SEED, Bella Vista, Cleveland, Lincoln); 3) Positive Attendance tiered-intervention, including family case management, at Garfield Elementary School; and 4) Shop 55 (Oakland High School Wellness Center). EBAYC

organizes families to realize relevant policy and institutional changes, including successfully leading Oakland's 1996 Measure K (The Kids First Initiative) and 2014 Measure N (College & Career Readiness for All Act) campaigns.

EBAYC has served as an Oakland Unified School District contracted service provider in good standing since 1997. EBAYC manages an annual operating budget of approximately \$7 million, which includes ongoing contracts with the California Department of Public Health, County of Alameda, County of Sacramento, City of Oakland, City of Sacramento, Oakland Unified School District, The California Endowment, and the Sierra Health Foundation.

Reference 1:

Garfield Elementary School 1640 22<sup>nd</sup> Avenue Oakland, California 94606

Edgar Rodriguez-Ramirez Principal 510-535-2857 edgar.ramirez@ousd.org

Leadership and management of the school's Attendance Team; organizing and implementing grade-level and classroom-level positive attendance recognitions; initiating SART notifications and conferences and post-conference monitoring; providing case management and systems navigation support to parents/guardians of chronically absent children.

Reference 2:

Garfield Elementary School 1640 22<sup>nd</sup> Avenue Oakland, California 94606

Alicia Arenas Director of Instruction (immediate past Principal) 510-493-8113 alicia.arenas@ousd.org

Leadership and management of the school's Attendance Team; organizing and implementing grade-level and classroom-level positive attendance recognitions; initiating SART notifications and conferences and post-conference monitoring; providing case management and systems navigation support to parents/guardians of chronically absent children.

Reference 3:

Roosevelt Middle School 1926 East 19<sup>th</sup> Street Oakland, California 94606

Clifford Hong

Middle School Network Superintendent (immediate past Principal)

510-590-7664

clifford.hong@ousd.org

Summer and After-School Learning programs; Attendance Team member providing case management to students chronically absent and assisting with SART notifications and conferences.

### **Proposer/ Vendor Forms Checklist to Complete**

Exhibit A Standard Form Response

Exhibit B Reference Worksheet (3 minimum)

Exhibit C Proposal Price Form

Exhibit D Terms and Conditions

Exhibit E Certification regarding Debarment, suspension, ineligibility

Exhibit F Insurance

Exhibit G Worker's Compensation Certificate

Exhibit H Fingerprinting Certificate

Exhibit I Non- Collusion Declaration

Exhibit J Piggyback Clause

Exhibit K Authorized vendor Signature

Exhibit L Data Request- OUSD Data Privacy

## Exhibit A Standard Form Response:

A	OFFICE	INTERDETATIONS	m
Α.		INFORMATION	m
/ n			7 U

1.	Company name, address and point of contact for this proposal (including prior
	business or operating names and dba names):

East Bay Asian Youth Center 2025 East 12<sup>th</sup> Street Oakland, California 94606 David Kakishiba, Executive Director

- 2. Tel: 510-533-1092 Website: <a href="www.ebayc.org">www.ebayc.org</a> Email: <a href="junji@ebayc.org">junji@ebayc.org</a>
- 3. Is the Company a Certified Oakland Small Business? Yes No
- 4. Type of Company: (check one)

Individual

Partnership

Corporation

5. Names and Title of all principals/officers/partners of the company:

David Kakishiba, Executive Director Oakland 510-435-8582

6. Point of Contact if Contract is Awarded:

<u>David Kakishiba, Executive Director</u> <u>Oakland</u> <u>510-435-8582</u>

### B. LEGAL INFORMATION

1. Has your company ever been in litigation or arbitration involving service for any public, private or charter K-12 schools during the prior five (5) years?

Yes



If yes, provide the name of the school district or school and briefly detail the dispute.

2.	Has your company ever had a contract terminated for convenience or default in the prior five years?				
	Yes No				
	If yes, provide details including the name of the other party:				
3.	Is/are your company, owners, and/or principal, partners or manager involved in or is your company aware of any pending litigation regarding professional misconduct, bad faith, discrimination, or sexual harassment?				
	Yes No				
	If yes, provide details:				
4.	Is/are your company, owners, and/or principals or partners involved in or aware of any pending disciplinary action and/or investigation conducted by any local, state, or federal agency?				
	Yes No				
	If yes, provide details:				

### Exhibit B

#### References:

Reference 1:

Customer Name:

Garfield Elementary School

Contact Name:

Edgar Rodriguez-Ramirez

Title:

Principal

Address:

1640 22<sup>nd</sup> Avenue

Oakland, California 94606

Phone Number:

510-535-2857

Email:

edgar.ramirez@ousd.org

Services Provided: Leadership and management of the school's Attendance Team; organizing and implementing grade-level and classroom-level positive attendance recognitions; initiating SART notifications and conferences and post-conference monitoring; providing case management and systems navigation support to parents/guardians

of chronically absent children.

How satisfied were you with the services provided?

Excellent

Good

Average

Unsatisfactory

Was the project completed on time and within budget?

Reference 2:

Customer Name:

Garfield Elementary School

Contact Name:

Alicia Arenas

Title:

Director of Instruction (and immediate past Principal)

Address:

1640 22<sup>nd</sup> Avenue

Oakland, California 94606

Phone Number:

510-493-8113

Email:

alicia.arenas@ousd.org

Services Provided: Leadership and management of the school's Attendance Team; organizing and implementing grade-level and classroom-level positive attendance recognitions; initiating SART notifications and conferences and post-conference monitoring; providing case management and systems navigation support to parents/quardians

of chronically absent children.

How satisfied were you with the services provided?

Excellent

Good

Average

Unsatisfactory

Was the project completed on time and within budget?

### Reference 3:

**Customer Name:** 

Roosevelt Middle School

Contact Name:

Clifford Hong

Title:

Middle School Network Superintendent (immediate past Principal)

Address:

1926 East 19th Street

Oakland, California 94606

Phone Number:

510-590-7664

Email:

clifford.hong@ousd.org

Services Provided: Summer and After-School Learning programs; Attendance Team member providing case management to students chronically absent

and assisting with SART notifications and conferences.

How satisfied were you with the services provided?

Excellent

Good

Average

Unsatisfactory

Was the project completed on time and within budget?

### **Exhibit C**

### **Proposal Price Form**

**Annual Pricing** Service Description: To provide tiered intervention services and activities designed \$210,073 to decrease chronic absenteeism and increase satisfactory attendance among students at Garfield Elementary School, Manzanita Community School, and Manzanita SEED. Total Annual Amount of Proposal: \$210,073 Signature: David Kakishiba Print Name: Title: **Executive Director** Company Name: East Bay Asian Youth Center **Print Name** David Kakishiba

November 2, 2021

Date:

#### Exhibit D

### **Terms and Conditions**

By virtue of submitting a proposal, each Bidder confirms that (a) it is agreeable to each and every provision of Attachment 1 – Contract Template and (b) that the District has the absolute right to delete existing and/or to include additional provisions in any resulting contract with a Bidder prior to execution of said contract(s) by the parties. In addition, consistent with Attachment 1 – Contract Template, by virtue of submitting a proposal each Bidder confirms the following:

- 1. Equal Opportunity The Bidder must be an Equal Opportunity Employer, and shall be in compliance with the Civil Rights Act of 1964, the State Fair Employment Practice Act, and all other applicable Federal and State laws and regulations relating to equal opportunity employment. It is the policy of OUSD that in connection with all work performed under Contracts there be no discrimination against anyone because of race, color, ancestry, national origin, religious creed, physical disability, medical condition, marital status, sexual orientation, gender, or age; therefore, Bidder agrees to comply with applicable Federal and California laws including, but not limited to, the California Fair Employment and Housing Act beginning with Government Code Section 12900 and Labor Code Section 1735 and OUSD policy. In addition, Bidder agrees to require like compliance by all its subcontractors. Bidder shall not engage in unlawful discrimination in employment on the basis of actual or perceived; race, color, national origin, ancestry, religion, age, marital status, pregnancy, physical or mental disability, medical condition, veteran status, gender, sex or sexual orientation.
- 2. Errors and Omissions - If a bidder discovers any ambiguity, conflict, discrepancy, omission, or other error in the RFP, the bidder shall immediately notify the District of such error in writing and request clarification or modification of the document. Modifications will be made by addenda. Such clarification shall be given by written notice to all parties who have been furnished an RFP for bidding purposes, without divulging the source of the request for the same. Insofar as practicable, the District will give such notices to other interested parties, but the District shall not be responsible therefor. If a bidder fails to notify the District, prior to the date fixed for submission of bids, of an error in the RFP known to them, or an error that reasonably should have been known to them, they shall bid at their own risk; and if awarded the contract, the bidder shall not be entitled to additional compensation or time by reason of the error or its later correction. The bidder should carefully examine the entire RFP and addenda thereto, and all related materials and data referenced in the RFP or otherwise available to them, and should become fully aware of the nature and location of the work, the quantities of the work, and the conditions to be encountered in performing the work.
- 3. <u>Bidder Agreement</u> In compliance with this RFP, the bidder will propose

and agree to furnish all labor, materials, transportation, and services for the work described and specifications and for the items listed herein. A bid is subject to acceptance at any time within sixty (60) days after opening of the same, unless otherwise stipulated. Bids cannot be corrected or altered after opening by the District.

- 4. <u>Bid Signee</u> If the bidder is an individual or an individual doing business under a company name, the bid must, in addition to the company name, be signed by the individual. If the bidder is a partnership, the bid should be signed with the partnership name by one of the partners. If a corporation, with the name of the corporation by an officer authorized to execute a bid on behalf of the corporation.
- 5. <u>Bidders' Understanding</u> It is understood and agreed that the bidder has been, by careful examination, satisfied as to the nature and location of the work; the character, quality and quantity of the materials to be provided; the character of equipment and facilities needed preliminary to and during the prosecution of the work; and general and local conditions, and all other matters which can in any way affect the work under the contract. No verbal agreement or conversation with any officer, agent or employee of the District, either before or after the execution of the contract, shall affect or modify any of the contractual terms or obligations.
- 6. <u>Intent of Specifications</u> All work that may be called for in the specifications shall be executed and furnished by the successful bidder(s), and should any work or materials be required which is not denoted in the specifications, either directly or indirectly but which is nevertheless necessary for the execution of the contract, the bidder is to understand the same to be implied and required, and shall perform all such work and furnish any such material as fully as if it were particularly delineated or described.
- 7. <u>Extra Work</u> No bill or claim for extra work or materials shall be allowed or paid unless the doing of such extra work or the furnishing of such extra materials shall have been authorized in writing by the District's Director of Transportation.
- 8. <u>Defense, Indemnity & Hold Harmless</u> Contractor shall indemnify, hold harmless and defend OUSD and each of its officers, officials, employees, volunteers and agents from any loss, liability, fines, penalties, forfeitures, costs and damages (whether in contract, tort or strict liability, including but not limited to personal injury, death at any time and property damage) incurred by OUSD, Contractor or any other person and from any claims, demands and actions in law or equity (including attorney's fees and litigation expenses), arising or alleged to have arisen directly or indirectly out of performance of this Agreement. Contractor's obligations under the preceding sentence shall apply jointly and severally regardless of whether OUSD or any of its officers, officials, employees, volunteers or agents are actively or passively negligent, but shall not apply to any loss or liability, fines, penalties, forfeitures, costs or damages caused solely by the active negligence or by the willful misconduct of OUSD. If Contractor should subcontract all or any portion of the work or activities to be performed under this

- MOU, Contractor shall require each subcontractor to indemnify, hold harmless and defend OUSD, its officers, officials, employees, volunteers or agents in accordance with the terms of the preceding paragraph. Contractor also agrees to hold harmless, indemnify, and defend the District and its elective board, officers, agents, and employees from any and all claims or losses incurred by any supplier, Contractor, or subcontractor furnishing work, services, or materials to Contractor in connection with the performance of this Agreement. This provision survives termination of this Agreement.
- 9. <u>Disposition of Proposals</u> All materials submitted in response to this RFP will become the property of the District, and will be returned only at the District's option and at the bidder's expense. The original copy shall be retained for official files and will become a public record after the date and time for final bid submission as specified.
- 10. <u>Terms of the Offer</u> The District's acceptance of Bidder's offer shall be limited to the terms herein unless expressly agreed in writing by the District. Proposals offering terms other than those shown herein will be declared non-responsive and will not be considered.
- 11. <u>Awards</u> The District reserves the right of determination that items bid meet or do not meet bid specifications. Further, the Board of Education reserves the right to accept or reject any or all bids and to waive any informality in the bidding.
- 12. <u>District's Alternative Providers</u> The District reserves the right to solicit, purchase and obtain from providers other than the successful Bidder(s) certain products and services, of a nature similar or equivalent to those products and services solicited in this RFP.
- 13. <u>Bidder Agreement to Terms and Conditions</u> Submission of a signed proposal will be interpreted to mean Bidder has agreed to all the terms and conditions set forth in the pages of this solicitation, including the terms of the exemplar contract included herewith.
- 14. <u>Laws Governing Contract</u> This contract shall be in accordance with the laws of the State of California. The parties further stipulate that the County of Alameda, California, is the only appropriate forum for any litigation arising here from.
- 15. <u>Notices</u> Any notices relevant to this Agreement may be served effectually upon either the District or the Successful Bidder, one to the other, by delivering such notice in writing, or sending such notice by certified mail, traceable overnight letter or email.
- 16. <u>Changes to the Agreement</u> The Agreement may be changed or amended by written, mutual consent of the District and each successful Bidder. No alteration or variation of the terms of the Agreement shall be valid unless made in writing

and signed by the parties thereto, and no oral understanding or agreement not incorporated therein shall be binding on the parties thereto.

- 17. <u>Nomenclatures</u> The terms Successful Bidders, Suppliers, Vendors, Providers, Service Providers, Awarded Contractors and Contractors may be used interchangeably in this solicitation and shall refer exclusively to the person, company, or corporation with whom the District enters into a contract as a result of this solicitation. The terms District, OUSD, Oakland Unified School District, Board and Board of Education may be used interchangeably in this solicitation and shall refer exclusively to the Oakland Unified School District. The terms Proposals, Bids and Offers may be used interchangeably in this solicitation and shall refer exclusively to the response made to this solicitation by any bidder. The terms RFP and Request For Proposals may be used interchangeably in this solicitation and shall refer exclusively to this solicitation. The terms Contract and Agreement may be used interchangeably in this solicitation.
- 18. <u>Time</u> Time is of the essence.
- 19. <u>Severability</u> If any provisions, or portions of any provisions, of the contract are held invalid, illegal, or unenforceable, they shall be severed from the contract and the remaining provisions shall be valid and enforceable.
- 20. <u>Assignment</u> The Agreement entered into with the District shall not be assigned without the prior written consent of the District.
- 21. No Rights in Third Parties The Agreement entered into with the District does not create any rights in or inure to the benefit of any third party.
- 22. <u>Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion</u> Bidder must complete and return with its proposal the Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion form, which is attached hereto as Exhibit E

Signature:		,	)	
Date:	11	02	202	

### **EXHIBIT E**

# CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION

# EXHIBIT F INSURANCE

All Bidders must submit with its proposal evidence that the Bidder can meet the following insurance requirements:

Unless specifically waived by OUSD, the following insurance is required:

- i. If CONTRACTOR employs any person to perform work in connection with this Agreement, CONTRACTOR shall procure and maintain at all times during the performance of such work, Workers' Compensation Insurance in conformance with the laws of the State of California and Federal laws when applicable. Employers' Liability Insurance shall not be less than One Million Dollars (\$1,000,000) per accident or disease.
- ii. CONTRACTOR shall maintain Commercial General Liability insurance, including automobile coverage with limits of no less than Five Million Dollars (\$5,000,000) per occurrence for bodily injury and property damage. The coverage shall be primary as to OUSD and shall name OUSD as an additional insured. Evidence of insurance must be attached. Endorsement of OUSD as an additional insured shall not affect OUSD's rights to any claim, demand, suit or judgment made, brought or recovered against CONTRACTOR. The policy shall protect CONTRACTOR and OUSD in the same manner as though each were separately issued. Nothing in said policy shall operate to increase the Insurer's liability as set forth in the policy beyond the amount or amounts shown or to which the Insurer would have been liable if only one interest were named as an insured.



**EASTBAY-11** 

**SGONZALEZ** 

DATE (MM/DD/YYYY) 5/25/2021

### CERTIFICATE OF LIABILITY INSURANCE

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed.

if ti	SUBROGATION IS WAIVED, subje	ct to	the certi	terms and conditions of ificate holder in lieu of su	the pol	icy, certain p orsement(s)	policies may	require an endorsemen	t. Ast	atement on	
PRC	DUCER License # 0757776	o tile		meate fronter in field of the	CONTAC	T Rocky St	tein			***	
HUB International Insurance Services Inc. 3000 Executive Parkway Suite 300					PHONE (A/C, No, Ext): (925) 415-5152  E-MAIL ADDRESS: cal.cpu@hubinternational.com						
	Ramon, CA 94583				MUDAL			RDING COVERAGE		NAIC#	
					INSURE			ce Alliance of Californi	a, Inc		
INS	IRED							ce Company	•	34630	
	East Bay Asian Youth Cente				INSURE	15580					
	2025 E 12th St				INSURER D:						
	Oakland, CA 94606			·	INSURER E:						
					INSURER F:						
CO	VERAGES CER	TIFIC	ATE	NUMBER:				REVISION NUMBER:			
IN C	HIS IS TO CERTIFY THAT THE POLICI IDICATED. NOTWITHSTANDING ANY F ERTIFICATE MAY BE ISSUED OR MAY XCLUSIONS AND CONDITIONS OF SUCH	EQUII PERT POLIC	REMI AIN, IES.	ENT, TERM OR CONDITION THE INSURANCE AFFORD LIMITS SHOWN MAY HAVE	N OF A DED BY	NY CONTRAC THE POLICI EDUCED BY I	CT OR OTHER IES DESCRIB	R DOCUMENT WITH RESPE SED HEREIN IS SUBJECT T	CT TO O ALL	WHICH THIS	
LTR	TYPE OF INSURANCE	ADDL INSD	WVD	POLICY NUMBER		POLICY EFF (MM/DD/YYYY)	(MM/DD/YYYY)	LIMIT	S	1 000 000	
А	X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR			202155188	6/1/2021		6/1/2022	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	1,000,000 500,000	
								MED EXP (Any one person)	\$	20,000	
								PERSONAL & ADV INJURY	\$	1,000,000	
	GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE	\$	2,000,000	
	POLICY PRO- X LOC							PRODUCTS - COMP/OP AGG	\$	2,000,000 2,000,000	
Α	AUTOMOBILE LIABILITY						6/1/2022	COMBINED SINGLE LIMIT (Ea accident)	\$	1,000,000	
	ANY AUTO			202155188		6/1/2021		BODILY INJURY (Per person)	\$		
	OWNED AUTOS ONLY  X HIRED AUTOS ONLY  X AUTOS ONLY  X AUTOS ONLY							BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	\$		
	AUTOS ONET								\$		
Α	X UMBRELLA LIAB X OCCUR				6/1/2021		EACH OCCURRENCE	\$	1,000,000		
	EXCESS LIAB CLAIMS-MADE			202155188-UMB		6/1/2021	6/1/2022	AGGREGATE	\$	1,000,000	
	DED RETENTION\$								\$		
В	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY  Y/N			EAWC216849		6/1/2021	6/1/2022	X PER OTHER		1,000,000	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	NIA						E.L. EACH ACCIDENT	\$	1,000,000	
	If yes, describe under							E.I., DISEASE - EA EMPLOYEE		1,000,000	
С	DÉSCRIPTION OF OPERATIONS below  Directors & Officers	$\vdash$		EKI3378183		5/14/2021	5/14/2022	Ret: 0 Each Claim	\$	1,000,000	
C	Employment Practices					5/14/2021		Retention \$7,500		1,000,000	
NON Poli Sexi INSI Poli	CRIPTION OF OPERATIONS / LOCATIONS / VEHICIPROFITS INSURANCE ALLIANCE OF (cy Number: 2021-55188   Effective Date and Abuse or Molestation - \$1,000,000 E JRER: Nonprofits' Insurance Alliance ocy Number: 2021-55188PROP   Effective ATTACHED ACORD 101	CALIFO s: 06/0 ach C f Calif	ORNI 01/20 Iaim ornia	IA  21 - 06/01/2022 <i> </i> \$2,000,000 Aggregate  a, Inc.				l l			
SEE	ATTACHED ACORD IDI										
CERTIFICATE HOLDER						ELLATION					
Oakland Unified School District 1000 Broadway						SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.					

ACORD 25 (2016/03)

Oakland, CA 94607

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AUTHORIZED REPRESENTATIVE

AGENCY	CUSTOMER ID:	EASTBAY-11

SGONZALEZ

LOC #: 1



### ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

ADDITIO		THE CONTEDUCE
AGENCY HUB International Insurance Services Inc.	License # 075777	6 NAMED INSURED East Bay Asian Youth Center 2025 E 12th St Oakland, CA 94606
POLICY NUMBER		Oakland, CA 94606
SEE PAGE 1		
CARRIER	NAIC CODE	
SEE PAGE 1	SEE P 1	EFFECTIVE DATE: SEE PAGE 1
ADDITIONAL REMARKS	,	OLL ( ) ( ) ( )
THIS ADDITIONAL REMARKS FORM IS A SCHEDULE	TO ACORD FORM	
FORM NUMBER: ACORD 25 FORM TITLE: Certificate		
FORW NOWBER. ACORD 25 FORW TILE, CERTIFICATE	of Clabinty Institution	
Description of Operations/Locations/Vehicles: Oakland Unified School District Supervisors, the Additional Insured with regard to General Liabili	e individual memb ty, when required	ers thereof, and all officers, agents, employees and volunteers are , by written contract, per the attached endorsement CG2026 12/19.

POLICY NUMBER: 2021-55188

Named Insured: East Bay Asian Youth Center

COMMERCIAL GENERAL LIABILITY

CG 20 26 12 19

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

# ADDITIONAL INSURED – DESIGNATED PERSON OR ORGANIZATION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

#### **SCHEDULE**

### Name Of Additional Insured Person(s) Or Organization(s):

Any person or organization that you are required to add as an additional insured on this policy, under a written contract or agreement currently in effect, or becoming effective during the term of this policy. The additional insured status will not be afforded with respect to liability arising out of or related to your activities as a real estate manager for that person or organization.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

- A. Section II Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf:
  - In the performance of your ongoing operations;
  - In connection with your premises owned by or rented to you.

#### However:

- The insurance afforded to such additional insured only applies to the extent permitted by law; and
- If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

 B. With respect to the insurance afforded to these additional insureds, the following is added to Section III – Limits Of Insurance:

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

- 1. Required by the contract or agreement; or
- Available under the applicable Limits of Insurance shown in the Declarations; whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

# EXHIBIT G WORKERS COMPENSATION CERTIFICATE

Labor Code § 3700

"Every employer except the state shall secure the payment of compensation in one or more of the following ways:

- (a) By being insured against liability to pay compensation in one or more insurers duly authorized to write compensation insurance in this state.
- (b) By securing from the Director of Industrial Relations a certificate of consent to self-insure either as an individual employer, or as one employer in a group of employers, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to his or her employee.
- (c) For any county, city, city and county, municipal corporation, public district, public agency, or any political subdivision of the state, including each member of a pooling arrangement under a joint exercise of powers agreement (but not the state itself), by securing from the Director of Industrial Relations a certificate of consent to self-insure against workers' compensation claims, which certificate may be given upon furnishing proof satisfactory to the Director of ability to administer workers' compensation claims properly, and to pay workers' compensation claims that may become due to its employees. On or before March 31, 1979, a political subdivision of the state which, on December 31, 1978, was uninsured for its liability to pay compensation, shall file a properly completed and executed application for a certificate of consent to self-insure against workers' compensation claims. The certificate shall be issued and be subject to the provisions of Section 3702."

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the code, and I will comply with such provisions before commencing the performance of the work of this contract.

Contractor Name: _	Last Bay How Youth lenter	
Signature of Authoriz	red Signer	
Title of Signor	Henting Directer	
By /	David Kakeships	
Signature of Authoriz	ed Signor	
tentive !	) recter	
Title of Signor		

(In accordance with Article 5 (commencing at Section 1860), Chapter 1, Part 7, Division 2 of the Labor Code, the above certificate must be signed and filed with the District prior to performing any work under this contract.)

NOTE: If contractor is a corporation, the legal name of the corporation shall be set forth above together with the signature(s) of the authorized officers or agents as more particularly described in section 20 of this Solid Waste and Recycling Services Agreement; and if contractor is a partnership or joint venture, the true name of the firm shall be set forth above together with the signature of the individual or individuals authorized to sign contracts on behalf of and bind the partnership or joint venture.

### **EXHIBIT** H

### FINGERPRINTING CERTIFICATION

To the Governing Board of Oakland Unified School District								
1 East Bay As in with leafer, acknowledge and certify as								
follows: (Name of Contractor)								
<ol> <li>I have carefully read and understand the Notice to Contractors Regarding Criminal Record Checks ("Notice") (Education Code section 45125.1) required by the passage of AB 1610, 1612, and 2102.</li> </ol>								
<ol><li>Due to the nature of the work to be performed, my employees and volunteers may have contact with students of the District.</li></ol>								
<ol> <li>My employees and volunteers who may have contact with District students must complete background checks with the California Department of Justice (DOJ).</li> </ol>								
4. None of the employees or volunteers who will be performing the work has been convicted of a violent or serious felony as defined in the Notice and in Penal Code sections 667.5 and 1192.7. This determination was made by a background check through the DOJI.								
I declare under penalty of perjury that the foregoing is true and correct.								
Executed at, California, on, California, on,								
David Kakish. ba 2025 Fast 17th Street								
Typed or Printed Name Address								
Skut-18 Dieder 510-435-8582								
Title Telephone Number								
Signature								

### NOTICE TO CONTRACTORS REGARDING CRIMINAL RECORDS

### **CHECK (EDUCATION CODE SECTION 45125.1)**

Education Code Section 45125.1 provides if the employees of any entity that has a contract with a school district may have any contact with pupils, those employees shall submit or have submitted their fingerprints in a manner authorized by the Department of Justice together with a fee determined by the Department of Justice to be sufficient to reimburse the Department for its costs incurred in processing the application.

The Department of Justice shall ascertain whether the individual whose fingerprints were submitted to it has been arrested or convicted of any crime insofar as that fact can be ascertained from information available to the Department. When the Department of Justice ascertains that an individual whose fingerprints were submitted to it has a pending criminal proceeding for a violent felony listed in Penal Code Section 1192.7(c), or has been convicted of such a felony, the Department shall notify the employer designated by the individual of the criminal information pertaining to the individual. The notification shall be delivered by telephone and shall be confirmed in writing and delivered to the employer by first-class mail.

The contractor shall not permit an employee to come in contact with pupils until the Department of Justice has ascertained that the employee has not been convicted of a violent or serious felony. The contractor shall certify in writing to the governing board of the school district that none of its employees who may come in contact with pupils have been convicted of a violent or serious felony.

Penal Code Section 667.5(c) lists the following "violent" felonies: murder; voluntary manslaughter; mayhem; rape; sodomy by force; oral copulation by force; lewd acts on a child under the age of 14 years; any felony punishable by death or imprisonment in the state prison for life; any felony in which the defendant inflicts great bodily injury on another; any robbery perpetrated in an inhabited dwelling; arson; penetration of a person's genital or anal openings by foreign or unknown objects against the victim's will; attempted murder; explosion or attempt to explode or ignite a destructive device or explosive with the intent to commit murder; kidnapping; continuous sexual abuse of a child; and carjacking.

Penal Code Section 1192.7 lists the following "serious" felonies: murder; voluntary manslaughter; mayhem; rape; sodomy by force; oral copulation by force; a lewd or lascivious act on a child under the age of 14 years; any felony punishable by death or imprisonment in the state prison for life; any felony in which the defendant personally inflicts great bodily injury on another, or in which the defendant personally

uses a firearm; attempted murder; assault with intent to commit rape or robbery; assault with a deadly weapon on a peace officer; assault by a life prisoner on a non-inmate; assault with a deadly weapon by an inmate; arson; exploding a destructive device with intent to injure or to murder, or explosion causing great bodily injury or mayhem; burglary of an inhabited dwelling; robbery or bank robbery; kidnapping; holding of a hostage by a person confined in a state prison; attempt to commit a felony punishable by death or imprisonment in the state prison for life; any felony in which the defendant personally uses a dangerous or deadly weapon; selling or furnishing specified controlled substances to a minor; penetration of genital or anal openings by foreign objects against the victim's will; grand theft involving a firearm; carjacking; and a conspiracy to commit specified controlled substances offenses.

#### **EXHIBIT I**

NON-COLLUSION DECLARATION declare that I am the party making the foregoing proposal, that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the proponent has not directly or indirectly induced or solicited any other proponent to put in a false or sham proposal and has not directly or indirectly colluded, conspired, connived, or agreed with any proponent or anyone else to put in a sham proposal, or that anyone shall refrain from responding; that the proponent has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix any overhead, profit, or cost element of the proposal price, or of that of any other proponent, or to secure any advantage against the public body awarding the Contract of anyone interested in proposed Contract; that all statements contained in the proposal are true, and, further, that the proponent has not, directly or indirectly, submitted his or her proposal price of any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid. I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Date

Past Bay Asim Roth Certer

Name of Vendor

David Cakeshoa

Printed Name of Authorized Company Representative

Signature of Authorized Company Representative

#### **EXHIBIT J**

### PIGGYBACK CLAUSE

The Oakland Unified School (District) hereby declares its intent and authorization to make this contract awarded under this Invitation for Proposal "piggybackable" by other education agencies in the state pursuant to Public Contract Code Sections § 20118 and § 20652.

School Districts participating in this bid shall be responsible for obtaining approval from their Boards of Education or other approving body of authority when necessary, and shall hold the Oakland Unified School District harmless from any disputes, disagreements or actions which may arise as a result of using this bid.

The District waives any right to receive payment from other California agencies making purchases off the awarded Contract, and those agencies will make payment directly to the Awarded Vendor.

Acceptance or rejection of this clause will not affect the outcome of this bid.

By signing below, Vendor agrees to allow other agencies (including public, private and charter schools districts) to purchase equipment and services using the same terms and conditions.

Option Granted (\_\_\_) YE8
Option Granted (\_\_\_) NO

### **EXHIBIT K**

### **Authorized Vendor Signature**

### **Prime Point of Contact**

### **Proposal Submitted by:**

The undersigned declares un California that the presentation	der penalty of perjury u	under the laws of the State of true and correct.
11/02/2021	Executive	Director Dard Kakeshiba
Date	Signature/Title	Type or Print Name
Name of Company	Address	12th Street Ookland CA City and State
50 5	33-109Z	50-533-6825
Area Code	Telephone #	Fax#
94-7975799		

Federal Tax ID Number

#### **EXHIBIT L**

### **Data Request - OUSD Data Privacy and Management Agreement**

, ,	To	submit	a	qualified	proposal	for	RFP	Bid	No.	21	-111	(55)	)	
FOT	Ba	1 A5-0	ind	h Center	("Bidd	er")	reques	ts th	e spe	cific	OUSD	records	or	data
	liste	d in Atta	chn	nent A.										

**TRANSFER OF DATA**: OUSD and Bidder shall use a secure means - OUSD FTP site for transferring confidential information. At no time will data be sent by any other means to or from the parties, such as through cloud sharing services or remotely hosted non-OUSD FTP sites.

**PERIOD OF AGREEMENT:** This Agreement shall be effective when signed by both parties, and will terminate on [02/12/2020] unless terminated earlier by OUSD.

### Bidder agrees to the following confidentiality statements:

- A. Bidder acknowledges that these data are confidential data and proprietary to OUSD, and agree to protect such information from unauthorized disclosures and to comply with all applicable District, Local, State and Federal confidentiality laws and regulations including but not limited to the California Education Code and the Family Education Rights and Privacy Act (FERPA).
- B. Bidder designates (title of bidder's designated officer), as the person responsible for the security and confidentiality of the data and will notify OUSD immediately in writing of any change in designee.
- C. Bidder will use appropriate safeguards to prevent the use or disclosure of the information other than as provided by this data use Agreement.
- D. Bidder shall instruct all staff with access to confidential information about the requirements for handling confidential information, and require each person who will have access to confidential information to sign an agreement to comply with the confidentiality provisions of this Agreement, and any other confidentiality requirements of the Bidder. Bidder will also maintain a log of any such access.
- E. Bidder shall not assign this Agreement or any portion thereof to a subcontractor or other third party without the prior written consent of OUSD, and any attempted assignment without such prior written consent in violation of this Section shall automatically terminate this Agreement.
- F. Bidder shall not upload or handover data provided under this agreement or any portion thereof to a subcontractor or other third party software or manual service without the prior written consent of OUSD, and any attempted assignment

without such prior written consent in violation of this Section shall automatically terminate this Agreement.

- G. Bidder agrees that the handling and evaluation of the data shall be conducted in a manner that does not permit personal identification of parents and students by individuals other than representatives of the Bidder that have legitimate interests or permission for accessing such information.
- H. Bidder will report only aggregate data and will not report any individual data, nor will data be reported in a manner that permits indirect identification of any individual.
- I. Bidder will not contact the individuals included in the data sets without obtaining advance written authorization from OUSD.
- J. Bidder shall not re-disclose any individual-level data with or without identifying information to any other requesting individuals, agencies, or organizations without prior written authorization by OUSD.
- K. Bidder shall use the data only for the purpose described in Section A above. These data shall not be used for personal gain or profit.
- L. Bidder shall keep all information furnished by OUSD in a space physically and electronically secure from unauthorized access. Information and data shall be stored and processed in a way using current industry standard under encryption, so that unauthorized persons cannot retrieve nor alter the information by means of a computer, remote terminal, or other means. No data will be stored on laptop computers or other portable computing devices or media, e.g., flash drives, etc.
- M. Bidder shall permit examination and on-site inspections by OUSD upon reasonable advance notice for the purpose of ascertaining whether the terms of this Agreement are being met.
- N. Bidder agrees that the confidential data will be destroyed within 30 days after no longer needed for the purposes for which the request was conducted, and will provide written notification to OUSD confirming when the data have been securely destroyed.

### LIABILITY

Bidder agrees to be responsible for, and assumes all liability for, any claims, costs, damages or expenses (including reasonable attorneys' fees) that may arise from or relate to the Bidder's intentional or negligent release of personally identifiable student, parent or staff data ("Claims"). Bidder agrees to hold harmless OUSD and pay any costs incurred by OUSD in connection with any Claim. The provisions of this Section shall survive the termination or expiration of this Agreement.

### **TERMINATION**

- A. This Agreement may be terminated as follows, after notification via the United States Postal Service (certified mail or registered mail) or recognized overnight delivery service (e.g., UPS, DHL or FedEx): 1. By OUSD immediately in the event of a material breach of this Agreement by Bidder. 2. By OUSD after 14days advance written notice to the Bidder, for any reason or no reason.
- B. The confidentiality provisions of this Agreement shall survive the termination of the Agreement.
- C. If this Agreement is terminated by either party for material breach or for any other reason with 14 days written notice, the confidential information shall be returned or destroyed within 7 days of the termination.
- D. If the Agreement terminates at the end of the term (period of Agreement), Bidder shall return or destroy all confidential information when it is no longer needed for preparation of the Bidder's proposal. Such return or destruction shall occur within 7 days after it is no longer needed for preparation of Bidder's proposal.
- E. Destruction of the confidential information shall be accomplished by utilizing an approved method of confidential destruction, including shredding, burning or certified/witnessed destruction for physical materials and verified erasure of magnetic media using approved methods of electronic file destruction.

#### GENERAL UNDERSTANDING

- A. This Agreement contains the entire understanding of the parties and may only be amended in writing signed by the parties.
- B. This Agreement shall be governed by and construed under the laws of the State of California.
- C. Any waiver by any party of the violation of any provision of this Agreement shall not bar any action for subsequent violations of the Agreement.

Proposer: David Kalyh. bx	Date: 11 07 Z
Name of Proposer's Signee	
Executing Director	
Title of Proposer's Signee	